

**Dredging Corporation of India Limited**  
 Head Office::Visakhapatnam, Operations Dept.

Ref: Ops/Plg/A1/

Date: 02-03-2020

Providing Agency Services to DCIL's dredgers  
and other vessels at various Indian Ports

Financial evaluation of bids

- Ref.: 1) Online Tender ID. no. - 2019\_MoS\_505620\_1 dtd. 25-09-2019 invited bids through e-procurement web site.  
 2) BOQ sheets of all the 4 bidders, BOQ Comparative chart and BOQ Summery generated by the e-procurement web site.
- 

The financial bids / BOQs of all the 4 bidders, viz., M/S Atlantic Shipping Pvt. Ltd., Mumbai, M/S M.K. Shipping & Allied Services, (Kandla), Gandhidham, M/S J.M. Baxi & Co., Mumbai and M/S Seamax Marine Services Pvt Ltd., Muzaffarpur, Bihar, who submitted bids against this tender cited under reference, were opened as scheduled at 1700 hrs. on 17-01-2020 by the representatives of the tender committee. The e-procurement web-site generated BOQ sheets (of all bidders), BOQ comparative chart and BOQ summery sheet had been accessible/ viewable by all the bidders.

The minor errors in the amount/ total amount / L-1 bidder etc. shown in the above mentioned system generated sheets viz., (i) In BOQ sheet - in the cell under Col.-53 against S.no.-7.071 of showing zero and (ii) In BOQ comparative chart - the last two rows in adding all data above them and the last two columns in showing zero value of non-quoted bidder as L-1 amount and the corresponding bidder as the L-1 bidder and (iii) In BOQ summery sheet – carry forwarding of above mentioned erroneous data of BOQ comparative chart to BOQ summery, were ignored by the tender committee during evaluation, as there is no discrepancy in the rates quoted (Col.-D) and as per the clause no. 19.2 of Section-II of tender document, “If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected” which did not make any difference in relative ranking or other.

Upon tender committee's financial evaluation of the BOQs, our competent authority's approval to the tender committee recommendations are furnished below:

- a) to refund the EMD submitted by M/s M.K. Shipping & Allied Services (Kandla), **being the unsuccessful (and non L-1) bidder** as per s.no.-1 of tender committee recommendations at N-10.
  - b) to accept the bid of
    - (1) M/S Atlantic Shipping Pvt. Ltd. for total 6 projects viz., S.no. (1) Kandla (2) Vanakbara, Diu & Daman (6) Dabhol (14) Andaman (16) Kamarajar Port and (20) Paradip and
    - (2) M/S J.M. Baxi & Co. for 1 project viz., (18) Vizag & Gangavaram
- and to place Letter of Acceptance and then work orders to the above two L1 firms for the respective 7 projects mentioned above, as per s.no.-2 of tender committee recommendations at N-10.

2/2

- c) to negotiate soon with the project-wise L-1 bidder (only) for the remaining 14 projects, where the L-1 amounts are much higher than the estimates, **by the tender committee at DCIL's HO** (since no provision for holding online negotiations in e-procurement web-site is available) **to give an opportunity to the L-1 bidders to reduce their abnormally quoted rates and to match their project-wise total amount to the DCIL's estimates mentioned vide cl.1(iii) of Section-I IFB/NIT of tender document, if they can, but without any increase in their rate quoted for any service and without any change in terms and conditions of the tender document, so as to avoid any ab-initio material deviation of the tender, enabling to submit final proceedings to competent authority for finalization of the tender for those projects accordingly.**

Accordingly, following annexures are enclosed herewith:

- 1) Annexure-1 – **Project-wise financial evaluation and finalisation of L-1 bidders for each project.**
- 2) Annexure-2 - **Letters of acceptance of bid of the L-1 bidders for 7 projects, viz., Paradip, Visakhapatnam&Gangavaram, Kamarajar Port, Andaman, Dabhol, Vanakbara-Diu-Daman and Kandla.**
- 3) Annexure-3 - **Letters of invitation for negotiations for the remaining 14 projects to the L-1 bidders (only) of the respective projects**

Since finalisation of the tenders is yet in process due to non-availability of the concerned officers in view of official tours, being occupied with other top priority works etc. and the period of validity of bids (120 days) was till 25-02-2020, upon DCIL's request as per cl. No.12 of Section-II ITB of tender document, all bidders extended their bid validity by another 30 days from 26-02-2020.

Since no provision for further posting is available against this tender on the e-procurement web site (after posting this financial evaluation), further information, if any, in this regard shall be sent to the respective L-1 bidders through e-mail. Clarifications from the bidders in this regard, if any, may be sent to the undersigned through e-mail mentioned in Section-I IFB/NIT of the tender document.



