

Customer	2310 - CANADA POST CORPORATION				Contact	Adrian Dizon (Customer)			
Salesperson	769 - CPC Commercial				Estimator				
Agency					Payment Term	Immediate Credit to Your Account			
Cost Ref Date	09/16/2019 03:49 PM				Title	Peer Mentor Guides			
Product	Bound / Spiral / Wire-o				Currency	\$ - CAD			
Finished format	8.5 x 11"				Remuneration Group	1 - Markup: +15%			

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Front Cover 2	1	4 x 0	0 x 0	8.5 x 11"	18 x 12"	18 x 12"	1/1	1	1 Side	27	Nexpress 3000 (HC)	56.71 %	8.00 %
Text 2p	1	4 x 4	0 x 0	8.5 x 11"	12 x 18"	18 x 12"	1/1	1	F/B	27	Nexpress 3000 (HC)	56.71 %	8.00 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Carolina C1S Cover Non FSC 10 pt 18 x 12" 200 ppi-STL	27	1.68	lbs	<input type="checkbox"/>	<input type="checkbox"/>	1.27	2.12
Carolina C1S Cover Non FSC 10 pt 8.5 x 11" 200 ppi-STL	27	0.73	lbs	<input type="checkbox"/>	<input type="checkbox"/>	1.27	0.92
Rolland HiTech FSC 70 # 12 x 18" 370 ppi-STL	27	0.86	lbs	<input type="checkbox"/>	<input type="checkbox"/>	1.20	1.03
<b>Total</b>				<input type="checkbox"/>	<input type="checkbox"/>		<b>4.07</b>

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Carton 1 (STL)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	1.60	1.60
Total			<input type="checkbox"/>	<input type="checkbox"/>		1.60

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Blank back cov	-	⚠ Prepress	1	1				1	27.00	Cycles					
Front Cover 2	-	Colour Proof	1	1				1	1.00	each					
Front Cover 2	Digital Print F 4x0	Nexpress 3000 (HC)	1	1			2,000.00	1	27.00	Run	00:10		00:00:49	210.03	37.84
Front Cover 2	-	⚠ Prepress	1	1				1	27.00	Cycles					
Text 2p	-	Colour Proof	1	1				1	1.00	each					
Text 2p	-	Prepress	1	1			1.00	1	1.00	Cycles			01:00:00		
Text 2p	Digital Print F/B 4x4	Nexpress 3000 (HC)	1	1			1,000.00	1	27.00	Run	00:10		00:01:37	210.00	40.67
Text 2p	-	⚠ Prepress	1	1				1	27.00	Cycles					
	Total														78.51

Outsourcing Cost

Process	Activity	Production Group	Description	Rep	Cycle Elem	Setup Was...	Produ... Waste %	Qty Produ...	UN	Revie...	Cost Unit	Total Cost	Notes
Bound	Spiral	Spiral Outsource (STL)	Spiral Outsource (STL) Cost per M (I	1	1		8.00 %	0.03	Thous.	<input type="checkbox"/>	37,037.04	1,000.00	<input type="checkbox"/>
Bound	Spiral	Spiral Outsource (STL)	Spiral Outsource (STL) Fixed cost	1	1		8.00 %	1.00	each	<input type="checkbox"/>	300.00	300.00	<input type="checkbox"/>
Bound	Spiral	Spiral Outsource (STL)	Spiral Outsource (STL) Freight	1	1		8.00 %	1.82	lbs	<input type="checkbox"/>	200.00	364.65	<input type="checkbox"/>
	Total									<input type="checkbox"/>		1,664.65	<input type="checkbox"/>

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
			each	<input type="checkbox"/>	<input type="checkbox"/>		
Front Cover 2	Colour Proof Cost per page Cost Unit Fixed	93.50	each	<input type="checkbox"/>	<input type="checkbox"/>	0.06	5.14
Front Cover 2	Nexpress 3000 (HC) Cost per click (color 18 x 12) Cost Unit - Fixed (Click Charge) Activity Quantity	27.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.06	1.67
Front Cover 2	Prepress Cost per page Cost Unit Fixed	2.00	each	<input type="checkbox"/>	<input type="checkbox"/>	4.50	9.00
Text 2p	Colour Proof Cost per page Cost Unit Fixed	4,487.99	each	<input type="checkbox"/>	<input type="checkbox"/>	0.06	246.84
Text 2p	Prepress Cost per hour Cost Unit Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	80.00	80.00
Text 2p	Nexpress 3000 (HC) Cost per click (color 18 x 12) Cost Unit - Fixed (Click Charge) Activity Quantity	54.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.06	3.33
Text 2p	Prepress Cost per page Cost Unit Fixed	2.00	each	<input type="checkbox"/>	<input type="checkbox"/>	4.50	9.00
	Total			<input type="checkbox"/>	<input type="checkbox"/>		363.98

Production Cost

Production Total Cost 2,112.80

Sale Cost

Rule <b>Standard</b>				Delivery Method <b>FOB Plant</b>			
Sales Type <b>Standard</b>				Qty <b>25.00</b>			
Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
Commission Agency				Financial charge			
Commission Producer							
Commission Seller							
<b>Total</b>							

Total			
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Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Bound	Standard	25.00	each	15.00 %	316.92	16.27 %	395.43	97.1891	97,189.10	2,429.73	15.00 %	2,429.73	

Product/ Delivery

Wheight of the Job **Weight (Total) /**

Product	Delivery	Quantity	Unit	Value 1	Value 2	
Bound	Standard	1.69	lbs			