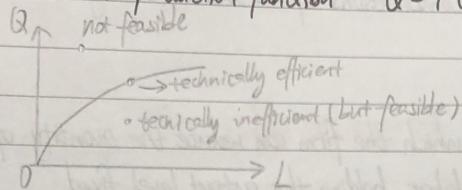


II Production function

- tells us the maximum quantity (Q) of output the firm can produce given the amount of L and K .

$$Q = F(L, K)$$

- short-run production function: $Q = F(L)$



III Marginal product

- Marginal product of labor: rate at which output level changes as quantity of labor changes.

$$MP_L = \frac{dQ}{dL} = \frac{\Delta Q}{\Delta L}$$

→ slope of the production function

IV Law of diminishing marginal returns

- Suppose capital is fixed, MP_L will eventually decline as the quantity of labor ↑.

V Diminishing total returns

- $Q \downarrow$ as $L \uparrow$
- MP_L is -ve

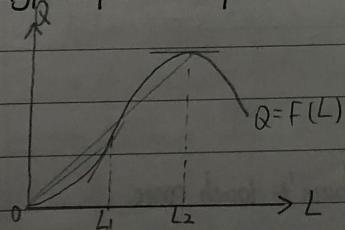
VI Average product

- Average product of labor: output per unit of labor

$$AP_L = \frac{Q}{L}$$

→ ray connecting origin and point $(L, F(L))$

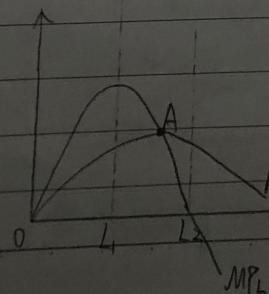
VII Typical production function



0 to L_1 : increasing marginal returns

L_1 to L_2 : diminishing marginal returns

L_2 above: diminishing total returns



At A: $MP = AP$

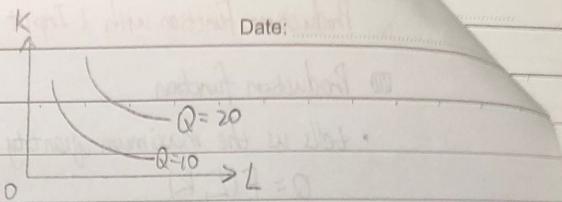
left of A: $MP > AP$

right of A: $MP < AP$

MP crosses AP at its highest point!

III Production function with 2 inputs

- $Q = F(L, K)$
- $MP_L = \frac{\partial Q}{\partial L}$, $MP_K = \frac{\partial Q}{\partial K}$
- isoquant: a curve that connects all combinations of L and K that generate same level of output.



IV Marginal rate of technical substitution

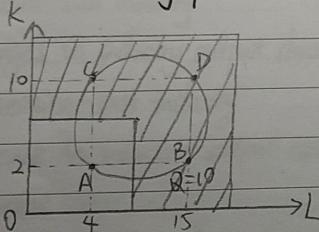
- MRTS of labor for capital: rate at which the firm can reduce the quantity of capital for more labor, holding the output level fixed.

$$MRTS_{L,K} = -\frac{dk}{dl} \text{ same } Q = -\frac{\frac{\partial Q}{\partial K}}{\frac{\partial Q}{\partial L}}$$

→ negative of the slope of isoquant.
- Diminishing MRTS: isoquant convex to origin
- $MRTS_{L,K} = \frac{MP_L}{MP_K}$

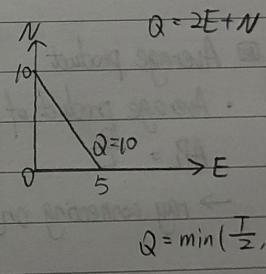
V Uneconomic region of production

- In uneconomic region of production, at least 1 marginal product is -ve.
- Cost-minimizing firms never produce in the uneconomic region of production.



