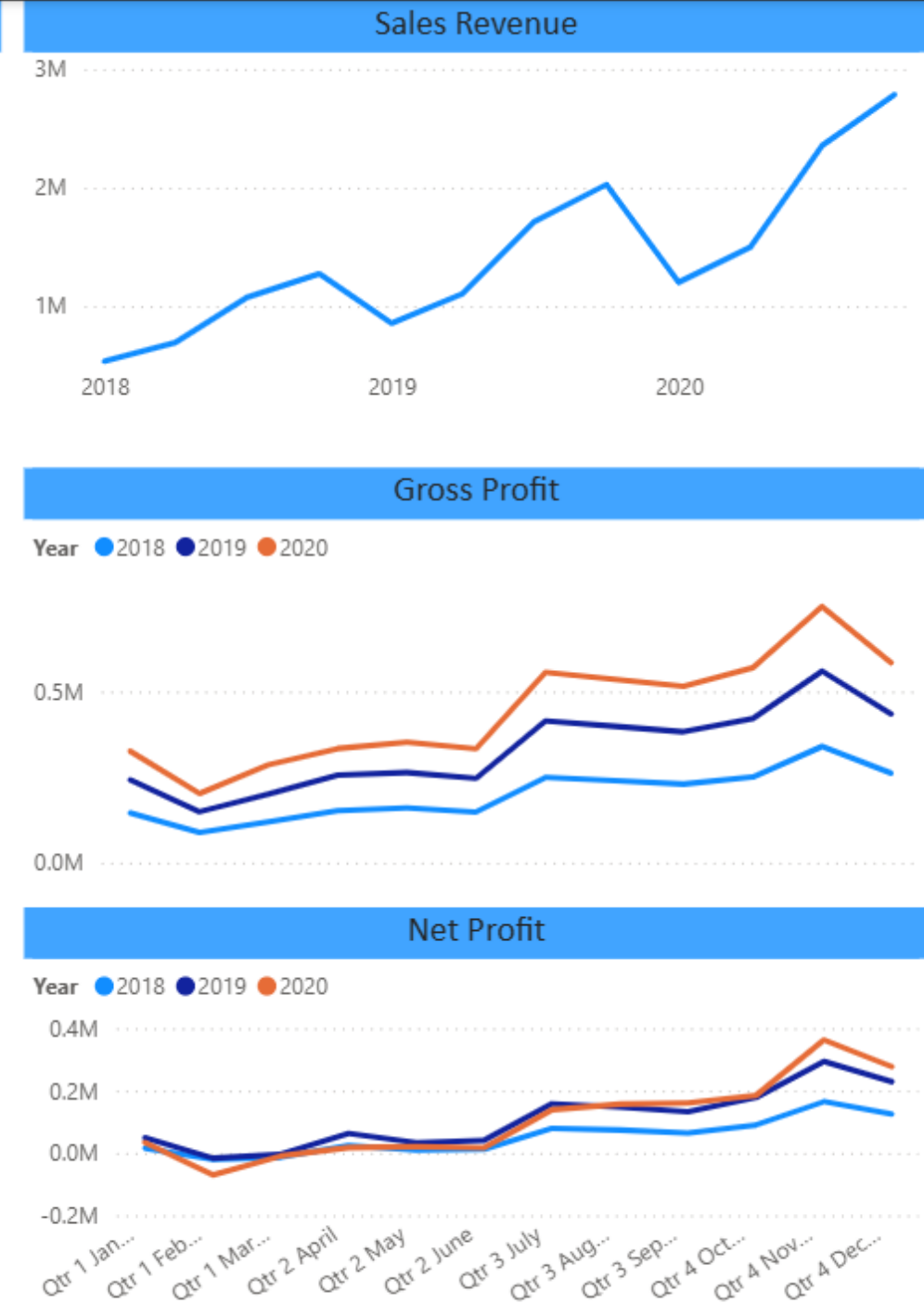


Sales Revenue			
Class	2018	2019	2020
Trading account			
Sales			
Sales	3,575,428	5,697,845	7,835,369
<b>Total</b>	<b>3,575,428</b>	<b>5,697,845</b>	<b>7,835,369</b>
Cost of Sales			
Cost of Sales	-1,192,182	-1,729,299	-2,494,009
<b>Total</b>	<b>-1,192,182</b>	<b>-1,729,299</b>	<b>-2,494,009</b>
<b>Total</b>	<b>2,383,246</b>	<b>3,968,546</b>	<b>5,341,360</b>
Operating account			
Operating Expenses			
Sales & Distribution	-260,004	-374,412	-527,436
Marketing	-343,088	-580,923	-959,128
Administration	-632,349	-1,005,467	-1,617,790
<b>Total</b>	<b>-1,235,441</b>	<b>-1,960,802</b>	<b>-3,104,354</b>
Depreciation & Amortization			
Depreciation	-387,996	-516,600	-698,880
Amortization	-19,008	-15,456	-15,960
<b>Total</b>	<b>-407,004</b>	<b>-532,056</b>	<b>-714,840</b>
<b>Total</b>	<b>-1,642,445</b>	<b>-2,492,858</b>	<b>-3,819,194</b>
Non-operating			
Interest Income			
Interest Income	13,496	16,621	30,868
<b>Total</b>	<b>13,496</b>	<b>16,621</b>	<b>30,868</b>
Gain/Loss on Sales of Asset			
Gain/Loss on Sales of Asset	4,850	5,085	6,351
<b>Total</b>	<b>4,850</b>	<b>5,085</b>	<b>6,351</b>
<b>Total</b>	<b>623,856</b>	<b>1,303,147</b>	<b>1,289,945</b>

Sales Revenue TTD		
17,108,642		
Sales FTP		
7,835,369		
Gross Profit		
2018	2019	2020
2,383,246	3,968,546	5,341,360
EBITDA		
2018	2019	2020
