



TOOLBOX

# DUMMY REGRESSION



The focus this week is on **dummy regression**. It can be used to examine the relationship between multiple *independent* variables and a *dependent* variable to predict outcomes or answer business questions.

One Variable

Two Variable

## Variables in Hypotheses

**Numeric:** Use one-sample t-test for mean comparison.

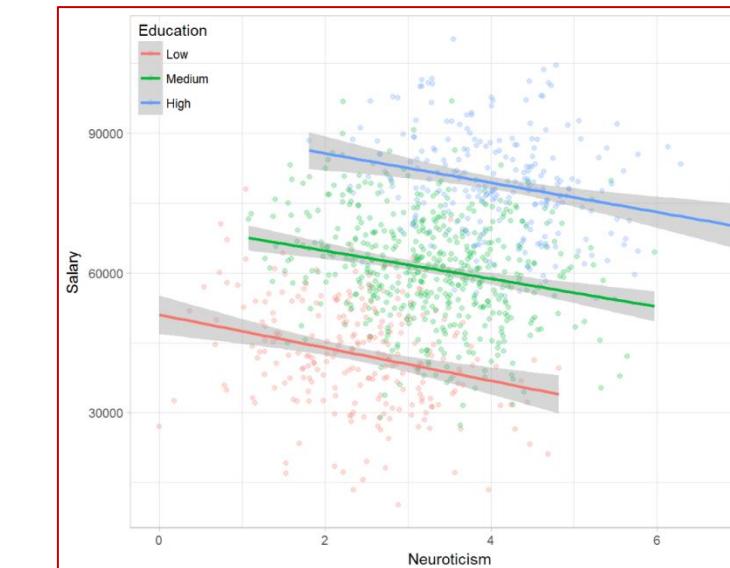
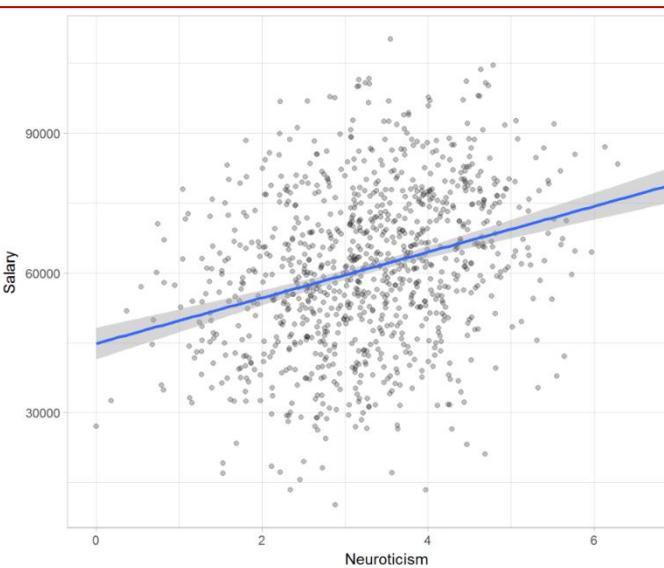
**Categorical:** Use chi-square goodness-of-fit test for proportions

**Two Numeric:** Use regression to test linear relationship slope

**One Numeric, One Categorical:** Use independent samples t-test (between groups) or paired t-test (related groups/time)

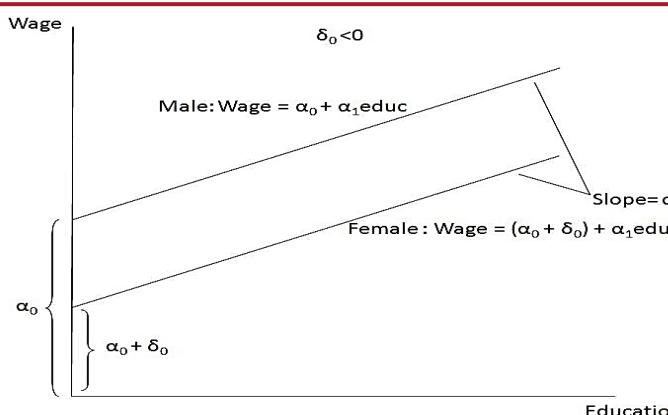
## Simpson's Paradox

An association between two variables in a population emerges, disappears or reverses when the population is divided into subpopulations.



## Dummy Variables

- Represent categories as binary variables (0/1)
- Created using functions (e.g. IF in Excel)
- Important in regression models to handle categorical data (e.g. day of the week).



### Left example source:

<https://paulvanderlaken.com/2017/09/27/simpsons-paradox-two-hr-examples-with-r-code/>

**R<sup>2</sup>**

**Definition:** R<sup>2</sup> represents the proportion of variability in the outcome variable that is explained by the regression model.

**Higher R<sup>2</sup>:** The higher the R<sup>2</sup> value, more of the total variation is explained by the model.

Compare models based on adjusted R<sup>2</sup> for a fair evaluation across different numbers of variables.

**P-value (<0.05):** Tests significance of slopes to identify important variables.

## Regression Models

### Multiple Regression Equation

$$\hat{y} = b_0 + b_1x_1 + \dots + b_px_p$$

## Comparing Models

### Occam's Razor:

Prefer simpler models when possible.

### Adjusted R<sup>2</sup>:

Used for model comparisons when there are differing numbers of independent variables.

## Interpreting Coefficients

Coefficient Interpretation: Shows the expected change in the dependent variable (y) for a one-unit increase in the independent variable (x), assuming other variables remain constant.

**Positive Coefficient:** Predicts an increase in y with an increase in x

**Negative Coefficient:** Predicts a decrease in y with an increase in x