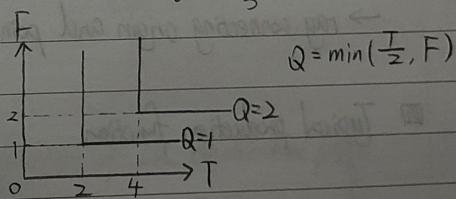
VI Perfect substitutes

- Linear production function, linear isoquant, MRTS constant



VII Perfect complements

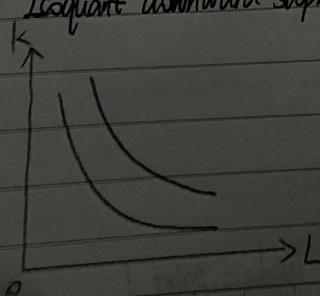
- Min production function, L-shaped isoquant



VIII Cobb-Douglas Production function

- $Q = AL^\alpha K^\beta$, $A > 0$, $\alpha > 0$, $\beta > 0$
- Isoquant downward sloping, smooth, convex & doesn't touch axes.

$$MRTS_{L,K} = \frac{\alpha K}{\beta L}$$



No.: Returns to Scale, Technological Progress

Date:

IV Returns to scale

- measures the rate at which output \uparrow when all inputs \uparrow proportionately.
- Suppose when L increases to aL and K increases to aK . ($a > 1$), output increases to bQ .
- $\rightarrow b > a$: increasing returns to scale
- $b = a$: constant ...
- $b < a$: decreasing
- increasing returns to scale \rightarrow isoquants closer to each other, compared to constant returns to scale.

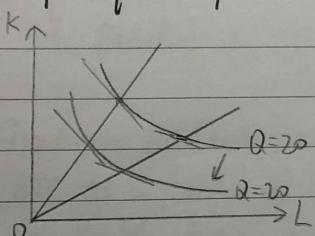
V Technological progress

- We have tech progress if for any given combination of inputs, firm produces higher Q .

Or, to produce any Q , the firm uses less input.

- Neutral tech progress

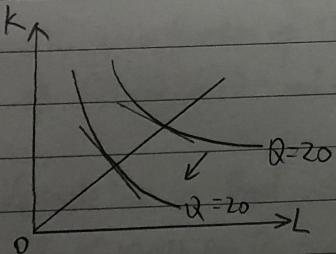
\rightarrow if isoquant shifts inward + $MRTS_{L,K}$ along any ray from origin remains the same.



- Capital-saving tech progress (labor more productive)

\rightarrow if isoquant shifts inward + $MRTS_{L,K}$ along any ray from origin increases.

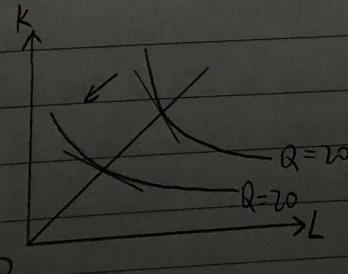
$$\rightarrow MRTS_{L,K} = \frac{MP_L}{MP_K}, MP_L \uparrow \text{relative to } MP_K$$



- Labor-saving tech progress (capital more productive)

\rightarrow if isoquant shifts inward + $MRTS_{L,K}$ along any ray from origin \downarrow .

$$\rightarrow MRTS_{L,K} = \frac{MP_L}{MP_K}, MP_K \uparrow \text{relative to } MP_L$$



We can just compare MRTS for Cobb-Douglas Production Functions

* Comparing equations of MRTS \neq Comparing MRTS along a ray from origin!

