

Acct #	Cust #	Week #	New Rt	New Deli very Day	Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Frequen cy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
73469	1	Week1	105	R	1	105	F	IOSCO TRANSIT CORP	1036 N. AULERICH, E TAWAS MI 48730 US	7	8:13:57 AM	8:14:09 AM	\$ 18.63	\$ 18.91	\$ 19.51	\$ 19.88
73469	0	Week1	105	R	2	105	F	IOSCO TRANSIT CORP	1036 N. AULERICH, E TAWAS MI 48730 US	7	8:14:08 AM	8:24:20 AM	\$ 34.20	\$ 31.98	\$ 30.45	\$ 33.18
73299	0	Week1	105	R	3	105	F	SUNRISE SIDE VETERINARY	1941 US 23, EAST TAWAS MI 48730 US	5	9:00:24 AM	9:05:31 AM	\$ 36.16	\$ 36.16	\$ 37.58	\$ 38.29
73133	0	Week1	105	R	4	101	R	DEAN ARBOUR CHEVROLET	1859 N US 23 PO BOX 191, EAST TAWAS MI 48730 US	7	9:05:49 AM	9:28:14 AM	\$ 102.34	\$ 96.88	\$ 97.91	\$ 114.59
70966	0	Week1	105	R	5	105	F	Clearview Car Wash & Lube	1748 N. US-23, East Tawas MI 48730 US	7	9:28:38 AM	9:37:05 AM	\$ 65.14	\$ 57.20	\$ 69.08	\$ 84.15
73510	0	Week1	105	R	6	101	R	ROUTE 23 BBQ	1626 E. US 23, EAST TAWAS MI 48730 US	5	9:37:21 AM	9:56:05 AM	\$ 69.74	\$ 99.38	\$ 114.01	\$ 105.76
70971	0	Week1	105	R	7	101	R	Jay's RV Center	1552 US-23 N, East Tawas MI 48730 US	7	9:56:14 AM	10:14:15 AM	\$ 28.39	\$ 46.64	\$ 61.60	\$ 59.12
70982	0	Week1	105	R	8	105	F	Northwoods Steakhouse	1222 N. US 23, East Tawas MI 48730 US	7	10:15:24 AM	10:15:40 AM	\$ 33.30	\$ 66.68	\$ 71.00	\$ 72.69
70981	0	Week1	105	R	9	105	F	Big Boy - East Tawas	1222 N. US 23, East Tawas MI 48730 US	7	10:15:40 AM	10:28:48 AM	\$ 58.02	\$ 76.32	\$ 69.20	\$ 86.87
73401	0	Week1	105	R	10	105	F	CHINA BUFFET OF EAST TAWAS	734 E. BAY ST, EAST TAWAS MI 48730 US	7	10:29:34 AM	10:39:55 AM	\$ 90.30	\$ 106.45	\$ 101.86	\$ 100.17
73157	0	Week1	105	R	11	101	R	G'S PIZZA	115 BAY, EAST TAWAS MI 48730 US	7	10:40:53 AM	10:51:36 AM	\$ 78.76	\$ 112.50	\$ 121.98	\$ 79.12
70969	0	Week1	105	R	12	105	F	Klenow's Market	201 Newman St., East Tawas MI 48730 US	7	10:52:55 AM	11:03:45 AM	\$ 62.04	\$ 64.40	\$ 63.58	\$ 69.04
73468	1	Week1	105	R	13	105	F	THE LAZY TOASTER	221 NEWMAN STREET, EAST TAWAS MI 48730 US	7	11:04:10 AM	11:09:20 AM	\$ -	\$ -	\$ 38.68	\$ 42.22
70744	0	Week1	105	R	14	105	F	Tawas Bay Insurance Agency	108 W. State St. PO BOX 432, East Tawas MI 48730 US	7	11:09:53 AM	11:14:20 AM	\$ 73.40	\$ 75.98	\$ 77.84	\$ 81.54
73500	0	Week1	105	R	15	105	F	DEAN ARBOUR	55 W. M-55, TAWAS CITY MI 48763 US	7	11:18:14 AM	11:27:18 AM	\$ 79.66	\$ 83.75	\$ 80.14	\$ 78.91
