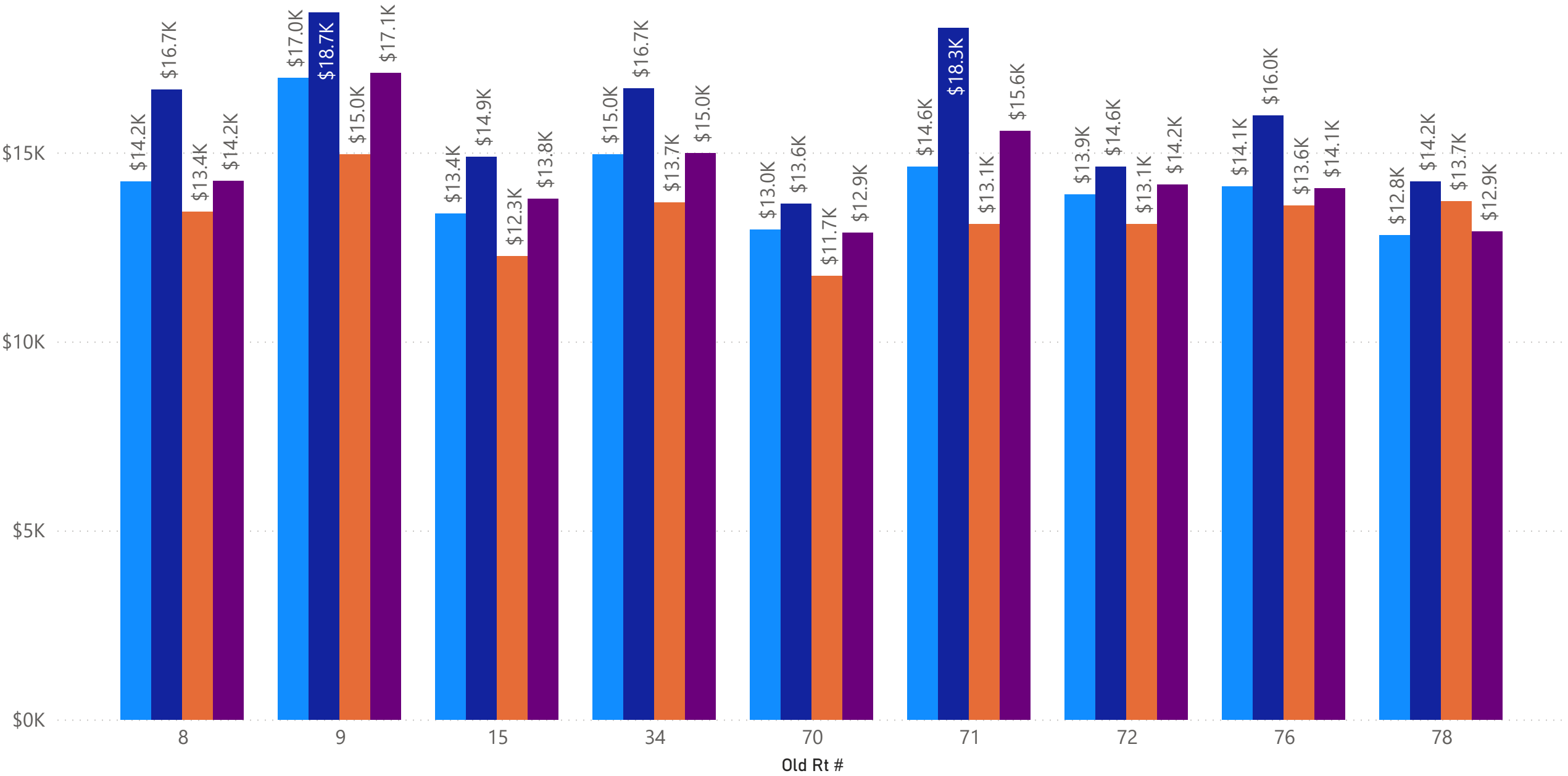


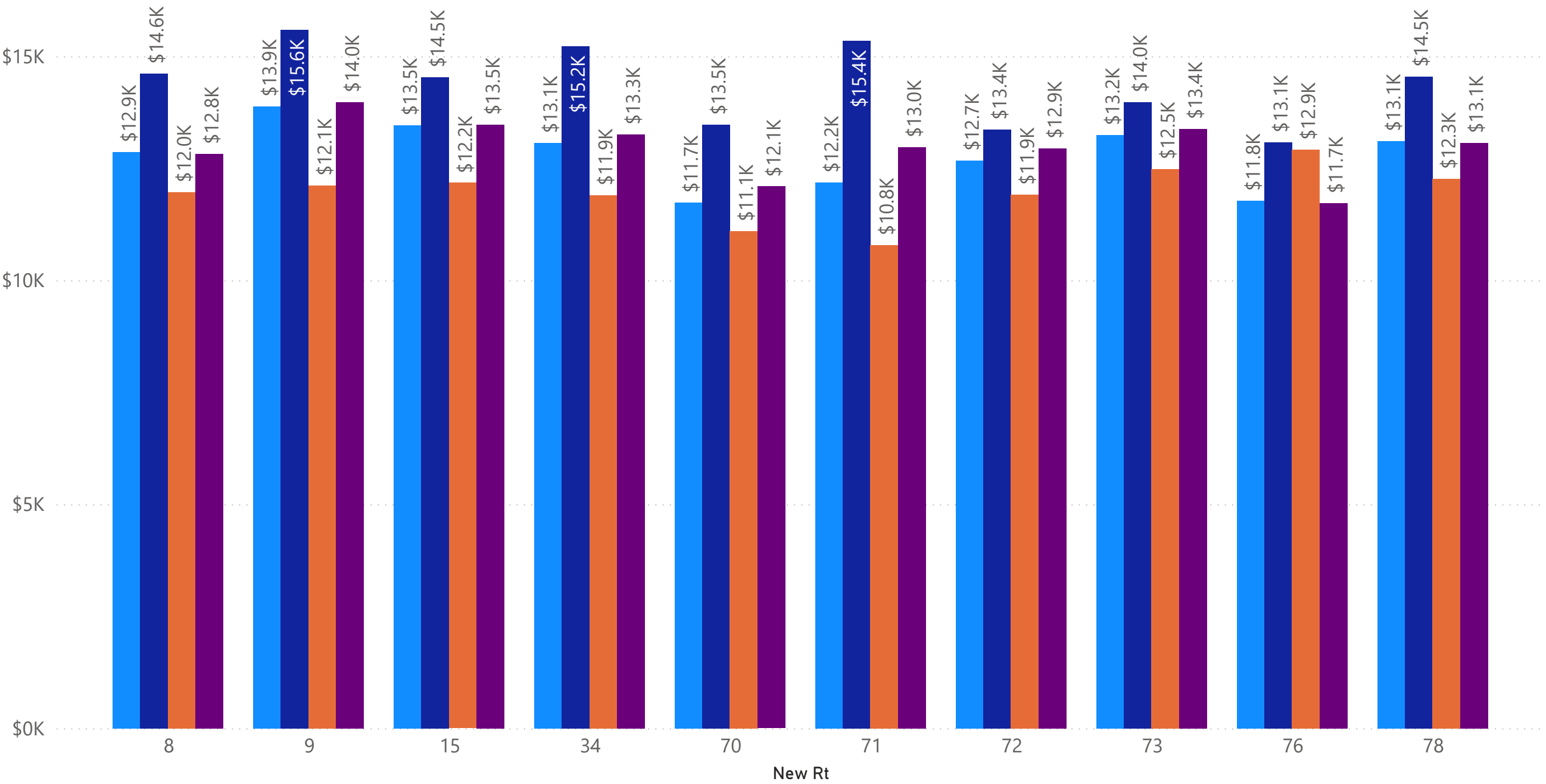
Current Route Revenue Distribution

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



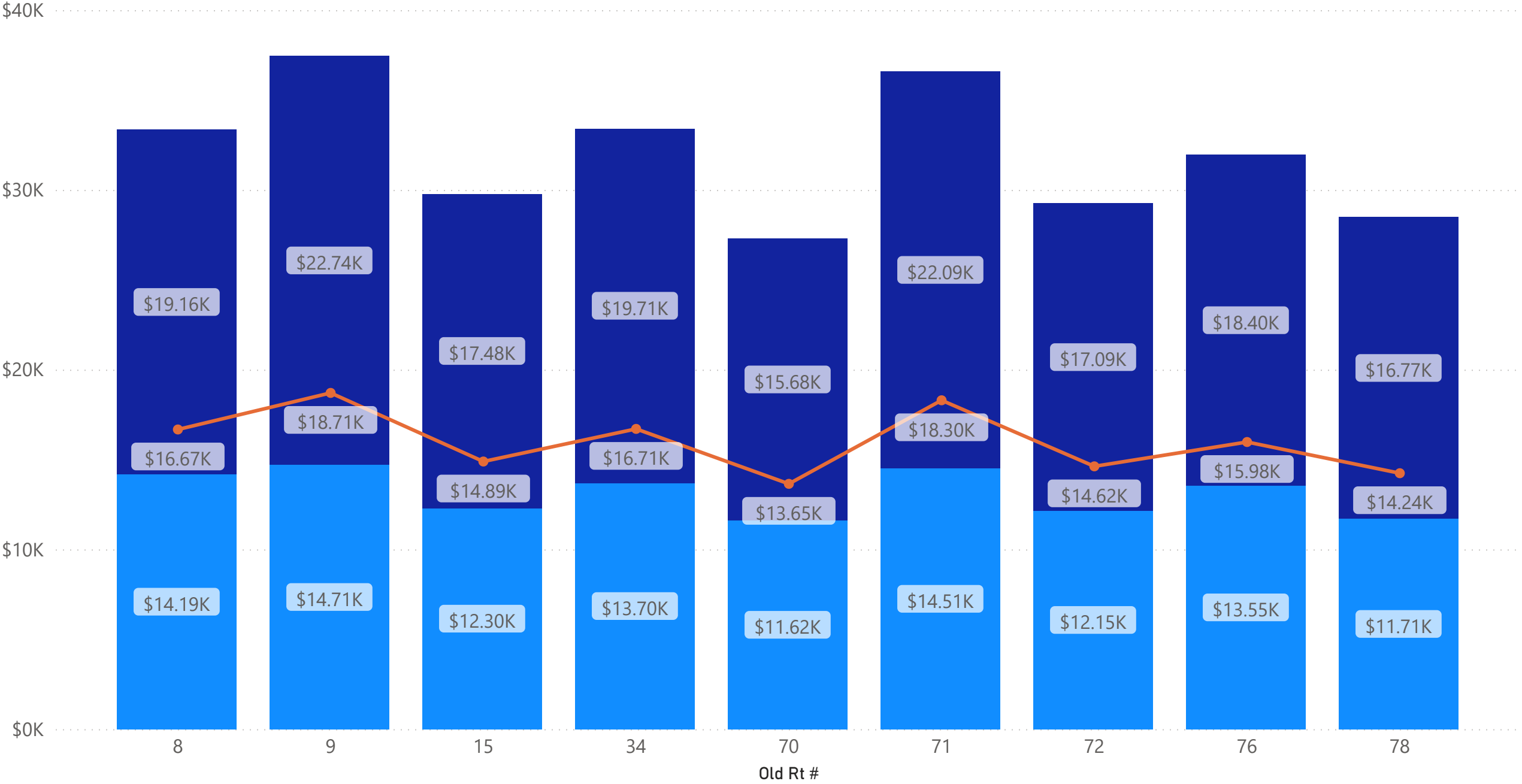
After Reroute Revenue Distribution

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



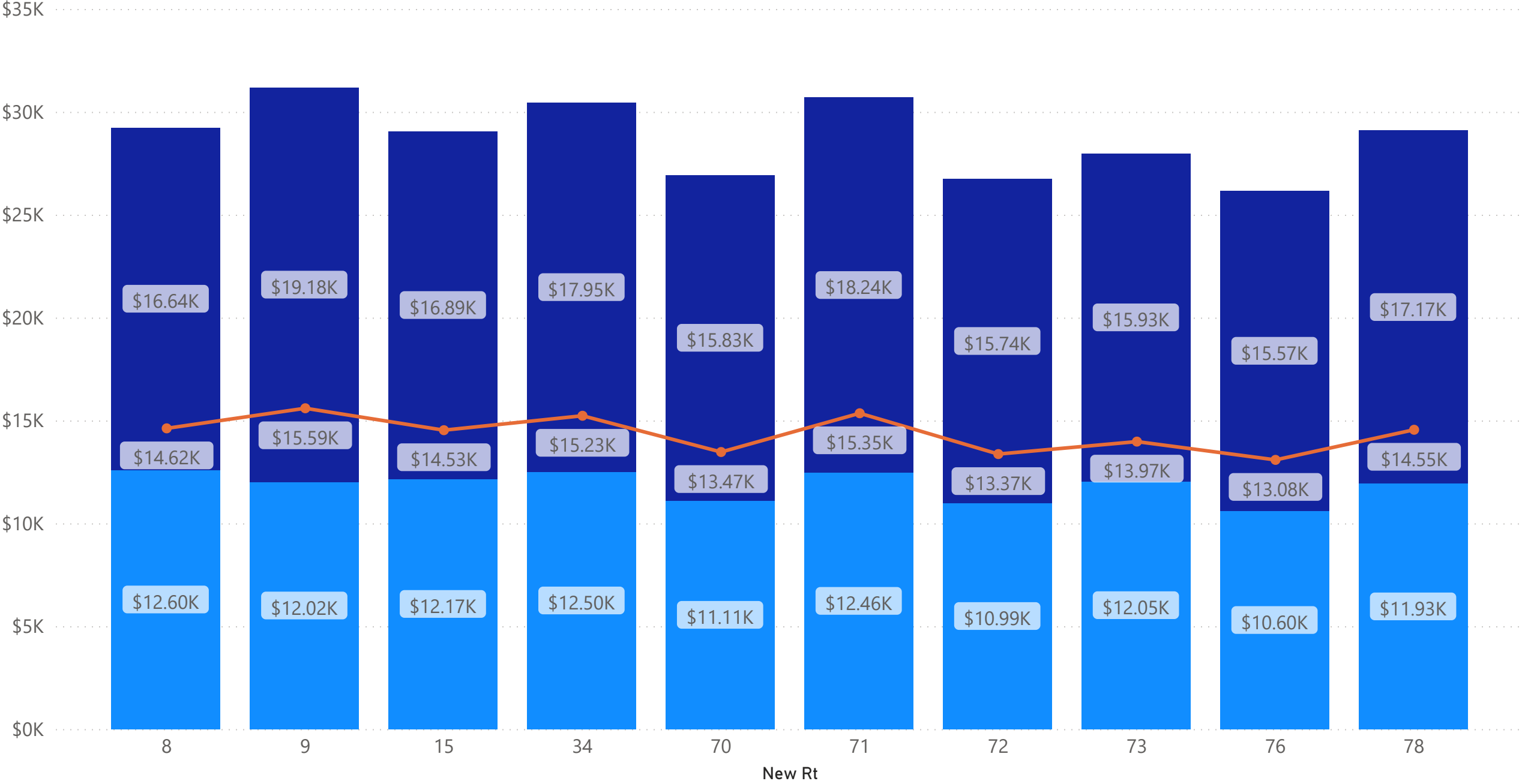
Current Route Revenue Deviation

● Avg Q2 Low Revenue Deviation ● Avg Q2 High Revenue Deviation ● Avg Q2 Revenue



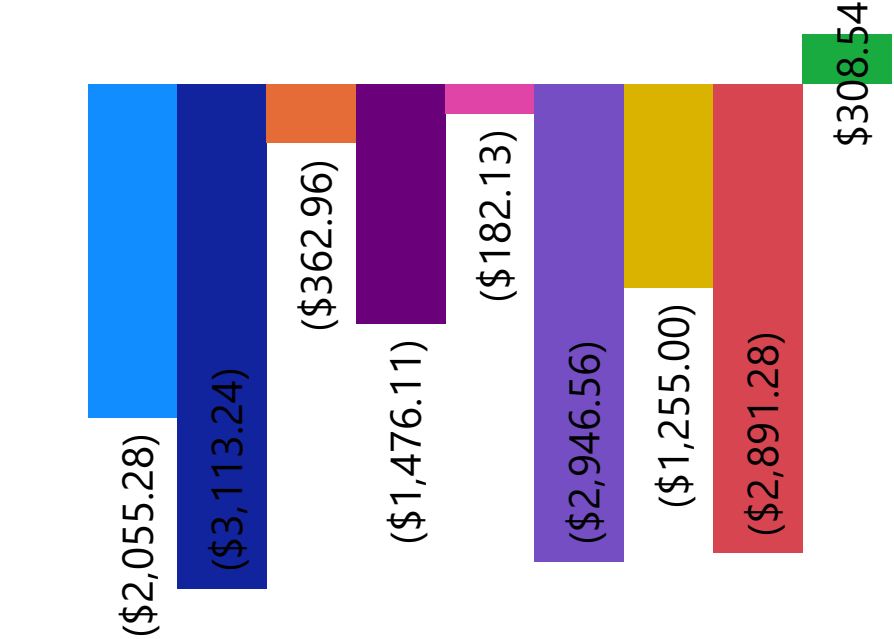
New Route Revenue Deviation

● Avg Q2 Low Revenue Deviation ● Avg Q2 High Revenue Deviation ● Avg Q2 Revenue

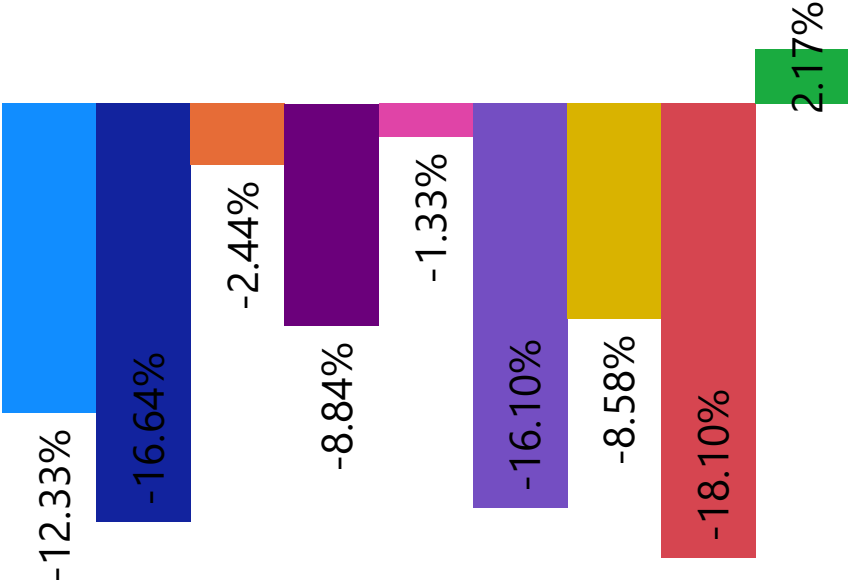


After Reroute Revenue \$ Gained/Lost

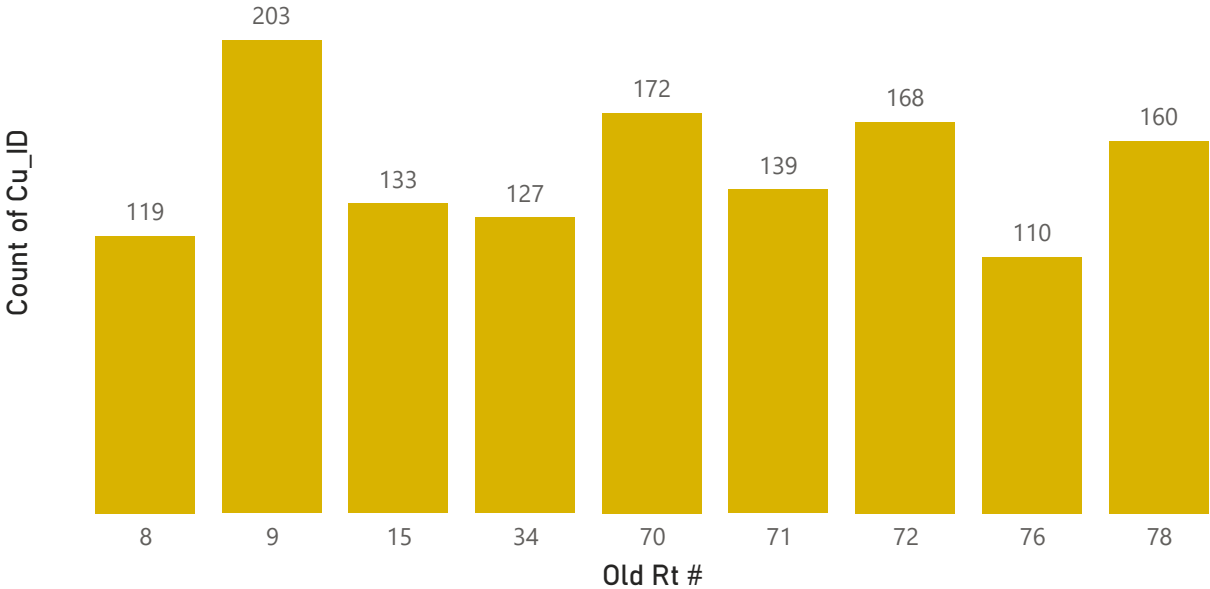
- Rt 8
- Rt 9
- Rt 15
- Rt 34
- Rt 70
- Rt 71
- Rt 72
- Rt 76
- Rt 78



