



Customer 722 - AUTUMN HILL VINEYARDS

Salesperson 371 - acangemi Payment Term NET 30 DAYS

> Title Second Flow Currency \$ - U.S. Dollar

Remuneration Group Standard

Contact ED SCHWAB (Customer)

Agency

Cost Ref Date 08/28/2019 03:01 PM

Product **Prime** Finished format 3.625 x 8"

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea
Label 2p	1	4 x 0	0 x 0	3.625 x 8"	11.875"	11.875 x 16.5'	1/1	6	REV	4,435	Flexo Press (RCS1/RCS2)	6.70 %	28.99 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
BOPP WHITE - 5.28 pt 11.875" 380 ppi	3,226	632.10	M inch			0.43	274.96
Total							274.96

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Process - Outras tintas	1.11	lbs			12.00	13.34
MATWA 1M MATTE SELF WOUND-Substrate roll 1.5; - Other Fields	598.69	M inch			0.17	104.77
Total						118.11

Transformation Cost

Process	Activity	Production Group	Rep	In		Produ Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti Time	Cost Unit	Total Cost
Label 2p	Flexo press 4x0	Flexo Press (RCS1/RCS2)	1	1	450	15.00 %	9,690.00	6	3,465.00	ft		00:50	00:21:27	162.57	193.61
Label 2p	Rotoflex	Rotoflex (1/2/3)	1	1	20	0.20 %	7,470.00	6	3,437.50	ft	00:20		00:27:37	50.30	39.91
	Total														233.52

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
	Total						

Production Cost

Production Total Cost 626.59

Sale Cost

Rule **Default** Sales Type Standard Delivery Method Customer pick up Qty **15,000.00**

Commissions	Original %	Real %	Value
Commission Agency			
Commission Producer			
Commission Seller			
Total			

Taxes/ Others Costs	Original %	Real %	Value
Financial charge			
Discount			
Total			

Sales price

Label	Default	15,000.00	each	25.00 %	208.91	0.0557	55.70	835.50	25.00 %	835.50	
Product	Destination	Qty	Un	% Margin	\$ Margin	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount