Acct #		Week#		New Deliver y Day	New Stop	Old Rt#	Old Delivery Day	Customer Name		Frequency	alTime	EstimatedDepartu reTime	per D	elivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	per D	Revenue Delivery
220935	0	Week3	32	М	1	32	M	KOUNTRY KITCHEN	1920 N. MITCHELL, CADILLAC MI 49601 US, US, US	7	6:01:49 AM	6:07:04 AM	\$	52.10		•		46.04
99117	3	Week3	32	М	2	23	F	WESCO #34	1548 N MITCHELL ST, CADILLAC MI 49601 US, US, US	7	6:07:33 AM	6:22:54 AM	\$	63.15	•	•		58.87
99103	21	Week3	32	M	3	32	M	ADMIRAL #5787	1377 N MITCHELL ST, CADILLAC MI 49601 US, US, US	7	7:00:36 AM	7:15:12 AM	\$	21.68				20.95
99103	21	Week3	32	M	3	32	M	ADMIRAL #5787	1377 N MITCHELL ST, CADILLAC MI 49601 US, US, US	7	7:00:36 AM	7:15:12 AM	\$	21.68	•	•		20.95
99033	203	Week3	32	M	4	32	F	CHARTWELLS/CADILLAC SCHOO	L 500 CHESTNUT ST, CADILLAC MI 49601 US, US, US	7	7:20:00 AM	7:20:00 AM	\$	61.27	\$ 68.62	\$ 58.84	\$	66.91
233521	0	Week3	32	M	5	32	M	ZHONGDING RUBBER PRODUCT	S 1200 8TH AVE, CADILLAC MI 49601 US, US, US	7	7:30:12 AM	7:30:18 AM	\$	173.54	\$ -	\$ -	\$	-
232629	0	Week3	32	M	6	32	M	CADILLAC TRUCK SERVICE	4675 39 1/2 RD, CADILLAC MI 49601 US, US, US	7	8:00:18 AM	8:16:40 AM	\$ :	295.50	\$ 247.89	\$ 220.61	\$	264.59
217634	0	Week3	32	M	7	32	М	FIBER TECH	1637 MARTY PAUL, CADILLAC MI 49601 US, US, US	7	8:17:23 AM	8:22:41 AM	\$	36.22	\$ 36.65	\$ 36.26	\$	35.29
226788	0	Week3	32	M	8	32	M	NORTHWEST MI SVC-MEALS WE	1 1630 MARTY PAUL ST, CADILLAC MI 49601 US, US, US	7	8:23:01 AM	8:26:45 AM	\$	43.96	\$ 35.00	\$ 38.99	\$	43.84
229521	0	Week3	32	M	9	32	M	BIGFOOT MANUFACTURING	1480 POTHOFF, CADILLAC MI 49601 US, US, US	7	8:27:21 AM	8:36:43 AM	\$	83.77	\$ 63.74	\$ 66.60	\$	70.47
232163	0	Week3	32	M	10	32	F	CADILLAC RENEWABLE ENERGY	1525 FRANK MILTNER ST, CADILLAC MI 49601 US, US, US	5 7	8:37:21 AM	8:55:10 AM	\$ :	336.86	\$ 252.33	\$ 271.98	\$	328.73
233058	0	Week3	32	M	11	23	F	THE TRUCK STOP	902 W. 13TH STREET, CADILLAC MI 49601 US, US, US	7	9:00:53 AM	9:09:56 AM	\$	69.97	\$ 55.46	\$ 57.45	\$	64.93
230155	0	Week3	32	M	12	32	R	SHIVELY SUPPLY	1104 W. 13TH ST., CADILLAC MI 49601 US, US, US	3	9:10:16 AM	9:26:26 AM	\$	104.00	\$ 94.03	\$ 100.30	\$	103.44
232158	0	Week3	32	М	13	32	М	13TH STREET MARKET	3075 W. 13TH STREET, CADILLAC MI 49601 US, US, US	7	9:29:21 AM	9:35:27 AM	\$	76.97	\$ 72.51	\$ 79.16	\$	77.20
232811	0	Week3	32	М	14	23	Т	DEAN'S BODY SHOP	6931 E 34 RD, CADILLAC MI 49601 US, US, US	7	9:38:31 AM	9:42:24 AM	\$	75.81	\$ 84.30	\$ 71.83	\$	81.87
227022	0	Week3	32	М	15	23	Т	T&S TRUCK SERVICE	251 CLAY DRIVE, CADILLAC MI 49601 US, US, US	7	10:01:06 AM	10:10:05 AM	\$	51.64	\$ 47.68	\$ 49.07	\$	49.90
