### TOPICS IN MACROECONOMICS

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### **CROSS-SECTIONAL REGRESSIONS**

$$Y_i = \alpha_i + \beta X_i + \varepsilon_i$$

- Interested in  $\beta$ .
- Can identify  $\beta$  if  $E(\varepsilon_i|X_i) = 0$  or suitable instrument with  $E(\varepsilon_i|Z_i) = 0$  and  $E(X_i|Z_i) \neq 0$ .
- What's the DGP? Two views:
  - **1**  $X_i / Z_i$  captures quasi-random heterogenous exposure to endogenous shock(s).
  - ②  $X_i / Z_i$  captures endogenous exposure to heterogenous, quasi-random shocks.

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#### BARTIK: CANONICAL EXAMPLE

Structural equation:

$$y_I = \rho + \beta x_I + \varepsilon_I$$

- $y_I$ : wage growth in area I.
- $\triangleright x_l$ : employment growth in area l.
- Identities:

$$x_l = \sum_k z_{l,k} g_{l,k},$$
  $g_{l,k} = g_k + \tilde{g}_{l,k}$ 

- $\triangleright$   $z_{l,k}$ : employment share in area l in industry k.
- $g_{l,k}$ : employment growth in area l in industry k.
- $g_k$ : national employment growth in industry k.
- $\tilde{g}_{l,k}$ : idiosyncratic component of employment growth rate.
- Bartik (1991) instrument to estimate inverse labor supply elasticity:

$$B_I = \sum_k z_{I,k} g_k$$

• What is exogenous? Shares? Shocks? Product?

#### SPECIAL CASE: 2 INDUSTRIES

• Bartik instrument is proportional to industry share:

$$B_1 = z_{11}g_1 + z_{21}g_2 = g_2 + (g_1 - g_2)z_{11}$$

• First stage:

$$x_{l} = \gamma_{0} + \gamma B_{l} + \eta_{l} = \gamma_{0} + \gamma g_{2} + \gamma (g_{1} - g_{2})z_{1l} + \eta_{l}$$

- $B_l$  is equivalent to using  $z_{1l}$  (or  $z_{2l}$ ) as instrument.
- Intution:
  - ▶  $z_{1/}$  measures exposure,  $g_1 g_2$  the magnitude of the treatment.
  - Many cross-sectional regressions take the view  $g_2 = 0$ : heterogeneous exposure to single aggregate shock.
  - ► What endogeneity problem does the Bartik instrument (or industry shares) solve? What does it not solve?

# GENERAL CASE (1)

#### Notation:

- $Z_{lt} = (z_{l1t},...,z_{lkt})$  is a  $1 \times K$  vector of industry shares.
- $Z_t = (Z'_{1t}, ..., Z'_{Lt})'$  is a  $L \times K$  matrix of industry shares.
- $G_t = (g_{1t},...,g_{kt})'$  is a  $K \times 1$  vector of industry growth rates.
- $B_t = Z_0 G_t$  is a  $L \times 1$  vector of Bartik instruments.
- $X_t = (x_{1t},...,x_{Lt})'$  is a  $L \times 1$  vector of endogenous variables.
- $Y_t = (y_{1t}, ..., y_{Lt})'$  is a  $L \times 1$  vector of outcomes.
- Assume  $X_t, Y_t$  previously residualized with respect to any covariates.

# GENERAL CASE (2)

• B is a  $LT \times 1$  vector of Bartik instruments.

$$B = ZG = \begin{pmatrix} Z_0 G_1 \\ Z_0 G_2 \\ \vdots \\ Z_0 G_T \end{pmatrix} = \underbrace{\begin{pmatrix} Z_0 & 0 & \dots & 0 \\ 0 & Z_0 & \dots & 0 \\ \vdots & 0 & \ddots & \vdots \\ 0 & \dots & 0 & Z_0 \end{pmatrix}}_{=Z} \underbrace{\begin{pmatrix} G_1 \\ G_2 \\ \vdots \\ G_T \end{pmatrix}}_{=G}$$

- Z is a  $LT \times KT$  matrix of industry shares
- G is a  $KT \times 1$  vector of industry growth rates.
- $X = (X'_1, ..., X'_T)'$  is a  $LT \times 1$  vector of endogenous variables.
- $Y = (Y'_1, ..., Y'_T)'$  is a  $LT \times 1$  vector of outcomes.
- The Bartik and GMM estimators are

$$\hat{eta}_{Bartik} = rac{B'Y}{B'X}, \qquad \qquad \hat{eta}_{GMM} = rac{X'ZWZ'Y}{X'ZWZ'X}$$

# EQUIVALENCE OF GMM AND BARTIK

- ullet Proposition: When W=GG' then  $\hat{eta}_{Bartik}=\hat{eta}_{GMM}$
- Proof:

$$\hat{\beta}_{GMM} = (X'ZGG'Z'X)^{-1}(X'ZGG'Z'Y) = (X'BB'X)^{-1}(X'BB'Y) = (B'X)^{-1}(X'B)^{-1}(X'B)(B'Y) = \hat{\beta}_{Bartik}$$

- Bartik IV is numerically equivalent to IV regression with K
  instruments corresponding to the industry shares in Z weighted with
  industry GG'.
- More notation extends to case with controls.