No.: Concepts of Costs, Cost in the Short Run

Date:

④ Opportunity cost

- cost associated with the best alternative that is not chosen.
- = economic cost = explicit + implicit costs

④ Sunk cost

- cost that can never be recovered no matter what you do.
→ sunk costs are irrelevant for future decisions

④ Short-run total cost

- capital fixed at k_0

$$STC = wL + rk_0$$

- Firm chooses L to minimize total cost of production

$$\min_w wL + rk_0$$

s.t. $F(L, k_0) = Q_0 \rightarrow$ tells how much L to use (cost-minimizing quantity of labor)

④ Short-run total cost curve

- STC as a function of Q , holding w & r fixed

e.g. $Q = KL$, $K = 2$, $w = 2$, $r = 3$

$$STC(Q) = wL + rk = 2L + 3k = 2\left(\frac{Q}{2}\right) + b = Q + b$$

④ Short-run total cost function

- STC as a function of Q , w and r .

e.g. $STC(Q, w, r) = wL + rk = w\left(\frac{Q}{2}\right) + 2r$

④ Variable Cost vs Fixed cost

- VC varies as Q changes

= 0 when $Q = 0$

- FC — doesn't vary with Q as long as $Q > 0$

In SR, for any $Q > 0$, $STC(Q) = wL + rk_0 = VC(Q) + FC$

$$FC = rk_0$$

④ Sunk cost & STC at $Q=0$ ($STC(Q) = VC(Q) + FC$)

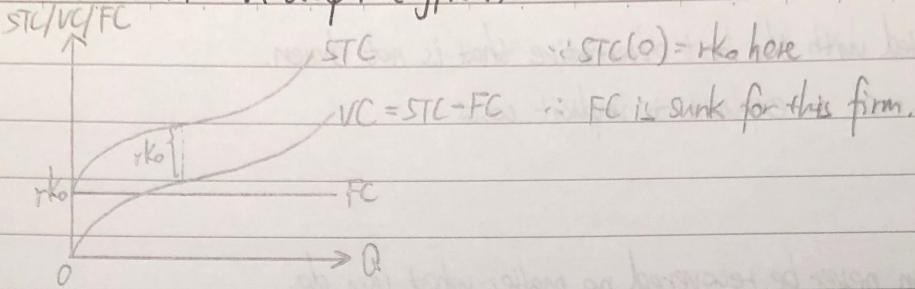
- FC is non-sunk : $STC(0) = 0$

FC is sunk : $STC(0) = FC$

part of FC is sunk : $STC(0) = \text{sunk part of FC}$

* Whether FC is sunk or not only affects STC when you don't produce anything!

■ STC, VC, FC in Graph (typical)



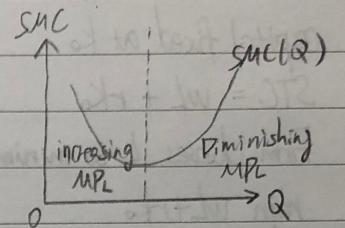
■ Short-run marginal cost

- rate at which STC changes with output

$$SMC(Q) = \frac{d STC(Q)}{d Q} = \frac{\Delta STC(Q)}{\Delta Q}$$

→ slope of STC curve OR VC curve

↑ slope of STC



■ Diminishing marginal return (of labor) and SMC

$$SMC = \frac{\Delta VC}{\Delta Q} = \frac{w \Delta L}{\Delta Q} = \frac{w}{MP_L}$$

→ If we have diminishing marginal returns (assume $MP_L > 0$), then $SMC \uparrow$ as $Q \uparrow$.

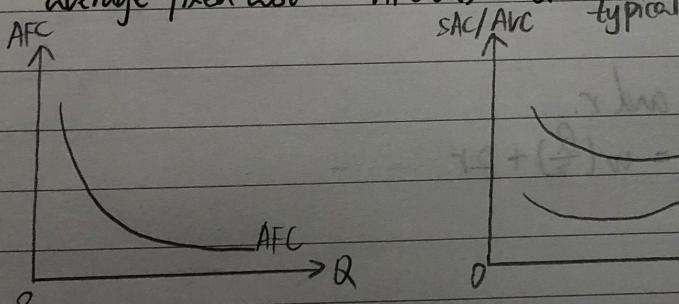
↳ SMC upward sloping (vice versa)

