

Acct #	Cust #	Week #	New Rt	New Delivery Day	New Stop	Old Rt #	Old Delivery Day	Customer Name	DisplayAddressFull	Frequency	EstimatedArriv alTime	EstimatedDepartu reTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
231514	8	Week3	3	T	1	3	F	BOYNE-LAUNDRY	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:20:47 AM	7:20:56 AM	\$ 16.77	\$ 12.27	\$ -	\$ 15.45
231514	3	Week3	3	T	2	3	F	BOYNE-CIVIC CENTER	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:20:56 AM	7:21:05 AM	\$ 44.47	\$ 62.87	\$ -	\$ 47.47
231514	4	Week3	3	T	3	3	F	BOYNE-DELI STORE	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:21:05 AM	7:21:23 AM	\$ 28.43	\$ 20.83	\$ -	\$ 24.10
231514	2	Week3	3	T	4	3	F	BOYNE-HELGA HOUSE	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:21:23 AM	7:21:57 AM	\$ 15.32	\$ 12.89	\$ -	\$ 14.92
231514	1	Week3	3	T	5	3	F	BOYNE-GRAND MOUNTAIN LODI	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:21:58 AM	7:22:07 AM	\$ 148.97	\$ 115.85	\$ -	\$ 138.41
231514	18	Week3	3	T	6	3	F	BOYNE MTN-AVALANCE BAY WA	1 BOYNE MOUNTAIN ROAD, BOYNE FALLS MI 49713 US,,	7	7:22:06 AM	7:22:16 AM	\$ 24.33	\$ 23.42	\$ -	\$ 26.59
217127	0	Week3	3	T	7	3	T	BAY AREA MAINTENANCE	4730 US 131 NORTH, BOYNE FALLS MI 49713 US, US, US	7	8:00:29 AM	8:09:02 AM	\$ -	\$ 53.94	\$ 51.14	\$ 63.35
231256	0	Week3	3	T	8	3	T	PETOSKEY BAYVIEW CC	2328 COUNTRY CLUB RD, PETOSKEY MI 49770 US, US, U:	7	8:24:11 AM	8:32:44 AM	\$ -	\$ 100.90	\$ 112.36	\$ 114.97
99031	1	Week3	3	T	9	3	R	BLARNEY CASTLE #248	1087 US 31 NORTH, PETOSKEY MI 49770 US, US, US	7	8:34:02 AM	8:43:59 AM	\$ 80.52	\$ 79.02	\$ 80.36	\$ 74.18
223941	0	Week3	3	T	10	3	R	BIG APPLE BAGELS	1123 US-31, PETOSKEY MI 49770 US, US, US	7	8:44:36 AM	8:52:21 AM	\$ 73.05	\$ 47.60	\$ 56.50	\$ 58.72
99061	178	Week3	3	T	11	3	R	SPT. FAM FARE QUICK STOP #85	1115 N. US 31, PETOSKEY MI 49770 US, US, US	7	8:52:51 AM	8:55:09 AM	\$ 20.46	\$ 17.17	\$ 16.70	\$ 18.19
99161	178	Week3	3	T	12	3	R	SPT. FAM FARE #858 FIRST AID	1115 N. US 31, PETOSKEY MI 49770 US, US, US	7	8:55:10 AM	9:03:43 AM	\$ -	\$ -	\$ -	\$ -
99161	94	Week3	3	T	13	3	R	SPT. D&W #1525 FIRST AID	1163 U.S. 31 NORTH, PETOSKEY MI 49770 US, US, US	7	9:04:02 AM	9:04:11 AM	\$ 163.06	\$ 80.61	\$ 47.51	\$ -
99061	94	Week3	3	T	14	3	R	SPT. D&W FRESH MKT #1525	1163 U.S. 31 NORTH, PETOSKEY MI 49770 US, US, US	7	9:04:11 AM	9:45:17 AM	\$ 158.70	\$ 169.87	\$ 141.67	\$ 143.09
99046	4	Week3	3	T	15	3	T	PETOSKEY SHELL OIL	1320 US-31 NORTH, PETOSKEY MI 49770 US, US, US	7	9:46:28 AM	9:55:10 AM	\$ 76.49	\$ 89.74	\$ 101.92	\$ 82.21
99104	8	Week3	3	T	16	3	T	AUNT MILLIE'S PETOSKEY OUTLE	1842 N. US HWY 31, PETOSKEY MI 49770 US, US, US	5	9:56:33 AM	10:03:15 AM	\$ 41.93	\$ 55.17	\$ 56.58	\$ 27.25
