# **Affiliations**

## Maastricht University/Universiteit Maastricht

Assistant Professor in Law and CS, Law and Tech Lab, Faculty of Law

## Maastricht, Netherlands

Jul 2024-present

## Education

Northeastern University Boston, MA

Ph.D. in Cybersecurity Sep 2019-Jul 2024

M.S. in Cybersecurity + Post-baccalaureate Certificate in Computer Science

May 2020

ALIGN NSF Scholar, Dean's Scholarship

B.A. summa cum laude in Political Science and International Affairs

May 2017

Excellence Scholarship, Huntington 100, Sean Patrick O'Rourke Scholar, Pi Sigma Alpha

# Teaching

### **Northeastern University**

Boston, MA

Teaching Assistant, Khoury College of Computer Sciences

Spring 2020, 2021, 2022

CY4170 The Law, Ethics, and Policy of Data and Digital Technologies

- Designed and delivered midterm and weekly assignments
- Graded student work and facilitated student success through office hours and one-off advising
- Delivered class material for case study discussions, writing skills, and career development

#### Curriculum Developer for ALIGN High School Outreach Program

Oct 2019-Apr 2020

Developed and delivered introductory lectures on cybersecurity/BGP routing for high school students

#### **Publications**

#### **Refereed Journal and Conference Articles**

Gig Work at What Cost? Exploring Privacy Risks of Gig Work Platform Participation in the U.S. Forthcoming 2025

\*Privacy Enhancing Technologies Symposium (PETS'25)\*

Forthcoming 2025

Amogh Pradeep, Johanna Gunawan, Alvaro Feal, David Choffnes

# Understanding Dark Patterns in Home IoT Devices

Apr 2023

ACM Conference on Human Factors in Computing Systems (CHI'23)

Monica Kowalcyzk\*, **Johanna Gunawan**\*, Daniel Dubois, David Choffnes, Woodrow Hartzog, & Christo Wilson Referenced by <u>Consumer Reports</u> and <u>Stacy on IoT (Podcast)</u>

# Exploring Deceptive Design Patterns in Voice Interfaces

Sep 2022

European Symposium on Usable Security (EuroUSEC'22)

Kentrell Owens, Johanna Gunawan, Pardis Emami-Naeini, David Choffnes, Tadayoshi Kohno, Franziska Roesner

#### A Comparative Study of Dark Patterns Across Mobile and Web Modalities

Oct 2021

ACM Conference for Computer Supported Cooperative Work and Social Computing (CSCW'21) **Johanna Gunawan,** Amogh Pradeep, David Choffnes, Woodrow Hartzog, and Christo Wilson Referenced by OECD, UK Competition and Markets Authority, US FTC, Testimony to U.S. House

### **Book Chapters**

### The Case of the Nosy Neighbors

Jan 2021

MIT Case Studies in Social and Ethical Responsibilities of Computing **Johanna Gunawan** and Woodrow Hartzog

#### **Legal Scholarship/Law Review Articles**

#### [FORTHCOMING] Dark Patterns as Design Loyalty

2025

Feb 2024

Indiana Law Journal 2024 Symposium Issue, Law and Technology at a Crossroads

Johanna Gunawan, Woodrow Hartzog, Neil Richards, David Choffnes, and Christo Wilson

#### Privacy Nicks: How the Law Normalizes Surveillance

Washington University Law Review, vol. 101

Woodrow Hartzog, Evan Selinger, and Johanna Gunawan

#### COVID-19 and the Pandemic of Treacherous Technologies

Published in *Seton Hall Law Review Vol. 51 Iss. 5,* presented at SHLR Symposium Nov. 2020 **Johanna Gunawan**, David Choffnes, Woodrow Hartzog, Alan Mislove, and Christo Wilson

**Contributions to Reports and Comments** 

Public Comment submitted to the FTC

Nov 2022

May 2021

In response to Trade Regulation Rule on Commercial Surveillance and Data Security ANPR

Public Comment submitted to the FTC by Princeton CITP on behalf of undersigned researchers

In response to Digital Advertising Business Guidance Request for Information

Aug 2022

**Workshop Papers** 

What Evidence is Needed to Prove the Existence of Dark Patterns?

