

Customer **1436 - Frito-Lay Trading Co. GMBH**

Salesperson **1435 - scottal**

Agency

Cost Ref Date **11/09/2019 17:38**

Product **Basic Tray / Premium Tray**

Finished format **78 x 37"**

Contact **Accounts Payable (Customer)**

Estimator

Payment Term  **Immediate Credit to Your Account**

Title **D34649 Morrisons Green Classic & Meaty 10pk Stacking Tray tc.**

Currency **£ - GBP**

Remuneration Group **Standard**

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
D34649A Stac	1	4 x 0	0 x 0	78 x 37"	97.04724 x 18	79.5748 x 38.!	1/1	1	1 Side	1,310	HP Digital Press 17000 (Wetherby)	5.98 %	6.24 %

**Substrate Cost**

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
EB-180DC/120KB Supplier 1 - FSC 4103 µ - Generic - sheet	1,310	2.60	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	605.00	1,569.98
<b>Total</b>				<input type="checkbox"/>	<input type="checkbox"/>		<b>1,569.98</b>

**Others Raw Material Cost**

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
UK Standard	5.00	each	<input type="checkbox"/>	<input type="checkbox"/>	3.50	17.50
<b>Total</b>			<input type="checkbox"/>	<input type="checkbox"/>		<b>17.50</b>

**Transformation Cost**

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
D34649A Stac	Digital Print - Display F 4x	HP Digital Press 17000 (Wet	1	1	5	2.03 %	130.00	1	1,279.00	Run	00:15		09:50:18	64.10	646.67
D34649A Stac	Die Cutting Existing Die	Young Shin (Wetherby)	1	1	21	2.03 %	712.50	1	1,233.00	Sheet	00:45		01:43:50	46.37	115.02
	<b>Total</b>														<b>761.69</b>

**Other Costs**

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
D34649A Stac	HP Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle Cost Unit Activity Quantity	2.59	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	215.00	557.77
	<b>Total</b>			<input type="checkbox"/>	<input type="checkbox"/>		<b>557.77</b>

**Production Cost**

Production Total Cost **2,906.94**

**Sale Cost**

Rule **Standard**

Sales Type **Standard**

Delivery Method **External Provider**

Qty **1,233.00**

Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
Commission Producer				Financial charge			
Commission Seller Rebate				Orination Tooling Costs			
<b>Total</b>				<b>Total</b>			

**Sales price**

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
<b>D34649A Stacking Tri</b>	<b>Standard</b>	<b>1,233.00</b>	<b>each</b>	<b>48.46 %</b>	<b>1,408.56</b>	<b>50.29 %</b>	<b>2,170.25</b>	<b>3.5000</b>	<b>3,500.00</b>	<b>4,315.50</b>	<b>48.46 %</b>	<b>4,315.50</b>	

Product/ Delivery

Net Contribution **Contribution / Price**

Product	Delivery	Value 1	%	Value 2	-
D34649A Stacking Tray - (D34	Standard	1,408.56	32.64 %	4,315.50	