```
#importing libraries
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
from scipy.stats import t
import warnings
warnings.filterwarnings('ignore')
import copy
```

df = pd.read\_csv('walmart\_data.csv')

df.head()

	User_ID	Product_ID	Gender	Age	<b>Occupation</b>	City_Category	Stay_In_Current_City_
0	1000001	P00069042	F	0- 17	10	А	
1	1000001	P00248942	F	0- 17	10	А	
2	1000001	P00087842	F	0- 17	10	А	
4							

Next steps:

View recommended plots

df.tail()

	User_ID	Product_ID	Gender	Age	<b>Occupation</b>	City_Category	Stay_In_Current_C
50075	1001667	P00145942	М	51- 55	16	В	
50076	1001667	P00044442	М	51- 55	16	В	
50077	1001667	P00036842	М	51- 55	16	В	
<b>▲</b>							•

df.shape

(50080, 10)

df.info()

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 50080 entries, 0 to 50079
Data columns (total 10 columns):
# Column Non-Null Count Dtype
```

```
0 User_ID
                               50080 non-null int64
1 Product_ID
                               50080 non-null object
                               50080 non-null object
 2
    Gender
3
   Age
                              50080 non-null object
                              50080 non-null int64
4
   Occupation
                              50080 non-null object
    City_Category
6 Stay_In_Current_City_Years 50080 non-null object
7 Marital_Status
                               50080 non-null int64
   Product_Category
                               50079 non-null float64
8
9
    Purchase
                               50079 non-null float64
dtypes: float64(2), int64(3), object(5)
memory usage: 3.8+ MB
```

# **Changing the Datatype of Columns**

```
for i in df.columns[:-1]:
df[i] = df[i].astype('category')
df.info()
    <class 'pandas.core.frame.DataFrame'>
    RangeIndex: 50080 entries, 0 to 50079
    Data columns (total 10 columns):
        Column
                                   Non-Null Count Dtype
    --- -----
                                   -----
                                   50080 non-null category
       User ID
     0
     1
       Product_ID
                                   50080 non-null category
     2 Gender
                                  50080 non-null category
                                  50080 non-null category
     3 Age
        Occupation 0
                                   50080 non-null category
       City Category
                                  50080 non-null category
     6 Stay_In_Current_City_Years 50080 non-null category
     7
         Marital_Status
                                   50080 non-null category
         Product_Category
                                   50079 non-null category
```

dtypes: category(9), float64(1)
memory usage: 1.2 MB

Purchase

# Satistical summary of object type columns

df.describe(include = 'category')

	User_ID	Product_ID	Gender	Age	<b>Occupation</b>	City_Category	Stay_In_Curren
count	50080	50080	50080	50080	50080	50080	
unique	5426	3098	2	7	21	3	
top	1000889	P00265242	М	26-35	4	В	
freq	137	159	37868	19755	6543	20777	
4							<b>+</b>

50079 non-null float64

# Satistical summary of numerical data type columns

df.describe()

	Purchase
count	225389.000000
mean	9318.194331
std	4971.776715
min	185.000000
25%	5860.000000
50%	8059.000000
75%	12061.000000
max	23961.000000

# **Duplicate Detection**

```
df.duplicated().value_counts()
```

False 50080 dtype: int64

Double-click (or enter) to edit

### Sanity Check for columns

```
for i in df.columns:
print('Unique Values in',i,'column are :-')
print(df[i].unique())
print('-'*70)
    Unique Values in User ID column are :-
    [1000001, 1000002, 1000003, 1000004, 1000005, ..., 1001621, 1001633, 1001638, 1001653
    Length: 5426
    Categories (5426, int64): [1000001, 1000002, 1000003, 1000004, ..., 1006036, 1006037,
    -----
                                        Unique Values in Product ID column are :-
    ['P00069042', 'P00248942', 'P00087842', 'P00085442', 'P00285442', ..., 'P00262042', '
    Length: 3098
    Categories (3098, object): ['P00000142', 'P00000242', 'P00000342', 'P00000442', ...,
                              'P0099742', 'P0099842', 'P0099942']
    Unique Values in Gender column are :-
    ['F', 'M']
    Categories (2, object): ['F', 'M']
```

```
Unique Values in Age column are :-
    ['0-17', '55+', '26-35', '46-50', '51-55', '36-45', '18-25']
    Categories (7, object): ['0-17', '18-25', '26-35', '36-45', '46-50', '51-55', '55+']
    Unique Values in Occupation column are :-
    [10, 16, 15, 7, 20, ..., 18, 5, 14, 13, 6]
    Length: 21
    Categories (21, int64): [0, 1, 2, 3, ..., 17, 18, 19, 20]
    Unique Values in City_Category column are :-
    ['A', 'C', 'B']
    Categories (3, object): ['A', 'B', 'C']
                                          _____
    Unique Values in Stay_In_Current_City_Years column are :-
    ['2', '4+', '3', '1', '0']
    Categories (5, object): ['0', '1', '2', '3', '4+']
    Unique Values in Marital_Status column are :-
    [0, 1]
    Categories (2, int64): [0, 1]
    Unique Values in Product_Category column are :-
    [3.0, 1.0, 12.0, 8.0, 5.0, ..., 18.0, 10.0, 17.0, 9.0, NaN]
    Categories (18, float64): [1.0, 2.0, 3.0, 4.0, ..., 15.0, 16.0, 17.0, 18.0]
    Unique Values in Purchase column are :-
    [ 8370. 15200. 1422. ... 15927. 20056. nan]
             <ipython-input-15-5317717e4240>:3: FutureWarning: Index.ravel returning ndarray is de
      print(df[i].unique())
df['Marital_Status'] = df['Marital_Status'].replace({0:'Unmarried',1:'Married'})
df['Marital Status'].unique()
    ['Unmarried', 'Married']
```

```
Categories (2, object): ['Unmarried', 'Married']
```

### Missing Value Analysis

```
df.isnull().sum()
     User ID
                                     0
     Product ID
                                     0
     Gender
     Age
                                     0
     Occupation
                                    0
     City_Category
     Stay_In_Current_City_Years
                                    0
     Marital_Status
                                    0
     Product Category
                                    1
     Purchase
                                     1
     dtype: int64
```

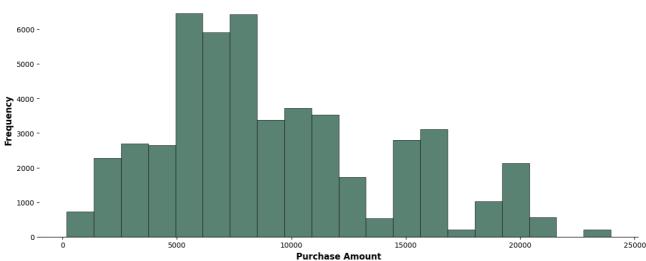
# **Univariate Analysis**

Numerical Variables

**Purchase Amount Distribution** 

```
#setting the plot style
fig = plt.figure(figsize = (15,10))
gs = fig.add_gridspec(2,1,height_ratios=[0.65, 0.35])
#creating purchase amount histogram
ax0 = fig.add_subplot(gs[0,0])
ax0.hist(df['Purchase'],color= '#5C8374',linewidth=0.5,edgecolor='black',bins = 20)
ax0.set_xlabel('Purchase Amount',fontsize = 12,fontweight = 'bold')
ax0.set_ylabel('Frequency',fontsize = 12,fontweight = 'bold')
#removing the axis lines
for s in ['top','left','right']:
ax0.spines[s].set_visible(False)
#setting title for visual
ax0.set_title('Purchase Amount Distribution',{'font':'serif', 'size':15,'weight':'bold'})
#creating box plot for purchase amount
ax1 = fig.add subplot(gs[1,0])
boxplot = ax1.boxplot(x = df['Purchase'], vert = False, patch_artist = True, widths = 0.5)
# Customize box and whisker colors
boxplot['boxes'][0].set(facecolor='#5C8374')
# Customize median line
boxplot['medians'][0].set(color='red')
# Customize outlier markers
for flier in boxplot['fliers']:
flier.set(marker='o', markersize=8, markerfacecolor= "#4b4b4c")
#removing the axis lines
for s in ['top','left','right']:
ax1.spines[s].set_visible(False)
#adding 5 point summary annotations
info = [i.get_xdata() for i in boxplot['whiskers']] #getting the upperlimit,Q1,Q3 and low
median = df['Purchase'].quantile(0.5) #getting Q2
for i,j in info: #using i,j here because of the output type of info list comprehension
 ax1.annotate(text = f''(i:.1f)'', xy = (i,1), xytext = (i,1.4), fontsize = 12,
 arrowprops= dict(arrowstyle="<-", lw=1, connectionstyle="arc,rad=0"))</pre>
 ax1.annotate(text = f''(j:.1f)'', xy = (j,1), xytext = (j,1.4), fontsize = 12,
 arrowprops= dict(arrowstyle="<-", lw=1, connectionstyle="arc,rad=0"))</pre>
#adding the median separately because it was included in info list
ax1.annotate(text = f"{median:.1f}",xy = (median,1),xytext = (median + 1,1.4),fontsize =
arrowprops= dict(arrowstyle="<-", lw=1, connectionstyle="arc,rad=0"))</pre>
#removing y-axis ticks
ax1.set_yticks([])
#adding axis label
ax1.set_xlabel('Purchase Amount',fontweight = 'bold',fontsize = 12)
plt.show()
```







# Calculating the Number of Outliers

len(df.loc[df['Purchase'] > 21399, 'Purchase'])

241

### Categorical Variables

