Lecture 10 : Hedge Funds



#### Hedge Funds vs. Mutual Funds

#### Hedge Fund

- Transparency: Limited Liability
   Partnerships that provide only minimal
  - disclosure of strategy and portfolio composition
- Less than 100 investors unless "qualified"

#### **Mutual Fund**

- Transparency: Regulations require public disclosure of strategy and portfolio composition
- Number of investors is not limited



#### Hedge Funds vs. Mutual Funds

#### Hedge Fund

- Investment strategy: Very flexible, funds can act opportunistically and make a wide range of investments
- Often use shorting, leverage, options

#### **Mutual Fund**

- Investment strategy: Predictable, stable strategies, stated in prospectus
- Limited use of shorting, leverage, options



#### Hedge Funds vs. Mutual Funds

#### Hedge Fund **Mutual Fund**

- Compensation structure: Typically charge a Compensation structure: Fees are usually a management fee of 1-2% of assets and an incentive fee of 20% of profits
- Liquidity: Often have lock up periods, require advance redemption notices, or may be gated
- fixed percentage of assets
- Liquidity: Can move more easily into and out of a mutual fund



## Hedge Fund Strategies

- Directional
  - Bets that one sector or another will outperform other sectors
- Non-directional
  - Exploit temporary misalignments in relative valuation across securities
  - By one type of security and sell another
  - Market neutral
- Implications for Beta of each strategy?



#### Directional Trading

- In contrast to non-directional, market-neutral strategies, directional funds make large sectoral bets
- Examples: Global Macro funds (e.g. Soros' Quantum Hedge Fund) make large macro bets on currencies, commodities, sectors.



#### Non-Directional Trading

- Relative value identifies rich vs. cheap based on a model of what prices "should be"
  - Sometimes, economic models (e.g. Royal Dutch/Shell)
  - Often, statistical models
- Statistical Arbitrage
  - Use data mining techniques to uncover systematic pricing patterns
  - Trade on divergence from normal
  - Can involve high frequency trading over short holding periods



## Statistical Arbitrage Example: Pairs Trading

- Find stocks which move together
  - For a given pair, the relative value  $(p_1/p_2)$  provide a buy/sell signal
  - High  $p_1/p_2$  implies buy stock 2 and short stock 1
- David Shaw (D.E. Shaw) argues "...human beings don't like to trade against human nature, which wants to buy stocks after they go up, not down."
- Long-short strategy is self-financing and market neutral



#### Pairs Trading Cookbook

Step A: find stocks which move together

1. For each stock, subtract off mean price, divide by standard deviation (normalized prices),

$$\widetilde{p} = \frac{p - \overline{p}}{\sigma_p}$$

- 2. Calculate sum of squared deviations of normalized prices  $(({1} {2})^{2})$  across all possible pairs of stocks (N (N-1)/2)
- 3. Each stock is paired with the stock for which the sum of squared errors is smallest What is implication for paired stocks  $\beta$ ?



