

|                    |   |                 |                        |
|--------------------|---|-----------------|------------------------|
| Customer           | 508 - Nike Inc                          | Contact         | Brett Meyer (Customer) |
| Salesperson        | 369 - Eric Farrara                      | Agency          |                        |
| Payment Term       | 2%-15/Net 45                            | Cost Ref Date   | 07/17/2019 07:58 PM    |
| Title              | Nike USWNT Posters - Kit and Distribute | Product         | Complete Buyout        |
| Currency           | US\$ - U.S. Dollar                      | Finished format | 0 x 0"                 |
| Remuneration Group | 3% MU                                   |                 |                        |

|         |     |       |         |             |              |                |     |            |              |        |          |               |            |
|---------|-----|-------|---------|-------------|--------------|----------------|-----|------------|--------------|--------|----------|---------------|------------|
| Process | Rep | Color | Varnish | Flat Format | Paper Format | Cutting format | Cut | Cycle Elem | Print system | Cycles | Printers | Trimmed Waste | Makerea... |
|---------|-----|-------|---------|-------------|--------------|----------------|-----|------------|--------------|--------|----------|---------------|------------|

Others Raw Material Cost

| Description | Qty | UN | Reviewed                 | Provided                 | Cost Unit | Total Cost |
|-------------|-----|----|--------------------------|--------------------------|-----------|------------|
| Total       |     |    | <input type="checkbox"/> | <input type="checkbox"/> |           |            |

Outsourcing Cost

| Process          | Activity                | Production Group | Description                        | Rep | Cycle Elem | Setup Was... | Produ... Waste % | Qty Produ... | UN | Revie...                 | Cost Unit | Total Cost | Notes                    |
|------------------|-------------------------|------------------|------------------------------------|-----|------------|--------------|------------------|--------------|----|--------------------------|-----------|------------|--------------------------|
| Kit Flat for Dis | - No Waste Goods & Serv | Farmout 1        | Farmout 1 Cost per Each No Waste C | 1   | 1          |              |                  | 6,300.00     | Ea | <input type="checkbox"/> | 1.00      | 6,300.00   | <input type="checkbox"/> |
| Roll / Rubber    | - No Waste Goods & Serv | Farmout 1        | Farmout 1 Cost per Each No Waste C | 1   | 1          |              |                  | 6,300.00     | Ea | <input type="checkbox"/> | 1.00      | 6,300.00   | <input type="checkbox"/> |
| Roll / Poly Bag  | - No Waste Goods & Serv | Farmout 1        | Farmout 1 Cost per Each No Waste C | 1   | 1          |              |                  | 6,300.00     | Ea | <input type="checkbox"/> | 1.00      | 6,300.00   | <input type="checkbox"/> |
|                  |                         |                  | Total                              |     |            |              |                  |              |    | <input type="checkbox"/> |           | 18,900.00  | <input type="checkbox"/> |

Other Costs

| Process | Description | Qty | UN | Reviewed                 | Provided                 | Cost Unit | Total Cost |
|---------|-------------|-----|----|--------------------------|--------------------------|-----------|------------|
| Total   |             |     |    | <input type="checkbox"/> | <input type="checkbox"/> |           |            |

Production Cost

Production Total Cost 18,900.00

Sale Cost

|                   |            |                 |           |
|-------------------|------------|-----------------|-----------|
| Rule              | Default    | Delivery Method |           |
| Sales Type        | Standard   | Qty             | 18,900.00 |
| Commissions       | Original % | Real %          | Value     |
| Commission Agency |            |                 |           |
| Commission Seller |            |                 |           |
| Total             |            |                 |           |

|                     |            |        |       |
|---------------------|------------|--------|-------|
| Taxes/ Others Costs | Original % | Real % | Value |
|---------------------|------------|--------|-------|

Sales price

| Product                  | Destination | Qty      | Un | % Margin | \$ Margin | % Value add | \$ Value add | Unit Price | Price x Thousands | Total price | % Target Margin/ Table | Ideal Price/ Table | % Discount |
|--------------------------|-------------|----------|----|----------|-----------|-------------|--------------|------------|-------------------|-------------|------------------------|--------------------|------------|
| Kit Flat for Distributio | Default     | 6,300.00 | Ea | 57.50 %  | 3,622.50  | 36.51 %     | 3,622.50     | 1.5750     | 1,575.00          | 9,922.50    | 57.50 %                | 9,922.50           |            |
| Roll / Poly Bag & Kit f  | Default     | 6,300.00 | Ea | 57.50 %  | 3,622.50  | 36.51 %     | 3,622.50     | 1.5750     | 1,575.00          | 9,922.50    | 57.50 %                | 9,922.50           |            |
| Roll / Rubber Band &     | Default     | 6,300.00 | Ea | 57.50 %  | 3,622.50  | 36.51 %     | 3,622.50     | 1.5750     | 1,575.00          | 9,922.50    | 57.50 %                | 9,922.50           |            |