

Acct #	Cust #	Week #	New Rt	New Deli very Day	New Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
70619	0	Week4	105	W	1	105	W	GOODRICH TRUCKING	3851 WORTH ROAD, Alpena MI 4970	7	7:00:00 AM	7:03:20 AM	\$ 31.59	\$ 26.61	\$ 25.00	\$ 35.63
73513	0	Week4	105	W	2	103	F	THE FARM KITCHEN	50 W. KITTLE ROAD, MIO MI 48647 U	7	8:00:20 AM	8:06:50 AM	\$ 53.29	\$ 54.20	\$ 58.46	\$ 56.71
71313	0	Week4	105	W	3	103	F	Dwaynes Precision Collison	33 W. Troyer, Mio MI 48647 US, Mio	7	8:07:52 AM	8:21:30 AM	\$ 39.48	\$ 32.95	\$ 35.00	\$ 35.00
71308	0	Week4	105	W	4	103	F	Mike's Auto & Glass	525 S. Morenci Ave P.O.Box 532, Mic	7	8:25:35 AM	8:39:53 AM	\$ 32.39	\$ 41.84	\$ 46.08	\$ 55.83
99082	11	Week4	105	W	5	103	F	Sunrise Convenience Store #28	300 S Morenci, Mio MI 48647 US, Mi	7	8:40:41 AM	9:04:02 AM	\$ 64.77	\$ 58.34	\$ 66.32	\$ 70.06
99046	9	Week4	105	W	6	105	M	Alpena Oil - Mio	222 MORENCI AVE., Mio MI 48647 U	6	9:04:14 AM	9:14:12 AM	\$ 118.89	\$ 158.71	\$ 236.85	\$ 157.00
71314	0	Week4	105	W	7	103	F	Mio Saloon	106 Morenci, Mio MI 48647 US, Mio	6	9:15:04 AM	9:30:35 AM	\$ 125.37	\$ 129.03	\$ 139.22	\$ 145.46
71263	0	Week4	105	W	8	102	M	MDOT-Mio	305 W. M-72 P.O. Box 437, Mio MI 4	0	9:31:16 AM	9:40:56 AM	\$ -	\$ -	\$ -	\$ -
99161	115	Week4	105	W	9	103	F	FAMILY FARE #1508 FIRST AID	305 MORENCI POB 549, MIO MI 486	7	9:42:35 AM	9:52:15 AM	\$ -	\$ -	\$ -	\$ 136.23
99061	115	Week4	105	W	10	103	F	FAMILY FARE #1508	305 MORENCI PO BOX 549, MIO MI 4	7	9:52:15 AM	10:11:44 AM	\$ 86.11	\$ 96.20	\$ 78.81	\$ 82.24
71301	0	Week4	105	W	11	103	F	Luzerne Express	3535 W. Park (M-72), Luzerne MI 48	7	10:21:45 AM	10:37:36 AM	\$ 168.03	\$ 207.27	\$ 227.84	\$ 177.43
73434	0	Week4	105	W	12	103	F	MA DEETER'S	2262 DETER RD, LUZERNE MI 48636 I	6	10:37:41 AM	10:48:17 AM	\$ 114.42	\$ 140.98	\$ 187.66	\$ 183.17
71302	0	Week4	105	W	13	103	F	Parmalee Trading Post	78 Red Oak Rd., Lewiston MI 49765 I	4	10:55:03 AM	10:55:12 AM	\$ 63.14	\$ 63.14	\$ 65.02	\$ 66.90
71432	0	Week4	105	W	14	103	F	Country Corners Bulk Foods	1284 W. Kittle Rd., Mio MI 48647 US	6	11:03:08 AM	11:12:00 AM	\$ 51.67	\$ 67.36	\$ 53.45	\$ 92.17
73449	0	Week4	105	W	15	103	F	COUNTRY FEED SUPPLY	389 W. KITTLE RD, MIO MI 48647 US,	6	11:14:39 AM	11:24:06 AM	\$ 114.47	\$ 58.69	\$ 60.38	\$ 83.17
