Estimate 3,0882 Emission 08/07/2019 02:55 AM

Customer 6 - Wells Fargo - Commercial Print
Salesperson 1 - Wolf Tom
Payment Term 0 - 10-10 Days, Net 30 Days
Title 2 - Non Load Mo Carton Porter Materials - April 2019 PQYLT-BM Bookmark
Currency 1 - U.S. Dollar
Remuneration Group

Contact Bill Preston (Customer)
Agency
Cost Ref Date 08/07/2019 11:44 AM
Product Bound
Finished format 4.25 x 7.75"

Customer 722 - AUTUMN HILL VINEYARDS
Salesperson 371 - acangemi
Payment Term NET 30 DAYS

Contact ED SCHWAB (Customer)
Agency
Cost Ref Date 08/01/2019 02:45 PM

Substrate Cost

Title Second Flow
Currency $ - U.S. Dollar
Remuneration Group Standard

Product Prime
Finished format 3.625 x 8"

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles		Printers		Trimmed Waste	Makerea...
Blazer Satin Cover Digital FSC - 100 # 20.75 x 29.5" 200 ppi									740	174.21	lbs			0.82	142.85
Total															142.85
Label 2p	1	4 x 0	0 x 0	3.625 x 8"	11.875"	11.875 x 16.5'	1/1	6	REV	4,435	Flexo Press (RCS1/RCS2)			6.70 %	28.99 %

Others Raw Material Cost

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Carton Box 35lb		4.00	each			1.00	4.00
BOPP WHITE - 5.28 pt 11.875" 380 ppi	3,226	632.00	M inch			20.68	274.85
Total							274.85

Others Raw Material Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Bookmark Ultra Stamp		Carton Packing	1	1			10,000.00		1.41	Cycles			00:00:01	12.00	16.94
MATMA 1M MATTE SELF WOUND-Substrate	Pallet - - 1.5; - Other Fields		1	1			4.00		598.69	M inch			00:15:00	101.52	104.78
Bookmark 2p	- (Minimum)	issue stock charge	1	1				14	740.00	lbs					118.11
Total															

Transformation Cost

Process	Activity	Production Group	Rep	In...	Setup Waste	Produ... Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti... Time	Cost Unit	Total Cost
Label 2p	Flexo press 4x0	Flexo Press (RCS1/RCS2)	1	1	450	15.00 %	9,690.00	6	3,465.00	ft		00:50	00:21:27	162.57	193.61
Label 2p	Rotoflex	Rotoflex (1/2/3)	1	1	20	0.20 %	7,470.00	6	3,437.50	ft	00:20		00:27:37	50.30	39.91
Total															233.52

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Total							79.26

Production Total Cost 495.07

Production Cost

Production Total Cost 626.59

Sale Cost

Rule Default
Sales Type Standard
Delivery Method FOB JR Dock
Qty 10,000.00

Rule Default
Sales Type Standard
Delivery Method Customer pick up
Qty 15,000.00

Commissions	Original %	Real %	Value
Customer Add Ons	2.00 %	2.00 %	11.07
Labor Factor			
Commission Agency			
Total	2.00 %	2.00 %	11.07
Commission Producer			
Commission Seller			
Total			

Taxes/ Others Costs	Original %	Real %	Value
Financial charge			
Discount			
Total			

Sales price

Product	Destination	Qty	Un	% Margin	$ Margin	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Label	Default	15,000.00	each	25.00 %	208.91	0.0557	55.70	835.50	25.00 %	835.50	

Product/ Delivery

Minimum Price - /