

Customer	2020 - Nestle UK & Ireland Ltd	Contact	CREDIT CONTROL (Customer)
Salesperson	1579 - devinmi	Agency	
Payment Term	0008 - Nett 90 Days	Cost Ref Date	14/08/2019 18:02
Title	QP Stacker	Product	FSDU
Currency	£ - GBP	Finished format	49.40945 x 81.10236"
Remuneration Group	Standard		

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Header	1	4 x 0	0 x 0	22.83465 x 15	97.04724 x 18	47.24409 x 33	1/1	4	1 Side	92	HP Digital Press 17000 (Wetherby)	7.90 %	46.03 %
Layer Pad	1	0 x 0	0 x 0	14.96063 x 22	97.04724 x 18	14.96063 x 22	1/1	1					2.00 %
Front Pad	1	0 x 0	0 x 0	22.83465 x 42	97.04724 x 18	22.83465 x 42	1/1	1					2.00 %
Double Top Ca	1	0 x 0	0 x 0	33.18898 x 41	97.04724 x 18	42.6378 x 34.!	1/1	1				7.09 %	18.40 %
Body	1	4 x 0	0 x 0	49.40945 x 81	97.04724 x 18	50.98425 x 82	1/1	1	1 Side	314	HP Digital Press 17000 (Wetherby)	4.93 %	25.60 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
B-150K/150T Supplier 1 - FSC 3004 µ - Generic - sheet	515	0.22	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	314.00	68.77
B-200K/200T Supplier 1 - FSC 3003 µ - Generic - sheet	148	0.14	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	395.00	55.69
EB-180DC/120KB Supplier 1 - FSC 4103 µ - Generic - sheet	407	0.95	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	605.00	573.54
Total				<input type="checkbox"/>	<input type="checkbox"/>		698.00

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
UK Standard	6.00	each	<input type="checkbox"/>	<input type="checkbox"/>	3.50	21.00
Total			<input type="checkbox"/>	<input type="checkbox"/>		21.00

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Header	Digital Print - Display F 4x	HP Digital Press 17000 (Wet	1	1	5	2.35 %	364.00	4	85.00	Run	00:15		00:14:01	64.09	30.99
Header	Die Cutting	Auto Platen 3 (Wetherby)	1	1	20	3.17 %	1,900.00	4	63.00	Sheet	00:20		00:01:59	46.93	17.20
BOdy Glued	Glue Straight Line	Lamina Workstation (Wether	1	1	10	6.00 %	300.00	1	250.00	each	00:01		00:50:00	44.34	37.69
Double Top Ca	Die Cutting	Auto Platen 3 (Wetherby)	1	1	20	2.40 %	2,000.00	1	125.00	Sheet	00:20		00:03:45	46.94	18.58
Body	Digital Print - Display F 4x	HP Digital Press 17000 (Wet	1	1	5	2.32 %	130.00	1	302.00	Run	00:15		02:19:23	64.10	164.93
Body	Die Cutting Gold	Young Shin (Wetherby)	1	1	21	2.18 %	712.50	1	275.00	Sheet	00:45		00:23:09	46.37	52.67
Total															322.06

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Header	HP Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle Cost Unit Activity Quantity	0.09	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	214.99	20.08
Body	HP Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle Cost Unit Activity Quantity	0.85	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	215.00	183.59
				<input type="checkbox"/>	<input type="checkbox"/>		

Production Cost

Production Total Cost **1,244.75**

Sale Cost

Rule	Default				Delivery Method	External Provider			
Sales Type	Standard				Qty	1,125.00			

Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
Commission Producer				Financial charge			
Commission Seller				Origination			
Rebate				Tooling Costs			
Total				Total			

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
BOdy Glued	Default	250.00	each	48.56 %	467.44	50.54 %	722.74	5.7200	5,720.00	1,430.00	48.56 %	1,430.00	
Double Top Cap	Default	125.00	each	46.25 %	35.97	47.96 %	54.56	0.9100	910.00	113.75	46.25 %	113.75	
Front Pad	Default	250.00	each	28.75 %	15.63	22.33 %	15.63	0.2800	280.00	70.00	28.75 %	70.00	

Header	Default	250.00	each	55.46 %	71.35	59.77 %	119.55	0.8000	800.00	200.00	55.46 %	200.00
Layer Pad	Default	250.00	each	28.52 %	6.10	22.19 %	6.10	0.1100	110.00	27.50	28.52 %	27.50
Total		1,125.00		47.92 %	596.50	49.89 %	918.57	1.6400	1,640.00	1,841.25	47.92 %	1,841.25

Product/ Delivery

Net Contribution

Contribution / Price

Product	Delivery	Value 1	%	Value 2	-
Layer Pad	Default	6.10	22.19 %	27.50	
BOdy Glued	Default	467.44	32.69 %	1,430.00	
Front Pad	Default	15.63	22.33 %	70.00	
Header	Default	71.35	35.68 %	200.00	
Double Top Cap	Default	35.97	31.63 %	113.75	
Total		596.50	32.40 %	1,841.25	