

Acct #	Cust #	Week #	New Rt	New Deliver y Day	New Stop	Old Rt #	Old Delivery Day	Customer Name	DisplayAddressFull	Frequency	EstimatedArriv alTime	EstimatedDepartu reTime	Q1 Revenue per Delivery	Q2 Revenue per Delivery	Q3 Revenue per Delivery	Q4 Revenue per Delivery
231079	1	Week2	38	T	1	3	M	NMCAA CHUMS CORNER HS	847 US S 31, TRAVERSE CITY MI 49684 US, US, US	6	8:00:00 AM	8:03:27 AM	\$ 47.82	\$ 47.84	\$ 41.14	\$ 41.69
99061	85	Week2	38	T	2	3	M	SPT FAMILY FARE #641	4144 US 31 SOUTH, TRAVERSE CITY MI 49685 US, US, US	7	8:03:34 AM	8:26:28 AM	\$ 95.55	\$ 115.78	\$ 75.16	\$ 85.39
99161	85	Week2	38	T	3	3	M	SPT FAMILY FARE #641 FIRST AID	4144 US 31 SOUTH, TRAVERSE CITY MI 49685 US, US, US	7	8:26:28 AM	8:26:39 AM	\$ 30.15	\$ -	\$ -	\$ -
99061	180	Week2	38	T	4	3	M	SPARTAN QUICK STOP #861	4144 US-31 N, Traverse City MI 49685 US SUITE 861,, US	7	8:26:39 AM	8:30:40 AM	\$ 21.63	\$ 21.28	\$ 19.53	\$ 20.73
99161	180	Week2	38	T	5	3	M	SPARTAN #861 FIRST AID	4144 US 31 SOUTH SUITE 861, TRAVERSE CITY MI 49684, US	7	8:30:40 AM	8:39:13 AM	\$ -	\$ -	\$ -	\$ -
229310	0	Week2	38	T	6	23	R	OILFIELD TOOLS INC	910 W COMMERCE DR, TRAVERSE CITY MI 49686 US, US, US	7	8:40:51 AM	8:44:53 AM	\$ 123.99	\$ 123.28	\$ 125.97	\$ 124.69
99031	68	Week2	38	T	7	3	M	BLARNEY CASTLE #336	365 US 31 SOUTH, TRAVERSE CITY MI 49685 US, US, US	7	8:47:59 AM	8:56:38 AM	\$ 34.17	\$ 47.65	\$ 30.84	\$ 44.15
233180	0	Week2	38	T	8	38	T	MOLON EXCAVATING INC.	125 BUCKSHOT DRIVE, TRAVERSE CITY MI 49685 US, U, US	7	8:58:22 AM	9:15:54 AM	\$ 513.28	\$ 448.39	\$ 490.79	\$ 475.76
229255	0	Week2	38	T	9	38	T	G.T. DIESEL	194 MEMORIAL SOUTH CMNS, TRAVERSE CITY MI 49685 US, US, US	7	9:17:40 AM	9:34:52 AM	\$ 311.77	\$ 326.63	\$ 335.69	\$ 388.71
233520	0	Week2	38	T	10	38	T	GIP-IRS BUILDING	2040 US-31, TRAVERSE CITY MI 49685 US, US, US	2	9:38:24 AM	9:43:05 AM	\$ 116.57	\$ -	\$ -	\$ -
233320	0	Week2	38	T	11	38	T	MUFFLER SHOP & AUTO	2850 N. US 31 SOUTH, TRAVERSE CITY MI 49684 US,, US	7	9:45:28 AM	9:49:32 AM	\$ 44.41	\$ 37.94	\$ 43.54	\$ 43.89
99094	53	Week2	38	T	12	38	F	LMCU 302	3650 N US 31 S, TRAVERSE CITY MI 49684 US, US, US	7	9:51:12 AM	9:59:24 AM	\$ 20.14	\$ -	\$ -	\$ -
229017	0	Week2	38	T	13	3	M	BIG BOY	3828 N US 31, TRAVERSE CITY MI 49684 US, US, US	7	9:59:44 AM	10:03:33 AM	\$ 63.48	\$ 54.27	\$ 56.91	\$ 55.17
233406	1	Week2	38	T	14	38	F	SMI AUTO	3680 CASS RD, TRAVERSE CITY MI 49684 US, US, US	7	10:09:04 AM	10:14:04 AM	\$ 75.71	\$ 88.44	\$ 69.25	\$ 77.11
232475	0	Week2	38	T	15	3	M	ALLIANCE BEVERAGE DISTRIBUTION	2325 SYBRANDT, TRAVERSE CITY MI 49684 US, US, US	2	10:16:30 AM	10:16:38 AM	\$ 100.69	\$ 73.35	\$ 76.77	\$ 89.21