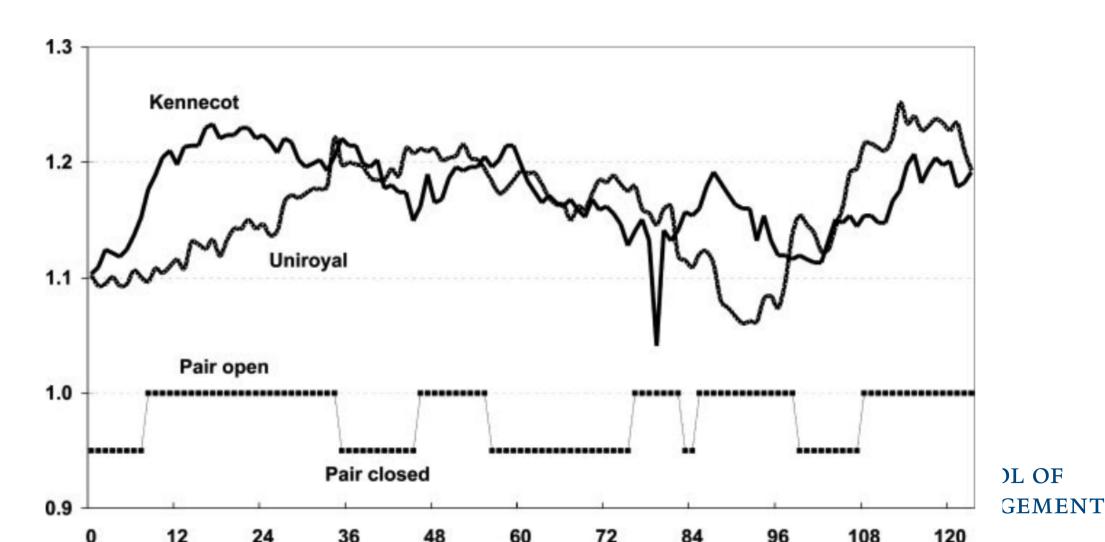
## Pairs Trading Cookbook

- Limit focus to "top pairs"
  - Chose top 5% pairs based on minimum sum of squared deviations
- Devise trading rule
  - 1. Define daily distance as  $d=(\widetilde{p}_1-\widetilde{p}_2)^2$  and calculate historical standard deviation of price differences
  - 2. "Open" pair when  $d > 2\sigma(d)$
  - 3. "Close" pair when d = 0



# Pairs Trading Cookbook

Goetzmann, Gatev and Rouwenhorst (2006)



# Pairs Trading Results

#### Excess returns of unrestricted pairs trading strategies

Pairs portfolio	Top 5	Top 20	
A. Excess return distribution (no waiting)			_
Average excess return (fully invested)	0.01308	0.01436	
Standard error (Newey-West)	0.00148	0.00124	
t-Statistic	8.84	11.56	
Excess return distribution			
Median	0.01194	0.01235	
Standard deviation	0.02280	0.01688	
Skewness	0.62	1.39	
Kurtosis	7.81	10.54	
Minimum	-0.10573	-0.06629	
Maximum	0.14716	0.13295	
Observations with excess return < 0	26%	15%	)L OF
Average excess return on committed capital	0.00784	0.00805	GEMEN

#### Pairs Trading Results

- Does pairs trading expose trade to risk factors?
- Market neutrality suggests CAPM alpha, but what about other risks?

```
Factor model: Fama-French, Momentum,
Reversal
                                                   0.00545 (3.81)
  Intercept
  Market
                                                 -0.06661 (-1.03)
                                                 -0.04233 (-0.71)
  SMB
                                                   0.05740 (1.37)
  HML
                                                 -0.02804 (-0.94)
  Momentum
                                                   0.10192 (1.50)
  Reversal
  R^2
                                                   0.05
```

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Coefficients and t-statistics from a five-factor model

## Merger Arbitrage

- Often a long-short strategy strategy which buys target and sells acquirer in announced mergers
- Hedge fund holds event risk
  - Terms not reached
  - Alternate bidders
  - Regulatory approval not granted



# Merger Arbitrage Example

- Tellabs and Ciena merger
  - Both companies involved in fiber-optic/telecom networks
  - Merged company would be able to compete with larger firms such as Lucent by sharing customer bases, exploiting size
- 1-for-1 stock swap announced June 3, 1998
  - Tellabs \$64/share
  - Ciena \$60/share
  - Upon merger, prices must be equal



## Merger Arbitrage Example

- Another infamous LTCM trade
  - Commit \$30M own capital, Borrow \$30M @ 6% prime rate
  - Buy 1M Ciena @ \$60
  - Sell 1M Tellabs @ \$64
  - Earn 4.5% short rebate (interest) on proceeds from short
- What happens?
  - Ciena loses two key customers, shares fall to \$15 dollars, deal is abandoned
  - Tellabs shares also decline before position is closed



# Merger Arbitrage Example

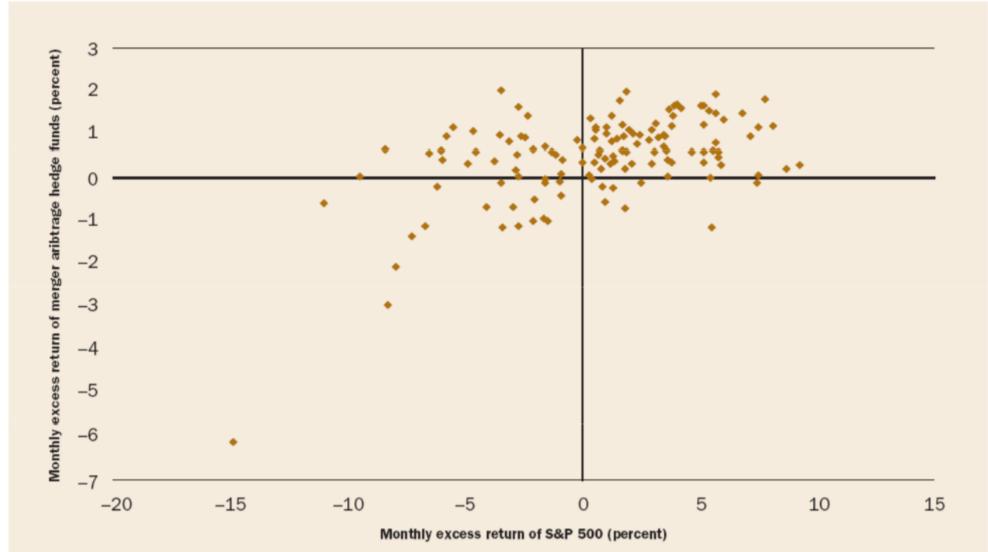
- Profits and losses from trade:
  - \$30M @ 6% prime rate X (110/360) = -\$550K
  - \$64M short rebate @ 4.5% X (110/360) = \$880K
  - Loss on Ciena 1M X (\$15-\$60) = -\$45M
  - Gain on Tellabs –1M X (\$64–\$42) = \$22M
  - TOTAL =-\$22.7M