```
#setting the plot style
fig = plt.figure(figsize = (15,12))
gs = fig.add_gridspec(1,3)
# creating pie chart for gender disribution
ax0 = fig.add_subplot(gs[0,0])
color_map = ["#3A7089", "#4b4b4c"]
ax0.pie(df['Gender'].value_counts().values,labels = df['Gender'].value_counts().index,aut
 shadow = True,colors = color_map,textprops={'fontsize': 13, 'color': 'black'})
#setting title for visual
ax0.set_title('Gender Distribution',{'font':'serif', 'size':15,'weight':'bold'})
# creating pie chart for marital status
ax1 = fig.add_subplot(gs[0,1])
color_map = ["#3A7089", "#4b4b4c"]
ax1.pie(df['Marital_Status'].value_counts().values,labels = df['Marital_Status'].value_co
shadow = True,colors = color_map,textprops={'fontsize': 13, 'color': 'black'})
#setting title for visual
ax1.set_title('Marital Status Distribution',{'font':'serif', 'size':15,'weight':'bold'})
# creating pie chart for city category
ax1 = fig.add_subplot(gs[0,2])
color_map = ["#3A7089", "#4b4b4c", '#99AEBB']
ax1.pie(df['City_Category'].value_counts().values,labels = df['City_Category'].value_coun
 shadow = True,colors = color_map,textprops={'fontsize': 13, 'color': 'black'})
#setting title for visual
ax1.set_title('City Category Distribution',{'font':'serif', 'size':15,'weight':'bold'})
plt.show()
```

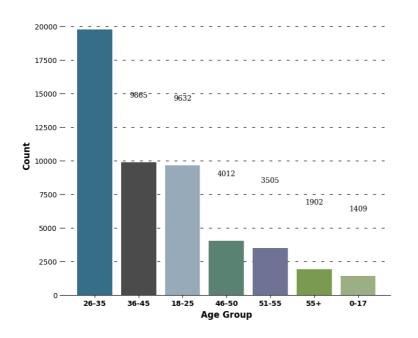


### Customer Age Distribution

```
#setting the plot style
fig = plt.figure(figsize = (15,7))
gs = fig.add_gridspec(1,2,width_ratios=[0.6, 0.4])
# creating bar chart for age disribution
ax0 = fig.add subplot(gs[0,0])
temp = df['Age'].value_counts()
color_map = ["#3A7089", "#4b4b4c", '#99AEBB', '#5C8374', '#6F7597', '#7A9D54', '#9EB384']
ax0.bar(x=temp.index,height = temp.values,color = color_map,zorder = 2)
#adding the value counts
for i in temp.index:
ax0.text(i,temp[i]+5000,temp[i],{'font':'serif','size' : 10},ha = 'center',va = 'center'
#adding grid lines
ax0.grid(color = 'black',linestyle = '--', axis = 'y', zorder = 0, dashes = (5,10))
#removing the axis lines
for s in ['top','left','right']:
ax0.spines[s].set_visible(False)
#adding axis label
ax0.set_ylabel('Count',fontweight = 'bold',fontsize = 12)
ax0.set_xlabel('Age Group',fontweight = 'bold',fontsize = 12)
ax0.set_xticklabels(temp.index,fontweight = 'bold')
#creating a info table for age
ax1 = fig.add_subplot(gs[0,1])
age_info = age_info = [['26-35','40%'],['36-45','20%'],['18-25','18%'],['46-50','8%'],['5
 ['0-17','3%']]
color_2d = [["#3A7089",'#FFFFFF'],["#4b4b4c",'#FFFFFF'],['#99AEBB','#FFFFFF'],['#5C8374',
 ['#7A9D54','#FFFFFF'],['#9EB384','#FFFFFF']]
table = ax1.table(cellText = age_info, cellColours=color_2d, cellLoc='center',colLabels =
colLoc = 'center', bbox = [0, 0, 1, 1])
table.set fontsize(15)
#removing axis
ax1.axis('off')
#setting title for visual
fig.suptitle('Customer Age Distribution',font = 'serif', size = 18, weight = 'bold')
plt.show()
```

<ipython-input-21-39a9eb623ad6>:22: UserWarning: FixedFormatter should only be used t
ax0.set\_xticklabels(temp.index,fontweight = 'bold')

### **Customer Age Distribution**



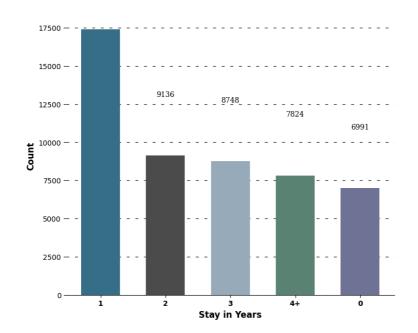
Age Group	Percent Dist.
26-35	40%
36-45	20%
18-25	18%
46-50	8%
51-55	7%
55+	4%
0-17	3%

# Customer Stay In current City Distribution

```
#setting the plot style
fig = plt.figure(figsize = (15,7))
gs = fig.add_gridspec(1,2,width_ratios=[0.6, 0.4])
# creating bar chart for Customer Stay In current City
ax1 = fig.add subplot(gs[0,0])
temp = df['Stay In Current City Years'].value counts()
color_map = ["#3A7089", "#4b4b4c", '#99AEBB', '#5C8374', '#6F7597']
ax1.bar(x=temp.index,height = temp.values,color = color_map,zorder = 2,width = 0.6)
#adding the value counts
for i in temp.index:
ax1.text(i,temp[i]+4000,temp[i],{'font':'serif','size' : 10},ha = 'center',va = 'center'
#adding grid lines
ax1.grid(color = 'black',linestyle = '--', axis = 'y', zorder = 0, dashes = (5,10))
#removing the axis lines
for s in ['top','left','right']:
ax1.spines[s].set_visible(False)
#adding axis label
ax1.set_ylabel('Count',fontweight = 'bold',fontsize = 12)
ax1.set_xlabel('Stay in Years',fontweight = 'bold',fontsize = 12)
ax1.set_xticklabels(temp.index,fontweight = 'bold')
#creating a info table for Customer Stay In current City
ax2 = fig.add_subplot(gs[0,1])
stay_info = [['1','35%'],['2','19%'],['3','17%'],['4+','15%'],['0','14%']]
color_2d = [["#3A7089",'#FFFFFF'],["#4b4b4c",'#FFFFFF'],['#99AEBB','#FFFFFF'],['#5C8374',
table = ax2.table(cellText = stay_info, cellColours=color_2d, cellLoc='center',colLabels
colLoc = 'center', bbox = [0, 0, 1, 1])
table.set_fontsize(15)
#removing axis
ax2.axis('off')
#setting title for visual
fig.suptitle('Customer Current City Stay Distribution',font = 'serif', size = 18, weight
plt.show()
```

<ipython-input-22-3f7de575671a>:22: UserWarning: FixedFormatter should only be used t
ax1.set\_xticklabels(temp.index,fontweight = 'bold')

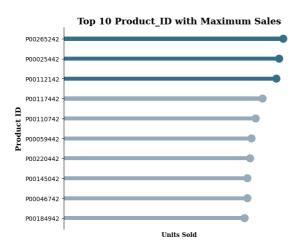
### **Customer Current City Stay Distribution**

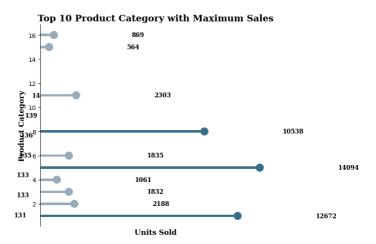


Stay in Years	Percent Dist.
1	35%
2	19%
3	17%
4+	15%
0	14%

Top 10 Products and Categories: Sales Snapshot