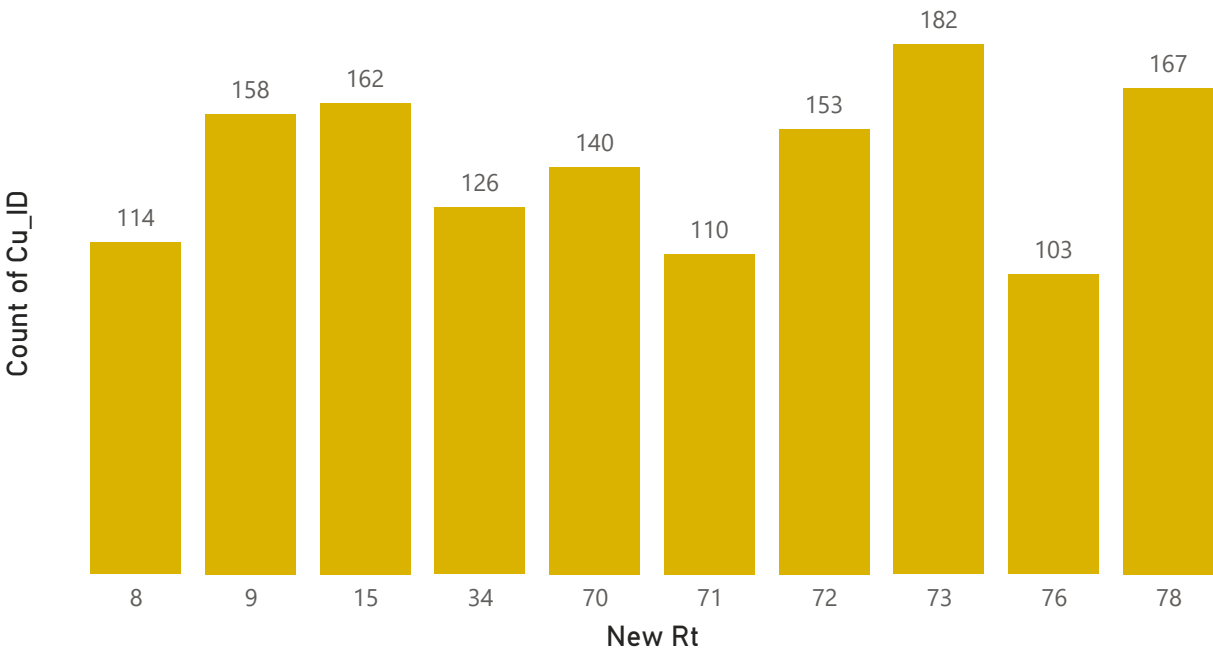
After Reroute Revenue % Change



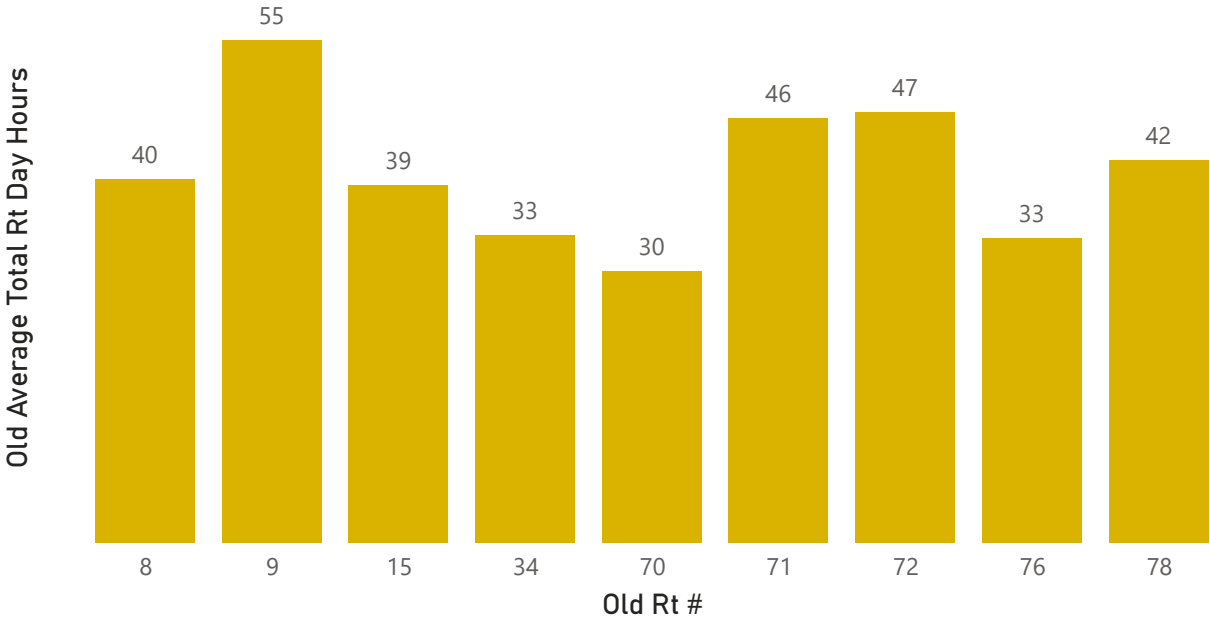
Average Weekly Hours per Route



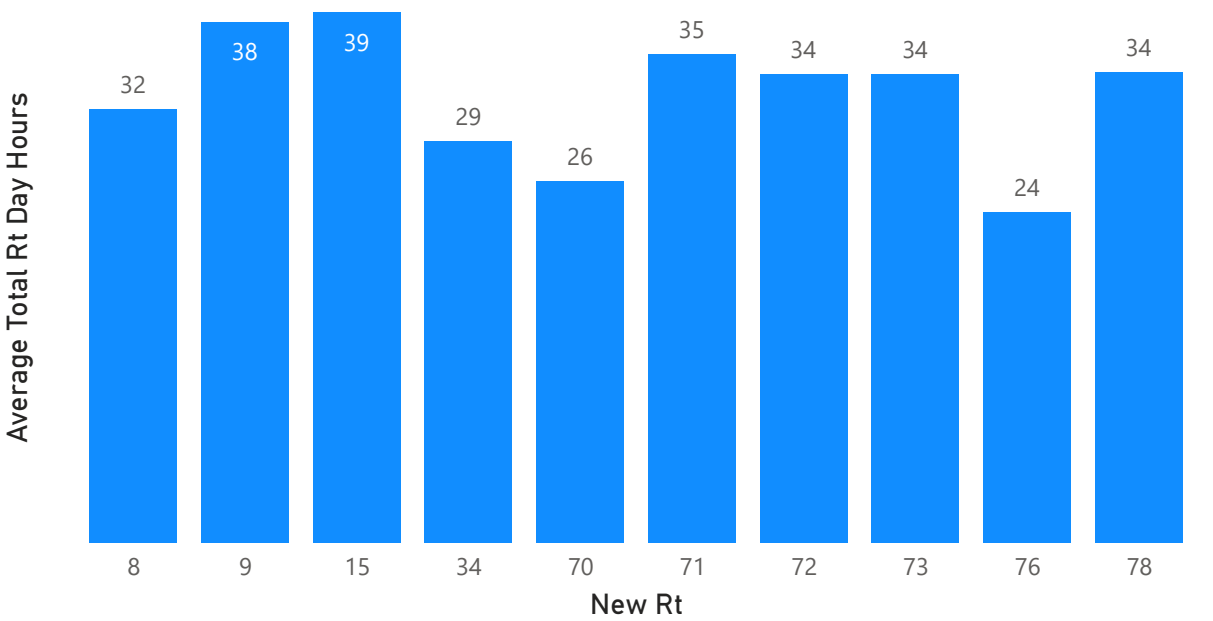
Average Weekly Hours per Route



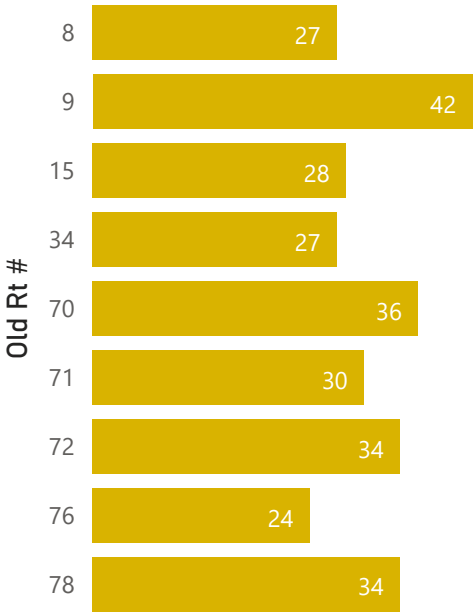
Average Weekly Hours per Route



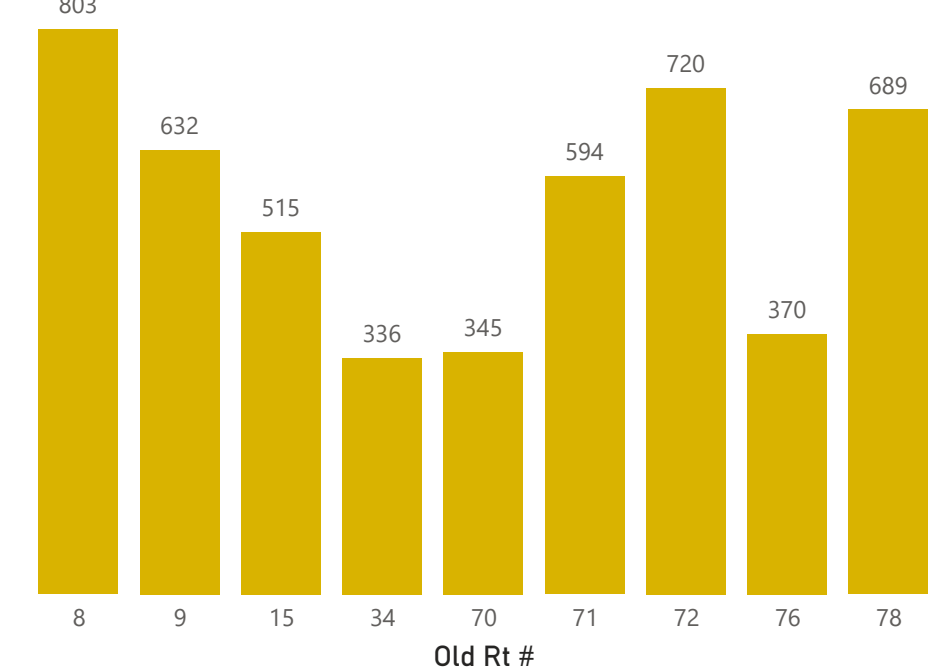
Average Weekly Hours per Route



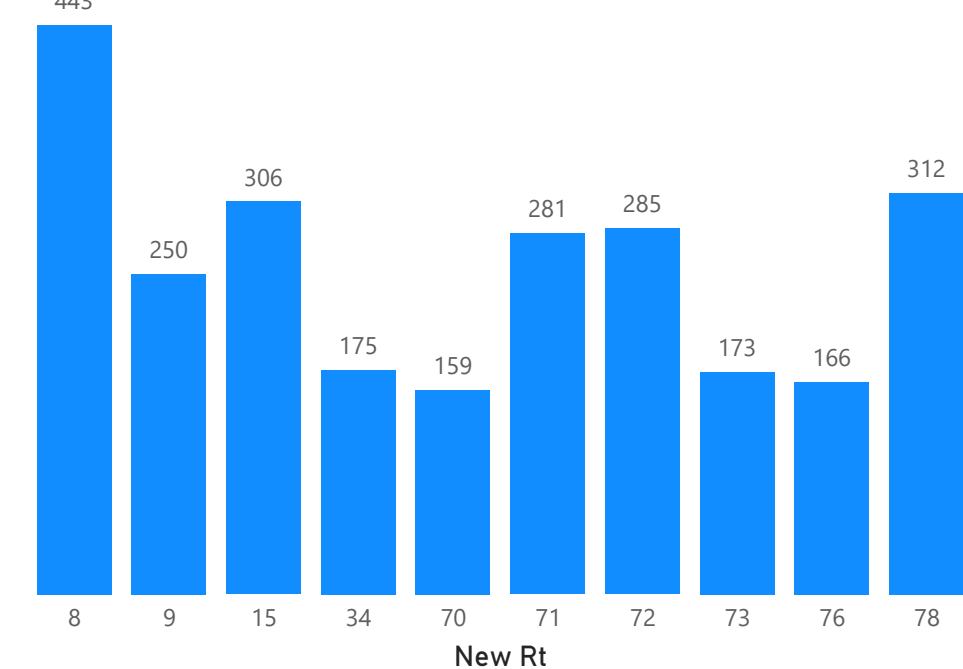
Average Current Daily Stop count



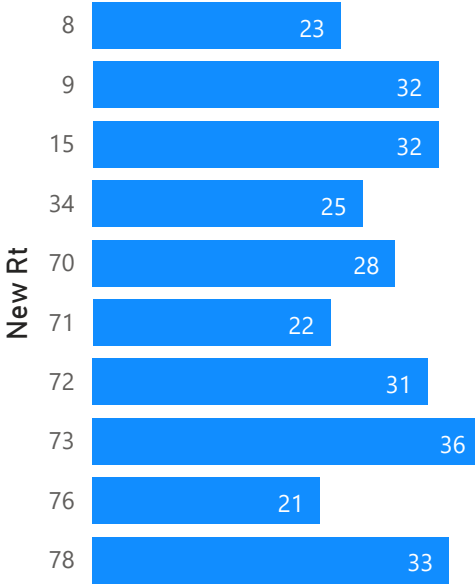
Average Current Weekly Miles



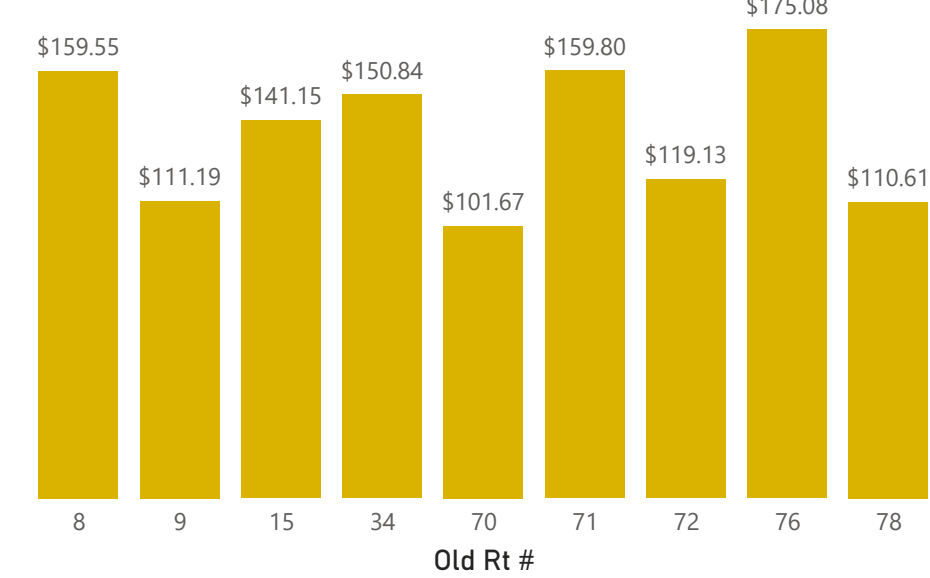
Average Total Miles by New Rt



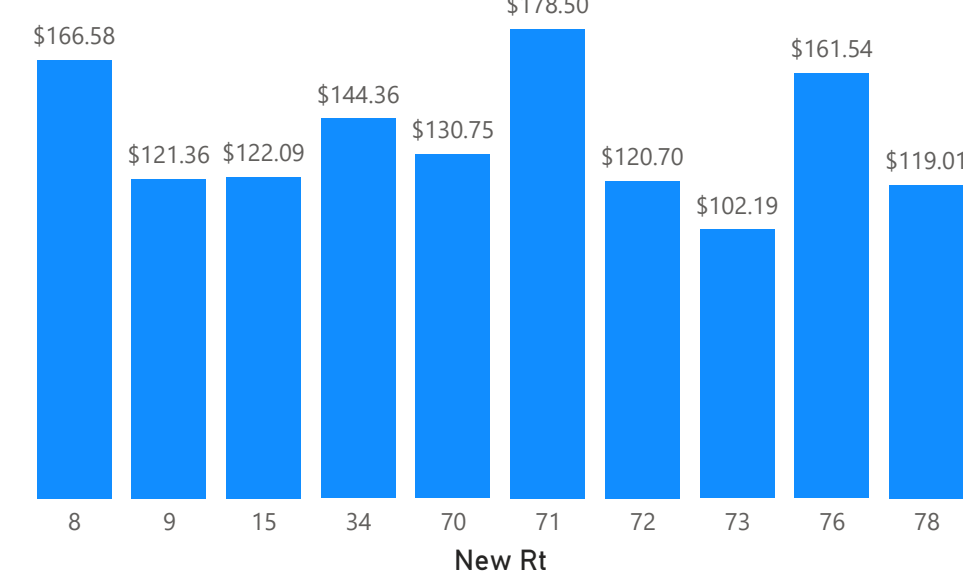
Average New Daily Stop count



Average Current Stop Size (Q2)