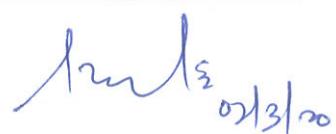
02/03/2020  
HOD (Ops)

**Encl.: Annexure-1 to 3**

PRICE BID COMPARISON  
Abstract

(All amounts are in Rs. and are exclusive of GST)

Sl. No.	Port	Project-wise L-1		Comparison of Project-wise L-1 w.r.t. Sanctioned Estimate		Remarks
		L1 Amount (including estimated 10% towards other services at actuals)	L-1 Firm (M/s)	Sanctioned Estimate	% Rise or Fall	
1	Kandla	88,08,514	Atlantic Shipping Pvt. Ltd.	76,53,360	15.1	
2	Vanakbara, Diu & Daman	41,67,460		49,62,100	-16.0	
3	Ghogha	22,90,200	J.M. Baxi & Co.	9,00,460	154.3	
4	Dahej	45,15,500		12,77,540	253.5	
5	Mumbai	18,14,560		11,41,800	58.9	
6	Dabhol	6,76,390	Atlantic Shipping Pvt. Ltd.	6,67,700	1.3	
7	Mormugao	18,40,960		10,45,000	76.2	
8	Karwar	33,99,000	J.M. Baxi & Co.	14,07,560	141.5	
9	Mangalore	44,28,600	Seamax Marine Services Pvt Ltd.	25,74,000	72.1	
10	Kochi	1,16,18,530	Atlantic Shipping Pvt. Ltd.	70,56,949	64.6	
11	Kollam	10,96,150	Seamax Marine Services Pvt Ltd.	6,29,585	74.1	
12	Tuticorin	95,63,400	J.M. Baxi & Co.	36,30,000	163.5	
13	Puducherry	29,48,550		10,72,940	174.8	
14	Andaman	5,93,230	Atlantic Shipping Pvt. Ltd.	6,33,050	-6.3	
15	Chennai	63,69,000	J.M. Baxi & Co.	26,25,975	142.5	
16	Kamarajar Port	13,37,050	Atlantic Shipping Pvt. Ltd.	13,72,305	-2.6	
17	Krishnapatnam	17,09,950		5,32,125	221.3	
18	Vizag & Gangavaram	38,89,600	J.M. Baxi & Co.	35,66,429	9.1	
19	Gopalpur	17,52,300		5,37,900	225.8	
20	Paradip	49,64,740		52,15,439	-4.8	
21	Haldia & Kolkata	1,74,24,880	Atlantic Shipping Pvt. Ltd.	87,07,444	100.1	
Total =		9,52,08,564		5,72,09,660	66.4	

  
 02/3/20  
 HoD (Op8)



# DREDGING CORPORATION OF INDIA LIMITED

CIN : No. L29222DL1976GO1008129 GST NO. 37AAACD6021B1ZB

**Head Office :** "DREDGE HOUSE", Port Area, Visakhapatnam - 530 001  
 Phone : 0891-2523250, Fax: 0891-2560581 / 2565920,  
 Website : [www.dredge-india.com](http://www.dredge-india.com)

**Regd. Office :** Core-2, First Floor, Scope Minar, Laxminagar District Centre, Delhi - 110092



1/A

## Operations Dept., Head Office, Visakhapatnam

Ref No.: OPS/Plg/A1

Dt: 02-03-2020

To  
 M/s Atlantic Global Shipping Pvt.Ltd.  
 (Formerly M/s Atlantic Shipping Pvt.Ltd.)  
 Ashford Centre, 5th Floor,  
 Opposite Peninsula Corporate Park,  
 Shankarrao Naram Marg, Lower Parel,  
 Mumbai – 400013, Maharashtra

Dear Sir,

**Sub.:** - Providing Agency Services to DCIL's dredgers and other vessels at various Indian ports - reg

- Ref.:-** 1) Our IFB/ NIT no. Ops/Plg/A1 dtd. 23-09-2019 – invited through E-Procurement.  
 2) Your online bid submitted towards above NIT.  
 3) Subsequent shortfall documents submitted by you through e-mail(s).  
 4) BOQ comparative chart generated by the e-procurement web-site against the tender and available to all the bidders.
- 

Dear sir

We are pleased to inform you that your bid for the subject work cited under reference (1) along with the necessary shortfall documents submitted by you vide subsequent e-mails has been accepted by our competent authority for the following six projects at the rates quoted by you in your BOQ and the project-wise total amounts mentioned below:

Sl. No.	Project	Total Amount quoted excluding GST (Rs.)
1	Kandla	88,08,514
2	Vanakbara, Diu & Daman	41,67,460
3	Dabhol	6,76,390
4	Andaman	5,93,230
5	Kamarajar Port	13,37,050
6	Paradip	49,64,740
<b>Grand total for the above 6 projects excluding GST (Rs.)</b>		<b>2,05,47,384</b>

-Contd.-

2/A  
-Contd.-

Since the Integrity pacts have already been received from the bidders, In accordance with the clause no. 21 of Section-I ITB and clause no. 8 of Section-II GCC of the subject tender document, you are requested to enter into and execute Contract Agreement on non-judicial Rs.100/- stamp paper to be prepared by you in the prescribed format i.e., form no. 5 of Section-V Prescribed formats of the tender documents within 10 (Ten) days from the date of issue of Letter of Acceptance/ Award of Contract at your own expenses along with the tender document, all shortfall documents submitted by you and your bid validity extension letter – all duly signed and stamped by the authorized representative of your firm who submitted your bid to the undersigned.

Upon receipt of the above from you, the work order will be issued to you over E-mail/post, as per the tender conditions.

Thanking you

Yours faithfully,  
For Dredging Corporation of India Ltd.,

  
Head of the Department (Operations)



# DREDGING CORPORATION OF INDIA LIMITED

CIN : No. L29222DL1976GO1008129 GST NO. 37AAACD6021B1ZB

**Head Office :** "DREDGE HOUSE", Port Area, Visakhapatnam - 530 001

Phone : 0891-2523250, Fax: 0891-2560581 / 2565920,

Website : [www.dredge-india.com](http://www.dredge-india.com)

**Regd. Office :** Core-2, First Floor, Scope Minar, Laxminagar District Centre, Delhi - 110092



Annexure  
3/4

## Operations Dept., Head Office, Visakhapatnam

Ref No.: OPS/Plg/A1

Dt: 02-03-2020

To

M/s J.M Baxi & Co.  
43 Veer Nariman Road, ReadyMoney Mansion,  
2 floor, Next to Akbarallys, Fort,  
Mumbai - 400 001, Maharashtra

Dear Sir,

**Sub.:** - Providing Agency Services to DCIL's dredgers and other vessels at various Indian ports - reg

**Ref.:-** 1) Our IFB/ NIT no. Ops/Plg/A1 dtd. 23-09-2019 – invited through E-Procurement.

2) Your online bid submitted towards above NIT.

3) Subsequent shortfall documents submitted by you through e-mail(s).

4) BOQ comparative chart generated by the e-procurement web-site against the tender and available to all the bidders.

---

Dear sir

We are pleased to inform you that your bid for the subject work cited under reference (1) along with the necessary shortfall documents submitted by you vide subsequent e-mails has been accepted by our competent authority for the following one project at the rates quoted by you in your BOQ and the project-wise total amounts mentioned below:

Sl. No.	Project	Total Amount quoted excluding GST (Rs.)
1	Vizag & Gangavaram	38,89,600

Since the Integrity pacts have already been received from the bidders, In accordance with the clause no. 21 of Section-I ITB and clause no. 8 of Section-II GCC of the subject tender document, you are requested to enter into and execute Contract Agreement on non-judicial Rs.100/- stamp paper to be prepared by you in the prescribed format i.e., form no. 5 of Section-V Prescribed formats of the tender documents within 10 (Ten) days from the date of issue of Letter of Acceptance/ Award of Contract at your own expenses along with the tender document, all shortfall documents submitted by you and your bid validity extension letter – all duly signed and stamped by the authorized representative of your firm who submitted your bid to the undersigned.

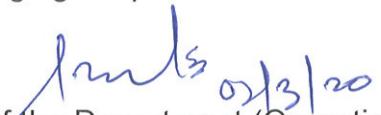
-Contd.-

-Contd.-

Upon receipt of the above from you, the work order will be issued to you over E-mail/post, as per the tender conditions.

