

Customer	23333 - Hawthorne Gardening Co.	Contact	Sheri Deanne (Customer)
Salesperson	15848 - Julie Nebels	Agency	
Payment Term	COD	Cost Ref Date	07/17/2019 11:38 AM
Title	Turned Edge Binder	Product	Sheets
Currency	US\$ - U.S. Dollar	Finished format	24 x 35"
Remuneration Group	STANDARD		

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Outer wrap 2p	1	2 x 0	1 x 0	5 x 6"	19 x 25"	25 x 19"	1/1	9	1 Side	400	Komori 840P-C	43.16 %	3,258.08 %
Liner 2p	1	0 x 0	0 x 0	24 x 35"	24 x 36"	24 x 35"	1/1	1				2.78 %	45.63 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Special Order Coated Book Non FSC 100 24 x 36" 400 ppi	150	150.00	Sht	<input type="checkbox"/>	<input type="checkbox"/>	1.00	150.00
Sterling Ultra C1S Gloss Verso Non FSC 80# 19 x 25" 500 ppi	400	32.00	lbs	<input type="checkbox"/>	<input type="checkbox"/>	1.00	32.00
Total				<input type="checkbox"/>	<input type="checkbox"/>		182.00

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Pantone-UV	1.00	lbs	<input type="checkbox"/>	<input type="checkbox"/>	20.00	20.00
SGUV - Cyrel - (Post Finishing)	20.00	lbs	<input type="checkbox"/>	<input type="checkbox"/>	3.80	76.00
Sheetfed UV Process	1.35	lbs	<input type="checkbox"/>	<input type="checkbox"/>	8.04	10.85
CTP 40"	2.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>	33.85	67.69
Cyrel Plate	1.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>	550.00	550.00
Design Jet - 19x25	1.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>	54.00	54.00
Total			<input type="checkbox"/>	<input type="checkbox"/>		778.54

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Outer wrap 2p	-	EP	1	1				9	1.00	Ea					
Outer wrap 2p	Plate burn	CTP Platemaking	1	1			3.40	9	2.00	Cycle			00:36:00	105.00	63.00
Outer wrap 2p	Print F 2x0	Komori 840P-C	1	1	210	4.40 %	5,700.00	9	182.00	Run	00:35	00:38	00:01:55	350.00	437.01
Outer wrap 2p	Print F (Varnish 1x0)	Komori 840P-C	1	1	135	5.00 %	5,700.00	9	20.00	Run	00:50	00:28	00:00:13	350.00	456.23
Outer wrap 2p	Post-Press Cut	Cutter	1	1	2	5.88 %	3,707.90	9	17.00	Cycle	00:20	00:02	00:00:17	65.00	24.13
Liner 2p	Cut for Press (Minimum)	Cutter	1	1	2	0.68 %	7,789.30	1	147.00	Cycle	00:10	00:01	00:01:08	98.91	20.00
	Total														1,000.37

Outsourcing Cost

Process	Activity	Production Group	Description	Rep	Cycle Elem	Setup Was...	Produ... Waste %	Qty Produ...	UN	Revie...	Cost Unit	Total Cost	Notes
Kit	- P-Dinh	Farmout 1	Farmout 1 Setup Cost P-Dinh Conve	1	1		18.55 %	1.00	Ea	<input type="checkbox"/>	1.00	1.00	<input type="checkbox"/>
Kit	- P-Dinh	Farmout 1	Farmout 1 Cost per Each P-Dinh Cor	1	1		18.55 %	147.00	Ea	<input type="checkbox"/>	1.00	147.00	<input type="checkbox"/>
Kit	- Anderson	Farmout 2	Farmout 2 Cost per Each Anderson S	1	1		20.39 %	124.00	Ea	<input type="checkbox"/>	1.00	124.00	<input type="checkbox"/>
Kit	- Anderson	Farmout 2	Farmout 2 Setup Cost Anderson Scr	1	1		20.39 %	1.00	Ea	<input type="checkbox"/>	1.00	1.00	<input type="checkbox"/>
Outer wrap 2	Laminate	Lam Outsource	Lam Outsource Setup Cost	1	9		16.67 %	1.00	Ea	<input type="checkbox"/>	1.00	1.00	<input type="checkbox"/>
Outer wrap 2	Laminate	Lam Outsource	Lam Outsource Cost per Each	1	9		16.67 %	182.00	Ea	<input type="checkbox"/>	1.00	182.00	<input type="checkbox"/>
	Total									<input type="checkbox"/>		456.00	<input type="checkbox"/>

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Outer wrap 2p	EP Cost per Page (1-31 pages) Cost Unit w/VA Fixed	1.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>	7.80	7.80
Outer wrap 2p	Komori 840P-C EP Fixed Setup (Offset) Cost Unit w/VA Fixed (Minimum)	1.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>	86.62	86.62
Outer wrap 2p	Komori 840P-C EP Fixed Setup (Offset) Cost Unit w/VA Fixed (Minimum)	1.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>	86.62	86.62
	Total			<input type="checkbox"/>	<input type="checkbox"/>		181.04

Production Cost

Production Total Cost 2,597.96

Sale Cost

Rule	Default	Delivery Method	
Sales Type	Standard	Qty	103.00

Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
Commission Agency							

Commission Seller			
Total			

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Kit	Default	103.00	Ea	22.02 %	571.95	55.31 %	1,753.37	30.7758	30,775.82	3,169.91	22.02 %	3,169.91	