3022project

August 8, 2023

https://www.kaggle.com/datasets/govtrades/sba-paycheck-protection-program-loan-data?select=foia_up_to_150k_IL.csv

https://www.kaggle.com/datasets/oyeboludaniel/2017-naics-codes-summary

```
[1]: %matplotlib inline
import numpy as np
import scipy as sp
import scipy.stats as stats
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
import statsmodels.formula.api as smf
#from itertools import permutations
from sklearn.utils import shuffle
```

Predicting Jobs Saved from PPP Loans During Early Covid Crisis (April-June 2020)

Project Motivation

In the early days of the Covid Pandemic, the US Congress created the Paycheck Protection Program (PPP) to give loans to organizations impacted by the virus's economic fallout in an effort to preserve jobs while commercial activity contracted. The PPP application process included providing certain descriptive information about the organization seeking a loan, including the number of jobs to be protected. This data was later made public by the US Treasury. I will be using this data for loans in the state of Missouri to create a regression model predicting the number of jobs saved in order to understand the impact of an organization's descriptive variables on the effectiveness of PPP loans in retaining jobs.

Data

Originally, the data was collected from loan applications and then publicized by the Treasury, but I am going to use a copy of the data hosted on Kaggle. The data is tabular, consisting of 14 columns and 80,035 rows. To categorize the NAICS codes (explained later) I will also be using NAICS categorical data from the US Census Bureau.

Citations

(2020, July 6). SBA Paycheck Protection Program (PPP) Loan Data. Kaggle. Retrieved July 19, 2023, from https://www.kaggle.com/datasets/govtrades/sba-paycheck-protection-program-loan-data?select=foia_up_to_150k_MO.csv

United States Census Bureau (2023, July 19). North American Industry Classification System. Census.gov. Retrieved July 19, 2023, from https://www.census.gov/naics/?58967?yearbck=2017

```
[2]: data = pd.read_csv('foia_up_to_150k_MO.csv')
     naics = pd.read csv('2017 NAICS Structure Summary Table .csv')
[3]: data.head(3)
[3]:
        LoanAmount
                           City State
                                          Zip
                                              NAICSCode
     0
         149961.00 KANSAS CITY
                                   MO
                                        64108
                                                541990.0
     1
         149927.67
                       O FALLON
                                   MO
                                       63366
                                                722511.0
         149900.00
     2
                        RAYTOWN
                                   MO
                                       64133
                                                441120.0
                           BusinessType RaceEthnicity
                                                            Gender
                                                                        Veteran \
       Limited Liability Company(LLC)
                                            Unanswered Unanswered Unanswered
               Subchapter S Corporation
     1
                                            Unanswered Unanswered Unanswered
     2
                            Corporation
                                                 White Male Owned Unanswered
       NonProfit
                  JobsRetained DateApproved \
     0
                          13.0
             NaN
                                 04/13/2020
     1
             NaN
                           {\tt NaN}
                                 04/07/2020
             NaN
                          14.0
                                 05/11/2020
                                            Lender
                                                         CD
     0
                                Country Club Bank MO - 05
       First State Bank of St. Charles, Missouri MO - 02
     1
     2
                    Blue Ridge Bank and Trust Co.
                                                    MO - 05
    Exploratory Data Analysis
    I start by getting an idea of the distribution of values in the (mostly) categorical variables:
[4]: for col in data.columns:
         unique_values = data[col].nunique()
         modal_value = data[col].mode()[0]
         print(col,'unique values =',unique_values,', modal value =',modal_value)
    LoanAmount unique values = 29634 , modal value = 20800.0
    City unique values = 1175 , modal value = SAINT LOUIS
    State unique values = 1 , modal value = MO
    Zip unique values = 1033, modal value = 65804
    NAICSCode unique values = 1002 , modal value = 722511.0
    BusinessType unique values = 16 , modal value = Limited Liability Company(LLC)
    RaceEthnicity unique values = 6 , modal value = Unanswered
    Gender unique values = 3 , modal value = Unanswered
    Veteran unique values = 3 , modal value = Unanswered
    NonProfit unique values = 1 , modal value = Y
    JobsRetained unique values = 120 , modal value = 1.0
    DateApproved unique values = 79 , modal value = 04/28/2020
```

Lender unique values = 838 , modal value = U.S. Bank, National Association CD unique values = 8 , modal value = 80 - 8