232034	0	Week3	32	М	16	23	F	BLUE HERON BAKERY, INC	7603 E. 34 ROAD, CADILLAC MI 49601 US, US, US	5	2:01:05 PM	2:09:56 PM	\$	35.01	\$ 35.00	\$ 35.00	\$	35.00
231191	0	Week3	32	М	17	23	F	HABITAT RESTORE	7545 E 34 RD, CADILLAC MI 49601 US, US, US	5	2:10:02 PM	2:17:29 PM	\$	45.55	\$ 41.82	\$ 44.05	\$	45.17
211646	0	Week3	32	М	18	23	R	CADILLAC MOOSE	7461 E. 34 MILE, CADILLAC MI 49601 US, US, US	7	2:17:32 PM	2:24:05 PM	\$	61.19	\$ 56.71	\$ 55.58	\$	57.67
215183	0	Week3	32	М	19	23	Т	B & P EMPLOYEE	8052 E BOON ROAD, CADILLAC MI 49601 US, US, US	7	2:25:12 PM	2:25:21 PM	\$	3.05	\$ 9.78	\$ 7.71	\$	3.05
221753	0	Week3	32	М	20	23	T	B & P MANUFACTURING CORP	8051 E. BOON ROAD, CADILLAC MI 49601 US, US, US	7	2:25:47 PM	2:25:48 PM	\$	83.94	\$ 79.47	\$ 82.20	\$	83.42
99031	75	Week3	32	М	21	32	М	BLARNEY CASTLE MDCO	1947 N Mitchell St, Cadillac MI 49601 US, CADILLAC, US	7	2:26:15 PM	2:26:54 PM	\$	19.01	\$ 15.56	\$ 10.63	\$	11.16
232357	0	Week3	32	М	22	32	F	DON'S AUTO CLINIC	1110 N. MITCHELL, CADILLAC MI 49601 US, US, US	7	2:29:10 PM	2:39:24 PM	\$	124.43	\$ 112.84	\$ 123.85	\$	128.66
230604	0	Week3	32	М	23	32	М	44 NORTH	1406 N MITCHEL, CADILLAC MI 49601 US, US, US	3	2:41:01 PM	2:55:58 PM	\$	351.15	\$ 300.71	\$ 491.21	\$	329.99
218119	0	Week3	32	М	24	32	М	SABER TOOL	1553 N. MITCHELL, CADILLAC MI 49601 US, US, US	7	2:56:27 PM	3:01:06 PM	\$	77.89	\$ 91.63	\$ 87.85	\$	109.36
99087	0	Week3	32	М	25	32	М	WEST MICHIGAN CREDIT UNION	215 BELL AVE, CADILLAC MI 49601 US, US, US	3	3:01:37 PM	3:11:03 PM	\$	90.23	\$ 85.39	\$ 88.24	\$	89.67
232225	0	Week3	32	М	26	32	М	STEVE'S AUTO	211 ROBERTS ST, CADILLAC MI 49601 US, US, US	7	3:12:04 PM	3:20:59 PM	\$	44.29	\$ 49.93	\$ 51.25	\$	52.17
224423	0	Week3	32	М	27	32	М	STAR TRUCK - CADILLAC	265 Hanthorn St, Cadillac MI 49601 US, CADILLAC MI, US	7	3:21:53 PM	3:33:28 PM	\$	164.03	\$ 153.55	\$ 171.17	\$	180.43
210625	0	Week3	32	М	28	32	М	HOLMES AUTO REPAIR	100 WORKS, CADILLAC MI 49601 US, US, US	7	3:34:19 PM	3:38:21 PM	\$	57.95	\$ 59.24	\$ 56.79	\$	60.23
228162	0	Week3	32	М	29	32	М	AFFORDABLE AUTO REPAIR	1699 PLETT RD, CADILLAC MI 49601 US, US, US	7	3:39:49 PM	3:45:29 PM	\$	74.06	\$ 56.98	\$ 69.46	\$	69.46
99051	49	Week3	32	М	30	32	М	JET'S PIZZA MI-159	8846 E 34TH, CADILLAC MI 49601 US, US, US	7	3:47:41 PM	3:53:18 PM	\$	77.59	\$ 79.49	\$ 82.11	\$	88.76
232564	0	Week3	32	М	31	32	М	MERRILL'S/BOOLMAN INC.	817 BELL AVE, CADILLAC MI 49601 US, US, US	7	3:55:06 PM	4:01:12 PM	\$	157.34	\$ 159.42	\$ 172.36	\$	153.98
		Week3	32	М		32	М	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		4:01:32 PM	4:01:32 PM						

# of Stops