Johannes Pirmann

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Experience

Pirmann Media

Founder and CEO

Services:

- Creation of online shops with Shopify
- Creation of Websites with ReactJS
- Project management
- Consulting

Portfolio:

- Winzerhof Pirmann
- Kaspar Berg
- Full Control

Onapsis

Dual Student - International Business

Innovation

Business Development Product Management

Finance

Product Management

Virtual Forge

Dual Student - Wirtschaftsinformatik - Sales and Consulting

Project Management
Marketing & Inside Sales

Innovation

Accomplishments:

- Creation of a challenge for the Cyber Security Challenge Germany
- Blog articles: Cybersecurity History; You got hacked!
- Virtual Forge SaaS:
 - Architectural design
 - Design & implementation of the frontend
 - Bug triage & fixes

Full Control GmbH

Webmaster

Accenture

Internship

Allianz

Internship

BASF

Internship

Raiffeisen Waren-Zentrale Rhein-Main eG

Internship

Education and Certifications

Baden-Württemberg Cooperative State University (DHBW)

Bachelor of Arts, International Business

♥ FreinsheimMarch 2017 - Present

• Heidelberg

October 2019 - Present

May 2019 - October 2019 December 2019 - February 2020 May 2020 - August 2020

November 2020 - February 2021 May 2021 - September 2021

December 2021 - March 2022 Juni 2022 - September 2022

• Heidelberg

October 2017 - May 2019

January 2018 - May 2018 August 2018 - November 2018 February 2019 - May 2019

♥ Walldorf December 2016 - March 2021

Kaiserslautern

August 2017 - September - 2017

• Weisenheim am Sand October 2014

Q Ludwigshafen am Rhein March 2013

♥ Freinsheim October 2012

Mannheim

October 2019 - September 2022

- Analysis and Conversion Rate Optimization of Business Development Outreach Methods
- Quantitative Analysis of Release Cycles at Onapsis
- (Upcoming) Thesis: Create a guideline for a KPI system to measure the performance and adoption of software products.

IHK - Rhein Neckar

Ausbildereignungsschein: Ausbildung der Ausbilder (AdA)/ AEVO

Baden-Württemberg Cooperative State University (DHBW)

Wirtschaftsinformatik - Sales and Consulting

• Analysis and optimization of the lead funnel of the Virtual Forge GmbH

Mannheim May 2022

Mannheim

October 2017 - March 2019

Friedrich-List-Schule / Hopp Foundation

Design Thinking

SAP

Workshop - ABAP4SCHOOLS

♥ Mannheim Juli 2016

♥ Walldorf April 2016

• Mannheim 2015 - 2016

• Mannheim

2014 - 2017

Q Bad Dürkheim 2013 - 2014

♀ Bad Dürkheim 2008 - 2013

Friedrich-List-Schule / Lego Mindstorms

Lego-Robotik - Projektmanagement im IT-Bereich

Friedrich-List-Schule

Wirtschaftsgymnasium - Abitur

Carl-Orff-Realschule

Realschule

Werner-Heisenberg-Gymnasium

Gymnasium

Personal Projects

- johannes-pirmann.com Writing own technical blogs including the following:
 - Setup Ubuntu 20.04 (Hetzner Community)
 - How to install Nginx on Ubuntu 20.04 (Hetzner Community)
 - Add SSL Certificate with Lets Encrypt to Nginx on Ubuntu 20.04 (Hetzner Community)
 - Control a Relay With a Raspberry Pi and Python

☞ Volunteer Work

TEDXHeidelberg

Webmaster

• Heidelberg

February 2017 - November 2017

✓ Skills/Interests

- Programming Languages
 - HTML, CSS
 - ReactJS, Javascript
 - Python, Flask, Django
 - ABAP
- Database (MySQL, SQLite)
- Server (Ubuntu)
- Web hosting (NginX, Apache)

- Cyber Security
- CI/CD (GitHub Actions)
- CMS (WordPress, Ghost)
- Shopsystems (Shopify)
- Providers (AWS, DigitalOcean, Linode, Hetzner, GitHub Pages)
- Project management software (Asana, Jira, Monday.com, Excel/Sheets)