Total return on committed capital: -75.57%



# Merger Arbitrage: large sample evidence

Risk Factor for Merger Arbitrage Hedge Funds, 1994–2004



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# Merger Arbitrage: large sample evidence

- Merger arb is profitable on average
  - Theory: hedge funds earn premium for insuring shareholders against completion risk

		Intercept		$R_{Mt}-R_f$		SMB		HML		
	N	$R^2$	a	<i>p</i> -value	b	<i>p</i> -value	s	<i>p</i> -value	h	<i>p</i> -value
Panel B: First offers										
Value-weighted										
Market model	192	0.15	0.86	(0.00)	0.32	(0.04)				
Fama-French three-factor	192	0.20	0.72	(0.02)	0.37	(0.02)	0.31	(0.04)	0.25	(0.07)
Equal-weighted										
Market model	192	0.12	0.80	(0.00)	0.22	(0.00)				
Fama-French three-factor	192	0.16	0.73	(0.00)	0.24	(0.00)	0.23	(0.01)	0.15	(0.11)

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#### Hedge Fund Performance Evaluation

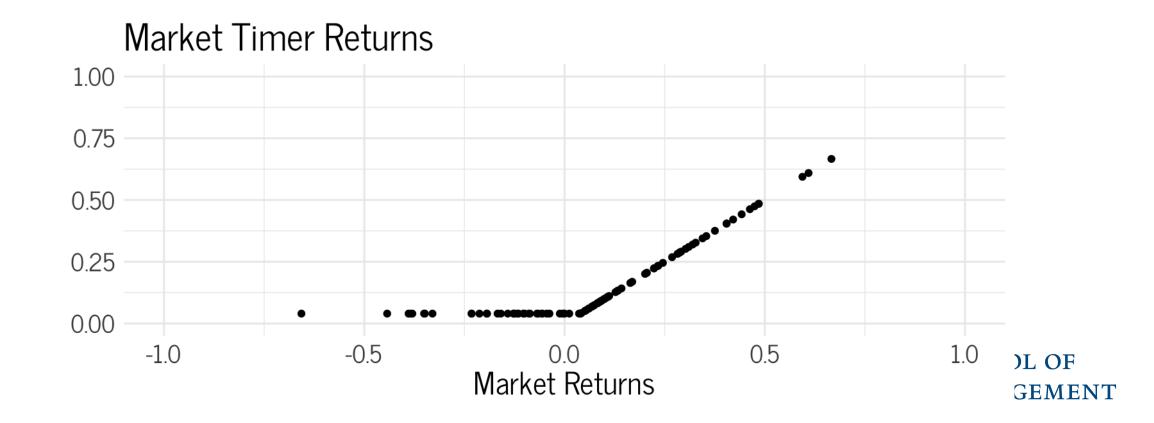
Recall our CAPM-based single factor model

$$r_{i,t} - r_f = \alpha_i + \beta_i (r_{m,t} - r_f) + e_{i,t}$$

- Note that for hedge funds, factor loadings are dynamic
  - Consider market loading for a long-only market timer
  - If successfull,  $\beta$  is only postiive when market returns are high
  - Implies non-linear factor loadings



