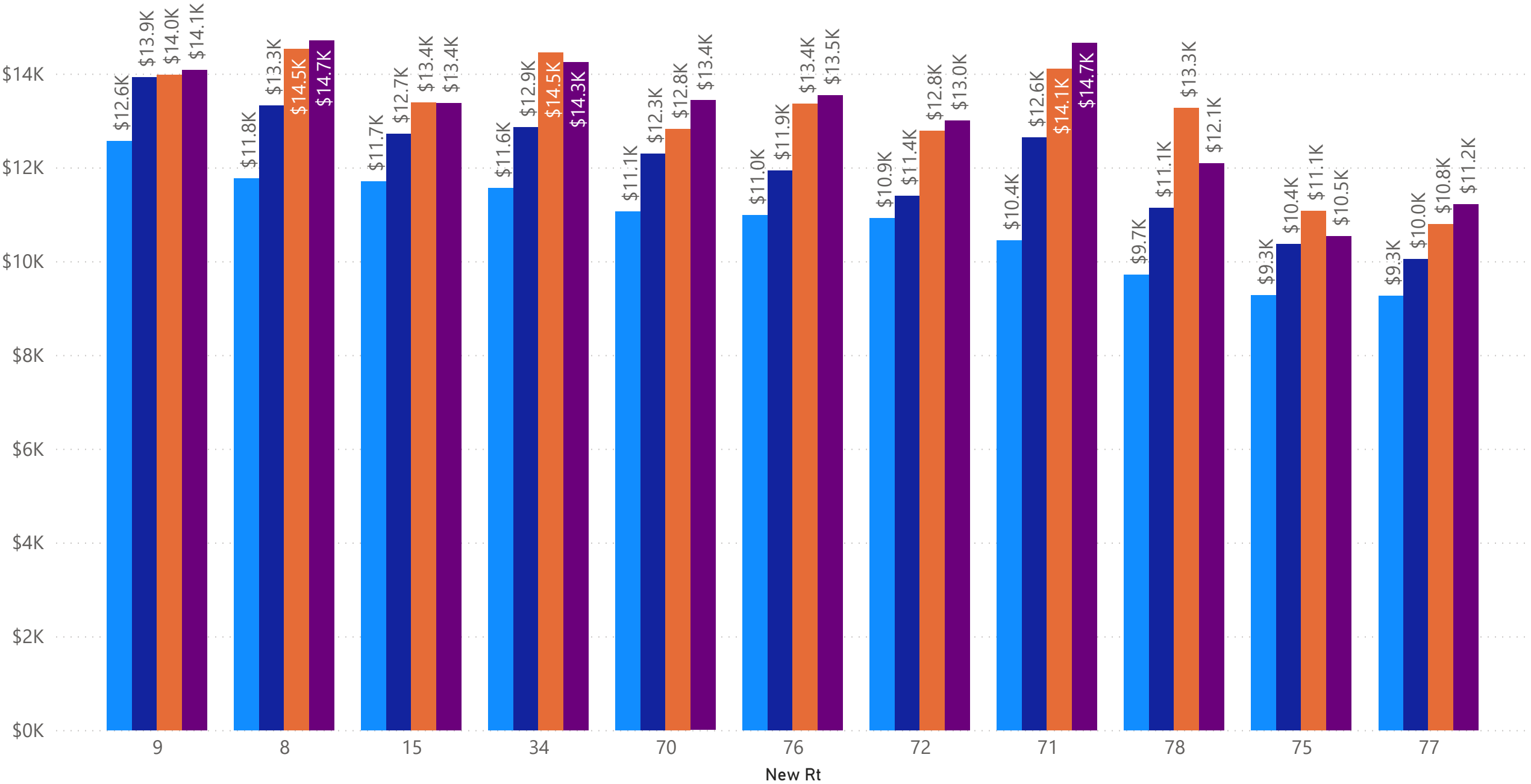


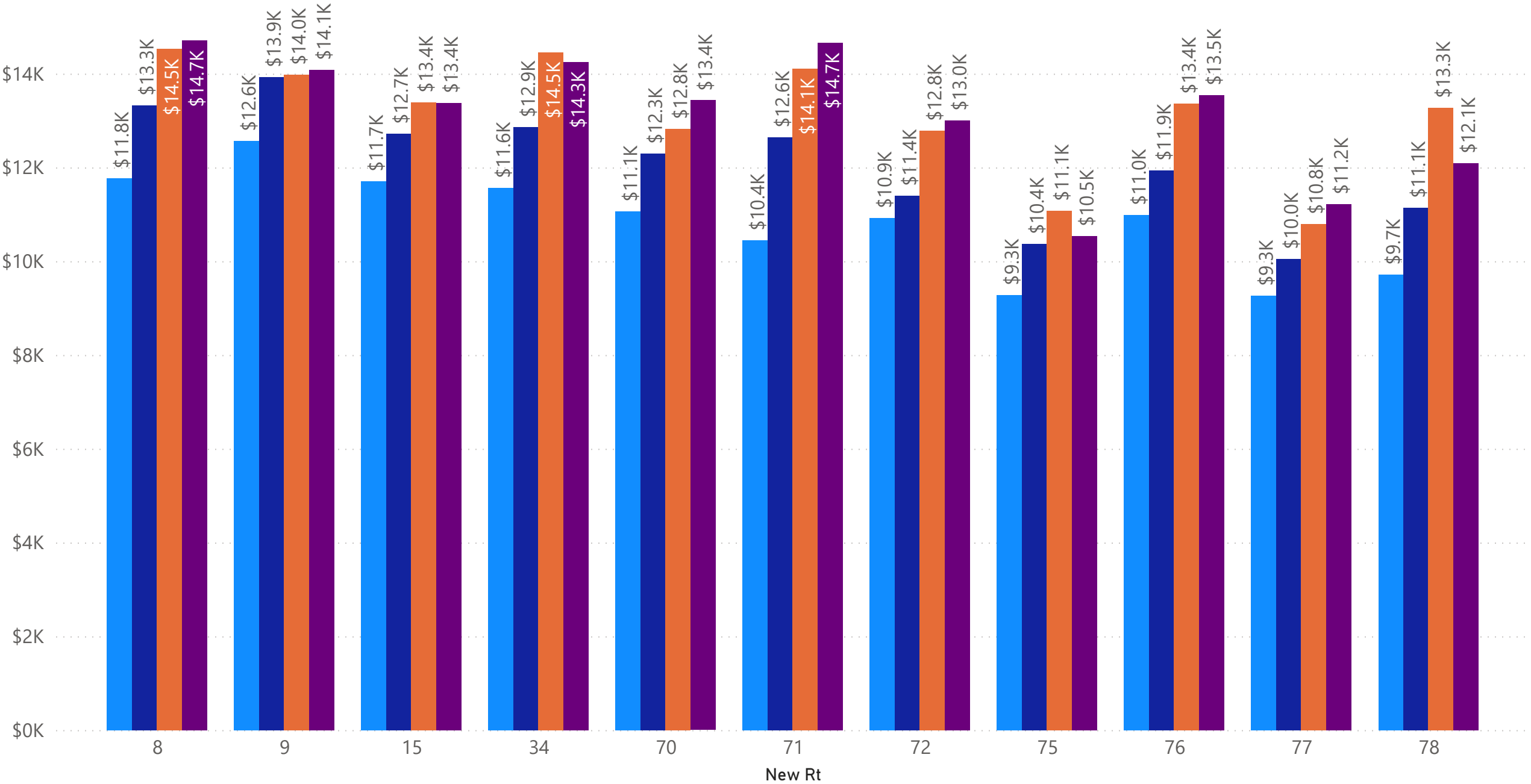
Current Route Revenue Distribution

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



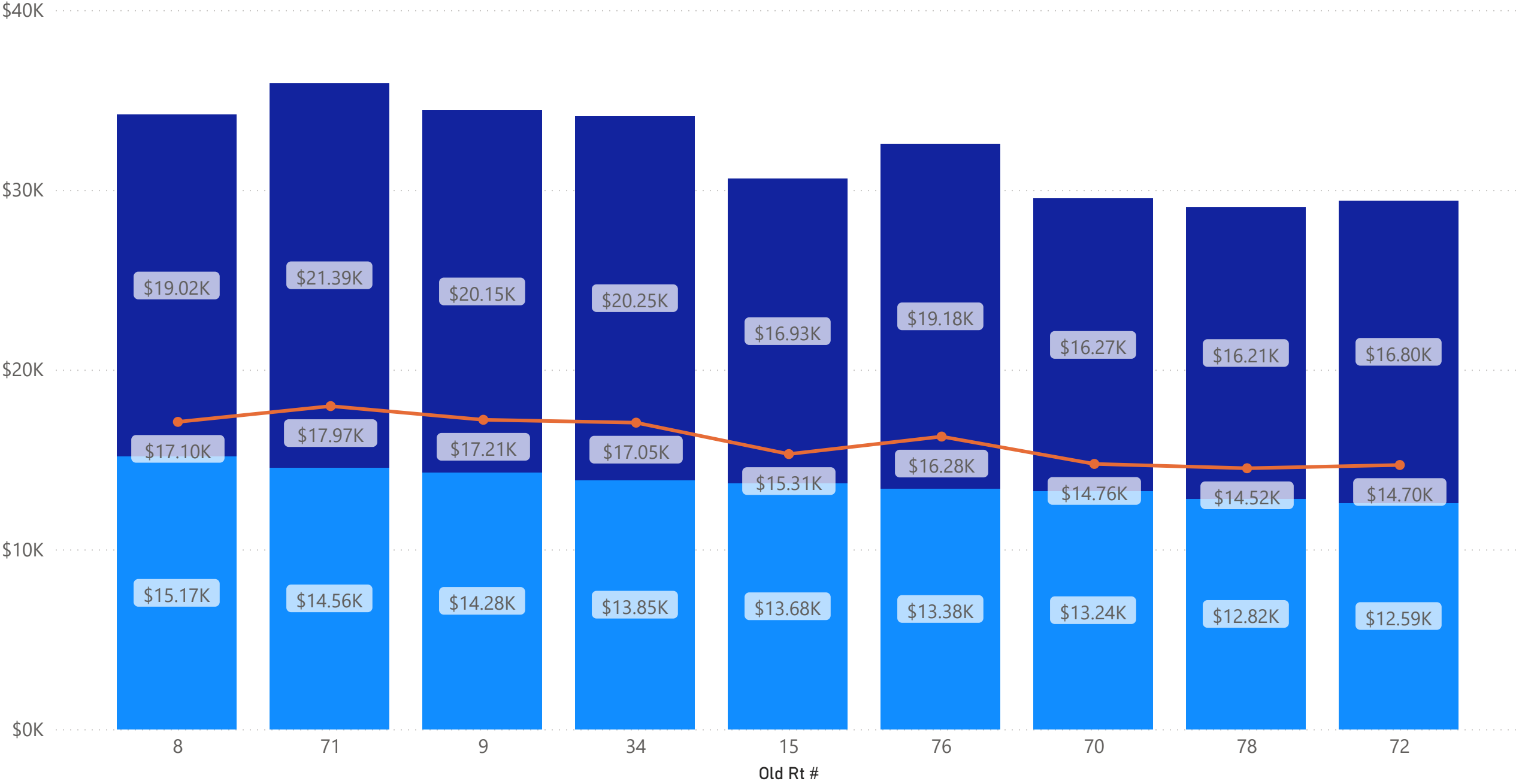
After Reroute Revenue Distribution

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



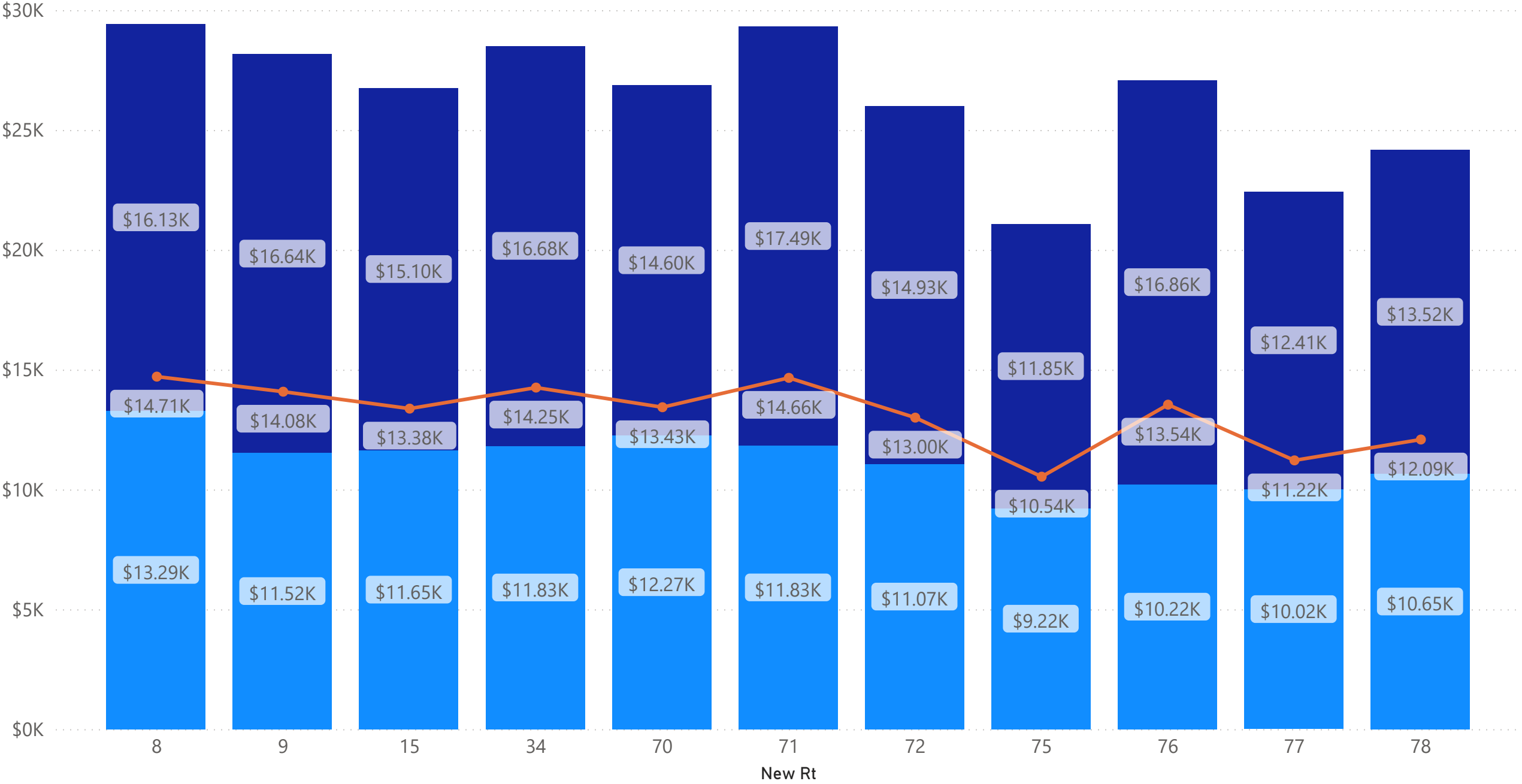
Current Route Revenue Deviation

● Q4 Low Revenue Deviation Weighted ● Q4 High Revenue Deviation Weighted ● Q4 Revenue



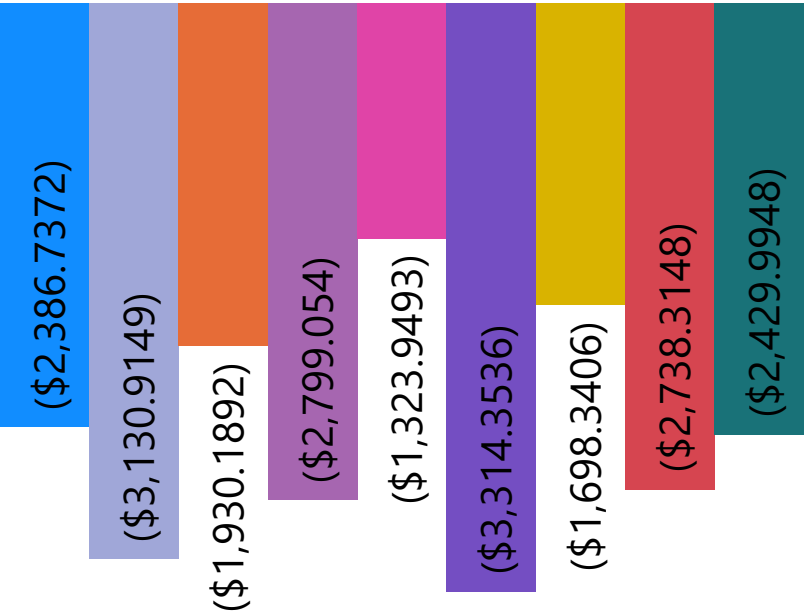
New Route Revenue Deviation

● Q4 Low Revenue Deviation Weighted ● Q4 High Revenue Deviation Weighted ● Q4 Revenue

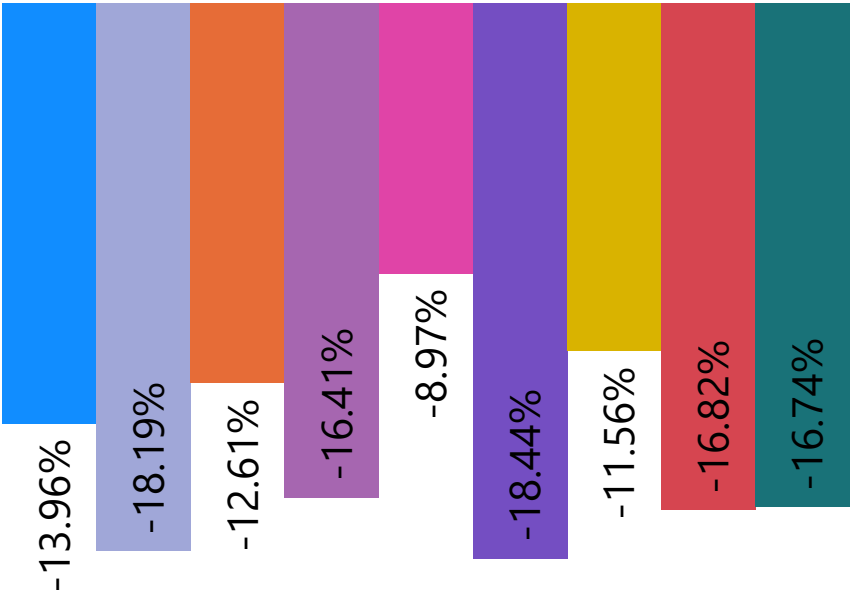


After Reroute Q4 Revenue \$ Gained/Lost

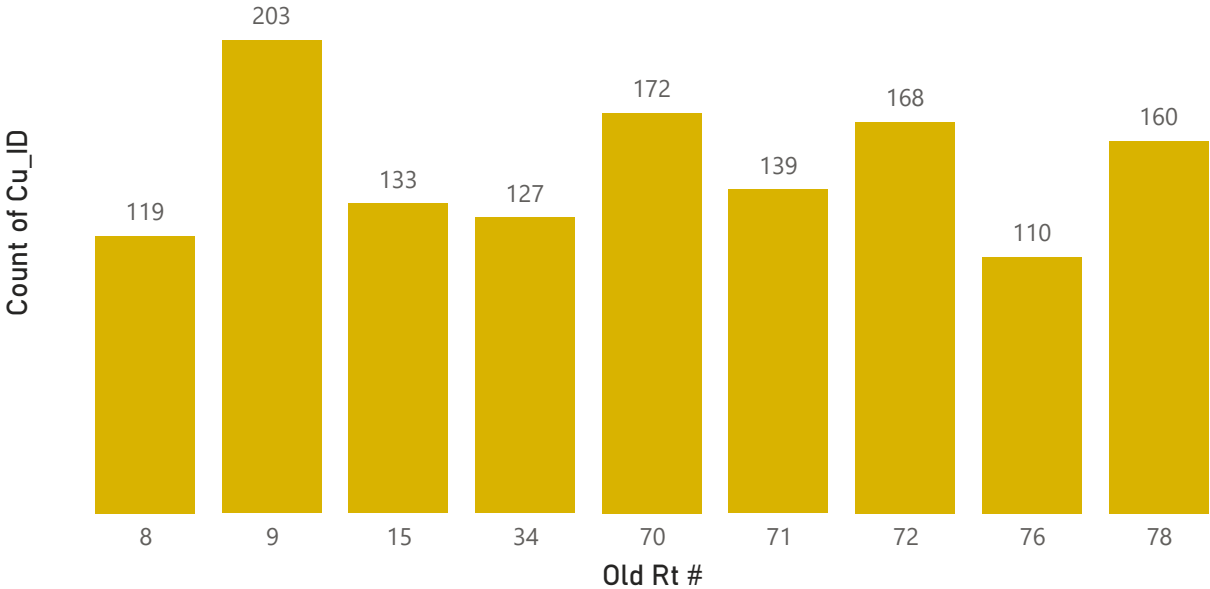
- Rt 8
- Rt 9
- Rt 15
- Rt 34
- Rt 70
- Rt 71
- Rt 72
- Rt 76
- Rt 78



