Sajilo Pos

About Sajilo POS

Sajilo POS is an inventory management system. It mostly focusses on Business to Business. As the name given POS Sajilo frontend most be very easy and transparent to use.

The **features of Kyteapp.com must be used on POS Sajilo**. The main focus of this app is Customer Management.

The entire detail of Customers such as Name, Place, Date of Birth, Geo Location must be registered while entering as a Customer on the app.

Sajilo POS must be developed in Mobile App, Desktop and Web using Cloud based platform

It mostly keeps the record of billing system, Purchase record, number of stock available and tracking record.

Sajilo Pos

When the customer first downloads the Sajilo Pos, there must be the following options included so that customer can directly reach to desired tab

Add a Product-Enter details, create categories and manage inventory

Make a sell

Register a customer

Customize your receipts

Create an Online Catalog

Invite Staff Members

BASIC FUNCTIONALITIES

a. POS App

- A Point of Sale System (POS System) is the tool used to simplify important day-to-day activities such as the **checkout process**, **inventory check** and **stock control**, and other key things such as **customer management**, **sales reports**, and **staff performance**.
- Add unlimited products to inventory
- Create unlimited **customer profiles**

- Email or text **digital receipts**
- Generate **sales report**
- *Cloud backup.*
- *Reference:*

b. Inventory Management

- **Add all of your products** to the system and enter information such as **name**, **price**, **code** and **costs**. You can also include **pictures** and **group products by category** to help you with management.
- Keep detailed records of products **added**, **sold**, **removed** and **returned** in real time.
- **Stock Levels**
- Stock Alerts
- Generate **sales reports to better understand** business and to know where to invest. Analyze data such as average ticket size, **best-selling products** and c**ustomers that buy the most with you**.

{ Proposed in sajilo : Barcode or QR Code }

c. Customer Management

- Create up to one thousand **customer profiles**, **add customers to orders**, and **track relevant information** in one place.
- **Save time and import contacts** from your phone straight into software to create instant profiles.
- Shortcuts to contact customers by **text**, **email** or **phone call** and also get delivery directions without having to leave the app.
- **Purchase history**

d. Analytics

- Sales report
- Revenue report
- Profit report
- Best selling products
- Top customers

e. Product Catalog

f. Order Management

- Mobile order-taking system
- Online order processing : set up different **order status** to map your operation and let your customer know when their order is "**confirmed**," ,**"being prepared"** or **"ready for pickup"**.
- Orders Dashboard
- Multi user capability
- POS integration

OTHER FUNCTIONALITIES

A. Digital Receipt or e-Receipt
B. Free receipt template
C. Receipt PDF
D. Order Confirmation Slips
E. Transaction History
F. Online Orders
G. Sell on Instagram
H. Digital Menu maker

PROPOSED

1. Manage customer using instagram account
2. Live order tracking with geo-location
3. Super admin access into centralised data

