

Customer	6854 - Students on Ice					Contact	Mary (Customer)				
Salesperson	798 - Pam Falkner					Estimator					
Agency						Payment Term	Immediate Credit to Your Account				
Cost Ref Date	09/16/2019 03:04 PM					Title	2019 Orientation Package				
Product	Bound / Saddle Stitch Self Cover					Currency	\$ - CAD				
Finished format	8.5 x 11"					Remuneration Group	1 - Markup: +15%				

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Text 4p	8	4 x 4	0 x 0	17 x 11"	12 x 18"	18 x 12"	1/1	1	F/B	2,008	Nexpress 3000 (HC)	13.43 %	0.40 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Blazer Satin text FSC 100 # 12 x 18" 380 ppi-HC	2,008	91.30	lbs	<input type="checkbox"/>	<input type="checkbox"/>	1.07	97.69
Total				<input type="checkbox"/>	<input type="checkbox"/>		97.69

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Carton 1 (HC)	3.00	each	<input type="checkbox"/>	<input type="checkbox"/>	1.60	4.80
Total			<input type="checkbox"/>	<input type="checkbox"/>		4.80

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Bound	Staple	Horizon (HC)	1	1	1		200.00	1	250.00	Cycles	00:20	00:08	01:15:00	50.00	85.83
Text 4p	-	Colour Proof	1	1				8	1.00	each					
Text 4p	Digital Print F/B 4x4	Nexpress 3000 (HC)	8	1			1,000.00	1	251.00	Run	00:10		00:15:04	210.00	456.68
Text 4p	Pos Cut	Digital Knife (HC)	8	1			8,346.00	1	251.00	Cycles	00:10		00:01:48	100.01	40.73
Text 4p	-	Prepress	8	1				1	251.00	Cycles					
Total															583.24

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Text 4p	Colour Proof Cost per page Cost Unit Fixed	2,991.99	each	<input type="checkbox"/>	<input type="checkbox"/>	0.06	164.56
Text 4p	Nexpress 3000 (HC) Cost per click (color 18 x 12) Cost Unit - Fixed (Click Charge) Activity Quantity	4,016.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.06	240.96
Text 4p	Prepress Cost per page Cost Unit Fixed	32.00	each	<input type="checkbox"/>	<input type="checkbox"/>	4.50	144.00
Total				<input type="checkbox"/>	<input type="checkbox"/>		549.52

Production Cost

Production Total Cost 1,235.25

Sale Cost

Rule Standard		Delivery Method FOB Plant	
Sales Type Standard		Qty 250.00	
Commissions	Original %	Real %	Value
Commission Agency			
Commission Producer			
Commission Seller			
Total			

Taxes/ Others Costs	Original %	Real %	Value
Financial charge			

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Bound	Standard	250.00	each	15.00 %	185.29	54.10 %	768.53	5.6822	5,682.20	1,420.54	15.00 %	1,420.54	

Product/ Delivery Wheight of the Job Weight (Total) /

Product	Delivery	Quantity	Unit	Value 1	Value 2	
Bound	Standard	78.75	lbs			