

A part of the Smurfit Kappa Group

Customer 1341 - Unilever PLC Salesperson 1339 - Stewada

Paymentgeren 0022 - 120 Days End of Month

Cost Ref Date Epp Coutson 9 Damp Bin

CBroekcy Sas@@wumpbin

Contact Alexandre Thierry (Customer)

Rayshelef Deate 00/208/200194/344111d of Month

Produkt Basic Champs Bump Bin Finishedulormak 49.52008 x 84.72441"

Remuneration Group Standard

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea
T999999 Head	1	4 × 0	0 × 0	15.62992 x 39	62.99213 x 98	62.99213 x 98	1/1	6	1 Side	308	HP Digital Press 17000 (Wetherby)	39.62 %	12.28 %
T999999 Part	1	4 x 0	0 x 0	43 x 59"	97.04724 x 18	44.5748 × 60.	1/1	1	1 Side	1,818	HP Digital Press 17000 (Wetherby)	6.04 %	10.52 %
Cutter 3 Outer	1	0 × 0	0 x 0	49.37008 x 84	97.04724 x 18	50.74803 x 86	1/1	1				4.27 %	7.60 %
T999999 Part	1	4 × 0	0 × 0	43.89764 x 60	97.04724 x 18	45.47244 x 61	1/1	1	1 Side	1,818	HP Digital Press 17000 (Wetherby)	5.93 %	10.52 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
B-150K/150T Supplier 1 - FSC 3004 μ - Generic - sheet	1,770	4.99	Th. Sq			314.00	1,566.86
EB-180DC/120KB 1600 x 2500 Supplier 1 - FSC 410 μ 1.600 x 2.500 mm	308	1.23	Th. Sq			605.00	745.36
EB-180DC/120KB Supplier 1 - FSC 4103 μ - Generic - sheet	3,637	6.45	Th. Sq			605.00	3,903.46
Total							6,215.68

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Large Pallet	59.00	each			7.70	454.30
Total						454.30

Transformation Cost

Process	Activity	Production Group	Rep	In	Setup Waste	Produ Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti Time	Cost Unit	Total Cost
Cutter 3 Dump	Glue Straight Line	Lamina Workstation (Wether	1	1	10	4.01 %	300.00	1	1,645.00	each	00:01		05:29:00	44.34	243.87
T999999 Head	Digital Print - Display F 4x	HP Digital Press 17000 (Wet	1	1	5	2.02 %	130.00	6	297.00	Run	00:15		02:17:05	64.10	162.47
T999999 Head	Transport	Transport to Corby	1	1				6	297.00	Cycles	24:00				
T999999 Head	Die Cutting	Plotter Table Kongsberg (Coi	1	1	5	1.74 %	15.00	6	287.00	Cycles	00:15		19:08:00	36.01	697.99
T999999 Part	Digital Print - Display F 4x	HP Digital Press 17000 (Wet	1	1	5	2.03 %	364.00	1	1,777.00	Run	00:15		04:52:55	64.10	328.95
T999999 Part	Die Cutting Gold	Young Shin (Wetherby)	1	1	21	2.03 %	712.50	1	1,721.00	Sheet	00:45		02:24:56	46.37	146.78
Cutter 3 Outer	Die Cutting	TCZ01 (Corby)	1	1	20		300.00	1	1,750.00	Sheet	00:30		05:50:00	58.46	370.25
Cutter 3 Outer	Hand Work	Hand Stripping (Corby)	1	1	20	0.52 %	100.00	1	1,721.00	Sheet	00:05		17:12:36	21.75	376.13
T999999 Part	Digital Print - Display F 4x	HP Digital Press 17000 (Wet	1	1	5	2.03 %	364.00	1	1,777.00	Run	00:15		04:52:55	64.10	328.95
T999999 Part	Die Cutting Gold	Young Shin (Wetherby)	1	1	21	2.03 %	712.50	1	1,721.00	Sheet	00:45		02:24:56	46.37	146.78
	Total														2,802.17

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
T999999 Head	HP Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle Cost Unit Activity Quantity	1.23	Th. Sq			215.00	264.88
T999999 Head	Transport to Corby Standard Cost Unit Fixed	1.00	each			85.00	85.00
T999999 Part	HP Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle Cost Unit Activity Quantity	3.17	Th. Sq			215.00	680.90
T999999 Part	Young Shin (Wetherby) Die Cost - Young Shin - Gold Cost Unit Fixed (Minimum)	1.00	each			187.50	187.50
Cutter 3 Outer	TCZ01 (Corby) Die Cost - TCZ01 Cost Unit Fixed (Minimum)	1.00	each			50.00	50.00
T999999 Part	HP Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle Cost Unit Activity Quantity	3.28	Th. Sq			215.00	706.08
T999999 Part	Young Shin (Wetherby) Die Cost - Young Shin - Gold Cost Unit Fixed (Minimum)	1.00	each			187.50	187.50
	Total						2,161.86

Production Cost

Production Total Cost 11,209.01

Sale Cost

Rule **Defendand** Sales Type **Standard** Delivery Method External Provider Qty **1,645.00**

Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
Commission Producer				Financial charge			
Commission Seller				Origination			
Rebate				Tooling Costs			

Total Total

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Cutter 3 Dump Bin	Default	1,645.00	each	48.98 %	5,490.44	48.43 %	8,292.62	10.4100	10,410.00	17,124.45	48.98 %	17,124.45	

Product/ Delivery

Net Contribution Contribution / Price

	Product	Delivery	Value 1	%	Value 2	-
ı	Cutter 3 Dump Bin	Diefaditrd	5,490.44	32.06 %	17,124.45	