

# Client(s) Insurance Planner



for:

Courtney Whitaker and Scott Chaumean

COMPLETED BY:

Samantha Whitaker Registered Financial Advisor EliteInsure Ltd. Company #: 5898228

FSP #: 12345

DATE COMPLETED:

31 January 17

# **Basic Information**

TITLE	PREFERRED NAME
Miss.	
FIRST NAME	DATE OF BIRTH
Courtney	01/10/1986
SECOND NAME	AGE (YEARS)
	30
SURNAME	GENDER
Whitaker	Female
ontact Information	
HOME PHONE	WORK PHONE
021123456	
MOBILE PHONE	EMAIL ADDRESS
STREET ADDRESS  14 Exmouth Street	SUBURB  Eden Terrace
CITY	POSTAL CODE
Auckland	1021
urrent Employment	
OCCUPATION	JOB TITLE
Newspaper Editor	Editor
GROSS SALARY	EMPLOYER
	Fairfax
START DATE	LENGTH IN YRS.
12/10/12	5
EMPLOYMENT STATUS	PAID LEAVE OWING
Full Time	

ADMINISTRATIVE DUTIES	TRAVEL DUTIES		MANUAL DUTIES		
100 %	0 %			0 %	
Previous Employment					
OCCUPATION		JOB	TITLE		
Editor		E	Editor		
GROSS SALARY		EMI	PLOYER		
		М	edia works		
EMPLOYMENT STATUS		PAI	D LEAVE OWING		
Full Time		0			
START DATE	END DATE			LENGTH IN	l YRS.
01/04/2007	01/10/2012			5	
Residency					
NZ RESIDENCY STATUS - NZ CITIZEN OR 2 YE WITH 1 YEAR REMAINING OR MORE	ARS WORK VISA TOTA	L DES	SCRIBE WORK OR	STUDY VISA	DETAIL
No					
BUSINESS IRD/ACC NO.					
12-123-123					
		_			
Smoker Information					
ARE YOU A SMOKER?					
no					

# PARTNER INFORMATION

Full Time

# **Basic Information** TITLE PREFERRED NAME Mr. FIRST NAME DATE OF BIRTH Scott 01/03/1987 SECOND NAME AGE (YEARS) 29 SURNAME GENDER Chaumean Male **Contact Information** HOME PHONE **WORK PHONE** 123456789 MOBILE PHONE **EMAIL ADDRESS Address Information** STREET ADDRESS SUBURB 14 Exmouth Street **Eden Terrace** CITY POSTAL CODE Auckland **Current Employment** OCCUPATION JOB TITLE Restaurant Manager Manager **GROSS SALARY EMPLOYER** Lateur De Fromage START DATE LENGTH IN YRS. 01/03/2014 3 **EMPLOYMENT STATUS** PAID LEAVE OWING

ADMINISTRATIVE DUTIES	TRAVEL DUTIES		MANUAL DUTIES	
%	%		%	
Previous Employment				
OCCUPATION		JOB TITLE		
Restaurant Manager		Manager		
GROSS SALARY		EMPLOYER		
		White Rabbit		
EMPLOYMENT STATUS		PAID LEAVE OWING		
Full Time				
START DATE	END DATE		LENGTH IN YRS.	
01/02/2013	01/02/2014		1	
Residency  NZ RESIDENCY STATUS - NZ CITIZEN OR 2 YE	ARS WORK VISA TOTAL	DESCRIBE WORK OR	STUDY VISA DETAIL	
WITH 1 YEAR REMAINING OR MORE  No				
BUSINESS IRD/ACC NO.  123726590419				
123720390419				
Smoker Information				
ARE YOU A SMOKER?		_		
no				

# CHILDREN/DEPENDENTS

No children registered.

NOTES

# PROFESSIONAL ADVISERS

ACCOUNTANT NAME		COMPANY NAME	
STREET ADDRESS	SUBURB		CITY
WORK PHONE		EMAIL ADDRESS	
		1 1	
olicitor			
olicitor			
olicitor  ACCOUNTANT NAME		COMPANY NAME	
		COMPANY NAME	
	SUBURB	COMPANY NAME	CITY
ACCOUNTANT NAME	SUBURB	COMPANY NAME	CITY
ACCOUNTANT NAME	SUBURB	COMPANY NAME  EMAIL ADDRESS	CITY

