

Customer	1450 - Fenety Marketing Services (Atlantic) Ltd	Contact	No Contact (Customer)
Salesperson	763 - Andrew Robertson	Agency	
Payment Term	Immediate Credit to Your Account	Cost Ref Date	08/27/2019 05:12 PM
Title	SKCL18	Product	Bound / Perfect Bind
Currency	\$ - CAD	Finished format	7.75 x 10.42"
Remuneration Group	1 - Markup: +15%		

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Cover 4p	1	4 x 4	1 x 0	15.5 x 10.42"	23 x 35"	35 x 23"	1/1	4	1 Side	2,116	Heidelberg CD 102 (HC)	19.75 %	69.22 %
240pp 4/4 16p	15	4 x 4	0 x 0	15.5 x 10.42"	34"	34 x 22.75"	1/1	1	F/B	111,360	Rotoman N16 (STL)	16.48 %	39.36 %
152pp k/k 8p	1	1 x 1	0 x 0	15.5 x 10.42"	23"	23 x 17.125"	1/1	1	REV	6,121	Heidelberg XL 105 (HC)	16.15 %	14.90 %
152pp k/k 16p	9	1 x 1	0 x 0	15.5 x 10.42"	34"	34 x 22.59"	1/1	1	REV	55,089	Heidelberg XL 105 (HC)	13.98 %	14.90 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
#3 Coated Gloss Cover FSC 80 # 23 x 35" 250 ppi-STL		2,116	524.05 lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.78	408.34
#4 Coated Gloss text FSC 45 # 23" 820 ppi-STL		6,121	228.38 lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.70	158.84
#4 Coated Gloss text FSC 45 # 34" 820 ppi-STL		166,434	12,166.52 lbs	<input type="checkbox"/>	<input type="checkbox"/>	0.70	8,461.81
Total				<input type="checkbox"/>	<input type="checkbox"/>		9,028.99

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Gloss Aqueous	3.70	lbs	<input type="checkbox"/>	<input type="checkbox"/>	7.00	25.90
Process	304.50	lbs	<input type="checkbox"/>	<input type="checkbox"/>	2.44	742.98
Process	47.09	lbs	<input type="checkbox"/>	<input type="checkbox"/>	7.00	329.64
612mm x 975mm Plate (Roto) (STL)	120.00	each	<input type="checkbox"/>	<input type="checkbox"/>	16.00	1,920.00
790mm x 1030mm (CD) (STL)	8.00	each	<input type="checkbox"/>	<input type="checkbox"/>	26.00	208.00
811mm x 1055mm (XL) (STL)	20.00	each	<input type="checkbox"/>	<input type="checkbox"/>	26.00	520.00
Carton 1 (STL)	205.00	each	<input type="checkbox"/>	<input type="checkbox"/>	1.60	328.00
Standard Skid (STL)	4.00	each	<input type="checkbox"/>	<input type="checkbox"/>	20.00	80.00
Total			<input type="checkbox"/>	<input type="checkbox"/>		4,154.52

