



Estimate 4,233

Emission: 08/08/2019 03:09 PM

Customer **373706 - MCJUNKIN CORP**

Salesperson **338 - OPEN**

Payment Term **Immediate Credit to Your Account**

Cost Ref Date **08/08/2019 05:14 PM**

Product **ES S. Dollar**

Remuneration Group **Standard**

Contact **Default Contact (Customer)**

Estimate

Payment Term **Immediate Credit to Your Account**

Product **Flat Sheet**

Finished Format **US - 10" S. Dollar**

Remuneration Group **Standard**

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Sheet 2p	1	4 x 0	0 x 0	10 x 12"	25 x 38"	38 x 25"	1/1	6	1 Side	2,191	640	24.21 %	31.43 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
C2S Board, Standard - 12pt 25 x 38" 170 ppi	2,191	14,455.00	ft2	<input type="checkbox"/>	<input type="checkbox"/>	0.04	626.34
Total				<input type="checkbox"/>	<input type="checkbox"/>		626.34

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Process- S/F	1.90	lbs	<input type="checkbox"/>	<input type="checkbox"/>	3.71	7.04
40" Plates (each, iQuote)	4.00	Each	<input type="checkbox"/>	<input type="checkbox"/>	7.32	29.28
Total			<input type="checkbox"/>	<input type="checkbox"/>		36.32

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Sheet 2p	Color Proof	Epson/Contract Color Proof	1	1			4.00	6	1.00	Cycles			00:15:00	60.00	15.00
Sheet 2p	Preflight	Prepress Preflight	1	1				6	1.00	Cycles	00:30	00:15		120.00	90.00
Sheet 2p	Processing	Prepress Processing	1	1			4.00	6	1.00	Cycles	00:20		00:15:00	99.99	58.33
Sheet 2p	Plate burn	CTP (Platesetter)	1	1			6.60	6	4.00	Cycles			00:36:22	72.01	43.64
Sheet 2p	Sheet-fed Press F 4x0	640	1	1	420	3.63 %	5,696.70	6	1,709.00	Run		00:54	00:18:00	157.00	188.40
Sheet 2p	Cut	45" Cutter	1	1	25	1.02 %	4,302.00	6	1,667.00	Cycles	00:15		00:23:15	42.01	26.78
	Total														422.15

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Sheet 2p	Epson/Contract Color Proof cost per ft2 standard Cost Unit Fixed	0.83	Each	<input type="checkbox"/>	<input type="checkbox"/>	10.40	8.67
	Total			<input type="checkbox"/>	<input type="checkbox"/>		8.67

Production Cost

Production Total Cost **1,093.47**

Sale Cost

Rule **Standard**

Sales Type **Standard**

Delivery Method **Customer pick up**

Qty **10,000.00**

Commissions	Original %	Real %	Value
Commission Producer			
Commission Seller			
Target Price	5.00 %	5.00 %	60.68
Total	5.00 %	5.00 %	60.68

Taxes/ Others Costs	Original %	Real %	Value
Financial charge			

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Sheet	Standard	10,000.00	Each	10.99 %	120.13	44.68 %	542.28	0.1214	121.36	1,213.60	10.99 %	1,213.60	

Product/ Delivery

Target Price **Target Price /**

Weight **Weight /**

Product	Delivery
Sheet	Standard

Value 1	%	Value 2	-
1,274.28			

Quantity	Unit	Value 1	Value 2
463.85	lbs		

Product/ Delivery

Production Price **PrePress / Press**

Product	Delivery
Sheet	Standard

Quantity	Unit	Value 1	Value 2
10,000.00	Each	280.19	214.99

