Acct #	Cust #	Week#	Stage 2 Rt	Stage 2 Delivery	Stage 2 Stop	Customer Name	DisplayAddressFull	Frequency	Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue	Outside Hours Access	Available Delivery
				Day					per Deliverv	per	per Delivery	per Delivery	(key/code stops)	Days
		Week1	13	F	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		Delivery	Delivery			Stobsi	
		Week2	13	F	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week3	13	F	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week4	13	F	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
99031	48	Week1	13	F	1	BLARNEY CASTLE #824	423 E. US 10, SCOTTVILLE MI 49454 US, US, US	7	\$ 35.94	\$ 35.16	\$ 33.98	\$ 31.90	N	MTWRF
216206	0	Week1	13	F	2	INDIAN SUMMER-P1	3958 CHAUVEZ RD., LUDINGTON MI 49431 US, US, US	7	\$ 258.52	\$ 170.77	\$ 201.87	\$ 138.29	N	MTWRF
216207	0	Week1	13	F	3	INDIAN SUMMER-TRUCKING	3958 CHAUVEZ RD., LUDINGTON MI 49431 US, US, US	7	\$ 95.67	\$ 103.74	\$ 95.85	\$ 80.53	N	MTWRF
222222	0	Week1	13	F	4	HACKERT FARMS	3989 W CHAUVEZ RD, LUDINGTON MI 49431 US, US, US	7	\$ 115.72	\$ 112.38	\$ 107.41	\$ 102.20	N	MTWRF
217029	0	Week1	13	F	5	SA GOLF/LAKESIDE LINKS	5369 CHAUVEZ, LUDINGTON MI 49431 US, US, US	5	\$ -	\$ 132.38	\$ 138.74	\$ 142.27	N	MTWRF
222221	0	Week1	13	F	6	MICH FOOD PROCESSING	5130 S PERE MARQUETTE HWY, LUDINGTON MI 49431-9734, US	7	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	N	MTWRF
99031	154	Week1	13	F	7	BLARNEY CASTLE #899 EZ MART	9580 N BUS US-31, PENTWATER MI 49449 US, US, US	7	\$ 125.43	\$ 134.61	\$ 105.51	\$ 114.35	N	MTWRF
210049	1	Week1	13	F	8	GILLISON'S VARIETY FABRICATION	3860 W MONROE RD, HART MI 49420 US, US, US	7	\$ 41.91	\$ 30.74	\$ 40.20	\$ 39.61	N	MTWRF
233401	0	Week1	13	F	9	SANDS RESTAURANT	8448 W HAZEL RD, MEARS MI 49436 US, US, US	7	\$ -	\$ 159.59	\$ 140.29	\$ 119.71	N	MTWRF
99031	44	Week1	13	F	10	BLARNEY CASTLE #552	4279 WEST POLK RD, HART MI 49420 US, US, US	7	\$ 69.80	\$ 82.80	\$ 75.59	\$ 56.10	N	MTWRF
231942	0	Week1	13	F	11	BIG HART BREWING COMPANY	4086 W. POLK ROAD, HART MI 49420 US, US, US	7	\$ 192.32			\$ 258.75	N	MTWRF
99147	0	Week1	13	F	12	HANSEN FOODS-PRODUCE	3750 W POLK RD, HART MI 49420 US, US, US	7	\$ 14.94			·	N	MTWRF
99147	1	Week1	13	F	13	HANSEN FOODS-MEAT	3750 W POLK RD, HART MI 49420 US, US, US	7	\$ 122.48			\$ 134.88	N	MTWRF
99147	3	Week1	13	F	14	HANSEN FOODS-BAKERY DELI	3750 W POLK RD, HART MI 49420 US, US, US	7	\$ 132.90			\$ 123.01	N	MTWRF
99147	2	Week1	13	F	15	HANSEN FOODS-GROCERY	3750 W POLK RD, HART MI 49420 US, US, US	7			\$ 174.27		N	MTWRF
217114	0	Week1	13	F	16	GRAY AND COMPANY	3325 W. POLK RD., HART MI 49420 US, US, US	7	\$ 235.60	•			N	MTWRF
99031	43	Week1	13	F	17	BLARNEY CASTLE #544	223 S State St, Hart MI 49420 US, HART MI 49420 US, US	7			\$ 146.21	·	N	MTWRF
229742	0	Week1	13	F	18	HART FAMILY MEDICAL CENTER	611 E. MAIN, HART MI 49420 US, US, US	7	\$ 61.11			·	N	MTWRF
226657	0	Week1	13	F	19	WALKERVILLE KWIK MART	330 E. MAIN, WALKERVILLE MI 49459 US, US, US	5	\$ 73.00				N	MTWRF
232937	0	Week2	13	F	19	KNOTTY PINE GENERAL STORE	7999 W 11 MILE RD, BITELY MI 49309 US, US, US	2	\$ 38.30	-	•		N N	MTWRF
232729	0	Week1	13	F	20	FREEMAN BAR & GRILL	10193 N DICKINSON, WALKERVILLE MI 49459 US, US, US	7	\$ 57.68				Y	MTWRF
99031	102	Week1	13	F	21	EZ MART BROHMAN #294	7586 N Woodbridge Ave, Brohman MI 49312 US, BROHAM, US	7	\$ 85.70	-			N	MTWRF
220895	0	Week1	13	F	22	M-37 MEAT SHACK	12642 N WOODBRIDGE, BITELY MI 49309 US, US, US	7	\$ 94.43				N	MTWRF
99031	39	Week1	13	F	23	BLARNEY CASTLE #280	9505 S. M-37, BALDWIN MI 49304 US, US	7	\$ 100.18	•			N	MTWRF
224413	0	Week2	13	F	24	BBT MOTEL	9435 S M-37, BALDWIN MI 49304 US, US, US	0	\$ 56.66				Y	MTWRF
214168	0	Week4	13	F	24	BALDWIN LANES	708 MICHIGAN, BALDWIN MI 49304 US, US, US	4	\$ 78.39				N N	MTWRF
531751	1	Week1	13	F	24	HOUSEMAN'S FOODS BALDWIN	9599 S M-37, BALDWIN MI 49304 US, US, US	7	\$ 122.23				N	MTWRF
228485	0	Week2	13	F	25	RED MOOSE LODGE	8982 S M-37, BALDWIN MI 49304 US, US, US	2	\$ 64.86				N	MTWRF
224411	0	Week1	13	F	25	PERE MARQUETTE ROD & GUN CLUB	4756 W 72ND ST PO BOX 190, BALDWIN MI 49304 US,, US	5	\$ 103.31				N	MTWRF
209272	0	Week1	13	F	26	POMPEII'S PIZZA BALDWIN LLC	751 MICHIGAN, BALDWIN MI 49304 US, US, US	7	\$ 158.87				N	MTWRF
218717	0	Week1	13	F	26	BALDWIN QUICK STOP	731 MICHIGAN, BALDWIN MI 49304 US, US, US	3	\$ 98.14				N	MTWRF
230256	0	Week1	13	F	27	BALDWIN QUICK STOP BALDWIN PATTY DRUG	868 MICHIGAN AVE., BALDWIN MI 49304 US, US, US	1	\$ 97.37				N	MTWRF
221273	0	Week1	13	F	28	JONES HOMEMADE ICE CREAM	858 Michigan Ave, Baldwin MI 49304 US, BALDWIN MI, US	3	\$ -				N	MTWRF
221273	0	Week1	13	F	28	DEBBIES SPORTSMAN	869 MICHIGAN AVE, BALDWIN MI 49304 US, US, US	1	\$ 78.42	-			N	MTWRF
231010	0	Week1	13	F	29	CHASE CREEK SMOKEHOUSE	7143 DEPOT ST, CHASE MI 49623 US, US, US	7	\$ 206.84				N	MTWRF
231010	0	Week1	13	F	30			7	\$ 69.29				N N	MTWRF
23113/	U	weeki	13	г	30	MDOT/LISA FITZGERALD	10535 N US 131, Manton MI 49663 US, CADILLAC MI 49, US		99.29 د	32.40 ډ	\$ 53.80	3/./8	IN	IVIIVVKF

Acct #	Cust #			Stage 2 Delivery Day		Customer Name	DisplayAddressFull	Frequency	Q1 Revenue per Deliverv	Q2 Revenue per Deliverv		Q4 Revenue per Delivery	Outside Hours Access (key/code stops)	S Available Delivery Days
		Week1	13	M	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week2	13	M	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week3	13	M	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week4	13	M	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
232947	0	Week1	13	M	1	MATSON'S BIG MANISTEE RIVER	2680 BIALIK RD, MANISTEE MI 49660 US, US, US	5	\$ -				Υ	MTWRF
231873	11	Week1	13	M	2	LRC SLOTS #110	2700 ORCHARD HWY, MANISTEE MI 49660 US, US, US	7		\$ 26.64			N	MTWRF
231873	6	Week1	13	M	3	LRC-ADM 260	2700 ORCHARD HWY, MANISTEE MI 49660 US, US, US	7	\$ -			\$ -	N	MTWRF
231873	10	Week1	13	M	4	LRC-RIVER ROCK BAR & GRILL 280	2700 ORCHARD HWY, MANISTEE MI 49660 US, US, US	7		\$ 69.29			N	MTWRF
231873	3	Week1	13	M	5	LRC-FOOD COURT 215	2700 ORCHARD HWY, MANISTEE MI 49660 US, US, US	7	\$ 8.61		\$ -	\$ 8.06	N	MTWRF
231873	8	Week1	13	M	6	LRC-GROUNDS	2700 ORCHARD HWY, MANISTEE MI 49660 US, US, US	7		\$ 18.90			N	MTWRF
231873	4	Week1	13	M	7	LRC-BANQUETS 240	2700 ORCHARD HWY, MANISTEE MI 49660 US, US, US	7		\$ 2.57			N	MTWRF
231873	7	Week1	13	M	8	LRC-MAINTENANCE	2700 ORCHARD HWY, MANISTEE MI 49660 US, US, US	7		\$ 59.70		\$ 67.80	N	MTWRF
231873	9	Week1	13	M	9	LITTLE RIVER CASINO-EVS	2700 ORCHARD HWY, MANISTEE MI 49660 US, US, US	7		\$ 121.52			N	MTWRF
231873	1	Week1	13	M	10	LRC-RAPIDS 200	2700 ORCHARD HWY, MANISTEE MI 49660 US, US, US	7		\$ 113.93			N	MTWRF
99031	10	Week1	13	M	11	LRC-STEAKHOUSE 220	2700 ORCHARD HWY, MANISTEE MI 49660 US, US, US	7	\$ -	\$ -	\$ -	\$ -	N	MTWRF
231873	0	Week1	13	M	12	LITTLE RIVER CASINO-KITCHENS	2700 ORCHARD HWY, MANISTEE MI 49660 US, US, US	7		\$ 180.70			N	MTWRF
228247	0	Week1	13	M	13	LITTLE RIVER INDIANS-COMMODITI	2700 ORCHARD, MANISTEE MI 49660 US, US, US	7		\$ 14.78			N	MTWRF
228242	0	Week1	13	M	14	LITTLE RIVER INDIANS-GAMING CO	2840 ORCHARD HIGHWAY SUITE A, MANISTEE MI 49660 US, US	7		\$ 12.86			N	MTWRF
228240	0	Week1	13	M	15	LITTLE RIVER INDIANS-NEWLAND	3031 DOMRES ROAD, MANISTEE MI 49660 US, US, US	7		\$ 17.02			N	MTWRF
228632	0	Week1	13	M	16	AKI COMMUNITY CENTER	2953 SHAW BE QUO UNG, MANISTEE MI 49660 US, US, US	7	\$ 41.45	\$ 38.75	\$ 40.38	\$ 41.10	N	MTWRF
231160	1	Week1	13	M	17	LITTLE RIVER FITNESS	2608 GOVERNMENT CENTER DR, MANISTEE MI 49660 US,, US	7	\$ 30.59	\$ 28.66	\$ 29.75	\$ 30.24	N	MTWRF
231160	0	Week1	13	M	18	LITTLE RIVER GOVERNMENT CTR	2608 GOVERNMENT CENTER DR, MANISTEE MI 49660 US,, US	7	\$ 47.43	\$ 13.95	\$ 14.53	\$ 22.07	N	MTWRF
232831	0	Week2	13	M	19	KEN'S AUTO REPAIR	4 HAHN RD, MANISTEE MI 49660 US, US, US	6	\$ 35.20	\$ 35.00	\$ 35.00	\$ 35.18	N	MTWRF
230829	0	Week1	13	M	19	LITTLE RIVER TRADING POST	2596 LOON DR, MANISTEE MI 49660 US, US, US	7	\$ 102.22	\$ 95.24	\$ 99.96	\$ 101.71	N	MTWRF
99031	109	Week2	13	M	20	TEXACO EXPRESS LUBE	315 PARKDALE AVE., MANISTEE MI 49660 US, US, US	6	\$ 363.39	\$ 222.86	\$ 216.55	\$ 281.83	N	MTWRF
222752	0	Week3	13	M	20	DYNAMIC PHYSICAL THERAPY	1806 E PARKDALE SUITE 1, MANISTEE MI 49660 US, U, US	3	\$ 55.82	\$ 51.18	\$ 53.90	\$ 55.26	N	MTWRF
231138	0	Week1	13	M	20	MANISTEE HEALTH BUILDING LLC	1806 PARKDALE, MANISTEE MI 49660 US, US, US	5	\$ 49.68	\$ 44.61	\$ 45.88	\$ 46.39	N	MTWRF
228538	0	Week1	13	M	21	FILER CREDIT UNION PARKDALE	1778 KEMMER RD, MANISTEE MI 49600 US, US, US	1	\$ 64.86	\$ 112.75	\$ 73.26	\$ 80.24	N	MTWRF
227455	0	Week1	13	M	22	BIG ALS	221 PARKDALE AVE, MANISTEE MI 49660 US, US, US	7	\$ 258.45	\$ 235.87	\$ 259.28	\$ 267.45	N	MTWRF
232770	0	Week1	13	M	23	DINER 31	267 ARTHUR STR, MANISTEE MI 49660 US, US, US	5	\$ 139.58	\$ 125.06	\$ 124.08	\$ 122.02	N	MTWRF
233297	0	Week2	13	M	23	LA RIVIERA MEXICAN GRILL	215 ARTHUR ST, MANISTEE MI 49660 US, US, US	6	\$ 61.45	\$ 59.62	\$ 61.48	\$ 61.07	N	MTWRF
214819	0	Week1	13	M	24	MUFFLER MAN	245 ARTHUR ST, MANISTEE MI 49660 US, US, US	7	\$ 80.10	\$ 74.61	\$ 76.68	\$ 79.07	N	MTWRF
226079	0	Week1	13	M	25	GRAND RENTAL	52 Arthur St., MANISTEE MI 49660 US, US, US	0	\$ 193.11	\$ 93.40	\$ 155.20	\$ 218.21	N	MTWRF
232549	5	Week1	13	M	26	MANISTEE UNIFORMS-COLLECTIONS	280 N WASHINGTON, MANISTEE MI 49660 US, US, US	7	\$ 18.10	\$ 15.82	\$ 16.50	\$ 16.80	N	MTWRF
232549	4	Week1	13	M	27	MANISTEE UNIFORMS-DPW	280 N WASHINGTON, MANISTEE MI 49660 US, US, US	7	\$ 18.10	\$ 15.82	\$ 103.03	\$ 16.80	N	MTWRF
228633	0	Week2	13	M	28	MANISTEE CO COUNCL ON AGING	260 ST MARY'S PARKWAY, MANISTEE MI 49660 US, US, US	6	\$ 35.44	\$ 35.00	\$ 35.00	\$ 35.00	N	MTWRF
232549	3	Week1	13	M	28	MANISTEE UNIFORMSWATER	280 N WASHINGTON, MANISTEE MI 49660 US, US, US	7	\$ 29.47	\$ 28.65	\$ 27.35	\$ 27.62	N	MTWRF
228506	0	Week2	13	M	29	PETERSON MCGREGOR OF MANISTEE	330 RIVER ST, MANISTEE MI 49660 US, US, US	2		\$ 48.50		\$ 50.93	N	MTWRF
232549	0	Week1	13	M	29	CITY OF MANISTEE DPW	280 N WASHINGTON, MANISTEE MI 49660 US, US, US	7	\$ 9.84				N	MTWRF
226149	0	Week1	13	M	30	EDWARD JONES	294 RIVER STREET, MANISTEE MI 48116 US, US, US	1		\$ 35.00		\$ 36.55	N	MTWRF
228695	0	Week1	13	M	31	GOODYS JUICE & JAVA	343 RIVER ST, MANISTEE MI 49660 US, US, US	7		\$ 44.05			Υ	MTWRF
