



**2Lines Software  
Corporation**

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# Alberta Innovates REP - Task Tracker

MW0202 AB-2026-00962 Response

**Prepared for** Alberta Innovates

**Prepared by** John Carpenter, 2Lines Software

**Date** February 2026

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# Table of Contents

- Alberta Innovates RFP —  
Task Tracker
  - Project: MW0202  
AB-2026-00962  
Response
  - Phase 0: Project Setup &  
Administrative
    - TASK-001: Bonfire  
Registration
    - TASK-002: Download  
RFP from APC
    - TASK-003: Submit  
Clarification  
Questions
    - TASK-004: Insurance  
Verification
  - Phase 1: Content  
Collection & Research
    - TASK-100: Company  
Profile Content

- TASK-101: Case Study
  - AI/ML Solutions
  - (Category 1)
- TASK-102: Case Study
  - Generative AI
  - (Category 2)
- TASK-103: Case Study
  - Advanced/Agent-Based AI (Category 3)
- TASK-104: Case Study
  - Business Process Automation (Category 4)
- TASK-105: Case Study
  - Data Engineering & AI Readiness
  - (Category 5)
- TASK-106: Case Study
  - Advisory,
  - Governance,
  - Responsible AI
  - (Category 6)
- TASK-107: Resume / CV Content
- TASK-108: Service Delivery Methodology Content

- TASK-109: Pricing Research
- TASK-110: Alberta Innovates Research
  - Phase 2: Drafting
    - TASK-200: Draft Executive Summary
    - TASK-201: Draft Corporate and Capability Overview
    - TASK-202: Draft Case Studies (all 6 categories)
    - TASK-203: Draft Service Delivery Approach
    - TASK-204: Draft Resourcing Model
    - TASK-205: Complete Pricing Table
    - TASK-206: Draft Compliance Section
    - TASK-207: Prepare Resume/CV

- Phase 3: Assembly & Review
  - TASK-300: Assemble Full Proposal Document
  - TASK-301: Page Count Verification
  - TASK-302: Compliance Checklist Review
  - TASK-303: Final Review and Sign-off
- Phase 4: Submission
  - TASK-400: Upload to Bonfire
- Phase 5: Marketing Asset Extraction (post-submission)
  - TASK-500: Discontinuity.ai Capabilities Deck
  - TASK-501: Case Study Library
  - TASK-502: Service Delivery Methodology Document

- TASK-503:  
Responsible AI  
Framework
- TASK-504: Standard  
Rate Card
  - Decision Log
  - Risk Register

# Alberta Innovates RFP — Task Tracker

## Project: MW0202 AB-2026-00962 Response

**Deadline:** Feb 27, 2026, 11:00 AM MST

**Working days remaining:** ~15 business days (as of Feb 5)

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## Phase 0: Project Setup & Administrative

Priority: IMMEDIATE (complete by Feb 7)

### TASK-001: Bonfire Registration

- **Status:**  TODO
- **Owner:** John
- **Description:** Register on Bonfire at <https://albertainnovates.bonfirehub.ca/> and access the project at <https://albertainnovates.bonfirehub.ca/102295/details>
- **Notes from John:** [add notes here]

### TASK-002: Download RFP from APC

- **Status:**  TODO

- **Owner:** John
- **Description:** Download the official RFP from [www.purchasingconnection.ca](http://www.purchasingconnection.ca) — this is a stated requirement; proposals from vendors who didn't download from APC may be rejected
- **Notes from John:** [add notes here]

## TASK-003: Submit Clarification Questions

- **Status:**  TODO
- **Owner:** John + Claude
- **Deadline:** Feb 12, 2026 11am
- **Description:** Draft and submit any clarification questions via Bonfire
- **Candidate questions:**
  - [ ] Are there minimum team size expectations for roster vendors?
  - [ ] What Azure region(s) does AI use for data residency?
  - [ ] Can vendors apply to a subset of the 6 categories or must all be addressed?
  - [ ] What is the expected frequency and typical size of SOW engagements?
  - [ ] [add more]
- **Notes from John:** [add notes here]