■ Short-run average costs

- short-run average total cost : $SAC(Q) = \frac{STC(Q)}{Q}$

- average variable cost : $AVC(Q) = \frac{VC(Q)}{Q}$

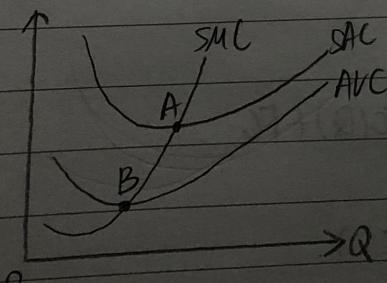
- average fixed cost : $AFC(Q) = \frac{FC}{Q}$



① SAC higher than AVC

② they get closer as $Q \uparrow$

■ SMC crosses SAC & AVC at the minimum points of SAC & AVC



No. Long-Run Cost Minimizing Input Choice, Long-Run cost curves

Date:

IV Isocost

- connects all combinations of L and K that cost the firm same amount of money

$$wL + rk = TC$$

$$\rightarrow \text{slope of isocost} = -\frac{w}{r}$$

\rightarrow higher isocost, higher total cost

- 2 pts on the same isoquant are not necessarily on the same isocost. (vice versa)

- For any output level Q_0 , firm chooses L & K to minimize total cost of production.

$$\min_{L,K} wL + rk$$

$$\text{s.t. } F(L, K) = Q_0$$

V Cost-minimizing input choice

- On the isoquant & on the lowest isocost

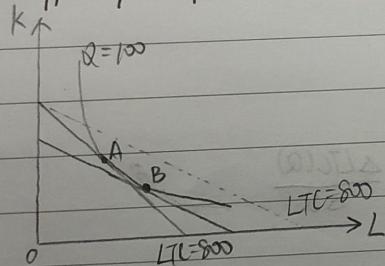
- ① on isoquant: $F(L, K) = Q_0$

$$\text{② Tangency condition: } MRTSL,K = \frac{w}{r}$$

$$\hookrightarrow \text{equivalently, } MRTSL,K = \frac{MP_L}{MP_K} = \frac{w}{r} \Rightarrow \frac{MP_L}{w} = \frac{MP_K}{r}$$

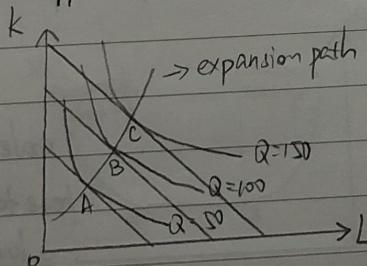
VI Comparative statics

- Suppose price of labor \downarrow



From A to B: the firm uses more labor & less capital

- Suppose $Q \uparrow$



The firm uses more labor & more capital

expansion path: a curve that goes through cost-minimizing choice of inputs when the firm changes output level without changing input prices.

- Normal input

Cost-minimizing quantity of the input \uparrow when output \uparrow , holding input prices fixed

- Inferior input

Cost-minimizing quantity of the input \downarrow when output \uparrow , holding input prices fixed.

■ Input demand function

- As input prices / output level change, firm's cost-minimizing choice of labor & capital may change.
- Demand function of an input:

Cost-minimizing choice of input as a function of w, r, Q .

e.g. $Q = KL$, w, r input prices

→ to minimize cost, firm chooses K & L such that

$$\frac{K}{L} = \frac{w}{r} \Rightarrow K = \frac{w}{r} L, L = \frac{r}{w} K$$

$$\text{subst } Q = KL = \left(\frac{w}{r} L\right) L = \frac{w}{r} L^2$$

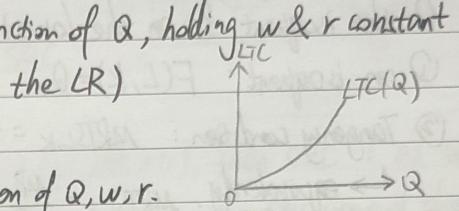
$$\rightarrow \text{demand function of labor : } L(w, r, Q) = \sqrt{\frac{rQ}{w}} \quad \rightarrow \text{normal inputs}$$

$$\dots \text{capital : } K(w, r, Q) = \sqrt{\frac{wQ}{r}}$$

■ Long-run total cost curve / function

- Long-run total cost curve: LTC as a function of Q , holding w & r constant.