#### **IDENTIFYING ASSUMPTIONS**

TSLS estimator:

$$\hat{\beta} - \beta_0 = \frac{\sum_{t=1}^{T} \sum_{k=1}^{K} g_{kt} \sum_{l=1}^{L} z_{lk0} \varepsilon_{lt}}{\sum_{t=1}^{T} \sum_{k=1}^{K} g_{kt} \sum_{l=1}^{L} z_{lk0} x_{lt}}$$

Identifying assumption (conditional on observables):

$$E\left[\frac{1}{L}\sum_{l=1}^{L}\varepsilon_{lt}z_{zlk0}\right]=0, \qquad \forall k,t$$

What are the asymptotics?

- KT moment conditions in GMM.
- In words: the differential effect of higher exposure of one industry (compared to another) only affects the change in the outcome  $(y_{lt})$  through the endogenous variable of interest, and not through any potential confounding channel.

#### ROTEMBERG WEIGHTS

- In principle, must make exogeneity claim for every industry k = 1, ..., k. Very difficult to do in practice.
- GPSS: focus on select industries that are most influential in determining  $\hat{\beta}_{Bartik}$ .

$$\hat{eta}_{ extit{Bartik}} = \sum_k \hat{lpha}_k \hat{eta}_k$$

where

$$\hat{\beta}_k = (Z_k'X)^{-1}(Z_k'Y), \qquad \qquad \hat{\alpha}_k = \frac{G_k'Z_k'X}{\sum_k G_k'Z_k'X} = \frac{G_k'Z_k'X}{B'X}$$

- $\hat{\beta}_k$  is the just-identified IV estimate from using only the industry shares of industry k,  $Z_k$ .
- $\hat{\alpha}_k$  are the *Rotemberg Weights*, which sum to 1 (can be negative).
  - Contribution of industry k to Bartik first stage covariance. (Not the same as F-stat.)
  - Measure the sensitivity to bias in instrument k.

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#### **BHJ IDENTIFICATION**

Bartik = TSLS estimator:

$$\hat{\beta} - \beta_0 = \frac{\sum_{t=1}^{T} \sum_{k=1}^{K} g_{kt} \sum_{l=1}^{L} z_{lk0} \varepsilon_{lt}}{\sum_{t=1}^{T} \sum_{k=1}^{K} g_{kt} \sum_{l=1}^{L} z_{lk0} x_{lt}}$$

Moment condition for identification:

$$E\left[\frac{1}{L}\sum_{l=1}^{L}b_{lt}\varepsilon_{lt}\right] = E\left[\frac{1}{L}\sum_{l=1}^{L}\left(\sum_{t=1}^{T}\sum_{k=1}^{K}g_{kt}z_{lk0}\right)\varepsilon_{lt}\right] = 0$$

- ► GPSS: quasi-random shares  $E(\frac{1}{L}\sum_{l}z_{lk0}\varepsilon_{lt}|g_{kt})=0$
- ▶ BHJ approach: quasi-random shocks

#### **BHJ MOMENT CONDITION**

• Moment condition in terms of shocks:

$$E\left[\frac{1}{L}B'\varepsilon\right] = E\left[\frac{1}{L}\sum_{l=1}^{L}\left(\sum_{t=1}^{T}\sum_{k=1}^{K}g_{kt}z_{lkt}\right)\varepsilon_{lt}\right]$$

$$= E\left[\sum_{k=1}^{K}\sum_{t=1}^{T}\left(\frac{1}{L}\sum_{l=1}^{L}z_{lkt}\right)g_{kt}\left(\frac{\frac{1}{L}\sum_{l=1}^{L}z_{lkt}\varepsilon_{lt}}{\frac{1}{L}\sum_{l=1}^{L}z_{lkt}}\right)\right]$$

$$= E\left[\sum_{k=1}^{K}\sum_{t=1}^{T}z_{kt}g_{kt}\bar{\varepsilon}_{kt}\right] = E\left[(\check{Z}G)'\bar{\varepsilon}\right]$$

where 
$$\check{Z} = diag(z_{10},...,z_{KT})$$
.

- Interpretation:
  - $\triangleright$   $z_{kt}$  is average exposure to industry k.
  - $ightharpoonup ar{arepsilon}_{kt}$  is exposure-weighted average of shocks to wage growth.

#### **BHJ Proposition 1**

• Claim: Bartik IV is equivalent to TSLS with KT excluded instruments  $g_{kt}$  and weights  $z_{kt}$  in the second-stage regression:

$$\bar{y}_{kt} = \alpha + \beta \bar{x}_{kt} + \bar{\varepsilon}_{kt}$$

where 
$$\bar{v}_{kt} = \frac{\frac{1}{L}\sum_{l=1}^{L}z_{lkt}v_{lt}}{\frac{1}{L}\sum_{l=1}^{L}z_{lkt}}$$
.