```
#setting the plot style
fig = plt.figure(figsize = (15,6))
gs = fig.add_gridspec(1,2)
#Top 10 Product_ID Sales
ax = fig.add_subplot(gs[0,0])
temp = df['Product_ID'].value_counts()[0:10]
# reversing the list
temp = temp.iloc[-1:-11:-1]
color_map = ['#99AEBB' for i in range(7)] + ["#3A7089" for i in range(3)]
#creating the plot
ax.barh(y = temp.index,width = temp.values,height = 0.2,color = color_map)
ax.scatter(y = temp.index, x = temp.values, s = 150 , color = color_map )
#removing x-axis
ax.set_xticks([])
#adding label to each bar
for y,x in zip(temp.index,temp.values):
ax.text( x + 50 , y , x,{'font':'serif', 'size':10,'weight':'bold'},va='center')
#removing the axis lines
for s in ['top','bottom','right']:
ax.spines[s].set_visible(False)
#adding axis labels
ax.set_xlabel('Units Sold',{'font':'serif', 'size':10,'weight':'bold'})
ax.set_ylabel('Product ID',{'font':'serif', 'size':12,'weight':'bold'})
#creating the title
ax.set_title('Top 10 Product_ID with Maximum Sales',
{'font':'serif', 'size':15, 'weight':'bold'})
#Top 10 Product Category Sales
ax = fig.add_subplot(gs[0,1])
temp = df['Product_Category'].value_counts()[0:10]
# reversing the list
temp = temp.iloc[-1:-11:-1]
#creating the plot
ax.barh(y = temp.index,width = temp.values,height = 0.2,color = color_map)
ax.scatter(y = temp.index, x = temp.values, s = 150 , color = color_map )
#removing x-axis
ax.set_xticks([])
#adding label to each bar
for y,x in zip(temp.index,temp.values):
ax.text( x + 5000 , y , x,{'font':'serif', 'size':10,'weight':'bold'},va='center')
#removing the axis lines
for s in ['top','bottom','right']:
 ax.spines[s].set_visible(False)
#adding axis labels
ax.set_xlabel('Units Sold',{'font':'serif', 'size':12,'weight':'bold'})
ax.set_ylabel('Product Category',{'font':'serif', 'size':12,'weight':'bold'})
#creating the title
ax.set_title('Top 10 Product Category with Maximum Sales',
{'font':'serif', 'size':15,'weight':'bold'})
plt.show()
```



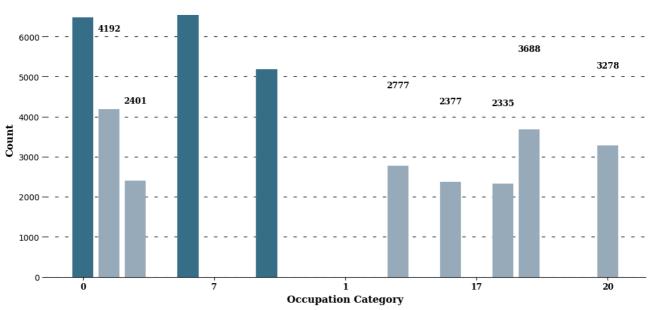


Top 10 Customer Occupation

```
temp = df['Occupation'].value_counts()[0:10]
#setting the plot style
fig,ax = plt.subplots(figsize = (13,6))
color_map = ["#3A7089" for i in range(3)] + ['#99AEBB' for i in range(7)]
#creating the plot
ax.bar(temp.index,temp.values,color = color_map,zorder = 2)
#adding valuecounts
for x,y in zip(temp.index,temp.values):
ax.text(x, y + 2000, y,{'font':'serif', 'size':10,'weight':'bold'},va='center',ha = 'cen
#setting grid style
ax.grid(color = 'black',linestyle = '--',axis = 'y',zorder = 0,dashes = (5,10))
#customizing the axis labels
ax.set_xticklabels(temp.index,fontweight = 'bold',fontfamily='serif')
ax.set_xlabel('Occupation Category',{'font':'serif', 'size':12,'weight':'bold'})
ax.set_ylabel('Count',{'font':'serif', 'size':12,'weight':'bold'})
#removing the axis lines
for s in ['top','left','right']:
ax.spines[s].set_visible(False)
#adding title to the visual
ax.set_title('Top 10 Occupation of Customers',
{'font':'serif', 'size':15,'weight':'bold'})
plt.show()
```

<ipython-input-24-856f48c44637>:14: UserWarning: FixedFormatter should only be used t
ax.set\_xticklabels(temp.index,fontweight = 'bold',fontfamily='serif')
6543

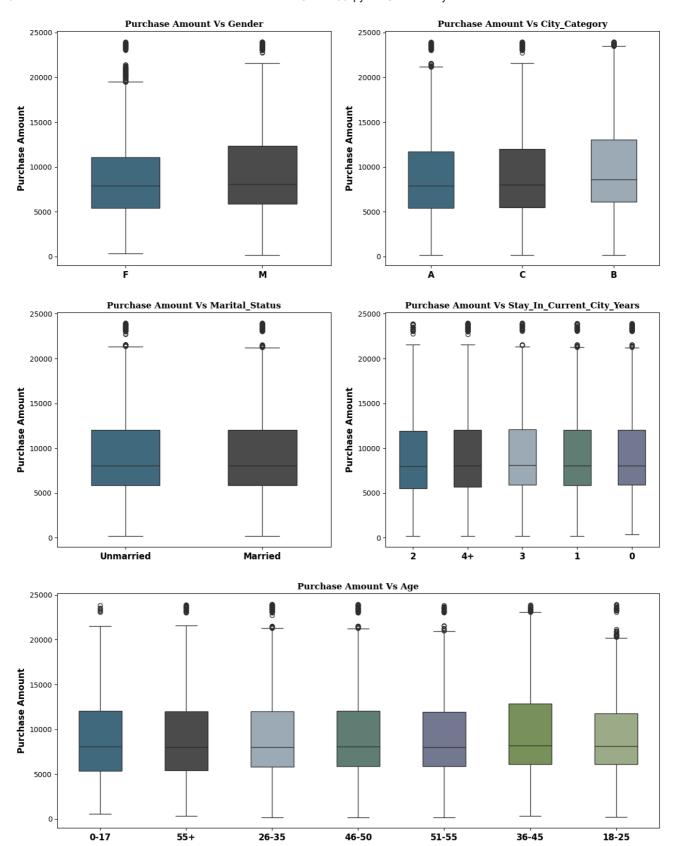




# **Bivariate Analysis**

# **Exploring Purchase Patterns**

```
#setting the plot style
fig = plt.figure(figsize = (15,20))
gs = fig.add_gridspec(3,2)
for i,j,k in [(0,0,'Gender'),(0,1,'City_Category'),(1,0,'Marital_Status'),(1,1,'Stay_In_C
        #plot position
        if i <= 1:
          ax0 = fig.add_subplot(gs[i,j])
          ax0 = fig.add_subplot(gs[i,:])
        #plot
        color_map = ["#3A7089", "#4b4b4c", '#99AEBB', '#5C8374', '#6F7597', '#7A9D54', '#9EB38
        sns.boxplot(data = df, x = k, y = 'Purchase', ax = ax0, width = 0.5, palette = colo
        #plot title
        ax0.set_title(f'Purchase Amount Vs {k}',{'font':'serif', 'size':12,'weight':'bold
        #customizing axis
        ax0.set_xticklabels(df[k].unique(),fontweight = 'bold',fontsize = 12)
        ax0.set_ylabel('Purchase Amount',fontweight = 'bold',fontsize = 12)
        ax0.set_xlabel('')
plt.show()
```



## **Gender VS Purchase Amount**

```
#creating a df for purchase amount vs gender
temp = df.groupby('Gender')['Purchase'].agg(['sum','count']).reset_index()
#calculating the amount in billions
temp['sum_in_billions'] = round(temp['sum'] / 10**9,2)
#calculationg percentage distribution of purchase amount
temp['%sum'] = round(temp['sum']/temp['sum'].sum(),3)
#calculationg per purchase amount
temp['per_purchase'] = round(temp['sum']/temp['count'])
#renaming the gender
temp['Gender'] = temp['Gender'].replace({'F':'Female','M':'Male'})
temp
```

	Gender	sum	count	sum_in_billions	%sum	per_purchase	$\blacksquare$
0	Female	106555490.0	12212	0.11	0.229	8725.0	11.
1	Male	358152116.0	37867	0.36	0.771	9458.0	+/

Next steps: View recommended plots

```
#setting the plot style
fig = plt.figure(figsize = (15,14))
gs = fig.add_gridspec(3,2,height_ratios =[0.10,0.4,0.5])
#Distribution of Purchase Amount
ax = fig.add_subplot(gs[0,:])
#plotting the visual
ax.barh(temp.loc[0,'Gender'],width = temp.loc[0,'%sum'],color = "#3A7089",label = 'Female
ax.barh(temp.loc[0,'Gender'],width = temp.loc[1,'%sum'],left =temp.loc[0,'%sum'], color =
#inserting the text
txt = [0.0] #for left parameter in ax.text()
for i in temp.index:
#for amount
 ax.text(temp.loc[i,'%sum']/2 + txt[0],0.15,f"${temp.loc[i,'sum_in_billions']} Billion",
va = 'center', ha='center',fontsize=18, color='white')
#for gender
 ax.text(temp.loc[i,'%sum']/2 + txt[0],- 0.20 ,f"{temp.loc[i,'Gender']}",
va = 'center', ha='center',fontsize=14, color='white')
txt += temp.loc[i,'%sum']
#removing the axis lines
for s in ['top','left','right','bottom']:
ax.spines[s].set_visible(False)
#customizing ticks
ax.set_xticks([])
ax.set_yticks([])
ax.set_xlim(0,1)
#plot title
ax.set_title('Gender-Based Purchase Amount Distribution',{'font':'serif', 'size':15,'weig
#Distribution of Purchase Amount per Transaction
ax1 = fig.add_subplot(gs[1,0])
color_map = ["#3A7089", "#4b4b4c"]
#plotting the visual
ax1.bar(temp['Gender'],temp['per_purchase'],color = color_map,zorder = 2,width = 0.3)
#adding average transaction line
avg = round(df['Purchase'].mean())
ax1.axhline(y = avg, color ='red', zorder = 0,linestyle = '--')
#adding text for the line
ax1.text(0.4,avg + 300, f"Avg. Transaction Amount ${avg:.0f}",
 {'font':'serif','size' : 12},ha = 'center',va = 'center')
#adjusting the ylimits
ax1.set ylim(0,11000)
#adding the value counts
for i in temp.index:
ax1.text(temp.loc[i, 'Gender'], temp.loc[i, 'per_purchase']/2, f"${temp.loc[i, 'per_purchase']/2, f"$
{'font':'serif','size' : 12,'color':'white','weight':'bold' },ha = 'center',va = 'center
#adding grid lines
ax1.grid(color = 'black',linestyle = '--', axis = 'y', zorder = 0, dashes = (5,10))
#removing the axis lines
for s in ['top','left','right']:
 ax1.spines[s].set_visible(False)
```

