| Acct # | Cust<br># | Week#          | New<br>Rt | New<br>Deliv<br>ery<br>Dav | New<br>Stop | Old<br>Rt # | Old<br>Deliv<br>ery<br>Dav | Customer Name                  | DisplayAddressFull  | Freque<br>ncy | S  | 8 Wee<br>Summe<br>Sevenu | er<br>ie l | 8 Week<br>Winter<br>Revenue | Outside<br>Hours<br>Access | Available<br>Delivery<br>Days |
|--------|-----------|----------------|-----------|----------------------------|-------------|-------------|----------------------------|--------------------------------|---|---------------|----|--------------------------|------------|-----------------------------|----------------------------|-------------------------------|
| 73341  | 0         | Week1          | 105       | F                          | 1           | 103         | Т                          | NEMROC                         | 800 BOLTON, ALPENA MI 49707 US  | 7             | \$ | 39.                      | 88 \$      | 47.09                       | NO                         | MTWHF                         |
| 73470  | 0         | Week1          | 105       | F                          | 2           | 103         | Т                          | BIGGBY COFFEE                  | 224 E. CHISHOLM STREET, ALPENA MI 49707 US                                      | 7             | \$ | 72.                      | 32 \$      | 85.10                       | NO                         | F                             |
| 70590  | 0         | Week4          | 105       | F                          | 2           | 103         | Т                          | Superior Fabricating           | 320 N. 11th St P.O. Box 501, Alpena MI 49707 US                                 | 2             | \$ | 8.                       | 75 \$      | 13.53                       | NO                         | F                             |
| 73452  | 0         | Week1          | 105       | F                          | 3           | 103         | Т                          | SHERWIN WILLIAMS               | 119 E. CHISHOLM ST, ALPENA MI 49707 US  | 5             | \$ | 18.                      | 15 \$      | 19.05                       | NO                         | F                             |
| 73063  | 7         | Week1          | 105       | F                          | 4           | 103         | Т                          | ALCONA HEALTH-LINCOLN SCHOOL   | 309 WEST LAKE ST, ALPENA MI 49707 US  | 7             | \$ | 62.                      | 22 \$      | 72.82                       | NO                         | MTWR                          |
| 70608  | 1         | Week1          | 105       | F                          | 5           | 103         | T                          | BESSER 23 NORTH                | 801 JOHNSON ST, ALPENA MI 49707 US  | 7             | \$ | 33.                      | 22 \$      | 46.11                       | NO                         | T                             |
| 99053  | 15        | Week2          | 105       | F                          | 5           | 103         | Т                          | REN-TECH                       | 181 N. INDUSTRIAL HWY, ALPENA MI 49707 US                                       | 6             | \$ | 25.                      | 90 \$      | 34.12                       | NO                         | F                             |
| 70556  | 0         | Week3          | 105       | F                          | 5           | 103         | Т                          | Dr. Harkins & Dr. Karsten      | 224 E. Chisholm Suite A, Alpena MI 49707 US                                     | 1             | \$ | 13.                      | 13 \$      | 13.66                       | NO                         | MTWR                          |
| 70493  | 0         | Week4          | 105       | F                          | 5           | 103         | Т                          | ALPENA CAR CARE                | 901 Washington, Alpena MI 49707 US  | 4             | \$ | 4.                       | 52 \$      | 9.50                        | NO                         | F                             |
| 70608  | 0         | Week1          | 105       | F                          | 6           | 103         | Т                          | Besser Company                 | 801 Johnson St., Alpena MI 49707 US   | 7             | \$ | 412.                     | 31 \$      | 452.62                      | NO                         | Т                             |
| 73393  | 0         | Week4          | 105       | F                          | 6           | 103         | Т                          | SCHULZE, OSWALD, MILLER & EDWA | 120 N. RIPLEY, ALPENA MI 49707 US   | 1             | \$ | 13.                      | 35 \$      | 13.88                       | NO                         | F                             |
| 99052  | 1         | Week1          | 105       | F                          | 7           | 103         | Т                          | APS BESSER ELEMENTARY SCHOOL   | 375 WILSON ST, Alpena MI 49707 US   | 7             | \$ | 31.                      | 98 \$      | 52.74                       | NO                         | F                             |
