Where would you open a chipotle?

Introduction

Chipotle Mexican Grill (\$CMG) is a typical Mexican fast-food restaurant founded in 1993 in America. The restaurant was based on the idea that fast-food restaurants do not have to be like other restaurants with similar menus. The name 'Chipotle' comes from the name of the dried, smoked jalapeno peppers. The founder of Chipotle Mexican Grill is an alumnus of the Culinary Institute of America in Hyde Park named Steve Ells. After graduation, he worked as a cook at Jeremiah Tower at Stars in San Francisco. Armed with lessons and experience, Steve founded his first Chipotle restaurant in Denver, Colorado, on July 13, 1993[9] with his father's \$85,000 in the capital. In 2019, Chipotle Mexican Grill had branches of as many as 2,622 restaurants in various regions. With revenues of 5.58 billion USD and is included in the S&P 500 index



Some of us have thought about opening a business, and most of us have thought about grabbing a burrito from Chipotle. To do either of these things, we need to know where the current Chipotle stores are (and are not) located. We will use data from Thinknum to find potential locations for the next Chipotle restaurant and where we might recommend opening a Chipotle.

The dataset

The dataset we are using is from thinknum(Source:

<u>https://www.thinknum.com/datasets/nyse:cmg/store)</u>. Thinknum is a website that tracks thousands of websites capturing and indexing vast amounts of public data. It has the following columns:

- Id: Restaurant ID.
- Street: The address of the restaurant.
- st: In which state the location is located.
- crty: In which country the location is located.
- lat: The latitude of the restaurant location.
- lon: The longitude of the restaurant location.
- closed: The status of the restaurant closed or not.

Let's load the datasets and packages and take a look at the first few rows.

```
```{r}
Load tidyverse, leaflet, and leaflet.extras
library(tidyverse)
library(leaflet)
library(leaflet.extras)
library(sf)
library(dismo)
library(dplyr)
Read datasets/chipotle.csv into a tibble named chipotle using read_csv
chipotle <- read_csv("chipotle.csv")</pre>
Load south_dakota_pop.rds into an object called south_dakota_pop
south_dakota_pop <- readRDS("south_dakota_pop.rds")</pre>
Load chipotle sd locations.csv that contains proposed South Dakota locations
chipotle_sd_locations <- read_csv("chipotle_sd_locations.csv")</pre>
load the Voronoi polygon data
polys <- readRDS("voronoi_polygons.rds")</pre>
head(chipotle)
```

*	id ‡	street ‡	city ‡	st 🕏	ctry ‡	lat ‡	lon ‡	closed ‡
1	1358023	121 N. La Cienega Blvd.,	Los Angeles	NA	United States	34.07366	-118.376499	TRUE
2	1358955	24369 Cedar Rd,	Lyndhurst	ОН	United States	41.50338	-81.502983	TRUE
3	1359012	1130 West Grove Ave.,	Mesa	NA	United States	33.39023	-111.855502	TRUE
4	1359490	6316 Delmar,	St. Louis	МО	United States	38.65559	-90.302554	TRUE
5	1359574	1464 St. Louis Galleria,	St. Louis	МО	United States	38.63275	-90.348553	TRUE
6	1359575	8301 Westchester,	Dallas	TX	United States	32.86364	-96.806573	TRUE
7	1359586	24 East 12th Street,	New York	NY	United States	40.73406	-73.993207	TRUE
8	1359597	11449 Princeton Pike,	Springdale	NA	United States	39.28507	-84.467213	TRUE
9	1359667	6340 W Charleston Blvd, #110	Las Vegas		United States	36.15914	-115.232725	TRUE
10	1359765	40 Wimbledon Hill Road,	London		United Kingdom	51.42227	-0.209120	TRUE

### **Empirical Analysis**

First, let's make sure we don't recommend opening a location that has already been closed. This may also prevent many a disappointing Chipotle run to closed locations. Rather than looking just at the city/state pairs in the data, we can plot all closed locations to see exactly where the restaurants were located. Leaflet maps work with the %>% operator to pipe our chipotle data directly into a chain of function calls to produce an interactive map. All of the Chipotle locations have already been geocoded. The leaflet package will scan our column names for variables that are likely lat and lon, and if we use a common naming convention (e.g., lat/lon, latitude/longitude, or lat/long), the leaflet will automatically know which columns contain our coordinates. Because of their interactive features, leaflet maps can be especially helpful for exploratory data analyses. After making our first map take a minute or two to zoom in and pan the map to explore where Chipotle locations have closed.