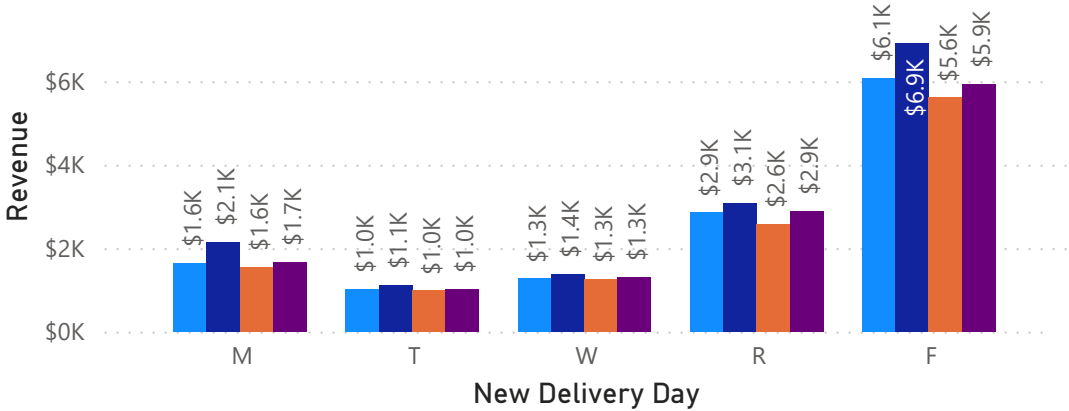


Average New Stop Size (Q2)



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt

Week #

Avg Week Hours

31.50

-26.21%

Rt 8 Hours %Change

\$12.86K

Q1 Revenue

-1.60%

Rt 8 Q1 %Change

\$14.62K

Q2 Revenue

-4.18%

Rt 8 Q2 %Change

\$11.97K

Q3 Revenue

-1.66%

Rt 8 Q3 %Change

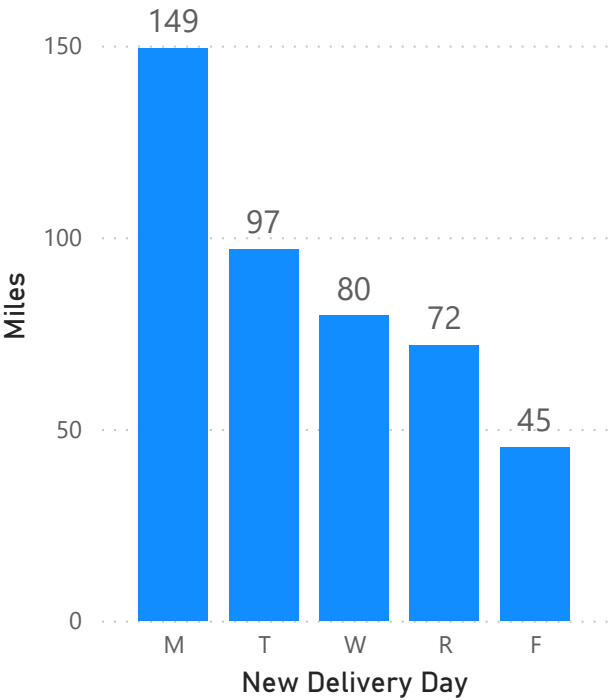
\$12.83K

Q4 Revenue

-1.58%

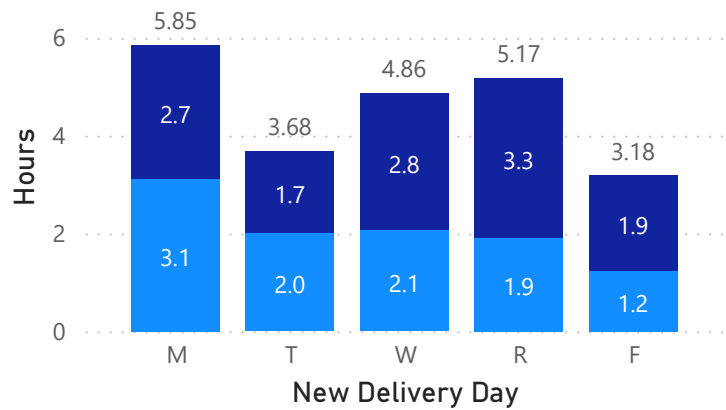
Rt 8 Q4 %Change

Total Miles Driven



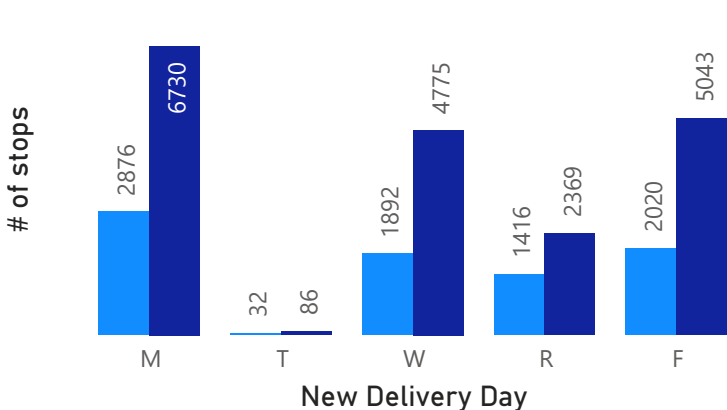
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



Of Customers

114

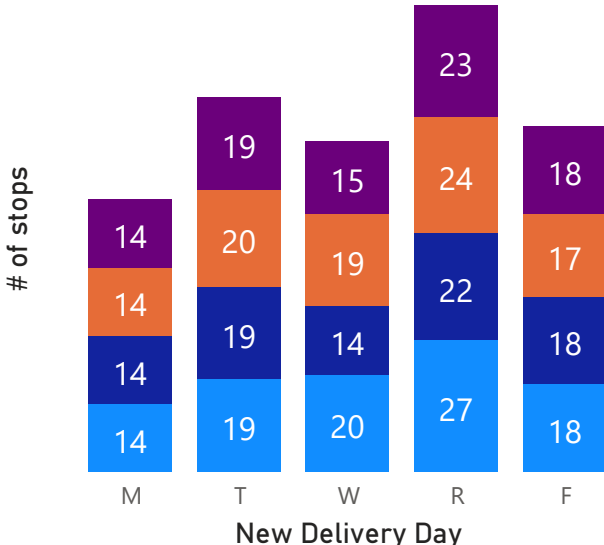
Average Miles Between Stops

6

Average Daily Miles

89

Stop Counts



Total # of Accounts

of New Accounts

of Accounts Leaving Route

114

(Blank)

23

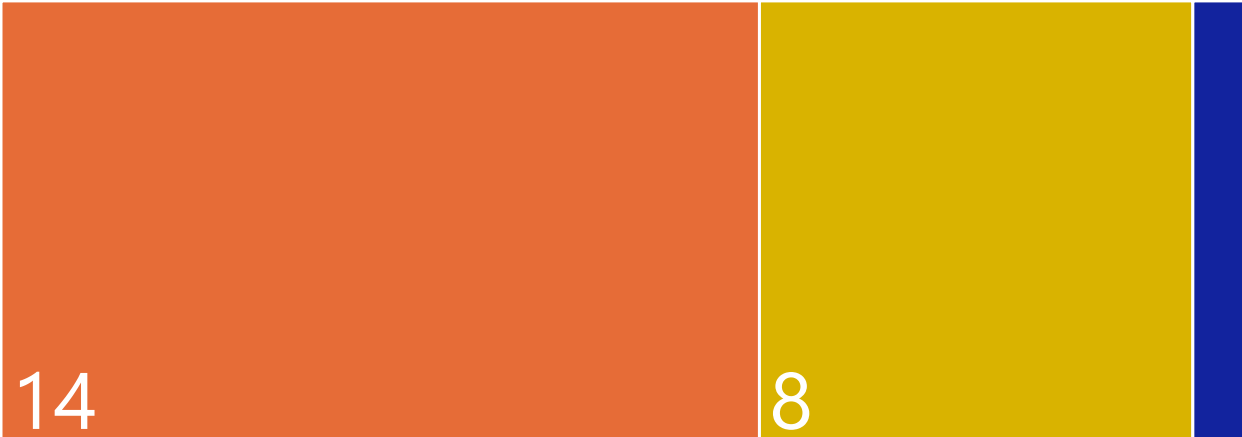
Origin of accounts Comprising New Route

Old Rt # 8



Destination of Accounts Leaving Original Route

New Rt 34 78 73

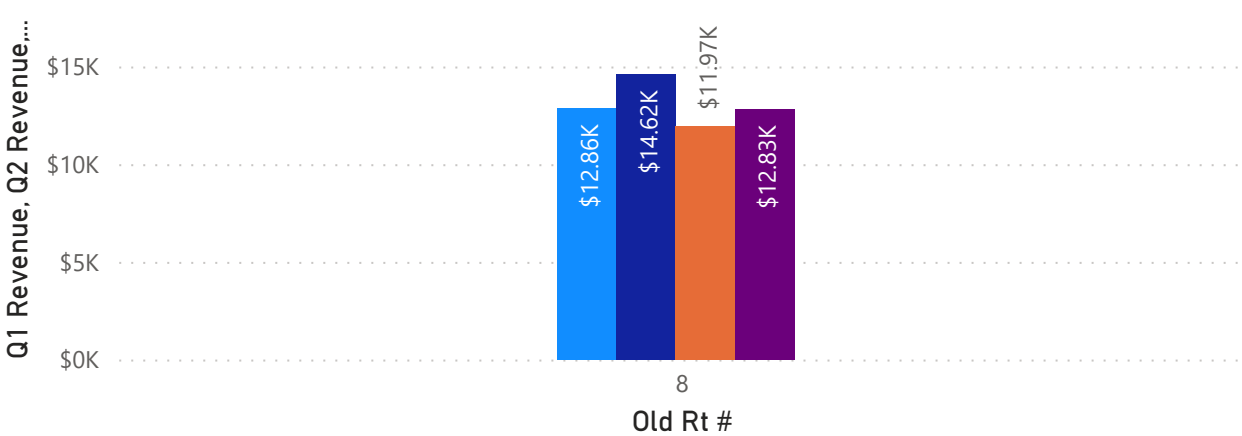


New Rt

8

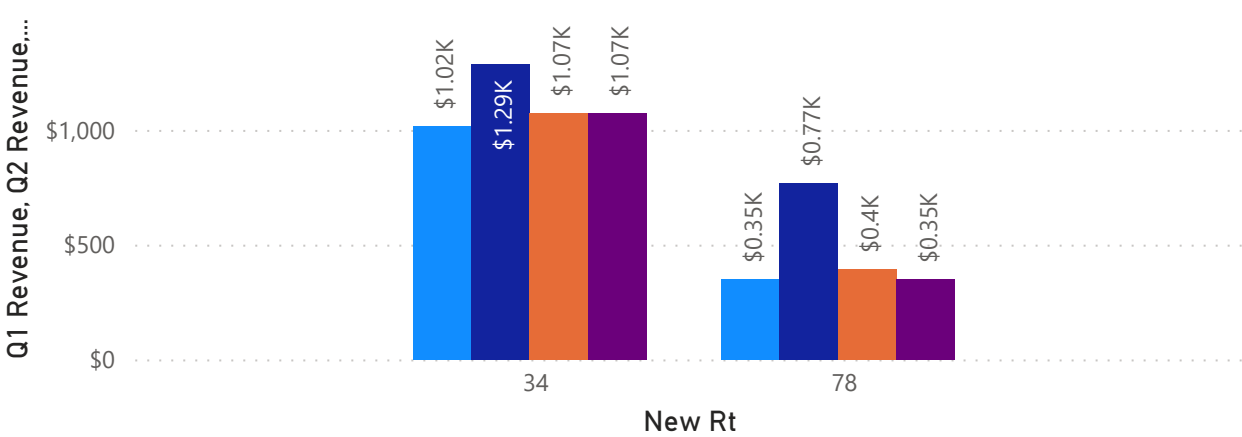
Origin of Revenue Comprising New Route

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



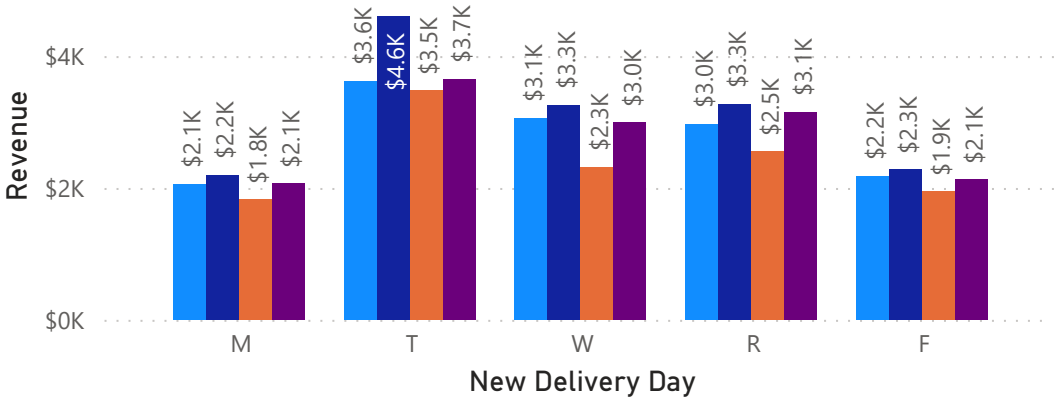
Destination of Revenue Leaving Original Route

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt
9

Avg Week Hours

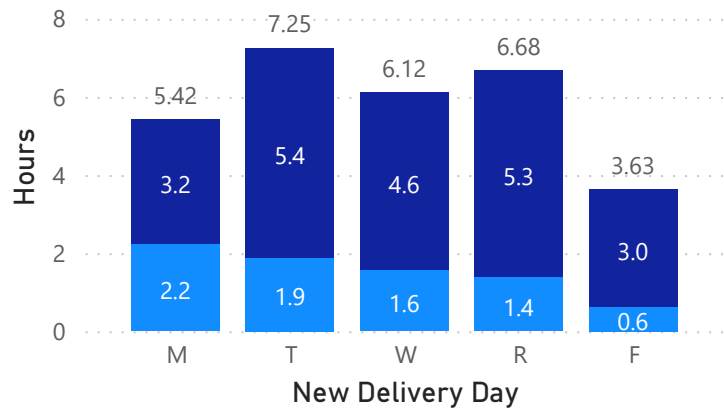
37.84

-36.82%

Rt 9 Hours %Change

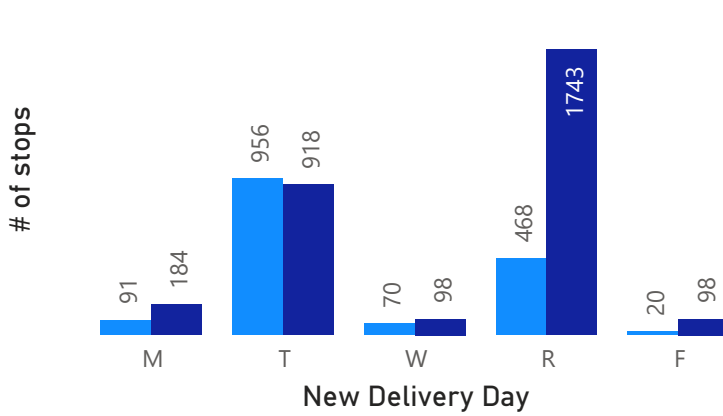
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



\$13.88K \$15.59...

