

Acct #	Cust #	Week #	New Rt	New Deli very Day	Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
71349	0	Week1	105	W	1	103	F	Scenic Riverwood Bar & Restaur	4700 McKinley, Mio MI 48674 US, M	1	6:56:17 AM	7:06:25 AM	\$ 56.02	\$ 57.76	\$ 85.38	\$ 87.53
71296	0	Week1	105	W	2	103	F	Mio Ranger District	107 McKinley Rd., Mio MI 48647 US,	1	9:00:08 AM	9:19:54 AM	\$ 136.27	\$ 136.27	\$ 141.68	\$ 141.68
71295	0	Week1	105	W	3	105	W	Oscoda County Sheriff	301 S MORENCI AVE, Mio MI 48647 l	5	9:22:45 AM	9:33:18 AM	\$ 42.97	\$ 37.82	\$ 58.59	\$ 48.15
71308	0	Week1	105	W	4	103	F	Mike's Auto & Glass	525 S. Morenci Ave P.O.Box 532, Mic	7	9:34:15 AM	9:48:33 AM	\$ 32.39	\$ 41.84	\$ 46.08	\$ 55.83
99082	11	Week1	105	W	5	103	F	Sunrise Convenience Store #28	300 S Morenci, Mio MI 48647 US, Mi	7	9:49:20 AM	10:12:41 AM	\$ 64.77	\$ 58.34	\$ 66.32	\$ 70.06
71307	0	Week1	105	W	6	103	F	Blair's Service	210 S. M-33, Mio MI 48647 US, Mio I	5	10:13:13 AM	10:16:30 AM	\$ 35.00	\$ 36.04	\$ 37.55	\$ 38.28
99046	9	Week1	105	W	7	105	M	Alpena Oil - Mio	222 MORENCI AVE., Mio MI 48647 U	6	10:16:43 AM	10:26:41 AM	\$ 118.89	\$ 158.71	\$ 236.85	\$ 157.00
71263	0	Week1	105	W	8	102	M	MDOT-Mio	305 W. M-72 P.O. Box 437, Mio MI 4	0	10:27:46 AM	10:37:26 AM	\$ -	\$ -	\$ -	\$ -
71261	0	Week1	105	W	9	105	W	MDOT MIO	1163 M-72 P.O. Box 437, Mio MI 486	1	10:39:26 AM	10:50:57 AM	\$ 117.93	\$ 117.93	\$ 121.91	\$ 123.23
71301	0	Week1	105	W	10	103	F	Luzerne Express	3535 W. Park (M-72), Luzerne MI 48	7	10:58:30 AM	11:14:21 AM	\$ 168.03	\$ 207.27	\$ 227.84	\$ 177.43
73404	9	Week1	105	W	11	103	F	THUNDER BAY HEALTH-MIO	1110 W 8TH STREET, MIO MI 48647 I	5	11:23:03 AM	11:23:09 AM	\$ -	\$ -	\$ 51.28	\$ 52.61
71303	0	Week1	105	W	12	103	F	Pioneer Store	432 North Mt.Tom Rd., Mio MI 4864	5	11:25:52 AM	11:33:12 AM	\$ 38.37	\$ 38.37	\$ 39.38	\$ 39.89
99161	115	Week1	105	W	13	103	F	FAMILY FARE #1508 FIRST AID	305 MORENCI POB 549, MIO MI 486	7	11:33:45 AM	11:43:25 AM	\$ -	\$ -	\$ -	\$ 136.23
99061	115	Week1	105	W	14	103	F	FAMILY FARE #1508	305 MORENCI PO BOX 549, MIO MI 4	7	11:43:25 AM	12:02:54 PM	\$ 86.11	\$ 96.20	\$ 78.81	\$ 82.24
71313	0	Week1	105	W	15	103	F	Dwaynes Precision Collision	33 W. Troyer, Mio MI 48647 US, Mio	7	12:05:48 PM	12:19:26 PM	\$ 39.48	\$ 32.95	\$ 35.00	\$ 35.00
73513	0	Week1	105	W	16	103	F	THE FARM KITCHEN	50 W. KITTLE ROAD, MIO MI 48647 L	7	12:20:30 PM	12:27:00 PM	\$ 53.29	\$ 54.20	\$ 58.46	\$ 56.71