1,147,805	2,007,744	2,237,006
Operating Profit		
2018	2019	2020
740,801	1,475,688	1,522,166
PBIT		
2018	2019	2020
777,278	1,522,850	1,594,431
Net Profit		
2018	2019	2020
623,856	1,303,147	1,289,945



## Sales Revenue

## Sales Revenue TTD

## Sales Revenue

Class	2018	2019	2020
<b>Trading account</b>			
<b>Sales</b>	3,575,428	5,697,845	7,835,369
<b>Cost of Sales</b>	-1,192,182	-1,729,299	-2,494,009
<b>Total</b>	2,383,246	3,968,546	5,341,360
<b>Operating account</b>			
<b>Operating Expenses</b>			
Sales & Distribution	-260,004	-374,412	-527,436
Marketing	-343,088	-580,923	-959,128
Administration	-632,349	-1,005,467	-1,617,790
<b>Total</b>	-1,235,441	-1,960,802	-3,104,354
<b>Depreciation &amp; Amortization</b>			
Depreciation	-387,996	-516,600	-698,880
Amortization	-19,008	-15,456	-15,960
<b>Total</b>	-407,004	-532,056	-714,840
<b>Total</b>	-1,642,445	-2,492,858	-3,819,194
<b>Non-operating</b>			
<b>Interest Income</b>	13,496	16,621	30,868
<b>Gain/Loss on Sales of Asset</b>	4,850	5,085	6,351
<b>Exchange Loss/Gain</b>	2,214	3,705	5,016
<b>Dividend Income</b>	15,917	21,751	30,030
<b>Total</b>	36,477	47,162	72,265
<b>Interest &amp; Tax</b>			
<b>Taxation</b>	-137,582	-198,103	-279,082
<b>Interest Expense</b>	-15,840	-21,600	-25,404
<b>Total</b>	-153,422	-219,703	-304,486
<b>Total</b>	623,856	1,303,147	1,289,945