73404	7	Week4	105	W	16	103	F	THUNDER BAY HEALTH-FAIRVIEW	1910 E. MILLER RD., FAIRVIEW MI 48	7	11:31:39 AM	11:34:54 AM	\$ 47.41	\$ 47.41	\$ 48.33	\$ 49.23
99080	8	Week4	105	W	17	103	F	MERCANTILE BANK	1979 E. MILLER RD, FAIRVIEW MI 48	5	11:35:08 AM	11:39:57 AM	\$ 15.20	\$ 16.60	\$ 19.85	\$ 17.23
71346	0	Week4	105	W	18	103	F	CLIFF'S FAIRVIEW GARAGE	1998 E. MILLER RD. PO BOX 224, FAI	7	11:40:05 AM	11:58:52 AM	\$ 55.59	\$ 48.37	\$ 49.37	\$ 55.90
71342	0	Week4	105	W	19	105	W	Fairview Enterprises	4701 E MILLER RD M-72, Fairview MI	0	12:04:31 PM	12:38:09 PM	\$ 155.11	\$ 143.42	\$ 201.32	\$ 248.52
73309	0	Week4	105	W	20	103	F	BOB-A-LU MARKET & HARDWARE	10010 WERTH RD, HERRON MI 4974	6	1:08:48 PM	1:11:07 PM	\$ 38.82	\$ 38.82	\$ 40.03	\$ 40.94
70551	0	Week4	105	W	21	101	T	River's Edge Golf Course	6373 Werth Rd., Alpena MI 49707 U	6	1:16:25 PM	1:26:05 PM	\$ -	\$ 127.76	\$ 132.89	\$ 135.45
71433	0	Week4	105	W	22	103	T	NICK'S SOUTHSIDE DINER	3023 US 23 South, Alpena MI 49707	7	1:37:24 PM	1:37:42 PM	\$ 45.65	\$ 42.46	\$ 46.56	\$ 45.78
99052	3	Week4	105	W	23	103	T	APS OXBOW SCHOOL	2373 Gordon Rd., Alpena MI 49707 I	6	1:38:33 PM	1:38:54 PM	\$ 33.99	\$ 31.36	\$ 38.91	\$ 39.57
99103	7	Week4	105	W	24	101	F	ADMIRAL #5867	2520 US HIGWAY 23 S, ALPENA MI 4	7	1:40:19 PM	1:52:01 PM	\$ 15.00	\$ 15.00	\$ 15.00	\$ 16.43
70636	0	Week4	105	W	25	103	T	BENJIE WELDING SHOP	2238 WERTH RD, ALPENA MI 49707 I	4	1:53:07 PM	2:02:47 PM	\$ 48.19	\$ 35.00	\$ 45.71	\$ 52.76
70543	0	Week4	105	W	26	101	W	Standard Provision	1505 Green Haven Ln, Alpena MI 49	6	2:05:18 PM	2:12:09 PM	\$ 74.61	\$ 70.09	\$ 60.86	\$ 74.75
99047	5	Week4	105	W	27	101	W	Alp-Alcona C.U.(Bagley)	1100 S. Bagley St. P.O. Box 515, Alpe	6	2:13:45 PM	2:40:31 PM	\$ 187.35	\$ 199.74	\$ 206.43	\$ 210.36
70538	0	Week4	105	W	28	101	W	Eagles	1960 M-32 West, Alpena MI 49707 U	6	2:43:10 PM	2:43:41 PM	\$ 55.70	\$ 65.64	\$ 72.53	\$ 73.70
73063	5	Week4	105	W	29	101	W	A.H.C. ADMINISTRATIVE ANNEX	1035 WASHINGTON BLVD, ALPENA MI	6	2:47:34 PM	2:58:50 PM	\$ 101.52	\$ 101.52	\$ 105.58	\$ 107.86
73552	0	Week4	105	W	30	101	W	SYTEK ORTHODONTIST	1132 W. CHISHOLM ST, ALPENA MI 4	6	3:02:15 PM	3:04:33 PM	\$ -	\$ -	\$ 57.54	\$ 57.54
		Week4	105	W				Alpena Depot	120 E Herman St., Alpena 49707 US		3:09:55 PM	3:09:55 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
31													\$1,937.76	\$2,118.51	\$2,420.96	\$2,603.01