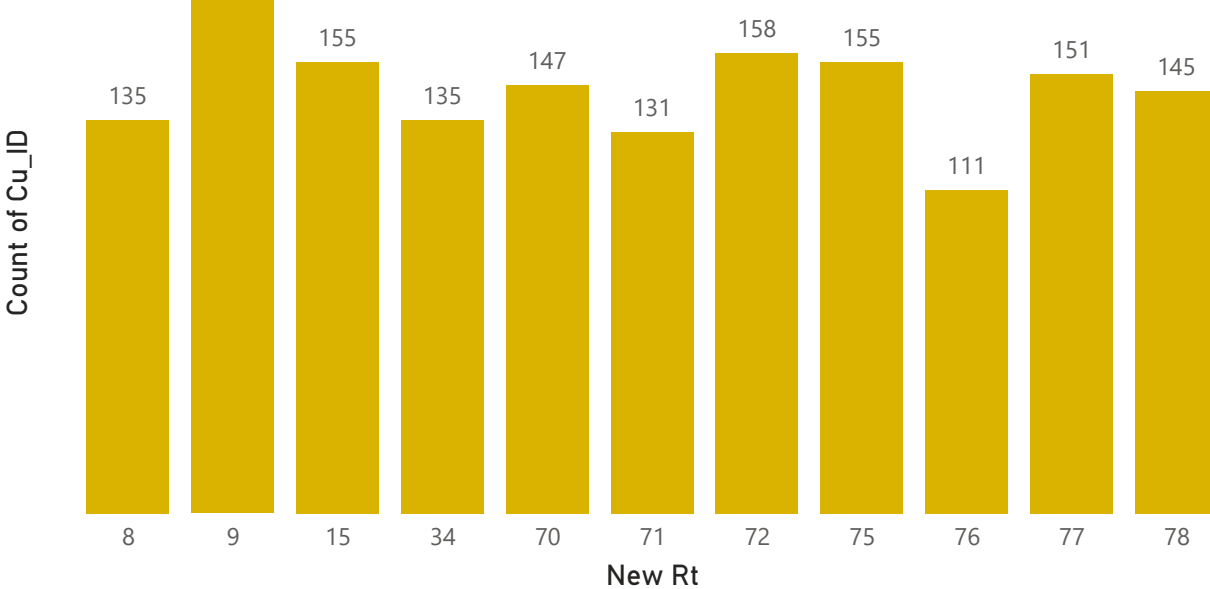
After Reroute Q4 Revenue % Change



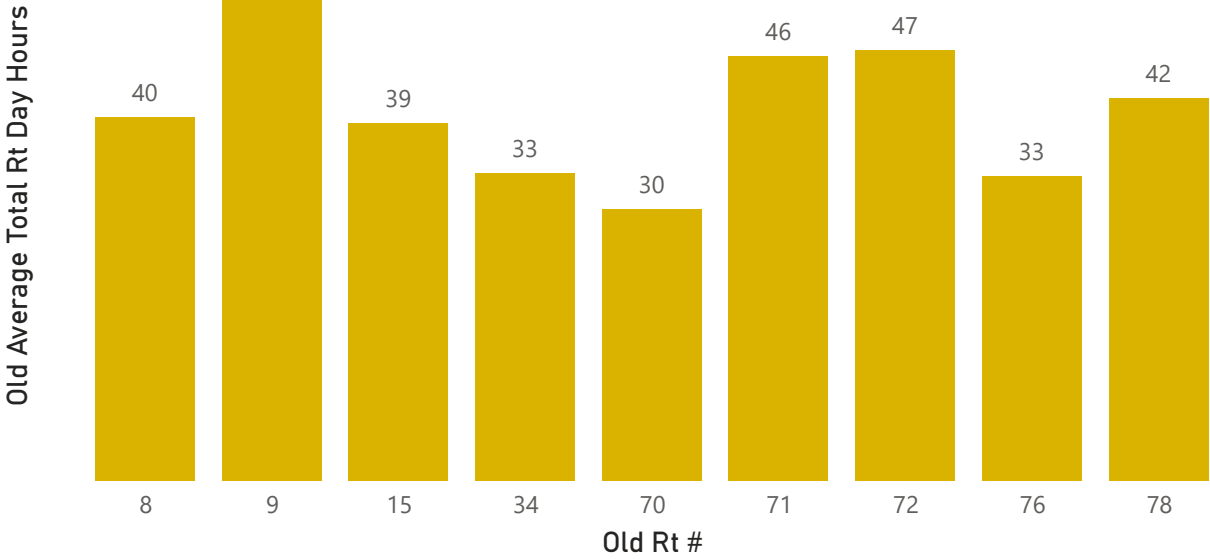
Average Weekly Hours per Route



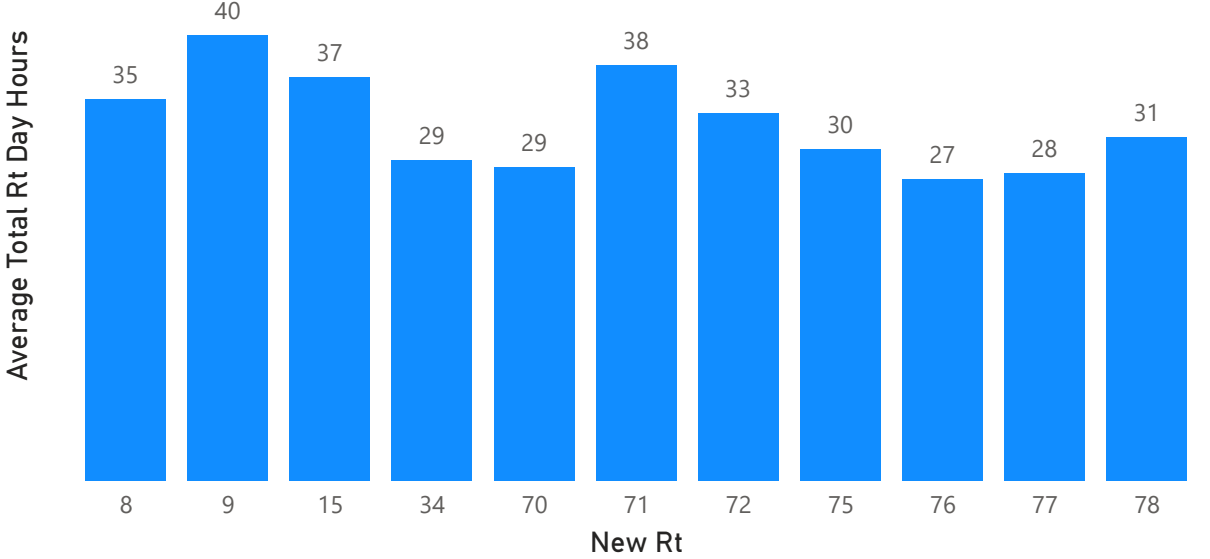
Average Weekly Hours per Route



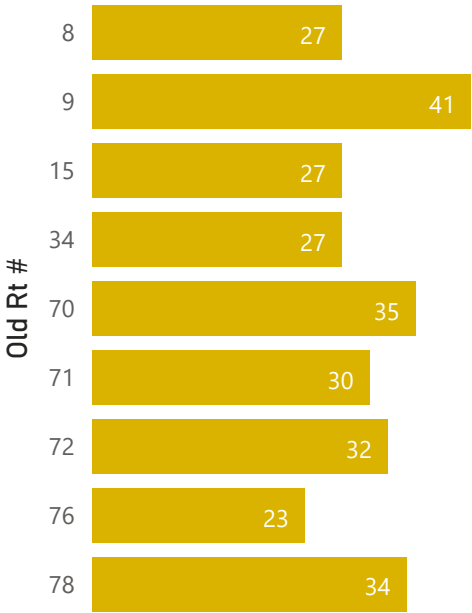
Average Weekly Hours per Route



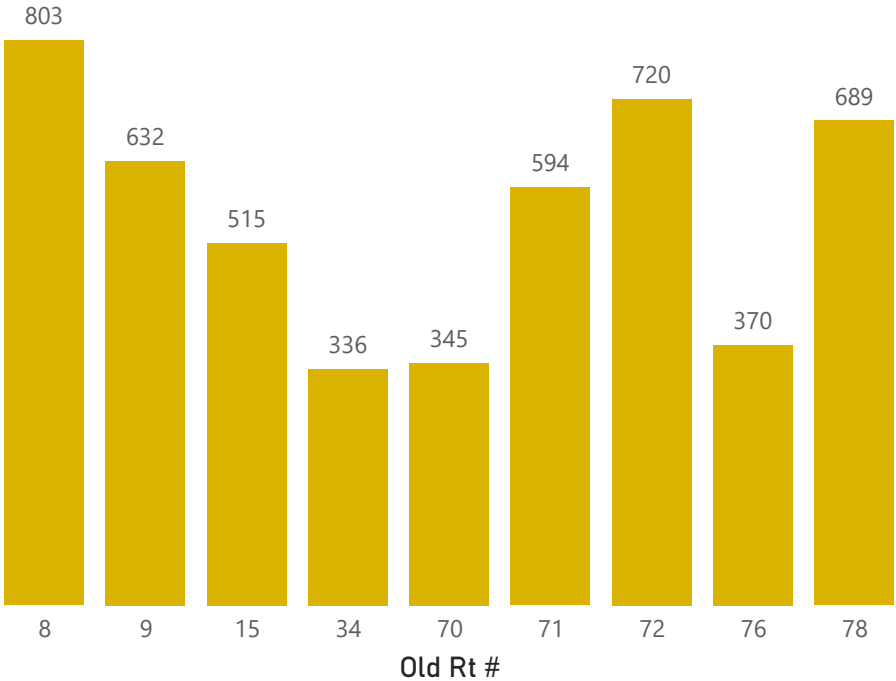
Average Weekly Hours per Route



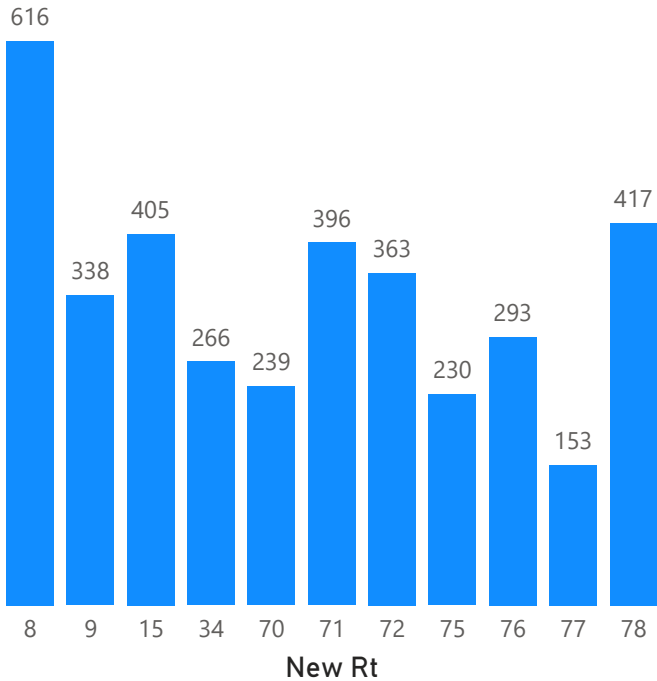
Average Current Daily Stop count



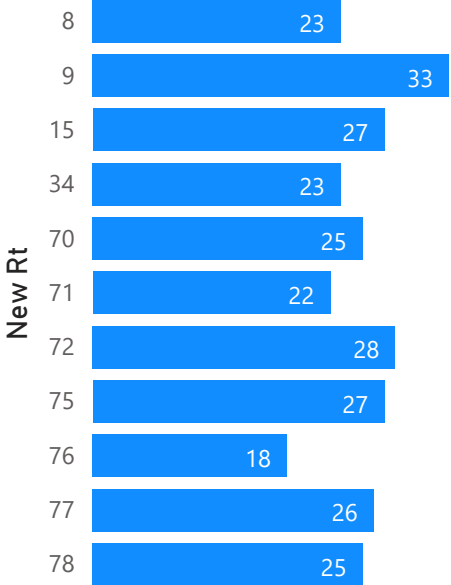
Average Current Weekly Miles



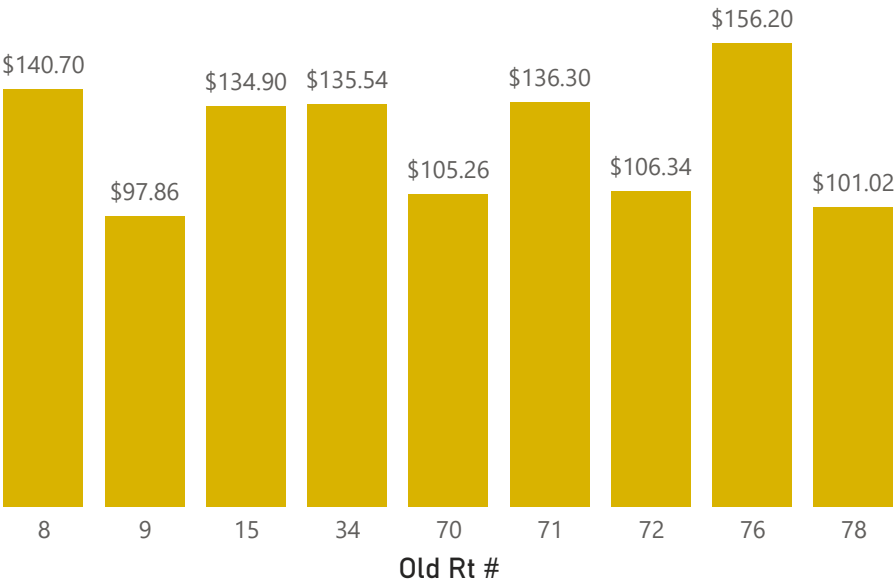
Average Total Miles by New Rt



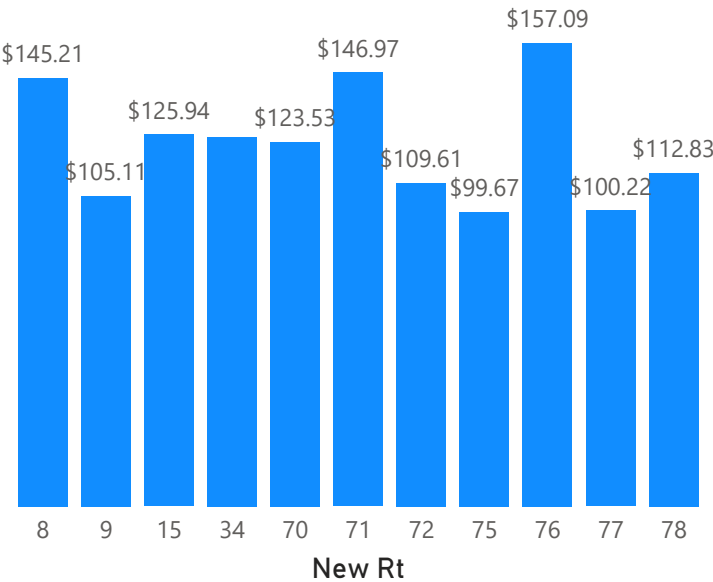
Average New Daily Stop count



Average Current Stop Size (Q2)

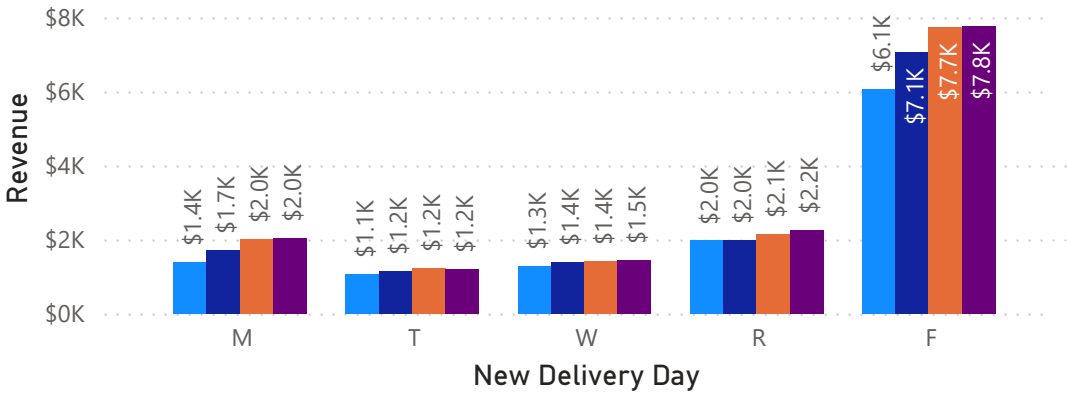


Average New Stop Size (Q2)