Q1 Revenue

Q2 Revenue

-18.26%

Rt 9 Q1 %Change

-16.64%

Rt 9 Q2 %Change

\$12.11K \$13.98K

Q3 Revenue

Q4 Revenue

-18.97%

Rt 9 Q3 %Change

-18.28%

Rt 9 Q4 %Change
Of Customers

158

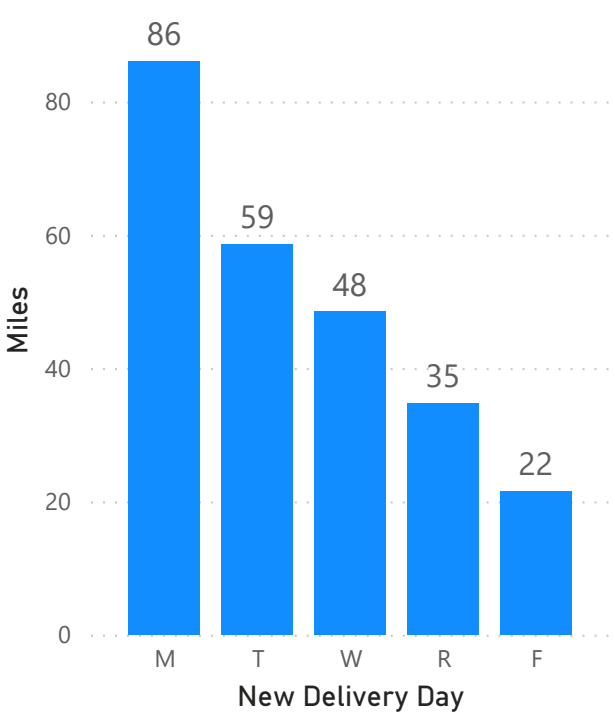
Average Miles
Between Stops

3

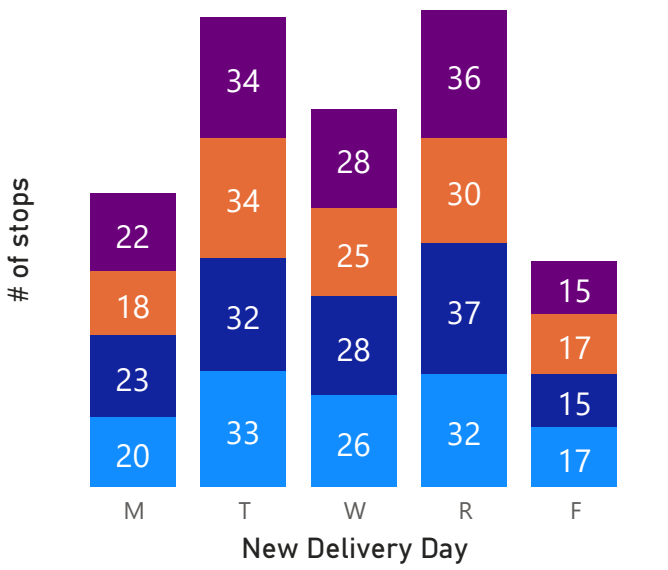
Average Daily
Miles

50

Total Miles Driven



Stop Counts



Total # of Accounts

of New Accounts

of Accounts Leaving Route

158

7

61

Origin of accounts Comprising New Route

Old Rt # 9 76



Destination of Accounts Leaving Original Route

New Rt 73 34 72

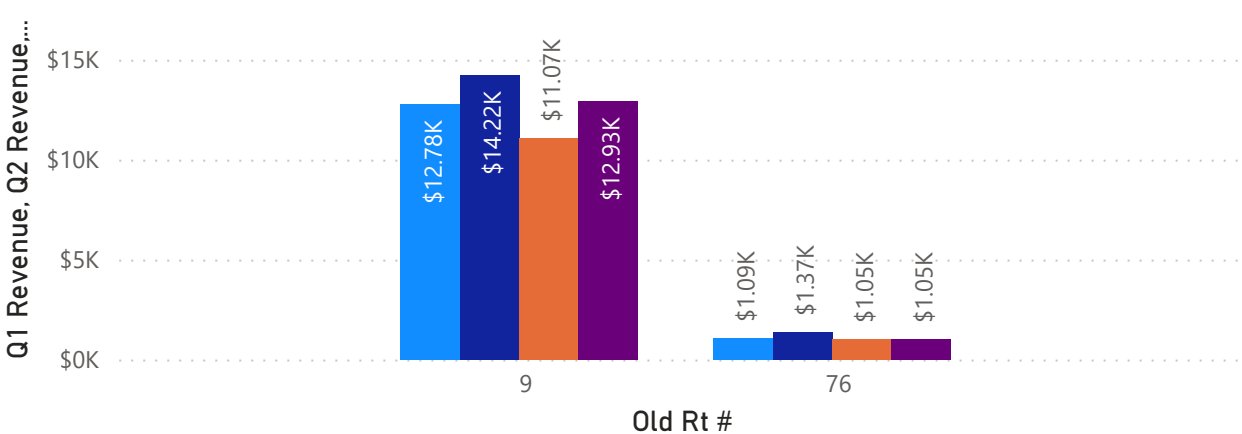


New Rt

9

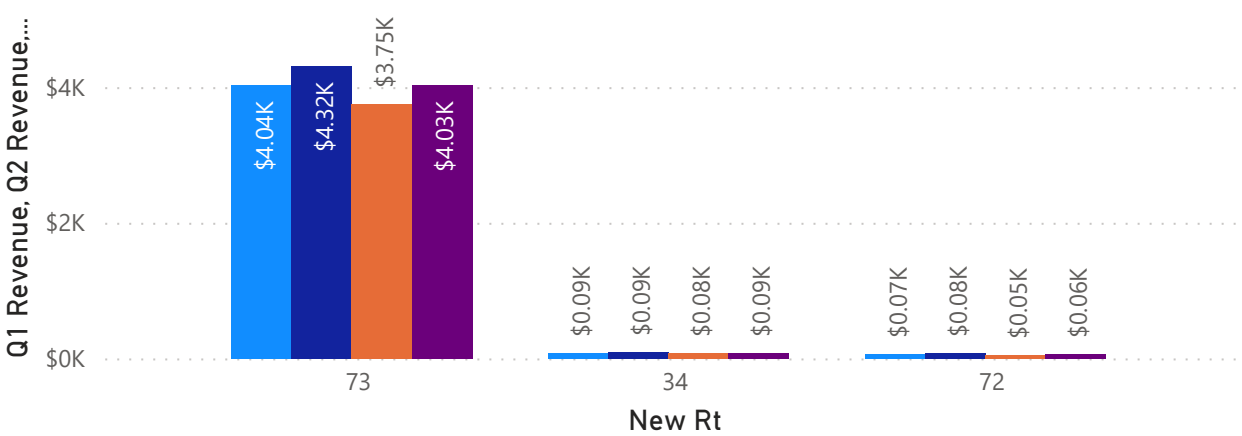
Origin of Revenue Comprising New Route

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



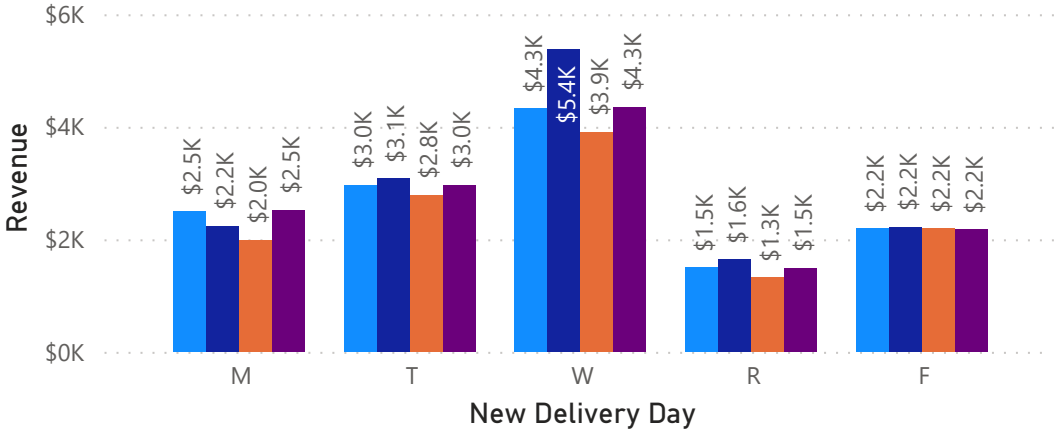
Destination of Revenue Leaving Original Route

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt
15
Week #
All

Avg Week Hours

38.52

-1.34%

Rt 15 Hours %Change

\$13.46K \$14.53K

Q1 Revenue

Q2 Revenue

0.56%

Rt 15 Q1 %Change

-2.44%

Rt 15 Q2 %Change

\$12.18K \$13.47K

Q3 Revenue

Q4 Revenue

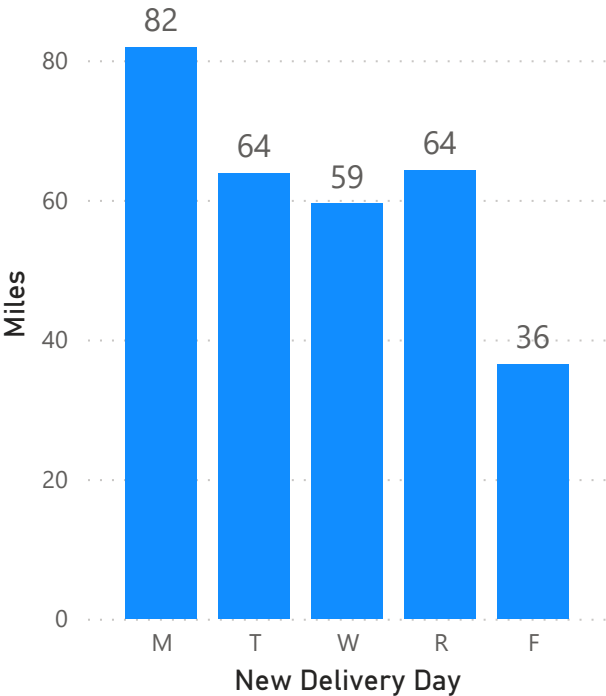
-0.68%

Rt 15 Q3 %Change

-2.17%

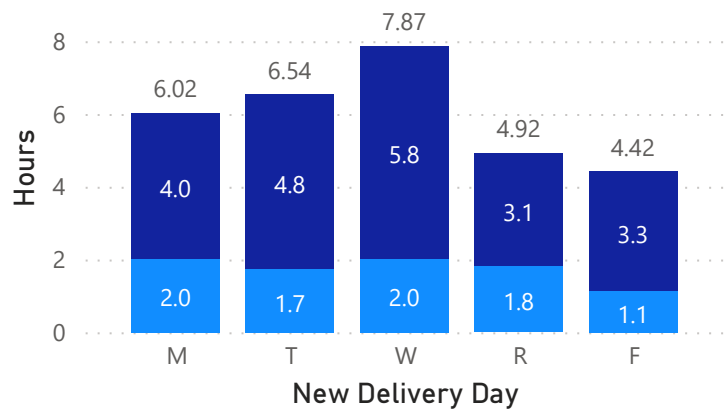
Rt 15 Q4 %Change

Total Miles Driven



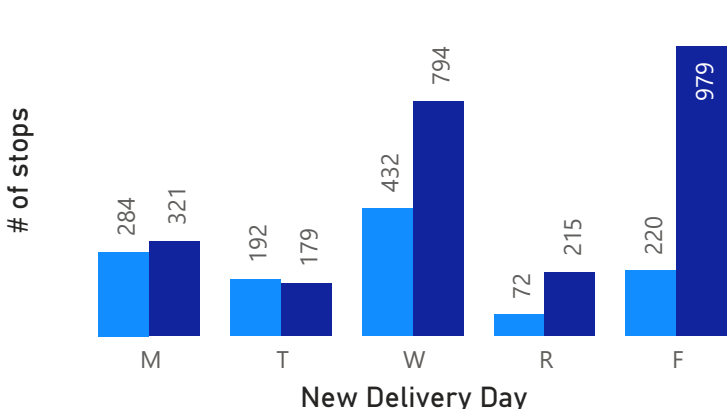
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



Of Customers

162

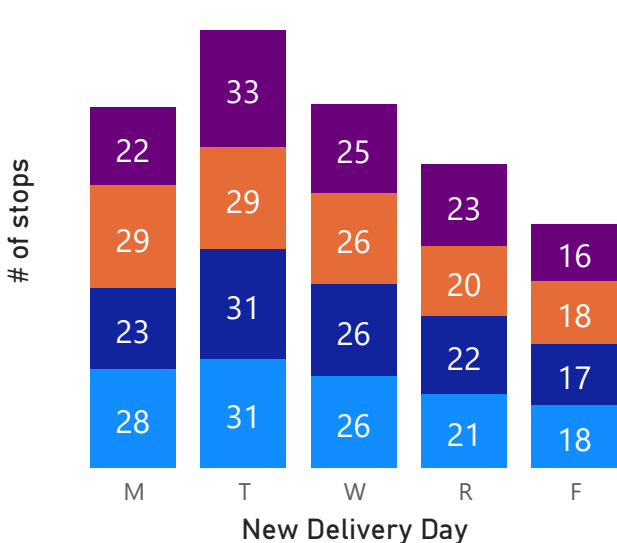
Average Miles Between Stops

3

Average Daily Miles

61

Stop Counts



Total # of Accounts

of New Accounts

of Accounts Leaving Route

162

48

26

Origin of accounts Comprising New Route



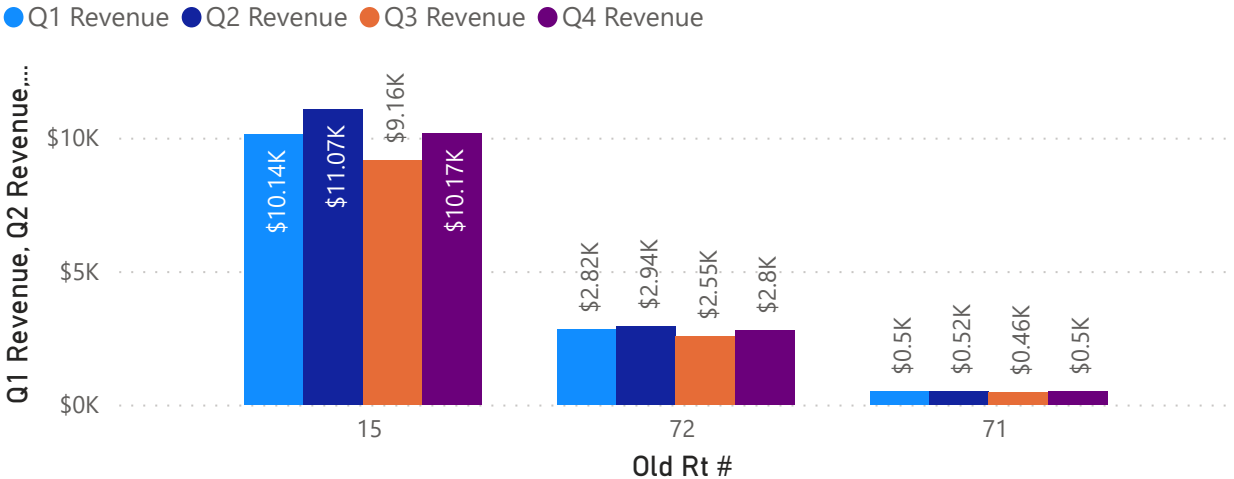
Destination of Accounts Leaving Original Route



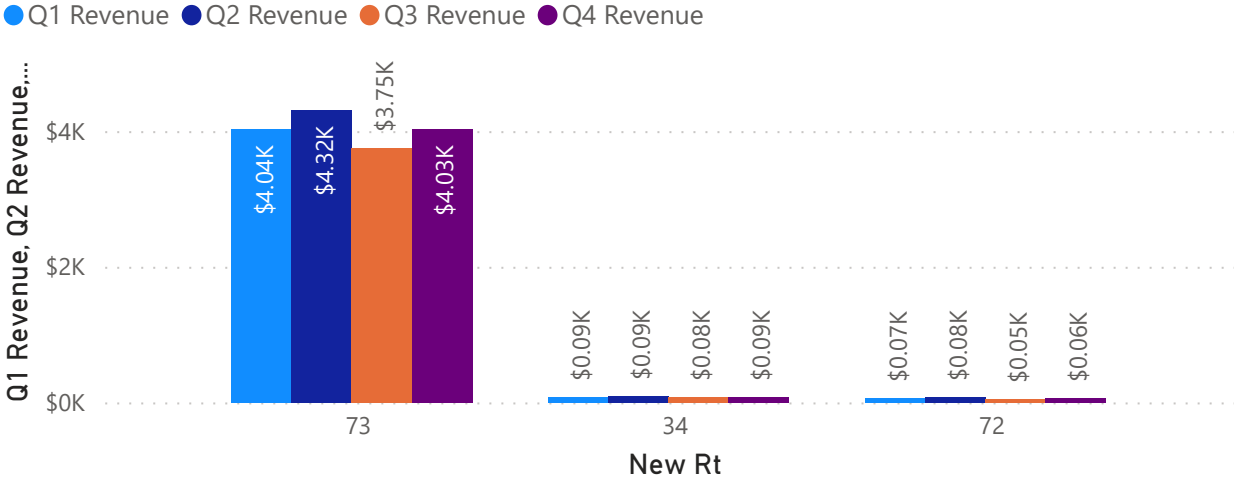
New Rt

15

Origin of Revenue Comprising New Route

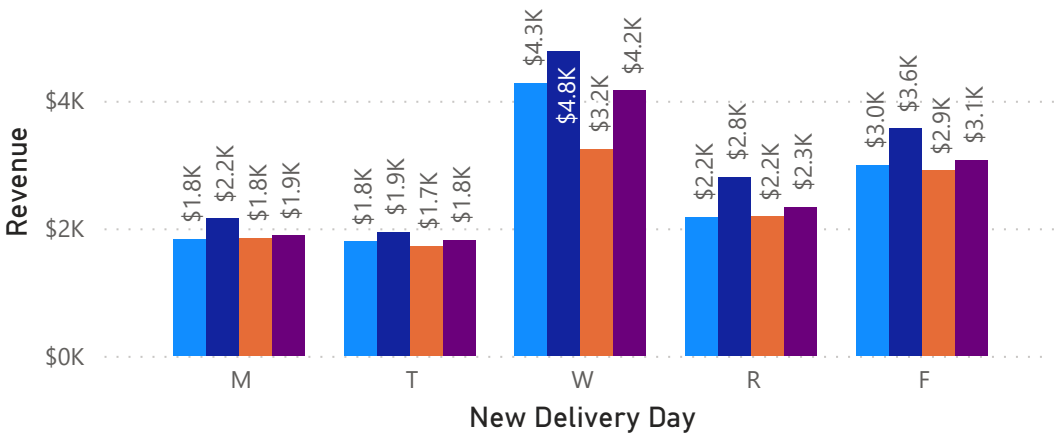


Destination of Revenue Leaving Original Route



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt

Week #

Avg Week Hours

29.18

-17.40%

Rt 34 Hours %Change

\$13.06K \$15.23K

Q1 Revenue

Q2 Revenue

-12.67%

Rt 34 Q1 %Change

-8.84%

Rt 34 Q2 %Change

\$11.89K \$13.26K

Q3 Revenue

Q4 Revenue

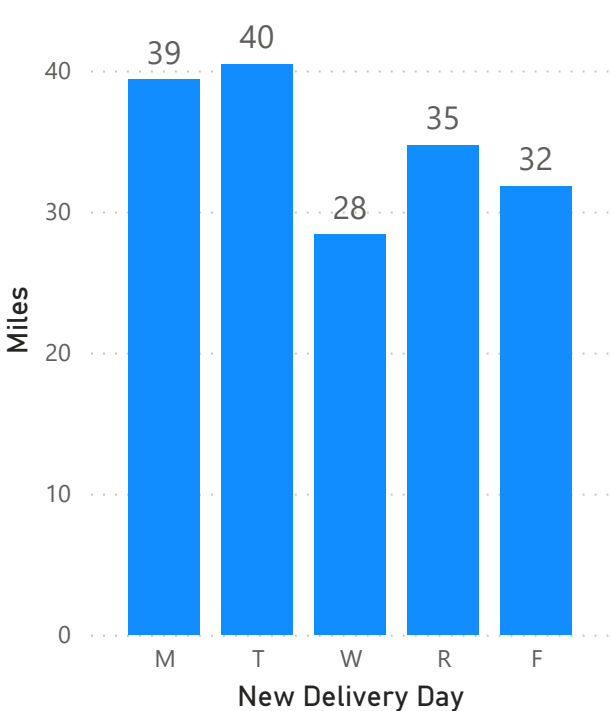
-13.08%

Rt 34 Q3 %Change

-11.61%

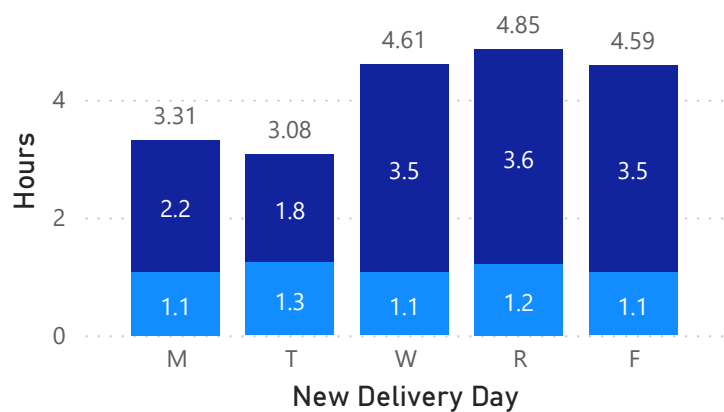
Rt 34 Q4 %Change

Total Miles Driven



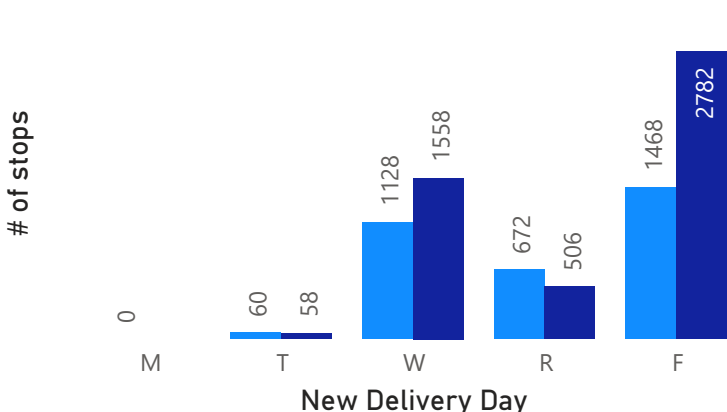
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory

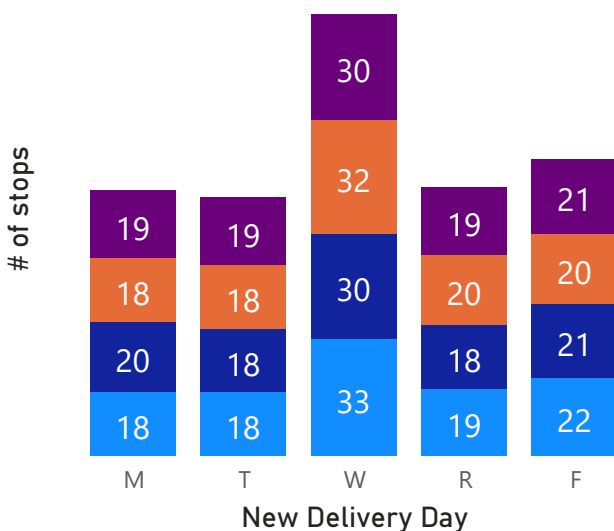


Average Miles Between Stops

2
Average Daily Miles

35

Stop Counts



Total # of Accounts

of New Accounts

of Accounts Leaving Route

126

16

25

Origin of accounts Comprising New Route



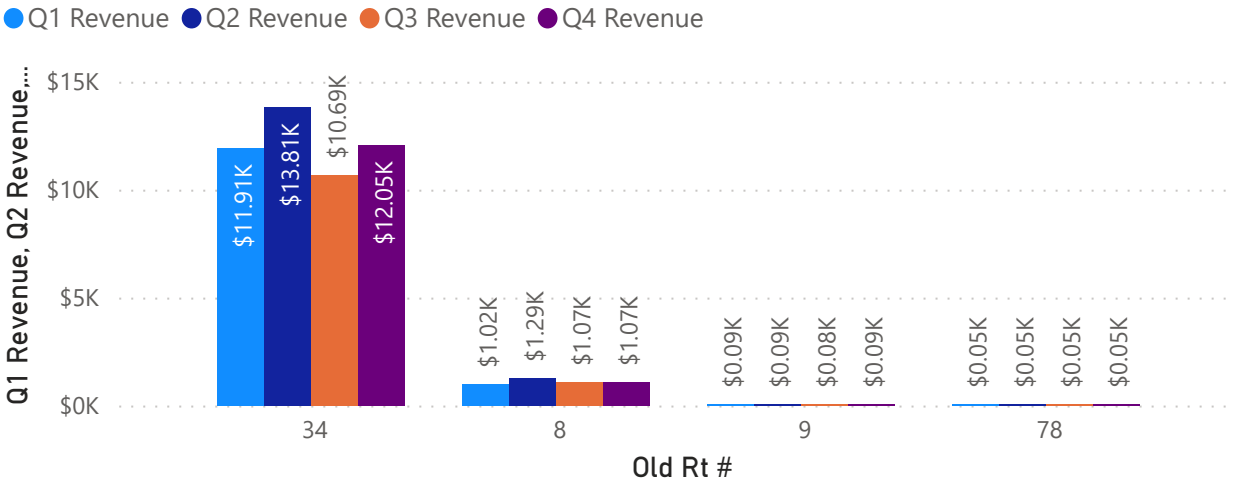
Destination of Accounts Leaving Original Route



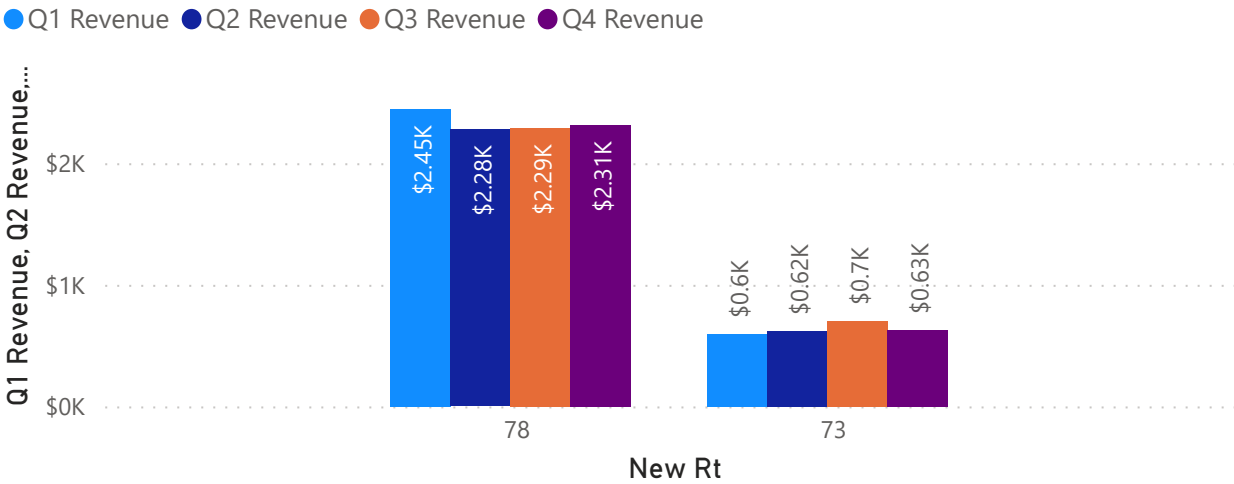
New Rt

34

Origin of Revenue Comprising New Route

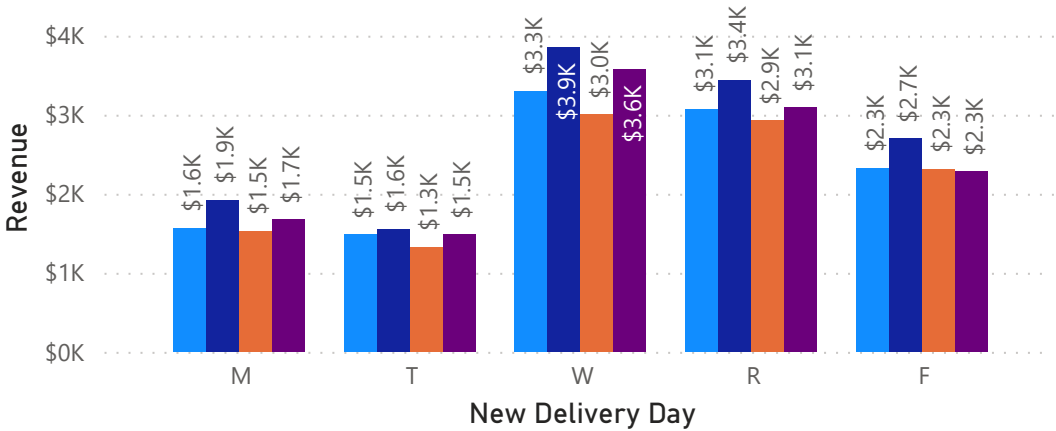


Destination of Revenue Leaving Original Route



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt

Week #

Avg Week Hours

26.26

-16.01%

Rt 70 Hours %Change

\$11.73K \$13.47K

Q1 Revenue

-9.53%

Rt 70 Q1 %Change

Q2 Revenue

-1.33%

Rt 70 Q2 %Change

\$11.09K

Q3 Revenue

-5.50%

Rt 70 Q3 %Change

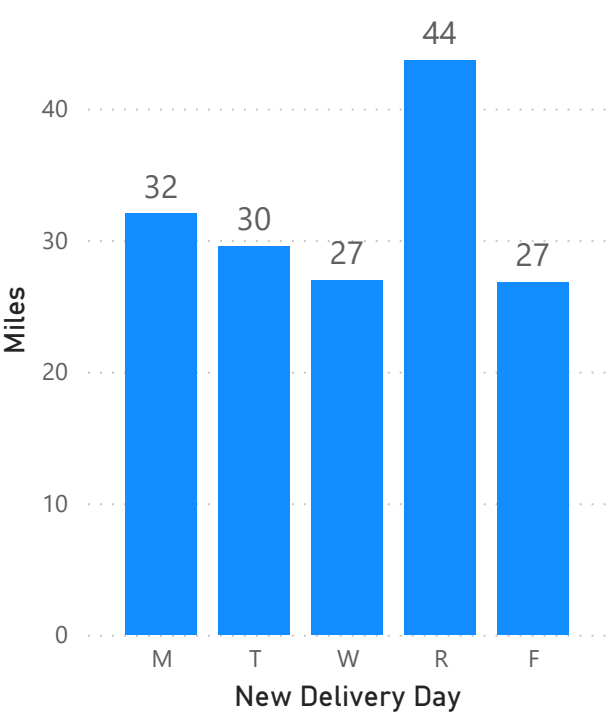
\$12.1K

Q4 Revenue

-6.14%

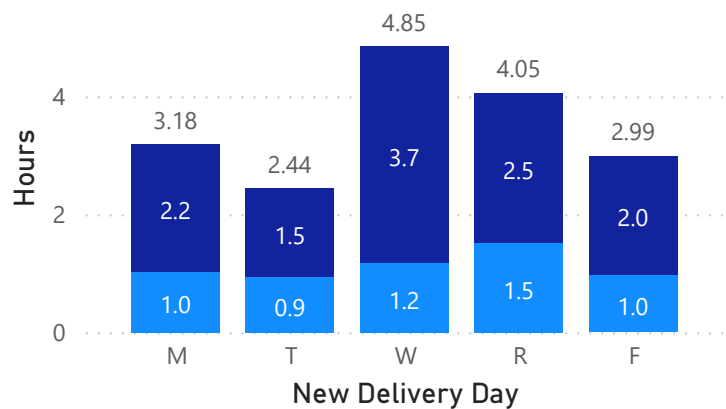
Rt 70 Q4 %Change

Total Miles Driven



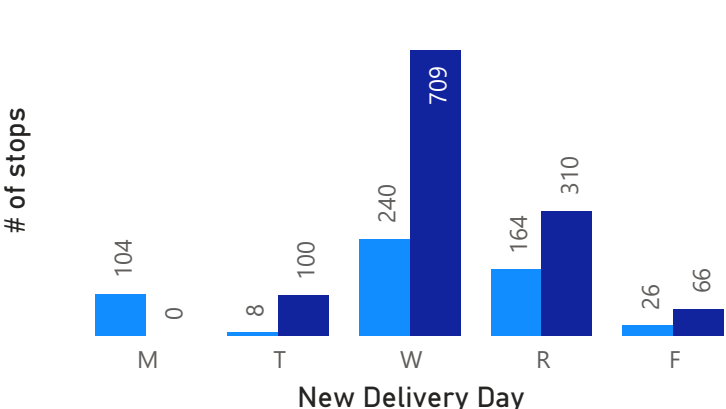
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



Of Customers

140

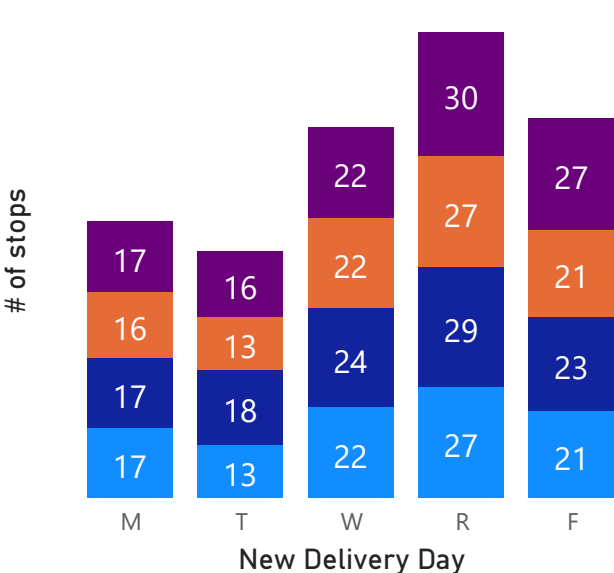
Average Miles Between Stops

2

Average Daily Miles

32

Stop Counts



Total # of Accounts

140

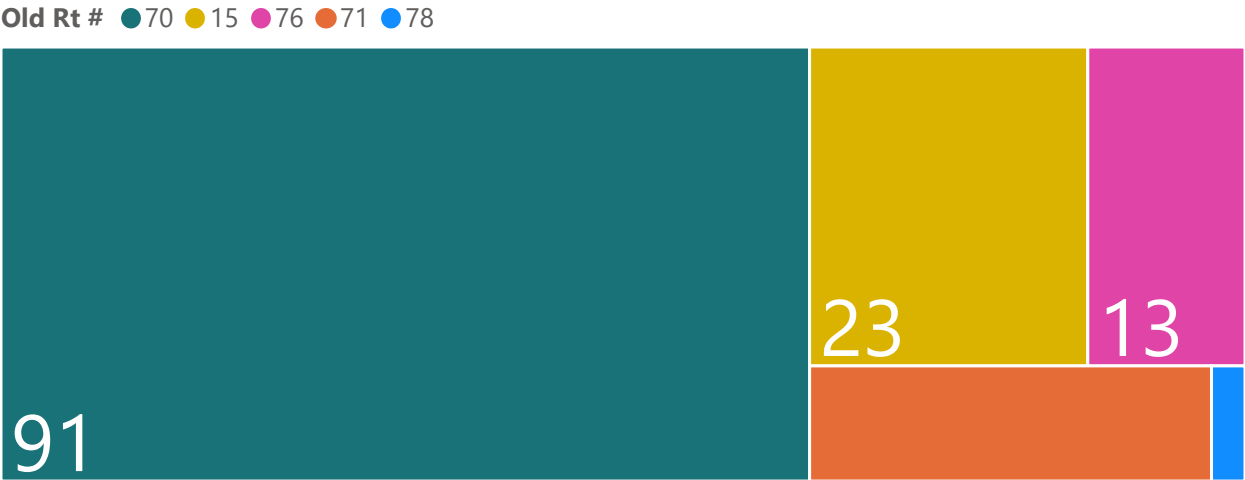
of New Accounts

49

of Accounts Leaving Route

90

Origin of accounts Comprising New Route



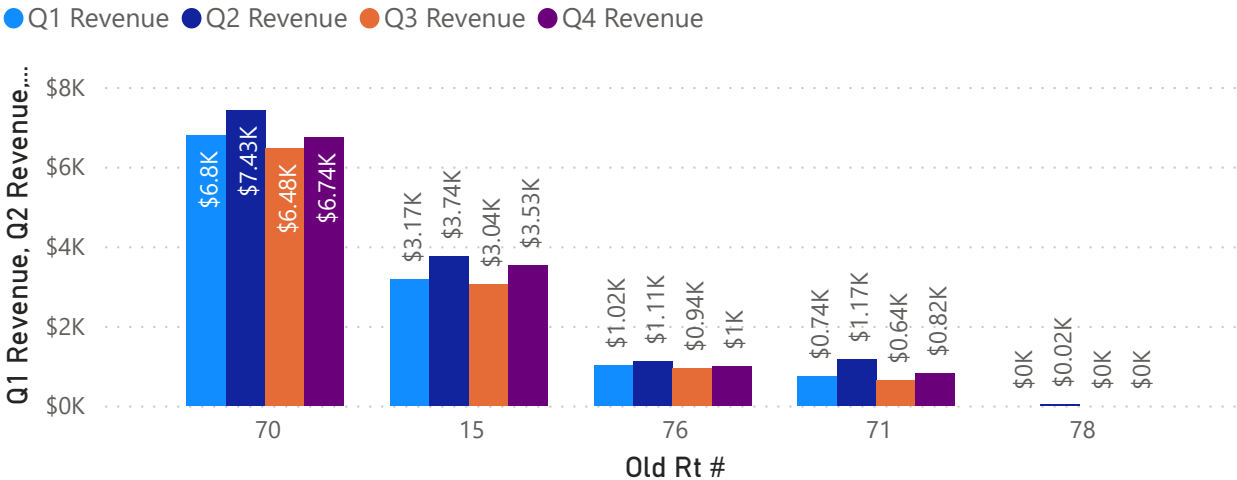
Destination of Accounts Leaving Original Route



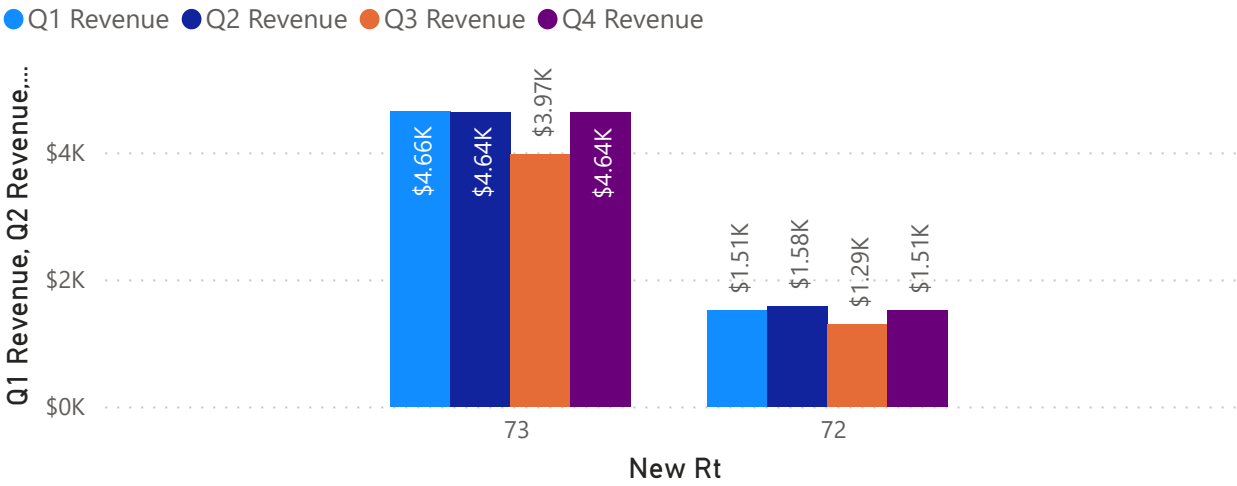
New Rt

70

Origin of Revenue Comprising New Route

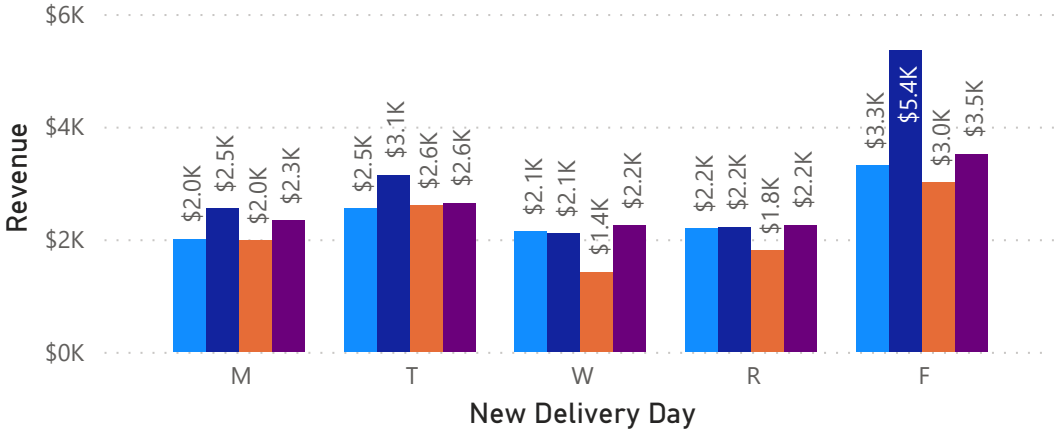


Destination of Revenue Leaving Original Route



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt
71

Week #
All

Avg Week Hours

35.49

-28.83%

Rt 71 Hours %Change

\$12.18K \$15.35...

