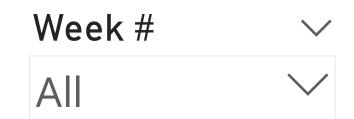


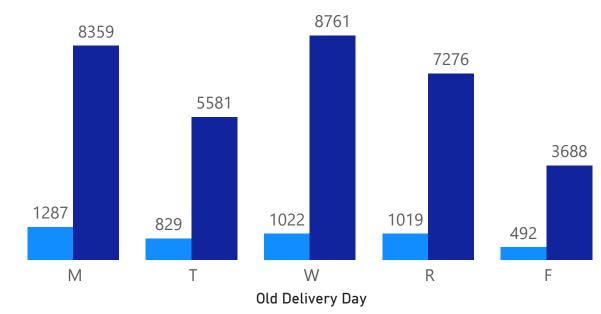
# of Stops per RtDay

New Rt	M	Τ	W	R	F	Total
3	35	33	27	24	30	148
13	40	28	25	36	32	154
23	30	25	29	26	35	144
32	33	35	30	30	30	158
38	27	29	18	35	32	141



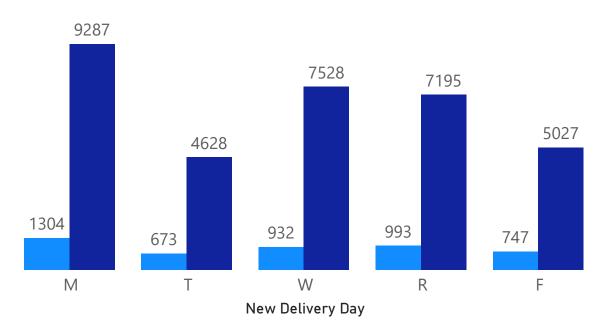
#### **Garment Distribution**

Average Garments Processed
 Total Garment Inventory



#### **Garment Distribution**

Average Garments ProcessedTotal Garment Inventory



Average Pieces processed of Retape Accounts

Total Garment inventory of Retape Accounts

1711

11055

Average Underwash of Retape Accounts

Total # Of accounts Needing Retaping

66.60%

106

Garment Accounts Changing Day Only

60

Garment Accounts
Changing Routes Only

12

Garment Accounts
Changing Both Route and
Day

34
Garment Accounts Not changing

120

#### Average Revenue Avg Summer RevenueAvg Winter Revenue \$12.73K \$3.1K Avg Summer Revenue Revenue \$2.1K \$1.9K \$2.2K \$1.9K \$9.85K \$0.9K \$1.1K \$1K Avg Winter Revenue \$0K W M R New Delivery Day # Of Customers Avg Week Hours New Rt Week# All 43.34 Hours Breakdown ● Hours Travel ● Hours Of Service Typical Garment Load 10 9.39 8.92 Avg Garments ProcessedGarment Inventory 8.71 8.19 8.13 5.0 4.8 4.3 5.9 2020 Hours 4.6 1850 # of stops 969 4.4 3.9 3.9 388 3.5 255 3.0 178

0

M

W

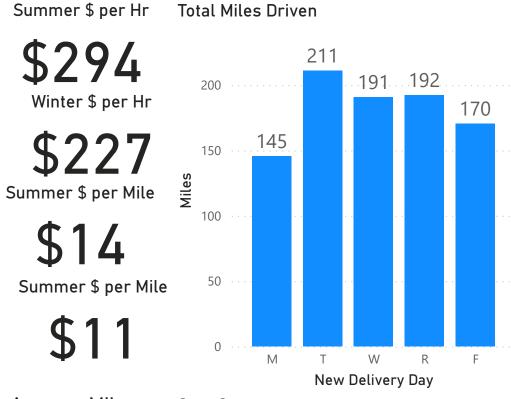
New Delivery Day

F

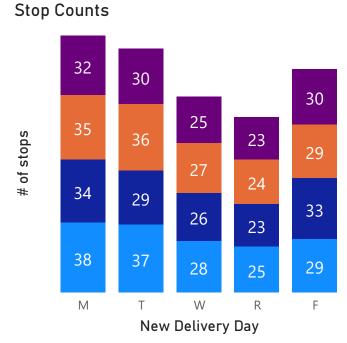
M

W

New Delivery Day







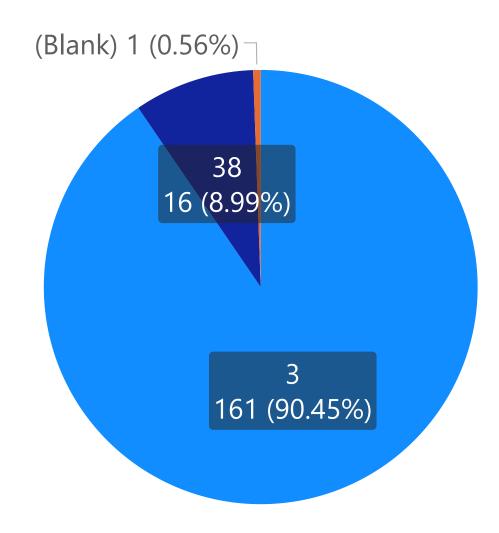
Old Rt#

(Blank)

