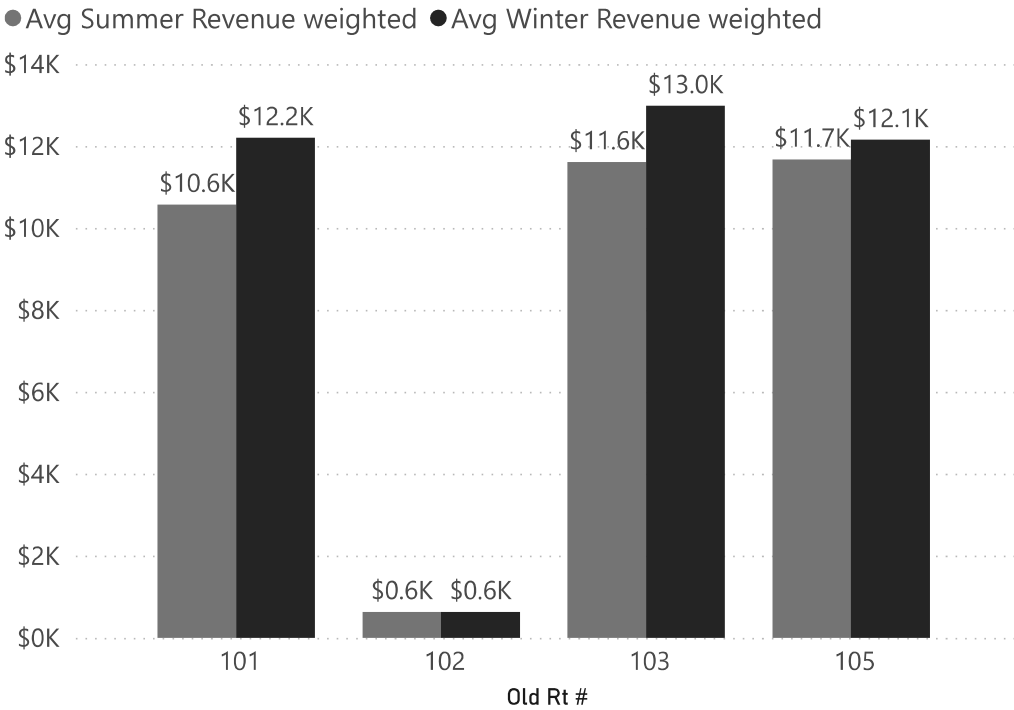
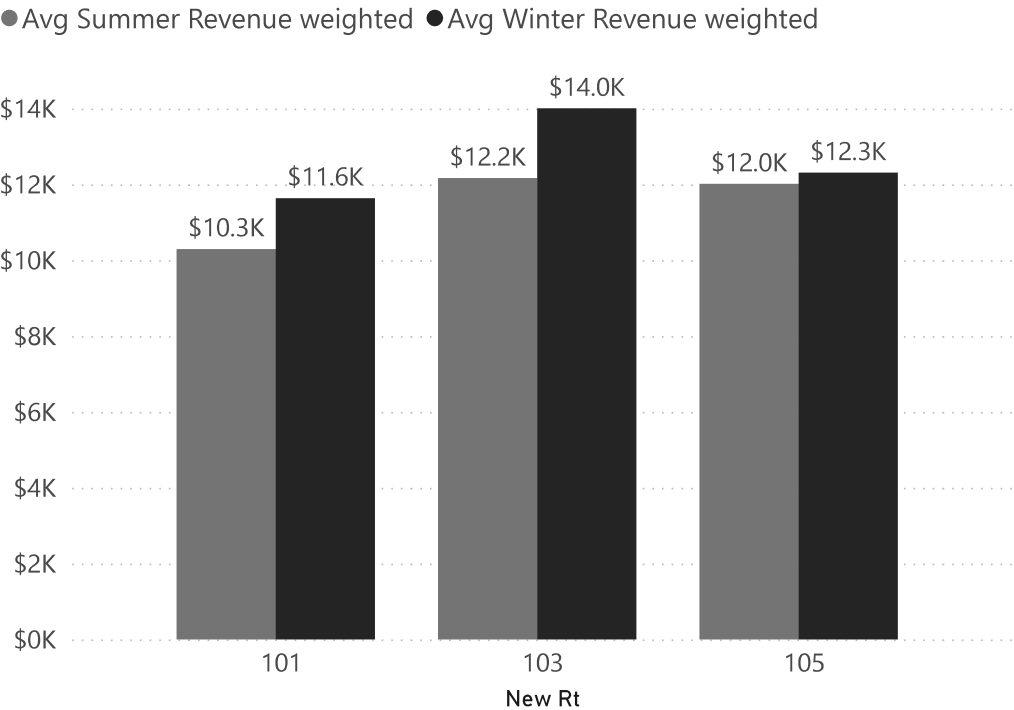


