

Acct #	Cust #	Week #	New Rt	New Deli very Day	New Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
71115	0	Week4	103	T	1	101	M	Earthworks Enterprises	5584 E. M-32, Gaylord MI 49735 US,	7	7:09:25 AM	7:21:25 AM	\$ 114.28	\$ 110.88	\$ 101.48	\$ 114.19
73045	0	Week4	103	T	2	105	T	ZIP'S HARLEY DAVIDSON	980 S. WISCONSIN AVE., GAYLORD MI 49735 US,	7	7:31:05 AM	7:41:48 AM	\$ 129.36	\$ 129.20	\$ 154.24	\$ 132.21
73536	0	Week4	103	T	3	101	M	VALLEY TRUCK PARTS	2483 DICKERSON RD, GAYLORD MI 49735 US,	7	7:59:42 AM	8:07:30 AM	\$ 49.37	\$ 63.57	\$ 63.97	\$ 60.98
70886	0	Week4	103	T	4	105	T	Dynamic Physical Therapy	2922 D&M DRIVE, Gaylord MI 49734 US,	3	8:08:38 AM	8:18:18 AM	\$ 35.00	\$ 35.00	\$ 35.93	\$ 36.40
99031	110	Week4	103	T	5	105	T	BLARNEY WATERS	10703 OLD US 27 SOUTH, WATERS MI 49793 US,	7	8:27:43 AM	8:46:25 AM	\$ 155.43	\$ 121.01	\$ 146.21	\$ 151.50
71046	0	Week4	103	T	6	105	T	Michigan Spine & Pain	5059 OLD US 27 SOUTH, Gaylord MI 49735 US,	7	8:53:23 AM	8:59:12 AM	\$ 81.82	\$ 83.59	\$ 89.47	\$ 91.32
71106	0	Week4	103	T	7	105	T	LAPPAN'S OF GAYLORD	4085 Old 27, Gaylord MI 49735 US, Gaylord	7	9:00:24 AM	9:13:06 AM	\$ 110.07	\$ 99.54	\$ 108.23	\$ 119.32
99031	58	Week4	103	T	8	101	M	BLARNEY CASTLE #484	2778 OLD 27 SOUTH, GAYLORD MI 49735 US,	7	9:14:51 AM	9:30:15 AM	\$ 63.22	\$ 44.14	\$ 50.08	\$ 51.23
99058	14	Week4	103	T	9	101	M	Forwards - Gaylord South 144	2870 S. Ostego Ave. P.O. Box 1457, Gaylord MI 49735 US,	7	9:30:28 AM	9:51:17 AM	\$ 43.07	\$ 35.08	\$ 35.08	\$ 35.32
99058	36	Week4	103	T	10	101	M	FORWARDS/SUBWAY-308	2859 S OTSEGO AVE, GAYLORD MI 49735 US,	7	9:51:48 AM	9:52:06 AM	\$ 17.35	\$ 15.42	\$ 15.42	\$ 15.42
71123	0	Week4	103	T	11	105	T	Dowkers Meat Market	2104 Birch Manor, Gaylord MI 49735 US,	7	9:55:49 AM	10:00:01 AM	\$ 45.23	\$ 46.76	\$ 46.51	\$ 47.50
71372	0	Week4	103	T	12	105	T	Paul's Pub	10757 M-32 P.O. Box 45, Johannesburg MI 49735 US,	7	2:59:03 PM	3:09:13 PM	\$ 58.22	\$ 58.60	\$ 62.09	\$ 67.15
73029	0	Week4	103	T	13	102	W	HILLMAN HIGH SCHOOL	26045 M-32, HILLMAN MI 49746 US,	6	3:45:07 PM	3:54:47 PM	\$ 60.13	\$ 55.10	\$ 57.49	\$ 64.42
73030	0	Week4	103	T	14	102	W	M-DOT HILLMAN	410 N. STATE ST., HILLMAN MI 49746 US,	5	3:57:52 PM	3:58:03 PM	\$ 54.92	\$ 54.92	\$ 56.70	\$ 57.41
