

Acct #	Cust #	Week #	New Rt	New Deli very Day	Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
71115	0	Week3	103	T	1	101	M	Earthworks Enterprises	5584 E. M-32, Gaylord MI 49735 US,	7	7:09:25 AM	7:21:25 AM	\$ 114.28	\$ 110.88	\$ 101.48	\$ 114.19
71094	0	Week3	103	T	2	101	M	MDOT-Gaylord	1088 M-32 East, Gaylord MI 49735 U	6	7:59:59 AM	8:07:22 AM	\$ 61.71	\$ 61.71	\$ 63.36	\$ 64.18
71123	0	Week3	103	T	3	105	T	Dowkers Meat Market	2104 Birch Manor, Gaylord MI 49735	7	8:11:20 AM	8:15:32 AM	\$ 45.23	\$ 46.76	\$ 46.51	\$ 47.50
73045	0	Week3	103	T	4	105	T	ZIP'S HARLEY DAVIDSON	980 S. WISCONSIN AVE., GAYLORD MI	7	8:20:18 AM	8:31:01 AM	\$ 129.36	\$ 129.20	\$ 154.24	\$ 132.21
73453	0	Week3	103	T	5	101	M	GREAT LAKES PLUMBING	901 DICKENSON, GAYLORD MI 49735	6	8:35:53 AM	8:41:10 AM	\$ 49.28	\$ 50.77	\$ 52.46	\$ 53.30
71087	0	Week3	103	T	6	101	M	NORTHSPOUT PHYSICAL THERAPY	1622 DICKERSON RD., GAYLORD MI 4	5	8:42:21 AM	8:49:17 AM	\$ 57.69	\$ 65.45	\$ 61.53	\$ 69.79
73536	0	Week3	103	T	7	101	M	VALLEY TRUCK PARTS	2483 DICKERSON RD, GAYLORD MI 4	7	8:50:57 AM	8:58:45 AM	\$ 49.37	\$ 63.57	\$ 63.97	\$ 60.98
99058	36	Week3	103	T	8	101	M	FORWARDS/SUBWAY-308	2859 S OTSEGO AVE, GAYLORD MI 49	7	9:01:45 AM	9:02:03 AM	\$ 17.35	\$ 15.42	\$ 15.42	\$ 15.42
99058	14	Week3	103	T	9	101	M	Forwards - Gaylord South 144	2870 S. Ostego Ave. P.O. Box 1457, G	7	9:02:31 AM	9:23:20 AM	\$ 43.07	\$ 35.08	\$ 35.08	\$ 35.32
99031	58	Week3	103	T	10	101	M	BLARNEY CASTLE #484	2778 OLD 27 SOUTH, GAYLORD MI 49	7	9:23:33 AM	9:38:57 AM	\$ 63.22	\$ 44.14	\$ 50.08	\$ 51.23
71106	0	Week3	103	T	11	105	T	LAPPAN'S OF GAYLORD	4085 Old 27, Gaylord MI 49735 US, G	7	9:40:41 AM	9:53:23 AM	\$ 110.07	\$ 99.54	\$ 108.23	\$ 119.32
71046	0	Week3	103	T	12	105	T	Michigan Spine & Pain	5059 OLD US 27 SOUTH, Gaylord MI	7	9:54:34 AM	10:00:23 AM	\$ 81.82	\$ 83.59	\$ 89.47	\$ 91.32
99063	4	Week3	103	T	13	105	T	DTE ENERGY	1257 W. Old State Rd. 3820 South La	2	10:04:00 AM	10:18:47 AM	\$ 107.48	\$ 107.48	\$ 109.64	\$ 110.72
99031	110	Week3	103	T	14	105	T	BLARNEY WATERS	10703 OLD US 27 SOUTH, WATERS MI	7	10:22:37 AM	10:41:19 AM	\$ 155.43	\$ 121.01	\$ 146.21	\$ 151.50
73537	0	Week3	103	T	15	105	T	SWAMP II	6549 N OLD 27, FREDERIC MI 49733	5	10:50:23 AM	11:17:49 AM	\$ 76.04	\$ 68.44	\$ 70.31	\$ 69.80
