

Acct #	Cust #	Week #	New Rt	New Deli very Day	Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
71319	0	Week1	105	T	1	105	M	ELLIE'S 12 TABLES	611 Morenci Ave., Mio MI 48647 US,	5	7:06:37 AM	7:16:17 AM	\$ 95.26	\$ 93.40	\$ 81.39	\$ 66.62
71033	0	Week1	105	T	2	103	F	Allen's Auto	3845 N. M-33, Rose City MI 48654 US,	7	7:31:07 AM	7:34:15 AM	\$ 69.56	\$ 57.65	\$ 69.81	\$ 51.82
99161	109	Week1	105	T	3	105	M	FAMILY FARE #1505 FIRST AID	2626 N. M-33 P.O. BOX 480, ROSE CI	7	7:35:46 AM	7:45:26 AM	\$ -	\$ -	\$ -	\$ -
99061	109	Week1	105	T	4	105	M	FAMILY FARE #1505	2626 N. M-33 PO BOX 480, ROSE CIT	7	7:45:27 AM	8:05:33 AM	\$ 56.03	\$ 57.74	\$ 55.26	\$ 65.61
99058	6	Week1	105	T	5	105	W	Forward #27 (Rose City)	103 N Williams St, Rose City, MI 486	7	8:06:39 AM	8:17:36 AM	\$ 42.26	\$ 38.17	\$ 38.17	\$ 38.17
71025	0	Week1	105	T	6	105	W	ROGER MAYHEW	103 N Williams St, Rose City, MI 486	7	8:17:35 AM	8:17:47 AM	\$ 12.80	\$ 12.00	\$ 12.00	\$ 12.00
73393	1	Week1	105	T	7	105	W	SCHULZE, OSWALD, MILLER & EDWA	103 E. MAIL STREET, ROSE CITY MI 4	1	8:17:56 AM	8:22:42 AM	\$ 43.43	\$ 44.75	\$ 46.10	\$ 46.55
71040	0	Week1	105	T	8	103	F	No Limits Pizza & Pool	111 E. Main, Rose City MI 48654 US,	7	8:22:47 AM	8:31:29 AM	\$ 31.98	\$ 31.72	\$ 36.06	\$ 33.46
73225	0	Week1	105	T	9	105	W	THE CEDAR BAR LLC	2246 SHANDY SHORE RD, LUPTON M	5	11:29:09 AM	11:40:23 AM	\$ 76.87	\$ 96.43	\$ 115.10	\$ 120.87
71018	0	Week1	105	T	10	105	W	Parkview Acres Inc.	2575 E. Rose City Rd., Lupton MI 486	7	11:44:45 AM	11:53:33 AM	\$ 109.00	\$ 104.31	\$ 112.06	\$ 112.24
71017	0	Week1	105	T	11	105	W	Sunrise Cafe	3070 Lupton Rd 3318 Beechwood Rd	5	11:53:56 AM	12:06:25 PM	\$ 112.19	\$ 137.75	\$ 134.54	\$ 129.34
99080	2	Week1	105	T	12	103	F	MERCANTILE BANK	505 BENNETT ST, ROSE CITY MI 4865	5	12:12:49 PM	12:19:10 PM	\$ 21.20	\$ 20.33	\$ 23.90	\$ 20.90
99031	96	Week1	105	T	13	105	M	BLARNEY CASTLE	619 M-33, ROSE CITY MI 48854 US, R	7	12:19:33 PM	12:38:51 PM	\$ 74.40	\$ 75.87	\$ 73.17	\$ 75.72
73178	0	Week1	105	T	14	105	W	CLEAR LAKE BAR	2212 CLEAR LAKE RD, WEST BRANCH	5	12:51:29 PM	1:07:44 PM	\$ 112.24	\$ 175.11	\$ 299.57	\$ 196.77
99082	8	Week1	105	T	15	105	W	Sunrise Convenience Store #20	1747 North M-76 69245 Burke Drive,	7	1:19:18 PM	1:31:09 PM	\$ 50.11	\$ 50.44	\$ 51.43	\$ 52.62
73480	0	Week1	105	T	16	105	W	MR. B'S DELI & CAFE	2343 N. ST HELEN ROAD, ST HELEN N	7	1:32:58 PM	1:39:32 PM	\$ 79.45	\$ 72.86	\$ 73.62	\$ 62.43
99058	15	Week1	105	T	17	105	W	Forwards - St. Helen	2007 N. M-36 St. 219 N. Front St., St.	7	1:40:28 PM	1:51:49 PM	\$ 47.78	\$ 41.86	\$ 41.86	\$ 41.86
71371	0	Week1	105	T	18	105	W	JEN'S HEN HOUSE	1965 N ST HELEN ROAD, St. Helen M	5	1:52:03 PM	1:57:11 PM	\$ 175.21	\$ 226.39	\$ 246.13	\$ 213.89
99080	0	Week1	105	T	19	105	W	MERCANTILE BANK	1990 N ST HELEN RD, ST HELEN MI 4	6	1:57:25 PM	2:02:11 PM	\$ 27.00	\$ 28.76	\$ 32.85	\$ 28.06
99046	17	Week1	105	T	20	105	W	Louie's Market - St. Helen	1025 N St. 235 Water St., St. Helen N	6	2:04:33 PM	2:19:54 PM	\$ 253.72	\$ 456.76	\$ 524.12	\$ 350.34
70337	0	Week1	105	T	21	105	W	FIREHOUSE BAR & GRILL	465 N HELEN RD., ST HELEN MI 4865	7	2:20:54 PM	2:28:00 PM	\$ 83.60	\$ 86.73	\$ 90.33	\$ 89.54