221120	0	Week1	13	M	32	RIVER STREET STATION	350 RIVER ST, MANISTEE MI 49660 US, US, US	1		\$ 39.99			N	MTWRF
219904	0	Week2	13	M	32	MANISTEE ELKS	432 RIVER, MANISTEE MI 49660 US, US, US	6		\$ 35.00			N	MTWRF
232836	0	Week4	13	M	32	REMAX BAYSHORE	327 FIRST ST, MANISTEE MI 49660 US, US, US	4		\$ 70.10			N	MTWRF
230560	0	Week1	13	M	33	THE RAMSDELL INN	399 RIVER STREET, MANISTEE MI 49660 US, US, US	7		\$ 92.51			N	MTWRF
99087	3	Week4	13	M	33	WEST MICHIGAN CREDIT UNION	316 CARE CENTER DR, MANISTEE MI 49660 US, US, US	4		\$ 38.32			N	MTWRF
228539	0	Week2	13	M	33	FILER CREDIT UNION	1117 28TH ST, MANISTEE MI 49660 US, US, US	6		\$ 54.99			N	MTWRF
220856	0	Week1	13	M	34	COMMUNICRAFT	63 CLAY ST, MANISTEE MI 49660 US, US, US	1		\$ 35.00			N	MTWRF
230774	0	Week1	13	M	35	AMERICAN LEGION #10	10 MASON ST, MANISTEE MI 49660 US, US, US	5		\$ 91.98			N	MTWRF
233288	0	Week1	13	M	35	COYOTE CROSSING RESORT	8593 S. 13 RD, CADILLAC MI 49601 US, US, US	2		\$ 49.85			N	MTWRF
204714	0	Week1	13	M	36	VETERANS OF FOREIGN WARS	1211 28TH STREET, MANISTEE MI 49660 US, US, US	5		\$ 163.26			N	MTWRF
232491	0	Week1	13	M	37	FISCHER LP GAS/MECH	17254 CABERFEE HWY, WELLSTON MI 49689 US, US, US	7		\$ 61.32			N	MTWRF

									01	Q2			Outside Hours	
Acct #	Cust #	Week#	Stage 2 Rt	Stage 2 Delivery Day	Stage 2 Stop	Customer Name	DisplayAddressFull	Frequency	Revenue per Deliverv	Revenue per	Q3 Revenue per Delivery		Access (key/code stops)	Available Delivery Days
		Week1	13	R	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		Delivery	Delivery			310037	
		Week2	13	R	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week3	13	R	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week4	13	R	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
99031	101	Week1	13	R	1	BLARNEY CASTLE #746	1021 EAST PARKDALE AVE BLARNEY CASTLE #746, MANIST, US	7	\$ 74.76	\$ 75.50	\$ 70.76	\$ 61.70	N	MTWRF
99117	15	Week1	13	R	2	WESCO #36	330 PARKDALE AVE, MANISTEE MI 49660 US, US, US	7	\$ 37.99	\$ 31.22	\$ 33.46	\$ 37.48	N	MTWRF
99117	16	Week1	13	R	3	WESCO #33	75 CYPRESS ST, MANISTEE MI 49660 US, US, US	7	\$ 30.41	\$ 29.61	\$ 26.71	\$ 28.90	N	MTWRF
99031	77	Week1	13	R	4	BLARNEY CASTLE #384	313 FIRST ST, MANISTEE MI 49660 US, US, US	7	\$ 41.71	\$ 43.17	\$ 41.12	\$ 57.51	N	MTWRF
219138	0	Week1	13	R	5	A & W	133 CYPRESS RD., MANISTEE MI 49660 US, US, US	7	\$ 135.66	\$ 125.06	\$ 130.02	\$ 133.22	N	MTWRF
226648	0	Week1	13	R	6	MANISTEE CATHOLIC SCHOOLS	1200 US 31, MANISTEE MI 49660 US, US, US	5	\$ 177.28	\$ 152.23	\$ 117.93	\$ 176.90	N	MTWRF
99061	179	Week1	13	R	7	FAMILY FARE #711	1035 US 31 SOUTH, MANISTEE MI 49660 US, US, US	7	\$ 16.45	\$ 15.68	\$ 15.53	\$ 15.18	N	MTWRF
99161	179	Week1	13	R	8	FAMILY FARE #711 FIRST AID	1035 US 31 SOUTH, MANISTEE MI 49660 US, US, US	7	\$ -	\$ -	\$ -	\$ -	N	MTWRF
806085	0	Week1	13	R	9	GOODWILL MANISTEE #240	282 12TH STREET, MANISTEE MI 49660 US, US, US	7	\$ 29.13	\$ -	\$ 26.44	\$ 25.30	N	MTWRF
99161	88	Week1	13	R	10	SPT FAMILY FARE #647 FIRST AID	1057 US 31 SOUTH, MANISTEE MI 49660 US, US, US	7	\$ 80.47	\$ 164.42	\$ -	\$ 91.54	N	MTWRF
99061	88	Week1	13	R	11	SPT FAMILY FARE #647	1057 US 31 SOUTH, MANISTEE MI 49660 US, US, US	7	\$ 102.21	\$ 87.03	\$ 91.58	\$ 93.76	N	MTWRF
214318	0	Week1	13	R	12	SADLER'S MACHINE TOOL	1700 STATE STREET, MANISTEE MI 49660 US, US, US	7	\$ 93.22	\$ 85.68	\$ 90.54	\$ 92.70	N	MTWRF
232549	2	Week1	13	R	13	MANISTEE UNIFORMS-WASTEWATER	50 NINTH ST, MANISTEE MI 49660 US, US, US	7	\$ 31.94	\$ 26.99	\$ 28.15	\$ 29.58	N	MTWRF
232549	1	Week1	13	R	14	CITY OF MANISTEE WWT	50 NINTH ST, MANISTEE MI 49660 US, US, US	7	\$ 19.63	\$ 19.64	\$ 23.42	\$ 15.38	N	MTWRF
99103	17	Week1	13	R	15	ADMIRAL/TOBACCO #5743	1638 US HIGHWAY 31 S SUITE 200, MANISTEE MI 49660,, US	7	\$ 20.00	\$ 15.00	\$ 15.00	\$ 16.15	N	MTWRF
99031	41	Week1	13	R	16	BLARNEY CASTLE #432	2421 MANISTEE HWY, MANISTEE MI 49660 US, US, US	7	\$ 59.53	\$ 50.84	\$ 60.92	\$ 52.01	N	MTWRF
230972	0	Week1	13	R	17	ERTIES EZ MART WEST	9331 N US 31, FREESOIL MI 49411 US, US, US	1	\$ 42.19	\$ 52.86	\$ 82.09	\$ 61.14	N	MTWRF
225606	0	Week4	13	R	17	COUNTRY VETERINARIAN CLINIC	2750 NORTH STILES RD., LUDINGTON MI 49431 US, US, US	4	\$ 91.17	\$ 84.39	\$ 88.91	\$ 91.17	N	MTWRF
231302	0	Week1	13	R	18	LARSENS LANDSCAPING	3091 N US 31, SCOTTVILLE MI 49454 US, US, US	7	\$ 74.03	\$ 65.92	\$ 68.46	\$ 78.28	N	MTWRF
232718	0	Week3	13	R	18	JOLLY PLATE	2516 N US 31, SCOTTVILLE MI 49454 US, US, US	5	\$ 61.01	\$ 44.48	\$ 72.18	\$ 59.76	N	MTWRF
230785	0	Week1	13	R	19	BRIGGS FARMS INC	581 N TUTTLE RD, SCOTTVILLE MI 49454 US, US, US	5	\$ 65.64	\$ 80.89	\$ 84.23	\$ 85.59	N	MTWRF
226958	0	Week1	13	R	20	KUNTRY KUBBARD	5474 US 10, LUDINGTON MI 49431 US, US, US	7	\$ 141.36	\$ 118.08	\$ 130.46	\$ 113.99	N	MTWRF
99161	59	Week1	13	R	21	SHOP N SAVE FIRST AID	5539 W US 10, LUDINGTON MI 49431 US, US, US	7	\$ -	\$ -	\$ -	\$ -	N	MTWRF
227893	0	Week3	13	R	21	BELA FLORAL	5734 W US 10, LUDINGTON MI 49431 US, US, US	3	\$ 36.67	\$ 35.00	\$ 35.74	\$ 36.11	N	MTWRF
99062	59	Week1	13	R	22	SHOP N SAVE 784	5539 W US 10, LUDINGTON MI 49431 US, US, US	7	\$ 298.42	\$ 306.97	\$ 290.07	\$ 315.77	N	MTWRF
231261	1	Week1	13	R	23	SABLE POINT FAMILY CARE-MATS	5656 W. US HIGHWAY 10, LUDINGTON MI 49431 US, US, US	7	\$ 22.46	\$ 17.33	\$ 19.81	\$ 19.81	N	MTWRF
233331	0	Week1	13	R	24	RIEMER DERMATOLOGY	7 ATKINSON DR. SUITE 302, LUDINGTON MI 49431 US,, US	7	\$ 77.28	\$ 63.70	\$ 63.11	\$ 76.20	N	MTWRF
231592	0	Week1	13	R	25	HOUSE OF FLAVORS - LUDINGTON	402 W. LUDINGTON, LUDINGTON MI 49431 US, US, US	7	\$ 141.45	\$ 139.40	\$ 185.56	\$ 179.93	N	MTWRF
231353	0	Week2	13	R	26	LUCIANO'S RISTORANTI	103 W. LUDINGTON AVE., LUDINGTON MI 49431 US, US, US	6	\$ 81.85	\$ 58.20	\$ 60.26	\$ 81.65	N	MTWRF
213965	0	Week1	13	R	26	PEACEFUL ACRES	2670 PINEY RIDGE ROA, LUDINGTON MI 49411 US, US, US	7	\$ -	\$ 159.07	\$ 122.41	\$ -	N	MTWRF
217195	0	Week1	13	R	27	LINCOLN HILLS GOLF	1527 N. LAKESHORE, LUDINGTON MI 49431 US, US, US	0	\$ -	\$ 75.52	\$ 208.61	\$ 169.68	N	MTWRF
210779	0	Week1	13	R	28	CROWN & CORK	502 W. LOOMIS, LUDINGTON MI 49431 US, US, US	7	\$ 97.97	\$ 107.11	\$ 224.03	\$ 110.05	N	MTWRF
99117	48	Week2	13	R	29	WESCO #23	5685 EAST LUDINGTON AVENUE, LUDINGTON MI 49431 US,, US	7	\$ 73.40	\$ 71.48	\$ 70.04	\$ 67.86	N	MTWRF
99117	35	Week1	13	R	29	WESCO #25	301 W LUDINGTON AVE, LUDINGTON MI 49431 US, US, US	7	\$ 42.45	\$ 35.07	\$ 33.99	\$ 37.52	N	MTWRF
228581	0	Week1	13	R	30	SPORTSMANS BAR	111 W LUDINGTON, LUDINGTON MI 49431 US, US, US	7	\$ 102.62	\$ 93.30	\$ 95.89	\$ 101.54	Υ	MTWRF
228350	0	Week1	13	R	31	EAGLES 1354	108 S HARRISON, LUDINGTON MI 49431 US, US	7	\$ 37.87	\$ 35.00	\$ 36.24	\$ 36.86	N	MTWRF
99031	46	Week1	13	R	32	BLARNEY CASTLE #640	5985 W. US 10, LUDINGTON MI 49431 US, US, US	7	\$ 67.35	\$ 64.14	\$ 62.62	\$ 57.83	N	MTWRF
99031	37	Week1	13	R	33	BLARNEY CASTLE #216	5445 W. US 10, LUDINGTON MI 49431 US, US	7	\$ 73.65	\$ 69.49	\$ 67.46	\$ 58.46	N	MTWRF
205630	0	Week1	13	R	34	PEACOCK VFW	2225 N M-37, BALDWIN MI 49304 US, US, Baldwin MI 49304 US	5	\$ 75.89	\$ 62.89	\$ 68.90	\$ 75.19	N	MTWRF
221309	0	Week1	13	R	35	CLUB 37 INC.	3803 NORTH M-37, BALDWIN MI 49304 US, US, US	7	\$ 122.26	\$ 114.57	\$ 123.65	\$ 121.31	N	MTWRF

Acct #	Cust #	Week#	Stage 2 Rt	Stage 2 Delivery	Stage 2 Stop	Customer Name	DisplayAddressFull	Frequency	Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue	Outside Hours Access	Available Delivery
				Day					per	per	per Delivery	per Delivery	(key/code	Days
		Week1	13	Т	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		Deliverv	Deliverv			stops)	
		Week2	13	Т	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week3	13	Т	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week4	13	Т	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
99117	42	Week1	13	Т	1	WESCO #38	777 MICHIGAN AVE P.O. BOX 193, BALDWIN MI 49304 US, US	7	\$ 45.15	\$ 36.35	\$ 35.87	\$ 41.54	N	MTWRF
232603	0	Week1	13	Т	2	LAKE COUNTY ROAD COMMISSION	1180 MICHIGAN AVE, BALDWIN MI 49304 US, US, US	7		\$ 149.51			N	MTWRF
99031	38	Week1	13	Т	3	BLARNEY CASTLE #240	1210 MICHIGAN, BALDWIN MI 49304 US, US	7	\$ 141.55	\$ 153.91	\$ 199.09	\$ 164.85	N	MTWRF
99031	16	Week1	13	Т	4	BLARNEY CASTLE #352	4210 S. M-37, BALDWIN MI 49304 US, US, US	7	\$ 68.90	\$ 63.13	\$ 71.00	\$ 72.30	N	MTWRF
229029	0	Week1	13	Т	5	BRANCH GROCERY	9455 E US 10, BRANCH MI 49402 US, US, US	5	\$ 179.94	\$ 267.82	\$ 264.19	\$ 262.26	N	MTWRF
99031	50	Week1	13	Т	6	BLARNEY CASTLE #864	101 E STATE ST., SCOTTVILLE MI 49454 US, US, US	7	\$ 63.42	\$ 54.62	\$ 61.54	\$ 60.57	N	MTWRF
217272	0	Week1	13	Т	7	NORTH COUNTRY CAFE	110 N. MAIN ST., SCOTTSVILLE MI 49454 US, US, US	7	\$ 67.46	\$ 59.12	\$ 59.70	\$ 63.53	N	MTWRF
99117	8	Week1	13	T	8	WESCO #28	117 N. MAIN, SCOTTVILLE MI 49454 US, US, US	7	\$ 46.79	\$ 38.93	\$ 37.49	\$ 42.83	N	MTWRF
99103	46	Week1	13	Т	9	ADMIRAL #5791	130 W. STATE ST, SCOTTVILLE MI 49454-1136 US, US, US	7	\$ 20.00	\$ 15.00	\$ 15.00	\$ 16.43	N	MTWRF
232547	0	Week2	13	T	9	MERCY HEALTH LUDINGTON REHAB	5656 US 10, LUDINGTON MI 49431 US, US, US	6	\$ 107.66	\$ 90.66	\$ 93.51	\$ 95.16	N	MTWRF
226138	0	Week2	13	Т	10	MEDILODGE OF LUDINGTON	1000 E TINKHAM, LUDINGTON MI 49431 US, US, US	6	\$ 62.29	\$ 60.58	\$ 56.38	\$ 57.79	N	MTWRF
220940	0	Week1	13	T	10	MASON CO. CENTRAL SCHOOL	300 BROADWAY, SCOTTVILLE MI 49454 US, US, US	7	\$ 67.00	\$ 62.89	\$ 65.40	\$ 66.68	N	MTWRF
99063	7	Week1	13	Т	11	DTE ENERGY	2230 West US 10, LUDINGTON MI 49431 US, US, US	1	\$ 62.54	\$ 58.20	\$ 60.99	\$ 61.79	N	MTWRF
220367	1	Week1	13	T	12	DYNAMIC PHYS-LUDINGTON	250 NELSON RD, LUDINGTON MI 49431 US, US, US	1	\$ 47.12	\$ -	\$ -	\$ 46.37	N	MTWRF
220367	2	Week1	13	T	13	DYNAMIC PHYS-LUDINGTON BLDG	250 NELSON DR, LUDINGTON MI 49431 US, US, US	1	\$ 39.68	\$ -	\$ -	\$ 38.93	N	MTWRF
231338	0	Week1	13	T	14	LENZ-BALDER INSURANCE	201 E COURT ST, LUDINGTON MI 49431 US, US, US	5	\$ 42.66	\$ 38.90	\$ 41.13	\$ 42.02	N	MTWRF
221200	0	Week1	13	T	15	CHEF JOHN'S BAKERY	110 W. FILER, LUDINGTON MI 49431 US, US, US	7	\$ 42.26	\$ 38.22	\$ 40.82	\$ 41.01	N	MTWRF
229698	0	Week1	13	T	16	LUDINGTON WEST	300 SOUTH RATH, LUDINGTON MI 49431 US, US, US	7	\$ 37.25	\$ 34.10	\$ 36.11	\$ 36.73	Υ	MTWRF
228208	0	Week1	13	T	17	JAMES PORT BREWING CO	412 S. JAMES, LUDINGTON MI 49431 US, US, US	7	\$ 48.23	\$ 51.72	\$ 77.39	\$ 52.08	N	MTWRF
