

HOME CREDIT SCORECARD MODEL

**PROJECT-BASED VIRTUAL INTERN: DATA SCIENTIST - HOME
CREDIT INDONESIA X RAKAMIN ACADEMY**

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PROBLEM RESEARCH

- **Credit Access Challenges:** Many individuals struggle to get loans due to **insufficient or non-existent credit histories**.
- **Limitations of Traditional Scoring:** Standard methods **fail to assess repayment abilities** for those without formal financial records.
- **ML-Based Solution:** **Leverage statistical techniques and Machine Learning** to predict and assess customers' loan repayment capabilities.
- **Ensuring Fair Lending:** Help Home Credit Indonesia **approve creditworthy clients** while structuring loans for their success, with **additional background checks** when needed.

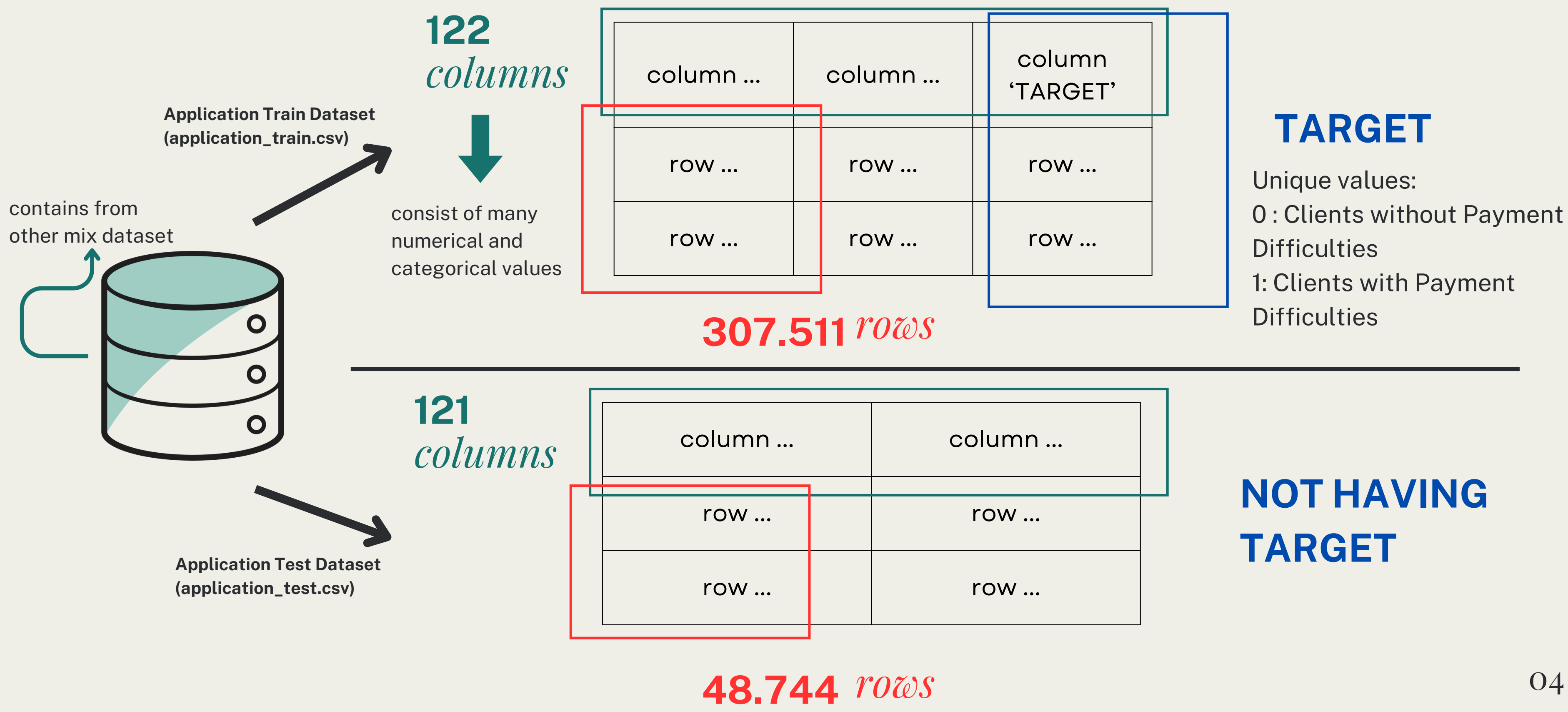
Goals & Objective

1. Identify **key characteristics** of clients likely to **face repayment difficulties**.
2. Develop **predictive models** to **assess clients' repayment abilities**.
3. Ensure **fair and data-driven** loan approval decisions.
4. Provide **actionable insights** to improve loan structuring and customer experience.