Before Reroute Revenue Distribution



After Reroute Revenue Distribution



# of Stops Changing Day Only

201

# of stops Changing Routes Only

31

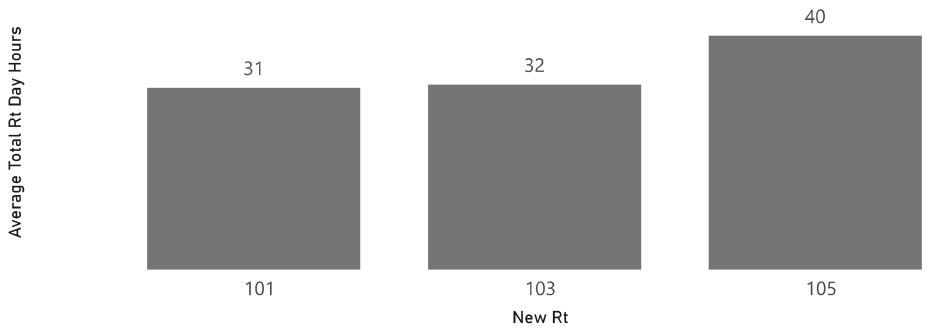
Both Route and Day Changing

194

# Not changing

119

Average Weekly Hours per Route



# of Stops per RtDay

New Rt ▲	M	T	W	R	F	Total
101	21	16	25	20	16	98
103	21	29	27	30	18	124
105	27	37	28	23	24	140

