

Acct #	Cust #	Week #	New Rt	New Deli very Day	Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Frequen cy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
7000105	0	Week1	105	F	1	105		RT 105 COD ACCOUNT	120 E Herman St., Alpena 49707 US,	0	6:00:00 AM	6:08:00 AM	\$ -	\$ -	\$ -	\$ -
70524	0	Week1	105	F	2	101	W	J & J Bar & Grille	411 N. Second, Alpena MI 49707 US,	7	7:00:00 AM	7:31:52 AM	\$ 157.71	\$ 317.47	\$ 343.78	\$ 382.58
99152	8	Week1	105	F	3	101	F	ALPENA REGIONAL MEDICAL CENTER	1501 W. Chisholm, Alpena MI 49707	8	7:36:25 AM	7:49:22 AM	\$ 131.06	\$ 143.65	\$ 130.05	\$ 119.54
99052	1	Week1	105	F	4	103	T	APS BESSER ELEMENTARY SCHOOL	375 WILSON ST, Alpena MI 49707 US	7	7:51:44 AM	8:02:44 AM	\$ 37.33	\$ 37.71	\$ 38.11	\$ 43.37
73063	1	Week1	105	F	5	103	W	DENTAL SERVICES	1185 US - 23 NORTH, ALPENA MI 497	7	8:04:13 AM	8:11:31 AM	\$ 52.93	\$ 53.85	\$ 55.41	\$ 57.98
99053	2	Week1	105	F	6	103	T	VP 4150, LLC	4150 US 23 N, ALPENA MI 49707 US,	5	8:13:27 AM	8:38:59 AM	\$ 44.86	\$ 44.86	\$ 45.85	\$ 46.78
99053	5	Week1	105	F	7	103	T	NORTHWOOD SOLUTIONS INC	4040 US - 23 North, Alpena MI 49707	7	8:39:16 AM	8:48:07 AM	\$ 51.04	\$ 51.04	\$ 52.17	\$ 53.23
73316	0	Week1	105	F	8	103	R	MEDILODGE OF ALPENA	301 LONG RAPIDS, ALPENA MI 49707	7	8:52:01 AM	8:54:48 AM	\$ 41.48	\$ 49.38	\$ 52.61	\$ 55.64
99152	10	Week1	105	F	9	103	T	Alpena Orthopaedic Assoc.	401 Long Rapids Plaza, Alpena MI 49	5	8:55:39 AM	8:55:46 AM	\$ 73.26	\$ 50.25	\$ 37.12	\$ 49.01
99152	7	Week1	105	F	10	103	T	LONG RAPIDS FAMILY CARE	393 LONG RAPIDS RD, ALPENA MI 49	5	8:56:45 AM	9:07:31 AM	\$ 68.94	\$ 61.21	\$ 45.00	\$ 45.00
70957	0	Week1	105	F	11	103	T	ALPENA EVENTS COMPLEX	701 Woodward Ave., Alpena MI 4970	1	9:10:27 AM	9:10:35 AM	\$ 46.52	\$ 66.68	\$ 80.67	\$ 72.98
71389	0	Week1	105	F	12	103	T	NORTHERN LIGHTS ARENA	751 WOODWARD, ALPENA MI 49707	1	9:11:11 AM	9:11:20 AM	\$ 214.17	\$ 106.33	\$ 102.61	\$ 246.39
70494	0	Week1	105	F	13	101	W	Alpena Supply Co.	410 S. 11th AVE, ALPENA MI 49707 U	7	9:16:14 AM	9:23:42 AM	\$ 77.90	\$ 80.16	\$ 73.88	\$ 76.15
70613	0	Week1	105	F	14	103	R	Subway- Bagley	13456 Macarthur Rd., Alpena MI 497	5	9:27:08 AM	9:31:06 AM	\$ 31.90	\$ 31.90	\$ 32.81	\$ 33.17
70622	0	Week1	105	F	15	101	F	WOLVERINE STATE CREDIT UNION	1381 N. Bagley St P.O. Box 395, Alpe	5	9:31:31 AM	9:36:53 AM	\$ 75.00	\$ 75.00	\$ 75.76	\$ 76.24