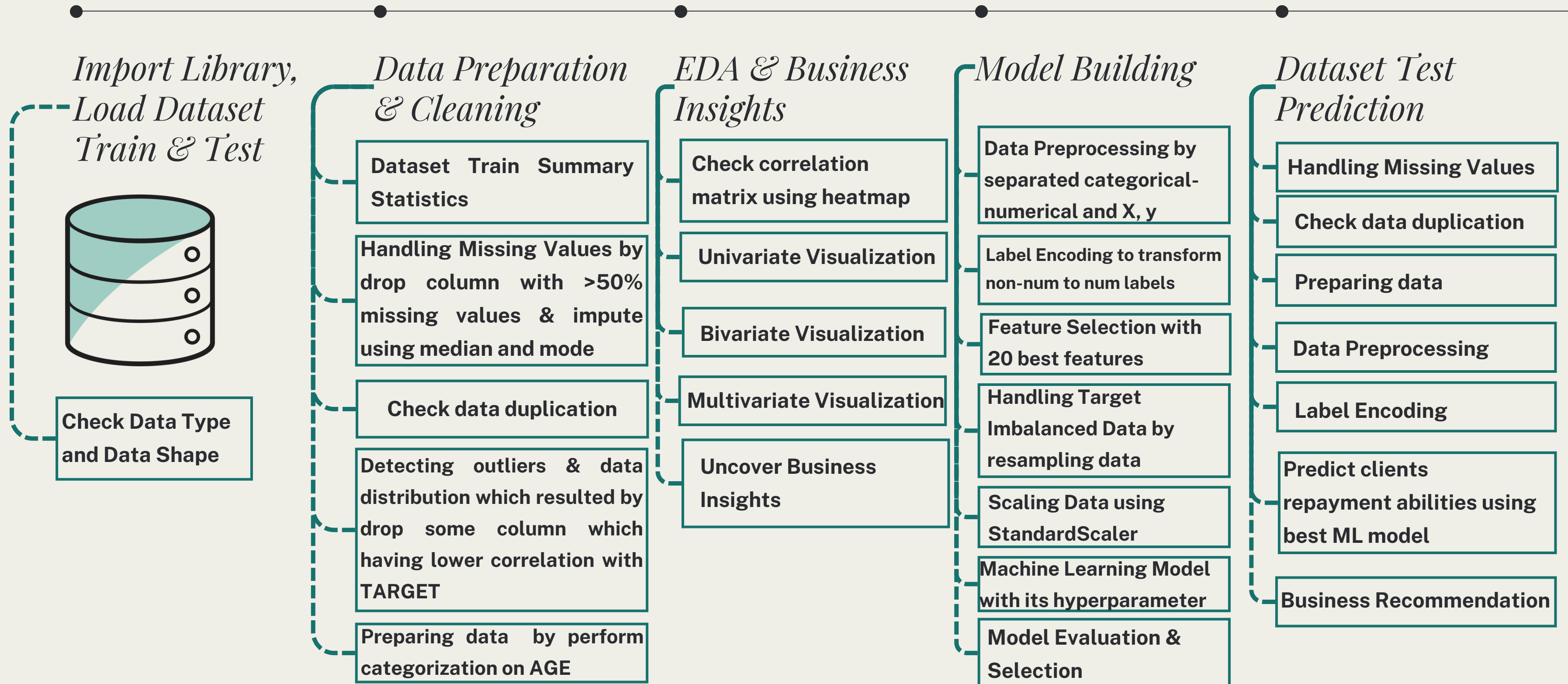
Actions & Metrics

1. Data Exploration & Preprocessing: **Clean and visualize data to extract meaningful business insights**.
Metric: Completeness and accuracy of preprocessed data.
2. Model Development & Evaluation: **Build at least two machine learning models**, including Logistic Regression, to predict repayment risk. Compare their performance to identify the best approach.
Metric: Accuracy, ROC-AUC score, and Confusion Matrix analysis.
3. Business Recommendations: Provide **insights** on how Home Credit can **improve loan approvals while minimizing risk**.
Metric: Feasibility and impact of proposed strategies.