| 99053  | 2         | Week2          | 105       | F                          | 7           | 103         | Т                          | VP 4150, LLC                   | 4150 US 23 N, ALPENA MI 49707 US  | 5             | \$ | 22.                      | 43 \$      | 23.39                       | NO                         | F                             |
| 70514  | 0         | Week3          | 105       | F                          | 7           | 103         | Т                          | DR. ROBERT CURRIER MDO         | 127 PARK PLACE NORTHERN EYE, ALPENA MI 49707 US                                 | 4             | \$ | 9.                       | 37 \$      | 9.74                        | NO                         | MTWR                          |
| 99053  | 5         | Week1          | 105       | F                          | 8           | 103         | Т                          | NORTHWOOD SOLUTIONS INC        | 4040 US - 23 North, Alpena MI 49707 US  | 7             | \$ | 51.                      | 04 \$      | 59.88                       | NO                         | F                             |
| 70497  | 0         | Week2          | 105       | F                          | 8           | 103         | Т                          | Sally's Care Home - St.Onge    | 740 St. Onge 1400 US 23 S., Alpena MI 49707 US                                  | 6             | \$ | 18.                      | 41 \$      | 23.93                       | NO                         | F                             |
| 99152  | 7         | Week1          | 105       | F                          | 9           | 103         | Т                          | LONG RAPIDS FAMILY CARE        | 393 LONG RAPIDS RD, ALPENA MI 49707 US  | 5             | \$ | 22.                      | 50 \$      | 22.50                       | NO                         | F                             |
| 70487  | 0         | Week1          | 105       | F                          | 10          | 103         | Т                          | HARBOR NORTH DENTAL ASSOCIATES | 320 Long Rapids Plaza, Alpena MI 49707 US                                       | 2             | \$ | 15.                      | 74 \$      | 24.56                       | NO                         | F                             |
| 70517  | 0         | Week3          | 105       | F                          | 10          | 103         | Т                          | Alpena Youth Center            | 511 Long Rapids Plaza, Alpena MI 49707 US                                       | 3             | \$ | 11.                      | 23         | 11.79                       | NO                         | F                             |
| 99152  | 10        | Week1          | 105       | F                          | 11          | 103         | Т                          | Alpena Orthopaedic Assoc.      | 401 Long Rapids Plaza, Alpena MI 49707 US                                       | 5             | \$ | 18.                      |            |                             | NO                         | F                             |
| 73461  | 0         | Week2          | 105       | F                          | 11          | 103         | Т                          | ALPENA COMMUNITY CREDIT UNION  | 710 WEST MILLER, ALPENA MI 49707 US   | 2             | \$ |                          | 5          |                             | NO                         | F                             |
| 70477  | 0         | Week1          | 105       | F                          | 12          | 103         | T                          | Brett's Auto                   | 1249 W. Chisholm St., Alpena MI 49707 US  | 7             | \$ | 37.                      |            |                             | NO                         | F                             |
| 73348  | 0         | Week1          | 105       | F                          | 13          | 103         | Т                          | QSR OUTDOOR PRODUCTS           | 600 W CAMPBELL, ALPENA MI 49707 US  | 6             | \$ | 40.                      |            | 55.03                       | NO                         | F                             |
| 73529  | 0         | Week2          | 105       | F                          | 13          | 103         | Т                          | TOTALLY KIDS DAYCARE           | 2884 M-32 WEST, ALPENA MI 49707 US  | 5             | \$ | 22.                      |            |                             | NO                         | F                             |
| 70957  | 0         | Week4          | 105       | F                          | 13          | 103         | Т                          | ALPENA EVENTS COMPLEX          | 701 Woodward Ave., Alpena MI 49707 US   | 1             | \$ |                          | 82 \$      |                             | NO                         | F                             |
