

Acct #	Cust #	Week #	New Rt	New Deliver y Day	New Stop	Old Rt #	Old Delivery Day	Customer Name	DisplayAddressFull	Frequency	EstimatedArriv alTime	EstimatedDepartu reTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
99117	42	Week1	13	T	1	13	T	WESCO #38	777 MICHIGAN AVE P.O. BOX 193, BALDWIN MI 49304 US,	7	6:45:19 AM	6:52:55 AM	\$ 45.15	\$ 36.35	\$ 35.87	\$ 41.54
232603	0	Week1	13	T	2	13	T	LAKE COUNTY ROAD COMMISSIO	1180 MICHIGAN AVE, BALDWIN MI 49304 US, US, US	7	6:59:36 AM	7:08:22 AM	\$ 159.60	\$ 149.51	\$ 144.83	\$ 161.83
99031	38	Week1	13	T	3	13	T	BLARNEY CASTLE #240	1210 MICHIGAN, BALDWIN MI 49304 US, US, US	7	7:08:54 AM	7:22:32 AM	\$ 141.55	\$ 153.91	\$ 199.09	\$ 164.85
99031	16	Week1	13	T	4	13	T	BLARNEY CASTLE #352	4210 S. M-37, BALDWIN MI 49304 US, US, US	7	7:24:36 AM	7:33:24 AM	\$ 68.90	\$ 63.13	\$ 71.00	\$ 72.30
229029	0	Week1	13	T	5	13	T	BRANCH GROCERY	9455 E US 10, BRANCH MI 49402 US, US, US	5	7:44:57 AM	7:54:19 AM	\$ 179.94	\$ 267.82	\$ 264.19	\$ 262.26
99031	50	Week1	13	T	6	13	R	BLARNEY CASTLE #864	101 E STATE ST., SCOTTVILLE MI 49454 US, US, US	7	8:08:13 AM	8:15:46 AM	\$ 63.42	\$ 54.62	\$ 61.54	\$ 60.57
217272	0	Week1	13	T	7	13	T	NORTH COUNTRY CAFE	110 N. MAIN ST., SCOTTSVILLE MI 49454 US, US, US	7	8:15:50 AM	8:23:36 AM	\$ 67.46	\$ 59.12	\$ 59.70	\$ 63.53
99117	8	Week1	13	T	8	13	F	WESCO #28	117 N. MAIN, SCOTTVILLE MI 49454 US, US, US	7	8:23:45 AM	8:34:35 AM	\$ 46.79	\$ 38.93	\$ 37.49	\$ 42.83
99103	46	Week1	13	T	9	13	F	ADMIRAL #5791	130 W. STATE ST, SCOTTVILLE MI 49454-1136 US, US, US	7	8:35:38 AM	8:38:56 AM	\$ 20.00	\$ 15.00	\$ 15.00	\$ 16.43
220940	0	Week1	13	T	10	13	T	MASON CO. CENTRAL SCHOOL	300 BROADWAY, SCOTTVILLE MI 49454 US, US, US	7	8:40:33 AM	8:45:26 AM	\$ 67.00	\$ 62.89	\$ 65.40	\$ 66.68
99063	7	Week1	13	T	11	13	T	DTE ENERGY	2230 West US 10, LUDINGTON MI 49431 US, US, US	1	8:49:57 AM	8:55:44 AM	\$ 62.54	\$ 58.20	\$ 60.99	\$ 61.79
220367	1	Week1	13	T	12	13	T	DYNAMIC PHYS-LUDINGTON	250 NELSON RD, LUDINGTON MI 49431 US, US, US	1	9:03:23 AM	9:03:31 AM	\$ 47.12	\$ -	\$ -	\$ 46.37
220367	2	Week1	13	T	13	13	T	DYNAMIC PHYS-LUDINGTON BLD	250 NELSON DR, LUDINGTON MI 49431 US, US, US	1	9:03:31 AM	9:03:39 AM	\$ 39.68	\$ -	\$ -	\$ 38.93
231338	0	Week1	13	T	14	13	T	LENZ-BALDER INSURANCE	201 E COURT ST, LUDINGTON MI 49431 US, US, US	5	9:07:39 AM	9:10:53 AM	\$ 42.66	\$ 38.90	\$ 41.13	\$ 42.02
221200	0	Week1	13	T	15	13	T	CHEF JOHN'S BAKERY	110 W. FILER, LUDINGTON MI 49431 US, US, US	7	9:12:46 AM	9:12:46 AM	\$ 42.26	\$ 38.22	\$ 40.82	\$ 41.01
