

Acct #	Cust #	Week #	New Rt	New Deli very Day	New Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
73378	0	Week1	105	M	1	103	F	CORNER EXPRESS 2	2997 COOK ROAD, WEST BRANCH MI 48661	5	7:54:41 AM	8:05:29 AM	\$ 128.82	\$ 128.82	\$ 132.22	\$ 136.61
73149	0	Week1	105	M	2	105	M	APPLEBEES	2992 COOK RD, WEST BRANCH MI 48661	7	8:05:48 AM	8:16:14 AM	\$ 85.22	\$ 88.40	\$ 95.51	\$ 95.85
70932	0	Week1	105	M	3	103	F	Quality Inn	2980 Cook Rd P.O. Box 369, West Branch MI 48661	7	8:16:30 AM	8:16:36 AM	\$ 45.94	\$ 45.94	\$ 55.35	\$ 48.22
99058	42	Week1	105	M	4	103	F	LUMBER JACK	2980 COOK RD, WEST BRANCH MI 48661	7	8:16:36 AM	8:27:16 AM	\$ 169.17	\$ 225.15	\$ 225.21	\$ 236.22
99058	12	Week1	105	M	5	105	M	FORWARDS	2980 Cook Rd. 219 N. Front St., West Branch MI 48661	7	8:27:17 AM	8:39:00 AM	\$ 86.79	\$ 61.36	\$ 70.05	\$ 61.36
73304	0	Week1	105	M	6	103	F	TIM HORTON'S	2960 COOK RD, WEST BRANCH MI 48661	7	8:39:04 AM	8:47:03 AM	\$ 49.34	\$ 49.34	\$ 49.80	\$ 52.30
99080	1	Week1	105	M	7	105	M	MERCANTILE BANK	2087 S M-76, WEST BRANCH MI 48661	6	8:59:42 AM	9:05:16 AM	\$ 23.85	\$ 21.22	\$ 24.05	\$ 20.74
70926	0	Week1	105	M	8	105	M	Miller Construction	262 W. M-55, West Branch MI 48661	7	9:11:19 AM	9:20:21 AM	\$ 139.97	\$ 141.43	\$ 148.57	\$ 150.73
73432	0	Week1	105	M	9	105	M	M&B TRUCKING	166 W. M-55, WEST BRANCH MI 48661	7	9:20:34 AM	9:31:58 AM	\$ 44.54	\$ 53.29	\$ 50.59	\$ 41.63
71406	0	Week1	105	M	10	103	F	Moose Lodge #2051	1731 State Road, West Branch MI 48661	1	9:37:06 AM	9:48:23 AM	\$ 66.34	\$ 84.60	\$ 103.82	\$ 98.84
73438	0	Week1	105	M	11	103	F	BUCK'S COUNTRY COOKIN'	105 PLAZA DR, WEST BRANCH MI 48661	7	9:51:50 AM	10:04:04 AM	\$ 57.62	\$ 61.31	\$ 64.73	\$ 62.37
70949	0	Week1	105	M	12	103	F	Mary's Beauty Salon	302 E. Houghton, West Branch MI 48661	5	10:05:01 AM	10:14:52 AM	\$ 54.50	\$ 54.71	\$ 56.69	\$ 57.96
99058	5	Week1	105	M	13	105	M	Forward #26 (W/B 2)	600 Houghton Ave. 219 N. Front St., West Branch MI 48661	7	10:15:29 AM	10:24:43 AM	\$ 26.65	\$ 22.23	\$ 22.23	\$ 22.23
70930	0	Week1	105	M	14	105	M	G's Pizzeria	200 W. Houghton, West Branch MI 48661	7	10:24:43 AM	10:38:07 AM	\$ 156.14	\$ 196.39	\$ 202.97	\$ 187.56
70927	0	Week1	105	M	15	105	M	Logger's Depot	314 W. Houghton P.O. Box 837, West Branch MI 48661	7	10:38:22 AM	10:47:53 AM	\$ 71.84	\$ 89.46	\$ 109.91	\$ 108.17
99080	3	Week1	105	M	16	105	M	MERCANTILE BANK	502 W. HOUGHTON, WEST BRANCH MI 48661	6	10:48:12 AM	10:52:21 AM	\$ 17.40	\$ 18.48	\$ 21.00	\$ 18.05
70918	0	Week1	105	M	17	105	M	ULTIMATE CASTING & MACHINE LLC	3977 M-30, West Branch MI 48661	7	10:57:46 AM	11:21:30 AM	\$ 111.32	\$ 122.35	\$ 126.71	\$ 170.29
70919	0	Week1	105	M	18	103	M	Three Rivers Store	4010 N. Three Rivers Rd., Gladwin MI 49735	0	11:35:21 AM	11:35:21 AM	\$ -	\$ -	\$ -	\$ -
73486	0	Week1	105	M	19	105	M	KIMMIES PUB & GRUB	1869 GREENWOOD ROAD, PRESCOTT MI 49756	7	11:58:45 AM	12:05:48 PM	\$ 84.39	\$ 92.79	\$ 108.86	\$ 124.46
73503	0	Week1	105	M	20	105	M	DEE'S PIZZA PAD LLC	2100 GREENWOOD ROAD, PRESCOTT MI 49756	7	12:06:47 PM	12:13:43 PM	\$ 52.76	\$ 50.54	\$ 64.72	\$ 62.83
71354	0	Week1	105	M	21	105	M	MOOSE LODGE #440	2531 MILLS RD, PRESCOTT MI 48756	5	3:00:05 PM	3:02:01 PM	\$ 36.08	\$ 36.08	\$ 37.12	\$ 38.79
73555	0	Week1	105	M	22	105	M	SPORTSMAN RESTAURANT & LOUNG	200 S. BULLOCK, WHITTEMORE MI 49756	5	3:17:30 PM	3:22:18 PM	\$ -	\$ -	\$ 56.03	\$ 56.03
		Week1	105	M				Alpena Depot	120 E Herman St,, Alpena 49707 US		4:52:34 PM	4:52:34 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
23													\$1,508.65	\$1,643.88	\$1,826.12	\$1,851.24