

Customer **1483 - Smurfit Abercarn**
Salesperson **1946 - brahmde**
Agency
Cost Ref Date **11/09/2019 17:17**
Product **Standard Packaging**
Finished format **15 x 10"**

Contact **Credit Safe (Customer)**
Estimator
Payment Term **0107 - End of Month the 10th**
Title **Coke pads**
Currency **£ - GBP**
Remuneration Group **Standard**

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
000274 Coke 1	1	0 x 0	0 x 0	15 x 10"	97.04724 x 18	31.37795 x 31	1/1	6				8.59 %	1.57 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
B-125T/125T Supplier 1 - FSC 3005 µ - Generic - sheet	30,470	19.36	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	258.00	4,993.59
Total				<input type="checkbox"/>	<input type="checkbox"/>		4,993.59

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
UK Standard	50.00	each	<input type="checkbox"/>	<input type="checkbox"/>	3.50	175.00
Total			<input type="checkbox"/>	<input type="checkbox"/>		175.00

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
000274 Coke 1	Die Cutting	Auto Platen 4 (Wetherby)	1	1	20	1.50 %	2,750.00	6	30,000.00	Sheet	00:30		10:54:33	33.77	385.29
Total															385.29

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
000274 Coke 1	Auto Platen 4 (Wetherby) Die Cost Fixed AP 4 - Gold Cost Unit Fixed	12.60	each	<input type="checkbox"/>	<input type="checkbox"/>	41.60	524.16
Total				<input type="checkbox"/>	<input type="checkbox"/>		524.16

Production Cost

Production Total Cost **5,553.88**

Sale Cost

Rule **Standard**
Sales Type **Standard**

Delivery Method **External Provider**
Qty **180,000.00**

Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
Commission Producer				Financial charge			
Commission Seller				Origination			
Total				Total			

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
000274 Coke Tray	Standard	180,000.00	each	52.61 %	2,921.96	36.75 %	3,307.25	0.0500	50.00	9,000.00	52.61 %	9,000.00	

Product/ Delivery Net Contribution **Contribution / Price**

Product	Delivery	Value 1	%	Value 2	-
000274 Coke Tray	Standard	2,921.97	32.47 %	9,000.00	