

Acct #	Cust #	Week #	New Rt	New Deli very Day	New Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
70890	0	Week1	103	W	1	101	M	WAGAR MOTOR SALES SERVICE	2086 S Otsego Avenue, Gaylord MI 4	7	7:16:37 AM	7:21:41 AM	\$ 146.07	\$ 133.51	\$ 154.77	\$ 134.57
99061	118	Week1	103	W	2	105	T	FAMILY FARE #1510-DELI	829 W. MAIN POB 580, GAYLORD MI	7	7:26:11 AM	7:26:26 AM	\$ 22.39	\$ 14.44	\$ 14.44	\$ 14.55
99061	117	Week1	103	W	3	105	T	FAMILY FARE #1510-BAKERY	829 W. MAIN POB 580, GAYLORD MI	7	7:26:26 AM	7:26:41 AM	\$ 14.58	\$ 10.77	\$ 10.77	\$ 10.85
99061	116	Week1	103	W	4	105	T	FAMILY FARE #1510-STARBUCKS	829 W. MAIN POB 580, GAYLORD MI	7	7:26:41 AM	7:26:52 AM	\$ 4.50	\$ 4.50	\$ 4.50	\$ 4.53
99061	120	Week1	103	W	5	105	T	FAMILY FARE #1510-DAIRY QUEEN	829 W. MAIN POB 580, GAYLORD MI	7	7:26:52 AM	7:27:04 AM	\$ 11.40	\$ 11.25	\$ 11.25	\$ 11.34
99161	110	Week1	103	W	6	105	T	FAMILY FARE #1510 FIRST AID	829 W. MAIN POB 580, GAYLORD MI	7	7:27:05 AM	7:36:45 AM	\$ -	\$ -	\$ -	\$ -
99061	111	Week1	103	W	7	105	T	FAMILY FARE #1510 MEAT	829 W. MAIN POB 580, GAYLORD MI	7	7:36:45 AM	8:19:09 AM	\$ 70.41	\$ 58.27	\$ 68.11	\$ 74.39
71121	0	Week1	103	W	8	101	M	Gaylord Eye Care Center	829 W. Main Suite E, Gaylord MI 497	6	8:19:09 AM	8:26:11 AM	\$ 96.59	\$ 99.49	\$ 102.16	\$ 103.49
99161	203	Week1	103	W	9	105	T	SPARTAN #838 FIRST AID	835 W. MAIN STREET, GAYLORD MI 4	7	8:26:21 AM	8:26:34 AM	\$ -	\$ -	\$ -	\$ -
99061	203	Week1	103	W	10	105	T	SPARTAN QUICK STOP #838	835 W. MAIN STREET, GAYLORD MI 4	7	8:26:34 AM	8:34:54 AM	\$ 26.09	\$ 28.01	\$ 30.13	\$ 33.03
99051	54	Week1	103	W	11	101	M	JET'S PIZZA MI-058	111 WEST STREET, GAYLORD MI 497	7	8:35:14 AM	8:48:43 AM	\$ 115.55	\$ 120.64	\$ 125.80	\$ 133.49
99058	13	Week1	103	W	12	105	T	Forwards - Gaylord North 147	1025 W. Main R#2 P.O. Box 652, Gay	7	8:49:46 AM	9:01:16 AM	\$ 68.23	\$ 48.95	\$ 43.77	\$ 46.87
71008	0	Week1	103	W	13	101	M	WCISEL CONSTRUCTION	1054 ANNA DR, GAYLORD MI 49735	7	9:03:09 AM	9:10:05 AM	\$ 51.21	\$ 52.58	\$ 54.76	\$ 58.06
99031	133	Week1	103	W	14	105	T	GAYLORD WEST EZ MART #488	3400 M32 WEST, GAYLORD MI 49735	7	9:14:28 AM	9:33:18 AM	\$ 144.13	\$ 148.43	\$ 189.65	\$ 167.00
73397	0	Week1	103	W	15	105	T	AWAKON-GAYLORD	1496 WEST MAIN, GAYLORD MI 4973	6	9:35:47 AM	9:40:01 AM	\$ 40.47	\$ 40.47	\$ 42.10	\$ 42.92
73443	0	Week1	103	W	16	105	T	PANERA BREAD	1386 WEST MAIN, GAYLORD MI 4973	7	9:40:50 AM	9:55:00 AM	\$ 78.27	\$ 79.89	\$ 85.17	\$ 87.57
73312	0	Week1	103	W	17	105	T	BIG BOY GAYLORD	1359 N MAIN, GAYLORD MI 49735 U	7	9:55:18 AM	10:04:13 AM	\$ 47.01	\$ 66.06	\$ 74.24	\$ 80.08
