# John De La Torre-Ugarte

🚀 Full Stack Product Design & UX Leader | 🧠 Al-Driven UX Strategy | 🧪 Research-Based Product Innovation

🗲 Rapid Prototyping: Figma, ChatGPT, v0.dev, Vercel, Cursor | 👫 Human-First, Scalable Products | 🔮 Future-Focused





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#### PRODUCT DESIGN & UX STRATEGY SNAPSHOT

Full-Stack Product Design & UX Leader with 15+ years of experience shaping human-first, data-rich platforms. I blend research, design systems, and Al-enhanced workflows to turn complex problems into scalable, intuitive solutions that ship. From discovery to deployment, I align product vision with execution-leading teams through atomic design systems in Figma, logic-driven prototypes in UXPilot.ai, v0.dev, and live UX validation.

Currently leading Al-driven UX strategy at Relo Metrics, where I've redesigned core analytics products and launched new platforms that help global brands, agencies and rightsholder teams optimize their sponsorship investments.

#### Career Highlights:

- → 5+ Platform Redesigns Modernized UX/UI across enterprise-grade tools for analytics, trading, and clinical research
- → 3 Generative AI Products Built Led prompt engineering and UX orchestration from idea to interface
- → 5 Design Systems Architected Scalable component libraries for cross-platform consistency and velocity
- \$1.2M Avg. Deal Lift via UX (Relo Census) Drove business impact by translating user needs into persuasive data storytelling tools
- → +38% Adoption / -22% Churn (Relo Edge) Achieved measurable growth via end-to-end redesign powered by behavioral analytics

### **Featured Work:**

- → Relo Census Led 0-to-1 strategy, design, and implementation of a next-gen sponsorship platform for brands and teams across all major U.S. sports leagues -> Result: smarter decisions, stronger revenue impact, and increased platform loyalty
- **Relo Edge Reimagined UX and visual language** using data from Pendo and UX Pilot to simplify workflows and elevate clarity → **Result:** +38% adoption and -22% churn within six months of launch

My process is driven by continuous research, test-and-learn cycles, and systems thinking rooted in usability and performance.

A creative technologist turned design strategist, I bring a developer's mindset to user-centered product design—collaborating closely with engineers and stakeholders to deliver solutions that drive business and user impact.

I speak English, Spanish, and HTML.

#### SKILLS & EXPERTISE

### Design Systems & Prototyping

Figma • FigJam • UX Pilot • v0.dev • Cursor • Miro • Webflow • Framer

Atomic Design • Tokens & Theming • Storybook • Responsive / Native UI

### Q UX Research & Testing

Pendo · LookBack · UserTesting.com · Mentimeter Journey Mapping • Continuous Discovery • Design Thinking Workshops

#### Troduct Design & Validation

Hi-Fidelity Prototypes • Visual Design Systems • QA Collaboration • Live UX Testing via Vercel • UX Acceptance Testing

#### AI-Led UX Strategy

Prompt Engineering • Model Behavior Mapping • Insight-Driven UX/UI • ChatGPT • Claude • Generative Pattern Design • Feedback Loop Optimization

#### Design-Dev Collaboration

Cursor • Loom • Dev Handoff Documentation • UX Engineering Alignment · Scalable Component Libraries Cross-functional Prototyping

#### Documentation & Product Ops

Jira · Notion · Confluence · Slack · Async Design Reviews • Design Systems Docs • Process Mapping • Remote Team Workflows

#### Design-to-Code Tech Stack

HTML5 • CSS3 • Tailwind CSS • Ant Design • Material UI Storybook • GitHub • CLI • Vercel • TypeScript (basic)

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#### **DESIGN AND UX STRATEGY EXPERIENCE**

Product Design Lead • UX & Design Strategy • Relo Metrics, NY June 2023 — Present

**Lead UX strategy and product design** for two core platforms at a sports sponsorship analytics company, integrating Al, Census data, LLMs, and computer vision into scalable user experiences.

- 1. **Designed & launched Relo Census**, reducing time-to-insight by 45% and increasing avg. deal size by \$1.2M
- 2. Led full UX/UI redesign of Relo Edge, boosting adoption by 38% and cutting churn by 22%
- 3. Conducted discovery via Pendo, UX Pilot, and stakeholder feedback to inform product direction
- Built atomic design system in Figma and interactive UI prototypes via v0.dev and Cursor.
- 5. Tools: Figma UX Pilot v0.dev ChatGPT Pendo Mentimeter

## Senior Product Designer & UX Researcher • Medable, NY

December 2020 - March 2023

Designed scalable UX systems and clinical trial tools used globally by patients, clinicians, and sponsors in decentralized trial environments.

