## REGIONAL AGGREGATION II & HOUSEHOLD AGGREGATION

Juan Herreño Johannes Wieland

UCSD, Spring 2022

#### **OUTLINE**

- Introduction
- 2 HAUSMAN, RHODE, AND WIELAND (2019, AER)
- 3 CLOYNE, FERREIRA, AND SURICO (2020, RESTUD)
- PARKER, SOULELES, JOHNSON, AND McCLELLAND (2013, AER)
- 5 DE CHAISEMARTIN AND D'HAULTFŒUILLE (2020, AER)
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#### MONETARY TRANSMISSION MECHANISM

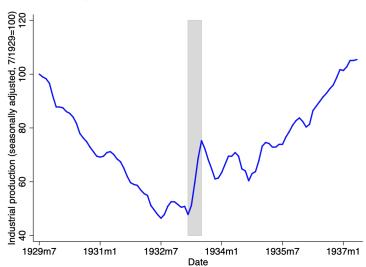
- Intertemporal substitution (changes in the real interest rate affect C and I).
- Credit channel: monetary changes affect spreads, ability of banks to make loans, etc. (Jiménez, Ongena, Peydró, and Saurina, AER 2012)
- Relaxing liquidity constraints for some households by raising income (Cloyne, Ferreira, and Surico, ReStud 2020).
- Redistribute income to high MPC consumers (Hausman, Rhode, and Wieland, AER 2019).
- Increases real money balances (Chodorow-Reich, Gopinath, Mishra, Narayanan, QJE 2019).

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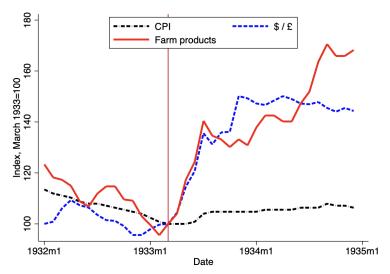
#### RECOVERY FROM THE GREAT DEPRESSION

Figure 1 – Industrial production, 1929-1937



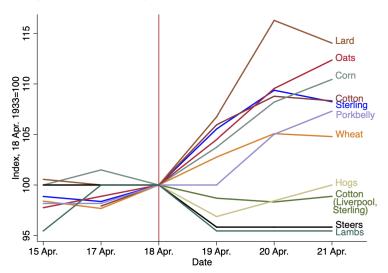
#### LARGE DEVALUATION FROM LEAVING GOLD STANDARD

Figure 2 – The CPI, the exchange rate, and farm prices



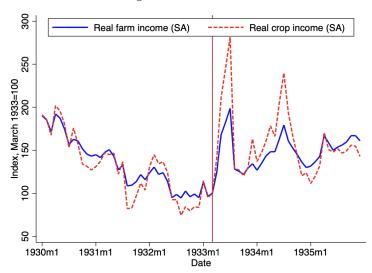
#### TRADABLE PRICES ROSE

Figure 3 – The exchange rate and farm prices after devaluation



#### FARM INCOMES ROSE

Figure 5 – Farm income



#### **SPECIFICATION**

• Cross-sectional regression of the form:

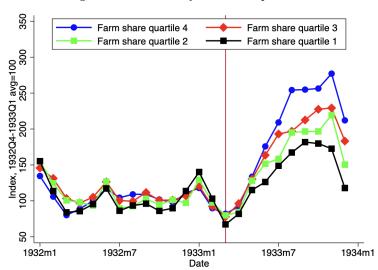
%
$$\Delta$$
Auto sales<sub>i,Spring 1933</sub> =  $\beta_0 + \beta_1$ Agricultural exposure<sub>i</sub> +  $\gamma' X_i + \varepsilon_i$ 

• What is the identifying assumption?

Comments? Concerns?

#### TEST FOR PRE-TRENDS

Figure 7 – Auto sales by farm share quartile



### COUNTY-LEVEL ANALYSIS

(2)

1.99\*\*

(0.93)

-0.40\*\*

(0.16)

No

No

No

0.19

Nο

No

Nο

0.09

Yes

No

Yes

0.31

(3)

(4)

(5)

(0.57) (0.42) (0.34) (0.38) (0.38) (0.34)

 $-0.26^{**}-0.33^{***}-0.25^{***}-0.023-0.16^{**}-0.16^{***}$ 

(0.098) (0.081) (0.058) (0.034) (0.061) (0.058)

3.26\*\*

(1.61)

Yes

No

Yes

0.36

Nο

Yes

No

0.31

Yes

Yes

Yes

0.40

1.54\*\*\* 1.49\*\*\* 1.20\*\*\* 0.84\*\*

(6)

(7)

(8)

2.66

(1.89)

Yes

Yes

Yes

0.43

1.05\*\*\* 0.92\*\*\*

(9)

