

Acct #	Cust #	Week #	New Rt	New Deli very Day	New Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
99053	8	Week1	103	R	1	103	W	Conveyor Systems	167 N. Industrial Hwy. P.O. Box 33, A	2	6:06:58 AM	7:49:55 AM	\$ 203.45	\$ 205.89	\$ 253.12	\$ 192.72
70548	0	Week1	103	R	2	103	W	Eagle Engineering & Supply	101 North Industrial Hwy, Alpena MI	6	7:59:57 AM	8:00:11 AM	\$ 51.77	\$ 49.98	\$ 54.09	\$ 55.04
70564	0	Week1	103	R	3	103	W	Chee Peng Restaurant	1237 US-23 North, Alpena MI 49707	5	8:00:48 AM	8:10:28 AM	\$ 24.97	\$ 24.97	\$ 25.63	\$ 26.31
73063	0	Week1	103	R	4	103	W	ALPENA SERVICES	1185 US - 23 NORTH, ALPENA MI 497	7	8:11:15 AM	8:11:25 AM	\$ 194.17	\$ 194.17	\$ 191.02	\$ 189.57
70528	0	Week1	103	R	5	103	W	Perch's IGA	1025 US-23 North Hwy., Alpena MI 4	7	8:12:09 AM	8:21:34 AM	\$ 181.73	\$ 158.82	\$ 149.88	\$ 169.41
99152	9	Week1	103	R	6	103	R	ARMC MEDICAL GROUP-CARDIO ASS	460 Long Rapids Plaza, Alpena MI 49	6	9:00:26 AM	9:01:31 AM	\$ 129.37	\$ 136.41	\$ 153.92	\$ 156.50
99046	7	Week1	103	R	7	103	R	LONG RAPIDS SHELL OIL	999 LONG RAPIDS RD, ALPENA MI 49	6	9:03:14 AM	9:11:42 AM	\$ 95.35	\$ 99.85	\$ 118.54	\$ 99.71
73082	0	Week1	103	R	8	103	R	MID MICH PHYS GRP GEN SURGERY	311 LONG RAPIDS PLAZA, ALPENA M	7	9:12:37 AM	9:17:21 AM	\$ 37.11	\$ 36.14	\$ 35.00	\$ 24.06
73450	0	Week1	103	R	9	103	R	ADVANCED DERMATOLOGY	105 ARBOR LANE, ALPENA MI 49707	7	9:18:36 AM	9:20:53 AM	\$ 94.13	\$ 94.75	\$ 98.25	\$ 100.20
73152	0	Week1	103	R	10	103	M	ALPENA COLLEGE - PAPER ACCT	666 JOHNSON STREET, ALPENA MI 4	0	9:23:38 AM	9:33:18 AM	\$ -	\$ -	\$ -	\$ -
73140	0	Week1	103	R	11	103	R	SPECIFICATIONS STONE PRODUCTS	1009 LONG LAKE AVE, ALPENA MI 49	7	9:39:01 AM	9:58:53 AM	\$ 60.78	\$ 61.27	\$ 63.21	\$ 64.28
70531	0	Week1	103	R	12	103	R	MCINERNEY CHRYSLER, DODGE JEEP	832 W. Chisholm, Alpena MI 49707 L	7	10:03:53 AM	10:20:26 AM	\$ 319.89	\$ 378.28	\$ 464.32	\$ 566.55
99046	6	Week1	103	R	13	103	R	CHISHOLM SHELL OIL	1017 CHISHOLM ST, ALPENA MI 4970	6	10:21:01 AM	10:48:28 AM	\$ 59.24	\$ 63.64	\$ 74.09	\$ 71.93
99031	63	Week1	103	R	14	103	W	BLARNEY CASTLE #224	1035 W. CHISHOLM ST, ALPENA MI 4	7	10:48:52 AM	10:49:04 AM	\$ 113.99	\$ 87.33	\$ 83.65	\$ 85.53
70665	0	Week1	103	R	15	103	R	Alpena Auto Electric	1643 M-32, Alpena MI 49707 US, Alp	7	10:55:00 AM	11:08:51 AM	\$ 37.89	\$ 37.89	\$ 40.48	\$ 42.37
