

Customer	905 - University of Portland	Contact	Elizabeth Gilmore (Customer)
Salesperson	15848 - Julie Nebels	Agency	
Payment Term	Net 30 Days	Cost Ref Date	08/26/2019 07:27 PM
Title	Admissions Financial Aid Self-Mailer	Product	Bound / Saddle Stitch plus Cover
Currency	US\$ - U.S. Dollar	Finished format	7 x 4"
Remuneration Group	STANDARD		

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Cover Saddle S	1	1 x 0	0 x 0	14 x 4"	28 x 40"	40 x 28"	1/1	12	1 Side	8,009	Komori 840P-C	37.64 %	6.77 %
Text 12p	1	1 x 0	0 x 0	14 x 4"	28 x 40"	40 x 28"	1/1	4	1 Side	23,525	Komori 840P-C	37.64 %	4.56 %
Text 24p / 12p	2	1 x 0	0 x 0	14 x 4"	28 x 40"	40 x 28"	1/1	4	1 Side	93,294	Komori 840P-C	37.64 %	3.66 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Special Order Coated Book Non FSC 100 28 x 40" 400 ppi	116,819	116,819.00	Sht	<input type="checkbox"/>	<input type="checkbox"/>	1.00	116,819.00
Special Order Coated Book Non FSC 60 28 x 40" 660 ppi	8,009	8,009.00	Sht	<input type="checkbox"/>	<input type="checkbox"/>	1.00	8,009.00
Total				<input type="checkbox"/>	<input type="checkbox"/>		124,828.00

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Sheetfed UV Process	62.77	lbs	<input type="checkbox"/>	<input type="checkbox"/>	8.04	504.48
CTP 40"	4.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>	33.85	135.38
Box 9.25x12.25x12.5 USK-375 RSC	474.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>	2.23	1,057.97
Impression Cylinder Jacket	2.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>	154.00	308.00
Score / Perf Rule per "	136.00	Inch	<input type="checkbox"/>	<input type="checkbox"/>	0.50	68.00
Epson - 28x40	3.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>	100.00	300.00
Design Jet - 28x40	4.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>	98.00	392.00
Total			<input type="checkbox"/>	<input type="checkbox"/>		2,765.83

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Bound	Boxing	Boxing	1	1			63.00		474.00	Cycle	00:38		07:31:26	50.00	407.86
Bound	FGST - 2up	Muller-BravoT	1	1	160	1.01 %	6,549.30	2	45,000.00	Cycle		02:10	06:52:16	225.00	2,033.48
Cover Saddle S	-	EP	1	1				12	1.00	Ea					
Cover Saddle S	Plate burn	CTP Platemaking	1	1			3.40	12	1.00	Cycle			00:18:00	105.00	31.50
Cover Saddle S	Score Inline F 1x0	Komori 840P-C	1	1	135	3.32 %	5,705.50	12	7,621.00	Run	00:18	00:28	01:20:09	350.00	735.84
Cover Saddle S	Post-Press Cut	Cutter	1	1	2	0.21 %	5,810.50	12	7,603.00	Cycle	00:10	00:01	01:18:31	65.00	96.97
Text 12p	-	EP	1	1				12	1.00	Ea					
Text 12p	Fold	MBO 26	4	1	15	0.30 %	5,116.10	2	45,613.00	Cycle	00:16	00:02	08:54:56	100.00	3,606.25
Text 12p	Plate burn	CTP Platemaking	1	1			3.40	4	1.00	Cycle			00:18:00	105.00	31.50
Text 24p / 12p	Plate burn	CTP Platemaking	2	1			3.40	4	1.00	Cycle			00:18:00	105.00	63.00
Text 24p / 12p	Print F 1x0	Komori 840P-C	2	1	135	1.43 %	7,202.80	4	45,857.00	Run		00:28	06:22:00	350.00	4,783.28
Text 12p	Print F 1x0	Komori 840P-C	1	1	135	1.98 %	6,155.20	4	22,937.00	Run		00:28	03:43:35	350.00	1,467.59
Text 12p	Post-Press Cut	Cutter	1	1	2	0.20 %	6,629.20	4	22,889.00	Cycle	00:05	00:01	03:27:10	65.00	230.93
Text 24p / 12p	Post-Press Cut	Cutter	2	1	2	0.20 %	6,629.20	4	45,763.00	Cycle	00:05	00:01	06:54:12	65.00	905.02
Text 12p	Fold	MBO 26	1	1	30	0.30 %	5,116.10	2	45,613.00	Cycle	00:16	00:02	08:54:56	100.00	921.56
	Total														15,314.78

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Cover Saddle S	EP Cost per Page (1-31 pages) Cost Unit w/VA Fixed	1.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>	7.80	7.80
Cover Saddle S	Komori 840P-C EP Fixed Setup (Offset) Cost Unit w/VA Fixed (Minimum)	1.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>	43.31	43.31
Text 12p	EP Cost per Page (32-63 pages) Cost Unit w/VA Fixed	30.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>	7.16	214.80
Text 24p / 12p	EP Cost per Page (32-63 pages) Cost Unit w/VA Fixed	30.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>	7.16	214.80
Text 24p / 12p	Komori 840P-C EP Fixed Setup (Offset) Cost Unit w/VA Fixed (Minimum)	2.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>	43.31	86.62
Text 12p	Komori 840P-C EP Fixed Setup (Offset) Cost Unit w/VA Fixed (Minimum)	1.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>	43.31	43.31
	Total			<input type="checkbox"/>	<input type="checkbox"/>		610.64

Production Cost

Production Total Cost 143,519.26

Sale Cost

Rule	Default	Delivery Method	
Sales Type	Standard	Qty	90,000.00

Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
Commission Agency							
Commission Seller							
Total							

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Bound	Default	90,000.00	Ea	27.45 %	39,389.81	30.24 %	55,315.24	2.0323	2,032.32	182,909.07	27.45 %	182,909.07	