

ROHIT GUPTA

67 Western Avenue • Jersey City, NJ, 07307 • 716-431-9406 • rohitgup@buffalo.edu

QUALIFICATIONS SUMMARY

Detail-oriented professional with an MBA in finance and consulting and hands-on experience in quantitative analysis, budgeting, accounting, and forecasting

- Provide robust modeling and reporting to facilitate executive-level decision making
- Strong analytical skills; support operations through analysis of key performance indicators and trends
- Collaborative communicator; liaise across various departments and promote organizational success
- Rapidly adapt to new technologies and possess expertise with MS Word, PowerPoint and Excel

SKILLS

TECHNOLOGY- Proficient in MS EXCEL (Data modeling), SPSS, SQL, SAS E-MINER, TABLEAU, SAP-CRM

FINANCIAL SKILLS- Financial accounting, Documentation and reporting, Risk Management, Financial modeling- R, Corporate finance

PROFESSIONAL EXPERIENCE

Global Business Administration Program Intern, World Trade Center, Buffalo, NY 08/2016-12/2016

- Conducted market research on healthcare equipment manufacturers in Western New York and developed detailed spreadsheet to identify top manufactures based on product category
- Analyzed and manipulated data to summarize the market research
- Utilized training in international trade management practices, such as global finance and operations, to assist clients

PROJECT ANALYST, Yogesh Kumar Contractors, Bathinda, India 5/2013-06/2015

- Reviewed financial statements and analyzed revenues, costs and expenses data to allocate materials, capital and human resources ensuring maximum quality and profit
- Conducted market analysis, determined costs and prepared budget, and recommended contract bid price to senior management
- Spearheaded due diligence for national-level projects worth approximately \$1 million, analyzing the risk factors and recommending strategies to mitigate risks
- Based on market trends and forecasts recommended management to diversify business, increasing revenue by 25%

UNIVERSITY EXPERIENCE

- Analyzed survey data to identify critical issues in the organization culture for corporate champions project
- Analyzed financial data and recommended which project to pursue, using Capital budgeting tools, for a finance project
- Analyzed SKU data and built data model showing which SKUs to carry forward ensuring high profits, and presented the case to the client- Try It distributing
- Team Mentor for MBA 2018 batch- Outlined strategies to resolve conflict and to work collaboratively in a team

EDUCATION

Master of Business Administration, May 2017, University at Buffalo, Buffalo, NY
Finance and Consulting, GPA 3.6/4.0

Bachelor of Technology, May 2013, Amity University, Noida, India
Civil Engineering, Graduated First Class

ACTIVITIES AND AWARDS

- Secured 3rd position in UB supply chain and operations club APICS competition, May 2017
- Secured 5th position in **Whitman Case Competition**, 2016
- Semi- finalist in **Panasci Entrepreneurship Competition**, 2016
- Awarded the **Most likely to be sought out for assistance** by UB MBA Graduate Management association, 2016
- Member of **Financial Management Association** at UB and **CFA institute**