

PS4

(1a) Y

D=1  
D=0If D=1:  $\bar{Y}=30$   
if D=0:  $\bar{Y}=20$ 

$$Y_i = \beta_0 + \beta_1 D_i + u_i$$

$$\hat{Y}_i = \hat{\beta}_0 + \hat{\beta}_1 D_i$$

↙<sub>20</sub> ↘<sub>10</sub>

$$\text{if } D_i=0: \hat{Y} = \hat{\beta}_0 = 20$$

$$\text{if } D_i=1: \hat{Y} = \hat{\beta}_0 + \hat{\beta}_1 = 30$$

$$b) \hat{Y} = 3 + 5D_i \quad \text{--- if } D_i=0: \hat{Y} = 3 + 5 \cdot 0 = 3$$

$$\text{if } D_i=1: \hat{Y} = 3 + 5 \cdot 1 = 8$$

If dummy is the only explanatory variable,

$\hat{\beta}_0$  and  $\hat{\beta}_1$  will provide

$\hat{Y}$  which will be equal to the mean values of the sub-samples.

gretl: model 1

File Edit Tests Save Graphs Analysis LaTeX

Model 1: OLS, using observations 1-20  
Dependent variable: Y

	coefficient	std. error	t-ratio	p-value
const	20,0000	2,93552	6,813	2,23e-06 ***
D	10,0000	3,95826	2,526	0,0211 **

Mean dependent var	25,50000	S.D. dependent var	9,976288
Sum squared resid	1396,000	S.E. of regression	8,806563
R-squared	0,261766	Adjusted R-squared	0,220753
F(1, 18)	6,382521	P-value(F)	0,021117
Log-likelihood	-70,83511	Akaike criterion	145,6702
Schwarz criterion	147,6617	Hannan-Quinn	146,0590

gretl: model 2

File Edit Tests Save Graphs Analysis LaTeX

Model 2: OLS, using observations 1-20  
Dependent variable: Z

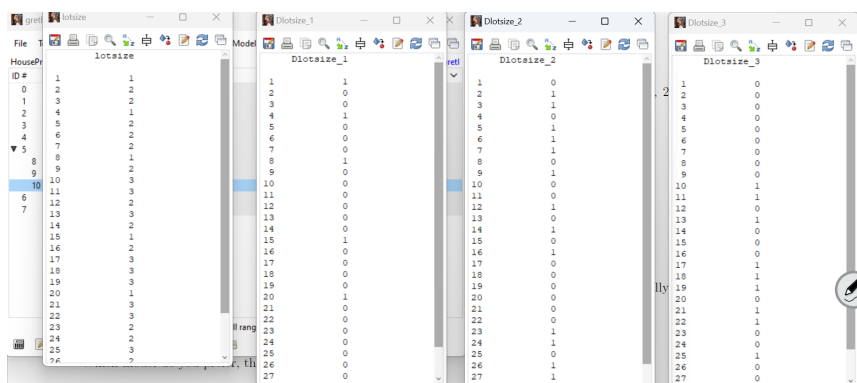
	coefficient	std. error	t-ratio	p-value
const	3,00000	0,700683	4,282	0,0004 ***
D	5,00000	0,944801	5,292	4,96e-05 ***

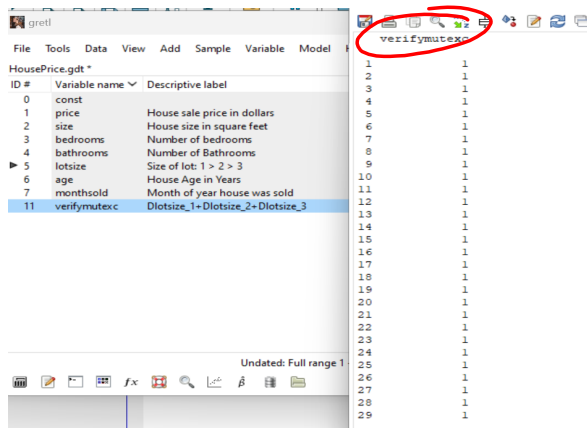
Mean dependent var	5,750000	S.D. dependent var	3,270965
Sum squared resid	79,53500	S.E. of regression	2,102049
R-squared	0,608751	Adjusted R-squared	0,587015
F(1, 18)	28,00654	P-value(F)	0,000050
Log-likelihood	-42,18342	Akaike criterion	88,36684
Schwarz criterion	90,35830	Hannan-Quinn	88,75559