→ $LTC = 0$ when $Q = 0$ (no fixed cost in the LR)



- Long-run total cost function: LTC as a function of Q, w, r .

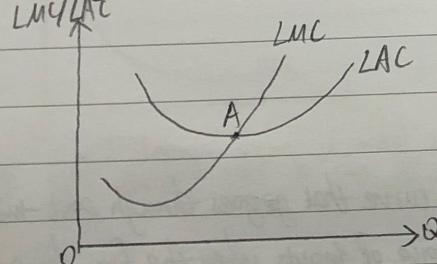
e.g. cost-minimizing choice of labor & capital : $L(w, r, Q) = \sqrt{\frac{rQ}{w}}$, $K(w, r, Q) = \sqrt{\frac{wQ}{r}}$

$$LTC(Q, w, r) = wL + rK = w\sqrt{\frac{rQ}{w}} + r\sqrt{\frac{wQ}{r}} = 2\sqrt{wrQ}$$

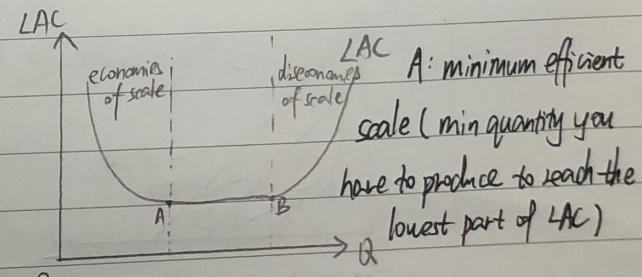
■ Average cost & marginal cost

- Long-run average cost : $LAC(Q) = \frac{LTC(Q)}{Q}$

- Long-run marginal cost : $LMC(Q) = \frac{d LTC(Q)}{d Q} = \frac{\Delta LTC(Q)}{\Delta Q}$



LMC crosses LAC at the minimum point of LAC.



- Economies of scale : LAC is decreasing in Q

Diseconomies of scale : LAC is increasing in Q .

- Source of economies of scale ← indivisible input

returns to specialization

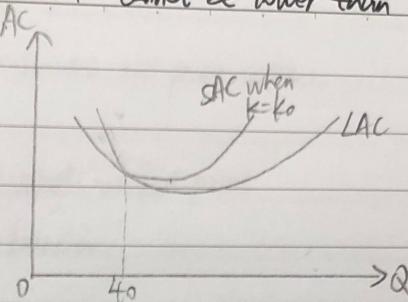
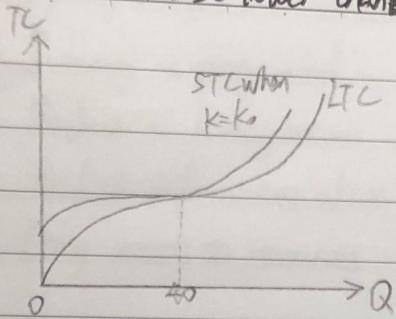
- Source of diseconomies of scale — managerial diseconomies of scale

An $a\%$ ↑ in Q requires a more than $a\%$ ↑ in firm's spending on managers.

No.: Short-run Cost vs. Long-Run Cost

Date:

- II STC cannot be lower than LTC \rightarrow SAC cannot be lower than LAC



\hookrightarrow As long as STC & LTC are smooth (MC defined), then the point where $STC = LTC$ will be a tangency point and $SMC = LMC$.

