

Acct #	Cust #	Week #	New Rt	New Delivery Day	New Stop	Old Rt #	Old Delivery Day	Customer Name	DisplayAddressFull	Frequency	EstimatedArriv alTime	EstimatedDepartu reTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
99161	85	Week1	38	T	1	3	M	SPT FAMILY FARE #641 FIRST AID	4144 US 31 SOUTH, TRAVERSE CITY MI 49685 US, US, US	7	6:44:26 AM	6:44:37 AM	\$ 30.15	\$ -	\$ -	\$ -
99061	85	Week1	38	T	2	3	M	SPT FAMILY FARE #641	4144 US 31 SOUTH, TRAVERSE CITY MI 49685 US, US, US	7	6:44:37 AM	7:07:31 AM	\$ 95.55	\$ 115.78	\$ 75.16	\$ 85.39
99061	180	Week1	38	T	3	3	M	SPARTAN QUICK STOP #861	4144 US-31 N, Traverse City MI 49685 US SUITE 861,, US	7	8:00:05 AM	8:04:06 AM	\$ 21.63	\$ 21.28	\$ 19.53	\$ 20.73
99161	180	Week1	38	T	4	3	M	SPARTAN #861 FIRST AID	4144 US 31 SOUTH SUITE 861, TRAVERSE CITY MI 49684,	7	8:04:06 AM	8:12:39 AM	\$ -	\$ -	\$ -	\$ -
229310	0	Week1	38	T	5	23	R	OILFIELD TOOLS INC	910 W COMMERCE DR, TRAVERSE CITY MI 49686 US, US,	7	8:14:16 AM	8:18:18 AM	\$ 123.99	\$ 123.28	\$ 125.97	\$ 124.69
99031	68	Week1	38	T	6	3	M	BLARNEY CASTLE #336	365 US 31 SOUTH, TRAVERSE CITY MI 49685 US, US, US	7	8:21:17 AM	8:29:56 AM	\$ 34.17	\$ 47.65	\$ 30.84	\$ 44.15
233180	0	Week1	38	T	7	38	T	MOLON EXCAVATING INC.	125 BUCKSHOT DRIVE, TRAVERSE CITY MI 49685 US, U, l	7	8:31:39 AM	8:49:11 AM	\$ 513.28	\$ 448.39	\$ 490.79	\$ 475.76
229255	0	Week1	38	T	8	38	T	G.T. DIESEL	194 MEMORIAL SOUTH CMNS, TRAVERSE CITY MI 49685 L	7	8:50:57 AM	9:08:09 AM	\$ 311.77	\$ 326.63	\$ 335.69	\$ 388.71
223049	0	Week1	38	T	9	38	T	FEYEN-ZYLSTRA	3720 ELMERS INDUSTRIAL DRIVE, TRAVERSE CITY MI 496,	1	9:09:00 AM	9:20:56 AM	\$ 150.11	\$ 117.40	\$ 167.07	\$ 160.92
233320	0	Week1	38	T	10	38	T	MUFFLER SHOP & AUTO	2850 N. US 31 SOUTH, TRAVERSE CITY MI 49684 US,, US	7	9:26:23 AM	9:30:27 AM	\$ 44.41	\$ 37.94	\$ 43.54	\$ 43.89
99094	53	Week1	38	T	11	38	F	LMCU 302	3650 N US 31 S, TRAVERSE CITY MI 49684 US, US, US	7	9:32:06 AM	9:40:18 AM	\$ 20.14	\$ -	\$ -	\$ -
229017	0	Week1	38	T	12	3	M	BIG BOY	3828 N US 31, TRAVERSE CITY MI 49684 US, US, US	7	9:40:37 AM	9:44:26 AM	\$ 63.48	\$ 54.27	\$ 56.91	\$ 55.17
233406	1	Week1	38	T	13	38	F	SMI AUTO	3680 CASS RD, TRAVERSE CITY MI 49684 US, US, US	7	9:49:55 AM	9:54:55 AM	\$ 75.71	\$ 88.44	\$ 69.25	\$ 77.11
224379	0	Week1	38	T	14	3	M	EIKENHOUT INC.	2981 CASS ROAD, TRAVERSE CITY MI 49684 US, US, US	5	9:56:47 AM	10:12:32 AM	\$ 133.00	\$ 118.25	\$ 148.20	\$ 126.77
229254	0	Week1	38	T	15	3	M	G.T. TRUCKING	2699 CASS RD, TRAVERSE CITY MI 49686 US, US, US	7	10:12:53 AM	10:20:42 AM	\$ 82.48	\$ 106.28	\$ 74.57	\$ 76.57
229296	0	Week1	38	T	16	3	M	TRAVERSE COLD STORAGE	2695 CASS ROAD, TRAVERSE CITY MI 49686 US, US, US	7	10:20:44 AM	10:24:47 AM	\$ 29.33	\$ 35.71	\$ 32.98	\$ 29.99