73308	0	Week1	105	W	17	103	F	HIGHLAND LUMBER	693 E KITTLE RD, MIO MI 48647 US, I	5	12:28:37 PM	12:35:47 PM	\$ 67.70	\$ 69.09	\$ 73.54	\$ 76.97
73404	7	Week1	105	W	18	103	F	THUNDER BAY HEALTH-FAIRVIEW	1910 E. MILLER RD., FAIRVIEW MI 48	7	12:41:03 PM	12:44:18 PM	\$ 47.41	\$ 47.41	\$ 48.33	\$ 49.23
99080	8	Week1	105	W	19	103	F	MERCANTILE BANK	1979 E. MILLER RD, FAIRVIEW MI 48	5	12:44:32 PM	12:49:21 PM	\$ 15.20	\$ 16.60	\$ 19.85	\$ 17.23
71346	0	Week1	105	W	20	103	F	CLIFF'S FAIRVIEW GARAGE	1998 E. MILLER RD. PO BOX 224, FAI	7	12:49:29 PM	1:08:16 PM	\$ 55.59	\$ 48.37	\$ 49.37	\$ 55.90
71342	0	Week1	105	W	21	105	W	Fairview Enterprises	4701 E MILLER RD M-72, Fairview MI	0	1:13:53 PM	1:47:31 PM	\$ 155.11	\$ 143.42	\$ 201.32	\$ 248.52
70753	0	Week1	105	W	22	105	M	Beaver Lake IGA	9543 M-65, Lachine MI 49753 US, La	5	2:09:24 PM	2:15:20 PM	\$ 35.00	\$ 35.00	\$ 35.95	\$ 36.33
73376	0	Week1	105	W	23	103	F	PAPPY'S PUB	6449 M-65, LACHINE MI 49753 US, L	5	3:59:41 PM	3:59:52 PM	\$ 68.44	\$ 81.61	\$ 86.04	\$ 78.87
70540	0	Week1	105	W	24	103	F	Mid-Pointe Convenience	4199 Werth Rd., Alpena MI 49707 U	1	4:12:15 PM	4:18:03 PM	\$ 38.94	\$ 39.21	\$ 40.79	\$ 41.32
73227	0	Week1	105	W	25	105	W	EVERETT GOODRICH INC	3851 WERTH RD, ALPENA MI 49707 I	5	4:19:10 PM	4:26:02 PM	\$ 34.30	\$ 35.05	\$ 35.29	\$ 36.88
70619	0	Week1	105	W	26	105	W	GOODRICH TRUCKING	3851 WORTH ROAD, Alpena MI 4970	7	4:26:02 PM	4:29:22 PM	\$ 31.59	\$ 26.61	\$ 25.00	\$ 35.63
70624	0	Week1	105	W	27	103	T	Benjey Machine Shop	2293 Werth Rd., Alpena MI 49707 U	1	4:33:53 PM	4:53:13 PM	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00
99052	8	Week1	105	W	28	103	T	APS LINCOLN ELEMENTARY SCHOOL	2373 Gordon Rd., Alpena MI 49707 L	5	4:53:30 PM	4:53:38 PM	\$ 33.98	\$ 42.59	\$ 57.94	\$ 64.51
71433	0	Week1	105	W	29	103	T	NICK'S SOUTHSIDE DINER	3023 US 23 South, Alpena MI 49707	7	4:54:37 PM	4:54:55 PM	\$ 45.65	\$ 42.46	\$ 46.56	\$ 45.78
99103	7	Week1	105	W	30	101	F	ADMIRAL #5867	2520 US HIGWAY 23 S, ALPENA MI 4	7	4:55:41 PM	5:07:23 PM	\$ 15.00	\$ 15.00	\$ 15.00	\$ 16.43
70711	0	Week1	105	W	31	101	F	Bogarts Tavern	2085 Werth Rd., Alpena MI 49707 U	5	5:08:05 PM	5:17:09 PM	\$ 75.40	\$ 88.31	\$ 84.92	\$ 98.18
		Week1	105	W				Alpena Depot	120 E Herman St., Alpena 49707 US		5:25:47 PM	5:25:47 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
32													\$1,743.84	\$1,839.42	\$2,140.01	\$2,238.64