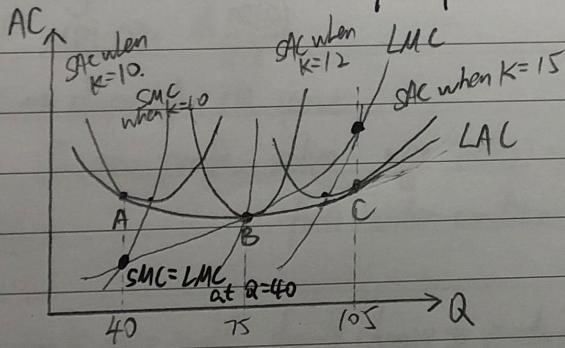
- Suppose in SR, $K = k_0$.

Suppose when firm produces Q_0 , k_0 is the cost-minimizing capital choice in LR.

\rightarrow When $Q = Q_0$, input choices are the same in SR and LR.

$$\begin{aligned} STC &= LTC \\ SAC &= LAC \\ SMC &= LMC \text{ (if MC defined)} \end{aligned}$$

- IV LAC is the lower envelope of SAC



No.: Short-Run Supply Curve, Short-Run Market Equilibrium, Producer Surplus in the Short Run
Date:

④ Perfectly competitive market

- Industry is fragmented - firms & consumers are price takers.
- Product is homogeneous
- Perfect information about prices - 1 single market price
- Easy access to resources - no entry barrier.

④ SR vs. LR

- SR ← at least 1 input fixed
firms choose output to max profit
- LR ← all inputs adjustable
firms choose output to max profit
firms decide whether to enter/exit market.

④ Profit & Revenue

- $\pi(Q) = TR(Q) - TC(Q)$
- marginal revenue: rate at which TR changes with output.
 $MR(Q) = \frac{dTR(Q)}{dQ}$
→ slope of TR curve
- To max profit, solve $\max_Q TR(Q) - TC(Q)$
first-order condition: $MR(Q) - MC(Q) = 0$
 $MR(Q) = MC(Q)$ → apply to any profit-max

→ to max profit, should choose to produce at quantity where $MR=MC$. firm, no matter market.

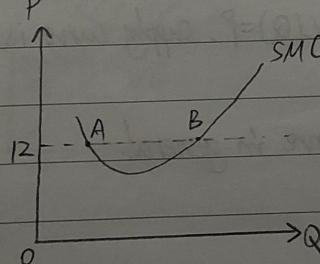
- In perfectly competitive market,

$$TR(Q) = PQ \rightarrow MR(Q) = P$$

To max profit, $P = MC(Q)$

④ Profit-maximizing optimal output choice : $P = SMC$

- $P > SMC$: should produce more to ↑ profit
- $P < SMC$: should produce less to ↑ profit



A: profit-minimizing point

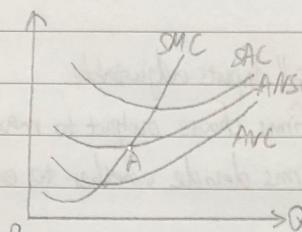
B: profit-maximizing point

* To max profit, shouldn't produce at the part of MC curve that is downward-sloping!

IV Non-sunk cost vs. Sunk cost

$\begin{matrix} SR \\ \text{total cost} \end{matrix}$

- FC may / may not be sunk
- Total non-sunk cost : $TNSC = \text{Total variable cost} + \text{total non-sunk fixed cost}$.
- Total sunk cost : $TSC = \text{total sunk fixed cost}$
- If all FC is non-sunk : $TNSC = STC$ → $TNSC$ in between VC & STC
- If all FC is sunk : $TNSC = VC$



SMC crosses ANSC at the min point of ANSC

V Should the firm produce at all?

