			New Rt	New	New Stop		Old	Customer Name	DisplayAddressFull		EstimatedArriv EstimatedDepartur						
Acct #	Cust #	Week #		Deli very		Old	Deli			Freque			Q1 Revenue		Q2 Revenue	Q3 Revenue	Q4 Revenue
						Rt #	very			ncy	alTime	eTime	per l	Delivery	per Delivery	per Delivery	per Delivery
				Day			Day										
73308	0	Week3		W	1	103		HIGHLAND LUMBER	693 E KITTLE RD, MIO MI 48647 US, I		8:00:00 AM	8:07:10 AM	\$	67.70	•	•	-
71300	0	Week3		W	2	103		ALPENA AGENCY -MIO	215 M-33, MIO MI 48647 US, MIO M	3	8:13:04 AM	8:22:44 AM	\$	27.61			
71295	0	Week3		W	3			Oscoda County Sheriff	301 S MORENCI AVE, Mio MI 48647 I		8:23:01 AM	8:33:34 AM	\$	42.97	•	•	
71308	0	Week3		W	4	103	F	Mike's Auto & Glass	525 S. Morenci Ave P.O.Box 532, Mic	7	8:34:26 AM	8:48:44 AM	\$	32.39	•		
99082	11	Week3		W	5	103		Sunrise Convenience Store #28	300 S Morenci, Mio MI 48647 US, Mi	7	8:49:31 AM	9:12:52 AM	\$	64.77			
71307	0	Week3	105	W	6	103		Blair's Service	210 S. M-33, Mio MI 48647 US, Mio I	5	9:13:25 AM	9:16:42 AM	\$	35.00	\$ 36.04		·
99046	9	Week3		W	7	105	М	Alpena Oil - Mio	222 MORENCI AVE., Mio MI 48647 U	6	9:16:55 AM	9:26:53 AM	\$	118.89	\$ 158.71		
71263	0	Week3	105	W	8	102	М	MDOT-Mio	305 W. M-72 P.O. Box 437, Mio MI 4	0	9:27:57 AM	9:37:37 AM	\$	-	\$ -	\$ -	\$ -
73404	9	Week3	105	W	9	103	F	THUNDER BAY HEALTH-MIO	1110 W 8TH STREET, MIO MI 48647 I	5	9:39:19 AM	9:39:25 AM	\$	-	\$ -	\$ 51.28	\$ 52.61
71301	0	Week3	105	W	10	103	F	Luzerne Express	3535 W. Park (M-72), Luzerne MI 486	7	9:48:03 AM	10:03:54 AM	\$	168.03	\$ 207.27	\$ 227.84	\$ 177.43
71423	0	Week3	105	W	11	103	F	American Legion #162	3590 Legion Drive P.O. Box 186, Luze	3	10:06:20 AM	10:16:00 AM	\$	63.07	\$ 35.00	\$ 35.00	\$ 49.47
71325	0	Week3	105	W	12	105	М	American Legion Auxiliary	805 E. Greenwood P.O. Box 4028, Alg	2	10:16:00 AM	10:16:06 AM	\$	167.39	\$ 141.76	\$ 191.69	\$ 194.16
99061	115	Week3	105	W	13	103	F	FAMILY FARE #1508	305 MORENCI PO BOX 549, MIO MI 4	7	10:29:11 AM	10:48:40 AM	\$	86.11	\$ 96.20	\$ 78.81	\$ 82.24
99161	115	Week3	105	W	14	103	F	FAMILY FARE #1508 FIRST AID	305 MORENCI POB 549, MIO MI 4864	7	10:48:40 AM	10:58:20 AM	\$	-	\$ -	\$ -	\$ 136.23
71303	0	Week3	105	W	15	103	F	Pioneer Store	432 North Mt.Tom Rd., Mio MI 4864	5	10:58:52 AM	11:06:12 AM	\$	38.37	\$ 38.37	\$ 39.38	\$ 39.89
71313	0	Week3	105	W	16	103	F	Dwaynes Precision Collison	33 W. Troyer, Mio MI 48647 US, Mio	7	11:08:44 AM	11:22:22 AM	\$	39.48	\$ 32.95	\$ 35.00	\$ 35.00
73513	0	Week3	105	W	17	103	F	THE FARM KITCHEN	50 W. KITTLE ROAD, MIO MI 48647 U	7	11:23:26 AM	11:29:56 AM	\$	53.29	\$ 54.20	\$ 58.46	\$ 56.71
