

Customer 1888 - Corby Platen Ltd

Salesperson 1996 - Lorraine

Payment Term 0002 - 60 Days Month End

Title Quote Test Assembled

Currency £ - GBP

Remuneration Group Standard

Contact CR01 Sales (Customer)

Agency

Cost Ref Date 18/08/2019 22:20

Product Standard Packaging

Finished format 55 x 38"

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
000274 Coke	1	4 x 0	0 x 0	55 x 38"	62.09228 x 48	62.99295 x 87	1/1		6 1 Side	185	HP Digital Press 17000 (Wetherby)	58.99 %	51.64 %

Substrate Cost

D35436D Head	1	4 x 0	0 x 0	17 x 17"	47.24409 x 62	47.24409 x 62	1/1		6 1 Side	34	HP Digital Press 17000 (Wetherby)	37.67 %	63.41 %
D33021D Shel	1	0 x 0	0 x 0	45 x 38"	55.51181 x 39	39.76378 x 55	1/1		6			22.53 %	34.58 %
B-125T/125T Supplier 1 - FSC 3005 µ - generic - sheet									38,479	19.98	Th. Sq		4,993.39
Total													4,993.39

Others Raw Material Cost

EB-150KW/150KW 1010 X 1410 Supplier 1 - FSC 4101 µ 1.010 x 1.410 mm	18	Qty	0.03	Th. Sq								614.00	15.35
EB-150KW/150KW 1410 x 1010 Supplier 1 - FSC 4101 µ 1.410 x 1.010 mm	28		0.04	Th. Sq								614.00	24.56
EB-150KB/120KB 1200 x 1600 Supplier 1 - FSC 410 µ 1.200 x 1.600 mm	34	50.89	Th. Sq									603.88	135.99
EB-150DC/120KB 1600 x 1200 Supplier 1 - FSC 410 µ 1.600 x 1.200 mm	371		0.71	Th. Sq								605.00	438.98
Total													1,188.97

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Product... Time	Cost Unit	Total Cost
000274 Coke	Die Cutting	Auto Platen 4 (Wetherby)	1	1	20	1.50 %	2,750.00	6	30,000.00	UN	00:30		00:54:33	33.77	565.29
UK Standard	Total								16.00	each				3.50	368.80

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
000274 Coke	Auto Platen 4 (Wetherby) Die Cost Fixed AP 4 - Gold Cost Unit Fixed	12.60	each			41.60	524.16
Process	Total Activity						524.16

Production Cost

Production Total Cost: 5,593.88

Sale Cost

Rule: Default										Delivery Method: External Provider									
Sales Type: Standard										Qty: 180,000.00									
D33021B From	Die Cutting Existing Die	Rabbolini (Corby)	1	1	20	2.4 %	300.00	1	152.00	Sheet	00:30		00:30:24	58.46	58.85				
D33021B From	Commissions Hand Work	Original % Hand Stripping (Corby)	1	1	20	2.3 %	Taxes/ Others	Costs	1	129.00	Sheet	Original % 00:05		Real % 01:17:24	21.75	Value 29.87			
D35436D Head	Die Cutting	Plotter Table Kongsberg (Corby)	1	1	5	9.6 %	Financial Charge	12	11.00	Cycles	00:15		00:33:00	36.01	28.81				
D33021D Shell	Digital Print - Sample F 4x	HP Digital Press 17000 (Wetherby)	1	1	5	3.5 %	Origination	6	28.00	Run	00:15		00:04:37	64.11	20.96				
D35436D Head	Die Cutting	Plotter Table Kongsberg (Wetherby)	1	1	5	4.6 %	Finishing Charge	6	22.00	Cycles	00:10		01:06:00	47.67	60.38				
D33021D Shell	Die Cutting	Plotter Table Kongsberg (Corby)	1	1	5	4.5 %	Total	20.00	6	22.00	Cycles	00:15		01:06:00	36.01	48.61			
Total																			

Sales price

Other Costs

Product Process	Destination	Qty	Un	% Margin Description	\$ Margin	% Value add	\$ Value add	Unit Price Qty	Price x Thousands UN	Total price Reviewed	% Target Margin/ Provided	Ideal Price/ Table	% Discount
000274 Coke Tray	Default	180,000.00	each	52.61 %	2,921.96	36.75 %	3,307.25	0.0500	50.00	9,000.00	52.61 %	9,000.00	
D33021D Shel	HP Digital Press 17000 (Wetherby) HP Press 17000 (Wetherby)	6	Th. Sq									315.01	74.37

Product/ Delivery

Net Contribution Contribution / Price

D33021B From	HP Digital Press 17000 (Wetherby) HP Press 17000 (Wetherby)	0 Toner Cost One cycle Cost Unit Activity	Quantity	0
D33021B From	Transport to Corby Standard Delivery	Value 1	%	Value 2
D35436D Head	HP Digital Press 17000 (Wetherby) HP Press 17000 (Wetherby)	0 Toner Cost One cycle Cost Unit Activity	Quantity	0
000274 Coke Tray	Default	2,921.97	32.47 %	9,000.00

Production Cost

Production Total Cost: 1,661.62

Sale Cost

Rule Default

Sales Type Standard

Delivery Method External Provider

Qty 122.00

Commission Producer			
Commission Seller			
Rebate			
Total			

Financial charge			
Origination			
Tooling Costs			
Total			

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
D35436 19417 Super	Default	122.00	each	55.51 %	922.34	60.05 %	1,551.59	21.1800	21,180.00	2,583.96	55.51 %	2,583.96	

Product/ Delivery

Net Contribution **Contribution / Price**

Product	Delivery	Value 1	%	Value 2	-
D35436 19417 Superdrug EV2	Default	922.34	35.69 %	2,583.96	