2)

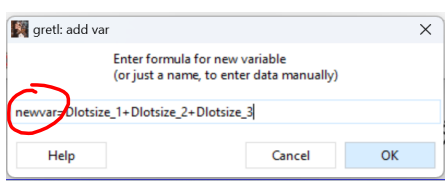
a)



b)



add > define new variable

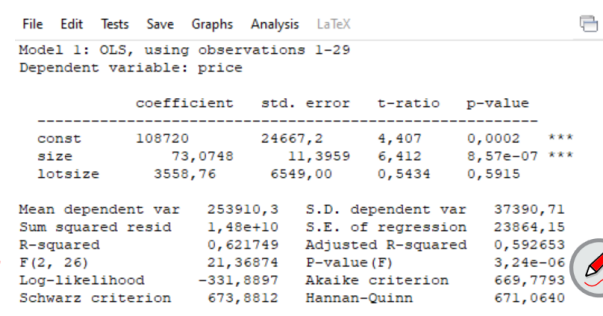


c)

$$\hat{price}_i = \hat{\beta}_0 + \hat{\beta}_1 \cdot size_i + \hat{\beta}_2 \cdot lotsize_i$$

$$\hat{price}_i = 108720 + 73,07 \cdot size + 3558,76 \cdot lotsize$$

if lotsize increase by 1 (1 → 2 or 2 → 3)  
price is expected to increase by  
3558,76 given that size is unchanged.



d)

$$\hat{price}_i = 112078 + 72,18 \cdot size + 6642,92 \cdot Dlotsize_2 + 8039,93 \cdot Dlotsize_3$$

in c) if lotsize = 1 and size = 100:

$$\hat{price}_i = 108720 + 73,07 \cdot 100 + 3558,76 \cdot 1 = 119586$$

in d) if lotsize = 1 and size = 100:

$$\hat{price}_i = 112078 + 72,18 \cdot 100 + 6642,92 \cdot 0 + 8039,93 \cdot 0 = 119296$$

Are Dlotsize 2 and Dlotsize 3 jointly statistically significant?

d) Are Dlotsize 2 and Dlotsize 3 jointly statistically significant?

$$\text{price}_i = \beta_0 + \beta_1 \text{size}_i + \beta_2 \text{Dlotsize}_2_i + \beta_3 \text{Dlotsize}_3_i + u_i$$

$$H_0: \beta_2 = 0 \text{ and } \beta_3 = 0$$

$$H_A: \beta_2 \neq 0 \text{ and/or } \beta_3 \neq 0$$

F-test (multiple hypothesis test)

see slide 22-24, week 5

Grete: Tests > omit variables

gretl: model 3

File Edit Tests Save Graphs Analysis LaTeX

Test on Model 2:

Null hypothesis: the regression parameters are zero for the variables  
Dlotsize\_2, Dlotsize\_3  
Test statistic: F(2, 25) = 0,179761, p-value 0,83654  
Omitting variables improved 3 of 3 information criteria.

Model 3: OLS, using observations 1-29  
Dependent variable: price

	coefficient	std. error	t-ratio	p-value
const	115017	21489,4	5,352	1,18e-05 ***
size	73,7710	11,1749	6,601	4,41e-07 ***

Mean dependent var 253910,3 S.D. dependent var 37390,71  
Sum squared resid 1,50e+10 S.E. of regression 23550,66  
R-squared 0,617453 Adjusted R-squared 0,603285  
F(1, 27) 43,57964 P-value(F) 4,41e-07  
Log-likelihood -332,0534 Akaike criterion 668,1068  
Schwarz criterion 670,8414 Hannan-Quinn 668,9633

p-value > 0,05 : we keep  $H_0$   
 $\beta_2 = \beta_3 = 0$

Dummy variables  
are jointly insignificant

File Edit Tests Save Graphs Analysis LaTeX

Model 2: OLS, using observations 1-29  
Dependent variable: price

	coefficient	std. error	t-ratio	p-value
const	112078	22771,6	4,922	4,56e-05 ***
size	72,1822	12,0548	5,988	2,98e-06 ***
Dlotsize_2	6642,92	13104,8	0,5069	0,6167
Dlotsize_3	8039,93	13757,6	0,5844	0,5642

