

**Maia R. Chang**  
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## Professional Experience

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### Experience

- Designing and executing research via methodology including online surveys, focus groups and on-site intercepts to answer client questions and develop recommendations
- Expertise in translating data into easily understandable, engaging and actionable reports for foodservice industry
- Cited in various U.S. and Canadian foodservice trade publications

Select experience by role:

#### **Technomic Inc.,**

*Senior Research Analyst*

Chicago, IL  
8/2016-Present

- Lead creation of monthly syndicated reports on consumer behavior and demographics, featuring roughly 150 pgs of primary and secondary research per report
- Identify target consumers to evaluate strategies for year-long marketing campaign for leading fast-food chain
- Develop psychographic segments to help Fortune 500 food & beverage companies understand top needs of their B2B and B2C catering customers
- Present research findings, implications, and recommended strategies to Fortune 500 food & beverage clients

*Research Analyst, Consumer Insights*

8/2014-8/2016

- Developed and administered intercept surveys and focus group guides to measure impact of clients' campaign to reduce meat consumption
- Designed and tested surveys for syndicated reports and monthly infographics
- Created exhibits based on survey results and wrote insightful and concise analysis to drive client sales
- Researched foodservice industry landscape to provide context for syndicated reports

#### **ORC International**

*Healthcare Market Research Intern*

New York, NY  
6/2013-8/2013

- Reported on semi-annual brand trackers, attitude and usage studies analyzing consumer satisfaction and messaging tests using MaxDiffs
- Analyzed focus group transcripts to help insurance companies to understand pain points of healthcare providers

#### **Campus Catalyst**

*Non-Profit Student Consultant*

Chicago, IL  
1/2013-3/2013

- Interviewed non-profit executives for nationally-recognized youth financial education non-profit to resolve structural and funding issues
- Developed recommendations to enhance client's information dispersal, organization structure and impact in the local community

## Education

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### **The University of Chicago**

*Bachelor of Arts in Economics, Public Policy with Honors*

Chicago, IL  
June 2014

Major GPA: 3.53/4.00, Dean's List

*Relevant Coursework:* Behavioral Economics, Econometrics, Economic Analysis I–IV, Statistics, Quantitative Methods in Public Policy, Economic Analysis of Law, Marketing Strategy (Booth School of Business)

### **Skills & Interests**

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**Skills:** R, STATA, Excel, PowerPoint, LexisNexis, Factiva, Proficient in Chinese and Spanish

**Interests:** Experimental economics, choice architecture, 19<sup>th</sup> & 20<sup>th</sup> century history