Apr 2023

ACM CHI Workshop, "Designing Technology and Policy Simultaneously" Johanna Gunawan, Colin Gray, Cristiana Santos, and Nataliia Bielova

Towards an Understanding of Dark Pattern Privacy Harms

Apr 2021

ACM CHI Workshop, "What Can CHI Do About Dark Patterns?"

Johanna Gunawan, David Choffnes, Woodrow Hartzog, and Christo Wilson

# **Employment**

#### **Max Planck Institute for Security and Privacy**

Bochum, DE

Visiting Scholar Intern, Human-Centered Security and Privacy Group (PI: Yixin Zou)

May 2023-Jul 2023

Jun 2022-Aug 2022

Ongoing user privacy and consumer protections research

Vimeo
Intern, Security – Governance, Risk, Compliance, & Privacy

New York City, NY (Remote)

- Conducted insurance and security documentation audit for third-party risks
- Edited and drafted external trust and security documentation
- Drafted and published internal privacy and security education content
- Assessed, logged, and automated third-party assessment processes across stakeholder needs
- Answered SIG2022 questionnaire items and logged resource dataset for security questionnaires

#### **Common Sense Media**

San Francisco, CA (Remote)

Privacy Intern

Jun 2021-Sep 2021

- Read and evaluated technology privacy policies for over 100 questions in evaluation against requirements for COPPA, FERPA, and other privacy regulations
- Interpreted results from evaluations dataset and drafted analysis sections for State of Kids Privacy Report
- Drafted, researched, and edited privacy articles for vendor, educator, and parent audiences
- Edited Streaming Devices Report (mentioned in NYT), conference presentations
- Consulted on upcoming privacy projects, including VR/AR

Rapid7, LLC Boston, MA

#### Technical/UX Writer for Komand & InsightConnect product team

Apr 2018-Aug 2019

- Managed documentation projects for and drafted 70+ pages of knowledge base material/help docs for two
  versions of security automation product
- Rebuild and improved documentation information architecture for legacy on-premise product
- Collaborated with UX research team on survey design and qualitative/quantitative interviews
- Ran cross-functional meetings with engineering, sales, marketing, product management, UX design, and UX research for identifying and delivering documentation needs and projects

# Akamai Technologies

Cambridge, MA

Technical Writer (Network Standards)

Jun 2017-Mar 2018

- Drafted internal network hardware installation and maintenance procedures for field technicians
- Improved legacy documentation and information architecture in MediaWiki
- Collaborated with Network Infrastructure Engineers, field technicians, and network design teams

Smartleaf, Inc. Cambridge, MA

#### Junior Technical Writing & Product Management Associate

Jan 2016-May 2017

- Managed documentation process for quarterly client-facing Asset Management performance reports
- Drafted internal product and development specs for front-end development team

#### **Wellington Management Company LLP**

Boston, MA

Legal and Compliance Co-op

Jan 2015-Jul 2015

- Built automated Excel processes for new account amendments and broker performance benchmarking
- Advised brokers on investment guidelines, FATCA tax information, and Dodd-Frank adherence for accounts

Millward Brown Digital Boston, MA

Digital Marketing Co-op

Jan 2014-Jul 2014

- Drafted and published original thought leadership content, initiated product rationalization framework
- Monitored, edited, and formatted WordPress blog and all company-affiliated social media channels
- Interpreted Google Analytics and SproutSocial data to adjust and create digital/social campaigns

#### **Next Mile Project (Dhar Law LLP)**

Boston, MA

Sep 2013-Dec 2013

Marketing Intern

- Designed, set up, and maintained WordPress.com website with HTML5/CSS
- Drafted blog articles and maintained Facebook branding
- Coordinated media/marketing strategy for a coalition of several nonprofits
- Provided continued remote HTML/CSS support through Apr 2014

# Speaking

## **Accepted Talks and Sessions**

At the 8<sup>th</sup> Workshop for Technology and Consumer Protection (ConPro'24):

May 2024

Privacy Behaviors and Perceptions of LGBTQ+ Community in Türkiye

Devris Isler, Johanna Gunawan

Design Loyalty Approaches for Dark Patterns

Johanna Gunawan, Woodrow Hartzog, David Choffnes, Christo Wilson (with Neil Richards)

