

|            |        | Week # | New Rt | New Delivery Day | New Stop | Old Rt # | Old Delivery Day | Customer Name                  | DisplayAddressFull                                      | Frequency | EstimatedArrivalTime | EstimatedDepartureTime | 8 Week Summer Revenue | 8 Week Winter Revenue |
|------------|--------|--------|--------|------------------|----------|----------|------------------|--------------------------------|---|-----------|----------------------|------------------------|-----------------------|-----------------------|
| Acct #     | Cust # |        |        |                  |          |          |                  |                                |   |           |                      |                        |                       |                       |
| 224415     | 0      | Week3  | 32     | F                | 4        | 32       | R                | FOCUS ON MASSAGE - NORTH       | 124 N. MITCHELL SUITE #107, CADILLAC MI 49601 US, US    | 7         | 6:20:01 AM           | 6:27:11 AM             | \$46.33               | \$63.00               |
| 220011     | 0      | Week3  | 32     | F                | 3        | 32       | R                | BLUE HERON                     | 304 N. MITCHELL, CADILLAC MI 49061 US, US               | 7         | 6:11:23 AM           | 6:19:44 AM             | \$54.32               | \$36.84               |
| 232236     | 0      | Week3  | 32     | F                | 6        | 32       | R                | CLAM LAKE BEER CO LLC          | 106 S. MITCHELL, CADILLAC MI 49601 US, US               | 0         | 6:48:23 AM           | 6:56:56 AM             | \$0.00                | \$61.12               |
| 229050     | 0      | Week3  | 32     | F                | 5        | 32       | R                | CADILLAC NEWS                  | 130 N MITCHELL, CADILLAC MI 49601 US, US                | 5         | 6:27:15 AM           | 6:48:15 AM             | \$44.92               | \$22.51               |
| 232038     | 0      | Week3  | 32     | F                | 2        | 32       | F                | CADILLAC PARTY BAR             | 516 N. MITCHELL, CADILLAC MI 49601 US, US               | 0         | 6:04:38 AM           | 6:10:51 AM             | \$0.00                | \$0.00                |
| 231585     | 0      | Week3  | 32     | F                | 1        | 32       | R                | HOSPICE OF CADILLAC            | 932 N. MITCHELL, CADILLAC MI 49601 US, US               | 3         | 6:02:57 AM           | 6:03:43 AM             | \$8.75                | \$8.75                |
| 214914     | 0      | Week3  | 32     | F                | 13       | 32       | F                | MEEKOFF TIRE OF CADILLAC       | 7296 U.S. 131, CADILLAC MI 49601 US, US                 | 7         | 7:54:41 AM           | 7:59:05 AM             | \$103.64              | \$94.13               |
| 228110     | 0      | Week3  | 32     | F                | 12       | 32       | F                | HERRADURAS BAR & GRILL         | 1700 S MITCHELL ST, CADILLAC MI 49601 US, US            | 5         | 7:54:28 AM           | 7:54:28 AM             | \$51.05               | \$35.65               |
| 229456     | 0      | Week3  | 32     | F                | 15       | 32       | F                | SALISBURY INC                  | 12547 20 MILE RD, TUSTIN MI 49688 US, US                | 7         | 8:12:00 AM           | 8:20:59 AM             | \$197.85              | \$196.95              |
| 232714     | 0      | Week3  | 32     | F                | 14       | 32       | F                | HIGHPOINT AUTO & TRUCK         | 7555 US 131 SOUTH, CADILLAC MI 49601 US, US             | 7         | 7:59:29 AM           | 7:59:30 AM             | \$185.54              | \$175.81              |
| 99054      | 16     | Week3  | 32     | F                | 11       | 32       | R                | CHARTER COMMUNICATIONS         | 614 S. MITCHELL ST, CADILLAC MI 49601 US, US            | 6         | 7:47:10 AM           | 7:52:40 AM             | \$15.58               | \$15.58               |
| 231079     | 4      | Week3  | 32     | F                | 8        | 32       | F                | NMCAA LINCOLN AVE              | 716 LINCOLN AVE, CADILLAC MI 49601 US, US               | 6         | 7:11:39 AM           | 7:19:12 AM             | \$0.00                | \$18.88               |
| 219993     | 0      | Week3  | 32     | F                | 7        | 32       | R                | FAMILY PRACTICE OF CADILLAC    | 827 E. DIVISION, CADILLAC MI 49601 US, US               | 7         | 6:58:44 AM           | 7:10:34 AM             | \$106.40              | \$110.01              |
| 226234     | 0      | Week3  | 32     | F                | 10       | 32       | R                | G & D LIQUOR STORE             | 223 S MITCHELL ST, CADILLAC MI 49601 US, US             | 7         | 7:33:41 AM           | 7:46:14 AM             | \$162.90              | \$102.25              |
| 233284     | 0      | Week3  | 32     | F                | 9        | 32       | R                | JIMMY JOHN'S                   | 207 S. MITCHELL ST A, CADILLAC MI 49601 US, US          | 7         | 7:21:08 AM           | 7:33:32 AM             | \$52.52               | \$38.49               |
