

PETER TRAN | SENIOR RESEARCH ANALYST

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PROFESSIONAL PROFILE



A motivated self-starter who is enthusiastic in joining a dynamic setting to expand his knowledge and experience to a competitive corporation. A dedicated worker who developed strong skills in his profession with the achievement in a consistent history of promotions. The goal in combining the complicated multi-business lines of commercial real estates: valuation, capital markets, investments advisory services.

EMPLOYMENT

SENIOR ANALYST - VALUATION & ADVISORY SERVICES

BBG | Butler Burgher Group

- Market Studies | Market Rent Analyses
- Capital Market Support Services
- Lease Versus Purchase Analyses
- Discounted Cash Flow Analysis
- Property Condition Assessment
- Operating Expense Consultation
- Highest and Best Use Studies [Value in Use]

RESEARCH ANALYST - BROKERAGE DEPARTMENT

CBRE INC | Global Research & Consulting

- Services for Investors vs Services for Occupiers
- Appraised & communicated efficiency of operations
- Organized, consolidated, & developed research systems
- Formulated market case studies
- Incorporated strategic alternative modeling
- Translated collected info & make strategic decisions
- Forecasted target mkt, regional absorption, mkt shares

RESEARCH COORDINATOR

CB RICHARD ELLIS INC | Southern California Region

- Regional Team Leader for Office Research Group
- Analyze data to evaluate effectiveness of accuracy
- Established procedures or organizational changes
- Interpret data: pricing, vacancy, yield stability, trends
- Handled comprehensive research & competitive analysis
- Extracted raw data & disseminate into statistical

INFORMATION MANAGER

CB RICHARD ELLIS INC | Orange County Group

INFORMATION SERVICES RESEARCHER

CB RICHARD ELLIS INC | Anaheim Research Group

PUBLIC RELATION ASSOCIATE

CB COMMERCIAL REAL ESTATE GROUP

SKILLS & EXPERIENCES

- Corporate Information Technology
- Market Strategy & Management
- Workflow Planning & Coordination
- Performance & Profit Improvement
- PR & Analytical Writing
- Economic & Trend Analysis
- Strategic Planning

EDUCATION

CERTIFIED LOAN SIGNING AGENT

ORANGE COUNTY COURSE | APRIL 2007

NOTARY PUBLIC

Commission No: 1593299

STATE OF CALIFORNIA | JUNE 2005 - PRESENT

BUSINESS ADMINISTRATION & MARKETING

DREXEL UNIVERSITY | JUNE 1991

AWARDS

2012 Employee of the Year

2012 Research Award

2010 Employee of the Year

1998 Employee of the Quarter

1996 Employee of the Quarter