- 1. Led creation of the Medable Design System, building reusable Figma components and tokens that streamlined handoff and improved design quality across teams.
- 2. Spearheaded UX for the Digital Consent, Translation Management, and Wearables Onboarding tools—used on iOS, Android, and web to capture and transmit real-time patient data.
- 3. Conducted usability testing via Lookback and applied continuous discovery to optimize flows, reducing onboarding drop-off by 15%.
- **Led cross-functional prototyping sprints** with Figma and Miro to align clinical, product, and sponsor workflows.
- Built multi-language UI and accessibility features to support global trials, FDA requirements for Clinical Trials Data and diverse patient needs.
- **Result:** Unified platform experience across teams—reduced design inconsistency by 30%, cut engineering rework by 40%, and accelerated trial launches by 20%.
- 7. **Tools:** Figma Lookback Tailwind CSS iOS/Android Miro Mentimeter

#### ACADEMICS

## Strategic Design Leadership JPMorgan Chase Leadership Program, NY

June 2018 - Dec 2019

Selected as a VP-level Product Design Lead for this competitive internal program focused on developing design leaders across global teams.

Focus Areas: Emotional Intelligence · Cross-Functional Leadership • Executive Communication • Design Management

## UX & Product Design Immersive General Assembly, NY

June 2016 - Dec 2016

12-week full-time program that marked my shift from visual/front-end work into product design.

#### **Core Projects:**

- Applied the Double Diamond process across real-world case studies
- Conducted user interviews, persona development, and card sorting for IA
- Built and tested wireframes, prototypes, and coded front-end UIs
- Skills Gained: User Research · Wireframing · Prototyping • UI Design • Front-End Coding • **Usability Testing**

## Academic Foundation Stony Brook University, NY

Sep 1991 - Mar 1994 · GPA 3.45

Completed 106 credits toward a dual major in Psychology and Journalism.

Early foundation in human behavior, narrative structure. and performance—skills that continue to shape my approach to user-first design, storytelling in UX, and cross-functional collaboration.

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#### DESIGN AND UX STRATEGY EXPERIENCE — Cont'd

#### Senior Product Designer & UX Researcher • Medidata Solutions, NY

November 2019 – December 2020

**Led UX and research efforts for AI-powered clinical trial platforms** focused on data-heavy workflows and regulatory compliance.

- 1. Developed UX research strategies across field testing, interviews, and Pendo user analytics
- 2. Designed IA and high-fidelity UI for data dashboards and internal review and engineering feasibility tools
- 3. Partnered with PMs and engineers to build agile-aligned, testable UX
- 4. Improved IA and UX for dense data tables, reducing support queries
- 5. Tools: Figma Zeplin Pendo Lucidchart Miro <u>UserTesting.com</u>

### Product Design Lead, VP · Commercial Banking · JPMorgan Chase, NY

January 2017 — July 2019

**Directed design architecture** for an enterprise onboarding platform across JPMorgan's commercial banking tiers, aligning secure workflows across mobile, desktop, and native systems.

- 1. Designed end-to-end UX for Commercial Client Intake platform and tools used by thousands
- 2. Built responsive web + mobile interfaces for data grids and secure transactions
- 3. Conducted discovery through interviews, card sorting, and scenario testing
- 4. Facilitated cross-functional Design Thinking sessions across compliance and tech
- 5. Tools: Figma Creative Cloud InVisionApp Google Docs
- 6. Tools: Figma UX Pilot v0.dev ChatGPT Pendo Mentimeter

#### Senior Product Designer • MarketAxess • Freelance, NY

April 2016 — January 2017

**Redesigned the usability and visual system** for MarketAxess, a leading fixed-income trading platform. Partnered with product and engineering squads to modernize institutional trade workflows and elevate UI clarity in a high-volume B2B environment.

- 1. Led UX architecture and UI design for complex trader flows, from quote creation to execution
- 2. Conducted shadowing sessions with brokers to uncover behavioral friction and user inefficiencies
- 3. Delivered high-fidelity mockups and coded HTML/CSS prototypes for usability testing and iteration
- 4. Partnered with PMs and tech leads to integrate UX feedback into the platform roadmap
- 5. Tools & Skills: Figma · Rapid Prototyping · Lean UX · HTML/CSS · User Research · UI Systems · Interaction Design