

Category	Sub-category	Value
A	1	10
	2	20
B	1	30
	2	40
C	1	50
	2	60
D	1	70
	2	80
E	1	90
	2	100

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Cutter 3 Dump Bin	Default	1,645.00	each	48.98 %	5,490.44	48.43 %	8,292.62	10.4100	10,410.00	17,124.45	48.98 %	17,124.45	

Product/ Delivery

Net Contribution **Contribution / Price**

Product	Delivery	Value 1	%	Value 2	-
Cutter 3 Dump Bin	Default	5,490.44	32.06 %	17,124.45	