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt
8

Week #
All

Avg Week Hours

34.62

-16.10%

Rt 8 Hours %Change

\$11.77K

Q1 Revenue

-11.76%

Rt 8 Q1 %Change

\$13.32K

Q2 Revenue

-13.91%

Rt 8 Q2 %Change

\$14.53K

Q3 Revenue

-19.13%

Rt 8 Q3 %Change

\$14.71K

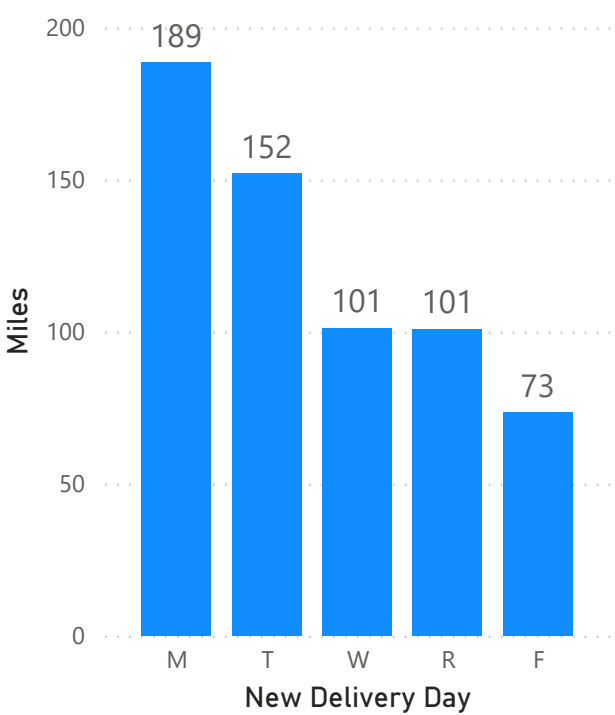
Q4 Revenue

-13.96%

Rt 8 Q4 %Change

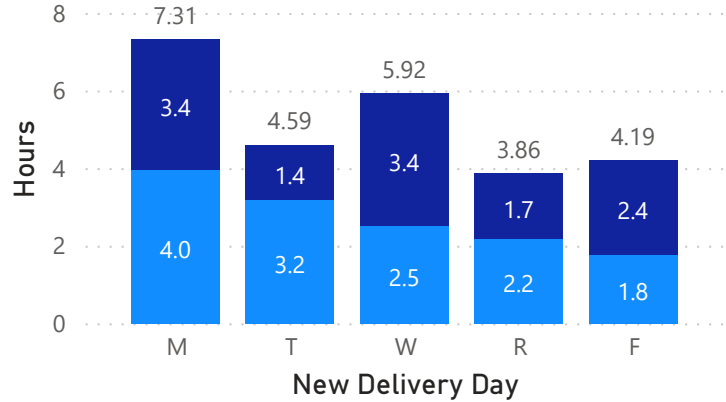
Of Customers

Total Miles Driven



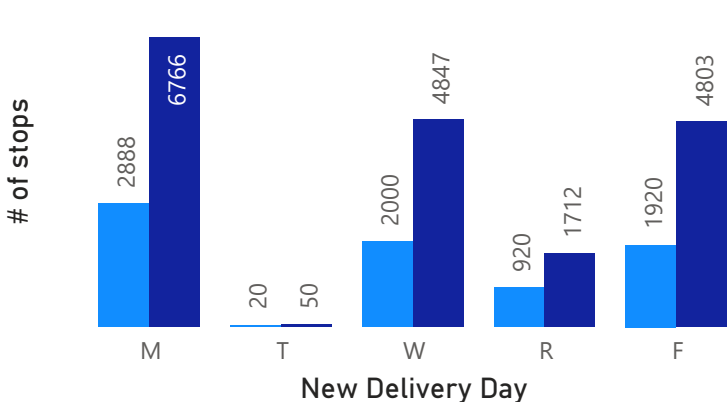
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



115

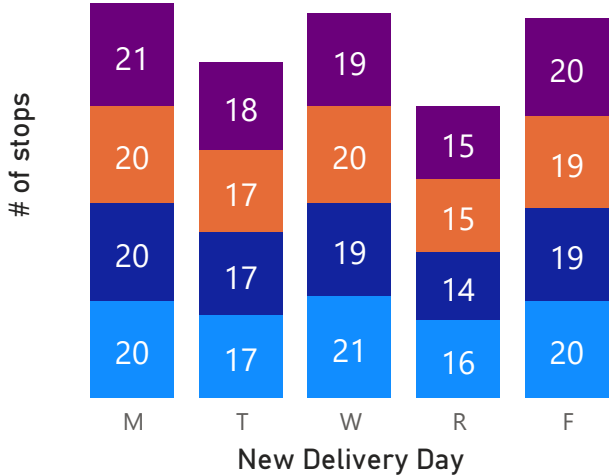
Average Miles Between Stops

7

Average Daily Miles

123

Stop Counts



Total # of Accounts135

of New Accounts(Blank)

of Accounts Leaving Route20

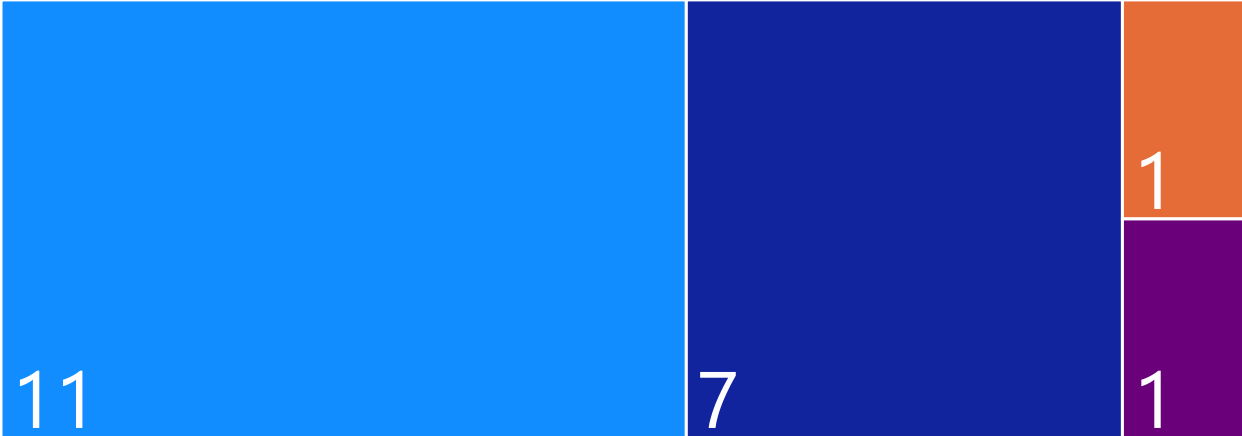
Origin of accounts Comprising New Route

Old Rt # 8



Destination of Accounts Leaving Original Route

New Rt 78 34 75 77

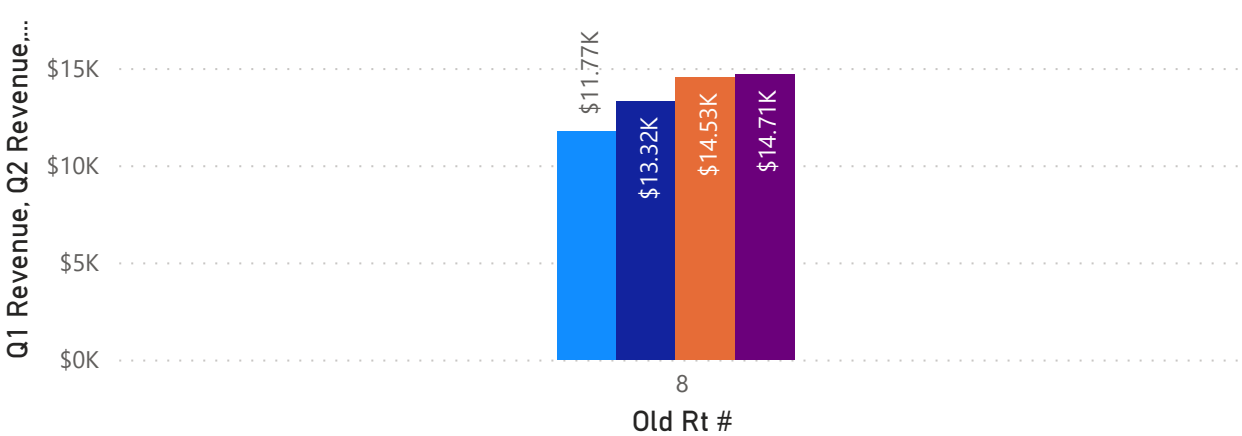


New Rt

8

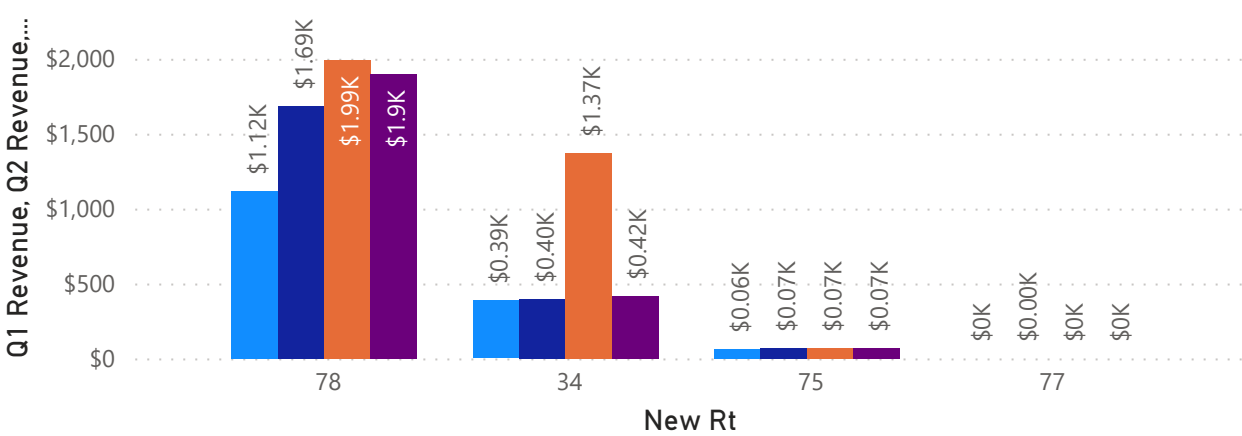
Origin of Revenue Comprising New Route

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



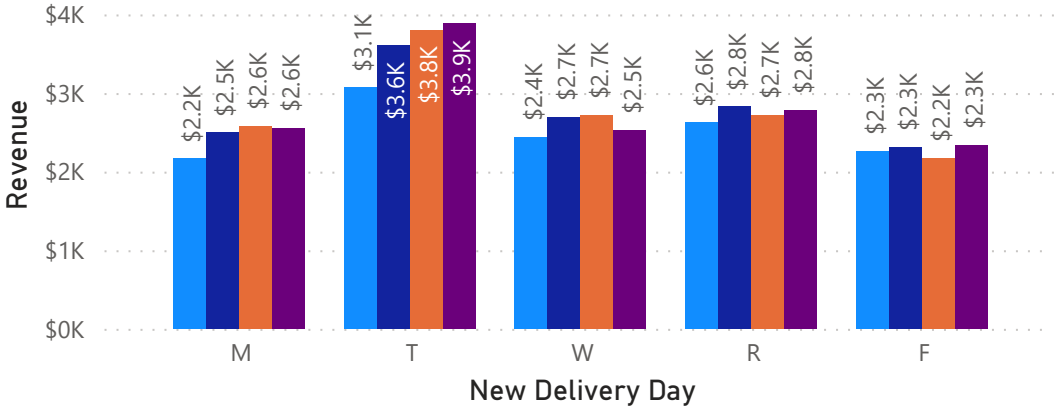
Destination of Revenue Leaving Original Route

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



\$12.56K \$13.93K

Q1 Revenue

Q2 Revenue

-16.73%

Rt 9 Q1 %Change

-15.17%

Rt 9 Q2 %Change

\$13.98K \$14.08K

Q3 Revenue

Q4 Revenue

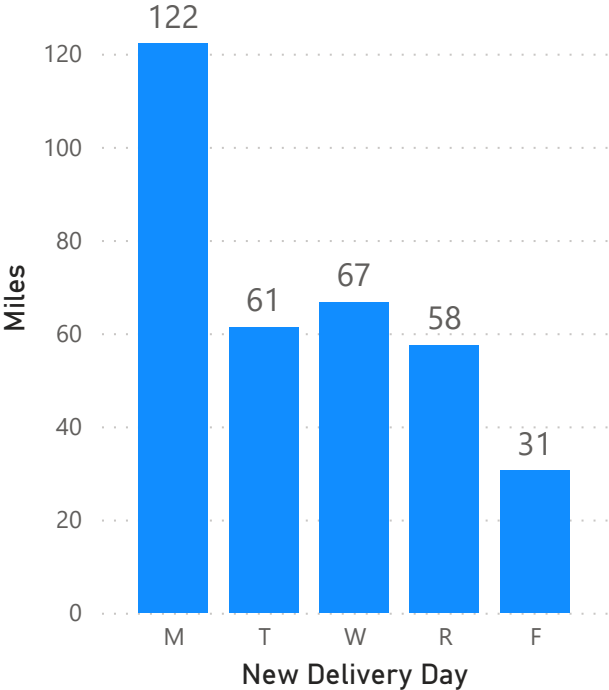
-17.25%

Rt 9 Q3 %Change

-18.19%

Rt 9 Q4 %Change
Of Customers

Total Miles Driven



New Rt

9

Avg Week Hours

40.45

-31.16%

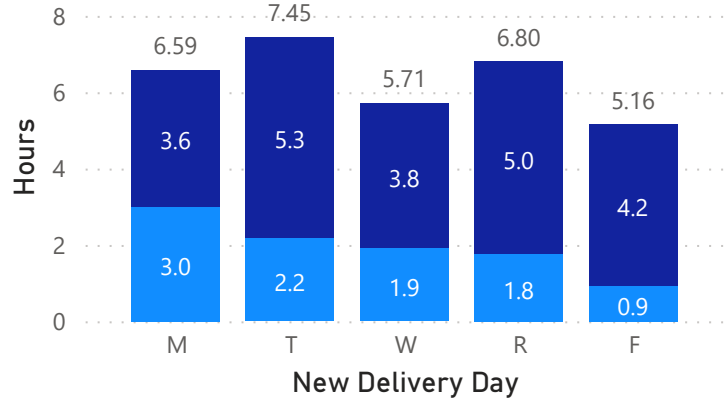
Rt 9 Hours %Change

Week #

All

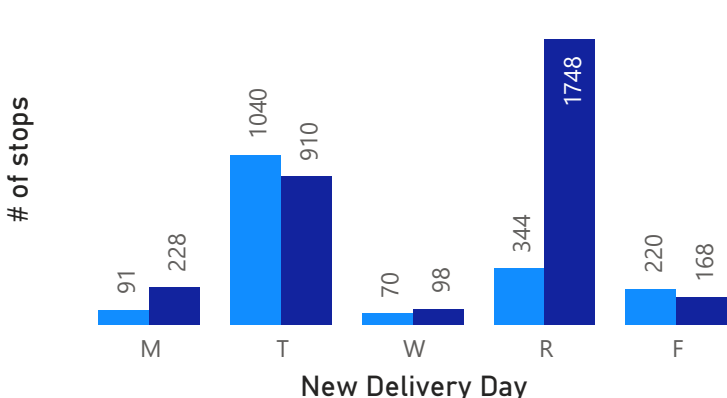
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



164

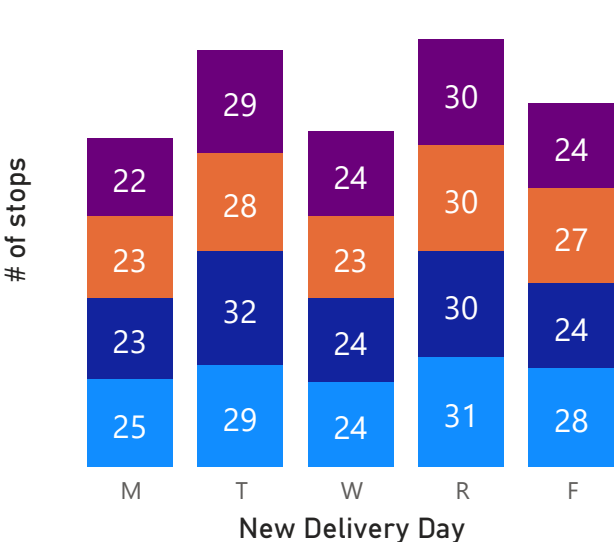
Average Miles
Between Stops

3

Average Daily
Miles

68

Stop Counts



Total # of Accounts

of New Accounts

of Accounts Leaving Route

184

6

49

Origin of accounts Comprising New Route

Old Rt # 9 76



Destination of Accounts Leaving Original Route

New Rt 77 75 34 72

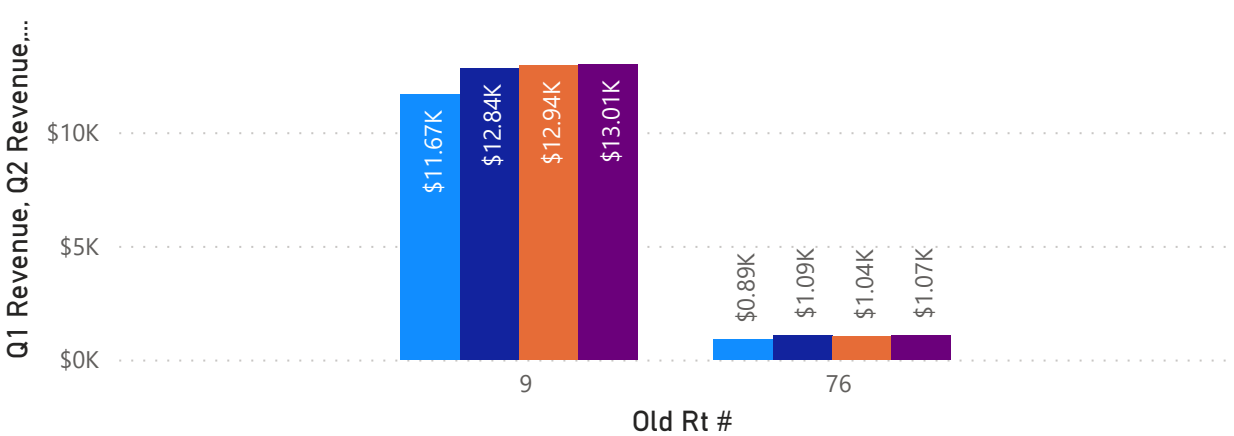


New Rt

9

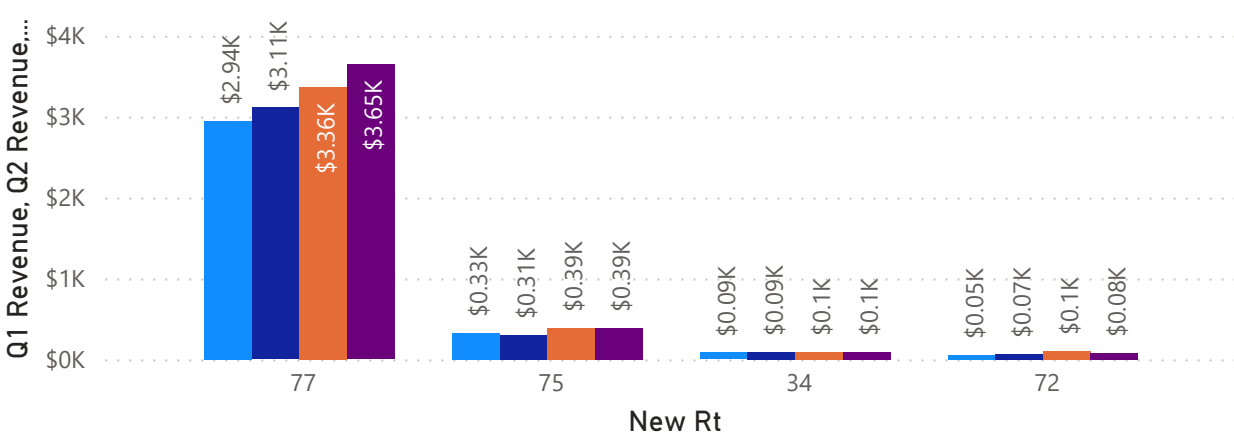
Origin of Revenue Comprising New Route

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



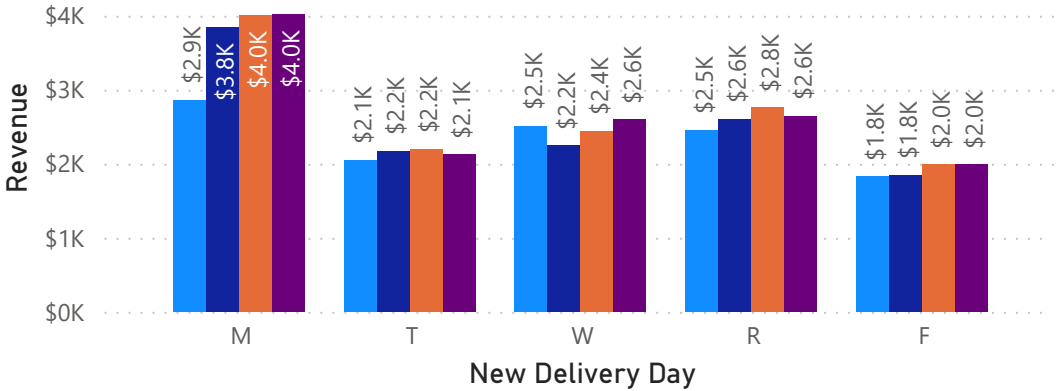
Destination of Revenue Leaving Original Route

