Acct #	Cust #	Week #	New Rt	New Deli very Day	New Stop	Old E Rt # v		Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv E alTime	EstimatedDepartur eTime		Revenue Delivery		Revenue Delivery	Q3 Reve per Deliv		Q4 Revenue per Delivery
70641	0	Week4	101	W	1			State St. Lube	105 Mason St., Alpena MI 49707 US,	7	8:00:00 AM	8:09:03 AM	\$	70.66	\$	87.97	\$ 7	72.10	71.84
70489	1	Week4	101	W	2	101	w	Decorative Panels Internationa	416 Ford Ave., Alpena MI 49707 US,	7	8:13:54 AM	8:14:06 AM	\$	381.84	\$	362.61	\$ 40	05.00	389.49
70489	3	Week4	101	W	3	101	W	Decorative Panels Internationa	416 Ford Ave., Alpena MI 49707 US,	7	8:14:06 AM	8:45:39 AM	\$	237.75	\$	218.66	\$ 16	69.89	176.08
70489	0	Week4	101	W	4	101	W	Decorative Panels Internationa	416 Ford Ave., Alpena MI 49707 US,	7	8:45:38 AM	9:42:46 AM	\$	415.71	\$	402.90	\$ 42	14.60	414.52
71222	0	Week4	101	W	5	101	R	P & L Development	4025 Arrow St., Oscoda MI 48750 US	7	10:42:18 AM	11:16:20 AM	\$	429.89	\$	414.88	\$ 43	38.97	417.39
73063	6	Week4	101	W	6	105	R	ALCONA HEALTH CENTER-OSCODA	5671 N SKEEL RD, OSCODA MI 48750	7	11:17:00 AM	11:22:40 AM	\$	9.21	\$	9.38	\$	9.68	11.56
73063	4	Week4	101	W	7	105	R	ALCONA HEALTH CENTER - OSCODA	5671 N SKEEL RD, OSCODA MI 48750	7	11:22:40 AM	11:31:44 AM	\$	124.01	\$	133.97	\$ 13	30.00	130.09
70803	0	Week4	101	W	8	101	R	Party & Food Center	5692 N. F-41, Oscoda MI 48750 US, C	6	11:32:18 AM	11:47:48 AM	\$	79.68	\$	91.39	\$ 10	04.71	99.12
70805	0	Week4	101	W	9	101	R	Irish Pub	4709 F-41, Oscoda MI 48750 US, Osc	7	11:49:37 AM	11:56:42 AM	\$	43.36	\$	43.47	\$ 4	49.19	47.95
99161	113	Week4	101	W	10	105	R	FAMILY FARE #1519 FIRST AID	5463 N. HURON RD., OSCODA MI 48.	7	11:57:46 AM	12:07:26 PM	\$	80.59	\$	67.61	\$	- (210.60
99061	113	Week4	101	W	11	105	R	FAMILY FARE #1519	5463 N. HURON RD. 5463 N. HURON	7	12:07:26 PM	12:44:20 PM	\$	148.34	\$	142.25	\$ 14	44.75	156.23
73068	0	Week4	101	W	12	105	R	SUNRISE TRAVEL CENTER	5665 N. US 23, OSCODA MI 48750 US	6	12:44:52 PM	12:55:04 PM	\$	75.10	\$	76.73	\$ 7	74.26	69.27
73433	0	Week4	101	W	13	105	R	DUDLEY'S DINER	5731 US 23 NORTH, OSCODA MI 487	6	12:55:14 PM	1:00:25 PM	\$	36.49	\$	40.64	\$ 4	45.86	46.81
73184	0	Week4	101	W	14	105	R	MANCINOS-OSCODA	5565 US 23 N, OSCODA MI 48750 US	7	1:01:56 PM	1:21:02 PM	\$	71.33	\$	163.21	\$ 17	72.53	130.02