233203	0	Week3	3	T	17	3	T	AUTO SERVICE SPECIALISTS	1861 FOCHTMAN INDUSTRIAL DR., PETOSKEY MI 49770 U:	7	10:05:04 AM	10:14:06 AM	\$ 106.94	\$ 76.73	\$ 87.56	\$ 88.77
231447	0	Week3	3	T	18	3	T	RICHARDS TIRE INC	1831 US 31 N., PETOSKEY MI 49770 US, US, US	7	10:16:56 AM	10:23:36 AM	\$ 56.37	\$ 76.86	\$ 79.51	\$ 77.46
211740	0	Week3	3	T	19	3	T	TOSKI-SANDS	2292 M-119, PETOSKEY MI 49770 US, US, US	7	10:25:50 AM	10:37:40 AM	\$ 179.89	\$ 162.33	\$ 196.20	\$ 174.65
231220	0	Week3	3	T	20	3	T	VERNALES	3018 M-119, HARBOR SPRINGS MI 49740 US, US, US	7	10:38:41 AM	10:49:45 AM	\$ 240.92	\$ 313.95	\$ 368.49	\$ 330.55
285574	0	Week3	3	T	21	3	T	COMMUNITY HEALTH CENTER	3434 M-119 SUITE C, HARBOR SPRINGS MI 49740 US,, US	5	10:50:22 AM	10:56:01 AM	\$ 54.70	\$ 47.81	\$ 49.86	\$ 51.23
232287	0	Week3	3	T	22	3	T	HEALTH DEPT. OF NW MI/HARB	3434 M-119, HARBOR SPRINGS MI 49740 US, US, US	3	10:56:01 AM	11:07:32 AM	\$ 95.88	\$ 86.70	\$ 90.15	\$ 91.88
99031	8	Week3	3	T	23	3	T	BLARNEY CASTLE #522	3473 M-119, HARBOR SPRINGS MI 49740 US, US, US	7	11:07:38 AM	11:22:02 AM	\$ 113.85	\$ 102.61	\$ 114.97	\$ 104.76
226055	0	Week3	3	T	24	3	T	NORTHERN LIGHTS-LINEN ACCT	8865 HARBOR - PETOSKEY RD, HARBOR SPRINGS MI 49740	5	11:22:40 AM	11:28:58 AM	\$ 130.33	\$ 56.79	\$ 104.91	\$ 132.02
232899	0	Week3	3	T	25	3	T	MD AUTO CLINIC	8625 COMMERCE CT, HARBOR SPRINGS MI 48740 US, US,	7	11:32:40 AM	11:38:21 AM	\$ 90.20	\$ 76.28	\$ 73.43	\$ 94.14
99031	150	Week3	3	T	26	3	T	BLARNEY CASTLE EZ MART #523	510 WEST CONWAY RD, HARBOR SPRINGS MI 49770 US,,	7	11:40:22 AM	11:51:16 AM	\$ 104.99	\$ 112.99	\$ 101.13	\$ 128.66
225994	1	Week3	3	T	27	3	T	ORTHOSPORT PHYSICAL THERAP	930 S. STATE STREET, HARBOR SPRINGS MI 49740 US,, U:	5	11:59:16 AM	12:02:25 PM	\$ 35.05	\$ 35.00	\$ 35.00	\$ 35.00
232071	0	Week3	3	T	28	3	T	KILWINS-HARBOR SPRINGS	139 MAIN STREET, HARBOR SPRINGS MI 49740 US, US, L	7	12:05:41 PM	12:14:14 PM	\$ -	\$ 40.06	\$ 40.06	\$ -
99031	10	Week3	3	T	29	3	T	BLARNEY CASTLE #526	7701 S. STATE ST., HARBOR SPRINGS MI 49740 US, U, US	7	12:17:04 PM	12:24:04 PM	\$ 127.96	\$ 171.92	\$ 151.39	\$ 150.54
99031	9	Week3	3	T	30	3	T	BLARNEY CASTLE #524	105 FRANKLIN ST., HARBOR SPRINGS MI 49740 US, US, L	7	12:24:49 PM	12:34:52 PM	\$ 102.63	\$ 90.06	\$ 109.54	\$ 89.41
99031	12	Week3	3	T	31	3	T	BLARNEY CASTLE #760	5667 S. PLEASANTVIEW RD., HARBOR SPRINGS MI 49740,,	7	12:46:26 PM	12:54:25 PM	\$ 71.16	\$ 59.34	\$ 51.46	\$ 64.90
232864	0	Week3	3	T	32	3	T	TEDDY GRIFFINS ROADHOUSE	50 HIGHLAND PIKE RD, HARBOR SPRINGS MI 49740 US, L	7	3:57:35 PM	4:12:37 PM	\$ 449.57	\$ 253.27	\$ 468.89	\$ 399.83
		Week3	3	T		3	T	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		6:09:07 PM	6:09:07 PM				

of
Stops