Acct #	Cust #			New Deliver y Day	New Stop	Old Rt #	Old Delivery Day	Customer Name	·	Frequency	alTime	EstimatedDepartu reTime	per De	livery	per Delivery	Q3 Revenue per Delivery	per De	- 1
225815	0	Week1	23	M	1	32	M	EBELS FAMILY CENTER	420 E PROSPER, FALMOUTH MI 49632 US, US, US	7	6:21:10 AM	7:42:04 AM			\$ 265.40	•		368.94
225814	0	Week1	23	M	2	32	M	LITTLE TOWN JERKY	6555 S CEDAR, FALMOUTH MI 49632 US, US, US	7	7:42:11 AM	7:42:16 AM	\$ 3	15.82	\$ 274.34	\$ 286.47	\$	299.23
230588	0	Week1	23	М	3	32	M	FALMOUTH CENTER	219 PROSPER RD, FALMOUTH MI 49632 US, US, US	7	8:00:00 AM	8:17:01 AM	\$	93.27	\$ 72.16	\$ 76.48	\$	76.48
226493	0	Week1	23	М	4	32	M	THE SNACK SHACK	210 E. PROSPER, FALMOUTH MI 49632 US, US, US	5	8:17:02 AM	8:23:56 AM	\$	44.35	\$ 39.09	\$ 42.37	\$	42.84
232989	0	Week1	23	M	5	32	M	BRINKS FAMILY CREAMERY	3560 E. MULDER RD, MCBAIN MI 49657 US, US, US	5	8:28:40 AM	8:31:58 AM	\$	43.64	\$ 40.46	\$ 42.27	\$	43.00
230988	0	Week1	23	M	6	23	M	LITTLE BOOTS CAFE	6633 W HOUGHTON LAKE DRIVE, HOUGHTON LAKE MI 48	3 7	8:57:04 AM	9:03:38 AM	\$	44.80	\$ 40.52	\$ 43.27	\$	43.63
99033	13	Week1	23	M	7	23	M	HOUGHTON LAKE SCHOOLS	6001 W. HOUGHTON LAKE, HOUGHTON LAKE MI 48651 U	J 7	9:04:53 AM	9:06:37 AM	\$	14.55	\$ 30.12	\$ 15.92	\$	23.97
99031	72	Week1	23	M	8	23	M	BLARNEY CASTLE #584	5175 HOUGHTON LAKE DRIVE, HOUGHTON LAKE MI 4862	7	9:08:02 AM	9:15:24 AM	\$	38.27	\$ 32.89	\$ 34.31	\$	31.54
99161	90	Week1	23	M	9	23	M	SPT FAMILY FARE 1501 FIRST AI	C 3561 W HGHTN LK DR POB 699, HOUGHTON LK MI 48629	7	9:17:47 AM	9:26:20 AM	\$	-	\$ -	\$ -	\$	72.40
99061	90	Week1	23	M	10	23	M	SPT. FAMILY FARE #1501	3561 W HGHTN LK DR POB 699, HOUGHTON LK MI 48629	7	9:26:20 AM	9:26:21 AM	\$	97.17	\$ 95.02	\$ 94.48	\$	91.84
222259	0	Week1	23	M	11	23	M	CHINA BUFFET KING	3513 W Houghton Lake Dr, Houghton Lake MI 48629 US,	1	9:26:58 AM	9:35:31 AM	\$	35.89	\$ 32.54	\$ 33.21	\$	35.06
99031	86	Week1	23	М	12	23	М	BLARNEY CASTLE #776	2403 W HOUGHTON LAKE DR, PRUDENVILLE MI 48651 US	7	9:38:09 AM	9:47:17 AM	\$	53.70	\$ 61.24	\$ 51.67	\$	52.01
222271	0	Week1	23	М	13	23	М	KORBINSKI RESORT	364 W. HOUGHTON LAKE DRIVE, PRUDENVILLE MI 48651	7	9:50:22 AM	9:50:22 AM	\$	86.61	\$ 52.71	\$ 97.33	\$	95.06
99103	10	Week1	23	М	14	23	М	NEXT DOOR STR #5015	303 W HOUGHTON BOX 15, PRUDENVILLE MI 48651 US,,	7	9:51:03 AM	9:57:16 AM	\$	20.00	\$ 15.00	\$ 15.00	\$	16.15
228931	0	Week1	23	М	15	23	М	ZONE 18	700 E HOUGHTON LK DR, PRUDENVILLE MI 48651 US, U,	5	9:59:00 AM	9:59:00 AM	\$	-	\$ 59.09	\$ 62.99	\$	63.77
222598	0	Week1	23	М	16	23	М	SPIKEHORN BAR	4955 E.HOUGHTON LAKE DR., HOUGHTON LAKE MI 48629	7	10:04:53 AM	10:11:56 AM	\$ 1	15.01	\$ 108.03	\$ 112.40	\$	115.63
232093	0	Week1	23	М	17	23	М	RANDY'S FAMILY RESTAURANT	677 E. HOUGHTON LAKE RD, PRUDENVILLE MI 48651 US,,	7	10:17:46 AM	10:26:10 AM	\$	69.08	\$ 52.18	\$ 66.52	\$	69.53
99031	79	Week1	23	М	18	23	М	BLARNEY CASTLE #424	567 E HOUGHTON LAKE RD, PRUDENVILLE MI 48651 US,,	7	10:26:35 AM	10:39:19 AM	\$	70.96	\$ 84.19	\$ 87.75	\$	65.97
222597	0	Week1	23	М	19	23	М	FAMILY MEAT MARKET	488 W.HOUGHTON LK. DRIVE, PRUDENVILLE MI 48651 US	1	10:41:08 AM	10:41:08 AM	\$	-	\$ 95.56	\$ 145.79	\$	144.02
232422	0	Week1	23	М	20	23	М	GARRETT'S PRESSURE CRACK	928 W. HOUGHTON LAKE DRIVE, PRUDENVILLE MI 48651	5	10:42:22 AM	10:46:46 AM	\$	80.15	\$ 73.61	\$ 78.22	\$	73.59
233448	0	Week1	23	М	21	23	М	MOTOR MART ENGINE REBUILD	I 1750 W. HOUGHTON LAKE DR, PRUDENVILLE MI 48651 U	9 0	10:48:11 AM	10:56:44 AM	\$	-	\$ -	\$ 300.00	\$	-
232727	0	Week1	23	М	22	23	М	LAKE TRANSMISSION & TOWING	3 3232 W. HOUGHTON LAKE DR, HOUGHTON LAKE MI 4862	2 7	10:58:58 AM	11:10:15 AM	\$	71.49	\$ 75.98	\$ 80.01	\$	74.12
223019	0	Week1	23	М	23	23	М	GARRETT'S PLACE REST.	3548 W. HOUGHTON LAKE DR., HOUGHTON LAKE MI 486	2 7	11:10:47 AM	11:19:02 AM	\$	69.34	\$ 63.18	\$ 65.41	\$	66.40
99103	22	Week1	23	М	24	23	М	ADMIRAL #5829	3880 W HOUGHTON LAKE DRIVE, HOUGHTON LAKE MI 48	3 7	11:19:31 AM	11:22:34 AM	\$	20.00	\$ 15.00	\$ 15.00	\$	16.15
233260	0	Week1	23	М	25	23	М	LIMBERLOST	4168 W. HOUGHTON LAKE DR, HOUGHTON LAKE MI 4862	2 7	11:23:24 AM	11:23:25 AM	\$ 1	.06.86	\$ 114.10	\$ 109.10	\$	116.25
233055	0	Week1	23	М	26	23	М	SPICER'S BOAT CITY	4165 W HOUGHTON LAKE DRIVE, HOUGHTON LAKE MI 48	3 7	11:23:49 AM	11:36:50 AM	\$ 3	42.13	\$ 331.16	\$ 311.30	\$	317.70
222256	0	Week1	23	М	27	23	М	EAGLES	101 CRESTVIEW, HOUGHTON LAKE MI 48629 US, US, US	1	11:38:26 AM	11:40:58 AM	\$	81.69	\$ 75.02	\$ 77.52	\$	78.35
232763	1	Week1	23	М	28	23	М	NESTER AUTO GROUP	7566 W HOUGHTON LAKE DR, HOUGHTON LAKE MI 4862	9 7	11:44:47 AM	11:59:45 AM	\$ 2	14.18	\$ 137.04	\$ 197.43	\$	179.38
231953	0	Week1	23	М	29	23	М	JD'S OLD TOWN TAVERN	1741 HEIGHTSVIEW, HOUGHTON LAKE HEIGHT MI 48630		12:01:15 PM	12:08:33 PM	\$	57.93	\$ 53.61	\$ 56.24	\$	56.75
232165	0	Week1	23	М	30	23	М	H.L. LAKESIDE RESORT	100 CLEARVIEW DR., HOUGHTON LAKE MI 48629 US, US,		12:10:46 PM	12:14:55 PM	\$	46.09	\$ 42.87	\$ 56.63	\$	92.79
		Week1	23	М		23	М	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		12:59:21 PM	12:59:21 PM						
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of Stops