229254	0	Week2	38	T	16	3	M	G.T. TRUCKING	2699 CASS RD, TRAVERSE CITY MI 49686 US, US, US	7	10:19:33 AM	10:27:22 AM	\$ 82.48	\$ 106.28	\$ 74.57	\$ 76.57
229296	0	Week2	38	T	17	3	M	TRAVERSE COLD STORAGE	2695 CASS ROAD, TRAVERSE CITY MI 49686 US, US, US	7	10:27:25 AM	10:31:28 AM	\$ 29.33	\$ 35.71	\$ 32.98	\$ 29.99
219973	0	Week2	38	T	18	38	T	CHEF'S PRIDE CATERING	4158 Brammer Dr, Traverse City MI 49685 US, TRAVER, U	0	10:41:39 AM	10:50:12 AM	\$ -	\$ 210.58	\$ 242.83	\$ 51.63
99130	4	Week2	38	T	19	3	M	FOREST AREA FEDERAL CU	314 W MAIN ST, MANTON MI 49633 US, US, US	2	11:28:04 AM	11:28:16 AM	\$ 39.66	\$ 31.59	\$ 62.40	\$ 41.48
229545	0	Week2	38	T	20	3	M	GAS-N-SHOP	7072 M 37 S, KINGSLEY MI 49649 US, US, US	6	11:57:59 AM	12:00:59 PM	\$ 50.15	\$ 35.00	\$ 35.00	\$ 35.00
99130	2	Week2	38	T	21	38	F	FOREST AREA FEDERAL CU	6966 COUGAR TRAIL, KINGSLEY MI 49649 US, US, US	7	12:09:31 PM	12:14:57 PM	\$ 32.82	\$ 30.00	\$ 34.02	\$ 31.64
233072	0	Week2	38	T	22	38	F	PITTER PATTER PRESCHOOL	2295 E M113, KINGSLEY MI 49649 US, US, US	6	12:16:21 PM	12:21:47 PM	\$ 38.96	\$ 36.08	\$ 37.73	\$ 38.96
233195	0	Week2	38	T	23	38	F	JUDSON'S MARKET & RESTAURANT	211 E. MAIN STREET, KINGSLEY MI 49649 US, US, US	7	12:23:58 PM	12:31:58 PM	\$ 58.41	\$ 68.95	\$ 66.08	\$ 56.06
229691	0	Week2	38	T	24	38	F	BC TRANSMISSION	10422 ROOP RD, KINGSLEY MI 49649 US, US, US	7	12:46:11 PM	12:59:58 PM	\$ 39.31	\$ 47.54	\$ 40.35	\$ 41.26
232381	0	Week2	38	T	25	3	M	FREEMANS CUSTOM BODY	9470 E 14 1/4 RD, MANTON MI 49663 US, US, US	7	1:19:23 PM	1:22:33 PM	\$ 41.46	\$ 35.05	\$ 36.32	\$ 37.42
219228	0	Week2	38	T	26	3	W	LUTKE FOREST PROD. TRUCK STOP	6732 NORTH BROWN ROAD, MANTON MI 49663 US, US, US	7	1:28:10 PM	2:10:11 PM	\$ 311.73	\$ 334.25	\$ 354.57	\$ 331.19
233424	1	Week2	38	T	27	3	M	CAST IRON KITCHEN OF MANTON	110 W MAIN ST, MANTON MI 49663 US, US, US	7	2:17:25 PM	2:24:12 PM	\$ 113.95	\$ -	\$ -	\$ 120.16
229938	0	Week2	38	T	28	3	M	THREE OH EIGHT	308 W Main St, Manton MI 49663 US, MANTON MI 49663 US	7	2:25:04 PM	2:32:50 PM	\$ 96.34	\$ 95.17	\$ 115.63	\$ 84.69
211385	0	Week2	38	T	29	3	M	MANTON MINI MART	305 W. MAIN, MANTON MI 49663 US, US, US	7	2:32:50 PM	2:37:30 PM	\$ 71.03	\$ 48.38	\$ 57.87	\$ 56.83
99033	62	Week2	38	T	30	3	M	MANTON SCHOOLS	105 FIFTH STREET CHARTWELL, MANTON MI 49663 US,, US	7	2:39:41 PM	2:41:57 PM	\$ 40.66	\$ 31.57	\$ 33.34	\$ 38.03
231079	0	Week2	38	T	31	3	M	NMCAA MANTON HS	110 5TH STREET, MANTON MI 49663 US, US, US	6	2:42:28 PM	2:45:04 PM	\$ 33.48	\$ 29.16	\$ 30.63	\$ 31.04
217900	0	Week2	38	T	32	3	M	RAYMER EXCAVATING	8361 20 RD., MANTON MI 49663 US, US, US	7	2:48:13 PM	2:56:46 PM	\$ -	\$ 47.65	\$ 50.09	\$ 51.01
		Week2	38	T		38	T	Cadillac Depot	1539 Plett Rd, Cadillac, MI 49601, Cadillac MI 49601 US		3:07:45 PM	3:07:45 PM				

of Stops