Mean dependent var 253910,3 S.D. dependent var 37390,71  
Sum squared resid 1,48e+10 S.E. of regression 24300,45  
R-squared 0,622877 Adjusted R-squared 0,577622  
F(3, 25) 13,76378 P-value(F) 0,000017  
Log-likelihood -331,8464 Akaike criterion 671,6928  
Schwarz criterion 677,1620 Hannan-Quinn 673,4056

Excluding the constant, p-value was highest for variable 9 (Dlotsize\_2)

Test for omission of variables -  
Null hypothesis: parameters are zero for the variables  
Dlotsize\_2  
Dlotsize\_3  
Test statistic: F(2, 25) = 0,179761  
with p-value = P(F(2, 25) > 0,179761) = 0,83654

e)

gretl: model 1

File Edit Tests Save Graphs Analysis LaTeX

Model 1: OLS, using observations 1-29  
Dependent variable: price

	coefficient	std. error	t-ratio	p-value
const	108720	24667,2	4,407	0,0002 ***
size	73,0748	11,3959	6,412	8,57e-07 ***
lotsize	3558,76	6549,00	0,5434	0,5915

Mean dependent var 253910,3 S.D. dependent var 37390,71  
Sum squared resid 1,48e+10 S.E. of regression 23864,15  
R-squared 0,621749 Adjusted R-squared 0,582653  
F(2, 26) 21,36874 P-value(F) 3,24e-06  
Log-likelihood -331,8897 Akaike criterion 669,7793  
Schwarz criterion 673,8812 Hannan-Quinn 671,0640

gretl: model 2

File Edit Tests Save Graphs Analysis LaTeX

Model 2: OLS, using observations 1-29  
Dependent variable: price

	coefficient	std. error	t-ratio	p-value
const	112078	22771,6	4,922	4,56e-05 ***
size	72,1822	12,0548	5,988	2,98e-06 ***
Dlotsize_2	6642,92	13104,8	0,5069	0,6167
Dlotsize_3	8039,93	13757,6	0,5844	0,5642

Mean dependent var 253910,3 S.D. dependent var 37390,71  
Sum squared resid 1,48e+10 S.E. of regression 24300,45  
R-squared 0,622877 Adjusted R-squared 0,577622  
F(3, 25) 13,76378 P-value(F) 0,000017  
Log-likelihood -331,8464 Akaike criterion 671,6928  
Schwarz criterion 677,1620 Hannan-Quinn 673,4056

Prefer the model in c) because  $\bar{R}^2$  (adjusted R squared) is higher.  
But the model in d) is more flexible.

f) gretl: model 4

Model 4: OLS, using observations 1-29  
Dependent variable: price

	coefficient	std. error	t-ratio	p-value
const	120118	23789,9	5,049	3,28e-05 ***
size	72,1822	12,0548	5,988	2,98e-06 ***
lotsize_1	-8039,93	13757,6	-0,5844	0,5642
lotsize_2	-1397,01	10343,9	-0,1351	0,8936

Mean dependent var 253910,3 S.D. dependent var 37390,71  
Sum squared resid 1,48e+10 S.E. of regression 24300,45  
R-squared 0,622877 Adjusted R-squared 0,577622  
F(3, 25) 13,76378 P-value(F) 0,000017  
Log-likelihood -331,8464 Akaike criterion 671,6928  
Schwarz criterion 677,1620 Hannan-Quinn 673,4056

Excluding the constant, p-value was highest for variable 9 (lotsize\_2)

baseline: lotsize = 3

lotsize = 1 vs lotsize = 3

g) gretl: model 5

Model 5: OLS, using observations 1-29  
Dependent variable: price

Omitted due to exact collinearity: lotsize\_3

	coefficient	std. error	t-ratio	p-value
const	120118	23789,9	5,049	3,28e-05 ***
size	72,1822	12,0548	5,988	2,98e-06 ***
lotsize_1	-8039,93	13757,6	-0,5844	0,5642
lotsize_2	-1397,01	10343,9	-0,1351	0,8936

