

Acct #	Cust #	Week #	New Rt	New Delivery Day	New Stop	Old Rt #	Old Delivery Day	Customer Name	DisplayAddressFull	Frequency	EstimatedArriv alTime	EstimatedDepartu reTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
99031	48	Week1	13	F	1	13	R	BLARNEY CASTLE #824	423 E. US 10, SCOTTVILLE MI 49454 US, US, US	7	7:11:26 AM	7:16:58 AM	\$ 35.94	\$ 35.16	\$ 33.98	\$ 31.90
216206	0	Week1	13	F	2	13	F	INDIAN SUMMER-P1	3958 CHAUVEZ RD., LUDINGTON MI 49431 US, US, US	7	7:28:27 AM	7:35:15 AM	\$ 258.52	\$ 170.77	\$ 201.87	\$ 138.29
216207	0	Week1	13	F	3	13	F	INDIAN SUMMER-TRUCKING	3958 CHAUVEZ RD., LUDINGTON MI 49431 US, US, US	7	7:35:15 AM	7:43:43 AM	\$ 95.67	\$ 103.74	\$ 95.85	\$ 80.53
222222	0	Week1	13	F	4	13	F	HACKERT FARMS	3989 W CHAUVEZ RD, LUDINGTON MI 49431 US, US, US	7	7:43:48 AM	7:49:36 AM	\$ 115.72	\$ 112.38	\$ 107.41	\$ 102.20
217029	0	Week1	13	F	5	13	F	SA GOLF/LAKESIDE LINKS	5369 CHAUVEZ, LUDINGTON MI 49431 US, US, US	5	7:52:17 AM	8:00:50 AM	\$ -	\$ 132.38	\$ 138.74	\$ 142.27
222221	0	Week1	13	F	6	13	F	MICH FOOD PROCESSING	5130 S PERE MARQUETTE HWY, LUDINGTON MI 49431-97	7	8:05:16 AM	8:06:09 AM	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00
99031	154	Week1	13	F	7	13	F	BLARNEY CASTLE #899 EZ MART	9580 N BUS US-31, PENTWATER MI 49449 US, US, US	7	8:10:42 AM	8:21:36 AM	\$ 125.43	\$ 134.61	\$ 105.51	\$ 114.35
210049	1	Week1	13	F	8	13	F	GILLISON'S VARIETY FABRICATIO	3860 W MONROE RD, HART MI 49420 US, US, US	7	8:27:34 AM	8:32:53 AM	\$ 41.91	\$ 30.74	\$ 40.20	\$ 39.61
233401	0	Week1	13	F	9	13	F	SANDS RESTAURANT	8448 W HAZEL RD, MEARS MI 49436 US, US, US	7	8:45:32 AM	8:54:05 AM	\$ -	\$ 159.59	\$ 140.29	\$ 119.71
99031	44	Week1	13	F	10	13	F	BLARNEY CASTLE #552	4279 WEST POLK RD, HART MI 49420 US, US, US	7	9:01:49 AM	9:09:09 AM	\$ 69.80	\$ 82.80	\$ 75.59	\$ 56.10
231942	0	Week1	13	F	11	13	F	BIG HART BREWING COMPANY	4086 W. POLK ROAD, HART MI 49420 US, US, US	7	9:59:06 AM	10:06:33 AM	\$ 192.32	\$ 361.10	\$ 324.00	\$ 258.75
99147	0	Week1	13	F	12	13	F	HANSEN FOODS-PRODUCE	3750 W POLK RD, HART MI 49420 US, US, US	7	10:07:11 AM	10:11:51 AM	\$ 14.94	\$ 111.67	\$ 56.04	\$ 13.82
99147	1	Week1	13	F	13	13	F	HANSEN FOODS-MEAT	3750 W POLK RD, HART MI 49420 US, US, US	7	10:11:51 AM	10:18:47 AM	\$ 122.48	\$ 115.13	\$ 139.36	\$ 134.88
99147	3	Week1	13	F	14	13	F	HANSEN FOODS-BAKERY DELI	3750 W POLK RD, HART MI 49420 US, US, US	7	10:18:46 AM	10:27:58 AM	\$ 132.90	\$ 115.33	\$ 123.01	\$ 123.01
99147	2	Week1	13	F	15	13	F	HANSEN FOODS-GROCERY	3750 W POLK RD, HART MI 49420 US, US, US	7	10:27:59 AM	10:37:48 AM	\$ 158.58	\$ 145.00	\$ 174.27	\$ 154.60
