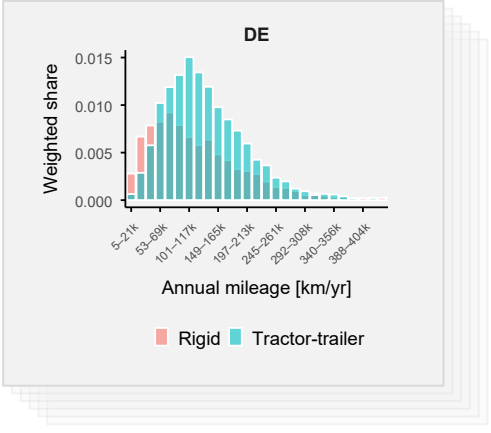


Country- and truck type specific  
utilization profiles



Scenario based approach

|                           | BET/FCET | ICET counterpart | DCO scenario |
|---------------------------|----------|------------------|--------------|
| Vehicle parameters        | LC_HTM   | HC_LTM           | Optimistic   |
| Energy carrier parameters | PROG     | BAU              |              |
| Vehicle parameters        | MC_MTM   | MC_MTM           | Medium       |
| Energy carrier parameters | BAU      | BAU              |              |
| Vehicle parameters        | HC_LTM   | LC_HTM           | Pessimistic  |
| Energy carrier parameters | BAU      | PROG             |              |

Country- and truck type specific differential cost of ownership (DCO)

