Estimate **33,244** Emission 08/07/2019 03:52 PM

Customer 6171 - Briova RX Infusion/Unitedhealth

Salesperson 531 - Brown Scott

Payment Term 49 - Net 40 Days

Title BriovaRx Training Binder

Currency US\$ - U.S. Dollar Remuneration Group Standard

Contact Aggie Sabala (Customer)

Cost Ref Date 08/07/2019 03:18 PM

Product Sheets Finished format 11 x 11.75"

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea
Content Sheets	1	4 x 0	0 x 0	8.5 x 11"	13 x 19"	13 x 19"	1/1	2	1 Side	24	Versafire CV	24.29 %	60.00 %
Front & Spine	1	4 x 0	0 x 0	11 x 11.75"	19 x 13"	13 x 19"	1/1	1	1 Side	41	Versafire CV	47.67 %	36.67 %

# **Substrate Cost**

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Astrobrights Text Smooth "COLORS" 10%PCW FSC - 70 # 8.5 x 11" 370 ppi	500	6.89	lbs			1.78	12.25
Blazer Satin Cover Digital FSC - 100 # 19 x 13" 200 ppi	41	3.89	lbs			0.83	3.23
Blazer Satin Text Digital FSC - 80 # 13 x 19" 500 ppi	24	1.00	lbs			0.77	0.77
Total							16.25

# Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Total						

# **Transformation Cost**

Process	Activity	Production Group	Rep	In	Setup Waste	Produ Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti Time	Cost Unit	Total Cost
Kit	Drill Standard	Drill	1	1	4		2,109.10	1	30.00	Cycles	00:15		00:00:51	84.02	22.20
Kit	Hand work Standard	Hand Work	1	1			166.70	1	30.00	Cycles			00:10:48	58.33	10.50
White (3) Ring	- (Minimum)	issue stock charge	1	1				1	34.00	lbs					
Tab Sheets - 4	Mac Assembly	Mac Assembly	1	1			2.00	1	1.00	Cycles			00:30:00		
Tab Sheets - 4	- (Minimum)	issue stock charge	1	1				1	34.00	lbs					
Content Sheets	Mac Assembly	Mac Assembly	1	1			2.00	2	1.00	Cycles			00:30:00		
Content Sheets	Prepress (Minimum)	Digital Prep	1	1				2	1.00	each					
Content Sheets	- (Minimum)	issue stock charge	1	1				2	24.00	lbs					
Content Sheets	Digital Print F 4x0	Versafire CV	1	1	5	5.56 %	1,301.30	2	18.00	Run	00:18	00:06	00:00:50	117.51	48.63
Content Sheet:	Cut	Polar Cutter	1	1		5.88 %	113.40	2	17.00	Cycles	00:15		00:09:00	100.35	40.14
Front & Spine	Prepress (Minimum)	Digital Prep	1	1				1	1.00	each					
Front & Spine	- (Minimum)	issue stock charge	1	1				1	41.00	lbs					
Front & Spine	Digital Print F 4x0	Versafire CV	1	1	5	2.86 %	1,522.50	1	35.00	Run	00:18	00:06	00:01:23	117.52	49.71
Front & Spine	Cut	Polar Cutter	1	1		2.94 %	226.70	1	34.00	Cycles	00:15		00:09:00	100.35	40.14
	Total														211.32

# **Outsourcing Cost**

Process	Activity	Production Group	Description	Rep		Setup Was	Produ Waste %	Qty Produ	UN	Revie	Cost Unit	Total Cost	Notes
White (3) Ring	Outsourcing	Outside 3	Outside 3 cost m Avery Durable View	1	1			0.03	Thous		1.00	0.03	
Tab Sheets - 4	Outsourcing	Outside 1	Internal Freight - Less than 10,000 l	1	1		8.82 %	1.48	📱 Kg		117.45	174.00	
Tab Sheets - 4	Outsourcing	Outside 1	Outside 1 cost m Laser Print	1	1		8.82 %	0.03	Thous		1.00	0.03	
Tab Chaota	Outcoursing	Outoido 2	Outside 2 cost m Aveny Index Divide					0.00	Thous		1 00	0.02	
ina chaare ,	T UIFCOLIECIAO	T WITCHAR 3	Total						TRAILE			174.09	

# Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
White (3) Ring	issue stock charge per pound Cost Unit Activity Quantity (Minimum)	6.80	lbs			0.75	5.13
Tab Sheets - 4	Mac Assembly cost hour Cost Unit (in transformation) Fixed	0.50	each			110.32	55.16
Tab Sheets - 4	issue stock charge per pound Cost Unit Activity Quantity (Minimum)	1.56	lbs			0.75	1.18
Content Sheet:	Digital Prep PDF Proof Cost Unit (in transformation) Fixed	1.00	each			16.23	16.23
Content Sheet:	Digital Prep Preflight Cost Unit (in transformation) Fixed (Minimum)	1.00	each			24.50	24.50
Content Sheets	Digital Prep Proof Delivery Cost Unit (in transformation) Fixed (Minimum)	1.00	each			31.44	31.44
Content Sheet:	Mac Assembly cost hour Cost Unit (in transformation) Fixed	1.00	each			110.32	110.32
Content Sheet:	issue stock charge per pound Cost Unit Activity Quantity (Minimum)	1.00	lbs			0.75	0.75
Content Sheet:	Versafire CV Cost per click (color) Versafire Cost unit (not in transformation) Activity Quantity + was	96.00	each			0.01	1.25
Front & Spine	Digital Prep PDF Proof Cost Unit (in transformation) Fixed	1.00	each			16.23	16.23
Front & Spine	Digital Prep Preflight Cost Unit (in transformation) Fixed (Minimum)	1.00	each			24.50	24.50
Front & Spine	Digital Prep Proof Delivery Cost Unit (in transformation) Fixed (Minimum)	1.00	each			31.44	31.44
Front & Spine	issue stock charge per pound Cost Unit Activity Quantity (Minimum)	3.89	lbs			0.75	2.94
Front & Spine	Versafire CV Cost per click (color) Versafire Cost unit (not in transformation) Activity Quantity + was	164.00	each			0.01	2.13
	Total						323.20

**Production Cost** 

Production Total Cost 724.88

# Sale Cost

Rule **Default** Sales Type **Standard** 

# Delivery Method FOB JR Dock

Qty	30.00	

Commissions	Original %	Real %	Value
Customer Add Ons			
Labor Factor			
Total			

	Taxes/ Others Costs	Original %	Real %	Value
Fir	nancial charge			

Weight Pounds /

# Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount	
Kit	Default	30.00	each	0.55 %	4.02	73.42 %	535.16	24.2967	24,296.67	728.90	0.55 %	728.90		

Product/ Delivery

Product

Delivery

Value 1 % Value 2

Quantity	Unit	Value 1	Value 2	
9.76	lbs			

Product/ Delivery

Kit

Minimum Price -/

Mailing Pricing Breakdown /

Product	Delivery
Kit	Default

Default

Value 1	%	Value 2	-	
728.90				l