

Customer **2310 - CANADA POST CORPORATION**
 Salesperson **769 - CPC Commercial**
 Payment Term **Immediate Credit to Your Account**
 Title **Parcel Poster Guides**
 Currency **\$ - CAD**
 Remuneration Group **1 - Markup: +15%**

Contact **Adrian Dizon (Customer)**
 Agency
 Cost Ref Date **07/20/2019 03:28 PM**
 Product **Bound / Spiral / Wire-o**
 Finished format **8.5x11.5"**

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Laval Poster 2	1	4 x 0	0 x 0	8.5x8.5"	8.5x11.5"	8.5x11.5"	1/1	1	E/Side	600	Digipress 6180 (HC)	56.71 %	8.00 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost	
Rolland HITECH FSC 60 # 8.5 x 14" 440 ppi-HC	Unit Qty	600	Qty 9.02 lbs	UN	Reviewed	Provided	Cost Unit 1.20	Total Cost 10.82
Carton C1S Cover Non FSC 10 pt 18 x 12" 200 ppi-STL	27	1.68 lbs				1.27	18.82	

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Carton 1 (HC)	1.00 each				1.60	1.60
Total						1.60

Transformation Cost

Total Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Product... Time	Cost Unit	Total Cost
Laval Poster 2	Content/digi blues		1	1				1	1.00	each					
Laval Poster 2	Digital Print F/B 1x1	Docubach 6180 (HC)	1	1			4,250.00	1	600.00	Run	00:15		00:08:28	128.74	50.36
Laval Poster 2	Prepress		1	1				1	600.00	Cycles					
Blank back cov - Total	Prepress		1	1				1	27.00	Cycles					50.36

Other Costs

Front Cover 2	-	Prepress	Description	1	1			1	27.00	Cycles	Reviewed	Provided	Cost Unit	Total Cost
Text 2p	-	Prepress		1	1		1.00	1	1.00	Cycles		01:00:00		
Label Poster 2	Content/digi blues Cost per page Cost Unit Fixed			1	1			1	238.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.05	11.90
Label Poster 2	Docubach 6180 (HC) Cost per click (black 8.5 x 14) Cost Unit - Fixed (Click Charge) Activity Quantity			1	1		1,000.00	1	1,200.00	each	00:10	<input type="checkbox"/>	00:01:37	218.10
Text 2p	Digital Print F/B 1x1			1	1			1	27.00	Run				48.89
Label Poster 2	Prepress Cost per page Cost Unit Fixed			1	1			1	2.00	each	<input type="checkbox"/>	<input type="checkbox"/>	4.50	9.00
Text 2p	Prepress			1	1			1	27.00	Cycles	<input type="checkbox"/>	<input type="checkbox"/>		
Total											<input type="checkbox"/>	<input type="checkbox"/>		78.59

Production Cost

Production Total Cost: 93.38

Sale Cost

Rule	Default	Delivery Method	FOB Plant	Qty	600.00
Commissions	Original %	Real %	Value	1,584.65	
Commission Agency					
Commission Producer	Description				
Commission Seller	Prepress Cost per page Cost Unit Fixed				
Total					

Sales price

Text 2p	Product	Colour	Destination	Qty	Cost Unit	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	4,487.99	Back Thousands	Total price	% Target Margin/ Table	Idea/ Price/ Table	216.84	Discount	80.00
Text 2p	Prepress Cost per hour Cost Unit Fixed																		
Laval Poster	Default			600.00	each		15.00 %	13.99	59.99 %	64.36	0.1788	178.80		107.28	15.00 %	107.28			3.33

Product/ Delivery

Product	Delivery	Quantity	Unit	Value 1	Value 2
Laval Poster	Default	9.02	lbs		

Production Total Cost: 2,712.80

Sale Cost

Rule **Default**
 Sales Type **Standard**

Delivery Method **FOB Plant**
 Qty **25.00**

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Bound	Default	25.00	each	15.00 %	316.92	16.27 %	395.43	97.1891	97,189.10	2,429.73	15.00 %	2,429.73	

Product/ DeliveryWheight of the Job **Weight (Total) /**

Product	Delivery	Quantity	Unit	Value 1	Value 2	
Bound	Default	1.69	lbs			