Variable Overview

- LoanAmount this is the only continuous predictor variable and will likely be driving the model. Other (categorical) variables will be used as adjusting the primary expected relationship of higher LoanAmount: higher JobsRetained
- City this variable is categorical and has too many distinct values to be readily usable by the model. As we'll see in the CD section though, there are other ways to capture regional effects than this variable.
- State this dataset is limited to the state of Missouri (~80K records) out of the total number of PPP loans which numbered in the millions. As a result this field has 1 value that won't be useful for the model.
- Zip similar to City in that it is categorical with a large number of categories, making it hard to use for the model.
- NAICSCODE this variable categorizes business using the North American Industry Classification System to classify each organization. While at first glance it has a similar issue as City and Zip, the classification system is hierarchical and thus this variable can be organized into 20 distinct industrial classifications and potentially fewer by lumping small groupings into an "other" category.
- BusinessType this categorical variable has 16 distinct values describing the type of organization applying for a PPP loan, for instance Sole Proprietorships vs Corporations. These can be used in a straightforward way as categorical "dummy" variables in the model.
- RaceEthnicity, Gender, Veteran these variables have a very high non-response rate and will likely be unusable as a result.
- NonProfit this is a boolean variable that will be easily used in the model to flag whether or not the loan applicant is a non-profit entity.
- JobsRetained this is the output variable I will be trying to predict: the number of jobs retained by the organization as a result of the PPP loan.
- DateApproved this is a categorical variable with many unique values representing the date of the loan's approval. I will be simplifying this into weeks or months in order to work with fewer categorical variables in the model.
- Lender this is the lender bank associated with the loan. Since there are many unique categorical values I will discard this one.
- CD this is the congressional district of the loan applicant. As there are 8 congressional districts with essentially equal population in the state of Missouri, these can be used as a categorical variable proxy for regional effects.

Variables: RaceEthnicity, Gender, Veteran

Several of the categorical variables have a modal value of "Unanswered". If they make up a substantial portion of the total data then those variables will need to be discarded. Let's check that.

```
[5]: for col in ['RaceEthnicity','Gender','Veteran']:
    print(col,':')
    print(data[col].value_counts())
    print('')
```

RaceEthnicity:

Unanswered 66333
White 12492
Asian 503
Black or African American 349
Hispanic 299
American Indian or Alaska Native 59
Name: RaceEthnicity, dtype: int64

Gender:

Unanswered 55790 Male Owned 17494 Female Owned 6751

Name: Gender, dtype: int64

Veteran:

Unanswered 67375 Non-Veteran 12065 Veteran 595

Name: Veteran, dtype: int64

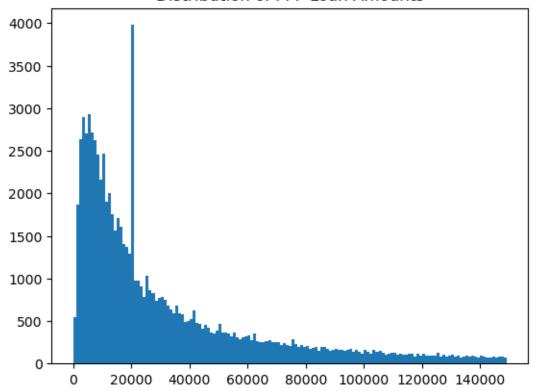
As suspected, the vast majority of values in each of these categorical variables is "Unanswered", so we will discard them from the model.

Variables: LoanAmount, JobsRetained

Now, let's take a look at the two continuous variables:

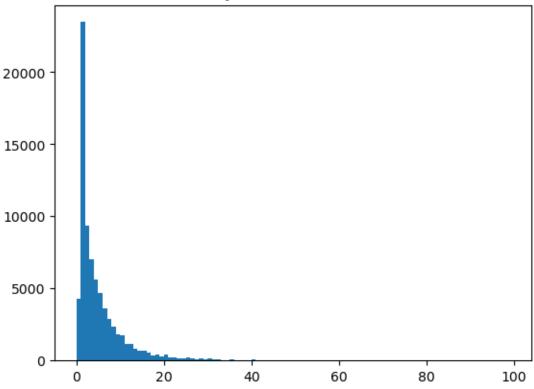
```
[6]: plt.hist(data['LoanAmount'],bins=np.arange(0,150000,1000))
plt.title('Distribution of PPP Loan Amounts');
```

Distribution of PPP Loan Amounts



```
[7]: plt.hist(data['JobsRetained'],bins=np.arange(0,100,1))
plt.title('Distribution of Jobs Retained due to PPP Loans');
```





