



Customer 1 - HUB LABELS, INC.
Salesperson 281 - Salesperson

Agency

Cost Ref Date 09/13/2019 05:24 PM

Product Direct Mail Product / Fanfolded Label Product

Finished format 18 x 14"

Contact (Customer)

Estimator

Payment Term 1% 10, NET 30

Title Fanfolded Label Product 101447 magic quote

Currency \$ - U.S. Dollar

Remuneration Group Standard

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea
Fanfold 2p	1	6 x 1	0 x 0	18 x 14"	18.5"	18.5 x 14"	1/1	2	2 REV 62,258 Flexo Press (EM-510-1/EM-510-2)		2.70 %	12.35 %	

### **Substrate Cost**

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Laser Semigloss Layflat Liner - 6.71 pt 18.5" 300 ppi	53,366	13,821.79	M inch			0.28	3,800.99
Total							3,800.99

# Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Pantone Main Color - Outras tintas	12.68	lbs			12.00	152.18
Process - Outras tintas	31.70	lbs			12.00	380.46
Plate	1,764.00	sq in			0.20	352.80
Total						885.44

### **Transformation Cost**

Process	Activity	Production Group	Rep	In	Setup Waste	Produ Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup		Producti Time	Cost Unit	Total Cost	
Fanfold 2p	Flexo press Standard	Flexo Press (EM-510-1/EM-5	1	1	1,300	10.00 %	10,200.00	2	55,416.67	ft	01:20	02:20	05:25:59	162.57	1,479.33	
	Total														1,479.33	

# Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
	Total						

## **Production Cost**

Production Total Cost 6,165.77

### Sale Cost

Rule **Standard**Sales Type **Standard** 

Delivery Method **Customer pick up** 

Qty **47,500.00** 

Commissions	Original %	Real %	Value
Commission Agency			
Commission Producer			
Commission Seller			
Total			

Taxes/ Others Costs	Original %	Real %	Value
Financial charge			
Discount			
Total			

# Sales price

Fanfold	Standard	47,500.00	each	25.01 %	2,056.48	0.1731	173.10	8,222.25	25.01 %	8,222.25	
Product	Destination	Qty	Un	% Margin	\$ Margin	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount