	Cust #	Week #	New	New Deli very	New Stop	Old D	i Customer Name	DisplayAddressFull	Freque	EstimatedArriv EstimatedDepartur alTime eTime		r Q1 Revenue		Q2 Revenue	Q3 Revenue	04	Q4 Revenue per Delivery	
Acct #						Rt # ve			ncy					per Delivery	per Delivery			
				Dav			ery Jav		псу	arrine	erine	per De	ilively	per belivery	per Delivery	pei	Delivery	
73485	0	Week4	103	F	1		W SALON 125	125 EAST CHISHOLM, ALPENA MI 497	1	6:03:04 AM	6:04:58 AM	\$	50.65	\$ -	\$ -	\$	50.65	
99031	65	Week4	103	F	2	103 \	W BLARNEY CASTLE #228	1000 M-32 WEST, ALPENA MI 49707	7	6:09:12 AM	6:17:44 AM	\$:	106.30	\$ 100.37	\$ 106.69	\$	92.50	
70525	0	Week4	103	F	3	103 \	W Applebee's	1468 M-32 W., Alpena MI 49707 US,	7	6:18:20 AM	6:32:29 AM	\$	96.61	\$ 98.77	\$ 102.16	\$	106.07	
73470	1	Week4	103	F	4	103 \	W BIGGBY #557	1253 M-32, ALPENA MI 49707 US, AL	7	6:32:32 AM	6:36:11 AM	\$	35.19	\$ 35.60	\$ 36.87	\$	37.43	
70582	0	Week4	103	F	5	103	R Dr. Andrew Tarkington DDS	215 S. Ripley, Alpena MI 49707 US, A	1	6:59:13 AM	7:04:35 AM	\$	32.51	\$ 36.84	\$ 37.76	\$	38.06	
71382	0	Week4	103	F	6	103	R HPC Credit Union	300 S. RIPLEY, Alpena MI 49707 US, A	2	8:59:35 AM	9:37:54 AM	\$:	105.88	\$ 108.02	\$ 110.89	\$	105.10	
99053	16	Week4	103	F	7	103 \	W I2P	2380 US-23, ALPENA MI 49707 US, A	2	9:38:57 AM	9:39:04 AM	\$	93.29	\$ 93.29	\$ -	\$	98.31	
70474	0	Week4	103	F	8	103	R Gambles	2534 US-23 South, Alpena MI 49707	3	9:39:31 AM	9:51:13 AM	\$	40.09	\$ 40.09	\$ 41.70	\$	43.30	
70581	0	Week4	103	F	9	103 \	W Overhead Door Company	2550 U.S. 23 S., Alpena MI 49707 US,	1	9:51:17 AM	10:04:53 AM	\$	50.36	\$ 58.25	\$ 54.23	\$	64.21	
70650	0	Week4	103	F	10	103 \	W N.E.M.S.C.A. (Annex)	2569 US-23 South 2375 Gordon Rd.,	3	10:04:54 AM	10:14:34 AM	\$	28.66	\$ 28.66	\$ 28.66	\$	30.11	
73472	0	Week4	103	F	11	103	R ZEN 24 HR FITNESS	2581 B US 23 SOUTH, ALPENA MI 49	1	10:14:38 AM	10:14:58 AM	\$	37.53	\$ 35.71	\$ 36.78	\$	37.14	
99031	64	Week4	103	F	12	103	R BLARNEY CASTLE #225	2222 US 23 SO., ALPENA MI 49707 U	7	10:15:30 AM	10:33:02 AM	\$	101.78	\$ 93.81	\$ 95.42	\$	88.03	
70495	0	Week4	103	F	13	103 \	W North Coney Island	2668 US-23 South, Alpena MI 49707	7	10:33:45 AM	10:49:21 AM	\$	48.84	\$ 46.19	\$ 46.64	\$	47.20	
99052	0	Week4	103	F	14	103	R APS SENIOR HIGH SCHOOL	2373 Gordon Rd., Alpena MI 49707 L	7	10:49:29 AM	10:59:24 AM	\$	95.33	\$ 95.25	\$ 97.98	\$	107.88	
99052	6	Week4	103	F	15	103	R APS THUNDER BAY JR HIGH	2373 Gordon Rd., Alpena MI 49707 L	7	10:59:24 AM	11:11:41 AM	\$	53.26	\$ 46.81	\$ 52.21	. \$	67.93	
99052	2	Week4	103	F	16	103	R APS ELLA WHITE ELEMENTARY	2373 Gordon Rd., Alpena MI 49707 L	7	11:11:41 AM	11:11:49 AM	\$	23.24	\$ 31.44	\$ 28.07	\$	39.02	
73261	0	Week4	103	F	17	103 \	W GREEN STONE	2200 W M-32, ALPENA MI 49707 US,	4	11:18:36 AM	11:28:16 AM	\$	59.68	\$ 59.68	\$ 61.28	\$	62.08	
70690	0	Week4	103	F	18	103 \	W Hunan Restaurant	1283 M-32 West, Alpena MI 49707 U	7	11:29:43 AM	11:33:41 AM	\$	44.77	\$ 37.75	\$ 35.12	\$	35.22	
70509	0	Week4	103	F	19	103 \	W R.A. Townsend Co.	1100 N. Bagley St., Alpena MI 49707	3	11:35:00 AM	11:44:40 AM	\$	35.03	\$ 35.03	\$ 35.96	\$	36.42	
73488	0	Week4	103	F	20	103 \	W HISER PROPERTIES	3303 WEST WASHINGTON, ALPENA	5	11:45:26 AM	11:55:06 AM	\$	35.83	\$ 35.83	\$ 36.84	\$	37.24	
70539	0	Week4	103	F	21	103	R HPC Credit Union	1234 W. Chisholm St., Alpena MI 497	2	11:59:55 AM	12:14:08 PM	\$	93.06	\$ 94.92	\$ 97.45	\$	93.51	
73076	0	Week4	103	F	22	103	R NEIMAN'S CORNER CAFE	144 US-23 SOUTH, ALPENA MI 49707	2	12:15:03 PM	12:15:09 PM	\$	46.33	\$ 51.25	\$ 48.99	\$	50.02	
70492	0	Week4	103	F	23	103 \	W Alpena Agency	102 S. Third St., Alpena MI 49707 US	3	12:17:22 PM	12:27:02 PM	\$	74.27	\$ 74.27	\$ 76.26	\$	77.26	
73409	0	Week4	103	F	24	103 \	W BELLA ROSE SKIN CARE PLLC	114 E. OLDFIELD, ALPENA MI 49707 U	3	12:29:43 PM	12:39:23 PM	\$	43.92	\$ 43.92	\$ 45.09	\$	46.29	
		Week4	103	F			Alpena Depot	120 E Herman St,, Alpena 49707 US		12:41:56 PM	12:41:56 PM							
	# of Stop				of Stops							Q1 Reve	enue	Q2 Revenue	Q3 Revenue	Q4 Re	evenue	
2					2	5						\$1	,432.41	\$1,381.75	\$1,313.0	3	\$1,490.99	