Estimate **18,156** Emission 08/27/2019 05:06 PM

Customer 6854 - Students on Ice

Salesperson 798 - Pam Falkner

Payment Term Immediate Credit to Your Account

Title **2019 Orientation Package**Currency **\$ - CAD** 

Contact Mary (Customer)

Cost Ref Date 08/27/2019 04:59 PM

Product Bound / Saddle Stitch Self Cover

Finished format 8.5 x 11"

Proces	s Re	ер	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea
Text 4p		8	4 x 4	0 x 0	17 x 11"	12 x 18"	18 x 12"	1/1	1	F/B	2,008	Nexpress 3000 (HC)	13.43 %	0.40 %

Remune		rrency s	\$ - CAD L - Markup	: +15%							Finish	ed forn	nat <b>8.5</b> >	c 11"						
Process	Rep	Color	Varnish	Flat Format	Paper Format	C	utting ormat	С	Cut	Cycle Elem	Print syste	m C	Cycles		Prii	nters			Trimmed Waste	Makerea
Text 4p		8 4 x 4	0 × 0	17 x 11"	12 x 18"	18 x	12"	1/:	1	1	. F/B		2,008	Nexpres	s 3000 (HC	<b>(</b> )			13.43 %	6 0.40 %
Substrate Co	st																			
				Description	n						Unit Qty		Qty	UN	Reviewed	d Prov	vided	Cost	Unit	Total Cost
Blazer Satin t	ext FS	SC 100 #	12 x 18" 3	30 ppi-HC							2,00	8	91.30	lbs					1.07	97.69 <b>97.6</b> 9
Others Raw M	Materi	al Cost																		
				De	scription								Qty	UN	Reviewed	d Prov	/ided	Cost	Unit	Total Cost
Carton 1 (HC	)												3.00	each					1.60	4.80
Total																				4.80
Transformati	on Co	st																		
Process		Acti	ivity	Produc	tion Group	Rep	In	Setup Waste	Prod Was	ste	Speed	Cycle Elem	Qty Producin	ıg UN	Fixed Setup	Rep Setup	Produ Tim		Cost Unit	Total Cost
Bound	Sta	ole		Horizon (HC	<b>(</b> )	1	1	1			200.00	1	250.0	00 Cycl	es 00:20	00:08	01:1	5:00	50.00	85.83
Text 4p	-			Colour Proo	f	1	1					8	1.0	00 each	1					
Text 4p		tal Print I	F/B 4x4	Nexpress 30		8					1,000.00	1		00 Run			00:1		210.00	456.68
Text 4p	Pos	Cut		Digital Knife		8					8,346.00	1		00 Cycl			00:0	1:48	100.01	40.73
Text 4p	· .	otal		Prepress		8	1					1	251.0	00 Cycl	es					583.24
		otai																		363.24
Other Costs																				
Process					Description	1							Qty	UN	Reviewed	d Prov	/ided	Cost	Unit	Total Cost
Text 4p				age Cost Unit Fi									2,991.99						0.06	164.56
Text 4p					or 18 x 12) Cost	Unit -	Fixed	(Click C	Charge	e) Acti	vity Quantity	-	4,016.00				_		0.06	240.96
Text 4p		oress Cos otal	st per page	Cost Unit Fixed									32.00	each					4.50	144.00 <b>549.5</b> 2
Production C																				
Production Total		t 1,235	.25																	
Sale Cost																				
		Rule I	Default								Delive	ry Meth	nod <b>FOB</b>	Plant						
	Sale	s Type	Standard										Qty <b>250.</b>							
Co	ommis	sions		Original %	Real %		١	/alue			Taxes/ (	Others (	Costs		Original %		Real	%	,	/alue
Commission A	Agency	/								Fin	ancial charge	!								
Commission S		er																		
Total																				

Commissions	Original %	Real %	Value
Commission Agency			
Commission Producer Commission Seller			
Total			

## Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Bound	Default	250.00	each	15.00 %	185.29	54.10 %	768.53	5.6822	5,682.20	1,420.54	15.00 %	1,420.54	

## Product/ Delivery

## Wheight of the Job Weight (Total) /

Product	Delivery	Quantity	Unit	Value 1	Value 2	
Bound	Default	78.75	lbs			