

PREMIER

A CREATIVE PRODUCTION COMPANY

Customer 2310 - CANADA POST CORPORATION
Salesperson 239 - CPT Commercial
Payment Terms Immediate Credit to Your Account
Title Laval Poster
Salesperson 15546 - Julie Nebels
Currency CAD
Payment Form 601
Remuneration Group 1 - Markup: +1.5%

Estimate 28,925

Emission 07/08/2019 02:00 PM

Contact Adrian Dizon (Customer)
Agency
Cost Ref Date 07/08/2019 02:25 PM
Contact Sheri Deanne (Customer)
Product Bound
Agency
Finished format 11 x 8.5"
Cost Ref Date 07/08/2019 05:02 PM
Product Sheets

Currency USD - U.S. Dollar										Finished format 34 x 35"									
Remuneration Group STANDARD																			

Laval Poster	2	1	1 x 1	0 x 0	14 x 8.5"	8.5 x 14"	8.5 x 14"	1/1	1	F/B	600 Docutech 6180 (HC)									
Process	Rep	Color	Variable	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers								Trimmed Waste	Material...
Outer wrap	2p	1	2 x 0	1 x 0	5 x 6"	19 x 25"	23 x 19"	1/1	9	1 Side	400 Komori 840P-C								43.16 %	1,298.08 %
Liner	2p	1	0 x 0	0 x 0	24 x 35"	24 x 36"	24 x 35"	1/1	1		Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	2.78 %	45.63 %		

Substrate Cost																			
Total																			

Description		Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Special Order Coated Book Non FSC 100 24 x 36" 400 ppl		150	150.00	Six	<input type="checkbox"/>	<input type="checkbox"/>	1.00	150.00
Sterling Ultra C1S Gloss Verso Non FSC 80# 19 x 25" 500 ppl		400	Qty	32.00 lbs	<input type="checkbox"/>	<input type="checkbox"/>	1.00	32.00
Total					<input type="checkbox"/>	<input type="checkbox"/>		182.00

Others Raw Material Cost																			
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Description								Qty	UN	Reviewed	Provided	Cost Unit	Total Cost			
Pantone-UV Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	Qy	UN	Fixed Setup	Rep Setup	Product... Time	20.00 Cost Unit	20.00 Total Cost
SGUV - Cyrel - (Post Finishing)									20.00 lbs	20.00 lbs	each	<input type="checkbox"/>	<input type="checkbox"/>		3.80	76.00
Laval Poster 2	Sheeted UV Process	Content/digi blues	1	1				1	1.35 lbs	1.00 lbs	each	<input type="checkbox"/>	<input type="checkbox"/>		8.04	10.85
Laval Poster 2	Digital Print F/B 1x1	Docutech 6180 (HC)	1	1			4,250.00	1	600.00 Run	600.00 Run	09:15	<input type="checkbox"/>	<input type="checkbox"/>	00:08:28	128.74	50.36
Laval Poster 2	CIP 40	Prepress	1	1				1	2.00 Ea	2.00 Ea	Cycle	<input type="checkbox"/>	<input type="checkbox"/>		33.85	67.69
Laval Poster 2	Cyrel Plate								600.00 Ea	600.00 Ea	Cycles	<input type="checkbox"/>	<input type="checkbox"/>		550.00	550.00
Total										1.00 Ea		<input type="checkbox"/>	<input type="checkbox"/>		54.00	54.00
Total																778.04