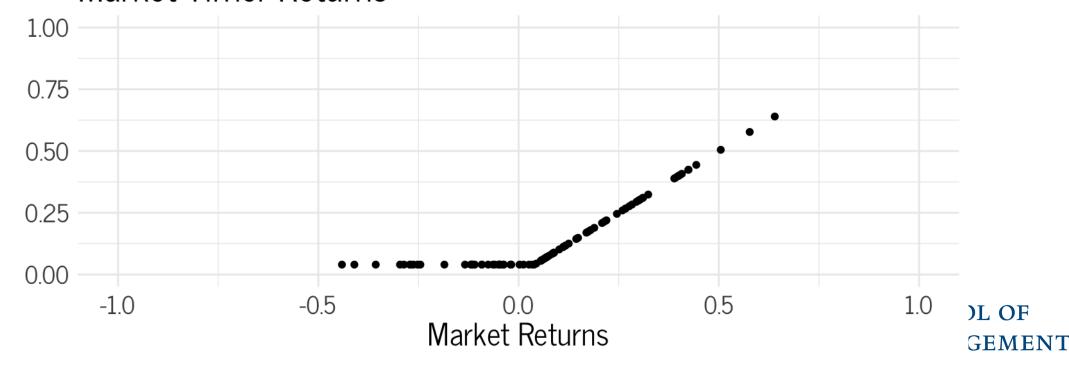
- Suppose with perfect foresight, we can
  - 1. Buy market when above risk-free rate of 4%
  - 2. Hold t-bills when market returns below  $r_f$



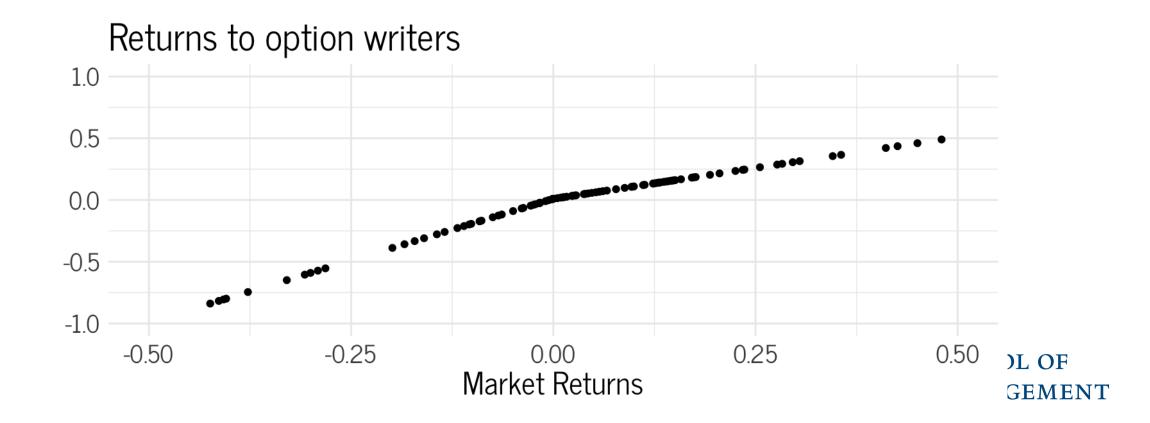
$$r_p = \alpha + r_f + \beta_1 (r_m - r_f) + \beta_2 (r_m - r_f)^2 + \epsilon_p$$

•  $\beta_2 > 0$  implies market timing ability

#### Market Timer Returns



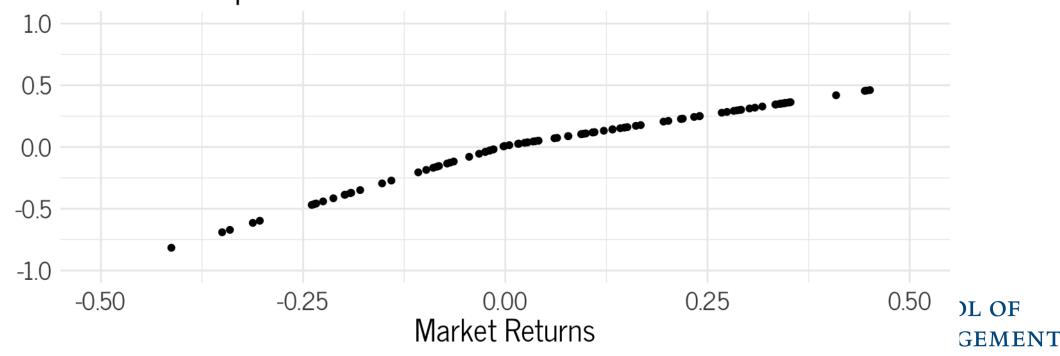
• Alternatively, hedge funds may write out of the money put options that exacerbate downturns



$$r_p = \alpha + r_f + \beta_1 (r_m - r_f) + \beta_2 (r_m - r_f)^2 + \epsilon_p$$

•  $\beta_2 < 0$  may imply option writing

#### Returns to option writers



## Non-linear loadings across asset classes

$$\widetilde{r}_{p,t}^e = \alpha_p + \beta^+ \max\{\widetilde{r}_{m,t}^e, 0\} + \beta^- \min\{\widetilde{r}_{m,t}^e, 0\} + \epsilon_{p,t}$$

#### Non-linear market loadings

