

Session 2: Valuation

Johan Hombert

HEC Paris, 2025

Contact

Johan Hombert

Professor of Finance & PhD Program Director, HEC Paris

hombert@hec.fr, Office W2-036

Asset Valuation

- This morning
 - ▶ Assets (stocks, bonds, bank loans, etc.)
 - ▶ What they are used for (financing, risk sharing, etc.)
 - ▶ How they are created and traded (IPOs, exchanges, etc.)
- Now
 - ▶ What determines the value of assets, i.e., the price at which they trade
 - ▶ Ex.: Lemonade did an IPO at €29 per share. How did investors come up with this valuation?

Asset Valuation

- Value of asset = value of benefits generated by the asset
- “Benefits”
 - ▶ Usually in cash: dividends, interest, rents, royalties, etc.
 - ▶ Sometimes non-monetary: control rights, environmental impact
 - ▶ Called **cash flow (CF)** for brevity
- Two steps of valuation
 1. Forecast CF \implies Data
 2. Value forecasted CF \implies Finance
 - ▶ CF are in the **future** and **uncertain** \rightarrow valuation must be adjusted accordingly

Road Map

Risk-Free Assets

Risky Assets

Diversification

Time Discounting

Q1. Do you prefer receiving €1 now or €1 in one year?



Time Discounting

Q1. Do you prefer receiving €1 now or €1 in one year?



- Time preference: future cash flows are discounted

Q2. How much do you value today €1 received in one year?

Time Discounting

Q1. Do you prefer receiving €1 now or €1 in one year?



- Time preference: future cash flows are discounted

Q2. How much do you value today €1 received in one year?

- This is called the **present value (PV)** of €1 in one year
- r such that $PV = 1/(1 + r)$ is the **discount rate**

PV of Risk-Free Cash Flow

- More generally

- ▶ D euros in t years has present value $\frac{D}{(1+r)^t}$

- ▶ A stream of risk-free cash flows $\{D_t\}_{t \geq 1}$ has present value

$$PV = \sum_{t=1}^{\infty} \frac{D_t}{(1+r)^t}$$

- Remarks

- ▶ Discount rate r is expressed per year, hence the power t
 - ▶ “Risk-free,” “safe,” “deterministic” \neq “risky,” “stochastic”

Valuing Risk-Free Assets

Ex. 1 Consider two assets with the following risk-free cash flows

	Year 1	Year 2	Year 3
Asset A	10	10	10
Asset B	0	0	31

The discount rate is 5% per year

Q1. Which project is more valuable?



2 minutes

[spreadsheet]

Valuing Risk-Free Assets

Ex. 2 A US government bond promises 100 USD in one year. The discount rate is 4% per year

Q1. What is the price of the bond?



2 minutes

Valuing Risk-Free Assets

Ex. 2 A US government bond promises 100 USD in one year. The discount rate is 4% per year

Q1. What is the price of the bond?



2 minutes

Q2. You buy the bond and hold it for one year. What is your rate of return?



2 minutes

$$\text{Return} \equiv \frac{\text{what you get} - \text{what you paid}}{\text{what you paid}} = \frac{\text{what you get}}{\text{what you paid}} - 1$$

Risk-Free Assets

- Typical risk-free assets: debt with no risk of borrower default (otherwise, not risk-free)
 - ▶ Government bonds issued by fiscally sound countries (US, Germany)
 - ▶ Corporate bonds issued by AAA-rated companies (Microsoft)

Risk-Free Interest Rate

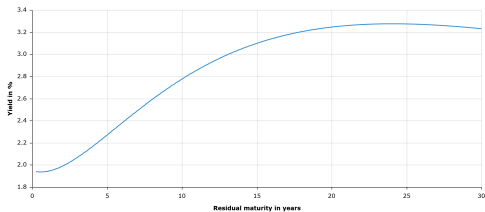
- The **risk-free interest rate** (often called the risk-free rate) is the return on a risk-free asset, and also the discount rate for a risk-free asset
- Properties of the risk-free rate
 1. Same for all risk-free assets with cash flows at the same dates in the same currency
 2. Depends on the currency
 3. Depends on the cash flow horizon

