

Customer **2310 - CANADA POST CORPORATION**Salesperson **760 - CPC Commercial**Payment Term **Immediate Credit to Your Account**Title **Pear Mentor Guides**Currency **\$ - CAD**Remuneration Group **1 - Markups +15%**Contact **Adrian Dizon (Customer)**

Agency

Cost Ref Date **07/30/2019 04:32 PM**Product **Bound / Spiral / Wire-o**Finished format **8.5 x 11"**

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makere...
Front Cover	1	4 x 0	0 x 0	8.5 x 11"	18 x 12"	18 x 12"	1/1	1	1 Side	27	Nexpress 3000 (HC)	58.71 %	8.00 %
Text 2p	1	4 x 4	0 x 0	8.5 x 11"	12 x 18"	18 x 12"	1/1	1	F/B	27	Nexpress 3000 (HC)	58.71 %	8.00 %

File **Second Flow**Product **Prints**Substrate Cost Currency **\$ - U.S. Dollar**Finished format **3.625 x 8"**Remuneration Group **Standard**

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Process - Rep Color Varnish Flat Format Paper Format Cutting format Cut Cycle Elem Print system Cycles	27	1.68 lbs		<input type="checkbox"/>	<input type="checkbox"/>		2.12
Carolina CIS Cover Non FSC 10 pt 18 x 12" 200 ppi-STL	27	4,487.99	lbs	<input type="checkbox"/>	<input type="checkbox"/>	162.70 %	28,99.92
Carolina CIS Cover Non FSC 10 pt 8.5 x 11.875" 200 ppi-STL	27	6.88	lbs	<input type="checkbox"/>	<input type="checkbox"/>	1.30	1.63
Roland HTech FSC 70 # 13 x 19" 370 ppi-STL	27			<input type="checkbox"/>	<input type="checkbox"/>		4.87
Total							

Others Raw Material Cost

BOPP WHITE - 5.28 pt 11.875" 380 ppi	3,226	632.10	M Inch	<input type="checkbox"/>	<input type="checkbox"/>	0.43	274.96
Total							274.96

Carton 1 (STL)	1.00	each	<input type="checkbox"/>	<input type="checkbox"/>	1.60	1.60
Total						1.60

Transformation Cost

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makere...
Process - Outras tintas													
MATWA 1M MATTE SELF WOUND-Substrate roll - - - 1.5" - Other Fields	1	1											
Blank back cov	-												
Front Cover	-												
Front Cover	-												
Front Cover	-												
Text 2p	-												
Text 2p	-												
Text 2p	-												
Text 2p	-												
Text 2p	-												
Total													

Other Costs

Process	Total Activity	Production Group	Description	Rep	Cycle Elem	Setup Was...	Produ... Waste %	Qty Produ...	UN	Reve...	Cost Unit	Total Cost	Notes
Bound	Spiral	Spiral Outsource (STL)	Spiral Outsource (STL) Cost per M (1	1	1		8.00 %	0.03	Thous	<input type="checkbox"/>	37,037.04	1,000.00	
Bound	Spiral	Spiral Outsource (STL)	Spiral Outsource (STL) Fixed cost	1	1		8.00 %	1.00	each	<input type="checkbox"/>	300.00	300.00	
Bound	Spiral	Spiral Outsource (STL)	Spiral Outsource (STL) Freight	1	1		8.00 %	1.82	lbs	<input type="checkbox"/>	200.00	364.65	
			Total							<input type="checkbox"/>		1,664.65	

Other Costs Rule **Default**Delivery Method **Customer pick up**

Process	Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
Blank back cov	Prepress Cost per page Cost Unit Fixed				Financial charge			
Front Cover	Colour Proof Cost per page Cost Unit Fixed				Electronic			
Front Cover	Nexpress 3000 (HC) Cost per click (color 18 x 12) Cost Unit - Fixed (Click Charge) Activity Quantity				Total			
Front Cover	Prepress Cost per page Cost Unit Fixed							
Text 2p	Colour Proof Cost per page Cost Unit Fixed							
Text 2p	Prepress Cost per hour Cost Unit Fixed							
Text 2p	Nexpress 3000 (HC) Cost per click (color 18 x 12) Cost Unit - Fixed (Click Charge) Activity Quantity							
Text 2p	Prepress Cost per page Cost Unit Fixed							
Product Total	Destination	Qty	Un	% Margin	\$ Margin	Unit Price	Price x Thousands	Total price

Production Cost

Production Total Cost **2,112.80**

Sale Cost

Rule **Default**Delivery Method **FOB Plant**Sales Type **Standard**Qty **25.00**

Commissions	Original %	Real %	Value	Taxes/ Others Costs	Original %	Real %	Value
Commission Agency				Financial charge			
Commission Producer							
Commission Seller							

Sales price

Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Bound	Default	25.00	each	15.00 %	316.92	16.27 %	395.43	97.1891	97,189.10	2,429.73	15.00 %	2,429.73	

Product/ DeliveryWheight of the Job **Weight (Total) /**

Product	Delivery	Quantity	Unit	Value 1	Value 2	
Bound	Default	1.69	lbs			