# JOHANNES MÄKINEN

joh.makinen@gmail.com | linkedin.com/in/johmakinen | johmakinen.github.io | Espoo, Finland

#### **WORK EXPERIENCE**

#### **Analyst • Terveystalo**

April 2020 - Present

- Utilised process mining and survival analysis to improve patients' care pathways, resulting in a 1.5M€ yearly profit increase.
- Was in charge of implementing, optimising and testing customer steering rules, which led to a yearly profit increase of 500K€.
- Created and maintained weekly and monthly customer traffic reports using *SQL*, *Qlikview & Piwik*. Around 200 people used the reports to find inefficiencies and targets to improve on.
- Performed K-means clustering and time series analyses to compute the rules for a new customer steering rule-based engine.
- Helped increase self-service levels across all customer segments, which led to increased profit margins.

# Research Assistant • Aalto University, Systems Analysis laboratory

Jun. 2019 - Sep. 2019

- Did my B.Sc. thesis on "Estimating the protection provided by islands against anti-ship missiles" 🗹
- The thesis was involved in a larger study on enhancing combat simulation models with adversarial risk analysis.

#### **EDUCATION**

# M.Sc. (Tech.) Mathematics and Operations Research • Aalto University

Sep. 2020 - Jan. 2023

- Minor in Machine Learning & Data Science
- Emphasis on optimization, statistical inference and mathematical modelling

# B.Sc. (Tech.) Mathematics and Systems Sciences • Aalto University

Sep. 2017 - May 2020

■ Minor in Computer Science

#### **SKILLS**

- Optimization
- · Hypothesis testing
- Times series analysis
- Information visualization

Clustering

- Regression techniques
- · Bayesian inference
- Classification

#### **TECHNICAL SUMMARY**

Languages: Python, R, SQL, C, STAN

Technologies: Git, Jupyter, Docker, MS Office

Data Science: Pandas, Numpy, Scikit-learn, Lifelines, XGBoost, Matplotlib, Plotly, Selenium, Tidyverse, ggplot2, Flask, Cython

#### **PROJECTS** More projects and info at johmakinen.github.io

### **Data imputation app** 🗹 | Python, Streamlit, Scikit-Learn, XGBoost, pytest

- Streamlit app that imputes missing values for a user-given dataset.
- Clear UI and easy to use, works for both numerical and categorical data.
- Two models in use: Sklearn SimpleImputer & XGBoost. More to come in the future.

#### **Automatic portfolio optimization** Python, Flask, Docker, HTML, Javascript, GCP

- A tool to fetch given assets' adjusted closing prices from Yahoo Finance.
- Using the historical prices, optimize a portfolio with the assets weighted using the *Markowitz model*.
- Dockerized the tool, served it with Gunicorn and deployed with the Google Cloud Platform (GCP).

#### Finnish house prices scraper, EDA and prediction | Python, Scikit-Learn, XGBoost

- Implemented an OOP-style data scraper using Selenium to get data on houses and condos. Then cleaned it and saved it to an SQLite database.
- Exploratory Data Analysis (EDA) on the scraped data. Implemented a model to predict the price of accommodation, given its several features like size and location.
- The prediction was done with the Extreme Gradient Boosting Regression model. The model performed quite well, given the noisy data.