2.33\*\*\*

(0.23)

0.14 (0.18)

-0.11(0.17)-0.42\*\*\*

(0.10)

No

No

No

0.26

0.35\*\*(0.13)

	Table 3 – County New Auto	Table 3 – County New Auto Sales 1932-1933		
Dependent variable:	New auto sales growth (%)			
Geography:	State	County		
Frequency:	Q41-Q3 1932-33	1932-33		

(1)

1.49\*\*

(0.62)

(0.42)

Nο

No

Nο

0.27

-0.55

	Table 3 – County New Auto Sales 193
Dependent variable:	New auto sales g
Geography:	State

Right hand side variables (\$ p.c.):

Cotton, tobacco, and wool value 1932

Corn, oats, and wheat value 1932

Hay, potato, and fruit value 1932

Change farm product value

Farm product value 1932

AAA Transfers 1933

Livestock value 1932

Control Variables

 $R^2$ 

State Fixed Effects

Drought Interactions

Milk and egg value 1932

#### CONVINCING?

#### AGGREGATION EFFECTS?

- Evidence is about *relative* changes in consumption expenditure.
- Three mechanisms by which it can be expansionary overall:

- Redistribution to higher-MPC households.
- Improves bank health.
- Raises inflation expectations.

#### TESTING FOR DIFFERENTIAL MPCS

Cross-sectional regression of the form:

```
\%\DeltaAuto sales<sub>i,Spring 1933</sub> = \beta_0 + \beta_1 \Deltafarm product value<sub>i</sub> × %farms mortgaged+ + \beta_2farm product value<sub>i</sub> × %farms mortgaged + \beta_3 \Deltafarm product value<sub>i</sub> + \beta_4%farms mortgaged + \beta_5 \Deltafarm product value<sub>i</sub> + \gamma' X_i + \varepsilon_i
```

- What is the identifying assumption?
- Comments? Concerns?

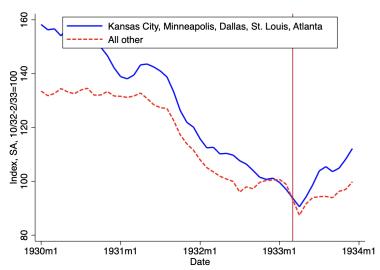
#### **DEBT-INTERACTION POSITIV**

Table 5 – Auto sales growth in spring 1933 (% changes) and farm debt

	(1)	(2)	(3)	(4)
Linear Interaction	0.37*	0.77***	0.57**	0.72***
	(0.19)	(0.24)	(0.23)	(0.24)
Change farm product value p.c. (\$)	1.39**	0.089	0.49	0.018
	(0.61)	(0.50)	(0.52)	(0.51)
State Fixed Effects	No	Yes	No	Yes
Control Variables	No	No	Yes	Yes
Drought Interactions	Yes	Yes	Yes	Yes
$R^2$	0.23	0.40	0.37	0.44
Observations	2,094	2,094	2,073	2,073

#### DIFFERENTIAL DEPOSIT GROWTH

Figure 12 – Net demand deposits, 1930-33



#### INFLATION EXPECTATIONS?

# Tire Prices Going Higher Buy Now! Save Money! Equip with Firestone

TIRE prices have joined the upward trend. We believe they will advance again—in fact, increasing prices of rubber and cotton are sure to bring higher tire prices. Get your tire requirements NOW while we are selling Firestone Extra Quality Tires at these low prices. BUY TODAY! SAVE MONEY!

(b) Tires

#### AGGREGATION

- Simple framework to examine how cross-sectional estimates map to the aggregate economy.
- Model has heterogeneity on the following three dimensions:
  - ▶ Income from farming, labor, or pricing power.
  - Permanent income vs hand-to-mouth.
  - Farm vs urban area.
- Simplifications:
  - Model essentially static.
  - Exogenous relative price movements.
- Who looked at the appendix?

#### KEY RESULT

$$\% \Delta \mathsf{Cars} = \underbrace{\beta \times \phi^f}_{\text{"naive"}} \times \underbrace{\frac{\mathsf{Farm \ area \ income \ per \ capita}{\mathsf{National \ income \ per \ capita}}_{\mathsf{Relative \ income \ p.c.}} \times \underbrace{\left(1 - \xi \frac{\theta^w}{\theta^f}\right)}_{\mathsf{Redistribution \ from \ high-MPC \ consumers}} \times \underbrace{\mu_t}_{\mathsf{Aggregate \ spending \ multiplier}} + \underbrace{-\sigma d \ln(1 + r_t)}_{\mathsf{Intertemporal \ Substitution}}$$

Comments? Concerns?

