



Estimate 1,188 Emission 08/28/2019 05:55 PM



Customer 1 - HUB LABELS, INC.

Salesperson 281 - Salesperson

Payment Term 1% 10, NET 30

Cost Ref Date 08/15/2019 Sales Product 101447 magic quote

Product Price \$1.34 Dollar

Remuneration Group Standard

Contact Contact (Customer)

Escrow

Cost Ref Date 08/28/2019 05:55 PM

Product Price \$1.34 Dollar

Finished Currency \$8.13 Dollar

Remuneration Group Standard

| Process | Rep | Color | Varnish | Flat Format | Paper Format | Cutting format | Cut | Cycle Elem | Print system | Cycles | Printers | Trimmed Waste | Makerea... |
|------------|-----|-------|---------|-------------|--------------|----------------|-----|------------|--------------|--------|---------------------------------|---------------|------------|
| Fanfold 2p | 1 | 6 x 1 | 0 x 0 | 18 x 14" | 18.5" | 18.5 x 14" | 1/1 | 2 | REV | 62,258 | Flexo Press (EM-510-1/EM-510-2) | 2.70 % | 12.35 % |

Substrate Cost

| Description | Unit Qty | Qty | UN | Reviewed | Provided | Cost Unit | Total Cost |
|---|----------|-----------|--------|--------------------------|--------------------------|-----------|------------|
| Laser Semigloss Layflat Liner - 6.71 pt 18.5" 300 ppi | 53,366 | 13,821.79 | M inch | <input type="checkbox"/> | <input type="checkbox"/> | 0.28 | 3,800.99 |
| Total | | | | <input type="checkbox"/> | <input type="checkbox"/> | | 3,800.99 |

Others Raw Material Cost

| Description | Qty | UN | Reviewed | Provided | Cost Unit | Total Cost |
|------------------------------------|----------|-------|--------------------------|--------------------------|-----------|------------|
| Pantone Main Color - Outras tintas | 12.68 | lbs | <input type="checkbox"/> | <input type="checkbox"/> | 12.00 | 152.18 |
| Process - Outras tintas | 31.70 | lbs | <input type="checkbox"/> | <input type="checkbox"/> | 12.00 | 380.46 |
| Plate | 1,764.00 | sq in | <input type="checkbox"/> | <input type="checkbox"/> | 0.20 | 352.80 |
| Total | | | <input type="checkbox"/> | <input type="checkbox"/> | | 885.44 |

Transformation Cost

| Process | Activity | Production Group | Rep | In... | Setup Waste | Produ... Waste % | Speed | Cycle Elem | Qty Producing | UN | Fixed Setup | Rep Setup | Producti... Time | Cost Unit | Total Cost |
|------------|----------------------|---------------------------------|-----|-------|-------------|------------------|-----------|------------|---------------|----|-------------|-----------|------------------|-----------|------------|
| Fanfold 2p | Flexo press Standard | Flexo Press (EM-510-1/EM-510-2) | 1 | 1 | 1,300 | 10.00 % | 10,200.00 | 2 | 55,416.67 | ft | 01:20 | 02:20 | 05:25:59 | 162.57 | 1,479.33 |
| Total | | | | | | | | | | | | | | | 1,479.33 |

Other Costs

| Process | Description | Qty | UN | Reviewed | Provided | Cost Unit | Total Cost |
|---------|-------------|-----|----|--------------------------|--------------------------|-----------|------------|
| Total | | | | <input type="checkbox"/> | <input type="checkbox"/> | | |

Production Cost

Production Total Cost 6,165.77

Sale Cost

Rule Standard

Sales Type Standard

Delivery Method Customer pick up

Qty 47,500.00

| Commissions | Original % | Real % | Value |
|---------------------|------------|--------|-------|
| Commission Agency | | | |
| Commission Producer | | | |
| Commission Seller | | | |
| Total | | | |

| Taxes/ Others Costs | Original % | Real % | Value |
|---------------------|------------|--------|-------|
| Financial charge | | | |
| Discount | | | |
| Total | | | |

Sales price

| Product | Destination | Qty | Un | % Margin | \$ Margin | Unit Price | Price x Thousands | Total price | % Target Margin/ Table | Ideal Price/ Table | % Discount |
|---------|-------------|-----------|------|----------|-----------|------------|-------------------|-------------|------------------------|--------------------|------------|
| Fanfold | Standard | 47,500.00 | each | 25.01 % | 2,056.48 | 0.1731 | 173.10 | 8,222.25 | 25.01 % | 8,222.25 | |