Week #  
▼

All  
▼

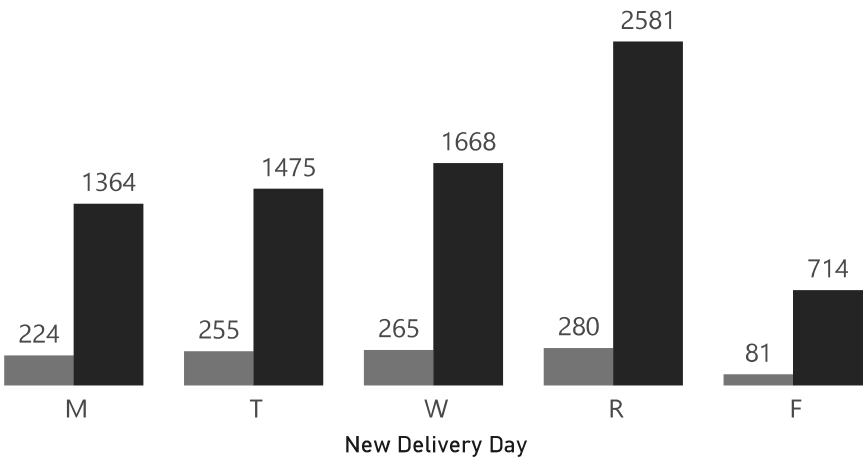
Garment Distribution

● Average Garments Processed ● Total Garment Inventory



Garment Distribution

● Average Garments Processed ● Total Garment Inventory



Average Pieces processed of Retape Accounts

457

Average Underwash of Retape Accounts

19.90%

Garment Accounts Changing Day Only

18

Garment Accounts Changing Routes Only

8

Total Garment inventory of Retape Accounts

2792

Total # Of accounts Needing Retaping

45

Garment Accounts Changing Both Route and Day

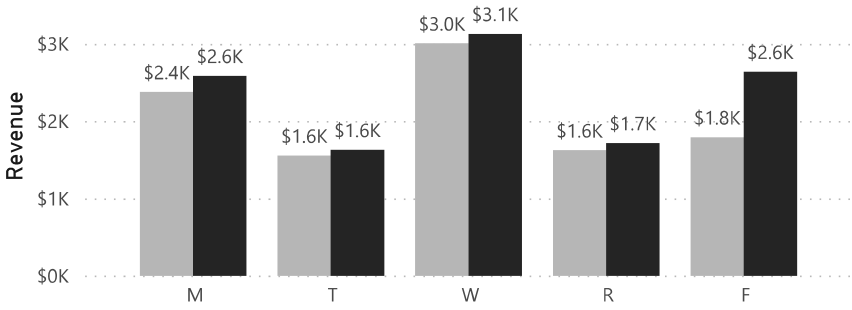
20

Garment Accounts Not changing

36

Average Revenue

● Avg Summer Revenue ● Avg Winter Revenue

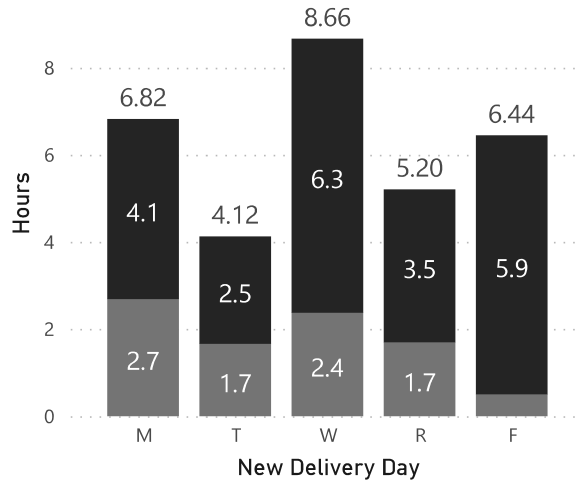


New Rt

Week #