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt

Week #

Avg Week Hours

36.63

-7.61%

Rt 15 Hours %Change

\$11.7K

Q1 Revenue

-9.66%

Rt 15 Q1 %Change

\$13.39K

Q3 Revenue

-11.12%

Rt 15 Q3 %Change

\$12.72K

Q2 Revenue

-11.12%

Rt 15 Q3 %Change

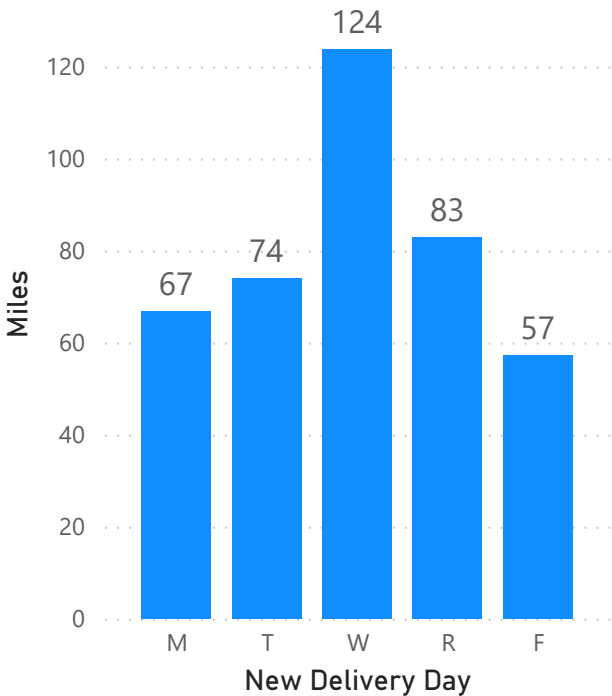
\$13.38K

Q4 Revenue

-12.61%

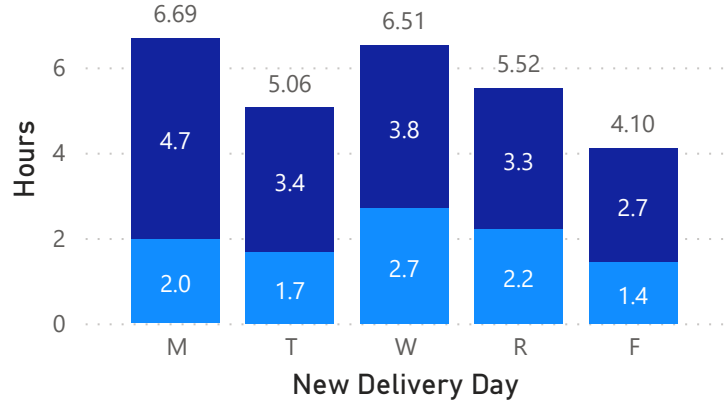
Rt 15 Q4 %Change

Total Miles Driven



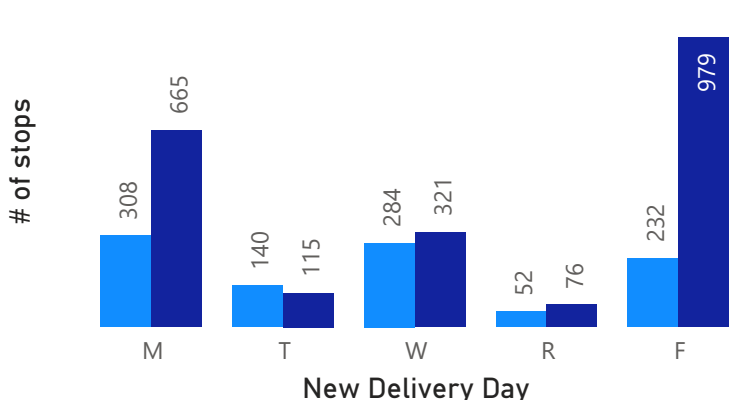
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



Of Customers

135

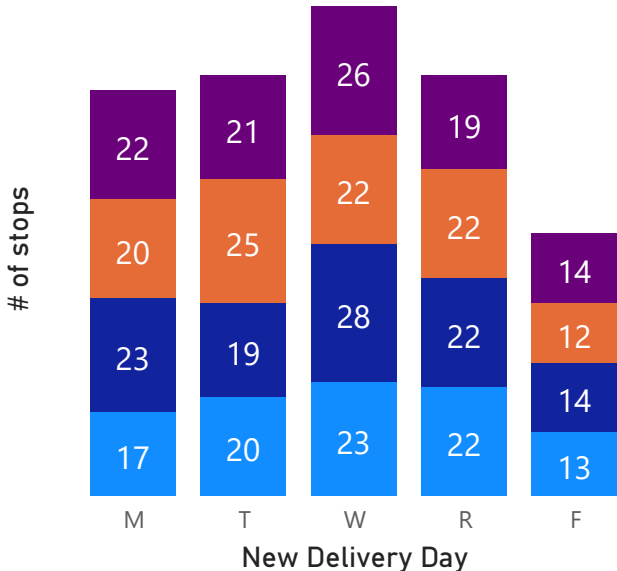
Average Miles Between Stops

4

Average Daily Miles

81

Stop Counts



Total # of Accounts

of New Accounts

of Accounts Leaving Route

155

37

39

Origin of accounts Comprising New Route

Old Rt # 15 72



Destination of Accounts Leaving Original Route

New Rt 70 72

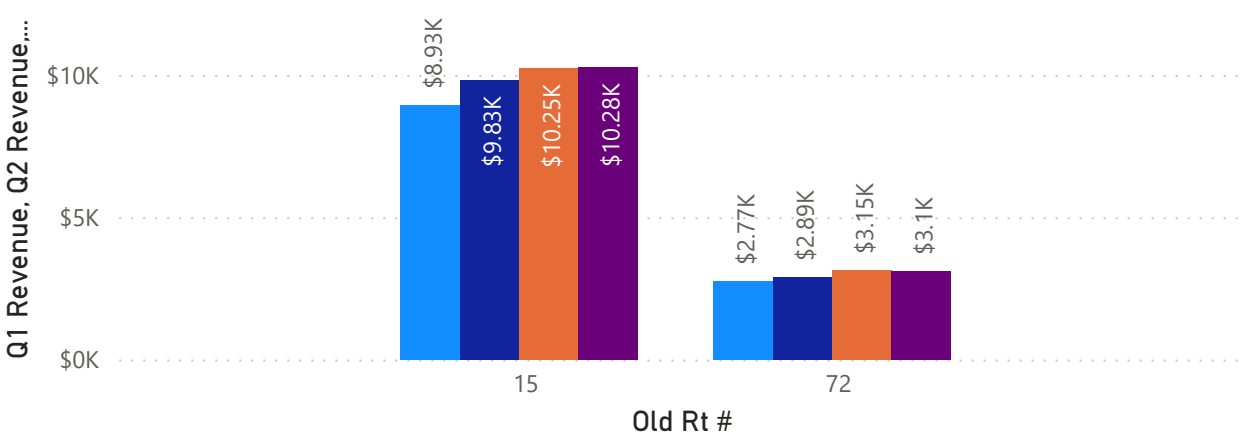


New Rt

15

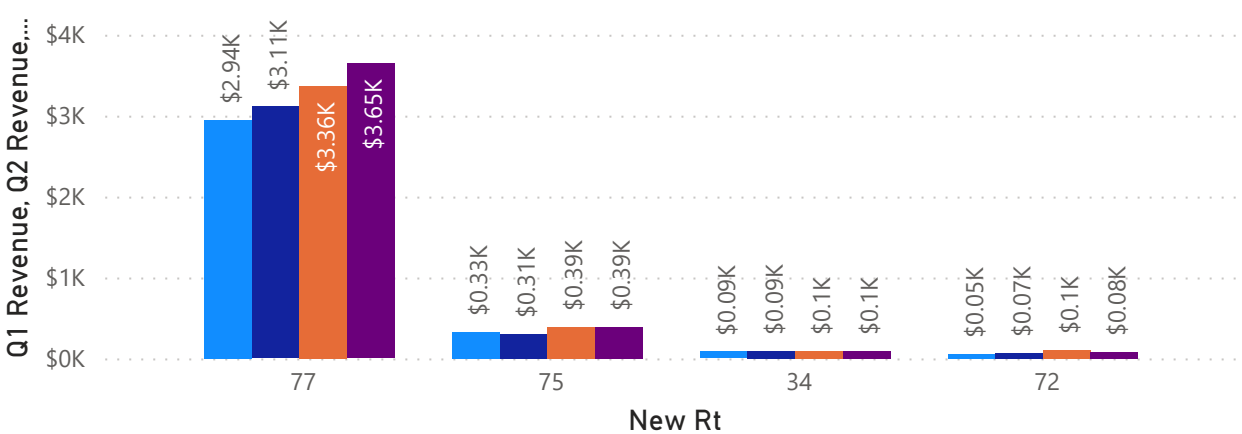
Origin of Revenue Comprising New Route

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



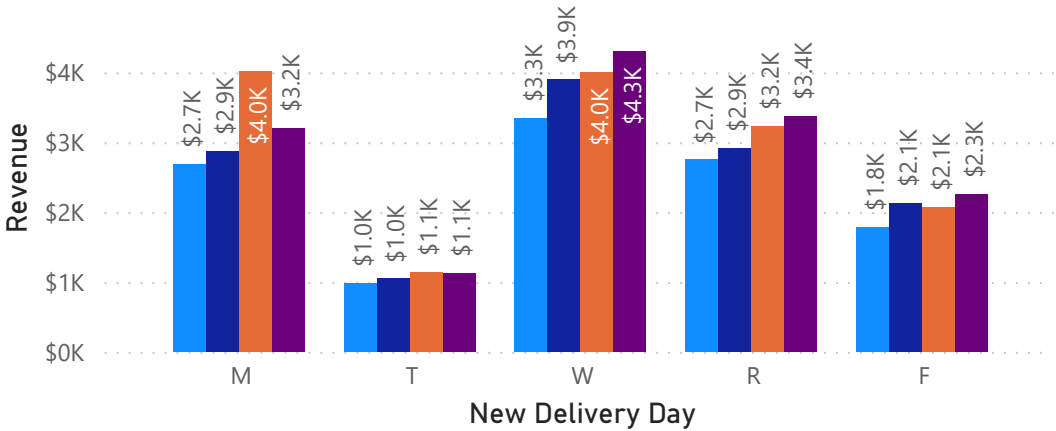
Destination of Revenue Leaving Original Route

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt

Week #

Avg Week Hours

29.10

-17.71%

Rt 34 Hours %Change

\$11.56K \$12.86K

Q1 Revenue

Q2 Revenue

-18.16%

Rt 34 Q1 %Change

-18.71%

Rt 34 Q2 %Change

\$14.46K \$14.25K

Q3 Revenue

Q4 Revenue

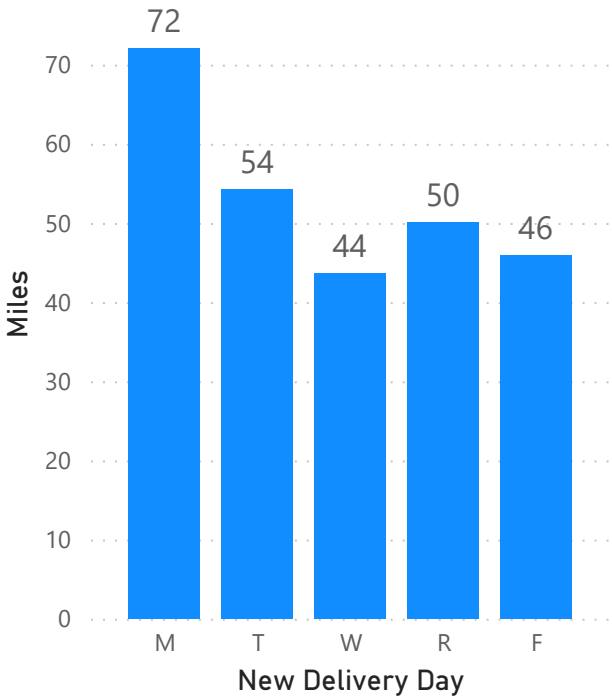
-14.59%

Rt 34 Q3 %Change

-16.41%

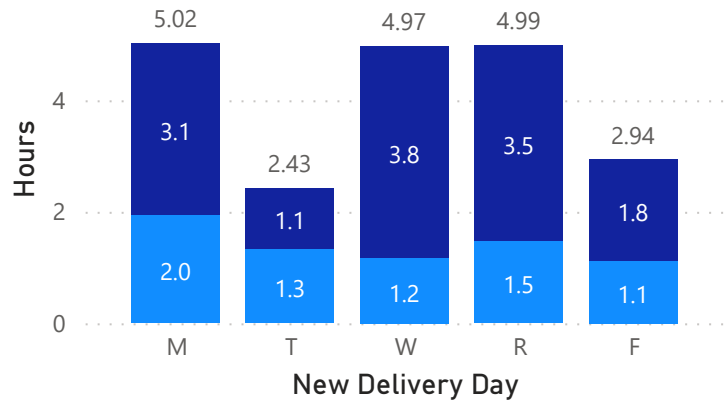
Rt 34 Q4 %Change

Total Miles Driven



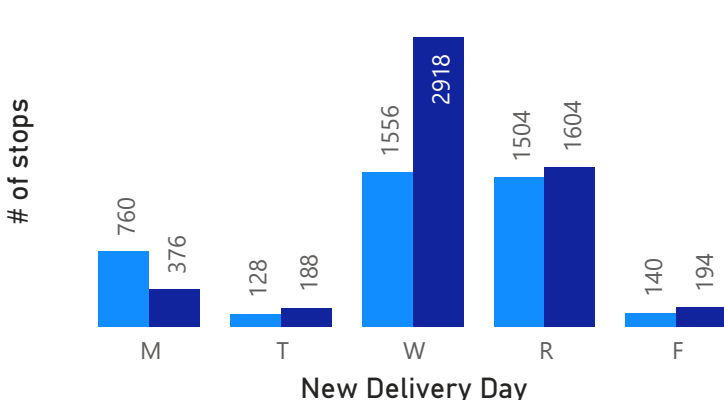
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



Of Customers

115

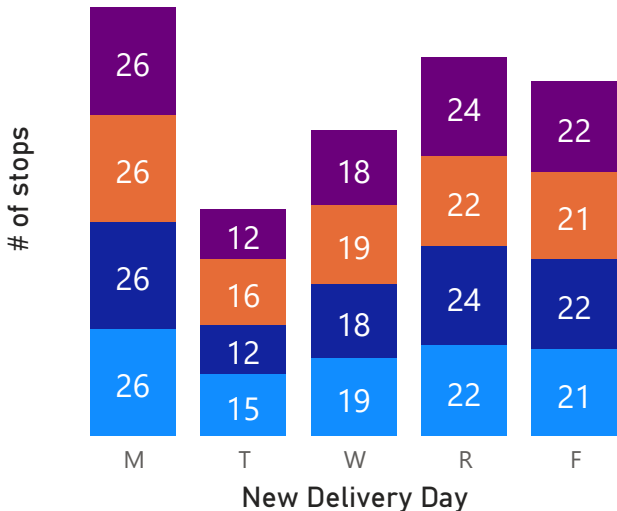
Average Miles Between Stops

3

Average Daily Miles

53

Stop Counts



Total # of Accounts

of New Accounts

of Accounts Leaving Route

135

8

30

Origin of accounts Comprising New Route



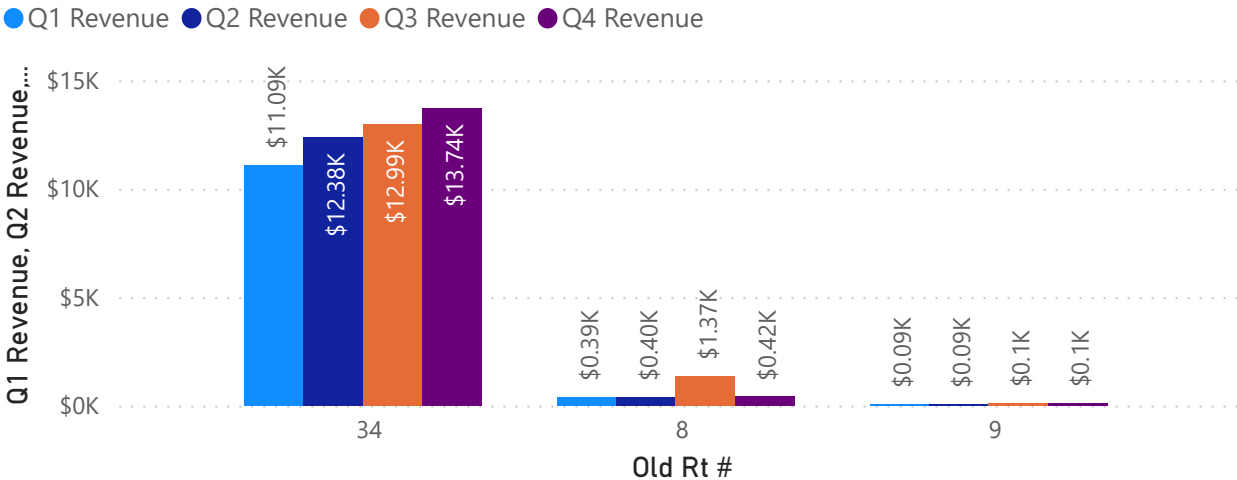
Destination of Accounts Leaving Original Route



