## **Certificate of Employment**

This is to certify that **Rea Princess T. David** has been employed with Remarkable Enterprises and the information provided are true and accurate:

Hire Date: March 6, 2023

Last day of Employment: May 29, 2025 Employee Type: Full Time position

Position Held: Tactical Arbitrage Specialist

Department: Sourcing

Monthly compensation comprises the base salary, Internet allowance, Health Insurance allowance, and SSS allowance.

#### With the following company benefits:

12 days Paid Vacation Leaves
Quarterly Performance Based Bonus
Performance Based Profit Sharing
Quarterly Work Resource Allowance
13<sup>th</sup> Month Pay
2 weeks Paid Winter Break in December

This certification is being issued upon the request of Ms. David for whatever legal purpose it may serve her/

Prepared By:

Approved By:

Leizel A./Narciso

Human Resources Specialist Payroll leizel@weareremarkable.ca

Chief Executive Officer dickson@weareremarkable.ca

# R

### Remarkable Enterprises Ltd.

Address: 8460 Sunnywood Drive, Richmond Canada, VGY, 3G5

Arbitrage Sourcing Training Program – Curriculum Summary

Participant: Rea Princess T. David

Program Duration: 6 Weeks | 240 Hours Total Completion Date: March 6 - April 17, 2023

#### Program Overview:

"This training program was designed to build practical skills, enhance sourcing competence, and promote a culture of excellence in the workplace."

#### Core Modules

- 1. Foundations of Arbitrage Sourcing
  - Understanding Online Arbitrage Models
  - Different Marketplace Guidelines and Profitability Metrics (Amazon, Walmart, etc.)
  - ROI, Net Margin, BSR, and Sales Velocity Explained
- 2. Tool Mastery & Practical Usage
  - Keepa: Interpreting Sales Rank, Price History, Offer Count trends
  - · Revseller: ROI, Net Profit Margin and Break Even
  - Google Sheets
  - Airtable
- 3. Different Sourcing & Analysis Techniques
  - Manual Sourcing Best Practices
  - Reverse Sourcing from Storefronts & Competitors
  - Tactical Arbitrage
  - Deals Evaluation Criteria
- 4. Compliance & Brand Research
  - IP Complaint Avoidance
  - Brand and Storefront Blacklist Research
  - Identifying Replens, Gated Brands, and Restricted ASINs
- 5. Performance Reviews & Accuracy with Buddy System
  - Product Evaluation Exercises
  - Speed & Accuracy Benchmarks
  - Final Review & Feedback Session

Competency Levels Achieved

Skill Area

Keepa Analysis

Revseller

**Different Sourcing Analysis Techniques** 

Airtable Proficiency

**Product Evaluation Accuracy** 

**Proficiency Level** 

Advanced

Advanced

Advanced

Advanced

Advanced

Prepared By:

Jennifer Guinto

Sourcing Department Manager Arbitrage Trainer

Contact #: +639062304411

Approved By:

Dickson Leung

Chief Executive Officer
Program Head

dickson@weareremarkable.ca



## **Certificate of Training Completion**

This certifies that **Rea Princess T. David** has successfully completed the Arbitrage Sourcing Training Program delivered by Remarkable Enterprises.

Throughout the program, Ms. David demonstrated a solid understanding of core sourcing strategies, proficient use of global standard tools (including Keepa, Revseller, and others), and consistent attention to detail in evaluating product opportunities.

She has shown the potential to become an excellent arbitrage sourcer, with both the technical skills and mindset required to thrive in a competitive sourcing environment.

We confidently recommend Ms. David for roles or collaborations that require sharp analytical thinking, reliability, and sourcing expertise.

#### Addendum:

A one-page outline of the training curriculum is available, including tools covered, sourcing methods taught, and competency levels achieved during the program.

Issued this 6th day of June 2025, for whatever legal or professional purpose it may serve.

Jennifer Guinto

Sourcing Department Manager Arbitrage Trainer Contact #: +639062304411 **Dickson Leung** 

Chief Executive Officer
Program Head
dickson@weareremarkable.ca









## Rea Princess P. Tuquib

for completing the online training on

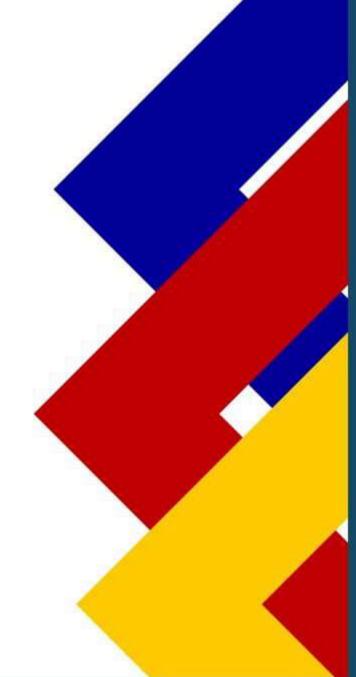
## DATA ANALYTICS 101

through the BPI TECHVOC Training Program conducted from June 17 - July 3, 2024

Given this 13th day of July, 2024

Carmina 7. Marquez Executive Director BPI Foundation, Inc.

**Executive Director** Bayan Academy



## CERTIFICATE OF COMPLETION

We proudly bestow the title of

## **Product Search Wizard**

for dedicating your time & effort towards learning how to

Scan Smarter, Not Harder

The TA Coaching Team

tacticalarbitrage



REPUBLIC OF THE PHILIPPINES COMMISSION ON HIGHER EDUCATION

## HOLY ANGEL UNIVERSITY

Angeles City

upon the recommendation of the Faculty has awarded to

## REA PRINCESS PACAÑA TUQUIB

20317983

the Degree of

### BACHELOR OF SCIENCE IN MECHANICAL ENGINEERING

with all the rights, honors and privileges thereunto appertaining. In witness whereof, the Seal of the University and the signatures of the President and the Dean are hereunto affixed.

Given at Angeles City, Philippines on 26 April 2018



Jeliaide S. Baluyo
DR. FELICITO S. CALUYO

Dean, School of Engineering and Architecture



DR. LUIS MARIA R CALINGO
President

8134

## Facebook Ads MASTERMIND A C A D E M Y



## CERTIFICATE

OF COMPLETION

THIS CERTIFICATE IS AWARDED TO

## Rea Princess P. Tuquib

for succesfully completing the 10-day Facebook Ads Mastery Course held at Facebook Ads Mastermind PH, September 13th to 24th 2021.

Sarah Maluyo

Founder, Coach

Facebook Ads Mastermind Academy



CERTIFICATE OF COMPLETION

# The Data Science Course 2022: Complete Data Science Bootcamp

Instructors 365 Careers, 365 Careers Team

# Rea Princess Tuquib

Date **July 14, 2022** 

Length 30 total hours

# CERTIFIED

# FACEBOOK ADS

STRATEGIST

Facebook Ads MASTERMIND PH



## **CERTIFICATE**

This is to certify that

Rea Princess Tuquib

has attended

**Data Science & AI Career Bootcamp** 

Conducted on: 15<sup>th</sup> September 2022

Kamakshi Chemukula

Ch. Kanh.

**Director**