

Acct #	Cust #	Week #	New Rt	New Deli very Day	Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
71319	0	Week3	105	T	1	105	M	ELLIE'S 12 TABLES	611 Morenci Ave., Mio MI 48647 US,	5	7:06:37 AM	7:16:17 AM	\$ 95.26	\$ 93.40	\$ 81.39	\$ 66.62
71033	0	Week3	105	T	2	103	F	Allen's Auto	3845 N. M-33, Rose City MI 48654 US,	7	7:31:07 AM	7:34:15 AM	\$ 69.56	\$ 57.65	\$ 69.81	\$ 51.82
99161	109	Week3	105	T	3	105	M	FAMILY FARE #1505 FIRST AID	2626 N. M-33 P.O. BOX 480, ROSE CI	7	7:35:46 AM	7:45:26 AM	\$ -	\$ -	\$ -	\$ -
99061	109	Week3	105	T	4	105	M	FAMILY FARE #1505	2626 N. M-33 PO BOX 480, ROSE CIT	7	7:45:27 AM	8:05:33 AM	\$ 56.03	\$ 57.74	\$ 55.26	\$ 65.61
71040	0	Week3	105	T	5	103	F	No Limits Pizza & Pool	111 E. Main, Rose City MI 48654 US,	7	8:06:35 AM	8:15:17 AM	\$ 31.98	\$ 31.72	\$ 36.06	\$ 33.46
71025	0	Week3	105	T	6	105	W	ROGER MAYHEW	103 N Williams St, Rose City, MI 4865	7	8:15:35 AM	8:15:47 AM	\$ 12.80	\$ 12.00	\$ 12.00	\$ 12.00
99058	6	Week3	105	T	7	105	W	Forward #27 (Rose City)	103 N Williams St, Rose City, MI 4865	7	8:15:46 AM	8:26:43 AM	\$ 42.26	\$ 38.17	\$ 38.17	\$ 38.17
73225	0	Week3	105	T	8	105	W	THE CEDAR BAR LLC	2246 SHANDY SHORE RD, LUPTON MI 486	5	11:29:23 AM	11:40:37 AM	\$ 76.87	\$ 96.43	\$ 115.10	\$ 120.87
71018	0	Week3	105	T	9	105	W	Parkview Acres Inc.	2575 E. Rose City Rd., Lupton MI 4865	7	11:44:59 AM	11:53:47 AM	\$ 109.00	\$ 104.31	\$ 112.06	\$ 112.24
71017	0	Week3	105	T	10	105	W	Sunrise Cafe	3070 Lupton Rd 3318 Beechwood Rd	5	11:54:10 AM	12:06:39 PM	\$ 112.19	\$ 137.75	\$ 134.54	\$ 129.34
99031	96	Week3	105	T	11	105	M	BLARNEY CASTLE	619 M-33, ROSE CITY MI 48854 US, R	7	12:13:26 PM	12:32:44 PM	\$ 74.40	\$ 75.87	\$ 73.17	\$ 75.72
99080	2	Week3	105	T	12	103	F	MERCANTILE BANK	505 BENNETT ST, ROSE CITY MI 48655	5	12:33:09 PM	12:39:30 PM	\$ 21.20	\$ 20.33	\$ 23.90	\$ 20.90
73178	0	Week3	105	T	13	105	W	CLEAR LAKE BAR	2212 CLEAR LAKE RD, WEST BRANCH	5	12:52:00 PM	1:08:15 PM	\$ 112.24	\$ 175.11	\$ 299.57	\$ 196.77
99082	8	Week3	105	T	14	105	W	Sunrise Convenience Store #20	1747 North M-76 69245 Burke Drive,	7	1:19:49 PM	1:31:40 PM	\$ 50.11	\$ 50.44	\$ 51.43	\$ 52.62
73480	0	Week3	105	T	15	105	W	MR. B'S DELI & CAFE	2343 N. ST HELEN ROAD, ST HELEN MI	7	1:33:29 PM	1:40:03 PM	\$ 79.45	\$ 72.86	\$ 73.62	\$ 62.43
99058	15	Week3	105	T	16	105	W	Forwards - St. Helen	2007 N. M-36 St. 219 N. Front St., St.	7	1:40:59 PM	1:52:20 PM	\$ 47.78	\$ 41.86	\$ 41.86	\$ 41.86
71371	0	Week3	105	T	17	105	W	JEN'S HEN HOUSE	1965 N ST HELEN ROAD, St. Helen MI	5	1:52:34 PM	1:57:42 PM	\$ 175.21	\$ 226.39	\$ 246.13	\$ 213.89
99080	0	Week3	105	T	18	105	W	MERCANTILE BANK	1990 N ST HELEN RD, ST HELEN MI 486	6	1:57:56 PM	2:02:42 PM	\$ 27.00	\$ 28.76	\$ 32.85	\$ 28.06
99046	17	Week3	105	T	19	105	W	Louie's Market - St. Helen	1025 N St. 235 Water St., St. Helen MI	6	2:05:04 PM	2:20:25 PM	\$ 253.72	\$ 456.76	\$ 524.12	\$ 350.34
70337	0	Week3	105	T	20	105	W	FIREHOUSE BAR & GRILL	465 N HELEN RD., ST HELEN MI 48655	7	2:21:25 PM	2:28:31 PM	\$ 83.60	\$ 86.73	\$ 90.33	\$ 89.54
70929	0	Week3	105	T	21	103	F	China Inn	601 W. Houghton Ave P.O. Box 334,'	5	2:40:23 PM	2:54:46 PM	\$ 112.76	\$ 115.70	\$ 137.62	\$ 136.91
