

Acct #	Cust #	Week #	New Rt	New Deliver y Day	New Stop	Old Rt #	Old Delivery Day	Customer Name	DisplayAddressFull	Frequency	EstimatedArriv alTime	EstimatedDepartu reTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
231514	8	Week4	3	T	1	3	F	BOYNE-LAUNDRY	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:20:47 AM	7:20:56 AM	\$ 16.77	\$ 12.27	\$ -	\$ 15.45
231514	3	Week4	3	T	2	3	F	BOYNE-CIVIC CENTER	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:20:56 AM	7:21:05 AM	\$ 44.47	\$ 62.87	\$ -	\$ 47.47
231514	4	Week4	3	T	3	3	F	BOYNE-DELI STORE	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:21:05 AM	7:21:23 AM	\$ 28.43	\$ 20.83	\$ -	\$ 24.10
231514	2	Week4	3	T	4	3	F	BOYNE-HELGA HOUSE	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:21:23 AM	7:21:57 AM	\$ 15.32	\$ 12.89	\$ -	\$ 14.92
231514	1	Week4	3	T	5	3	F	BOYNE-GRAND MOUNTAIN LODI	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:21:58 AM	7:22:07 AM	\$ 148.97	\$ 115.85	\$ -	\$ 138.41
231514	18	Week4	3	T	6	3	F	BOYNE MTN-AVALANCE BAY WA	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:22:06 AM	7:22:16 AM	\$ 24.33	\$ 23.42	\$ -	\$ 26.59
217127	0	Week4	3	T	7	3	T	BAY AREA MAINTENANCE	4730 US 131 NORTH, BOYNE FALLS MI 49713 US, US, US	7	8:00:29 AM	8:09:02 AM	\$ -	\$ 53.94	\$ 51.14	\$ 63.35
226780	0	Week4	3	T	8	3	T	PETOSKEY SNOWMOBILE CLUB	5125 EVERGREEN TRAIL, PETOSKEY MI 49770 US, US, US	4	8:19:49 AM	8:25:15 AM	\$ 66.14	\$ 56.70	\$ 59.72	\$ 61.23
73063	9	Week4	3	T	9	3	T	PETOSKEY CHILD HEALTH ASSOC	2390 MITCHELL PARK DR SUITE A, PETOSKEY MI 49770 U,	6	8:40:35 AM	8:46:17 AM	\$ 34.63	\$ -	\$ -	\$ -
231256	0	Week4	3	T	10	3	T	PETOSKEY BAYVIEW CC	2328 COUNTRY CLUB RD, PETOSKEY MI 49770 US, US, U:	7	8:48:10 AM	8:56:43 AM	\$ -	\$ 100.90	\$ 112.36	\$ 114.97
99031	1	Week4	3	T	11	3	R	BLARNEY CASTLE #248	1087 US 31 NORTH, PETOSKEY MI 49770 US, US, US	7	8:58:01 AM	9:07:58 AM	\$ 80.52	\$ 79.02	\$ 80.36	\$ 74.18
223941	0	Week4	3	T	12	3	R	BIG APPLE BAGELS	1123 US-31, PETOSKEY MI 49770 US, US, US	7	9:08:35 AM	9:16:20 AM	\$ 73.05	\$ 47.60	\$ 56.50	\$ 58.72
99061	178	Week4	3	T	13	3	R	SPT. FAM FARE QUICK STOP #85	1115 N. US 31, PETOSKEY MI 49770 US, US, US	7	9:16:50 AM	9:19:08 AM	\$ 20.46	\$ 17.17	\$ 16.70	\$ 18.19
99161	178	Week4	3	T	14	3	R	SPT. FAM FARE #858 FIRST AID	1115 N. US 31, PETOSKEY MI 49770 US, US, US	7	9:19:09 AM	9:27:42 AM	\$ -	\$ -	\$ -	\$ -
99161	94	Week4	3	T	15	3	R	SPT. D&W #1525 FIRST AID	1163 U.S. 31 NORTH, PETOSKEY MI 49770 US, US, US	7	9:28:01 AM	9:28:10 AM	\$ 163.06	\$ 80.61	\$ 47.51	\$ -
99061	94	Week4	3	T	16	3	R	SPT. D&W FRESH MKT #1525	1163 U.S. 31 NORTH, PETOSKEY MI 49770 US, US, US	7	9:28:10 AM	10:09:16 AM	\$ 158.70	\$ 169.87	\$ 141.67	\$ 143.09