338

# 178

# New Route Composition of old routes



#### Average Revenue Summer \$ per Hr Total Miles Driven Avg Summer RevenueAvg Winter Revenue \$12.85K 227 226 Avg Summer Revenue \$2.9K Winter \$ per Hr 200 Revenue 174 \$2.1K \$2.0K \$2.0K \$2.0K \$10.29K 126 122 \$1K Summer \$ per Mile Avg Winter Revenue 100 \$0K W M R New Delivery Day # Of Customers Summer \$ per Mile Avg Week Hours New Rt Week# 13 All 36.42 205 Hours Breakdown W New Delivery Day ● Hours Travel ● Hours Of Service Average Miles **Stop Counts** Typical Garment Load Between Stops 8.94 8.63 Avg Garments ProcessedGarment Inventory 8.08 6.35 33 6.02 4.3 5.1 3.7 **Average Daily** 34 stops Miles 35 # of stops 46 24 3.8 069 3.4 37 558 408 33 393 25 35 4.3 4.3 24 3.8 23 2.6 2.5 48 37 0 M W F M M

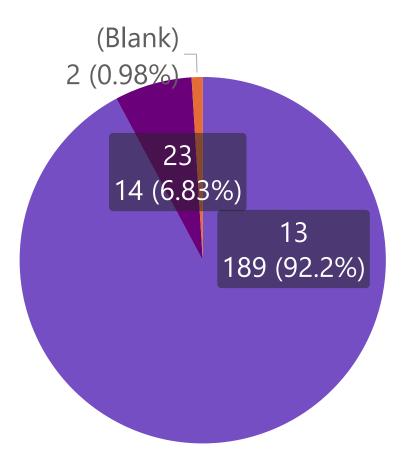
New Delivery Day

New Delivery Day

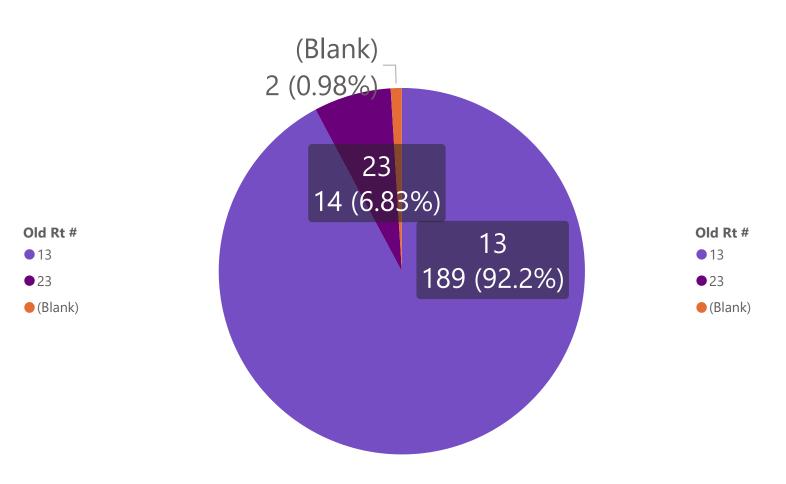
New Delivery Day

205

