

Acct #	Cust #	Week #	New Rt	New Deli very Day	New Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Frequen cy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
70518	0	Week1	101	M	1	101	M	Alpena County Road	1400 N. BAGLEY STREET, ALPENA MI	7	6:07:27 AM	6:32:36 AM	\$ 224.56	\$ 232.55	\$ 240.02	\$ 237.77
73496	0	Week1	101	M	2	101	M	MIDWEST DIESEL SERVICE LLC	7230 M-32, ALPENA MI 49707 US, AL	7	8:00:08 AM	8:16:26 AM	\$ 138.53	\$ 180.47	\$ 150.22	\$ 149.76
71224	0	Week1	101	M	3	105	R	Vista Lanes	5214 N. US-23 P.O. Box 481, Oscoda	7	9:18:52 AM	9:29:02 AM	\$ 89.93	\$ 97.85	\$ 66.28	\$ 101.15
71225	0	Week1	101	M	4	101	R	Block & Bottle	5155 US-23 North P.O. Box 243, Oscoda	5	9:29:07 AM	9:34:21 AM	\$ 35.79	\$ 35.79	\$ 36.80	\$ 39.32
99062	120	Week1	101	M	5	105	R	ROGERS-OSCOCA 4055	5112 US 23, OSCODA MI 48750 US, C	7	9:34:47 AM	9:48:40 AM	\$ 54.75	\$ 31.15	\$ 34.05	\$ 30.55
71215	0	Week1	101	M	6	105	R	Oscoda Kentucky Fried Chicken	5150 N US-23 P.O. Box 1385, Oscoda	5	9:48:57 AM	9:55:38 AM	\$ 56.51	\$ 51.64	\$ 71.11	\$ 74.05
73509	0	Week1	101	M	7	105	R	GARY OIL	5123 N. US-23, OSCODA MI 48750 U!	7	9:55:50 AM	10:03:13 AM	\$ 47.65	\$ 41.08	\$ 41.46	\$ 52.86
73509	1	Week1	101	M	8	105	R	GARY OIL BASE GARAGE	5123 N. US-23, OSCODA MI 48750 U!	7	10:03:13 AM	10:14:11 AM	\$ 91.92	\$ 92.61	\$ 90.12	\$ 72.99
99103	45	Week1	101	M	9	101	R	ADMIRAL #5774	405 N. STATE ST, OSCODA MI 48750-	7	10:14:54 AM	10:19:15 AM	\$ 15.00	\$ 15.00	\$ 15.00	\$ 16.54
70622	2	Week1	101	M	10	105	R	WOLVERINE STATE CREDIT UNION	201 N. STATE AVE., OSCODA MI 4875	5	10:19:45 AM	10:29:51 AM	\$ 73.02	\$ 74.47	\$ 76.86	\$ 77.82
73091	0	Week1	101	M	11	105	R	SUNRISE DISPOSAL	4775 SUNSET STREET, OSCODA MI 48	7	10:32:40 AM	10:42:33 AM	\$ 104.23	\$ 101.65	\$ 127.44	\$ 102.19
71231	0	Week1	101	M	12	105	R	Desi's Taco Lounge	1945 W. River, Oscoda MI 48750 US,	5	10:53:47 AM	11:00:23 AM	\$ 49.45	\$ 54.93	\$ 41.58	\$ 39.20
71219	0	Week1	101	M	13	101	R	CHANG YANG	220 S. State St., Oscoda MI 48750 US	5	11:14:30 AM	11:18:34 AM	\$ 79.17	\$ 79.17	\$ 81.96	\$ 85.82
99054	30	Week1	101	M	14	105	R	CHARTER COMMUNICATION OSCODA	345 S. STATE ST., OSCODA MI 48750	7	11:19:11 AM	11:25:16 AM	\$ 34.37	\$ 43.37	\$ 44.17	\$ 38.92
99047	0	Week1	101	M	15	101	R	Alpena Alcona Area C.U. (Oscoda	103 S. State St. P.O. Box 515, Oscoda	5	11:25:33 AM	11:30:17 AM	\$ 88.07	\$ 115.78	\$ 65.80	\$ 74.36
70031	0	Week1	101	M	16	101	R	SANDCASTLE BEACH RESORT	3354 US 23, OSCODA MI 48750 US, C	7	11:34:06 AM	11:43:46 AM	\$ -	\$ 318.37	\$ 396.68	\$ -
71218	0	Week1	101	M	17	101	R	Mama's Country Kitchen	384 S. State Street, Oscoda MI 48750	7	11:46:34 AM	12:06:38 PM	\$ 55.91	\$ 73.30	\$ 85.96	\$ 83.81
73559	0	Week1	101	M	18	101	R	HOPE SHORES ALLIANCE	837 S. STATE, OSCODA MI 48750 US	5	12:06:57 PM	12:10:42 PM	\$ -	\$ -	\$ -	\$ 47.89
73548	0	Week1	101	M	19	105	R	AUSABLE INN RESTAURANT	600 S STATE STREET, OSCODA MI 48	7	12:11:17 PM	12:21:10 PM	\$ -	\$ -	\$ 90.04	\$ 77.33
71206	0	Week1	101	M	20	101	R	Tait's Bill of Fare	111 E. Dwight Ave., Oscoda MI 48750	1	12:22:19 PM	12:28:23 PM	\$ 36.64	\$ 41.44	\$ 34.60	\$ 39.27
99046	13	Week1	101	M	21	101	R	Alpena Oil - Oscoda	235 Water St., Oscoda MI 48750 US,	6	12:29:48 PM	12:57:45 PM	\$ 181.27	\$ 212.16	\$ 247.77	\$ 211.20
71204	0	Week1	101	M	22	105	R	Oscoda G's Pizzeria	5226 N. US-23, Oscoda MI 48750 US,	7	12:59:52 PM	1:16:32 PM	\$ 101.78	\$ 115.25	\$ 153.67	\$ 131.22
71175	0	Week1	101	M	23	101	R	Mikado Market	2276 F-41 P.O. Box 165, Mikado MI 4	2	1:32:41 PM	1:40:40 PM	\$ 119.57	\$ 119.57	\$ 123.56	\$ 131.22
71198	0	Week1	101	M	24	101	R	American Legion #254	2205 Alger P.O. Box 161, Mikado MI	2	1:41:17 PM	1:48:44 PM	\$ 65.26	\$ 46.63	\$ 79.86	\$ 78.44
71199	0	Week1	101	M	25	101	R	Mikado Tavern	2167 S. F 41, Mikado MI 48745 US, M	6	3:00:05 PM	3:16:08 PM	\$ 35.00	\$ 35.98	\$ 61.95	\$ 52.50
		Week1	101	M				Alpena Depot	120 E Herman St., Alpena 49707 US		4:02:58 PM	4:02:58 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
26													\$1,778.38	\$2,210.21	\$2,456.94	\$2,046.16