229698	0	Week1	13	T	16	13	R	LUDINGTON WEST	300 SOUTH RATH, LUDINGTON MI 49431 US, US, US	7	9:13:12 AM	9:16:38 AM	\$ 37.25	\$ 34.10	\$ 36.11	\$ 36.73
228208	0	Week1	13	T	17	13	R	JAMES PORT BREWING CO	412 S. JAMES, LUDINGTON MI 49431 US, US, US	7	9:17:19 AM	9:17:47 AM	\$ 48.23	\$ 51.72	\$ 77.39	\$ 52.08
220672	0	Week1	13	T	18	13	R	JAMES PORT BREWING CO.	412 S. JAMES, LUDINGTON MI 49431 US, US, US	7	9:17:47 AM	9:56:38 AM	\$ 691.77	\$ 578.98	\$ 1,068.55	\$ 810.89
228138	0	Week1	13	T	19	13	R	BRENDAS HARBOR CAFE	316 S JAMES, LUDINGTON MI 49431 US, US, US	7	9:57:01 AM	10:06:05 AM	\$ 94.06	\$ 84.93	\$ 87.21	\$ 90.00
229890	0	Week1	13	T	20	13	R	SKOOG HEATING & COOLING	1102 S MADISON ST., LUDINGTON MI 49431 US, US, US	7	10:10:08 AM	10:17:34 AM	\$ 126.00	\$ 133.76	\$ 134.83	\$ 137.06
230394	0	Week1	13	T	21	13	R	QUICK-WAY, INC.	1004 CONRAD IND. DR, LUDINGTON MI 49431 US, US, U	5	10:20:05 AM	10:21:41 AM	\$ 64.64	\$ 87.30	\$ 47.48	\$ 39.98
203646	0	Week1	13	T	22	13	R	TOWNS BROTHERS CONST	830 PERE MARQUETTE HIGHWAY, LUDINGTON MI 49431 MI	7	10:23:39 AM	10:33:26 AM	\$ 82.86	\$ 79.11	\$ 84.82	\$ 84.23
886085	6084	Week1	13	T	23	13	T	GOODWILL LUDINGTON #233	4781 WEST US 10, LUDINGTON MI 49431 US, US, US	5	10:35:25 AM	10:42:04 AM	\$ 29.08	\$ -	\$ 27.73	\$ 28.65
232854	0	Week1	13	T	24	13	T	SPARTAN WEST BOWLING	2253 W US HWY 10, LUDINGTON MI 49431 US, US, US	5	10:46:17 AM	10:53:49 AM	\$ 79.74	\$ 62.30	\$ 59.83	\$ 58.87
224406	0	Week1	13	T	25	13	T	STEPHENS FUNERAL CHAPEL	305 E. STATE, SCOTTVILLE MI 49454 US, US, US	1	10:57:51 AM	11:01:32 AM	\$ 134.59	\$ 124.01	\$ 122.30	\$ 123.72
232543	0	Week1	13	T	26	13	T	BOB'S HEATING AND COOLING	6683 E US 10, WALHALLA MI 49458 US, US, US	7	11:10:51 AM	11:14:47 AM	\$ 58.14	\$ 56.77	\$ 58.87	\$ 57.59
233247	0	Week1	13	T	27	13	R	EMERSON LAKE INN	7786 E. US HWY 10, WALHALLA MI 49458 US, US, US	7	11:16:28 AM	11:16:28 AM	\$ -	\$ 44.85	\$ 76.53	\$ 78.59
226657	1	Week1	13	T	28	13	F	CV KWIK MART LLC	3038 N KINGS HWY, LUTHER MI 49656 US, US, US	5	11:42:46 AM	11:49:52 AM	\$ 83.05	\$ 76.22	\$ 80.62	\$ 82.67
232987	0	Week1	13	T	29	13	F	LUTHER GROCERY	213 STATE STREET, LUTHER MI 49656 US, US, US	5	11:53:47 AM	11:59:02 AM	\$ 43.13	\$ 35.00	\$ 35.00	\$ 40.54
232533	0	Week1	13	T	30	13	F	LUTHER AREA PUBLIC LIBRARY	115 STATE ST, LUTHER MI 49656 US, US, US	1	11:59:56 AM	12:03:17 PM	\$ 56.37	\$ 49.04	\$ 50.67	\$ 52.52
		Week1	13	T		13	T	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		12:35:24 PM	12:35:24 PM				

of Stops