SoK: Towards Collaborative Evidence Collection for Dark Patterns Enforcement

Cristiana Santos Johanna Gunawan, Colin Gray, and Nataliia Bielova

# **Invited Talks and Lectures**

Dark Patterns as Disloyal Design

Mar 2024

Wash.U and Sorbonne Transatlantic Technology Law Seminar

Design, Privacy, and the Law

Nov 2023

Northeastern University, CS4973 Special Topics: Technology Regulations in Digital Platforms

A Tech Policy Primer for CS Students

May 2023

Northeastern University, CS4973 Special Topics: Responsible Machine Learning

Towards User (Design) Protections

Oct, Dec 2023

Tufts University, CS 152-1 Human Factors in Security and Privacy

University of Iowa, Junior Academics in Social Computing and Privacy Policy

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Service	Internal Reviewing/Program Committee Member	2024 2025
	Privacy Enhancing Technology Symposium (PETS)	2024, 2025
	USENIX Security	2025
	ACM Computer and Communications Security (CCS), Security Usability and Measurement Track	2025
	ACM Designing Interactive Systems Conference (DIS), Critical Computing & Design Theory Subcomm	n. 2025
	External Reviewing	
	Book chapters, Dark Patterns and Deceptive Design (Edward Elgar Publishing)	2024
	Digital Legal Talks (Tilburg Digital Legal Lab)	2024
	ACM Conference on Human Factors in Computing Systems (CHI) Student Design Competition	2024
	ACM Transactions on Social Computing (TSC)	2023
	International Conference on Computational Computer Science (IC2S2)	2023, 2024
	ACM Conference on Computer-Supported Cooperative Work (CSCW)	2023
	ACM Conference on Human Factors in Computing Systems (CHI)	2022, 2023, 2025
	ACM Symposium on User Interface Software and Technology (UIST)	2022, 2023
	Privacy Enhancing Technology Symposium (PETS)	2022
	Conference and Workshop Organizing	
	Mobilizing Research and Regulatory Actions on Dark Patterns & Deceptive Design Practices (CHI Wo	orkshop) 2024
	Dark Patterns and the Emerging Threats of Deceptive Design Practices (CHI SIG)	2023
	Privacy Law Scholars Conference (PLSC), Lead Student Volunteer	2022
	Privacy Law Scholars Conference (PLSC), Student Volunteer	2021
	68 <sup>th</sup> Japan-America Student Conference, Vice Chairperson and Entrepreneurship Pitch Contest Chair	ir 2016
	Committees and Volunteering	
	Ph.D. in Cybersecurity Committee, Student Member	2022, 2023-2024
	ALIGN Master's in Computer Science Recruitment, Student Ambassador	2018-2020
	ALIGN Musici 5 in computer science neeraliment, student Ambussador	2010 2020

# Mentoring

Princessa Cintaqia, B.S. in Economics at University of Indonesia (now PhD student at Boston U.)	c/o 2024
Tim Swierzewski, M.S. in Computer Science (Khoury MS Apprentice)	c/o 2023
Jonathan Chery, M.S. in Computer Science (MS in Cybersecurity at Northeastern U.)	c/o 2021
Maryam Motallebi, independent researcher (now PhD student in Computer Science at Northeastern U.)	c/o 2021
Monica Kowalcyzk, B.S. in Cybersecurity and Criminal Justice	c/o 2024

# Skills & Knowledge

**Technologies:** Programming (Python, C, JavaScript, bash), Data Analysis (numpy, pandas, seaborn, matplotlib, scikit), Markup (HTML, Markdown, LaTeX, MediaWiki), Presentations (MS Powerpoint, Google Slides), Word processing (MS Word, LaTeX, ReadMe, Scrivener), Agile (JIRA Kanban/SCRUM), Design/UX (Invision, Sketch), Web Development (Django/Python, Jekyll)

**Professional Skills:** Oral and written communication; public speaking and presentations; academic, technical, and UX writing; quantitative and qualitative research; project management

**Familiarity with Regulations/Frameworks:** NIST 800-53, ISO Common Criteria, SANS Security Policies, E.U. data and digital services laws (GDPR, DSA, DMA, AI Act, etc.), U.S. privacy and data laws (CCPA/CPRA, BIPA, HIPAA, COPPA, FERPA, etc.), SIG questionnaires