220672	0	Week1	13	T	18	JAMES PORT BREWING CO.	412 S. JAMES, LUDINGTON MI 49431 US, US, US	7	\$ 691.77	\$ 578.98	\$ 1,068.55	\$ 810.89	N	MTWRF
209224	0	Week3	13	T	18	METAL WORKS	901 6TH STREET, LUDINGTON MI 49431 US, US, US	3	\$ 106.28	\$ 97.95	\$ 103.13	\$ 105.72	N	MTWRF
217549	0	Week2	13	Т	18	CAL-CHLOR	5379 W 6TH ST. P.O. BOX 622, LUDINGTON MI 49431 US, US	2	\$ 149.62	\$ 140.53	\$ 146.16	\$ 148.97	N	MTWRF
228138	0	Week1	13	Т	19	BRENDAS HARBOR CAFE	316 S JAMES, LUDINGTON MI 49431 US, US, US	7	\$ 94.06	\$ 84.93	\$ 87.21	\$ 90.00	N	MTWRF
99054	13	Week2	13	Т	19	CHARTER COMMUNICATIONS	590 S. US31 PERE MARQUETTE, LUDINGTON MI 49431 US,, US	6	\$ 45.82	\$ 40.08	\$ 30.88	\$ 40.57	N	MTWRF
229890	0	Week1	13	Т	20	SKOOG HEATING & COOLING	1102 S MADISON ST., LUDINGTON MI 49431 US, US, US	7	\$ 126.00	\$ 133.76	\$ 134.83	\$ 137.06	Υ	MTWRF
230394	0	Week1	13	Т	21	QUICK-WAY, INC.	1004 CONRAD IND. DR, LUDINGTON MI 49431 US, US, US	5	\$ 64.64	\$ 87.30	\$ 47.48	\$ 39.98	N	MTWRF
203646	0	Week1	13	Т	22	TOWNS BROTHERS CONST	830 PERE MARQUETTE HIGHWAY, LUDINGTON MI 49431 US,, US	7	\$ 82.86	\$ 79.11	\$ 84.82	\$ 84.23	N	MTWRF
218971	0	Week2	13	T	22	AM VETS	1959 WEST 24TH ST, BALDWIN MI 49304 US, US, US	6	\$ 237.33	\$ 215.92	\$ 214.71	\$ 205.89	N	MTWRF
225699	0	Week2	13	Т	23	WOLF LAKE STORE INC	1254 N M-37, BALDWIN MI 49304 US, US, US	6	\$ 35.54	\$ 35.00	\$ 35.00	\$ 35.00	N	MTWRF
886085	6084	Week1	13	Т	23	GOODWILL LUDINGTON #233	4781 WEST US 10, LUDINGTON MI 49431 US, US, US	5	\$ 29.08	\$ -	\$ 27.73	\$ 28.65	N	MTWRF
232854	0	Week1	13	Т	24	SPARTAN WEST BOWLING	2253 W US HWY 10, LUDINGTON MI 49431 US, US, US	5	\$ 79.74	\$ 62.30	\$ 59.83	\$ 58.87	Υ	MTWRF
224406	0	Week1	13	Т	25	STEPHENS FUNERAL CHAPEL	305 E. STATE, SCOTTVILLE MI 49454 US, US, US	1	\$ 134.59	\$ 124.01	\$ 122.30	\$ 123.72	N	MTWRF
232543	0	Week1	13	Т	26	BOB'S HEATING AND COOLING	6683 E US 10, WALHALLA MI 49458 US, US, US	7	\$ 58.14	\$ 56.77	\$ 58.87	\$ 57.59	N	MTWRF
233247	0	Week1	13	Т	27	EMERSON LAKE INN	7786 E. US HWY 10, WALHALLA MI 49458 US, US, US	7	\$ -	\$ 44.85	\$ 76.53	\$ 78.59	Υ	MTWRF
226657	1	Week1	13	Т	28	CV KWIK MART LLC	3038 N KINGS HWY, LUTHER MI 49656 US, US, US	5	\$ 83.05	\$ 76.22	\$ 80.62	\$ 82.67	N	MTWRF
232987	0	Week1	13	Т	29	LUTHER GROCERY	213 STATE STREET, LUTHER MI 49656 US, US, US	5	\$ 43.13	\$ 35.00	\$ 35.00	\$ 40.54	N	MTWRF
232533	0	Week1	13	Т	30	LUTHER AREA PUBLIC LIBRARY	115 STATE ST, LUTHER MI 49656 US, US, US	1	\$ 56.37	\$ 49.04	\$ 50.67	\$ 52.52	Υ	MTWRF

Acct #	Cust #	Week#	Stage 2 Rt	Stage 2 Delivery Day	Stage 2 Stop	Customer Name	DisplayAddressFull	Frequency	Q1 Revenue per Deliverv	Q2 Revenue per Deliverv	Q3 Revenue per Delivery	Q4 Revenue	Outside Hours Access (key/code stops)	S Available Delivery Days
		Week1	13	W	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week2	13	W	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week3	13	W	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week4	13	W	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
225687	0	Week1	13	W	1	CORNER EXPRESS-WELLSTON CITGO	11252 W M-55, WELLSTON MI 49689 US, US, US	5	\$ 286.43	\$ 281.78	\$ 325.98	\$ 296.78	N	MTWRF
224422	0	Week1	13	W	2	CAMP MANA-PINE	998 EMMONS RD., WELSTON MI 49689 US, US, US	0	\$ -	\$ 124.13	\$ 143.20	\$ -	N	MTWRF
218957	0	Week1	13	W	3	DUBLIN GENERAL STORE	18372 HOXEYVILLE RD, WELLSTON MI 49689 US, US, US	7	\$ 285.93	\$ 257.19	\$ 249.52	\$ 282.34	N	MTWRF
99031	103	Week1	13	W	4	BLARNEY CASTLE - DUBLIN	18349 HOXEYVILLE RD, WELLSTON MI 49689 US, US, US	7	\$ 62.42	\$ 77.90	\$ 79.18	\$ 56.95	N	MTWRF
99031	45	Week1	13	W	5	BLARNEY CASTLE #616	5456 W 10 1/2 MILE RD, IRONS MI 49644 US, US, US	7	\$ 52.00	\$ 45.42	\$ 41.30	\$ 48.21	N	MTWRF
214535	0	Week1	13	W	6	WHITETAIL PARTY STOR	16954 CABERFAE, WELLSTON MI 49689 US, US, US	5	\$ 54.61	\$ 41.52	\$ 47.57	\$ 50.65	N	MTWRF
232715	0	Week1	13	W	7	ANNIE'S KOZY KITCHEN	16938 CABERFAE HWY, WELLSTON MI 49689 US, US, US	5	\$ 44.65	\$ 36.72	\$ 40.60	\$ 44.01	N	MTWRF
223517	0	Week4	13	W	7	ONEKAMA MARINE INC.	4378 CRESCENT BEACH RD., ONEKAMA MI 49675 US, US, US	4	\$ 121.24	\$ 97.63	\$ 125.97	\$ 124.99	N	MTWRF
229489	0	Week1	13	W	8	TRAKS BAR & GRILL	5073 HIGHBRIDGE RD, BRETHERN MI 49619 US, US, US	7	\$ 125.53	\$ 92.52	\$ 125.74	\$ 122.80	Υ	MTWRF
216454	0	Week1	13	W	9	GENTZ FOREST PRODUCTS	4796 Highbridge Rd., Brethren MI 49619 US, US, US	7	\$ 107.64	\$ 125.45	\$ 103.14	\$ 105.20	N	MTWRF
99031	96	Week1	13	W	10	BLARNEY CASTLE OIL #820	4630 HIGH BRIDGE RD., BRETHREN MI 48654 US, US, US	7	\$ 91.47	\$ 87.14	\$ 78.34	\$ 95.59	N	MTWRF
233008	0	Week1	13	W	11	MANISTEE COUNTY FAIRGROUNDS	7587 1ST ST, ONEKEMA MI 49675 US, US, US	0	\$ -	\$ -	\$ -	\$ -	N	MTWRF
99031	151	Week1	13	W	12	BLARNEY ONEKEMA EZ MARKET	5357 MAIN ST (M-22), ONEKEMA MI 49675 US, US, US	7	\$ 310.27	\$ 262.38	\$ 282.64	\$ 262.04	N	MTWRF
99031	139	Week2	13	W	12	BLARNEY CASTLE MAIN OFFICE HQ	12218 WEST ST, BEAR LAKE MI 49614 US, US, US	2	\$ 71.48	\$ 34.37	\$ 18.11	\$ 18.46	N	MTWRF
230876	0	Week1	13	W	13	M-22 GRILL	5159 MAIN ST, ONEKAMA MI 49675 US, US, US	7	\$ 99.21	\$ 79.66	\$ 101.19	\$ 100.86	Υ	MTWRF
233251	0	Week1	13	W	14	PORTAGE POINT RESORT	8567 PORTAGE PT DR, ONEKAMA MI 49675 US, US, US	7	\$ 81.55	\$ 98.57	\$ 157.98	\$ 85.59	Υ	MTWRF
232675	0	Week1	13	W	15	LAHEY'S PUB LLC	8567 PORTAGE POINT RD, ONEKAMA MI 49675 US, US, US	7	\$ -	\$ 344.11	\$ 306.81	\$ 277.46	Υ	MTWRF
228518	0	Week1	13	W	16	BEAR LAKE DISCOUNT GROCERY	11740 CHIPPEWA HWY, BEAR LAKE MI 49614 US, US, US	7	\$ 66.52	\$ 54.59	\$ 65.02	\$ 66.50	N	MTWRF
217914	0	Week1	13	W	17	BEAR LAKE HARDWARE	11950 CHIPPEWA HWY, BEAR LAKE MI 49614 US, US, US	7	\$ 45.85				N	MTWRF
232688	0	Week2	13	W	17	LARRY'S GROCERY	14389 9 MILE RD, KALEVA MI 49645 US, US, US	6		\$ 35.32		•	N	MTWRF
99031	76	Week1	13	W	18	BLARNEY CASTLE #256	12348 US 31, BEAR LAKE MI 49614 US, US, US	7		\$ 216.75			N	MTWRF
226403	0	Week4	13	W	18	BOON COUNTRY	562 S HASKINS, BOON MI 49618 US. US. US	4		\$ 72.70			N	MTWRF
233174	0	Week1	13	W	19	FILER CREDIT UNION BEAR LAKE	7685 LAKE STREET, BEAR LAKE MI 49614 US, US, US	5		\$ 37.37			N	MTWRF
230795	0	Week1	13	W	20	FISCHER TANKS LLC	13884 RENGO AVE P.O. BOX 25, KALEVA MI 49645 US,, US	7		\$ 514.46		\$ 620.98	N	MTWRF
205347	0	Week1	13	W	21	COUNTRY SIDE RESTAUR	13940 9 MILE RD, KALEVA MI 49645 US, US, US	5		\$ 95.42		\$ 106.48	N	MTWRF
99031	85	Week1	13	W	22	BLARNEY CASTLE #624	14210 9 MILE, KALEVA MI 49645 US, US	7		\$ 62.81			N	MTWRF

Week1 23 F 0 Cadillac Depot 1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US Week2 23 F 0 Cadillac Depot 1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US Week3 23 F 0 Cadillac Depot 1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US Week4 23 F 0 Cadillac Depot 1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US Week4 23 F 0 Cadillac Depot 1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US Week4 23 F 0 Cadillac Depot 1539 Plett Rd, Cadillac, MI 49601 US, US, US 5 5 169.36 \$134.08 \$1231079 \$3 Week1 23 F 1 CURRY HOUSE \$888.47 RD, CADILLAC MI 49601 US, US, US 5 \$16.93 \$134.08 \$1231079 \$3 Week1 23 F 2 NMCAA MISSAUKEE HS 1751 S MOREY RD, LAKE CITY MI 49651 US, US, US 5 \$16.99 \$53.97 \$19.17 \$12 Week1 23 F 3 WESCO #35 1361 S. LAKESHORE DR, LAKE CITY MI 49651 US, US, US 7 \$115.48 \$91.91 \$12233338 0 Week2 23 F 3 2THE MOON BAKERY 100 N MAIN ST, LAKE CITY MI 49651 US, US, US 6 \$82.00 \$70.60 \$10.91 \$1	21.68 56.70 76.86 74.30 - 50.86 - 19.57	\$ 58.52 \$ 91.11 \$ 78.49 \$ - \$ 51.70 \$ 28.22 \$ 20.35 \$ -	N N N N N N N N N N N N N N N N N N N	MTWRF MTWRF MTWRF MTWRF MTWRF MTWRF MTWRF
Week1	56.70 76.86 74.30 - 50.86 - 19.57 - 16.54 64.45	\$ 58.52 \$ 91.11 \$ 78.49 \$ - \$ 51.70 \$ 28.22 \$ 20.35 \$ -	N N N N N N	MTWRF MTWRF MTWRF MTWRF MTWRF MTWRF
Week2 23 F 0 Cadillac Depot 1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US	56.70 76.86 74.30 - 50.86 - 19.57 - 16.54 64.45	\$ 58.52 \$ 91.11 \$ 78.49 \$ - \$ 51.70 \$ 28.22 \$ 20.35 \$ -	N N N N N N	MTWRF MTWRF MTWRF MTWRF MTWRF
Week3 23	56.70 76.86 74.30 - 50.86 - 19.57 - 16.54 64.45	\$ 58.52 \$ 91.11 \$ 78.49 \$ - \$ 51.70 \$ 28.22 \$ 20.35 \$ -	N N N N N N	MTWRF MTWRF MTWRF MTWRF MTWRF
Week4 23 F 0 Cadillac Depot 1539 Plett Rd, Cadillac, MI 49601 US	56.70 76.86 74.30 - 50.86 - 19.57 - 16.54 64.45	\$ 58.52 \$ 91.11 \$ 78.49 \$ - \$ 51.70 \$ 28.22 \$ 20.35 \$ -	N N N N N N	MTWRF MTWRF MTWRF MTWRF MTWRF
231651 0 Week1 23 F 1 CURRY HOUSE 5858 S. 47 RD, CADILLAC MI 49601 US, US, US 5 \$ 169.36 \$ 134.08 \$ 1231079 3 Week1 23 F 2 NMCAA MISSAUKEE HS 1751 S MOREY RD, LAKE CITY MI 49651 US, US, US 5 \$ 61.99 \$ 53.97 \$ 99117 12 Week1 23 F 3 WESCO #35 1361 S. LAKESHORE DR, LAKE CITY MI 49651 US, US 7 \$ 115.48 \$ 91.91 \$ 2233338 0 Week2 23 F 3 2 THE MOON BAKERY 100 N MAIN ST, LAKE CITY MI 49651 US, US, US 6 8 82.00 \$ 70.60 \$ 99117 13 Week1 23 F 4 SUBWAY #135 1361 S. LAKESHORE DR, LAKE CITY MI 49651 US, US, US 7 \$ - \$ - \$ 230355 0 Week1 23 F 5 L.C. FAMILY DINER 119 N MAIN ST, LAKE CITY MI 49651 US, US, US 5 \$ 53.06 \$ 48.77 \$ 231079 7 Week1 23 F 6 NMCAA GREAT START READINESS 251 RUSSELL ST, LAKE CITY MI 49651 US, US, US 5 \$ 30.07 \$ 26.16 \$ 99033 224 Week1 23 F 7 LAKE CITY SELEMENTARY 5534 W DAVIS RD PO BOX 900, LAKE CITY MI 49651 US, US, US 7 \$ - \$ - \$ 99033 61 Week2 23 F 8 ROGERS FAMILY FOODS FIRST AID 5760 W. HOUGHTON LAKE RD, LAKE CITY MI 49651 US, LAKE CITY MI 49651 US, US, LAKE CITY MI 49651 US, US 5 \$ 30.07 \$ 26.16 \$ 99033 61 Week2 23 F 8 ROGERS FAMILY FOODS FIRST AID 5760 W. HOUGHTON LAKE RD, LAKE CITY MI 49651 US, US 6 \$ 17.85 \$ 16.86 \$ 99062 70 Week1 23 F 9 ROGERS FAMILY FOOD 4992 5760 W Houghton Lake rd, Lake CITY MI 49651 US, US 6 \$ 17.85 \$ 16.86 \$ 99062 70 Week1 23 F 9 ROGERS FAMILY FOOD 4992 5760 W Houghton LAKE ROAD, LAKE CITY MI 49651 US, US 6 \$ 36.05 \$ 32.04 \$ 23369 0 Week1 23 F 10 AUTUMN STADAIRY 1150 W. STONEY CORNERS, MCBAIN MI 49657 US, US 7 \$ 147.87 \$ 172.01 \$ 1230538 0 Week1 23 F 11 PINEVIEW DISCOUNT GROCERY 9200 S. Burkett Rd, MCBAIN MI 49657 US, US 5 \$ 35.79 \$ 35.00 \$ 5 35.79 \$ 35.00 \$ 5 35.79 \$ 35.00 \$ 5 35.79 \$ 35.00 \$ 5 35.79 \$ 35.00 \$ 5 35.79 \$ 35.00 \$ 5 35.79 \$ 35.00 \$ 5 35.79 \$ 35.00 \$ 5 35.79 \$ 35.00 \$ 5 35.79 \$ 35.00 \$ 5 35.79 \$ 35.00 \$ 5 35.79 \$ 35.00 \$ 5 35.79 \$ 35.00 \$ 5 35.79 \$ 35.00 \$ 5	56.70 76.86 74.30 - 50.86 - 19.57 - 16.54 64.45	\$ 58.52 \$ 91.11 \$ 78.49 \$ - \$ 51.70 \$ 28.22 \$ 20.35 \$ -	N N N N N N	MTWRF MTWRF MTWRF MTWRF MTWRF