```
"``{r}
Create a leaflet map of all closed Chipotle stores
closed_chipotles <- chipotle %>%
Filter the chipotle tibble to stores with a value of t for closed
filter(closed == TRUE) %>%
leaflet() %>%
Use addTiles to plot the closed stores on the default OpenStreet Map tile
addTiles() %>%
Plot the closed stores using addCircles
addCircles()

Print map of closed chipotles
closed_chipotles
"``
```



After exploring the map, the first question that comes to mind is, why did these particular locations close? In fact, why would any Chipotle ever close? Unfortunately, questions like this defy logic, so after quickly counting up the closed locations, this notebook moves on to the more important question of "Where should the next Chipotle be opened?". Rather than counting up all of the circles on our interactive map, we can use dplyr to quickly count the number of closed stores. After we note this, we'll create a new tibble that removes the closed locations from our data to avoid confusing them for open locations in future maps.

```{r}

```
# Use count from dplyr to count the values for the closed variable chipotle %>% count(closed)
```

```
# Create a new tibble named chipotle_open that contains only open chipotle chipotle_open <- chipotle %>% filter(closed == FALSE) %>% dplyr::select(-closed)
```

| Closed | Number of Restaurant | | |
|--------|----------------------|--|--|
| FALSE | 2469 | | |
| TRUE | 15 | | |

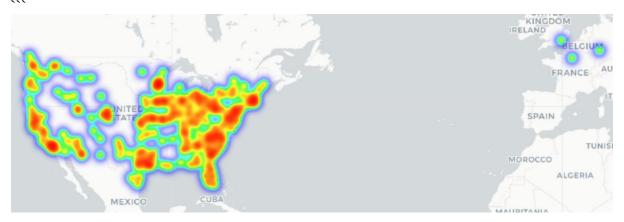
Where's the closest Chipotle? Perhaps, more interesting is a slightly different question, where aren't there Chipotles (in the US)? By mapping all of the Chipotle locations on an interactive leafletmap, we can explore patterns in the geographic distribution of the chain's locations. Since there are thousands of store locations, many of which are clustered closely together, we will start with a heatmap. Heatmaps are a popular option for mapping large points because they leverage a color scheme to represent the data rather than plotting each point individually. This enables users to quickly identify variation in the density of points and prevents tightly clustered points from overlapping. Zooming and panning the map, the heatmap will adjust based on the current view of the map. Are there any Chipotle deserts in the United States?

Pipe chipotle_open into a chain of leaflet functions
chipotle_heatmap <- chipotle_open %>%
 leaflet() %>%

Use addProviderTiles to add the CartoDB provider tile
addProviderTiles("CartoDB") %>%

Use addHeatmap with a radius of 8
addHeatmap(radius = 8)

Print heatmap chipotle_heatmap



Using the greyscale CartoDB provider tile with a colorful heatmap palette quickly revealed both the presence and absence of Chipotle stores throughout the United States. Using a greyscale base map is often useful for exploratory data analysis as it makes patterns of Chipotle clusters and Chipotle deserts stand out on the map. For example, panning and zooming the map reveals that Chipotles are often located on horizontal or vertical lines. Zooming in further indicates that stores are often located near interstate highways (check out Utah for an example). Let's take a closer look at where there are no Chipotle stores by quantifying the Chipotle deserts count the number of Chipotle locations in each US state.

```{r}

# Create a new tibble called chipotles\_by\_stat to store the results

chipotles by state <- chipotle open %>%

# Filter the data to only Chipotles in the Unites Status

filter(ctry == "United States") %>%

# Count the number of stores in chipotle\_open by st

count(st) %>%

# Arrange the number of stores by state in ascending order

arrange(n)

• • •

