

Acct #	Cust #	Week #	New Rt	New Delivery Day	Stop	Old Rt #	Old Delivery Day	Customer Name	DisplayAddressFull	Frequency	EstimatedArrivalTime	EstimatedDepartureTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
73515	0	Week3	101	R	1	101	F	NORTHERN INDUSTRIAL SUPPLY	1105 STATE STREET, ALPENA MI 49707	5	8:00:00 AM	8:04:50 AM	\$ 62.89	\$ 63.73	\$ 65.64	\$ 66.59
70565	0	Week3	101	R	2	101	W	Mancino's - Alpena	1235 State St. 319 Parson St., Alpena	7	8:05:12 AM	8:19:52 AM	\$ 170.34	\$ 166.28	\$ 159.29	\$ 155.75
70629	0	Week3	101	R	3	101	F	K & I Partnership	421 S. Ripley Blvd, Alpena MI 49707	5	8:20:59 AM	8:26:28 AM	\$ 51.28	\$ 51.28	\$ 52.64	\$ 53.32
70530	0	Week3	101	R	4	101	W	Big Boy Ripley	400 South Ripley, Alpena MI 49707	7	8:26:45 AM	8:46:42 AM	\$ 115.37	\$ 119.09	\$ 128.03	\$ 131.88
99103	7	Week3	101	R	5	101	F	ADMIRAL #5867	2520 US HIGHWAY 23 S, ALPENA MI 49707	7	8:49:06 AM	9:00:48 AM	\$ 15.00	\$ 15.00	\$ 15.00	\$ 16.43
73168	0	Week3	101	R	6	101	F	ABEND BROTHERS COLLISION	10130 US 23 SOUTH, OSSINEKE MI 49707	3	9:09:40 AM	9:19:20 AM	\$ 54.62	\$ 54.98	\$ 56.63	\$ 57.46
70766	0	Week3	101	R	7	101	T	Ossineke Industries	10401 Piper Rd. P.O. Box 376, Ossineke	3	9:20:51 AM	9:30:31 AM	\$ 121.21	\$ 121.21	\$ 124.23	\$ 130.27
99031	57	Week3	101	R	8	101	T	BLARNEY CASTLE #736	11596 US 23 SO, OSSINEKE MI 49707	7	9:33:26 AM	9:52:11 AM	\$ 97.85	\$ 81.03	\$ 84.77	\$ 107.23
70780	0	Week3	101	R	9	101	T	Connie's Cafe	11585 US-23 South, Ossineke MI 49707	7	9:53:56 AM	10:01:53 AM	\$ 56.23	\$ 69.96	\$ 65.87	\$ 66.86
70763	0	Week3	101	R	10	101	T	Ossineke Health Center	11745 US 23 S PO Box 83, Ossineke MI 49707	7	10:03:33 AM	10:12:28 AM	\$ 39.40	\$ 39.40	\$ 40.49	\$ 40.98
70769	0	Week3	101	R	11	101	T	Francis Service	11923 US-23 SOUTH COMPANY 159, Alpena	7	10:14:03 AM	10:32:51 AM	\$ 169.91	\$ 165.79	\$ 166.63	\$ 169.78
70762	0	Week3	101	R	12	101	F	Rosa's Lookout Inn	6808 US-23 South, Spruce MI 48762	5	10:36:58 AM	10:53:09 AM	\$ 230.45	\$ 255.71	\$ 285.39	\$ 290.61
73420	0	Week3	101	R	13	101	T	LOST LAKE WOODS	4243 LOST LAKE TRAIL, LINCOLN MI 48702	7	11:03:04 AM	11:09:01 AM	\$ 63.20	\$ 77.70	\$ 94.60	\$ 94.36
71177	0	Week3	101	R	14	101	T	White Pine Golf	3450 N.Hubbard Lake Rd., Spruce MI 48702	7	11:22:04 AM	11:31:44 AM	\$ -	\$ 85.73	\$ 89.52	\$ 84.38
73332	0	Week3	101	R	15	101	T	COUSINS GRILL	214 W MT. MARIE RD, SPRUCE MI 48702	5	11:32:37 AM	11:48:10 AM	\$ 41.85	\$ 49.40	\$ 55.50	\$ 45.75
73528	0	Week3	101	R	16	101	T	DAVE'S CUSTOM TILLAGE, INC.	289 E. SWEDE ROAD, SPRUCE MI 48702	7	11:56:30 AM	12:05:12 PM	\$ 60.90	\$ 54.61	\$ 63.29	\$ 53.22
99046	14	Week3	101	R	17	101	T	QUICK & CONVENIENT STORE	7120 HURBERT RD, HUBBARD LAKE MI 49707	6	12:14:07 PM	12:23:15 PM	\$ 58.17	\$ 72.13	\$ 90.10	\$ 75.32
73426	0	Week3	101	R	18	101	T	STONE BAR & GRILL	7002 HURBERT RD, HUBBARD LAKE MI 49707	7	12:23:38 PM	12:33:18 PM	\$ 63.41	\$ 58.25	\$ 73.59	\$ 69.79
70611	0	Week3	101	R	19	101	F	Birchwood Meadows	2550 E. Grant St., Alpena MI 49707	5	12:54:36 PM	12:58:23 PM	\$ 40.74	\$ 37.46	\$ 35.00	\$ 35.00
70106	0	Week3	101	R	20	101	W	KENTUCKY FRIED CHICKEN	1130 STATE ST, ALPENA MI 49707	7	1:00:23 PM	1:04:43 PM	\$ 78.03	\$ 83.97	\$ 82.15	\$ 86.20
		Week3	101	R				Alpena Depot	120 E Herman St., Alpena 49707	US	1:11:17 PM	1:11:17 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
21													\$1,590.83	\$1,722.70	\$1,828.36	\$1,831.18