Risk-Free Interest Rate

2. Depends on the currency

3. Depends on the cash flow horizon

Country	Latest yield
Australia	4.32%
Austria	3.05%
Belgium	3.25%
Canada	3.19%
Denmark	2.51%
Finland	3.09%
France	3.53%
Germany	2.71%
Greece	3.43%
Ireland	2.98%
Italy	3.55%
Japan	1.64%
Netherlands	2.87%
New Zealand	4.23%
Portugal	3.11%
Spain	3.25%
Sweden	2.61%
Switzerland	0.28%
UK	4.70%
US	4.10%



Yield curve (a.k.a. term structure of interest rates)
in euro. Source: [ECB](#)

Source: [Financial Times](#)

Remark: Market Efficiency

- “Value” and “price” are conceptually different
 - ▶ (Present) Value: how much investors should be willing to pay for an asset
 - ▶ Price: how much investors actually pay for an asset
- For now, we assume price = value, based on the following argument
 - If price < value, investors buy, pushing price up
 - If price > value, investors sell, pushing price down
 - ⇒ At market equilibrium, price = value
- This property is called **market efficiency**. We will return to it next week

Road Map

Risk-Free Assets

Risky Assets

Diversification

Risk Aversion

Q1. Do you prefer receiving [€1 for sure] or [€0.5 or €1.5 with a fifty-fifty chance]?



Risk Aversion

Q1. Do you prefer receiving [€1 for sure] or [€0.5 or €1.5 with a fifty-fifty chance]?



Q2. Which value X makes you value the lottery [€0.5 or €1.5 with a fifty-fifty chance] as much as [€ X for sure]?

Risk Aversion

Q1. Do you prefer receiving [€1 for sure] or [€0.5 or €1.5 with a fifty-fifty chance]?



Q2. Which value X makes you value the lottery [€0.5 or €1.5 with a fifty-fifty chance] as much as [€ X for sure]?

- **Risk aversion:** Investors value a risky cash flow less than a safe cash flow, holding expected cash flow fixed

⇒ Risky cash flows are discounted

Valuing Risky Assets

- Most assets are **risky**: stocks, debt with default risk, etc.
- An asset with risky cash flow \tilde{D} in one year has present value

$$PV = \frac{E[\tilde{D}]}{1 + k}$$

where discount rate $k = \underbrace{\text{risk-free rate}}_{\text{time discounting}} + \underbrace{\text{risk premium}}_{\text{risk discounting}}$

Valuing Risky Assets

- More generally, an asset with risky cash flow $\{\tilde{D}_t\}_{t \geq 1}$ has present value

$$PV = \sum_{t=1}^{\infty} \frac{E[\tilde{D}_t]}{(1+k)^t}$$

where:

discount rate (k) = risk-free rate + risk premium

- Remark: the PV formula has several names
Dividend Discount Model (DDM) in asset pricing
Discounted Cash Flow (DCF) method in corporate finance

Valuing Risky Assets

- More generally, an asset with risky cash flow $\{\tilde{D}_t\}_{t \geq 1}$ has present value

$$PV = \sum_{t=1}^{\infty} \frac{E[\tilde{D}_t]}{(1+k)^t}$$

where:

discount rate (k) = risk-free rate + risk premium

- Remark: the PV formula has several names
Dividend Discount Model (DDM) in asset pricing
Discounted Cash Flow (DCF) method in corporate finance

Q. Many companies do not pay dividends (e.g., Tesla). The PV formula imply their value is zero: true or false?

Valuing Risky Assets Quiz

Consider the stocks of two companies

- GreatTech has great technology: it will generate significant cash flow
- LameDuck has mediocre technology: its expected cash flow is one-tenth of GreatTech's cash flow (at each future date, with the same discount rate)

Q1. Which stock has the higher price?



1 minute

- a. GreatTech b. LameDuck c. Both have the same price

Q2. Which stock has the higher expected return?



1 minute

- a. GreatTech b. LameDuck c. Both have the same expected return

Expected Return of Risky Assets

Expected return = Discount rate

- Easy to see with one-period assets

$$\text{Realized return: } \tilde{r} = \frac{\tilde{D}}{P} - 1$$

$$\text{Expected return: } E(\tilde{r}) = \frac{E(\tilde{D})}{P} - 1 = \frac{E(\tilde{D})}{\frac{E(\tilde{D})}{1+k}} - 1 = k$$

- The logic goes through with multiple-period assets

$$\text{Realized return: } \tilde{r}_{t+1} = \frac{\tilde{D}_{t+1} + (\tilde{P}_{t+1} - P_t)}{P_t}$$

We still have $E_t(\tilde{r}_{t+1}) = k$ (proof on next slide)