73467	0	Week3	105	T	22	105	W	MAIN STREET PIZZA & BBQ	3150 N M-65, HALE MI 48739 US, HA	7	3:27:16 PM	3:40:37 PM	\$ 90.19	\$ 100.69	\$ 126.19	\$ 116.21
71066	0	Week3	105	T	23	105	W	Bernard Building	395 S. Washington P.O. Box 190, Hale	7	3:41:24 PM	3:53:39 PM	\$ 104.74	\$ 90.97	\$ 95.92	\$ 101.32
99058	9	Week3	105	T	24	105	W	Forward #53 (Hale Main St.)	101 Main St. 219 N. Front St., Hale MI	7	3:54:04 PM	4:06:08 PM	\$ 50.84	\$ 44.78	\$ 45.82	\$ 45.82
71067	0	Week3	105	T	25	105	W	Alwards Market	118 S. Washington, Hale MI 48739 U	7	4:06:25 PM	4:16:37 PM	\$ 132.24	\$ 113.89	\$ 106.80	\$ 97.90
99058	7	Week3	105	T	26	105	W	Forward #28 (Hale)	103 Washington 219 N. Front St., Ha	7	4:16:59 PM	4:23:17 PM	\$ 57.30	\$ 48.65	\$ 48.65	\$ 48.65
99161	00118	Week3	105	T	27	105	W	ROGERS FAMILY FOODS 4985 F.A.	3195 M-65, HALE MI 48739 US, HALE	7	4:24:15 PM	4:33:55 PM	\$ 163.78	\$ -	\$ -	\$ -
99062	118	Week3	105	T	28	105	W	ROGERS FAMILY FOODS 4985	3195 M-65, HALE MI 48739 US, HALE	7	4:33:55 PM	4:55:10 PM	\$ 89.72	\$ 49.25	\$ 70.08	\$ 70.66
71073	0	Week3	105	T	29	105	W	Amerigas Propane - Hale	3281 M-65 PO Box 440, Hale MI 48739	3	4:55:20 PM	5:05:00 PM	\$ 54.56	\$ 54.56	\$ 56.01	\$ 56.73
73542	0	Week3	105	T	30	105	W	GRUMPY GUNNY'S	4949 N. LONG LAKE RD, HALE MI 4873	7	5:13:17 PM	5:22:57 PM	\$ -	\$ 304.93	\$ 65.27	\$ 62.84
70906	0	Week3	105	T	31	105	W	Long Lake Bar	5002 N. Main, Long Lake MI 48743 U	7	5:23:19 PM	5:33:29 PM	\$ 109.54	\$ 118.93	\$ 155.76	\$ 147.40
71074	0	Week3	105	T	32	105	W	Hale Eagles	5971 N. M-65, Hale MI 48739 US, Ha	5	5:39:52 PM	5:53:00 PM	\$ 112.82	\$ 154.35	\$ 165.05	\$ 171.64
73392	0	Week3	105	T	33	105	W	DOCKSIDE MARINA	4320 STATE RD, GLENNIE MI 48737 L	0	6:05:10 PM	6:14:50 PM	\$ -	\$ 164.85	\$ -	\$ -
73294	0	Week3	105	T	34	105	W	EAGLE RIDGE GOLF COURSE	3501 STATE RD, GLENNIE MI 48737 L	7	6:16:49 PM	6:26:29 PM	\$ -	\$ 86.42	\$ 92.25	\$ -
73288	0	Week3	105	T	35	105	W	TUBE FORMING	4614 INDUSTRIAL ROW, OSCODA MI 488	7	6:27:05 PM	6:38:21 PM	\$ 88.74	\$ 91.77	\$ 93.98	\$ 96.03
99161	00119	Week3	105	T	36	105	W	ROGERS FOOD PRIDE 4505 F. A.	3257 STATE RD, GLENNIE MI 48737 L	7	6:38:55 PM	6:48:35 PM	\$ 185.12	\$ -	\$ -	\$ -
99062	119	Week3	105	T	37	105	W	ROGER'S FOOD PRIDE 4505	3257 State Rd., Glennie MI 48737 US	7	6:48:35 PM	6:56:57 PM	\$ 32.86	\$ 20.61	\$ 15.29	\$ 15.48
71172	0	Week3	105	T	38	105	W	Glennie Tavern	3229 E. State Rd., Glennie MI 48737	7	6:57:16 PM	7:06:50 PM	\$ 79.39	\$ 93.74	\$ 114.64	\$ 112.94
99126	6	Week3	105	T	39	105	W	Glennie Ace Hardware	3280 State Rd., Glennie MI 48737 US	7	7:07:06 PM	7:11:27 PM	\$ 10.51	\$ 10.51	\$ 10.88	\$ 12.11
71171	0	Week3	105	T	40	105	W	Chat & Chew	3310 State (M-65), Glennie MI 48737	5	7:11:35 PM	7:21:27 PM	\$ 43.90	\$ 44.53	\$ 48.69	\$ 49.36
99031	60	Week3	105	T	41	105	M	BLARNEY CASTLE #380	2541 M-65, CURRAN MI 48728 US	7	7:35:28 PM	7:41:46 PM	\$ 369.20	\$ -	\$ -	\$ 166.91
		Week3	105	T				Alpena Depot	120 E Herman St., Alpena 49707 US		8:26:13 PM	8:26:13 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
42													\$3,418.84	\$3,573.38	\$3,560.23	\$3,271.18