Hours Breakdown

● Hours Travel ● Hours Of Service

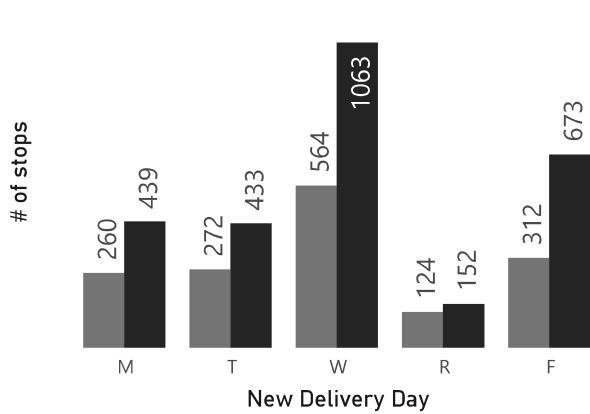


Avg Week Hours

31.24

Typical Garment Load

● Avg Garments Processed ● Garment Inventory



\$10.34K

Avg Summer Revenue

\$11.69K

Avg Winter Revenue

# Of Customers

141

Summer \$ per Hr

\$331

Winter \$ per Hr

\$374

Summer \$ per Mile

\$27

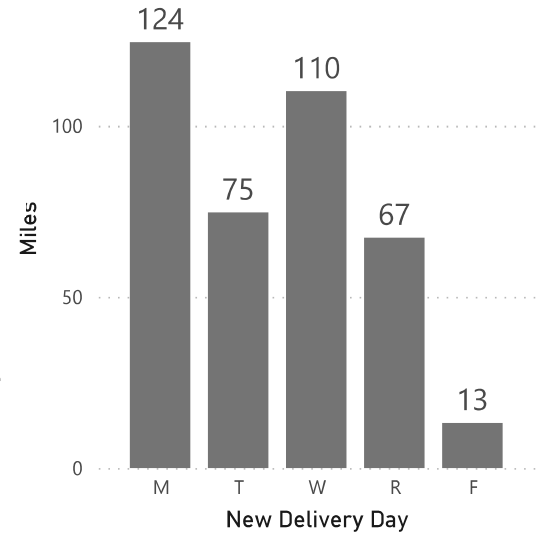
Summer \$ per Mile

\$30

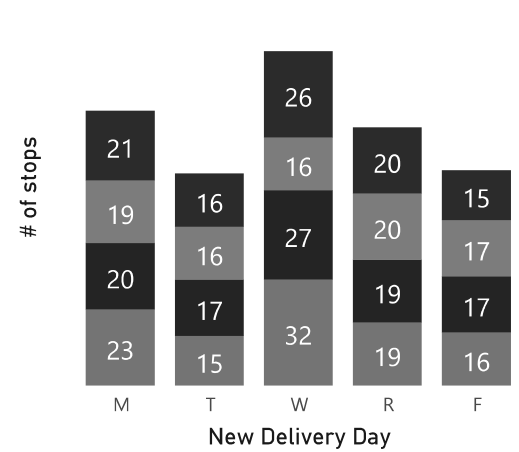
Average Miles Between Stops

4  
Average Daily Miles  
78

Total Miles Driven



Stop Counts



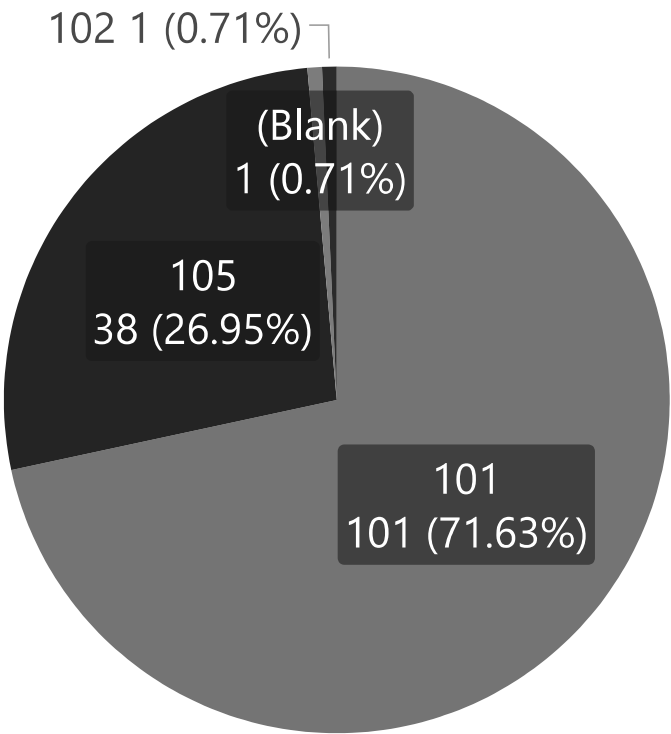
# of Accounts on New Route

141

New Rt

101

New Route Composition of old routes



Old Rt #

101

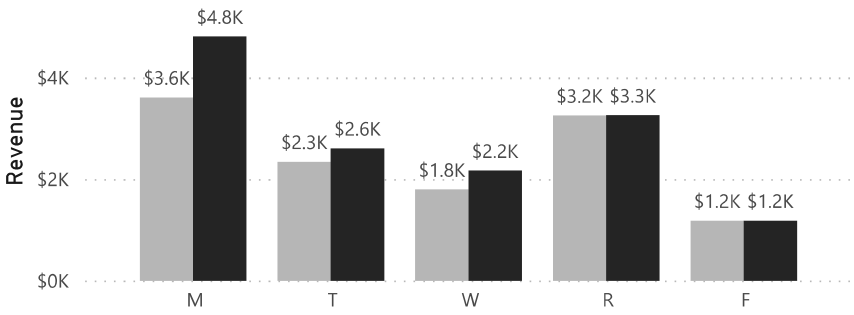
105

(Blank)

