

Acct #	Cust #	Week #	New Rt	New Delivery Day	Stop	Old Rt #	Old Delivery Day	Customer Name	DisplayAddressFull	Frequency	EstimatedArrivalTime	EstimatedDepartureTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
70565	0	Week1	101	R	1	101	W	Mancino's - Alpena	1235 State St. 319 Parson St., Alpena	7	6:05:55 AM	6:20:35 AM	\$ 170.34	\$ 166.28	\$ 159.29	\$ 155.75
99103	7	Week1	101	R	2	101	F	ADMIRAL #5867	2520 US HIGHWAY 23 S, ALPENA MI 49707	7	6:22:39 AM	6:34:21 AM	\$ 15.00	\$ 15.00	\$ 15.00	\$ 16.43
99031	57	Week1	101	R	3	101	T	BLARNEY CASTLE #736	11596 US 23 SO, OSSINEKE MI 49766	7	6:45:35 AM	7:04:20 AM	\$ 97.85	\$ 81.03	\$ 84.77	\$ 107.23
73426	0	Week1	101	R	4	101	T	STONE BAR & GRILL	7002 HURBERT RD, HUBBARD LAKE MI 49727	7	7:16:49 AM	7:26:29 AM	\$ 63.41	\$ 58.25	\$ 73.59	\$ 69.79
99046	14	Week1	101	R	5	101	T	QUICK & CONVENIENT STORE	7120 HURBERT RD, HUBBARD LAKE MI 49727	6	7:26:47 AM	7:35:55 AM	\$ 58.17	\$ 72.13	\$ 90.10	\$ 75.32
73528	0	Week1	101	R	6	101	T	DAVE'S CUSTOM TILLAGE, INC.	289 E. SWEDE ROAD, SPRUCE MI 48727	7	7:43:14 AM	7:51:56 AM	\$ 60.90	\$ 54.61	\$ 63.29	\$ 53.22
71177	0	Week1	101	R	7	101	T	White Pine Golf	3450 N.Hubbard Lake Rd., Spruce MI 48727	7	8:00:03 AM	8:09:43 AM	\$ -	\$ 85.73	\$ 89.52	\$ 84.38
73332	0	Week1	101	R	8	101	T	COUSINS GRILL	214 W MT. MARIE RD, SPRUCE MI 48727	5	8:10:35 AM	8:26:08 AM	\$ 41.85	\$ 49.40	\$ 55.50	\$ 45.75
73420	0	Week1	101	R	9	101	T	LOST LAKE WOODS	4243 LOST LAKE TRAIL, LINCOLN MI 48727	7	8:39:50 AM	8:45:47 AM	\$ 63.20	\$ 77.70	\$ 94.60	\$ 94.36
70762	0	Week1	101	R	10	101	F	Rosa's Lookout Inn	6808 US-23 South, Spruce MI 48762	5	8:56:11 AM	9:12:22 AM	\$ 230.45	\$ 255.71	\$ 285.39	\$ 290.61
70769	0	Week1	101	R	11	101	T	Francis Service	11923 US-23 SOUTH COMPANY 159, OSSINEKE MI 49707	7	9:16:29 AM	9:35:17 AM	\$ 169.91	\$ 165.79	\$ 166.63	\$ 169.78
70763	0	Week1	101	R	12	101	T	Ossineke Health Center	11745 US 23 S PO Box 83, Ossineke MI 49707	7	9:36:36 AM	9:45:31 AM	\$ 39.40	\$ 39.40	\$ 40.49	\$ 40.98
70780	0	Week1	101	R	13	101	T	Connie's Cafe	11585 US-23 South, Ossineke MI 49707	7	9:47:27 AM	9:55:24 AM	\$ 56.23	\$ 69.96	\$ 65.87	\$ 66.86
70711	0	Week1	101	R	14	101	F	Bogarts Tavern	2085 Werth Rd., Alpena MI 49707	5	10:06:58 AM	10:16:02 AM	\$ 75.40	\$ 88.31	\$ 84.92	\$ 98.18
70611	0	Week1	101	R	15	101	F	Birchwood Meadows	2550 E. Grant St., Alpena MI 49707	5	10:17:26 AM	10:21:13 AM	\$ 40.74	\$ 37.46	\$ 35.00	\$ 35.00
70530	0	Week1	101	R	16	101	W	Big Boy Ripley	400 South Ripley, Alpena MI 49707	7	10:22:24 AM	10:42:21 AM	\$ 115.37	\$ 119.09	\$ 128.03	\$ 131.88
70629	0	Week1	101	R	17	101	F	K & I Partnership	421 S. Ripley Blvd, Alpena MI 49707	5	10:42:42 AM	10:48:11 AM	\$ 51.28	\$ 51.28	\$ 52.64	\$ 53.32
70106	0	Week1	101	R	18	101	W	KENTUCKY FRIED CHICKEN	1130 STATE ST, ALPENA MI 49707	7	10:49:14 AM	10:53:34 AM	\$ 78.03	\$ 83.97	\$ 82.15	\$ 86.20
73515	0	Week1	101	R	19	101	F	NORTHERN INDUSTRIAL SUPPLY	1105 STATE STREET, ALPENA MI 49707	5	10:53:37 AM	10:58:27 AM	\$ 62.89	\$ 63.73	\$ 65.64	\$ 66.59
		Week1	101	R				Alpena Depot	120 E Herman St., Alpena 49707		11:04:54 AM	11:04:54 AM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
20													\$1,490.41	\$1,634.82	\$1,732.42	\$1,741.63