

Customer 722 - AUTUMN HILL VINEYARDS

Salesperson 371 - acangemi
Payment Term NET 30 DAYS
Title Second Flow

Currency **\$ - U.S. Dollar**

Remuneration Group **Standard**

Contact ED SCHWAB (Customer)

Agency

Cost Ref Date 08/06/2019 02:45 PM

Product Prime
Finished format 3.625 x 8"

| Process | Rep | Color | Varnish | Flat Format | Paper Format | Cutting format | Cut | Cycle Elem | Print system | Cycles | Printers | Trimmed Waste | Makerea |
|----------|-----|-------|---------|-------------|--------------|-------------------|-----|---------------|--------------|--------|-------------------------|------------------|---------|
| Label 2p | 1 | 4 x 0 | 0 x 0 | 3.625 x 8" | 11.875" | 11.875 x 16.5' | 1/1 | 6 | REV | 4,435 | Flexo Press (RCS1/RCS2) | 6.70 % | 28.99 % |

Substrate Cost

| Description | Unit Qty | Qty | UN | Reviewed | Provided | Cost Unit | Total Cost |
|--------------------------------------|----------|--------|--------|----------|----------|-----------|------------|
| BOPP WHITE - 5.28 pt 11.875" 380 ppi | 3,226 | 632.10 | M inch | | | 0.43 | 274.96 |
| Total | | | | | | | 274.96 |

Others Raw Material Cost

| Description | Qty | UN | Reviewed | Provided | Cost Unit | Total Cost |
|--|--------|--------|----------|----------|-----------|------------|
| Process - Outras tintas | 1.11 | lbs | | | 12.00 | 13.34 |
| MATWA 1M MATTE SELF WOUND-Substrate roll 1.5; - Other Fields | 598.69 | M inch | | | 0.17 | 104.77 |
| Total | | | | | | 118.11 |

Transformation Cost

| Process | Activity | Production Group | Rep | In | Setup Waste | Produ Waste % | Speed | Cycle Elem | Qty Producing | UN | Fixed Setup | Rep Setup | Producti Time | Cost Unit | Total Cost |
|----------|-----------------|-------------------------|-----|----|----------------|---------------------|----------|---------------|------------------|----|----------------|--------------|------------------|-----------|------------|
| Label 2p | Flexo press 4x0 | Flexo Press (RCS1/RCS2) | | 1 | | 15.00 % | | | 3,465.00 | | | | 00:21:27 | | 193.61 |
| Label 2p | Rotoflex | Rotoflex (1/2/3) | 1 | 1 | 20 | 0.20 % | 7,470.00 | 6 | 3,437.50 | ft | 00:20 | | 00:27:37 | 50.30 | 39.91 |
| | Total | | | | | | | | | | | | | | 233.52 |

Other Costs

| Process | Description | Qty | UN | Reviewed | Provided | Cost Unit | Total Cost |
|---------|-------------|-----|----|----------|----------|-----------|------------|
| | Total | | | | | | |

Production Cost

Production Total Cost 626.59

Sale Cost

Rule **Default**Sales Type **Standard**

| Commissions | Original % | Real % | Value |
|---------------------|------------|--------|-------|
| Commission Agency | | | |
| Commission Producer | | | |
| Commission Seller | | | |
| Total | | | |

| Taxes/ Others Costs | Original % | Real % | Value |
|---------------------------|------------|--------|-------|
| Financial charge Discount | | | |
| Total | | | |

Sales price

| Product | Destination | Qty | Un | % Margin | \$ Margin | Unit Price | Price x Thousands | Total price | % Target Margin/ Table | Ideal Price/ Table | % Discount |
|---------|-------------|-----------|------|----------|-----------|------------|----------------------|-------------|---------------------------|-----------------------|------------|
| Label | Default | 15,000.00 | each | 25.00 % | 208.91 | 0.0557 | 55.70 | 835.50 | 25.00 % | 835.50 | |