102

Average Revenue

● Avg Summer Revenue ● Avg Winter Revenue

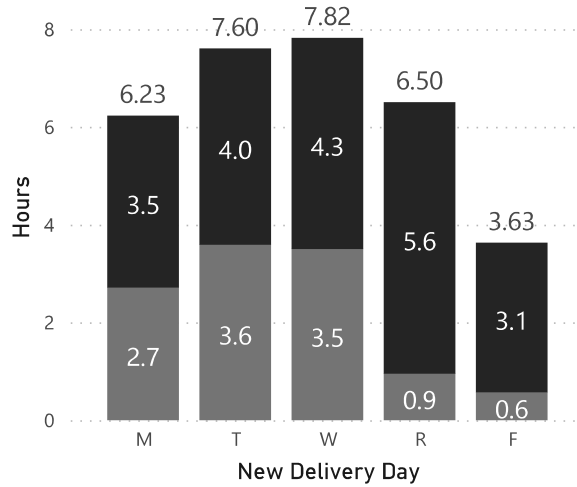


New Rt

Week #

Hours Breakdown

● Hours Travel ● Hours Of Service

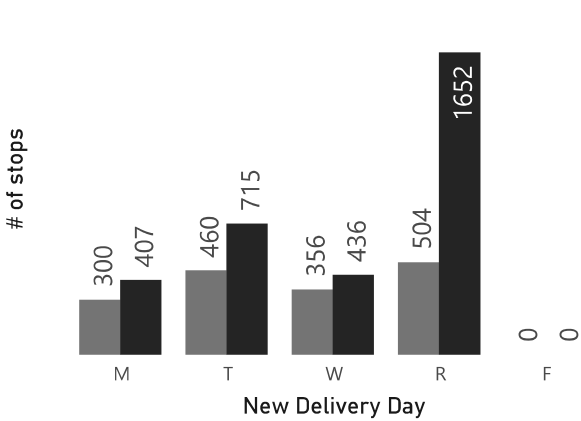


Avg Week Hours

31.78

Typical Garment Load

● Avg Garments Processed ● Garment Inventory



\$12.16K

Avg Summer Revenue

\$14K

Avg Winter Revenue

# Of Customers

187

Summer \$ per Hr

\$383

Winter \$ per Hr

\$441

Summer \$ per Mile

\$23

Summer \$ per Mile

\$26

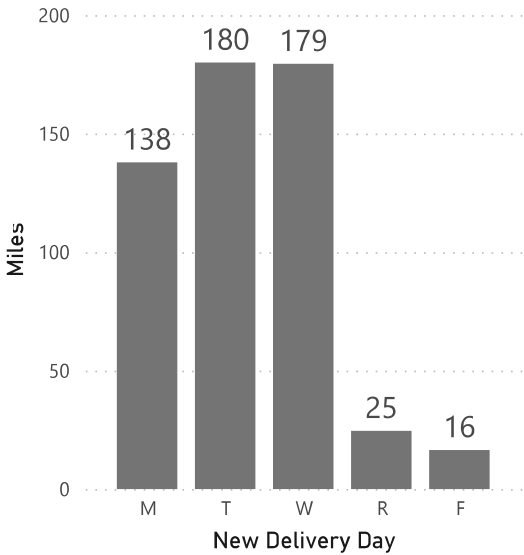
Average Miles Between Stops

5

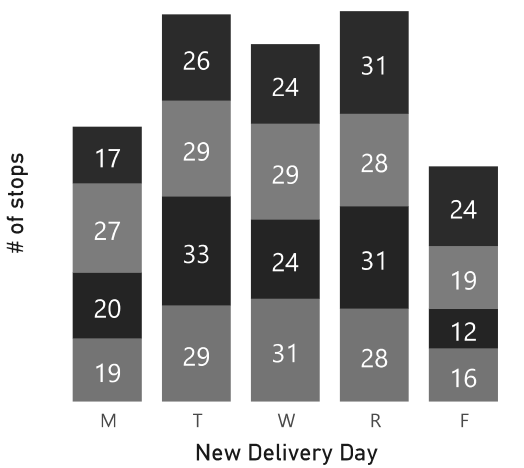
Average Daily Miles

108

Total Miles Driven



Stop Counts



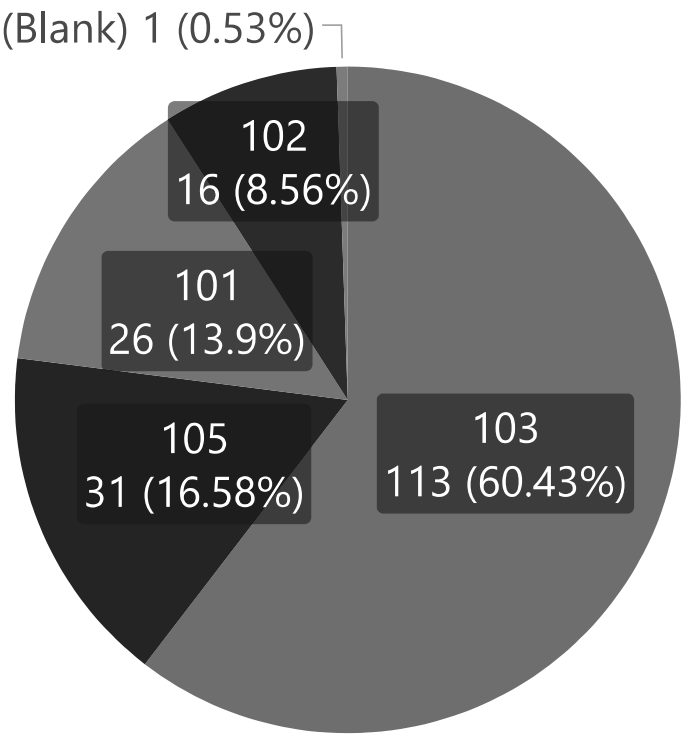
# of Accounts on New Route

187

New Rt

103

New Route Composition of old routes

