# Price Predictions on Airbnb Accomodations in Oslo, Norway

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## Introduction

#### Aims of this work:

- Establish a deep learning approach to predict the price of an accomodation per night
- Focus on explainability and interpretability
- ightarrow Underlying Data: provided by AirBnB, contatins various information about the listings in Oslo, Norway

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# Feature Engineering: Images

- Use transfer learning on a pretrained CNN (ResNet18)
- ► But have to be sure, the CNN is able to generalize: added Fully Connected Network at the end containing three layers and ReLU activation functions
- Also implemented CNN manually as a benchmark model to compare the results

#### Results:

- pretrained ResNet18 achieved a Mean Absolute Error of 579
   NOK (approx. 58 Euros) on the Validation Set
- ► But *correlation* of the CNN predictions with the true price was 0.41

# **Image Predictions**

### Beispiel Bilder der Predictions!

True Price: 1300 Predicted Price: 921



True Price: 800 Predicted Price: 1066



True Price: 1300 Predicted Price: 871



True Price: 555 Predicted Price: 755



Figure: CNN example predictions

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# Feature Engineering: Reviews

- Language: Detect language of each review
- ► Sentiment analysis: Get the sentiment of each review

## New Features per listing:

- 1. Number of reviews
- 2. Median review length
- 3. Number of different languages of the reviews as well as a list of the different languages
- 4. Fraction of Norwegian and English reviews
- 5. Ratio of negative reviews to the total number of reviews

# Feature Engineering: Reviews



Figure: Wordclouds in English and Norwegian

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# Feature Selection & Data Cleaning

#### Feature Selection:

- 1. Manually selected features based on three criteria
- 2. Analyzed results of different feature selection algorithms

#### Data Cleaning:

- Converting data types
- Splitting text-based variables into more convenient numeric or boolean features
- Aggregating rare categories of categorical variables into one larger Other group to stabilize estimation
- One-Hot Encoding of categorial variables and standardization of numerical variables

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## **Classical Models**

- 1. **Linear Regression**: simple, well understood in terms of underlying theory and highly interpretable.
- 2. **Ridge Regression**: still very interpretable with a closed form analytical solution, adds one hyperparameter to the equation
- Random Forest: very flexible model with many hyperparameters determining e.g. the number of regression trees and the tree depth. Can be applied to many contexts and often works 'out of the box'.
- 4. **Histogram-Based Gradient Boosting**: modern and fast tree-based gradient boosting algorithm. Comes with a large number of tunable hyperparameters, some of them similar to the Random Forest parameters, some of them more specific to the *Boosting* instead of the *Bagging* approach such as the learning rate.

## **Neural Network**

explain Hyperparameter and Architecture

## **Model Architecture**

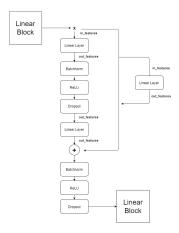


Figure: Architecture of each Block in the Fully Connected Neural Network

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# Thanks for listening!

Questions?