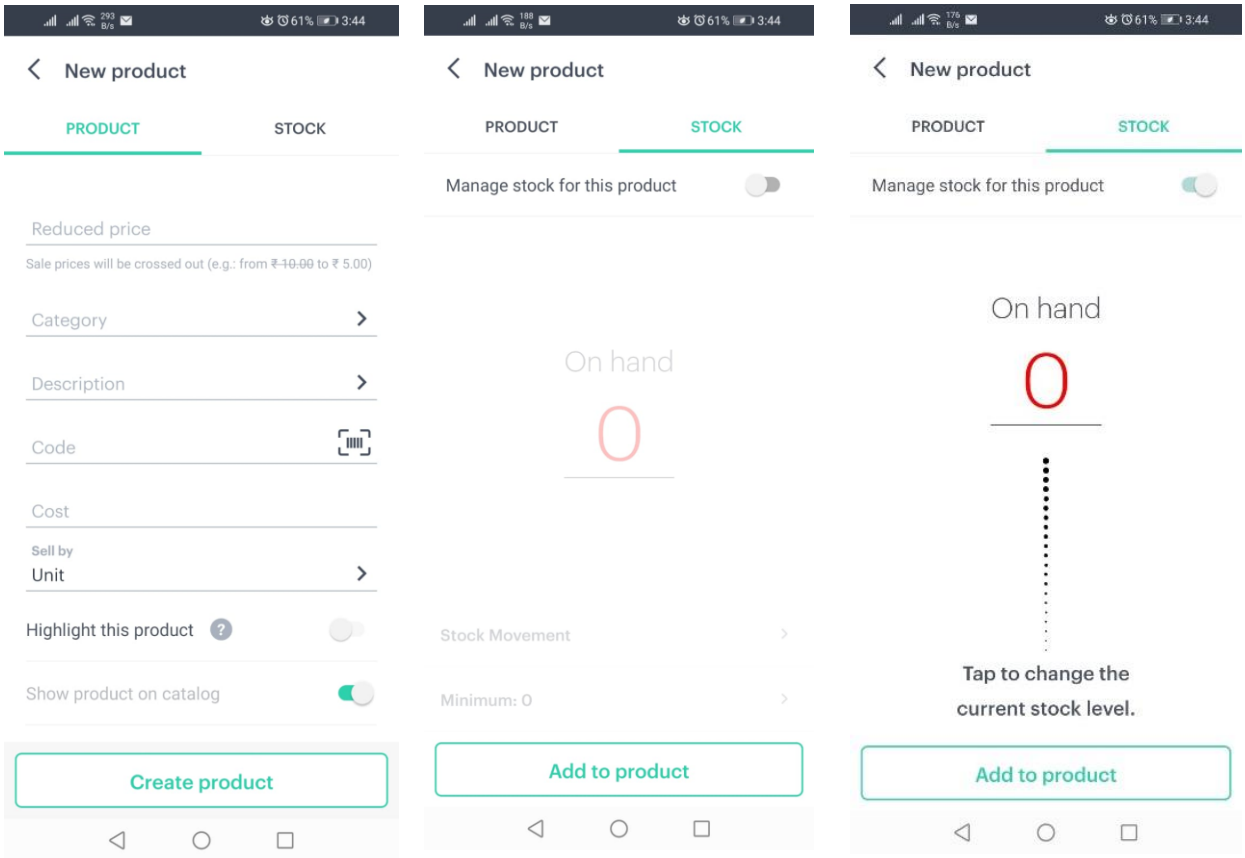
Side Nab must contain-

Checkout-

Checkout Tab must have added items where the customer can easily add the product they want to sell with the Product Name and prize.

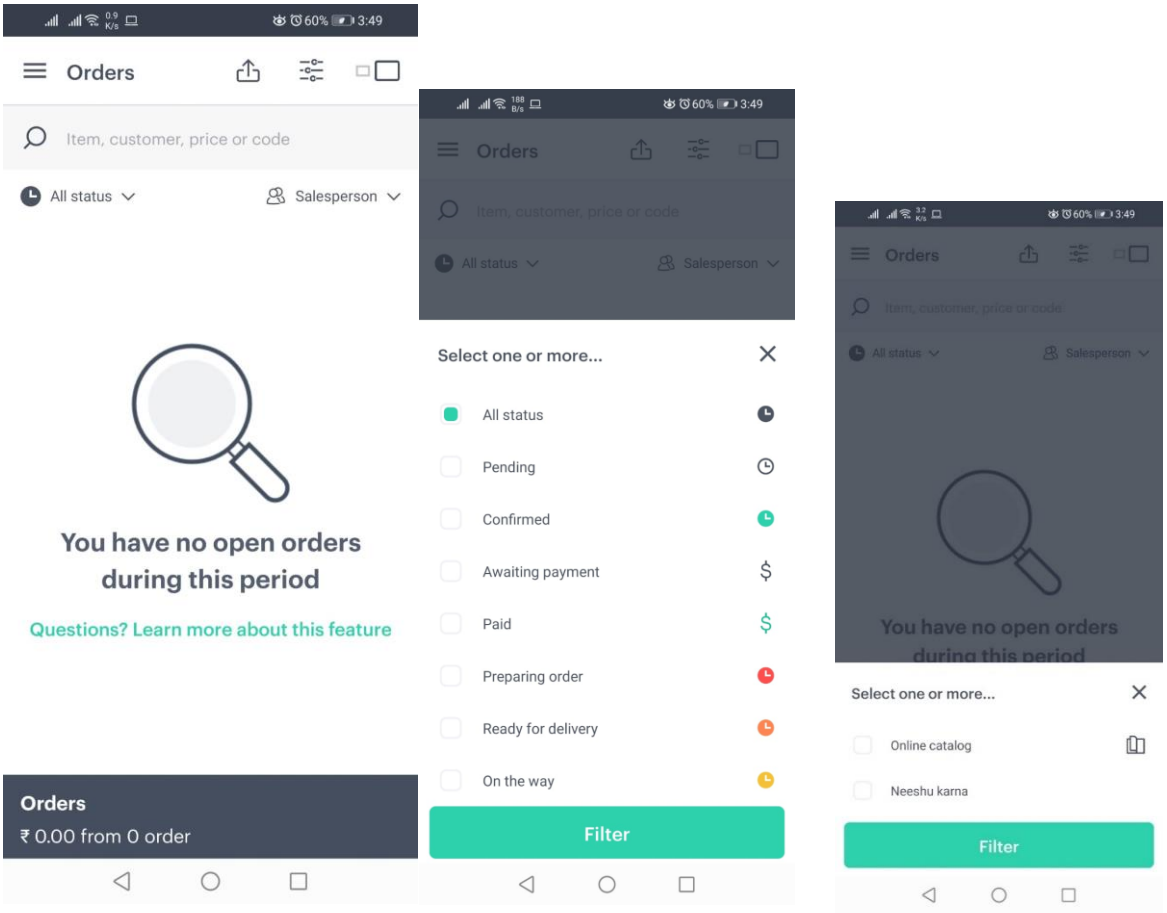
Customers can easily add the category and description the product.

