



Customer 1 - HUB LABELS, INC.
Salesperson 281 - Salesperson
Payment Term 1% 10, NET 30

Title Fanfolded Label Product 101447 magic quote

Currency \$ - U.S. Dollar

Remuneration Group Standard

**Substrate Cost** 

Contact (Customer)

Agency

Cost Ref Date 08/28/2019 05:55 PM

Product Direct Mail Product

Finished format 18 x 14"

| Process    | Rep | Color | Varnish | Flat Format | Paper Format | Cutting<br>format | Cut | Cycle<br>Elem | Print system | Cycles | Printers                        | Trimmed<br>Waste | Makerea |
|------------|-----|-------|---------|-------------|--------------|-------------------|-----|---------------|--------------|--------|---------------------------------|------------------|---------|
| Fanfold 2p | 1   | 6 x 1 | 0 x 0   | 18 x 14"    | 18.5"        | 18.5 x 14"        | 1/1 | 2             | REV          | 62,258 | Flexo Press (EM-510-1/EM-510-2) | 2.70 %           | 12.35 % |

# Description Unit Qty Qty UN Reviewed Provided Cost Unit Total Cost 13,821.79 M inch Description Total Total Cost 3,800.99

### **Others Raw Material Cost** Description Qty Reviewed Provided Cost Unit Total Cost Pantone Main Color - Outras tintas 12.68 lbs 12.00 152.18 31.70 lbs 12.00 380.46 Process - Outras tintas Plate 1,764.00 sq in 0.20 352.80 Total 885.44

### Produ... Waste Fixed Rep Setup Setup Producti... Time Cycle Qty Elem Producing Process Activity Production Group UN Cost Unit Total Cost Rep In... Speed Flexo Press (EM-510-1/EM-5 2 55,416.67 ft Fanfold 2p Flexo press Standard 1 1 1,300 10.00 % 10,200.00 01:20 02:20 05:25:59 162.57 1,479.33 1,479.33

| Other Costs |             |     |    |          |          |           |            |
|-------------|-------------|-----|----|----------|----------|-----------|------------|
| Process     | Description | Qty | UN | Reviewed | Provided | Cost Unit | Total Cost |
|             | Total       |     |    |          |          |           |            |

## **Production Cost**

**Transformation Cost** 

Production Total Cost 6,165.77

Sale Cost

Rule **Default**Sales Type **Standard** 

Delivery Method **Customer pick up**Qty **47,500.00** 

| Commissions         | Original % | Real % | Value |
|---------------------|------------|--------|-------|
| Commission Agency   |            |        |       |
| Commission Producer |            |        |       |
| Commission Seller   |            |        |       |
| Total               |            |        |       |

| Taxes/ Others Costs | Original % | Real % | Value |
|---------------------|------------|--------|-------|
| Financial charge    |            |        |       |
| Discount            |            |        |       |
| Total               |            |        |       |

# Sales price

| Fanfold | Default     | 47,500.00 | each | 25.01 %  | 2,056.48  | 0.1731     | 173.10               | 8,222.25    | 25.01 %                   | 8,222.25              |            |
|---------|-------------|-----------|------|----------|-----------|------------|----------------------|-------------|---------------------------|-----------------------|------------|
| Product | Destination | Qty       | Un   | % Margin | \$ Margin | Unit Price | Price x<br>Thousands | Total price | % Target<br>Margin/ Table | Ideal Price/<br>Table | % Discount |