```
#adding axis label
ax1.set_ylabel('Purchase Amount',fontweight = 'bold',fontsize = 12)
ax1.set_xticklabels(temp['Gender'],fontweight = 'bold',fontsize = 12)
#setting title for visual
ax1.set_title('Average Purchase Amount per Transaction',{'font':'serif', 'size':15,'weigh
 # creating pie chart for gender disribution
ax2 = fig.add_subplot(gs[1,1])
color_map = ["#3A7089", "#4b4b4c"]
ax2.pie(temp['count'],labels = temp['Gender'],autopct = '%.1f%%',
 shadow = True,colors = color_map,wedgeprops = {'linewidth': 5},textprops={'fontsize': 13
#setting title for visual
ax2.set_title('Gender-Based Transaction Distribution',{'font':'serif', 'size':15,'weight'
 # creating kdeplot for purchase amount distribution
ax3 = fig.add_subplot(gs[2,:])
#plotting the kdeplot
sns.kdeplot(data = df, x = 'Purchase', hue = 'Gender', palette = color_map,fill = True, a
#removing the axis lines
for s in ['top','left','right']:
 ax3.spines[s].set_visible(False)
# adjusting axis labels
ax3.set_yticks([])
ax3.set_ylabel('')
ax3.set_xlabel('Purchase Amount',fontweight = 'bold',fontsize = 12)
#setting title for visual
ax3.set_title('Purchase Amount Distribution by Gender',{'font':'serif', 'size':15,'weight
plt.show()#setting the plot style
fig = plt.figure(figsize = (15,14))
gs = fig.add_gridspec(3,2,height_ratios =[0.10,0.4,0.5])
 #Distribution of Purchase Amount
ax = fig.add subplot(gs[0,:])
#plotting the visual
ax.barh(temp.loc[0, 'Gender'], width = temp.loc[0, '%sum'], color = "#3A7089", label = 'Female', lab
ax.barh(temp.loc[0,'Gender'],width = temp.loc[1,'%sum'],left =temp.loc[0,'%sum'], color =
#inserting the text
txt = [0.0] #for left parameter in ax.text()
for i in temp.index:
 #for amount
  ax.text(temp.loc[i,'%sum']/2 + txt[0],0.15,f"${temp.loc[i,'sum_in_billions']} Billion",
  va = 'center', ha='center',fontsize=18, color='white')
 #for gender
  ax.text(temp.loc[i,'%sum']/2 + txt[0],- 0.20 ,f"{temp.loc[i,'Gender']}",
  va = 'center', ha='center',fontsize=14, color='white')
 txt += temp.loc[i,'%sum']
#removing the axis lines
for s in ['top','left','right','bottom']:
  ax.spines[s].set_visible(False)
#customizing ticks
ax.set_xticks([])
ax.set_yticks([])
```

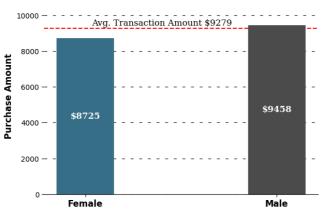
```
ax.set_xlim(0,1)
#plot title
ax.set_title('Gender-Based Purchase Amount Distribution',{'font':'serif', 'size':15,'weig
#Distribution of Purchase Amount per Transaction
ax1 = fig.add subplot(gs[1,0])
color_map = ["#3A7089", "#4b4b4c"]
#plotting the visual
ax1.bar(temp['Gender'],temp['per_purchase'],color = color_map,zorder = 2,width = 0.3)
#adding average transaction line
avg = round(df['Purchase'].mean())
ax1.axhline(y = avg, color ='red', zorder = 0,linestyle = '--')
#adding text for the line
ax1.text(0.4,avg + 300, f"Avg. Transaction Amount ${avg:.0f}",
{'font':'serif','size' : 12},ha = 'center',va = 'center')
#adjusting the ylimits
ax1.set_ylim(0,11000)
#adding the value_counts
for i in temp.index:
ax1.text(temp.loc[i, 'Gender'],temp.loc[i, 'per_purchase']/2,f"${temp.loc[i, 'per_purchase']/2,f"$
{'font':'serif','size' : 12,'color':'white','weight':'bold' },ha = 'center',va = 'center'
#adding grid lines
ax1.grid(color = 'black',linestyle = '--', axis = 'y', zorder = 0, dashes = (5,10))
#removing the axis lines
for s in ['top','left','right']:
ax1.spines[s].set_visible(False)
#adding axis label
ax1.set_ylabel('Purchase Amount',fontweight = 'bold',fontsize = 12)
ax1.set_xticklabels(temp['Gender'],fontweight = 'bold',fontsize = 12)
#setting title for visual
ax1.set_title('Average Purchase Amount per Transaction',{'font':'serif', 'size':15,'weigh
# creating pie chart for gender disribution
ax2 = fig.add_subplot(gs[1,1])
color_map = ["#3A7089", "#4b4b4c"]
ax2.pie(temp['count'],labels = temp['Gender'],autopct = '%.1f%%',
 shadow = True,colors = color_map,wedgeprops = {'linewidth': 5},textprops={'fontsize': 13
#setting title for visual
ax2.set_title('Gender-Based Transaction Distribution',{'font':'serif', 'size':15,'weight'
# creating kdeplot for purchase amount distribution
ax3 = fig.add subplot(gs[2,:])
#plotting the kdeplot
sns.kdeplot(data = df, x = 'Purchase', hue = 'Gender', palette = color_map,fill = True, a
#removing the axis lines
for s in ['top','left','right']:
ax3.spines[s].set_visible(False)
# adjusting axis labels
ax3.set_yticks([])
ax3.set_ylabel('')
ax3.set_xlabel('Purchase Amount',fontweight = 'bold',fontsize = 12)
#setting title for visual
ax3.set_title('Purchase Amount Distribution by Gender',{'font':'serif', 'size':15,'weight
plt.show()
```

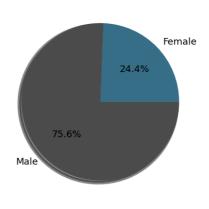
#### **Gender-Based Purchase Amount Distribution**



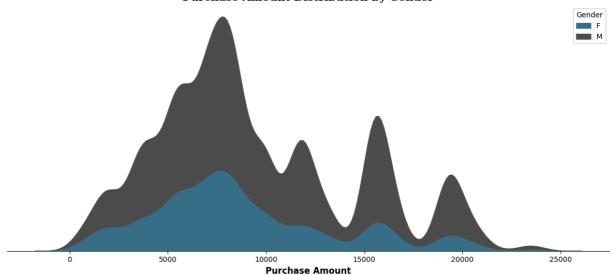
#### **Average Purchase Amount per Transaction**

#### **Gender-Based Transaction Distribution**





**Purchase Amount Distribution by Gender** 

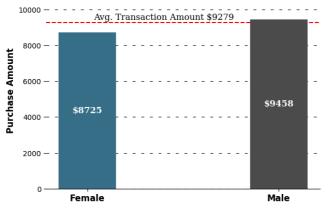


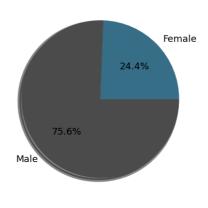
#### **Gender-Based Purchase Amount Distribution**

\$0.11 Billion \$0.36 Billion
Female Male

### **Average Purchase Amount per Transaction**

#### **Gender-Based Transaction Distribution**





#### **Purchase Amount Distribution by Gender**





# **Confidence Interval Construction: Estimating Average Purchase Amount per Transaction**

```
#creating a function to calculate confidence interval
def confidence_interval(data,ci):
    #converting the list to series
    l_ci = (100-ci)/2
    u_ci = (100+ci)/2