Q1 Revenue

-16.77%

Rt 71 Q1 %Change

Q2 Revenue

-16.10%

Rt 71 Q2 %Change

\$10.79K \$12.97K

Q3 Revenue

-17.72%

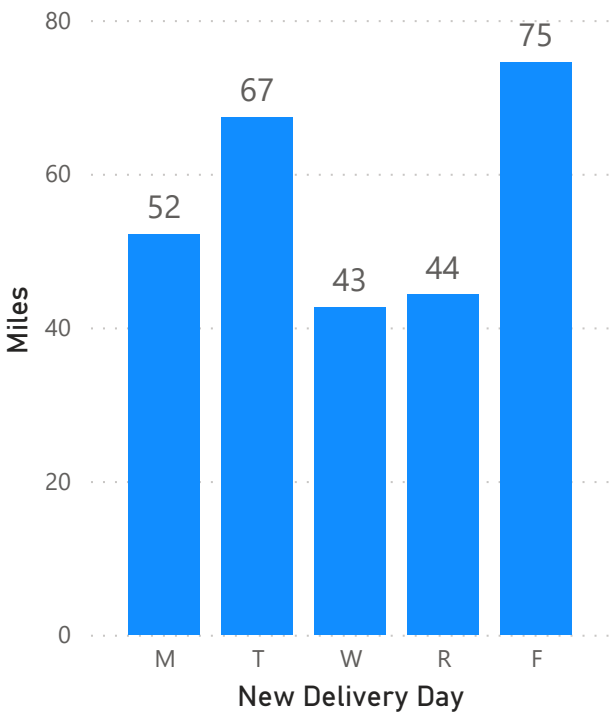
Rt 71 Q3 %Change

Q4 Revenue

-16.71%

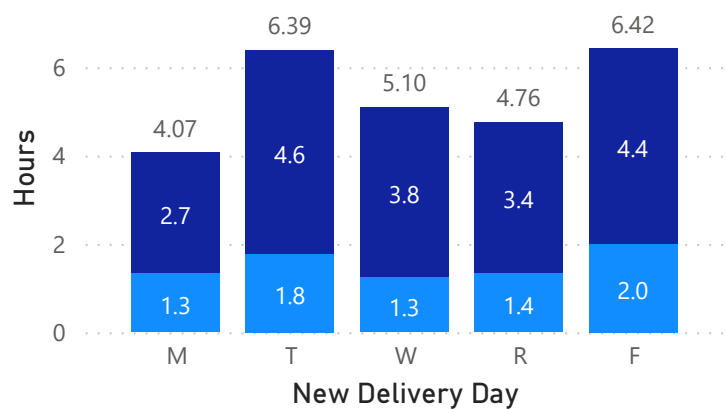
Rt 71 Q4 %Change

Total Miles Driven



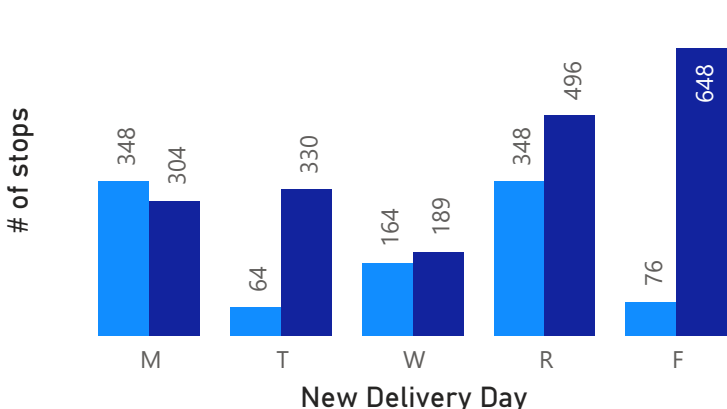
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



Of Customers

110

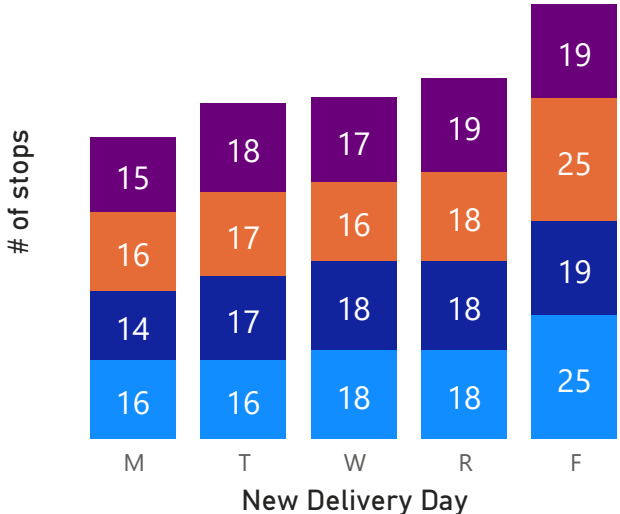
Average Miles Between Stops

4

Average Daily Miles

56

Stop Counts



Total # of Accounts

of New Accounts

of Accounts Leaving Route

110

1

43

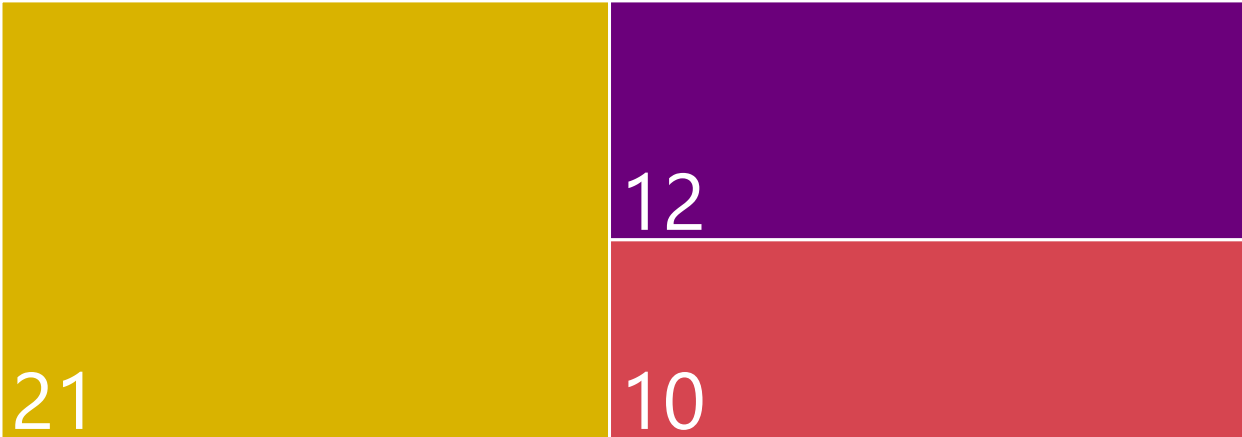
Origin of accounts Comprising New Route

Old Rt # 71 78



Destination of Accounts Leaving Original Route

New Rt 78 70 15

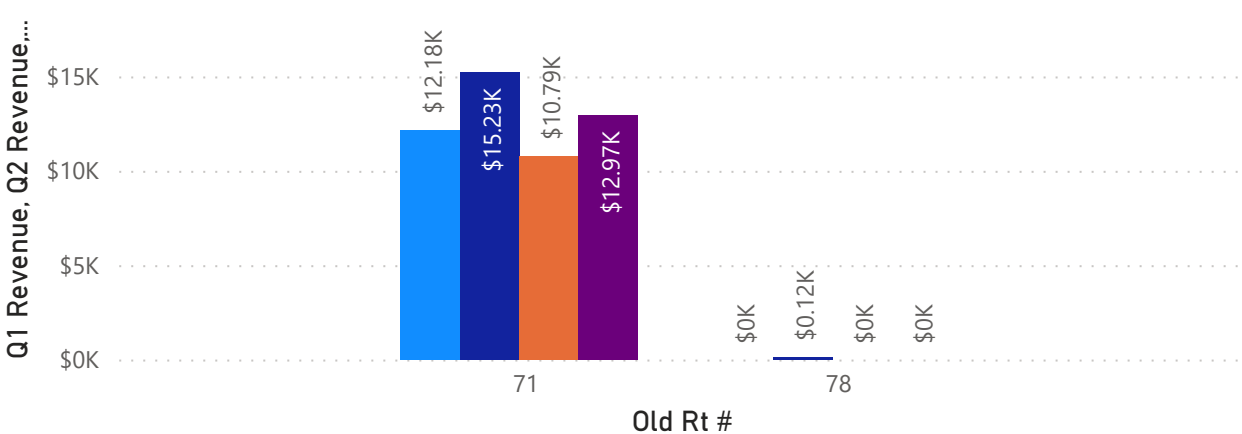


New Rt

71

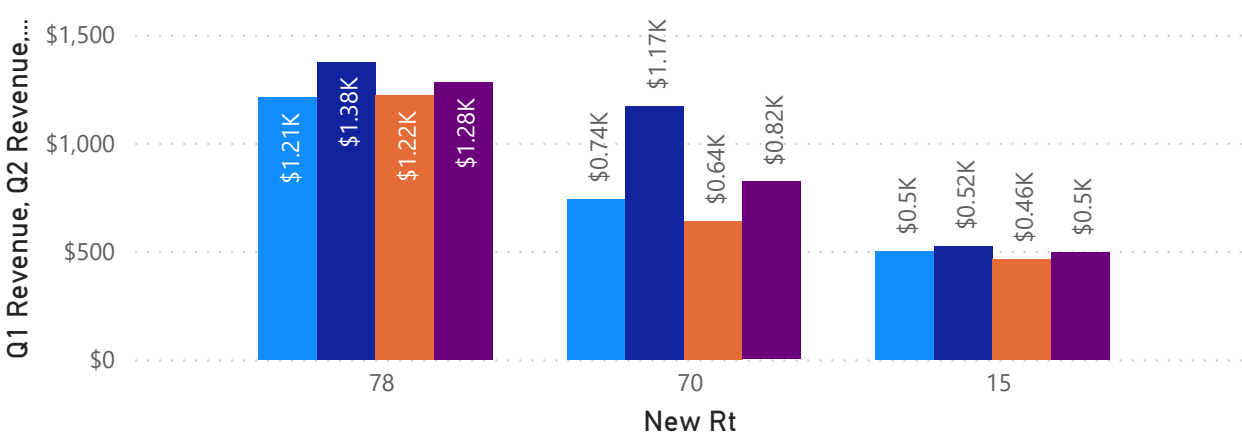
Origin of Revenue Comprising New Route

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



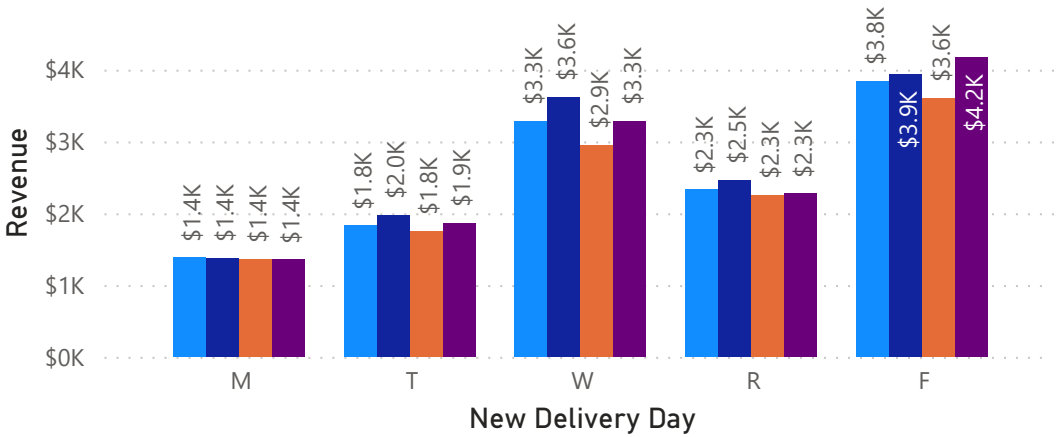
Destination of Revenue Leaving Original Route

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt
72

Week #
All

Avg Week Hours

34.06

-33.72%

Rt 72 Hours %Change

\$12.67K \$13.37K

Q1 Revenue

Q2 Revenue

-8.83%

Rt 72 Q1 %Change

-8.58%

Rt 72 Q2 %Change

\$11.91K \$12.95K

Q3 Revenue

Q4 Revenue

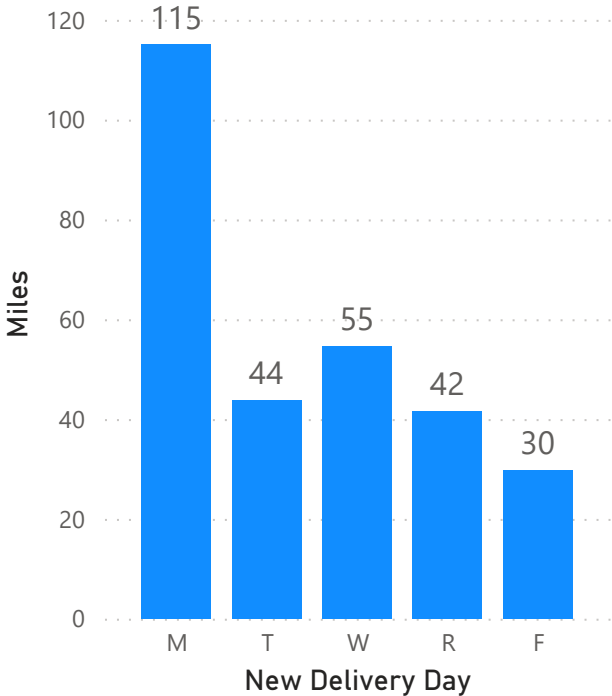
-9.11%

Rt 72 Q3 %Change

-8.59%

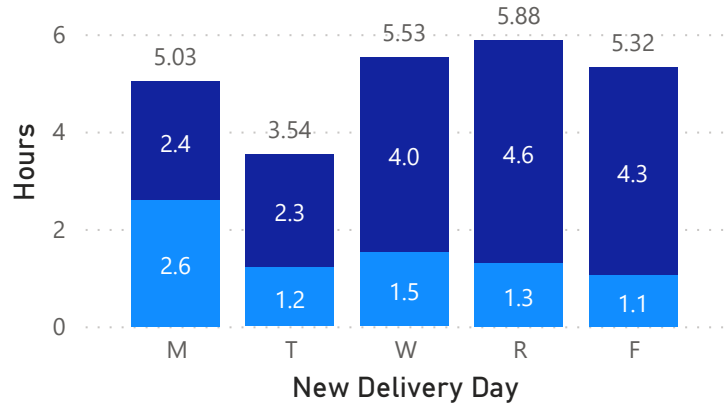
Rt 72 Q4 %Change

Total Miles Driven



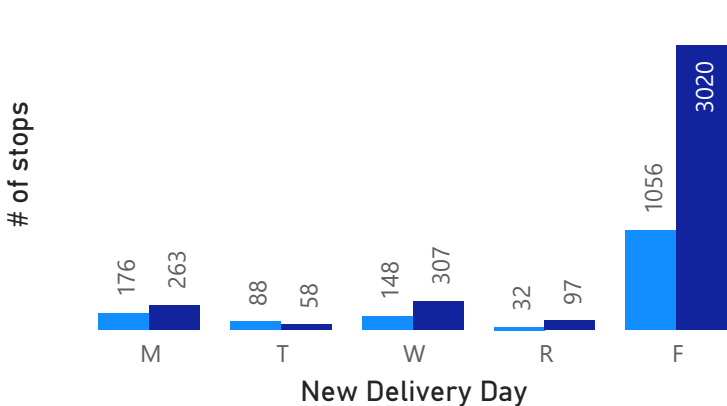
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



Of Customers

153

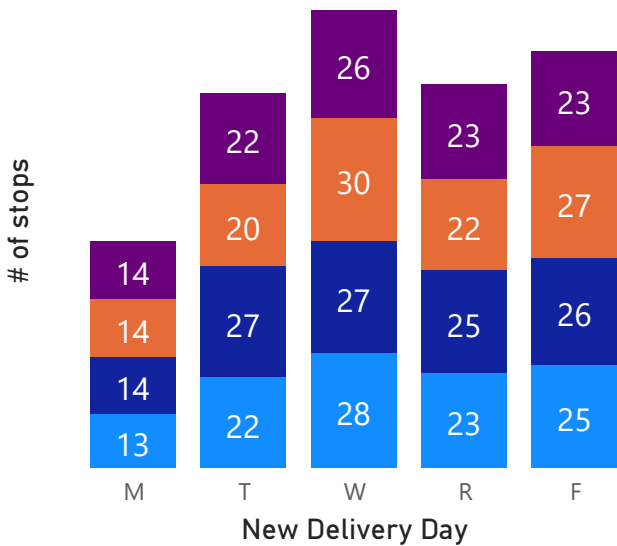
Average Miles Between Stops

3

Average Daily Miles

57

Stop Counts



Total # of Accounts

of New Accounts

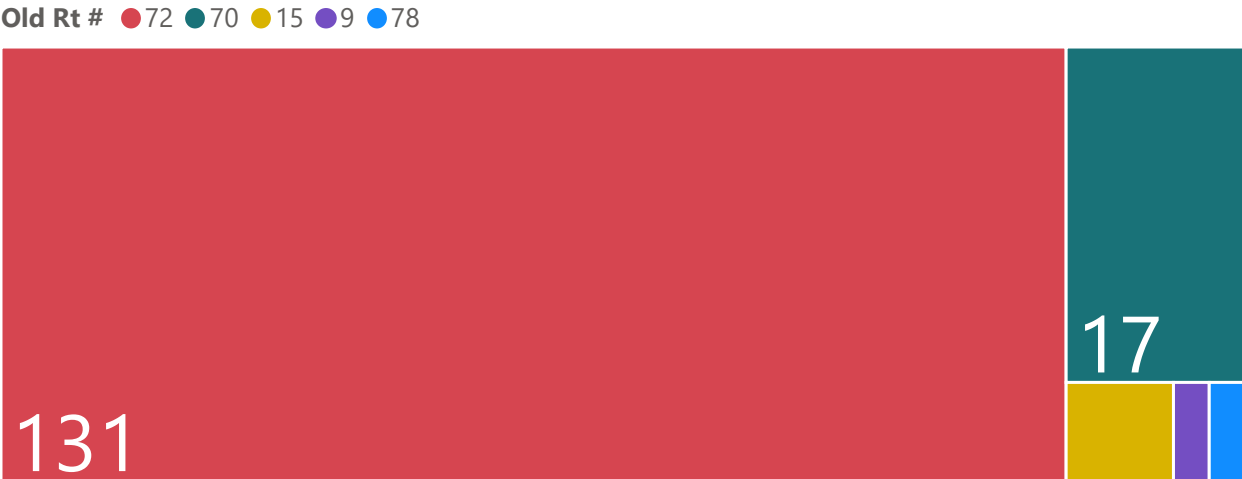
of Accounts Leaving Route

153

22

39

Origin of accounts Comprising New Route



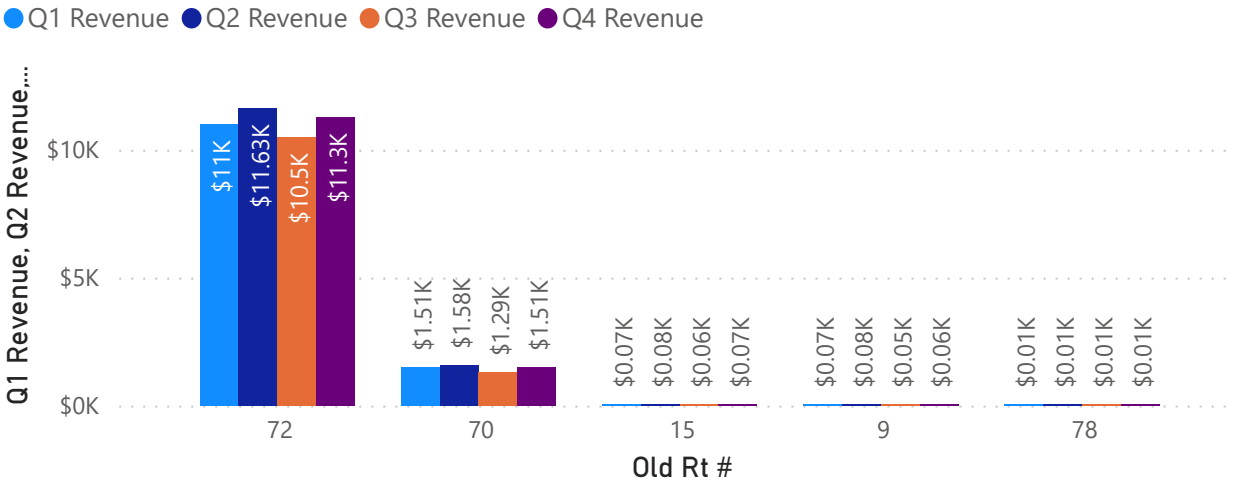
Destination of Accounts Leaving Original Route



