

Acct #	Cust #	Week #	New Rt	New Deli very Day	Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
71372	0	Week1	103	T	1	105	T	Paul's Pub	10757 M-32 P.O. Box 45, Johannesbu	7	3:00:00 PM	3:10:10 PM	\$ 58.22	\$ 58.60	\$ 62.09	\$ 67.15
71123	0	Week1	103	T	2	105	T	Dowkers Meat Market	2104 Birch Manor, Gaylord MI 49735	7	3:22:50 PM	3:27:02 PM	\$ 45.23	\$ 46.76	\$ 46.51	\$ 47.50
73453	0	Week1	103	T	3	101	M	GREAT LAKES PLUMBING	901 DICKENSON, GAYLORD MI 49735	6	3:32:56 PM	3:38:13 PM	\$ 49.28	\$ 50.77	\$ 52.46	\$ 53.30
71087	0	Week1	103	T	4	101	M	NORTHSPORT PHYSICAL THERAPY	1622 DICKERSON RD., GAYLORD MI 4	5	3:39:25 PM	3:46:21 PM	\$ 57.69	\$ 65.45	\$ 61.53	\$ 69.79
73536	0	Week1	103	T	5	101	M	VALLEY TRUCK PARTS	2483 DICKERSON RD, GAYLORD MI 4	7	3:48:05 PM	3:55:53 PM	\$ 49.37	\$ 63.57	\$ 63.97	\$ 60.98
73537	0	Week1	103	T	6	105	T	SWAMP II	6549 N OLD 27, FREDERIC MI 49733	5	4:13:06 PM	4:40:32 PM	\$ 76.04	\$ 68.44	\$ 70.31	\$ 69.80
99031	110	Week1	103	T	7	105	T	BLARNEY WATERS	10703 OLD US 27 SOUTH, WATERS M	7	4:49:12 PM	5:07:54 PM	\$ 155.43	\$ 121.01	\$ 146.21	\$ 151.50
71046	0	Week1	103	T	8	105	T	Michigan Spine & Pain	5059 OLD US 27 SOUTH, Gaylord MI	7	5:14:58 PM	5:20:47 PM	\$ 81.82	\$ 83.59	\$ 89.47	\$ 91.32
71106	0	Week1	103	T	9	105	T	LAPPAN'S OF GAYLORD	4085 Old 27, Gaylord MI 49735 US, G	7	5:21:58 PM	5:34:40 PM	\$ 110.07	\$ 99.54	\$ 108.23	\$ 119.32
99031	58	Week1	103	T	10	101	M	BLARNEY CASTLE #484	2778 OLD 27 SOUTH, GAYLORD MI 4	7	5:36:27 PM	5:51:51 PM	\$ 63.22	\$ 44.14	\$ 50.08	\$ 51.23
99058	14	Week1	103	T	11	101	M	Forwards - Gaylord South 144	2870 S. Ostego Ave. P.O. Box 1457, G	7	5:52:04 PM	6:12:53 PM	\$ 43.07	\$ 35.08	\$ 35.08	\$ 35.32
99058	36	Week1	103	T	12	101	M	FORWARDS/SUBWAY-308	2859 S OTSEGO AVE, GAYLORD MI 4	7	6:13:24 PM	6:13:42 PM	\$ 17.35	\$ 15.42	\$ 15.42	\$ 15.42
73437	0	Week1	103	T	13	105	T	JO JO'S MARKET	1459 S. OTSEGO AVE, GAYLORD MI 4	3	6:16:42 PM	6:26:22 PM	\$ 60.53	\$ 60.53	\$ 62.75	\$ 63.86
73045	0	Week1	103	T	14	105	T	ZIP'S HARLEY DAVIDSON	980 S. WISCONSIN AVE., GAYLORD M	7	6:29:10 PM	6:39:53 PM	\$ 129.36	\$ 129.20	\$ 154.24	\$ 132.21
71094	0	Week1	103	T	15	101	M	MDOT-Gaylord	1088 M-32 East, Gaylord MI 49735 U	6	6:45:00 PM	6:52:23 PM	\$ 61.71	\$ 61.71	\$ 63.36	\$ 64.18