```{r}

Print the state counts

head(chipotle_by_state)

...

| State | Number of Chipotle Restaurants |
|------------------|---------------------------------------|
| Mississippi(MS) | 1 |
| North Dakota(ND) | 1 |
| Vermont(VT) | 1 |
| Wyoming(WY) | 2 |
| Montana(MT) | 3 |
| Maine(ME) | 5 |

"`{r}

Print the state counts

tail(chipotle_by_state)

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| State | Number of Chipotle | | |
|----------------|--------------------|--|--|
| | Restaurants | | |
| Illinois(IL) | 135 | | |
| New York(NY) | 142 | | |
| Florida(FL) | 154 | | |
| Ohio(OH) | 177 | | |
| Texas(TX) | 204 | | |
| California(CA) | 417 | | |

The chipotle_by_state tibble had 48 rows, but there are 50 fifty states in the US. Why don't we have fifty rows? Perhaps, there are two (unfortunate) states that do not have a single Chipotle. Let's take a look using a couple of handy features that are included in base R. "`{r}

Print the state.abb vector

state.abb

```

'AL' 'AK' 'AZ' 'AR' 'CA' 'CO' 'CT' 'DE' 'FL' 'GA' 'HI' 'ID' 'IL' 'IN' 'IA' 'KS' 'KY' 'LA' 'ME' 'MD' 'MA' 'MI' 'MN' 'MS' 'MO' 'MT' 'NE' 'NV' 'NH' 'NJ' 'NM' 'NY' 'NC' 'ND' 'OH' 'OK' 'PA' 'RI' 'SC' 'SD' 'TN' 'TX' 'UT' 'VA' 'WA' 'WV' 'WI' 'WY'

"`{r}

# Use the %in% operator to determine which states are in chipotles\_by\_state state.abb %in% chipotle\_by\_state\$st

...

"`{r}

# Use the %in% and ! operators to determine which states are not in chipotles\_by\_state !state.abb %in% chipotle\_by\_state\$st

FALSE TRUE FALSE F

"`{r}

# Create a states\_wo\_chipotles vector states\_wo\_chipotles <- state.abb[!state.abb %in% chipotle\_by\_state\$st]

# Print states with no Chipotles states\_wo\_chipotles

'AK' 'HI' 'SD'

There's no Chipotle restaurant in Alaska, Hawaii, and South Dakota.

48 + 3 = 51 states!?! Let's take a closer look at the values in our state variable that are not in the state.abb vector.

```{r}

 $chipotles_by_state\$st[!chipotles_by_state\$st~\%in\%~state.abb]$

...

Washington D.C it's a district, not a state.

Now let's focus on the only state in the contiguous United States that does not have a Chipotle: South Dakota. If we were to open a Chipotle location in South Dakota, how might we select proposed locations? In the following chunks of code, we look at several maps to explore how the location of current Chipotles and geographic, transportation, and governmental features of the state may inform this decision. First, let's look at how South Dakota's population is distributed across the state using data from the US Census.