| 70636  | 0         | Week1          | 105       | F                          | 14          | 103         | T                          | BENJEY WELDING SHOP            | 2238 WERTH RD, ALPENA MI 49707 US   | 4             | \$ |                          | 75         |                             | NO                         | F                             |
| 70624  | 0         | Week2          | 105       | F                          | 14          | 103         | Т                          | Benjey Machine Shop            | 2293 Werth Rd., Alpena MI 49707 US  | 1             | \$ |                          | 75         |                             | NO                         | F                             |
| 71389  | 0         | Week4          | 105       | F                          | 14          | 103         | T                          | NORTHERN LIGHTS ARENA          | 751 WOODWARD, ALPENA MI 49707 US  | 1             | \$ | 41.                      |            |                             | NO                         | F                             |
| 99052  | 3         | Week1          | 105       | F                          | 15          | 103         | Т                          | APS OXBOW SCHOOL               | 2373 Gordon Rd., Alpena MI 49707 US   | 6             | \$ |                          | 14         |                             | NO                         | F                             |
| 73430  | 0         | Week3          | 105       | F                          | 15          | 103         | Ť                          | NORTHERN HEARING SERVICES      | 111 SOUTH 13TH, ALPENA MI 49707 US  | 4             | \$ | 10.                      |            |                             | NO                         | F                             |
| 99052  | 8         | Week1          | 105       | F                          | 16          | 103         | T                          | APS LINCOLN ELEMENTARY SCHOOL  | 2373 Gordon Rd., Alpena MI 49707 US   | 5             | \$ | 28.                      |            | 33.48                       |                            | MTWR                          |
| 71433  | 0         | Week1          | 105       | F                          | 17          | 103         | Ť                          | NICK'S SOUTHSIDE DINER         | 3023 US 23 South, Alpena MI 49707 US  | 7             | \$ | 44.                      |            |                             | NO                         | F                             |
| 70632  | 0         | Week3          | 105       | F                          | 17          | 103         | T                          | Century 21 Realty              | 605 Ripley Blvd, Alpena MI 49707 US   | 4             | \$ |                          | 75         |                             | NO                         | F                             |
| 70971  | 1         | Week1          | 105       | F                          | 18          | 103         | Ť                          | Sports Unlimited               | 3137 US-23 South, Alpena MI 49707 US  | 7             | \$ | 50.                      |            |                             |                            | F                             |
| 99120  | 5         | Week3          | 105       | F                          | 18          | 103         | T                          | M BANK-RIPLEY                  | 468 RIPLEY, ALPENA MI 49707 US  | 3             | \$ | 23.                      |            |                             |                            | F                             |
| 70645  | 0         | Week4          | 105       | F                          | 18          | 103         | Ť                          | NORTHEAST MI CONSORTIUM        | 315 W CHISHOLM MICHIGAN WORKS, Alpena MI 49707 US                               | 3             | \$ |                          | 19 5       |                             | NO                         | F                             |
| 73507  | 0         | Week1          |           | F                          | 19          | 103         | T                          | FITZPATRICK HARDWARE           | 2733 US 23 SOUTH, ALPENA MI 49707 US  | 7             | \$ |                          |            | 82.05                       | NO                         | F                             |
| 73489  | 0         | Week3          | 105       | F                          | 19          | 103         | Ť                          | ALPENA HOUSING COMMISSION      | 2340 SOUTH 4TH AVE, ALPENA MI 49707 US  | 2             | \$ |                          | 64         |                             |                            | F                             |