- if doesn't produce : $\pi = -TSC$
- if produces : $\pi = TR(Q) - TNSC(Q) - TSC$
- Firm only produces when $P \geq ANSC(Q)$

$$TR(Q) \geq TNSC(Q)$$

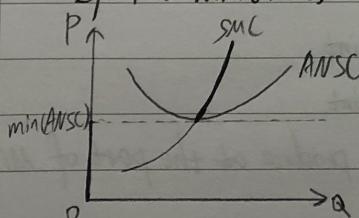
$$PQ \geq ANSC(Q) \times Q$$

VI Profit-maximizing conditions in SR

- When $P \geq \min(ANSC)$, each firm should choose a level of Q such that
 - ① at that output level, $P = SMC$
 - ② SMC is non-decreasing in Q .
- When $P < \min(ANSC)$, each firm should set $Q=0$.

VII Individual firm's supply curve SR

- SR supply curve for an individual firm is the profit-maximizing quantity for the firm as a function of the market price.
- If $P < \min(ANSC)$: $Q=0$, supply curve is the vertical axis
- If $P \geq \min(ANSC)$: Firm chooses Q such that $SAC(Q)=P$, supply curve is the SAC curve.



— : firm's SR supply curve in general.

VIII Short-run market supply curve

- horizontal sum of all individual firm's supply curve.
- eg. 100 firms, $Q_f = \frac{P}{2}$
- $S(P) = 100 \left(\frac{P}{2}\right) = 50P$

④ SR market equilibrium (in a competitive market)

- ① Total quantity demanded = total quantity supplied
- ② Each firm produces at the profit-maximizing output level given the equilibrium price.
- ③ Each consumer buys at the utility-maximizing quantity given the equilibrium price.
 $\rightarrow S(P) = D(P)$

④ Profit at SR Market equilibrium

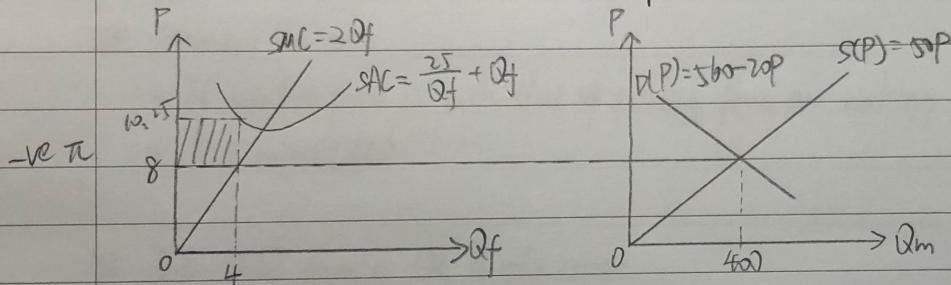
- $\pi = TR - STC = P \times Q_f - SAC(Q_f) \times Q_f$
 $= [P - SAC(Q_f)] Q_f$

$\rightarrow P > SAC(Q_f)$, firm's profit is +ve at output level Q_f .

$P < SAC(Q_f)$, firm's profit is -ve at output level Q_f .

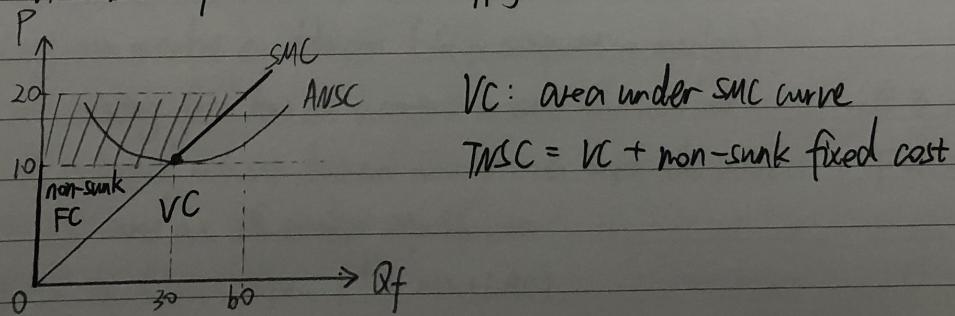
\rightarrow Negative profit is possible in SR market equilibrium.

