

Acct #	Cust #	Week #	New Rt	New Deli very Day	Stop	Old Rt #	Old Deli very Day	Customer Name	DisplayAddressFull	Freque ncy	EstimatedArriv alTime	EstimatedDepartur eTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
73140	0	Week2	103	R	1	103	R	SPECIFICATIONS STONE PRODUCTS	1009 LONG LAKE AVE, ALPENA MI 49	7	8:00:00 AM	8:19:52 AM	\$ 60.78	\$ 61.27	\$ 63.21	\$ 64.28
70699	0	Week2	103	R	2	103	W	Alpena College	666 Johnson St. Attn: Accounts Payal	5	8:24:57 AM	8:25:04 AM	\$ 143.56	\$ 58.67	\$ 121.89	\$ 283.14
73152	0	Week2	103	R	3	103	M	ALPENA COLLEGE - PAPER ACCT	666 JOHNSON STREET, ALPENA MI 49	0	8:25:04 AM	8:34:44 AM	\$ -	\$ -	\$ -	\$ -
73063	0	Week2	103	R	4	103	W	ALPENA SERVICES	1185 US - 23 NORTH, ALPENA MI 497	7	8:37:29 AM	8:37:39 AM	\$ 194.17	\$ 194.17	\$ 191.02	\$ 189.57
70528	0	Week2	103	R	5	103	W	Perch's IGA	1025 US-23 North Hwy., Alpena MI 4	7	8:38:24 AM	8:47:49 AM	\$ 181.73	\$ 158.82	\$ 149.88	\$ 169.41
99046	7	Week2	103	R	6	103	R	LONG RAPIDS SHELL OIL	999 LONG RAPIDS RD, ALPENA MI 49	6	8:49:50 AM	8:58:18 AM	\$ 95.35	\$ 99.85	\$ 118.54	\$ 99.71
73082	0	Week2	103	R	7	103	R	MID MICH PHYS GRP GEN SURGERY	311 LONG RAPIDS PLAZA, ALPENA M	7	8:59:13 AM	9:03:57 AM	\$ 37.11	\$ 36.14	\$ 35.00	\$ 24.06
70519	0	Week2	103	R	8	103	R	Northern Foot & Ankle Center	321 long rapids plaza, Alpena MI 497	5	9:04:09 AM	9:17:42 AM	\$ 45.59	\$ 46.20	\$ 47.83	\$ 48.48
73450	0	Week2	103	R	9	103	R	ADVANCED DERMATOLOGY	105 ARBOR LANE, ALPENA MI 49707	7	9:19:15 AM	9:21:32 AM	\$ 94.13	\$ 94.75	\$ 98.25	\$ 100.20
99031	63	Week2	103	R	10	103	W	BLARNEY CASTLE #224	1035 W. CHISHOLM ST, ALPENA MI 4	7	9:24:35 AM	9:24:47 AM	\$ 113.99	\$ 87.33	\$ 83.65	\$ 85.53
99046	6	Week2	103	R	11	103	R	CHISHOLM SHELL OIL	1017 CHISHOLM ST, ALPENA MI 4970	6	9:25:18 AM	9:52:45 AM	\$ 59.24	\$ 63.64	\$ 74.09	\$ 71.93
70531	0	Week2	103	R	12	103	R	MCINERNEY CHRYSLER, DODGE JEEP	832 W. Chisholm, Alpena MI 49707 L	7	9:53:11 AM	10:09:44 AM	\$ 319.89	\$ 378.28	\$ 464.32	\$ 566.55
70597	0	Week2	103	R	13	103	R	John Boy's	817 W. Chisholm, Alpena MI 49707 L	5	10:09:57 AM	10:13:47 AM	\$ 71.69	\$ 78.26	\$ 67.46	\$ 76.43
73492	0	Week2	103	R	14	103	R	DAIRY QUEEN	600 W. CHISOLM, ALPENA MI 49707	5	10:14:18 AM	10:23:58 AM	\$ 34.04	\$ 34.59	\$ 35.19	\$ -
70665	0	Week2	103	R	15	103	R	Alpena Auto Electric	1643 M-32, Alpena MI 49707 US, Alp	7	10:30:12 AM	10:44:03 AM	\$ 37.89	\$ 37.89	\$ 40.48	\$ 42.37
70644	0	Week2	103	R	16	103	R	Alpena Diesel Service	1700 M-32 West, Alpena MI 49707 U	7	10:44:35 AM	10:50:00 AM	\$ 195.84	\$ 196.36	\$ 223.40	\$ 208.83