#### AGGREGATE EFFECT OF FARM CHANNEL

Table 7 - Implied aggregate effect

	Pred	Predicted $\%\Delta Cars$			ion of actua	al $\%\Delta Cars$
Redistribution from high	Aggre	Aggregate Multiplier			gregate M	ultiplier
MPC consumers, $\xi \frac{\theta^w}{\theta f}$	$\mu = 1$	$\mu = 2$	$\mu = 3$	$\mu = 1$	$\mu = 2$	$\mu = 3$
0.7	8.0	15.9	23.9	9.2	18.4	27.6
0.6	10.6	21.2	31.9	12.3	24.6	36.8
0.5	13.3	26.6	39.8	15.4	30.7	46.1
0.4	15.9	31.9	47.8	18.4	36.8	55.3
0.3	18.6	37.2	55.8	21.5	43.0	64.5

Notes: Columns 2-4 display the implied new car sales growth rate from equation (8) given the indicated parameter values, and  $\beta=1.7$ ,  $\phi^f=0.248$ ,  $\frac{Y_{p.c.,a}}{Y_{p.c.}}=0.63$ . Columns 5-7 show the fraction of actual new car sales growth (86.5%) explained.

#### Thoughts? Comments?

#### **OUTLINE**

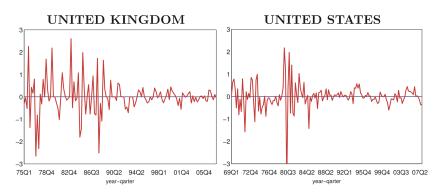
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#### **DATA**

- Monetary shocks for U.S., U.K.
- Consumer expenditure data.

- Detailed data on consumption.
- ► More rudimentary data on income and especially wealth.
- ▶ Contains information on housing tenure and housing debt status.

#### AGGREGATE MONETARY SHOCK



Thoughts? Comments?

#### **SPECIFICATION**

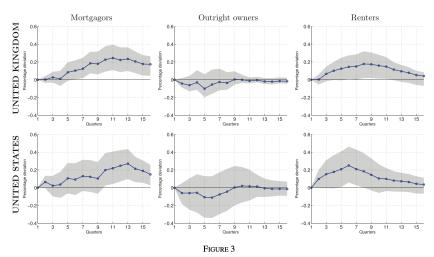
$$X_{i,t} = lpha_0^i + lpha_1^i trend + B^i(L) X_{i,t-1} + C^i(L) S_{t-1} + \sum_{q=2}^4 D_q^i Z_q + u_{i,t}$$

•  $i \in [Mortgagor, Outright-Owner, Renter]$ 

• Identification assumption?

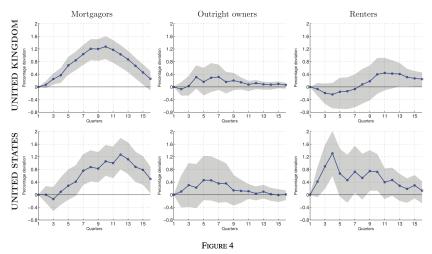
Comments? Concerns?

#### NONDURABLE EXPENDITURE



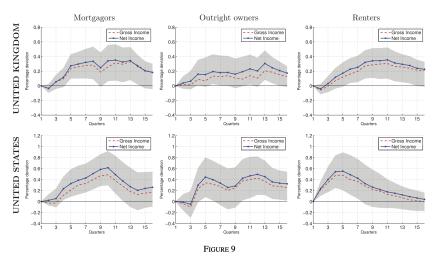
Dynamic effects of a 25 bp unanticipated interest rate cut on the consumption of non-durable goods and services by housing tenure group. Gray areas are bootstrapped 90% confidence bands. Top row: U.K. (FES/LCFS data). Bottom row: U.S. (CEX data).

#### **DURABLE EXPENDITURE**



Dynamic effects of a 25 bp unanticipated interest rate cut on the expenditure of durable goods by housing tenure group. Gray areas are bootstrapped 90% confidence bands. Top row: U.K. (FES/LCFS data). Bottom row: U.S. (CEX data).

#### COMPARISON TO INCOME



Dynamic effects of a 25 bp unanticipated interest rate cut on net income (blue) and gross income (red). Mortgagors (left), outright owners (centre), and renters (right). Gray areas are bootstrapped 90\% confidence bands for net income.

Top row: U.K. (FES/LCFS data). Bottom row: U.S. (CEX data).