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231967 1 Week1 23 F 12 ELLENS EQUIPMENT-SERVICE DEPT 5297 W. STONEY CORNERS, MCBAIN MI 49675 US, US, US 7 \$ 187.87 \$ 172.01 \$ 1	57.39	•	N	MTWRF
	35.11		N	MTWRF
231967 0 WEEKI 23 F 13 ELLENS EQUIPMENT 5297 W. STONEY COKNERS, MCBAIN MI 496/5 US, US, US 7 \$ 143.51 \$ 121.18 \$	75.67	•	N	MTWRF
	28.61		N	MTWRF
	37.30		N	MTWRF
	00.47		N	MTWRF
233496 0 Week1 23 F 15 MCBAIN AUTO AND TRUCK SERVICE 9438 S MOREY RD, MCBAIN MI 49657 US, US, US 7 \$ 46.33 \$ - \$		\$ 38.70	N	MTWRF
	37.86	•	N	MTWRF
	76.60		N	MTWRF
	46.27		N	MTWRF
	49.57		N	MTWRF
	41.68	•	N	MTWRF
, , ,	57.16		N	MTWRF
	37.10		N	MTWRF
· · · · · · · · · · · · · · · · · · ·	63.06		N	MTWRF
	25.72		N	MTWRF
	79.27	•	N	MTWRF
	39.63		N	MTWRF
226912 2 Week1 23 F 22 SPARTAN RENEWABLE ENERGY 10125 W. WATERGATE RD, CADILLAC MI 49601 US, US, US 0 \$ - \$ - \$		\$ -	N	MTWRF
	36.60	\$ 36.98	N	MTWRF
233276 0 Week2 23 F 23 THE PATIO ON MAIN 113 S. MAIN, LAKE CITY MI 49651 US, US, US 6 \$ 38.14 \$ 60.94 \$	59.16	\$ 45.68	N	MTWRF
232691 0 Week1 23 F 24 HAMMER'S PUB AND GRUB 118 S MAIN ST, LAKE CITY MI 49651 US, US 7 \$ 44.92 \$ 51.76 \$	48.82	\$ 51.12	N	MTWRF
99031 73 Week1 23 F 25 BLARNEY CASTLE #632 414 N MAIN STREET, LAKE CITY MI 49651 US, US, US 7 \$ 198.17 \$ 187.96 \$ 2	43.40	\$ 229.13	N	MTWRF
99103 15 Week1 23 F 26 NEXT DOOR STR #5059 88 N MOREY ROAD, LAKE CITY MI 49651 US, US, US 7 \$ 20.00 \$ 15.00 \$	-	\$ -	N	MTWRF
232334 0 Week2 23 F 26 L.C. TAP HOUSE 181 N MOREY RD, LAKE CITY MI 49651 US, US, US 6 \$ 108.54 \$ 53.42 \$	50.60	\$ 108.16	N	MTWRF
233387 0 Week1 23 F 27 MARTY'S PIZZA & GRILL 615 N FRONT ST, LAKE CITY MI 49651 US, US, US 7 \$ 36.08 \$ 37.79 \$	35.56	\$ 35.56	N	MTWRF
232642 0 Week1 23 F 28 LAKE CITY BC 45 N MORLEY ROAD, LAKE CITY MI 49651 US, US, US 5 \$ 63.25 \$ 51.88 \$	67.58	\$ 65.74	N	MTWRF
232257 0 Week1 23 F 29 PANCHO VILLA 106 S. MAIN ST, LAKE CITY MI 49659 US, US 7 \$ 54.66 \$ 48.31 \$	48.23	\$ 56.00	N	MTWRF
226912 0 Week2 23 F 29 WOLVERINE POWER COOPERATIVE 10125 W. WATERGATE RD, CADILLAC MI 49601 US, US 2 \$ 16.34 \$ 15.00 \$	15.27	\$ 15.53	N	MTWRF
	33.92	\$ 30.00	N	MTWRF
	92.12	\$ 255.71	N	MTWRF
223634	-	\$ -	N	MTWRF
	35.00	\$ 35.00	N	MTWF
$\dot{\gamma}$	43.33		N	MTWRF
230461 0 Week1 23 F 33 D & G TRUCK REPAIR 11835 W WATERGATE, CADILLAC MI 49601 US, US 7 \$ 134.54 \$ 134.92 \$ 1			N	MTWRF

Acct #	Cust #	Week_#	Stage 2 Rt	Stage 2 Delivery	Stage 2 Stop	Customer Name	DisplayAddressFull	Frequency	Q1 Revenue	Q2 Revenue	Q3 Revenue		Outside Hours Access	Available Delivery
				Day					per	per	per Delivery	per Delivery	(key/code stops)	Days
		Week1	23	М	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		Deliverv	Deliverv			Stobsi	
		Week2	23	М	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week3	23	М	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week4	23	М	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
225815	0	Week1	23	М	1	EBELS FAMILY CENTER	420 E PROSPER, FALMOUTH MI 49632 US, US, US	7	\$ 419.03	\$ 265.40	\$ 279.64	\$ 368.94	N	MTWRF
225814	0	Week1	23	М	2	LITTLE TOWN JERKY	6555 S CEDAR, FALMOUTH MI 49632 US, US, US	7	\$ 315.82	\$ 274.34	\$ 286.47	\$ 299.23	N	MTWRF
230588	0	Week1	23	М	3	FALMOUTH CENTER	219 PROSPER RD, FALMOUTH MI 49632 US, US, US	7	\$ 93.27	\$ 72.16	\$ 76.48	\$ 76.48	N	MTWRF
226493	0	Week1	23	М	4	THE SNACK SHACK	210 E. PROSPER, FALMOUTH MI 49632 US, US, US	5	\$ 44.35	\$ 39.09	\$ 42.37	\$ 42.84	N	MTWRF
232989	0	Week1	23	М	5	BRINKS FAMILY CREAMERY	3560 E. MULDER RD, MCBAIN MI 49657 US, US	5	\$ 43.64	\$ 40.46	\$ 42.27	\$ 43.00	N	MTWRF
230988	0	Week1	23	М	6	LITTLE BOOTS CAFE	6633 W HOUGHTON LAKE DRIVE, HOUGHTON LAKE MI 48629, US	7	\$ 44.80	\$ 40.52	\$ 43.27	\$ 43.63	N	MTWRF
99033	13	Week1	23	М	7	HOUGHTON LAKE SCHOOLS	6001 W. HOUGHTON LAKE, HOUGHTON LAKE MI 48651 US,, US	7	\$ 14.55	\$ 30.12	\$ 15.92	\$ 23.97	N	MTWRF
99031	72	Week1	23	М	8	BLARNEY CASTLE #584	5175 HOUGHTON LAKE DRIVE, HOUGHTON LAKE MI 48629 U, US	7	\$ 38.27	\$ 32.89	\$ 34.31	\$ 31.54	N	MTWRF
222260	0	Week2	23	М	8	POWELL'S RESTAURANT	3257A W HOUGHTON LAKE DRIVE, HOUGHTON LAKE MI 4869, US	6	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	Υ	MTWRF
99161	90	Week1	23	М	9	SPT FAMILY FARE 1501 FIRST AID	3561 W HGHTN LK DR POB 699, HOUGHTON LK MI 48629 U, US	7	\$ -	\$ -	\$ -	\$ 72.40	N	MTWRF
231079	10	Week2	23	М	9	NMCAA HOUGHTON LAKE	3225 W Houghton Lake Dr, Houghton Lake MI 48651 US, US	6	\$ 23.55	\$ 47.54	\$ 40.43	\$ 26.44	N	MTWRF
99061	90	Week1	23	М	10	SPT. FAMILY FARE #1501	3561 W HGHTN LK DR POB 699, HOUGHTON LK MI 48629 U, US	7	\$ 97.17	\$ 95.02	\$ 94.48	\$ 91.84	N	MTWRF
222259	0	Week1	23	М	11	CHINA BUFFET KING	3513 W Houghton Lake Dr, Houghton Lake MI 48629 US, US	1	\$ 35.89	\$ 32.54	\$ 33.21	\$ 35.06	N	TWRF
99031	86	Week1	23	М	12	BLARNEY CASTLE #776	2403 W HOUGHTON LAKE DR, PRUDENVILLE MI 48651 US,, US	7	\$ 53.70	\$ 61.24	\$ 51.67	\$ 52.01	N	MTWRF
222271	0	Week1	23	М	13	KORBINSKI RESORT	364 W. HOUGHTON LAKE DRIVE, PRUDENVILLE MI 48651 U, US	7	\$ 86.61	\$ 52.71	\$ 97.33	\$ 95.06	N	MTWRF
99103	10	Week1	23	М	14	NEXT DOOR STR #5015	303 W HOUGHTON BOX 15, PRUDENVILLE MI 48651 US,, US	7	\$ 20.00	\$ 15.00	\$ 15.00	\$ 16.15	N	MTWRF
228931	0	Week1	23	М	15	ZONE 18	700 E HOUGHTON LK DR, PRUDENVILLE MI 48651 US, U, US	5	\$ -	\$ 59.09	\$ 62.99	\$ 63.77	N	MTWRF
222264	0	Week4	23	М	16	LEE'S KITCHEN	977 W HOUGHTON LAKE DR, PRUDENVILLE MI 48651 US,, US	4	\$ 55.98	\$ 48.85	\$ 52.82	\$ -	N	MTWRF
222598	0	Week1	23	М	16	SPIKEHORN BAR	4955 E.HOUGHTON LAKE DR., HOUGHTON LAKE MI 48629 U, US	7	\$ 115.01	\$ 108.03	\$ 112.40	\$ 115.63	N	MWRF
232093	0	Week1	23	М	17	RANDY'S FAMILY RESTAURANT	677 E. HOUGHTON LAKE RD, PRUDENVILLE MI 48651 US,, US	7	\$ 69.08	\$ 52.18	\$ 66.52	\$ 69.53	N	MTWRF
99140	5	Week2	23	М	18	ARBY'S HOUGHTON LAKE	3574 W. HOUGHTON LAKE DR, HOUGHTON LAKE MI 48629 U, US	6	\$ 33.79	\$ 30.69	\$ 29.56	\$ 24.44	N	MTWRF
99031	79	Week1	23	М	18	BLARNEY CASTLE #424	567 E HOUGHTON LAKE RD, PRUDENVILLE MI 48651 US,, US	7	\$ 70.96	\$ 84.19	\$ 87.75	\$ 65.97	N	MTWRF
222597	0	Week1	23	М	19	FAMILY MEAT MARKET	488 W.HOUGHTON LK. DRIVE, PRUDENVILLE MI 48651 US,, US	1	\$ -	\$ 95.56	\$ 145.79	\$ 144.02	N	MTWRF
232422	0	Week1	23	М	20	GARRETT'S PRESSURE CRACK	928 W. HOUGHTON LAKE DRIVE, PRUDENVILLE MI 48651 U, US	5	\$ 80.15	\$ 73.61	\$ 78.22	\$ 73.59	N	MTWRF
233448	0	Week1	23	М	21	MOTOR MART ENGINE REBUILDING	1750 W. HOUGHTON LAKE DR, PRUDENVILLE MI 48651 US,, US	0	\$ -	\$ -	\$ 300.00	\$ -	N	MTWRF
222578	0	Week2	23	М	21	KRONNER PHARMACY	778 W.HOUGHTON LAKE, HOUGHTON LAKE MI 48629 US,, US	2	\$ 90.70	\$ 84.61	\$ 88.25	\$ 89.95	N	MTWRF
232727	0	Week1	23	М	22	LAKE TRANSMISSION & TOWING	3232 W. HOUGHTON LAKE DR, HOUGHTON LAKE MI 48629 U, US	7	\$ 71.49	\$ 75.98	\$ 80.01	\$ 74.12	N	MTWRF
211729	0	Week2	23	М	23	MOOSE LODGE	100 JAMES RD, HOUGHTON LAKE MI 48629 US, US, US	6	\$ 76.04	\$ 72.06	\$ 74.46	\$ 75.66	N	MTWRF
223019	0	Week1	23	М	23	GARRETT'S PLACE REST.	3548 W. HOUGHTON LAKE DR., HOUGHTON LAKE MI 48629,, US	7	\$ 69.34	\$ 63.18	\$ 65.41	\$ 66.40	N	MTWRF
99103	22	Week1	23	М	24	ADMIRAL #5829	3880 W HOUGHTON LAKE DRIVE, HOUGHTON LAKE MI 48629, US	7	\$ 20.00	\$ 15.00	\$ 15.00	\$ 16.15	N	MTWRF
233260	0	Week1	23	М	25	LIMBERLOST	4168 W. HOUGHTON LAKE DR, HOUGHTON LAKE MI 48629 U, US	7	\$ 106.86	\$ 114.10	\$ 109.10	\$ 116.25	N	MWRF
233055	0	Week1	23	М	26	SPICER'S BOAT CITY	4165 W HOUGHTON LAKE DRIVE, HOUGHTON LAKE MI 48629, US	7	\$ 342.13	\$ 331.16	\$ 311.30	\$ 317.70	N	MTWRF
99058	41	Week2	23	М	27	HOUGHTON LAKE SUPER 8	9580 W. LAKE CITY RD, HOUGHTON LAKE MI 48629 US,, US	6	\$ 51.64	\$ 51.39	\$ 51.39	\$ 51.39	N	MTWRF
222256	0	Week1	23	М	27	EAGLES	101 CRESTVIEW, HOUGHTON LAKE MI 48629 US, US, US	1	\$ 81.69	\$ 75.02	\$ 77.52	\$ 78.35	N	MTWRF
232763	1	Week1	23	М	28	NESTER AUTO GROUP	7566 W HOUGHTON LAKE DR, HOUGHTON LAKE MI 48629 US, US	7	\$ 214.18	\$ 137.04	\$ 197.43	\$ 179.38	N	MTWRF
231953	0	Week1	23	М	29	JD'S OLD TOWN TAVERN	1741 HEIGHTSVIEW, HOUGHTON LAKE HEIGHT MI 48630 US, US	7	\$ 57.93	\$ 53.61	\$ 56.24	\$ 56.75	N	MTWRF
232165	0	Week1	23	М	30	H.L. LAKESIDE RESORT	100 CLEARVIEW DR., HOUGHTON LAKE MI 48629 US, US, US	5	\$ 46.09	\$ 42.87	\$ 56.63	\$ 92.79	N	MTWRF

				Stage 2 Delivery					Q1 Revenue	Q2 Revenue	O3 Pavanua	Q4 Revenue	Outside Hours Access	Available
Acct #	Cust #	Week #	Stage 2 Rt	Day	Stage 2 Stop	Customer Name	DisplayAddressFull	Frequency	per	per	per Delivery		(key/code	Delivery
									Delivery	Deliverv			stops)	Days
		Week1	23	R	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week2	23	R	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week3	23	R	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week4	23	R	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
99062	14	Week1	23	R	1	TOM'S INTERLOCHEN 792	9475 MARKET DR, INTERLOCHEN MI 49643 US, US, US	7	\$ 98.18	\$ 126.94	\$ 117.93	\$ 118.57	N	MTWRF
99031	84	Week1	23	R	2	BLARNEY CASTLE #608	9419 US31, INTERLOCHEN MI 49643 US, US, US	7	\$ 121.69	\$ 143.02	\$ 135.58	\$ 124.38	N	MTWRF
229524	0	Week1	23	R	3	THE BUCK STOP	3143 MASON RD, GRAWN MI 49637 US, US, US	7	\$ 6.69	\$ -	\$ -	\$ 28.88	N	MTWRF
229303	0	Week1	23	R	4	LANDSCAPE MANAGEMENT	3143 MASON RD, GRAWN MI 49637 US, US, US	7	\$ -	\$ 61.83	\$ 65.63	\$ 66.25	N	MTWRF
231362	0	Week1	23	R	5	KINNEY'S PIONEER	5200 US 31 SOUTH, GRAWN MI 49637 US, US, US	7	\$ 99.46	\$ 98.16	\$ 91.22	\$ 101.96	N	MTWRF
99054	18	Week2	23	R	6	CHARTER COMMUNICATIONS	5955 CEDAR RUN RD, TRAVERSE CITY MI 49684 US, US, US	6	\$ 44.34	\$ 41.97	\$ 48.63	\$ 44.09	N	MTWRF
229297	0	Week3	23	R	6	TV 7 & 4	8513 M-72 WEST, TRAVERSE CITY MI 49684 US, US, US	3	\$ 98.82	\$ 127.68	\$ 95.82	\$ 98.26	N	MTWRF
229260	0	Week1	23	R	6	CLUFF WELL DRILLING	6222 WEST M-72, TRAVERSE CITY MI 49684 US, US, US	7	\$ 253.87	\$ 227.33	\$ 245.27	\$ 257.40	N	MTWRF
99031	165	Week1	23	R	7	GRUMPY'S EZ MART #521	5101 EAST TRAVERSE HWY, TRAVERSE CITY MI 49684 US,, US	7	\$ 87.74	\$ -	\$ 115.13	\$ 88.62	N	MTWRF
99054	17	Week2	23	R	7	CHARTER COMMUNICATIONS	5955 CEDAR RUN RD, TRAVERSSE CITY MI 49684 US, U, US	6	\$ 53.51	\$ 43.88	\$ 39.35	\$ 40.42	N	MTWRF