70644	0	Week1	103	R	16	103	R	Alpena Diesel Service	1700 M-32 West, Alpena MI 49707 U	7	11:09:23 AM	11:14:48 AM	\$ 195.84	\$ 196.36	\$ 223.40	\$ 208.83
70959	0	Week1	103	R	17	103	R	Kipfmiller	2584 US 23 S., Alpena MI 49707 US, i	7	11:21:44 AM	11:31:24 AM	\$ -	\$ 130.55	\$ 138.91	\$ 138.64
70971	1	Week1	103	R	18	103	T	Sports Unlimited	3137 US-23 South, Alpena MI 49707	7	11:32:12 AM	11:44:56 AM	\$ 49.86	\$ 51.07	\$ 46.59	\$ 52.63
70526	0	Week1	103	R	19	103	R	C & S Carrier	3224 US-23 SOUTH, ALPENA MI 4970	7	11:45:48 AM	11:56:48 AM	\$ 97.64	\$ 102.94	\$ 121.19	\$ 113.27
70533	0	Week1	103	R	20	103	R	Ball Tire	620 S. Ripley Blvd., Alpena MI 49707	7	12:00:24 PM	12:07:02 PM	\$ 199.58	\$ 203.49	\$ 190.17	\$ 183.82
70687	0	Week1	103	R	21	103	R	DEAN ARBOUR FORD LINCOLN MERC	1001 US-23 North, Alpena MI 49707	7	12:08:53 PM	12:25:54 PM	\$ 194.76	\$ 190.87	\$ 210.74	\$ 208.06
70483	0	Week1	103	R	22	103	R	Alpena City Garage-uniforms	208 N. First St., Alpena MI 49707 US,	7	12:28:47 PM	12:28:53 PM	\$ 82.95	\$ 82.46	\$ 104.04	\$ 155.07
70483	3	Week1	103	R	23	103	R	ALPENA CITY HALL	208 N. FIRST STREET, ALPENA MI 497	7	12:28:53 PM	12:35:52 PM	\$ 25.00	\$ 25.00	\$ 25.96	\$ 26.50
70483	1	Week1	103	R	24	103	R	ALPENA CITY GARAGE-MATS	208 N. FIRST STREET, ALPENA MI 497	7	12:35:52 PM	12:47:30 PM	\$ 40.50	\$ 40.50	\$ 50.99	\$ 49.67
70483	2	Week1	103	R	25	103	R	ALPENA PUBLIC SAFETY	208 N. FIRST STREET, ALPENA MI 497	7	12:47:30 PM	1:07:45 PM	\$ 16.00	\$ 16.00	\$ 16.62	\$ 16.96
99046	5	Week1	103	R	26	103	R	DIAMOND SHELL OIL	235 WATER ST, ALPENA MI 49707 US	6	1:08:17 PM	1:36:11 PM	\$ 111.33	\$ 97.72	\$ 138.07	\$ 110.88
73530	0	Week1	103	R	27	103	T	RED BRICK TAP & BARREL	109 RIVER STREET, ALPENA MI 49707	7	1:37:38 PM	1:37:59 PM	\$ 71.82	\$ 127.42	\$ 176.05	\$ 166.19
73551	0	Week1	103	R	28	103	R	HOPSIDE BREWERY	129 W. CHISHOLM ST., ALPENA MI 4	7	2:00:18 PM	2:08:58 PM	\$ -	\$ -	\$ 43.59	\$ 36.63
73395	1	Week1	103	R	29	103	T	MANGOS	121 WEST CHISHOLM, ALPENA MI 49	7	2:09:04 PM	2:10:49 PM	\$ 75.25	\$ 76.44	\$ 78.34	\$ 78.34
		Week1	103	R				Alpena Depot	120 E Herman St., Alpena 49707 US		2:14:32 PM	2:14:32 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
30													\$2,764.37	\$2,970.21	\$3,369.86	\$3,389.68