

Acct #	Cust #	Week #	New Rt	New Deli very Day	Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
73469	1	Week3	105	R	1	105	F	IOSCO TRANSIT CORP	1036 N. AULERICH, E TAWAS MI 48730	7	8:13:57 AM	8:14:09 AM	\$ 18.63	\$ 18.91	\$ 19.51	\$ 19.88
73469	0	Week3	105	R	2	105	F	IOSCO TRANSIT CORP	1036 N. AULERICH, E TAWAS MI 48730	7	8:14:08 AM	8:24:20 AM	\$ 34.20	\$ 31.98	\$ 30.45	\$ 33.18
73299	0	Week3	105	R	3	105	F	SUNRISE SIDE VETERINARY	1941 US 23, EAST TAWAS MI 48730	5	9:00:24 AM	9:05:31 AM	\$ 36.16	\$ 36.16	\$ 37.58	\$ 38.29
73133	0	Week3	105	R	4	101	R	DEAN ARBOUR CHEVROLET	1859 N US 23 PO BOX 191, EAST TAWAS MI 48730	7	9:05:49 AM	9:28:14 AM	\$ 102.34	\$ 96.88	\$ 97.91	\$ 114.59
70966	0	Week3	105	R	5	105	F	Clearview Car Wash & Lube	1748 N. US-23, East Tawas MI 48730	7	9:28:38 AM	9:37:05 AM	\$ 65.14	\$ 57.20	\$ 69.08	\$ 84.15
73510	0	Week3	105	R	6	101	R	ROUTE 23 BBQ	1626 E. US 23, EAST TAWAS MI 48730	5	9:37:21 AM	9:56:05 AM	\$ 69.74	\$ 99.38	\$ 114.01	\$ 105.76
70971	0	Week3	105	R	7	101	R	Jay's RV Center	1552 US-23 N, East Tawas MI 48730	7	9:56:14 AM	10:14:15 AM	\$ 28.39	\$ 46.64	\$ 61.60	\$ 59.12
70982	0	Week3	105	R	8	105	F	Northwoods Steakhouse	1222 N. US 23, East Tawas MI 48730	7	10:15:24 AM	10:15:40 AM	\$ 33.30	\$ 66.68	\$ 71.00	\$ 72.69
70981	0	Week3	105	R	9	105	F	Big Boy - East Tawas	1222 N. US 23, East Tawas MI 48730	7	10:15:40 AM	10:28:48 AM	\$ 58.02	\$ 76.32	\$ 69.20	\$ 86.87
73401	0	Week3	105	R	10	105	F	CHINA BUFFET OF EAST TAWAS	734 E. BAY ST, EAST TAWAS MI 48730	7	10:29:34 AM	10:39:55 AM	\$ 90.30	\$ 106.45	\$ 101.86	\$ 100.17
73157	0	Week3	105	R	11	101	R	G'S PIZZA	115 BAY, EAST TAWAS MI 48730	7	10:40:53 AM	10:51:36 AM	\$ 78.76	\$ 112.50	\$ 121.98	\$ 79.12
70969	0	Week3	105	R	12	105	F	Klenow's Market	201 Newman St., East Tawas MI 48730	7	10:52:55 AM	11:03:45 AM	\$ 62.04	\$ 64.40	\$ 63.58	\$ 69.04
73468	1	Week3	105	R	13	105	F	THE LAZY TOASTER	221 NEWMAN STREET, EAST TAWAS MI 48730	7	11:04:10 AM	11:09:20 AM	\$ -	\$ -	\$ 38.68	\$ 42.22
73431	0	Week3	105	R	14	105	F	HURON COMMUNITY BANK-E. TAWAS	301 NEWMAN ST, EAST TAWAS MI 48730	3	11:09:41 AM	11:19:21 AM	\$ 95.28	\$ 95.28	\$ 97.82	\$ 99.09
70744	0	Week3	105	R	15	105	F	Tawas Bay Insurance Agency	108 W. State St. PO BOX 432, East Tawas MI 48730	7	11:19:33 AM	11:24:00 AM	\$ 73.40	\$ 75.98	\$ 77.84	\$ 81.54
73431	3	Week3	105	R	16	105	F	HURON COMMUNITY BANK-E. TAWAS	323 NEWMAN STREET, EAST TAWAS MI 48730	3	11:24:42 AM	11:34:22 AM	\$ 81.10	\$ 81.10	\$ 83.28	\$ 84.37
73500	0	Week3	105	R	17	105	F	DEAN ARBOUR	55 W. M-55, TAWAS CITY MI 48763	7	11:38:20 AM	11:47:24 AM	\$ 79.66	\$ 83.75	\$ 80.14	\$ 78.91
71015	0	Week3	105	R	18	105	F	Sand Lake Bar	3949 Saginaw St, National City, MI 48126	5	12:00:50 PM	12:13:18 PM	\$ 82.52	\$ 110.68	\$ 103.42	\$ 86.99
99063	5	Week3	105	R	19	105	F	DTE ENERGY	1101 M-55 3820 South Lachance Rd.	3	12:24:03 PM	12:33:43 PM	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00
70991	0	Week3	105	R	20	105	F	FREEL'S MARKET	1139 W Lake Street, Tawas City MI 48763	7	12:38:04 PM	12:45:14 PM	\$ 70.48	\$ 74.79	\$ 74.76	\$ 76.23
73169	00000	Week3	105	R	21	101	R	SOUTHSIDE SERVICE	1210 S US 23, TAWAS CITY MI 48763	0	12:45:44 PM	12:55:24 PM	\$ -	\$ -	\$ 94.84	\$ -
73471	105	Week3	105	R	22	105	F	BOATHOUSE BEER CO & BOZERY	450 W. LAKE ST., TAWAS CITY MI 48763	7	12:58:16 PM	1:05:59 PM	\$ -	\$ 51.88	\$ 64.00	\$ 49.03
70997	1	Week3	105	R	23	105	F	NEIMAN'S FAMILY MKT-MEAT DEPT.	220 LAKE ST, TAWAS CITY MI 48763	7	1:06:45 PM	1:07:08 PM	\$ 48.57	\$ 52.39	\$ 57.35	\$ 51.62
73089	0	Week3	105	R	24	105	F	NEIMAN'S FAMILY MRKT - BAKERY	220 LAKE ST., TAWAS CITY MI 48763	7	1:07:08 PM	1:07:46 PM	\$ 30.59	\$ 31.19	\$ 32.54	\$ 33.38
73090	0	Week3	105	R	25	105	F	NEIMAN'S FAMLY MRKT - DELI	220 W Lake St, TAWAS CITY MI 48763	7	1:07:45 PM	1:08:06 PM	\$ 13.78	\$ 13.98	\$ 18.77	\$ 19.61
70997	0	Week3	105	R	26	105	F	NEIMAN'S FAMILY MARKET-GENERAL	220 W LAKE ST, TAWAS CITY MI 48763	7	1:08:07 PM	1:52:12 PM	\$ 195.76	\$ 198.88	\$ 223.85	\$ 208.87
73468	0	Week3	105	R	27	105	F	AUGIES ON THE BAY	175 W. LAKE ST PO BOX 147, TAWAS MI 48730	7	1:52:34 PM	2:05:36 PM	\$ 70.68	\$ 81.91	\$ 90.90	\$ 89.63
73505	0	Week3	105	R	28	105	F	TAWAS PIZZA COMPANY	115 E. LAKE ST., TAWAS CITY MI 48763	5	2:05:49 PM	2:14:16 PM	\$ 42.75	\$ 64.81	\$ 63.30	\$ 53.66
99058	4	Week3	105	R	29	101	R	Forward #17 (Tawas)	309 Lake St. 219 N. Front St., Tawas MI 48763	7	2:14:54 PM	2:37:18 PM	\$ 63.56	\$ 48.66	\$ 43.28	\$ 52.89
73431	2	Week3	105	R	30	105	F	HURON COMMUNITY BANK-TAWAS	401 E. LAKE, TAWAS CITY MI 48763	3	2:37:25 PM	2:47:05 PM	\$ 80.73	\$ 80.73	\$ 82.88	\$ 83.95
99103	3	Week3	105	R	31	105	F	ADMIRAL #5838	512 E LAKE ST, TAWAS CITY MI 48763	7	2:47:15 PM	2:50:35 PM	\$ 15.00	\$ 15.00	\$ 15.00	\$ 16.43
70986	0	Week3	105	R	32	105	F	Kentucky Fried Chicken-East Tawas	600 W. Bay P.O. Box 1385, East Tawas MI 48730	5	2:51:24 PM	3:03:37 PM	\$ 47.10	\$ 50.87	\$ 75.02	\$ 78.08
73234	0	Week3	105	R	33	101	R	TAWAS AREA PRESBYTERIAN CHURCH	2095 US 23, EAST TAWAS MI 48730	3	3:09:25 PM	3:19:05 PM	\$ 38.29	\$ 38.54	\$ 39.56	\$ 40.07
		Week3	105	R				Alpena Depot	120 E Herman St., Alpena 49707		4:35:44 PM	4:35:44 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
34													\$1,841.25	\$2,098.93	\$2,349.99	\$2,224.41