70959	0	Week2	103	R	17	103	R	Kipfmiller	2584 US 23 S., Alpena MI 49707 US, i	7	10:56:53 AM	11:06:33 AM	\$ -	\$ 130.55	\$ 138.91	\$ 138.64
70971	1	Week2	103	R	18	103	T	Sports Unlimited	3137 US-23 South, Alpena MI 49707	7	11:07:21 AM	11:20:05 AM	\$ 49.86	\$ 51.07	\$ 46.59	\$ 52.63
70526	0	Week2	103	R	19	103	R	C & S Carrier	3224 US-23 SOUTH, ALPENA MI 4970	7	11:20:56 AM	11:31:56 AM	\$ 97.64	\$ 102.94	\$ 121.19	\$ 113.27
70533	0	Week2	103	R	20	103	R	Ball Tire	620 S. Ripley Blvd., Alpena MI 49707	7	11:35:33 AM	11:42:11 AM	\$ 199.58	\$ 203.49	\$ 190.17	\$ 183.82
70687	0	Week2	103	R	21	103	R	DEAN ARBOUR FORD LINCOLN MERC	1001 US-23 North, Alpena MI 49707	7	11:44:01 AM	12:01:02 PM	\$ 194.76	\$ 190.87	\$ 210.74	\$ 208.06
70663	0	Week2	103	R	22	103	W	Rapid Results	234 S. Second Ave., Alpena MI 49707	3	12:03:50 PM	12:13:30 PM	\$ 66.52	\$ 145.50	\$ 69.76	\$ 105.38
70584	0	Week2	103	R	23	103	W	Bannan Funeral Home	222 S. Second Ave., Alpena MI 49707	6	12:13:36 PM	12:32:05 PM	\$ 39.38	\$ 45.99	\$ 40.43	\$ 40.95
99120	0	Week2	103	R	24	103	W	MBANK	100 S. SECOND AVE., ALPENA MI 497	6	12:32:28 PM	12:32:36 PM	\$ 93.57	\$ 97.53	\$ 78.24	\$ 60.46
73530	0	Week2	103	R	25	103	T	RED BRICK TAP & BARREL	109 RIVER STREET, ALPENA MI 49707	7	12:33:31 PM	12:33:52 PM	\$ 71.82	\$ 127.42	\$ 176.05	\$ 166.19
99046	5	Week2	103	R	26	103	R	DIAMOND SHELL OIL	235 WATER ST, ALPENA MI 49707 US	6	12:34:50 PM	1:02:44 PM	\$ 111.33	\$ 97.72	\$ 138.07	\$ 110.88
70483	0	Week2	103	R	27	103	R	Alpena City Garage-uniforms	208 N. First St., Alpena MI 49707 US,	7	1:03:36 PM	1:03:42 PM	\$ 82.95	\$ 82.46	\$ 104.04	\$ 155.07
70483	3	Week2	103	R	28	103	R	ALPENA CITY HALL	208 N. FIRST STREET, ALPENA MI 497	7	1:03:42 PM	1:10:41 PM	\$ 25.00	\$ 25.00	\$ 25.96	\$ 26.50
70483	1	Week2	103	R	29	103	R	ALPENA CITY GARAGE-MATS	208 N. FIRST STREET, ALPENA MI 497	7	1:10:41 PM	1:22:19 PM	\$ 40.50	\$ 40.50	\$ 50.99	\$ 49.67
70483	2	Week2	103	R	30	103	R	ALPENA PUBLIC SAFETY	208 N. FIRST STREET, ALPENA MI 497	7	1:22:19 PM	1:42:34 PM	\$ 16.00	\$ 16.00	\$ 16.62	\$ 16.96
73551	0	Week2	103	R	31	103	R	HOPSIDE BREWERY	129 W. CHISHOLM ST., ALPENA MI 49	7	1:59:49 PM	2:08:29 PM	\$ -	\$ -	\$ 43.59	\$ 36.63
73395	1	Week2	103	R	32	103	T	MANGOS	121 WEST CHISHOLM, ALPENA MI 49	7	2:08:35 PM	2:10:20 PM	\$ 75.25	\$ 76.44	\$ 78.34	\$ 78.34
		Week2	103	R				Alpena Depot	120 E Herman St., Alpena 49707 US		2:14:04 PM	2:14:04 PM				
# of Stops													Q1 Revenue	Q2 Revenue	Q3 Revenue	Q4 Revenue
33													\$2,849.16	\$3,059.69	\$3,343.90	\$3,573.94