71207	0	Week4	101	W	15	101	R	Pete's Party Store	6521 US-23 North, Oscoda MI 48750	4	1:23:02 PM	1:31:55 PM	\$	37.36	\$	37.36	\$ 3	37.36	37.36
71237	0	Week4	101	W	16	101	R	Eagles	6685 US-23 North, Oscoda MI 48750	7	2:00:12 PM	2:05:21 PM	\$	58.86	\$	55.39	\$ 6	62.66	60.28
71211	0	Week4	101	W	17	105	R	Lakewood Shores P.O.A.	7701 E. Cedar Lake Dr., Oscoda MI 48	2	2:08:38 PM	2:32:34 PM	\$	62.03	\$	73.00	\$ 6	67.76	78.56
73538	0	Week4	101	W	18	105	R	THE RED FORK	3228 US-23, GREENBUSH MI 48738 L	7	2:37:57 PM	2:44:57 PM	\$	36.87	\$	38.39	\$ 4	40.71	44.79
71411	0	Week4	101	W	19	105	R	Jamieson Nursing Home	790 U.S. 23 South P.O. Box 369, Harr	7	2:50:46 PM	3:10:47 PM	\$	295.58	\$	276.90	\$ 31	13.17	336.44
99031	66	Week4	101	W	20	105	R	BLARNEY CASTLE #536	449 S. US 23, HARRISVILLE MI 48740	7	3:11:35 PM	3:26:15 PM	\$	101.62	\$	94.27	\$ 11	16.93	104.52
99046	10	Week4	101	W	21	101	R	HARRISVILLE SHELL OIL	217 S STATE, HARRISVILLE MI 48740	6	3:27:26 PM	3:35:21 PM	\$	41.96	\$	52.18	\$ 6	68.51	49.06
71059	0	Week4	101	W	22	105	R	SHOTMAKERS	49 Main Street, HARRISVILLE MI 4874	7	3:35:52 PM	3:46:25 PM	\$	105.73	\$	107.09	\$ 10	09.77	115.58
71058	0	Week4	101	W	23	101	R	Manus Tool	510 S. Third St. P.O. Box 248, Harrisv	7	3:47:50 PM	3:55:41 PM	\$	138.01	\$	137.76	\$ 14	41.99	148.16
71054	0	Week4	101	W	24	101	R	Sunrise Tool Products	604 S. Third, Harrisville MI 48740 US,	7	3:55:49 PM	4:10:45 PM	\$	55.67	\$	53.77	\$ 5	57.61	61.27
70792	0	Week4	101	W	25	101	R	City of Harrisville	200 North 5th Street P.O. Box 278, H	7	4:13:49 PM	4:22:41 PM	\$	36.79	\$	39.97	\$ 3	37.95	38.59
73063	2	Week4	101	W	26	105	F	Alcona Health Center - Harrisv	205 North State Street P.O. Box 130,	7	4:23:52 PM	4:29:56 PM	\$	29.59	\$	30.21	\$ 3	30.96	31.40
73498	0	Week4	101	W	27	105	R	ALCONA BREW HAUS	676 N. US-23, HARRISVILLE MI 48740	7	4:31:46 PM	4:39:39 PM	\$	69.52	\$	78.89	\$ 9	98.94	98.88
99031	67	Week4	101	W	28	105	R	BLARNEY CASTLE SUBWAY	449 S. US 23, HARRISVILLE MI 48740	7	4:43:21 PM	4:51:05 PM	\$	37.19	\$	24.11	\$ 2	21.15	24.48
		Week4	101	W				Alpena Depot	120 E Herman St,, Alpena 49707 US		5:35:01 PM	5:35:01 PM							
	# of Stops												Q1 Re	evenue	Q2 Re	evenue	Q3 Reveni	ue C	4 Revenue
					20	n								\$3 310 74		\$3 354 95	¢2 /	36 99	\$3,600,35

29

\$3,310.74 \$3,354.95 \$3,436.99 \$3,600.35