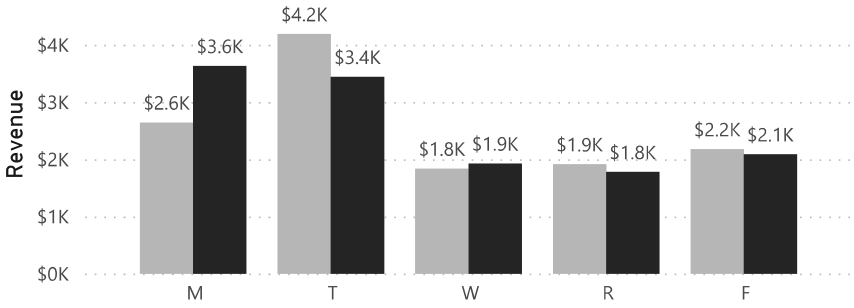


Old Rt #

- 103
- 105
- 101
- 102
- (Blank)

Average Revenue

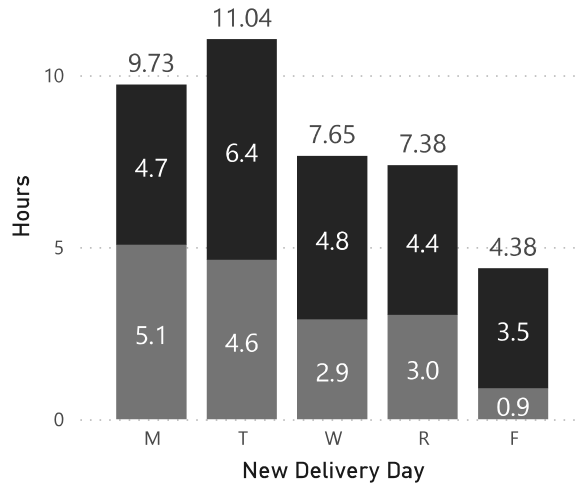
● Avg Summer Revenue ● Avg Winter Revenue



New Rt  Week #

Hours Breakdown

● Hours Travel ● Hours Of Service

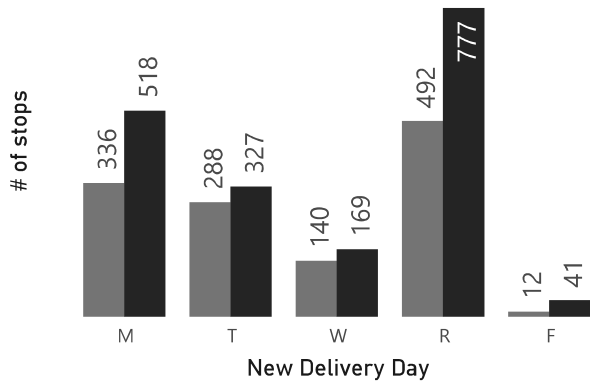


Avg Week Hours

40.19

Typical Garment Load

● Avg Garments Processed ● Garment Inventory



\$12.75K

Avg Summer Revenue

\$12.86K

Avg Winter Revenue

# Of Customers

220

Summer \$ per Hr

\$317

Winter \$ per Hr

\$320

Summer \$ per Mile

\$15

Summer \$ per Mile

\$16

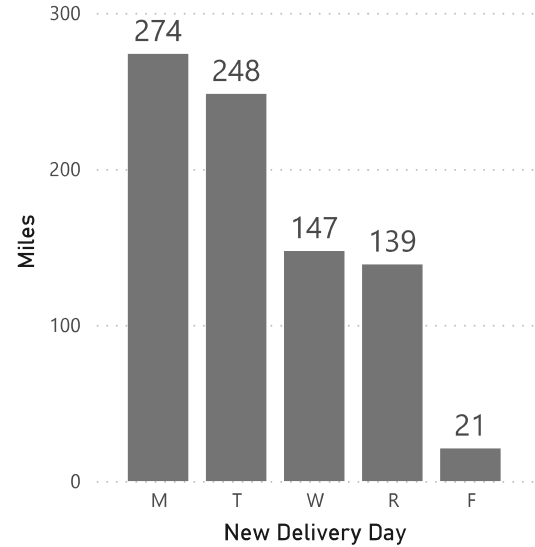
Average Miles Between Stops

6

Average Daily Miles

166

Total Miles Driven



Stop Counts





# of Accounts on New Route

New Rt

105

220

New Route Composition of old routes

