

Joseph M. Malovasic

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Objective:

To obtain a position where I can utilize my communication and social skills to increase sales numbers and positively influence organizational growth.

Work History:

*Cashier/Stock, **Grocery***

April 2007 - August 2009

Provided customer assistance and aided in improving customer experience through cashier duties

Stocked new items on a weekly basis

Assisted with nightly cleaning duties and cash drawer counting

*Sales Associate, **Sam Ash Music***

April 2011 - July 2011

Worked in the pro audio department, helping customers determine purchases appropriate to the needs of their own setups and systems

Helped to maintain an accurate department inventory count

Set up displays for department showroom floor

*Lift Operator, **Alpine Valley Ski Resort***

December 2011 - March 2012

Operated lift controls

Groomed runs and waiting areas to ensure safety of the customers

Maintained radio contact with ski patrol in case of injury on the slopes

*Warehouse Associate, **Sam Ash Music***

March 2012 - October 2014

Oversaw all shipping and receiving of products for the store

Maintained inventory counts for the entire store

Performed additional janitorial duties such as changing out troffer lighting on both the sales floor and warehouse

Assisted in building the current stage in the store as well as putting together many of the displays

Main mediator with the RGIS company during yearly inventory checks

Interacted with customers on sales floor to facilitate a professional environment

Inside Sales, Jack Duffy & Associates

February 2015-Present

Inside sales representative in the electrical industry, representing a line card of over 40+ manufacturers

Quotation of projects to distribution and contractors

Management of high dollar projects

Order entry

Facilitation of post-sales needs, including product returns and handling defective material

Education:

Notre Dame Cathedral Latin High School, 2005-2009

Kent State University, 2009-2011

Pursued an MBA in Computer Science

Recording Workshop, 2011

Certificate program for audio engineering, recognized and accredited by Capital University in Columbus, OH

Case Western University: Full Stack Development Bootcamp, 2017-2018

Certificate program for full stack web development, hosted and offered by Case Western Reserve University

Technical Skills:

HTML5, CSS3, Javascript, JQuery, Bootstrap, Firebase, NodeJS, ExpressJS, MySQL, Sequelize, MongoDB, Mongoose, React and Java as well as Github and GIT tools.

Interests/Accomplishments:

Studied the Shorin-Ryu style of martial arts for 11 years and attained black belt ranking

Maintained a metal band for 7+ years, selling hundreds of albums through major online retailers such as iTunes, Spotify, etc., as well as embarking on a short Midwest tour in the late winter of 2012

Self-produced the band's first full length album using the skills gained from the Recording Workshop

Avid snowboarder since 2007

Hobby fisherman during the summers spent at Lake Chautauqua, NY