# FINAL YEAR PROJECT PROPOSAL

## BS SOFTWARE ENGINEERING | CSSE-611

### TOPIC –

**SUBMITTED BY**

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## 1. Abstract

FieldForce unites your Sales, Clients, Leads, Human Resources and Finance. One Integrated CRM platform that powers our entire suite. Through this Software you can focus on your employees on what's important right now. Stabilizing your business, reopening, and getting back to delivering exceptional customer experiences.

## 2. Problem statement

In any Company who manages their employees, order and supply chain faces difficulties to track their employees that they are on work site or just pretending to be on site. Which directly effects on Company sales. And the other problem is that companies have to tackle with multiple software for managing their employees, projects, orders, finance which becomes quite difficult for organizations.

## 3. Aims and Objectives

The goal of FieldForce is to create an environment where companies can manage all of their details at one place and can track their employees that they are present on work site or not.

## 4. Features of the FieldForce

Following are the main Features of FieldForce

- Company can manage their clients
- Company can manage their leads
- Company can manage their employees
- Company can manage employee attendance, leaves and holidays
- Company can track their salesperson on their work routine
- Company can manage their finances like proposal, estimates and invoices
- Company can manage their products
- Company can manage their orders
- Company can manage their client tickets
- Employee can manage their tasks over app
- Employee is being tracked all the time when he clocks in to app
- Employee can record orders on app
- Client has a portal where he can directly place an order
- Client can manage their invoices and projects

## 5. Unique Features of FieldForce

Following are the unique features of FieldForce

- When Employee turn off the location or remove an app from recent app and try not to get tracked the app will automatically be running on background
- Location Name Generation (exceptional). In other software's for location name company has to buy a Google Locations API which charges a lot. So we will provide our own generated location name not 100% perfect but surely be near.