#### COMPARISON TO INCOME

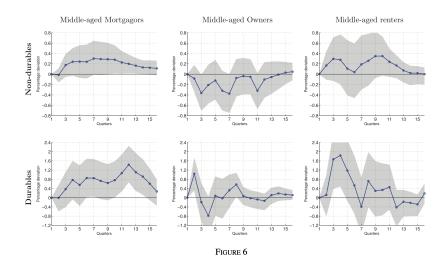
TABLE 1 Cumulative changes over four years in US\$

Panal A · II K

	raner A. U.K.					
	Non-durable consumption	Durable expenditure	Mortgage or rental payments	After-tax income		
Mortgagors	308.3	292.3	-166.4	695.9		
	[112.8, 516.1]	[ 189.2 , 369.0 ]	[ -272.2 , -41.7]	[ 186.5 , 1105.1]		
Outright	-62.6	46.5	. , .	451.7		
owners	[ -148.2 , 77.4]	[ -24.6 , 107.6 ]		[ 122.5 , 797.2 ]		
Renters	155.3	19.0	64.7	397.3		
	[ 17.9 , 261.8 ]	[-36.5, 62.9]	[4.4 , 118.7 ]	[ 94.2 , 596.1 ]		

	Panel B: U.S.				
	Non-durable consumption	Durable expenditure	Mortgage or rental payments	After-tax income	
Mortgagors	305.8 [ 58.3 , 554.3 ]	229.3 [ 122.0 , 350.8 ]	-56.3 [ -112.8 , -4.3 ]	757.3 [ 196.8 , 1302.0 ]	
Outright owners	-72.3 [ -324.8 , 186.0 ]	54.8 [-10.5 , 127.8 ]		585.3 [ 83.3 , 1012.8 ]	
Renters	223.3 [ 32.3 , 412.3 ]	123.5 [ 30.3 , 213.8 ]	64.8 [ 9.8 , 121.5 ]	439.3 [ 112.8 , 699.8 ]	

#### DEMOGRAPHIC SUB-GROUPS



#### CONVINCING?

#### **QUESTIONS**

• What is their preferred interpretation?

• What is causing the rise in income?

• What are the aggregate implications?

• How is it different from Hausman, Rhode, Wieland?

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#### WHAT IS THE MPC?

MPC = marginal propensity to consume.

• Very important parameter in old Keynesian models.

• In standard New Keynesian models  $\approx 0$ .

► Euler equation ⇒ Permanent income consumer.

TANK and HANK models.

#### **IDENTIFICATION PROBLEM**

$$c_{it} = \alpha + \beta y_{it} + \varepsilon_{it}$$

• What could go wrong?

#### JONATHAN PARKER OEUVRE

- Johnson, Parker, Souleles, AER 2003: 20-40% of 2001 Rebate spent on nondurable goods within 3 months.
- Parker, Souleles, Johnson, McClelland, AER 2008: 50-90% of 2008
   Rebate spent on nondurable and durable goods within 3 months.
- Broda, Parker, JME 2014: 2008 rebate caused 10% increase in spending in first week.
- Parker, Schild, Erhard, Johnson, WP 2022: 10% of 2020 stimulus was spent within 3 months.

# THE 2008 EXPERIMENT

TABLE 1—THE TIMING OF THE ECONOMIC STIMULUS PAYMENTS OF 2008

Payments by elec	ctronic funds transfer	Payments by mailed check		
Last two digits of taxpayer SSN	Date ESP funds transferred to account by	Last two digits of taxpayer SSN	Date check to be received by	
00–20	May 2	00–09	May 16	
21-75	May 9	10-18	May 23	
76–99	May 16	19–25	May 30	
	•	26-38	June 6	
		39-51	June 13	
		52-63	June 20	
		64–75	June 27	
		76–87	July 4	
		88-99	July 11	

Source: Internal Revenue Service (http://www.irs.gov/newsroom/article/0,,id=180247,00. html).

## **SPECIFICATION**

$$C_{i,t+1} - C_{i,t} = \sum_{s} \beta_{0s} \times month_{s,i} + \beta'_1 X_{i,t} + \beta_2 ESP_{i,t+1} + u_{i,t+1}$$

Comments? Concerns?

#### EFFECTS ON EXPENDITURE

TABLE 2—THE CONTEMPORANEOUS RESPONSE OF EXPENDITURES TO ESP RECEIPT AMONG ALL HOUSEHOLDS

	Food OLS	Strictly nondurables OLS	Nondurable spending OLS	All CE goods and services OLS	Food OLS	Strictly nondurables OLS	Nondurable spending OLS	All CE goods and services OLS
Panel A. Do	llar change in	spending						
ESP	0.016 (0.027)	0.079 (0.046)	0.121 (0.055)	0.516 (0.179)				
I(ESP)					10.9 (31.7)	74.8 (56.6)	121.5 (67.2)	494.5 (207.2)
	Food OLS	Strictly nondurables OLS	Nondurable spending OLS	All CE goods and services OLS	Food 2SLS	Strictly nondurables 2SLS	Nondurable spending 2SLS	All CE goods and services 2SLS
Panel B. Per	cent change i	n spending			Panel C. Dol	llar change in sp	ending	
ESP					0.012 (0.033)	0.079 (0.060)	0.128 (0.071)	0.523 (0.219)
I(ESP)	0.69 (1.27)	1.74 (0.96)	2.09 (0.94)	3.24 (1.17)				

