



A part of the Smurfit Kappa Group

Estimate **5,792**

Emission **19/09/2019 13:51**

Customer **1341 - Unilever PLC**

Salesperson **1339 - Stewada**

Agency

Cost Ref Date **19/09/2019 13:17**

Product **Basic Dumpbin**

Finished format **49.37008 x 84.72441"**

Contact **Alexandre Thierry (Customer)**

Estimator

Payment Term **0022 - 120 Days End of Month**

Title **F/P Cutter 3 Dump Bin**

Currency **£ - GBP**

Remuneration Group **Standard**

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
T999999 Head	1	4 x 0	0 x 0	15.62992 x 39	62.99213 x 98	62.99213 x 98	1/1	6	1 Side	308	HP Digital Press 17000 (Wetherby)	39.62 %	12.28 %
T999999 Part	1	4 x 0	0 x 0	43 x 59"	97.04724 x 18	44.5748 x 60.!	1/1	1	1 Side	1,818	HP Digital Press 17000 (Wetherby)	6.04 %	10.52 %
Cutter 3 Outer	1	0 x 0	0 x 0	49.37008 x 84	97.04724 x 18	50.74803 x 86	1/1	1				4.27 %	7.60 %
T999999 Part I	1	4 x 0	0 x 0	43.89764 x 60	97.04724 x 18	45.47244 x 61	1/1	1	1 Side	1,818	HP Digital Press 17000 (Wetherby)	5.93 %	10.52 %

**Substrate Cost**

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
B-150K/150T Supplier 1 - FSC 3004 µ - Generic - sheet	1,770	4.99	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	314.00	1,566.86
EB-180DC/120KB 1600 x 2500 Supplier 1 - FSC 410 µ 1.600 x 2.500 mm	308	1.23	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	605.00	745.36
EB-180DC/120KB Supplier 1 - FSC 4103 µ - Generic - sheet	3,637	6.45	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	605.00	3,903.46
<b>Total</b>				<input type="checkbox"/>	<input type="checkbox"/>		<b>6,215.68</b>

**Others Raw Material Cost**

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Large Pallet	59.00	each	<input type="checkbox"/>	<input type="checkbox"/>	7.70	454.30
<b>Total</b>			<input type="checkbox"/>	<input type="checkbox"/>		<b>454.30</b>

**Transformation Cost**

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Cutter 3 Dump	Glue Straight Line	Lamina Workstation (Wetherby)	1	1	10	4.01 %	300.00	1	1,645.00	each	00:01		05:29:00	44.34	243.87
T999999 Head	Digital Print - Display F 4x	HP Digital Press 17000 (Wet	1	1	5	2.02 %	130.00	6	297.00	Run	00:15		02:17:05	64.10	162.47
T999999 Head	Transport	Transport to Corby	1	1				6	297.00	Cycles	24:00				
T999999 Head	Die Cutting	Plotter Table Kongsberg (Cor	1	1	5	1.74 %	15.00	6	287.00	Cycles	00:15		19:08:00	36.01	697.99
T999999 Part	Digital Print - Display F 4x	HP Digital Press 17000 (Wet	1	1	5	2.03 %	364.00	1	1,777.00	Run	00:15		04:52:55	64.10	328.95
T999999 Part	Die Cutting Gold	Young Shin (Wetherby)	1	1	21	2.03 %	712.50	1	1,721.00	Sheet	00:45		02:24:56	46.37	146.78
Cutter 3 Outer	Die Cutting	TCZ01 (Corby)	1	1	20		300.00	1	1,750.00	Sheet	00:30		05:50:00	58.46	370.25
Cutter 3 Outer	Hand Work	Hand Stripping (Corby)	1	1	20	0.52 %	100.00	1	1,721.00	Sheet	00:05		17:12:36	21.75	376.13
T999999 Part I	Digital Print - Display F 4x	HP Digital Press 17000 (Wet	1	1	5	2.03 %	364.00	1	1,777.00	Run	00:15		04:52:55	64.10	328.95
T999999 Part I	Die Cutting Gold	Young Shin (Wetherby)	1	1	21	2.03 %	712.50	1	1,721.00	Sheet	00:45		02:24:56	46.37	146.78
	<b>Total</b>														<b>2,802.17</b>

**Other Costs**

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
T999999 Head	HP Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle Cost Unit Activity Quantity	1.23	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	215.00	264.88
T999999 Head	Transport to Corby Standard Cost Unit Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	85.00	85.00
T999999 Part	HP Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle Cost Unit Activity Quantity	3.17	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	215.00	680.90
T999999 Part	Young Shin (Wetherby) Die Cost - Young Shin - Gold Cost Unit Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	187.50	187.50
Cutter 3 Outer	TCZ01 (Corby) Die Cost - TCZ01 Cost Unit Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	50.00	50.00
T999999 Part I	HP Digital Press 17000 (Wetherby) HP Press 17000 Toner Cost One cycle Cost Unit Activity Quantity	3.28	Th. Sq	<input type="checkbox"/>	<input type="checkbox"/>	215.00	706.08
T999999 Part I	Young Shin (Wetherby) Die Cost - Young Shin - Gold Cost Unit Fixed (Minimum)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	187.50	187.50
	<b>Total</b>			<input type="checkbox"/>	<input type="checkbox"/>		<b>2,161.86</b>

**Production Cost**

Production Total Cost **11,209.01**

**Sale Cost**

Rule **Standard**

Sales Type **Standard**

Delivery Method **External Provider**

Qty **1,645.00**

Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
Commission Producer				Financial charge			
Commission Seller				Origination			
Rebate				Tooling Costs			

Total							Total						
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Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Cutter 3 Dump Bin	Standard	1,645.00	each	48.98 %	5,490.44	48.43 %	8,292.62	10.4100	10,410.00	17,124.45	48.98 %	17,124.45	

Product/ Delivery

Net Contribution    **Contribution / Price**

Product	Delivery	Value 1	%	Value 2	-
Cutter 3 Dump Bin	Standard	5,490.44	32.06 %	17,124.45	