17,108,642

## Sales FTP

7,835,369

## Gross Profit

2018	2019	2020
2,383,246	3,968,546	5,341,360

## EBITDA

2018	2019	2020
1,147,805	2,007,744	2,237,006

## Operating Profit

2018	2019	2020
740,801	1,475,688	1,522,166

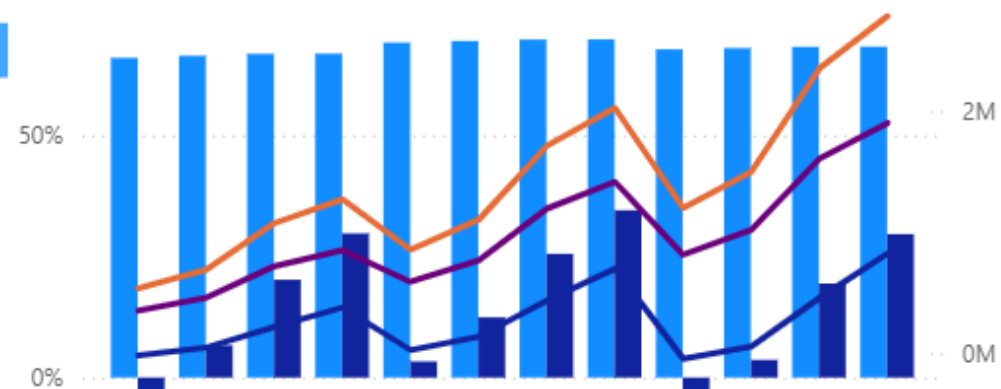
## PBIT

2018	2019	2020
777,278	1,522,850	1,594,431

## Net Profit

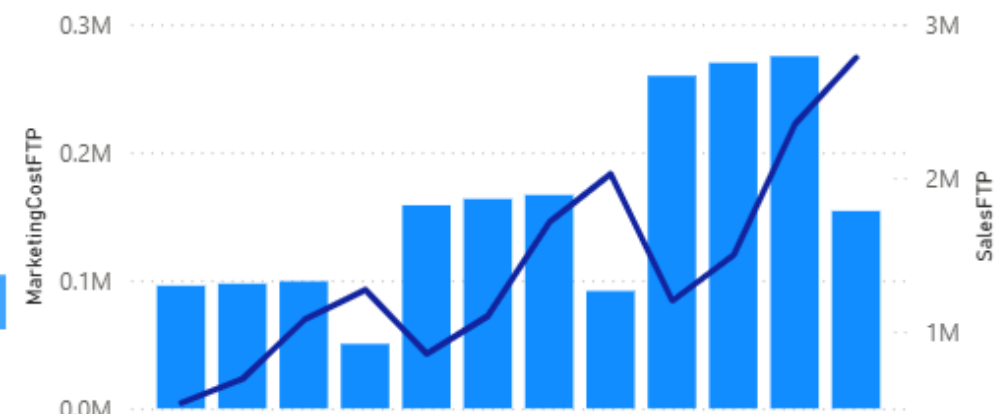
2018	2019	2020
623,856	1,303,147	1,289,945

