

Acct #	Cust #	Week #	New Rt	New Deliver y Day	New Stop	Old Rt #	Old Delivery Day	Customer Name	DisplayAddressFull	Frequency	EstimatedArriv alTime	EstimatedDepartu reTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
99031	101	Week3	13	R	1	13	W	BLARNEY CASTLE #746	1021 EAST PARKDALE AVE BLARNEY CASTLE #746, MANIS'	7	6:53:34 AM	7:02:13 AM	\$ 74.76	\$ 75.50	\$ 70.76	\$ 61.70
99117	15	Week3	13	R	2	13	M	WESCO #36	330 PARKDALE AVE, MANISTEE MI 49660 US, US, US	7	7:03:44 AM	7:12:04 AM	\$ 37.99	\$ 31.22	\$ 33.46	\$ 37.48
99117	16	Week3	13	R	3	13	M	WESCO #33	75 CYPRESS ST, MANISTEE MI 49660 US, US, US	7	7:15:13 AM	7:22:17 AM	\$ 30.41	\$ 29.61	\$ 26.71	\$ 28.90
99031	77	Week3	13	R	4	13	M	BLARNEY CASTLE #384	313 FIRST ST, MANISTEE MI 49660 US, US, US	7	7:22:38 AM	7:28:28 AM	\$ 41.71	\$ 43.17	\$ 41.12	\$ 57.51
219138	0	Week3	13	R	5	13	M	A & W	133 CYPRESS RD., MANISTEE MI 49660 US, US, US	7	7:59:52 AM	8:08:01 AM	\$ 135.66	\$ 125.06	\$ 130.02	\$ 133.22
226648	0	Week3	13	R	6	13	M	MANISTEE CATHOLIC SCHOOLS	1200 US 31, MANISTEE MI 49660 US, US, US	5	8:09:23 AM	8:25:01 AM	\$ 177.28	\$ 152.23	\$ 117.93	\$ 176.90
806085	0	Week3	13	R	7	13	M	GOODWILL MANISTEE #240	282 12TH STREET, MANISTEE MI 49660 US, US, US	7	9:59:39 AM	10:08:27 AM	\$ 29.13	\$ -	\$ 26.44	\$ 25.30
99061	179	Week3	13	R	8	13	M	FAMILY FARE #711	1035 US 31 SOUTH, MANISTEE MI 49660 US, US, US	7	10:08:53 AM	10:14:50 AM	\$ 16.45	\$ 15.68	\$ 15.53	\$ 15.18
99161	179	Week3	13	R	9	13	M	FAMILY FARE #711 FIRST AID	1035 US 31 SOUTH, MANISTEE MI 49660 US, US, US	7	10:14:50 AM	10:23:23 AM	\$ -	\$ -	\$ -	\$ -
99161	88	Week3	13	R	10	13	M	SPT FAMILY FARE #647 FIRST AID	1057 US 31 SOUTH, MANISTEE MI 49660 US, US, US	7	10:23:30 AM	10:32:03 AM	\$ 80.47	\$ 164.42	\$ -	\$ 91.54
99061	88	Week3	13	R	11	13	M	SPT FAMILY FARE #647	1057 US 31 SOUTH, MANISTEE MI 49660 US, US, US	7	10:32:03 AM	10:50:40 AM	\$ 102.21	\$ 87.03	\$ 91.58	\$ 93.76
214318	0	Week3	13	R	12	13	M	SADLER'S MACHINE TOOL	1700 STATE STREET, MANISTEE MI 49660 US, US, US	7	10:53:54 AM	10:58:47 AM	\$ 93.22	\$ 85.68	\$ 90.54	\$ 92.70
232549	2	Week3	13	R	13	13	M	MANISTEE UNIFORMS-WASTEWA	50 NINTH ST, MANISTEE MI 49660 US, US, US	7	11:02:46 AM	11:02:54 AM	\$ 31.94	\$ 26.99	\$ 28.15	\$ 29.58
232549	1	Week3	13	R	14	13	M	CITY OF MANISTEE WWT	50 NINTH ST, MANISTEE MI 49660 US, US, US	7	11:02:54 AM	11:05:57 AM	\$ 19.63	\$ 19.64	\$ 23.42	\$ 15.38
99103	17	Week3	13	R	15	13	M	ADMIRAL/TOBACCO #5743	1638 US HIGHWAY 31 S SUITE 200, MANISTEE MI 49660,,	7	11:10:29 AM	11:12:30 AM	\$ 20.00	\$ 15.00	\$ 15.00	\$ 16.15
99031	41	Week3	13	R	16	13	M	BLARNEY CASTLE #432	2421 MANISTEE HWY, MANISTEE MI 49660 US, US, US	7	11:14:30 AM	11:19:52 AM	\$ 59.53	\$ 50.84	\$ 60.92	\$ 52.01
231302	0	Week3	13	R	17	13	R	LARSENS LANDSCAPING	3091 N US 31, SCOTTVILLE MI 49454 US, US, US	7	11:36:16 AM	11:47:14 AM	\$ 74.03	\$ 65.92	\$ 68.46	\$ 78.28
232718	0	Week3	13	R	18	13	R	JOLLY PLATE	2516 N US 31, SCOTTVILLE MI 49454 US, US, US	5	11:48:01 AM	11:55:04 AM	\$ 61.01	\$ 44.48	\$ 72.18	\$ 59.76