Thanking you

Yours faithfully,  
For Dredging Corporation of India Ltd.,

  
Head of the Department (Operations)



# DREDGING CORPORATION OF INDIA LIMITED

CIN : No. L29222DL1976GO1008129 GST NO. 37AACD6021B1ZB

Head Office : "DREDGE HOUSE", Port Area, Visakhapatnam - 530 001

Phone : 0891-2523250, Fax: 0891-2560581 / 2565920,

Website : [www.dredge-india.com](http://www.dredge-india.com)

Regd. Office : Core-2, First Floor, Scope Minar, Laxminagar District Centre, Delhi - 110092

Annex-3

42



## Operations Dept., Head Office, Visakhapatnam

Ops/Plg/01/

Date: 02-03-2020

To

- 1) M/s Atlantic Global Shipping Pvt.Ltd. (Formerly M/s Atlantic Shipping Pvt.Ltd.)  
Ashford Centre, 5th Floor, Opposite Peninsula Corporate Park,  
Shankarrao Naram Marg, Lower Parel, Mumbai – 400013, Maharashtra
- 2) M/s J.M Baxi & Co.  
43 Veer Nariman Road, ReadyMoney Mansion, 2 floor,  
Next to Akbarallys, Fort, Mumbai - 400 001, Maharashtra
- 3) M/s Sea Max Marine Services Private Limited,  
Thoppil tower, 2nd floor, Opp.St.Joseph Church, N.F.Gate ,Tripunithura,  
Kochi-682301, Kerala

**Sub.:** Providing Agency Services to DCIL's dredgers and other vessels at various Indian Ports - Letter inviting for negotiations to the project-wise L-1 bidder of 14 projects - reg.

**Ref.:** 1) Online Tender ID. no. - 2019\_MoS\_505620\_1 dtd. 25-09-2019 invited bids through e-procurement web site.  
2) BOQ sheets of all the 4 bidders, BOQ Comparative chart and BOQ Summery generated by the e-procurement web site.

---

In accordance with our competent authority's approval to the tender committee's financial evaluation and recommendations on the bids submitted against the subject tender, the L-1 bidders (only) for the following 14 projects, where the project-wise total amount quoted by the L-1 bidder is very high than our estimate mentioned under clause 1(iii) of Section-I IFB/NIT of tender document:

(All amounts are exclusive of GST)

SI. No.	Port	Project-wise L-1		Comparison of Project-wise L-1 w.r.t. our estimate	
		L1 Amount (including estimated 10% towards other services at actuals)	L-1 Firm (M/s)	Our Estimate	% Rise or Fall
1	Mumbai	1,814,560	Atlantic Shipping Pvt. Ltd.	1,141,800	58.9
2	Mormugao	1,840,960		1,045,000	76.2
3	Kochi	11,618,530		7,056,949	64.6
4	Haldia & Kolkata	17,424,880		8,707,444	100.1

-Contd.-

5	Ghogha	2,290,200	J.M. Baxi & Co.	900,460	154.3
6	Dahej	4,515,500		1,277,540	253.5
7	Karwar	3,399,000		1,407,560	141.5
8	Tuticorin	9,563,400		3,630,000	163.5
9	Puducherry	2,948,550		1,072,940	174.8
10	Chennai	6,369,000		2,625,975	142.5
11	Krishnapatnam	1,709,950		532,125	221.3
12	Gopalpur	1,752,300		537,900	225.8
13	Mangalore	4,428,600	Seamax Marine Services Pvt Ltd.	2,574,000	72.1
14	Kollam	1,096,150		629,585	74.1

Accordingly, the L-1 bidders for the above projects are invited for negotiations with our tender committee **at DCIL's Head Office, Visakhapatnam on 06-03-2020** and to avail the opportunity to reduce your abnormally quoted rates and to match your project-wise total amount to our estimates mentioned above, if you can, but without any increase in your rate quoted for any service and without any change in terms and conditions of the tender document, so as to avoid any ab-initio material deviation of the tender, enabling to submit final proceedings to our competent authority for finalization of the tender in respect of the above projects accordingly.

The schedule for negotiations is mentioned below:

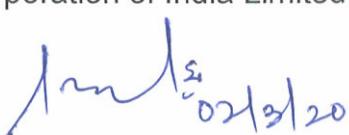
Sl. no.	Bidder (M/s)	Negotiations for the project	Tentative Time (on 06-03-2020)
1	Atlantic Shipping Pvt. Ltd.	Mumbai, Mormugao, Kochi and Haldia & Kolkata (4 projects)	10-00 AM to 11-00 AM
2	J.M. Baxi & Co.	Gogha, Dahej, Karwar, Tuticorin, Puducherry, Chennai, Krishnapatnam and Gopalpur (8 projects)	12-00 Noon to 01-00 PM
3	Seamax Marine Services Pvt Ltd.	Mangalore and Kollam (2 projects)	02-30 PM to 03-30 PM

In view of the above, you are requested to attend the price negotiations.

Please acknowledge receipt of this letter.

Thanking you

Yours faithfully  
For Dredging Corporation of India Limited,

  
Head of the Department (Ops)