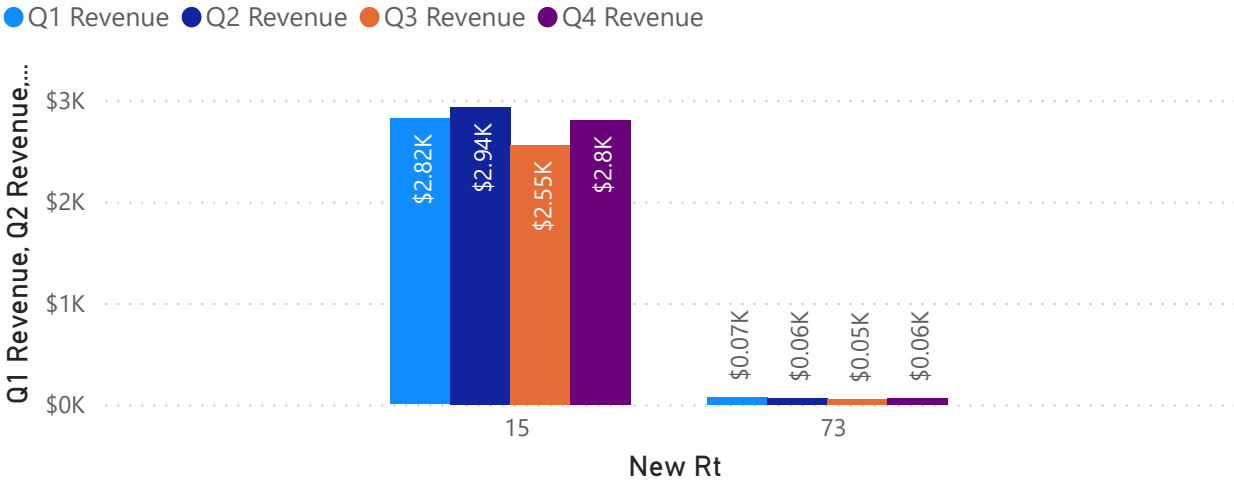
New Rt

72

Origin of Revenue Comprising New Route

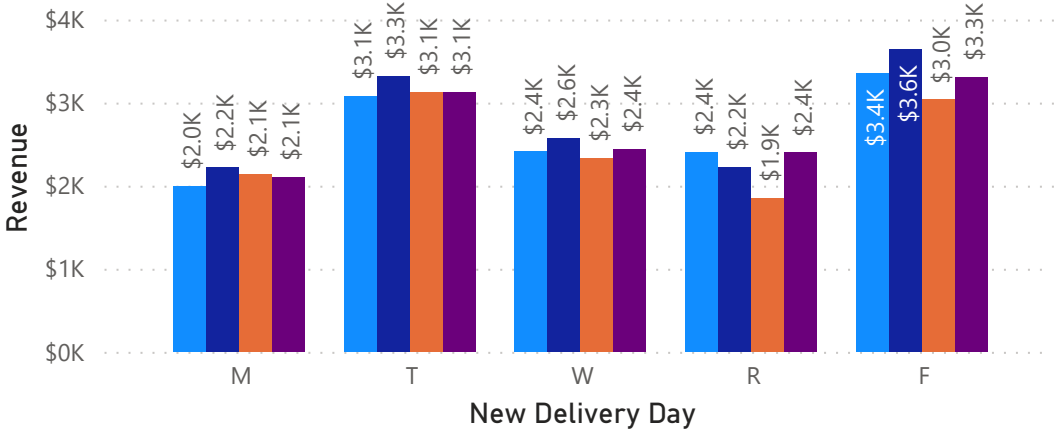


Destination of Revenue Leaving Original Route



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



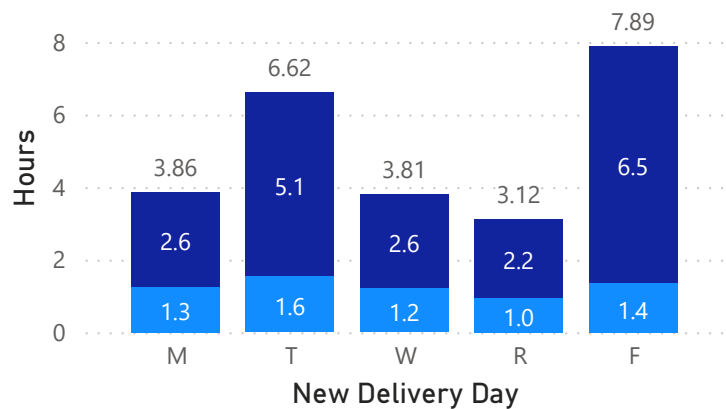
New Rt
73

Week #
All

Avg Week Hours
34.06

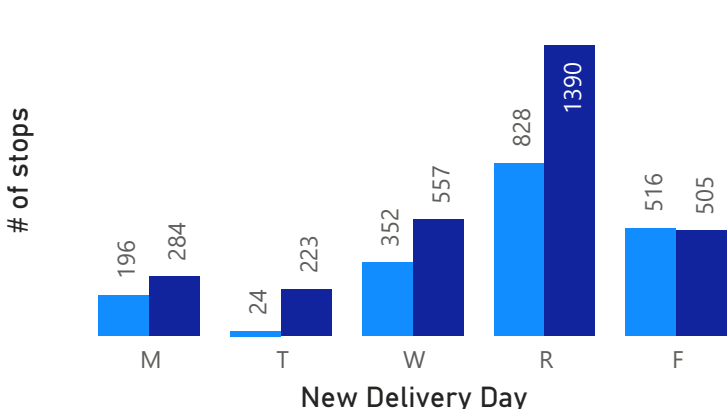
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



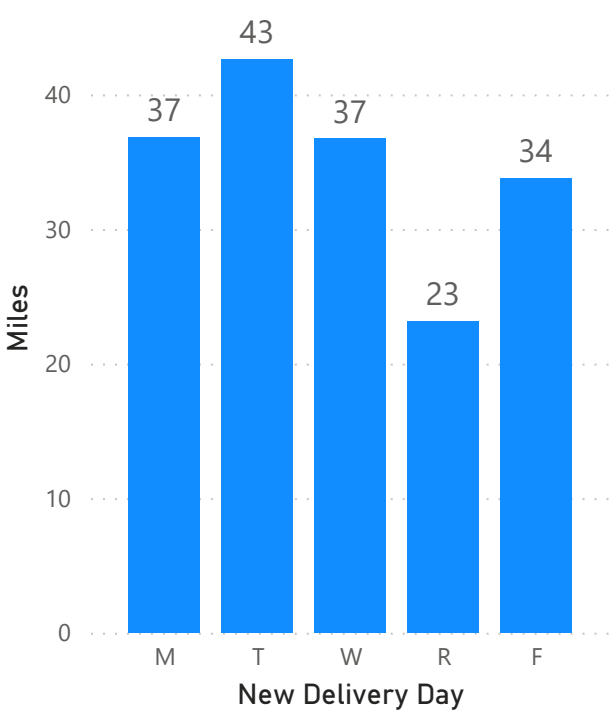
\$13.24K \$13.97K

Q1 Revenue Q2 Revenue

\$12.48K \$13.38K

Q3 Revenue Q4 Revenue

Total Miles Driven



Of Customers

182

Average Miles Between Stops

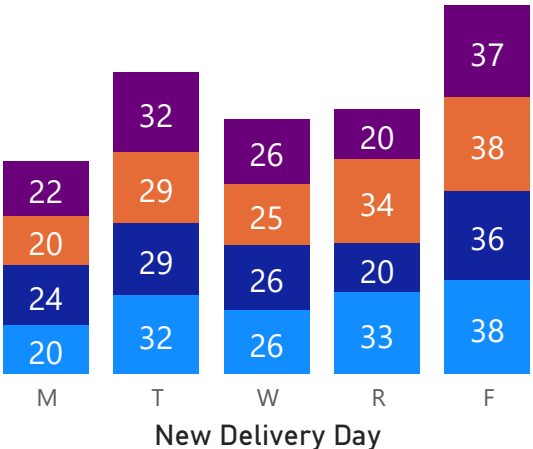
1

Average Daily Miles

35

Stop Counts

of stops

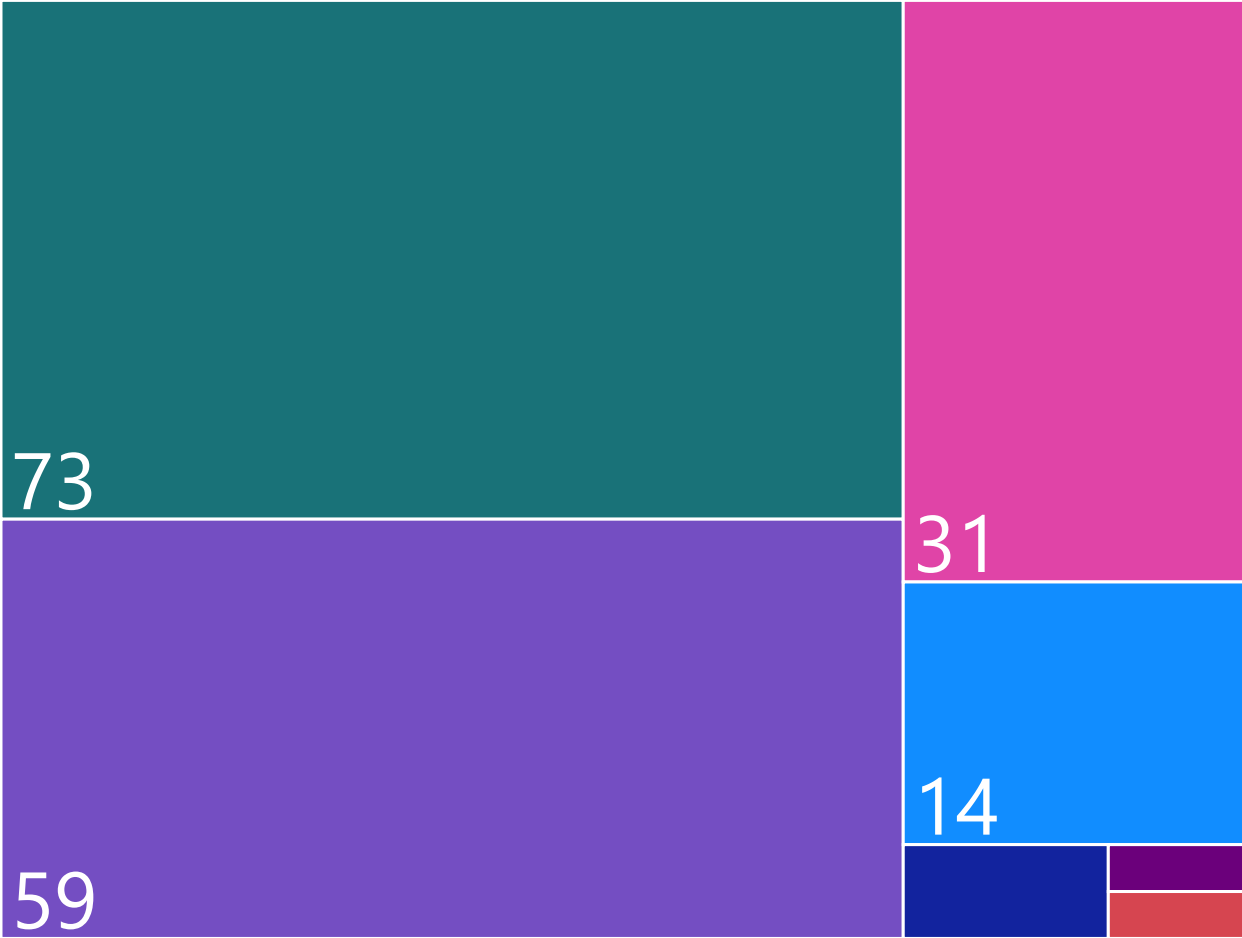


of Accounts on New Route

182

Origin of accounts Comprising New Route

Old Rt # 70 9 76 78 34 8 72

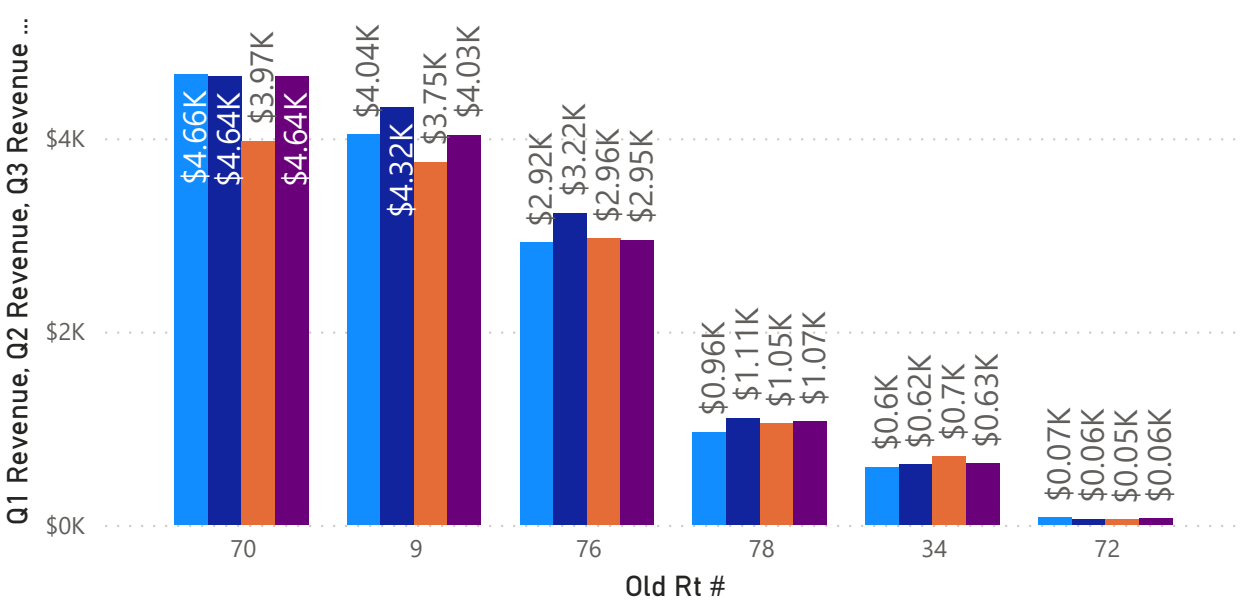


New Rt

73

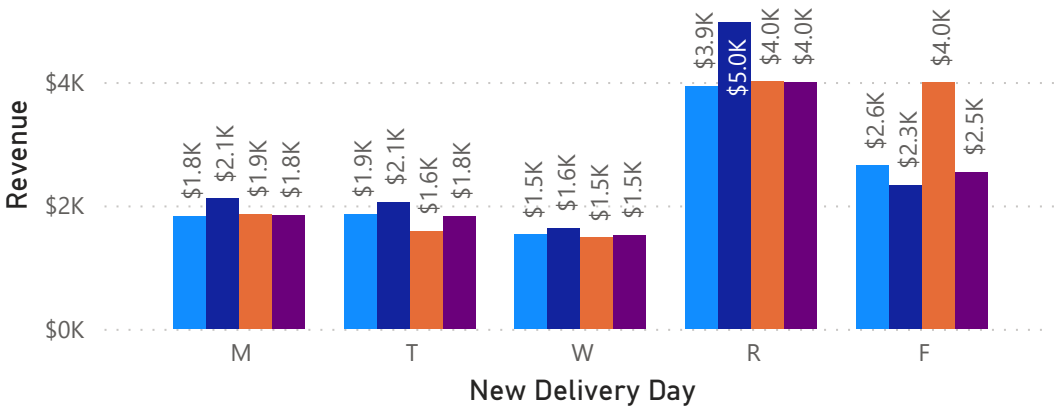
Origin of Revenue Comprising New Route

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt

Week #

Avg Week Hours

24.01

-37.72%

Rt 76 Hours %Change

\$11.78K \$13.08K

Q1 Revenue

Q2 Revenue

-16.47%

Rt 76 Q1 %Change

-18.10%

Rt 76 Q2 %Change

\$12.92K \$11.72K

Q3 Revenue

Q4 Revenue

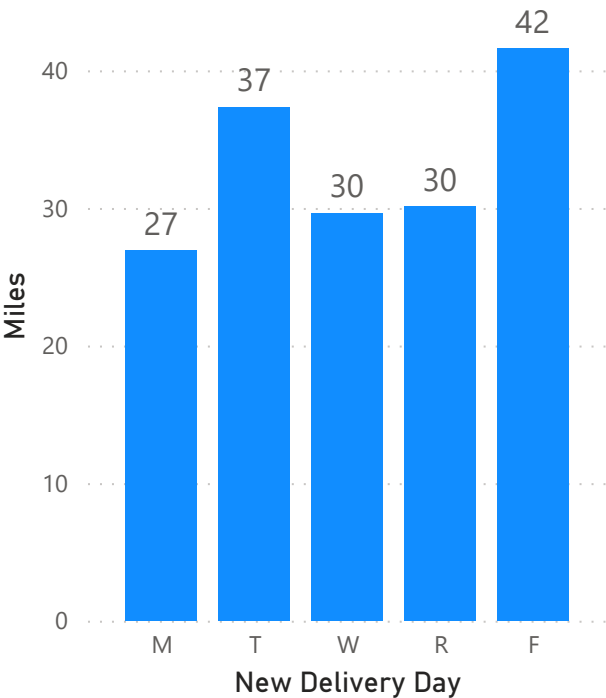
-5.01%

Rt 76 Q3 %Change

-16.63%

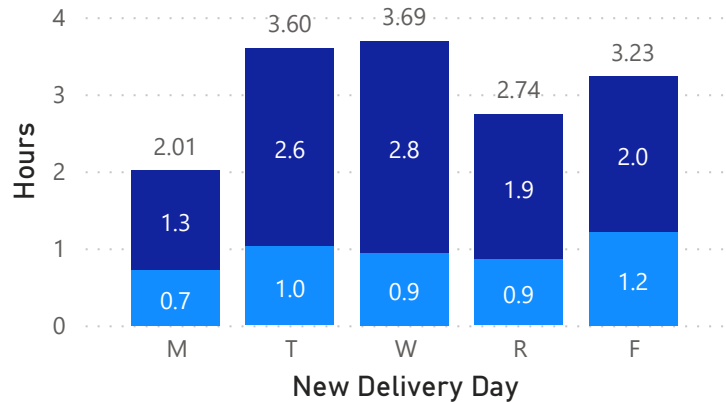
Rt 76 Q4 %Change

Total Miles Driven



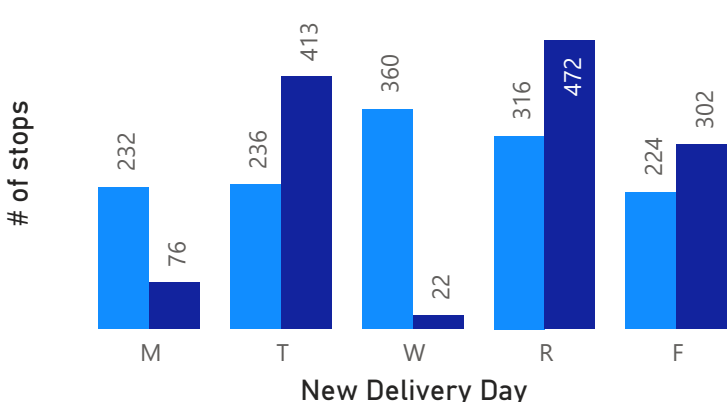
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



