Estimate 18,129 Emission 07/30/2019 06:15 PM

Customer 2310 - CANADA POST CORPORATION

Salesperson 769 - CPC Commercial

Payment Term Immediate Credit to Your Account

Title Laval Poster

Currency **\$ - CAD**Remuneration Group **1 - Markup: +15%** 

Contact Adrian Dizon (Customer)

Agency

Cost Ref Date 07/30/2019 06:11 PM

Product **Bound**Finished format **14 x 8.5**"

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea
Laval Poster 2	1	1 x 1	0 x 0	14 x 8.5"	8.5 x 14"	8.5 x 14"	1/1	1	F/B	600	Docutech 6180 (HC)		

#### **Substrate Cost**

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Rolland HiTech FSC 60 # 8.5 x 14" 440 ppi-HC	600	9.02	lbs			1.20	10.82
Total							10.82

#### **Others Raw Material Cost**

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Carton 1 (HC)	1.00	each			1.60	1.60
Total						1.60

## **Transformation Cost**

Process	Activity	Production Group	Rep	In	Setup Waste	Produ Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti Time	Cost Unit	Total Cost
Laval Poster 2	-	Content/digi blues	1	1				1	1.00	each					
Laval Poster 2	Digital Print F/B 1x1	Docutech 6180 (HC)	1	1			4,250.00	1	600.00	Run	00:15		00:08:28	128.74	50.36
Laval Poster 2	-	Prepress	1	1				1	600.00	Cycles					
	Total														50.36

#### Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Laval Poste	2 Content/digi blues Cost per page Cost Unit Fixed	238.00	each			0.05	11.90
Laval Poste	2 Docutech 6180 (HC) Cost per click (black 8.5 x 14) Cost Unit - Fixed (Click Charge) Activity Quantity	1,200.00	each			0.01	9.60
Laval Poste	2 Prepress Cost per page Cost Unit Fixed	2.00	each			4.50	9.00
	Total						30.50

## **Production Cost**

Production Total Cost 93.28

## Sale Cost

Rule **Default**Sales Type **Standard** 

Delivery Method **FOB Plant** 

Qty **600.00** 

Commissions	Original %	Real %	Value
Commission Agency			
Commission Producer			
Commission Seller Total			

Taxes/ Others Costs	Original %	Real %	Value
Financial charge			

# Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Laval Poster	Default	600.00	each	15.00 %	13.99	59.99 %	64.36	0.1788	178.80	107.28	15.00 %	107.28	

Product/ Delivery

Wheight of the Job Weight (Total) /

Product	Delivery	Quantity	Unit	Value 1	Value 2	
Laval Poster	Default	9.02	lbs			