

Estimate **33,272**

Emission **09/12/2019 02:55 PM**

Customer **1276 - Wells Fargo - Commercial Print**

Contact **Bill Preston (Customer)**

Salesperson **596 - Wolf Tom**

Estimator

Agency

Payment Term **16 - 2%-10 Days, Net 30 Days**

Cost Ref Date **09/12/2019 02:43 PM**

Title **Pre-Qual Loan modification starter kit Materials - April 2019 PQYLT-BM Bookmark**

Product **Bound**

Currency **US\$ - U.S. Dollar**

Finished format **4.25 x 7.75"**

Remuneration Group **Standard**

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Bookmark	2p	1	4 x 0	0 x 0	4.25 x 7.75"	20.75 x 29.5"	29.5 x 20.75"	1/1	14	1 Side	740 HP 10K Plus	24.67 %	3.50 %

**Substrate Cost**

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Blazer Satin Cover Digital FSC - 100 # 20.75 x 29.5" 200 ppi	740	174.21	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.82	142.85
<b>Total</b>				<input type="checkbox"/>	<input type="checkbox"/>		<b>142.85</b>

**Others Raw Material Cost**

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Carton Box 35lb	4.00	each	<input type="checkbox"/>	<input type="checkbox"/>	1.00	4.00
Pallet	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	20.00	20.00
<b>Total</b>			<input type="checkbox"/>	<input type="checkbox"/>		<b>24.00</b>

**Transformation Cost**

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Bookmark	2p	Boxing	1	1			10,000.00		4.00	Cycles			00:00:01	50.00	0.02
Bookmark	2p	Pallet	1	1			4.00		1.00	Cycles			00:15:00	101.52	25.38
Bookmark	2p	- (Minimum)	1	1				14	740.00	lbs					
Bookmark	2p	Digital Print F 4x0	1	1	10	1.53 %	3,000.00	14	719.00	Run	00:18		00:14:23	210.00	113.33
Bookmark	2p	Cut	1	1		0.56 %	2,396.40	14	715.00	Cycles	00:48		00:17:54	100.35	110.22
		<b>Total</b>													<b>248.95</b>

**Other Costs**

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Bookmark	2p issue stock charge per pound Cost Unit Activity Quantity (Minimum)	174.21	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.06	10.00
Bookmark	2p HP 10K Plus Cost per click (color) HP Cost unit (not in transformation) Activity Quantity + waste	2,960.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.02	69.26
	<b>Total</b>			<input type="checkbox"/>	<input type="checkbox"/>		<b>79.26</b>

**Production Cost**

Production Total Cost **495.07**

**Sale Cost**

Rule **Standard**

Delivery Method **FOB JR Dock**

Sales Type **Standard**

Qty **10,000.00**

Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
Customer Add Ons	2.00 %	2.00 %	11.07	Financial charge			
Labor Factor							
<b>Total</b>	<b>2.00 %</b>	<b>2.00 %</b>	<b>11.07</b>				

**Sales price**

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
<b>Bookmark</b>	<b>Standard</b>	<b>10,000.00</b>	<b>each</b>	<b>9.54 %</b>	<b>47.25</b>	<b>55.33 %</b>	<b>306.20</b>	<b>0.0553</b>	<b>55.34</b>	<b>553.39</b>	<b>9.54 %</b>	<b>553.39</b>	

Product/ Delivery

Mailing **Pricing Breakdown /**

Weight **Pounds /**

Product	Delivery	Value 1	%	Value 2	-	Quantity	Unit	Value 1	Value 2	
Bookmark	Standard					126.77	lbs			

Product/ Delivery

Minimum Price **- /**

Product	Delivery	Value 1	%	Value 2	-
Bookmark	Standard	553.39			