217114	0	Week1	13	F	16	13	F	GRAY AND COMPANY	3325 W. POLK RD., HART MI 49420 US, US, US	7	10:39:16 AM	10:56:42 AM	\$ 235.60	\$ 209.98	\$ 216.30	\$ 220.25
99031	43	Week1	13	F	17	13	F	BLARNEY CASTLE #544	223 S State St, Hart MI 49420 US, HART MI 49420 US, US	7	10:59:18 AM	11:13:40 AM	\$ 149.06	\$ 183.57	\$ 146.21	\$ 142.01
229742	0	Week1	13	F	18	13	F	HART FAMILY MEDICAL CENTER	611 E. MAIN, HART MI 49420 US, US, US	7	11:16:21 AM	11:22:07 AM	\$ 61.11	\$ 81.90	\$ 75.36	\$ 58.72
226657	0	Week1	13	F	19	13	F	WALKERVILLE KWIK MART	330 E. MAIN, WALKERVILLE MI 49459 US, US, US	5	11:38:45 AM	11:44:01 AM	\$ 73.00	\$ 69.39	\$ 75.85	\$ 82.38
232729	0	Week1	13	F	20	13	F	FREEMAN BAR & GRILL	10193 N DICKINSON, WALKERVILLE MI 49459 US, US, US	7	11:52:19 AM	11:57:35 AM	\$ 57.68	\$ 55.83	\$ 64.01	\$ 61.65
99031	102	Week1	13	F	21	13	F	EZ MART BROHMAN #294	7586 N Woodbridge Ave, Brohman MI 49312 US, BROHAN	7	12:12:32 PM	12:22:26 PM	\$ 85.70	\$ 87.75	\$ 56.42	\$ 86.03
220895	0	Week1	13	F	22	13	F	M-37 MEAT SHACK	12642 N WOODBRIDGE, BITELY MI 49309 US, US, US	7	12:29:55 PM	12:36:22 PM	\$ 94.43	\$ 138.80	\$ 143.04	\$ 179.25
99031	39	Week1	13	F	23	13	T	BLARNEY CASTLE #280	9505 S. M-37, BALDWIN MI 49304 US, US, US	7	12:41:36 PM	12:50:04 PM	\$ 100.18	\$ 92.85	\$ 97.83	\$ 101.80
531751	1	Week1	13	F	24	13	T	HOUSEMAN'S FOODS BALDWIN	9599 S M-37, BALDWIN MI 49304 US, US, US	7	12:50:40 PM	1:12:43 PM	\$ 122.23	\$ 117.95	\$ 120.51	\$ 122.57
224411	0	Week1	13	F	25	13	T	PERE MARQUETTE ROD & GUN C	4756 W 72ND ST PO BOX 190, BALDWIN MI 49304 US,, U	5	1:15:38 PM	1:15:38 PM	\$ 103.31	\$ 312.74	\$ 336.02	\$ 124.91
209272	0	Week1	13	F	26	13	T	POMPEII'S PIZZA BALDWIN LLC	751 MICHIGAN, BALDWIN MI 49304 US, US, US	7	1:21:23 PM	1:34:17 PM	\$ 158.87	\$ 144.22	\$ 189.19	\$ 146.09
230256	0	Week1	13	F	27	13	T	BALDWIN PATTY DRUG	868 MICHIGAN AVE, BALDWIN MI 49304 US, US, US	1	1:34:32 PM	1:41:26 PM	\$ 97.37	\$ 68.67	\$ 99.04	\$ 77.57
228665	0	Week1	13	F	28	13	T	DEBBIES SPORTSMAN	869 MICHIGAN AVE, BALDWIN MI 49304 US, US, US	1	1:41:26 PM	1:49:12 PM	\$ 78.42	\$ 73.26	\$ 76.57	\$ 77.67
231010	0	Week1	13	F	29	13	T	CHASE CREEK SMOKEHOUSE	7143 DEPOT ST, CHASE MI 49623 US, US, US	7	2:02:06 PM	2:15:13 PM	\$ 206.84	\$ 185.99	\$ 202.08	\$ 207.35
231137	0	Week1	13	F	30	13	T	MDOT/LISA FITZGERALD	10535 N US 131, Manton MI 49663 US, CADILLAC MI 49,	7	2:46:17 PM	2:50:56 PM	\$ 69.29	\$ 52.40	\$ 53.80	\$ 57.78
		Week1	13	F		13	F	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		2:55:40 PM	2:55:40 PM				

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Stops