

Estimate **1,181**Emission **09/24/2019 12:53 PM**

Customer **1611 - FOODCOMM INTERNATIONAL, INC.**  
Salesperson **393 - jdoyle**  
Agency  
Cost Ref Date **09/24/2019 12:44 PM**  
Product **Linerless Product**  
Finished format **11 x 2.5"**

Contact **ELISSA GARLING (Customer)**  
Estimator  
Payment Term **NET 30 DAYS**  
Title **Foodcom, #24549, Thomas Foods, 11" x 2-1/2", DIGITAL, clear film, 4cp + white**  
Currency **\$ - U.S. Dollar**  
Remuneration Group **Standard**

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Linerless Label	1	5 x 0	1 x 1	11 x 2.5"	13.5"	13.5 x 12.5"	1/1	5	REV	4,644	MPS NEW PRESS / Coater	18.52 %	39.33 %

**Substrate Cost**

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
CGS360 3.6M CLEAR BOPP - 2.95 pt 13.5" 680 ppi	4,459	752.46	M inch	<input type="checkbox"/>	<input type="checkbox"/>	0.31	236.42
<b>Total</b>				<input type="checkbox"/>	<input type="checkbox"/>		<b>236.42</b>

**Others Raw Material Cost**

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Adhesive	0.22	lbs	<input type="checkbox"/>	<input type="checkbox"/>	3.77	0.83
Pantone Main Color - Outras tintas	0.29	lbs	<input type="checkbox"/>	<input type="checkbox"/>	12.00	3.48
Process - Outras tintas	1.16	lbs	<input type="checkbox"/>	<input type="checkbox"/>	12.00	13.92
Silicone	0.22	lbs	<input type="checkbox"/>	<input type="checkbox"/>	9.00	1.97
<b>Total</b>			<input type="checkbox"/>	<input type="checkbox"/>		<b>20.20</b>

**Transformation Cost**

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Linerless Label	Flexo press 5x0	MPS NEW PRESS	1	1	600	15.00 %	9,690.00	5	3,516.67	ft	00:10	00:50	00:21:47	200.00	272.58
Linerless Label	Glue 0x0 (Varnish 1x1)	Coater	1	1	150	1.00 %	11,730.00	10	3,333.33	ft	00:15		00:17:03	138.63	74.05
	<b>Total</b>														<b>346.63</b>

**Other Costs**

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
	<b>Total</b>			<input type="checkbox"/>	<input type="checkbox"/>		

**Production Cost**Production Total Cost **603.26****Sale Cost**

Rule **Standard**  
Sales Type  
**Standard**

Delivery Method **Customer pick up**  
Qty  
**16,000.00**

Commissions	Original %	Real %	Value
Commission Agency			
Commission Producer			
Commission Seller			
<b>Total</b>			

Taxes/ Others Costs	Original %	Real %	Value
Financial charge			
Discount			
<b>Total</b>			

**Sales price**

Product	Destination	Qty	Un	% Margin	\$ Margin	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
<b>Linerless Labels</b>	<b>Standard</b>	<b>16,000.00</b>	<b>each</b>	<b>25.04 %</b>	<b>201.55</b>	<b>0.0503</b>	<b>50.30</b>	<b>804.80</b>	<b>25.04 %</b>	<b>804.80</b>	