

## A part of the Smurfit Kappa Group

Customer 2858 - HallmarkRards UK

Salesperson 1339 - Stewada

Payment Term 0022 - 6000 Pays Edd 66 Mouth

Title **Epmpottent3 Dump Bin** 

Currency £ - GBP

Remuneration Group Standard

Estimate **5, 40** Emission 14/03/2019 18 40

Contact GREETI CONTROL (Customer)

Agency

Cost Ref Date 14/08/2019 1

Product Componempbin

Finished format 49.27008 x 84.72441"

### ### ### ### ### ### ### ### ### ##	Remuner	ation Group	Standard														
1   1   1   1   1   1   1   1   1   1	Process	Rep Color	Varnish	Flat Format	Paper Format					m Cy	cles		Prin	ters			Makerea.
1   1   2   2   2   2   2   2   2   2	eade89 Head	1 4 x 0	0 x 0	19.82 <b>99</b> 2 x 39	9 <b>Z.99Z28</b> x <b>9</b> 8	96.5748	30 <b>588</b> 1/:	1	15 1 Side		<b>396</b> H	P Digita	l Press 170	000 (We	therby)	39.28 9	6 <b>43</b> .28
Total  To	bstrate Cos	. ——															
168   168   169	999999 Part I	1 4 x 0	0 x 0	43.89764 x 60 Description	97.04724 x 18	45.4724	4 x 61 1/:	L	1 1 Side Unit Qty		1,818 H	P Digita UN	l Press 170 Reviewed	000 (We	therty) ded Co	5.93 9	6 10.52 Total Cost
8-180DC/120KB 1500 x 2500 Supplier 1 - FSC 4101 y 1.600 x 2.500 mm  3.637  6.45 Th. 50  8-215	-180DC/120#	(B Supplier 1	- FSC 3000	μ - Generic - st	eet				9	6	0.35	Th. Sq			]	465.00	163.
### 2005   1.00	Total			<u> </u>													163.
### 19-1901C1290S Supplier 1 - PSC 4103 µ - Generic - sheet	hers Raw M	aterial Cost															
### 19-1901C1290S Supplier 1 - PSC 4103 µ - Generic - sheet	B-180DC/120	KB 1600 x 25	i00 Supplier	r 1 - FSC 410 µ	1.600 x 2.500 mi	n			30	8	1.23	Th, Sq	Day Dund	Daniel		605.00	745
Rep   Production Group   Rep   In   Waste   Waste   Speed		KB Supplier 1	FSC 410	3 μ - Generic - s	iheet				3,63		6.45	Th. Sq				605.00	3,903
Process	<del>Total</del>																6,215.
### Process	<u>ARSFORMATIO</u>	atenst cost															
September   Digital Print - Sample F 4x   P Digital Press 17000 (Wet   1   1   5   2.25 %   130.00   15   5.686 d Sun   00.15   00.11.05   7.90   4.58	Process	Act	ivity	Produc	\$199pGEPPUP	Rep In.	Setup Waste	Waste	Speed	Cycle Elem q	Qty Producing	П	Fixed Resetuped	Rep Setup	Producti ded ime Co	<sub>s(</sub> Cost <sub>t</sub> Unit	Tetal-Cos
### Process	<b>Ragle</b> Pallet	Digital Print	- Sample F	4x HP Digital P	ress 17000 (Wet	1	1 5		130.00	15	59.90	) Run	00:15		00:41:05	<del>/5/0</del> 10	459
### Default   Production Group   Rep   In   Wester   Wester   Wester   Production Group   Production Grou	eaden	Transport		Transport to	Outsourcing	1	1			15	89.0	Cycle		1 4	j		454
### Process	neformatio	<u> </u>															59.
Production Group		ost															
Control   Cont	Process					Rep In.	AAGSCC	Waste %	1 1 104	cle Setu	Produ	UN	Setup	Setup	Time	Cost Unit	Total Co
Transport   Tran	utter 3 Dum	Glue Straigh	t Line	Lamina Wor	kstation (Wether	1	1 10	4.01 %	300.00					Revie			243
Provided	<b>9999</b> 59 Head	PifgRuitingst	- Display F				(Qutsourg	ing) Shee	130.00	15 6 2				비措	02:17:05		
Provided	999999 Head	Transport		Transport to	Corby	otal	1			6	297.0	Cycle	s 24:00	<u> </u>		8:	
1	her Costs -																
1	999999 Part	Die Cutting	Gold	Young Shin	(Wetherby)	1	1 21	2.03 %	712.50	1 0	1,721.0	Shee	00:45	Provi	402:24:56	46.37	Total 146