99152	0	Week4	103	T	15	102	W	HILLMAN IMAGING DEPT.	15774 STATE STREET, HILLMAN MI 49746 US,	7	3:59:45 PM	4:15:44 PM	\$ 96.14	\$ 96.14	\$ 98.16	\$ 99.06
73404	5	Week4	103	T	16	102	W	Thunder Bay Health-Hillman	15774 STATE STREET PO BOX 427, Hillman MI 49746 US,	7	4:15:44 PM	4:16:06 PM	\$ 94.63	\$ 93.66	\$ 97.07	\$ 92.66
70814	0	Week4	103	T	17	102	W	Morrison IGA	531 N. State St., Hillman MI 49746 US,	6	4:17:27 PM	4:27:07 PM	\$ 46.65	\$ 45.12	\$ 47.65	\$ 42.46
73028	0	Week4	103	T	18	102	W	HILLMAN ELEMENTARY SCHOOL	245 THIRD ST., HILLMAN MI 49746 US,	6	4:27:46 PM	4:37:26 PM	\$ 95.93	\$ 87.17	\$ 81.96	\$ 105.73
73447	0	Week4	103	T	19	105	T	VAN PAMELS HOMETOWN DINER	14962 STATE ST, HILLMAN MI 49746 US,	6	4:39:30 PM	4:51:21 PM	\$ 73.56	\$ 100.04	\$ 94.55	\$ 104.32
71241	0	Week4	103	T	20	103	M	Bernard Building - Hillman	27300 M-32 P.O. Box 398, Hillman MI 49746 US,	7	4:52:17 PM	4:56:45 PM	\$ 45.14	\$ 47.50	\$ 48.39	\$ 51.02
99031	138	Week4	103	T	21	102	W	BLARNEY CASTLE	27400 M-32, Hillman MI 49746 US, Hillman	7	4:56:48 PM	5:19:30 PM	\$ 125.42	\$ 126.62	\$ 127.86	\$ 121.68
99126	0	Week4	103	T	22	105	T	HILLMAN ACE HARDWARE	27500 M 32, HILLMAN MI 49746 US,	6	5:19:35 PM	5:24:48 PM	\$ 20.69	\$ 20.69	\$ 21.24	\$ 21.52
73507	0	Week4	103	T	23	103	T	FITZPATRICK HARDWARE	2733 US 23 SOUTH, ALPENA MI 49707 US,	7	5:50:26 PM	5:59:28 PM	\$ 69.91	\$ 68.70	\$ 71.55	\$ 72.93
70477	0	Week4	103	T	24	103	T	Brett's Auto	1249 W. Chisholm St., Alpena MI 49707 US,	7	6:07:40 PM	6:18:19 PM	\$ 37.56	\$ 37.56	\$ 39.14	\$ 41.45
70608	0	Week4	103	T	25	103	T	Besser Company	801 Johnson St., Alpena MI 49707 US,	7	6:21:07 PM	6:30:24 PM	\$ 393.24	\$ 401.57	\$ 412.64	\$ 402.63
70608	1	Week4	103	T	26	103	T	BESSER 23 NORTH	801 JOHNSON ST, ALPENA MI 49707 US,	7	6:30:24 PM	6:32:56 PM	\$ 43.49	\$ 44.04	\$ 45.34	\$ 40.99
73341	0	Week4	103	T	27	103	T	NEMROC	800 BOLTON, ALPENA MI 49707 US,	7	6:36:14 PM	6:47:29 PM	\$ 39.13	\$ 39.42	\$ 41.25	\$ 41.86
				Week4	103	T	Alpena Depot		120 E Herman St,, Alpena 49707 US		6:49:39 PM	6:49:39 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
28													\$2,198.96	\$2,161.06	\$2,249.71	\$2,282.67