HR Department December 18, 2022

Deloitte 8 Adelaide St W Suite 200, Toronto, ON M5H 0A9

Dear Deloitte Recruiting team,

I am writing to express my strong interest in the Deloitte Technical Consultant Intern position. As a recent graduate with a Bachelor of Science in Statistics from the University of Toronto, I am excited to begin my career in consulting and believe that Deloitte is the perfect place for me to do so. This is because as a new graduate with no industry experience but a thirst to grow and learn, I believe that a consulting role will help me to develop a wide skill set needed to thrive in the tech industry.

I have developed a strong foundation in technical skills through my coursework and hands-on projects, and am confident in my ability to contribute to the Deloitte team. Although I do not have any work experience in the tech or business industry, I believe my experience working at Booster Juice and Tim Hortons have given me strong communication skills in which I can apply with both learning from as well as leading a team in the future. In addition, my experience working on Statistics assignments as well as side projects has given me valuable experience in RStudio, PowerBI, Microsoft Excel, Python, HTML and CSS and Javascript which I believe would be an asset to your team.

I am highly motivated to join Deloitte and contribute to the company's mission of providing world-class consulting services to clients. I believe that my skills and experience, combined with Deloitte's renowned training and development programs, will allow me to thrive in this role.

Thank you for considering my application. I am excited about the opportunity to interview for this position and further discuss my qualifications with you.

Sincerely yours,

John Morales

Attached: Resume, Transcript

John Morales

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John Morales

Hon BSc. Statistics Major @ UofT

Education

[2019–2022] Bachelor of Science: Statistics Major, Double Minor in Economics and Psychology, *University of Toronto*, Scarborough.

[2013–2018] **Bachelor of Science: Psychology Major**, *University of Toronto*, Scarborough. Switched Majors to Statistics

Projects

Seoul Bike Given a large data set on bike rentals in Seoul, implemented regression techniques using RStudio. Used findings to highlight how much inventory should be supplied in Analysis a given season in Seoul. As it was a group project, I also scheduled discord meetings as well as in-person meetings and was in charge on making the power-point slides and presentation script.

Landing Page Work in Progress: Using HTML and CSS, I created a landing page to house my future coding projects.

Time Series Given varying data sets, implemented Time Series techniques (Like differencing, Analysis ARCH/GARCH modelling, using ACF/PACF plots to find best ARIMA model for data) using RStudio in order to forecast future values of interest.

Experience

[2018–2020] **Customer Service Representative**, BOOSTER JUICE, Toronto, Union Station. Made Smoothies and served customers using a POS system at a fast-paced and busy Location.

[2016–2018] **Sales Floor Team Member**, TIM HORTONS, Scarborough, Kennedy-Lawrence. Served food, coffee and other beverages to customers using a POS system.

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Awards

[2022] Dean's List Scholar - Annual GPA: 3.80, Summer sGPA: 3.93

[2021] Dean's List Scholar - Annual GPA: 3.87

Technical Skills

[Basic] JAVA, SQL, POWERBI

[Intermediate] PYTHON, HTML, LATEX, Microsoft Excel, HTML, CSS

[Advanced] RStudio, Data Analysis techniques including Time Series, Microsoft Word, Power-Point

Professional Skills

[Leadership] Trained workers at Booster Juice and Tim Hortons. Can simplify complicated

concepts in order for the mentee or customer can easily understand the information.

[Active Willing to listen to managers in order to learn new skills. Willing to improve using

Listener] customer and team feedback.

[Initiative] Willing to self-learn new concepts or ask questions when stuck to learn new skills

needed for the task at hand.

[Problem Able to troubleshoot problems that have come up during coding and data projects

olver] by looking at documentation, googling or asking questions in Stack Overflow

Languages

[English] Fluent

[Tagalog] Intermediate

[French] Elementary Proficiency

Interests

- Learning

- Cooking

- Running

- Powerlifting

- Public Speaking