

Customer6171 - Briova RX Infusion/Unitedhealth

Salesperson531 - Brown Scott

Payment Term49 - Net 40 Days

TitleBriovaRx Training Binder

CurrencyUS\$ - U.S. Dollar

Remuneration GroupStandard

ContactAggie Sakala (Customer)

Agency

Cost Ref Date00/00/2019 08:28 PM

ProductSilhouette

Finished format3.1 x 11.75"

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Content Sheet	1	4 x 0	0 x 0	8.5 x 11"	13 x 19"	13 x 19"	1/1	2	1 Side	24	Versafire CV	24.29 %	60.00 %
Front & Spine	1	4 x 0	0 x 0	11 x 11.75"	19 x 13"	13 x 19"	1/1	1	1 Side	41	Versafire CV	47.67 %	36.67 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Astrobrights Text Smooth "COLORS" 10%PCW FSC - 70 # 8.5 x 11" 370 ppi	500	6.89 lbs		<input type="checkbox"/>	<input type="checkbox"/>	1.78	12.25
Blazer Satin Cover Digital FSC - 100 # 19 x 13" 200 ppi	41	3.89 lbs		<input type="checkbox"/>	<input type="checkbox"/>	0.83	3.23
Blazer Satin Text Digital FSC - 80 # 13 x 19" 500 ppi	24	1.00 lbs		<input type="checkbox"/>	<input type="checkbox"/>	0.77	0.77
Total				<input type="checkbox"/>	<input type="checkbox"/>		16.25

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Total			<input type="checkbox"/>	<input type="checkbox"/>		

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Kit	Drill Standard	Drill	1	1	4		2,109.10	1	30.00	Cycles	00:15		00:00:51	84.02	22.20
Kit	Hand work Standard	Hand Work	1	1			166.70	1	30.00	Cycles			00:10:48	58.33	10.50
White (3) Ring	- (Minimum)	issue stock charge	1	1				1	34.00	lbs					
Tab Sheets - 4	Mac Assembly	Mac Assembly	1	1			2.00	1	1.00	Cycles			00:30:00		
Tab Sheets - 4	- (Minimum)	issue stock charge	1	1				1	34.00	lbs					
Content Sheet	Mac Assembly	Mac Assembly	1	1			2.00	2	1.00	Cycles			00:30:00		
Content Sheet	Prepress (Minimum)	Digital Prep	1	1				2	1.00	each					
Content Sheet	- (Minimum)	issue stock charge	1	1				2	24.00	lbs					
Content Sheet	Digital Print F 4x0	Versafire CV	1	1	5	5.56 %	1,301.30	2	18.00	Run	00:18	00:06	00:00:50	117.51	48.63
Content Sheet	Cut	Polar Cutter	1	1		5.88 %	113.40	2	17.00	Cycles	00:15		00:09:00	100.35	40.14
Front & Spine	Prepress (Minimum)	Digital Prep	1	1				1	1.00	each					
Front & Spine	- (Minimum)	issue stock charge	1	1				1	41.00	lbs					
Front & Spine	Digital Print F 4x0	Versafire CV	1	1	5	2.86 %	1,522.50	1	35.00	Run	00:18	00:06	00:01:23	117.52	49.71
Front & Spine	Cut	Polar Cutter	1	1		2.94 %	226.70	1	34.00	Cycles	00:15		00:09:00	100.35	40.14
	Total														211.32

Outsourcing Cost

Process	Activity	Production Group	Description	Rep	Cycle Elem	Setup Was...	Produ... Waste %	Qty Produ...	UN	Revie...	Cost Unit	Total Cost	Notes
White (3) Ring	Outsourcing	Outside 3	Outside 3 cost m Avery Durable View	1	1			0.03	Thous	<input type="checkbox"/>	1.00	0.03	<input type="checkbox"/>
Tab Sheets - 4	Outsourcing	Outside 1	Outside 1 cost m Avery Durable View	1	1		8.82 %	0.03	Thous	<input type="checkbox"/>	117.05	170.08	<input type="checkbox"/>
Tab Sheets - 4	Outsourcing	Outside 1	Outside 1 cost m Avery Durable View	1	1		8.82 %	0.03	Thous	<input type="checkbox"/>	117.05	170.08	<input type="checkbox"/>
Tab Sheets - 4	Outsourcing	Outside 2	Outside 2 cost m Avery Index Divi	1	1			0.03	Thous	<input type="checkbox"/>	1.00	0.03	<input type="checkbox"/>
	Total											174.09	<input type="checkbox"/>

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
White (3) Ring	issue stock charge per pound Cost Unit Activity Quantity (Minimum)	6.80	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.75	5.13
Tab Sheets - 4	Mac Assembly cost hour Cost Unit (in transformation) Fixed	0.50	each	<input type="checkbox"/>	<input type="checkbox"/>	110.32	55.16
Tab Sheets - 4	issue stock charge per pound Cost Unit Activity Quantity (Minimum)	1.56	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.75	1.18
Content Sheet	Digital Prep PDF Proof Cost Unit (in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	16.23	16.23
Content Sheet	Digital Prep Preflight Cost Unit (in transformation) Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	24.50	24.50
Content Sheet	Digital Prep Proof Delivery Cost Unit (in transformation) Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	31.44	31.44
Content Sheet	Mac Assembly cost hour Cost Unit (in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	110.32	110.32
Content Sheet	issue stock charge per pound Cost Unit Activity Quantity (Minimum)	1.00	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.75	0.75
Content Sheet	Versafire CV Cost per click (color) Versafire Cost unit (not in transformation) Activity Quantity + was	96.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.01	1.25
Front & Spine	Digital Prep PDF Proof Cost Unit (in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	16.23	16.23
Front & Spine	Digital Prep Preflight Cost Unit (in transformation) Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	24.50	24.50
Front & Spine	Digital Prep Proof Delivery Cost Unit (in transformation) Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	31.44	31.44
Front & Spine	issue stock charge per pound Cost Unit Activity Quantity (Minimum)	3.89	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.75	2.94
Front & Spine	Versafire CV Cost per click (color) Versafire Cost unit (not in transformation) Activity Quantity + was	164.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.01	2.13
	Total			<input type="checkbox"/>	<input type="checkbox"/>		323.20

Production Cost

Production Total Cost **724.88**

Sale Cost

Rule **Default**

Sales Type **Standard**

Delivery Method **FOB JR Dock**

Qty **30.00**

Commissions	Original %	Real %	Value
Customer Add Ons			
Labor Factor			
Total			

Taxes/ Others Costs	Original %	Real %	Value
Financial charge			

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Kit	Default	30.00	each	0.55 %	4.02	73.42 %	535.16	24.2967	24,296.67	728.90	0.55 %	728.90	

Product/ Delivery

Mailing **Pricing Breakdown /**

Weight **Pounds /**

Product	Delivery
Kit	Default

Value 1	%	Value 2	-

Quantity	Unit	Value 1	Value 2	
9.76	lbs			

Product/ Delivery

Minimum Price **- /**

Product	Delivery
Kit	Default

Value 1	%	Value 2	-
728.90			