Mean dependent var 253910,3 S.D. dependent var 37390,71  
Sum squared resid 1,48e+10 S.E. of regression 24300,45  
R-squared 0,622877 Adjusted R-squared 0,577622  
F(3, 25) 13,76378 P-value(F) 0,000017  
Log-likelihood -331,8464 Akaike criterion 671,6928  
Schwarz criterion 677,1620 Hannan-Quinn 673,4056

Excluding the constant, p-value was highest for variable 9 (lotsize\_2)

perfect multicollinearity

$lotsize_1 + lotsize_2 + lotsize_3 = 1$

const = 1

gretl: model 6

Model 6: OLS, using observations 1-29  
Dependent variable: price

	coefficient	std. error	t-ratio	p-value
size	72,1822	12,0548	5,988	2,98e-06 ***
lotsize_1	112078	22771,6	4,922	4,56e-05 ***
lotsize_2	118721	24601,8	4,826	5,85e-05 ***
lotsize_3	120118	23789,9	5,049	3,28e-05 ***

Mean dependent var 253910,3 S.D. dependent var 37390,71  
Sum squared resid 1,48e+10 S.E. of regression 24300,45  
R-squared 0,622877 Adjusted R-squared 0,577622  
F(3, 25) 13,76378 P-value(F) 0,000017  
Log-likelihood -331,8464 Akaike criterion 671,6928  
Schwarz criterion 677,1620 Hannan-Quinn 673,4056

h) gretl: model 7

Model 7: OLS, using observations 1-29  
Dependent variable: price

Omitted due to exact collinearity: lotsize

	coefficient	std. error	t-ratio	p-value
const	120118	23789,9	5,049	3,28e-05 ***
size	72,1822	12,0548	5,988	2,98e-06 ***
lotsize_1	-8039,93	13757,6	-0,5844	0,5642
lotsize_2	-1397,01	10343,9	-0,1351	0,8936

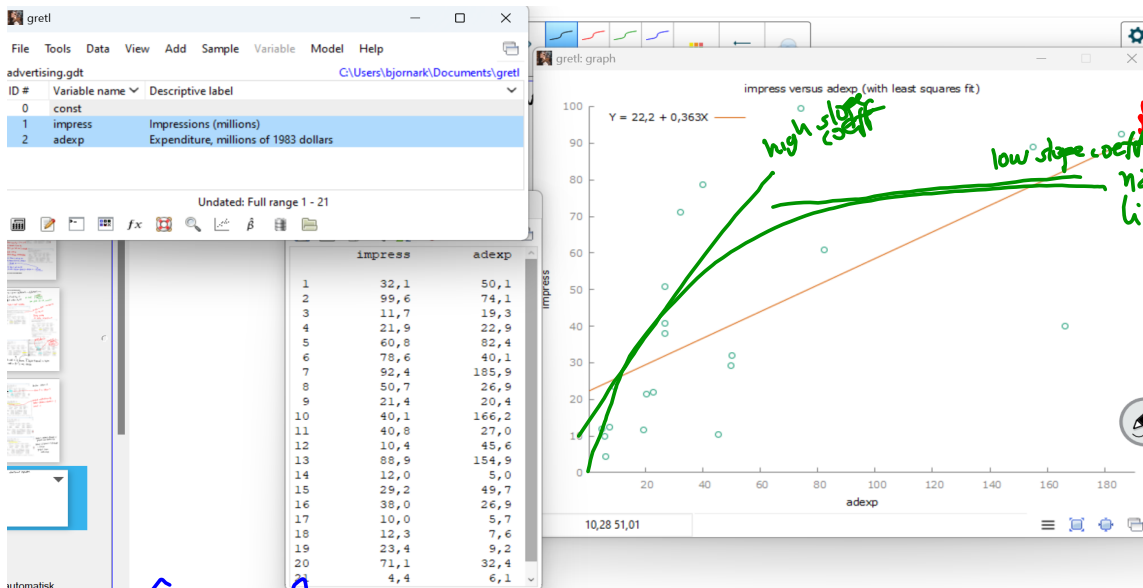
Mean dependent var 253910,3 S.D. dependent var 37390,71  
Sum squared resid 1,48e+10 S.E. of regression 24300,45  
R-squared 0,622877 Adjusted R-squared 0,577622  
F(3, 25) 13,76378 P-value(F) 0,000017  
Log-likelihood -331,8464 Akaike criterion 671,6928  
Schwarz criterion 677,1620 Hannan-Quinn 673,4056

Excluding the constant, p-value was highest for variable 9 (lotsize\_2)

$lotsize_1 + lotsize_2 + lotsize_3 = 1$   
perfect linear relationship.