73268	0	Week3	105	W	18	103	F	NORTHEAST MI CONSORTIUM-MIO	1329 MT TOM RD, MIO MI 48647 US	3	11:31:11 AM	11:40:51 AM	\$	36.47	\$ 36.47	\$ 37.46	\$ 37.95
73404	7	Week3	105	W	19	103	F	THUNDER BAY HEALTH-FAIRVIEW	1910 E. MILLER RD., FAIRVIEW MI 48	7	11:45:46 AM	11:49:01 AM	\$	47.41	\$ 47.41	\$ 48.33	\$ 49.23
99080	8	Week3	105	W	20	103	F	MERCANTILE BANK	1979 E. MILLER RD, FAIRVIEW MI 486	5	11:49:16 AM	11:54:05 AM	\$	15.20	\$ 16.60	\$ 19.85	\$ 17.23
71346	0	Week3	105	W	21	103	F	CLIFF'S FAIRVIEW GARAGE	1998 E. MILLER RD. PO BOX 224, FAII	7	11:54:13 AM	12:13:00 PM	\$	55.59	\$ 48.37	\$ 49.37	\$ 55.90
71342	0	Week3	105	W	22	105	W	Fairview Enterprises	4701 E MILLER RD M-72, Fairview MI	0	12:18:38 PM	12:52:16 PM	\$	155.11	\$ 143.42	\$ 201.32	\$ 248.52
70753	0	Week3	105	W	23	105	М	Beaver Lake IGA	9543 M-65, Lachine MI 49753 US, Lac	5	1:14:10 PM	1:20:06 PM	\$	35.00	\$ 35.00	\$ 35.95	\$ 36.33
73376	0	Week3	105	W	24	103	F	PAPPY'S PUB	6449 M-65, LACHINE MI 49753 US, L/	5	3:59:22 PM	3:59:33 PM	\$	68.44	\$ 81.61	\$ 86.04	\$ 78.87
70619	0	Week3	105	W	25	105	W	GOODRICH TRUCKING	3851 WORTH ROAD, Alpena MI 4970	7	4:13:04 PM	4:16:24 PM	\$	31.59	\$ 26.61	\$ 25.00	\$ 35.63
73227	0	Week3	105	W	26	105	W	EVERETT GOODRICH INC	3851 WERTH RD, ALPENA MI 49707 L	5	4:16:24 PM	4:23:16 PM	\$	34.30	\$ 35.05	\$ 35.29	\$ 36.88
71433	0	Week3	105	W	27	103	Т	NICK'S SOUTHSIDE DINER	3023 US 23 South, Alpena MI 49707	7	4:29:03 PM	4:29:21 PM	\$	45.65	\$ 42.46	\$ 46.56	\$ 45.78
71062	0	Week3	105	W	28	101	Т	F & T FUR HARVESTER'S TRADING	3550 us hwy 23 s, ALPENA MI 49707	3	4:30:44 PM	4:40:24 PM	\$	94.97	\$ 94.97	\$ 74.52	\$ 65.36
73131	0	Week3	105	W	29	103	Т	BENJEY ENGINEERING	2725 PEARL ROAD, ALPENA MI 4970.	3	4:42:23 PM	4:52:03 PM	\$	91.10	\$ 91.10	\$ 94.43	\$ 96.10
99052	8	Week3		W	30	103	Т	APS LINCOLN ELEMENTARY SCHOOL	2373 Gordon Rd., Alpena MI 49707 L	5	4:53:34 PM	4:53:42 PM	\$	33.98	\$ 42.59	\$ 57.94	\$ 64.51
99103	7	Week3		W	31	101		ADMIRAL #5867	2520 US HIGWAY 23 S, ALPENA MI 49		4:55:06 PM	5:06:48 PM	\$	15.00	\$ 15.00	\$ 15.00	\$ 16.43
70711	0	Week3		W	32	101		Bogarts Tavern	2085 Werth Rd., Alpena MI 49707 US		5:07:30 PM	5:16:34 PM	\$	75.40	·	•	•
70656	0	Week3		W	33	103		Remax New Horizon	2281 US-23 South, Alpena MI 49707	3	5:17:24 PM	5:27:04 PM	\$		\$ 57.20	<u> </u>	
70485	0	Week3		W	34			ARBY'S	2250 US-23 SOUTH, Alpena MI 4970.	3	5:27:10 PM	5:36:50 PM	\$	-	\$ -	\$ 78.41	
		Week3		W	<u> </u>			Alpena Depot	120 E Herman St., Alpena 49707 US		5:44:31 PM	5:44:31 PM			•	,	•
					of Stops			pca Sepot	220 2		2. 1 2 1		O1 Re	venue	Q2 Revenue	Q3 Revenue	Q4 Revenue
	# of Stops													*4 00C 02	¢4.027.27	¢2.204.60	

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\$1,896.93 \$1,937.37 \$2,304.68 \$2,334.96