NAICSCode

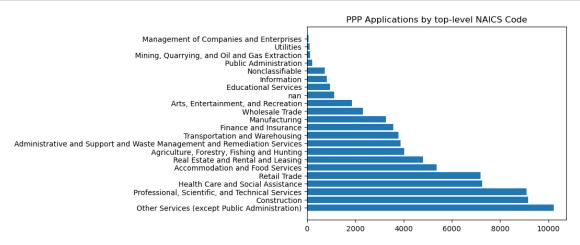
Here I will simplify NAICSCode by categorizing each business according to its top-level industry.

```
[8]: naics_count = len(data['NAICSCode'].unique())
print('Number of unique NAICS Codes: ',naics_count)
```

Number of unique NAICS Codes: 1003

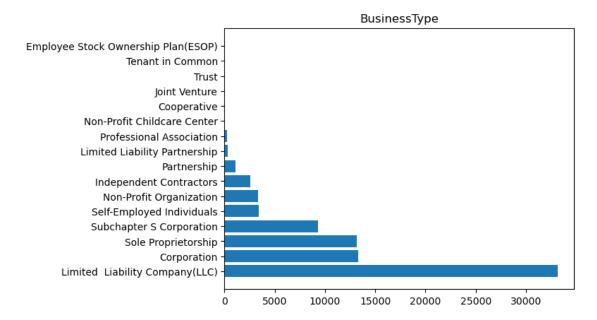
```
48: 'Transportation and Warehousing',
    49: 'Transportation and Warehousing',
    51: 'Information',
    52: 'Finance and Insurance',
    53: 'Real Estate and Rental and Leasing',
    54: 'Professional, Scientific, and Technical Services',
    55: 'Management of Companies and Enterprises',
    56: 'Administrative and Support and Waste Management and Remediation⊔
 ⇔Services',
    61: 'Educational Services',
    62: 'Health Care and Social Assistance',
    71: 'Arts, Entertainment, and Recreation',
    72: 'Accommodation and Food Services',
    81: 'Other Services (except Public Administration)',
    92: 'Public Administration',
    99: 'Nonclassifiable'
}
def top_level_naics(code):
    code2 = str(code)[:2]
    if code2 == 'na':
        return 0
    else:
        return int(code2)
data['naics'] = [naics_dict[top_level_naics(code)] for code in_

data['NAICSCode']]
plt.title('PPP Applications by top-level NAICS Code')
vals = data['naics'].value_counts()
plt.barh(vals.keys(),width=vals);
```



This categorical variable should prove very useful. I will group categories with a small number of data points into an "other" bucket.

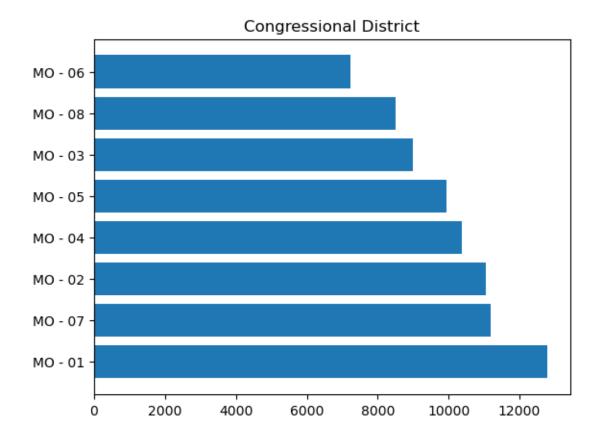
```
[10]: plt.title('BusinessType')
  vals = data['BusinessType'].value_counts()
  plt.barh(vals.keys(), width=vals);
```



CD

This categorical variable has 8 distinct values, one for each congressional district in the state. These will be a proxy for regional effects.

```
[11]: plt.title('Congressional District')
vals = data['CD'].value_counts()
plt.barh(vals.keys(),width=vals);
```



Data Cleaning

The next step is to drop some of the variables due to non-response bias or lack of usability for those categorical variables with too many categories. Additionally, NonProfit must be changed from a binary 'Y' or null to a TRUE or FALSE boolean. Lastly, I will drop NaNs from the DataFrame and verify that we still have enough data to work with

```
[13]: data_before = len(data)
  data = data.dropna()
  data_after = len(data)
  data.info()
  print('Records removed:',data_before - data_after,'of',data_before,'records')
```

