

Customer 1336 - Britelery P.L.C. GMBH

Salesperson 1339 - Stewartia

Payment Term 002 Terms 30 Days Cash to Vendor Account

Title D34649A Stacking Tray Classic & Meaty 10pk Stacking Tray tc.

Currency £ - GBP

Remuneration Group Standard

Estimate 5,785

Emission 14/07/2019 12:07

Contact Account Primary (Customer)

Agency

Cost Ref Date 14/08/2019 12:09

Product Basic Dumpbin

Finished format 28.3888 x 84.8145"

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
T999999 Head	1	4 x 0	0 x 0	78.68962 x 39	62.09223 x 98	62.98063 x 98	1/1	6	1 Side	1,308	HP Digital Press 17000 (Wetherby)	39.62 %	18.28 %
T999999 Part	1	4 x 0	0 x 0	43 x 20"	97.04724 x 18	44.5748 x 60.1	1/1	1	1 Side	1,818	HP Digital Press 17000 (Wetherby)	6.04 %	10.52 %
Cutter 3 Outer	1	0 x 0	0 x 0	49.37008 x 88	97.04724 x 18	20.74803 x 88	1/1	1				4.27 %	7.69 %
T999999 Part I	1	4 x 0	0 x 0	43.89764 x 60	97.04724 x 18	45.47244 x 61	1/1	1	1 Side	1,818	HP Digital Press 17000 (Wetherby)	5.93 %	10.52 %

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Substrate Cost							
Total							1,611.72
0-150K/150T Supplier 1 - FSC 3004 µ - Generic - sheet	1,779	4.99	Th. Sq			314.00	1,566.86
EB-180DC/120KB 1600 x 2500 Supplier 1 - FSC 410 µ 1.600 x 2.500 mm	308	1.23	Th. Sq			605.00	745.36
EB-180DC/120KB Supplier 1 - FSC 4103 µ - Generic - sheet	3,637	6.45	Th. Sq			605.00	3,903.46
UK Standard		5.00	each			3.50	17.50
Total							6,215.88

Others Raw Material Cost

Process	Activity	Description	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Reviewed Fixed Setup	Provided Rep Setup	Producti... Time	Cost Unit	Total Cost
Large Pallet									59.00	each				7.70	454.30
D34649A Stacking Tray	Digital Print - Display F 4x	HP Digital Press 17000 (Wet	1	1	5	2.03 %	130.00	1	1,279.00	Run	00:15		09:50:18	64.10	826.90
Total															

Process	Activity	Description	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Reviewed Fixed Setup	Provided Rep Setup	Producti... Time	Cost Unit	Total Cost
Cutter 3 Dump Process	Glue Straight Line	Lamina Workstation (Wetherby)	1	1	10	4.01 %	300.00	1	1,645.00	each	00:01		05:29:00	44.34	243.87
T999999 Head	Digital Print - Display F 4x	HP Digital Press 17000 (Wet	1	1	5	2.02 %	130.00	6	297.00	Run	00:15	Provided	02:17:05	64.10	162.47
D34649A Stacking Tray	HP Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle	Cost Unit Activity Quantity	6	2,956.00	Th. Sq	24.00								215.00	572.60
T999999 Head	Total	Plotter Table Kongsberg (Col	1	1	5	1.74 %	15.00	6	287.00	Cycles	00:15		19:08:00	36.01	857.69
T999999 Part	Digital Print - Display F 4x	HP Digital Press 17000 (Wet	1	1	5	2.03 %	384.00	1	1,777.00	Run	00:15		04:52:55	64.10	328.95
T999999 Part	Die Cutting Gold	Young Shin (Wetherby)	1	1	21	2.03 %	712.50	1	1,721.00	Sheet	00:45		02:24:58	46.37	146.78
Cutter 3 Outer	Die Cutting	TC201 (Corby)	1	1	20		389.00	1	1,750.00	Sheet	00:30		09:50:00	59.46	376.23
Cutter 3 Outer	Hand Work	Hand Stripping (Corby)	1	1	20	0.52 %	180.00	1	1,721.00	Sheet	00:05		17:12:30	21.75	376.13
T999999 Part I	Digital Print - Display F 4x	HP Digital Press 17000 (Wet	1	1	5	2.03 %	384.00	1	1,777.00	Run	00:15		04:52:55	64.10	328.95
T999999 Part	Die Cutting Gold	Young Shin (Wetherby)	1	1	21	2.03 %	712.50	1	1,721.00	Sheet	00:45		02:24:58	46.37	146.78
Total															2,892.17

Commission Producer Process	Description	Financial charge	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Commission Seller Rebate	HP Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle	Origination Tooling Costs	1.23	Th. Sq			215.00	264.88
T999999 Head	Transport to Corby Standard Cost Unit Fixed	Total	1.00	each			85.00	85.00
T999999 Part	HP Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle	Cost Unit Activity Quantity	3.17	Th. Sq			215.00	686.90
T999999 Part	Young Shin (Wetherby) Die Cost - Young Shin - Gold Cost Unit Fixed (Minimum)		1.00	each			187.50	187.50
Cutter 3 Outer	TC201 (Corby) Die Cost - TC201 Cost Unit Fixed (Minimum)		1.00	each			59.00	59.00
T999999 Product	HP Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle	% Margin % Value add % Value add Unit Price	3.28	Th. Sq Thousands			215.00	705.08
T999999 Part I	Young Shin (Wetherby) Die Cost - Young Shin - Gold Cost Unit Fixed (Minimum)		1.00	each			187.50	187.50
D34649A Stacking Tray	Default		1,233.00	each	48.12 %	1,425.96	49.84 %	2,187.66
Total								3,161.86

Product/ Delivery Net Contribution Contribution / Price

Production Cost

Production Total Cost 11,309.01

Rule Default

Sales Type Standard

Delivery Method External Provider

Qty 1,645.00

Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
Commission Producer				Financial charge			
Commission Seller				Origination			
Rebate				Tooling Costs			

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Cutter 3 Dump Bin	Default	1,645.00	each	48.98 %	5,490.44	48.43 %	8,292.62	10.4100	10,410.00	17,124.45	48.98 %	17,124.45	

Product/ Delivery

Net Contribution **Contribution / Price**

Product	Delivery	Value 1	%	Value 2	-
Cutter 3 Dump Bin	Default	5,490.44	32.06 %	17,124.45	