Proof:

$$\begin{split} \hat{\beta}_{Bartik} &= (B'X)^{-1}(B'Y) \\ &= \left(\sum_{k=1}^K \sum_{t=1}^T z_{kt} g_{kt} \bar{x}_{kt}\right)^{-1} \left(\sum_{k=1}^K \sum_{t=1}^T z_{kt} g_{kt} \bar{y}_{kt}\right) \\ &= (\check{Z}G'\bar{X})^{-1} (\check{Z}G'\bar{Y}) \end{split}$$

#### WHICH CASE?

- **1** Exogenous shares:  $E\left[\frac{1}{L}\sum_{l=1}^{L}z_{zlk0}\varepsilon_{lt}\right]=0$ 
  - Ex ante exposure in location / uncorrelated with unobserved shocks to outcome.
- ② Exogenous shocks (shifters):  $E\left[\frac{1}{KT}\sum_{k=1}^{K}\sum_{t=1}^{T}z_{kt}g_{kt}\bar{\varepsilon}_{kt}\right]=0$ 
  - ► Shocks to industry *k* uncorrelated with unobserved industry shocks when weighted by industry size.
  - What are asymptotics?
  - Which is more plausible? When?

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#### GENERAL SPECIFICATION TESTS

Estimated coefficients sensitive to inclusion of covariates?

Pre-trends?

Placebo tests?

Overidentification tests.

Subsample analysis: drop influential observations.

#### LEAVE-ONE-OUT

Typically construct leave-one-out Bartik instrument:

$$B_I = \sum_k z_{I,k} g_{-I,k}$$

- $g_{-l,k}$  is national employment growth in industry k excluding area l.
- Removes finite sample correlation between idiosyncratic industry growth rate  $\tilde{g}_{l,k}$  and Bartik instrument  $B_l$ .
- Often unimportant in practice. Why?

#### STANDARD ERRORS

- Adão, Kolesár, Morales (QJE, 2019): regions with similar exposure are not iid.
- Example DGP:

$$y_{l} = \alpha + \beta_{0}x_{l} + \varepsilon_{l}, \qquad x_{l} = \sum_{k} z_{lk} (g_{k}^{1} + g_{k}^{2})$$

• Want to know impact of  $g^1$  (e.g., China shock):

$$y_{l} = \alpha + \beta_{0} \sum_{k} z_{lk} g_{k}^{1} + \left(\sum_{k} z_{lk} g_{k}^{2} + \varepsilon_{l}\right)$$

- Identified if  $Cov(\sum_k z_{lk}g_k^1, \sum_k z_{lk}g_k^2 + \varepsilon_l) = 0$ .
- But residuals correlated because of industry structure  $\Rightarrow$  need to adjust standard errors. Severity depends on importance of  $g_k^2$ .
- BHJ solve this issue by clustering the industry-level regression.

### BORUSYAK, HULL: NON-RANDOM EXPOSURE

$$y_i = \alpha + \beta x_i + \varepsilon_i$$
  
 $z_i = f_i(g, w)$ 

ullet Even if shocks are exogenous,  $g\perp arepsilon |w|$ , due to non-random exposure.

$$E\left[\frac{1}{N}\sum_{i}z_{i}\varepsilon_{i}\right]=E\left[\frac{1}{N}\sum_{i}\mu_{i}\varepsilon_{i}\right]$$
 where  $\mu_{i}=E[f_{i}(g,w)]$ .

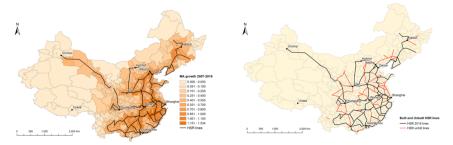
- Intuition: some areas systematically get higher / lower treatment due to non-random assignment (exposure).
- Solution: simulate draws of shocks, compute  $\mu_i$ , and recenter instrument to  $z_i \mu_i$ .
- A problem for Bartik (inner product) instruments?

### BORUSYAK, HULL: NON-RANDOM EXPOSURE

Figure 1: Chinese High Speed Rail and Market Access Growth, 2007-2016

A. Completed Lines and MA Growth

B. All Planned Lines



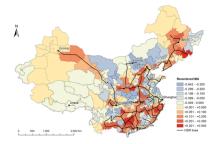
Notes: Panel A shows the completed China high-speed rail network by the end of 2016, with shading indicating MA growth (i.e. log-change in MA) relative to 2007. Panel B shows the network of all HSR lines, including those planned but not yet completed as of 2016 (in red).

## BORUSYAK, HULL: NON-RANDOM EXPOSURE

A. Expected Market Access Growth



#### B. Recentered Market Access Growth



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