Estimate 18,153 Emission 08/27/2019 03:32 PM

Customer 2310 - CANADA POST CORPORATION

Salesperson 769 - CPC Commercial

Payment Term Immediate Credit to Your Account

Title Laval Poster

Currency \$ - CAD

Remuneration Group 1 - Markup: +15%

Contact Adrian Dizon (Customer)

Agency

Cost Ref Date 08/27/2019 03:27 PM

Product **Bound**Finished format **14 x 8.5**"

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea
Laval Poster 2	1	1 × 1	0 x 0	14 x 8.5"	8.5 x 14"	8.5 x 14"	1/1	1	F/B	600	Docutech 6180 (HC)		

Substrate Cost

Substrate Cost							
Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Rolland HiTech FSC 60 # 8.5 x 14" 440 ppi-HC	600	9.02	lbs			1.20	10.82
Total							10.82

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Carton 1 (HC)	1.00	each			1.60	1.60
Total						1.60

Transformation Cost

Process	Activity	Production Group	Rep	In	Setup Waste	Produ Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti Time	Cost Unit	Total Cost
Laval Poster 2	-	Content/digi blues	1	1				1	1.00	each					
Laval Poster 2	Digital Print F/B 1x1	Docutech 6180 (HC)	1	1			4,250.00	1	600.00	Run	00:15		00:08:28	128.74	50.36
Laval Poster 2	-	Prepress	1	1				1	600.00	Cycles					
	Total														50.36

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Laval Poster	2 Content/digi blues Cost per page Cost Unit Fixed	238.00	each			0.05	11.90
Laval Poster	2 Docutech 6180 (HC) Cost per click (black 8.5 x 14) Cost Unit - Fixed (Click Charge) Activity Quantity	1,200.00	each			0.01	9.60
Laval Poster	Prepress Cost per page Cost Unit Fixed	2.00	each			4.50	9.00
	Total						30.50

Production Cost

Production Total Cost 93.28

Sale Cost

Rule **Default**Sales Type **Standard**

Delivery Method FOB Plant
Qty 600.00

Commissions	Original %	Real %	Value
Commission Agency			
Commission Producer			
Commission Seller			

Taxes/ Others Costs	Original %	Real %	Value
Financial charge			

Sales price

Total

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Laval Poster	Default	600.00	each	15.00 %	13.99	59.99 %	64.36	0.1788	178.80	107.28	15.00 %	107.28	

Product/ Delivery

Wheight of the Job Weight (Total) /

Product	Delivery	Quantity	Unit	Value 1	Value 2	
Laval Poster	Default	9.02	lbs]