226958	0	Week3	13	R	19	13	F	KUNTRY KUBBARD	5474 US 10, LUDINGTON MI 49431 US, US, US	7	12:06:52 PM	12:15:25 PM	\$ 141.36	\$ 118.08	\$ 130.46	\$ 113.99
231261	1	Week3	13	R	20	13	T	SABLE POINT FAMILY CARE-MAT	5656 W. US HIGHWAY 10, LUDINGTON MI 49431 US, US, US	7	12:16:10 PM	12:22:07 PM	\$ 22.46	\$ 17.33	\$ 19.81	\$ 19.81
227893	0	Week3	13	R	21	13	T	BELA FLORAL	5734 W US 10, LUDINGTON MI 49431 US, US, US	3	12:22:15 PM	12:24:44 PM	\$ 36.67	\$ 35.00	\$ 35.74	\$ 36.11
233331	0	Week3	13	R	22	13	R	RIEMER DERMATOLOGY	7 ATKINSON DR. SUITE 302, LUDINGTON MI 49431 US,, U	7	12:26:45 PM	12:32:36 PM	\$ 77.28	\$ 63.70	\$ 63.11	\$ 76.20
231592	0	Week3	13	R	23	13	R	HOUSE OF FLAVORS - LUDINGTO	402 W. LUDINGTON, LUDINGTON MI 49431 US, US, US	7	12:36:41 PM	12:45:53 PM	\$ 141.45	\$ 139.40	\$ 185.56	\$ 179.93
213965	0	Week3	13	R	24	13	R	PEACEFUL ACRES	2670 PINEY RIDGE ROA, LUDINGTON MI 49411 US, US, U	7	12:52:06 PM	1:00:39 PM	\$ -	\$ 159.07	\$ 122.41	\$ -
217195	0	Week3	13	R	25	13	R	LINCOLN HILLS GOLF	1527 N. LAKESHORE, LUDINGTON MI 49431 US, US, US	0	1:05:02 PM	1:13:35 PM	\$ -	\$ 75.52	\$ 208.61	\$ 169.68
210779	0	Week3	13	R	26	13	R	CROWN & CORK	502 W. LOOMIS, LUDINGTON MI 49431 US, US, US	7	1:19:43 PM	1:23:37 PM	\$ 97.97	\$ 107.11	\$ 224.03	\$ 110.05
99117	35	Week3	13	R	27	13	R	WESCO #25	301 W LUDINGTON AVE, LUDINGTON MI 49431 US, US, I	7	1:24:37 PM	1:32:55 PM	\$ 42.45	\$ 35.07	\$ 33.99	\$ 37.52
228581	0	Week3	13	R	28	13	R	SPORTSMANS BAR	111 W LUDINGTON, LUDINGTON MI 49431 US, US, US	7	1:33:42 PM	1:44:06 PM	\$ 102.62	\$ 93.30	\$ 95.89	\$ 101.54
228350	0	Week3	13	R	29	13	T	EAGLES 1354	108 S HARRISON, LUDINGTON MI 49431 US, US, US	7	1:44:58 PM	1:47:34 PM	\$ 37.87	\$ 35.00	\$ 36.24	\$ 36.86
99031	46	Week3	13	R	30	13	T	BLARNEY CASTLE #640	5985 W. US 10, LUDINGTON MI 49431 US, US, US	7	1:50:07 PM	1:58:31 PM	\$ 67.35	\$ 64.14	\$ 62.62	\$ 57.83
99117	48	Week3	13	R	31	13	R	WESCO #23	5685 EAST LUDINGTON AVENUE, LUDINGTON MI 49431 U	7	1:59:41 PM	2:08:34 PM	\$ 73.40	\$ 71.48	\$ 70.04	\$ 67.86
99161	59	Week3	13	R	32	13	T	SHOP N SAVE FIRST AID	5539 W US 10, LUDINGTON MI 49431 US, US, US	7	2:09:00 PM	2:17:33 PM	\$ -	\$ -	\$ -	\$ -
99062	59	Week3	13	R	33	13	T	SHOP N SAVE 784	5539 W US 10, LUDINGTON MI 49431 US, US, US	7	2:17:33 PM	2:48:18 PM	\$ 298.42	\$ 306.97	\$ 290.07	\$ 315.77
99031	37	Week3	13	R	34	13	T	BLARNEY CASTLE #216	5445 W. US 10, LUDINGTON MI 49431 US, US, US	7	2:49:09 PM	2:57:46 PM	\$ 73.65	\$ 69.49	\$ 67.46	\$ 58.46
230785	0	Week3	13	R	35	13	R	BRIGGS FARMS INC	581 N TUTTLE RD, SCOTTVILLE MI 49454 US, US, US	5	3:10:25 PM	3:16:09 PM	\$ 65.64	\$ 80.89	\$ 84.23	\$ 85.59
205630	0	Week3	13	R	36	13	R	PEACOCK VFW	2225 N M-37, BALDWIN MI 49304 US, US, BALDWIN MI 4'	5	3:39:54 PM	3:45:20 PM	\$ 75.89	\$ 62.89	\$ 68.90	\$ 75.19
221309	0	Week3	13	R	37	13	R	CLUB 37 INC.	3803 NORTH M-37, BALDWIN MI 49304 US, US, US	7	3:51:21 PM	4:17:47 PM	\$ 122.26	\$ 114.57	\$ 123.65	\$ 121.31
		Week3	13	R		13	R	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		4:58:20 PM	4:58:20 PM				

of
Stops

37