# YOUR INCOME AND EXPENSES

Your Annual Income before tax	\$ 0.00
Your Partner's Annual Income before tax	\$ 0.00
Your Annual of supplemental benefits from the government	\$ 0.00
Your Annual Household Income after tax	\$ 0.00
Your annual approximate costs of Dependant's Education and/or Child Care	\$ 0.00
Your annual General Expenses (food, insurance, clothing, etc)	\$ 0.00
Your annual costs of Rent or Mortgage and other loans	\$ 0.00
Any other expenses not considered	\$ 0.00
Your Total Annual Household Expenses	\$ 0.00
Your Annual Disposable Household Income	\$ 0.00
Your Monthly Disposable Household Income	\$ 0.00

# YOUR ASSETS AND LIABILITIES

Assets		Net Value
Property		\$ 0.00
Cash		\$ 0.00
Other		\$ 0.00
	Total Assets	\$ 0.00

Liabilities		Net Value
Mortgage		\$ 0.00
Credit Card		\$ 0.00
Personal Loan		\$ 0.00
Other		\$ 0.00
	Total Liabilities	\$ 0.00
	<b>Total Net Worth</b>	\$ 0.00

# GOALS AND OBJECTIVES

No goals and/or objectives specified.

# ESTATE PLANNING

Courtney's Estate Planning		
DO YOU HAVE A WILL?	LOCATION OF WILL	
YES NO		
IS THE WILL CURRENT?	DATE OF WILL	EXECUTOR OF WILL
YES NO		
DO YOU HAVE A FUNERAL PLAN IN PLACE?	DO YOU HAVE A FAMILY TRUST IN PLACE?	PURPOSE OF TRUST?
YES NO	YES NO	
ARE YOU THE TRUSTEE OF A FAMILY TRUST?	BENEFICIARIES OF TRUST	TRUSTEES OF THE FAMILY OF TRUST
YES NO		
☐ Courtney's Enduring P	ower of Attorney	
NAME	RELATIONSHIP	TYPE
cott's Estate Planning		
_	LOCATION OF WILL	
DO YOU HAVE A WILL?  YES NO	LOCATION OF WILL	
IS THE WILL CURRENT?	DATE OF WILL	EXECUTOR OF WILL
YES NO		
DO YOU HAVE A FUNERAL PLAN IN PLACE?	DO YOU HAVE A FAMILY TRUST IN PLACE?	PURPOSE OF TRUST?
YES NO	YES NO	
ARE YOU THE TRUSTEE OF A FAMILY TRUST?	BENEFICIARIES OF TRUST	TRUSTEES OF THE FAMILY OF TRUST
YES NO		
☐ Scott's Enduring Powe	r of Attorney	
NAME	RELATIONSHIP	TYPE

## **HEALTH STATUS**

## **Courtney's Health Status DESCRIBE CURRENT HEALTH:** Good **✓** NO YES ARE YOU CONSIDERING RECEIVING MEDICAL ADVICE FOR ANY CURRENT HEALTH CONDITION? YES NO IS THERE ANYTHING IN YOUR MEDICAL HISTORY THAT COULD AFFECT AN APPLICATION FOR YOUR INSURANCE? IF YES, KINDLY LIST THEM BELOW: Endometriosis YES MO WHEN PREVIOUSLY SEEKING INSURANCE, HAVE ANY PERSONAL HEALTH, LIFESTYLE OR OCCUPATION ISSUES AFFECTED THE INSURANCE PREMIUM OR POLICY TERMS? YES NO NO DO YOU PARTICIPATE IN ANY HAZARDOUS ACTIVITIES? IF YES, HAZARDOUS ACTIVITIES YOU'RE PARTICIPATING IN: Scott's Health Status **DESCRIBE CURRENT HEALTH:** Excellent YES NO NO ARE YOU CONSIDERING RECEIVING MEDICAL ADVICE FOR ANY CURRENT HEALTH CONDITION? NO NO YES IS THERE ANYTHING IN YOUR MEDICAL HISTORY THAT COULD AFFECT AN APPLICATION FOR YOUR INSURANCE? IF YES, KINDLY LIST THEM BELOW: ☐ YES **✓** NO WHEN PREVIOUSLY SEEKING INSURANCE, HAVE ANY PERSONAL HEALTH, LIFESTYLE OR OCCUPATION ISSUES AFFECTED THE INSURANCE PREMIUM OR POLICY TERMS? **✓** NO YES DO YOU PARTICIPATE IN ANY HAZARDOUS ACTIVITIES? IF YES, HAZARDOUS ACTIVITIES YOU'RE PARTICIPATING IN:

## NOTES

# EXISTING INSURANCES

LifeAssured Provider Policy Type Policy Str. Benefit Benefit Prd. Wait Type Prd.

