

Acct #	Cust #	Week #	New Rt	New Deliver y Day	New Stop	Old Rt #	Old Delivery Day	Customer Name	DisplayAddressFull	Frequency	EstimatedArriv alTime	EstimatedDepartu reTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
231514	19	Week1	3	W	1	3	F	BOYNE-TROPHY PIZZA	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:20:47 AM	7:20:57 AM	\$ 4.34	\$ 3.66	\$ -	\$ 4.23
231514	13	Week1	3	W	2	3	F	BOYNE MOUNTAIN-COMFORT IV	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:20:57 AM	7:21:07 AM	\$ 75.44	\$ 63.39	\$ 65.67	\$ 70.99
231514	17	Week1	3	W	3	3	F	BOYNE MTN-SPIELLADEN	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:21:07 AM	7:21:16 AM	\$ 3.48	\$ 2.93	\$ -	\$ 3.36
231514	11	Week1	3	W	4	3	F	BOYNE-BOYNEHOF	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:21:16 AM	7:21:28 AM	\$ 20.46	\$ 17.23	\$ -	\$ 19.93
231514	6	Week1	3	W	5	3	F	BOYNE-CLOCK TOWER LODGE	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:21:28 AM	7:21:42 AM	\$ 121.27	\$ 97.21	\$ -	\$ 112.47
231514	7	Week1	3	W	6	3	F	BOYNE-EDELWEISS	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:21:42 AM	7:21:57 AM	\$ 22.07	\$ -	\$ -	\$ -
231514	9	Week1	3	W	7	3	F	BOYNE-KILWINS	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:21:57 AM	7:22:09 AM	\$ 17.74	\$ 7.97	\$ -	\$ 9.47
231514	14	Week1	3	W	8	3	F	BOYNE-NORTHFACE	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:22:09 AM	7:22:18 AM	\$ 30.02	\$ 12.27	\$ -	\$ 27.98
231514	12	Week1	3	W	9	3	F	BOYNE-SKI SHOP	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:22:19 AM	7:22:40 AM	\$ 52.84	\$ 34.59	\$ -	\$ 40.01
231514	10	Week1	3	W	10	3	F	BOYNE-ZIP LINE	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:22:39 AM	7:22:48 AM	\$ 19.28	\$ 15.91	\$ -	\$ 18.41
231514	16	Week1	3	W	11	3	F	BOYNE MOUNTAIN-40 ACRES	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:22:48 AM	10:02:33 AM	\$ 57.89	\$ 43.92	\$ -	\$ 44.33
99031	152	Week1	3	W	12	3	W	BLARNEY CASTLE	530 MAPLE ST, EAST JORDAN MI 49727 US, US, US	7	10:21:42 AM	10:28:39 AM	\$ 33.62	\$ 38.80	\$ 30.96	\$ 44.21
99031	157	Week1	3	W	13	3	W	EAST JORDAN EZ MART #399	101 WATER ST, EAST JORDAN MI 49727 US, US, US	7	10:30:48 AM	10:35:43 AM	\$ 40.93	\$ 47.37	\$ 35.58	\$ 39.74
99031	5	Week1	3	W	14	3	W	BLARNEY CASTLE #400	651 WATER ST., EAST JORDAN MI 49727 US, US, US	7	10:36:27 AM	10:52:05 AM	\$ 135.01	\$ 139.90	\$ 157.61	\$ 127.52
229390	0	Week1	3	W	15	3	W	BC PIZZA	101 N LAKE STREET, EAST JORDAN MI 49727 US, US, US	5	10:52:18 AM	10:56:24 AM	\$ 101.35	\$ 69.64	\$ 78.72	\$ 83.35
99161	95	Week1	3	W	16	3	W	SPT. FAMILY FARE #1514 FIRST A	240 S. LAKE P.O. BOX 873, EAST JORDAN MI 49727 US,, U	7	10:57:25 AM	11:05:58 AM	\$ 245.53	\$ -	\$ -	\$ -
99061	95	Week1	3	W	17	3	W	SPT. FAMILY FARE #1514	240 S. LAKE P.O.BOX 873, EAST JORDAN MI 49727 US,, U	7	11:05:58 AM	11:22:13 AM	\$ 55.86	\$ 47.57	\$ 45.64	\$ 57.86
99103	39	Week1	3	W	18	3	R	NEXT DOOR STR #5034	1505 S BRIDGE ST, CHARLEVOIX MI 49720 US, US, US	7	11:38:37 AM	11:41:33 AM	\$ 20.00	\$ 15.00	\$ 15.00	\$ 16.54
99031	3	Week1	3	W	19	3	W	BLARNEY CASTLE #312	1460 BRIDGE ST., CHARLEVOIX MI 49720 US, US, US	7	11:42:01 AM	11:52:39 AM	\$ 92.25	\$ 81.25	\$ 88.15	\$ 93.18
