

Customer	6576 - Streamworks!/Channels Simplified				Contact	Joe Klohn (Customer)			
Salesperson	531 - Brown Scott				Agency				
Payment Term	22 - Net 45 Days				Cost Ref Date	08/07/2019 07:41 PM			
Title	12 page self cover, SS with refold				Product	Bound / Saddle Stitch Self Cover			
Currency	US\$ - U.S. Dollar				Finished format	8.5 x 11"			
Remuneration Group	Standard								

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
4pp Text 4p	1	1 x 1	0 x 0	17 x 11"	17.5"	17.5 x 23"	1/1	2	F/B	1,002,597	WP-Diamond 8 6C Half Web	7.08 %	75.89 %
8pp Text 8p	1	1 x 1	0 x 0	17 x 11"	23"	23 x 17.75"	1/1	1	F/B	2,166,200	WP-M110 6C Half Web	8.39 %	90.02 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Boise Offset Text Web Smooth 92BRT - 60 # 17.5" 440 ppi	1,002,597	50,969.10	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.47	23,700.63
Boise Offset Text Web Smooth 92BRT - 60 # 23" 440 ppi	2,166,200	111,696.46	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.47	51,938.85
Total				<input type="checkbox"/>	<input type="checkbox"/>		75,639.48

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Process	632.09	lbs	<input type="checkbox"/>	<input type="checkbox"/>	3.75	2,370.34
Diamond 8 Plate	904.00	each	<input type="checkbox"/>	<input type="checkbox"/>	10.00	9,040.00
M110 Plate	1,356.00	each	<input type="checkbox"/>	<input type="checkbox"/>	10.00	13,560.00
Carton Box 35lb	2,473.00	each	<input type="checkbox"/>	<input type="checkbox"/>	1.00	2,473.00
Pallet	57.00	each	<input type="checkbox"/>	<input type="checkbox"/>	20.00	1,140.00
Total			<input type="checkbox"/>	<input type="checkbox"/>		28,583.34

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Bound	Boxing	Carton Packing	1	1			10,000.00		2,473.00	Cycles			00:14:50	59.48	14.71
Bound	Staple	Heidelberg Stitcher	1	1	91	0.60 %	5,516.50	1	1,140,000	Cycles	03:00	00:30	206:39:18	211.21	44,387.61
Bound	Pallet	Pallet	1	1			10.00		57.00	Cycles			05:42:00	101.52	578.66
4pp Text 4p	Prepress	Litho Prep	1	1				2	1.00	each					
4pp Text 4p	-	issue stock charge	1	1				2	1,002,597	lbs					
4pp Text 4p	Plate burn	CTP	1	1			16.70	2	904.00	Cycles		00:03	54:14:20	115.63	6,277.28
4pp Text 4p	Imposition	Imposition	1	1			80.00	2	1.00	Cycles	00:06	00:06	00:00:45	120.71	25.65
4pp Text 4p	Webpress 1x1	WP-Diamond 8 6C Half Web	1	1	384,68	6.65 %	30,800.00	2	579,381.0	Cycles	00:21	90:24	18:48:40	298.08	32,658.49
4pp Text 4p	Fold	26" Folder	1	1	65	1.02 %	12,131.70	2	573,466.0	Cycles	01:04		47:16:13	100.00	4,833.70
8pp Text 8p	Prepress	Litho Prep	1	1				1	1.00	each					
8pp Text 8p	-	issue stock charge	1	1				1	2,166,200	lbs					
8pp Text 8p	Plate burn	CTP	1	1			16.70	1	1,356.00	Cycles		00:03	81:21:30	115.63	9,413.02
8pp Text 8p	Imposition	Imposition	1	1			80.00	1	1.00	Cycles	00:06	00:06	00:00:45	120.71	25.65
8pp Text 8p	Webpress 1x1	WP-M110 6C Half Web	1	1	929,33	7.84 %	27,003.00	1	1,146,931	Cycles	00:21	135:36	42:28:27	257.77	45,993.21
	Total														144,207.98

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
4pp Text 4p	Litho Prep Content Proof MR Cost unit (not in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	8.70	8.70
4pp Text 4p	Litho Prep Content Proof per sq inch Cost unit (not in transformation) Fixed	84,149.83	each	<input type="checkbox"/>	<input type="checkbox"/>	0.08	6,873.49
4pp Text 4p	Litho Prep Mac Files Furnished per sq inch Cost Unit (in transformation) Fixed	84,150.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.06	4,813.38
4pp Text 4p	Litho Prep Mac Files MR Cost Unit (in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.52	0.52
4pp Text 4p	Litho Prep Preflight Cost Unit (in transformation) Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	36.75	36.75
4pp Text 4p	Litho Prep Proof Delivery Cost Unit (in transformation) Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	31.44	31.44
4pp Text 4p	issue stock charge per pound Cost Unit Activity Quantity	50,970.63	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.00	151.39
8pp Text 8p	Litho Prep Content Proof MR Cost unit (not in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	8.70	8.70
8pp Text 8p	Litho Prep Content Proof per sq inch Cost unit (not in transformation) Fixed	168,299.66	each	<input type="checkbox"/>	<input type="checkbox"/>	0.08	13,746.99
8pp Text 8p	Litho Prep Mac Files Furnished per sq inch Cost Unit (in transformation) Fixed	168,300.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.06	9,626.76
8pp Text 8p	Litho Prep Mac Files MR Cost Unit (in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.52	0.52
8pp Text 8p	Litho Prep Preflight Cost Unit (in transformation) Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	36.75	36.75
8pp Text 8p	Litho Prep Proof Delivery Cost Unit (in transformation) Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	31.44	31.44
8pp Text 8p	issue stock charge per pound Cost Unit Activity Quantity	111,702.54	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.00	331.78
	Total			<input type="checkbox"/>	<input type="checkbox"/>		35,698.61

Production Cost

Production Total Cost **284,129.43**

Sale Cost

Rate **Default**

Sales Type **Standard**

Delivery Method **FOB ON Board**

Qty **1,140,000.00**

Commissions	Original %	Real %	Value
Customer Add Ons			
Labor Factor			
Total			

Taxes/ Others Costs	Original %	Real %	Value
Financial charge			

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Bound	Default	1,140,000.00	each	7.34 %	20,862.53	59.06 %	180,131.25	0.2675	267.54	304,991.95	7.34 %	304,991.95	

Product/ Delivery

Mailing **Pricing Breakdown /**

Weight **Pounds /**

Product	Delivery
Bound	Default

Value 1	%	Value 2	-

Quantity	Unit	Value 1	Value 2	
80,776.49	lbs			

Product/ Delivery

Minimum Price **- /**

Product	Delivery
Bound	Default

Value 1	%	Value 2	-
304,991.95			