<class 'pandas.core.frame.DataFrame'>
Int64Index: 75843 entries, 0 to 80034

```
Data columns (total 7 columns):
                    Non-Null Count
 #
     Column
                                    Dtype
                    _____
 0
                    75843 non-null
    LoanAmount
                                    float64
 1
     BusinessType
                    75843 non-null
                                    object
 2
     JobsRetained
                                    float64
                    75843 non-null
 3
     CD
                    75843 non-null
                                    object
 4
    naics
                    75843 non-null
                                    object
 5
    nonprofit
                    75843 non-null
                                    bool
    MonthApproved 75843 non-null
                                    int64
dtypes: bool(1), float64(2), int64(1), object(3)
memory usage: 4.1+ MB
Records removed: 4192 of 80035 records
```

We lost about 4 thousand records from the original 80 thousand. This means the vast majority were retained, and we certainly still have enough to work with in creating a regression model. Let's take a look at our cleaned dataset and a graph visualizing the relationship between LoanAmount and JobsRetained (the primary predictor and output variables).

Model: Multilinear Regression

I will be using a multilinear regression model to predict JobsRetained using the continuous variable LoanAmount as well as the categorical variables BusinessType, CD (a proxy for regional effects), naics, nonprofit, and MonthApproved. Additionally, I will include the cross effects between variables and a second-order polynomial of LoanAmount, pruning those predictors with insufficient p-values. Many of the categorical variables contain a number of categories and some categories have a very small number of samples, so I may need to combine small categories into "other" and remove dummy variables for those with low p-values to achieve a stronger result. Ultimately since there is only one continuous variable, the cross effects of different categorical variables on it will be where most of the insight comes from. For example, while JobsRetained clearly increases with LoanAmount, it's likely that this relationship varies by industry (naics), organization type (BusinessType), and region (CD).

The first step is to convert categorical variables into boolean columns:

```
[15]: # final formatting of data for regression analysis

# convert Congressional District field of 8 categories into 8 true/false

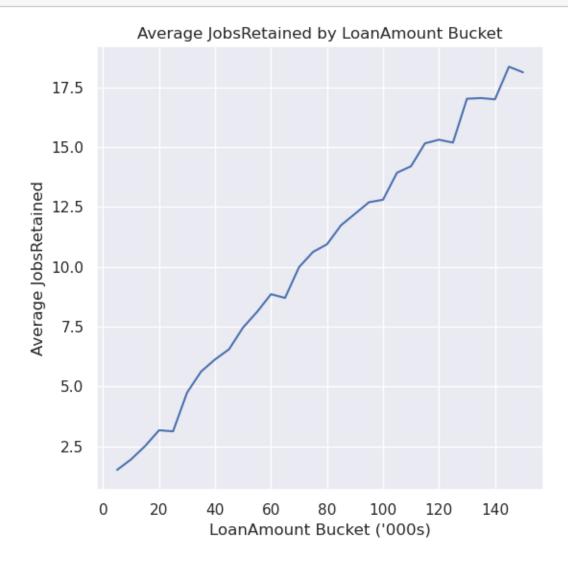
→ categorical variable columns:

for i in range(1,9):
```

```
data['CD' + str(i)] = data['CD'] == 'MO - O' + str(i)
# convert BusinessType into 4 categorical variables based on 4 most frequent
 ⇔categories:
data['LLC'] = data.BusinessType == 'Limited Liability Company(LLC)'
data['Corporation'] = data.BusinessType == 'Corporation'
data['SoleProprietorship'] = data.BusinessType == 'Sole Proprietorship'
data['Scorp'] = data.BusinessType == 'Subchapter S Corporation'
\# convert naics into 11 categorical variables based on the most frequent
 ⇔categories:
data['Construction'] = data.naics == 'Construction'
data['PST'] = data.naics == 'Professional, Scientific, and Technical Services'
data['Healthcare'] = data.naics == 'Health Care and Social Assistance'
data['Retail'] = data.naics == 'Retail Trade'
data['Accomodation'] = data.naics == 'Accommodation and Food Services'
data['RealEstate'] = data.naics == 'Real Estate and Rental and Leasing'
data['Agriculture'] = data.naics == 'Agriculture, Forestry, Fishing and Hunting'
data['Admin'] = data.naics == 'Administrative and Support and Waste Management_
 →and Remediation Services¹
data['Transportation'] = data.naics == 'Transportation and Warehousing'
data['Finance'] = data.naics == 'Finance and Insurance'
data['Manufacturing'] = data.naics == 'Manufacturing'
# convert MonthApproved into 3 categorical variables based on month:
data['April'] = data.MonthApproved == 4
data['May'] = data.MonthApproved == 5
data['June'] = data.MonthApproved == 6
# sort the data by the dependent variable:
data = data.sort_values(by=['JobsRetained'])
```

