



A part of the Smurfit Kappa Group

Customer **1308 - Communisis UK Ltd**
Salesperson **1306 - everelo**
Payment Agency **0014 - 60 Days End of Month**
Cost Ref Date **01/09/2019 Assembled**
Product **ESDHP Premium FSDU**
Remuneration Group **Standard**

Estimate 5,763

Emission 16/09/2019 17:10

Contact **CREDIT CONTROL (Customer)**
Estimate **00148/2019**
Pay Ref Date **00/09/2019 End of Month**
Product **ESDHP Test Assembled**
Finished Date **13/09/19**
Remuneration Group **Standard**

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
D33021C Back	1	4 x 0	0 x 0	53 x 26"	62.99213 x 47	62.99213 x 47	1/1	1	1 Side	185	HP Digital Press 17000 (Wetherby)	53.70 %	51.64 %
D33021B Fron	1	4 x 0	0 x 0	53 x 30"	62.99213 x 47	62.99213 x 47	1/1	1	1 Side	185	HP Digital Press 17000 (Wetherby)	46.57 %	51.64 %
D35436E Shell	1	0 x 0	0 x 0	7 x 17"	39.76378 x 55	55.51181 x 39	1/1	12				31.68 %	63.41 %
D35436D Head	1	4 x 0	0 x 0	17 x 17"	47.24409 x 62	47.24409 x 62	1/1	6	1 Side	34	HP Digital Press 17000 (Wetherby)	37.67 %	63.41 %
D33021D Shel	1	0 x 0	0 x 0	45 x 38"	55.51181 x 39	39.76378 x 55	1/1	6				22.53 %	34.58 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
EB-150KW/150KW 1010 X 1410 Supplier 1 - FSC 4101 µ 1.010 x 1.410 mm	18	0.03	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	614.00	15.35
EB-150KW/150KW 1410 x 1010 Supplier 1 - FSC 4101 µ 1.410 x 1.010 mm	28	0.04	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	614.00	24.56
EB-180DC/120KB 1200 x 1600 Supplier 1 - FSC 410 µ 1.200 x 1.600 mm	34	0.07	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	605.00	39.93
EB-180DC/120KB 1600 x 1200 Supplier 1 - FSC 410 µ 1.600 x 1.200 mm	371	0.71	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	605.00	430.76
Total				<input type="checkbox"/>	<input type="checkbox"/>		510.60

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
UK Standard	16.00	each	<input type="checkbox"/>	<input type="checkbox"/>	3.50	56.00
D35436 Outer	129.00	each	<input type="checkbox"/>	<input type="checkbox"/>	1.00	129.00
Total			<input type="checkbox"/>	<input type="checkbox"/>		185.00

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
D35436 19417	Collate & Pack Collate & P	Collate & Pack (Wetherby)	1	1	5	1.64 %	13.40	1	122.00	each			09:09:00	21.75	199.01
D33021C Back	Digital Print - Display F 4x	HP Digital Press 17000 (Wet	1	1	5	2.27 %	364.00	1	176.00	Run	00:15		00:29:01	64.10	47.02
D33021C Back	Transport	Transport to Corby	1	1				1	176.00	Cycles	24:00				
D33021C Back	Die Cutting Existing Die	Rabbolini (Corby)	1	1	20	2.63 %	300.00	1	152.00	Sheet	00:30		00:30:24	58.46	58.85
D33021C Back	Hand Work	Hand Stripping (Corby)	1	1	20	2.33 %	100.00	1	129.00	Sheet	00:05		01:17:24	21.75	29.87
D33021B Fron	Digital Print - Display F 4x	HP Digital Press 17000 (Wet	1	1	5	2.27 %	364.00	1	176.00	Run	00:15		00:29:01	64.10	47.02
D33021B Fron	Transport	Transport to Corby	1	1				1	176.00	Cycles	24:00				
D33021B Fron	Die Cutting Existing Die	Rabbolini (Corby)	1	1	20	2.63 %	300.00	1	152.00	Sheet	00:30		00:30:24	58.46	58.85
D33021B Fron	Hand Work	Hand Stripping (Corby)	1	1	20	2.33 %	100.00	1	129.00	Sheet	00:05		01:17:24	21.75	29.87
D35436E Shell	Die Cutting	Plotter Table Kongsberg (Co	1	1	5	9.09 %	20.00	12	11.00	Cycles	00:15		00:33:00	36.01	28.81
D35436D Head	Digital Print - Sample F 4x	HP Digital Press 17000 (Wet	1	1	5	3.57 %	364.00	6	28.00	Run	00:15		00:04:37	64.11	20.96
D35436D Head	Die Cutting	Plotter Table Kongsberg (We	1	1	5	4.55 %	20.00	6	22.00	Cycles	00:10		01:06:00	47.67	60.38
D33021D Shel	Die Cutting	Plotter Table Kongsberg (Co	1	1	5	4.55 %	20.00	6	22.00	Cycles	00:15		01:06:00	36.01	48.61
	Total														629.25

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
D33021C Back	HP Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle Cost Unit Activity Quantity	0.36	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	215.01	76.37
D33021C Back	Transport to Corby Standard Cost Unit Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	85.00	85.00
D33021B Fron	HP Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle Cost Unit Activity Quantity	0.36	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	215.01	76.37
D33021B Fron	Transport to Corby Standard Cost Unit Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	85.00	85.00
D35436D Head	HP Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle Cost Unit Activity Quantity	0.07	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	215.07	14.04
	Total			<input type="checkbox"/>	<input type="checkbox"/>		336.78

Production Cost

Production Total Cost **1,661.62**

Sale Cost

Rule **Standard**
Sales Type **Standard**

Delivery Method **External Provider**
Qty **122.00**

Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
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Commission Producer				Financial charge			
Commission Seller				Origination			
Rebate				Tooling Costs			
Total				Total			

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
D35436 19417 Superdrug EV2	Superdrug	122.00	each	55.51 %	922.34	60.05 %	1,551.59	21.1800	21,180.00	2,583.96	55.51 %	2,583.96	

Product/ Delivery

Net Contribution

Contribution / Price

Product	Delivery	Value 1	%	Value 2	-
D35436 19417 Superdrug EV2	Superdrug	922.34	35.69 %	2,583.96	