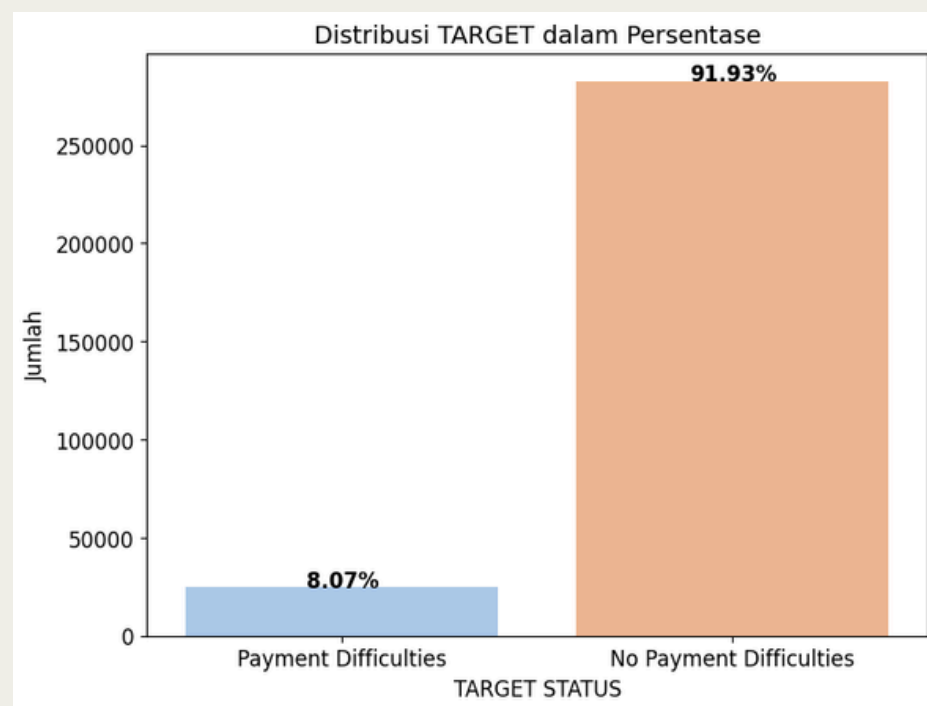
DATASET OVERVIEW



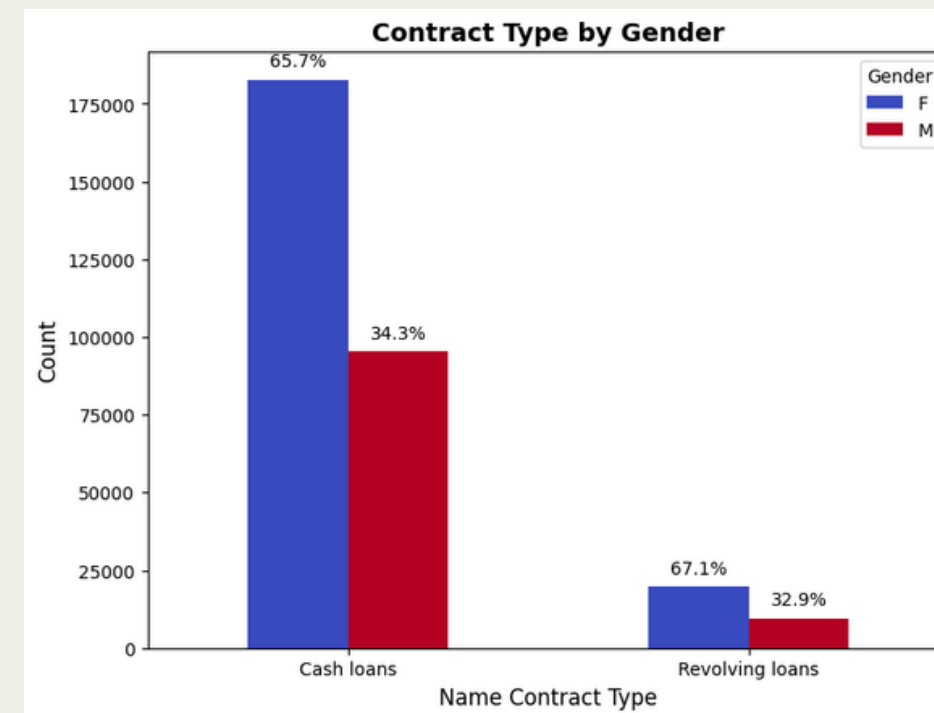