Assumption of Linearity

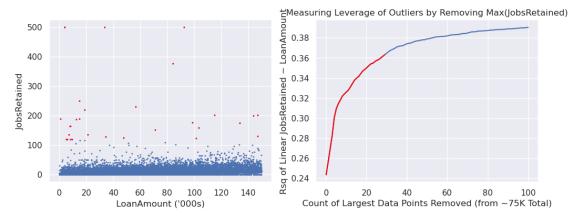
The primary relationship in the model is the impact of LoanAmount on JobsRetained, with the many categorical variables potentially representing a modification of this relationship (ex: one industry retaining more jobs per loan dollar). A *linear* regression relies on the assumption of a linear relationship between the continuous variables. Below is the average JobsRetained per \$5,000 LoanAmount bucket. The relationship does seem to align with this assumption:



Outliers and Highly Leveraged Points

To get a sense of outliers and leverage, I will use two plots. The first is a scatterplot, revealing many points that are far outside the typical range of JobsRetained. However, with more than 75,000 data points, it's not clear that the outliers are necessarily leveraged enough to distort the regression model. The second plot shows the impact on a simple linear model's R-square value of removing the maximum k data points by JobsRetained. It is here that we can see the outsize impact many of these points are making, and as we can see in the original scatterplot, the outliers are not skewed one way or another along the LoanAmount axis in a way that might cause its own distortion should they be removed. The improvement to R-square starts to level off after just a few removals, with a sharp "kink" in the curve. Based on this, I aim to remove those highly leveraged points before the sharp turn. Based on the plot, this occurs somewhere around 30, so I will remove the 30 largest outliers.

```
[17]: plt.figure(2, figsize=(12,4))
     plt.subplot(1,2,1)
     plt.xlabel('LoanAmount (\'000s)')
     plt.ylabel('JobsRetained')
     plt.scatter(data['LoanAmount']/1000,data['JobsRetained'],s=1)
     plt.scatter(data[-30:]['LoanAmount']/1000,data[-30:
       plt.subplot(1,2,2)
     x = list(np.arange(0,101,1))
     y = []
     for i in x:
         if i == 0:
             model_with_outlier_removed = smf.ols(formula='JobsRetained ~_
       →LoanAmount',data=data).fit()
         else:
             model_with_outlier_removed = smf.ols(formula='JobsRetained ~_
       →LoanAmount',data=data[:-i]).fit()
         rsquared_adj = model_with_outlier_removed.rsquared_adj
         y = y + [rsquared_adj]
     plt.title('Measuring Leverage of Outliers by Removing Max(JobsRetained)')
     plt.xlabel('Count of Largest Data Points Removed (from ~75K Total)')
     plt.ylabel('Rsq of Linear JobsRetained ~ LoanAmount')
     plt.plot(x,y)
     plt.plot(x[:30],y[:30], color='red');
```

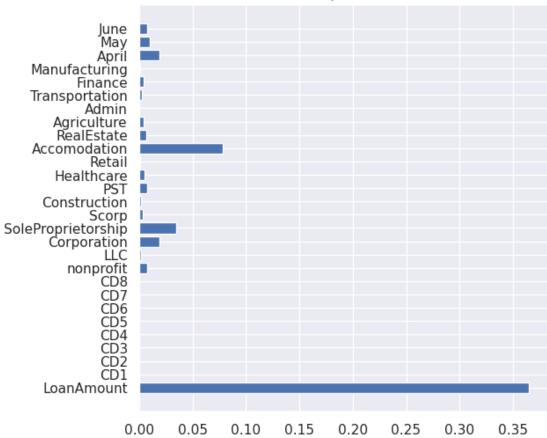


Measuring R-Square of Individual Predictors<h/>>

```
[18]: predictors = ['LoanAmount', # primary continuous predictor variable 'CD1', 'CD2', 'CD3', 'CD4', 'CD5', 'CD6', 'CD7', 'CD8', # regional_ +effects
```

```
'nonprofit', # profit/nonprofit boolean
               'LLC', 'Corporation', 'SoleProprietorship', 'Scorp', # organization_
 \hookrightarrow type effect
 → 'Construction', 'PST', 'Healthcare', 'Retail', 'Accomodation', 'RealEstate', 'Agriculture', 'Admin
 ⇔# industry effect
               'April', 'May', 'June'] # loan approval timing effect
reg_data = pd.DataFrame()
reg_data['JobsRetained'] = data['JobsRetained']
for predictor in predictors:
    reg_data[predictor] = data[predictor]
# remove 30 largest values of JobsRetained due to being outliers with high_{\sqcup}
→ leverage as identified above
reg_data = reg_data[:-30]
individual_rsquares = [smf.ols(formula='JobsRetained ~ ' + predictor, _ '
data=reg_data).fit().rsquared for predictor in predictors]
plt.figure(figsize=(6,6))
plt.title('Individual R-Square of Predictors')
plt.barh(y=predictors, width=individual_rsquares);
```

