

Acct #	Cust #	Week #	New Rt	New Deli very Day	Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Frequen cy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
73563	0	Week2	101	T	1	101	F	PLOWMANS	3146 US 23 SOUTH, ALPENA MI 4970	7	6:08:58 AM	6:18:58 AM	\$ -	\$ -	\$ -	\$ -
99047	2	Week2	101	T	2	101	T	Alp-Alcona C.U.(Lincoln)	111 Church St. Lincoln P.O. Box 515,	6	9:00:00 AM	9:06:24 AM	\$ 127.31	\$ 91.77	\$ 115.67	\$ 81.18
71193	0	Week2	101	T	3	101	T	Alcona County Road	301 N LAKE ST PO BOX 40, LINCOLN I	7	9:07:56 AM	9:19:06 AM	\$ 144.19	\$ 140.94	\$ 146.16	\$ 134.63
71373	0	Week2	101	T	4	105	R	Gillies Funeral Home	201 N. Second, Lincoln MI 48742 US,	6	9:20:31 AM	9:27:23 AM	\$ 75.47	\$ 75.47	\$ 73.14	\$ 78.50
73511	00000	Week2	101	T	5	101	T	ROX'S FAMILY DINER	210 S. SECOND ST., LINCOLN MI 4874	0	9:27:30 AM	9:31:50 AM	\$ 36.57	\$ 42.35	\$ 44.47	\$ 46.26
71191	0	Week2	101	T	6	101	T	Snyder's Lincoln Pharmacy	301 Second St P.O. Box 237, Lincoln I	7	9:32:20 AM	9:38:38 AM	\$ 39.59	\$ 40.36	\$ 40.15	\$ 41.33
71181	0	Week2	101	T	7	101	T	Lincoln Outdoor Center	300 S SECOND ST, LINCOLN MI 48742	7	9:38:46 AM	9:46:51 AM	\$ 35.00	\$ 33.94	\$ 46.85	\$ 43.78
71185	0	Week2	101	T	8	101	T	Viking Energy of Lincoln	509 W. State St., Lincoln MI 48742 U	7	9:48:39 AM	10:00:49 AM	\$ 344.08	\$ 405.60	\$ 439.32	\$ 422.49
71183	0	Week2	101	T	9	101	T	Northern Precision	601 South Lake St, Lincoln MI 48742	7	10:02:37 AM	10:13:19 AM	\$ 138.63	\$ 145.07	\$ 149.57	\$ 155.59
70486	0	Week2	101	T	10	101	T	Alcona Motors, Inc.	313 S. Second Lincoln P.O. Box 130, I	7	10:14:08 AM	10:28:43 AM	\$ 211.40	\$ 222.28	\$ 235.25	\$ 218.31
73457	0	Week2	101	T	11	101	T	JACKS GARAGE	324 E HAWLEY, LINCOLN MI 48742 U	7	10:29:41 AM	10:42:11 AM	\$ 38.08	\$ 35.83	\$ 37.49	\$ 37.44
73314	0	Week2	101	T	12	105	R	MARATHON	921 N BARLOW, LINCOLN MI 48742 I	7	10:43:17 AM	10:51:30 AM	\$ 50.52	\$ 50.52	\$ 63.83	\$ 69.58
71190	0	Week2	101	T	13	105	R	Kris Mart	863 N. Barlow Rd., Lincoln MI 48742	7	10:51:42 AM	11:05:56 AM	\$ 94.62	\$ 91.30	\$ 109.09	\$ 105.71
99152	4	Week2	101	T	14	105	R	ALPENA GENERAL HOSP.-OSCODA	177 N. BARLOW ROAD, LINCOLN MI	7	11:07:44 AM	11:15:03 AM	\$ 81.57	\$ 241.71	\$ 224.14	\$ 259.42
99152	5	Week2	101	T	15	105	R	ALPENA GENERAL HOSP.-LINCOLN	177 N. BARLOW ROAD, LINCOLN MI	7	11:15:03 AM	11:21:38 AM	\$ 122.26	\$ 115.76	\$ 121.57	\$ 125.50
73063	3	Week2	101	T	16	105	R	Alcona Health Center-Lincoln	177 N. BARLOW RD PO BOX 279, Linc	6	11:21:38 AM	11:31:32 AM	\$ 60.94	\$ 62.13	\$ 63.56	\$ 64.36
71194	0	Week2	101	T	17	101	T	Lincoln Haven Health Care	950 N. Barlow Rd., Lincoln MI 48742	2	11:33:38 AM	11:41:52 AM	\$ 38.68	\$ 39.21	\$ 40.52	\$ 41.04
73532	0	Week2	101	T	18	101	R	WAGON WHEEL BAR & GRILL	2030 E. NICHOLSON HILL RD, OSSINE	6	3:01:35 PM	3:08:56 PM	\$ 71.59	\$ 78.00	\$ 77.09	\$ 65.17
		Week2	101	T				Alpena Depot	120 E Herman St,, Alpena 49707 US		3:29:02 PM	3:29:02 PM				

of Stops

19

Q1 RevenueQ2 RevenueQ3 RevenueQ4 Revenue

\$1,710.50\$1,912.22\$2,027.84\$1,990.28