Notes: All regressions also include a full set of month dummies, age, change in the number of adults, and change in the number of children following equation (1). Reported standard errors are adjusted for arbitrary within-house-hold correlations and heteroskedasticity. The coefficients in panel B are multiplied by 100 so as to report a percent change. The last four columns report results from 2SLS regressions where the indicator variable for ESP receipt and the other regressors are used as instruments for the amount of the ESP. All regressions use 17,478 observations except for the first two columns of panel B which have only 17,427 and 17,475, respectively.

# SUB-SAMPLES

TABLE 3—THE RESPONSE TO ESP RECEIPT AMONG HOUSEHOLDS RECEIVING PAYMENTS

	Dollar o	hange in	Percent	change in	Dollar o	change in
	Nondurable spending	All CE goods and services	Nondurable spending	All CE goods and services	Nondurable spending	All CE goods and services
	OLS	OLS	OLS	OLS	2SLS	2SLS
Panel A. Sample of all h	ouseholds (N	= 17,478)				
ESP	0.117 (0.060)	0.507 (0.196)			0.123 (0.081)	0.509 (0.253)
I(ESP)			2.63 (1.07)	3.97 (1.34)		
$I(ESP_{i,t} > 0 \text{ for any } t)_i$	9.58 (36.07)	21.21 (104.00)	-0.88 (0.50)	-1.17 (0.63)	8.23 (38.79)	20.77 (112.18)
Panel B. Sample of hous	eholds receivi	ng ESPs (N = 1)	1,239)			
ESP	0.185 (0.066)	0.683 (0.219)	,		0.252 (0.103)	0.866 (0.329)
I(ESP)			3.91 (1.33)	5.63 (1.69)		
Panel C. Sample of hous	eholds receivi	ng only on-time	ESPs (N = 10)	.488)		
ESP	0.214 (0.070)	0.590 (0.217)		,	0.308 (0.112)	0.911 (0.342)
I(ESP)			4.52 (1.50)	6.05 (1.89)		

#### PERSISTENCE

TABLE 5—THE LONGER-RUN RESPONSE OF EXPENDITURES TO ESP RECEIPT

	Dollar change in		Percent change in		Dollar change in	
	Nondurable spending OLS	All CE goods and services OLS	Nondurable spending OLS	All CE goods and services OLS	Nondurable spending 2SLS	All CE goods and services 2SLS
$\overline{ESP_{t+1}}$ or $I(ESP_{t+1})$	0.201 (0.067)	0.517 (0.211)	3.92 (1.55)	4.96 (1.96)	0.254 (0.110)	0.757 (0.360)
$ESP_t$ or $I(ESP_t)$	-0.054 (0.080)	-0.288 (0.214)	-1.23 (1.50)	-2.22 (1.92)	-0.097 (0.113)	-0.278 (0.330)
Implied spending effect in second three-month period	0.146 (0.104)	0.230 (0.303)	NA	NA	0.156 (0.177)	0.479 (0.568)
Implied cumulative fraction of rebate spent over both three-month periods	0.347 (0.155)	0.747 (0.477)	NA	NA	0.410 (0.273)	1.235 (0.892)

Notes: All regressions also include the change in the number of adults, the change in the number of children, the age of the household, and a full set of month dummies. The sample includes only households receiving only on-time ESPs. Standard errors are adjusted for arbitrary within-household correlations and heteroskedasticity. The coefficients in the second triplet of columns are multiplied by 100 so as to report a percent change. The final triplet of columns reports results from 2SLS regressions where I(ESP) and the other regressors are used as instruments for ESP. The number of observations for all regressions is 10,488.

