

Acct #	Cust #	Week #	New Rt	New Deli very Day	Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
70890	0	Week4	103	W	1	101	M	WAGAR MOTOR SALES SERVICE	2086 S Otsego Avenue, Gaylord MI 4	7	7:16:37 AM	7:21:41 AM	\$ 146.07	\$ 133.51	\$ 154.77	\$ 134.57
99058	13	Week4	103	W	2	105	T	Forwards - Gaylord North 147	1025 W. Main R#2 P.O. Box 652, Gay	7	7:25:20 AM	7:36:50 AM	\$ 68.23	\$ 48.95	\$ 43.77	\$ 46.87
73312	0	Week4	103	W	3	105	T	BIG BOY GAYLORD	1359 N MAIN, GAYLORD MI 49735 U	7	7:37:27 AM	7:46:22 AM	\$ 47.01	\$ 66.06	\$ 74.24	\$ 80.08
73443	0	Week4	103	W	4	105	T	PANERA BREAD	1386 WEST MAIN, GAYLORD MI 4973	7	7:46:36 AM	8:00:46 AM	\$ 78.27	\$ 79.89	\$ 85.17	\$ 87.57
99031	133	Week4	103	W	5	105	T	GAYLORD WEST EZ MART #488	3400 M32 WEST, GAYLORD MI 49735	7	8:03:21 AM	8:22:11 AM	\$ 144.13	\$ 148.43	\$ 189.65	\$ 167.00
71008	0	Week4	103	W	6	101	M	WCISEL CONSTRUCTION	1054 ANNA DR, GAYLORD MI 49735	7	8:26:27 AM	8:33:23 AM	\$ 51.21	\$ 52.58	\$ 54.76	\$ 58.06
99051	54	Week4	103	W	7	101	M	JET'S PIZZA MI-058	111 WEST STREET, GAYLORD MI 497	7	8:36:17 AM	8:49:46 AM	\$ 115.55	\$ 120.64	\$ 125.80	\$ 133.49
99161	203	Week4	103	W	8	105	T	SPARTAN #838 FIRST AID	835 W. MAIN STREET, GAYLORD MI 4	7	8:50:05 AM	8:50:18 AM	\$ -	\$ -	\$ -	\$ -
99061	203	Week4	103	W	9	105	T	SPARTAN QUICK STOP #838	835 W. MAIN STREET, GAYLORD MI 4	7	8:50:18 AM	8:58:38 AM	\$ 26.09	\$ 28.01	\$ 30.13	\$ 33.03
99061	118	Week4	103	W	10	105	T	FAMILY FARE #1510-DELI	829 W. MAIN POB 580, GAYLORD MI	7	8:58:50 AM	8:59:05 AM	\$ 22.39	\$ 14.44	\$ 14.44	\$ 14.55
99061	116	Week4	103	W	11	105	T	FAMILY FARE #1510-STARBUCKS	829 W. MAIN POB 580, GAYLORD MI	7	8:59:05 AM	8:59:16 AM	\$ 4.50	\$ 4.50	\$ 4.50	\$ 4.53
99061	117	Week4	103	W	12	105	T	FAMILY FARE #1510-BAKERY	829 W. MAIN POB 580, GAYLORD MI	7	8:59:16 AM	8:59:31 AM	\$ 14.58	\$ 10.77	\$ 10.77	\$ 10.85
99061	120	Week4	103	W	13	105	T	FAMILY FARE #1510-DAIRY QUEEN	829 W. MAIN POB 580, GAYLORD MI	7	8:59:31 AM	8:59:43 AM	\$ 11.40	\$ 11.25	\$ 11.25	\$ 11.34
99161	110	Week4	103	W	14	105	T	FAMILY FARE #1510 FIRST AID	829 W. MAIN POB 580, GAYLORD MI	7	8:59:44 AM	9:09:24 AM	\$ -	\$ -	\$ -	\$ -
99061	111	Week4	103	W	15	105	T	FAMILY FARE #1510 MEAT	829 W. MAIN POB 580, GAYLORD MI	7	9:09:24 AM	9:51:48 AM	\$ 70.41	\$ 58.27	\$ 68.11	\$ 74.39
71413	0	Week4	103	W	16	101	M	Bronco Oil	231 S. Indiana P.O. Box 1237, Gaylori	5	9:53:40 AM	10:08:04 AM	\$ 82.84	\$ 83.72	\$ 86.11	\$ 87.07
99054	36	Week4	103	W	17	105	T	CHARTER COMMUNICATIONS	408 WEST 4TH ST, GAYLORD MI 4973	7	10:08:48 AM	10:11:06 AM	\$ 15.40	\$ 22.76	\$ 28.48	\$ 32.88
99058	35	Week4	103	W	18	105	T	FORWARDS/SUBWAY-307	400 WEST MAIN, GAYLORD MI 49735	7	10:12:48 AM	10:20:30 AM	\$ 32.18	\$ 48.38	\$ 28.89	\$ 28.89
70723	1	Week4	103	W	19	101	M	GAYLORD ORAL SURGERY	400 WEST MAIN ST. SUITE 113, GAYL	7	10:20:30 AM	10:32:54 AM	\$ 53.82	\$ 53.19	\$ 54.31	\$ 54.83
73562	0	Week4	103	W	20	101	M	NEWDALE PROPERTIES	400 WEST MAIN STREET SUITE 106, C	7	10:32:53 AM	10:55:53 AM	\$ -	\$ -	\$ -	\$ -
99031	162	Week4	103	W	21	105	T	BLARNEY CASTLE EZ MART #891	8114 MILLS ST, VANDERBILT MI 4979	7	11:05:23 AM	11:17:27 AM	\$ 127.58	\$ 104.85	\$ 150.01	\$ 138.42
73122	0	Week4	103	W	22	103	W	FREESE HYDRAULICS	1088 WALTER ST, ALPENA MI 49707	7	12:40:45 PM	12:40:53 PM	\$ 59.53	\$ 55.12	\$ 60.43	\$ 56.09
73395	2	Week4	103	W	23	103	T	MANGO (US-23)	2205 THUNDER BAY SHOPPING CENT	7	12:48:14 PM	12:57:54 PM	\$ 42.10	\$ 42.00	\$ 42.00	\$ 42.00
70587	0	Week4	103	W	24	103	W	BOBS MUFFLER & REPAIR	2277 US-23 SOUTH COMPANY 101, A	7	12:58:38 PM	1:07:14 PM	\$ 49.74	\$ 53.97	\$ 67.65	\$ 72.60
70521	0	Week4	103	W	25	103	W	Beaver's Automotive	600 N. Ripley, Alpena MI 49707 US, I	7	1:10:24 PM	1:10:32 PM	\$ 67.06	\$ 66.74	\$ 71.01	\$ 72.27
70552	0	Week4	103	W	26	103	W	Larry's Collision	1212 US-23 North, Alpena MI 49707	7	1:17:31 PM	1:27:34 PM	\$ 119.83	\$ 113.94	\$ 152.04	\$ 159.24
		Week4	103	W				Alpena Depot	120 E Herman St,, Alpena 49707 US		1:34:57 PM	1:34:57 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
27													\$1,449.89	\$1,421.96	\$1,608.31	\$1,600.61