

Acct #	Cust #	Week #	New Rt	New Deli very Day	Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
70489	1	Week1	101	W	1	101	W	Decorative Panels Internationa	416 Ford Ave., Alpena MI 49707 US,	7	6:01:45 AM	6:01:57 AM	\$ 381.84	\$ 362.61	\$ 405.00	\$ 389.49
70489	3	Week1	101	W	2	101	W	Decorative Panels Internationa	416 Ford Ave., Alpena MI 49707 US,	7	6:01:57 AM	6:33:30 AM	\$ 237.75	\$ 218.66	\$ 169.89	\$ 176.08
70489	0	Week1	101	W	3	101	W	Decorative Panels Internationa	416 Ford Ave., Alpena MI 49707 US,	7	6:33:29 AM	7:30:37 AM	\$ 415.71	\$ 402.90	\$ 414.60	\$ 414.52
71222	0	Week1	101	W	4	101	R	P & L Development	4025 Arrow St., Oscoda MI 48750 US	7	8:29:05 AM	9:03:07 AM	\$ 429.89	\$ 414.88	\$ 438.97	\$ 417.39
73063	6	Week1	101	W	5	105	R	ALCONA HEALTH CENTER-OSCODA	5671 N SKEEL RD, OSCODA MI 48750	7	9:03:47 AM	9:09:27 AM	\$ 9.21	\$ 9.38	\$ 9.68	\$ 11.56
73063	4	Week1	101	W	6	105	R	ALCONA HEALTH CENTER - OSCODA	5671 N SKEEL RD, OSCODA MI 48750	7	9:09:27 AM	9:18:31 AM	\$ 124.01	\$ 133.97	\$ 130.00	\$ 130.09
73533	0	Week1	101	W	7	101	R	AUSABLE COLLISION	5660 F-41, OSCODA MI 48750 US, OS	5	9:19:14 AM	9:25:52 AM	\$ 37.44	\$ 37.44	\$ 38.65	\$ 40.44
70805	0	Week1	101	W	8	101	R	Irish Pub	4709 F-41, Oscoda MI 48750 US, Osc	7	9:27:49 AM	9:34:54 AM	\$ 43.36	\$ 43.47	\$ 49.19	\$ 47.95
99161	113	Week1	101	W	9	105	R	FAMILY FARE #1519 FIRST AID	5463 N. HURON RD., OSCODA MI 487	7	9:35:52 AM	9:45:32 AM	\$ 80.59	\$ 67.61	\$ -	\$ 210.60
99061	113	Week1	101	W	10	105	R	FAMILY FARE #1519	5463 N. HURON RD. 5463 N. HURON	7	9:45:32 AM	10:22:26 AM	\$ 148.34	\$ 142.25	\$ 144.75	\$ 156.23
73184	0	Week1	101	W	11	105	R	MANCINOS-OSCODA	5565 US 23 N, OSCODA MI 48750 US	7	10:24:40 AM	10:43:46 AM	\$ 71.33	\$ 163.21	\$ 172.53	\$ 130.02
73538	0	Week1	101	W	12	105	R	THE RED FORK	3228 US-23, GREENBUSH MI 48738 L	7	10:53:07 AM	11:00:07 AM	\$ 36.87	\$ 38.39	\$ 40.71	\$ 44.79
99031	67	Week1	101	W	13	105	R	BLARNEY CASTLE SUBWAY	449 S. US 23, HARRISVILLE MI 48740	7	11:06:22 AM	11:14:06 AM	\$ 37.19	\$ 24.11	\$ 21.15	\$ 24.48
99031	67	Week1	101	W	14	105	R	BLARNEY CASTLE SUBWAY	449 S. US 23, HARRISVILLE MI 48740	7	11:14:06 AM	11:21:50 AM	\$ 37.19	\$ 24.11	\$ 21.15	\$ 24.48
99031	66	Week1	101	W	15	105	R	BLARNEY CASTLE #536	449 S. US 23, HARRISVILLE MI 48740	7	11:21:50 AM	11:36:30 AM	\$ 101.62	\$ 94.27	\$ 116.93	\$ 104.52
99031	66	Week1	101	W	16	105	R	BLARNEY CASTLE #536	449 S. US 23, HARRISVILLE MI 48740	7	11:36:30 AM	11:51:10 AM	\$ 101.62	\$ 94.27	\$ 116.93	\$ 104.52
70792	0	Week1	101	W	17	101	R	City of Harrisville	200 North 5th Street P.O. Box 278, H	7	11:53:33 AM	12:02:25 PM	\$ 36.79	\$ 39.97	\$ 37.95	\$ 38.59
