

Customer	1276 - Wells Fargo - Commercial Print				Contact	Accounting (Customer)			
Salesperson	596 - Wolf Tom				Agency				
Payment Term	16 - 2%-10 Days, Net 30 Days				Cost Ref Date	08/07/2019 06:07 PM			
Title	NAO Covers 591345 & 591346 - 2 versions 7144133				Product	Bound			
Currency	US\$ - U.S. Dollar				Finished format	18 x 11.25"			
Remuneration Group	Standard								

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
1) 591345	2p	1 4 x 0	0 x 0	18 x 11.25"	25 x 38"	38 x 25"	1/1	4	1 Side	10,552	SF-XL105 6C	14.74 %	5.52 %
2) 591346	2p	1 4 x 0	0 x 0	18 x 11.25"	25 x 38"	38 x 25"	1/1	4	1 Side	5,401	SF-XL105 6C	14.74 %	8.02 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Flo Dull Cover Sheets 10%PCW FSC - 80 # 25 x 38" 250 ppi	5,401	1,578.54	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.61	968.44
Pacesetter Silk Cover Sheets 10%PCW FSC - 80 # 25 x 38" 250 ppi	10,552	3,084.02	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.63	1,948.48
Total				<input type="checkbox"/>	<input type="checkbox"/>		2,916.92

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Process UV	10.90	lbs	<input type="checkbox"/>	<input type="checkbox"/>	14.00	152.54
40" direct to plate - SF-XL105 6C	8.00	each	<input type="checkbox"/>	<input type="checkbox"/>	15.00	120.00
Oversized Carton 55lb	60.00	each	<input type="checkbox"/>	<input type="checkbox"/>	2.00	120.00
Pallet	3.00	each	<input type="checkbox"/>	<input type="checkbox"/>	20.00	60.00
Total			<input type="checkbox"/>	<input type="checkbox"/>		452.54

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
1) 591345	2p Prepress	Litho Prep	1	1				4	1.00	each					
1) 591345	2p Boxing	Carton Packing	1	1			10,000.00		40.00	Cycles			00:00:14	60.00	0.24
1) 591345	2p Plate burn	CTP	1	1			16.70	4	4.00	Cycles		00:03	00:14:24	115.62	33.53
1) 591345	2p -	issue stock charge	1	1				4	10,552.00	lbs					
1) 591345	2p Imposition	Imposition	1	1			80.00	4	1.00	Cycles	00:06	00:06	00:00:45	120.71	25.65
1) 591345	2p Pallet	Pallet	1	1			4.00		2.00	Cycles			00:30:00	101.52	50.76
1) 591345	2p Sheet-fed Press F 4x0	SF-XL105 6C	1	1	259	0.95 %	11,753.30	4	10,196.00	Run	00:15	00:48	00:52:03	359.61	689.56
1) 591345	2p Die Cutting	Bobst / Brausse	1	1	45	1.00 %	4,000.00	4	10,050.00	Cycles	01:00	01:00	02:30:45	189.03	853.00
1) 591345	2p Cut	Polar Cutter	1	1		0.50 %	4,604.00	4	10,000.00	Cycles	00:15		02:10:19	100.35	243.05
2) 591346	2p Prepress	Litho Prep	1	1				4	1.00	each					
2) 591346	2p Boxing	Carton Packing	1	1			10,000.00		20.00	Cycles			00:00:07	60.00	0.12
2) 591346	2p Plate burn	CTP	1	1			16.70	4	4.00	Cycles		00:03	00:14:24	115.62	33.53
2) 591346	2p -	issue stock charge	1	1				4	5,401.00	lbs					
2) 591346	2p Imposition	Imposition	1	1			80.00	4	1.00	Cycles	00:06	00:06	00:00:45	120.71	25.65
2) 591346	2p Pallet	Pallet	1	1			4.00		1.00	Cycles			00:15:00	101.52	25.38
2) 591346	2p Sheet-fed Press F 4x0	SF-XL105 6C	1	1	226	0.96 %	11,546.10	4	5,126.00	Run		00:48	00:26:38	359.61	447.34
2) 591346	2p Die Cutting	Dymatrix	1	1		2.01 %	4,500.00	4	5,025.00	Cycles			01:07:00	189.03	211.08
2) 591346	2p Cut	Polar Cutter	1	1		0.50 %	4,602.40	4	5,000.00	Cycles			01:05:11	100.35	109.02
	Total														2,747.91

