

Acct #	Cust #	Week #	New Rt	New Deli very Day	Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
73469	1	Week2	105	R	1	105	F	IOSCO TRANSIT CORP	1036 N. AULERICH, E TAWAS MI 48730	7	8:13:57 AM	8:14:09 AM	\$ 18.63	\$ 18.91	\$ 19.51	\$ 19.88
73469	0	Week2	105	R	2	105	F	IOSCO TRANSIT CORP	1036 N. AULERICH, E TAWAS MI 48730	7	8:14:08 AM	8:24:20 AM	\$ 34.20	\$ 31.98	\$ 30.45	\$ 33.18
73133	0	Week2	105	R	3	101	R	DEAN ARBOUR CHEVROLET	1859 N US 23 PO BOX 191, EAST TAWAS MI 48730	7	8:26:46 AM	8:49:11 AM	\$ 102.34	\$ 96.88	\$ 97.91	\$ 114.59
70966	0	Week2	105	R	4	105	F	Clearview Car Wash & Lube	1748 N. US-23, East Tawas MI 48730	7	8:49:35 AM	8:58:02 AM	\$ 65.14	\$ 57.20	\$ 69.08	\$ 84.15
70971	0	Week2	105	R	5	101	R	Jay's RV Center	1552 US-23 N, East Tawas MI 48730	7	8:58:27 AM	9:16:28 AM	\$ 28.39	\$ 46.64	\$ 61.60	\$ 59.12
70982	0	Week2	105	R	6	105	F	Northwoods Steakhouse	1222 N. US 23, East Tawas MI 48730	7	9:17:37 AM	9:17:53 AM	\$ 33.30	\$ 66.68	\$ 71.00	\$ 72.69
70981	0	Week2	105	R	7	105	F	Big Boy - East Tawas	1222 N. US 23, East Tawas MI 48730	7	9:17:53 AM	9:31:01 AM	\$ 58.02	\$ 76.32	\$ 69.20	\$ 86.87
73401	0	Week2	105	R	8	105	F	CHINA BUFFET OF EAST TAWAS	734 E. BAY ST, EAST TAWAS MI 48730	7	9:31:46 AM	9:42:07 AM	\$ 90.30	\$ 106.45	\$ 101.86	\$ 100.17
99058	4	Week2	105	R	9	101	R	Forward #17 (Tawas)	309 Lake St. 219 N. Front St., Tawas MI 48730	7	9:45:03 AM	10:07:27 AM	\$ 63.56	\$ 48.66	\$ 43.28	\$ 52.89
99103	3	Week2	105	R	10	105	F	ADMIRAL #5838	512 E LAKE ST, TAWAS CITY MI 48763	7	10:07:45 AM	10:11:05 AM	\$ 15.00	\$ 15.00	\$ 15.00	\$ 16.43
73468	0	Week2	105	R	11	105	F	AUGIES ON THE BAY	175 W. LAKE ST PO BOX 147, TAWAS MI 48730	7	10:11:58 AM	10:25:00 AM	\$ 70.68	\$ 81.91	\$ 90.90	\$ 89.63
70997	1	Week2	105	R	12	105	F	NEIMAN'S FAMILY MKT-MEAT DEPT.	220 LAKE ST, TAWAS CITY MI 48763	7	10:25:22 AM	10:25:45 AM	\$ 48.57	\$ 52.39	\$ 57.35	\$ 51.62
73089	0	Week2	105	R	13	105	F	NEIMAN'S FAMILY MRKT - BAKERY	220 LAKE ST., TAWAS CITY MI 48763	7	10:25:45 AM	10:26:23 AM	\$ 30.59	\$ 31.19	\$ 32.54	\$ 33.38
73090	0	Week2	105	R	14	105	F	NEIMAN'S FAMLY MRKT - DELI	220 W Lake St, TAWAS CITY MI 48763	7	10:26:23 AM	10:26:44 AM	\$ 13.78	\$ 13.98	\$ 18.77	\$ 19.61
70997	0	Week2	105	R	15	105	F	NEIMAN'S FAMILY MARKET-GENERAL	220 W LAKE ST, TAWAS CITY MI 48763	7	10:26:44 AM	11:10:49 AM	\$ 195.76	\$ 198.88	\$ 223.85	\$ 208.87