## TASK-004: Insurance Verification

- **Status:**  TODO
- **Owner:** John
- **Description:** Confirm current insurance meets requirements: \$2M general liability, \$2M auto, \$1M professional liability (E&O), WCB coverage

- **Action needed:** Contact insurance broker if gaps exist — this is a hard requirement
  - **Current coverage:** [John to fill in]
  - **Gaps identified:** [John to fill in]
- 

## Phase 1: Content Collection & Research

Priority: HIGH (complete by Feb 14)

### TASK-100: Company Profile Content

- **Status:**  TODO
- **Owner:** John
- **Feeds into:** Sections 3, 4
- **Content needed:**
  - [ ] 2 Lines Software Corporation — legal name, incorporation date, jurisdiction
  - [ ] Discontinuity.ai — launch date, relationship to 2 Lines (DBA? subsidiary? brand?)
  - [ ] Current headcount breakdown (FT, PT, regular contractors)
  - [ ] Company mission/vision statement (if exists)
  - [ ] Key partnerships or certifications (Microsoft Partner Network, etc.)
  - [ ] 1864 Ventures role — what's public, what's the value add for this RFP?
  - [ ] Annual revenue range (if comfortable disclosing — may be requested later)

- **Notes from John:** [add notes here]
- 

## **TASK-101: Case Study — AI/ML Solutions (Category 1)**

- **Status:**  TODO
- **Owner:** John (content) + Claude (drafting)
- **Feeds into:** Section 5.1
- **Weight:** Part of the 40% evaluation criteria

**Engagement 1:** \_\_\_ - Client (name or anonymized): \_\_\_ - **Industry:** \_\_\_ - Business problem: \_\_\_ - **Scope and objectives:** \_\_\_ - Data sources used: \_\_\_ - **Data preparation required:** \_\_\_ - Techniques/approaches (algorithms, frameworks): \_\_\_ - **Model training methodology:** \_\_\_ - Fine-tuning approach: \_\_\_ - **Feedback loop design:** \_\_\_ - Evaluation metrics (accuracy, precision, TPR): \_\_\_ - **Bias/ethics considerations:** \_\_\_ - Observability approach: \_\_\_ - **Quantitative outcomes:** \_\_\_ - Lessons learned (relevant to Alberta Innovates): \_\_\_ - Can this client provide a reference?  Yes  No  Maybe

**Engagement 2 (optional but recommended):** \_\_\_ - [Same structure as above]

**Notes from John:** [add notes here]

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## **TASK-102: Case Study — Generative AI (Category 2)**

- **Status:**  TODO
- **Owner:** John (content) + Claude (drafting)
- **Feeds into:** Section 5.2
- **Weight:** Part of the 40% evaluation criteria

**Engagement 1:** \_\_ - [All fields from TASK-101 PLUS:]\_ - Human oversight design: \_\_ -

**Accuracy/reliability risk mitigation:** \_\_ - Explainability approach: \_\_ - **Auditability approach:** \_\_

**Engagement 2 (optional):** \_\_\_

**Notes from John:** [add notes here]

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## **TASK-103: Case Study — Advanced/Agent-Based AI (Category 3)**

- **Status:**  TODO
- **Owner:** John (content) + Claude (drafting)
- **Feeds into:** Section 5.3
- **Weight:** Part of the 40% evaluation criteria

**Engagement 1:** \_\_ - [All fields from TASK-101 PLUS:]\_ - Decision points: AI vs. human: \_\_ -

**Explainability approach:** \_\_ - Auditability approach: \_\_ - **Agent architecture description:** \_\_ - Tool use / routing / guardrails: \_\_\_\_\_

**Engagement 2 (optional):** \_\_\_

**Notes from John:** [add notes here]

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## **TASK-104: Case Study — Business Process Automation (Category 4)**

- **Status:**  TODO

- **Owner:** John (content) + Claude (drafting)
- **Feeds into:** Section 5.4
- **Weight:** Part of the 40% evaluation criteria