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
1) 591345	2p Litho Prep Content Proof MR Cost unit (not in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	8.70	8.70
1) 591345	2p Litho Prep Content Proof per sq inch Cost unit (not in transformation) Fixed	202.50	each	<input type="checkbox"/>	<input type="checkbox"/>	0.08	16.54
1) 591345	2p Litho Prep Mac Files Furnished per sq inch Cost Unit (in transformation) Fixed	93.50	each	<input type="checkbox"/>	<input type="checkbox"/>	0.06	5.35
1) 591345	2p Litho Prep Mac Files MR Cost Unit (in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.52	0.52
1) 591345	2p Litho Prep Oris MR Cost unit (not in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	4.35	4.35
1) 591345	2p Litho Prep Oris per sq inch Cost unit (not in transformation) Fixed	202.50	each	<input type="checkbox"/>	<input type="checkbox"/>	0.08	16.53
1) 591345	2p Litho Prep Preflight Cost Unit (in transformation) Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	36.75	36.75
1) 591345	2p Litho Prep Proof Delivery Cost Unit (in transformation) Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	31.44	31.44
1) 591345	2p issue stock charge per pound Cost Unit Activity Quantity	3,084.02	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.00	9.16
1) 591345	2p Bobst / Brausse Standing die Cost Unit (in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	106.08	106.08
2) 591346	2p Litho Prep Content Proof MR Cost unit (not in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	8.70	8.70
2) 591346	2p Litho Prep Content Proof per sq inch Cost unit (not in transformation) Fixed	202.50	each	<input type="checkbox"/>	<input type="checkbox"/>	0.08	16.54
2) 591346	2p Litho Prep Mac Files Furnished per sq inch Cost Unit (in transformation) Fixed	93.50	each	<input type="checkbox"/>	<input type="checkbox"/>	0.06	5.35
2) 591346	2p Litho Prep Mac Files MR Cost Unit (in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	0.52	0.52
2) 591346	2p Litho Prep Oris MR Cost unit (not in transformation) Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	4.35	4.35
2) 591346	2p Litho Prep Oris per sq inch Cost unit (not in transformation) Fixed	202.50	each	<input type="checkbox"/>	<input type="checkbox"/>	0.08	16.53
2) 591346	2p Litho Prep Preflight Cost Unit (in transformation) Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	36.75	36.75
2) 591346	2p Litho Prep Proof Delivery Cost Unit (in transformation) Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	31.44	31.44

2)	591346	2p	issue stock charge per pound Cost Unit Activity Quantity		1,578.54	lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.00	4.69
2)	591346	2p	Dymatrix Standing die Cost Unit (in transformation) Fixed		1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	106.08	106.08
			<b>Total</b>				<input type="checkbox"/>	<input type="checkbox"/>		<b>466.37</b>

Production Cost

Production Total Cost **6,583.74**

Sale Cost

Rule **Default**

Delivery Method **FOB JR Dock**

Sales Type **Standard**

Qty **60,000.00**

Commissions	Original %	Real %	Value
Customer Add Ons	2.00 %	2.00 %	148.12
Labor Factor			
<b>Total</b>	<b>2.00 %</b>	<b>2.00 %</b>	<b>148.12</b>

Taxes/ Others Costs	Original %	Real %	Value
Financial charge			

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
1) 591345	Default	40,000.00	each	10.23 %	446.09	51.61 %	2,531.18	0.1226	122.62	4,904.79	10.23 %	4,904.79	
2) 591346	Default	20,000.00	each	10.26 %	228.12	50.58 %	1,265.08	0.1251	125.06	2,501.29	10.26 %	2,501.29	
<b>Total</b>		<b>60,000.00</b>		<b>10.24 %</b>	<b>674.22</b>	<b>51.26 %</b>	<b>3,796.26</b>	<b>0.1234</b>	<b>123.43</b>	<b>7,406.08</b>	<b>10.24 %</b>	<b>7,406.08</b>	

Product/ Delivery

Mailing **Pricing Breakdown /**

Weight **Pounds /**

Product	Delivery
1) 591345	Default
2) 591346	Default
<b>Total</b>	

Value 1	%	Value 2	-

Quantity	Unit	Value 1	Value 2	
2,492.11	lbs			
1,246.05	lbs			
<b>3,738.16</b>	<b>lbs</b>			

Product/ Delivery

Minimum Price **- /**

Product	Delivery
1) 591345	Default
2) 591346	Default
<b>Total</b>	

Value 1	%	Value 2	-
4,904.79			
2,501.29			
<b>7,406.08</b>			