### Cost    Rule   Default   Sales Type   Standard   St	utter 3 Outer	Die Cutting		TCZ01 (Corl	oy)	-1				1	1,750.0	Shee	00:30		05:50:00	58.46	370.
Polygogogogogogogogogogogogogogogogogogog	eader utter 3 Outer	HP Digital Pr Hand Work	ess 17000 (	(Wetherby) HP I Hand Stripp	Press 17000 Tone ing (Corby)	r Co <mark>șt</mark> Or	e cycle C	st Unit A	tivity Quantity	1 1	1,721.0	Th Sq Spee	t 0 <mark>0:</mark> 05	4	17:12:36	215,01 21.75	
Provided to the cost of the co				<b>4x HP Digital P</b>	ress 17000 (Wet	1	1 5	2.03 %	364.00	1	1,777.0	Run	05:15			85,00	
Rule Default Sales Type Standard  Rule D	999999 Part	. Die Cutting	Gold	Young Shin	(Wetherby)	_1	1 21	2.03 %	712,50	1	1.721.0	Shee	00-45	<u>                                     </u>	02:14:56	46,37	146
Rule Default Sales Type Standard  Rule D	oduction Co	st															
Rule Default Sales Type Standard  Personal Provider  Sales Type Standard  Rule Default Sales Type Standard	phychiog Tota	Cost 472.4	5														
Sales Type Standard  Qty 1,000.00  Activity Quantity Taxes/ Others Costs 1.00 each Principal William Press 17000 Toner Cost One cycle Cost Unit Fixed (Minimum) (Minimum) Press 17000 Toner Cost One cycle Cost Unit Fixed (Minimum) (Mini	le Cost —																
999999 Part HP Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle Cost Unit Fixed (Minimum)  Page 187 Sq. Control Science Cost Unit Fixed (Minimum)  Page 187 Sq. Cost Unit Fixed (Minimum)  Page 188 Sq. Cost Unit Fixed (Minimum)  P		Rule	Default						Delive	ry Metho	d Exter	nal Pro	vider				
Page Part Young Shin (Wetherby) Die Cost - Young Shin - Gold Cost Unit Fixed (Minimum)  Taxes/ Others Costs 1.00 each Original %		Sales Type	Standard							Qt	y <b>1,000</b>	.00					
Othernissiant & rotilized. (Corby) Die Cost - TCZ01 Cost Unit Fixed (Minimum)  Financial charge 1.00 each														T	]	215.00	680
ANNINGS Bar Seller Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle Cost Unit Fixed (Minimum) Tooling Costs 1.00 each	999999 Part	<b>nmissions</b> Young Shin (	(Wetherby)	Original % Die Cost - Youn	g Shin - Gold Cos	t Unit Fix	Value red (Minim	num)	Taxes/ C	Others Co	sts 1.00	each (	Original %		Real %	187.50	Value 187
ABBREO Part Young Shin (Wetherby) Die Cost - Young Shin - Gold Cost Unit Fixed (Minimum) Tooling Costs 1.00 each 🔲 🗍 187.50 187					*	1			înancial charge	:						50.00	50.
	ommission S	_							<b>Migibatio</b> mntity	'	3.28	Th. Sq			1	215.00	706.
Total   Total	<b>88869</b> 9 Part I	Young Shin	(Wetherby)	Die Cost - Youn	g Shin - Gold Cos	t Unit Fix	red (Minim	num) T	ooling Costs		1.00	each	· · · · · · · · · · · · · · · · · · ·	_	_	187.50	187. <b>2,161</b> .

		Kule	Detault
Product/	Deliverysales	Type	Standard

Production Cost Sales price

Net Contribution | Contribution | Price

Qty 1,645.00

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<b>CONTINUES</b> ions	Or <b>Reliven</b>	Re	%	Value 1 Val	ıe %		Tax <b>kelµ@i</b> hers Co	sts
UGANATSSION Producer	Default			167.55	26	.18ī%	ncial charge 640.00	

## Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Cutter 3 Dump Bin	Default	1,645.00	each	48.98 %	5,490.44	48.43 %	8,292.62	10.4100	10,410.00	17,124.45	48.98 %	17,124.45	

Product/ Delivery

## Net Contribution Contribution / Price

Product	Delivery	Value 1	%	Value 2	-
Cutter 3 Dump Bin	Default	5,490.44	32.06 %	17,124.45	