

Acct #	Cust #	Week #	New Rt	New Deli very Day	Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
73045	0	Week2	103	T	1	105	T	ZIP'S HARLEY DAVIDSON	980 S. WISCONSIN AVE., GAYLORD MI 49735	7	7:18:30 AM	7:29:13 AM	\$ 129.36	\$ 129.20	\$ 154.24	\$ 132.21
73536	0	Week2	103	T	2	101	M	VALLEY TRUCK PARTS	2483 DICKERSON RD. GAYLORD MI 49735	7	7:59:43 AM	8:07:31 AM	\$ 49.37	\$ 63.57	\$ 63.97	\$ 60.98
71138	0	Week2	103	T	3	101	M	NORTHEAST MI CONSORTIUM	2927 D&M Drive P.O. Box 711, Gaylord MI 49735	1	8:08:37 AM	8:17:46 AM	\$ 62.95	\$ 63.78	\$ 66.14	\$ 66.78
99031	110	Week2	103	T	4	105	T	BLARNEY WATERS	10703 OLD US 27 SOUTH, WATERS MI 49791	7	8:27:03 AM	8:45:45 AM	\$ 155.43	\$ 121.01	\$ 146.21	\$ 151.50
71046	0	Week2	103	T	5	105	T	Michigan Spine & Pain	5059 OLD US 27 SOUTH, Gaylord MI 49735	7	8:52:43 AM	8:58:32 AM	\$ 81.82	\$ 83.59	\$ 89.47	\$ 91.32
71106	0	Week2	103	T	6	105	T	LAPPAN'S OF GAYLORD	4085 Old 27, Gaylord MI 49735 US, C	7	8:59:43 AM	9:12:25 AM	\$ 110.07	\$ 99.54	\$ 108.23	\$ 119.32
99031	58	Week2	103	T	7	101	M	BLARNEY CASTLE #484	2778 OLD 27 SOUTH, GAYLORD MI 49735	7	9:14:11 AM	9:29:35 AM	\$ 63.22	\$ 44.14	\$ 50.08	\$ 51.23
99058	14	Week2	103	T	8	101	M	Forwards - Gaylord South 144	2870 S. Ostego Ave. P.O. Box 1457, Gaylord MI 49735	7	9:29:48 AM	9:50:37 AM	\$ 43.07	\$ 35.08	\$ 35.08	\$ 35.32
99058	36	Week2	103	T	9	101	M	FORWARDS/SUBWAY-308	2859 S OTSEGO AVE, GAYLORD MI 49735	7	9:51:07 AM	9:51:25 AM	\$ 17.35	\$ 15.42	\$ 15.42	\$ 15.42
71123	0	Week2	103	T	10	105	T	Dowkres Meat Market	2104 Birch Manor, Gaylord MI 49735	7	9:55:09 AM	9:59:21 AM	\$ 45.23	\$ 46.76	\$ 46.51	\$ 47.50
71115	0	Week2	103	T	11	101	M	Earthworks Enterprises	5584 E. M-32, Gaylord MI 49735 US, C	7	10:07:02 AM	10:19:02 AM	\$ 114.28	\$ 110.88	\$ 101.48	\$ 114.19
71372	0	Week2	103	T	12	105	T	Paul's Pub	10757 M-32 P.O. Box 45, Johannesbu	7	2:59:32 PM	3:09:42 PM	\$ 58.22	\$ 58.60	\$ 62.09	\$ 67.15
73029	0	Week2	103	T	13	102	W	HILLMAN HIGH SCHOOL	26045 M-32, HILLMAN MI 49746 US, H	6	3:45:35 PM	3:55:15 PM	\$ 60.13	\$ 55.10	\$ 57.49	\$ 64.42
73447	0	Week2	103	T	14	105	T	VAN PAMELS HOMETOWN DINER	14962 STATE ST, HILLMAN MI 49746	6	3:56:58 PM	4:08:49 PM	\$ 73.56	\$ 100.04	\$ 94.55	\$ 104.32
73534	0	Week2	103	T	15	102	W	HILLTOP PARTY MART	14990 STATE STREET, HILLMAN MI 49746	4	4:08:51 PM	4:18:31 PM	\$ 38.52	\$ 35.23	\$ 36.25	\$ 37.95
99152	0	Week2	103	T	16	102	W	HILLMAN IMAGING DEPT.	15774 STATE STREET, HILLMAN MI 49746	7	4:21:22 PM	4:37:21 PM	\$ 96.14	\$ 96.14	\$ 98.16	\$ 99.06
73404	5	Week2	103	T	17	102	W	Thunder Bay Health-Hillman	15774 STATE STREET PO BOX 427, Hillman MI 49746	7	4:37:21 PM	4:37:43 PM	\$ 94.63	\$ 93.66	\$ 97.07	\$ 92.66
