

Customer 23333 - Hawthorne Gardening Co.

Salesperson 15848 - Julie Nebels

Payment Term **COD** 

Title Turned Edge Binder
Currency US\$ - U.S. Dollar

Remuneration Group **STANDARD** 

Contact Sheri Deanne (Customer)

Agency

Cost Ref Date 07/02/2019 05:02 PM

Product Sheets
Finished format 24 x 35"

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea
Outer wrap 2	1	2 x 0	1 × 0	5 x 6"	19 x 25"	25 x 19"	1/1	9	1 Side	400	Komori 840P-C	43.16 %	3,258.08 9
Liner 2p	1	0 x 0	0 × 0	24 x 35"	24 x 36"	24 x 35"	1/1	1				2.78 %	45.63 %

### **Substrate Cost**

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Special Order Coated Book Non FSC 100 24 x 36" 400 ppi	150	150.00	Sht			1.00	150.00
Sterling Ultra C1S Gloss Verso Non FSC 80# 19 x 25" 500 ppi	400	32.00	lbs			1.00	32.00
Total							182.00

#### **Others Raw Material Cost**

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Pantone-UV	1.00	lbs			20.00	20.00
SGUV - Cyrel - (Post Finishing)	20.00	lbs			3.80	76.00
Sheetfed UV Process	1.35	lbs			8.04	10.85
CTP 40"	2.00	Ea			33.85	67.69
Cyrel Plate	1.00	Ea			550.00	550.00
Design Jet - 19x25	1.00	Ea			54.00	54.00
Total						778.54

#### **Transformation Cost**

Process	Activity	Production Group	Rep	In	Setup Waste	Produ Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti Time	Cost Unit	Total Cost
Outer wrap 2p	-	EP	1	1				9	1.00	Ea					
Outer wrap 2p	Plate burn	CTP Platemaking	1	1			3.40	9	2.00	Cycle			00:36:00	105.00	63.00
Outer wrap 2	Print F 2x0	Komori 840P-C	1	1	210	4.40 %	5,700.00	9	182.00	Run	00:35	00:38	00:01:55	350.00	437.01
Outer wrap 2	Print F (Varnish 1x0)	Komori 840P-C	1	1	135	5.00 %	5,700.00	9	20.00	Run	00:50	00:28	00:00:13	350.00	456.23
Outer wrap 2	Post-Press Cut	Cutter	1	1	2	5.88 %	3,707.90	9	17.00	Cycle	00:20	00:02	00:00:17	65.00	24.13
Liner 2p	Cut for Press (Minimum)	Cutter	1	1	2	0.68 %	7,789.30	1	147.00	Cycle	00:10	00:01	00:01:08	98.91	20.00
	Total														1,000.37

## **Outsourcing Cost**

Process	Activity	Production Group	Description	Rep	Cycle Elem	Setup Was	Produ Waste %	Qty Produ	UN	Revie	Cost Unit	Total Cost	Notes
Kit	- P-Dinh	Farmout 1	Farmout 1 Setup Cost P-Dinh Conve	1	1		18.55 %	1.00	Ea		1.00	1.00	
Kit	- P-Dinh	Farmout 1	Farmout 1 Cost per Each P-Dinh Cor	1	1		18.55 %	147.00	Ea		1.00	147.00	
Kit	- Anderson	Farmout 2	Farmout 2 Cost per Each Anderson 5	1	1		20.39 %	124.00	Ea		1.00	124.00	
Kit Outer wrap 2	- Anderson	Farmout 2 Lam Outsource	Farmout 2 Setup Cost Anderson Scru Lam Outsource Setup Cost	1	1		20 39 % 16.67 %	1 nn 1.00			1 00	1 00	
Outer wrap 2		Lam Outsource	Lam Outsource Cost per Each	1	9		16.67 %				1.00	182.00	
			Total									456.00	

# Other Costs

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Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Outer wrap	EP Cost per Page (1-31 pages) Cost Unit w/VA Fixed	1.00	Ea			7.80	7.80
Outer wrap	Komori 840P-C EP Fixed Setup (Offset) Cost Unit w/VA Fixed (Minimum)	1.00	Ea			86.62	86.62
Outer wrap	Komori 840P-C EP Fixed Setup (Offset) Cost Unit w/VA Fixed (Minimum)	1.00	Ea			86.62	86.62
	Total						191.04

# **Production Cost**

Production Total Cost 2,597.96

# Sale Cost

Rule **Default**Sales Type **Standard** 

Delivery Method

Qty **103.00** 

Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
Commission Agency							

Commission Seller		
Total		

## Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Kit	Default	103.00	Ea	22.02 %	571.95	55.31 %	1.753.37	30.7758	30.775.82	3.169.91	22.02 %	3.169.91	