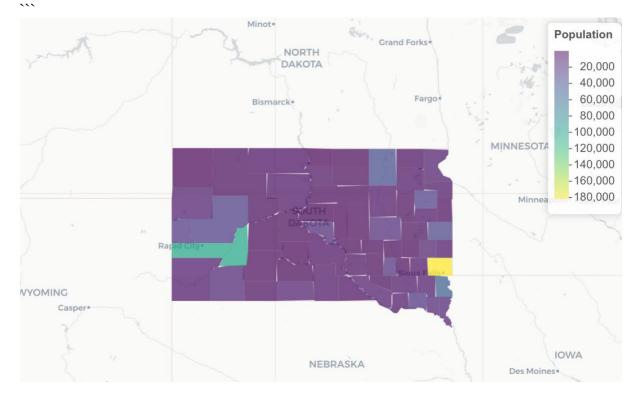
Create color palette to color map by county population estimate pal <- colorNumeric(palette = "viridis", domain = south_dakota_pop\$estimate)

```
sd_pop_map <- south_dakota_pop %>%
leaflet() %>%
addProviderTiles("CartoDB") %>%

# Add county boundaries with addPolygons and color by population estimate addPolygons(stroke = FALSE, fillOpacity = 0.7, color = ~pal(estimate)) %>%

# Add a legend using addLegend
addLegend(pal = pal, values = ~estimate, title = "Population")
```

Print map of South Dakota population by county sd_pop_map



Minnehaha and Pennington's counties stand out on the population map. These counties are home to Sioux Falls and Rapid City, respectively. Let's take a closer look at each of the two largest cities in South Dakota to consider what features of the base map may be important when selecting the location of a Chipotle? Sioux Falls has a larger population, but Rapid City is proximate to Badlands National park, which has a million visitors a year. Additionally, we should note that I-90, a major interstate in America, runs through both cities. Let's plot a proposed Chipotle location in each city to further our exploration.

```{r}

```
Limit chipotle store data to locations in states boardering South Dakota chipotle_market_research <- chipotle_open %>% filter(st %in% c("IA", "MN", "MT", "ND", "NE", "WY")) %>% dplyr::select(city, st, lat, lon) %>% mutate(status = "open") %>% # bind the data on proposed SD locations onto the open store data bind_rows(chipotle_sd_locations)
```

## # print the market research data chipotle\_market\_research

|   | city \$          | st ‡ | lat ‡    | lon ‡     | status ‡ |
|---|------------------|------|----------|-----------|----------|
| 1 | Lincoln          | NE   | 40.81311 | -96.64009 | open     |
| 2 | Brooklyn Park    | MN   | 45.09414 | -93.38321 | open     |
| 3 | Eagan            | MN   | 44.83598 | -93.15196 | open     |
| 4 | Champlin         | MN   | 45.15832 | -93.39078 | open     |
| 5 | Woodbury         | MN   | 44.94463 | -92.90468 | open     |
| 6 | Columbia Heights | MN   | 45.06271 | -93.24830 | open     |
| 7 | Fargo            | ND   | 46.85503 | -96.86172 | open     |
| 8 | Iowa City        | IA   | 41.65975 | -91.53489 | open     |
| 9 | Minnetonka       | MN   | 44.91803 | -93.50246 | open     |

Let's map our proposed Chipotle restaurants in Sioux Falls and Rapid City so we can quickly see how close they are to the nearest open location. Let's apply this concept in a new leaflet map that plots all of the available and proposed Chipotle locations in South Dakota and its bordering states. Then adding a second layer to draw a circle around each of the proposed locations to determine if there is an open store within 100 miles. When using a categorical variable to create a color palette, colors can be mapped directly to the levels of the factor (i.e., there is one color in the palette for each level of the element), or the colorFactor function can interpolate the palette to create the necessary number of colors.

# Create a blue and red color palette to distinguish between open and proposed stores pal <- colorFactor(palette = c("Blue", "Red"), domain = c("open", "proposed"))

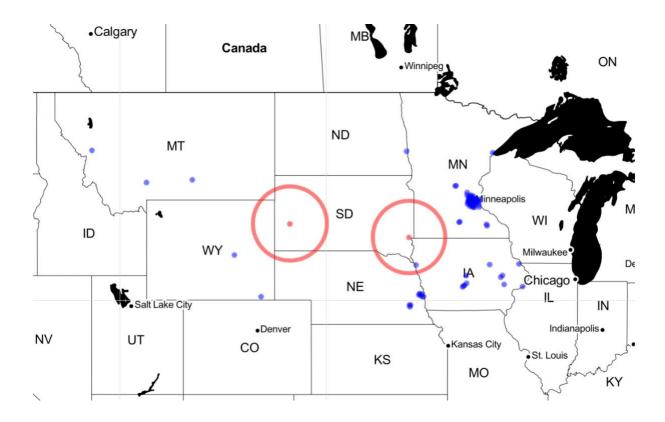
```
Map the open and proposed locations
sd_proposed_map <-
chipotle_market_research %>%
leaflet() %>%