99161	93	Week1	3	W	20	3	W	SPT. FAMILY FARE #1506 FIRST A	111CAPTAIN'S CORNER M66, CHARLEVOIX MI 49720 US,,	7	11:53:08 AM	12:01:41 PM	\$ -	\$ -	\$ 379.55	\$ -
99061	93	Week1	3	W	21	3	W	SPT. FAMILY FARE #1506	111 M-66, Charlevoix MI 49720 US, CHARLEVOIX MI 49, l	7	12:01:41 PM	12:23:30 PM	\$ 123.45	\$ 76.40	\$ 68.71	\$ 81.66
225702	0	Week1	3	W	22	3	W	FLAPJACK HOUSE	102 W CARPENTER, CHARLEVOIX MI 49727 US, US, US	7	12:24:55 PM	12:24:56 PM	\$ 91.75	\$ 85.42	\$ 119.83	\$ 118.89
99046	2	Week1	3	W	23	3	W	CHARLEVOIX SELF SERVE	1308 BRIDGE ST., CHARLEVOIX MI 49720 US, US, US	7	12:25:25 PM	12:32:35 PM	\$ 71.86	\$ 73.34	\$ 88.47	\$ 74.72
99062	8	Week1	3	W	24	3	W	SPT MCDONOUGH'S STORE 524	100 Clinton St, Charlevoix MI 49720 US, US, US	7	12:35:57 PM	12:44:30 PM	\$ -	\$ 59.07	\$ 59.18	\$ 61.53
231685	0	Week1	3	W	25	3	W	EAST PARK TAVERN	307 BRIDGE STREET, CHARLEVOIX MI 49720 US, US, US	7	12:46:28 PM	12:53:40 PM	\$ 66.05	\$ 70.67	\$ 69.38	\$ 69.57
99031	4	Week1	3	W	26	3	W	BLARNEY CASTLE #320	12665 US 31 NORTH, CHARLEVOIX MI 49720 US, US, US	7	12:57:33 PM	1:08:45 PM	\$ 146.94	\$ 117.27	\$ 143.48	\$ 130.63
226988	0	Week1	3	W	27	3	W	CITY OF BOYNE CITY-DPW	1031 ROBINSON STREET, BOYNE CITY MI 49712 US, US, l	7	1:28:11 PM	1:33:23 PM	\$ 85.65	\$ 72.75	\$ 74.30	\$ 83.94
99161	99	Week1	3	W	28	3	W	SPT. FAMILY FARE #1517 FIRST A	430 N. LAKE ST., BOYNE CITY MI 49712 US, US, US	7	1:37:07 PM	1:45:40 PM	\$ -	\$ -	\$ -	\$ 266.38
99061	99	Week1	3	W	29	3	W	SPT. FAMILY FARE #1517	430 N. LAKE ST., BOYNE CITY MI 49712 US, US, US	7	1:45:40 PM	2:07:32 PM	\$ 82.38	\$ 78.06	\$ 84.89	\$ 79.14
229826	0	Week1	3	W	30	3	W	LAKE STREET MARKET	306 S. LAKE STREET, BOYNE CITY MI 49712 US, US, US	7	2:10:07 PM	2:13:33 PM	\$ 66.99	\$ 68.72	\$ 89.48	\$ 74.79
232728	0	Week1	3	W	31	3	W	STIGGS BREWING COMPANY	112 S. PARK, BOYNE CITY MI 49712 US, US, US	7	2:14:46 PM	2:22:40 PM	\$ 91.44	\$ 73.55	\$ 90.07	\$ 83.32
226987	0	Week1	3	W	32	3	W	CITY OF BOYNE CITY-WATER	Lagoon Access Dr, Boyne City MI 49712 US, BOYNE CI, US	7	2:26:27 PM	2:26:37 PM	\$ 18.10	\$ 17.06	\$ 17.52	\$ 17.72
99046	3	Week1	3	W	33	3	W	BOYNE CITY SHELL OIL	1320 BOYNE AVENUE, BOYNE CITY MI 49712 US, US, US	7	2:30:03 PM	2:38:56 PM	\$ 61.52	\$ 64.56	\$ 75.69	\$ 60.16
99046	18	Week1	3	W	34	3	W	LOUIE'S MARKET BOYNE	1231 M 75 SOUTH, BOYNE CITY MI 49712 US, US, US	7	2:41:48 PM	2:55:45 PM	\$ 156.62	\$ 178.10	\$ 202.28	\$ 169.15
224174	0	Week1	3	W	35	3	W	ERIKSENS 131	2525 US 131, BOYNE FALLS MI 49713 US, US, US	7	2:59:07 PM	3:03:01 PM	\$ 52.71	\$ 44.66	\$ 44.04	\$ 50.97
99031	2	Week1	3	W	36	3	R	BLARNEY CASTLE #288	2568 US 131 SOUTH, BOYNE FALLS MI 49713 US, US, US	7	3:03:23 PM	3:14:39 PM	\$ 147.14	\$ 132.15	\$ 142.05	\$ 139.42
222192	0	Week1	3	W	37	3	W	WHI-SKI INN	2670 US-131, BOYNE FALLS MI 49713 US, US, US	7	3:15:03 PM	3:24:47 PM	\$ 105.57	\$ 75.28	\$ 82.38	\$ 80.22
99031	6	Week1	3	W	38	3	W	BLARNEY CASTLE #406	2400 US 131 NORTH, ELMIRA MI 49730 US, US, US	7	3:33:30 PM	3:41:04 PM	\$ 88.53	\$ 86.95	\$ 101.06	\$ 80.34
		Week1	3	W		3	W	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		4:53:35 PM	4:53:35 PM				

of Stops