Estimate 18,128 Emission 07/30/2019 06:07 PM

Customer 2310 - CANADA POST CORPORATION

Salesperson 769 - CPC Commercial

Payment Term Immediate Credit to Your Account

Title Peer Mentor Guides

Currency \$ - CAD

Remuneration Group 1 - Markup: +15%

Contact Adrian Dizon (Customer)

Agency

Cost Ref Date 07/30/2019 05:55 PM
Product Bound / Spiral / Wire-o

Finished format 8.5 x 11"

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea
Front Cover 2	1	4 x 0	0 x 0	8.5 x 11"	18 x 12"	18 x 12"	1/1	1	1 Side	27	Nexpress 3000 (HC)	56.71 %	8.00 %
Text 2p	1	4 x 4	0 x 0	8.5 x 11"	12 x 18"	18 x 12"	1/1	1	F/B	27	Nexpress 3000 (HC)	56.71 %	8.00 %

# Front Cover 2 1 4 x 0 0 x 0 8.5 x 11" 18 x 12" 18 x 12" 1/1 1 1 Side 27 Nexpress 3000 (HC) 56.71 % 8.00 % Text 2p 1 4 x 4 0 x 0 8.5 x 11" 12 x 18" 18 x 12" 1/1 1 F/B 27 Nexpress 3000 (HC) 56.71 % 8.00 % Substrate Cost

#### Unit Qty Description Qty Reviewed Provided Cost Unit Total Cost Carolina C1S Cover Non FSC 10 pt 18 x 12" 200 ppi-STL 27 1.68 lbs 1.27 2.12 Carolina C1S Cover Non FSC 10 pt 8.5 x 11" 200 ppi-STL 27 0.73 lbs 1.27 0.92 Rolland HiTech FSC 70 # 12 x 18" 370 ppi-STL 27 0.86 lbs 1.20 1.03 Total 4.07

#### 

# **Transformation Cost**

Process	Activity	Production Group	Rep	In	Setup Waste	Produ Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti Time	Cost Unit	Total Cost
Blank back cov	-	Prepress	1	1				1	27.00	Cycles					
Front Cover 2	-	Colour Proof	1	1				1	1.00	each					
Front Cover 2	Digital Print F 4x0	Nexpress 3000 (HC)	1	1			2,000.00	1	27.00	Run	00:10		00:00:49	210.03	37.84
Front Cover 2	-	Prepress	1	1				1	27.00	Cycles					
Text 2p	-	Prepress	1	1			1.00	1	1.00	Cycles			01:00:00		
Text 2p	-	Colour Proof	1	1				1	1.00	each					
Text 2p	Digital Print F/B 4x4	Nexpress 3000 (HC)	1	1			1,000.00	1	27.00	Run	00:10		00:01:37	210.00	40.67
Text 2p	-	Prepress	1	1				1	27.00	Cycles					
	Total														78.51

### **Outsourcing Cost**

Process	Activity	Production Group	Description R		Cycle Elem	Setup Was	Produ Waste %	Qty Produ	UN	Revie	Cost Unit	Total Cost	Notes
Bound	Spiral	Spiral Outsource (STL)	Spiral Outsource (STL) Cost per M (I	1	1		8.00 %	0.03	Thous		37,037.04	1,000.00	
Bound	Spiral	Spiral Outsource (STL)	Spiral Outsource (STL) Fixed cost	1	1		8.00 %	1.00	each		300.00	300.00	
Bound	Spiral	Spiral Outsource (STL)	Spiral Outsource (STL) Freight	1	1		8.00 %	1.82	lbs		200.00	364.65	
			Total									1.664.65	

## Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Blank back cov	Prepress Cost per page Cost Unit Fixed	2.00	each			4.50	9.00
Front Cover 2	Colour Proof Cost per page Cost Unit Fixed	93.50	each			0.06	5.14
Front Cover 2	Nexpress 3000 (HC) Cost per click (color 18 x 12) Cost Unit - Fixed (Click Charge) Activity Quantity ·	27.00	each			0.06	1.67
Front Cover 2	Prepress Cost per page Cost Unit Fixed	2.00	each			4.50	9.00
Text 2p	Colour Proof Cost per page Cost Unit Fixed	4,487.99	each			0.06	246.84
Text 2p	Prepress Cost per hour Cost Unit Fixed	1.00	each			80.00	80.00
Text 2p	Nexpress 3000 (HC) Cost per click (color 18 x 12) Cost Unit - Fixed (Click Charge) Activity Quantity ·	54.00	each			0.06	3.33
Text 2p	Prepress Cost per page Cost Unit Fixed	2.00	each			4.50	9.00
	Total						363.98

# **Production Cost**

Commission Seller

Production Total Cost 2,112.80

# Sale Cost

Rule **Default**Sales Type **Standard** 

Delivery Method **FOB Plant**Qty **25.00** 

Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
Commission Agency				Financial charge			
Commission Producer							

Total

## Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Bound	Default	25.00	each	15.00 %	316.92	16.27 %	395.43	97.1891	97,189.10	2,429.73	15.00 %	2,429.73	

Product/ Delivery

Wheight of the Job Weight (Total) /

Product	Product Delivery		Unit	Value 1	Value 2	
Bound	Default	1.69	lbs			