70814	0	Week2	103	T	18	102	W	Morrison IGA	531 N. State St., Hillman MI 49746 US, H	6	4:39:05 PM	4:48:45 PM	\$ 46.65	\$ 45.12	\$ 47.65	\$ 42.46
73028	0	Week2	103	T	19	102	W	HILLMAN ELEMENTARY SCHOOL	245 THIRD ST., HILLMAN MI 49746 US, H	6	4:49:23 PM	4:59:03 PM	\$ 95.93	\$ 87.17	\$ 81.96	\$ 105.73
71240	0	Week2	103	T	20	102	W	Hillman Senior Center	431 Pineview Court P.O. Box 788, Hillman MI 49746	1	5:00:26 PM	5:04:02 PM	\$ 37.55	\$ 38.85	\$ 40.31	\$ 40.80
73030	0	Week2	103	T	21	102	W	M-DOT HILLMAN	410 N. STATE ST., HILLMAN MI 49746	5	5:04:44 PM	5:04:55 PM	\$ 54.92	\$ 54.92	\$ 56.70	\$ 57.41
71242	0	Week2	103	T	22	102	W	Calvary Episcopal Church	330 State St., Hillman MI 49746 US, H	3	5:05:06 PM	5:14:46 PM	\$ 35.74	\$ 35.74	\$ 36.93	\$ 37.52
73386	0	Week2	103	T	23	102	W	A-1 PARTY MART	230 N. STATE STREET, HILLMAN MI 49746	4	5:15:12 PM	5:24:52 PM	\$ 60.68	\$ 60.68	\$ 62.51	\$ 63.43
73382	0	Week2	103	T	24	102	W	HILLMAN POST OFFICE	111 N. STATE, HILLMAN MI 49746 US	2	5:25:26 PM	5:35:06 PM	\$ 32.61	\$ 32.61	\$ 33.59	\$ 34.08
70807	0	Week2	103	T	25	102	W	Hillman Community Center	24220 Veterans Memorial Hwy PO Box 100, Hillman MI 49746	4	5:36:13 PM	5:45:53 PM	\$ 46.34	\$ 52.45	\$ 49.17	\$ 50.12
71241	0	Week2	103	T	26	103	M	Bernard Building - Hillman	27300 M-32 P.O. Box 398, Hillman MI 49746	7	5:47:01 PM	5:51:29 PM	\$ 45.14	\$ 47.50	\$ 48.39	\$ 51.02
99031	138	Week2	103	T	27	102	W	BLARNEY CASTLE	27400 M-32, Hillman MI 49746 US, H	7	5:51:33 PM	6:14:15 PM	\$ 125.42	\$ 126.62	\$ 127.86	\$ 121.68
73335	3	Week2	103	T	28	105	T	COMMUNITY FINANCIAL-HILLMAN	27477 MICHIGAN AVE, HILLMAN MI 49746	1	6:14:16 PM	6:21:34 PM	\$ 42.14	\$ 47.85	\$ 64.69	\$ 65.40
99126	0	Week2	103	T	29	105	T	HILLMAN ACE HARDWARE	27500 M 32, HILLMAN MI 49746 US, H	6	6:21:37 PM	6:26:50 PM	\$ 20.69	\$ 20.69	\$ 21.24	\$ 21.52
73507	0	Week2	103	T	30	103	T	FITZPATRICK HARDWARE	2733 US 23 SOUTH, ALPENA MI 49707	7	6:52:21 PM	7:01:23 PM	\$ 69.91	\$ 68.70	\$ 71.55	\$ 72.93
70477	0	Week2	103	T	31	103	T	Brett's Auto	1249 W. Chisholm St., Alpena MI 49707	7	7:09:31 PM	7:20:10 PM	\$ 37.56	\$ 37.56	\$ 39.14	\$ 41.45
70608	0	Week2	103	T	32	103	T	Besser Company	801 Johnson St., Alpena MI 49707 US, H	7	7:22:55 PM	7:32:12 PM	\$ 393.24	\$ 401.57	\$ 412.64	\$ 402.63
70608	1	Week2	103	T	33	103	T	BESSER 23 NORTH	801 JOHNSON ST, ALPENA MI 49707	7	7:32:12 PM	7:34:44 PM	\$ 43.49	\$ 44.04	\$ 45.34	\$ 40.99
73341	0	Week2	103	T	34	103	T	NEMROC	800 BOLTON, ALPENA MI 49707 US, H	7	7:37:52 PM	7:49:07 PM	\$ 39.13	\$ 39.42	\$ 41.25	\$ 41.86
		Week2	103	T				Alpena Depot	120 E Herman St., Alpena 49707 US		7:51:09 PM	7:51:09 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
35													\$2,520.49	\$2,493.25	\$2,603.37	\$2,642.35