# HETEROGENEOUS TREATMENT EFFECTS

TABLE 6—THE PROPENSITY TO SPEND ACROSS DIFFERENT HOUSEHOLDS

Interaction:	Panel A	. By age	Panel B.	By income	Panel C. By	Panel C. By liquid assets		housing status	
Dependent variable:	Dollar o	change in	Dollar o	Dollar change in		Dollar change in		Dollar change in	
	Non- durable spending	All CE goods and services							
	A	ge	Inc	Income		Liquid assets		Housing status	
	Low:	≤ 40	Low: $\leq 32,000$		Low:	Low: < 500		with mortgage	
	High	: > 58	High: >	> 74,677	High:	> 7,000	High: ov	vn without	
ESP	0.345 (0.133)	0.952 (0.398)	0.215 (0.124)	0.568 (0.442)	0.275 (0.164)	0.851 (0.558)	0.213 (0.153)	0.431 (0.455)	
$\begin{array}{c} \textit{ESP} \times \textit{Low} \\ (\textit{group difference}) \end{array}$	-0.150 $(0.124)$	-0.461 (0.399)	0.024 (0.155)	0.715 (0.500)	-0.253 (0.184)	-0.844 (0.527)	0.043 (0.131)	0.543 (0.394)	
$\begin{array}{c} \textit{ESP} \times \textit{High} \\ \text{(group difference)} \end{array}$	0.044 (0.151)	0.414 (0.472)	-0.009 $(0.139)$	0.205 (0.466)	-0.075 (0.186)	0.083 (0.631)	0.260 (0.169)	0.800 (0.514)	
Observations	10,488	10,488	8,592	8,592	5,071	5,071	10,380	10,380	
Implied total spending									
Low group	0.195 (0.114)	0.491 (0.394)	0.239 (0.180)	1.283 (0.564)	0.022 (0.205)	0.007 (0.566)	0.256 (0.112)	0.974 (0.364)	
High group	0.389 (0.168)	1.366 (0.498)	0.206 (0.133)	0.773 (0.463)	0.200 (0.202)	0.934 (0.677)	0.473 (0.175)	1.231 (0.508)	

# CONVINCING?

### MORE MPCS

 Shapiro and Slemrod (AER 2003, AER, 2009): self-reported MPC of 25-30% out of rebates in 2001 / 2008.

 Japielli and Pistaferri (AEJ-Macro, 2014): self-reported MPC of 48% out of hypothetical transitory income shock.

• Faegereng, Holmn, and Natvick (AEJ-Macro, 2021): 50% MPC within one year of large lottery winnings in Norway. Consumption is resiaul from budget constraint:  $C = Y - \Delta A$ .

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# DE CHAISEMARTIN AND D'HAULTFŒUILLE, AER 2020

- Panel, binned into cells g, t (g=group).
- $Y_{i,g,t}$  outcome of unit i in cell g,t.
- $D_{g,t}$  treatment indicator.
- Expectation of OLS 2-way FE estimator:

$$eta_{\mathsf{fe}} = E\left(\sum_{(g,t):D_{g,t}=1} W_{g,t} \Delta_{g,t}\right)$$

- $W_{g,t}$  are weights,  $\sum_{(g,t):D_{g,t}=1} W_{g,t} = 1$ .
- $\Delta_{g,t}$  is the group-specific ATE.

#### WHAT IS THE PROBLEM?

• With homogeneous treatment effects, no problem:

$$\Delta_{g,t} = \Delta \ \Rightarrow \ eta_{ ext{fe}} = \Delta$$

• With heterogenous treatment effects  $\beta_{fe}$  may be poor guide to average ATE since weights  $W_{g,t}$  may be negative.

## **OUTLINE**

- Introduction
- 2 HAUSMAN, RHODE, AND WIELAND (2019, AER)
- 3 CLOYNE, FERREIRA, AND SURICO (2020, RESTUD)
- 4 PARKER, SOULELES, JOHNSON, AND MCCLELLAND (2013, AER)
- 5 DE CHAISEMARTIN AND D'HAULTFŒUILLE (2020, AER)
- 6 BORUSYAK, JARAVEL, AND SPIESS (2022, WP)
- ORCHARD, RAMEY, AND WIELAND (2022, WP)

# BORUSYAK, JARAVEL, AND SPIESS, WP 2022

Table 1: Two-Unit, Three-Period Example

$\mathbb{E}\left[Y_{it} ight]$	i=A	i = B
t = 1	$lpha_A$	$\alpha_B$
t = 2	$\alpha_A + \beta_2 + \tau_{A2}$	$\alpha_B + \beta_2$
t = 3	$\alpha_A + \beta_3 + \tau_{A3}$	$\alpha_B + \beta_3 + \tau_{B3}$
Event date	$E_i = 2$	$E_i = 3$

*Notes*: without loss of generality, we normalize  $\beta_1 = 0$ .

• 2-way FE OLS population coefficient is:

$$eta_{\sf fe} = au_{\sf A2} + rac{1}{2} au_{\sf B3} - rac{1}{2} au_{\sf A3}$$

- Not an ATE!
- What is OLS doing here?

## TEST FOR PRE-TRENDS

Table 1: Two-Unit, Three-Period Example

$\mathbb{E}\left[Y_{it} ight]$	i = A	i = B
t = 1	$lpha_A$	$lpha_B$
t = 2	$\alpha_A + \beta_2 + \tau_{A2}$	$\alpha_B + \beta_2$
t = 3	$\alpha_A + \beta_3 + \tau_{A3}$	$\alpha_B + \beta_3 + \tau_{B3}$
Event date	$E_i = 2$	$E_i = 3$

*Notes*: without loss of generality, we normalize  $\beta_1 = 0$ .