PROJECT WORKFLOW



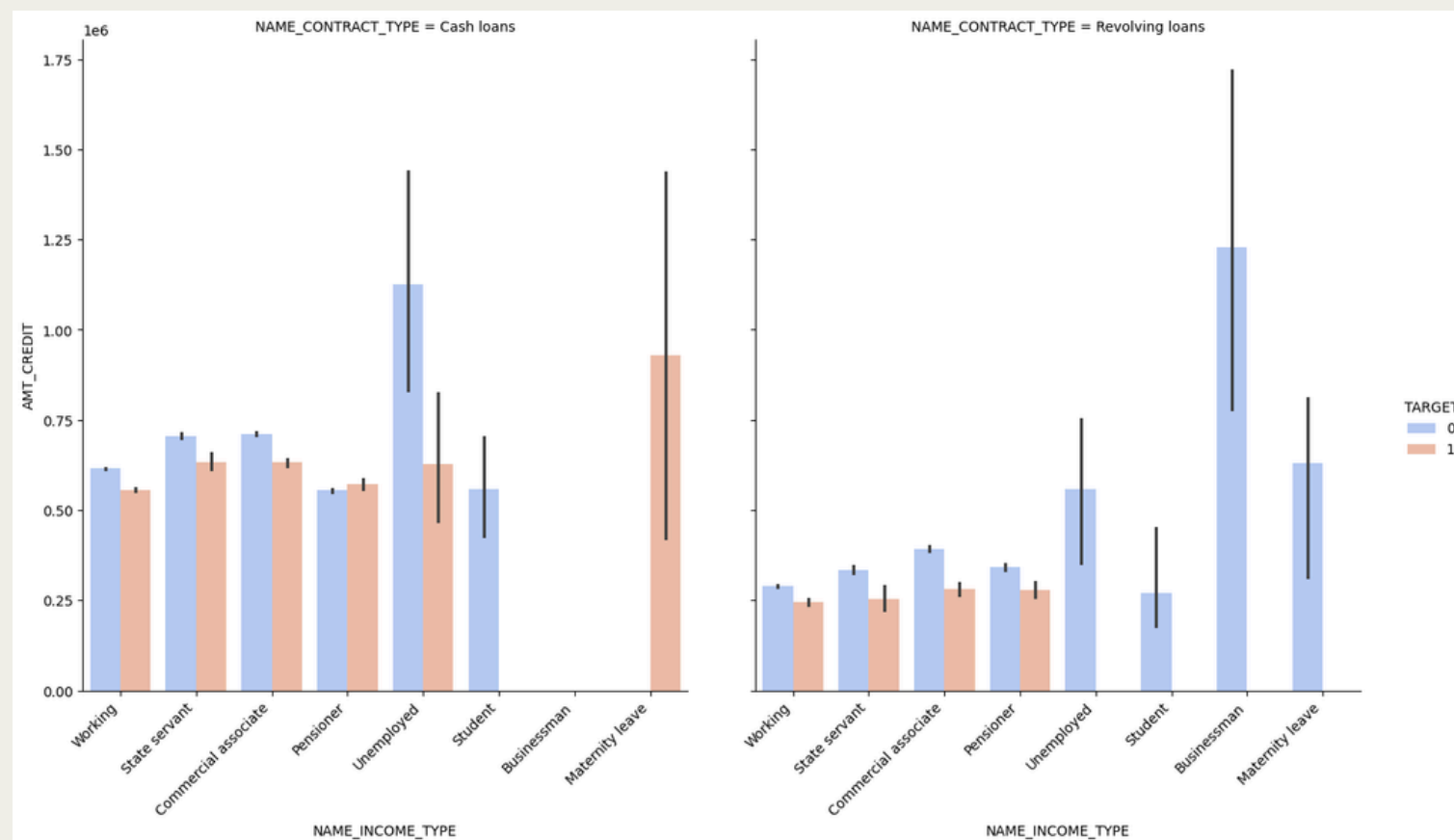
EDA & BUSINESS INSIGHTS (1)