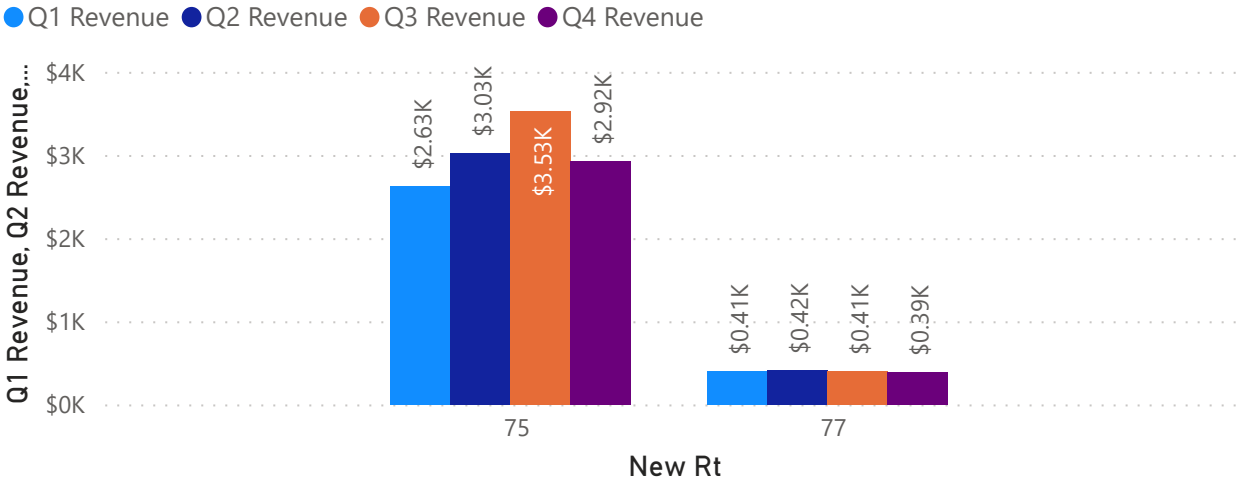
New Rt

34

Origin of Revenue Comprising New Route

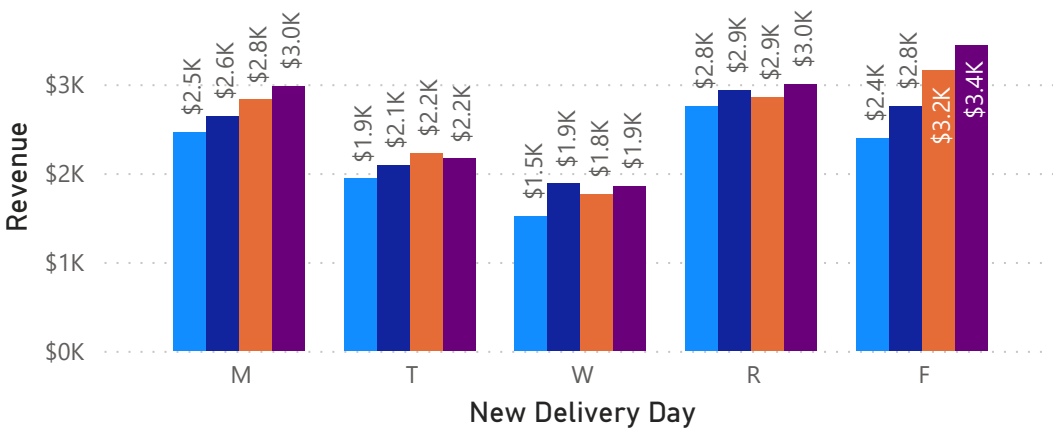


Destination of Revenue Leaving Original Route



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt
70

Week #
All

Avg Week Hours

28.51

-5.20%

Rt 70 Hours %Change

\$11.06K \$12.29K

Q1 Revenue

Q2 Revenue

-12.39%

Rt 70 Q1 %Change

-10.86%

Rt 70 Q2 %Change

\$12.82K \$13.43K

Q3 Revenue

Q4 Revenue

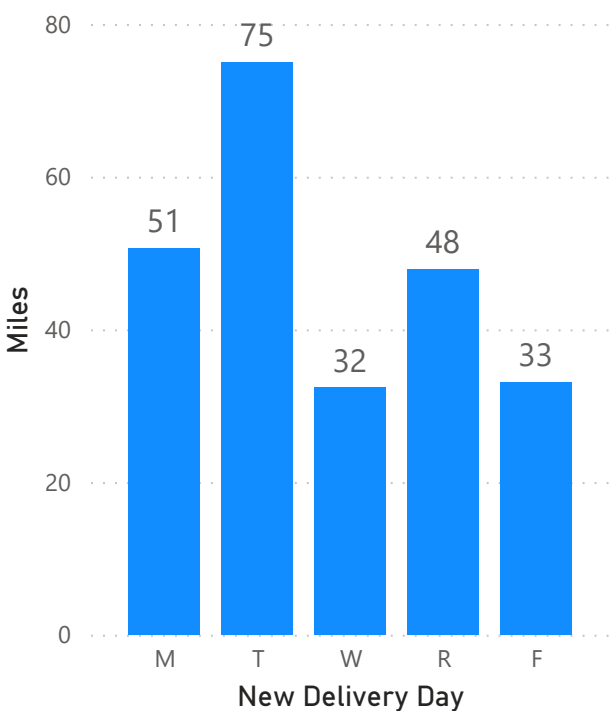
-8.87%

Rt 70 Q3 %Change

-8.97%

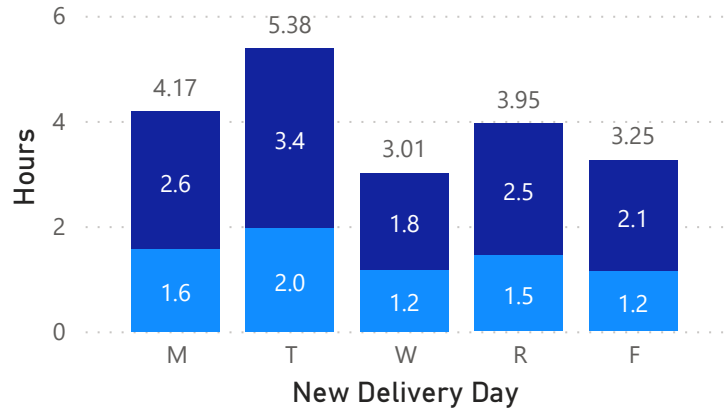
Rt 70 Q4 %Change

Total Miles Driven



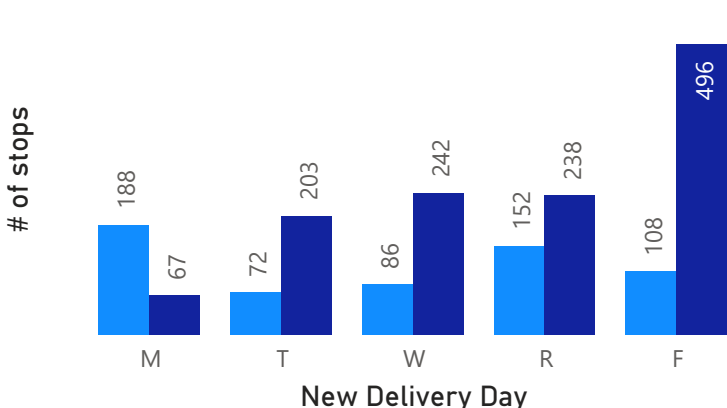
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



Of Customers

127

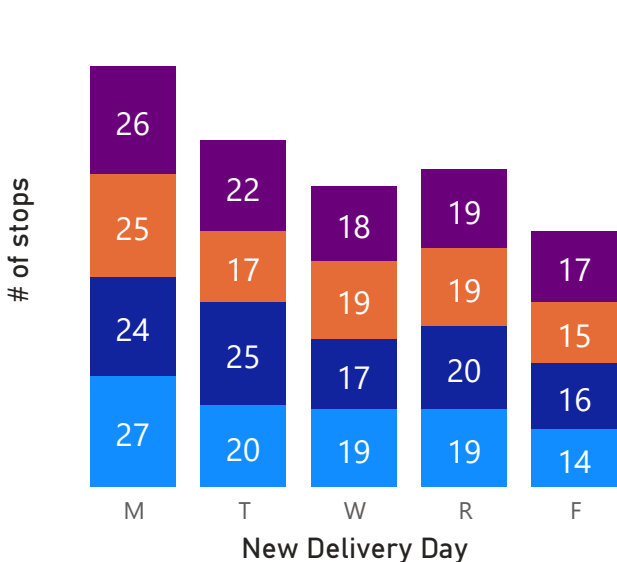
Average Miles Between Stops

2

Average Daily Miles

48

Stop Counts

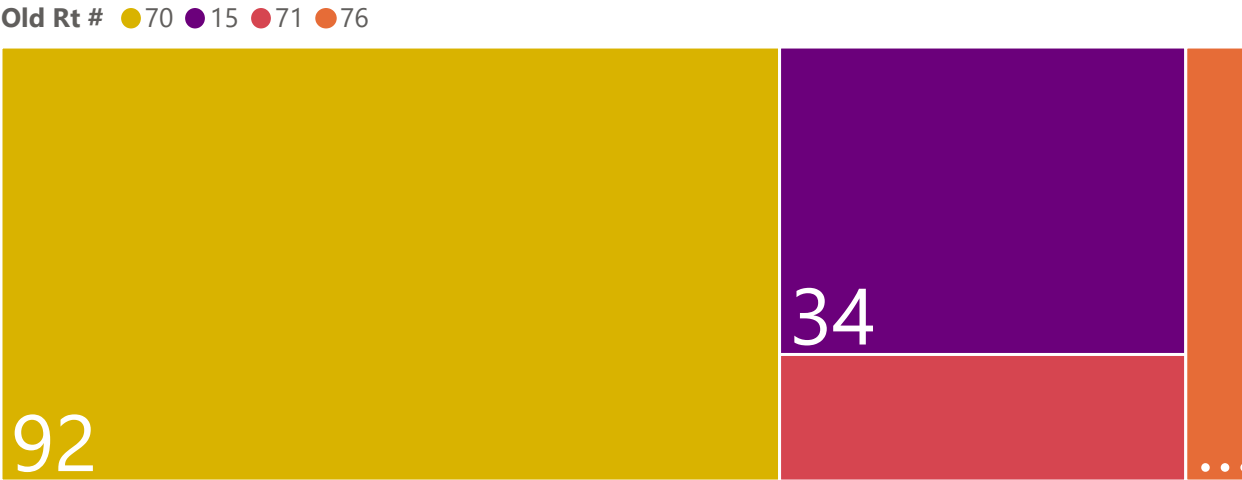


Total # of Accounts147

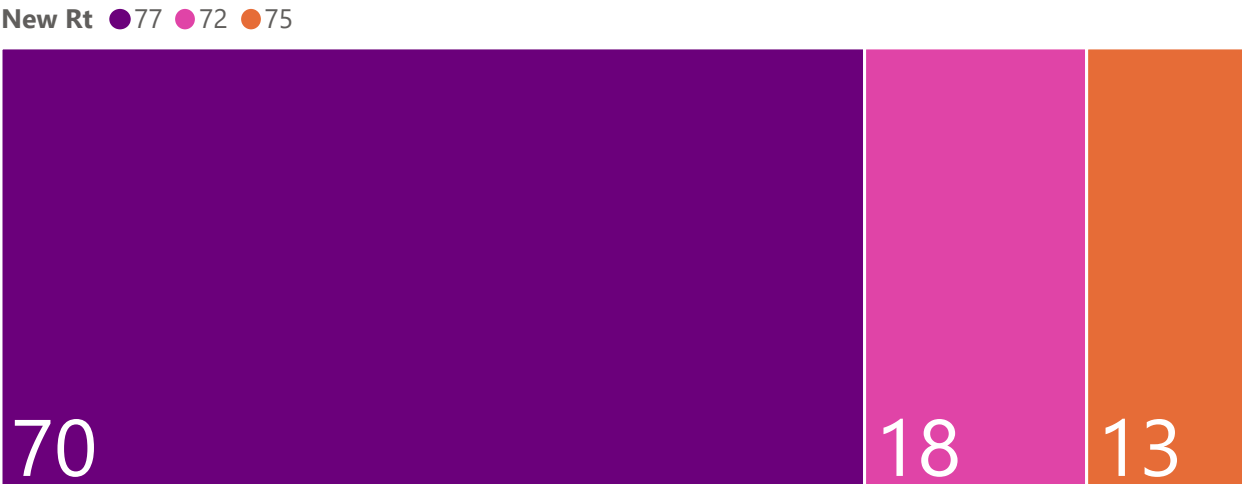
of New Accounts55

of Accounts Leaving Route101

Origin of accounts Comprising New Route



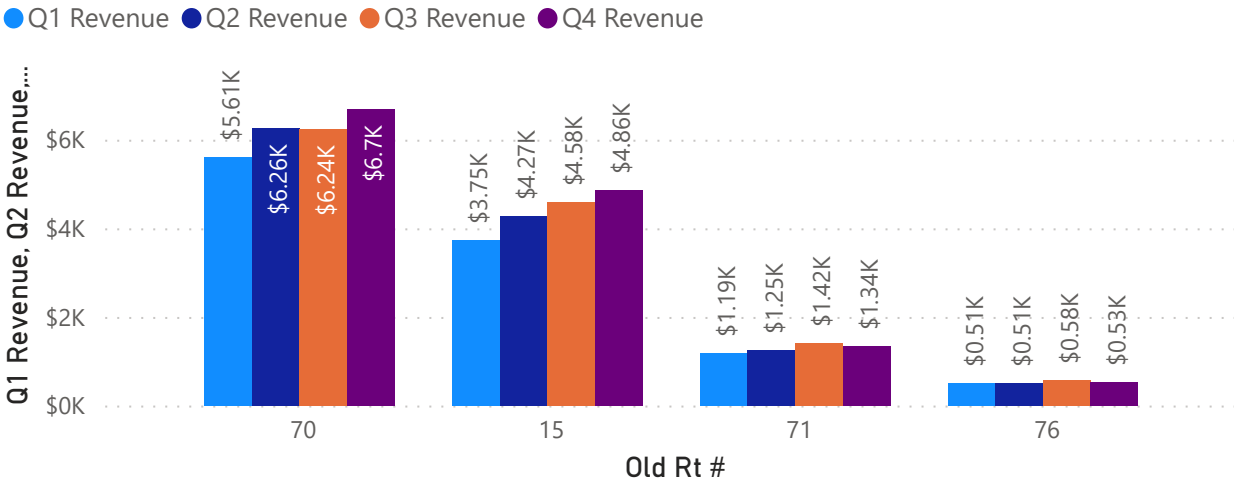
Destination of Accounts Leaving Original Route



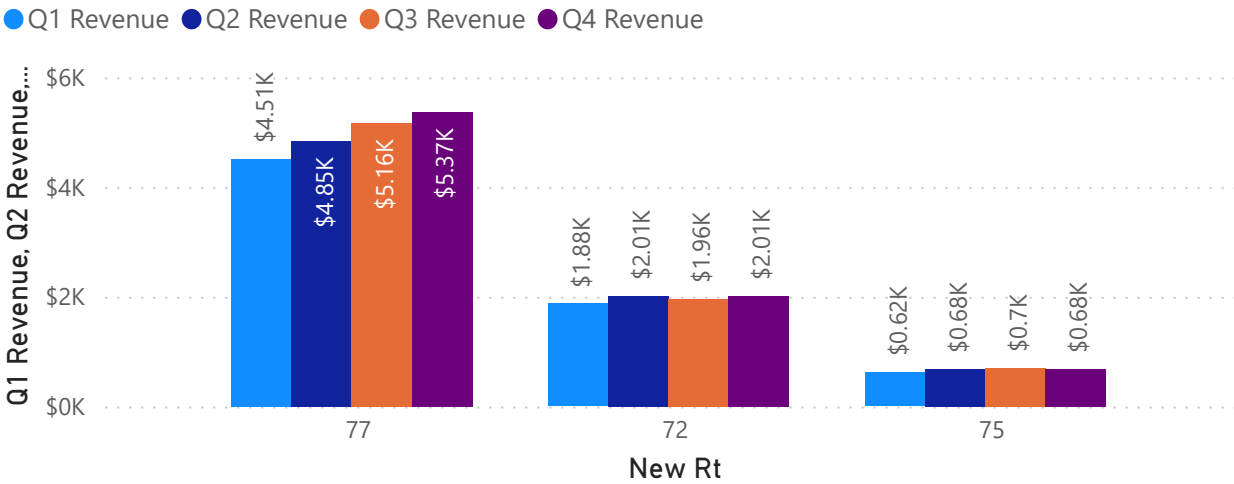
New Rt

70

Origin of Revenue Comprising New Route

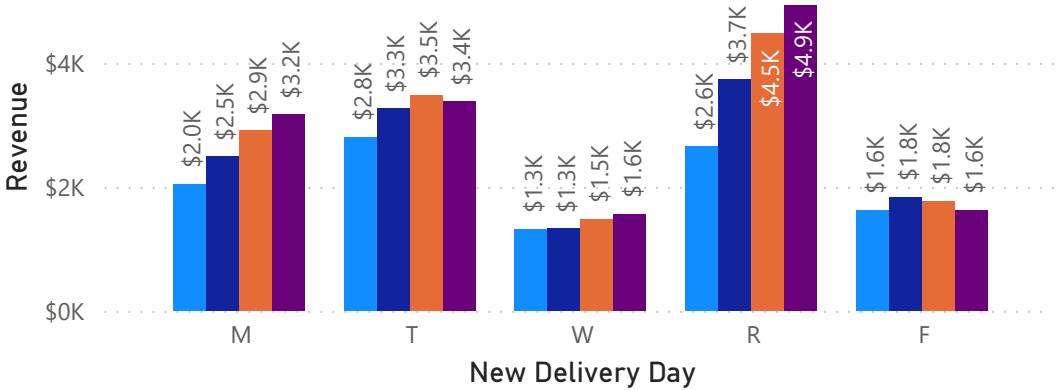


Destination of Revenue Leaving Original Route



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt
71

Week #
All

Avg Week Hours

37.71

-22.93%

Rt 71 Hours %Change

\$10.45K \$12.64K

Q1 Revenue

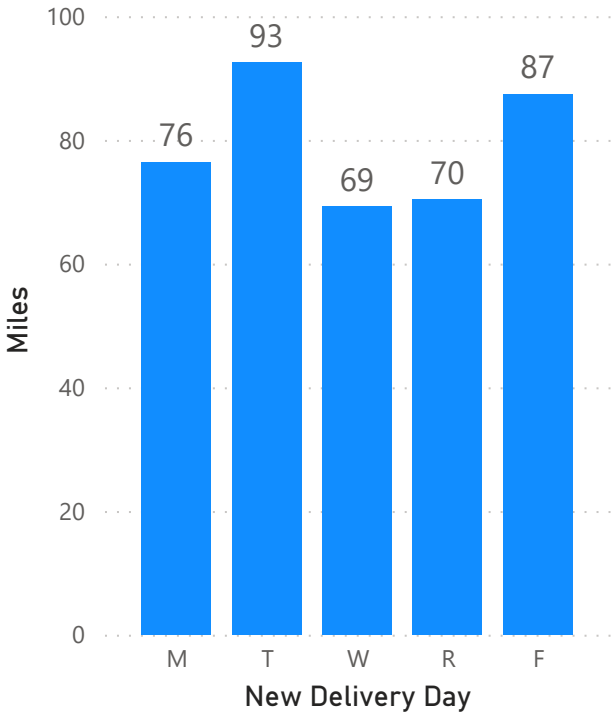
Q2 Revenue

\$14.11K \$14.66K

Q3 Revenue

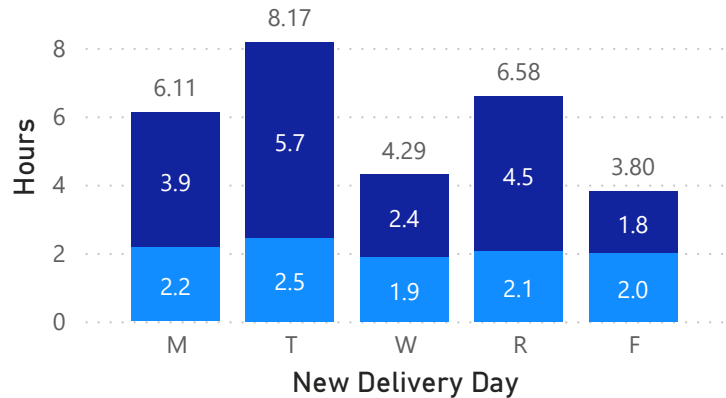
Q4 Revenue

Total Miles Driven



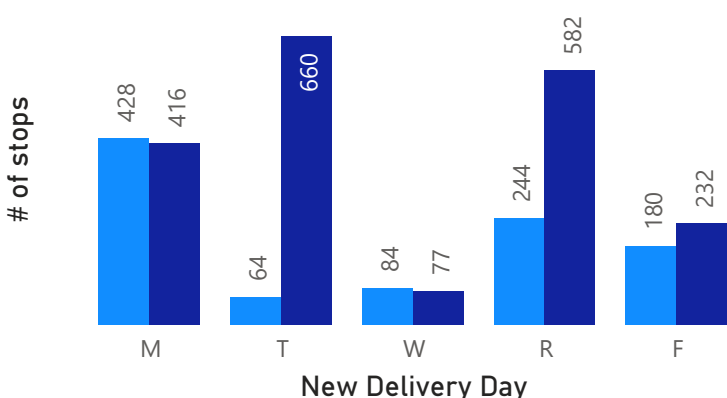
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