Of Customers

103

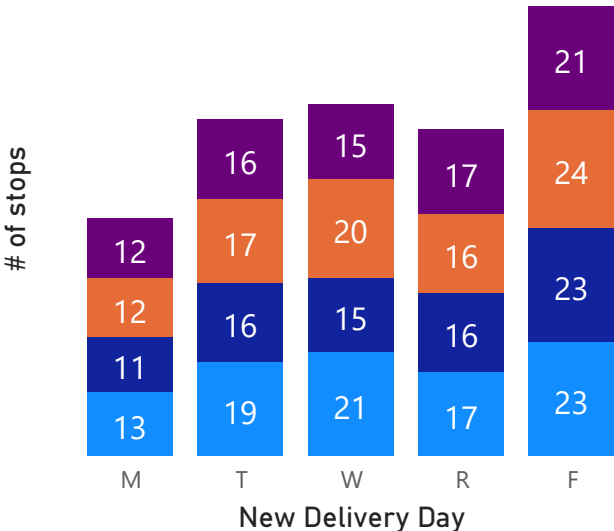
Average Miles Between Stops

2

Average Daily Miles

33

Stop Counts

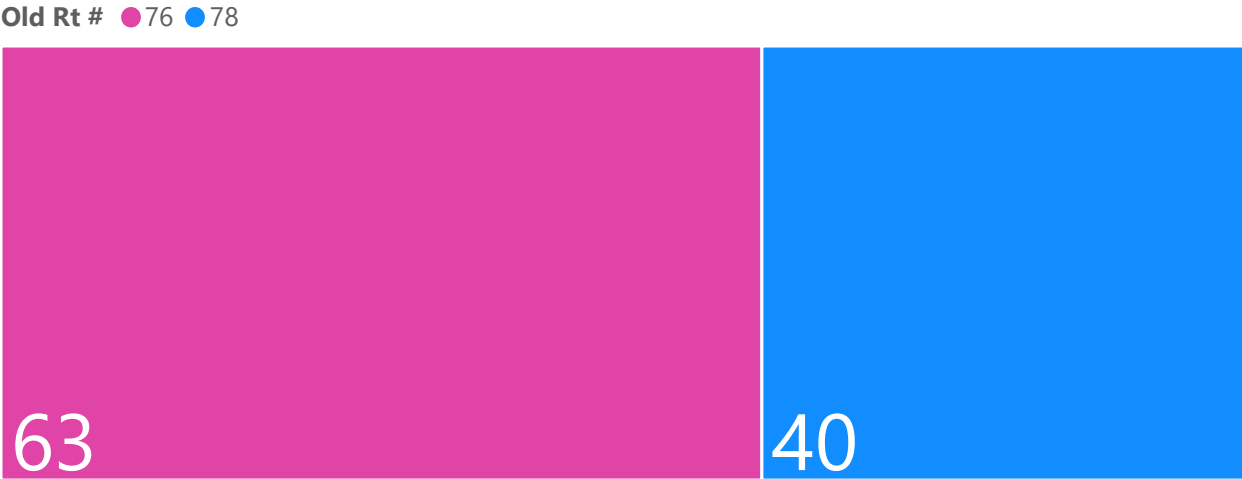


Total # of Accounts103

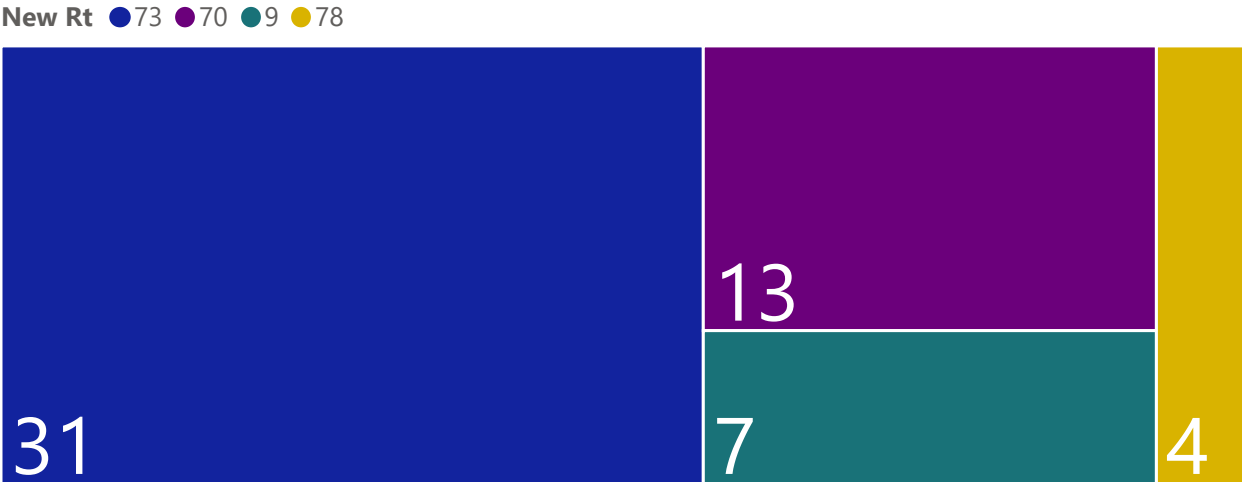
of New Accounts40

of Accounts Leaving Route55

Origin of accounts Comprising New Route



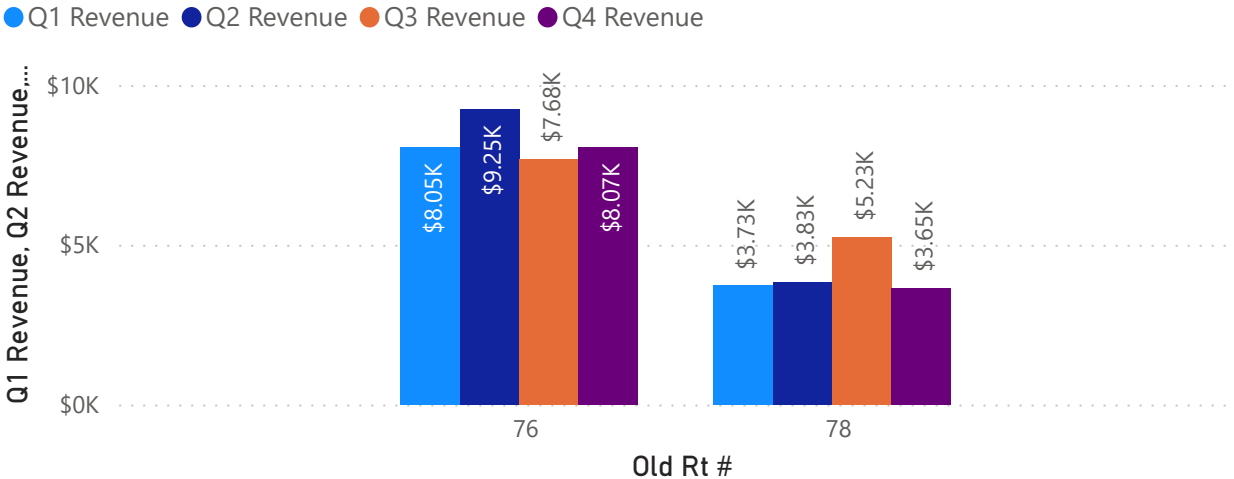
Destination of Accounts Leaving Original Route



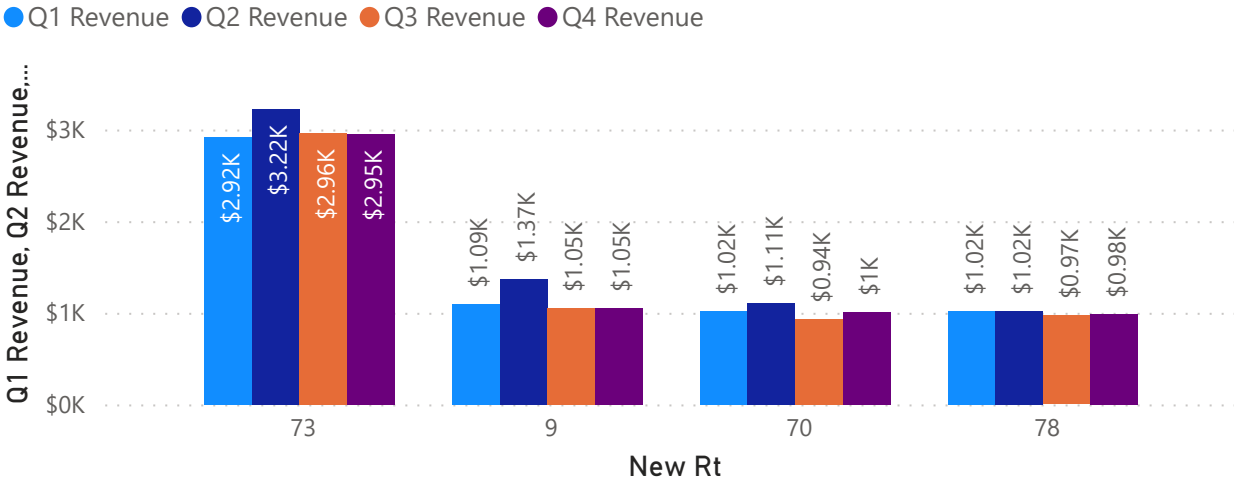
New Rt

76

Origin of Revenue Comprising New Route

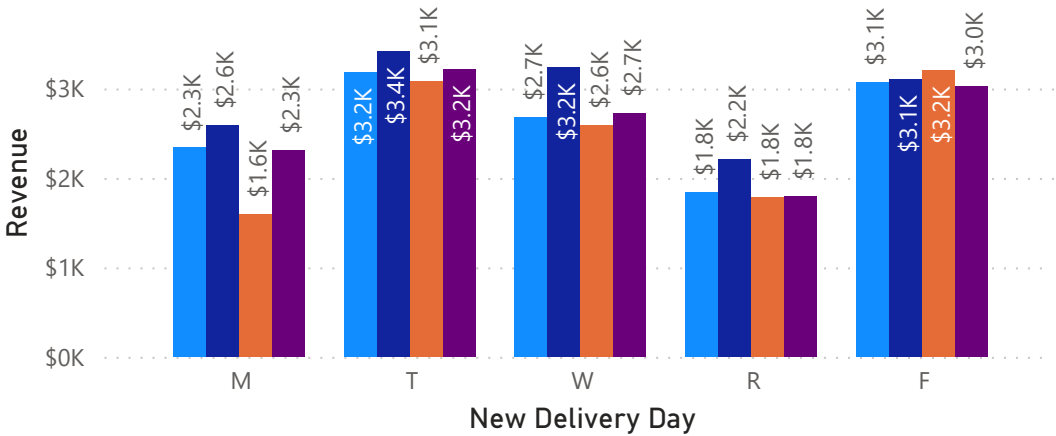


Destination of Revenue Leaving Original Route



Average Revenue

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



New Rt
78

Week #
All

Avg Week Hours

34.22

-22.68%

Rt 78 Hours %Change

\$13.11K \$14.55...

Q1 Revenue

Q2 Revenue

2.23%

Rt 78 Q1 %Change

2.17%

Rt 78 Q2 %Change

\$12.26K \$13.07K

Q3 Revenue

Q4 Revenue

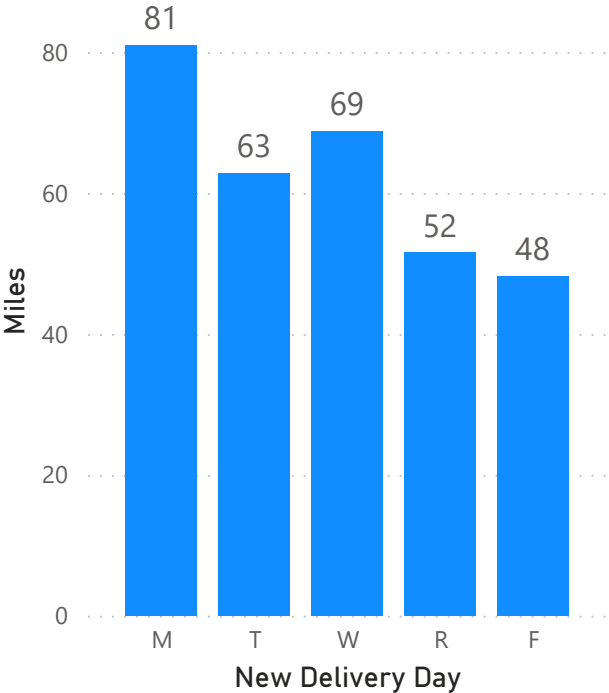
-10.62%

Rt 78 Q3 %Change

1.24%

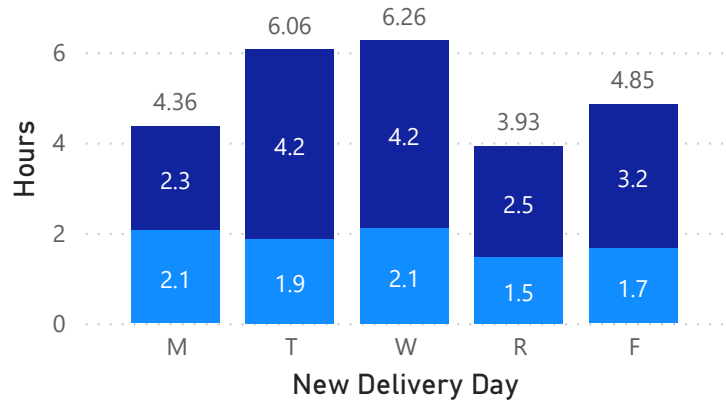
Rt 78 Q4 %Change

Total Miles Driven



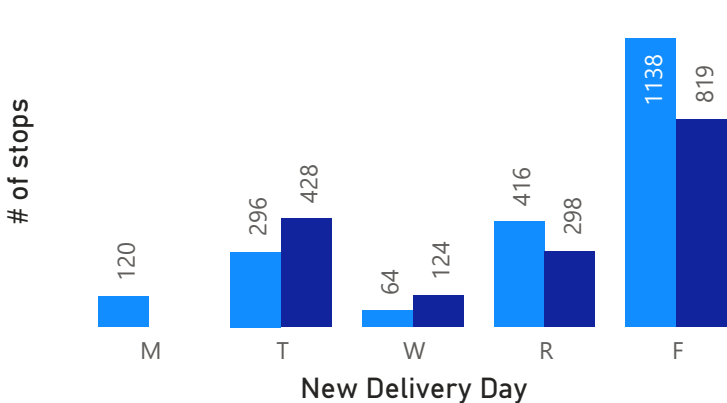
Hours Breakdown

Hours Travel Hours Of Service



Typical Garment Load

Avg Garments Processed Garment Inventory



Of Customers

167

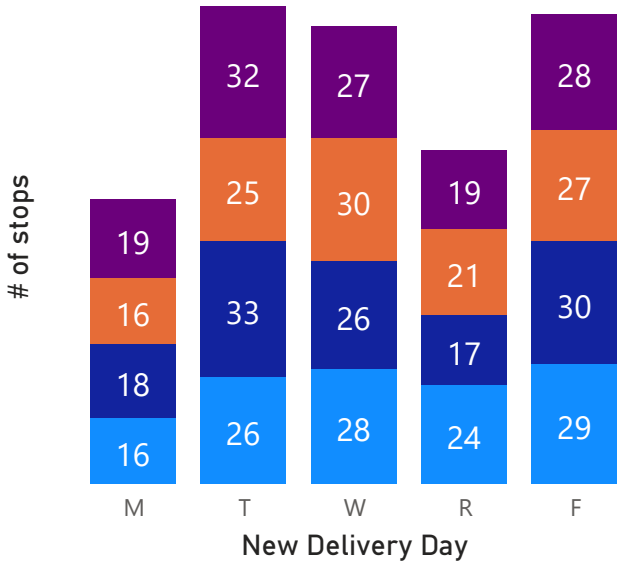
Average Miles Between Stops

3

Average Daily Miles

62

Stop Counts



Total # of Accounts

of New Accounts

of Accounts Leaving Route

167

55

58

Origin of accounts Comprising New Route

Old Rt # 78 34 71 8 76



Destination of Accounts Leaving Original Route

New Rt 76 73 34 70 71 72

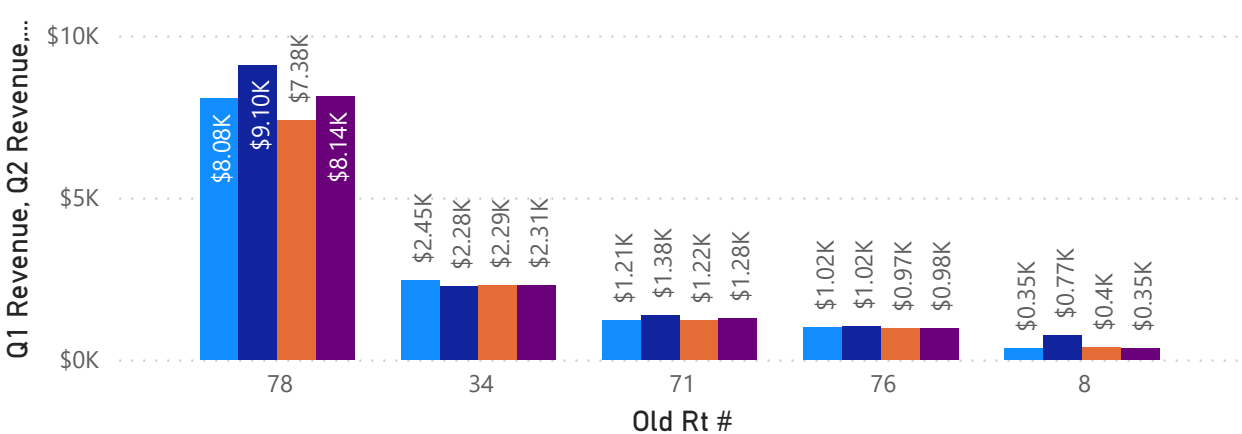


New Rt

78

Origin of Revenue Comprising New Route

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue



Destination of Revenue Leaving Original Route

Q1 Revenue Q2 Revenue Q3 Revenue Q4 Revenue