# COURTNEY'S PLAN B AND OBJECTIVES

<ul> <li>✓ Covering medical costs</li> <li>✓ Covering specialists costs</li> <li>☐ Maintaining financial lifestyle/financial sectors</li> <li>☐ Maintaining Kiwisaver contributions</li> <li>☐ Cover for children</li> <li>✓ Cover for redundancy</li> <li>✓ So you can elect to have medical treatment when you want and need rather than having to wait under the</li> <li>☐ Discussed but not required</li> </ul>	urity
<ul> <li>Cover for children</li> <li>✓ Cover for redundancy</li> <li>✓ So you can elect to have medical treatment when you want and need rather than having to wait under the</li> </ul>	
So you can elect to have medical treatment when you want and need rather than having to wait under the	
want and need rather than having to wait under the	
public system. Discussed, but not required.	
☐ Discussed, but not required. ☐ Other	
Other	
EXCESS: MONTHLY INCOME REPLACEMENT:	
CHILDREN EXCESS:  BENEFIT PERIOD	
TEST AND SPECIALISTS:  COVER TYPE REQUIRED	
yes Agreed Value	
WAITING PERIOD	
Mortgage Protection Trauma	
☐ Maintaining financial lifestyle/financial security ☐ Repaying all debt	
☐ Cover for redundancy	
<ul> <li>■ Maintaining debt/mortgage repayments</li> <li>✓ Maintaining financial lifestyle</li> </ul>	
☐ Discussed, but not required. ☐ Cover for children	
Other Discussed, but not required.	
☐ Other	
MONTHLY REPLACEMENTS:	
DEST	
DEBTS:	
BENEFIT PERIOD  DEBTS:	
BENEFIT PERIOD	

	TOTAL:
	TRAUMA PLAN TYPE:
TPD	Life
✓ Repaying all debt	Repaying all debt
✓ Maintaining debt/mortgage repayments	✓ Maintaining debt/mortgage repayments
Ability to achieve goals	Providing an income for surviving partner or children
✓ Maintaining financial lifestyle	Providing an education fund for children
☐ Maintaining Kiwisaver	Payment of funeral costs
Discussed, but not required.	Discussed, but not required.
Other	Other
DEBTS:	DEBTS:
PENSION COMPLETION:	FINAL EXPENSES:
CASH RESERVE:	EDUCATION FUND:
	]
TOTAL:	ESTATE RESOLUTION:
	WOOMS SUND
	INCOME FUND:
	TOTAL:
	Survivor's Income/Ongoing Life
	MONTHLY:
	TERM

CASH RESERVE:

# SCOTT'S PLAN B AND OBJECTIVES

Health	Income Protection
Covering medical costs	Maintaining financial lifestyle/financial security
Covering specialists costs	Maintaining Kiwisaver contributions
Cover for children	Cover for redundancy
So you can elect to have medical treatment when you	☐ Maintaining debt/mortgage repayments
want, rather than having to wait for treatment when the public health system will allow you to be treated.	Discussed, but not required.
Discussed, but not required.	Other
Other	
EVOESS	MONTHLY INCOME REPLACEMENT:
EXCESS:	
CHILDREN EXCESS:	BENEFIT PERIOD
	COVER TYPE REQUIRED
TEST AND SPECIALISTS:	COVER TYPE REQUIRED
	WAITING PERIOD
Mortgage Protection  Maintaining financial lifestyle/financial security Maintaining Kiwisaver contributions Cover for redundancy Maintaining debt/mortgage repayments Discussed, but not required.	Trauma  Repaying all debt  Maintaining debt/mortgage repayments  Ability to achieve goals  Maintaining financial lifestyle  Cover for children
Other	Discussed, but not required.
	☐ Other
MONTHLY REPLACEMENTS:	☐ Other
MONTHLY REPLACEMENTS:	Other  DEBTS:
MONTHLY REPLACEMENTS:  BENEFIT PERIOD	
	DEBTS:
BENEFIT PERIOD	DEBTS:

	CASH RESERVE:
	TOTAL:
	TRAUMA PLAN TYPE:
TPD	Life
Repaying all debt	Repaying all debt
Maintaining debt/mortgage repayments	<ul><li>Maintaining debt/mortgage repayments</li></ul>
Ability to achieve goals	Providing an income for surviving partner or children
Maintaining financial lifestyle	<ul> <li>Providing an education fund for children</li> </ul>
Maintaining Kiwisaver	<ul><li>Payment of funeral costs</li></ul>
Discussed, but not required.	Discussed, but not required.
Other	Other
DEBTS:	DEBTS:
PENSION COMPLETION:	FINAL EXPENSES:
CASH RESERVE:	EDUCATION FUND:
TOTAL:	ESTATE RESOLUTION:
	INCOME FUND:
	TOTAL:
	Survivor's Income/Ongoing Life
	MONTHLY:
	TERM