#calculating lower limit and upper limit of confidence interval
interval = np.percentile(data,[l_ci,u_ci]).round(0)

return interval
```

```
#defining a function for plotting the visual for given confidence interval
def plot(ci):
   #setting the plot style
   fig = plt.figure(figsize = (15,8))
   gs = fig.add_gridspec(2,2)
   #creating separate data frames for each gender
   df_male = df.loc[df['Gender'] == 'M', 'Purchase']
   df_female = df.loc[df['Gender'] == 'F', 'Purchase']
   #sample sizes and corresponding plot positions
    sample_sizes = [(100,0,0),(1000,0,1),(5000,1,0),(50000,1,1)]
   #number of samples to be taken from purchase amount
   bootstrap_samples = 20000
   male_samples = {}
   female_samples = {}
   for i,x,y in sample_sizes:
        male_means = [] #list for collecting the means of male sample
        female_means = [] #list for collecting the means of female sample
        for j in range(bootstrap samples):
          #creating random 5000 samples of i sample size
          male_bootstrapped_samples = np.random.choice(df_male,size = i)
          female_bootstrapped_samples = np.random.choice(df_female,size = i)
          #calculating mean of those samples
          male_sample_mean = np.mean(male_bootstrapped_samples)
          female_sample_mean = np.mean(female_bootstrapped_samples)
          #appending the mean to the list
          male_means.append(male_sample_mean)
          female_means.append(female_sample_mean)
        #storing the above sample generated
        male_samples[f'{ci}%_{i}'] = male_means
        female_samples[f'{ci}%_{i}'] = female_means
        #creating a temporary dataframe for creating kdeplot
        temp_df = pd.DataFrame(data = {'male_means':male_means,'female_means':female_mean
        #plotting kdeplots
        #plot position
        ax = fig.add_subplot(gs[x,y])
        #plots for male and female
        sns.kdeplot(data = temp_df,x = 'male_means',color ="#3A7089" ,fill = True, alpha
        sns.kdeplot(data = temp_df,x = 'female_means',color ="#4b4b4c" ,fill = True, alph
        #calculating confidence intervals for given confidence level(ci)
        m range = confidence interval(male means,ci)
        f_range = confidence_interval(female_means,ci)
        #plotting confidence interval on the distribution
        for k in m range:
          ax.axvline(x = k,ymax = 0.9, color = "#3A7089", linestyle = '--')
        for k in f_range:
          ax.axvline(x = k,ymax = 0.9, color ="#4b4b4c",linestyle = '--')
        #removing the axis lines
        for s in ['top','left','right']:
          ax.spines[s].set_visible(False)
        # adjusting axis labels
        ax.set_yticks([])
        ax.set ylabel('')
```

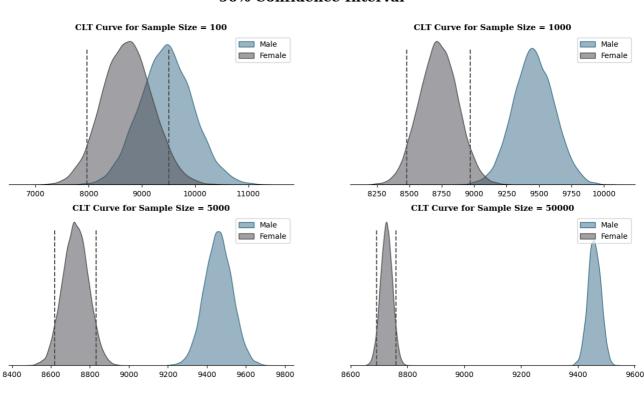
```
ax.set_xlabel('')
    #setting title for visual
    ax.set_title(f'CLT Curve for Sample Size = {i}',{'font':'serif', 'size':11,'weigh
    plt.legend()

#setting title for visual
fig.suptitle(f'{ci}% Confidence Interval',font = 'serif', size = 18, weight = 'bold')
plt.show()

return male_samples,female_samples
```

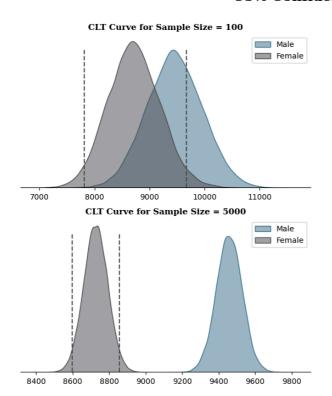
 $m_samp_90, f_samp_90 = plot(90)$ 

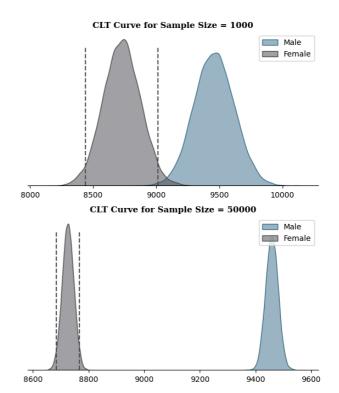
### 90% Confidence Interval



 $m_samp_95, f_samp_95 = plot(95)$ 

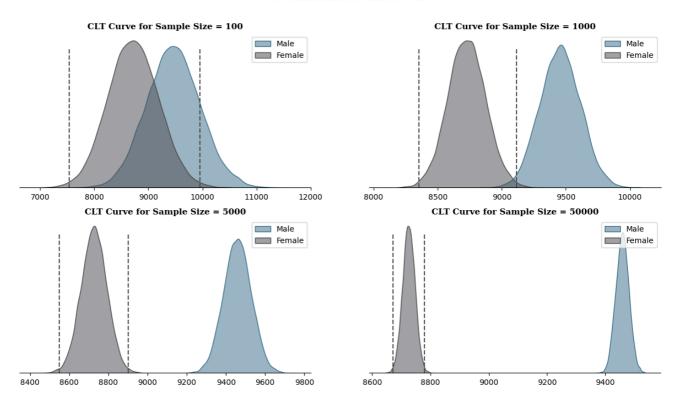
# 95% Confidence Interval





 $m_samp_99, f_samp_99 = plot(99)$ 

### 99% Confidence Interval



Are confidence intervals of average male and female spending overlapping?

```
fig = plt.figure(figsize = (20,10))
gs = fig.add_gridspec(3,1)
for i,j,k,l in [(m_samp_90,f_samp_90,90,0),(m_samp_95,f_samp_95,95,1),(m_samp_99,f_samp_9
      #list for collecting ci for given cl
      m_ci = ['Male']
      f_ci = ['Female']
      #finding ci for each sample size (males)
      for m in i:
          m_range = confidence_interval(i[m],k)
          m_ci.append(f"CI = ${m_range[0]:.0f} - ${m_range[1]:.0f}, Range = {(m_range[1]
      #finding ci for each sample size (females)
      for f in j:
          f_range = confidence_interval(j[f],k)
          f_{ci.append}(f''CI = f_{range}[0]:.0f) - f_{range}[1]:.0f}, Range = {(f_{range}[1]) - f_{range}[1]}
      #plotting the summary
      ax = fig.add subplot(gs[1])
      #contents of the table
      ci_info = [m_ci,f_ci]
      #plotting the table
      table = ax.table(cellText = ci_info, cellLoc='center',
      colLabels =['Gender', 'Sample Size = 100', 'Sample Size = 1000', 'Sample Size = 5000',
      colLoc = 'center', colWidths = [0.05, 0.2375, 0.2375, 0.2375, 0.2375], bbox = [0, 0, 1, 1]
      table.set_fontsize(13)
      #removing axis
      ax.axis('off')
      #setting title
      ax.set_title(f"{k}% Confidence Interval Summary",{'font':'serif', 'size':14,'weight
```

90% Confidence	Interval	Summary
----------------	----------	---------

Gender	Sample Size = 100	Sample Size = 1000	Sample Size = 5000	Sample Size = 50000				
Male	Cl = <i>nan</i> – nan, Range = nan	Cl = <i>nan</i> – nan, Range = nan	CI = <i>nan</i> – nan, Range = nan	Cl = <i>nan</i> – nan, Range = nan				
Female	CI = 7968 – 9505, Range = 1537	CI = 8482 – 8971, Range = 489	CI = 8618 – 8833, Range = 215	Cl = 8691 – 8760, Range = 69				
	95% Confidence Interval Summary							
Gender	Sample Size = 100	Sample Size = 1000	Sample Size = 5000	Sample Size = 50000				
Male	Cl = nan – nan, Range = nan	CI = <i>nan</i> – nan, Range = nan	CI = <i>nan</i> – nan, Range = nan	Cl = <i>nan</i> – nan, Range = nan				
Female	CI = 7819 – 9674, Range = 1855	CI = 8438 – 9015, Range = 577	CI = 8596 – 8856, Range = 260	CI = 8685 – 8767, Range = 82				

#### 99% Confidence Interval Summary

Gender	Sample Size = 100	Sample Size = 1000	Sample Size = 5000	Sample Size = 50000
Male	CI = <i>nan</i> – nan, Range = nan	CI = <i>nan</i> – nan, Range = nan	CI = <i>nan</i> – nan, Range = nan	CI = <i>nan</i> – nan, Range = nan
Female	CI = 7539 – 9950, Range = 2411	CI = 8352 – 9115, Range = 763	CI = 8549 – 8900, Range = 351	CI = 8671 – 8779, Range = 108

# **Marital Status VS Purchase Amount**

```
#creating a df for purchase amount vs marital status
temp = df.groupby('Marital_Status')['Purchase'].agg(['sum','count']).reset_index()
#calculating the amount in billions
temp['sum_in_billions'] = round(temp['sum'] / 10**9,2)
#calculationg percentage distribution of purchase amount
temp['%sum'] = round(temp['sum']/temp['sum'].sum(),3)
#calculationg per purchase amount
temp['per_purchase'] = round(temp['sum']/temp['count'])
temp
```

	Marital_Status	sum	count	sum_in_billions	%sum	per_purchase	
(	<b>U</b> nmarried	274027182.0	29564	0.27	0.59	9269.0	ılı
1	<b>I</b> Married	190680424.0	20515	0.19	0.41	9295.0	+/

Next steps:

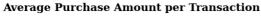