70976	0	Week2	105	R	16	105	F	Sav-Mor Super Drugs	306 W. Lake St., Tawas City MI 48763	6	11:11:10 AM	11:20:04 AM	\$ 52.40	\$ 53.45	\$ 54.67	\$ 55.59
73471	105	Week2	105	R	17	105	F	BOATHOUSE BEER CO & BOZERY	450 W. LAKE ST., TAWAS CITY MI 48730	7	11:21:15 AM	11:28:58 AM	\$ -	\$ 51.88	\$ 64.00	\$ 49.03
70991	0	Week2	105	R	18	105	F	FREEL'S MARKET	1139 W Lake Street, Tawas City MI 48730	7	11:31:25 AM	11:38:35 AM	\$ 70.48	\$ 74.79	\$ 74.76	\$ 76.23
73169	00000	Week2	105	R	19	101	R	SOUTHSIDE SERVICE	1210 S US 23, TAWAS CITY MI 48763	0	11:39:05 AM	11:48:45 AM	\$ -	\$ -	\$ 94.84	\$ -
70993	0	Week2	105	R	20	105	F	BURESH FUNERAL HOME INC	416 WHITTEMORE ST, TAWAS CITY MI 48730	6	11:52:07 AM	11:55:47 AM	\$ 39.48	\$ 39.61	\$ 40.85	\$ 41.59
73500	0	Week2	105	R	21	105	F	DEAN ARBOUR	55 W. M-55, TAWAS CITY MI 48763	7	11:57:44 AM	12:06:48 PM	\$ 79.66	\$ 83.75	\$ 80.14	\$ 78.91
99047	6	Week2	105	R	22	101	R	Alp. Alcona Area C.U. (Tawas)	118 W. M-55 P.O. Box 515, Tawas MI 48730	6	12:07:24 PM	12:11:37 PM	\$ 54.12	\$ 46.24	\$ 60.97	\$ 67.28
73267	0	Week2	105	R	23	105	F	CITY OF EAST TAWAS	760 NEWMAN ST., EAST TAWAS MI 48730	2	12:16:27 PM	12:26:07 PM	\$ 227.45	\$ 228.94	\$ 238.88	\$ 242.35
70744	0	Week2	105	R	24	105	F	Tawas Bay Insurance Agency	108 W. State St. PO BOX 432, East Tawas MI 48730	7	12:28:11 PM	12:32:38 PM	\$ 73.40	\$ 75.98	\$ 77.84	\$ 81.54
73468	1	Week2	105	R	25	105	F	THE LAZY TOASTER	221 NEWMAN STREET, EAST TAWAS MI 48730	7	12:33:09 PM	12:38:19 PM	\$ -	\$ -	\$ 38.68	\$ 42.22
70969	0	Week2	105	R	26	105	F	Klenow's Market	201 Newman St., East Tawas MI 48730	7	12:38:47 PM	12:49:37 PM	\$ 62.04	\$ 64.40	\$ 63.58	\$ 69.04
70970	0	Week2	105	R	27	105	F	Mooney's Ben Franklin	138 Newman St., East Tawas MI 48730	6	12:49:51 PM	12:55:59 PM	\$ 47.96	\$ 56.48	\$ 59.50	\$ 56.92
73157	0	Week2	105	R	28	101	R	G'S PIZZA	115 BAY, EAST TAWAS MI 48730 US,	7	12:57:06 PM	1:07:49 PM	\$ 78.76	\$ 112.50	\$ 121.98	\$ 79.12
70965	0	Week2	105	R	29	105	F	Tawas Tool	980 Aulerich, East Tawas MI 48730 US	6	1:13:47 PM	1:31:53 PM	\$ 481.35	\$ 481.35	\$ 491.48	\$ 516.82
		Week2	105	R				Alpena Depot	120 E Herman St., Alpena 49707 US		2:48:22 PM	2:48:22 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
30													\$2,135.35	\$2,312.43	\$2,564.49	\$2,499.70