

| Acct # | Cust # | Week # | New Rt | New Deliver y Day | New Stop | Old Rt # | Old Delivery Day | Customer Name                 | DisplayAddressFull                                      | Frequen cy | EstimatedArriv alTime | EstimatedDepartur eTime | 8 Week Summer Revenue | 8 Week Winter Revenue |
|--------|--------|--------|--------|-------------------|----------|----------|------------------|-------------------------------|---|------------|-----------------------|-------------------------|-----------------------|-----------------------|
| 232564 | 0      | Week3  | 32     | M                 | 1        | 32       | M                | MERRILL'S/BOOLMAN INC.        | 817 BELL AVE, CADILLAC MI 49601 US, US                  | 7          | 6:00:16 AM            | 6:06:22 AM              | \$182.13              | \$147.63              |
| 99087  | 0      | Week3  | 32     | M                 | 2        | 32       | M                | WEST MICHIGAN CREDIT UNION    | 215 BELL AVE, CADILLAC MI 49601 US, US                  | 3          | 6:07:16 AM            | 6:16:42 AM              | \$21.35               | \$21.35               |
| 99117  | 3      | Week3  | 32     | M                 | 3        | 23       | F                | WESCO #34                     | 1548 N MITCHELL ST, CADILLAC MI 49601 US, US            | 7          | 6:17:04 AM            | 6:32:25 AM              | \$24.82               | \$22.86               |
| 218119 | 0      | Week3  | 32     | M                 | 4        | 32       | M                | SABER TOOL                    | 1553 N. MITCHELL, CADILLAC MI 49601 US, US              | 7          | 6:32:26 AM            | 6:37:05 AM              | \$91.58               | \$99.45               |
| 230604 | 0      | Week3  | 32     | M                 | 5        | 32       | M                | 44 NORTH                      | 1406 N MITCHEL, CADILLAC MI 49601 US, US                | 3          | 6:37:29 AM            | 6:52:26 AM              | \$98.30               | \$85.25               |
| 99103  | 21     | Week3  | 32     | M                 | 6        | 32       | M                | ADMIRAL #5787                 | 1377 N MITCHELL ST, CADILLAC MI 49601 US, US            | 7          | 6:52:51 AM            | 7:07:27 AM              | \$9.93                | \$7.93                |
| 232357 | 0      | Week3  | 32     | M                 | 7        | 32       | F                | DON'S AUTO CLINIC             | 1110 N. MITCHELL, CADILLAC MI 49601 US, US              | 7          | 7:08:23 AM            | 7:18:37 AM              | \$116.30              | \$109.99              |
| 232979 | 0      | Week3  | 32     | M                 | 8        | 32       | R                | WEXFORD COUNTY SHERIFF DEPT   | 1015 LINCOLN ST, CADILLAC MI 49601 US, US               | 5          | 7:23:40 AM            | 7:23:41 AM              | \$215.12              | \$254.49              |
| 99033  | 203    | Week3  | 32     | M                 | 9        | 32       | F                | CHARTWELLS/CADILLAC SCHOOLS   | 500 CHESTNUT ST, CADILLAC MI 49601 US, US               | 7          | 7:29:32 AM            | 7:29:32 AM              | \$36.64               | \$30.69               |
| 233521 | 0      | Week3  | 32     | M                 | 10       | 32       | M                | ZHONGDING RUBBER PRODUCTS     | 1200 8TH AVE, CADILLAC MI 49601 US, US                  | 7          | 7:34:15 AM            | 7:34:21 AM              | \$0.00                | \$0.00                |
| 233058 | 0      | Week3  | 32     | M                 | 11       | 23       | F                | THE TRUCK STOP                | 902 W. 13TH STREET, CADILLAC MI 49601 US, US            | 7          | 7:36:40 AM            | 7:45:43 AM              | \$50.41               | \$11.99               |
| 230155 | 0      | Week3  | 32     | M                 | 12       | 32       | R                | SHIVELY SUPPLY                | 1104 W. 13TH ST., CADILLAC MI 49601 US, US              | 3          | 7:46:02 AM            | 8:02:12 AM              | \$23.51               | \$23.51               |
| 232629 | 0      | Week3  | 32     | M                 | 13       | 32       | M                | CADILLAC TRUCK SERVICE        | 4675 39 1/2 RD, CADILLAC MI 49601 US, US                | 7          | 8:02:56 AM            | 8:19:18 AM              | \$243.55              | \$284.99              |
| 226788 | 0      | Week3  | 32     | M                 | 14       | 32       | M                | NORTHWEST MI SVC-MEALS WHEELS | 1630 MARTY PAUL ST, CADILLAC MI 49601 US, US            | 7          | 8:19:56 AM            | 8:23:40 AM              | \$35.00               | \$35.00               |
| 226801 | 0      | Week3  | 32     | M                 | 15       | 32       | M                | NORTHWEST HEAD START          | 1640 MARTY PAUL, CADILLAC MI 49601 US, US               | 6          | 8:23:40 AM            | 8:33:54 AM              | \$0.00                | \$17.50               |
| 217634 | 0      | Week3  | 32     | M                 | 16       | 32       | M                | FIBER TECH                    | 1637 MARTY PAUL, CADILLAC MI 49601 US, US               | 7          | 8:34:13 AM            | 8:39:31 AM              | \$36.65               | \$35.28               |
| 229521 | 0      | Week3  | 32     | M                 | 17       | 32       | M                | BIGFOOT MANUFACTURING         | 1480 POTHOFF, CADILLAC MI 49601 US, US                  | 7          | 8:39:48 AM            | 8:49:10 AM              | \$62.90               | \$64.43               |
