

Customer 722 - AUTUMN HILL VINEYARDS

Salesperson **371 - acangemi**Payment Term **NET 30 DAYS** 

Title **Second Flow**Currency **\$ - U.S. Dollar** 

Remuneration Group **Standard** 

Contact ED SCHWAB (Quatemer)

Agency

Cost Ref Date 08/08/2019 03:05 PM

Product Prime
Finished format 3.625 x 8"

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea
Label 2p	1	4 x 0	0 x 0	3.625 x 8"	11.875"	11.875 x 16.5'	1/1	6	REV	4,435	Flexo Press (RCS1/RCS2)	6.70 %	28.99 %

#### **Substrate Cost**

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
BOPP WHITE - 5.28 pt 11.875" 380 ppi	3,226	632.10	M inch			0.43	274.96
Total							274.96

## Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Process - Outras tintas	1.11	lbs			12.00	13.34
MATWA 1M MATTE SELF WOUND-Substrate roll 1.5; - Other Fields	598.69	M inch			0.17	104.77
Total						118.11

#### **Transformation Cost**

Process	Activity	Production Group	Rep	In	Setup Waste	Produ Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti Time	Cost Unit	Total Cost
Label 2p	Flexo press 4x0	Flexo Press (RCS1/RCS2)		1		15.00 %			3,465.00				00:21:27		193.61
Label 2p	Rotoflex	Rotoflex (1/2/3)	1	1	20	0.20 %	7,470.00	6	3,437.50	ft	00:20		00:27:37	50.30	39.91
	Total														233.52

### Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
	Total						

# **Production Cost**

Production Total Cost 626.59

### Sale Cost

Rule **Default**Sales Type **Standard** 

Delivery Method **Customer pick up** 

Qty **15,000.00** 

Commissions	Original %	Real %	Value
Commission Agency			
Commission Producer			
Commission Seller			
Total			

Taxes/ Others Costs	Original %	Real %	Value
Financial charge			
Discount			
Total			

# Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Label	Default	15,000.00	each	25.00 %	208.91	0.0557	55.70	835.50	25.00 %	835.50	