Of Customers

111

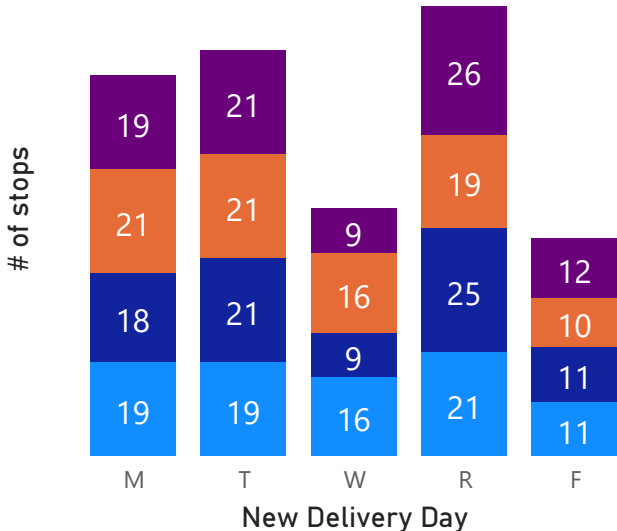
Average Miles Between Stops

5

Average Daily Miles

79

Stop Counts



Total # of Accounts131

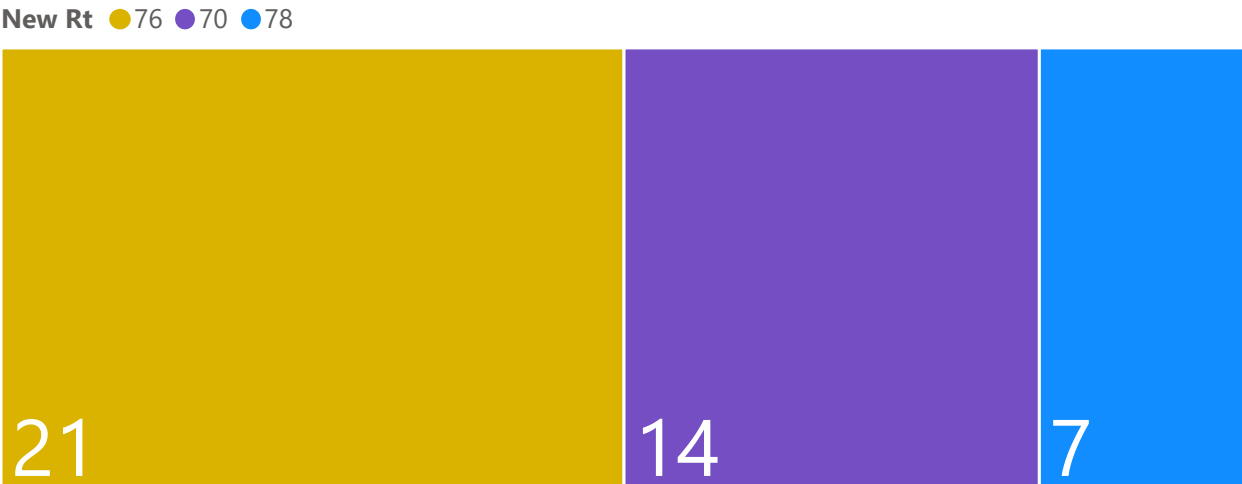
of New Accounts1

of Accounts Leaving Route42

Origin of accounts Comprising New Route



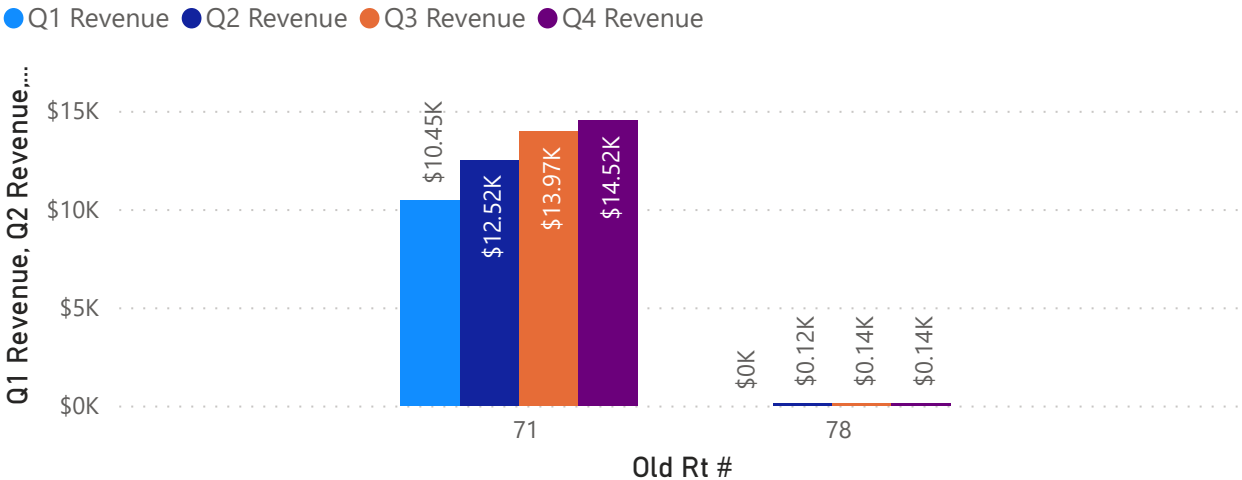
Destination of Accounts Leaving Original Route



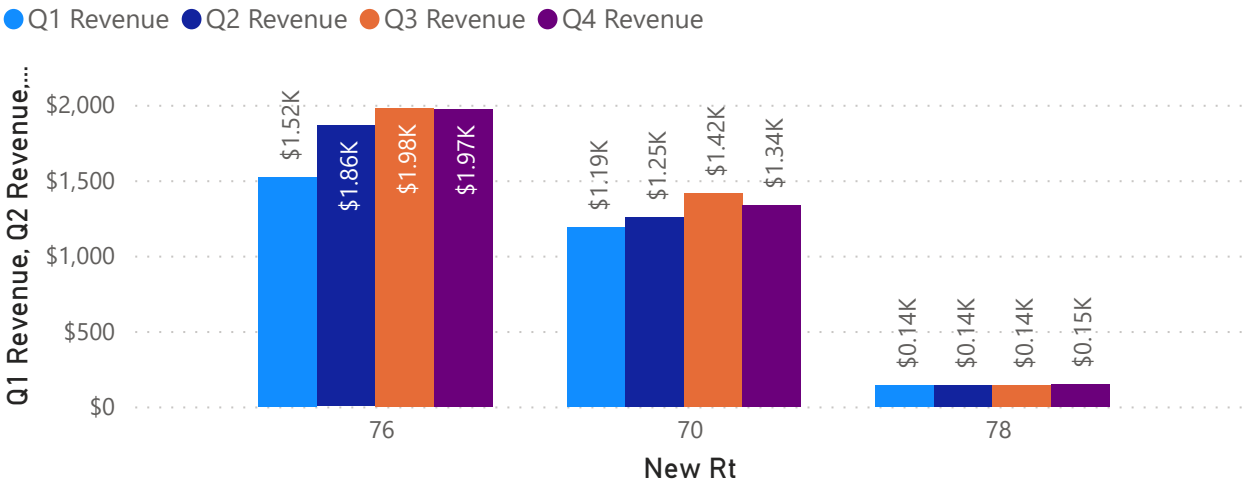
New Rt

71

Origin of Revenue Comprising New Route

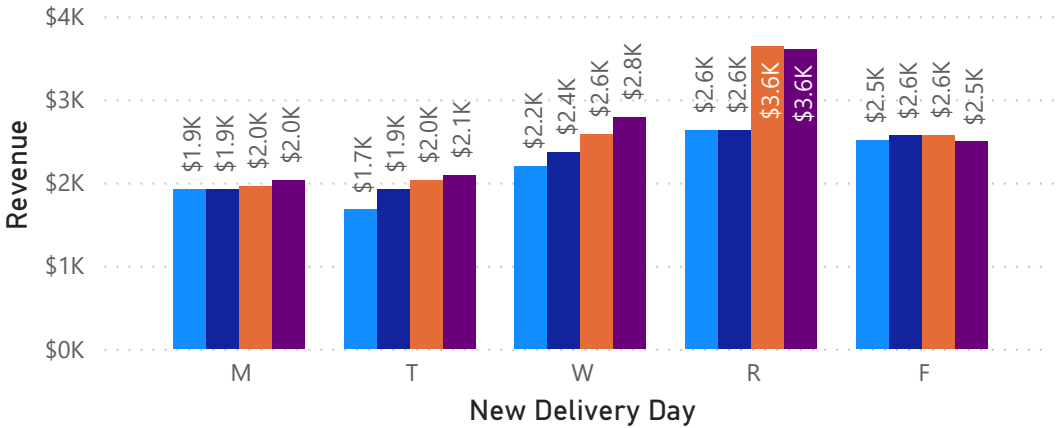


Destination of Revenue Leaving Original Route



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt
72

Week #
All

Avg Week Hours

33.40

-35.45%

Rt 72 Hours %Change

\$10.92K \$11.40K

Q1 Revenue

-11.14%

Rt 72 Q1 %Change

Q2 Revenue

-10.85%

Rt 72 Q2 %Change

\$12.79K

Q3 Revenue

-11.44%

Rt 72 Q3 %Change

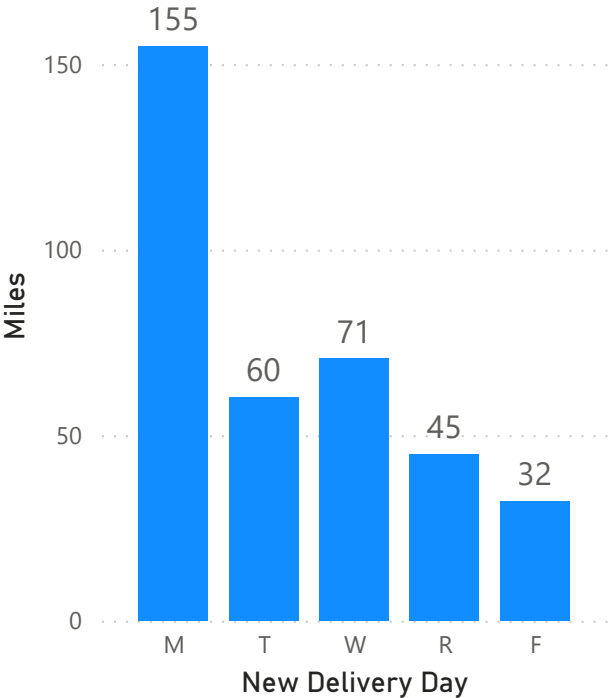
\$13K

Q4 Revenue

-11.56%

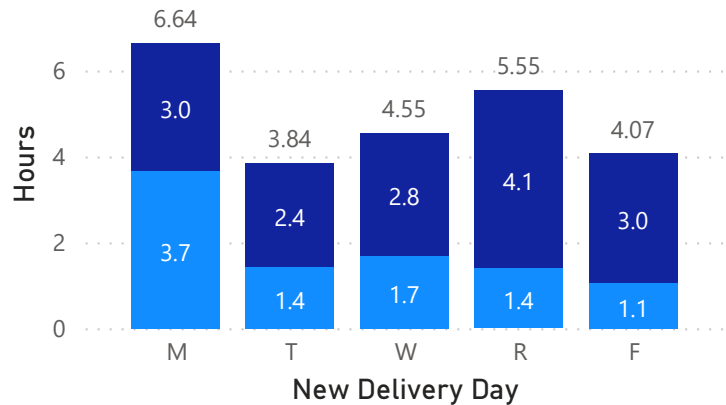
Rt 72 Q4 %Change

Total Miles Driven



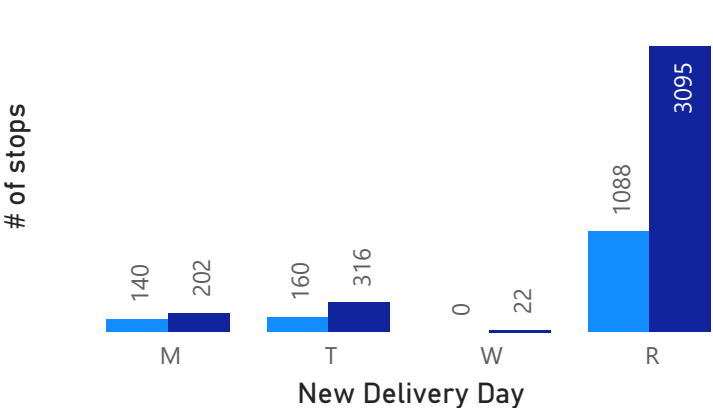
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



Of Customers

138

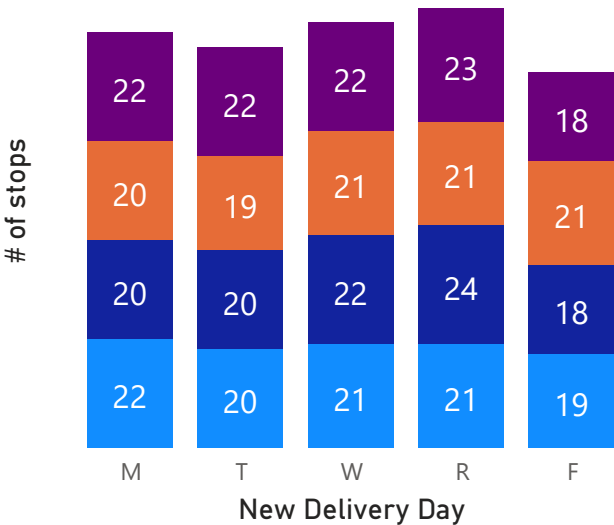
Average Miles Between Stops

4

Average Daily Miles

73

Stop Counts



Total # of Accounts

of New Accounts

of Accounts Leaving Route

158

25

49

Origin of accounts Comprising New Route



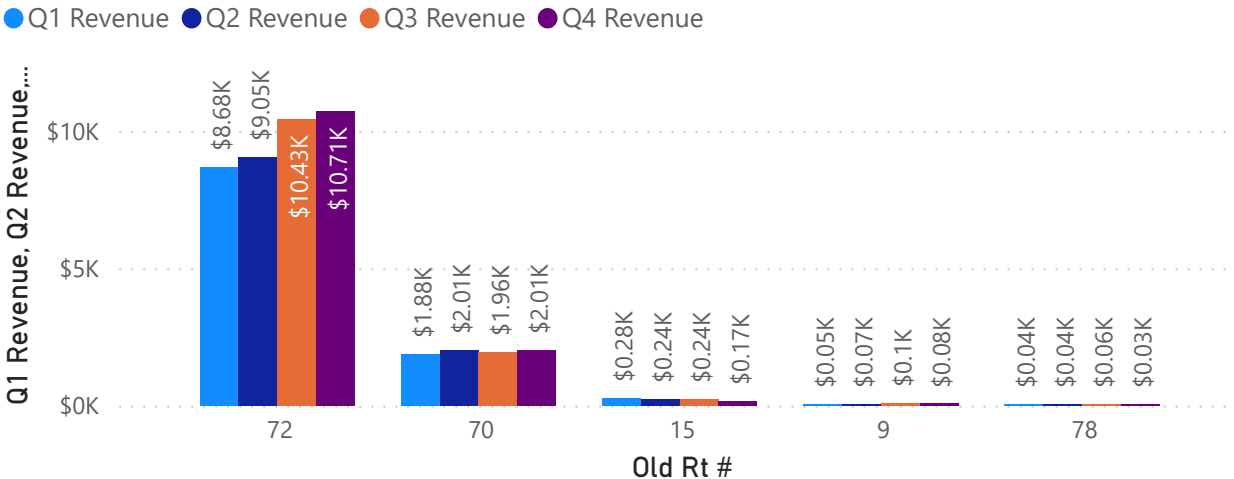
Destination of Accounts Leaving Original Route