73245	0	Week1	103	W	18	105	T	H&R BLOCK-SPAP INC	604 WEST MAIN, GAYLORD MI 49735	1	10:06:50 AM	10:12:04 AM	\$ 42.13	\$ 42.13	\$ 43.41	\$ 43.83
99058	35	Week1	103	W	19	105	T	FORWARDS/SUBWAY-307	400 WEST MAIN, GAYLORD MI 49735	7	10:12:35 AM	10:20:17 AM	\$ 32.18	\$ 48.38	\$ 28.89	\$ 28.89
73460	0	Week1	103	W	20	101	M	IPEC, INC	400 WEST MAIN, GAYLORD MI 49735	3	10:20:17 AM	10:29:57 AM	\$ 35.00	\$ 35.00	\$ 35.94	\$ 37.01
70723	1	Week1	103	W	21	101	M	GAYLORD ORAL SURGERY	400 WEST MAIN ST. SUITE 113, GAYL	7	10:29:58 AM	10:42:22 AM	\$ 53.82	\$ 53.19	\$ 54.31	\$ 54.83
73562	0	Week1	103	W	22	101	M	NEWDALE PROPERTIES	400 WEST MAIN STREET SUITE 106, C	7	10:42:21 AM	11:05:21 AM	\$ -	\$ -	\$ -	\$ -
71100	0	Week1	103	W	23	101	M	Mid-North Printing	316 W. Second St., Gaylord MI 49735	2	11:06:21 AM	11:16:11 AM	\$ 49.02	\$ 44.11	\$ 45.90	\$ 46.79
99054	36	Week1	103	W	24	105	T	CHARTER COMMUNICATIONS	408 WEST 4TH ST, GAYLORD MI 4973	7	11:17:05 AM	11:19:23 AM	\$ 15.40	\$ 22.76	\$ 28.48	\$ 32.88
71112	0	Week1	103	W	25	101	M	BJ'S CATERING AND CONFERENCE	990 N. Center P.O. Box 1120, Gaylor	6	11:23:29 AM	11:41:09 AM	\$ 94.87	\$ 151.89	\$ 210.16	\$ 208.54
73546	0	Week1	103	W	26	101	M	E3 EVENTS & BJ'S	977 N. CENTER, GAYLORD MI 49734	7	11:41:10 AM	12:04:10 PM	\$ -	\$ 259.52	\$ 209.26	\$ 81.28
73416	0	Week1	103	W	27	101	M	HEALTH DEPT OF NW MICH	95 LIVINGSTON BLVD, GAYLORD MI 4	1	12:05:03 PM	12:13:53 PM	\$ 74.28	\$ 76.52	\$ 79.12	\$ 79.98
99031	162	Week1	103	W	28	105	T	BLARNEY CASTLE EZ MART #891	8114 MILLS ST, VANDERBILT MI 4979	7	12:23:03 PM	12:35:07 PM	\$ 127.58	\$ 104.85	\$ 150.01	\$ 138.42
73122	0	Week1	103	W	29	103	W	FREESE HYDRAULICS	1088 WALTER ST, ALPENA MI 49707	7	1:58:26 PM	1:58:34 PM	\$ 59.53	\$ 55.12	\$ 60.43	\$ 56.09
73395	2	Week1	103	W	30	103	T	MANGO (US-23)	2205 THUNDER BAY SHOPPING CENT	7	2:05:58 PM	2:15:38 PM	\$ 42.10	\$ 42.00	\$ 42.00	\$ 42.00
70587	0	Week1	103	W	31	103	W	BOBS MUFFLER & REPAIR	2277 US-23 SOUTH COMPANY 101, A	7	2:16:21 PM	2:24:57 PM	\$ 49.74	\$ 53.97	\$ 67.65	\$ 72.60
70521	0	Week1	103	W	32	103	W	Beaver's Automotive	600 N. Ripley, Alpena MI 49707 US, /	7	2:28:03 PM	2:28:11 PM	\$ 67.06	\$ 66.74	\$ 71.01	\$ 72.27
70552	0	Week1	103	W	33	103	W	Larry's Collision	1212 US-23 North, Alpena MI 49707	7	2:35:11 PM	2:45:14 PM	\$ 119.83	\$ 113.94	\$ 152.04	\$ 159.24
		Week1	103	W				Alpena Depot	120 E Herman St., Alpena 49707 US		2:52:33 PM	2:52:33 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
34													\$1,799.40	\$2,087.37	\$2,290.23	\$2,157.39