

Customer

5225 - Parent-118822

Salesperson

1175 - Brandon Smeltzer

Agency

Cost Ref Date

06/27/2019 02:40 PM

Product

Book

Finished format

5 x 8"

Contact

sk123 (Customer)

Estimator

Payment Term

28 days

Title

optionsne

Currency

US\$ - US Dollar

Remuneration Group

Default

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Body 4p	16	1 x 0	0 x 0	10 x 8"	40 x 10"	30.70866 x 8.6	1/1	3	1 Side	70,096	TR-Sheetfed Press_vNs	40.00 %	6.73 %
Cover 4p	1	4 x 0	0 x 0	10 x 8"	40 x 10"	30.70866 x 8.6	1/1	3	1 Side	17,250	TR-Sheetfed Press_vNs	40.00 %	5.64 %
Body 1 4p	16	1 x 0	0 x 0	10 x 8"	40 x 10"	30.70866 x 8.6	1/1	3	1 Side	205,600	TR-Sheetfed Press_vNs	40.00 %	5.11 %

Substrate Cost

Process	Description	UN Qty.	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Body 4p	Gloss Coated Cover Default Manufacturer 70 # 40 x 10" 490 ppi-Train	70,096	1,874.05	KG	<input type="checkbox"/>	<input type="checkbox"/>		
Cover 4p	Gloss Coated Cover Default Manufacturer 70 # 40 x 10" 490 ppi-Train	17,249	461.16	KG	<input type="checkbox"/>	<input type="checkbox"/>		
Body 1 4p	Gloss Coated Cover Default Manufacturer 70 # 40 x 10" 490 ppi-Train	205,600	5,496.80	KG	<input type="checkbox"/>	<input type="checkbox"/>		
	Total				<input type="checkbox"/>	<input type="checkbox"/>		

Others Raw Materials Cost

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Magazine 2	Wire	3.80	KG	<input type="checkbox"/>	<input type="checkbox"/>	7.00	26.63
Magazie 1	Wire	11.33	KG	<input type="checkbox"/>	<input type="checkbox"/>	7.00	79.33
	Total			<input type="checkbox"/>	<input type="checkbox"/>		105.96

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Magazine 2	Intercalate	TR-Sheet Collector	1	1			3,000.00	3	71,865.00	Cycle			23:57:18	30.00	718.65
Magazine 2	Initial Cutting	TR-Cutter	1	1			177,957.90	3	4,228.00	Cycle	00:10		00:01:26	250.02	47.61
Magazine 2	Folding	TR-Collection Folder	1	1			800.00	1	12,682.00	Cycle			15:51:09	2.00	31.70
Magazine 2	Saddle Stitch	TR-Mueller Stitcher	1	1		3.01 %	6,000.00	1	12,312.00	Cycle		01:00	02:03:07	380.00	1,159.76
Magazie 1	Intercalate	TR-Sheet Collector	1	1			3,000.00	3	214,059.0	Cycle			71:21:11	30.00	2,140.59
Magazie 1	Initial Cutting	TR-Cutter	1	1			333,230.60	3	12,592.00	Cycle	00:10		00:02:16	249.98	51.11
Magazie 1	Folding	TR-Collection Folder	1	1			800.00	1	37,775.00	Cycle			47:13:08	2.00	94.44
Magazie 1	Saddle Stitch	TR-Mueller Stitcher	1	1		3.00 %	6,000.00	1	36,674.00	Cycle		01:00	06:06:44	380.00	2,702.69
Body 4p	Initial Cutting	TR-Cutter	16	1			256,215.00	3	4,381.00	Cycle	00:10		00:01:02	249.99	110.06
Body 4p	Sheetfed Printing F 1x0	TR-Sheetfed Press_vNs	16	1	100	1.25 %	5,000.00	3	4,228.00	Cycle		00:02	00:50:44	250.00	3,515.73
Cover 4p	Initial Cutting	TR-Cutter	1	1			939,099.20	3	17,250.00	Cycle	00:10		00:01:06	250.01	46.26
Cover 4p	Sheetfed Printing F 4x0	TR-Sheetfed Press_vNs	1	1	100	1.25 %	5,000.00	3	16,938.00	Cycle		00:02	03:23:15	250.00	855.23
Body 1 4p	Initial Cutting	TR-Cutter	16	1			716,494.90	3	12,850.00	Cycle	00:10		00:01:05	249.99	113.40
Body 1 4p	Sheetfed Printing F 1x0	TR-Sheetfed Press_vNs	16	1	100	1.25 %	5,000.00	3	12,592.00	Cycle		00:02	02:31:06	250.00	10,206.93

Outsourcing Cost

Process	Activity	Production Group	Description	Rep	Cycle Elem	Setup Was...	Produ... Waste %	Qty Produ...	UN	Revie...	Cost Unit	Total Cost	Notes
Cover 4p	Hot Stamping	TR-Hot Stamping	TR-Hot Stamping Unit	1	3		0.70 %	1.00	UN	<input type="checkbox"/>			<input type="checkbox"/>
			Total							<input type="checkbox"/>			<input type="checkbox"/>

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
	Total			<input type="checkbox"/>	<input type="checkbox"/>		

Production Cost

Production Total Cost

21,900.13

Sale Cost

Rule

Standard

Sales Type

Tax Free

Delivery Method

Customer picks up

Qty

48,986.00

Cost account	Favored	Original %	Real %	Value
Broker Commission		5.00 %	5.00 %	1,564.23
Salesrep Commission	1175 - Brandon Smeltzer	5.00 %	5.00 %	1,564.23

Total									10.00 %		10.00 %		3,128.46
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Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Magazie 1	Standard	36,674.00	UN	20.00 %	4,588.83	89.65 %	20,572.90	0.6257	625.70	22,946.92	20.00 %	22,946.92	
Magazine 2	Standard	12,312.00	UN	20.00 %	1,667.19	89.68 %	7,477.29	0.6772	677.20	8,337.69	20.00 %	8,337.69	
Total		48,986.00		20.00 %	6,256.01	89.66 %	28,050.19	0.6386	638.60	31,284.61	20.00 %	31,284.61	