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Customer	**452491 - ORCHARD SUPPLY HARDWARE STORES**		Contact	**Default Contact (Customer)**
Salesperson	**338 - OPEN**		Agency	
Payment Term	**Immediate Credit to Your Account**		Cost Ref Date	**08/12/2019 03:02 PM**
Title	**Calendar**		Product	**Banner**
Currency	**US$ - U.S. Dollar**		Finished format	**10 x 13"**
Remuneration Group	**Standard**			

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Cover 4p	1	4 x 4	0 x 0	20 x 13"	25 x 38"	38 x 25"	1/1	2	1 Side	1,437	640	45.26 %	187.40 %
Text 2p	1	4 x 4	0 x 0	10 x 13"	19 x 25"	25 x 19"	1/1	2	Work and Turn	1,551	640	45.26 %	100.61 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
C1S Board, Standard - 16pt 25 x 38" 130 ppi	1,437	9,481.00	ft2	☐	☐	0.04	422.57
Gloss Text, Grade 3 - 80# 19 x 25" 500 ppi	1,004	0.80	CWT ((	☐	☐	73.53	59.05
Total				☐	☐		**481.62**

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Process- S/F	1.98	lbs	☐	☐	3.71	7.35
40" Plates (each, iQuote)	12.00	Each	☐	☐	7.32	87.84
Total			☐	☐		**95.19**

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Bound	Perfect Binding	Perfect Bind Bourg - 3302	1	1	10			1	1,010.00	Cycles		00:30		42.64	21.32
Bound	Wire-o	Wire-O Bind	1	1		1.00 %	500.00	1	1,000.00	Cycles		00:15	02:00:00	23.00	51.75
Cover 4p	Color Proof	Epson/Contract Color Proof	1	1			4.00	2	1.00	Cycles			00:15:00	60.00	15.00
Cover 4p	Preflight	Prepress Preflight	1	1				2	1.00	Cycles	00:30	00:15		120.00	90.00
Cover 4p	Processing	Prepress Processing	1	1			4.00	2	1.00	Cycles	00:20		00:15:00	99.99	58.33
Cover 4p	Plate burn	CTP (Platesetter)	1	1			6.60	2	8.00	Cycles			01:12:44	72.00	87.27
Cover 4p	Sheet-fed Press F 4x0	640	1	1	420	3.67 %	3,270.00	2	981.00	Run		00:54	00:18:00	157.00	188.40
Cover 4p	Sheet-fed Press B 0x4	640	1	1	420	3.70 %	1,803.40	2	541.00	Run		00:54	00:18:00	157.00	188.40
Cover 4p	Cut	45" Cutter	1	1	25	1.18 %	2,550.00	2	510.00	Cycles	00:15		00:12:00	42.00	18.90
Text 2p	Color Proof	Epson/Contract Color Proof	1	1			4.00	2	1.00	Cycles			00:15:00	60.00	15.00
Text 2p	Preflight	Prepress Preflight	1	1				2	1.00	Cycles	00:30	00:15		120.00	90.00
Text 2p	Processing	Prepress Processing	1	1			4.00	2	1.00	Cycles	00:20		00:15:00	99.99	58.33
Bound	Fold	Collating/Booklet Maker	1	1		1.08 %	1,200.00	1	1,020.00	Cycles		00:15	00:51:00	23.00	25.30
Text 2p	Plate burn	CTP (Platesetter)	1	1			6.60	2	4.00	Cycles			00:36:22	72.01	43.64
Text 2p	Sheet-fed Press Work and	640	1	1	420	3.38 %	3,646.70	2	1,094.00	Run		01:06	00:18:00	157.00	219.80
Text 2p	Cut	45" Cutter	1	1	25	1.16 %	2,580.00	2	516.00	Cycles	00:15		00:12:00	42.00	18.90
	Total														**1,190.34**

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Cover 4p	Epson/Contract Color Proof cost per ft2 standard Cost Unit Fixed	3.61	Each	☐	☐	10.40	37.56
Text 2p	Epson/Contract Color Proof cost per ft2 standard Cost Unit Fixed	1.81	Each	☐	☐	10.40	18.78
	Total			☐	☐		**56.34**

Production Cost

Production Total Cost **1,823.50**

Sale Cost

Rule	**Default**		Delivery Method	**Customer pick up**
Sales Type	**Standard**		Qty	**1,000.00**

Commissions	Original %	Real %	Value
Commission Producer			
Commission Seller			
Target Price	5.00 %	5.00 %	101.58
Total	**5.00 %**	**5.00 %**	**101.58**

Taxes/ Others Costs	Original %	Real %	Value
Financial charge			

Sales price

					% Value			Price x		% Target	Ideal Price/	%

Product	Destination	Qty	Un	% Margin	$ Margin	% Value add	$ Value add	Unit Price	Price x Thousands	Total price	Margin/ Table	Ideal Price/ Table	% Discount
Bound	**Default**	**1,000.00**	**Each**	**11.41 %**	**208.04**	**68.83 %**	**1,398.39**	**2.0315**	**2,031.54**	**2,031.54**	**11.41 %**	**2,031.54**	

Product/ Delivery

Product	Delivery
Bound	Default

Target Price **Target Price /**

Value 1	%	Value 2	-
2,133.12			

Weight **Weight /**

Quantity	Unit	Value 1	Value 2	
131.78	lbs			

Product/ Delivery

Product	Delivery
Bound	Default

Production Price **PrePress / Press**

Quantity	Unit	Value 1	Value 2	
1,000.00	Each	687.62	664.35	

Product	Destination	Qty	Un	% Margin	$ Margin	% Value add	$ Value add	Unit Price	Price x Thousands	Total price	Margin/ Table	Ideal Price/ Table	% Discount
Bound	**Default**	**1,000.00**	**Each**	**11.41 %**	**208.04**	**68.83 %**	**1,398.39**	**2.0315**	**2,031.54**	**2,031.54**	**11.41 %**	**2,031.54**	

Product/ Delivery

Product	Delivery
Bound	Default

Target Price **Target Price /**

Value 1	%	Value 2	-
2,133.12			

Weight **Weight /**

Quantity	Unit	Value 1	Value 2	
131.78	lbs			