99063	10	Week4	3	T	17	3	T	DTE ENERGY	1294 US 31 N, PETOSKEY MI 49770 US, US, US	4	10:10:12 AM	10:17:16 AM	\$ 54.56	\$ 51.50	\$ 53.62	\$ 54.56
99046	4	Week4	3	T	18	3	T	PETOSKEY SHELL OIL	1320 US-31 NORTH, PETOSKEY MI 49770 US, US, US	7	10:17:31 AM	10:26:13 AM	\$ 76.49	\$ 89.74	\$ 101.92	\$ 82.21
233203	0	Week4	3	T	19	3	T	AUTO SERVICE SPECIALISTS	1861 FOCHTMAN INDUSTRIAL DR., PETOSKEY MI 49770 U:	7	10:29:27 AM	10:38:29 AM	\$ 106.94	\$ 76.73	\$ 87.56	\$ 88.77
231447	0	Week4	3	T	20	3	T	RICHARDS TIRE INC	1831 US 31 N., PETOSKEY MI 49770 US, US, US	7	10:41:19 AM	10:47:59 AM	\$ 56.37	\$ 76.86	\$ 79.51	\$ 77.46
99054	10	Week4	3	T	21	3	T	CHARTER COMMUNICATIONS	2255 HARBOR M-119, PETOSKEY MI 49770 US, US, US	6	10:50:10 AM	10:57:19 AM	\$ 78.28	\$ 105.44	\$ 82.58	\$ 84.91
211740	0	Week4	3	T	22	3	T	TOSKI-SANDS	2292 M-119, PETOSKEY MI 49770 US, US, US	7	10:57:22 AM	11:09:12 AM	\$ 179.89	\$ 162.33	\$ 196.20	\$ 174.65
231220	0	Week4	3	T	23	3	T	VERNALES	3018 M-119, HARBOR SPRINGS MI 49740 US, US, US	7	11:10:13 AM	11:21:17 AM	\$ 240.92	\$ 313.95	\$ 368.49	\$ 330.55
99031	8	Week4	3	T	24	3	T	BLARNEY CASTLE #522	3473 M-119, HARBOR SPRINGS MI 49740 US, US, US	7	11:22:00 AM	11:36:24 AM	\$ 113.85	\$ 102.61	\$ 114.97	\$ 104.76
99031	150	Week4	3	T	25	3	T	BLARNEY CASTLE EZ MART #523	510 WEST CONWAY RD, HARBOR SPRINGS MI 49770 US,,	7	11:37:36 AM	11:48:30 AM	\$ 104.99	\$ 112.99	\$ 101.13	\$ 128.66
230817	0	Week4	3	T	26	3	T	PIPERS MIGHTY GOOD	974 W CONWAY, HARBOR SPRINGS MI 49740 US, US, US	6	11:49:37 AM	11:54:43 AM	\$ 69.89	\$ 65.31	\$ 70.33	\$ 69.59
232899	0	Week4	3	T	27	3	T	MD AUTO CLINIC	8625 COMMERCE CT, HARBOR SPRINGS MI 48740 US, US,	7	11:56:01 AM	12:01:42 PM	\$ 90.20	\$ 76.28	\$ 73.43	\$ 94.14
232071	0	Week4	3	T	28	3	T	KILWINS-HARBOR SPRINGS	139 MAIN STREET, HARBOR SPRINGS MI 49740 US, US, L	7	12:10:37 PM	12:19:10 PM	\$ -	\$ 40.06	\$ 40.06	\$ -
99150	1	Week4	3	T	29	3	T	JOHAN'S PASTRY HARBOR SPRIN	201 STATE ST, HARBOR SPRINGS MI 49740 US, US, US	6	12:19:24 PM	12:28:05 PM	\$ 53.30	\$ 47.24	\$ 47.24	\$ 48.94
99031	10	Week4	3	T	30	3	T	BLARNEY CASTLE #526	7701 S. STATE ST., HARBOR SPRINGS MI 49740 US, U, US	7	12:30:51 PM	12:37:51 PM	\$ 127.96	\$ 171.92	\$ 151.39	\$ 150.54
99031	9	Week4	3	T	31	3	T	BLARNEY CASTLE #524	105 FRANKLIN ST., HARBOR SPRINGS MI 49740 US, US, L	7	12:38:36 PM	12:48:39 PM	\$ 102.63	\$ 90.06	\$ 109.54	\$ 89.41
99031	12	Week4	3	T	32	3	T	BLARNEY CASTLE #760	5667 S. PLEASENTVIEW RD., HARBOR SPRINGS MI 49740,,	7	1:00:12 PM	1:08:11 PM	\$ 71.16	\$ 59.34	\$ 51.46	\$ 64.90
232864	0	Week4	3	T	33	3	T	TEDDY GRIFFINS ROADHOUSE	50 HIGHLAND PIKE RD, HARBOR SPRINGS MI 49740 US, L	7	3:58:23 PM	4:13:25 PM	\$ 449.57	\$ 253.27	\$ 468.89	\$ 399.83
		Week4	3	T		3	T	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		6:09:55 PM	6:09:55 PM				

of
Stops