Proof that expected return = discount rate

$$\text{Expected return from } t \text{ to } t+1: E_t(\tilde{r}_{t+1}) = \frac{E_t(\tilde{D}_{t+1}) + E_t(\tilde{P}_{t+1})}{P_t} - 1$$

$$\text{Using the PV formula: } P_t = \sum_{\tau=1}^{\infty} \frac{E_t(D_{t+\tau})}{(1+k)^\tau}$$

$$\text{Expected price at } t+1: E_t(\tilde{P}_{t+1}) = E_t \left[\sum_{\tau=1}^{\infty} \frac{E_{t+1}(D_{t+1+\tau})}{(1+k)^\tau} \right]$$

$$\text{Using Bayes rule: } E_t(\tilde{P}_{t+1}) = \sum_{\tau=1}^{\infty} \frac{E_t(D_{t+1+\tau})}{(1+k)^\tau}$$

$$\text{Finally: } E_t(\tilde{r}_{t+1}) = \frac{(1+k)P_t}{P_t} - 1 = k$$

Expected Return of Risky Assets

Discount rate = Risk premium + Risk-free rate = Expected return

- ⇒ Riskier assets have a higher risk premium
 - higher discount rate
 - higher expected return
 - lower price given expected future cash flows

Historical Perspective

- Historical returns of main asset classes, 1960–2017¹

Moments of return distribution (in % per year)		
	Std. dev.	Mean
Stocks	17.3	11.3
Real estate	19.3	12.3
Corporate bonds	8.4	7.8
Commodities ²	24.9	8.7

⇒ Riskier assets have higher expected returns



Commodities are puzzling: high std. dev. but not a high mean return.
Any idea?

¹Doeswijk, Lam and Swinkels, “Historical Returns of the Market Portfolio,” *Review of Asset Pricing Studies*, 2019 [\[pdf\]](#)

²Commodities include mainly metals (e.g., gold), energy products (e.g., oil), and agricultural products

Mini-Case: 2022 Stock Market Performance

UPDATED FROM **DEC 30 2022** • 5:23 PM EST

Stocks fall to end Wall Street's worst year since 2008, S&P 500 finishes 2022 down nearly 20%



What might explain it?

Mini-Case: 2022 Stock Market Performance

- How much did rising interest rates explain the 2022 stock market crash?
- Apply the PV formula to US stocks assuming a constant expected growth rate g of dividends: $E[D_{t+\tau}] = (1+g)^\tau D_t$ for $\tau \geq 1$

$$\implies P_t = \sum_{\tau=1}^{\infty} \frac{D_{t+\tau}}{(1+k)^\tau} = \frac{(1+g)D_t}{k-g}$$

- Discount rate: $k = \text{risk-free rate} + \text{risk premium}$
 - The US 10-year rate rose from **1.5%** at end-2021 to **3.5%** at end-2022
 - Assume risk premium $\simeq 5\%$, dividend growth rate $g \simeq 4\%$
- \implies Implies that stock prices should change by $\frac{1/(\mathbf{1.5\%} + 5\% - 4\%)}{1/(\mathbf{3.5\%} + 5\% - 4\%)} \simeq 0.56$,
i.e., fall by 44%



Directionally correct, but overstates the market decline. Why?

Taking Stock

1. Price = expected cash flow discounted for time and risk
 2. Discount rate = expected return = risk-free rate + risk premium
- Remark: 1. and 2. hold under the assumption of market efficiency (“the price is right”). Next week, we’ll relax this assumption
 - Next question: What determines the risk premium?
Variance? No – covariance, because of diversification

Road Map

Risk-Free Assets

Risky Assets

Diversification

Diversification

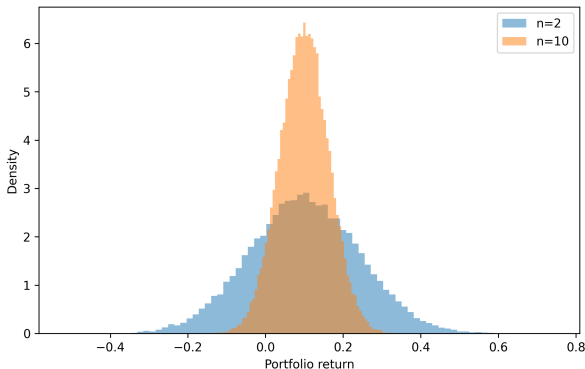
- A fund invests €100 million equally across stocks $i = 1, 2, \dots, n$
- Each stock i has return r_i with $E(r_i) = \mu$, $V(r_i) = \sigma^2$, and $\text{Corr}(r_i, r_j) = \rho$ for all $i \neq j$
- Portfolio return: $r_P = \frac{1}{n} \sum_{i=1}^n r_i$

Q1. Is it safer to invest in $n = 2$ or $n = 10$ stocks?

