

Customer 1276 - Wells Fargo - Commercial Print  
Salesperson 596 - Wolf Tom  
Payment Term 16 - 2%-10 Days, Net 30 Days  
Title Pre-Qual Loan modification starter kit Materials - April 2019 PQYL-BM Bookmark  
Currency US\$ - U.S. Dollar  
Remuneration Group Standard

Contact Bill Preston (Customer)  
Agency  
Cost Ref Date 08/29/2019 01:07 PM  
Product Bound  
Finished format 4.25 x 7.75"

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Bookmark	2p	1	4 x 0	0 x 0	4.25 x 7.75"	20.75 x 29.5"	29.5 x 20.75"	1/1	14	1 Side	740 HP 10K Plus	24.67 %	3.50 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Blazer Satin Cover Digital FSC - 100 # 20.75 x 29.5" 200 ppi	740	174.21	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.82	142.85
Total				<input type="checkbox"/>	<input type="checkbox"/>		142.85

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Carton Box 35lb	4.00	each	<input type="checkbox"/>	<input type="checkbox"/>	1.00	4.00
Pallet	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	20.00	20.00
Total			<input type="checkbox"/>	<input type="checkbox"/>		24.00

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Bookmark	2p	Boxing	1	1			10,000.00		4.00	Cycles			00:00:01	50.00	0.02
Bookmark	2p	Pallet	1	1			4.00		1.00	Cycles			00:15:00	101.52	25.38
Bookmark	2p	- (Minimum)	1	1				14	740.00	lbs					
Bookmark	2p	Digital Print F 4x0	1	1	10	1.53 %	3,000.00	14	719.00	Run	00:18		00:14:23	210.00	113.33
Bookmark	2p	Cut	1	1		0.56 %	2,396.40	14	715.00	Cycles	00:48		00:17:54	100.35	110.22
		Total													248.95

Other Costs

Process	Description					Qty	UN	Reviewed	Provided	Cost Unit	Total Cost	
Bookmark	2p	issue stock charge per pound Cost Unit Activity Quantity (Minimum)					174.21	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.06	10.00
Bookmark	2p	HP 10K Plus Cost per click (color) HP Cost unit (not in transformation) Activity Quantity + waste					2,960.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.02	69.26
		<b>Total</b>							<input type="checkbox"/>	<input type="checkbox"/>		<b>79.26</b>

Production Cost

Production Total Cost 495.07

Sale Cost

Rule Default  
Sales Type Standard

Delivery Method FOB JR Dock  
Qty 10,000.00

Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
Customer Add Ons	2.00 %	2.00 %	11.07	Financial charge			
Labor Factor							
Total	2.00 %	2.00 %	11.07				

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Bookmark	Default	10,000.00	each	9.54 %	47.25	55.33 %	306.20	0.0553	55.34	553.39	9.54 %	553.39	

Product/ Delivery

Mailing Pricing Breakdown /

Weight Pounds /

Product	Delivery	Value 1	%	Value 2	-	Quantity	Unit	Value 1	Value 2
Bookmark	Default					126.77	lbs		

Product/ Delivery

Minimum Price - /

Product	Delivery	Value 1	%	Value 2	-
Bookmark	Default	553.39			