```
#setting the plot style
fig = plt.figure(figsize = (15,14))
gs = fig.add_gridspec(3,2,height_ratios =[0.10,0.4,0.5])
#Distribution of Purchase Amount
ax = fig.add_subplot(gs[0,:])
#plotting the visual
ax.barh(temp.loc[0,'Marital_Status'],width = temp.loc[0,'%sum'],color = "#3A7089",label =
ax.barh(temp.loc[0,'Marital_Status'],width = temp.loc[1,'%sum'],left =temp.loc[0,'%sum'],
#inserting the text
txt = [0.0] #for left parameter in ax.text()
for i in temp.index:
#for amount
 ax.text(temp.loc[i,'%sum']/2 + txt[0],0.15,f"${temp.loc[i,'sum_in_billions']} Billion",
va = 'center', ha='center',fontsize=18, color='white')
#for marital status
 ax.text(temp.loc[i,'%sum']/2 + txt[0],- 0.20 ,f"{temp.loc[i,'Marital_Status']}",
va = 'center', ha='center',fontsize=14, color='white')
txt += temp.loc[i,'%sum']
#removing the axis lines
for s in ['top','left','right','bottom']:
ax.spines[s].set_visible(False)
#customizing ticks
ax.set_xticks([])
ax.set_yticks([])
ax.set_xlim(0,1)
#plot title
ax.set_title('Marital_Status-Based Purchase Amount Distribution',{'font':'serif', 'size':
#Distribution of Purchase Amount per Transaction
ax1 = fig.add_subplot(gs[1,0])
color_map = ["#3A7089", "#4b4b4c"]
#plotting the visual
ax1.bar(temp['Marital_Status'],temp['per_purchase'],color = color_map,zorder = 2,width =
#adding average transaction line
avg = round(df['Purchase'].mean())
ax1.axhline(y = avg, color ='red', zorder = 0,linestyle = '--')
#adding text for the line
ax1.text(0.4,avg + 300, f"Avg. Transaction Amount ${avg:.0f}",
{'font':'serif','size' : 12},ha = 'center',va = 'center')
#adjusting the ylimits
ax1.set_ylim(0,11000)
#adding the value counts
for i in temp.index:
 ax1.text(temp.loc[i,'Marital_Status'],temp.loc[i,'per_purchase']/2,f"${temp.loc[i,'per_p
 {'font':'serif','size' : 12,'color':'white','weight':'bold' },ha = 'center',va = 'center
#adding grid lines
ax1.grid(color = 'black',linestyle = '--', axis = 'y', zorder = 0, dashes = (5,10))
#removing the axis lines
for s in ['top','left','right']:
 ax1.spines[s].set_visible(False)
```

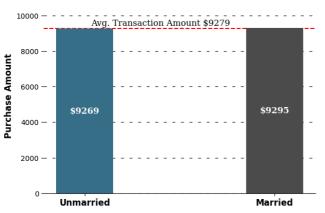
```
#adding axis label
ax1.set_ylabel('Purchase Amount',fontweight = 'bold',fontsize = 12)
ax1.set_xticklabels(temp['Marital_Status'],fontweight = 'bold',fontsize = 12)
#setting title for visual
ax1.set_title('Average Purchase Amount per Transaction',{'font':'serif', 'size':15,'weigh
# creating pie chart for Marital_Status disribution
ax2 = fig.add_subplot(gs[1,1])
color_map = ["#3A7089", "#4b4b4c"]
ax2.pie(temp['count'],labels = temp['Marital_Status'],autopct = '%.1f%'',
shadow = True,colors = color_map,wedgeprops = {'linewidth': 5},textprops={'fontsize': 13
#setting title for visual
ax2.set_title('Marital_Status-Based Transaction Distribution',{'font':'serif', 'size':15,
# creating kdeplot for purchase amount distribution
ax3 = fig.add_subplot(gs[2,:])
color_map = [ "#4b4b4c","#3A7089"]
#plotting the kdeplot
sns.kdeplot(data = df, x = 'Purchase', hue = 'Marital_Status', palette = color_map,fill =
ax = ax3,hue_order = ['Married','Unmarried'])
#removing the axis lines
for s in ['top','left','right']:
ax3.spines[s].set_visible(False)
# adjusting axis labels
ax3.set_yticks([])
ax3.set_ylabel('')
ax3.set_xlabel('Purchase Amount',fontweight = 'bold',fontsize = 12)
#setting title for visual
ax3.set_title('Purchase Amount Distribution by Marital_Status',{'font':'serif', 'size':15
plt.show()
```

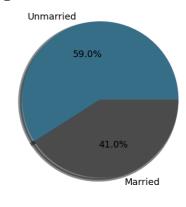
### Marital\_Status-Based Purchase Amount Distribution



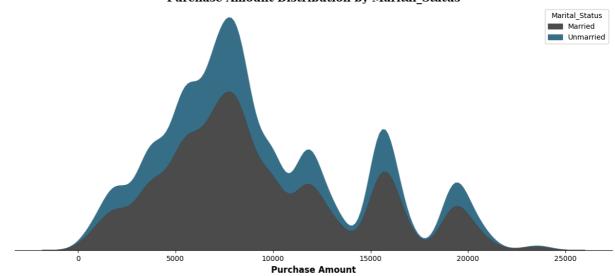


### Marital\_Status-Based Transaction Distribution





#### Purchase Amount Distribution by Marital\_Status



<b>Confidence Interval</b>	Construction:	Estimating	Average	Purchase.	Amount n	er T	ransaction
Confidence interval	Construction.	Laumanny	Average	i ui ciiase	Ailloulit p	CI I	Tallsaction

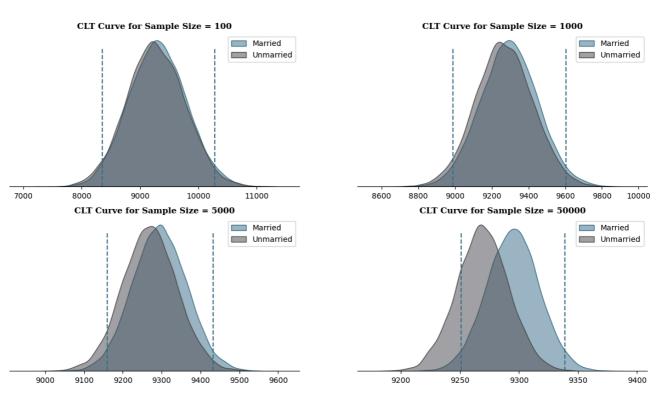
```
#defining a function for plotting the visual for given confidence interval
def plot(ci):
     #setting the plot style
     fig = plt.figure(figsize = (15,8))
     gs = fig.add_gridspec(2,2)
     #creating separate data frames
     df_married = df.loc[df['Marital_Status'] == 'Married','Purchase']
     df_unmarried = df.loc[df['Marital_Status'] == 'Unmarried','Purchase']
     #sample sizes and corresponding plot positions
     sample_sizes = [(100,0,0),(1000,0,1),(5000,1,0),(50000,1,1)]
     #number of samples to be taken from purchase amount
     bootstrap_samples = 20000
     married_samples = {}
     unmarried_samples = {}
     for i,x,y in sample_sizes:
              married_means = [] #list for collecting the means of married sample
             unmarried_means = [] #list for collecting the means of unmarried sample
              for j in range(bootstrap samples):
                  #creating random 5000 samples of i sample size
                  married_bootstrapped_samples = np.random.choice(df_married,size = i)
                  unmarried_bootstrapped_samples = np.random.choice(df_unmarried,size = i
                  #calculating mean of those samples
                  married_sample_mean = np.mean(married_bootstrapped_samples)
                  unmarried_sample_mean = np.mean(unmarried_bootstrapped_samples)
                  #appending the mean to the list
                  married_means.append(married_sample_mean)
                  unmarried_means.append(unmarried_sample_mean)
              #storing the above sample generated
             married_samples[f'{ci}%_{i}'] = married_means
              unmarried_samples[f'{ci}%_{i}'] = unmarried_means
              #creating a temporary dataframe for creating kdeplot
             temp_df = pd.DataFrame(data = {'married_means':married_means,'unmarried_mea
              #plotting kdeplots
             #plot position
              ax = fig.add_subplot(gs[x,y])
             #plots for married and unmarried
              sns.kdeplot(data = temp_df,x = 'married_means',color ="#3A7089" ,fill = Tru
              sns.kdeplot(data = temp_df,x = 'unmarried_means',color ="#4b4b4c" ,fill = T
              #calculating confidence intervals for given confidence level(ci)
              m range = confidence interval(married means,ci)
              u_range = confidence_interval(unmarried_means,ci)
             #plotting confidence interval on the distribution
              for k in m range:
                ax.axvline(x = k,ymax = 0.9, color = "#3A7089", linestyle = '--')
              for k in u_range:
                ax.axvline(x = k,ymax = 0.9, color = "#4b4b4c", linestyle = '--')
              #removing the axis lines
             for s in ['top','left','right']:
                ax.spines[s].set_visible(False)
              # adjusting axis labels
              ax.set_yticks([])
              ax.set ylabel('')
```

```
ax.set_xlabel('')
    #setting title for visual
    ax.set_title(f'CLT Curve for Sample Size = {i}',{'font':'serif', 'size':11,
    plt.legend()

#setting title for visual
fig.suptitle(f'{ci}% Confidence Interval',font = 'serif', size = 18, weight = 'bold
plt.show()
return married_samples,unmarried_samples
```

 $m_samp_95, u_samp_95 = plot(95)$ 

### 95% Confidence Interval



# Are confidence intervals of average married and unmarried customer spending overlapping?

