

Acct #	Cust #	Week #	New Rt	New Delivery Day	New Stop	Old Rt #	Old Delivery Day	Customer Name	DisplayAddressFull	Frequency	EstimatedArriv alTime	EstimatedDepartu reTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
231651	0	Week1	23	F	1	32	F	CURRY HOUSE	5858 S. 47 RD, CADILLAC MI 49601 US, US, US	5	7:04:07 AM	7:34:08 AM	\$ 169.36	\$ 134.08	\$ 121.68	\$ 141.71
231079	3	Week1	23	F	2	23	W	NMCAA MISSAUKEE HS	1751 S MOREY RD, LAKE CITY MI 49651 US, US, US	5	7:46:03 AM	7:56:23 AM	\$ 61.99	\$ 53.97	\$ 56.70	\$ 58.52
99117	12	Week1	23	F	3	23	W	WESCO #35	1361 S. LAKESHORE DR., LAKE CITY MI 49651 US, US, US	7	7:57:15 AM	8:16:01 AM	\$ 115.48	\$ 91.91	\$ 76.86	\$ 91.11
99117	13	Week1	23	F	4	23	W	SUBWAY #135	1361 S LAKESHORE DR, LAKE CITY MI 49651 US, US, US	7	8:16:01 AM	8:24:34 AM	\$ -	\$ -	\$ -	\$ -
230355	0	Week1	23	F	5	23	M	L.C. FAMILY DINER	119 N MAIN ST, LAKE CITY MI 49651 US, US, US	5	8:26:46 AM	8:35:46 AM	\$ 53.06	\$ 48.77	\$ 50.86	\$ 51.70
231079	7	Week1	23	F	6	23	M	NMCAA GREAT START READINES	251 RUSSELL ST, LAKE CITY MI 49651 US, US, US	5	8:36:59 AM	8:39:33 AM	\$ 30.07	\$ 26.16	\$ -	\$ 28.22
99033	224	Week1	23	F	7	23	M	LAKE CITY ELEMENTARY	5534 W DAVIS RD PO BOX 900, LAKE CITY MI 49651 US,,	7	8:40:18 AM	8:46:20 AM	\$ 20.17	\$ 20.35	\$ 19.57	\$ 20.35
99161	70	Week1	23	F	8	23	M	ROGERS FAMILY FOODS FIRST AI	5760 W. HOUGHTON LAKE rd, LAKE CITY MI 49651 US,, La	7	8:48:03 AM	8:56:36 AM	\$ -	\$ -	\$ -	\$ -
99062	70	Week1	23	F	9	23	M	ROGERS FAMILY FOOD 4992	5760 W Houghton Lake rd, lake city MI 49651 US, lake city	7	8:56:36 AM	9:13:25 AM	\$ 67.83	\$ 52.68	\$ 64.45	\$ 64.86
231801	0	Week1	23	F	10	32	T	AUTUMN VISTA DAIRY	1150 W. STONEY CORNERS, MCBAIN MI 49657 US, US, U	7	9:31:24 AM	9:40:02 AM	\$ 142.24	\$ 149.02	\$ 157.39	\$ 158.71
230538	0	Week1	23	F	11	32	T	PINEVIEW DISCOUNT GROCERY	9200 S. Burkett Rd, MCBAIN MI 49657 US, US, US	5	9:43:46 AM	9:54:34 AM	\$ 35.79	\$ 35.00	\$ 35.11	\$ 35.15
231967	1	Week1	23	F	12	32	T	ELLENS EQUIPMENT-SERVICE DE	5297 W. STONEY CORNERS, MCBAIN MI 49675 US, US, U	7	9:58:11 AM	9:58:17 AM	\$ 187.87	\$ 172.01	\$ 175.67	\$ 179.18
231967	0	Week1	23	F	13	32	T	ELLENS EQUIPMENT	5297 W. STONEY CORNERS, MCBAIN MI 49675 US, US, U	7	9:58:17 AM	10:13:43 AM	\$ 143.51	\$ 121.18	\$ 128.61	\$ 141.95
213627	0	Week1	23	F	14	32	T	MCNALLY'S PARTY STOR	108 ROLAND STREET, MCBAIN MI 49657 US, US, US	7	10:15:37 AM	10:35:02 AM	\$ 124.66	\$ 98.01	\$ 100.47	\$ 111.40
233496	0	Week1	23	F	15	32	T	MCBAIN AUTO AND TRUCK SERV	9438 S MOREY RD, MCBAIN MI 49657 US, US, US	7	10:38:10 AM	10:45:00 AM	\$ 46.33	\$ -	\$ -	\$ 38.70
231874	0	Week1	23	F	16	32	T	NORTHERN TRUCK SERVICE	6170 W GERWOUDE DR, MCBAIN MI 49657 US, US, US	7	10:45:16 AM	10:49:44 AM	\$ 136.81	\$ 125.35	\$ 137.86	\$ 147.12