1. Around **8.1%** of total borrowers, or approximately 25K clients, **face challenges in repaying their loans.**



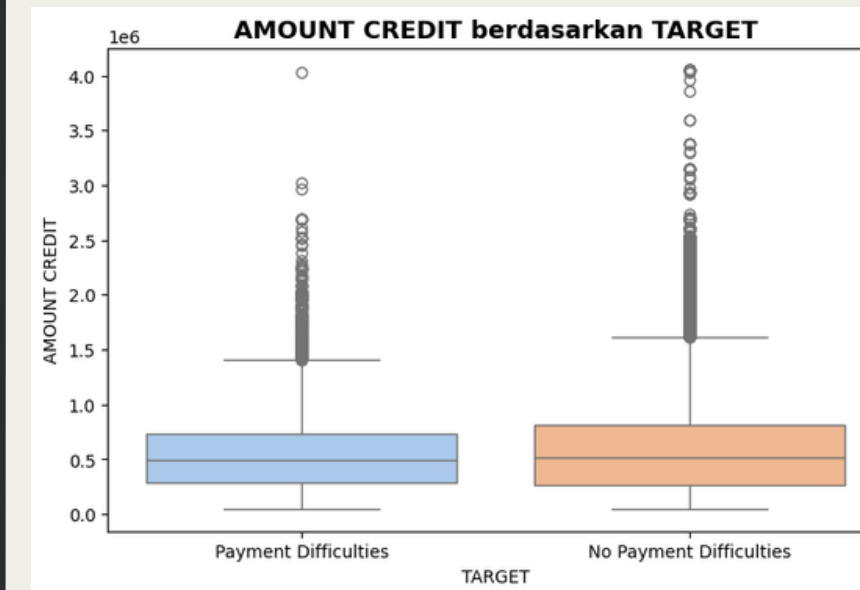
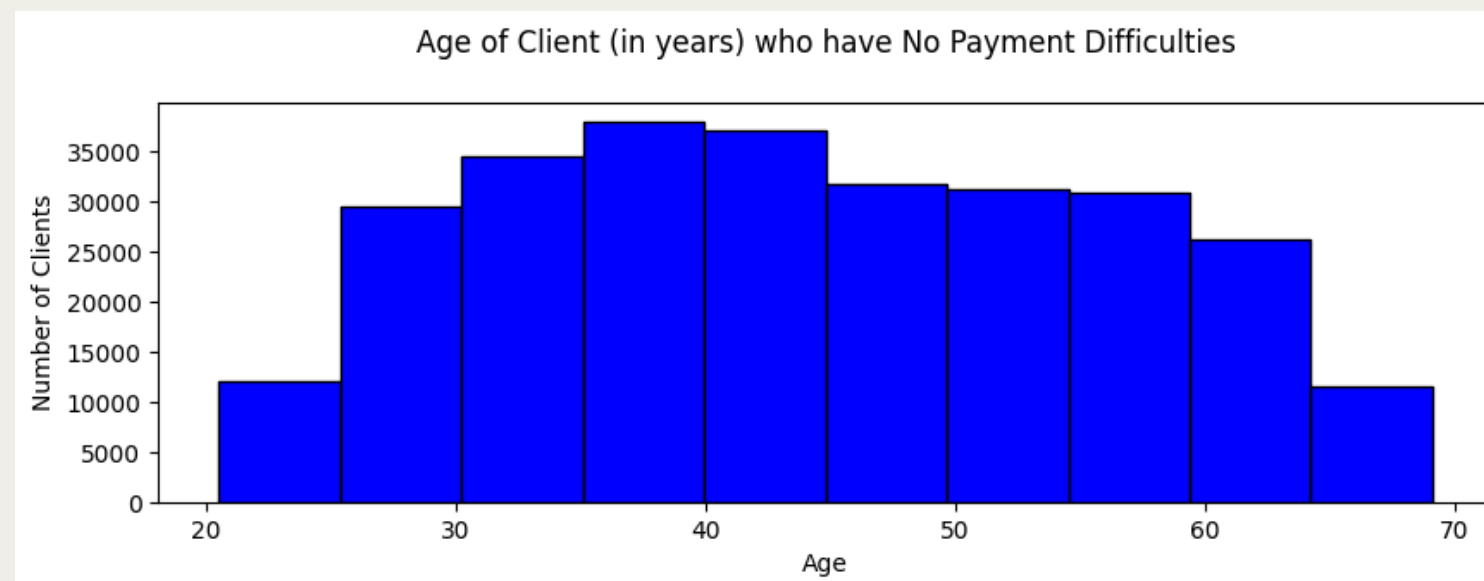
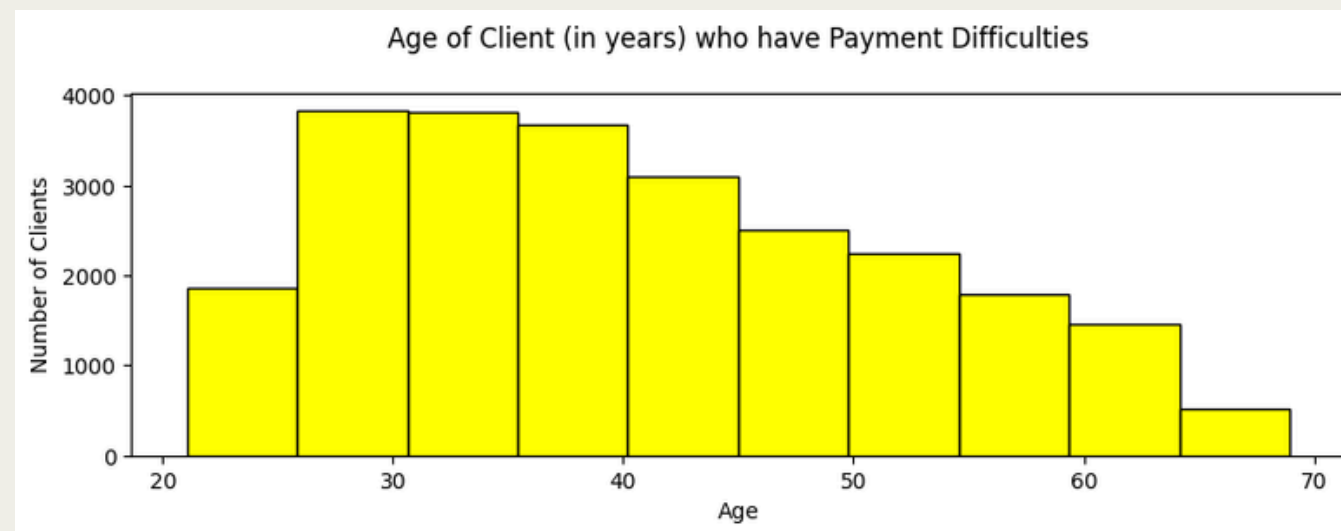
2. The two types of loan contracts offered to clients are cash loans and revolving loans, with **both being predominantly held by female clients**—65.7% for cash loans and 67.1% for revolving loans.