● GPMargin ● NPMargin ● SalesFTP ● GrossProfit ● NetProfit



## Sales to Marketing Cost

● MarketingCostFTP ● SalesFTP



## Gross Profit Margin

2018	2019	2020
66.66%	69.65%	68.17%

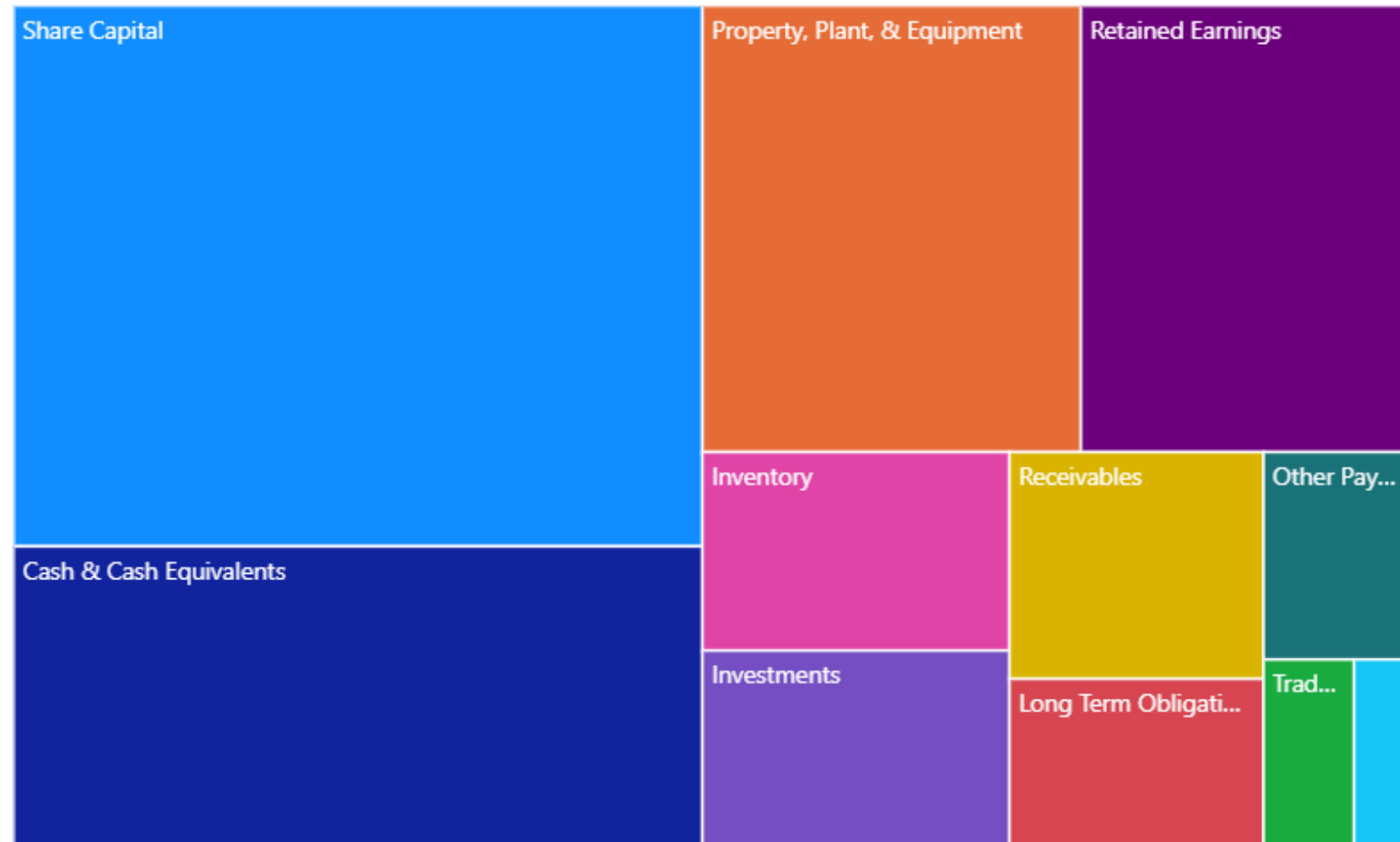
## Net Profit Margin

2018	2019	2020
17.45%	22.87%	16.46%

## Balance Sheet

Class	2018	2019	2020
<b>Assets</b>			
<b>Assets</b>			
Current Assets	3,023,806	7,056,506	8,405,635
Non-Current Assets	851,996	2,181,590	3,914,366
<b>Total</b>	<b>3,875,802</b>	<b>9,238,096</b>	<b>12,320,001</b>
<b>Total</b>	<b>3,875,802</b>	<b>9,238,096</b>	<b>12,320,001</b>
<b>Liabilities and Owners Equity</b>			
<b>Liabilities</b>			
Current Liabilities	584,946	860,393	1,040,448
Long Term Liabilities	260,000	567,500	931,197
<b>Total</b>	<b>844,946</b>	<b>1,427,893</b>	<b>1,971,645</b>
<b>Owners Equity</b>			
Retained Earnings	364,189	1,347,536	2,242,489
Share Capital	2,666,667	6,462,667	8,105,867
<b>Total</b>	<b>3,030,856</b>	<b>7,810,203</b>	<b>10,348,356</b>
<b>Total</b>	<b>3,875,802</b>	<b>9,238,096</b>	<b>12,320,001</b>