230548	0	Week1	23	R	8	GABES SMOKED MEATS	12963 S MAPLE CITY RD, MAPLE CITY MI 49664 US, U, US	7	\$ 64.13	\$ 85.42	\$ 70.17	\$ 70.21	N	MTWRF
231650	0	Week1	23	R	9	MC SHORTSTOP	8634 S. MAPLE CITY RD, MAPLE CITY MI 49664 US, U, US	5	\$ 43.52	\$ 37.04	\$ 38.63	\$ 39.26	N	MTWRF
230106	0	Week1	23	R	10	LEELANAU COFFEE ROAS	6443 W WESTERN AVE., GLEN ARBOR MI 49636 US, US, US	7	\$ 72.51	\$ 69.85	\$ 83.25	\$ 77.40	N	MTWRF
99161	64	Week1	23	R	11	ANDERSONS GLEN ARBOR FIRST AID	6545 WESTERN AVE, GLEN ARBOR MI 49636 US, US, US	5	\$ -	\$ -	\$ -	\$ -	N	MTWRF
232306	0	Week4	23	R	12	LEELANAU COFFEE/MAPLE CITY	176 E. KASSON RD, MAPLE CITY MI 49664 US, US, US	4	\$ 46.08	\$ 45.44	\$ 45.43	\$ 45.34	N	MTWRF
230105	0	Week1	23	R	12	ANDERSON'S IGA	6545 WESTERN AVE., GLEN ARBOR MI 49636 US, US, US	7	\$ 64.32	\$ 105.68	\$ 124.70	\$ 139.13	N	MTWRF
99031	78	Week1	23	R	13	BLARNEY CASTLE #408	9988 W. FRONT ST., EMPIRE MI 49630 US, US, US	7	\$ 43.25	\$ 60.33	\$ 78.34	\$ 41.08	N	MTWRF
230102	0	Week4	23	R	14	BECKY THATCHER DESIGN	5795 LAKE, GLENN ARBOR MI 49636 US, US, US	4	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	N	MTWRF
232401	0	Week2	23	R	14	PAPA J'S LAKE ANN	18557 MAPLE ST., LAKE ANN MI 49650 US, US, US	6	\$ 94.19	\$ 93.64	\$ 108.44	\$ 111.58	N	MTWRF
230974	0	Week1	23	R	14	HEIGES PERFORMANCE	17792 HONOR HWY, INTERLOCHEN MI 49643 US, US, US	7	\$ 40.96	\$ 43.37	\$ 37.98	\$ 42.05	N	MTWRF
232525	0	Week1	23	R	15	EAST BAY AUTO PARTS	20852 HONOR HIGHWAY, INTERLOCHEN MI 49643 US, US, US	7	\$ 36.75	\$ 48.61	\$ 40.77	\$ 35.47	N	MTWRF
231600	0	Week1	23	R	16	DEERINGS JERKY CO.	2015 SANDY DRIVE PVT, INTERLOCHEN MI 49643 US, U, US	5	\$ 102.99	\$ 83.59	\$ 89.34	\$ 86.19	N	MTWRF
233299	0	Week2	23	R	17	M-137 PARTY STORE	2614 M 137, INTERLOCHEN MI 49643 US, US, US	6	\$ 35.25	\$ 35.00	\$ 35.35	\$ 35.00	N	MTWRF
228556	0	Week1	23	R	17	GREEN LAKE TOWNSHIP	9394 10TH ST, INTERLOCHEN MI 49643 US, US, US	1	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	N	MTWRF
233507	0	Week4	23	R	18	FRESH WIND CHRISTIAN COMMUNITY	18201 HONOR HIGHWAY, INTERLOCHEN MI 49643 US, US, US	4	\$ 107.28	\$ -	\$ -	\$ 107.28	Υ	MTWRF
230138	0	Week1	23	R	18	KARLIN INN	7484 Karlin Rd, Interlochen MI 49643 US, KARLIN MI, US	7	\$ 55.26	\$ 48.65	\$ 56.81	\$ 52.92	N	MTWRF
231452	0	Week2	23	R	18	MIKOWSKI'S MARKET	7464 NESSEN RD., KARLIN MI 49643 US, US, US	6	\$ 89.01	\$ 78.43	\$ 81.36	\$ 87.20	N	MTWRF
232749	0	Week1	23	R	19	MIDWEST TRACTOR & EQUIPMENT	10736 M-37, BUCKLEY MI 49620 US, US, US	7	\$ 261.39	\$ 262.05	\$ 274.44	\$ 269.99	N	MTWRF
229278	0	Week3	23	R	19	ALTUS BRANDS	6893 SULLIVAN RD., GRAWN MI 49637 US, US, US	3	\$ 50.18	\$ 43.38	\$ 45.68	\$ 47.76	N	MTWRF
231003	0	Week1	23	R	20	BUCKLEY GENERAL STORE	115 W WEXFORD AVE, BUCKLEY MI 49620 US, US, US	5	\$ 100.56	\$ 86.97	\$ 91.92	\$ 93.11	N	MTWRF

				Stage 2 Delivery					Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue	Outside Hours Access	Available
Acct #	Cust #	Week #	Stage 2 Rt	Day	Stage 2 Stop	Customer Name	DisplayAddressFull	Frequency	per Deliverv	per Deliverv	per Delivery	per Delivery	(key/code stops)	Delivery Days
		Week1	23	T	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		522				51023.	
		Week2	23	T	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week3	23	Т	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week4	23	T	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
99062	100	Week1	23	Т	2	MESICK MARKET 4217	118 W MESICK AVE, MESICK MI 49668 US, US	7	\$ 76.96	\$ 73.90	\$ 73.27	\$ 74.28	N	MTWRF
99031	19	Week1	23	T	3	BLARNEY CASTLE #672	445 W. MESICK, MESICK MI 49668 US, US	7	\$ 71.00	\$ 49.97	\$ 49.66	\$ 55.13	N	MTWRF
99031	17	Week1	23	Т	4	BLARNEY CASTLE #360	18866 CADILLAC HWY M115, COPEMISH MI 49625 US, US	7	\$ 75.68	\$ 76.62	\$ 57.67	\$ 69.37	N	MTWRF
216975	0	Week1	23	T	5	GILLISON EXCAVATING	7704 CADILLAC HWY, BENZONIA MI 49616 US, US, US	7	\$ 57.27	\$ 53.19	\$ 55.32	\$ 56.62	N	MTWRF
232604	0	Week2	23	Т	5	BEAR CLAW CAFE	18571 CADILLAC HIGHWAY, COPEMISH MI 49625 US, US	6	\$ 64.34	\$ 49.97	\$ 51.49	\$ 48.57	N	MTWRF
232503	0	Week2	23	T	6	231 BAR & GRILL	17170 VONDRA RD, THOMPSONVILLE MI 49683 US, US	6	\$ 96.99	\$ 85.11	\$ 88.54	\$ 94.79	Υ	MTWRF
99117	2	Week1	23	Т	6	WESCO #24	2983 BENZIE HWY, BENZONIA MI 49616 US, US, US	7	\$ 145.35	\$ 124.48	\$ 133.59	\$ 141.72	N	MTWRF
210049	0	Week1	23	T	7	GILLISON'S VARIETY FABRICATION	3033 BENZI'E HWY, BENZONIA MI 49616 US, US, US	7	\$ 184.75	\$ 174.47	\$ 172.06	\$ 179.20	N	MTWRF
99161	62	Week1	23	Т	8	SHOP-N-SAVE FIRST AID	1747 BENZIE HIGHWAY, BENZONIA MI 49616 US, US, US	7	\$ -	\$ -	\$ -	\$ -	N	MTWRF
99062	60	Week1	23	Т	9	SHOP-N-SAVE 787	1747 BENZIE HIGHWAY, BENZONIA MI 49616 US, US, US	7	\$ 504.00	\$ 497.49	\$ 456.70	\$ 488.92	N	MTWRF
230195	0	Week1	23	Т	10	MILLS COMMUNITY HOUSE	891 MICHIGAN AVE P.O. BOX 421, BENZONIA MI 49616 U, US	1	\$ 43.38	\$ 38.74	\$ 42.63	\$ 42.63	N	MTWRF
230995	0	Week1	23	Т	11	STAPLETONS	790 MICHIGAN AVE, BENZONIA MI 49616 US, US, US	7	\$ 111.45	\$ 114.56	\$ 123.01	\$ 118.80	N	MTWRF
99161	86	Week1	23	Т	12	FAMILY FARE #643 FIRST AID	1002 FOREST AVENUE, FRANKFORT MI 49635 US, US, US	7	\$ -	\$ -	\$ 143.26	\$ -	N	MTWRF
99061	86	Week1	23	Т	13	FAMILY FARE #643	1002 FOREST AVENUE, FRANKFORT MI 49635 US, US, US	7	\$ 131.50	\$ 98.01	\$ 98.82	\$ 119.00	N	MTWRF
99031	81	Week1	23	Т	14	BLARNEY CASTLE #440	629 MAIN ST., FRANKFORT MI 49635 US, US, US	7	\$ 75.10	\$ 85.21	\$ 57.67	\$ 58.97	N	MTWRF
231207	0	Week1	23	Т	15	KIPLINGER BAKERIES INC.	404 MAIN ST., FRANKFORT MI 49635 US, US, US	5	\$ 54.15	\$ 49.58	\$ 52.39	\$ 53.51	Υ	MTWRF
232704	0	Week1	23	Т	16	LUCKY DOG BAR & GRILLE	223 S. BENZIE BLVD, BEULAH MI 49617 US, US, US	7	\$ 133.45	\$ 102.18	\$ 132.09	\$ 130.05	N	TWRF
99031	15	Week1	23	Т	17	BLARNEY CASTLE #264	85 N. BENZIE BLVD, BEULAH MI 49617 US, US, US	7		\$ 61.61	-	\$ 56.73	N	MTWRF
230861	0	Week1	23	Т	18	HONOR TRADING POST	8294 DEADSTREAM, HONOR MI 49640 US, US, US	5	\$ -	\$ 30.97	\$ 39.59	\$ -	N	MTWRF
230089	0	Week1	23	Т	19	HONOR MARKET	10625 MAIN PO BOX 297, HONOR MI 49640 US, US, US	7	\$ 241.41	\$ 196.97	\$ 223.50	\$ 231.82	N	MTWRF
232711	0	Week1	23	Т	20	PAPA J'S PIZZERIA & DINER	10583 MAIN ST, HONOR MI 49640 US, US, US	7	\$ 125.23	\$ 131.17	\$ 149.91	\$ 134.01	Υ	MTWRF
233436	0	Week1	23	Т	21	SWEET'S BAR AND GRILLE	10919 MAIN ST, HONOR MI 49640 US, US, US	7	\$ 42.03	\$ -	\$ 43.78	\$ 45.85	N	MTWRF
231079	2	Week1	23	Т	22	NMCAA PLATTE RIVER HEAD START	11434 MAIN STREET, HONOR MI 49640 US, US, US	5	\$ 90.11	\$ 79.09	\$ 83.03	\$ 84.36	N	MTWRF
231346	0	Week1	23	Т	23	ST. AMBROSE CELLARS	841 S Pioneer Rd, Beulah MI 49617 US, BEULAH MI 49, US	7	\$ 139.77	\$ 95.61	\$ 137.08	\$ 139.14	N	MTWRF
231712	0	Week3	23	Т	24	COPEMISH PRO HARDWARE	18561 CADILLAC HWY, COPEMISH MI 49625 US, US	3	\$ 47.43	\$ 44.22	\$ 45.76	\$ 46.87	N	MTWRF
229404	0	Week1	23	Т	24	VILLAGE OF THOMPSONVILLE	7458 MICHIGAN AVE, THOMPSONVILLE MI 49683 US, US	7		\$ 56.87		•	N	MTWRF
231184	0	Week2	23	T	25	ACEN TEK	5351 N M37, MESICK MI 49668 US, US	6		\$ 51.38			N	MTWRF
99130	1	Week1	23	T	25	FOREST AREA FEDERAL CU	101 W. MESICK ROAD, MESICK MI 49668 US, US	7		\$ 44.11		•	N	MTWRF
99031	108	Week1	23	T	26	BLARNEY PROPANE	2951 NORTH 7 RD, MESICK MI 49668 US, US	7		\$ 38.52			N	MTWRF
232473	0	Week1	23	T	27	JENNIFER'S ROUNDABOUT RESTAURA	4642 N M37, MESICK MI 49668 US, mesick MI 49668 US	5		\$ 38.94			N	MTWRF
232395	0	Week1	23	T	28	SPRINGVILLE TOWNSHIP	4785 N M-37, MESICK MI 49668 US, US	0	\$ -		-	\$ -	N	MTWRF
228505	0	Week1	23	T	29	ELLENS CORNERS	6052 W M-115, MESICK MI 49668 US, US	7	\$ 181.87	\$ 201.69	•	\$ 186.96	N	MTWRF

Acct #	Cust #	Week#	Stage 2 Rt	tage 2 Delivery	Stage 2 Stop	Customer Name	DisplayAddressFull	Frequency	Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue	Outside Hours Access	Available Delivery
Acct II	Cust II	WCCK II	310gc 2 111	Day	Stage 2 Stop	customer Nume	Display Addi Cost dil	rrequency	per	per	per Delivery	per Delivery	(key/code	Days
		Week1	23	W	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		Delivery	Deliverv			stops)	
		Week2	23	W	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week3	23	W	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week4	23	W	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
70911	0	Week1	23	W	1	Kirtland Community College	4800 W 4 MILE ROAD, GRAYLING MI 49738 US, US, US	5	\$ 41.74	\$ 36.76	\$ 39.37	\$ 39.50	N	MTWRF
70911	1	Week1	23	W	2	BIGBY COFFEE-KIRTLAND	4800 W 4 MILE ROAD, GRAYLING MI 49738 US. US. US	5		\$ 46.75			N	MTWRF
99103	33	Week1	23	W	3	ADMIRAL #5767	2615 S. I 75 BUS LOOP, GRAYLING MI 49738-2011 US,, US	7		\$ 16.39			N	MTWRF
99063	6	Week2	23	W	4	DTE ENERGY	5897NORTH DOWN RIVER RD, GRAYLING MI 49738 US, U, US	2		\$ 65.63		\$ 69.71	N	MTWRF
99058	34	Week1	23	W	4	FORWARDS/SUBWAY-GRAYLING	317 S James St, Grayling MI 49738 US, GRAYLING MI,, US	7		\$ 19.28			N	MTWRF
99031	82	Week1	23	W	5	BLARNEY CASTLE #504	608 JAMES ST., GRAYLING MI 49738 US, US, US	7		\$ 22.14			N	MTWRF
99058	22	Week1	23	W	6	FORWARDS 140	503 N JAMES ST, GRAYLING MI 49738 US, US, US	7	\$ 39.54			\$ 36.84	N	MTWRF
99161	102	Week1	23	W	7	SPT. FAMILY FARE #1511 FIRST A	2470 S. I-75 BUS. LOOP, GRAYLING MI 49738 US, US, US	7		\$ -		\$ 172.33	N	MTWRF
99061	102	Week1	23	W	8	SPT. FAMILY FARE #1511	2470 S. I-75 BUS. LOOP, GRAYLING MI 49738 US, US, US	7		\$ 138.27		·	N	MTWRF
99140	4	Week2	23	W	8	ARBY'S GRAYLING	5800 NELSON A MILES PKWY, GRAYLING MI 49738 US,, US	6		\$ 47.69		·	N	MTWRF
231744	0	Week1	23	W	9	COTTAGE GROVE	210 OLD STAGE RD, ROSCOMMON MI 48653 US, US, US	7		\$ -			N	MTWRF
99161	103	Week1	23	W	10	FAMILY FARE #1516 FIRST AID	409 N. FIFTH ST POB 220, ROSCOMMON MI 48653 US., US	7				\$ -	N	MTWRF
99061	103	Week1	23	W	11	FAMILY FARE #1516	409 N. FIFTH ST POB 220, ROSCOMMON MI 48653 US,, US	7		\$ 78.38	\$ 82.79	\$ 90.77	N	MTWRF
232763	0	Week1	23	W	12	NESTER AUTO GROUP	424 E FEDERAL HWY, ROSCOMMON MI 48653 US, US	7		\$ 303.26		\$ 288.21	N	MTWRF
232763	2	Week1	23	W	13	NESTER AUTO GROUP-BODY SHOP	424 E FEDERAL HWY, ROSCOMMON MI 48653 US, US, US	7		\$ 128.16			N	MTWRF
99058	23	Week1	23	W	14	FORWARDS 152	403 N 5th St, Roscommon MI 48653 US, ROSCOMMON MI,, US	7		\$ 38.13			N	MTWRF
231154	0	Week1	23	W	15	FREDS OF ROSCOMMON	430 N FIFTH ST, ROSCOMMON MI 48653 US, US, US	7	\$ 126.94	\$ 105.22	\$ 132.72	\$ 126.67	Y	MTWRF