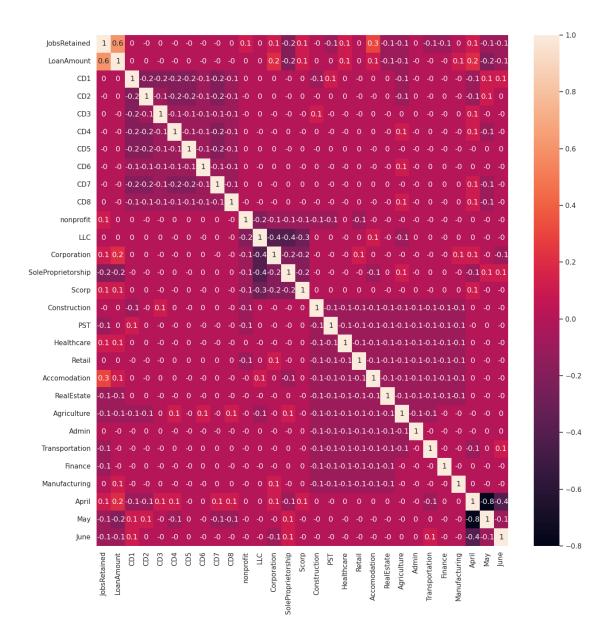




Correlation Matrix

Generally speaking most variables are fairly uncorrelated. A few we will have to watch out for during model construction to avoid colinearity, such as the approval month and the organization type.

```
[19]: corr_matrix = reg_data.corr()
    for k in corr_matrix.keys():
        for i in range(len(corr_matrix[k])):
            corr_matrix[k][i] = np.round(corr_matrix[k][i],1)
    plt.figure(figsize=(15,15))
    sns.heatmap(corr_matrix, annot=True);
```



Multilinear Stepwise Regression

The first step in fitting a multilinear regression through stepwise addition of predictors is to create a list of potential predictors to cycle through. Since the primary continuous predictor is LoanAmount, I construct a list of cross-effect predictors for each categorical variable and LoanAmount. The model will automatically include the base effect of a predictor is its cross-effect with LoanAmount is included in accordance with best practice.

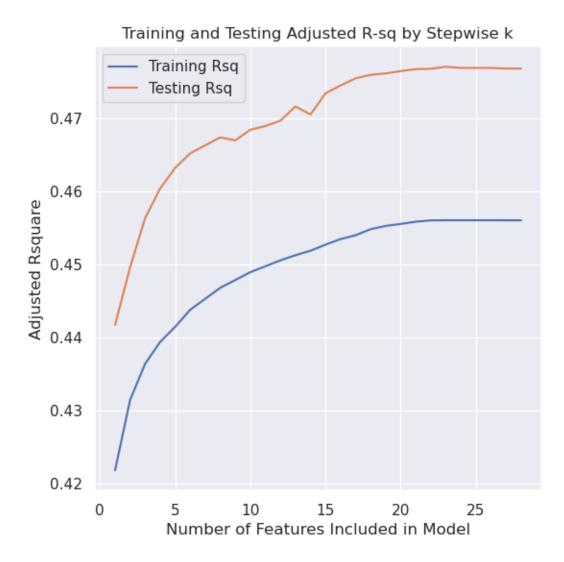
Next, training and testing datasets will be constructed as 10% random samples from the cleaned data. The stepwise() function will create a k-predictor model in stepwise fashion to maximize adjusted r-square on the training data up to k=10, and this will be graphed alongside the adjusted r-square of the model on the testing data in order to identity an inflection point at which to stop adding predictor variables.

```
[20]: all_predictors = []
for i in reg_data.keys()[1:]:
    all_predictors = all_predictors + ['LoanAmount*' + i]
print('total potential predictors:',len(all_predictors))
```

