

Acct #	Cust #	Week #	New Rt	New Deli very Day	New Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
70641	0	Week3	101	W	1	101	W	State St. Lube	105 Mason St., Alpena MI 49707 US,	7	8:00:00 AM	8:09:03 AM	\$ 70.66	\$ 87.97	\$ 72.10	\$ 71.84
70489	1	Week3	101	W	2	101	W	Decorative Panels Internationa	416 Ford Ave., Alpena MI 49707 US,	7	8:13:54 AM	8:14:06 AM	\$ 381.84	\$ 362.61	\$ 405.00	\$ 389.49
70489	3	Week3	101	W	3	101	W	Decorative Panels Internationa	416 Ford Ave., Alpena MI 49707 US,	7	8:14:06 AM	8:45:39 AM	\$ 237.75	\$ 218.66	\$ 169.89	\$ 176.08
70489	0	Week3	101	W	4	101	W	Decorative Panels Internationa	416 Ford Ave., Alpena MI 49707 US,	7	8:45:38 AM	9:42:46 AM	\$ 415.71	\$ 402.90	\$ 414.60	\$ 414.52
99046	10	Week3	101	W	5	101	R	HARRISVILLE SHELL OIL	217 S STATE, HARRISVILLE MI 48740	6	10:24:46 AM	10:32:41 AM	\$ 41.96	\$ 52.18	\$ 68.51	\$ 49.06
71411	0	Week3	101	W	6	105	R	Jamieson Nursing Home	790 U.S. 23 South P.O. Box 369, Harr	7	10:34:46 AM	10:54:47 AM	\$ 295.58	\$ 276.90	\$ 313.17	\$ 336.44
73538	0	Week3	101	W	7	105	R	THE RED FORK	3228 US-23, GREENBUSH MI 48738 L	7	11:00:38 AM	11:07:38 AM	\$ 36.87	\$ 38.39	\$ 40.71	\$ 44.79
73533	0	Week3	101	W	8	101	R	AUSABLE COLLISION	5660 F-41, OSCODA MI 48750 US, OS	5	11:19:30 AM	11:26:08 AM	\$ 37.44	\$ 37.44	\$ 38.65	\$ 40.44
71222	0	Week3	101	W	9	101	R	P & L Development	4025 Arrow St., Oscoda MI 48750 US	7	11:27:19 AM	12:01:21 PM	\$ 429.89	\$ 414.88	\$ 438.97	\$ 417.39
73063	6	Week3	101	W	10	105	R	ALCONA HEALTH CENTER-OSCODA	5671 N SKEEL RD, OSCODA MI 48750	7	12:02:01 PM	12:07:41 PM	\$ 9.21	\$ 9.38	\$ 9.68	\$ 11.56
73063	4	Week3	101	W	11	105	R	ALCONA HEALTH CENTER - OSCODA	5671 N SKEEL RD, OSCODA MI 48750	7	12:07:40 PM	12:16:44 PM	\$ 124.01	\$ 133.97	\$ 130.00	\$ 130.09
70805	0	Week3	101	W	12	101	R	Irish Pub	4709 F-41, Oscoda MI 48750 US, Osc	7	12:19:04 PM	12:26:09 PM	\$ 43.36	\$ 43.47	\$ 49.19	\$ 47.95
99161	113	Week3	101	W	13	105	R	FAMILY FARE #1519 FIRST AID	5463 N. HURON RD., OSCODA MI 487	7	12:27:13 PM	12:36:53 PM	\$ 80.59	\$ 67.61	\$ -	\$ 210.60
99061	113	Week3	101	W	14	105	R	FAMILY FARE #1519	5463 N. HURON RD. 5463 N. HURON	7	12:36:53 PM	1:13:47 PM	\$ 148.34	\$ 142.25	\$ 144.75	\$ 156.23
71238	0	Week3	101	W	15	101	R	Trinity Lutheran Church	5625 N. US 23, Oscoda MI 48750 US,	3	1:14:13 PM	1:23:53 PM	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00
73184	0	Week3	101	W	16	105	R	MANCINOS-OSCODA	5565 US 23 N, OSCODA MI 48750 US	7	1:25:40 PM	1:44:46 PM	\$ 71.33	\$ 163.21	\$ 172.53	\$ 130.02
71237	0	Week3	101	W	17	101	R	Eagles	6685 US-23 North, Oscoda MI 48750	7	1:58:40 PM	2:03:49 PM	\$ 58.86	\$ 55.39	\$ 62.66	\$ 60.28
73327	0	Week3	101	W	18	105	F	MOUNTAIN FOOD SERVICE	5495 US 23 N, BLACK RIVER MI 4872:	5	2:32:25 PM	2:59:13 PM	\$ 109.26	\$ 127.78	\$ 173.73	\$ 193.55
		Week3	101	W				Alpena Depot	120 E Herman St., Alpena 49707 US		3:28:20 PM	3:28:20 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
19													\$2,627.65	\$2,669.98	\$2,739.12	\$2,915.32