| 232163 | 0      | Week3  | 32     | M                 | 18       | 32       | F                | CADILLAC RENEWABLE ENERGY     | 1525 FRANK MILTNER ST, CADILLAC MI 49601 US, US         | 7          | 8:49:48 AM            | 9:07:37 AM              | \$258.01              | \$250.06              |
| 232158 | 0      | Week3  | 32     | M                 | 19       | 32       | M                | 13TH STREET MARKET            | 3075 W. 13TH STREET, CADILLAC MI 49601 US, US           | 7          | 9:10:36 AM            | 9:16:42 AM              | \$72.79               | \$37.66               |
| 233369 | 0      | Week3  | 32     | M                 | 20       | 32       | M                | CADILLAC CULVERT              | 5305 M-115, CADILLAC MI 49601 US, US                    | 0          | 9:17:18 AM            | 9:25:51 AM              | \$29.79               | \$0.00                |
| 232811 | 0      | Week3  | 32     | M                 | 21       | 23       | T                | DEAN'S BODY SHOP              | 6931 E 34 RD, CADILLAC MI 49601 US, US                  | 7          | 9:28:41 AM            | 9:32:34 AM              | \$89.18               | \$71.91               |
| 211646 | 0      | Week3  | 32     | M                 | 22       | 23       | R                | CADILLAC MOOSE                | 7461 E. 34 MILE, CADILLAC MI 49601 US, US               | 7          | 9:33:14 AM            | 9:39:47 AM              | \$56.50               | \$22.71               |
| 231191 | 0      | Week3  | 32     | M                 | 23       | 23       | F                | HABITAT RESTORE               | 7545 E 34 RD, CADILLAC MI 49601 US, US                  | 5          | 9:39:51 AM            | 9:47:18 AM              | \$20.91               | \$15.68               |
| 232034 | 0      | Week3  | 32     | M                 | 24       | 23       | F                | BLUE HERON BAKERY, INC        | 7603 E. 34 ROAD, CADILLAC MI 49601 US, US               | 5          | 9:47:24 AM            | 9:56:15 AM              | \$17.50               | \$35.00               |
| 227022 | 0      | Week3  | 32     | M                 | 25       | 23       | T                | T&S TRUCK SERVICE             | 251 CLAY DRIVE, CADILLAC MI 49601 US, US                | 7          | 9:58:12 AM            | 10:07:11 AM             | \$53.10               | \$47.20               |
| 215183 | 0      | Week3  | 32     | M                 | 26       | 23       | T                | B & P EMPLOYEE                | 8052 E BOON ROAD, CADILLAC MI 49601 US, US              | 7          | 10:09:10 AM           | 10:09:19 AM             | \$11.00               | \$12.65               |
| 225692 | 0      | Week3  | 32     | M                 | 27       | 23       | F                | PRO-BUILD                     | 2201 N MITCHELL, CADILLAC MI 49601 US, US               | 3          | 10:09:30 AM           | 10:27:04 AM             | \$46.62               | \$46.62               |
| 221753 | 0      | Week3  | 32     | M                 | 28       | 23       | T                | B & P MANUFACTURING CORP      | 8051 E. BOON ROAD, CADILLAC MI 49601 US, US             | 7          | 10:27:20 AM           | 10:27:21 AM             | \$89.40               | \$79.47               |
| 99031  | 75     | Week3  | 32     | M                 | 29       | 32       | M                | BLARNEY CASTLE MDCO           | 1947 N Mitchell St, Cadillac MI 49601 US, CADILLAC, US  | 7          | 10:27:45 AM           | 10:28:24 AM             | \$10.51               | \$35.26               |
| 220935 | 0      | Week3  | 32     | M                 | 30       | 32       | M                | KOUNTRY KITCHEN               | 1920 N. MITCHELL, CADILLAC MI 49601 US, US              | 7          | 10:28:27 AM           | 10:33:42 AM             | \$43.28               | \$21.10               |
| 210625 | 0      | Week3  | 32     | M                 | 31       | 32       | M                | HOLMES AUTO REPAIR            | 100 WORKS, CADILLAC MI 49601 US, US                     | 7          | 10:34:01 AM           | 10:38:03 AM             | \$54.48               | \$62.21               |
| 99051  | 49     | Week3  | 32     | M                 | 32       | 32       | M                | JET'S PIZZA MI-159            | 8846 E 34TH, CADILLAC MI 49601 US, US                   | 7          | 10:39:05 AM           | 10:44:42 AM             | \$77.02               | \$75.62               |
| 224423 | 0      | Week3  | 32     | M                 | 33       | 32       | M                | STAR TRUCK - CADILLAC         | 265 Hanthorn St, Cadillac MI 49601 US, CADILLAC MI, US  | 7          | 10:45:49 AM           | 10:57:24 AM             | \$157.01              | \$150.64              |
| 232225 | 0      | Week3  | 32     | M                 | 34       | 32       | M                | STEVE'S AUTO                  | 211 ROBERTS ST, CADILLAC MI 49601 US, US                | 7          | 10:58:18 AM           | 11:07:13 AM             | \$49.19               | \$57.21               |
| 228162 | 0      | Week3  | 32     | M                 | 35       | 32       | M                | AFFORDABLE AUTO REPAIR        | 1699 PLETT RD, CADILLAC MI 49601 US, US                 | 7          | 11:08:16 AM           | 11:13:56 AM             | \$66.69               | \$53.90               |
|        |        | Week3  | 32     | M                 |          |          |                  | Cadillac Depot                | 1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US |            | 11:15:40 AM           | 11:15:40 AM             |                       |                       |

# of Stops

21

Summer Winter

\$2,022.25 \$2,013.96