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Polybag 0 Outs	Pallet	Pallet (STL)	1	1			6.00		1.00	Cycles			00:10:00	45.00	7.50
Polybag 0 Outs	Hand Misc Bindery	Hand Misc Bindery (STL)	1	1			1.50	1	11.00	Cycles	00:10		07:20:00	45.00	337.50
Polybag 2 Outs	Pallet	Pallet (STL)	1	1			6.00		2.00	Cycles			00:20:00	45.00	15.00
Polybag 2 Outs	Hand Misc Bindery	Hand Misc Bindery (STL)	1	1			1.50	1	1,072.00	Cycles	00:10		714:40:00	45.00	32,167.50
Polybag 3 Outs	Pallet	Pallet (STL)	1	1			6.00		1.00	Cycles			00:10:00	45.00	7.50
Polybag 3 Outs	Hand Misc Bindery	Hand Misc Bindery (STL)	1	1			1.50	1	28.00	Cycles	00:10		18:40:00	45.00	847.50
Bound	Perfect Binding	Perfect Binder (STL)	1	2	200	5.00 %	4,000.00	1	10,000.00	Cycles	01:30		02:30:00	86.67	2,080.00
Bound	Hand Misc Bindery	Hand Misc Bindery (STL)	1	1			60.00	1	5,000.00	Cycles	00:10		83:20:00	45.00	3,757.50
Data Processin	Data Processing - File Setu	Data Processing - File Setup	1	1				1	11.00	each					
Data Processin	Data Processing - File Setu	Data Processing - File Setup	1	1				1	1,072.00	each					
Data Processin	Data Processing - File Setu	Data Processing - File Setup	1	1				1	28.00	each					
Cover 4p	-	Content/digi blues	1	1				4	1.00	each					
Cover 4p	-	Colour Proof	1	1				4	1.00	each					
Cover 4p	-	Prepress	1	1				4	2,116.00	Cycles					
Cover 4p	Plate burn	CTP Plate Processing (STL)	1	1			35.00	4	4.00	Cycles			00:06:51	100.01	11.43
Cover 4p	Plate burn	CTP Plate Processing (STL)	1	1			35.00	4	4.00	Cycles			00:06:51	100.01	11.43
Cover 4p	Sheet-fed Press F 4x0 (Var	Heidelberg CD 102 (HC)	1	1	345	2.67 %	7,045.40	4	1,725.00	Run	00:40	00:24	00:14:41	406.85	533.59
Cover 4p	Sheet-fed Press B 0x4	Heidelberg CD 102 (HC)	1	1	345	2.83 %	7,021.40	4	1,342.00	Run	00:40	00:24	00:11:28	406.85	511.73
Cover 4p	Pos Cut	Cutter (STL)	1	1		0.30 %	4,268.70	4	1,338.00	Cycles	01:14	00:08	00:18:48	90.00	151.21
240pp 4/4 16p	-	Colour Proof	1	1				15	1.00	each					
240pp 4/4 16p	-	Prepress	1	1			1.00	15	1.00	Cycles			01:00:00		
240pp 4/4 16p	-	Content/digi blues	1	1				15	1.00	each					
240pp 4/4 16p	Webpress 4x4	Rotoman N16 (STL)	15	1	1,537	3.26 %	21,400.00	1	5,700.00	Cycles	00:45	00:24	00:15:59	876.00	9,412.91
240pp 4/4 16p	-	Prepress	15	1				1	5,700.00	Cycles					
240pp 4/4 16p	Plate burn	CTP Plate Processing (STL)	15	1			35.00	1	8.00	Cycles			00:13:43	100.00	342.86
152pp k/k 16p	-	Content/digi blues	1	1				10	1.00	each					
152pp k/k 16p	-	Prepress	9	1				1	6,121.00	Cycles					
152pp k/k 8p	-	Prepress	1	1				1	6,121.00	Cycles					
152pp k/k 16p	Plate burn	CTP Plate Processing (STL)	9	1			35.00	1	2.00	Cycles			00:03:26	100.00	51.43
152pp k/k 8p	Plate burn	CTP Plate Processing (STL)	1	1			35.00	1	2.00	Cycles			00:03:26	99.92	5.71
152pp k/k 16p	Sheet-fed Press REV 1x1	Heidelberg XL 105 (HC)	9	1	175	2.89 %	9,155.80	1	5,779.00	Run	00:18	00:06	00:37:52	231.75	1,594.59
152pp k/k 8p	Sheet-fed Press REV 1x1	Heidelberg XL 105 (HC)	1	1	175	2.89 %	9,155.80	1	5,779.00	Run	00:18	00:06	00:37:52	231.75	238.98
152pp k/k 16p	Fold	MBO (STL)	9	1	50	0.51 %	3,882.40	1	5,700.00	Cycles	00:45	00:30	01:28:05	85.00	1,569.41

152pp k/k 8p Fold	MBO (STL)	1	1	50	0.51 %	5,739.20	1	5,700.00	Cycles	00:23	00:15	00:59:35	85.00	138.25
Total														53,793.53