70792	0	Week1	101	W	18	101	R	City of Harrisville	200 North 5th Street P.O. Box 278, H	7	12:02:25 PM	12:11:17 PM	\$ 36.79	\$ 39.97	\$ 37.95	\$ 38.59
99046	10	Week1	101	W	19	101	R	HARRISVILLE SHELL OIL	217 S STATE, HARRISVILLE MI 48740	6	12:12:37 PM	12:20:32 PM	\$ 41.96	\$ 52.18	\$ 68.51	\$ 49.06
71059	0	Week1	101	W	20	105	R	SHOTMAKERS	49 Main Street, HARRISVILLE MI 487	7	12:21:08 PM	12:31:41 PM	\$ 105.73	\$ 107.09	\$ 109.77	\$ 115.58
71059	0	Week1	101	W	21	105	R	SHOTMAKERS	49 Main Street, HARRISVILLE MI 487	7	12:31:41 PM	12:42:14 PM	\$ 105.73	\$ 107.09	\$ 109.77	\$ 115.58
71058	0	Week1	101	W	22	101	R	Manus Tool	510 S. Third St. P.O. Box 248, Harrisv	7	12:43:40 PM	12:51:31 PM	\$ 138.01	\$ 137.76	\$ 141.99	\$ 148.16
71058	0	Week1	101	W	23	101	R	Manus Tool	510 S. Third St. P.O. Box 248, Harrisv	7	12:51:31 PM	12:59:22 PM	\$ 138.01	\$ 137.76	\$ 141.99	\$ 148.16
71054	0	Week1	101	W	24	101	R	Sunrise Tool Products	604 S. Third, Harrisville MI 48740 US,	7	12:59:31 PM	1:14:27 PM	\$ 55.67	\$ 53.77	\$ 57.61	\$ 61.27
71054	0	Week1	101	W	25	101	R	Sunrise Tool Products	604 S. Third, Harrisville MI 48740 US,	7	1:14:27 PM	1:29:23 PM	\$ 55.67	\$ 53.77	\$ 57.61	\$ 61.27
71411	0	Week1	101	W	26	105	R	Jamieson Nursing Home	790 U.S. 23 South P.O. Box 369, Harr	7	1:34:06 PM	1:54:07 PM	\$ 295.58	\$ 276.90	\$ 313.17	\$ 336.44
71237	0	Week1	101	W	27	101	R	Eagles	6685 US-23 North, Oscoda MI 48750	7	2:07:11 PM	2:12:20 PM	\$ 58.86	\$ 55.39	\$ 62.66	\$ 60.28
73063	2	Week1	101	W	28	105	F	Alcona Health Center - Harrisv	205 North State Street P.O. Box 130,	7	2:27:29 PM	2:33:33 PM	\$ 29.59	\$ 30.21	\$ 30.96	\$ 31.40
73063	2	Week1	101	W	29	105	F	Alcona Health Center - Harrisv	205 North State Street P.O. Box 130,	7	2:33:33 PM	2:39:37 PM	\$ 29.59	\$ 30.21	\$ 30.96	\$ 31.40
73498	0	Week1	101	W	30	105	R	ALCONA BREW HAUS	676 N. US-23, HARRISVILLE MI 48740	7	2:41:29 PM	2:49:22 PM	\$ 69.52	\$ 78.89	\$ 98.94	\$ 98.88
73498	0	Week1	101	W	31	105	R	ALCONA BREW HAUS	676 N. US-23, HARRISVILLE MI 48740	7	2:49:23 PM	2:57:16 PM	\$ 69.52	\$ 78.89	\$ 98.94	\$ 98.88
73327	0	Week1	101	W	32	105	F	MOUNTAIN FOOD SERVICE	5495 US 23 N, BLACK RIVER MI 4872:	5	3:08:57 PM	3:35:45 PM	\$ 109.26	\$ 127.78	\$ 173.73	\$ 193.55
70641	0	Week1	101	W	33	101	W	State St. Lube	105 Mason St., Alpena MI 49707 US,	7	3:57:23 PM	4:06:26 PM	\$ 70.66	\$ 87.97	\$ 72.10	\$ 71.84
73563	0	Week1	101	W	34	101	F	PLOWMANS	3146 US 23 SOUTH, ALPENA MI 4970	7	4:09:44 PM	4:19:44 PM	\$ -	\$ -	\$ -	\$ -
		Week1	101	W				Alpena Depot	120 E Herman St., Alpena 49707 US		4:29:22 PM	4:29:22 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
35													\$3,740.90	\$3,767.12	\$3,934.72	\$4,126.10