```
#setting the plot style
fig,ax = plt.subplots(figsize = (20,3))
#list for collecting ci for given cl
m ci = ['Married']
u_ci = ['Unmarried']
#finding ci for each sample size (married)
for m in m_samp_95:
m_range = confidence_interval(m_samp_95[m],95)
m_{ci.append}(f"CI = fm_{range}[0]:.0f) - fm_{range}[1]:.0f, Range = fm_{range}[1] - fm_{range}[1]
#finding ci for each sample size (unmarried)
for u in u samp 95:
u_range = confidence_interval(u_samp_95[u],95)
u_ci.append(f"CI = \{\{u_range[0]:.0f\} - \{\{u_range[1]:.0f\}\}, Range = \{\{u_range[1] - u_range[1]\}\}
#plotting the summary
#contents of the table
ci_info = [m_ci,u_ci]
#plotting the table
table = ax.table(cellText = ci_info, cellLoc='center',
colLabels =['Marital_Status','Sample Size = 100','Sample Size = 1000','Sample Size = 500
colLoc = 'center', colWidths = [0.1, 0.225, 0.225, 0.225, 0.225], bbox = [0, 0, 1, 1])
table.set_fontsize(13)
#removing axis
ax.axis('off')
#setting title
ax.set_title(f"95% Confidence Interval Summary",{'font':'serif', 'size':14,'weight':'bold
plt.show()
```

#### 95% Confidence Interval Summary

Marital_Status	Sample Size = 100	Sample Size = 1000	Sample Size = 5000	Sample Size = 50000
Married	CI = 8352 – 10283, Range = 1931	CI = 8988 – 9603, Range = 615	CI = 9160 – 9433, Range = 273	CI = 9251 – 9339, Range = 88
Unmarried	CI = <i>nan</i> – nan, Range = nan	Cl = <i>nan</i> – nan, Range = nan	Cl = <i>nan</i> – nan, Range = nan	Cl = <i>nan</i> – nan, Range = nan

# Customer Age VS Purchase Amount

```
#creating a df for purchase amount vs age group
temp = df.groupby('Age')['Purchase'].agg(['sum','count']).reset_index()
#calculating the amount in billions
temp['sum_in_billions'] = round(temp['sum'] / 10**9,2)
#calculationg percentage distribution of purchase amount
temp['%sum'] = round(temp['sum']/temp['sum'].sum(),3)
#calculationg per purchase amount
temp['per_purchase'] = round(temp['sum']/temp['count'])
```

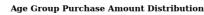
	Age	sum	count	sum_in_billions	%sum	per_purchase	
0	0-17	12821475.0	1409	0.01	0.028	9100.0	ılı
1	18-25	88358225.0	9632	0.09	0.190	9173.0	+/
2	26-35	182936918.0	19755	0.18	0.394	9260.0	
3	36-45	92004232.0	9865	0.09	0.198	9326.0	
4	46-50	36781312.0	4012	0.04	0.079	9168.0	
5	51-55	33961570.0	3504	0.03	0.073	9692.0	
6	55+	17843874.0	1902	0.02	0.038	9382.0	

Next steps:

View recommended plots

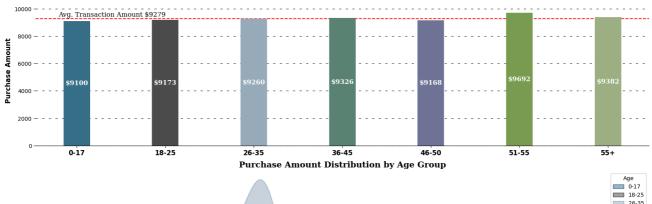
```
#setting the plot style
fig = plt.figure(figsize = (20,14))
gs = fig.add_gridspec(3,1,height_ratios =[0.10,0.4,0.5])
#Distribution of Purchase Amount
ax = fig.add_subplot(gs[0])
color_map = ["#3A7089", "#4b4b4c", '#99AEBB', '#5C8374', '#6F7597', '#7A9D54', '#9EB384']
#plotting the visual
left = 0
for i in temp.index:
ax.barh(temp.loc[0,'Age'],width = temp.loc[i,'%sum'],left = left,color = color_map[i],la
left += temp.loc[i,'%sum']
#inserting the text
txt = 0.0 #for left parameter in ax.text()
for i in temp.index:
#for amount
ax.text(temp.loc[i,'%sum']/2 + txt,0.15,f"{temp.loc[i,'sum_in_billions']}B",
 va = 'center', ha='center',fontsize=14, color='white')
#for age grp
 ax.text(temp.loc[i,'%sum']/2 + txt,- 0.20 ,f"{temp.loc[i,'Age']}",
va = 'center', ha='center',fontsize=12, color='white')
txt += temp.loc[i,'%sum']
#removing the axis lines
for s in ['top','left','right','bottom']:
ax.spines[s].set_visible(False)
#customizing ticks
ax.set_xticks([])
ax.set_yticks([])
ax.set xlim(0,1)
#plot title
ax.set_title('Age Group Purchase Amount Distribution',{'font':'serif', 'size':15,'weight'
#Distribution of Purchase Amount per Transaction
ax1 = fig.add_subplot(gs[1])
#plotting the visual
ax1.bar(temp['Age'],temp['per_purchase'],color = color_map,zorder = 2,width = 0.3)
#adding average transaction line
avg = round(df['Purchase'].mean())
ax1.axhline(y = avg, color ='red', zorder = 0,linestyle = '--')
#adding text for the line
ax1.text(0.4,avg + 300, f"Avg. Transaction Amount ${avg:.0f}",
{'font':'serif','size' : 12},ha = 'center',va = 'center')
#adjusting the ylimits
ax1.set_ylim(0,11000)
#adding the value_counts
for i in temp.index:
ax1.text(temp.loc[i,'Age'],temp.loc[i,'per_purchase']/2,f"${temp.loc[i,'per_purchase']:.
{'font':'serif','size' : 12,'color':'white','weight':'bold' },ha = 'center',va = 'center
#adding grid lines
ax1.grid(color = 'black',linestyle = '--', axis = 'y', zorder = 0, dashes = (5,10))
#removing the axis lines
```

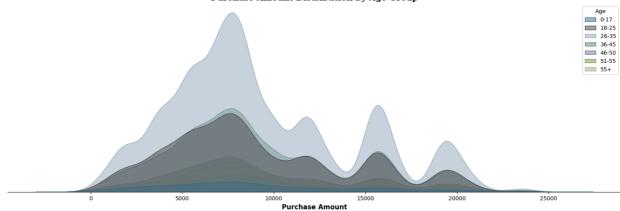
```
for s in ['top','left','right']:
ax1.spines[s].set_visible(False)
#adding axis label
ax1.set_ylabel('Purchase Amount',fontweight = 'bold',fontsize = 12)
ax1.set_xticklabels(temp['Age'],fontweight = 'bold',fontsize = 12)
#setting title for visual
ax1.set_title('Average Purchase Amount per Transaction',{'font':'serif', 'size':15,'weigh
# creating kdeplot for purchase amount distribution
ax3 = fig.add_subplot(gs[2,:])
#plotting the kdeplot
sns.kdeplot(data = df, x = 'Purchase', hue = 'Age', palette = color_map, fill = True, alph
ax = ax3)
#removing the axis lines
for s in ['top','left','right']:
ax3.spines[s].set_visible(False)
# adjusting axis labels
ax3.set_yticks([])
ax3.set_ylabel('')
ax3.set_xlabel('Purchase Amount',fontweight = 'bold',fontsize = 12)
#setting title for visual
ax3.set_title('Purchase Amount Distribution by Age Group',{'font':'serif', 'size':15,'wei
plt.show()
```





#### Average Purchase Amount per Transaction





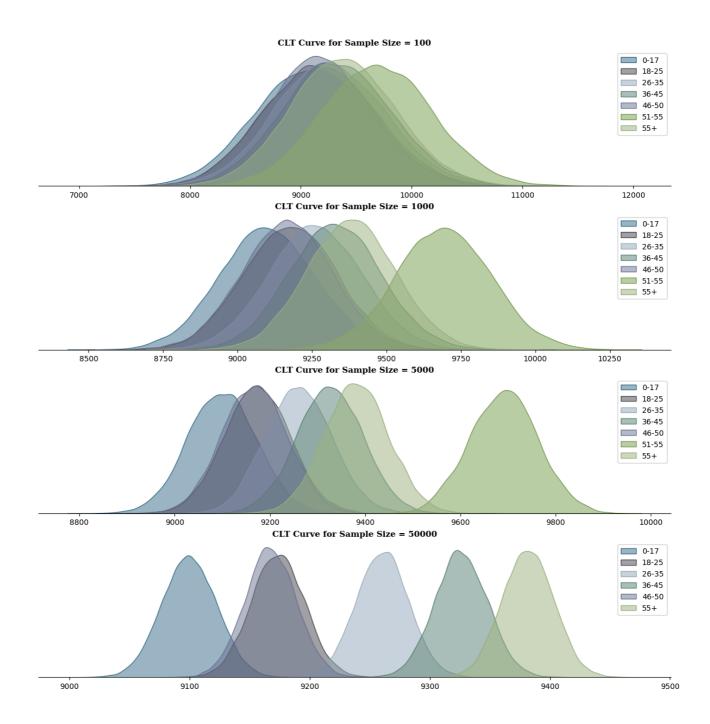
# **Confidence Interval Construction: Estimating Average Purchase Amount per Transaction**

