

Customer 16316 - Optum
Salesperson 531 - Brown Scott

Payment Term 49 - Net 40 Days

Cost Ref Date 08/11/2018 08:02 PM Pharmacy eRx Mailing May

Product 854nd U.S. Dollar

Remuneration Group Standard

Contact Accounting (Customer)

Esigntoy

Printed Date 08/29/2018 04:33 AM

Product 854nd U.S. Dollar Pharmacy eRx Specialty Pharmacy eRx Mailing May

Finished Format 854nd U.S. Dollar

Remuneration Group Standard

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
1-sheet (Colla	1	4 x 4	0 x 0	8.5 x 11"	29.5 x 20.812	29.5 x 20.812	1/1	5	F/B	685	HP 10K Plus	23.86 %	5.16 %
2-sheets (Colla	1	4 x 0	0 x 0	8.5 x 11"	29.5 x 20.812	29.5 x 20.812	1/1	5	1 Side	685	HP 10K Plus	23.86 %	5.16 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Accent Opaque Txt Super Smooth Wh Digital FSC - 80 # 29.5 x 20.8125" 330 ppi	1,370	141.65	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.98	138.82
Total				<input type="checkbox"/>	<input type="checkbox"/>		138.82

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Total			<input type="checkbox"/>	<input type="checkbox"/>		

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Inserter	Insert 2 Pockets	Flow Master	1	1	15	1.01 %	2,733.90	1	3,255.00	Cycles	01:09		01:11:26	115.43	270.19
1-sheet (Colla	Prepress (Minimum)	Digital Prep with Hard Proof	1	1				5	1.00	each					
1-sheet (Colla	- (Minimum)	issue stock charge	1	1				5	685.00	lbs					
1-sheet (Colla	Digital Print F/B 4x4	HP 10K Plus	1	1	10	1.50 %	1,602.00	5	665.00	Run	00:18		00:24:54	210.00	150.17
1-sheet (Colla	Cut	Polar Cutter	1	1		0.61 %	4,406.70	5	661.00	Cycles	00:12		00:09:00	100.34	35.12
2-sheets (Colla	Prepress (Minimum)	Digital Prep with Hard Proof	1	1				5	1.00	each					
2-sheets (Colla	- (Minimum)	issue stock charge	1	1				5	685.00	lbs					
2-sheets (Colla	Digital Print F 4x0	HP 10K Plus	1	1	10	1.50 %	3,000.00	5	665.00	Run	00:18		00:13:18	210.00	109.55
2-sheets (Colla	Cut	Polar Cutter	1	1		0.61 %	4,406.70	5	661.00	Cycles	00:12		00:09:00	100.34	35.12
Data Processin	-	Additional 1/2 hr DP/Prograr	1	1			6,606.00	1	3,303.00	Cycles			00:30:00		
Data Processin	-	Basic Data Processing	1	1			3,303.00	1	3,303.00	Cycles			01:00:00	138.96	138.96
Data Processin	-	Mail Handling / Drop	1	1			6,606.00	1	3,303.00	Cycles			00:30:00		
	Total														739.11

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
1-sheet (Colla	Digital Prep with Hard Proof Color Proof Cost Unit (in transformation) Fixed	2.00	each	<input type="checkbox"/>	<input type="checkbox"/>	7.58	15.15
1-sheet (Colla	Digital Prep with Hard Proof Digital Content Proof MR Cost Unit (in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	8.70	8.70
1-sheet (Colla	Digital Prep with Hard Proof Digital Content Proof per sq inch Cost Unit (in transformation) Fixed	241,289.36	each	<input type="checkbox"/>	<input type="checkbox"/>	0.08	19,708.90
1-sheet (Colla	Digital Prep with Hard Proof PDF Proof Cost Unit (in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	16.23	16.23
1-sheet (Colla	Digital Prep with Hard Proof Preflight Cost Unit (in transformation) Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	36.75	36.75
1-sheet (Colla	Digital Prep with Hard Proof Proof Delivery Cost Unit (in transformation) Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	31.44	31.44
1-sheet (Colla	issue stock charge per pound Cost Unit Activity Quantity (Minimum)	70.83	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.07	5.00
1-sheet (Colla	HP 10K Plus Cost per click (color) HP Cost unit (not in transformation) Activity Quantity + waste	5,480.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.02	109.22
2-sheets (Colla	Digital Prep with Hard Proof Color Proof Cost Unit (in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	7.57	7.57
2-sheets (Colla	Digital Prep with Hard Proof Digital Content Proof MR Cost Unit (in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	8.70	8.70
2-sheets (Colla	Digital Prep with Hard Proof Digital Content Proof per sq inch Cost Unit (in transformation) Fixed	120,644.68	each	<input type="checkbox"/>	<input type="checkbox"/>	0.08	9,854.45
2-sheets (Colla	Digital Prep with Hard Proof PDF Proof Cost Unit (in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	16.23	16.23
2-sheets (Colla	Digital Prep with Hard Proof Preflight Cost Unit (in transformation) Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	36.75	36.75
2-sheets (Colla	Digital Prep with Hard Proof Proof Delivery Cost Unit (in transformation) Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	31.44	31.44
2-sheets (Colla	issue stock charge per pound Cost Unit Activity Quantity (Minimum)	70.83	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.07	5.00
2-sheets (Colla	HP 10K Plus Cost per click (color) HP Cost unit (not in transformation) Activity Quantity + waste	2,740.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.02	64.12
Data Processin	Additional 1/2 hr DP/Programming cost per unit Cost Unit (in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	81.15	81.15
Data Processin	Mail Handling / Drop Cost per each Cost Unit (in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	54.10	54.10
	Total			<input type="checkbox"/>	<input type="checkbox"/>		30,109.91

Production Cost

Production Total Cost 30,987.85

Sale Cost

Rule Standard

Sales Type Standard

Delivery Method FOB JR Dock

Qty 3,255.00

Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value

Customer Add Ons					Financial charge				
Labor Factor									
Total									

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Insertor	Standard	3,255.00	each	0.22 %	69.30	98.93 %	30,725.98	9.5414	9,541.37	31,057.15	0.22 %	31,057.15	

Product/ Delivery	Mailing	Pricing Breakdown /				Weight	Pounds /			
Product	Delivery	Value 1	%	Value 2	-	Quantity	Unit	Value 1	Value 2	
Insertor	Standard	274.24				142.54	lbs			

Product/ Delivery	Minimum Price	- /			
Product	Delivery	Value 1	%	Value 2	-
Insertor	Standard	31,057.15			