70929	0	Week1	105	T	22	103	F	China Inn	601 W. Houghton Ave P.O. Box 334, '	5	2:39:52 PM	2:54:15 PM	\$ 112.76	\$ 115.70	\$ 137.62	\$ 136.91
99161	00118	Week1	105	T	23	105	W	ROGERS FAMILY FOODS 4985 F.A.	3195 M-65, HALE MI 48739 US, HALE	7	3:26:51 PM	3:36:31 PM	\$ 163.78	\$ -	\$ -	\$ -
73467	0	Week1	105	T	24	105	W	MAIN STREET PIZZA & BBQ	3150 N M-65, HALE MI 48739 US, HA	7	3:36:38 PM	3:49:59 PM	\$ 90.19	\$ 100.69	\$ 126.19	\$ 116.21
71066	0	Week1	105	T	25	105	W	Bernard Building	395 S. Washington P.O. Box 190, Hal	7	3:50:47 PM	4:03:02 PM	\$ 104.74	\$ 90.97	\$ 95.92	\$ 101.32
99058	9	Week1	105	T	26	105	W	Forward #53 (Hale Main St.)	101 Main St. 219 N. Front St., Hale N	7	4:03:27 PM	4:15:31 PM	\$ 50.84	\$ 44.78	\$ 45.82	\$ 45.82
71067	0	Week1	105	T	27	105	W	Alwards Market	118 S. Washington, Hale MI 48739 U	7	4:15:47 PM	4:25:59 PM	\$ 132.24	\$ 113.89	\$ 106.80	\$ 97.90
99058	7	Week1	105	T	28	105	W	Forward #28 (Hale)	103 Washington 219 N. Front St., Ha	7	4:26:22 PM	4:32:40 PM	\$ 57.30	\$ 48.65	\$ 48.65	\$ 48.65
99062	118	Week1	105	T	29	105	W	ROGERS FAMILY FOODS 4985	3195 M-65, HALE MI 48739 US, HALE	7	4:33:38 PM	4:54:53 PM	\$ 89.72	\$ 49.25	\$ 70.08	\$ 70.66
73421	0	Week1	105	T	30	105	W	HOMETOWN PHARMACY	3270 M-65, HALE MI 48739 US, HALE	1	4:55:08 PM	4:58:57 PM	\$ 50.46	\$ 50.46	\$ 51.96	\$ 52.46
73542	0	Week1	105	T	31	105	W	GRUMPY GUNNY'S	4949 N. LONG LAKE RD, HALE MI 487	7	5:07:38 PM	5:17:18 PM	\$ -	\$ 304.93	\$ 65.27	\$ 62.84
70906	0	Week1	105	T	32	105	W	Long Lake Bar	5002 N. Main, Long Lake MI 48743 U	7	5:17:40 PM	5:27:50 PM	\$ 109.54	\$ 118.93	\$ 155.76	\$ 147.40
71074	0	Week1	105	T	33	105	W	Hale Eagles	5971 N. M-65, Hale MI 48739 US, Ha	5	5:34:13 PM	5:47:21 PM	\$ 112.82	\$ 154.35	\$ 165.05	\$ 171.64
73392	0	Week1	105	T	34	105	W	DOCKSIDE MARINA	4320 STATE RD, GLENNIE MI 48737 L	0	5:59:31 PM	6:09:11 PM	\$ -	\$ 164.85	\$ -	\$ -
73294	0	Week1	105	T	35	105	W	EAGLE RIDGE GOLF COURSE	3501 STATE RD, GLENNIE MI 48737 L	7	6:11:10 PM	6:20:50 PM	\$ -	\$ 86.42	\$ 92.25	\$ -
73288	0	Week1	105	T	36	105	W	TUBE FORMING	4614 INDUSTRIAL ROW, OSCODA MI	7	6:21:26 PM	6:32:42 PM	\$ 88.74	\$ 91.77	\$ 93.98	\$ 96.03
99062	119	Week1	105	T	37	105	W	ROGER'S FOOD PRIDE 4505	3257 State Rd., Glennie MI 48737 US	7	6:33:16 PM	6:41:38 PM	\$ 32.86	\$ 20.61	\$ 15.29	\$ 15.48
99161	00119	Week1	105	T	38	105	W	ROGERS FOOD PRIDE 4505 F. A.	3257 STATE RD, GLENNIE MI 48737 L	7	6:41:38 PM	6:51:18 PM	\$ 185.12	\$ -	\$ -	\$ -
71172	0	Week1	105	T	39	105	W	Glennie Tavern	3229 E. State Rd., Glennie MI 48737	7	6:51:37 PM	7:01:11 PM	\$ 79.39	\$ 93.74	\$ 114.64	\$ 112.94
99031	60	Week1	105	T	40	105	M	BLARNEY CASTLE #380	2541 M-65, CURRAN MI 48728 US	7	7:14:50 PM	7:21:08 PM	\$ 369.20	\$ -	\$ -	\$ 166.91
99126	6	Week1	105	T	41	105	W	Glennie Ace Hardware	3280 State Rd., Glennie MI 48737 US	7	7:35:07 PM	7:39:28 PM	\$ 10.51	\$ 10.51	\$ 10.88	\$ 12.11
71171	0	Week1	105	T	42	105	W	Chat & Chew	3310 State (M-65), Glennie MI 48737	5	7:39:36 PM	7:49:28 PM	\$ 43.90	\$ 44.53	\$ 48.69	\$ 49.36
		Week1	105	T				Alpena Depot	120 E Herman St., Alpena 49707 US		8:47:51 PM	8:47:51 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
43													\$3,458.17	\$3,614.03	\$3,602.29	\$3,313.46