

Brett Baldwin

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EDUCATION

Texas Christian University, Neeley School of Business

Fort Worth, TX

- Master of Business Administration – Concentration in Corporate Finance & Accounting
 - GPA: 3.6/4.0 | GRE: 730Q 620V
 - Activities: 1st Place – ACG Cup Mergers & Acquisitions Competition (2016)
Finalist – University of Maryland Mergers and Acquisitions Competition (2014)

Aug 2014 – May 2016

University of Texas at Austin

Austin, TX

- Bachelor of Science in Neurobiology
 - Honors: University of Texas Research Abroad Scholarship | National Science Foundation REU Grant Award

Aug 2007 – May 2011

PROFESSIONAL EXPERIENCE

Blackhill Partners

Dallas, TX

Investment Banking Analyst

Jun 2016 – Present

- Blackhill Partners is a special situations, middle market investment bank with over \$250 billion in completed transactions worldwide
 - Executed a diverse range of financial advisory assignments for both companies and related creditors as a member of lean deal teams, directly alongside senior bankers. In doing so, routinely performed peer comparable, DCF, precedent transactions, LBO, IRR, waterfall, and 13-week cash flow analyses in addition to due diligence and preparation of transaction materials
 - Led firm efforts in new client identification and creation of pitch materials for the Maritime Transportation sector
- Selected Transaction Experience
 - Private, Sponsor-Owned, Cloud-Based Technology Company – Advisor to Company (\$600mm enterprise value)
 - As sole junior banker, responsible for producing and overseeing all valuation, financial modeling, and due diligence efforts used to guide the company's recapitalization transactions in the context of waning firm liquidity
 - Participated in company board and C-level meetings delivering technical analysis, driving initial business plan comprehension, and presentation of pitch materials to win engagement
 - Private Land Drilling Company – Advisor to Ad Hoc Committee of Unsecured Bondholders (\$300mm of debt)
 - Evaluated client recovery and IRR under various proposed recapitalization scenarios to advise on the merits of discounted note repurchase and debt equitization transactions, including consideration mix contemplated for each
 - Modified and presented all analysis in hypotheticals to avoid disseminating material non-public information to client group

AT&T – Corporate Development / Mergers & Acquisitions

Dallas, TX

Summer Associate

May 2015 – Aug 2015

- Team is responsible for the analysis, negotiation, and execution of all domestic and international mergers, acquisitions, joint ventures, and venture capital investments on behalf of AT&T and its affiliates
 - Created dynamic financial models to value public and private targets, understand synergy potential, and quantify pro-forma impacts. Developed and presented briefing materials that highlighted transaction decision points to senior executive leadership
- Selected Transaction Experience
 - Managed all financial modeling and due diligence efforts for a \$13mm asset sale between AT&T and a T-Mobile subsidiary
 - Led analysis and presentation for a \$10mm liquidation of warrant holdings in a California big data software and consulting firm

Pfizer, Inc.

Richmond, VA

Associate Scientist, Immunochemistry (contractor through Pharmaceutical Product Development, Inc.)

Nov 2011 – May 2014

- Specialized in evaluation of the firm's biopharmaceutical product pipeline, concentrating in the Vaccine Research & Development group, spanning 10+ clinical trials for three experimental vaccines covering indications for pneumonia and meningitis prevention

MISCELLANEOUS

- Technical:** Excel (Advanced) | S&P Capital IQ | Bloomberg | Thomson One | SNL
- Publications:** Alcoholism: Clinical & Experimental Research. Ethanol Preference in *Drosophila melanogaster* is Driven by Caloric Value
- International Work Experience:** The Pasteur Institute, Infection & Epidemiology Dept. – Paris, France (Jan 2010 – Jun 2010)