**Engagement 1:** \_\_ - [All fields from TASK-101 PLUS:]\_ - Process maturity assessment (before): \_\_ - **Optimization done prior to automation:** \_\_ - Efficiency improvement (measured): \_\_ - **Quality improvement (measured):** \_\_ - Cycle-time improvement (measured): \_\_ - **Platform/tools used (Power Automate, UiPath, etc.):** \_\_

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**Engagement 2 (optional):** \_\_\_

**Notes from John:** [add notes here]

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## **TASK-105: Case Study — Data Engineering & AI Readiness (Category 5)**

- **Status:**  TODO
- **Owner:** John (content) + Claude (drafting)
- **Feeds into:** Section 5.5
- **Weight:** Part of the 40% evaluation criteria

**Engagement 1:** \_\_ - Client (name or anonymized): \_\_ - **Data architecture overview:** \_\_ - Data sources (count, types): \_\_ - **Data cleansing effort:** \_\_ - Integration approach: \_\_ - **Volume (rows, GB/TB, events/day):** \_\_ - Complexity factors: \_\_ -

**Impact on downstream AI/analytics:** \_\_

**Engagement 2 (optional):** \_\_\_

**Notes from John:** [add notes here]

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## **TASK-106: Case Study — Advisory, Governance, Responsible AI (Category 6)**

- **Status:**  TODO
- **Owner:** John (content) + Claude (drafting)
- **Feeds into:** Section 5.6
- **Weight:** Part of the 40% evaluation criteria

**Engagement 1:** \_\_\_ - Client context: \_\_\_ - **Advisory scope:** \_\_\_ - Governance framework delivered: \_\_\_ - **Risk management approach:** \_\_\_ - Responsible use outcomes: \_\_\_ -  
**Training/enablement delivered:** \_\_\_

**Thought leadership evidence:** - AI Tinkerers Calgary presentations: \_\_\_ -  
**Publications or blog posts:** \_\_\_ - Speaking engagements: \_\_\_\_\_

**Notes from John:** [add notes here]

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## **TASK-107: Resume / CV Content**

- **Status:**  TODO
- **Owner:** John
- **Feeds into:** Appendix A
- **Content needed:**
- [ ] Current resume/CV

- [ ] Certifications (cloud, AI/ML, project management, security)
  - [ ] Education
  - [ ] Key speaking engagements (AI Tinkerers, etc.)
  - [ ] Publications
  - [ ] Notable clients served (that can be named)
  - **Notes from John:** [add notes here]
- 

## TASK-108: Service Delivery Methodology Content

- **Status:**  TODO
  - **Owner:** John (input) + Claude (codify)
  - **Feeds into:** Section 6
  - **Questions for John:**
    - [ ] Do you follow a specific methodology today? (Agile/Scrum/Kanban/hybrid?)
    - [ ] How do you typically run discovery? (workshops, interviews, data audit?)
    - [ ] What does a typical POC/POV look like? (duration, gates, success criteria?)
    - [ ] MLOps tooling – what do you use? (MLflow, W&B, Azure ML, custom?)
    - [ ] How do you handle model monitoring post-deployment?
    - [ ] How do you handle knowledge transfer at end of engagement?
    - [ ] Do you have a responsible AI checklist or framework?
    - [ ] Familiarity with GoA FOIP Act and data classification (Protected A/B/C)?
  - **Notes from John:** [add notes here]
-

## **TASK-109: Pricing Research**

- **Status:**  TODO
- **Owner:** John + Claude (market research)
- **Feeds into:** Section 8
- **Actions:**
  - [ ] Research Alberta market rates for each role
  - [ ] Determine which roles John fills personally vs. subcontracts
  - [ ] Set target rates — balance competitiveness with senior positioning
  - [ ] Confirm subcontractor cost basis for roles that would be subcontracted
- **Rate considerations:**
  - AI/ML Architect: John's role — price as senior [target: \$\_\_\_]
  - Data Scientist: subcontracted? [target: \$\_\_\_]
  - ML Engineer: subcontracted? [target: \$\_\_\_]
  - Data Engineer: subcontracted? [target: \$\_\_\_]
  - Automation Developer: in-house or sub? [target: \$\_\_\_]
  - Business Analyst: [target: \$\_\_\_]
  - Project Manager: John's role — combined with architect? [target: \$\_\_\_]
  - Change Mgmt / Training: [target: \$\_\_\_]
- **Notes from John:** [add notes here]