224055	0	Week1	23	F	17	32	T	NATIONAL ENERGY OF MCBAIN,	6751 W. GERWOUDE, MCBAIN MI 49657 US, US, US	5	10:50:15 AM	10:59:16 AM	\$ 78.30	\$ 73.96	\$ 76.60	\$ 77.66
229905	0	Week1	23	F	18	32	T	STONEY CORNERS WINDFARM	6600 W BAKER, MCBAIN MI 49657 US, US, US	5	10:59:33 AM	11:05:07 AM	\$ 35.57	\$ 47.64	\$ 46.27	\$ 35.00
232934	0	Week1	23	F	19	32	T	LUCKY 7 DAIRY	10550 STREIF RD, MCBAIN MI 49657 US, US, US	7	11:11:34 AM	11:16:09 AM	\$ 46.79	\$ 77.00	\$ 57.16	\$ 53.12
226713	0	Week1	23	F	20	32	T	STONEY CORNERS VET	9980 S. LUCAS ROAD, MCBAIN MI 49657 US, US, US	1	11:17:39 AM	11:22:12 AM	\$ 65.71	\$ 55.69	\$ 63.06	\$ 64.25
229839	0	Week1	23	F	21	32	M	MANY BLESSINGS DAIRY	7742 LUCAS RD., MCBAIN MI 49657 US, US, US	7	11:24:41 AM	11:37:43 AM	\$ 145.12	\$ 135.04	\$ 139.63	\$ 139.12
226912	2	Week1	23	F	22	23	M	SPARTAN RENEWABLE ENERGY	10125 W. WATERGATE RD, CADILLAC MI 49601 US, US, U	0	11:41:00 AM	11:49:33 AM	\$ -	\$ -	\$ -	\$ -
232646	0	Week1	23	F	23	23	W	PETERSON MCGREGOR OF LAKE	218 S MAIN ST, LAKE CITY MI 49651 US, US, US	7	12:00:09 PM	12:02:49 PM	\$ 37.50	\$ 34.89	\$ 36.60	\$ 36.98
232691	0	Week1	23	F	24	23	W	HAMMER'S PUB AND GRUB	118 S MAIN ST, LAKE CITY MI 49651 US, US, US	7	12:03:14 PM	12:08:32 PM	\$ 44.92	\$ 51.76	\$ 48.82	\$ 51.12
99031	73	Week1	23	F	25	23	M	BLARNEY CASTLE #632	414 N MAIN STREET, LAKE CITY MI 49651 US, US, US	7	12:10:01 PM	12:26:22 PM	\$ 198.17	\$ 187.96	\$ 243.40	\$ 229.13
99103	15	Week1	23	F	26	23	M	NEXT DOOR STR #5059	88 N MOREY ROAD, LAKE CITY MI 49651 US, US, US	7	12:26:57 PM	12:26:57 PM	\$ 20.00	\$ 15.00	\$ -	\$ -
233387	0	Week1	23	F	27	23	M	MARTY'S PIZZA & GRILL	615 N FRONT ST, LAKE CITY MI 49651 US, US, US	7	12:27:08 PM	12:32:25 PM	\$ 36.08	\$ 37.79	\$ 35.56	\$ 35.56
232642	0	Week1	23	F	28	23	W	LAKE CITY BC	45 N MORLEY ROAD, LAKE CITY MI 49651 US, US, US	5	12:32:34 PM	12:39:26 PM	\$ 63.25	\$ 51.88	\$ 67.58	\$ 65.74
232257	0	Week1	23	F	29	23	M	PANCHO VILLA	106 S. MAIN ST, LAKE CITY MI 49659 US, US, US	7	12:40:55 PM	12:44:58 PM	\$ 54.66	\$ 48.31	\$ 48.23	\$ 56.00
99130	0	Week1	23	F	30	23	M	FOREST AREA FEDERAL CU	101 S MAIN ST, LAKE CITY MI 49651 US, US, US	7	12:45:01 PM	12:49:42 PM	\$ 32.30	\$ 31.94	\$ 33.92	\$ 30.00
232092	0	Week1	23	F	31	23	M	LAKE CITY PRIMARY CARE	1866 S. MOREY, LAKE CITY MI 49651 US, US, US	1	12:52:36 PM	12:56:02 PM	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00
228976	0	Week1	23	F	32	32	M	STAGG MACHINE	11711 W CADILLAC RD, CADILLAC MI 49601 US, US, US	5	1:06:26 PM	1:18:18 PM	\$ 51.64	\$ 40.62	\$ 43.33	\$ 42.88
230461	0	Week1	23	F	33	32	M	D & G TRUCK REPAIR	11835 W WATERGATE, CADILLAC MI 49601 US, US, US	7	1:18:30 PM	1:31:34 PM	\$ 134.54	\$ 134.92	\$ 123.88	\$ 131.21
		Week1	23	F		23	F	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		1:37:05 PM	1:37:05 PM				

of
Stops