total potential predictors: 28

```
[21]: # Implementation of stepwise multilinear regression
      # stepwise() returns the order of features used and the associated
      # rsquared adj for training and testing data for hyperparameter tuning
      def stepwise(training_data, testing_data, target_variable, allowed_factors, k):
          rsqs adj = []
          testing_rsqs_adj = []
          factors used = []
          # find the incremental best feature to include to maximize adjusted \Box
       \hookrightarrow r-squared
          for i in range(k):
              formula_string = target_variable + ' ~ ' + '+'.join(factors_used)
              rsqs = []
              for factor in allowed_factors:
                  if factor in factors_used:
                      rsqs = rsqs + [0]
                      formula_string = target_variable + ' ~ ' + '+'.
       →join([*factors_used,factor])
                      regr = smf.ols(formula=formula_string,data=training_data).fit()
                      rsqs = rsqs + [regr.rsquared_adj]
              # add the incremental factor and its adj rsq on the training and test \Box
       ⇔data to the output lists
              max_rsq_factor = rsqs.index(max(rsqs))
              factors_used = factors_used + [allowed_factors[max_rsq_factor]]
              rsqs_adj = rsqs_adj + [max(rsqs)]
              # calculate rsquared_adj for the testing data
              formula_string = 'JobsRetained ~ ' + '+'.join(factors_used)
              regr = smf.ols(formula=formula_string,data=training_data).fit()
              yhat = regr.predict(testing_data)
              ssr = np.sum((testing_data['JobsRetained'] - yhat)**2)
              sst = np.sum((testing_data['JobsRetained'] - np.
       ⇔average(testing data['JobsRetained']))**2)
              rsq_adj = 1 - (ssr/sst)*(regr.df_resid + regr.df_model)/regr.df_resid
              testing_rsqs_adj = testing_rsqs_adj + [rsq_adj]
          return factors_used, rsqs_adj, testing_rsqs_adj
```

```
[22]: # Construct Training & Testing Datasets with 80/20 split
      reg_data = shuffle(reg_data, random_state=0)
      first80index = round(0.8 * len(reg_data))
      training_data = reg_data[:first80index]
      testing_data = reg_data[first80index:]
      # Get the Relevant Values from a Stepwise Regression:
      train_reg_features, train_rsqs_adj, test_rsqs_adj = stepwise(training_data,__
       ⇔testing_data, 'JobsRetained', all_predictors, 28)
[23]: x = list(range(1,len(train_reg_features)+1))
      plt.figure(figsize=(6,6))
      plt.title('Training and Testing Adjusted R-sq by Stepwise k')
      plt.plot(x,train_rsqs_adj, label='Training Rsq')
      plt.plot(x,test_rsqs_adj, label='Testing Rsq')
      plt.xlabel('Number of Features Included in Model')
      plt.ylabel('Adjusted Rsquare')
      plt.legend();
```



Tuning Hyperparameter k

The hyperparameter of my model is stepwise k, the number of features to include in the multilinear regression. The graph above demonstrates that additional features have a diminishing positive impact on adjusted R-squared. The curve begins levelling off somewhere around 20 features. While a decline in the adjusted R-square on the testing data might normally indicate how many features to include for maximum predictability, ultimately the purpose of my regression is explainability, so I will still go with a model with a smaller k despite the apparent robustness of features at least up to the k=20 level or so. The details of the model for k=8 on the total dataset is shown below (Note that k represents the count of cross-impact features between the categorical variables and the continuous feature LoanAmount, so while k=8, there are essentially 2k features shown as each features corresponding direct impact must be included according to best practices):

regr.summary()