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## **TASK-110: Alberta Innovates Research**

- **Status:**  TODO

- **Owner:** Claude
  - **Feeds into:** Sections 3, 5, 6
  - **Research needed:**
    - [ ] Alberta Innovates recent AI/digital initiatives (public info)
    - [ ] Tech stack details — Dynamics 365, Smart Simple, JD Edwards use cases
    - [ ] C-FER Technologies and InnoTech Alberta — what do the subsidiaries do?
    - [ ] Government of Alberta AI strategy and policies
    - [ ] GoA data residency and sovereignty requirements
    - [ ] Protected A classification — what does it mean for AI solutions?
    - [ ] Competitive landscape — who else might bid on this?
  - **Findings:** [Claude will populate]
- 

## Phase 2: Drafting

Priority: HIGH (Feb 14-21)

### TASK-200: Draft Executive Summary

- **Status:**  TODO
- **Owner:** Claude (draft) + John (review)
- **Depends on:** TASK-100, TASK-110
- **Target:** 2-3 pages

- **Draft location:** /home/clause/rfp-ai-innovates/drafts/03-executive-summary.md
- **Review notes from John:** [add notes here]

## TASK-201: Draft Corporate and Capability Overview

- **Status:**  TODO
- **Owner:** Claude (draft) + John (review)
- **Depends on:** TASK-100
- **Target:** 3-4 pages
- **Draft location:** /home/clause/rfp-ai-innovates/drafts/04-corporate-overview.md
- **Review notes from John:** [add notes here]

## TASK-202: Draft Case Studies (all 6 categories)

- **Status:**  TODO
- **Owner:** Claude (draft) + John (review)
- **Depends on:** TASK-101 through TASK-106
- **Target:** 15-18 pages total
- **Draft locations:**
  - /home/clause/rfp-ai-innovates/drafts/05-1-ai-ml-solutions.md
  - /home/clause/rfp-ai-innovates/drafts/05-2-generative-ai.md
  - /home/clause/rfp-ai-innovates/drafts/05-3-agent-based-ai.md
  - /home/clause/rfp-ai-innovates/drafts/05-4-business-process-automation.md

- /home/clause/rfp-ai-innovates/drafts/05-5-data-engineering.md
- /home/clause/rfp-ai-innovates/drafts/05-6-advisory-governance.md
- **Review notes from John:** [add notes here]

## TASK-203: Draft Service Delivery Approach

- **Status:**  TODO
- **Owner:** Claude (draft) + John (review)
- **Depends on:** TASK-108
- **Target:** 5-6 pages
- **Draft location:** /home/clause/rfp-ai-innovates/drafts/06-service-delivery.md
- **Review notes from John:** [add notes here]

## TASK-204: Draft Resourcing Model

- **Status:**  TODO
- **Owner:** Claude (draft) + John (review)
- **Depends on:** TASK-100, TASK-108
- **Target:** 3-4 pages
- **Draft location:** /home/clause/rfp-ai-innovates/drafts/07-resourcing-model.md
- **Review notes from John:** [add notes here]

## TASK-205: Complete Pricing Table

- **Status:**  TODO

- **Owner:** John (rates) + Claude (formatting)
- **Depends on:** TASK-109
- **Target:** 1-2 pages
- **Draft location:** /home/claude/rfp-ai-innovates/drafts/08-pricing.md
- **Review notes from John:** [add notes here]

