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University

# Business Forecasting

## Combining Forecasts





# Combining Forecasts

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In theory and in practice **significant improvements can be made in forecasting accuracy** by **combining statistical and judgmental forecasts**

Models involve judgment to some degree (choice of alpha, choice of variables etc.)

Utilise the **best aspects of a statistical predictions** while **exploiting the value of knowledge and judgmental information**

Capitalises on the **experience** of top and other managers and can **reduce judgmental bias**

# Theory of Combining Forecasts

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If  $Y_1$  and  $Y_2$  are any two **unbiased** forecasts of  $Y$  with forecast errors  $e_1$  and  $e_2$  such that

$$\text{COV}(e_1, e_2) \neq \text{VAR}(e_1) \text{ and } \text{COV}(e_1, e_2) \neq \text{VAR}(e_2)$$

The composite forecast

$$Y_c = k*Y_1 + (1-k)*Y_2$$

has the following properties:

- **It is an unbiased forecast of  $Y$ ;**
- **There exists a constant  $k^*$  so that**  
 $\text{Var}(Y_c) < \min[\text{VAR}(Y_1), \text{VAR}(Y_2)]$

**There is a composite forecast model which generates more efficient forecasts than either of the two originating models**



# More on the Theory

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The theorem holds for any **unbiased forecasting technique**

Thus, even if you have ‘the correct’ model it will generally be possible to generate **more efficient forecasts by combining** it with another unbiased model

Note that the theorem states that if you take a **good model and combine it with an inferior model** you might get an **even better model**

The ‘more different’ the two forecasting models are, the **greater will be the efficiency gains of combining the forecasts**



# What is the value of “ $k^*$ ”?

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The theorem states that there exists a value  $k^*$  which does the job, **it does not say that there is only one value which works**

In general, there will be a **range of values for  $k^*$**  which will work

The theorem only tells us that a value  $k^*$  exists, **it does not tell us what that value is**

Thus, the big remaining question is **how do we find a value for  $k(k^*)$**  such that the composite forecast gives us an improvement in forecasting performance



# Choosing $k^*$

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Combining forecasts will only improve efficiency in some cases

**Only particular values of  $k$  will improve forecast efficiency**

Typically, the first thought is to **average two forecasts** to produce a combined forecast

This may or may not improve efficiency **Averaging is identical to assuming  $k^*=0.5$**

This value may not be optimal as it gives equal weight to both forecasts **which may be sub-optimal given one of the forecasts may be poor and the other good.**



# Alternative choices of $k^*$

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Instead of giving both forecasts equal weight you could try and **weight the forecasts in the combination according to performance**

It would make sense to **weight the better performing forecast higher than the poorer performing forecast**

The weighting to use can be ascribed using various methods

**One approach is to use the inverse of the MSE for both forecasts** (standardised to create weights)

The forecast with the **lower MSE** would be given a **higher weight**



# Inverse MSE Based Weights

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Consider two forecast methods  $\mathbf{Y}_1$  and  $\mathbf{Y}_2$  with MSE's ( $MSE_1$  and  $MSE_2$ ) calculated over some test set of data

We could determine the weighting for  $k^*$  by using the formula

$$k^* = (MSE_1)^{-1} / \{(MSE_1)^{-1} + (MSE_2)^{-1}\}$$

The formula ensures that  $k^*$  will be between 0 and 1 inclusive

Once  $k^*$  (the weight for  $\mathbf{Y}_1$ ) is determined, weight for  $\mathbf{Y}_2$  is  $(1-k^*)$

$k^*$  can then be applied when forecasting (given  $\mathbf{Y}_{1F}, \mathbf{Y}_{2F}$ )

$$\mathbf{Y}_F = k^* \mathbf{Y}_{1F} + (1-k) * \mathbf{Y}_{2F}$$



# Example of Inverse MSE weights

Suppose we have two **unbiased forecasts** of a target variable and over a **test set of 20 observations** we have determined the MSE of both methods as **MSE<sub>1</sub> = 20 and MSE<sub>2</sub> = 50**

The weights [ $k^*$  and  $(1-k^*)$ ] for combining forecasts (based on inverse MSE) are

$$\begin{aligned} k^* &= (\text{MSE}_1)^{-1} / \{(\text{MSE}_1)^{-1} + (\text{MSE}_2)^{-1}\} \\ &= (1/20) / \{(1/20) + (1/50)\} \\ &= 0.05 / \{0.05 + 0.02\} \\ &= 0.05 / 0.07 = 0.714 \quad [(1-k) = 0.286] \end{aligned}$$

Thus the combined Forecast for period (t+1) is  
for  $Y_{c,t+1} = 0.714 * Y_{1,t+1} + 0.286 * Y_{2,t+1}$