

John Geiger

Sales

Intelligent and hardworking salesperson with a passion for continued learning and perfecting craft. Highly educated and strongly desire to enter the financial sector. Highly motivated and committed to being successful in this field and becoming an expert in it.



Work History

2021-03 -
Current

Freelance Web Developer Full-time (40hr/wk)

Self Employed, Apollo Beach, FL

- Designed user interfaces on Shopify that engaged multiple senses and produced immersive experiences.
- Utilize Shopify development platform and Shopify Liquid to customize themes for Shopify development.
- Tested applications prior to final review to verify issue resolution.

2019-04 -
2021-03

Geologist/seismologist GS-9 Full-time (40hr/wk)

US Geological Survey, Golden, CO

- Decided on suitable seismic measurements and data processing techniques.
- Provides technical expert assistance for supported Service.
- Compiled data, prepared reports, completed geologic modeling and created maps with ArcGIS software.
- Pulls and analyzes reports and makes recommendations based on the data.
- Gathers data from multiple sources and ensures accuracy. Reconciles data as needed.
- Identifying and solve problems to accomplish tasks in a timely fashion and safe manner.
- Performs active earthquake and volcano



Contact

Address

Apollo Beach, FL, 33570

Phone

(928) 863-8879

E-mail

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Skills

Effective sales experience

HTML, CSS, Javascript,
jQuery, Redux

monitoring through global seismic network.

2018-02 -
2019-04

Customer Service Rep GS-5 Full-time (40hr/wk)

Department Of Veterans Affairs, Denver, CO

- Maintained customer satisfaction with forward-thinking strategies focused on addressing customer needs and resolving concerns.
- Provided primary customer support to internal and external customers.
- Offered advice and assistance to customers, paying attention to special needs or wants.
- Answering customer questions and inquiries regarding products and services

2011-10 -
2015-01

Sales Consultant and Manager Full-time (40hr/wk)

AT&T Mobility, Boulder, Colorado

- Grew sales and boosted profits, applying proactive management strategies and enhancing sales training.
- Handled customer relations issues, enabling quick resolution and client satisfaction.
- Identified, hired and trained highly-qualified staff by teaching best practices, procedures and sales strategies.
- Developed rapport with potential customers and identified their needs to meet and exceed sales goals.
- Presenting and preparing contracts and processing transactions in POS
- Maintaining knowledge of current promotions and policies regarding payment, exchanges and store security
- Conducting in merchandising and setup of product displays

2003-09 -
2008-09

Soldier Sergeant Full-time (40hr/wk)

US Army, Fort Benning, GA

- Implemented tactics, procedures, and techniques

for defense systems.

- Secured and protected military property, assets and personnel.
- Trained in small arms, anti-armor and indirect fire weapons.
- Trained in conflict resolution among subordinates, equals and superiors.
- Provided strategic plotting and navigation for warfare areas.
- Achieved the rank of Sergeant within only 3 years and led a squad of 12 soldiers.



Education

2015-01 -
2017-08

Bachelor of Arts: Geology

University of Colorado Boulder - Boulder, CO

2008-08 -
2010-05

Bachelor of Arts: Political Science

Northern Arizona University - Flagstaff, AZ



Scuba diving, snowboarding, Brazilian jiu jitsu

When I am not working, I enjoy spending time outdoors. Some of my hobbies include scuba diving, snowboarding and camping. I also enjoy training Brazilian jiu jitsu.