| 208058     | 0      | Week3  | 32     | F                | 16       | 32       | F                | MCQUESTION, DJ & SON           | 17708 18 MILE RD., LEROY MI 49655 US, US                | 0         | 8:29:08 AM           | 8:37:41 AM             | \$0.00                | \$0.00                |
| 211119     | 0      | Week3  | 32     | F                | 23       | 32       | F                | LEROY TOOL & DIE               | 17951 180TH AVENUE, LEROY MI 49655 US, US               | 7         | 9:40:03 AM           | 10:06:36 AM            | \$437.02              | \$423.83              |
| 231976     | 0      | Week3  | 32     | F                | 22       | 32       | F                | ADVANCED MECHANICAL ELECTRICAL | 19466 18 MILE ROAD, LEROY MI 49655 US, US               | 7         | 9:25:51 AM           | 9:38:27 AM             | \$109.63              | \$100.26              |
| 99031      | 74     | Week3  | 32     | F                | 25       | 32       | F                | BLARNEY CASTLE #888            | 20027 180TH AVE., TUSTIN MI 49688 US, US                | 7         | 10:08:57 AM          | 10:21:00 AM            | \$66.06               | \$91.66               |
| 211119     | 1      | Week3  | 32     | F                | 24       | 32       | F                | LEROY TOOL & DIE/TEC MOLDING   | 17951 180TH AVE, LEROY MI 49655 US, US                  | 7         | 10:06:36 AM          | 10:06:42 AM            | \$62.33               | \$79.08               |
| 228660     | 1      | Week3  | 32     | F                | 21       | 32       | F                | PINE RIVER AREA SCHOOL-KITCHEN | 17445 PINE RIVER RD, LEROY MI 49655 US, US              | 6         | 9:24:11 AM           | 9:24:11 AM             | \$2.73                | \$8.16                |
| 233397     | 0      | Week3  | 32     | F                | 18       | 32       | F                | DYER'S SAWMILL                 | 17688 15 MILE ROAD, LEROY MI 49655 US, US               | 7         | 8:47:35 AM           | 8:56:52 AM             | \$67.25               | \$0.00                |
| 208147     | 0      | Week3  | 32     | F                | 17       | 32       | F                | VILLAGE MARKET                 | 3770 N. MACKINAW TRAIL, LEROY MI 49655 US, US           | 7         | 8:40:33 AM           | 8:44:51 AM             | \$0.00                | \$84.07               |
| 228660     | 0      | Week3  | 32     | F                | 20       | 32       | F                | PINE RIVER AREA SCHOOLS        | 17445 PINE RIVER RD, LEROY MI 49655 US, US              | 6         | 9:13:15 AM           | 9:24:11 AM             | \$0.00                | \$109.28              |
| 225992     | 0      | Week3  | 32     | F                | 19       | 32       | F                | TRAVLER'S BAR & GRILL          | 3699 N MACKINAW, LEROY MI 49655 US, US                  | 7         | 8:59:27 AM           | 9:06:44 AM             | \$99.62               | \$23.31               |
|            |        | Week3  | 32     | F                |          |          |                  | Cadillac Depot                 | 1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US |           | 11:26:00 AM          | 11:26:00 AM            |                       |                       |
| 233512     | 0      | Week3  | 32     | F                | 31       | 23       | F                | THE TIMBERS RESTAURANT         | 5535 M-115, CADILLAC MI 49601 US, US                    | 7         | 11:18:40 AM          | 11:18:41 AM            | \$0.00                | \$0.00                |
| 226257     | 0      | Week3  | 32     | F                | 30       | 32       | F                | BURKE'S WATERFRONT INN         | 2403 SUNNYSIDE DR, CADILLAC MI 49601 US, US             | 7         | 11:09:46 AM          | 11:15:36 AM            | \$128.84              | \$24.64               |
| 212732     | 0      | Week3  | 32     | F                | 27       | 32       | F                | THOMAS FLINT & SON             | 10213 S. 39 MILE, CADILLAC MI 49601 US, US              | 7         | 10:35:32 AM          | 10:35:32 AM            | \$141.62              | \$120.24              |
| 226231     | 0      | Week3  | 32     | F                | 26       | 32       | F                | MINERAL SPRINGS BAR            | 21257 MACKINAW TRAIL, TUSTIN MI 49688 US, US            | 7         | 10:22:30 AM          | 10:27:48 AM            | \$65.64               | \$18.02               |
| 233184     | 0      | Week3  | 32     | F                | 29       | 32       | F                | DOCKSIDE INN                   | 2404 Sunnyside Dr, Cadillac, MI 49601, CADILLAC MI, US  | 7         | 10:52:49 AM          | 11:09:45 AM            | \$402.62              | \$76.48               |
| 224350     | 0      | Week3  | 32     | F                | 28       | 32       | R                | HERMANN'S                      | 2404 Sunnyside Dr, Cadillac MI 49601 US, CADILLAC, US   | 7         | 10:41:28 AM          | 10:52:49 AM            | \$274.65              | \$42.27               |
| # of Stops |        |        |        |                  |          |          |                  |                                |   |           |                      |                        | Summer                | Winter                |
| 40         |        |        |        |                  |          |          |                  |                                |   |           |                      |                        | \$2,886.27            | \$2,271.80            |