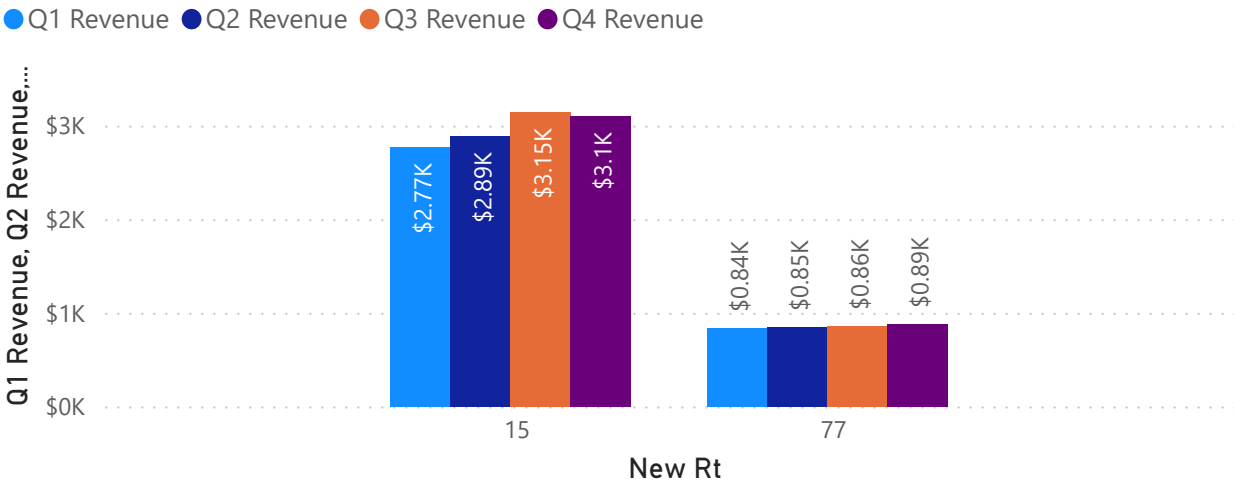
New Rt

72

Origin of Revenue Comprising New Route



Destination of Revenue Leaving Original Route



Average Revenue



Total Miles Driven

\$10.37K

Q2 Revenue



New Rt

75



Avg Week Hours

Week #

All

Hours Breakdown

Typical Garment Load

Of Customers

Stop Counts

Average Miles Between Stops

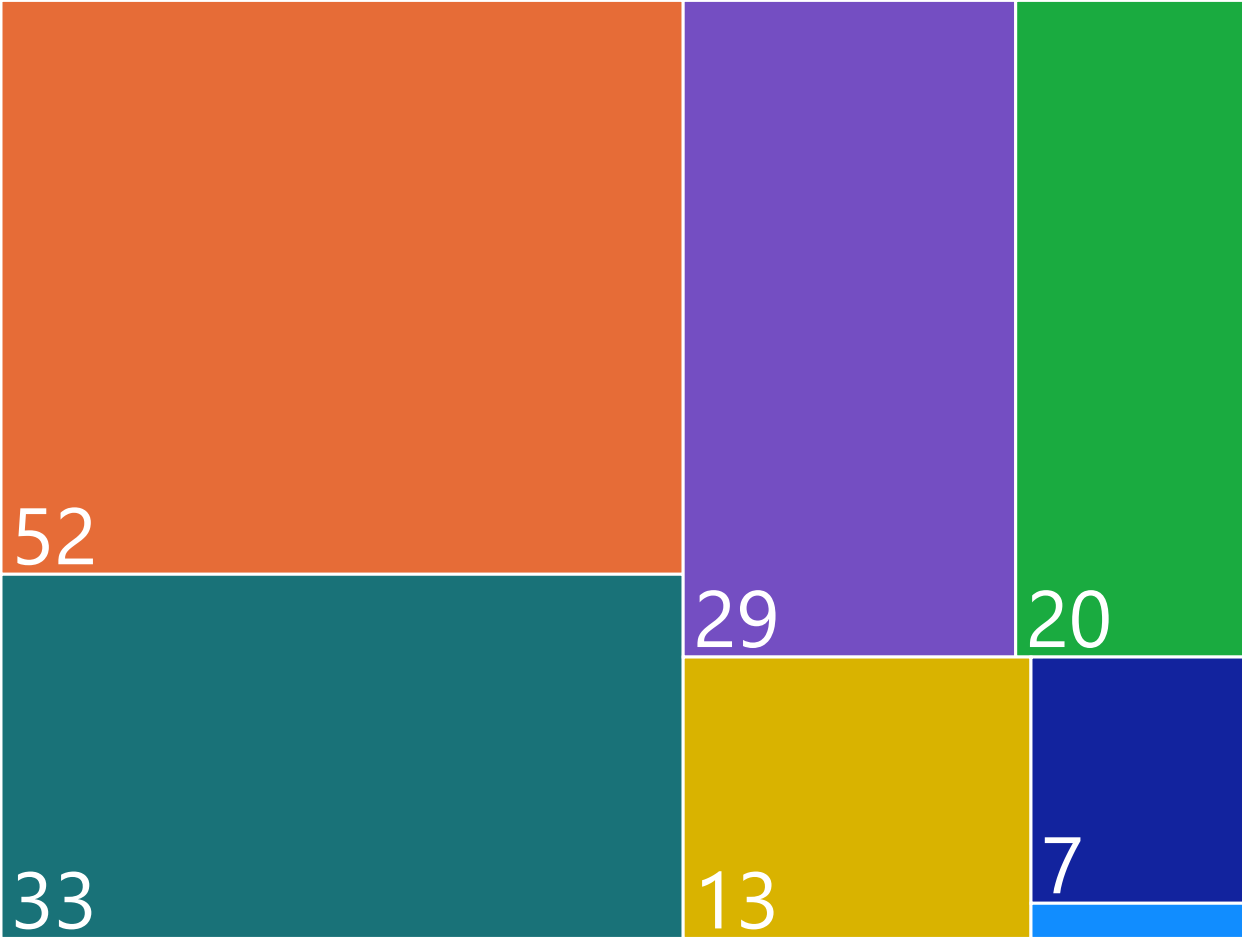
Average Daily Miles

of Accounts on New Route

155

Origin of accounts Comprising New Route

Old Rt # 76 78 34 75 70 9 8

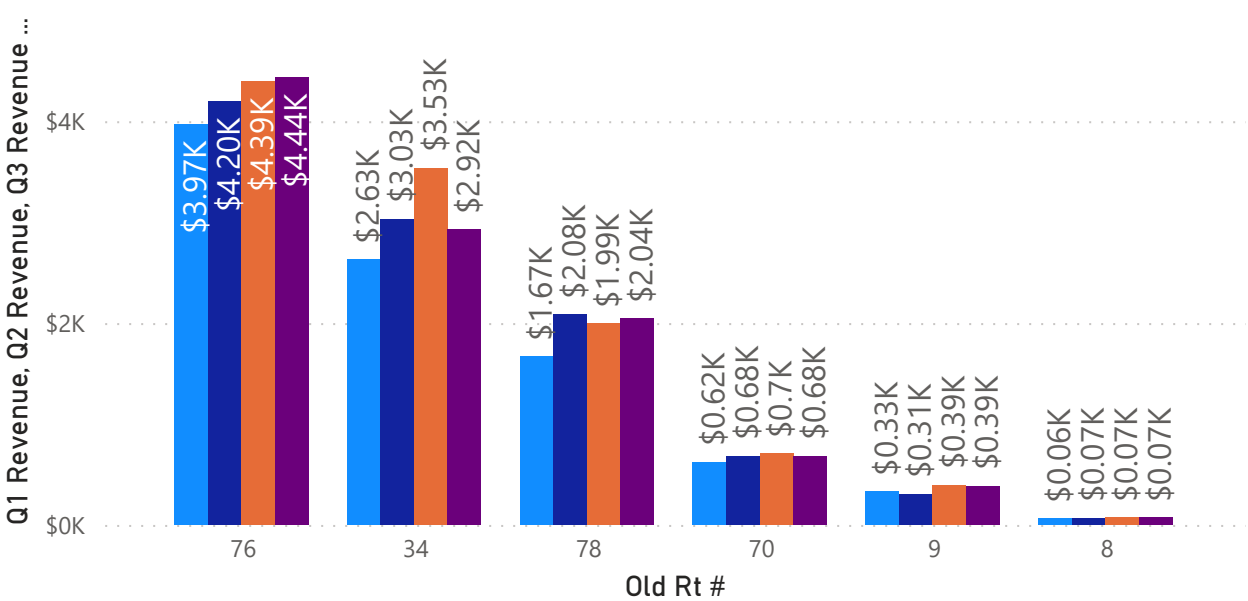


New Rt

75

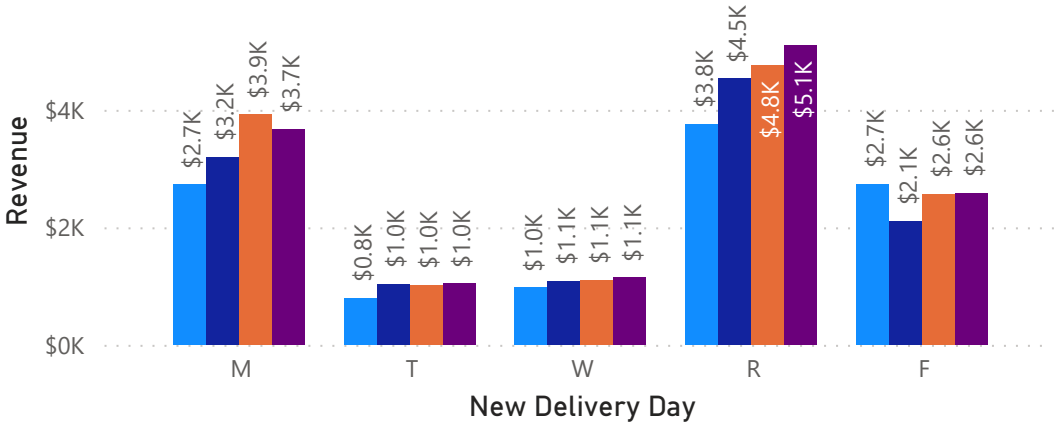
Origin of Revenue Comprising New Route

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt
76

Week #
All

Avg Week Hours

27.42

-23.78%

Rt 76 Hours %Change

\$10.98K \$11.94K

Q1 Revenue

Q2 Revenue

-17.95%

Rt 76 Q1 %Change

-18.03%

Rt 76 Q2 %Change

\$13.36K \$13.54K

Q3 Revenue

Q4 Revenue

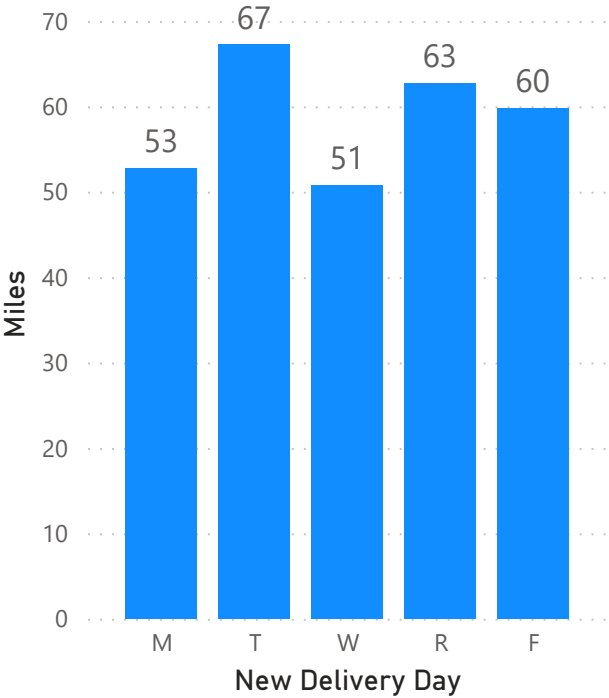
-16.09%

Rt 76 Q3 %Change

-16.82%

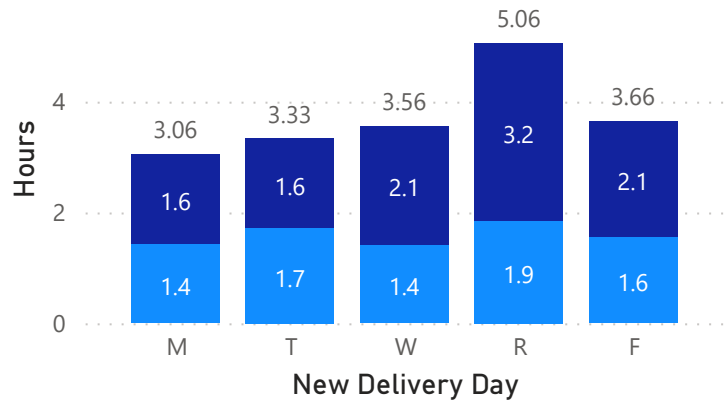
Rt 76 Q4 %Change

Total Miles Driven



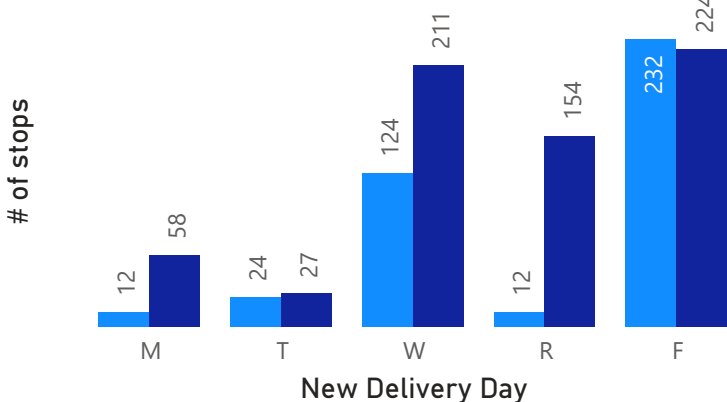
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



Of Customers

91

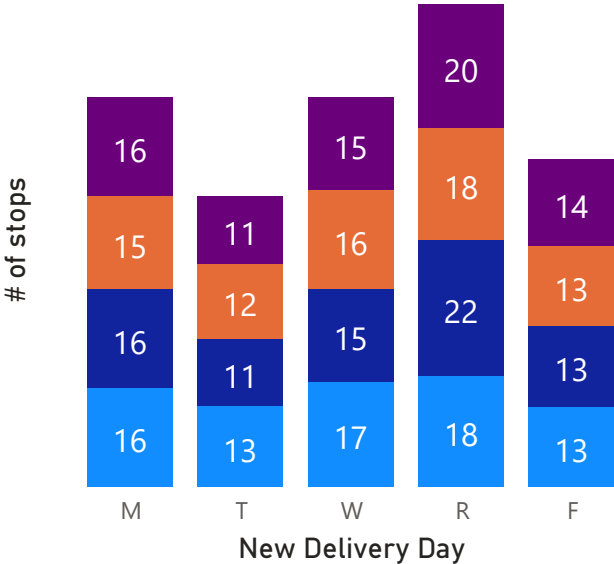
Average Miles Between Stops

4

Average Daily Miles

59

Stop Counts



Total # of Accounts

111

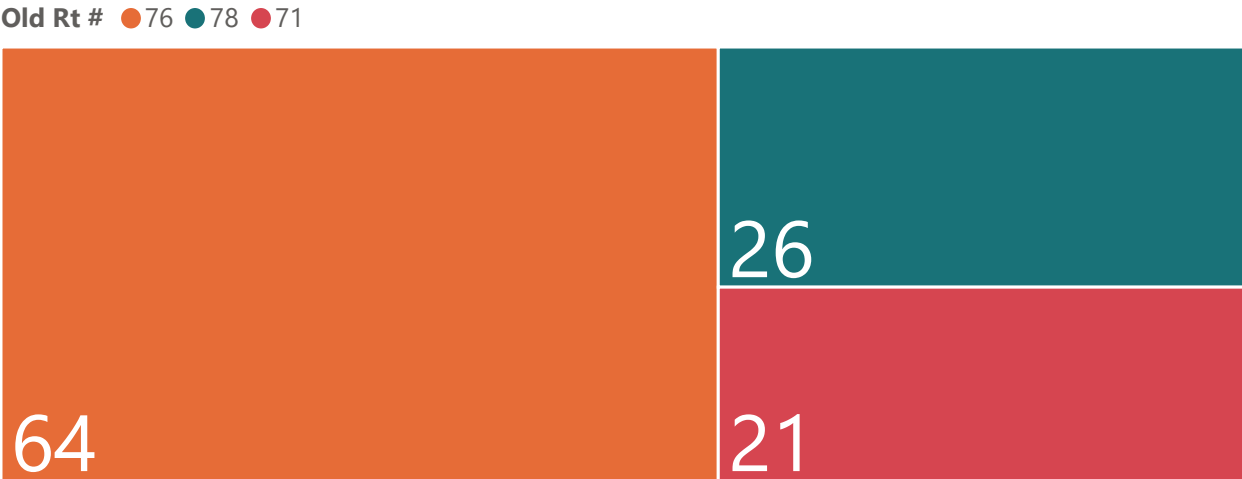
of New Accounts

47

of Accounts Leaving Route

71

Origin of accounts Comprising New Route



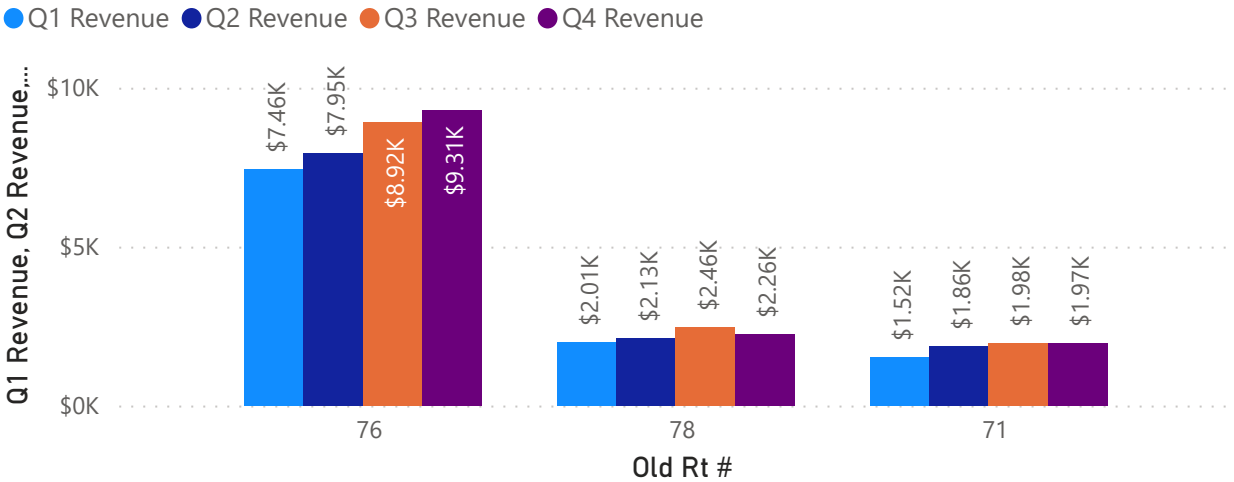
Destination of Accounts Leaving Original Route



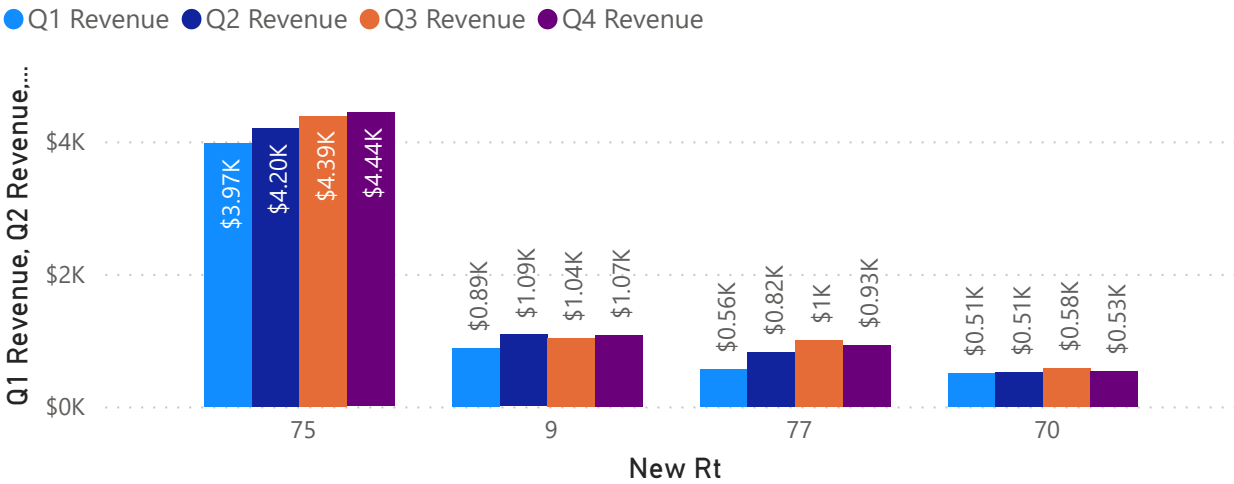
New Rt

76

Origin of Revenue Comprising New Route

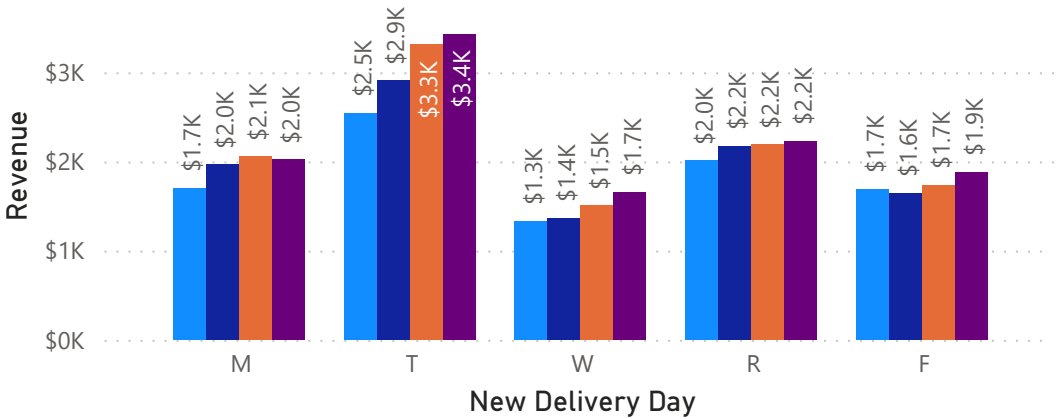


Destination of Revenue Leaving Original Route



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt
77

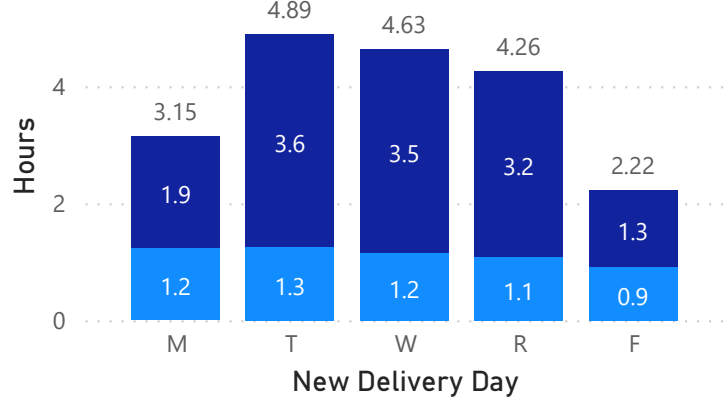
Week #
All

Avg Week Hours

27.91

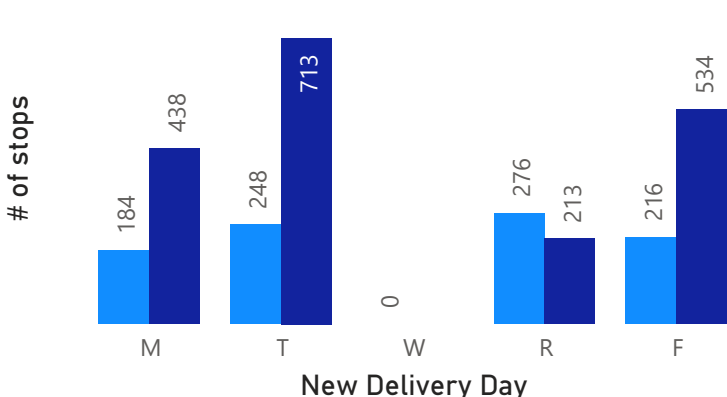
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