73167	0	Week1	105	F	16	101	W	THUNDER BAY ELECTRIC	1693 M32, ALPENA MI 49707 US, ALI	7	9:39:12 AM	9:42:10 AM	\$ 57.00	\$ 85.88	\$ 61.84	\$ 70.62
70689	0	Week1	105	F	17	103	T	Eye Talk Family Optical	2483 US-23 South, Alpena MI 49707	1	9:48:03 AM	9:55:52 AM	\$ 40.18	\$ 40.18	\$ 41.40	\$ 41.80
70610	0	Week1	105	F	18	103	T	Banner Realty Co.	259 S. Ripley Blvd, Alpena MI 49707	1	9:58:25 AM	10:10:58 AM	\$ 49.90	\$ 49.90	\$ 51.40	\$ 51.90
73527	0	Week1	105	F	19	105	R	POMPEYOS MEXICAN GRILL	1120 S. STATE STREET, ALPENA MI 4	7	10:12:36 AM	10:19:00 AM	\$ 63.43	\$ 64.69	\$ 81.85	\$ 78.83
70556	0	Week1	105	F	20	103	T	Dr. Harkins & Dr. Karsten	224 E. Chisholm Suite A, Alpena MI 4	1	10:21:34 AM	10:21:43 AM	\$ 52.53	\$ 52.53	\$ 54.11	\$ 54.64
73470	0	Week1	105	F	21	103	T	BIGGBY COFFEE	224 E. CHISHOLM STREET, ALPENA MI	7	10:21:43 AM	10:49:59 AM	\$ 71.48	\$ 72.32	\$ 74.62	\$ 75.64
73452	0	Week1	105	F	22	103	T	SHERWIN WILLIAMS	119 E. CHISHOLM ST, ALPENA MI 497	5	10:50:15 AM	11:13:37 AM	\$ 36.29	\$ 36.29	\$ 37.58	\$ 38.10
70673	0	Week1	105	F	23	103	T	The Center Building	109 N. Second Suite 200, Alpena MI	1	11:14:05 AM	11:51:12 AM	\$ 187.39	\$ 189.88	\$ 195.56	\$ 197.45
73355	0	Week1	105	F	24	105	T	THE FRESH PALATE	109 N SECOND, ALPENA MI 49707 US	7	11:51:12 AM	12:00:44 PM	\$ 107.49	\$ 174.38	\$ 261.73	\$ 174.19
73159	0	Week1	105	F	25	103	T	MUDDY PAWS	217 W CHISHOLM, ALPENA MI 49707	5	12:02:12 PM	12:02:20 PM	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00
73222	0	Week1	105	F	26	103	T	THE BLACK SHEEP	113 S 2ND AVE, ALPENA MI 49707 US	5	12:02:43 PM	12:03:02 PM	\$ 41.47	\$ 41.47	\$ 43.26	\$ 43.97
99053	12	Week1	105	F	27	103	T	Employment Services Inc.	110 W. Chisholm St. P.O. Box 832, Al	7	12:03:02 PM	12:06:01 PM	\$ 15.18	\$ -	\$ -	\$ 15.64
70547	0	Week1	105	F	28	103	T	Hospice of Northeastern MI	112 W. CHISHOLM, Alpena MI 49707	1	12:06:04 PM	12:06:09 PM	\$ 27.15	\$ 27.15	\$ 27.97	\$ 28.24
73339	0	Week1	105	F	29	103	T	CAR QUEST	115 LOCKWOOD, ALPENA MI 49707 I	7	12:07:03 PM	12:10:28 PM	\$ 38.73	\$ 38.73	\$ 40.08	\$ 40.68
73063	7	Week1	105	F	30	103	T	ALCONA HEALTH-LINCOLN SCHOOL	309 WEST LAKE ST, ALPENA MI 4970	7	12:13:55 PM	12:14:05 PM	\$ 62.22	\$ 62.22	\$ 63.96	\$ 64.73
		Week1	105	F				Alpena Depot	120 E Herman St., Alpena 49707 US		12:17:10 PM	12:17:10 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
31													\$1,989.55	\$2,140.10	\$2,236.16	\$2,369.49