

Customer 1 - HUB LABELS, INC. Salesperson **281 - Salesperson**

Payment Term 1% 10, NET 30

Title Sheeted Label Product - review with Mark Smith

Currency \$ - U.S. Dollar

Remuneration Group Standard

Estimate 1,087

Contact (Customer)

Agency

Cost Ref Date 08/08/2019 05:49 PM

Product Direct Mail Product

Finished format 3 x 4"

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea
Sheeted Label	1	6 x 0	1 × 0	3 x 4"	12.5"	12.5 x 12"	1/1	12	REV	15,500	Flexo Press (EM-410)	4.00 %	24.00 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
BOPP CLEAR SHEET - 7.84 pt 12.5" 260 ppi	15,500	2,325.00	M inch			0.55	1,267.12
Total							1,267.12

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Pantone Main Color - Outras tintas	2.11	lbs			12.00	25.27
Process - Outras tintas	4.21	lbs			12.00	50.54
Varnish - UV Gloss - UV	10.52	lbs			4.00	42.10
Standard Box	75.00	each			1.00	75.00
Total						192.91

Transformation Cost

Process	Activity	Production Group	Rep	In	Setup Waste	Produ Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti Time	Cost Unit	Total Cost
Sheeted Label	Flexo press 6x0 (Varnish 1						8,160.00								
	Total														975.08

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
	Total						

Production Cost

Production Total Cost 2,435.13

Sale Cost

Sales Type	Standard
Rule	Default

Star	idard		
Commissions	Original Ve	Keal Vo	Value
Commissions Commission Agency	Original %	Real %	Value
Commission Agencyer			
Commission Broducer			
Commission Seller			
Total			

Delivery Method Customer pick up

Qty **150,000.00**

Taxes/ Others Costs	Ongmai %	Real %	value
Taxes/ Others Costs inancial charge	Original %	Real %	Value
i <u>nancial</u> charge			
Discount			
Total			

Sales price

Sales price											
Product	Desunation	Qty	Un	% Margin		Unit Price	Thousands Price x	Total price	Margin/ Table	Table Ideal Price/	% Discount
Sheeted Label Product	Destination Default	150,000.00	each	% Margin 24.84 %	\$ Margin 804.87	Unit Price 0.0216	Thousands 60	3,240.00	Margin/ Table	T <u>able</u> 0.00	% Discount
Sheeted Label Product	Default	150,000.00	each	24.84 %	804.87	0.0216	21.60	3,240.00	24.84 %	3,240.00	