$lotsize_1 + 2 \cdot lotsize_2 + 3 \cdot lotsize_3$   
= lotsize  
perfect linear relationship.

# Impressions and advertisement expenditure



$$\hat{impress}_i = \hat{\beta}_0 + \hat{\beta}_1 \cdot adexp_i$$

Interpretation of slope coefficient:

$\hat{\beta}_1 = 0,363$ : If expenditure increase by 1 mill dollars, we expect number of impressions to increase by 0,363 mill (363 000).

But is this effect the same when going from 6 to 7 mill dollars as when going from 185 to 186 mill dollars?

Both increase by 1 (mill dollars)

but percentage increase is different:

6 → 7 : 17% increase

185 → 186 : 0,05% increase

Non-linear model allows us to have different effect of X on Y, depending on the level of X.

Lin-log model:  $Y_i = \beta_0 + \beta_1 \ln X_i + u_i$  (1)

Log-lin model:  $\ln Y_i = \beta_0 + \beta_1 X_i + u_i$  (2)

Log-log model:  $\ln Y_i = \beta_0 + \beta_1 \ln X_i + u_i$  (3)

Lin-lin model:  $Y_i = \beta_0 + \beta_1 X_i + u_i$

gretl: model 1

File Edit Tests Save Graphs Analysis LaTeX

Model 1: OLS, using observations 1-21  
Dependent variable: impress

	coefficient	std. error	t-ratio	p-value
const	22,1627	7,08948	3,126	0,0056 ***
adexp	0,363174	0,0971203	3,739	0,0014 ***

Mean dependent var 40,46667 S.D. dependent var 30,18061  
Sum squared resid 10494,11 S.E. of regression 23,50152  
R-squared 0,423951 Adjusted R-squared 0,393633  
F(1, 19) 13,98330 P-value(F) 0,001389  
Log-likelihood -95,04520 Akaike criterion 194,0904  
Schwarz criterion 196,1794 Hannan-Quinn 194,5438

linear model

Gretl: Add > logs of selected variables

gretl: model 1

File Edit Tests Save Graphs Analysis LaTeX

Model 1: OLS, using observations 1-21  
Dependent variable: impress

	coefficient	std. error	t-ratio	p-value
const	-28,0498	15,4410	-1,817	0,0851 *
l_adexp	20,1801	4,33941	4,650	0,0002 ***

Mean dependent var 40,46667 S.D. dependent var 30,18061  
Sum squared resid 8519,812 S.E. of regression 21,17572  
R-squared 0,532325 Adjusted R-squared 0,507711  
F(1, 19) 21,62652 P-value(F) 0,000174  
Log-likelihood -92,85679 Akaike criterion 189,7136  
Schwarz criterion 191,8026 Hannan-Quinn 190,1670

If ad expenditures increase by 1%, we expect impressions to increase by  $\frac{20,18}{100} = 0,202$  mill dollars = 202 000 dollars

from 6 mill to 6,06 mill (60.000) } 1% increase  
from 185 mill to 186,85 mill (2 mill)

Log-lin model:  $\ln Y_i = \beta_0 + \beta_1 X_i + u_i$

Model 2: OLS, using observations 1-21  
Dependent variable: l\_impress

	coefficient	std. error	t-ratio	p-value
const	2,88592	0,215344	13,40	3,93e-011 ***
adexp	0,00985594	0,00295004	3,342	0,0034 ***

Mean dependent var 3,382864 S.D. dependent var 0,876787  
Sum squared resid 9,682380 S.E. of regression 0,713862  
R-squared 0,370256 Adjusted R-squared 0,337112  
F(1, 19) 11,17099 P-value(F) 0,003423  
Log-likelihood -21,66845 Akaike criterion 47,33691  
Schwarz criterion 49,42595 Hannan-Quinn 47,79028

