



Estimate 4,289

Emission 08/08/2019 08:06 PM

Customer 373706 - MCJUNKIN CORP

Salesperson 338 - OPEN

Payment Term Immediate Credit to Your Account

Title Flat Sheet

Currency US\$ - U.S. Dollar

Remuneration Group Standard

Contact Default Contact (Customer)

Agency

Cost Ref Date 08/08/2019 07:59 PM

Product Flat Sheet

Finished format 10 x 12"

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Sheet 2p	1	4 x 0	0 x 0	10 x 12"	25 x 38"	38 x 25"	1/1	6	1 Side	2,191	640	24.21 %	31.43 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
C2S Board, Standard - 12pt 25 x 38" 170 ppi	2,191	14,455.00	ft2	<input type="checkbox"/>	<input type="checkbox"/>	0.04	626.34
Total				<input type="checkbox"/>	<input type="checkbox"/>		626.34

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Process- S/F	1.90	lbs	<input type="checkbox"/>	<input type="checkbox"/>	3.71	7.04
40" Plates (each, iQuote)	4.00	Each	<input type="checkbox"/>	<input type="checkbox"/>	7.32	29.28
Total			<input type="checkbox"/>	<input type="checkbox"/>		36.32

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Sheet 2p	Color Proof	Epson/Contract Color Proof	1	1			4.00	6	1.00	Cycles			00:15:00	60.00	15.00
Sheet 2p	Preflight	Prepress Preflight	1	1				6	1.00	Cycles	00:30	00:15		120.00	90.00
Sheet 2p	Processing	Prepress Processing	1	1			4.00	6	1.00	Cycles	00:20		00:15:00	99.99	58.33
Sheet 2p	Plate burn	CTP (Platesetter)	1	1			6.60	6	4.00	Cycles			00:36:22	72.01	43.64
Sheet 2p	Sheet-fed Press F 4x0	640	1	1	420	3.63 %	5,696.70	6	1,709.00	Run		00:54	00:18:00	157.00	188.40
Sheet 2p	Cut	45" Cutter	1	1	25	1.02 %	4,302.00	6	1,667.00	Cycles	00:15		00:23:15	42.01	26.78
	Total														422.15

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Sheet 2p	Epson/Contract Color Proof cost per ft2 standard Cost Unit Fixed	0.83	Each	<input type="checkbox"/>	<input type="checkbox"/>	10.40	8.67
	Total			<input type="checkbox"/>	<input type="checkbox"/>		8.67

Production Cost

Production Total Cost 1,093.47

Sale Cost

Rule Default

Sales Type Standard

Delivery Method Customer pick up

Qty 10,000.00

Commissions	Original %	Real %	Value
Commission Producer			
Commission Seller			
Target Price	5.00 %	5.00 %	60.68
Total	5.00 %	5.00 %	60.68

Taxes/ Others Costs	Original %	Real %	Value
Financial charge			

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Sheet	Default	10,000.00	Each	10.99 %	120.13	44.68 %	542.28	0.1214	121.36	1,213.60	10.99 %	1,213.60	

Product/ Delivery

Target Price Target Price /

Weight Weight /

Product	Delivery
Sheet	Default

Value 1	%	Value 2	-
1,274.28			

Quantity	Unit	Value 1	Value 2
463.85	lbs		

Product/ Delivery

Production Price PrePress / Press

Product	Delivery
Sheet	Default

Quantity	Unit	Value 1	Value 2
10,000.00	Each	280.19	214.99

