

2026 Model Year

ECA CANADA JANUARY 2026 QBC RETAIL INCENTIVE PROGRAM

卷之三

FCA CANADA QBC INCENTIVE LANDSCAPE

COMMENTS

discounts. The reduced cost should be passed on as a reduction in the selling price to the customer. Applicable taxes are payable on the reduced selling price. These discounts are not to be noted as a separate line item on the Bill of Sale. *** See No-charge Diesel Engine Program for complete details.

Digitized by srujanika@gmail.com

2025 Model Year

262001 PROGRAM PERIOD: JANUARY 3RD, 2026 - FEBRUARY 2ND, 2026

NOTICE OF FINANCIAL TERMS This document contains all information required by the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended, to be filed with the U.S. Securities and Exchange Commission ("SEC") in connection with the offering of the securities described below. The SEC has not核准 or disapproved these securities or the accuracy of the information contained herein. Any representation to the contrary is a violation of federal securities laws.

100

Alternative Finance Consumer

FCA CANADA QBC INCENTIVE LANDSCAPE

2024 Model Year
FCA CANADA JANUARY 2026 QBC RETAIL INCENTIVE PROGRAM

262Q01 PROGRAM PERIOD: JANUARY 3RD, 2026 - FEBRUARY 2ND, 2026

NON-PRIME CORE INCENTIVE RULES																	
		Non Prime Consumer Cash*		KEY 6 OR		KEY 5 OR		KEY 4 OR									
Bonus Cash†		+		Scotiа Dealer Advantage (Non-prime)		STAR 3		STAR 4 OR									
Program 2618 / 2646		+		Scotiа TD Auto Finance (Non-prime)		STAR 5 OR		STAR 6 OR									
TYPE OF SALE		TYPE OF SALE		Special APR		Special APR		Special APR									
1, L or E		1 or E		Up to \$4M		Up to \$4M		Up to \$4M									
Stackable with Bonus Cash and Type of Sale "E" Cash only.																	
Stackable with Consumer Cash or Lease Cash, Alternative Consumer Cash and Type of Sale E Delivery Credit Program																	
BEFORE TAX =																	
MSRP % Off Discount (P2619B1)																	
\$8,000	6.99%	OR	7.99%	OR	16.99%	OR	20.09%	OR	6.99%								
\$9,500	6.99%	OR	7.99%	OR	16.99%	OR	20.09%	OR	6.99%								
\$16,000	6.99%	OR	7.99%	OR	16.99%	OR	20.09%	OR	6.99%								
MSRP % Off Discount (P2619A1)																	
\$8,000	8.99%	OR	11.99%	OR	16.99%	OR	20.09%	OR	8.99%								
\$9,500	8.99%	OR	11.99%	OR	16.99%	OR	20.09%	OR	8.99%								
\$10,000	8.99%	OR	11.99%	OR	16.99%	OR	20.09%	OR	8.99%								
\$10,500	8.99%	OR	11.99%	OR	16.99%	OR	20.09%	OR	8.99%								
\$11,000	8.99%	OR	11.99%	OR	16.99%	OR	20.09%	OR	8.99%								
\$11,500	8.99%	OR	11.99%	OR	16.99%	OR	20.09%	OR	8.99%								
\$12,000	8.99%	OR	11.99%	OR	16.99%	OR	20.09%	OR	8.99%								
MSRP % Off Discount (P2619A1)																	
\$8,500	8.99%	OR	11.99%	OR	16.99%	OR	20.09%	OR	8.99%								
\$10,000	8.99%	OR	11.99%	OR	16.99%	OR	20.09%	OR	8.99%								
\$10,500	8.99%	OR	11.99%	OR	16.99%	OR	20.09%	OR	8.99%								
\$11,000	8.99%	OR	11.99%	OR	16.99%	OR	20.09%	OR	8.99%								
\$11,500	8.99%	OR	11.99%	OR	16.99%	OR	20.09%	OR	8.99%								
\$12,000	8.99%	OR	11.99%	OR	16.99%	OR	20.09%	OR	8.99%								
MSRP % Off Discount (P2619A1)																	
\$12,500	8.99%	OR	11.99%	OR	16.99%	OR	20.09%	OR	8.99%								
PROGRAM STACKABILITY COLOR KEY																	
Discount Type (Before or After Tax)																	
Pacific Hybrid																	
All-New Wagoner S (BEV)																	
Durango SXT, SXT Plus, GT, GT Plus, GT Premium																	
Durango RT, RT Plus, Citadel																	
Durango SRT/SRT Hellcat																	
All-New Charger Daytona RTT (BEV)																	
All-New Charger Daytona RTT Plus (BEV)																	
Hornet GT (Gas)																	
Hornet GT Plus (Gas)																	
Ram Promaster																	
Ram Chassis Cab																	

COMMENTS

*Note: The above published Non-prime Finance Rates are available with TD Auto Finance (Non-prime) & Scotiа Dealer Advantage (SDA) for up to 84-months and are combinable with Non-prime Consumer Cash, Bonus Cash and Employee Pricing Plus. SDA Star 6 Non-Prime Finance Rates are available for up to 84-months, please contact your SDA area Sales Manager for full terms and conditions. *Dealers will receive a \$200 flat fee from directly from their finance source for all eligible Non-prime Finance Items for applicable Standard (STD) Rates and flat fee dealer reserves. **See No-change Diesel Engine Program for complete details.

Stackable Consumer Cash Discount Program is eligible on types of sale (1 or E) & is combinable with Consumer Cash Finance Rates (provided above), all Retail Bonus Cash programs during the program period and is not combinable with Type of Sale "L" Lease Cash, and Alternative Finance Consumer Cash.
*See Program Rules for Details

Version 1: January 3rd, 2026