70991	0	Week1	105	R	16	105	F	FREEL'S MARKET	1139 W Lake Street, Tawas City MI 48730 US	7	11:32:05 AM	11:39:15 AM	\$ 70.48	\$ 74.79	\$ 74.76	\$ 76.23
73169	00000	Week1	105	R	17	101	R	SOUTHSIDE SERVICE	1210 S US 23, TAWAS CITY MI 48763 US	0	11:39:45 AM	11:49:25 AM	\$ -	\$ -	\$ 94.84	\$ -
71015	0	Week1	105	R	18	105	F	Sand Lake Bar	3949 Saginaw St, National City, MI 48126 US	5	12:04:03 PM	12:16:31 PM	\$ 82.52	\$ 110.68	\$ 103.42	\$ 86.99
71014	0	Week1	105	R	19	105	F	Lake Breeze Food & Liquor	3985 Saginaw Street, National City MI 48126 US	1	12:17:08 PM	12:31:43 PM	\$ 36.19	\$ 36.19	\$ 37.40	\$ 38.01
73471	105	Week1	105	R	20	105	F	BOATHOUSE BEER CO & BOZERY	450 W. LAKE ST., TAWAS CITY MI 48730 US	7	12:47:18 PM	12:55:01 PM	\$ -	\$ 51.88	\$ 64.00	\$ 49.03
70997	1	Week1	105	R	21	105	F	NEIMAN'S FAMILY MKT-MEAT DEPT.	220 LAKE ST, TAWAS CITY MI 48763 US	7	12:55:48 PM	12:56:11 PM	\$ 48.57	\$ 52.39	\$ 57.35	\$ 51.62
73089	0	Week1	105	R	22	105	F	NEIMAN'S FAMILY MRKT - BAKERY	220 LAKE ST., TAWAS CITY MI 48763 US	7	12:56:11 PM	12:56:49 PM	\$ 30.59	\$ 31.19	\$ 32.54	\$ 33.38
73090	0	Week1	105	R	23	105	F	NEIMAN'S FAMLY MRKT - DELI	220 W Lake St, TAWAS CITY MI 48763 US	7	12:56:48 PM	12:57:09 PM	\$ 13.78	\$ 13.98	\$ 18.77	\$ 19.61
70997	0	Week1	105	R	24	105	F	NEIMAN'S FAMILY MARKET-GENERAL	220 W LAKE ST, TAWAS CITY MI 48763 US	7	12:57:10 PM	1:41:15 PM	\$ 195.76	\$ 198.88	\$ 223.85	\$ 208.87
73468	0	Week1	105	R	25	105	F	AUGIES ON THE BAY	175 W. LAKE ST PO BOX 147, TAWAS MI 48730 US	7	1:41:37 PM	1:54:39 PM	\$ 70.68	\$ 81.91	\$ 90.90	\$ 89.63
73505	0	Week1	105	R	26	105	F	TAWAS PIZZA COMPANY	115 E. LAKE ST., TAWAS CITY MI 48730 US	5	1:54:52 PM	2:03:19 PM	\$ 42.75	\$ 64.81	\$ 63.30	\$ 53.66
99058	4	Week1	105	R	27	101	R	Forward #17 (Tawas)	309 Lake St. 219 N. Front St., Tawas MI 48730 US	7	2:03:57 PM	2:26:21 PM	\$ 63.56	\$ 48.66	\$ 43.28	\$ 52.89
99103	3	Week1	105	R	28	105	F	ADMIRAL #5838	512 E LAKE ST, TAWAS CITY MI 48763 US	7	2:26:38 PM	2:29:58 PM	\$ 15.00	\$ 15.00	\$ 15.00	\$ 16.43
70986	0	Week1	105	R	29	105	F	Kentucky Fried Chicken-East Tawas	600 W. Bay P.O. Box 1385, East Tawas MI 48730 US	5	2:30:46 PM	2:42:59 PM	\$ 47.10	\$ 50.87	\$ 75.02	\$ 78.08
70913	0	Week1	105	R	30	101	R	Almo Manifold & Tool Company	777 Aulerich Road, East Tawas MI 48730 US	1	2:49:29 PM	3:03:23 PM	\$ 121.94	\$ 121.96	\$ 127.58	\$ 129.44
		Week1	105	R				Alpena Depot	120 E Herman St., Alpena 49707 US		4:19:35 PM	4:19:35 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
31													\$1,668.98	\$1,926.42	\$2,176.43	\$2,049.38