[24]: <class 'statsmodels.iolib.summary.Summary'>

OLS Regression Results

Dep. Variable: Model: Method: Date: Time: No. Observations: Df Residuals: Df Model: Covariance Type:		JobsRetained OLS Least Squares Tue, 08 Aug 2023 17:09:28 75813 75795 17 nonrobust		Adj. R-squared: F-statistic: Prob (F-statistic): Log-Likelihood: AIC:		0.451 0.451 3665. 0.00 -2.2870e+05 4.574e+05 4.576e+05	
	[0.025			coef	std err	t	
Intercep	t			1.3359	0.039	34.524	
0.000	1.260	1.412					
Accomoda	tion[T.True]			1.7502	0.115	15.237	
0.000	1.525	1.975					
nonprofi	t[T.True]			-0.0791	0.135	-0.587	
0.557	-0.344	0.185					
PST[T.Tr	ue]			-0.5200	0.082	-6.332	
0.000	-0.681	-0.359					
Retail[T	.True]			0.4167	0.091	4.577	
0.000	0.238	0.595					
Construction[T.True]				0.0567	0.083	0.685	
0.493	-0.106	0.219					
Finance[T.True]			-0.3454	0.130	-2.653	
0.008	-0.601	-0.090					
RealEsta	te[T.True]			-0.6094	0.105	-5.822	
0.000	-0.815	-0.404					
SoleProp	rietorship[7	True]		-0.6907	0.066	-10.444	
0.000	-0.820	-0.561					
LoanAmou	nt			0.0001	8.31e-07	136.201	
0.000	0.000	0.000					
LoanAmount:Accomodation[T.True]				8.473e-05	2.04e-06	41.450	
0.000 8.07e-05 8.87e-05							
	nt:nonprofit		5.403e-05	2.63e-06	20.553		
0.000 4.89e-05 5.92e-05							
LoanAmount:PST[T.True] -3.068e-05 1.82e-06 -16.845							
0.000 -3.42e-05 -2.71e-05							

LoanAmount:Retail[T.True]	1.308e-05	2.02e-06	6.465	
0.000 9.11e-06 1.7e-05				
LoanAmount:Construction[T.True]	-2.689e-05	1.76e-06	-15.273	
0.000 -3.03e-05 -2.34e-05				
LoanAmount:Finance[T.True]	-3.652e-05	3.42e-06	-10.686	
0.000 -4.32e-05 -2.98e-05				
LoanAmount:RealEstate[T.True]	-1.756e-05	3.03e-06	-5.795	
0.000 -2.35e-05 -1.16e-05				
LoanAmount:SoleProprietorship[T.T	rue] -1.365e-06	2.86e-06	-0.477	
0.634 -6.98e-06 4.25e-06				
	==========	=======	============	
Omnibus: 77099	.068 Durbin-Wa	tson:	1.993	
Prob(Omnibus): 0	.000 Jarque-Be	ra (JB):	10362090.441	
Skew: 4	.768 Prob(JB):		0.00	
Kurtosis: 59	.474 Cond. No.		3.84e+05	
		========	=======================================	

Notes:

- [1] Standard Errors assume that the covariance matrix of the errors is correctly specified.
- [2] The condition number is large, 3.84e+05. This might indicate that there are strong multicollinearity or other numerical problems.

Regression Analysis

P-Values

The cross-impact features are all statistically significant at a p = 0.05 level, so their corresponding direct impact features are all left in despite one, Construction, being not statistically significant.

Interpretation

The model parameters describe the impact of an additional PPP loan dollar on the expected number of jobs retained through the program. A useful starting point for analysis is the zero-dollar case, the theoretical baseline where the loan doesn't exist and the model's output is 0.9454 jobs retained. Importantly, a substantial minority of PPP loans in this dataset explicitly retained 0 jobs, so a baseline of saving about 1 job does suggest that certain characteristics of the organization seeking PPP assistance reduced the likelihood they saved any positions.

Because of the understandably small impact of a single incremental loaned dollar, I will be describing the impact of a \$10,000 increase in a PPP loan on jobs retained. Remember, the dataset covers Missouri PPP loan recipients of 250K or less. The base case incremental impact of such an increase in the amount loaned is 1 additional job retained. I have summarized the impact of the features included in the final model below:

The Accommodation & Food (variable name: Accommodation) industry represented a significantly improved efficiency of funds spent in terms of jobs retained over other industries. The baseline organization was expected to retained 1.7 additional jobs, with each additional \$10,000 in funding associated with 0.8 more jobs saved. The Retail and Construction industries had smaller but still

positive effects relative to others as well. This is consistent with what I would expect from industries so sensitive to the negative economic effects of the Covid-19 pandemic. Another aspect associated with high value for money loaned was the organization having non-profit status. In terms of legal status, LLCs also demonstrated better value for loan dollars spent relative to others.

Certain features were associated with relatively worse value for money loaned. These were the industry categories of Finance, "Professional, Scientific, and Technical Services," and Real Estate and additionally, the legal status of Sole Proprietorship. Not only were these features associated with a lower baseline number of jobs saved, but experienced lower incremental job gains with higher loan amounts. This could be due to these industries potentially featuring overall relatively higher-paid workers, meaning the cost of covering paychecks was higher per employee, increasing loan amounts without as many jobs retained. Sole Proprietorships are as they sound, often businesses with one employer/owner, so it makes sense that many would save few jobs with their PPP loans simply because the amount of employees per proprietorship is lower.