```
#defining a function for plotting the visual for given confidence interval
def plot(ci):
         #setting the plot style
         fig = plt.figure(figsize = (15,15))
         gs = fig.add_gridspec(4,1)
         #creating separate data frames
         df_1 = df.loc[df['Age'] == '0-17', 'Purchase']
         df_2 = df.loc[df['Age'] == '18-25', 'Purchase']
         df_3 = df.loc[df['Age'] == '26-35', 'Purchase']
         df_4 = df.loc[df['Age'] == '36-45', 'Purchase']
         df_5 = df.loc[df['Age'] == '46-50', 'Purchase']
         df_6 = df.loc[df['Age'] == '51-55', 'Purchase']
         df_7 = df.loc[df['Age'] == '55+', 'Purchase']
         #sample sizes and corresponding plot positions
         sample_sizes = [(100,0),(1000,1),(5000,2),(50000,3)]
         #number of samples to be taken from purchase amount
         bootstrap samples = 20000
         for i,x in sample_sizes:
                 11,12,13,14,15,16,17 = [],[],[],[],[],[],[]
                 for j in range(bootstrap_samples):
                       #creating random 5000 samples of i sample size
                       bootstrapped_samples_1 = np.random.choice(df_1, size = i)
                       bootstrapped_samples_2 = np.random.choice(df_2, size = i)
                       bootstrapped_samples_3 = np.random.choice(df_3,size = i)
                       bootstrapped_samples_4 = np.random.choice(df_4,size = i)
                       bootstrapped_samples_5 = np.random.choice(df_5,size = i)
                       bootstrapped_samples_6 = np.random.choice(df_6,size = i)
                       bootstrapped_samples_7 = np.random.choice(df_7,size = i)
                       #calculating mean of those samples
                       sample_mean_1 = np.mean(bootstrapped_samples_1)
                       sample_mean_2 = np.mean(bootstrapped_samples_2)
                       sample_mean_3 = np.mean(bootstrapped_samples_3)
                       sample_mean_4 = np.mean(bootstrapped_samples_4)
                       sample_mean_5 = np.mean(bootstrapped_samples_5)
                       sample mean 6 = np.mean(bootstrapped samples 6)
                       sample_mean_7 = np.mean(bootstrapped_samples_7)
                       #appending the mean to the list
                       11.append(sample mean 1)
                       12.append(sample_mean_2)
                       13.append(sample mean 3)
                       14.append(sample_mean_4)
                       15.append(sample_mean_5)
                       16.append(sample_mean_6)
                       17.append(sample mean 7)
                 #storing the above sample generated
                 samples1[f'{ci}_{i}'] = 11
                 samples2[f'{ci}% {i}'] = 12
                 samples3[f'{ci}_{i}'] = 13
                 samples4[f'{ci}_{i}'] = 14
                 samples5[f'{ci}% {i}'] = 15
```

```
samples6[f'{ci}_{i}'] = 16
        samples7[f'{ci}_{i}'] = 17
        #creating a temporary dataframe for creating kdeplot
        temp_df = pd.DataFrame(data = {'0-17':11,'18-25':12,'26-35':13,'36-45':
        #plotting kdeplots
        #plot position
        ax = fig.add_subplot(gs[x])
        #plots
        for p,q in [('#3A7089', '0-17'),('#4b4b4c', '18-25'),('#99AEBB', '26-35
          ('#7A9D54', '51-55'),('#9EB384', '55+')]:
          sns.kdeplot(data = temp_df,x = q,color =p ,fill = True, alpha = 0.5,a
        #removing the axis lines
        for s in ['top','left','right']:
          ax.spines[s].set_visible(False)
        # adjusting axis labels
        ax.set_yticks([])
        ax.set_ylabel('')
        ax.set_xlabel('')
        #setting title for visual
        ax.set_title(f'CLT Curve for Sample Size = {i}',{'font':'serif', 'size'
        plt.legend()
#setting title for visual
fig.suptitle(f'{ci}% Confidence Interval',font = 'serif', size = 18, weight = '
plt.show()
return samples1, samples2, samples3, samples4, samples5, samples6, samples7
```

```
samples1,samples2,samples3,samples4,samples5,samples6,samples7 = plot(95)
```

### 95% Confidence Interval



# Are confidence intervals of customer's age-group spending overlapping?

```
#setting the plot style
fig,ax = plt.subplots(figsize = (20,5))
#list for collecting ci for given cl
ci_1,ci_2,ci_3,ci_4,ci_5,ci_6,ci_7 = ['0-17'],['18-25'],['26-35'],['36-45'],['46-50'],['5
#finding ci for each sample size
#samples = [samples1,samples2,samples3,samples4,samples5,samples6,samples7]
samples = [(samples1,ci_1),(samples2,ci_2),(samples3,ci_3),(samples4,ci_4),(samples5,ci_5
for s,c in samples:
   for i in s:
     s_range = confidence_interval(s[i],95)
     c.append(f"CI = \{s_range[0]:.0f\} - \{s_range[1]:.0f\}, Range = \{(s_range[1] - s_range[1])
#plotting the summary
#contents of the table
ci_info = [ci_1,ci_2,ci_3,ci_4,ci_5,ci_6,ci_7]
#plotting the table
table = ax.table(cellText = ci_info, cellLoc='center',
colLabels =['Age Group','Sample Size = 100','Sample Size = 1000','Sample Size = 5000','S
colLoc = 'center',colWidths = [0.1,0.225,0.225,0.225,0.225],bbox =[0, 0, 1, 1])
table.set_fontsize(13)
#removing axis
ax.axis('off')
#setting title
ax.set_title(f"95% Confidence Interval Summary",{'font':'serif', 'size':14,'weight':'bold
plt.show()
```

#### 95% Confidence Interval Summary

Age Group	Sample Size = 100	Sample Size = 1000	Sample Size = 5000	Sample Size = 50000
0-17	Cl = 8126 – 10110, Range = 1984	CI = 8788 – 9415, Range = 627	CI = 8958 – 9240, Range = 282	CI = 9055 - 9144, Range = 89
18-25	Cl = 8228 – 10168, Range = 1940	CI = 8871 – 9480, Range = 609	CI = 9037 – 9310, Range = 273	CI = 9130 – 9218, Range = 88
26-35	Cl = 8300 – 10249, Range = 1949	CI = 8949 – 9566, Range = 617	CI = 9125 – 9399, Range = 274	CI = 9217 – 9303, Range = 86
36-45	CI = 8385 – 10318, Range = 1933	CI = 9025 – 9638, Range = 613	CI = 9188 – 9462, Range = 274	CI = 9283 – 9370, Range = 87
46-50	CI = 8242 – 10148, Range = 1906	CI = 8869 – 9471, Range = 602	CI = 9035 – 9301, Range = 266	CI = 9125 – 9210, Range = 85
51-55	CI = <i>nan</i> – nan, Range = nan	Cl = <i>nan</i> – nan, Range = nan	Cl = <i>nan</i> – nan, Range = nan	Cl = <i>nan</i> – nan, Range = nan
55+	CI = 8460 – 10340, Range = 1880	CI = 9089 – 9680, Range = 591	CI = 9249 – 9515, Range = 266	Cl = 9340 – 9423, Range = 83

#### Recommendations

- **1.Target Male Shoppers** Since male customers account for a significant portion of Black Friday sales and tend to spend more per transaction on average, Walmart should tailor its marketing strategies and product offerings to incentivize higher spending among male customers while ensuring competitive pricing for female-oriented products.
  - 2. Focus on 26 45 Age Group With the age group between 26 and 45 contributing to the majority of sales, Walmart should specifically cater to the preferences and needs of this demographic. This could include offering exclusive deals on products that are popular among this age group.
  - 3. Engage Younger Shoppers Knowing that customers in the 0 17 age group have the lowest spending per transaction, Walmart can try to increase their spending per transaction by offering them more attractive discounts, coupons, or rewards programs. It's essential to start building brand loyalty among younger consumers.
  - 4. Customer Segmentation Since customers in the 18 25, 26 35, and 46 50 age groups exhibit similar buying characteristics, and so do the customers in 36 45 and 55+, Walmart can optimize its product selection to cater to the preferences of these age groups. Also, Walmart can use this information to adjust their pricing strategies for different age groups.
  - 5. Enhance the 51 55 Age Group Shopping Experience Considering that customers aged 51 55 have the highest spending per transaction, Walmart offer them exclusive pre-sale access, special discount or provide personalized product recommendations for this age

group. Walmart can also introduce loyalty programs specifically designed to reward and retain customers in the 51 - 55 age group.

6. Post-Black Friday Engagement After Black Friday, walmart should engage with customers who made purchases by sending follow-up emails or offers for related products. This can help increase customer retention and encourage repeat business throughout the holiday season and beyond.

