

Acct #	Cust #	Week #	New Rt	New Deli very Day	New Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
70711	0	Week3	101	T	1	101	F	Bogarts Tavern	2085 Werth Rd., Alpena MI 49707 US	5	6:07:25 AM	6:16:29 AM	\$ 75.40	\$ 88.31	\$ 84.92	\$ 98.18
73563	0	Week3	101	T	2	101	F	PLOWMANS	3146 US 23 SOUTH, ALPENA MI 49707	7	6:18:20 AM	6:28:20 AM	\$ -	\$ -	\$ -	\$ -
73314	0	Week3	101	T	3	105	R	MARATHON	921 N BARLOW, LINCOLN MI 48742 US	7	6:56:40 AM	7:04:53 AM	\$ 50.52	\$ 50.52	\$ 63.83	\$ 69.58
71190	0	Week3	101	T	4	105	R	Kris Mart	863 N. Barlow Rd., Lincoln MI 48742	7	7:05:02 AM	7:19:16 AM	\$ 94.62	\$ 91.30	\$ 109.09	\$ 105.71
73511	00000	Week3	101	T	5	101	T	ROX'S FAMILY DINER	210 S. SECOND ST., LINCOLN MI 48742	0	7:20:46 AM	7:25:06 AM	\$ 36.57	\$ 42.35	\$ 44.47	\$ 46.26
71193	0	Week3	101	T	6	101	T	Alcona County Road	301 N LAKE ST PO BOX 40, LINCOLN MI 48742	7	7:26:26 AM	7:37:36 AM	\$ 144.19	\$ 140.94	\$ 146.16	\$ 134.63
71182	0	Week3	101	T	7	101	T	NORTHERN INDUSTRIAL WOOD INC.	507 STATE ROAD COMPANY 164, Lincoln MI 48742	5	7:40:32 AM	7:49:30 AM	\$ 85.72	\$ 82.75	\$ 84.77	\$ 81.54
71185	0	Week3	101	T	8	101	T	Viking Energy of Lincoln	509 W. State St., Lincoln MI 48742 US	7	7:49:36 AM	8:01:46 AM	\$ 344.08	\$ 405.60	\$ 439.32	\$ 422.49
71183	0	Week3	101	T	9	101	T	Northern Precision	601 South Lake St, Lincoln MI 48742	7	8:03:32 AM	8:14:14 AM	\$ 138.63	\$ 145.07	\$ 149.57	\$ 155.59
70486	0	Week3	101	T	10	101	T	Alcona Motors, Inc.	313 S. Second Lincoln P.O. Box 130, Lincoln MI 48742	7	8:15:03 AM	8:29:38 AM	\$ 211.40	\$ 222.28	\$ 235.25	\$ 218.31
70799	0	Week3	101	T	11	105	R	Alcona Elementary School	51 N. Barlow Rd., Lincoln MI 48742 US	3	8:32:46 AM	8:42:26 AM	\$ 51.29	\$ 51.64	\$ 54.42	\$ 49.08
70800	0	Week3	101	T	12	105	R	Alcona High School	51 N. Barlow Rd., Lincoln MI 48742 US	3	8:42:26 AM	8:52:06 AM	\$ 70.82	\$ 90.08	\$ 164.57	\$ 85.78
99152	4	Week3	101	T	13	105	R	ALPENA GENERAL HOSP.-OSCODA	177 N. BARLOW ROAD, LINCOLN MI 48742	7	8:52:31 AM	8:59:50 AM	\$ 81.57	\$ 241.71	\$ 224.14	\$ 259.42
99152	5	Week3	101	T	14	105	R	ALPENA GENERAL HOSP.-LINCOLN	177 N. BARLOW ROAD, LINCOLN MI 48742	7	8:59:49 AM	9:06:24 AM	\$ 122.26	\$ 115.76	\$ 121.57	\$ 125.50
73554	0	Week3	101	T	15	101	T	BEAR CLAW GRILL	1770 W. TRASK LAKE RD., BARTON CITY MI 48704	5	9:18:20 AM	9:28:00 AM	\$ -	\$ -	\$ 123.90	\$ 54.83
71176	0	Week3	101	T	16	101	T	SCOTT'S BAR & GRILL	1758 Trask Lake Rd., Barton City MI 48704	5	9:28:03 AM	9:43:40 AM	\$ 85.52	\$ 91.64	\$ 71.01	\$ 75.27
71174	0	Week3	101	T	17	101	T	Barton City Eagles	671 Sanborn Rd., Barton City MI 48704	5	9:45:27 AM	10:01:07 AM	\$ 85.45	\$ 96.57	\$ 106.65	\$ 111.79
71181	0	Week3	101	T	18	101	T	Lincoln Outdoor Center	300 S SECOND ST, LINCOLN MI 48742	7	10:13:11 AM	10:21:16 AM	\$ 35.00	\$ 33.94	\$ 46.85	\$ 43.78
71191	0	Week3	101	T	19	101	T	Snyder's Lincoln Pharmacy	301 Second St P.O. Box 237, Lincoln MI 48742	7	10:21:25 AM	10:27:43 AM	\$ 39.59	\$ 40.36	\$ 40.15	\$ 41.33
73457	0	Week3	101	T	20	101	T	JACKS GARAGE	324 E HAWLEY, LINCOLN MI 48742 US	7	10:29:15 AM	10:41:45 AM	\$ 38.08	\$ 35.83	\$ 37.49	\$ 37.44
73431	6	Week3	101	T	21	101	T	HURON COMMUNITY BANK-LINCOLN	327 TRAVERSE BAY ROAD, LINCOLN MI 48742	3	10:42:36 AM	10:52:16 AM	\$ 76.42	\$ 76.42	\$ 78.45	\$ 79.47
		Week3	101	T				Alpena Depot	120 E Herman St., Alpena 49707 US		11:31:41 AM	11:31:41 AM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
22													\$1,867.14	\$2,143.04	\$2,426.57	\$2,295.96