#### ABOUT US AND SCOPE OF SERVICES

Passionate and dedicated to serving clients' needs and desires to protect intergenerational wealth, we have become known for a solutions based approach that fits the budget. Listening to clients priorities in life allows for a plan to be created that not only takes care of their personal and professional lives, but cover for their families and businesses all under the one umbrella. Extensive experience in the field allows for sound advice on structuring the right level of cover at the right time to be explored for the following:

- Life Cover
- Income Protection
- Mortgage Protection
- Trauma Cover
- Key Person Protection
- Health Cover
- · Shareholder Protection
- Total Permanent Disablement Cover

Having an advocate in your corner when it comes to claim time is what we're here to help with at EliteInsure Ltd.We are specialists at ensuring our clients are paid what their entitled to with the least hassle come claim time. We invite you to see the difference at EliteInsure Ltd.

#### **Insurance Plan for Courtney**

- Personal
- Self Employed / Business
- Others

## **Insurance Plan for Scott**

- Personal
- Self Employed / Business
- Others

**Describe insurance plan for Courtney:** 

**Describe insurance plan for Scott:** 

#### FNGAGFMFNT

#### Scope of Engagement

Unless if we specify/describe any limitations to the advice process, we have appointed Samantha Whitaker of EliteInsure Ltd. of to provide us with a **Financial Risk Review.** This is to include a thorough review of our personal and/or financial situation as this relates to Life Risks and related insurance. This shall include non-obligation indicative quotes/estimates from various insurers. Any Recommendations will be subject to acceptance of terms offered & completion of application forms. All details are confidential & shall be kept for seven years unless otherwise stated in order to facilitate on-going services to you.

Any financial regulator, external compliance personnel, deemed professionals including medical practitioners, reinsurers & prospective purchasers of EliteInsure Ltd. may view your personal/business information. Our services are free as we are reimbursed by the insurer in the form of commission (initial & ongoing) should you take out insurance through us. No conflicts of interest exist (unless notified) as we are not tied Agents.

#### **Accuracy of Information**

The information set out in this form & attached to this declaration including the fact find is true and correct to the best of our knowledge;

Accurately and fully represents our Private/Business financial situation, needs and objectives;

We understand that the advice will be based primarily on the information supplied in this form;

We acknowledge that if any information has been withheld, is inaccurate or misrepresented in any way, any advice

provided for our benefit may prove to be inappropriate and unsuitable.

#### **The Privacy Act Declarations**

We consent to our Accountant and Estate Solicitor, &/or ACC disclosing to Samantha Whitaker, all information requested that is reasonably required in the execution of this Scope of Engagement – no liability for fees invoiced/incurred to the client by any such professional shall be EliteInsure Ltd. responsibility regardless of how the engagement came about;

We hereby authorise Samantha Whitaker to make our file available to any legal or compliance authority, or such product provider, and/or claims investigators who may need access to such information for the purpose of processing and administering any business we may seek to transact as a result of the specified Scope of Engagement;

We understand that the data collected is stored (electronically) at the offices of EliteInsure Ltd. and that a copy and any alterations are available on request;

A scan, copy (electronic/paper) or fax of this Agreement is deemed to be as good as the original.

## Acknowledgements

We acknowledge that we received, read & understood Samantha Whitaker Disclosure Statement, 31 Jan 2017

We acknowledge that we have had the basis of adviser remuneration and brokerage explained to us;

We acknowledge that the services being provided are restricted to the scope of engagement and subject to specific limitations indicated as per above;

We acknowledge the advantages of undertaking a full suitability (needs) analysis and the need to provide relevant personal and financial information, and by not doing so we risk receiving advice or product recommendations that may not be appropriate to our needs;

We can terminate this Agreement at any time by providing thirty (30) days written notice.

CLIENT NAME	PARTNER NAME
Courtney Whitaker	Scott Chaumean
Please provide Signature and/or e-mailed receipient acknowledgement date:	Please provide Signature and/or e-mailed receipient acknowledgement date:
SIGNATURE	SIGNATURE
DATE	DATE
31/01/2017	31/01/2017