

Customer 508 - Nike Inc
Salesperson 369 - Eric Farrara
Payment Term 2%-15/Net 45

Title Nike USWNT Posters - Kit and Distribute

Currency US\$ - U.S. Dollar

Remuneration Group 3% MU

Estimate 26,000 Emission 08/26/2019 07:20 PM

Contact Brett Meyer (Customer)

Anenn

Cost Ref Date 08/25/2019 07:02 PM

Product Complete Buyout

Finished format 0 x 0"

Remuner	ation G	roup 39	/o MU															
Process	Rep	Color	Varnish	ish Flat Format Paper Format Cutting format Cut					Print s	ystem	Cycle	es		Print	ters Trimmed Waste		Makerea	
Others Raw M	ateria	l Cost																
	Description											,	UN Reviewed		Provide	d Cost	Cost Unit 7	
Total																		
Outsourcing C	Cost																	
Process	Activity		Production Group		Description		Rep	Cycle Elem	Setup Was	Produ Waste %		′ UN	Revie	Cost Unit	Total Co	st Notes		
Kit Flat for Dis	- No V	Vaste Goo	ods & Serv	Farmout 1		Farmout 1 Cost	per Each	No Waste	( 1	1			6,300	).0( Ea		1.00	6,300.	
Roll / Rubber	- No V	Vaste God	ods & Serv	Farmout 1		armout 1 Cost	per Each	No Waste	( 1	1			6,300	0.00 Ea		1.00	6,300.	
Roll / Poly Bag	- No V	Vaste Goo	ods & Serv	Farmout 1		Farmout 1 Cost per Each No Waste			( 1	1			6,300	).0( Ea		1.00	6,300.	
						Total											18,900.	00
Other Costs																		
Process	rocess Description									Qty		UN	Reviewed	Provide	d Cost	Unit '	Total Cost	
	Total																	
Production Co	st																	
Production Tota	l Cost	18,900.	00															
Sale Cost																		
		Rule De	efault						De	elivery	Method							
	Sales	Type <b>St</b>	andard								Qty	18,900	0.00					
Co	mmissi	ons		Original %	Real %	% Value			Taxes/ Others Costs			S	Original %		Real %		V	alue
Commission A	gency																	

## Sales price

Commission Seller
Total

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Kit Flat for Distributio	Default	6,300.00	Ea	57.50 %	3,622.50	36.51 %	3,622.50	1.5750	1,575.00	9,922.50	57.50 %	9,922.50	
Roll / Poly Bag & Kit f	Default	6,300.00	Ea	57.50 %	3,622.50	36.51 %	3,622.50	1.5750	1,575.00	9,922.50	57.50 %	9,922.50	
Roll / Rubber Band &	Default	6,300.00	Ea	57.50 %	3,622.50	36.51 %	3,622.50	1.5750	1,575.00	9,922.50	57.50 %	9,922.50	
Total		18,900.00		57.50 %	10,867.50	36.51 %	10,867.50	1.5750	1,575.00	29,767.50	57.50 %	29,767.50	