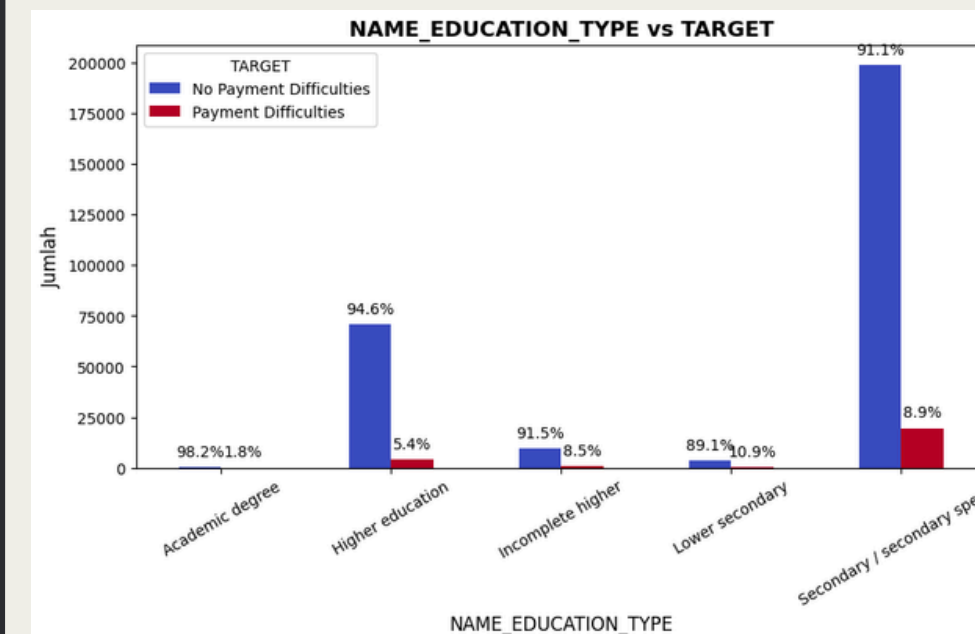
- 3.
- Among **clients on maternity leave with cash loans, all face repayment difficulties** for medium credit amounts, whereas those with **revolving loans have no such issues.**
 - More than **half of unemployed clients with cash loans struggle with repayment on medium credit amounts**, while **all unemployed clients with revolving loans repay without problems.**
 - All **student** clients **manage to repay** their loans, whether **cash or revolving**, for low to medium credit amounts.