With the help pf Bar Code Scanner the customer will generate the code .



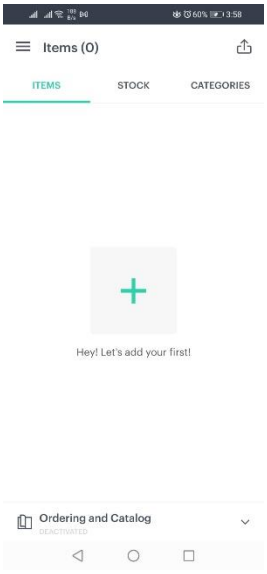
Orders

Once the order is placed by the customers, the color must be specify for tracking, delivering ,paid, preparing order ,etc.



Products

The Product Tab must have following Tab



Online Catalog:

To create Online Catalog, the customer first must enter their Business Name and also there ID (Citizenship) and Name.

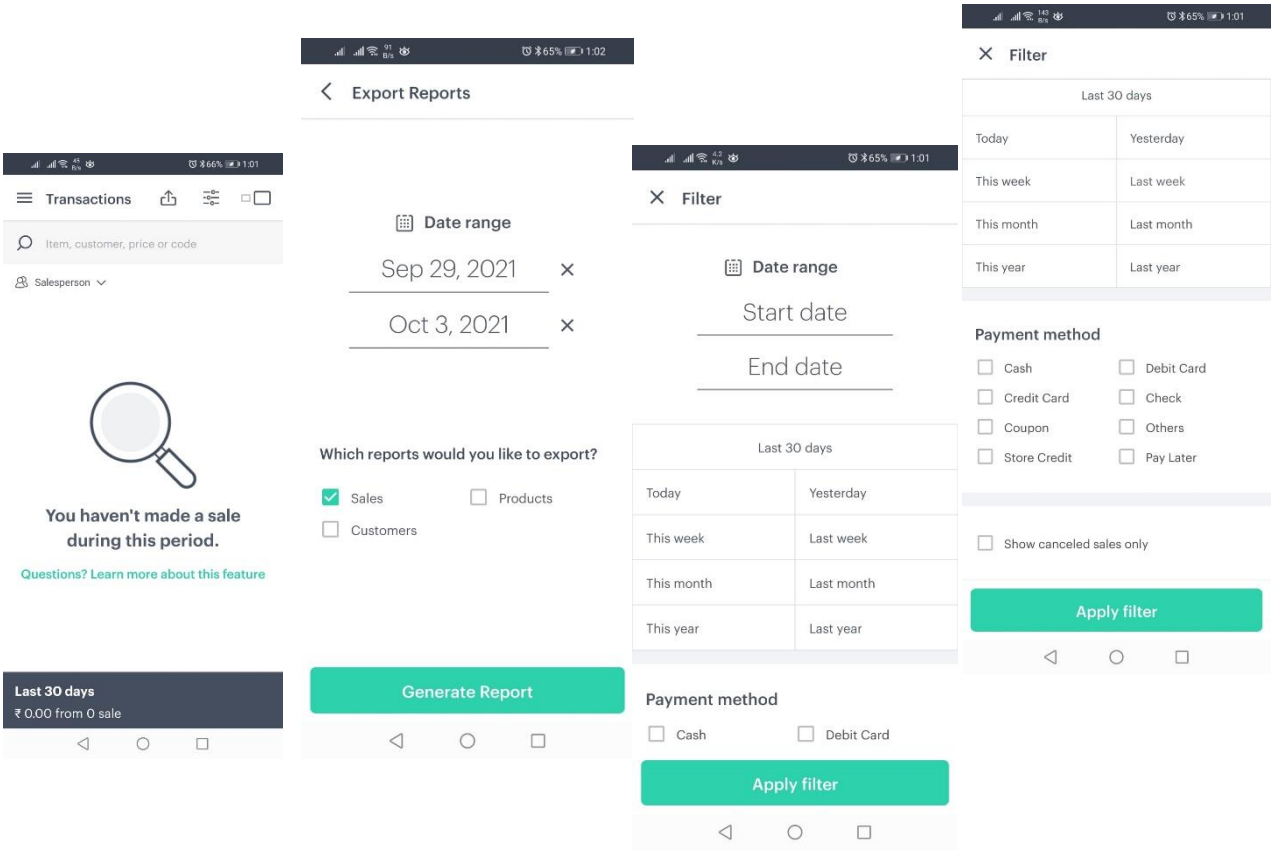
Customers:

Users can directly import their contacts with the help of their existing contact list.

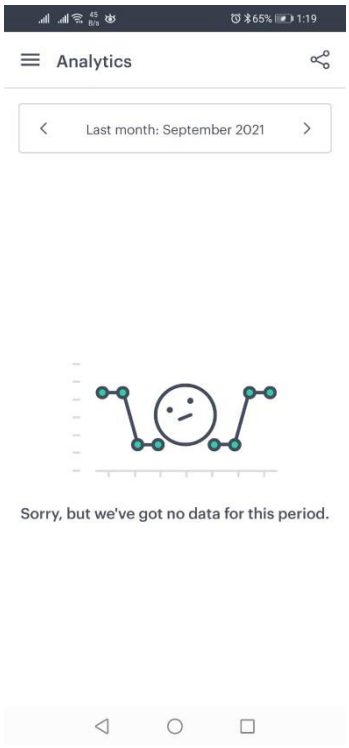
To enter manually users must have their proper name, address, mobile number, email address.

Users can also allow their customers to Pay Later.

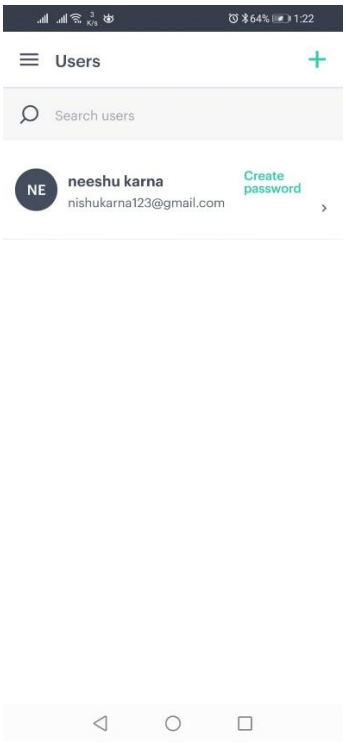
Transactions:



Analytics:

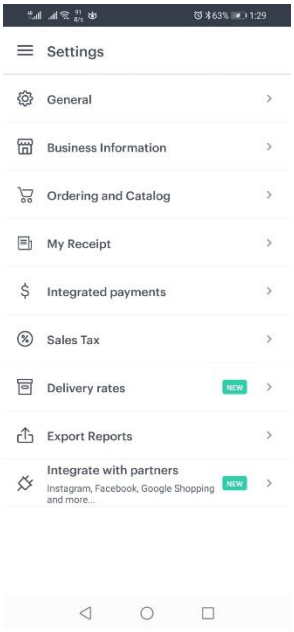
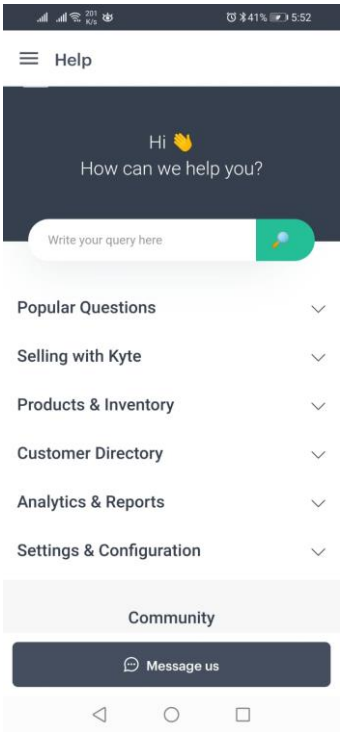


Users:



Users too can create accounts to other users.

Setting:



Help