Log-likelihood for impress = -92,7086

If ad expenditures increase by 1 mill dollars, impressions is expected to increase by  $(0,00986 \cdot 100)\% = 0,986\%$

Log-log model:  $\ln Y_i = \beta_0 + \beta_1 \ln X_i + u_i$

Model 3: OLS, using observations 1-21  
Dependent variable: l\_impress

	coefficient	std. error	t-ratio	p-value
const	1,29994	0,423628	3,069	0,0063 ***
l_adexp	0,613482	0,119053	5,153	5,66e-05 ***

Mean dependent var 3,382864 S.D. dependent var 0,876787  
Sum squared resid 6,412815 S.E. of regression 0,580962  
R-squared 0,582909 Adjusted R-squared 0,560957  
F(1, 19) 26,55363 P-value(F) 0,000057  
Log-likelihood -17,34236 Akaike criterion 38,68471  
Schwarz criterion 40,77376 Hannan-Quinn 39,13809

Log-likelihood for impress = -88,3825

If ad expenditures increase by 1%, impressions is expected to increase by 0,61%.

ELASTICITY



Polynomial function.

Gretl: Add > Squares of selected variable

Model 4: OLS, using observations 1-21  
Dependent variable: impress

	coefficient	std. error	t-ratio	p-value	
const	22,1627	7,08948	3,126	0,0056	***
adexp	0,363174	0,0971203	3,739	0,0014	***
Mean dependent var	40,46667	S.D. dependent var	30,18061		
Sum squared resid	10494,11	S.E. of regression	23,50152		
R-squared	0,423951	Adjusted R-squared	0,393633		
F(1, 19)	13,98330	P-value(F)	0,001389		
Log-likelihood	-95,04520	Akaike criterion	194,0904		
Schwarz criterion	196,1794	Hannan-Quinn	194,5438		

Model 5: OLS, using observations 1-21  
Dependent variable: impress

	coefficient	std. error	t-ratio	p-value	
const	7,05932	9,98618	0,7069	0,4887	
adexp	1,08471	0,369944	2,932	0,0089	***
sq_adexp	-0,00399020	0,00198415	-2,011	0,0595	*
Mean dependent var	40,46667	S.D. dependent var	30,18061		
Sum squared resid	8568,853	S.E. of regression	21,81851		
R-squared	0,529633	Adjusted R-squared	0,477370		
F(2, 18)	10,13401	P-value(F)	0,001127		
Log-likelihood	-92,91706	Akaike criterion	191,8341		
Schwarz criterion	194,9677	Hannan-Quinn	192,5142		

gretl: display data

	impress	adexp	l_impress	l_adexp	sq_adexp
1	32,1	50,1	3,468856	3,914021	2510,01
2	99,6	74,1	4,601162	4,305416	5490,81
3	11,7	19,3	2,459589	2,960105	372,49
4	21,9	22,9	3,086487	3,131137	524,41
5	60,8	82,4	4,107590	4,411585	6789,76
6	78,6	40,1	4,364372	3,691376	1608,01
7	92,4	185,9	4,526127	5,225209	34559,81
8	50,7	26,9	3,925926	3,292136	729,61
9	21,4	20,4	3,063391	3,015535	416,16
10	40,1	166,2	3,691376	5,113192	27622,44
11	40,8	27,0	3,708682	3,295837	729,00
12	10,4	45,6	2,341806	3,819908	2079,36
13	88,9	154,9	4,487512	5,042780	23994,01
14	12,0	5,0	2,484907	1,609438	25,00
15	29,2	49,7	3,374169	3,906005	2470,09
16	38,0	26,9	3,637586	3,292126	723,61
17	10,0	5,7	2,302585	1,740466	32,49
18	12,3	7,6	2,509599	2,028148	57,76
19	23,4	9,2	3,152736	2,219203	84,64
20	71,1	32,4	4,264087	3,478158	1049,76
21	4,4	6,1	1,481605	1,808289	37,21

If X increase by 1,  
Y is expected to increase  
by  $\hat{\beta}_1 + 2\hat{\beta}_2 X$ :

↑  
depends on  
X

if  $X=6$ ?  
if  $X=185$ ?