Acct #	Cust #	Week #	New	New Deli very Day	New Stop	Old Rt# v		Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	Estimated Departur e Time		Revenue Delivery		Revenue Delivery	Q3 Revenue per Delivery		Q4 Revenue per Delivery
73162	0	Week4	101	F	1	101	F	LAFARGE MIDWEST INC OFFICE	1435 FORD AVE, ALPENA MI 49707 U	7	6:00:58 AM	8:43:31 AM	\$	377.65	\$	700.43	\$ 395.8	9 \$	404.61
73365	0	Week4	101	F	2	101	F	THE BOAT HOUSE	2015 HAMILTON RD, ALPENA MI 497	7	8:50:06 AM	8:59:46 AM	\$	-	\$	102.46	\$ 115.0	7 \$	118.74
70707	0	Week4	101	F	3	101	W	Steve's Repair Shop	1208 N. US-23, Alpena MI 49707 US,	6	9:01:06 AM	9:23:46 AM	\$	35.00	\$	40.25	\$ 35.0	0 \$	38.95
70545	0	Week4	101	F	4	101	F	ALPENA GOLF CLUB	1135 GOLF COURSE RD, ALPENA MI 4	6	9:25:29 AM	9:35:09 AM	\$	-	\$	63.32	\$ 93.0	4 \$	123.00
73099	0	Week4	101	F	5	101	F	CLIFF ANSCHUETZ CHEV - SERVICE	1074 US - 23 NORTH, ALPENA MI 497	7	9:36:17 AM	10:15:19 AM	\$	218.72	\$	202.35	\$ 226.2	0 \$	235.33
73102	0	Week4	101	F	6	101	F	CLIFF ANSCHUETZ CHEVROLET OLDS	1074 US-23 NORTH BODY SHOP, ALP	6	10:15:19 AM	10:24:59 AM	\$	-	\$	-	\$ -	Ş	-
70512	0	Week4	101	F	7	102	W	CLIFF ANSCHUETZ CHEVY - BODY	1074 US-23 NORTH, ALPENA MI 497(7	10:24:59 AM	10:28:22 AM	\$	34.78	\$	31.23	\$ 31.6	2 \$	36.21
99047	3	Week4	101	F	8	101	W	Alp-Alcona C.U. (North)	1013 US-23 North P.O. Box 515, Alpe	6	10:28:57 AM	10:46:26 AM	\$	145.35	\$	125.64	\$ 153.9	8 \$	159.43
73407	0	Week4	101	F	9	101	F	MI STOP	1124 US 23 N, ALPENA MI 49707 US,	7	10:48:53 AM	11:07:09 AM	\$	97.25	\$	197.39	\$ 216.0	4 \$	217.93
70500	0	Week4	101	F	10	101	W	Players Pub & Grub	113 S. Ninth St., Alpena MI 49707 US	7	11:08:22 AM	11:18:51 AM	\$	109.17	\$	106.45	\$ 81.6	6 \$	75.17
73506	0	Week4	101	F	11	101	F	B CUBED	666 MCKINLEY AVE, ALPENA MI 4970	7	11:20:32 AM	11:28:44 AM	\$	174.32	\$	201.89	\$ 170.3	8 \$	195.28
99103	6	Week4	101	F	12	101	F	ADMIRAL #5866	906 W WASHINGTON AVE, ALPENA N	7	11:30:36 AM	11:37:21 AM	\$	24.03	\$	24.48	\$ 22.0	1 \$	22.10
70502	0	Week4	101	F	13	101	W	Latitudes	307 W. Chisholm St., Alpena MI 4970	7	11:39:42 AM	11:47:16 AM	\$	48.36	\$	55.47	\$ 59.9	8 \$	61.86
70961	0	Week4	101	F	14	101	W	WMCR	224 WEST CHISHOLM, ALPENA MI 49	6	11:47:34 AM	11:53:47 AM	\$	60.59	\$	60.59	\$ 62.1	9 \$	62.99
70740	0	Week4	101	F	15	101	W	Joe's Bar	1300 Ford Ave., Alpena MI 49707 US	7	11:57:44 AM	12:04:12 PM	\$	75.21	\$	78.68	\$ 83.4	9 \$	82.62
		Week4	101	F				Alpena Depot	120 E Herman St., Alpena 49707 US		12:05:05 PM	12:05:05 PM							
	# of Stops			of Stops								Q1 Re	evenue	Q2 Re	evenue	Q3 Revenue	Q	4 Revenue	

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Q1 Revenue Q2 Revenue Q4 Revenue \$1,400.42 \$1,990.62 \$1,746.53 \$1,834.21