

Acct #	Cust #	Week #	New Rt	New Delivery Day	New Stop	Old Rt #	Old Delivery Day	Customer Name	DisplayAddressFull	Frequency	EstimatedArriv alTime	EstimatedDepartu reTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
99062	14	Week3	23	R	1	23	R	TOM'S INTERLOCHEN 792	9475 MARKET DR, INTERLOCHEN MI 49643 US, US, US	7	6:49:21 AM	7:08:50 AM	\$ 98.18	\$ 126.94	\$ 117.93	\$ 118.57
99031	84	Week3	23	R	2	23	R	BLARNEY CASTLE #608	9419 US31, INTERLOCHEN MI 49643 US, US, US	7	7:09:41 AM	7:24:01 AM	\$ 121.69	\$ 143.02	\$ 135.58	\$ 124.38
229524	0	Week3	23	R	3	23	R	THE BUCK STOP	3143 MASON RD, GRAWN MI 49637 US, US, US	7	7:30:55 AM	7:32:07 AM	\$ 6.69	\$ -	\$ -	\$ 28.88
229303	0	Week3	23	R	4	23	R	LANDSCAPE MANAGEMENT	3143 MASON RD, GRAWN MI 49637 US, US, US	7	7:32:07 AM	7:40:40 AM	\$ -	\$ 61.83	\$ 65.63	\$ 66.25
231362	0	Week3	23	R	5	23	R	KINNEY'S PIONEER	5200 US 31 SOUTH, GRAWN MI 49637 US, US, US	7	8:00:33 AM	8:09:46 AM	\$ 99.46	\$ 98.16	\$ 91.22	\$ 101.96
229297	0	Week3	23	R	6	23	R	TV 7 & 4	8513 M-72 WEST, TRAVERSE CITY MI 49684 US, US, US	3	8:27:31 AM	8:42:43 AM	\$ 98.82	\$ 127.68	\$ 95.82	\$ 98.26
229260	0	Week3	23	R	7	23	R	CLUFF WELL DRILLING	6222 WEST M-72, TRAVERSE CITY MI 49684 US, US, US	7	8:45:25 AM	8:55:28 AM	\$ 253.87	\$ 227.33	\$ 245.27	\$ 257.40
99031	165	Week3	23	R	8	23	R	GRUMPY'S EZ MART #521	5101 EAST TRAVERSE HWY, TRAVERSE CITY MI 49684 US,,	7	8:56:41 AM	9:11:57 AM	\$ 87.74	\$ -	\$ 115.13	\$ 88.62
230548	0	Week3	23	R	9	23	R	GABES SMOKED MEATS	12963 S MAPLE CITY RD, MAPLE CITY MI 49664 US, U, US	7	10:01:18 AM	10:07:03 AM	\$ 64.13	\$ 85.42	\$ 70.17	\$ 70.21
231650	0	Week3	23	R	10	23	R	MC SHORTSTOP	8634 S. MAPLE CITY RD, MAPLE CITY MI 49664 US, U, US	5	10:12:26 AM	10:17:11 AM	\$ 43.52	\$ 37.04	\$ 38.63	\$ 39.26
99161	64	Week3	23	R	11	23	R	ANDERSONS GLEN ARBOR FIRST	6545 WESTERN AVE, GLEN ARBOR MI 49636 US, US, US	5	10:34:05 AM	10:42:38 AM	\$ -	\$ -	\$ -	\$ -
230105	0	Week3	23	R	12	23	R	ANDERSON'S IGA	6545 WESTERN AVE., GLEN ARBOR MI 49636 US, US, US	7	10:42:37 AM	10:53:39 AM	\$ 64.32	\$ 105.68	\$ 124.70	\$ 139.13
230106	0	Week3	23	R	13	23	R	LEELANAU COFFEE ROAS	6443 W WESTERN AVE., GLEN ARBOR MI 49636 US, US, US	7	10:54:17 AM	11:06:44 AM	\$ 72.51	\$ 69.85	\$ 83.25	\$ 77.40
99031	78	Week3	23	R	14	23	R	BLARNEY CASTLE #408	9988 W. FRONT ST., EMPIRE MI 49630 US, US, US	7	11:19:31 AM	11:30:21 AM	\$ 43.25	\$ 60.33	\$ 78.34	\$ 41.08
230974	0	Week3	23	R	15	23	R	HEIGES PERFORMANCE	17792 HONOR HWY, INTERLOCHEN MI 49643 US, US, US	7	11:51:53 AM	11:55:12 AM	\$ 40.96	\$ 43.37	\$ 37.98	\$ 42.05
232525	0	Week3	23	R	16	23	R	EAST BAY AUTO PARTS	20852 HONOR HIGHWAY, INTERLOCHEN MI 49643 US, US, US	7	11:58:38 AM	12:05:36 PM	\$ 36.75	\$ 48.61	\$ 40.77	\$ 35.47
231600	0	Week3	23	R	17	23	R	DEERINGS JERKY CO.	2015 SANDY DRIVE PVT, INTERLOCHEN MI 49643 US, U, US	5	12:06:37 PM	12:15:23 PM	\$ 102.99	\$ 83.59	\$ 89.34	\$ 86.19
230138	0	Week3	23	R	18	23	R	KARLIN INN	7484 Karlin Rd, Interlochen MI 49643 US, KARLIN MI, US	7	12:26:19 PM	12:32:43 PM	\$ 55.26	\$ 48.65	\$ 56.81	\$ 52.92
229278	0	Week3	23	R	19	23	R	ALTUS BRANDS	6893 SULLIVAN RD., GRAWN MI 49637 US, US, US	3	12:45:13 PM	12:50:54 PM	\$ 50.18	\$ 43.38	\$ 45.68	\$ 47.76
232749	0	Week3	23	R	20	23	R	MIDWEST TRACTOR & EQUIPMENT	10736 M-37, BUCKLEY MI 49620 US, US, US	7	1:06:42 PM	1:27:56 PM	\$ 261.39	\$ 262.05	\$ 274.44	\$ 269.99
231003	0	Week3	23	R	21	23	R	BUCKLEY GENERAL STORE	115 W WEXFORD AVE, BUCKLEY MI 49620 US, US, US	5	1:28:31 PM	1:28:31 PM	\$ 100.56	\$ 86.97	\$ 91.92	\$ 93.11
		Week3	23	R		23	R	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		2:01:25 PM	2:01:25 PM				

# of Stops