• Pre-trend coefficient for lag 2:

$$\beta_{\mathsf{fe},-2} = \tau_{\mathsf{A3}} - \tau_{\mathsf{B3}}$$

- What is OLS doing here?
- Identified?

#### **NOTATION**

- Binary treatment  $D_{it}$ , outcome  $Y_{it}$
- Event date  $E_{it}$  where  $D_{it}$  switches from 0 to 1.
- Observations  $\Omega_1 = \{it \in \Omega : D_{it} = 1\}$  and not-yet-treated  $\Omega_0$  (includes never treated).
  - ▶ Treated:  $\Omega_1 = \{it \in \Omega : D_{it} = 1\}, |\Omega_1| = N_1$
  - ▶ Not-yet-treated:  $\Omega_0 = \{it \in \Omega : D_{it} = 0\}, |\Omega_0| = N_0$
- $Y_{it}(0)$  potential outcome if never treated.
- Causal effect  $\tau_{it} = E[Y_{it} Y_{it}(0)]$ .

## START FROM FIRST PRINCIPLES

Estimation target:

$$au_w = \sum_{it \in \Omega_1} w_{it} au_{it} = w' au$$

Assumption 1: Parallel trends

$$E[Y_{it}(0)] = \alpha_i + \beta_t \quad \forall it \in \Omega$$

Assumption 2: No anticipation

$$Y_{it} = Y_{it}(0) \quad \forall it \in \Omega_0$$

Assumption 3': Restricted causal effects

$$\tau = \Gamma \theta$$

- ▶  $\theta$  is unknown  $N_1 M \times 1$ ,  $\Gamma$  is known  $N_1 \times (N_1 M)$
- ▶ *M* restrictions on treatment effect.  $M = N_1 1$  = homogenous effects.

# BSJ THEOREM 1 [SIMPLIFIED]

- Suppose Assumptions 1, 2, 3', and 4 [homoscedastic errors] hold. Then among linear unbiased estimators of  $\tau_w$ , the (unique) efficient estimator  $\hat{\tau}_w^*$  can be obtained with the following steps:
  - **①** Estimate  $\theta$  by  $\hat{\theta}$  from the linear regression

$$Y_{it} = \alpha_i + \beta_t + D_{it}\Gamma'_{it}\theta + \varepsilon_{it}.$$

- ② Estimate the vector of treatment effects  $\tau$  by  $\hat{\tau} = \Gamma \hat{\theta}$ .
- **3** Estimate the target  $au_t$  by  $\hat{ au}_w^* = w'\hat{ au}$

# BSJ THEOREM 2 [SIMPLIFIED]

- With unrestricted treatment effects (M=0), the unique efficient linear unbiased estimator  $\hat{\tau}_w^*$  of  $\tau_w$  from Theorem 1 can be obtained via an imputation procedure:
  - **①** Within the untreated observations only  $(it \in \Omega_0)$ , estimate by OLS:

$$Y_{it} = \alpha_i + \beta_t + \varepsilon_{it}$$
.

- ② For each treated observations ( $it \in \Omega_1$ ) with  $w_{it} \neq 0$ , set  $\hat{Y}_{it}(0) = \hat{\alpha}_i + \hat{\beta}_t$  and  $\hat{\tau}_{it} = \hat{Y}_{it} \hat{Y}_{it}(0)$ .
- **③** Estimate the target  $au_w$  by a weighted sum  $\hat{ au}_w^* = w'\hat{ au}$

#### **INFERENCE**

• Inference problem for treated units:

$$Y_{it} = \alpha_i + \beta_t + \tau_{it} + \varepsilon_{it}$$
.

- How to distinguish between unrestricted  $\tau_{it}$  and  $\varepsilon_{it}$ ?
- "Conservative" standard errors: impose some homogeneity, so attribute some variance to  $\varepsilon_{it}$  that belongs to  $\tau_{it}$ .
- Yields asymptotically weakly conservative standard errors.

#### PRE-TRENDS

 To test for pre-trends augment model for untreated observations with additional pre-determined variables and test that the coefficients are zero.

Does not distort inference conditional on test passing.

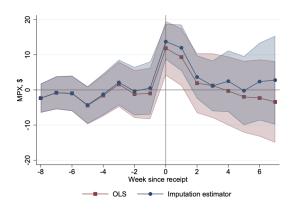
 What happens if we then include these variables in the regression model? Do we satisfy parallel trends?