71372	0	Week3	103	T	16	105	T	Paul's Pub	10757 M-32 P.O. Box 45, Johannesbu	7	3:00:12 PM	3:10:22 PM	\$ 58.22	\$ 58.60	\$ 62.09	\$ 67.15
71088	0	Week3	103	T	17	101	M	Charlton Township Hall	10900 E. M-32, Johannesburg MI 497	5	3:10:34 PM	3:13:41 PM	\$ 37.70	\$ 49.13	\$ 38.06	\$ 38.06
73404	5	Week3	103	T	18	102	W	Thunder Bay Health-Hillman	15774 STATE STREET PO BOX 427, HI	7	3:53:59 PM	3:54:21 PM	\$ 94.63	\$ 93.66	\$ 97.07	\$ 92.66
99152	0	Week3	103	T	19	102	W	HILLMAN IMAGING DEPT.	15774 STATE STREET, HILLMAN MI 49	7	3:54:21 PM	4:10:20 PM	\$ 96.14	\$ 96.14	\$ 98.16	\$ 99.06
71241	0	Week3	103	T	20	103	M	Bernard Building - Hillman	27300 M-32 P.O. Box 398, Hillman MI	7	4:14:36 PM	4:19:04 PM	\$ 45.14	\$ 47.50	\$ 48.39	\$ 51.02
99031	138	Week3	103	T	21	102	W	BLARNEY CASTLE	27400 M-32, Hillman MI 49746 US, H	7	4:19:07 PM	4:41:49 PM	\$ 125.42	\$ 126.62	\$ 127.86	\$ 121.68
73418	0	Week3	103	T	22	101	M	BUCKY'S MEATS	13370 DALLAS RD, LACHINE MI 4975	6	4:50:59 PM	4:57:30 PM	\$ 53.33	\$ 51.63	\$ 53.35	\$ 54.21
70754	0	Week3	103	T	23	102	W	LACHINE POST OFFICE	2292 M-65 NORTH, LACHINE MI 4975	3	4:59:37 PM	5:09:17 PM	\$ 18.80	\$ 18.80	\$ 19.43	\$ 19.75
70747	0	Week3	103	T	24	102	W	K & T Party Store	10084 M-32, Herron MI 49744 US, H	6	5:13:19 PM	5:22:59 PM	\$ 57.30	\$ 57.84	\$ 60.12	\$ 63.07
70756	0	Week3	103	T	25	102	W	Little Town Lounge	10026 M-32 West, Herron MI 49744	5	5:23:03 PM	5:36:22 PM	\$ 61.52	\$ 61.57	\$ 63.80	\$ 65.81
73507	0	Week3	103	T	26	103	T	FITZPATRICK HARDWARE	2733 US 23 SOUTH, ALPENA MI 4970	7	5:51:04 PM	6:00:06 PM	\$ 69.91	\$ 68.70	\$ 71.55	\$ 72.93
70477	0	Week3	103	T	27	103	T	Brett's Auto	1249 W. Chisholm St., Alpena MI 497	7	6:08:19 PM	6:18:58 PM	\$ 37.56	\$ 37.56	\$ 39.14	\$ 41.45
70608	0	Week3	103	T	28	103	T	Besser Company	801 Johnson St., Alpena MI 49707 US	7	6:21:46 PM	6:31:03 PM	\$ 393.24	\$ 401.57	\$ 412.64	\$ 402.63
70608	1	Week3	103	T	29	103	T	BESSER 23 NORTH	801 JOHNSON ST, ALPENA MI 49707	7	6:31:03 PM	6:33:35 PM	\$ 43.49	\$ 44.04	\$ 45.34	\$ 40.99
73341	0	Week3	103	T	30	103	T	NEMROC	800 BOLTON, ALPENA MI 49707 US, A	7	6:36:53 PM	6:48:08 PM	\$ 39.13	\$ 39.42	\$ 41.25	\$ 41.86
		Week3	103	T				Alpena Depot	120 E Herman St., Alpena 49707 US		6:50:18 PM	6:50:18 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
31													\$2,392.94	\$2,355.83	\$2,446.24	\$2,459.12