Joe Fitzpatrick

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CAREER SUMMARY

Full Stack Web Developer with five years experience in the tech industry across many areas of the business: Continuous Improvement, Ops, Sales, and Customer Service

TECHNICAL SKILLS

- JavaScript
- jQuery
- HTML
- CSS
- React.js
- Handlebars
- Bootstrap
- MongoDB
- Node.js
- MySQL
- Sequelize
- Express.js

EDUCATION

Northwestern University Web Development Boot Camp
Chicago, IL

Certificate of Completion, Full-Time Program   2018

Purdue University
West Lafayette, IN

Bachelor of Science, Economics   2012
Bachelor of Arts, English
  GPA: 3.7/4

APPLICATIONS BUILT

artistJournal (Chicago, IL)   4/18
- Independently built React.js app to help artists build a habit around freewriting.
- Utilizes Nodecron and Nodemailer to send daily email reminders to artists, Passport and bCrypt for secure login and password hashing.
- React.js, Node.js, Express.js, MongoDB, Mongoose, JavaScript, HTML, CSS, Bootstrap
- http://artistjournal.herokuapp.com/

goMEMEyourself (Chicago, IL)   3/18
- Led team of two to build full-stack TV and Mobile-based party game.
- Utilizes mobile photo submission and Firebase listeners to send photos to players' mobile devices to caption, vote on, and score.
- Node.js, Sequelize, MySQL, Firebase, JavaScript, jQuery, HTML, CSS, Bootstrap
- https://go-meme-yourself.herokuapp.com/

ShowSpotter (Chicago, IL)   2/18
- Led team of three to build Concert Ticket Web Application.
- Utilizes Spotify OAuth/API and Ticketmaster API.
- JavaScript, jQuery, HTML, CSS, Bootstrap
- http://joefitzpatrick.tech/ShowSpotter

WORK EXPERIENCE

Trilogy Education
Chicago, IL

Boot Camp Teacher's Assistant, Academic Recruiter   4/18-Present

- Assist students in completing activities, homework, and projects in MongoDB, ExpressJS, ReactJS, NodeJS stack.
- Keep attendance and grade homework assignments.
- Administer final TA interviews via Zoom and provide feedback to candidates.

Lessonly
Chicago, IL/Indianapolis, IN

Sales Development Representative   1/16-12/17
- Led team in meeting-to-win rate, sourced deals, and sourced revenue.
- Identified areas for process improvement using Salesforce.com and implemented with management.
- 7/17 became first dedicated Sales Development resource on Enterprise Team.

Angie's List
Indianapolis, IN

Program Manager - Fulfillment Lab   5/14-8/15
- Created program documentation, Visio process maps.
- Built and managed relevant Salesforce.com reports, dashboards, and list views.
- Collaborated with Data team to create and run SQL queries, led data analysis.
- Designed Salesforce queue system and ExactTarget email system that increased departmental efficiency 10x.
- Trained and managed team of Concierge Representatives to handle Fulfillment Lab requests.

Concierge Representative   12/13-4/14
- Helped Angie's List Members connect with top-rated Angie's List Service Providers via phone, email, and chat.
- Performed in top 20% of company in Q2 2014.
- Named "Employee of the Month" for February 2014.

Business Center Representative   1/13-11/13
- Helped Service Providers sign up for Angie's List.
- Connected eligible Service Providers with Advertising Sales Reps.
- Consistently raised the bar for closed revenue per lead generated.