Transformation Cost																			
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Laval Poster 2	Content/digital	Cost per page	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	Qy	UN	Fixed Setup	Rep Setup	Product... Time	Cost Unit	Total Cost	
Outer wrap 2p	Docutech 6180 (HC)	Cost per click (black 8.5 x 14)	EP	1	1	1				9	1,200.00 each	1,200.00 Ea	<input type="checkbox"/>	<input type="checkbox"/>		0.01	9.60	
Outer wrap 2p	Prepress Cost per page	CTP Platemaking		1	1			3.40	9	2.00 each	2.00 Cycle		<input type="checkbox"/>	<input type="checkbox"/>	00:36:00	105.00	9.00	
Outer wrap 2p	Print F 2x0	Komori 840P-C		1	1	210	4.40 %	5,700.00	9	182.00 Run	182.00 Run	09:35	00:38	00:01:55	350.00	30.50	437.01	
Outer wrap 2p	Print F (Varnish 1x0)	Komori 840P-C		1	1	135	5.00 %	5,700.00	9	20.00 Run	20.00 Run	00:50	00:28	00:00:13	390.00	456.23		
Outer wrap 2p	Post-Press Cut	Cutter		1	1	2	5.98 %	3,707.90	9	17.00 Cycle	17.00 Cycle	00:20	00:02	00:00:17	85.00	24.13		
Liner 2p	Cut for Press (Minimum)	Cutter		1	1	2	0.68 %	7,789.30	1	147.00 Cycle	147.00 Cycle	00:10	00:01	00:01:08	98.91	20.00		
Total																		1,000.00

Outsourcing Cost										Delivery Method FOB Plant									
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Sales Type: Standard										Sales Type: Standard									
Process	Activity		Production Group	Description			Rep	Cycle Elem	Setup Was...	Produ... Waste %	Qty	UN	Reve	Cost Unit	Total Cost	Notes			
Kit	Commissions - P-Dinh		Original %	Real %	Value		Taxes/ Others Costs												
Kit	Commission Agency		Farmout 1		Farmout 1 Setup Cost P-Dinh	Conve	1	1	18.55 %	1.00	Ea		<input type="checkbox"/>	1.00	1.00	<input type="checkbox"/>			
Kit	Commission Agency		Farmout 1		Farmout 1 Cost per Each P-Dinh	Financial charge	1		18.55 %	147.00	Ea		<input type="checkbox"/>	1.00	147.00	<input type="checkbox"/>			
Kit	Commission Agency		Farmout 2		Farmout 2 Cost per Each Anderson		1	1	20.39 %	124.00	Ea		<input type="checkbox"/>	1.00	124.00	<input type="checkbox"/>			
Kit	Commission Agency		Farmout 2		Farmout 2 Setup Cost Anderson		1	1	20.39 %	1.00	Ea		<input type="checkbox"/>	1.00	1.00	<input type="checkbox"/>			
Outer wrap 2	Laminate		Lam Outsource		Lam Outsource Setup Cost		1	9	16.67 %	1.00	Ea		<input type="checkbox"/>	1.00	1.00	<input type="checkbox"/>			
Outer wrap 2	Laminate		Lam Outsource		Lam Outsource Cost per Each		1	9	16.67 %	182.00	Ea		<input type="checkbox"/>	1.00	182.00	<input type="checkbox"/>			
Total																			

Other Costs																			
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										Table							
Laval Poster	Process	Default	600.00	each	Description	13.99	59.99 %	64.36	0.1700	Qty	178.80	Reviewed	147.28	15.00 %	Cost Unit	107.28	Total Cost
Outer wrap 2p	EP Cost per Page (1-31 pages) Cost Unit w/VA Fixed									1.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>			7.80	7.80
Outer wrap 2p	Komori 840P-C EP Fixed Setup (Offset) Cost Unit w/VA Fixed (Minimum)									1.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>			86.62	86.62
Outer wrap 2p	Komori 840P-C EP Fixed Setup (Offset) Cost Unit w/VA Fixed (Minimum)	Delivery			Quantity (Minimum)		Value 1	Value 2		1.00	Ea	<input type="checkbox"/>	<input type="checkbox"/>			86.62	86.62
Laval Poster	Total	Default				9.02	lbs					<input type="checkbox"/>	<input type="checkbox"/>				183.84

Production Cost																			
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Production Total Cost										2,597.96									
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Sale Cost																			
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Rule Default										Delivery Method									
Sales Type Standard										Qty 103.00									

Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
Commission Agency							

Total			
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Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Kit	Default	103.00	Ea	22.02 %	571.95	55.31 %	1,753.37	30.7758	30,775.82	3,169.91	22.02 %	3,169.91	