| 73131  | 0         | Week1          | 105       | F                          | 20          | 103         | T                          | BENJEY ENGINEERING             | 2725 PEARL ROAD, ALPENA MI 49707 US   | 3             | \$ |                          |            | 24.03                       |                            | F                             |
| 70610  | 0         | Week1          | 105       | F                          | 20          | 103         | T                          | Banner Realty Co.              | 259 S. Ripley Blvd, Alpena MI 49707 US  | 1             | \$ |                          |            | 12.98                       |                            | F                             |
| 70610  | 0         | Week1          |           | F                          | 21          | 103         | T                          | Eye Talk Family Optical        | 2483 US-23 South, Alpena MI 49707 US  |               | \$ |                          |            | 10.45                       |                            | MTWR                          |
| 73159  | 0         |                |           | F                          | 21          | 103         |                            | MUDDY PAWS                     | 217 W CHISHOLM, ALPENA MI 49707 US  | 5             | \$ |                          |            | 17.50                       |                            | F                             |
| 73395  | 2         | Week2<br>Week1 | 105       | F                          | 22          | 103         | T                          | MANGO (US-23)                  | 2205 THUNDER BAY SHOPPING CENT, ALPENA MI 49707 US                              |               | \$ |                          |            | 5 21.00                     |                            | F                             |
|        |           |                |           |                            | 23          | 103         |                            | JIMMY JOHN'S SUBS              | · · · · · · · · · · · · · · · · · · ·   |               |    |                          |            |                             |                            | F                             |
| 73350  | 0         | Week1          | 105       | F                          |             |             | T                          | Remax New Horizon              | 494 S RIPLEY, ALPENA MI 49707 US  | 5             | \$ |                          |            | 21.51                       |                            | •                             |
| 70656  |           | Week3          |           | F                          | 23          | 103         | T                          |                                | 2281 US-23 South, Alpena MI 49707 US<br>141 Washington Ave., Alpena MI 49707 US | 3             | \$ |                          |            | 14.28                       |                            | F                             |
| 70640  | 0         | Week1          | 105       | F                          | 24          | 103         | T                          | Dr. Tony Skiba DDS             |   | 4             | \$ |                          |            | 19.25                       |                            | MTWR                          |
| 73339  | 0         | Week1          | 105       | F                          | 25          | 103         | T                          | CAR QUEST                      | 115 LOCKWOOD, ALPENA MI 49707 US  | 7             | \$ | 38.                      | /5 \$      | 45.77                       | NO                         | F                             |

| 99053 | 1  | Week1 | 105 | F | 26 | 103 | Т | OMNI METAL CRAFT           | 111 S SECOND AVE, ALPENA MI 49707 US                 | 6 | \$<br>28.16 | \$<br>36.16 | NO | F |
|-------|----|-------|-----|---|----|-----|---|----------------------------|--|---|-------------|-------------|----|---|
| 99053 | 12 | Week1 | 105 | F | 27 | 103 | Т | Employment Services Inc.   | 110 W. Chisholm St. P.O. Box 832, Alpena MI 49707 US | 7 | \$<br>-     | \$<br>17.60 | NO | F |
| 70532 | 0  | Week1 | 105 | F | 28 | 103 | Т | Chamber of Commerce        | 235. W. Chisholm, Alpena MI 49707 US                 | 3 | \$<br>9.71  | \$<br>10.10 | NO | F |
| 73395 | 1  | Week1 | 105 | F | 29 | 103 | Т | MANGOS                     | 121 WEST CHISHOLM, ALPENA MI 49707 US                | 7 | \$<br>78.34 | \$<br>88.13 | NO | F |
| 73222 | 0  | Week1 | 105 | F | 30 | 103 | Т | THE BLACK SHEEP            | 113 S 2ND AVE, ALPENA MI 49707 US                    | 5 | \$<br>20.74 | \$<br>21.99 | NO | F |
| 70547 | 0  | Week3 | 105 | F | 34 | 103 | Т | Hospice of Northeastern MI | 112 W. CHISHOLM, Alpena MI 49707 US                  | 1 | \$<br>6.79  | \$<br>7.06  | NO | F |
| 73315 | 0  | Week3 | 105 | F | 35 | 103 | Т | CAPTAIN QUARTERS           | 122 W CHISHOLM, ALPENA MI 49707 US                   | 2 | \$<br>-     | \$<br>15.73 | NO | F |
| 70673 | 0  | Week3 | 105 | F | 36 | 103 | Т | The Center Building        | 109 N. Second Suite 200, Alpena MI 49707 US          | 1 | \$<br>47.47 | \$<br>49.36 | NO | F |