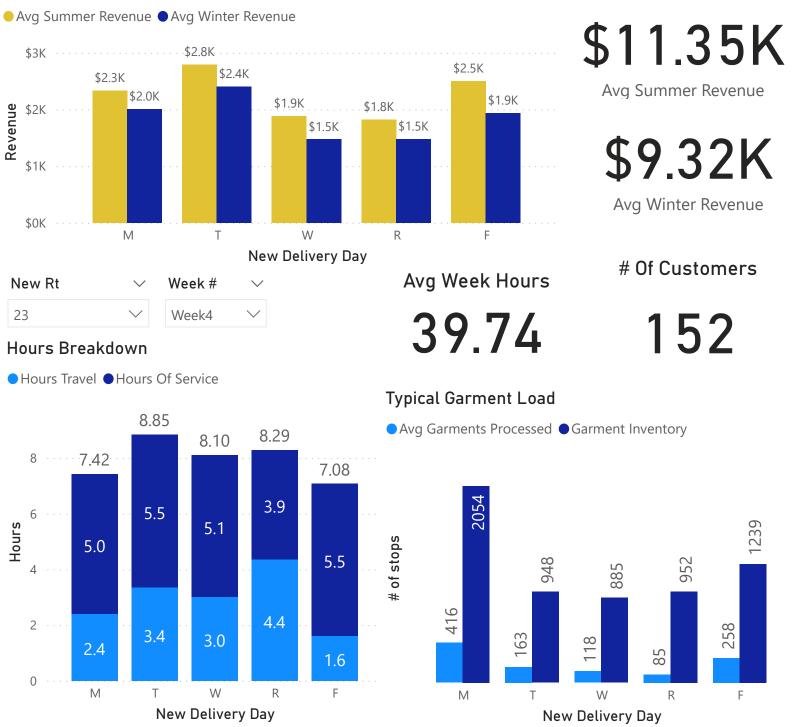
## New Route Composition of old routes



## New Route Composition of old routes



# Average Revenue Avg Summer Revenue



Summer \$ per Hr

\$286

Winter \$ per Hr

\$234

Summer \$ per Mile

\$16 Summer \$ per Mile

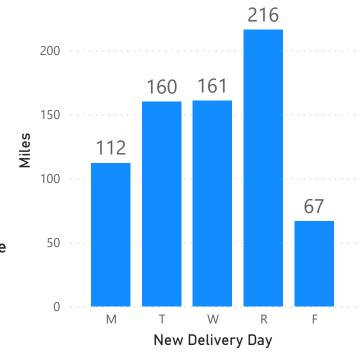
\$13

Average Miles Between Stops

Average Daily Miles

143

**Total Miles Driven** 



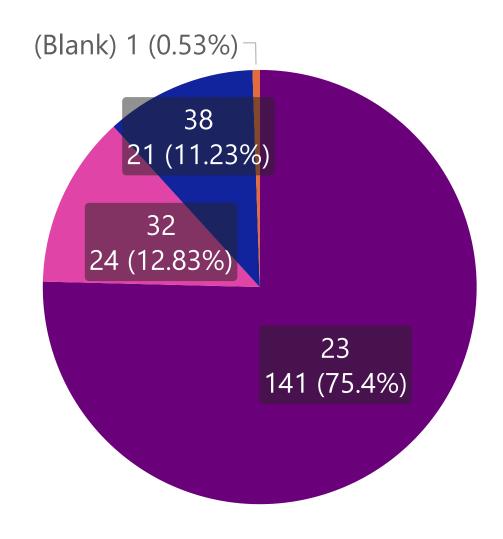
**Stop Counts** 



23

# 187

New Route Composition of old routes





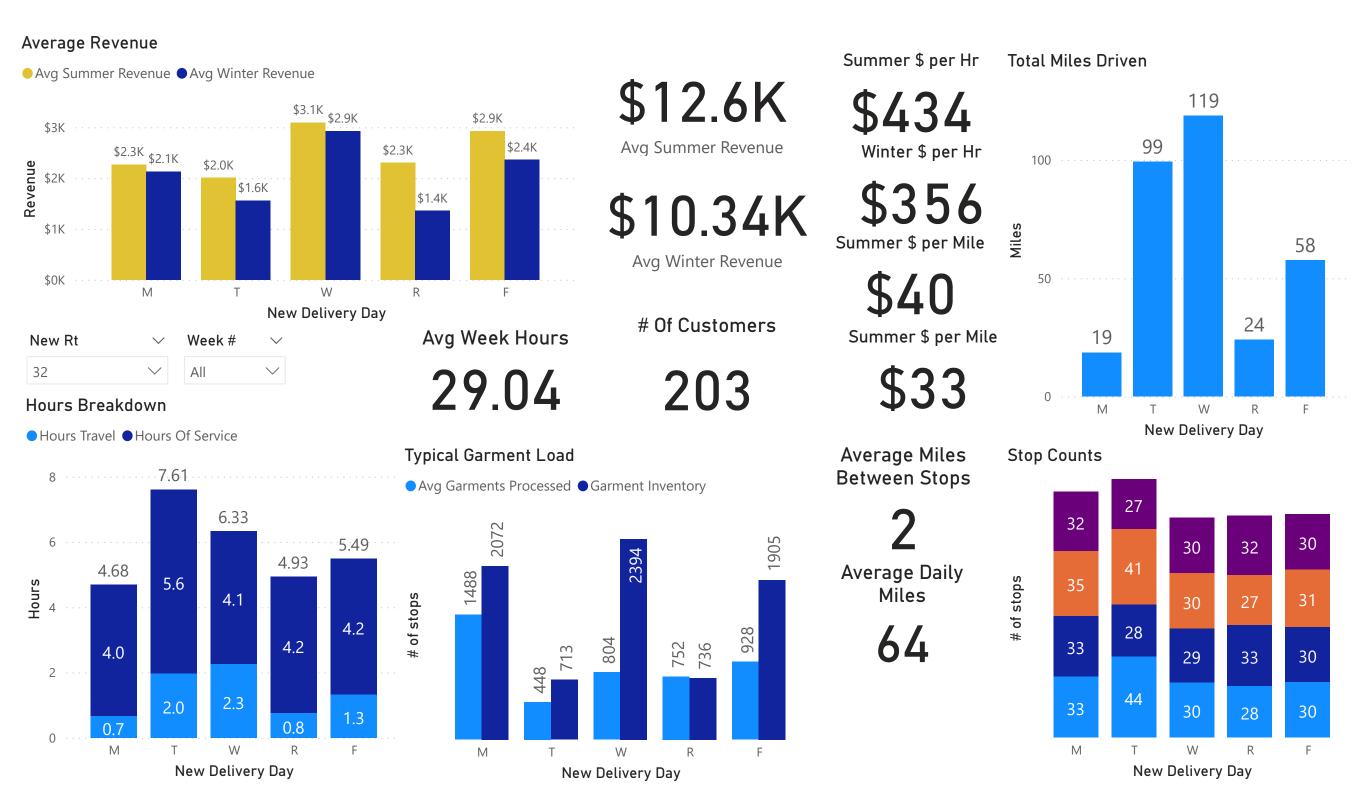
Old Rt#

2332

**38** 

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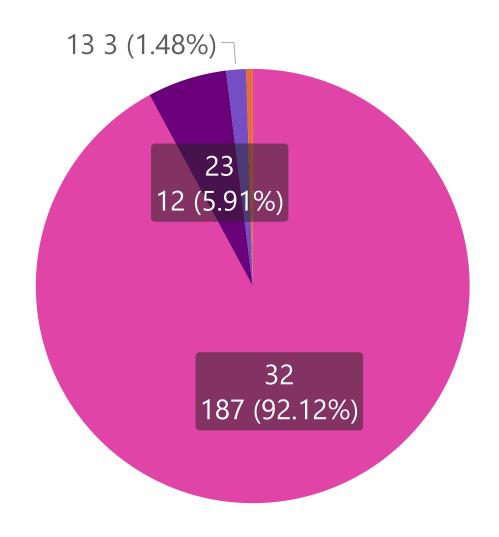
 $\vee$ 



32

203

# New Route Composition of old routes







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2313

#### Average Revenue Summer \$ per Hr Total Miles Driven Avg Summer RevenueAvg Winter Revenue \$10.97K 150 139 \$3K · · · · · 122 \$2.3K \$2.1K \$2.0K Avg