- a. $n = 2$ b. $n = 10$ c. It depends

Diversification

- A portfolio with a larger number of assets is less risky — better diversified (provided $\rho < 1$)
- Distribution of portfolio return for $n = 2$ vs. $n = 10$
($\mu = 10\%$, $\sigma = 20\%$, $\rho = 0$)



Diversification

- Consider two portfolios

A: 10 stocks with pairwise correlation $\rho = 0.5$

B: 10 uncorrelated stocks ($\rho = 0$)

Q2. Which portfolio is safer?

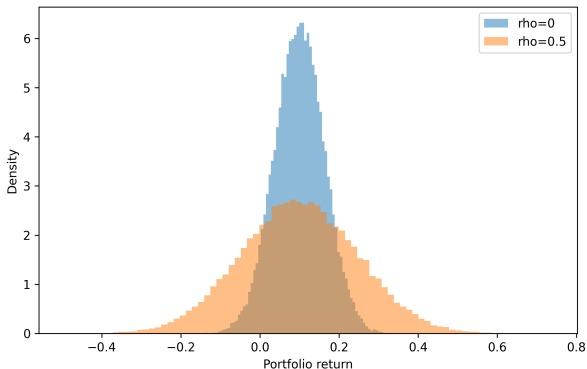
A

B

It depends

Diversification

- A portfolio with less correlated assets is less risky — better diversified
- Distribution of portfolio return for $\rho = 0$ vs. $\rho = 0.5$
($n = 10$, $\mu = 10\%$, $\sigma = 20\%$)

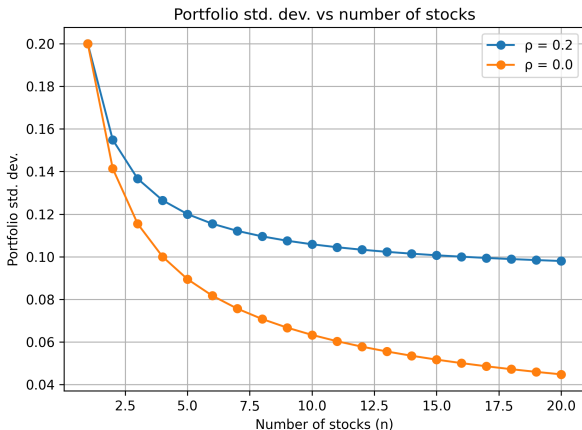


Diversification

Q3. Does portfolio risk go to zero when $n \rightarrow \infty$?

- a. Yes
- b. No
- c. It depends

Diversification



- As $n \rightarrow \infty$, portfolio risk does not depend on the total variance of individual assets — but on their **covariance**
- Proof:
$$V(r_P) = \left(\frac{1}{n} + \frac{n-1}{n} \rho \right) \sigma^2 \xrightarrow{n \rightarrow \infty} \rho \sigma^2$$

Diversification: Summary

- Risk independent across assets can be eliminated by diversification

= idiosyncratic (diversifiable) risk

- Risk correlated across assets cannot be eliminated by diversification

= systematic (non-diversifiable) risk

- Remark: A portfolio with large n is said to be “well diversified,” which does not mean risk-free — idiosyncratic risk is eliminated but systematic risk remains

Diversification: Implication for Risk Premium

Q. You would be equally willing to hold a portfolio with $\rho = 0$ and a portfolio with $\rho = 0.2$ if and only if:

- a. Both portfolios have the same expected return
- b. The portfolio with $\rho = 0$ has a higher expected return
- c. The portfolio with $\rho = 0.2$ has a higher expected return

Diversification: Implication for Risk Premium

- Idiosyncratic risk does not command a risk premium
- Systematic risk does command a risk premium
- Systematic risk arises from covariance between assets
- Next class: Quantify the risk premium as a function of systematic risk, i.e., as a function of covariance

Brain-Teaser

Do you expect a high or low expected return on gold?



Until Next Class

- Practice problems on Slack
- Have a great WE and see you next week 🙄