

Customer 2310 - CANADA POST CORPORATION

Salesperson 769 - CPC Commercial

Payment Term Immediate Credit to Your Account

Cost Ref Date 08/28/2019 03:32 PM

Product Rolland

Remuneration Group 1 - Markup: +15%

Contact Adrian Glean (Customer)

Espresso

System Date 08/28/2019 03:32 PM

Product Name Laval Poster

Finished Format 8.5 x 14"

Remuneration Group 1 - Markup: +15%

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Laval Poster	2	1	1 x 1	0 x 0	14 x 8.5"	8.5 x 14"	8.5 x 14"	1/1	1 F/B	600	Docutech 6180 (HC)		

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Rolland HiTech FSC 60 # 8.5 x 14" 440 ppi-HC	600	9.02	lbs	<input type="checkbox"/>	<input type="checkbox"/>	1.20	10.82
Total				<input type="checkbox"/>	<input type="checkbox"/>		10.82

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Carton 1 (HC)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	1.60	1.60
Total			<input type="checkbox"/>	<input type="checkbox"/>		1.60

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Laval Poster	2 -	Content/digi blues	1	1				1	1.00	each					
Laval Poster	2 Digital Print F/B 1x1	Docutech 6180 (HC)	1	1			4,250.00	1	600.00	Run	00:15		00:08:28	128.74	50.36
Laval Poster	2 -	Prepress	1	1				1	600.00	Cycles					
	Total														50.36

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Laval Poster	2 Content/digi blues Cost per page Cost Unit Fixed	238.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.05	11.90
Laval Poster	2 Docutech 6180 (HC) Cost per click (black 8.5 x 14) Cost Unit - Fixed (Click Charge) Activity Quantit	1,200.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.01	9.60
Laval Poster	2 Prepress Cost per page Cost Unit Fixed	2.00	each	<input type="checkbox"/>	<input type="checkbox"/>	4.50	9.00
	Total			<input type="checkbox"/>	<input type="checkbox"/>		30.50

Production Cost

Production Total Cost 93.28

Sale Cost

Rule Standard

Sales Type Standard

Delivery Method FOB Plant

Qty 600.00

Commissions	Original %	Real %	Value
Commission Agency			
Commission Producer			
Commission Seller			
Total			

Taxes/ Others Costs	Original %	Real %	Value
Financial charge			

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Laval Poster	Standard	600.00	each	15.00 %	13.99	59.99 %	64.36	0.1788	178.80	107.28	15.00 %	107.28	

Product/ Delivery Wheight of the Job Weight (Total) /

Product	Delivery	Quantity	Unit	Value 1	Value 2
Laval Poster	Standard	9.02	lbs		