Summer Revenue Winter \$ per Hr \$2.2K \$2.0K \$1.9K \$1.7K \$1.8K \$1.9K Revenue 103 100 \$9.72K \$1K Summer \$ per Mile Avg Winter Revenue \$0K W M R 50 New Delivery Day # Of Customers Summer \$ per Mile Avg Week Hours New Rt Week# 38 All 37.16 203 Hours Breakdown W New Delivery Day ● Hours Travel ● Hours Of Service Typical Garment Load Average Miles **Stop Counts** Between Stops 8.50 8.44 Avg Garments ProcessedGarment Inventory 8 7.41 6.99 2067 5.83 1891 6 5.2 **Average Daily** 5.7 of stops Hours 1507 4.5 Miles # of stops 4.7 30 27 3.6 992 756 27 2 . . . 30 3.3 3.0 2.8 2.3 2.2

W

New Delivery Day

0

Μ

W

New Delivery Day

F

M

115

R

33

36

36

36

W

New Delivery Day

24

М

28

35

28

36

99

# of Accounts on New Route

38

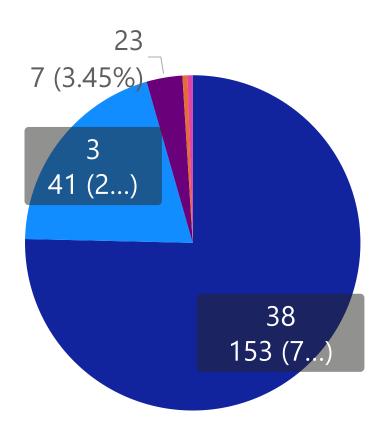
New Rt

203

\$2.35K

Sum Distinct Account Summer Revenue

#### New Route Composition of old routes



## New Route Composition of old routes

