

Estimate 33,274

Emission 08/28/2019 02:13 PM

Customer 1276 - Wells Fargo - Commercial Print

Salesperson 596 - Wolf Tom

Payment Term 16 - 2%-10 Days, Net 30 Days

Product 354 - U.S. Dollar

Remuneration Group Standard

Content All Materials (Customer)

Agency

Payment Ref Date 09/29/2019 08:23 PM

Product Ref Date 09/29/2019 08:23 PM

Finch form 1554.853 - H&B

Title Pre-Qual Loan Production starter kit Materials - April 2019 PQYLT-BM Bookmark

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Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Bookmark	2p	1	4 x 0	0 x 0	4.25 x 7.75"	20.75 x 29.5"	29.5 x 20.75"	1/1	14	1 Side	740 HP 10K Plus	24.67 %	3.50 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Blazer Satin Cover Digital FSC - 100 # 20.75 x 29.5" 200 ppi	740	174.21	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.82	142.85
Total				<input type="checkbox"/>	<input type="checkbox"/>		142.85

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Carton Box 35lb	4.00	each	<input type="checkbox"/>	<input type="checkbox"/>	1.00	4.00
Pallet	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	20.00	20.00
Total			<input type="checkbox"/>	<input type="checkbox"/>		24.00

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Bookmark	2p	Boxing		1	1		10,000.00		4.00	Cycles			00:00:01	50.00	0.02
Bookmark	2p	Pallet		1	1		4.00		1.00	Cycles			00:15:00	101.52	25.38
Bookmark	2p	- (Minimum)		1	1			14	740.00	lbs					
Bookmark	2p	Digital Print F 4x0		1	1	10	3,000.00	14	719.00	Run	00:18		00:14:23	210.00	113.33
Bookmark	2p	Cut		1	1	0.56 %	2,396.40	14	715.00	Cycles	00:48		00:17:54	100.35	110.22
		Total													248.95

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Bookmark	2p	issue stock charge per pound	Cost Unit	Activity	Quantity (Minimum)		
Bookmark	2p	HP 10K Plus	Cost per click (color)	HP	Cost unit (not in transformation)	Activity	Quantity + waste
		Total		<input type="checkbox"/>	<input type="checkbox"/>		79.26

Production Cost

Production Total Cost 495.07

Sale Cost

Rule Standard

Delivery Method FOB JR Dock

Sales Type Standard

Qty 10,000.00

Commissions	Original %	Real %	Value
Customer Add Ons	2.00 %	2.00 %	11.07
Labor Factor			
Total	2.00 %	2.00 %	11.07

Taxes/ Others Costs	Original %	Real %	Value
Financial charge			

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Bookmark	Standard	10,000.00	each	9.54 %	47.25	55.33 %	306.20	0.0553	55.34	553.39	9.54 %	553.39	

Product/ Delivery

Mailing Pricing Breakdown /

Weight Pounds /

Product	Delivery	Value 1	%	Value 2	-	Quantity	Unit	Value 1	Value 2
Bookmark	Standard					126.77	lbs		

Product/ Delivery

Minimum Price - /

Product	Delivery	Value 1	%	Value 2	-
Bookmark	Standard	553.39			