99058	40	Week1	23	W	16	SUBWAY/FORWARDS	110 NORTH FIFTH STREET, ROSCOMMON MI 48653 US. U. US	7		\$ 31.65	-	·	N	MTWRF
231791	0	Week1	23	W	17	W&W USED AUTO PARTS	1756 E. MICHIGAN HIGHWAY, ROSCOMMON MI 48653 US,, US	7		\$ 71.77		\$ 76.57	N	MTWRF
229008	0	Week1	23	W	18	COMPETITION AUTO	11946 DEERHEART RD, ROSCOMMON MI 48653 US, US, US	7		\$ 35.24			N	MTWRF
231446	0	Week1	23	W	19	BC PIZZA ROSCOMMON	800 LAKE ST., ROSCOMMON MI 48653 US, US, US	7	\$ 85.53	\$ 71.61	\$ 64.16	\$ 77.13	N	MTWRF
232410	0	Week1	23	W	20	MATT'S GRILL	312 LAKE ST., ROSCOMMON MI 48653 US, US, US	7	\$ 69.19	\$ 71.06	\$ 67.44	\$ 68.84	N	MTWRF
99058	38	Week1	23	W	21	FORWARDS UNIT 15	10040 N. ROSCOMMON, ROSCOMMON MI 48653 US, US, US	7	\$ 10.03	\$ 10.00	\$ 10.00	\$ 10.00	N	MTWRF
222252	0	Week1	23	W	22	FOREST FIRE EXPERIMENT STATION	1337 E. ROBINSON LAKE RD. COMPANY #221, ROSCOMMON,, US	7	\$ 89.64	\$ 61.13	\$ 60.08	\$ 73.14	N	MTWRF
99033	44	Week1	23	W	23	ROSCOMMON SCHOOLS	10600 Oakwood Rd, Roscommon MI 48653 US P.O. BOX 8, US	7	\$ 75.19	\$ 70.56	\$ 70.60	\$ 70.92	N	MTWRF
232468	0	Week1	23	W	24	PIONEER HILLS MARINE	10914 N. CUT RD., ROSCOMMON MI 48653 US, US, US	7	\$ 138.01	\$ 132.02	\$ 127.65	\$ 125.60	N	MTWRF
231700	0	Week1	23	W	25	NORTHWINDS LODGE	9123 N. CUT RD, ROSCOMMON MI 48653 US, US	5	\$ 281.95	\$ 196.06	\$ 206.93	\$ 284.14	N	MTWRF
233059	0	Week2	23	W	25	THE BIRD AND THE BEAR GRILL	9015 N. CUT ROAD, ROSCOMMON MI 48653 US, US, US	6	\$ 63.47	\$ 53.51	\$ 63.48	\$ 65.49	N	MTWRF
226586	0	Week4	23	W	26	LAKES NORTH, LLC	449 W. Higgins Lake DR Unit 75 A&B Storage(Unit Co, US	0	\$ -			\$ -	N	MTWRF
231696	0	Week1	23	W	26	REDWOOD GOLF COURSE	4354 REDWOOD RD, ROSCOMMON MI 48653 US, US, US	5	\$ -	\$ 33.28	-	\$ -	N	MTWRF
232410	1	Week1	23	W	27	POLAR PARLOR	303 W. HIGGINS LAKE DR., ROSCOMMON MI 48653 US,, US	7	\$ -				N	MTWRF
228881	0	Week1	23	W	28	S & B INVESTMENTS, LLC	13691 W SHORE DR, HOUGHTON LAKE MI 48629 US, US, US	1	\$ 101.35	\$ 87.84	\$ 93.09	\$ 94.84	N	MTWRF
233071	0	Week1	23	W	29	MISSAUKEE COUNTY ROAD COMMISSI	1199 N. MOREY, LAKE CITY MI 49651 US, US, US	7	\$ 164.36	\$ 123.42	\$ 141.46	\$ 155.34	N	MTWRF
222338	0	Week1	23	W	30	RAY'S LANDING	2345 S. GREEN RD, LAKE CITY MI 49651 US, US, US	7		\$ 48.45	-	·	N	MTWRF
222631	0	Week1	23	W	31	RICH-CO TRANSPORTATION	9461 W. KELLY, LAKE CITY MI 49651 US, US, US	7	\$ 72.44	\$ 66.24	\$ 68.55	\$ 70.39	N	MTWRF

Acct #	Cust #	Week#	Stage 2 Rt	Stage 2 Delivery	Stage 2 Stop	Customer Name	DisplayAddressFull	Frequency	Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue	Outside Hours Access	Available Delivery
				Day					per	per	per Delivery	per Delivery	(key/code stops)	Days
		Week1	32	F	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		Delivery	Deliverv			Stonsi	
		Week2	32	F	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week3	32	F	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week4	32	F	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
99031	74	Week1	32	F	1	BLARNEY CASTLE #888	20027 180TH AVE., TUSTIN MI 49688 US, US, US	7	\$ 57.45	\$ 67.70	\$ 63.47	\$ 64.91	N	MTWRF
226234	0	Week1	32	F	2	G & D LIQUOR STORE	223 S MITCHELL ST, CADILLAC MI 49601 US, US, US	7	\$ 183.90	\$ 144.59	\$ 169.35	\$ 164.34	N	MTWRF
224350	0	Week1	32	F	3	HERMANN'S	214 N Mitchial, CADILLAC MI 49601 US, US	7	\$ 222.12	\$ 215.77	\$ 253.34	\$ 247.75	Υ	MTWRF
208147	0	Week1	32	F	4	VILLAGE MARKET	3770 N. MACKINAW TRAIL, LEROY MI 49655 US, US, US	7	\$ 77.71	########	\$ -	\$ 86.08	N	MTWRF
232038	0	Week3	32	F	5	CADILLAC PARTY BAR	516 N. MITCHELL, CADILLAC MI 49601 US, US, US	0	\$ 175.27	\$ -	\$ -	\$ -	N	MTWRF
211119	1	Week1	32	F	5	LEROY TOOL & DIE/TEC MOLDING	17951 180TH AVE, LEROY MI 49655 US, US, US	7	\$ 68.26	\$ 67.24	\$ 64.04	\$ 65.67	N	MTWRF
230412	0	Week2	32	F	5	RESURRECTION LIFE CHURCH	9127 E 44 1/2 ROAD, CADILLAC MI 49601 US, US, US	6	\$ 173.18	\$ 240.08	\$ 323.19	\$ 258.47	Υ	MTWRF
211119	0	Week1	32	F	6	LEROY TOOL & DIE	17951 180TH AVENUE, LEROY MI 49655 US, US, US	7	\$ 509.60	\$ 427.86	\$ 460.13	\$ 479.75	N	MTWRF
229456	0	Week1	32	F	7	SALISBURY INC	12547 20 MILE RD, TUSTIN MI 49688 US, US, US	7	\$ 221.09	\$ 201.26	\$ 206.94	\$ 212.95	N	MTWRF
232714	0	Week1	32	F	8	HIGHPOINT AUTO & TRUCK	7555 US 131 SOUTH, CADILLAC MI 49601 US, US, US	7	\$ 183.03	\$ 167.53	\$ 191.16	\$ 205.82	N	MTWRF
214914	0	Week1	32	F	9	MEEKOFF TIRE OF CADILLAC	7296 U.S. 131, CADILLAC MI 49601 US, US	7	\$ 145.64	\$ 91.28	\$ 101.15	\$ 117.35	N	MTWRF
208011	0	Week1	32	F	10	CADILLAC PRINTING CO	214 S. MITCHELL ST., CADILLAC MI 49601 US, US, US	5	\$ 48.55	\$ 53.28	\$ 58.55	\$ 63.48	N	MTWRF
233284	0	Week1	32	F	11	JIMMY JOHN'S	207 S. MITCHELL ST A, CADILLAC MI 49601 US, US, US	7	\$ 60.86	\$ 50.83	\$ 54.89	\$ 56.21	N	MTWRF
231079	4	Week2	32	F	12	NMCAA LINCOLN AVE	716 LINCOLN AVE, CADILLAC MI 49601 US, US, US	6	\$ 44.83	\$ 39.21	\$ 41.20	\$ 42.30	N	MTWRF
219993	0	Week1	32	F	12	FAMILY PRACTICE OF CADILLAC	827 E. DIVISION, CADILLAC MI 49601 US, US, US	7	\$ 111.87	\$ 103.04	\$ 110.10	\$ 104.27	N	MTWRF
232979	0	Week1	32	F	13	WEXFORD COUNTY SHERIFF DEPT	1015 LINCOLN ST, CADILLAC MI 49601 US, US, US	5	\$ 280.90	\$ 263.26	\$ 280.00	\$ 340.43	N	MTWRF
224417	0	Week1	32	F	14	VILLAGE GRILL	112 CHURCH ST, TUSTIN MI 48688 US, US, US	5	\$ 99.49	\$ 87.83	\$ 92.57	\$ 93.75	N	MTWRF
228660	1	Week2	32	F	14	PINE RIVER AREA SCHOOL-KITCHEN	17445 PINE RIVER RD, LEROY MI 49655 US, US, US	6	\$ 30.90	\$ 21.86	\$ 35.53	\$ 31.96	N	MTWRF
231976	0	Week1	32	F	15	ADVANCED MECHANICAL ELECTRICAL	19466 18 MILE ROAD, LEROY MI 49655 US, US, US	7	\$ 110.97	\$ 108.85	\$ 113.15	\$ 115.35	N	MTWRF
228660	0	Week2	32	F	15	PINE RIVER AREA SCHOOLS	17445 PINE RIVER RD, LEROY MI 49655 US, US, US	6	\$ 362.15	\$ 281.61	\$ 301.29	\$ 302.07	N	MTWRF
233397	0	Week1	32	F	16	DYER'S SAWMILL	17688 15 MILE ROAD, LEROY MI 49655 US, US, US	7	\$ 78.56	\$ 89.50	\$ 86.65	\$ 83.63	N	MTWRF
225992	0	Week1	32	F	17	TRAVLER'S BAR & GRILL	3699 N MACKINAW, LEROY MI 49655 US, US, US	7	\$ 106.48	\$ 96.63	\$ 102.90	\$ 102.65	N	MTWRF
208958	0	Week2	32	F	17	SWICK MEAT COMPANY	19197 19 MILE RD., TUSTIN MI 49688 US, US, US	6	\$ 80.10	\$ 71.47	\$ 53.02	\$ 77.57	N	MTWRF
208058	0	Week2	32	F	18	MCQUESTION, DJ & SON	17708 18 MILE RD., LEROY MI 49655 US, US, US	0	\$ 160.00	\$ 280.04	\$ -	\$ -	N	MTWRF
226231	0	Week1	32	F	18	MINERAL SPRINGS BAR	21257 MACKINAW TRAIL, TUSTIN MI 49688 US, US, US	7	\$ 61.09	\$ 71.65	\$ 70.73	\$ 72.54	N	MTWRF
212732	0	Week1	32	F	19	THOMAS FLINT & SON	10213 S. 39 MILE, CADILLAC MI 49601 US, US, US	7	\$ -	\$ 128.78	\$ 145.53	\$ 138.19	N	MTWRF
228110	0	Week1	32	F	20	HERRADURAS BAR & GRILL	1700 S MITCHELL ST, CADILLAC MI 49601 US, US, US	5	\$ 116.10	\$ 97.76	\$ 106.89	\$ 112.96	N	MTWRF
229050	0	Week1	32	F	21	CADILLAC NEWS	130 N MITCHELL, CADILLAC MI 49601 US, US, US	5	\$ 110.44	\$ 91.59	\$ 97.17	\$ 110.06	N	MTWRF
224415	0	Week1	32	F	22	FOCUS ON MASSAGE - NORTH	124 N. MITCHELL SUITE #107, CADILLAC MI 49601 US,, US	7	\$ 58.77	\$ 52.95	\$ 56.36	\$ 58.25	N	MTWRF
232969	0	Week2	32	F	23	MAPLE RIDGE LIVING CENTER	9072 S. MACKINAW TRAIL, CADILLAC MI 49601 US, US, US	6	\$ 45.60	\$ 42.66	\$ 44.12	\$ 45.22	N	MTWRF
220011	0	Week1	32	F	23	BLUE HERON	304 N. MITCHELL, CADILLAC MI 49061 US, US, US	7		\$ 42.79			N	MTWRF
99054	16	Week2	32	F	24	CHARTER COMMUNICATIONS	614 S. MITCHELL ST, CADILLAC MI 49601 US, US, US	6		\$ 38.66		\$ 33.48	N	MTWRF
208042	0	Week4	32	F	24	FIRST BAPTIST CHURCH	125 STIMSON, CADILLAC MI 49601 US, US, US	4		\$ 130.06			N	MTWRF
232236	0	Week2	32	F	25	CLAM LAKE BEER CO LLC	106 S. MITCHELL, CADILLAC MI 49601 US, US, US	0	\$ -	\$ 644.21		\$ -	N	MTWRF
207920	0	Week4	32	F	25	APPLE VALLEY NATURAL FOODS	211 SOUTH MITCHELL, CADILLAC MI 49601 US, US, US	4	\$ 60.07	\$ 57.46		\$ 58.17	N	MTWRF
231585	0	Week3	32	F	25	HOSPICE OF CADILLAC	932 N. MITCHELL, CADILLAC MI 49601 US, US, US	3		\$ 35.00			N	MTWRF

									Q1	Q2			Outside Hours	Available
Acct #	Cust #	Week #	Stage 2 Rt	Stage 2 Delivery Day	Stage 2 Stop	Customer Name	DisplayAddressFull	Frequency	Revenue per Deliverv	Revenue per Deliverv	Q3 Revenue per Delivery		Access (key/code stops)	Delivery Days
		Week1	32	М	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		Delivery	Delivery			310031	
		Week2	32	М	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week3	32	М	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week4	32	М	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
220935	0	Week1	32	М	1	KOUNTRY KITCHEN	1920 N. MITCHELL, CADILLAC MI 49601 US, US, US	7	\$ 52.10	\$ 43.19	\$ 45.17	\$ 46.04	N	MTWRF
99117	3	Week1	32	М	2	WESCO #34	1548 N MITCHELL ST, CADILLAC MI 49601 US, US, US	7	\$ 63.15	\$ 56.29	\$ 50.91	\$ 58.87	N	MTWRF
99103	21	Week1	32	М	3	ADMIRAL #5787	1377 N MITCHELL ST, CADILLAC MI 49601 US, US, US	7	\$ 21.68	\$ 19.68	\$ 20.57	\$ 20.95	N	MTWRF
99033	203	Week1	32	М	4	CHARTWELLS/CADILLAC SCHOOLS	500 CHESTNUT ST, CADILLAC MI 49601 US, US, US	7	\$ 61.27	\$ 68.62	\$ 58.84	\$ 66.91	N	MTWRF
233521	0	Week1	32	М	5	ZHONGDING RUBBER PRODUCTS	1200 8TH AVE, CADILLAC MI 49601 US, US, US	7	\$ 173.54	\$ -	\$ -	\$ -	N	MTWRF
232629	0	Week1	32	М	6	CADILLAC TRUCK SERVICE	4675 39 1/2 RD, CADILLAC MI 49601 US, US, US	7	\$ 295.50	\$ 247.89	\$ 220.61	\$ 264.59	N	MTWRF
226788	0	Week1	32	М	7	NORTHWEST MI SVC-MEALS WHEELS	1630 MARTY PAUL ST, CADILLAC MI 49601 US, US, US	7	\$ 43.96	\$ 35.00	\$ 38.99	\$ 43.84	N	MTWRF
226801	0	Week2	32	М	8	NORTHWEST HEAD START	1640 MARTY PAUL, CADILLAC MI 49601 US, US, US	6	\$ 50.02	\$ 35.28	\$ 37.05	\$ 37.20	N	MTWRF
217634	0	Week1	32	М	8	FIBER TECH	1637 MARTY PAUL, CADILLAC MI 49601 US, US, US	7	\$ 36.22	\$ 36.65	\$ 36.26	\$ 35.29	N	MTWRF
229521	0	Week1	32	М	9	BIGFOOT MANUFACTURING	1480 POTHOFF, CADILLAC MI 49601 US, US, US	7		\$ 63.74		\$ 70.47	N	MTWRF
232163	0	Week1	32	М	10	CADILLAC RENEWABLE ENERGY	1525 FRANK MILTNER ST, CADILLAC MI 49601 US, US, US	7	\$ 336.86	\$ 252.33	\$ 271.98	\$ 328.73	N	MTWRF
233058	0	Week1	32	М	11	THE TRUCK STOP	902 W. 13TH STREET, CADILLAC MI 49601 US, US, US	7	\$ 69.97	\$ 55.46	\$ 57.45	\$ 64.93	N	MTWRF
232084	0	Week1	32	М	12	WEXFORD COUNCIL ON AGING	714 W. 13TH ST., CADILLAC MI 49601 US, US, US	1	\$ 158.88	\$ 112.17	\$ 113.71	\$ 223.61	N	MTWRF
99063	1	Week2	32	М	12	DTE ENERGY	1560 MARTY PAUL ST, CADILLAC MI 49601 US, US, US	2	\$ 39.92	\$ 37.22	\$ 38.52	\$ 39.17	N	MTWRF
