

| | | | |
|--------------------|---|-----------------|------------------------|
| Customer | 508 - Nike Inc | Contact | Brett Meyer (Customer) |
| Salesperson | 369 - Eric Farrara | Agency | |
| Payment Term | 2%-15/Net 45 | Cost Ref Date | 07/22/2019 11:20 AM |
| Title | Nike USWNT Posters - Kit and Distribute | Product | Complete Buyout |
| Currency | US\$ - U.S. Dollar | Finished format | 0 x 0" |
| Remuneration Group | 3% MU | | |

| | | | | | | | | | | | | | |
|---------|-----|-------|---------|-------------|--------------|----------------|-----|------------|--------------|--------|----------|---------------|------------|
| Process | Rep | Color | Varnish | Flat Format | Paper Format | Cutting format | Cut | Cycle Elem | Print system | Cycles | Printers | Trimmed Waste | Makerea... |
|---------|-----|-------|---------|-------------|--------------|----------------|-----|------------|--------------|--------|----------|---------------|------------|

Others Raw Material Cost

| Description | Qty | UN | Reviewed | Provided | Cost Unit | Total Cost |
|-------------|-----|----|--------------------------|--------------------------|-----------|------------|
| Total | | | <input type="checkbox"/> | <input type="checkbox"/> | | |

Outsourcing Cost

| Process | Activity | Production Group | Description | Rep | Cycle Elem | Setup Was... | Produ... Waste % | Qty Produ... | UN | Revie... | Cost Unit | Total Cost | Notes |
|------------------|-------------------------|------------------|------------------------------------|-----|------------|--------------|------------------|--------------|----|--------------------------|-----------|------------|--------------------------|
| Kit Flat for Dis | - No Waste Goods & Serv | Farmout 1 | Farmout 1 Cost per Each No Waste C | 1 | 1 | | | 6,300.00 | Ea | <input type="checkbox"/> | 1.00 | 6,300.00 | <input type="checkbox"/> |
| Roll / Rubber | - No Waste Goods & Serv | Farmout 1 | Farmout 1 Cost per Each No Waste C | 1 | 1 | | | 6,300.00 | Ea | <input type="checkbox"/> | 1.00 | 6,300.00 | <input type="checkbox"/> |
| Roll / Poly Bag | - No Waste Goods & Serv | Farmout 1 | Farmout 1 Cost per Each No Waste C | 1 | 1 | | | 6,300.00 | Ea | <input type="checkbox"/> | 1.00 | 6,300.00 | <input type="checkbox"/> |
| | | | Total | | | | | | | <input type="checkbox"/> | | 18,900.00 | <input type="checkbox"/> |

Other Costs

| Process | Description | Qty | UN | Reviewed | Provided | Cost Unit | Total Cost |
|---------|-------------|-----|----|--------------------------|--------------------------|-----------|------------|
| | Total | | | <input type="checkbox"/> | <input type="checkbox"/> | | |

Production Cost

Production Total Cost 18,900.00

Sale Cost

| | | | |
|-------------------|------------|-----------------|-----------|
| Rule | Default | Delivery Method | |
| Sales Type | Standard | Qty | 18,900.00 |
| Commissions | Original % | Real % | Value |
| Commission Agency | | | |
| Commission Seller | | | |
| Total | | | |

| | | | |
|---------------------|------------|--------|-------|
| Taxes/ Others Costs | Original % | Real % | Value |
|---------------------|------------|--------|-------|

Sales price

| Product | Destination | Qty | Un | % Margin | \$ Margin | % Value add | \$ Value add | Unit Price | Price x Thousands | Total price | % Target Margin/ Table | Ideal Price/ Table | % Discount |
|--------------------------|-------------|----------|----|----------|-----------|-------------|--------------|------------|-------------------|-------------|------------------------|--------------------|------------|
| Kit Flat for Distributio | Default | 6,300.00 | Ea | 57.50 % | 3,622.50 | 36.51 % | 3,622.50 | 1.5750 | 1,575.00 | 9,922.50 | 57.50 % | 9,922.50 | |
| Roll / Poly Bag & Kit f | Default | 6,300.00 | Ea | 57.50 % | 3,622.50 | 36.51 % | 3,622.50 | 1.5750 | 1,575.00 | 9,922.50 | 57.50 % | 9,922.50 | |
| Roll / Rubber Band & | Default | 6,300.00 | Ea | 57.50 % | 3,622.50 | 36.51 % | 3,622.50 | 1.5750 | 1,575.00 | 9,922.50 | 57.50 % | 9,922.50 | |