233406	0	Week1	38	T	17	38	F	SMI LOGISTICS	1867 CASS-HARTMAN CT, TRAVERSE CITY MI 49685 US,, l	1	10:26:45 AM	10:26:55 AM	\$ 54.02	\$ 53.27	\$ 53.27	\$ 53.27
219973	0	Week1	38	T	18	38	T	CHEF'S PRIDE CATERING	4158 Brammer Dr, Traverse City MI 49685 US, TRAVER, U	0	10:37:50 AM	10:46:23 AM	\$ -	\$ 210.58	\$ 242.83	\$ 51.63
218987	0	Week1	38	T	19	38	T	KINGSLEY LIBRARY	213 S. BROWNSON, KINGSLEY MI 49649 US, US, US	5	11:01:57 AM	11:04:31 AM	\$ 55.66	\$ 50.01	\$ 52.85	\$ 53.99
99130	2	Week1	38	T	20	38	F	FOREST AREA FEDERAL CU	6966 COUGAR TRAIL, KINGSLEY MI 49649 US, US, US	7	11:06:20 AM	11:11:46 AM	\$ 32.82	\$ 30.00	\$ 34.02	\$ 31.64
233195	0	Week1	38	T	21	38	F	JUDSON'S MARKET & RESTAURA	211 E. MAIN STREET, KINGSLEY MI 49649 US, US, US	7	11:12:43 AM	11:20:43 AM	\$ 58.41	\$ 68.95	\$ 66.08	\$ 56.06
229691	0	Week1	38	T	22	38	F	BC TRANSMISSION	10422 ROOP RD, KINGSLEY MI 49649 US, US, US	7	11:34:56 AM	11:48:43 AM	\$ 39.31	\$ 47.54	\$ 40.35	\$ 41.26
230778	0	Week1	38	T	23	38	F	RIVER VALLEY POULTRY	5507 WALTON RD, KINGSLEY MI 49649 US, US, US	5	11:50:48 AM	11:55:50 AM	\$ 44.48	\$ 35.00	\$ 35.00	\$ 60.77
232381	0	Week1	38	T	24	3	M	FREEMANS CUSTOM BODY	9470 E 14 1/4 RD, MANTON MI 49663 US, US, US	7	12:13:11 PM	12:16:21 PM	\$ 41.46	\$ 35.05	\$ 36.32	\$ 37.42
231382	0	Week1	38	T	25	3	W	MAHNKE MACHINE	661 R.W. HARRIS DRIVE, MANTON MI 49663 US, US, US	1	12:16:35 PM	12:27:21 PM	\$ 110.09	\$ 92.49	\$ 98.01	\$ 82.01
219228	0	Week1	38	T	26	3	W	LUTKE FOREST PROD. TRUCK SH	6732 NORTH BROWN ROAD, MANTON MI 49663 US, US,	7	12:33:12 PM	1:15:13 PM	\$ 311.73	\$ 334.25	\$ 354.57	\$ 331.19
233293	0	Week1	38	T	27	3	M	BOSTICK'S DRUG STORE	117 E. MAIN STREET, MANTON MI 49663 US, US, US	5	1:21:34 PM	1:29:33 PM	\$ 64.84	\$ 60.55	\$ 75.35	\$ 64.20
233424	1	Week1	38	T	28	3	M	CAST IRON KITCHEN OF MANTON	110 W MAIN ST, MANTON MI 49663 US, US, US	7	1:30:26 PM	1:37:13 PM	\$ 113.95	\$ -	\$ -	\$ 120.16
229938	0	Week1	38	T	29	3	M	THREE OH EIGHT	308 W Main St, Manton MI 49663 US, MANTON MI 49663	7	1:38:05 PM	1:45:51 PM	\$ 96.34	\$ 95.17	\$ 115.63	\$ 84.69
211385	0	Week1	38	T	30	3	M	MANTON MINI MART	305 W. MAIN, MANTON MI 49663 US, US, US	7	1:45:51 PM	1:50:31 PM	\$ 71.03	\$ 48.38	\$ 57.87	\$ 56.83
99033	62	Week1	38	T	31	3	M	MANTON SCHOOLS	105 FIFTH STREET CHARTWELL, MANTON MI 49663 US,, l	7	1:52:45 PM	1:55:01 PM	\$ 40.66	\$ 31.57	\$ 33.34	\$ 38.03
217900	0	Week1	38	T	32	3	M	RAYMER EXCAVATING	8361 20 RD., MANTON MI 49663 US, US, US	7	1:58:43 PM	2:07:16 PM	\$ -	\$ 47.65	\$ 50.09	\$ 51.01
		Week1	38	T		38	T	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		2:18:17 PM	2:18:17 PM				

of
Stops