Estimate **33,251** Emission 08/07/2019 08:29 PM

Customer 6576 - Streamworks!/Channels Simplified

Salesperson 531 - Brown Scott Payment Term 22 - Net 45 Days

Title 12 page self cover, SS with refold

Currency US\$ - U.S. Dollar

Remuneration Group Standard

Contact Joe Klohn (Customer)

Agency

Cost Ref Date 08/07/2019 07:41 PM

Product Bound / Saddle Stitch Self Cover

Finished format 8.5 x 11"

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea
4pp Text 4p	1	1 x 1	0 x 0	17 x 11"	17.5"	17.5 x 23"	1/1	2	F/B	1,002,597	WP-Diamond 8 6C Half Web	7.08 %	75.89 %
8pp Text 8p	1	1 x 1	0 x 0	17 x 11"	23"	23 x 17.75"	1/1	1	F/B	2,166,200	WP-M110 6C Half Web	8.39 %	90.02 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Boise Offset Text Web Smooth 92BRT - 60 # 17.5" 440 ppi	1,002,597	50,969.10	lbs			0.47	23,700.63
Boise Offset Text Web Smooth 92BRT - 60 # 23" 440 ppi	2,166,200	111,696.46	lbs			0.47	51,938.85
Total							75,639.48

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Process	632.09	lbs			3.75	2,370.34
Diamond 8 Plate	904.00	each			10.00	9,040.00
M110 Plate	1,356.00	each			10.00	13,560.00
Carton Box 35lb	2,473.00	each			1.00	2,473.00
Pallet	57.00	each			20.00	1,140.00
Total						28,583.34

Transformation Cost

Process	Activity	Production Group	Rep	In	Setup Waste	Produ Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti Time	Cost Unit	Total Cost
Bound	Boxing	Carton Packing	1	1			10,000.00		2,473.00	Cycles			00:14:50	59.48	14.71
Bound	Staple	Heidelberg Stitcher	1	1	91	0.60 %	5,516.50	1	1,140,000	Cycles	03:00	00:30	206:39:18	211.21	44,387.61
Bound	Pallet	Pallet	1	1			10.00		57.00	Cycles			05:42:00	101.52	578.66
4pp Text 4p	Prepress	Litho Prep	1	1				2	1.00	each					
4pp Text 4p	-	issue stock charge	1	1				2	1,002,597	lbs					
4pp Text 4p	Plate burn	CTP	1	1			16.70	2	904.00	Cycles		00:03	54:14:20	115.63	6,277.28
4pp Text 4p	Imposition	Imposition	1	1			80.00	2	1.00	Cycles	00:06	00:06	00:00:45	120.71	25.65
4pp Text 4p	Webpress 1x1	WP-Diamond 8 6C Half Web	1	1	384,68	6.65 %	30,800.00	2	579,381.0	Cycles	00:21	90:24	18:48:40	298.08	32,658.49
4pp Text 4p	Fold	26" Folder	1	1	65	1.02 %	12,131.70	2	573,466.0	Cycles	01:04		47:16:13	100.00	4,833.70
8pp Text 8p	Prepress	Litho Prep	1	1				1	1.00	each					
8pp Text 8p	-	issue stock charge	1	1				1	2,166,200	lbs					
8pp Text 8p	Plate burn	CTP	1	1			16.70	1	1,356.00	Cycles		00:03	81:21:30	115.63	9,413.02
8pp Text 8p	Imposition	Imposition	1	1			80.00	1	1.00	Cycles	00:06	00:06	00:00:45	120.71	25.65
8pp Text 8p	Webpress 1x1	WP-M110 6C Half Web	1	1	929,33	7.84 %	27,003.00	1	1,146,931	Cycles	00:21	135:36	42:28:27	257.77	45,993.21
	Total														144,207.98

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
4pp Text 4p	Litho Prep Content Proof MR Cost unit (not in transformation) Fixed	1.00	each			8.70	8.70
4pp Text 4p	Litho Prep Content Proof per sq inch Cost unit (not in transformation) Fixed	84,149.83	each			0.08	6,873.49
4pp Text 4p	Litho Prep Mac Files Furnished per sq inch Cost Unit (in transformation) Fixed	84,150.00	each			0.06	4,813.38
4pp Text 4p	Litho Prep Mac Files MR Cost Unit (in transformation) Fixed	1.00	each			0.52	0.52
4pp Text 4p	Litho Prep Preflight Cost Unit (in transformation) Fixed (Minimum)	1.00	each			36.75	36.75
4pp Text 4p	Litho Prep Proof Delivery Cost Unit (in transformation) Fixed (Minimum)	1.00	each			31.44	31.44
4pp Text 4p	issue stock charge per pound Cost Unit Activity Quantity	50,970.63	lbs			0.00	151.39
8pp Text 8p	Litho Prep Content Proof MR Cost unit (not in transformation) Fixed	1.00	each			8.70	8.70
8pp Text 8p	Litho Prep Content Proof per sq inch Cost unit (not in transformation) Fixed	168,299.66	each			0.08	13,746.99
8pp Text 8p	Litho Prep Mac Files Furnished per sq inch Cost Unit (in transformation) Fixed	168,300.00	each			0.06	9,626.76
8pp Text 8p	Litho Prep Mac Files MR Cost Unit (in transformation) Fixed	1.00	each			0.52	0.52
8pp Text 8p	Litho Prep Preflight Cost Unit (in transformation) Fixed (Minimum)	1.00	each			36.75	36.75
8pp Text 8p	Litho Prep Proof Delivery Cost Unit (in transformation) Fixed (Minimum)	1.00	each			31.44	31.44
8pp Text 8p	issue stock charge per pound Cost Unit Activity Quantity	111,702.54	lbs			0.00	331.78
	Total						35,698.61

Production Cost

Production Total Cost 284,129.43

Pule Default Delivery Method EOR ID Dock Sales Type Standard Qty 1,140,000.00

Commissions	Original %	Real %	Value		Taxes/ Others Costs	Original %	Real %	Value
Customer Add Ons				F	inancial charge			
Labor Factor								
Total								

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Bound	Default	1,140,000.00	each	7.34 %	20,862.53	59.06 %	180,131.25	0.2675	267.54	304,991.95	7.34 %	304,991.95	

Product/ Delivery

Mailing	Pricing	Breakdown	1

Maiah+	Pounds /

Product	Delivery
Bound	Default

Value 1	%	Value 2	-

Quantity	Unit	Value 1	Value 2	
80,776.49	lbs			

Product/ Delivery

Minimum Price -/

Product	Delivery
Bound	Default

Value 1	%	Value 2	-
304,991.95			