# APPLICATION TO BRODA AND PARKER, JME 2014

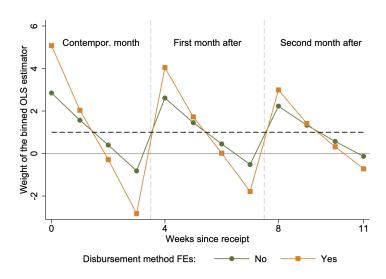
Panel B: With disbursement method fixed effects

	Dollars spent after tax rebate receipt			
	OLS Monthly binned (1)	OLS No binning (2)	Imputation Estimator (3)	
Contemporaneous month	47.57	27.88	30.54	
	(9.15)	(7.75)	(9.08)	
First month after	26.26	-4.48	7.43	
	(11.95)	(12.48)	(16.17)	
Second month after	20.52	-13.82	4.01	
	(14.57)	(16.38)	(29.89)	
Three-month total	94.35	9.58	41.97	
	(33.54)	(34.42)	(46.56)	
N observations	1,127,880	1,127,880	536,553	
N households	21,690	21,690	21,690	

# DYNAMIC TREATMENT EFFECTS



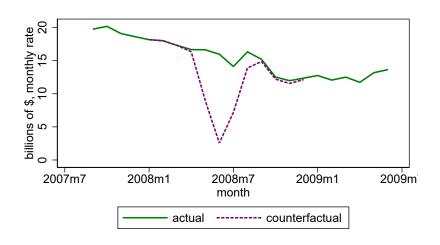
# **WEIGHTS**



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# EXPENDITURES ON NEW MOTOR VEHICLES: ACTUAL VS. COUNTERFACTUAL



Update of Sahm, Shapiro, Slemrod (2012) calculation, no general equilibrium feedbacks.

# G.E. EFFECTS CAN INCREASE PUZZLE

• Direct micro effect - governed by micro MPC .

 Induced macro effect - governed by general equilibrium MPC (GE-MPC)

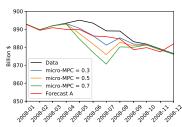
 $\mathsf{GE}\mathsf{-MPC} = \mathsf{micro}\;\mathsf{MPC}\;+\;\mathsf{induced}\;\mathsf{macro}\;\mathsf{effect}$   $\equiv \mathsf{the}\;\mathsf{multiplier}\;\mathsf{in}\;\mathsf{a}\;\mathsf{closed}\;\mathsf{economy}\;\mathsf{with}\;\mathsf{no}\;\mathsf{capital}.$ 

# METHODOLOGY FOR CREATING MACRO COUNTERFACTUALS

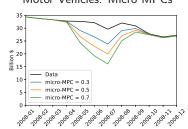
- Construct a medium-scale two-good, two-agent New Keynesian model with nondurables and durables (interpreted as motor vehicles).
- Calibrate fraction of hand-to-mouth households to match micro MPCs.
- Simulate response of consumption to rebates.
- Subtract simulated responses from actual consumption data from 2008 to derive the counterfactual path with no rebate.

# COUNTERFACTUAL CONSUMPTION EXPENDITURE: BASELINE MODEL

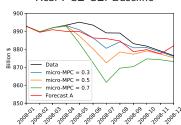




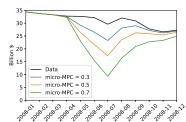
Motor Vehicles: Micro MPCs



Real PCF GF: Baseline



Motor Vehicles: GE Baseline



## RECONCILING IMPLAUSIBLE MACRO G.E. EFFECTS

### G.E. Dampening

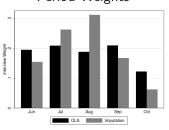
- ▶ Key: 2/3 (or more) of estimated micro-mpc from new vehicle purchases
- ▶ Durable good demand is elastic and if supply is less elastic, G.E. effects can dampen micro-effects

#### Micro MPCs

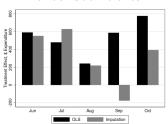
- Apply B.J.S. method to CEX data
- ▶ Resulting micro-mpc is .3 (compared to .52 in Parker et. al.)
- ▶ Why? Mostly explained by negative weights on past treated units

## DECOMPOSING OLS V.DID IMPUTATION

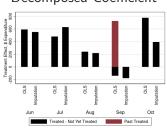




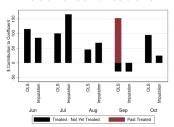
Period Coefficients



Decomposed Coefficient

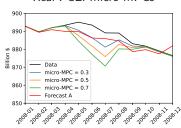


#### Relative Contributions

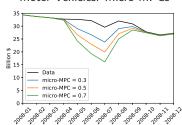


# COUNTERFACTUAL: LESS ELASTIC DURABLE SUPPLY MODEL

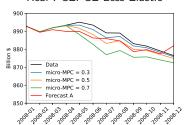
Real PCF: Micro MPCs



Motor Vehicles: Micro MPCs



Real PCF: GF Less Flastic



Motor Vehicles: GE Less Elastic