## BalanceSheetValue by Account



### Current Ratio

2018	2019	2020
5.17	8.20	8.08

### Quick Ratio

2018	2019	2020
4.99	7.59	6.80

### Payable Days

2018	2019	2020
42.15	50.41	54.15

### Inventory turnover period

2018	2019	2020
32.40	110.25	194.10

### Interest Cover

2018	2019	2020
49.07	70.50	62.76

### Receivable Days

2018	2019	2020
56.31	50.00	58.42

### ROCE

2018	2019	2020
23.62%	18.18%	14.14%

### ROE

2018	2019	2020
20.58%	16.69%	12.47%

### Asset turnover

2018	2019	2020
92.25%	61.68%	63.60%

### Gearing

2018	2019	2020
27.88%	18.28%	19.05%

Country  
All

Year, Quarter, Month, Day

☐ 2018

☐ 2019

☐ 2020

Class, SubClass, SubClass2, Account, SubAccount

☐ Adjusting

☐ Assets

☐ Interest & Tax

☐ Liabilities and Owners Equity

☐ Non-operating

☐ Operating account

☐ Trading account

EntryNo	Date	SubAccount	Details	Total_FTP
1,992.30	12/30/2020	Gain/Loss on Sales of Asset	Sale of asset	2,117
1,992.20	12/31/2020	Adjusting	Transfer of Net Profit to Retained Earnings	-46,641
1,992.20	12/30/2020	Cash at Bank	Sale of asset	340,805
1,992.10	12/30/2020	Office Furniture & Equipment	Sale of asset	-338,688
1,992.10	12/31/2020	Retained Earnings	Transfer of Net Profit to Retained Earnings	46,641
1,991.30	12/30/2020	Gain/Loss on Sales of Asset	Sale of asset	1,556
1,991.20	12/31/2020	Adjusting	Transfer of Net Profit to Retained Earnings	-136,098
1,991.20	12/30/2020	Cash at Bank	Sale of asset	250,388
1,991.10	12/30/2020	Office Furniture & Equipment	Sale of asset	-248,832
1,991.10	12/31/2020	Retained Earnings	Transfer of Net Profit to Retained Earnings	136,098
1,990.30	12/30/2020	Gain/Loss on Sales of Asset	Sale of asset	518
1,990.20	12/30/2020	Dividends payable	Announcement of final dividends	160,680
1,990.10	12/30/2020	Cash at Bank	Sale of asset	83,462
1,990.10	12/30/2020	Dividends paid	Announcement of final dividends	-160,680
1,989.20	12/30/2020	Office Furniture & Equipment	Sale of asset	-82,944
1,989.20	12/30/2020	Tax payable	Tax liability for the month	35,345
1,989.10	12/31/2020	Adjusting	Transfer of Net Profit to Retained Earnings	-4,709
1,989.10	12/30/2020	Taxation	Tax liability for the month	-35,345
1,988.20	12/30/2020	Office Furniture & Equipment	Depreciation for the month	-35,308
1,988.20	12/31/2020	Retained Earnings	Transfer of Net Profit to Retained Earnings	4,709
1,988.10	12/30/2020	Dividends payable	Announcement of final dividends	18,720
1,988.10	12/30/2020	Equipment	Depreciation for the month	-35,308
1,987.20	12/30/2020	Cash at Bank	Salaries	-32,592
1,987.20	12/30/2020	Dividends paid	Announcement of final dividends	-18,720
1,987.10	12/30/2020	Salaries	Salaries	-32,592
1,987.10	12/30/2020	Tax payable	Tax liability for the month	5,101
Total				24,640,002

Total\_FTP by Year and Quarter



Total\_TTD by Year and Quarter



Type	2018	2019	2020
⊞ Cash and Cash equivalents at the start of the year		2,107,691	5,111,014
⊞ Cash flows from Operating Activities	762,428	1,387,366	821,928
⊞ Profit before tax	761,438	1,501,250	1,569,027
⊞ Interest Expense	15,840	21,600	25,404
⊞ Non-Cash items	407,004	532,056	714,840
Amortization	19,008	15,456	15,960
Depreciation	387,996	516,600	698,880
⊞ Non-Operating	-34,263	-43,457	-67,249
Dividend Income	-15,917	-21,751	-30,030
Gain/Loss on Sales of Asset	-4,850	-5,085	-6,351
Interest Income	-13,496	-16,621	-30,868
⊞ Working Capital Changes	-373,071	-465,511	-1,197,007
Inventory	-105,834	-416,529	-803,879
Payables	284,377	179,866	80,404
Receivables	-551,614	-228,848	-473,532
⊞ Interest Paid	-14,520	-21,000	-24,979
⊞ Tax paid	0	-137,572	-198,108
⊞ Cash flows from Investing Activities	-1,483,404	-2,202,193	-3,052,367
⊞ Purchase of Non-Current Assets	-2,035,000	-2,675,250	-3,463,680
⊞ Sale of Non-Current Assets	780,850	818,685	1,022,415
⊞ Investments	-258,667	-384,000	-672,000
⊞ Interest received	13,496	16,621	30,868
⊞ Dividends received	15,917	21,751	30,030
⊞ Cashflows from Financing Activities	2,828,667	3,818,150	1,630,157
⊞ Proceeds from the issuance of Share Capital	2,666,667	3,796,000	1,643,200
⊞ Proceeds from long term borrowings	260,000	307,500	363,697
⊞ Repayment of Long term loan			
⊞ Dividends paid	-98,000	-285,350	-376,740
⊞ Cash and Cash equivalents at the end of the year	2,107,691	5,111,014	4,510,732
Total	4,588,123	10,710,627	9,669,055



Year	Share Capital	Share Premium	Retained Earnings	Dividends paid
<b>2018</b>				
Balance at the beginning				
Changes in accounting policy				
Dividends				-259,667
Total income for the year			623,856	
Issue of share capital	2,666,667			
Balance at the end	2,666,667		623,856	-259,667
<b>2019</b>				
Balance at the beginning	2,666,667		623,856	-259,667
Changes in accounting policy				
Dividends				-319,800
Total income for the year			1,303,147	
Issue of share capital	3,796,000			
Balance at the end	6,462,667		1,927,003	-579,467
<b>2020</b>				
Balance at the beginning	6,462,667		1,927,003	-579,467
Changes in accounting policy				
Dividends				-394,992
Total income for the year			1,289,945	
Issue of share capital	1,643,200			
Balance at the end	8,105,867		3,216,948	-974,459