230155	0	Week3	32	М	12	SHIVELY SUPPLY	1104 W. 13TH ST., CADILLAC MI 49601 US, US, US	3		\$ 94.03			N	MTWRF
232158	0	Week1	32	M	13	13TH STREET MARKET	3075 W. 13TH STREET, CADILLAC MI 49601 US, US, US	7	•	\$ 72.51	•	•	N	MTWRF
233369	0	Week1	32	М	14	CADILLAC CULVERT	5305 M-115, CADILLAC MI 49601 US, US, US	0		\$ -	· ·		N	MTWRF
232811	0	Week1	32	M	15	DEAN'S BODY SHOP	6931 E 34 RD, CADILLAC MI 49601 US, US, US	7		\$ 84.30			N	MTWRF
232034	0	Week1	32	M	16	BLUE HERON BAKERY, INC	7603 E. 34 ROAD, CADILLAC MI 49601 US, US, US	5		\$ 35.00			Y	MTWRF
99104	7	Week2	32	M	16	AUNT MILLIE'S CADILLAC OUTLET	7701 E. 34 ROAD, CADILLAC MI 49601 US, US, US	2		\$ 101.15			N	MTWRF
231191	0	Week1	32	M	17	HABITAT RESTORE	7545 E 34 RD, CADILLAC MI 49601 US, US, US	5		\$ 41.82		-	N	MTWRF
211646	0	Week1	32	M	18	CADILLAC MOOSE	7461 E. 34 MILE, CADILLAC MI 49601 US, US, US	7		\$ 56.71			N	MTWRF
227022	0	Week1	32	M	19	T&S TRUCK SERVICE	251 CLAY DRIVE, CADILLAC MI 49601 US, US, US	7		\$ 47.68			N	MTWRF
215183	0	Week1	32	M	20	B & P EMPLOYEE	8052 E BOON ROAD, CADILLAC MI 49601 US, US, US	7	-	\$ 9.78	•		N	MTWRF
221753	0	Week1	32	M	21	B & P MANUFACTURING CORP	8051 E. BOON ROAD, CADILLAC MI 49601 US, US, US	7		\$ 79.47	<u> </u>	•	N	MTWRF
99031	75	Week1	32	M	22	BLARNEY CASTLE MDCO	1947 N Mitchell St, Cadillac MI 49601 US, CADILLAC, US	7		\$ 15.56			N	MTWRF
232357	0	Week1	32	M	23	DON'S AUTO CLINIC	1110 N. MITCHELL, CADILLAC MI 49601 US, US, US	7		\$ 112.84			N	MTWRF
230604	0	Week3	32	M	23	44 NORTH	1406 N MITCHEL, CADILLAC MI 49601 US, US, US	3	-	\$ 300.71			N	MTWRF
226666	0	Week2	32	M	23	WEXFORD CTY CREDIT UNION	1021 N. MITCHELL, CADILLAC MI 49601 US, US, US	6		\$ 71.46		\$ 115.45	N	MTWRF
218119	0	Week1	32	M	24	SABER TOOL	1553 N. MITCHELL, CADILLAC MI 49601 US, US, US	7		\$ 91.63			N	MTWRF
232218	0	Week2	32	M	24	WEXFORD CIVIC ARENA	1320 N MITCHELL, CADILLAC MI 49601 US, US, US	6		\$ 68.70			N	MTWRF
232564	0	Week1	32	M	25	MERRILL'S/BOOLMAN INC.	817 BELL AVE, CADILLAC MI 49601 US, US	7	-	\$ 159.42	· ·		N	MTWRF
99087	0	Week1	32	M	25	WEST MICHIGAN CREDIT UNION	215 BELL AVE, CADILLAC MI 49601 US, US, US	3		\$ 85.39		·	N N	MTWRF
228162	0	Week1	32	M	26	AFFORDABLE AUTO REPAIR	1699 PLETT RD, CADILLAC MI 49601 US, US, US	7		\$ 56.98			N	MTWRF
232225	0	Week1	32	M	26	STEVE'S AUTO	211 ROBERTS ST, CADILLAC MI 49601 US, US, US	7		\$ 49.93			N N	MTWRF
232225	0	Week1	32	M	28	STAR TRUCK - CADILLAC	265 Hanthorn St, Cadillac MI 49601 US, CADILLAC MI, US	7		\$ 49.93			N N	MTWRF
			32	M	28		·	7						
210625	0 49	Week1		M	30	HOLMES AUTO REPAIR	100 WORKS, CADILLAC MI 49601 US, US, US	7		\$ 59.24			N	MTWRF
99051		Week1	32			JET'S PIZZA MI-159	8846 E 34TH, CADILLAC MI 49601 US, US, US	· · · · · · · · · · · · · · · · · · ·		\$ 79.49			N	MTWRF
99140	6	Week2	32	M	30	ARBY'S CADILLAC	1714 N MITCHELL ST, CADILLAC MI 49601 US, US, US	6		\$ 48.24			N	MTWRF
227803	0	Week2	32	M	31	PETERSON, MCGREGOR OF CADILLAC	1573 N. MITCHELL, CADILLAC MI 49601 US, US	6		\$ 73.68	· ·		N	MTWRF
226268	0	Week2	32	М	34	AMERICAN LEGION	422 N MITCHELL ST, CADILLAC MI 49601 US, US, US	6	\$ 48.21	\$ 57.24	\$ 49.70	\$ 46.59	N	MTWRF

								Q1	Q2	_		Outside Hours		
Acct #	Cust #	Week#	Stage 2 Rt	Stage 2 Delivery Day	Stage 2 Stop	Customer Name	DisplayAddressFull	Frequency	Revenue per	Revenue per Deliverv	Q3 Revenue per Delivery		Access (key/code stops)	Available Delivery Days
		Week1	32	R	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		Delivery	Delivery			310037	
		Week2	32	R	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week3	32	R	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week4	32	R	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
233512	0	Week1	32	R	1	THE TIMBERS RESTAURANT	5535 M-115, CADILLAC MI 49601 US, US, US	7	\$ 98.90	\$ -	\$ -	\$ 106.46	N	WRF
99031	71	Week1	32	R	2	BLARNEY CASTLE #304	6224 E M 115, Cadillac MI 49601 US, CADILLAC MI 49, US	7	\$ 93.09	\$ 78.62	\$ 68.76	\$ 96.63	N	MTWRF
99031	163	Week1	32	R	3	BLARNEY CASTLE EZ MART #631	6183 E. M-115, CADILLAC MI 49601 US, US, US	7	\$ 47.86	\$ 70.13	\$ 40.62	\$ 96.58	N	MTWRF
233138	0	Week1	32	R	4	LAKE CADILLAC RESORT	PO BOX 329, CADILLAC MI 49601 US, US, US	7	\$ 116.33	\$ 71.61	\$ 73.90	\$ 80.90	N	MTWRF
225659	0	Week1	32	R	5	SAMARITAS SENIOR LIVING	460 PEARL ST, CADILLAC MI 49601 US, US, US	7	\$ 76.07	\$ 75.69	\$ 75.69	\$ 75.69	Υ	MTWRF
99031	153	Week1	32	R	6	CADILLAC EZ MART #302	1010 S MITCHELL ST, CADILLAC MI 49601 US, US, US	7	\$ 98.80	\$ 103.85	\$ 87.54	\$ 101.23	N	MTWRF
232694	0	Week1	32	R	7	PRIMOS BBQ LLC	916 SOUTH MITCHELL, CADILLAC MI 49601 US, US, US	7	\$ 100.51	\$ 71.58	\$ 87.66	\$ 89.92	N	MTWRF
99103	42	Week1	32	R	8	ADMIRAL #5737	805 S MITCHELL ST, CADILLAC MI 49601-2565 US, US, US	7	\$ 20.00	\$ 15.00	\$ 15.00	\$ 16.54	N	MTWRF
233424	0	Week1	32	R	9	CAST IRON KITCHEN OF CADILLAC	621 S. MITCHELL ST., CADILLAC MI 49601 US, US, US	7	\$ 121.57	\$ -	\$ 163.97	\$ 180.58	N	MTWRF
233171	0	Week1	32	R	10	BREIDENSTEIN OIL & AUTO SVC	502 S. MITCHELL STREET, CADILLAC MI 49601 US, US, US	7	\$ 62.88	\$ 54.82	\$ 56.96	\$ 58.29	N	MTWRF
99161	89	Week1	32	R	11	SPT FAMILY FARE #648 FIRST AID	602 S MITCHELL, CADILLAC MI 49601 US, US, US	7	\$ 42.31			\$ 48.50	N	MTWRF
99061	89	Week1	32	R	12	SPT FAMILY FARE #648	602 S MITCHELL, CADILLAC MI 49601 US, US, US	7		\$ 66.54		\$ 77.32	N	MTWRF
231675	0	Week1	32	R	13	J & J SMOKED MEATS	7475 41 RD PO BOX 672, CADILLAC MI 49601 US, US, US	7		\$ 125.79		•	N	MTWRF
232723	0	Week1	32	R	14	DOUBLE A MOBILE TRUCK SERVICE	8128 S. MACKINAW TRAIL, CADILLAC MI 49601 US, US, US	7		\$ 35.00	•	·	N	MTWRF
230902	0	Week1	32	R	15	EVERGREEN RESORT	7880 MACKINAW TRAIL, CADILLAC MI 49601 US, US, US	7		\$ 192.74		\$ 322.34	N	MTWRF
227617	0	Week1	32	R	16	ADVANCED FOOT & ANKLE	8805 PINE RIDGE DR, CADILLAC MI 49601 US, US, US	5		\$ 37.62			N	MTWRF
226300	0	Week2	32	R	17	MICH DEPT OF TRANSPORTATION	7915 US-131 HWY, CADILLAC MI 49601 US, US	6		\$ 76.39		•	N	MTWRF
227625	0	Week1	32	R	17	FAMILY EYE CARE ASSOCIATES	8809 PINE RIDGE DR, CADILLAC MI 48601 US, US, US	5		\$ 35.00			N	MTWRF
222432	0	Week1	32	R	18	ASC AUDIOLOGICAL SVC OF CADILL	8872 PROFESSIONAL DRIVE SUITE A., CADILLAC MI 4960, US	7		\$ 53.61			N	MTWRF
220367	0	Week4	32	R	19	DYNAMIC PHYSICAL THERAPY	8872 PROFESSIONAL DR, CADILLAC MI 49601 US, US, US	4		\$ 69.03			N	MTWRF
216505	0	Week2	32	R	19	TIRE WHOLESALERS NOR	111 WEST RIVER, CADILAC MI 49601 US, US, US	2		\$ 59.98			N	MTWRF
228910	0	Week1	32	R	19	ZION LUTHERAN CHURCH	350 PEARL ST, CADILLAC MI 49601 US, US	1		\$ 87.04			N	MTWRF
231079	11	Week2	32	R	20	NMCAA KENWOOD	1700 CHESTNUT, CADILLAC MI 49601 US, US, US	6		\$ -			N	MTWRF
233028	0	Week1	32	R	20	MI KADA LLC	811 SUNNYSIDE DR, CADILLAC MI 49601 US, US	1		\$ 35.45			N	MTWRF
226257	0	Week1	32	R	21	BURKE'S WATERFRONT INN	2403 SUNNYSIDE DR, CADILLAC MI 49601 US, US, US	7		\$ 55.39			N	MTWRF
229666	0	Week2	32	R	21	CHERYLS LANDING	1749 N BOULEVARD, CADILLAC MI 49601 US, US, US	2	\$ -	\$ 35.00			N	MTWRF
226466	0	Week1	32	R	22	CADILLAC COUNTRY CLUB	5510 E. M55, CADILLAC MI 49601 US, US	5		\$ 81.30			N	MTWRF
227636	0	Week1	32	R	23	LAKESIDE CHARLIES	301 S LAKE MITCHELL, CADILLAC MI 49601 US, US, US	7		\$ 237.51			N	MTWRF
233033	0	Week1	32	R	24	CADILLAC FIREHOUSE 115	6080 M 115, CADILLAC MI 49601 US, US, US	7		\$ 71.51			N	MWRF
233367	0	Week1	32	R	25	MICHIGAN COFFEE CO	6184 E M-115, CADILLAC MI 49601 US, US, US	5		\$ 35.88			N	MTWRF
229493	0	Week2	32	R	26	MARTIN POWER SPORTS	6620 E M-115, CADILLAC MI 49601 US, US, US	6		\$ 41.03	-	•	N	MTWRF
230835	0	Week1	32	R	26	WALRAVEN'S	6120 E M 115, Cadillac MI 49601 US, CADILLAC MI 49, US	7	\$ -	\$ 43.15			N	MTWRF
233165	0	Week1	32	R	27	LAKE CADILLAC PARTY STORE	PO BOX 329, CADILLAC MI 49601 US, US	7		\$ 69.55		•	N	MTWRF
233184	0		32	R	28			7		\$ 323.38			N	MTWRF
233184	0	Week1 Week1	32	R	28	DOCKSIDE INN THE PINES	2404 Sunnyside Dr, Cadillac, MI 49601, CADILLAC MI, US PO BOX 329, CADILLAC MI 49601 US, US, US	7			\$ 162.12		N N	MTWRF
208301	0	Week1	32	R R	30	T.J.'S		7			•		N N	MTWRF
230209				R R	30	<u> </u>	6961 Whaley Rd, Cadillac, MI 49601, CADILLAC MI 49, US	7		\$ 62.50			N N	
	0	Week1	32			MIDAS MUFFLER OF CADILLAC	220 SOUTH MITCHELL, CADILLAC MI 49601 US, US, US	<u> </u>		\$ 55.07				MTWRF
215767	0	Week1	32	R	32	PETERSON'S	324 N. MITCHELL, CADILLAC MI 49601 US, US, US	7		\$ 123.35			N N	MTWRF
232747	0	Week1	32	R	33	UP NORTH ARTS, INC.	601 CHESTNUT SUITE C, CADILLAC MI 49601 US, US, US	0	\$ -		•	\$ 173.51	N	MTWRF
232977	0	Week1	32	R	34	CRANDALL PRECISION INC.	615 5TH STREET, CADILLAC MI 49601 US, US, US	7	> /3.42	\$ 67.60	\$ 73.12	\$ 76.59	N	MTWRF

									Q1	Q2			Outside Hours	S Available
Acct #	Cust #	Week #	Stage 2 Rt	Stage 2 Delivery Day	Stage 2 Stop	Customer Name	DisplayAddressFull	Frequency	Revenue per	Revenue per	Q3 Revenue per Delivery		Access (key/code	Delivery
										Delivery	, , , , , , , , , , , , , , , , , , , ,	, ,	stops)	Days
		Week1	32	T	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week2	32	Т	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week3	32	T	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week4	32	T	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
99031	14	Week1	32	T	1	BLARNEY CASTLE #792	22522 US 10, REED CITY MI 49677 US, US, US	7	\$ 75.96	\$ 84.50	\$ 81.18	\$ 83.73	N	MTWRF
230321	0	Week2	32	Т	1	ASHTON GENERAL STORE	10989 210TH AVE, ASHTON MI 49677 US, US, US	6		\$ 388.45			N	MTWRF
99117	52	Week1	32	T	2	SUBWAY #161	4921 220TH, REED CITY MI 49677 US, US, US	7	\$ 4.97	\$ 4.69	\$ 4.69	\$ 4.88	N	MTWRF
99117	51	Week1	32	Т	3	WESCO #61	4921 220TH, REED CITY MI 49677 US, US, US	7	\$ 60.45	\$ 45.62	\$ 42.05	\$ 45.90	N	MTWR
99097	68	Week1	32	T	4	JOHNNY'S MARKET 1780	5065 220TH AVE, REED CITY MI 49677 US, US, US	7	\$ 84.35	\$ -	\$ -	\$ 82.26	N	MTWRF
208167	0	Week1	32	T	5	ACME PROPELLERS	710 E. CHURCH, REED CITY MI 49307 US, US, US	7	\$ 221.11	\$ 242.63	\$ 228.39	\$ 227.16	N	MTWR
225815	1	Week1	32	T	6	EBELS GENERAL STORE	716 S. CHESTBUT, REED CITY MI 49601 US, US, US	7	\$ 140.73	\$ 152.49	\$ 118.04	\$ 123.20	N	MTWR
232330	0	Week2	32	T	7	ARLYN REED CITY	420 N. CHESTNUT ST, REED CITY MI 49677 US, US, US	6	\$ 43.66	\$ 36.80	\$ 38.25	\$ 42.67	N	MTWR
