

HUB

Customer 1 - HUB LABELS, INC.

Salesperson **281 - Salesperson**

Agency

Cost Ref Date 09/18/2019 05:23 PM

Product Direct Mail Product / Fanfolded Label Product

Finished format 3 x 4"

Contact (Customer)

Estimator

Estimate **1,151**

Payment Term 1% 10, NET 30

Title Sheeted Label Product - review with Mark Smith

Currency \$ - U.S. Dollar

Remuneration Group Standard

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea
Sheeted Label	1	6 x 0	1 x 0	3 x 4"	12.5"	12.5 x 12"	1/1	12	REV	15,500	Flexo Press (EM-410)	4.00 %	24.00 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
BOPP CLEAR SHEET - 7.84 pt 12.5" 260 ppi	15,500	2,325.00	M inch			0.55	1,267.12
Total							1,267.12

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Pantone Main Color - Outras tintas	2.11	lbs			12.00	25.27
Process - Outras tintas	4.21	lbs			12.00	50.54
Varnish - UV Gloss - UV	10.52	lbs			4.00	42.10
Standard Box	75.00	each			1.00	75.00
Total						192.91

Transformation Cost

Process	Activity	Production Group	Rep	In	Setup Waste	Produ Waste %	Speed	Cycle Elem	Qty Producing	UN	Fixed Setup	Rep Setup	Producti Time	Cost Unit	Total Cost
Sheeted Label	Flexo press 6x0 (Varnish 1	Flexo Press (EM-410)	1	1	1,500	12.00 %	8,160.00	12	12,500.00	ft	01:20	02:20	01:31:55	187.57	975.08
	Total														975.08

Other Costs

Process	Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
	Total						

Production Cost

Production Total Cost 2,435.13

Sale Cost

Rule **Standard**Sales Type **Standard**

Delivery Method **Customer pick up**

Qty **150,000.00**

Value

Commissions	Original %	Real %	Value		Taxes/ Others Costs	Original %	Real %
Commission Agency					Financial charge		
Commission Producer				П	Discount		
Commission Seller				П	Total		
Total				'			

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount	
Sheeted Label Product	Standard	150,000.00	each	24.84 %	804.87	0.0216	21.60	3,240.00	24.84 %	3,240.00		