# Trends in Income

Based on US Census Data

#### Goals:

- Target variable is annual income (over/under 50K)
- Look for trends
- Find variables that best predict income, which can be looked into more deeply in future projects

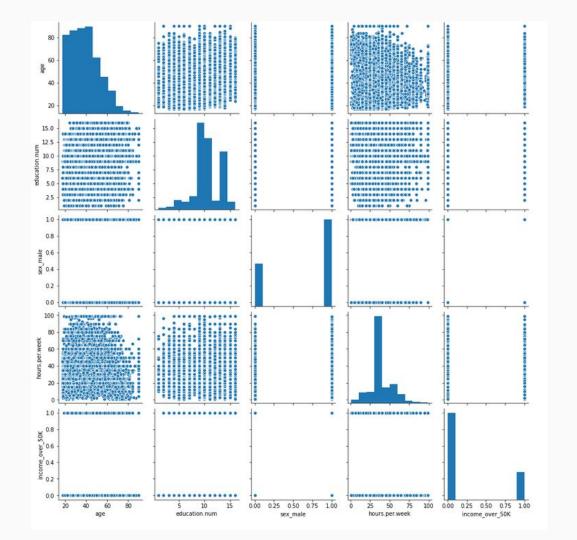
## The Data

	age	workclass	fnlwgt	education	education.num	marital.status	occupation	relationship	race	sex	capital.gain	capital.loss	hours.per.week	native.country	income
0	90	?	77053	HS-grad	9	Widowed	?	Not-in-family	White	Female	0	4356	40	United-States	<=50K
1	82	Private	132870	HS-grad	9	Widowed	Exec-managerial	Not-in-family	White	Female	0	4356	18	United-States	<=50K
2	66	?	186061	Some-college	10	Widowed	?	Unmarried	Black	Female	0	4356	40	United-States	<=50K
3	54	Private	140359	7th-8th	4	Divorced	Machine-op-inspct	Unmarried	White	Female	0	3900	40	United-States	<=50K
4	41	Private	264663	Some-college	10	Separated	Prof-specialty	Own-child	White	Female	0	3900	40	United-States	<=50K

- Income is our target variable. Note that income data was exactly this coarse to start with. No exact incomes were given
- Few numeric features
- education and education.num are 1:1 correspondence, so we can drop one of these columns
- I could not understand the meaning of 'fnlwgt' feature, so I dropped it.

#### First Look

- Age is right skewed
- Education's two peaks:
  - high school graduated + some college
  - o completed Bachelor's degree
- Sex is heavily skewed towards Male in a 2:1 ratio of Male:Female.
   Imbalance might indicate some fault in the data gathering method? Could also indicate my own misunderstanding of the assumptions of the survey.
- Income for over/under 50K is about
   3:1 ratio of under:over.
- Hard to get much information from the pair plots, since most variables have a very small number of levels.



Next Steps: Fit a Random Forest model, and use feature importances to get best predicting features.

```
Feature ranking:
1. feature age (0.276803)
feature education.num (0.154152)
feature hours.per.week (0.135545)

    feature marital.status Married-civ-spouse (0.072537)

feature relationship Husband (0.049222)
feature occupation Exec-managerial (0.023039)
7. feature marital.status Never-married (0.020708)
feature occupation Prof-specialty (0.020001)
9. feature sex male (0.017956)

    feature relationship Own-child (0.014019)

11. feature relationship Wife (0.013327)
12. feature relationship Not-in-family (0.012184)
feature workclass Private (0.011814)
feature occupation Other-service (0.010067)

    feature workclass Self-emp-not-inc (0.009500)

16. feature occupation Craft-repair (0.008205)

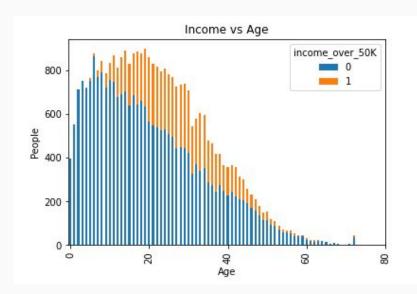
    feature marital.status Divorced (0.008093)

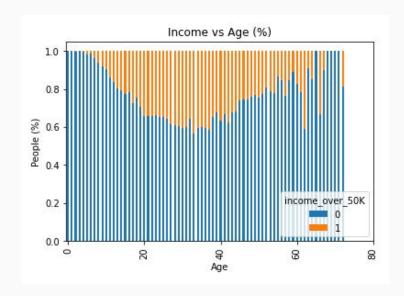
feature occupation Sales (0.007924)
feature race White (0.007918)

    feature native.country United-States (0.007780)
```

Format is rank, feature name, feature relative importance

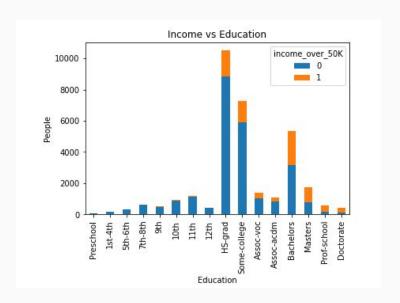
## Age

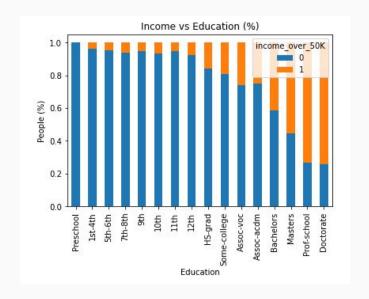




The above graphs show the same information, with the left graph having absolute amounts while the right is percentage based

#### Education





The above graphs show the same information, with the left graph having absolute amounts while the right is percentage based

## Conclusion

Some important features in predicting income:

- 1. Age
- 2. Education
- 3. Hours per week
- 4. Marital status
- 5. Occupation



# Further work:

- Investigate interactions between features- e.g. how does marital status affect the income distribution for age, or race, or education?
- Fit other models, maximize predictive accuracy
- If the income was numerical, rather than only being over/under 50K, I would
  especially like to see the cost vs benefit of various education levels on income