

Customer **2026 - Niko-Lux Trading Co. Ltd**

Salesperson 1539 - devitali

Payment Term **0000 - Net 90 Days** **Pay it to Your Account**

**Title 034544 - Merisons Green Classic & Meaty 10pk Stacking Tray tc.**

Currency **£ - GBP**

Remuneration Group **Standard**

Contact **Accounts Payable (Customer)**

Agency

Cost Ref Date 14/08/2019 18:02

Product **ESD Tray**

Finished format **79.48985** x **87.88265**"

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makere...
30469A Stac	1	4 x 0	0 x 0	28.88565 x 33	97.04724 x 18	79.96609 x 39	1/1	4	1 Side	1,390	HP Digital Press 17000 (Wetherby)	3.09 %	46.23 %

## Substrate Cost

Double Top Ca	1	0 x 0	0 x 0	33.18898 x 41	97.04724 x 18	42.6378 x 34.1	1/1	1										
Body	1	4 x 0	0 x 0	Description 49.40945 x 81	97.04724 x 18	50.98425 x 82	1/1	1	Unit Qty 1 Side	Qty 314	UN HP Digital	Reviewed Press 17000	Provided (Wetherby)	Cost Unit	7.09 % 4.93 %	18.40 % 25.60 %	Total Cost	
BD-1800C/1200B Supplier 1 - PSC 4109 p - Generic - sheet									1,319	2.98	Th. 5g	<input type="checkbox"/>	<input type="checkbox"/>	605.00		1,611.72		
Total												<input type="checkbox"/>	<input type="checkbox"/>				1,611.72	

### Others Raw Material Cost

B-150K/150T Supplier 1 - FSC 3004 μ - Generic - sheet		515	0.22	Th. Sq			314.00	68.77
Description		Qty	UN	Reviewed	Provided	Cost Unit	Total Cost	
B-200K/200T Supplier 1 - FSC 3003 μ - Generic - sheet		148	0.14	Th. Sq			395.00	55.69
UK Standard								
EB-1800C/1220KB Supplier 1 - FSC 4103 μ - Generic - sheet		407	5.00	ends			3.50	17.50
Total								17.50
								656.00

**Transformation Cost**

**Transformation Cost**  
**Others Raw Material Cost**

[illegible]

### Transformation Cost

## Other Costs

Process	Activity	Production Group	Rep	In...	Setup Waste	Waste %	Speed	Elem	Qty	UN	Setup Time	Setup	Time	Cost Unit	Total Cost
Process		Description													
Header	Digital Print - Display F 4x	HP Digital Press 17000 (Wet	1	1	5	2.35 %	364.00		4	85.00	UN	Run	00:15	00:14:01	64.09
D34649A Stac	HP Digital Press 17000 (Wet)	HP Press 17000 Toner Cost One cycle	Cost Unit	Activity	Quantity				4	2.65	UN	Set	00:20	00:01:59	215.80
Header	Total	HP Digital Press 17000 (Wet)	1	1	10	6.00 %	300.00		4	65.00	UN	Set	00:01	00:50:00	44.34
BODY Glued	Glue Straight Line	Lamina Workstation (Wether	1	1	10	6.00 %	300.00		1	250.00	each				572.69

## Production Cost

**Production Total Cost 2,963.51****Sale Cost**

Other Costs	Rule	Default
-------------	------	---------

**Delivery Method External Provider**

Sales Type Standard

Qty 1,233.00

Header	Commissions	Original %	Real %	Value	Activity	Taxes/ Others Costs	0.09 Th. Sq	Original %	Real %	214.99	Value	20.08
Body	HP Digital Press 17000 (Wetherby) HP Press 17000 Toner			Cost One cycle Cost Un	Activity	Quantity	0.85 Th. Sq			215.00		183.59
	Commission Producer			Cost One cycle Cost Un	Financial charge							
Commission Editor					Calculation							
Refute					Tooling Costs							
Total					Total							

**Production Total Cost 1,244.75**

**Sales price**

**Sales price**  
**Sale Cost**

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Total	Ideal Price/ Total	% Discount
0346494 Shipping To	Default	1,333.00	each	48.12 %	1,433.00	49.95 %	2,187.00	3.9800	3,980.00	4,389.48	48.12 %	4,389.48	

## Product/ Delivery

Net Contribution    Contribution / Price

Commission Producer						Financial charge
Commission Product		Delivery		Value 1	%	Origination Value 2 -
34009A Stacking Tray - (D34	Default			1,425.96	32.45%	Orig Costs 4,389.48

**Sales price**

Header	Default	250.00	each	33.48 %	71.35	39.77 %	119.33	0.8000	800.00	200.00	33.48 %	200.00
Layer Pad	Default	250.00	each	28.52 %	6.10	22.19 %	6.10	0.1100	110.00	27.50	28.52 %	27.50
<b>Total</b>		<b>1,125.00</b>		<b>47.92 %</b>	<b>596.50</b>	<b>49.89 %</b>	<b>918.57</b>	<b>1.6400</b>	<b>1,640.00</b>	<b>1,841.25</b>	<b>47.92 %</b>	<b>1,841.25</b>

Product/ Delivery

Net Contribution    **Contribution / Price**

Product	Delivery	Value 1	%	Value 2	-
Layer Pad	Default	6.10	22.19 %	27.50	
BOdy Glued	Default	467.44	32.69 %	1,430.00	
Front Pad	Default	15.63	22.33 %	70.00	
Header	Default	71.35	35.68 %	200.00	
Double Top Cap	Default	35.97	31.63 %	113.75	
<b>Total</b>		<b>596.50</b>	<b>32.40 %</b>	<b>1,841.25</b>	