## **TASK-206: Draft Compliance Section**

- **Status:**  TODO
- **Owner:** Claude (draft) + John (verify)
- **Depends on:** TASK-004, TASK-100
- **Target:** 2-3 pages
- **Draft location:** /home/claude/rfp-ai-innovates/drafts/09-compliance.md
- **Review notes from John:** [add notes here]

## **TASK-207: Prepare Resume/CV**

- **Status:**  TODO
- **Owner:** Claude (format) + John (content/verify)
- **Depends on:** TASK-107
- **Target:** 2-3 pages
- **Draft**  
**location:** /home/claude/rfp-ai-innovates/drafts/appendix-a-resume.md
- **Review notes from John:** [add notes here]

# Phase 3: Assembly & Review

Priority: CRITICAL (Feb 21-25)

## TASK-300: Assemble Full Proposal Document

- **Status:**  TODO
- **Owner:** Claude
- **Depends on:** All TASK-2xx complete
- **Description:** Combine all sections into final Word document, check page count, formatting
- **Output:** /home/clause/rfp-ai-innovates/final/proposal.docx

## TASK-301: Page Count Verification

- **Status:**  TODO
- **Owner:** Claude
- **Description:** Verify total ≤ 50 pages including title, TOC, appendices. Target 35-40.

## TASK-302: Compliance Checklist Review

- **Status:**  TODO
- **Owner:** John + Claude
- **Checklist:**
- [ ] All 6 work categories addressed with at least 1 engagement each

- [ ] Service delivery approach has all 4 required subsections
- [ ] Resourcing model has all 5 required elements
- [ ] Pricing table complete for all 8 roles
- [ ] Canadian supplier requirement addressed
- [ ] Conflict of interest declared (N/A)
- [ ] Tax breakdown included
- [ ] Insurance requirements acknowledged
- [ ] Resumes included
- [ ] Certification of Compliance signed
- [ ] Proposal is signed by authorized representative

## **TASK-303: Final Review and Sign-off**

- **Status:**  TODO
  - **Owner:** John
  - **Description:** Full read-through, verify all claims are accurate, sign certification
- 

## **Phase 4: Submission**

Priority: CRITICAL (Feb 26-27 morning)

## **TASK-400: Upload to Bonfire**

- **Status:**  TODO

- **Owner:** John
  - **Deadline:** Feb 27, 2026, 11:00 AM MST — submit by Feb 26 EOD for safety
  - **Description:** Upload final proposal via <https://albertainnovates.bonfirehub.ca/102295/details>
  - **Pre-submission check:** Confirm upload is complete and receipt/confirmation received
- 

## Phase 5: Marketing Asset Extraction (post-submission)

Priority: LOW (after Feb 27)

### **TASK-500: Discontinuity.ai Capabilities Deck**

- **Status:**  TODO
- **Description:** Extract and polish into standalone 2-page capabilities overview

### **TASK-501: Case Study Library**

- **Status:**  TODO
- **Description:** Convert each case study into standalone 1-page marketing pieces

### **TASK-502: Service Delivery Methodology Document**

- **Status:**  TODO

- **Description:** Standalone methodology document for future client conversations

## **TASK-503: Responsible AI Framework**

- **Status:**  TODO
- **Description:** One-pager on responsible AI approach

## **TASK-504: Standard Rate Card**

- **Status:**  TODO
  - **Description:** Polished rate card for future engagements
- 

## **Decision Log**

DATE	DECISION	RATIONALE
Feb 5	Proceed with RFP response	Good fit for capabilities, roster model suits small firm

# Risk Register

RISK	IMPACT	LIKELIHOOD	MITIGATION
Too few case studies for all 6 categories	High	Medium	Identify transferable projects; combine related work
Insurance gaps	High	Unknown	Verify ASAP (TASK-004)
Page limit exceeded	Medium	Low	Target 35-40, monitor during drafting
Competing against large firms on resourcing	Medium	High	Position small-firm stability as advantage
NDA restrictions on case studies	Medium	Medium	Use anonymized descriptions where needed
Time constraint (22 days total)	High	Medium	Structured phased approach, parallel work streams