EDA & BUSINESS INSIGHTS (2)

4. Most **loan applicants** are **between 35 and 40** years old, followed by those aged 40 to 45. Conversely, very few applications come from clients younger than 25 or older than 65. Clients aged **35-45 generally do not struggle with repayments**, whereas those aged **25-35 are more likely to face difficulties**.



5. The **median loan amount** for clients **without repayment issues** is **slightly higher** than that of clients with difficulties, suggesting that those **with larger loan amounts** have a **slightly better ability** to repay compared to those with smaller loans.



6. Clients with **lower secondary education** have the **highest repayment difficulties** (11%), despite **most applicants** having a **secondary education** (218K).

MACHINE LEARNING IMPLEMENTATION

Using the **top 20 column** selected based on the **score and p-value**, for the training process.
5 most important features: EXT_SOURCE_2, EXT_SOURCE_3, DAYS_BIRTH, DAYS_ID_PUBLISH, & DAYS_REGISTRATION

ML Model	Accuracy Score		Error Margin	ROC-AUC Score
	Training	Testing		
Logistic Regression	73.19%	73.23%	0.04%	67.28%
Random Forest	97.89%	95.55%	2.34%	95.55%
Gradient Boosting	71.46%	70.1%	1.36%	70.1%
K-Nearest Neighbor	91.62%	88.13%	3.49%	88.12%

The **Random Forest** model was identified as the best-performing model. The 2.34% error margin indicates a well-balanced performance, with **no signs of underfitting or overfitting**. Moving forward, this model will be used to predict the clients repayment abilities using application_test dataset.

BUSINESS RECOMMENDATION

1

Since younger clients (25-35 years old) and those with lower secondary education have higher loan repayment difficulties, Home Credit should implement **stricter risk assessment measures** for these groups. This could include offering **smaller initial loan amounts**, requiring **financial literacy training**, or providing **flexible repayment plans** to improve repayment success rates.

2

Given that women hold the majority of loans and have a lower default rate than men, Home Credit could consider **expanding loan programs** specifically tailored for **female borrowers**. Offering incentives like **lower interest rates** or **financial education programs** could further enhance repayment rates and financial inclusion for women.

3

Since repayment success improves with higher income, Home Credit should consider **income-sensitive loan products**. For example, **unemployed** clients and those on **maternity leave** should have **customized repayment plans**, such as **deferred payments** or **income-adjusted installments**, to reduce the likelihood of default while still allowing access to financial services.

Thank you!

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Final Task Notebook:

<https://bit.ly/finaltasknotebook-johanes>