

David Man

COO



Professional Summary

Highly accomplished Chief Operating Officer with over 15 years of progressive experience in driving operational excellence, optimizing business processes, and leading high-performing teams across diverse industries. Proven track record in strategic planning, financial management, and implementing scalable solutions to achieve significant growth and profitability. Adept at navigating complex market dynamics and fostering a culture of innovation and efficiency.

Work Experience

Chief Operating Officer

July 2019 - Present

Global Nexus Corp., Chicago, IL

- Directed all facets of company operations, including P&L management, strategic planning, and performance optimization for multiple business units.
- Led a workforce of 300+ employees, fostering a culture of accountability and continuous improvement that resulted in a 15% increase in operational efficiency.
- Spearheaded the integration of new technologies and systems, reducing operational costs by 10% and improving overall service delivery.
- Developed and executed key strategic initiatives that expanded market share and drove revenue growth by 20% over two years.

VP of Operations

March 2013 - June 2019

Horizon Innovations, Indianapolis, IN

- Oversaw all operational strategies, supply chain management, and project execution for a fast-growing tech firm.
- Managed a budget of \$50M+, ensuring fiscal responsibility and optimal resource allocation.
- Implemented lean manufacturing principles and process automation, leading to a 25% reduction in production time and a 5% increase in product quality.
- Built and mentored a high-performing operations team, improving employee retention and productivity.

Senior Operations Manager

August 2008 - February 2013

Stellar Dynamics Group, Detroit, MI

- Managed daily operational activities, including logistics, inventory, and quality control for a regional manufacturing company.
- Developed and executed operational plans that increased output by 18% within the first year.
- Collaborated with cross-functional teams to streamline workflows and reduce operational bottlenecks.
- Trained and supervised a team of 40+ operations staff, enhancing their skills and performance.

Contact

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Education

Master of Business Administration (MBA)

Kellogg School of Management, Northwestern University, Evanston, IL
Graduated: 2008

Bachelor of Science in Business Administration

University of Illinois at Urbana-Champaign, Urbana, IL
Graduated: 2004

Skills

Strategic Planning, Operations Management, Financial Management, Process Improvement, Team Leadership, Change Management, Supply Chain Optimization, Business Development, P&L Management, Project Management, Risk Management, Organizational Development

Languages

English (Native)
Spanish (Professional Working)