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Data Processin	Data Processing - File Setup (HC) Cost 1st File Cost Unit Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	82.00	82.00
Data Processin	Data Processing - File Setup (HC) Cost addl Files Cost Unit Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	28.00	28.00
Data Processin	Data Processing - File Setup (HC) Cost 1st File Cost Unit Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	82.00	82.00
Data Processin	Data Processing - File Setup (HC) Cost addl Files Cost Unit Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	28.00	28.00
Data Processin	Data Processing - File Setup (HC) Cost 1st File Cost Unit Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	82.00	82.00
Data Processin	Data Processing - File Setup (HC) Cost addl Files Cost Unit Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	28.00	28.00
Cover 4p	Colour Proof Cost per page Cost Unit Fixed	646.04	each	<input type="checkbox"/>	<input type="checkbox"/>	0.06	35.53
Cover 4p	Content/digi blues Cost per page Cost Unit Fixed	323.02	each	<input type="checkbox"/>	<input type="checkbox"/>	0.05	16.15
Cover 4p	Prepress Cost per page Cost Unit Fixed	4.00	each	<input type="checkbox"/>	<input type="checkbox"/>	4.50	18.00
240pp 4/4 16p	Colour Proof Cost per page Cost Unit Fixed	19,381.16	each	<input type="checkbox"/>	<input type="checkbox"/>	0.06	1,065.96
240pp 4/4 16p	Content/digi blues Cost per page Cost Unit Fixed	19,381.16	each	<input type="checkbox"/>	<input type="checkbox"/>	0.05	969.06
240pp 4/4 16p	Prepress Cost per hour Cost Unit Fixed	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	80.00	80.00
240pp 4/4 16p	Prepress Cost per page Cost Unit Fixed	240.00	each	<input type="checkbox"/>	<input type="checkbox"/>	4.50	1,080.00
152pp k/k 16p	Content/digi blues Cost per page Cost Unit Fixed	6,137.37	each	<input type="checkbox"/>	<input type="checkbox"/>	0.05	306.87
152pp k/k 8p	Content/digi blues Cost per page Cost Unit Fixed	6,137.37	each	<input type="checkbox"/>	<input type="checkbox"/>	0.05	306.87
152pp k/k 16p	Prepress Cost per page Cost Unit Fixed	144.00	each	<input type="checkbox"/>	<input type="checkbox"/>	4.50	648.00
152pp k/k 8p	Prepress Cost per page Cost Unit Fixed	8.00	each	<input type="checkbox"/>	<input type="checkbox"/>	4.50	36.00
Total				<input type="checkbox"/>	<input type="checkbox"/>		4,892.44

Production Cost

Production Total Cost 71,869.48

Sale Cost

Rule Default

Delivery Method FOB Plant

Sales Type Standard

Qty 5,000.00

Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
Commission Agency				Financial charge			
Commission Producer							
Commission Seller							
Total							

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Carton pack	Default	3,889.00	each	15.00 %	4,453.37	59.54 %	20,329.07	8.7793	8,779.30	34,142.53	15.00 %	34,142.53	
Polybag 0 Outserts	Default	11.00	each	15.00 %	83.71	73.80 %	473.61	58.3414	58,341.40	641.75	15.00 %	641.75	
Polybag 2 Outserts	Default	1,072.00	each	15.00 %	6,063.88	91.68 %	42,622.51	43.3673	43,367.30	46,489.76	15.00 %	46,489.76	
Polybag 3 Outserts	Default	28.00	each	15.00 %	179.46	83.49 %	1,148.76	49.1376	49,137.60	1,375.85	15.00 %	1,375.85	
Total		5,000.00		15.00 %	10,780.42	78.13 %	64,573.95	16.5300	16,530.00	82,649.91	15.00 %	82,649.91	

Product/ Delivery Wheight of the Job Weight (Total) /

Product	Delivery	Quantity	Unit	Value 1	Value 2	
Polybag 0 Outserts	Default	17.06	lbs			
Polybag 2 Outserts	Default	1,662.42	lbs			
Carton pack	Default	6,030.54	lbs			
Polybag 3 Outserts	Default	43.42	lbs			
Total		7,753.44	lbs			