(\because sunk cost not considered when firms decide how much to produce)



④ Producer Surplus (PS)

- diff between the amt producers actually receive by producing & selling a certain units and the amt producers have to receive to produce a certain units.
- $PS = \text{total revenue} - \text{total non-sunk cost}$
- Area below price and above supply curve



VC: area under SMC curve

$TNSC = VC + \text{non-sunk fixed cost}$

No.: Long-Run Equilibrium, LR Market Supply Curve

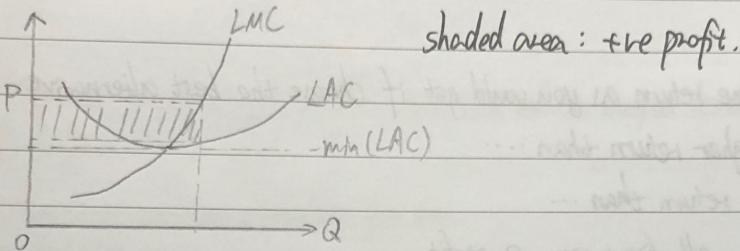
Date:

IV Long-Run profit-maximizing output choice

- $MR = P = LMC$
- $P > LMC$: producing too little, adjust both K & L to increase Q .
- $P < LMC$: producing too much, adjust both K & L to decrease Q .

V Incentive for entry

- If market price is such that if enters, firm can make +ve profit. $TR > LTC$
 $\Rightarrow Q : P > LAC$
- $P > \min(LAC)$

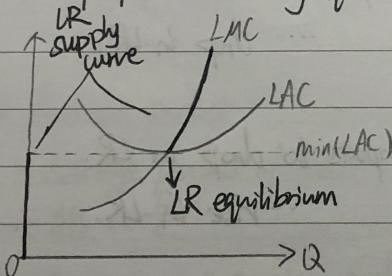


VI Incentive for exit

- If market price is such that existing firms are making -ve profit.
- $P < \min(LAC)$

VII Individual firm's LR supply curve

- the profit-maximizing quantity for the firm in the LR as a function of market price.



VIII Long-run market equilibrium (in a competitive market)

- ① No existing firm has an incentive to exit the market $P \geq \min(LAC)$
- ② No potential entrant has an incentive to enter the market. $P \leq \min(LAC)$
- ③ ④ ⑤ same as SR market equilibrium.

→ LR equilibrium price $P^* = \min(LAC)$

LR equilibrium output for each firm: $P^* = LMC(Q^*) = \min(LAC) = LAC(Q^*)$

LR equilibrium profit for each firm: $[P^* - LAC(Q^*)] Q^* = 0$!

→ no. of firms not fixed in LR

no. of firms in LR equilibrium can be determined.

④ LR Dynamic: Entry

profit \rightarrow entry \rightarrow market supply curve shifts right \rightarrow price falls \rightarrow no more incentive for entry
 \rightarrow entry stops (LR equilibrium)

④ LR Dynamic: Exit

loss \rightarrow exit \rightarrow market supply curve shifts left \rightarrow price rises \rightarrow no more incentive to exit
 \rightarrow exit stops (LR equilibrium)

④ Economic profit

- 0 : getting the same return as you could get if choose the best alternative.
 - +ve : ... ~~higher return than~~ ...
 - ve : ... less return than ...
- \rightarrow In LR equilibrium, all firms earn 0 profit.

④ Input prices in LR

- Constant-cost industry
 changes in industry output does not affect input prices in LR.
- Increasing-cost industry
 increase in industry output causes the prices of inputs to rise in LR.
 decrease ... \cdots drop in LR.
- Decreasing-cost industry
 increase in industry output causes the prices of inputs to drop in LR.
 decrease ... \cdots rise in LR.

④ LR market supply curve

- total quantity supplied in LR equilibrium as a function of LR equilibrium price
- \rightarrow constant-cost industry : horizontal curve
- Increasing-cost industry : upward sloping
- decreasing-cost industry : downward sloping