| Acct # | Cust # | Week# | New Rt | New Deliver y Day | New Stop | Old Rt# | Old Delivery Day | Customer Name | DisplayAddressFull | Frequency | EstimatedArriv alTime | EstimatedDepartu reTime | | Q2 Revenue per Delivery | Q3 Revenue per Delivery | Revenue Delivery |
|--------|--------|-------|--------|-------------------------|-------------|---------|------------------------|-------------------------------|---|-----------|--------------------------|----------------------------|--------------|----------------------------|----------------------------|---------------------|
| 99161 | 92 | Week2 | 3 | F | 1 | 3 | F | SPT FAM FARE #1513 FIRST AID | 784 S. CEDAR POB 940, KALKASKA MI 49646 US, US, US | 7 | 6:37:19 AM | 6:45:52 AM | \$ - | \$ - | \$ - | \$ 235.10 |
| 99061 | 92 | Week2 | 3 | F | 2 | 3 | F | SPT FAMILY FARE #1513 | 784 S. CEDAR POB 940, KALKASKA MI 49646 US, US, US | 7 | 6:45:52 AM | 7:02:21 AM | \$ 82.94 | \$ 75.05 | \$ 74.84 | \$ 76.51 |
| 209574 | 0 | Week2 | 3 | F | 3 | 3 | F | MCLEAN HARDWARE | 109 EAST 4TH STREET, KALKASKA MI 49646 US, US, US | 7 | 7:04:16 AM | 7:27:16 AM | \$ 140.52 | \$ 110.68 | \$ 110.65 | \$ 124.35 |
| 99103 | 2 | Week2 | 3 | F | 4 | 3 | F | NEXT DOOR STR #5019 | 111 S CEDAR ST BOX 1416, KALKASKA MI 49646 US, U, U | J 7 | 7:28:12 AM | 7:30:23 AM | \$ 20.00 | \$ 15.00 | \$ 15.00 | \$ 16.43 |
| 99046 | 1 | Week2 | 3 | F | 5 | 3 | F | KALKASKA SELF SERVE | 809 N. CEDAR, KALKASKA MI 49646 US, US, US | 7 | 7:31:20 AM | 8:06:54 AM | \$ 203.57 | \$ 172.24 | \$ 177.86 | \$ 218.96 |
| 231031 | 0 | Week2 | 3 | F | 6 | 3 | F | C.C. POWER | 3850 BEEBE RD, KALKASKA MI 49646 US, US, US | 7 | 8:09:36 AM | 8:16:44 AM | \$ 214.87 | \$ 137.88 | \$ 176.73 | \$ 203.18 |
| 99031 | 11 | Week2 | 3 | F | 7 | 3 | W | BLARNEY CASTLE #656 | 608 S WILLIAM ST, MANCELONA MI 49659 US, US, US | 7 | 8:28:24 AM | 8:36:52 AM | \$ 57.43 | \$ 67.07 | \$ 70.40 | \$ 63.24 |
| 99161 | 91 | Week2 | 3 | F | 8 | 3 | W | SPT FAMILY FARE #1507 FIRST A | I 619 N. WILLIAMS, MANCELONA MI 49659 US, US, US | 7 | 8:39:00 AM | 8:47:33 AM | \$ - | \$ 443.93 | \$ 219.73 | \$ 223.06 |
| 99061 | 91 | Week2 | 3 | F | 9 | 3 | W | SPT FAMILY FARE #1507 | 619 N. WILLIAMS, MANCELONA MI 49659 US, US, US | 7 | 8:47:33 AM | 9:05:57 AM | \$ 49.07 | \$ 44.59 | \$ 41.58 | \$ 47.42 |
| 222615 | 0 | Week2 | 3 | F | 10 | 3 | F | ANR STORAGE COLD SPRING #1 | 28514 ANR STORAGE DR., MANCELONA MI 49659 US, US, | 7 | 9:18:45 AM | 9:33:53 AM | \$ 144.97 | \$ 134.60 | \$ 137.77 | \$ 139.56 |
| 228324 | 0 | Week2 | 3 | F | 11 | 3 | F | ANR PIPELINE | 10000 PFUM ROAD, MANCELONA MI 49659 US, US, US | 7 | 9:33:56 AM | 9:33:56 AM | \$ 45.99 | \$ 42.97 | \$ 44.59 | \$ 45.61 |
| 222618 | 0 | Week2 | 3 | F | 12 | 3 | F | ANR BLUE LAKE GAS STORAGE | 8616 ANR STORAGE DR NE, MANCELONA MI 49659 US, U | J 7 | 9:33:57 AM | 9:37:54 AM | \$ 107.33 | \$ 103.68 | \$ 107.42 | \$ 107.01 |
| 222617 | 0 | Week2 | 3 | F | 13 | 3 | F | ANR GAS STORAGE COMPANY | 4936 STATE RD ANR ELCCLSIOR #6, KALKASKA MI 49646,, | 7 | 9:49:34 AM | 9:54:16 AM | \$ 135.24 | \$ 125.32 | \$ 133.06 | \$ 134.87 |
| 222616 | 0 | Week2 | 3 | F | 14 | 3 | F | ANR STOARAGE RAPID RIVER #3 | ! 2170 RABOURN RD., KALKASKA MI 49646 US, US, US | 7 | 9:57:25 AM | 10:03:23 AM | \$ 141.37 | \$ 123.86 | \$ 131.19 | \$ 128.09 |
| 222641 | 0 | Week2 | 3 | F | 15 | 3 | F | G'S PIZZARIA | 502 N. CEDAR, KALKASKA MI 49646 US, US, US | 7 | 10:09:04 AM | 10:18:20 AM | \$ 69.45 | \$ 71.79 | \$ 45.65 | \$ 54.46 |
| 231901 | 0 | Week2 | 3 | F | 16 | 3 | F | REMAX-KALKASKA | 303 N. CEDAR ST, KALKASKA MI 49646 US, US, US | 2 | 10:18:50 AM | 10:19:56 AM | \$ 35.00 | \$ 35.00 | \$ 35.00 | \$ 35.00 |
| 232242 | 0 | Week2 | 3 | F | 17 | 3 | Т | SHAWN'S GARAGE | 406 S. PARK DRIVE, KALKASKA MI 49646 US, US, US | 7 | 10:22:45 AM | 10:31:18 AM | \$ - | \$ 43.07 | \$ 44.88 | \$ 45.69 |
| 99063 | 12 | Week2 | 3 | F | 18 | 3 | F | DTE ENERGY | 2628 US Highway 131, Kalkaska MI 49646 US PO BOX 2, | ι 2 | 10:37:10 AM | 11:15:21 AM | \$ 233.72 | \$ 219.08 | \$ 228.83 | \$ 232.97 |
| 99033 | 283 | Week2 | 3 | F | 19 | 3 | F | FOREST AREA SCHOOLS | 7661 SHIPPY RD, FIFE LAKE MI 49633 US, US, US | 7 | 11:26:21 AM | 11:30:10 AM | \$ 32.37 | \$ 33.37 | \$ 33.37 | \$ 32.16 |
| 99161 | 43 | Week2 | 3 | F | 20 | 3 | F | FIFE LAKE VILLAGE FIRST AID | 620 BOYD ST, FIFE LAKE MI 49633 US, US, US | 7 | 11:33:33 AM | 11:42:06 AM | \$ - | \$ - | \$ - | \$ - |
| | | Week2 | 3 | F | | 3 | F | Cadillac Depot | 1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US | | 12:06:23 PM | 12:06:23 PM | | | | |

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