

Acct #	Cust #	Week #	New Rt	New Deli very Day	Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Frequen cy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
70524	0	Week3	105	F	1	101	W	J & J Bar & Grille	411 N. Second, Alpena MI 49707 US,	7	7:00:00 AM	7:31:52 AM	\$ 157.71	\$ 317.47	\$ 343.78	\$ 382.58
99152	8	Week3	105	F	2	101	F	ALPENA REGIONAL MEDICAL CENTER	1501 W. Chisholm, Alpena MI 49707	8	7:36:25 AM	7:49:22 AM	\$ 131.06	\$ 143.65	\$ 130.05	\$ 119.54
99053	2	Week3	105	F	3	103	T	VP 4150, LLC	4150 US 23 N, ALPENA MI 49707 US,	5	7:59:49 AM	8:25:21 AM	\$ 44.86	\$ 44.86	\$ 45.85	\$ 46.78
99053	5	Week3	105	F	4	103	T	NORTHWOOD SOLUTIONS INC	4040 US - 23 North, Alpena MI 49707	7	8:25:37 AM	8:34:28 AM	\$ 51.04	\$ 51.04	\$ 52.17	\$ 53.23
70517	0	Week3	105	F	5	103	T	Alpena Youth Center	511 Long Rapids Plaza, Alpena MI 49707	3	8:39:31 AM	8:49:11 AM	\$ 44.49	\$ 44.93	\$ 46.42	\$ 47.17
73316	0	Week3	105	F	6	103	R	MEDILODGE OF ALPENA	301 LONG RAPIDS, ALPENA MI 49707	7	8:50:48 AM	8:53:35 AM	\$ 41.48	\$ 49.38	\$ 52.61	\$ 55.64
99152	10	Week3	105	F	7	103	T	Alpena Orthopaedic Assoc.	401 Long Rapids Plaza, Alpena MI 49707	5	8:54:25 AM	8:54:32 AM	\$ 73.26	\$ 50.25	\$ 37.12	\$ 49.01
99152	7	Week3	105	F	8	103	T	LONG RAPIDS FAMILY CARE	393 LONG RAPIDS RD, ALPENA MI 49707	5	8:55:31 AM	9:06:17 AM	\$ 68.94	\$ 61.21	\$ 45.00	\$ 45.00
99052	1	Week3	105	F	9	103	T	APS BESSER ELEMENTARY SCHOOL	375 WILSON ST, Alpena MI 49707 US	7	9:08:30 AM	9:19:30 AM	\$ 37.33	\$ 37.71	\$ 38.11	\$ 43.37
73063	1	Week3	105	F	10	103	W	DENTAL SERVICES	1185 US - 23 NORTH, ALPENA MI 49707	7	9:21:00 AM	9:28:18 AM	\$ 52.93	\$ 53.85	\$ 55.41	\$ 57.98
70494	0	Week3	105	F	11	101	W	Alpena Supply Co.	410 S. 11th AVE, ALPENA MI 49707 US	7	9:32:12 AM	9:39:40 AM	\$ 77.90	\$ 80.16	\$ 73.88	\$ 76.15
70613	0	Week3	105	F	12	103	R	Subway- Bagley	13456 Macarthur Rd., Alpena MI 49707	5	9:43:06 AM	9:47:04 AM	\$ 31.90	\$ 31.90	\$ 32.81	\$ 33.17
70622	0	Week3	105	F	13	101	F	WOLVERINE STATE CREDIT UNION	1381 N. Bagley St P.O. Box 395, Alpena MI 49707	5	9:47:29 AM	9:52:51 AM	\$ 75.00	\$ 75.00	\$ 75.76	\$ 76.24
73167	0	Week3	105	F	14	101	W	THUNDER BAY ELECTRIC	1693 M32, ALPENA MI 49707 US, ALPENA MI 49707	7	9:55:11 AM	9:58:09 AM	\$ 57.00	\$ 85.88	\$ 61.84	\$ 70.62
99120	5	Week3	105	F	15	103	T	M BANK-RIPLEY	468 RIPLEY, ALPENA MI 49707 US, ALPENA MI 49707	3	10:02:04 AM	10:11:44 AM	\$ 92.14	\$ 92.60	\$ 89.97	\$ 80.08
73527	0	Week3	105	F	16	105	R	POMPEYOS MEXICAN GRILL	1120 S. STATE STREET, ALPENA MI 49707	7	10:14:13 AM	10:20:37 AM	\$ 63.43	\$ 64.69	\$ 81.85	\$ 78.83
73470	0	Week3	105	F	17	103	T	BIGGBY COFFEE	224 E. CHISHOLM STREET, ALPENA MI 49707	7	10:23:11 AM	10:51:27 AM	\$ 71.48	\$ 72.32	\$ 74.62	\$ 75.64
73452	0	Week3	105	F	18	103	T	SHERWIN WILLIAMS	119 E. CHISHOLM ST, ALPENA MI 49707	5	10:51:42 AM	11:15:04 AM	\$ 36.29	\$ 36.29	\$ 37.58	\$ 38.10
73355	0	Week3	105	F	19	105	T	THE FRESH PALATE	109 N SECOND, ALPENA MI 49707 US	7	11:15:32 AM	11:25:04 AM	\$ 107.49	\$ 174.38	\$ 261.73	\$ 174.19
73159	0	Week3	105	F	20	103	T	MUDDY PAWS	217 W CHISHOLM, ALPENA MI 49707	5	11:26:32 AM	11:26:40 AM	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00
70532	0	Week3	105	F	21	103	T	Chamber of Commerce	235. W. Chisholm, Alpena MI 49707 US	3	11:26:55 AM	11:36:35 AM	\$ 38.85	\$ 38.85	\$ 39.89	\$ 40.41
70645	0	Week3	105	F	22	103	T	NORTHEAST MI CONSORTIUM	315 W CHISHOLM MICHIGAN WORKS	3	11:36:57 AM	11:46:37 AM	\$ 36.74	\$ 36.74	\$ 37.71	\$ 38.20
99053	12	Week3	105	F	23	103	T	Employment Services Inc.	110 W. Chisholm St. P.O. Box 832, Alpena MI 49707	7	11:47:43 AM	11:50:42 AM	\$ 15.18	\$ -	\$ -	\$ 15.64
73222	0	Week3	105	F	24	103	T	THE BLACK SHEEP	113 S 2ND AVE, ALPENA MI 49707 US	5	11:50:42 AM	11:51:01 AM	\$ 41.47	\$ 41.47	\$ 43.26	\$ 43.97
73339	0	Week3	105	F	25	103	T	CAR QUEST	115 LOCKWOOD, ALPENA MI 49707 US	7	11:51:58 AM	11:55:23 AM	\$ 38.73	\$ 38.73	\$ 40.08	\$ 40.68
73063	7	Week3	105	F	26	103	T	ALCONA HEALTH-LINCOLN SCHOOL	309 WEST LAKE ST, ALPENA MI 49707	7	11:58:49 AM	11:58:59 AM	\$ 62.22	\$ 62.22	\$ 63.96	\$ 64.73
		Week3	105	F				Alpena Depot	120 E Herman St., Alpena 49707 US		12:02:03 PM	12:02:03 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
27													\$1,583.92	\$1,820.57	\$1,896.44	\$1,881.95