233427	0	Week1	32	T	7	REED CITY TIRE CENTER	857 S. CHESTNUT, REED CITY MI 49677 US, US, US	7	\$ 82.97	\$ -	\$ 97.20	\$ 100.10	N	MTWRI
99117	53	Week1	32	T	8	WESCO #50	602 S. CHESTNUT AVE., REED CITY MI 49677 US, US, US	7	\$ 54.84	\$ 52.03	\$ 40.46	\$ 45.29	N	MTWRI
233396	0	Week1	32	T	9	EDSTROM'S NEIGHBORHOOD GARAGE	227 N CHESTNUT AVE, REED CITY MI 49677 US, US, US	7	\$ 61.54	\$ 60.05	\$ 58.89	\$ 60.05	N	MTWR
231684	0	Week1	32	Т	10	SEVEN SLOT GRILLLE	113 N. CHESTNUT, REED CITY MI 49677 US, US, US	7	\$ 67.66	\$ 62.19	\$ 65.62	\$ 67.14	Υ	MTWR
226635	0	Week2	32	Т	11	PERE MARQUETTE BISTRO CATERING	102 E. UPTOWN, REED CITY MI 49677 US, US, US	2	\$ 98.96	\$ 158.26	\$ 117.58	\$ 139.98	N	MTWR
209285	0	Week1	32	Т	11	POMPEII'S PIZZA REED CITY LLC	113 S. CHESTNUT, REED CITY MI 49677 US, US, US	7	\$ 84.70	\$ 108.32	\$ 112.35	\$ 82.88	N	MTWRI
230693	0	Week1	32	Т	12	VFW POST #2964	129 E OSCEOLA, REED CITY MI 49677 US, US, US	5	\$ 39.22	\$ 35.02	\$ 36.25	\$ 36.74	N	MTWRI
99087	2	Week3	32	T	12	WEST MICHIGAN CREDIT UNION	758 S. CHESTNUT ST, REED CITY MI 49677 US, US, US	3	\$ 68.13	\$ 63.73	\$ 66.29	\$ 67.57	N	MTWRI
217672	0	Week1	32	Т	13	H & D CHUCKWAGON	20221 US 10, REED CITY MI 49677 US, US, US	7	\$ 40.13	\$ 36.50	\$ 37.87	\$ 38.74	N	MTWRI
209349	0	Week1	32	Т	14	MDOT-MAINTENANCE GAR	19424 US-10, REED CITY MI 49677 US, US, US	7	\$ 38.56	\$ 35.00	\$ 35.69	\$ 41.86	N	MTWRI
230411	0	Week2	32	Т	15	PALMERS OUTDOOR POWER EQUIPMEN	841 S CHESTNUT ST, REED CITY MI 49346 US, US, US	6	\$ 40.32	\$ 37.67	\$ 39.18	\$ 39.94	N	MTWR
208615	1	Week1	32	Т	15	EAGLE VILLAGE ASSESSMENT CTR	4507 170TH AVE, HERSEY MI 49639 US, US, US	1	\$ -	\$ 41.90	\$ 43.73	\$ -	N	MTWR
229415	0	Week2	32	Т	16	MOOSE LODGE #705	200 N ROTH ST, REED CITY MI 49677 US, US, US	6	\$ 52.68	\$ 42.97	\$ 44.97	\$ 48.68	N	MTWR
208615	4	Week1	32	Т	16	EAGLE VILLAGE CTC	4507 170TH AVE, HERSEY MI 49639 US, US, US	1	\$ 97.80	\$ 89.37	\$ 95.99	\$ 97.80	N	MTWR
208615	2	Week1	32	Т	17	EAGLE VILLAGE HOLBROOK	4507 170TH, HERSEY MI 49639 US, US, US	1		\$ 133.23		\$ 145.81	N	MTWRI
232355	0	Week1	32	Т	18	EAGLES VILLAGE LEARNING CTR	4507 170TH, HERSEY MI 49639 US, US, US	1		\$ 62.26	•		N	MTWRI
208615	3	Week1	32	Т	19	EAGLE VILLAGE BRANSON	4507 170TH, HERSEY MI 49639 US, US, US	1		\$ 38.30			N	MTWRI
208615	0	Week1	32	Т	20	EAGLE VILLAGE EAGLE NEST	4507 170TH AVE, HERSEY MI 49639 US, US, US	1		\$ 159.40		\$ 176.84	N	MTWRI
230623	0	Week1	32	Т	21	OSCEOLA COUNTY ROAD COMM	4737 MAKAWA DR, HERSEY MI 49639 US, US, US	7		\$ 52.54			N	MTWRI
99031	127	Week1	32	T	22	BLARNEY CASTLE EZ MART #418	310 W. 7TH STREET, EVART MI 49631 US, US, US	7		\$ 62.00		•	N	MTWRI
99117	46	Week1	32	T	23	SUBWAY #163	660 W 7TH ST, EVART MI 49631 US, US, US	7		\$ 6.78			N	MTWR
99117	45	Week1	32	T	24	WESCO #63	660 W 7TH ST, EVART MI 49631 US, US, US	7		\$ 37.88			N	MTWR
226989	0	Week2	32	T	25	MOOSE LODGE	8400 E US 10, EVART MI 49631 US, US, US	6		\$ 198.31			N	MTWR
231156	0	Week1	32	Т	25	POMPEII'S PIZZA EVART LLC	790 W 7TH, EVART MI 49631 US, US, US	7		\$ 133.73			N	MTWR
232744	0	Week1	32	T	26	SIXTH & MAIN	202 N MAIN, EVART MI 49631 US, US	7		\$ 63.11			N	MTWR
227743	0	Week3	32	T	27	DYNAMIC	105 E MAIN, MARION MI 49665 US, US, US	3		\$ 65.23		•	N	MTWR
99031	49	Week1	32	Ť	27	BLARNEY CASTLE #832	6037 30TH AVE (M66), SEARS MI 49679 US, US, US	7		\$ 139.11			N	MTWRI
232508	0	Week1	32	T	27	4 CORNERS GRILL	15086 M-115, MARION MI 49665 US, US, US	6	· .	\$ 34.83			N	MTWR
211252	0	Week1	32	T	28	CHUCK'S CORNER	15057 M-115, MARION MI 49655 US, US	7		\$ 35.00			N	MTWRI
222063	0	Week1	32	T	29	MDOT OFFICE	2897 16 MILE RD, MARION MI 49665 US, US, US	5		\$ 39.42		•	N	MTWRI
99161	63	Week1	32	T	30	MARION VILLAGE MKT 4407 F.A.	401 S. MILL RD, MARION MI 49665 US, US, US	7	\$ 43.36				N	MTWRI
99161	63	Week1	32	Ť	31	MARION VILLAGE MARKET #4407	401 S. MILL RD, MARION MI 49665 US, US, US	7		\$ 35.70		T	N	MTWR
215570	0		32	T			· · · · · · · · · · · · · · · · · · ·	2						MTWR
		Week2			31 32	MARION EAGLES	101 E. MAIN, MARION MI 49665 US, US, US			\$ 94.85			N	
223935	0	Week2	32	T		SHANANJAC'S PIZZA	221 E. MAIN STREET, MARION MI 49665 US, US, US	6		\$ 117.72			N	MTWRI
216466		Week1	32	T -	32	POLLINGTON MACHINE	20669 30TH AVE., MARION MI 49665 US, US, US	7	· .	\$ 160.90		· ·	N	MTWR
233223	0	Week2	32	Т	34	BC PIZZA OF CADILLAC	6184 E M-55, CADILLAC MI 49601 US, US, US	6	\$ /4.25	\$ 89.44	\$ 72.08	\$ 73.87	N	MTWR

									Q1	Q2			Outside Hours	S Available
Acct #	Cust #	Week #	Stage 2 Rt	Stage 2 Delivery Day	Stage 2 Stop	Customer Name	DisplayAddressFull	Frequency	Revenue per Delivery	Revenue per Deliverv	Q3 Revenue per Delivery	Q4 Revenue per Delivery	Access (key/code stops)	Delivery Days
		Week1	32	W	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		Delivery	Delivery			3(053)	
		Week2	32	W	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week3	32	W	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
		Week4	32	W	0	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US							
99097	39	Week1	32	W	1	JOHNNY'S MARKET #4050	21445 PERRY ST, BIG RAPIDS MI 49307 US, US, US	7	\$ 85.20	\$ 85.09	\$ 85.47	\$ 89.68	N	MTWRF
99117	56	Week1	32	W	2	WESCO #60	21380 PERRY AVE, BIG RAPIDS MI 49307 US, US, US	7	\$ 69.93	\$ 55.36	\$ 49.82	\$ 62.22	N	MTWRF
99103	36	Week1	32	W	3	ADMIRAL #5820	631 S. STATE ST, BIG RAPIDS MI 49307-1955 US, US, US	7	\$ 20.00	\$ 15.00	\$ 15.00	\$ 16.15	N	MTWRF
99031	69	Week1	32	W	4	BLARNEY CASTLE #272	710 SOUTH STATE ST, BIG RAPIDS MI 49307 US, US, US	7	\$ 326.02	\$ 296.72	\$ 299.51	\$ 277.20	N	MTWRF
99049	0	Week1	32	W	5	FSU CATERING	1401 Bond Circle, BIG RAPIDS MI 49307 US, US	7	\$ 263.15	\$ 208.18	\$ 313.97	\$ 242.30	N	MTWRF
99049	1	Week1	32	W	6	FSU-THE ROCK	1420 Knollview Dr, Big Rapids MI 49307 US, BIG RAP, US	0	\$ 198.90		\$ 2,145.57		N	MTWRF
99049	3	Week1	32	W	7	FSU THE ROCK CAFE	1420 KNOLLVIEW DR, BIG RAPIDS MI 49307 US, US, US	7	\$ 490.59		\$ 613.55	\$ 497.23	N	MTWRF
99049	5	Week1	32	W	8	QUAD CAFE	805 CAMPUS DRIVE, BIG RAPIDS MI 49307 US, US, US	7	\$ 304.18	\$ 371.24	\$ 335.67	\$ 307.79	N	MTWRF
99049	10	Week1	32	W	9	STARBUCKS U.C.	805 CAMPUS DRIVE, BIG RAPIDS MI 49307 US, US, US	7	\$ 19.35	\$ 16.50	\$ 17.23	\$ 17.55	N	MTWRF
99049	11	Week1	32	W	10	STARBUCKS IRC	1201 SOUTH STATE BUSINESS BUILDING, BIG RAPIDS MI,, US	7	\$ 13.19	\$ -	\$ 11.70	\$ -	N	MTWRF
99035	31	Week1	32	W	11	INDEPENDENT BANK #616	404 PERRY ST., BIG RAPIDS MI 49307 US, US, US	7	\$ 49.66	\$ 46.80	\$ 47.58	\$ 49.14	N	MTWRF
99140	7	Week2	32	W	11	ARBY'S BIG RAPIDS	1294 PERRY RD, BIG RAPIDS MI 49307 US, US, US	6	\$ 58.81	\$ 60.89	\$ 76.94	\$ 70.23	N	MTWRF
232320	0	Week1	32	W	12	RES LIFE CHURCH	14734 215TH AVE, BIG RAPIDS MI 49307 US, US, US	7	\$ 122.35	\$ 88.64	\$ 52.77	\$ 149.85	N	MTWRF
99063	0	Week4	32	W	12	DTE ENERGY	609 BJORNSON, BIG RAPIDS MI 49307 US, US, US	4	\$ 323.06	\$ 304.68	\$ 314.19	\$ 323.06	N	MTWRF
232519	0	Week1	32	W	13	DAGGETT-GILBERT FUNERAL HOME	13985 NORTHLAND DR, BIG RAPIDS MI 49307 US, US, US	1	\$ 50.82	\$ 42.84	\$ 45.43	\$ 47.38	Υ	MTWRF
232916	0	Week1	32	W	14	NORTHERN HEIGHTS CITGO	11031 NORTHLAND DR., BIG RAPIDS MI 49307 US, US, US	5	\$ 79.81	\$ 68.70	\$ 86.53	\$ 82.81	N	MTWRF
219234	0	Week4	32	W	14	MFIA - MECOSTA CO	800 WATER TOWER RD., BIG RAPIDS MI 49307 US, US, US	4	\$ 72.64	\$ 67.28	\$ 70.85	\$ 72.64	N	MTWRF
231585	1	Week4	32	W	15	HOSPICE OF BIG RAPIDS	400 PERRY, BIG RAPIDS MI 49307 US, US, US	4	\$ 32.07	\$ 29.14	\$ 29.14	\$ 29.14	N	MTWRF
233389	0	Week1	32	W	15	ULTIMATE ICE CREAM-BIG RAPIDS	250 N. STATE STREET, BIG RAPIDS MI 49307 US, US, US	7	\$ -	\$ 36.54	\$ 37.76	\$ -	N	MTWRF
99051	45	Week1	32	W	16	JET'S PIZZA MI-154	215 MAPLE ST., BIG RAPIDS MI 49307 US, US, US	7	\$ 77.47	\$ 108.70	\$ 120.65	\$ 102.22	N	MTWRF
232281	0	Week1	32	W	17	THE GATE #2	327 S. 3RD AVE, BIG RAPIDS MI 49307 US, US, US	7	\$ 134.32	\$ 91.04	\$ 118.68	\$ 118.15	Υ	MTWRF
221163	0	Week1	32	W	18	MECOSTA-OSCEOLA FOOD SVC	190th ave, BIG RAPIDS MI 49332 US, US, US	7	\$ 180.89	\$ 116.08	\$ 7.89	\$ 164.16	N	MTWRF
224126	0	Week1	32	W	19	MECOSTA OSCEOLA MANUFACTURING	15670 190TH AVE., BIG RAPIDS MI 49307 US, US, US	7	\$ 12.70	\$ 11.56	\$ 12.25	\$ 12.25	N	MTWRF
206626	0	Week1	32	W	20	MECOSTA OSCEOLA CR-G	15830 190TH AVE GRAPHIC ART, BIG RAPIDS MI 49307 U, US	7	\$ 67.93	\$ 63.75	\$ 67.48	\$ 67.48	N	MTWRF
231034	0	Week1	32	W	21	MECOSTA/OSECOLA DIESEL/AUTO	15830 190TH AVE, BIG RAPIDS MI 49307 US, US, US	7	\$ -	\$ -	\$ -	\$ -	N	MTWRF
219498	0	Week1	32	W	22	MECOSTA-OSCEOLA CAREER CENTER	15830 190TH AVE., BIG RAPIDS MI 49307 US, US, US	7	\$ 78.27	\$ 58.79	\$ 77.88	\$ 65.63	N	MTWRF
232942	0	Week2	32	W	23	BR LUNCH BOX	105 W BELLEVUE, BIG RAPIDS MI 49307 US, US, US	2	\$ 38.82	\$ 36.26	\$ 37.47	\$ 38.07	N	MTWRF
231052	0	Week1	32	W	23	MECOSTA-OSCEOLA I.S.D.	18710 16 MILE RD, BIG RAPIDS MI 49307 US, US, US	7	\$ 33.89	\$ 39.22	\$ 32.84	\$ 29.55	N	MTWRF
99033	254	Week1	32	W	24	BIG RAPIDS PRODUCTS	1315 HANCHETTE DR, BIG RAPIDS MI 49307 US, US, US	5	\$ 17.78	\$ 17.05	\$ 16.96	\$ 17.86	N	MTWRF
99054	15	Week1	32	W	25	CHARTER COMMUNICATIONS	1100 MAPLE ST, BIG RAPIDS MI 49307 US, US, US	7	\$ 42.88	\$ 39.07	\$ 45.86	\$ 41.91	N	MTWRF
213757	0	Week1	32	W	26	ORIGINAL FOOTWEAR COMPANY	1005 BALDWIN, BIG RAPIDS MI 49307 US, US, US	7	\$ 40.86	\$ 48.25	\$ 37.62	\$ 38.59	N	MTWRF
228926	0	Week1	32	W	27	ORIGINAL FOOTWEAR COMPANY	1005 BALDWIN ST, BIG RAPIDS MI 49307 US, US, US	7	\$ 289.83	\$ 244.86	\$ 254.31	\$ 250.20	N	MTWRF
230224	0	Week1	32	W	28	GYPSY NICKEL LOUNGE	228 BALDWIN, BIG RAPIDS MI 49307 US, US, US	7	\$ 91.80	\$ 81.20	\$ 78.43	\$ 86.54	N	MTWRF
99103	34	Week1	32	W	29	ADMIRAL #5798	805 N. STATE ST, BIG RAPIDS MI 49307-1107 US, US, US	7	\$ 20.00	\$ 15.00	\$ 15.00	\$ 16.15	N	MTWRF
99084	2	Week1	32	W	30	BURNIPS EQUIPMENT CO	18612 NORTHLAND DRIVE, BIG RAPIDS MI 49307 US, U, US	7	\$ 258.17	\$ 207.72	\$ 231.99	\$ 228.58	N	MTWRF
218209	0	Week1	32	W	31	Paris Auto Sales	18415 Northland, Big Rapids MI 49307 US	7	\$ 188.87	\$ 177.11	\$ 198.30	\$ 194.61	N	MTWRF
230427	0	Week1	32	W	32	DAIRY DEPOT	534 S CHESTNUT, REED CITY MI 49677 US, US, US	7	\$ 46.59	\$ 43.91	\$ 45.90	\$ -	N	MTWRF
231690	0	Week1	32	W	33	HERSEY PARTY STORE	640 N. MAIN ST, HERSEY MI 49639 US, US, US	7	\$ 44.76	\$ 41.59	\$ 43.06	\$ 38.03	N	MTWRF
	0	Week1	32	W	34	RIVER JUNCTION	107 N MAIN STREET, HERSEY MI 49639 US, US, US	5	\$ 114.42	\$ -	\$ 100.69	\$ 113.06	N	MTWRF