71115	0	Week1	103	T	16	101	M	Earthworks Enterprises	5584 E. M-32, Gaylord MI 49735 US,	7	6:58:28 PM	7:10:28 PM	\$ 114.28	\$ 110.88	\$ 101.48	\$ 114.19
71105	0	Week1	103	T	17	105	T	Old Depot	10826 M-32 East, Johannesburg MI 4	4	7:16:58 PM	7:26:38 PM	\$ 51.42	\$ 51.95	\$ 57.92	\$ 54.52
71088	0	Week1	103	T	18	101	M	Charlton Township Hall	10900 E. M-32, Johannesburg MI 497	5	7:26:53 PM	7:30:00 PM	\$ 37.70	\$ 49.13	\$ 38.06	\$ 38.06
99152	0	Week1	103	T	19	102	W	HILLMAN IMAGING DEPT.	15774 STATE STREET, HILLMAN MI 4	7	8:10:18 PM	8:26:17 PM	\$ 96.14	\$ 96.14	\$ 98.16	\$ 99.06
73404	5	Week1	103	T	20	102	W	Thunder Bay Health-Hillman	15774 STATE STREET PO BOX 427, HI	7	8:26:17 PM	8:26:39 PM	\$ 94.63	\$ 93.66	\$ 97.07	\$ 92.66
71241	0	Week1	103	T	21	103	M	Bernard Building - Hillman	27300 M-32 P.O. Box 398, Hillman M	7	8:30:31 PM	8:34:59 PM	\$ 45.14	\$ 47.50	\$ 48.39	\$ 51.02
99031	138	Week1	103	T	22	102	W	BLARNEY CASTLE	27400 M-32, Hillman MI 49746 US, H	7	8:35:03 PM	8:57:45 PM	\$ 125.42	\$ 126.62	\$ 127.86	\$ 121.68
73418	0	Week1	103	T	23	101	M	BUCKY'S MEATS	13370 DALLAS RD, LACHINE MI 4975	6	9:06:55 PM	9:13:26 PM	\$ 53.33	\$ 51.63	\$ 53.35	\$ 54.21
70747	0	Week1	103	T	24	102	W	K & T Party Store	10084 M-32, Herron MI 49744 US, H	6	9:17:16 PM	9:26:56 PM	\$ 57.30	\$ 57.84	\$ 60.12	\$ 63.07
70756	0	Week1	103	T	25	102	W	Little Town Lounge	10026 M-32 West, Herron MI 49744	5	9:27:01 PM	9:40:20 PM	\$ 61.52	\$ 61.57	\$ 63.80	\$ 65.81
73507	0	Week1	103	T	26	103	T	FITZPATRICK HARDWARE	2733 US 23 SOUTH, ALPENA MI 4970	7	9:54:41 PM	10:03:43 PM	\$ 69.91	\$ 68.70	\$ 71.55	\$ 72.93
70477	0	Week1	103	T	27	103	T	Brett's Auto	1249 W. Chisholm St., Alpena MI 497	7	10:11:31 PM	10:22:10 PM	\$ 37.56	\$ 37.56	\$ 39.14	\$ 41.45
70608	0	Week1	103	T	28	103	T	Besser Company	801 Johnson St., Alpena MI 49707 U	7	10:24:49 PM	10:34:06 PM	\$ 393.24	\$ 401.57	\$ 412.64	\$ 402.63
70608	1	Week1	103	T	29	103	T	BESSER 23 NORTH	801 JOHNSON ST, ALPENA MI 49707	7	10:34:06 PM	10:36:38 PM	\$ 43.49	\$ 44.04	\$ 45.34	\$ 40.99
73341	0	Week1	103	T	30	103	T	NEMROC	800 BOLTON, ALPENA MI 49707 US, A	7	10:39:34 PM	10:50:49 PM	\$ 39.13	\$ 39.42	\$ 41.25	\$ 41.86
		Week1	103	T				Alpena Depot	120 E Herman St., Alpena 49707 US		10:52:45 PM	10:52:45 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
31													\$2,378.60	\$2,342.03	\$2,437.83	\$2,447.03