



Estimate 1,083

Emission 08/01/2019 08:09 PM

Customer **2890UB/MAHES PRESS**Contact **Quilich (Continente Customer)**Salesperson **3281/Andresson**

Agency

Payment Term **Net 30, MAY 30**Cost Ref Date **08/01/2019 08:43 PM**Title **Printed Labels for HUB 1016/7 magnetic cards**Product **Direct Mail Product**Currency **\$ - U.S. Dollar**Finished format **18x514"**Remuneration Group **Standard**

| Process | Rep | Color | Varnish | Flat Format | Paper Format | Cutting format | Cut | Cycle Elem | Print system | Cycles | Printers | Trimmed Waste | Makerea... |
|-----------------|-----|--------------|---------|----------------|--------------|---------------------|-----|------------|--------------|---------------|--|---------------|----------------|
| Label 2p | 1 | 6 x 0 | 0 x 0 | 18x514" | 985" | 985 x 10"25" | 1/1 | 8 | REV | 62,268 | Flexo Press (EM-510-173) - 510-2 | 2.98 % | 22.95 % |

Substrate Cost

| Description | Unit Qty | Qty | UN | Reviewed | Provided | Cost Unit | Total Cost |
|--|----------|---------------|-------------------------|--------------------------|--------------------------|-------------|-----------------|
| General 30 gsm 24921" Liner - 6.71 pt 18.5" 300 ppl | | 53,886 | 13,886.99 M inch | <input type="checkbox"/> | <input type="checkbox"/> | 0.08 | 3,860.99 |
| Total | | | | <input type="checkbox"/> | <input type="checkbox"/> | | 3,860.99 |

Others Raw Material Cost

| Description | Qty | UN | Reviewed | Provided | Cost Unit | Total Cost |
|--------------------------------|-----------------|--------------|--------------------------|--------------------------|--------------|---------------|
| Pontoon - Outras tintas | 10.68 | lbs | <input type="checkbox"/> | <input type="checkbox"/> | 10.00 | 152.88 |
| Platess - Outras tintas | 91.80 | sq in | <input type="checkbox"/> | <input type="checkbox"/> | 10.00 | 380.96 |
| Total | 1,764.00 | sq in | <input type="checkbox"/> | <input type="checkbox"/> | 0.20 | 350.80 |
| Total | | | <input type="checkbox"/> | <input type="checkbox"/> | | 887.44 |

Transformation Cost

| Process | Activity | Production Group | Rep | In... | Waste Setup | Waste Produ... | Speed | Elem Cycle | Producing Qty | UN | Setup Fixed | Setup Rep | Time Product... | Cost Unit | Total Cost |
|-----------------|-----------------------------|----------------------------------|--------------|--------------|-------------|----------------|-----------------|--------------|------------------|-----------|--------------|--------------|-----------------|---------------|-----------------|
| Label 2p | Flexo press 1x0 | Flexo Press (Aqualux P23) | Rep 1 | In... | 1 | 15.40 % | 4,390.00 | Speed | 6 | ft | 00:20 | 02:20 | 00:59:37 | 74.66 | 112.75 |
| Label 2p | Flexo press Standard | Rep 1 (514/EM-510-1/EM-5) | 1 | 1 | 1.30 | 10.00 % | 10.20 | 0.00 | 53,848.63 | ft | 00:20 | 02:20 | 00:59:59 | 160.89 | 1,449.63 |
| Total | | | | | | | | | | | | | | | 1,449.39 |

Other Costs

| Process | Description | Qty | UN | Reviewed | Provided | Cost Unit | Total Cost |
|--------------|-------------|-----|----|--------------------------|--------------------------|-----------|------------|
| Total | | | | <input type="checkbox"/> | <input type="checkbox"/> | | |

Production Cost

Production Total Cost **63655.77**

Sale Cost

Rule **Default**Delivery Method **Customer pick up**Sales Type **Standard**Qty **27,500.00**

| Commissions | Original % | Real % | Value | Taxes/ Others Costs | Original % | Real % | Value |
|---------------------|------------|--------|-------|---------------------|------------|--------|-------|
| Commission Agency | | | | Financial charge | | | |
| Commission Producer | | | | Discount | | | |
| Commission Seller | | | | Total | | | |
| Total | | | | | | | |

Sales price

| Product | Destination | Qty | Un | % Margin | \$ Margin | Unit Price | Price x Thousands | Total price | % Target Margin/ Table | Ideal Price/ Table | % Discount |
|-----------------|----------------|------------------|-------------|----------------|-----------------|--------------|-------------------|-----------------|------------------------|--------------------|------------|
| Label 2p | Default | 27,500.00 | each | 25.00 % | 2,886.85 | 0.035 | 138.50 | 8,222.50 | 25.00 % | 8,222.50 | |