\$9.26K

Q1 Revenue

\$10.05K

Q2 Revenue

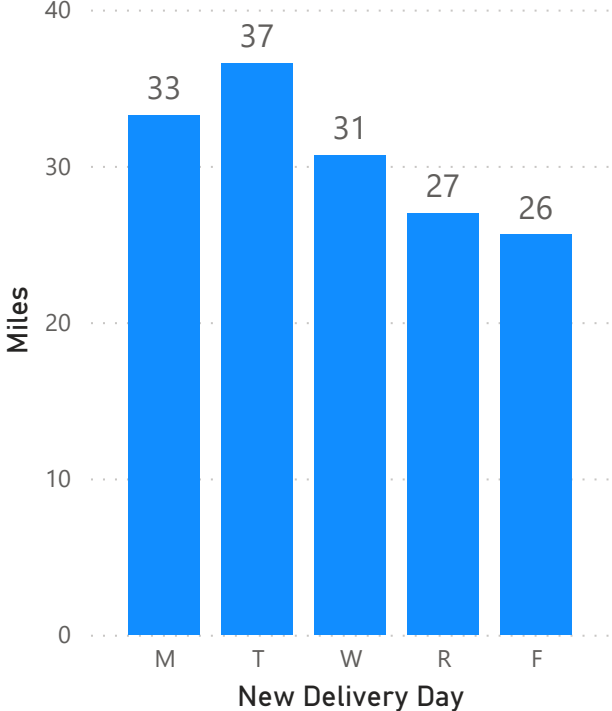
\$10.79K

Q3 Revenue

\$11.22K

Q4 Revenue

Total Miles Driven



Of Customers

131

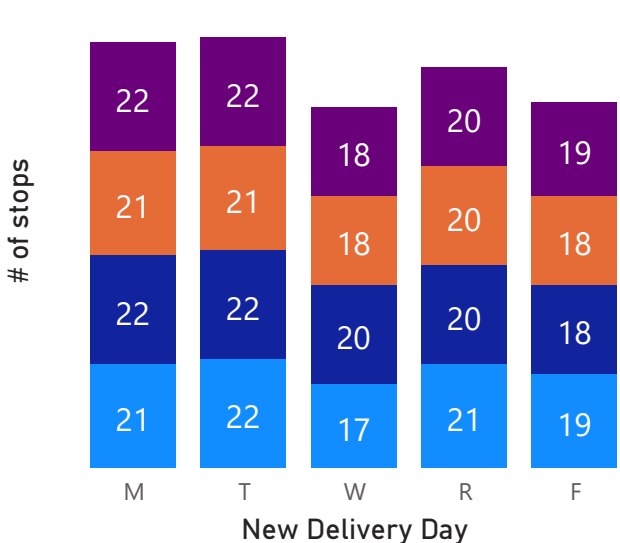
Average Miles Between Stops

1

Average Daily Miles

31

Stop Counts

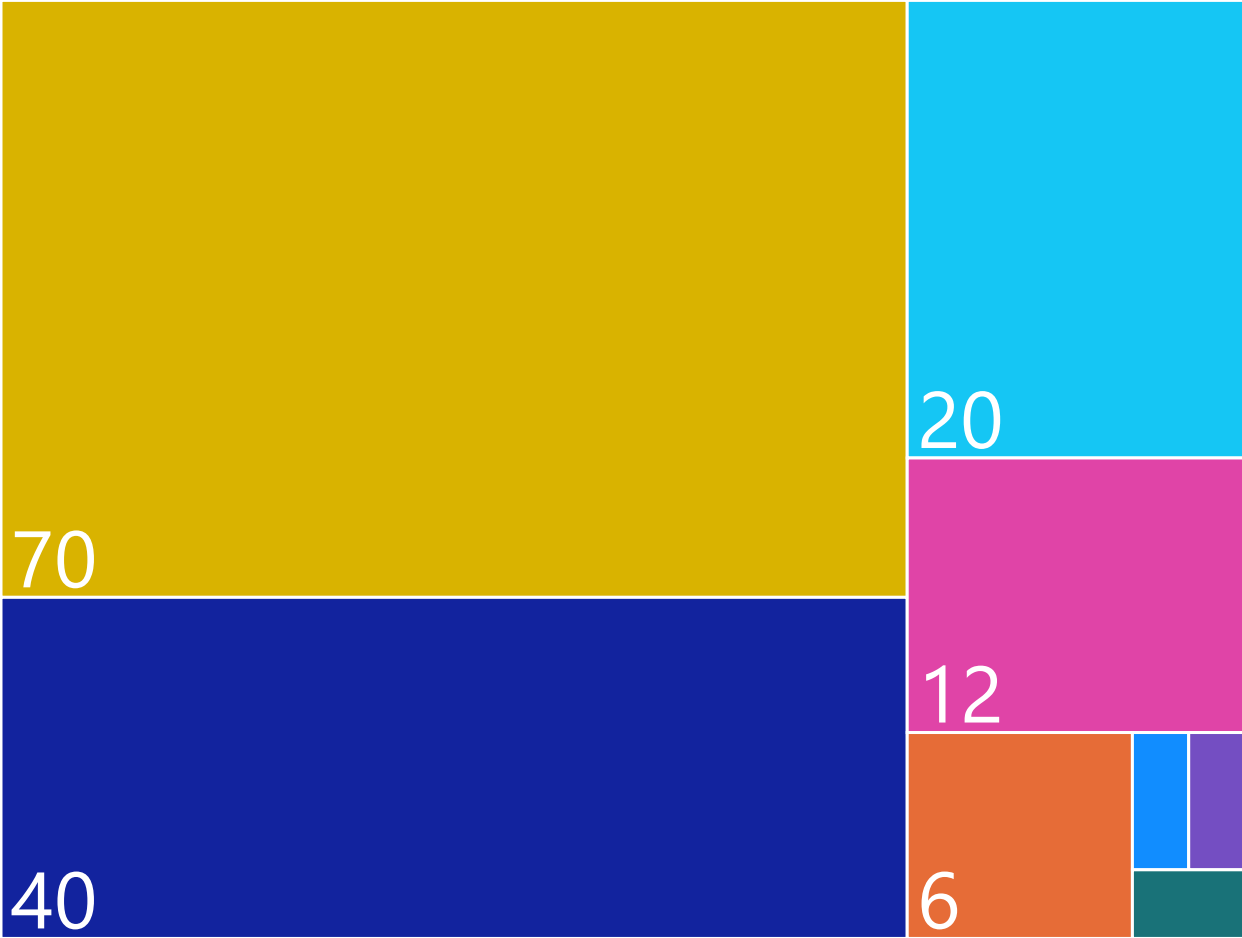


of Accounts on New Route

151

Origin of accounts Comprising New Route

Old Rt # 70 9 77 72 76 8 34 78

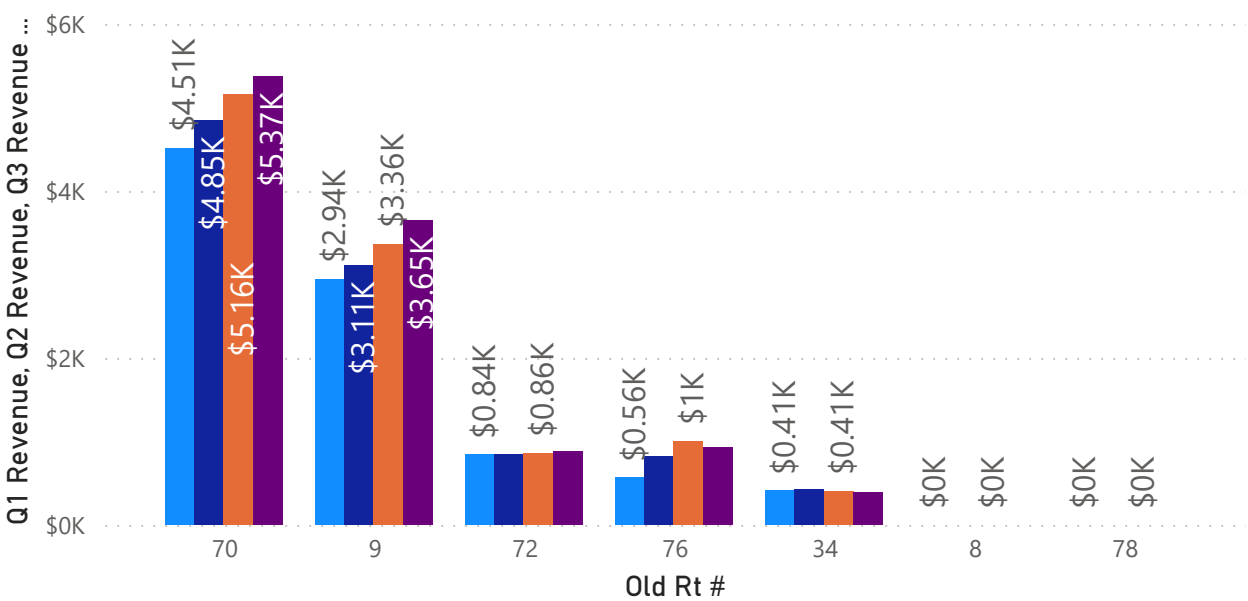


New Rt

77

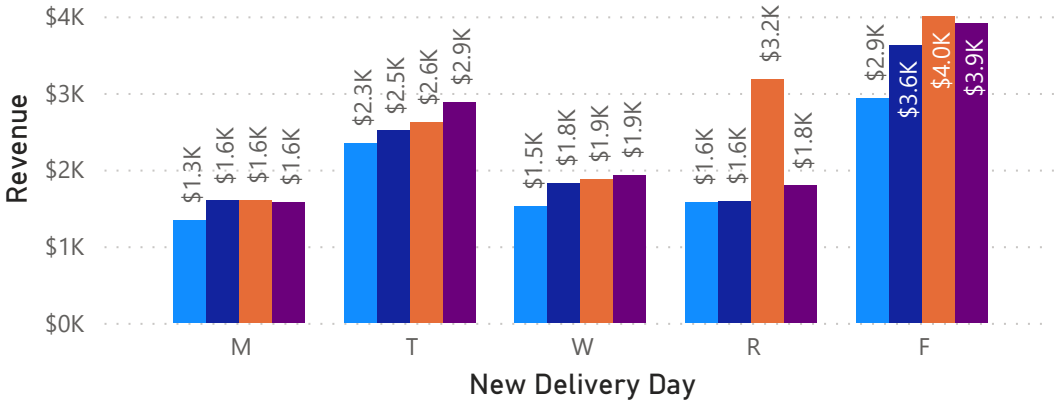
Origin of Revenue Comprising New Route

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt
78

Week #
All

Avg Week Hours

31.23

-31.75%

Rt 78 Hours %Change

\$9.71K

Q1 Revenue

-20.14%

Rt 78 Q1 %Change

\$11.14K

Q2 Revenue

-18.60%

Rt 78 Q2 %Change

\$13.27K

Q3 Revenue

-15.96%

Rt 78 Q3 %Change

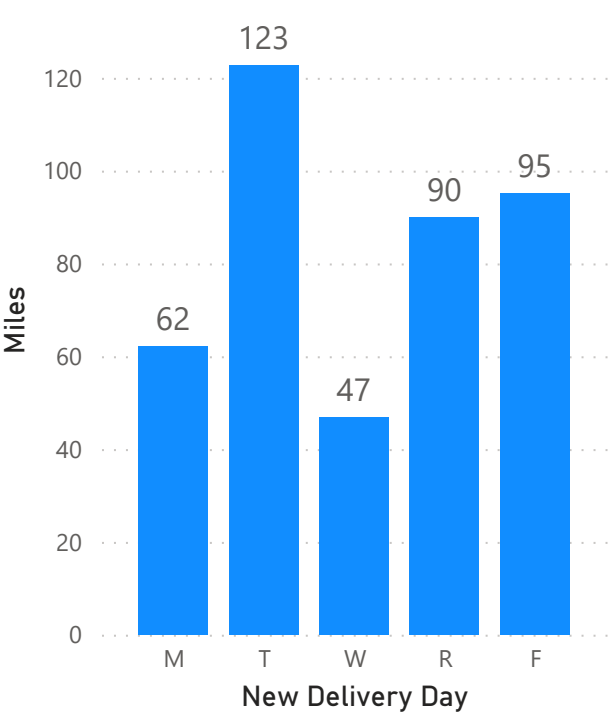
\$12.09K

Q4 Revenue

-16.74%

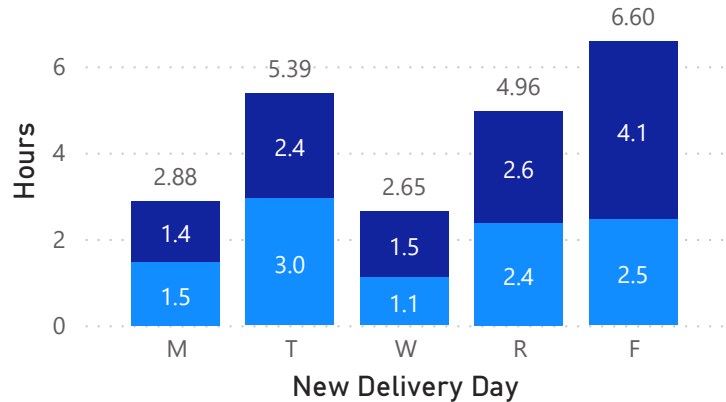
Rt 78 Q4 %Change

Total Miles Driven



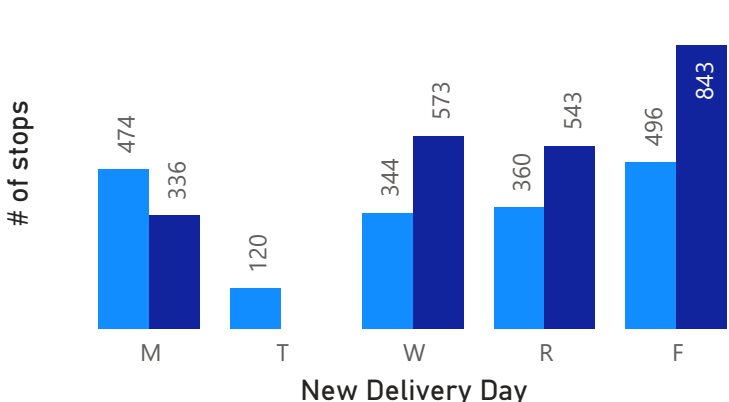
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



Of Customers

125

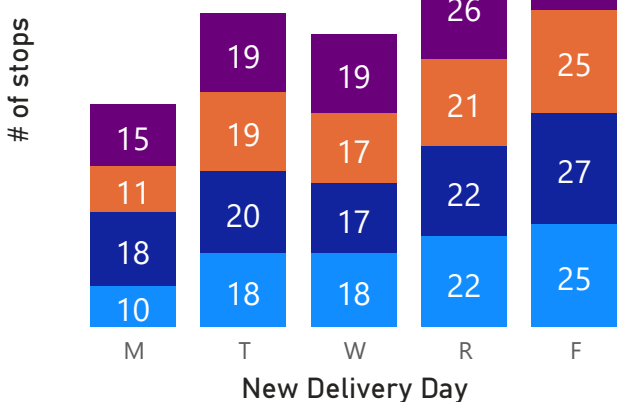
Average Miles Between Stops

4

Average Daily Miles

83

Stop Counts



Total # of Accounts145

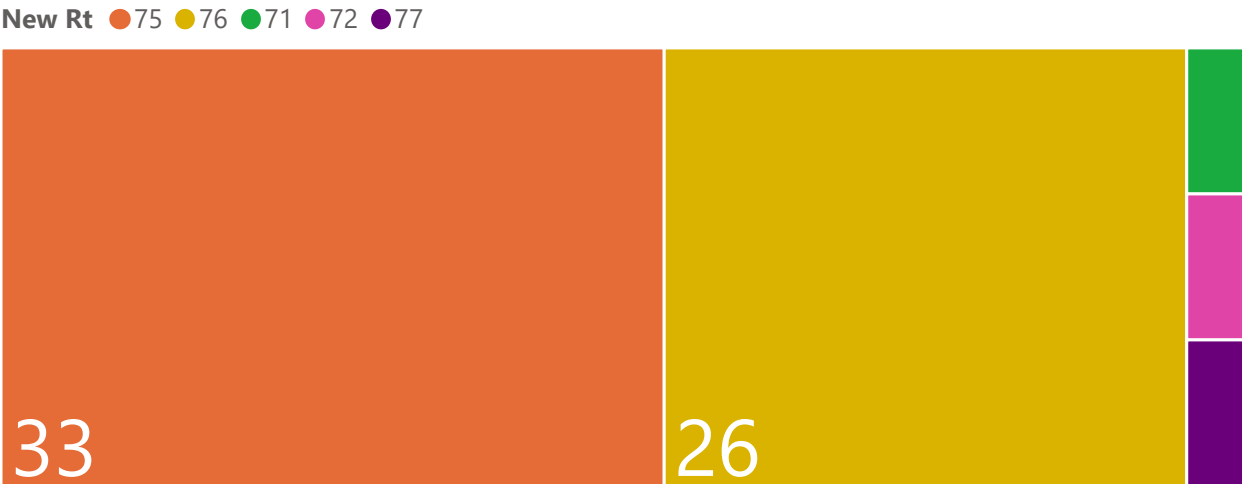
of New Accounts18

of Accounts Leaving Route62

Origin of accounts Comprising New Route



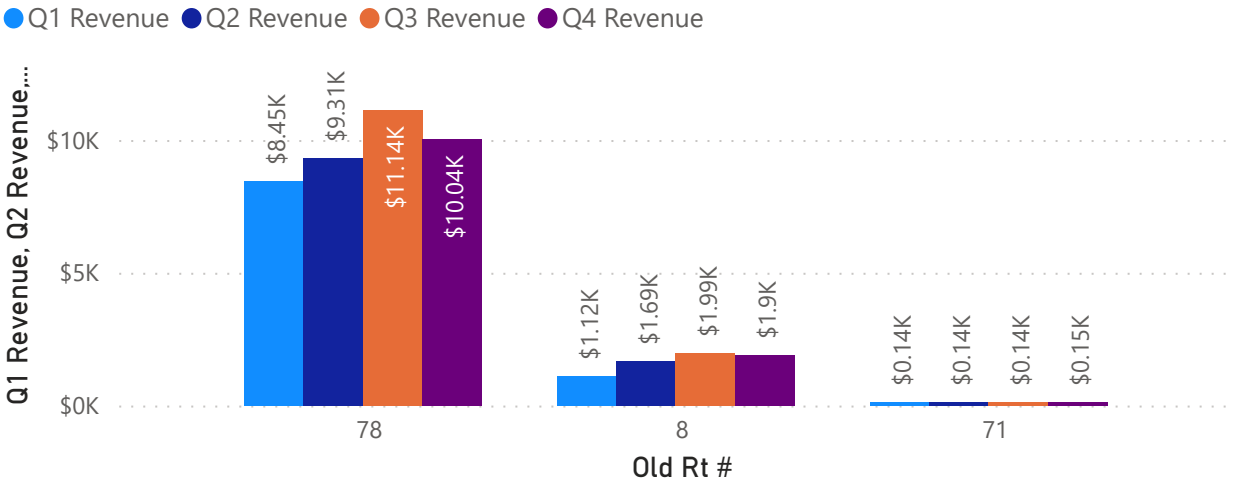
Destination of Accounts Leaving Original Route



New Rt

78

Origin of Revenue Comprising New Route



Destination of Revenue Leaving Original Route

