



Estimate 4,267

Emission 09/09/2019 03:45 PM

Customer **69174 - R R DONNELLEY & SONS CO**Salesperson **501 - INTERNAL,BUSINESS**

Payment Agency Immediate Credit to Your Account

Cost	Ref	Date	Title	Cold	Samples	Test	PM

Agency: ~~US\$ - U.S.D.~~ Sublimation

Remuneration Group Standard 5"

EsAgencioy

PaystheRef Date 09/09/2015 Credit to Your Account

Product: ~~Barcode~~ Examiner Test

Finished ~~Cup format~~ **US\$4 U.S. Dollar**

Remuneration Group Standard

Process	Rep	Color	Varnish	Flat Format	Paper Format	Cutting format	Cut	Cycle Elem	Print system	Cycles	Printers	Trimmed Waste	Makerea...
Magnetic Rece	1	4 x 0	0 x 0	2.56 x .5"	12 x 18"	12 x 18"	1/1	166	1 Side	11	Mantec 5600	19.59 %	23.23 %
Magnetic Rece	1	4 x 0	0 x 0	15.64 x .5"	42 x 60"	62 x 48"	1/1	189	1 Side	23	FD Indigo 5600	56.78 %	16.80 %

Substrate Cost

Description	Unit Qty	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Mag Receptive - 13 pt 12 x 18" 150 ppi	13	49.00	ft2	<input type="checkbox"/>	<input type="checkbox"/>	1.00	49.00
Mag Receptive - 13 pt 47 x 64" 150 ppi	3	63.00	ft2	<input type="checkbox"/>	<input type="checkbox"/>	1.00	63.00

Others Raw Material Cost

Description	Qty	UN	Reviewed	Provided	Cost Unit	Total Cost
Matte Laminate - Cold-Substrate roll - - Other grammages - Other Fields	135.00	ft2	<input type="checkbox"/>	<input type="checkbox"/>	0.28	37.80
Total - Wide Format UV	0.03	lbs	<input type="checkbox"/>	<input type="checkbox"/>	175.00	37.80

Transformation Cost

Total Process	Activity	Production Group	Rep	In	Setup Waste	Produ... Waste %	Speed	Cycle	Qty	UN	Fixed Setup	Rep	Product...	Cost Unit	Total Cost
															170.82
Magnetic Race	Digital Print F 4x0	HP Indigo 6600	1	1		10.00 %	800.00	126	10.00	Run		00:15	00:00:45		
Magnetic Race	Lamination	Cold Laminator	1	1		11.11 %	900.00	136	9.00	Cycles	Fixed Setup	00:30	00:00:36	152.00	77.52
Magnetic Race	Cut	Digital Cutting Table (iCut)	1	1	Setup Waste	Produ... Waste %	Speed	Cycle	Qty	UN		Rep	Product...	Cost Unit	Total Cost
							21.70	126	10.00	Cycles		00:20	00:02:58	66.00	49.47
Magnetic Race	Digital Print F 4x0	HP Indigo 6600	1	1		15.00 %	1,800.00	183	20.00	Run		00:15	00:00:36		
Magnetic Race	Lamination	Cold Laminator	1	2		12.50 %	900.00	183	16.00	Cycles		00:00	00:01:02	152.00	159.00
Magnetic Race	Cut	Digital Cutting Table (iCut)	1	1			24.30	183	18.00	Cycles		00:20	00:04:33	66.00	50.80
Magnetic Race	WFO Cut F 4x0	LFD Board	1	1			18.00	160	3.00	Cycles	00:17	00:03	00:10:02	108.00	277.05

Other Costs

Magnetic Recore Process	Cut	Digital Cutting Table (ICut)	1	1		7.00	80	5.00	Cycles	Reviewed	00:20	00:43:02	66.00	69.34
	Total	Description					Qty	UN			Provided		Cost Unit	Total Cost
Magnetic Recore	HP Indigo S600 Cost per click (complex) Cost Unit Activity Quantity + waste						44.00	Each	<input type="checkbox"/>	<input type="checkbox"/>			0.03	1.47
Magnetic Recore	HP Indigo S600 Cost per click (complex) Cost Unit Activity Quantity + waste						84.00	Each	<input type="checkbox"/>	<input type="checkbox"/>			0.03	2.81
	Total								<input type="checkbox"/>	<input type="checkbox"/>				4.28

Production Cost

Production Total Cost 368.12

Sale Cost
Production Cost

Production Total Cost	Rule	Default
1000	1	1000
1000	2	1000
1000	3	1000
1000	4	1000
1000	5	1000
1000	6	1000
1000	7	1000
1000	8	1000
1000	9	1000
1000	10	1000
1000	11	1000
1000	12	1000
1000	13	1000
1000	14	1000
1000	15	1000
1000	16	1000
1000	17	1000
1000	18	1000
1000	19	1000
1000	20	1000
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1000	23	1000
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1000	26	1000
1000	27	1000
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1000	86	1000
1000	87	1000
1000	88	1000
1000	89	1000
1000	90	1000
1000	91	1000
1000	92	1000
1000	93	1000
1000	94	1000
1000	95	1000
1000	96	1000
1000	97	1000
1000	98	1000
1000	99	1000
1000	100	1000

Delivery Method **Customer pick up**

Sales Type **Standard**

Qty **1,600.00**

Sale Cost

Commissions	Original %	Real %	Value
Commission Producer			
Commission Seller			
Target Price	Original %	Real %	Value
Commissions	5.00 %	5.00 %	20.25
Total	5.00 %	5.00 %	20.25

Sales price

Total		500 %		500 %		41.50 %							
Product	Destination	Qty	Un	% Margin	\$ Margin	% Value add	\$ Value add	Unit Price	Price x Thousands	Total price	% Target Margin/ Table	Ideal Price/ Table	% Discount
Magnetic Receptive - Default		400.00	Each	10.00 %	21.00	74.02 %	171.05	0.5776	577.65	231.06	10.00 %	231.06	
Magnetic Receptive - Default		1,200.00	Each	10.00 %	15.81	82.13 %	142.80	0.1449	144.89	173.87	10.00 %	173.87	
Total	Product Destination	Qty 1,600.00	Un	% Margin 10.00 %	\$ Margin 36.81	% Value add 77.81 %	\$ Value add 313.84	Unit Price 0.2531	Price x Thousands 253.08	Total price 404.93	% Target Margin/ Table 10.00 %	Ideal Price/ Table 404.93	% Discount

Product/ Delivery

Total Product		1,600.00 Delivery	200 %	Value 1 76.33	69.66 %	584.91	0.5248	524.78 Quantity	839.65 Unit	10.00 %	839.65 Value 2
Magnetic Receptive - 6 version		Default		182.56				0.00 lbs			
Magnetic Receptive - 2 version		Default		242.61				1.83 lbs			
Total Product		Delivery		Value 1 425.18	%	Value 2	-	Quantity 2.73	Unit lbs	Value 1	Value 2

Product/ Delivery

Production Price PrePress / Press

Total	Product	Delivery
Magnetic Receptive - 8 version	Default	
Magnetic Receptive - 2 version	Default	
Total	Product	Delivery

881.63			
Quantity	Unit	Value 1	Value 2
1,200.00	Each		1.62
400.00	Each		3.10
Quantity	Unit	Value 1	Value 2
1,600.00	Each		4.72

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