Add the Stamen Toner provider tile
addProviderTiles("Stamen.Toner") %>%

Apply the pal color palette
addCircles(color = ~pal(status)) %>%

Draw a circle with a 100 mi radius around the proposed locations
addCircles(data = chipotle_sd_locations, radius = 100 * 1609.34, color = ~pal(status), fill = FALSE)

Print the map of proposed locations
sd_proposed_map
```



It looks like there is a Chipotle within 100 miles of the proposed Sioux Falls location, but not Rapid City. This is helpful to know but perhaps even more helpful to understand all of the locations closer to a proposed Chipotle than to an open one. Voronoi polygons can be used to plot a polygon around each location. The bounds of each polygon will enclose all of the points on the map that is closest to a specific Chipotle. These polygons can then be used to visualize an approximation of the area covered by each Chipotle.

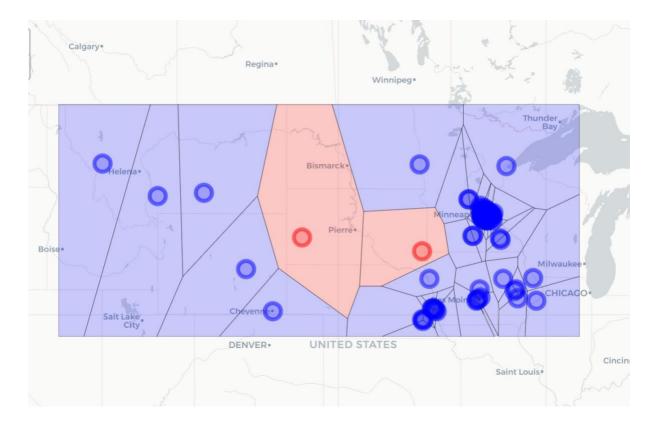
```
voronoi_map <-
polys %>%
leaflet() %>%

Use the CartoDB provider tile
addProviderTiles("CartoDB") %>%

Plot Voronoi polygons using addPolygons
addPolygons(fillColor = ~pal(status), weight = 0.5, color = "black") %>%

Add proposed and open locations as another layer
addCircleMarkers(data = chipotle_market_research, label = ~city, color = ~pal(status))

Print the Voronoi map
voronoi_map
```



#### **Conclusion**

After we create a county-level choropleth map showing population, drawing circles with a 100-mile radius around each proposed location and mapping Voronoi polygons to estimate the area covered by each proposed Chipotle. We can conclude that if you want to open the Chipotle, we can open it in Rapid City, SD.

#### **Source:**

- https://en.wikipedia.org/wiki/List\_of\_states\_and\_territories\_of\_the\_United\_States
- <a href="https://www.thinknum.com/datasets/nyse:cmg/store">https://www.thinknum.com/datasets/nyse:cmg/store</a>
- https://statehood.dc.gov/page/faq
- https://id.wikipedia.org/wiki/Chipotle\_Mexican\_Grill

### **Notes:**

• I use "dplyr::select()" instead of "select()" because there's new update from the R studio 4.0.0, for further information please check on <a href="https://stackoverflow.com/questions/61428168/error-in-function-classes-fdef-mtable-unable-to-find-an-inherited-method">https://stackoverflow.com/questions/61428168/error-in-function-classes-fdef-mtable-unable-to-find-an-inherited-method</a>