

# John J. Conlon

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## EDUCATION

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Harvard University	2018-
PhD, Business Economics	
The Ohio State University	2012-2016
BS in Economics and Philosophy, <i>summa cum laude</i>	

## EXPERIENCE

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Head Research Analyst, Federal Reserve Bank of New York	2016-2018
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## AWARDS & HONORS

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Mind Brain Behavior Graduate Student Award, Harvard (2021)  
Lab for Economic Applications and Policy Research Grant, Harvard (2019, 2020)  
Warburg Prize, Harvard (2020)  
National Science Foundation Graduate Research Fellowship (2018-2021)  
Phi Beta Kappa (2015, junior year)  
Gledhill Prize for the Best Undergraduate Paper in Applied Economics, Ohio State (2014)  
Medalist Scholarship, Ohio State (full tuition, 2012-2016)  
National Merit Scholar (2012)

## RESEARCH

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### Published Papers

“Major Malfunction: A Field Experiment Correcting Undergraduates’ Beliefs about Salaries.” *The Journal of Human Resources*. 2021.  
“Liquidity affects Job Choice: Evidence from Teach for America” With Lucas C. Coffman, Clayton R. Featherstone, and Judd B. Kessler. *The Quarterly Journal of Economics*. 2019.

### Working Papers

“Learning in the Household.” With Malavika Mani, Gautam Rao, Matthew Ridley, and Frank Schilbach. Revise and Resubmit, *Econometrica*.  
“Memory and Probability.” With Pedro Bordalo, Nicola Gennaioli, Spencer Kwon, and Andrei Shleifer. Revise and Resubmit, *The Quarterly Journal of Economics*  
“Labor Market Search With Imperfect Information and Learning.” With Laura Pilossoph, Matthew Wiswall, and Basit Zafar. NBER Working Paper No. 24988.  
“Information Cascades with Informative Ratings: An Experimental Test.” With Paul J. Healy and Yeochang Yoon. Permanent working paper.

### Works in Progress

“Career Expectations and Stereotypical Thinking: Evidence from a Major Human Capital Decision.” With Dev Patel.  
“Salience, Probability Weighting, and Incentives within Firms.”  
“Beliefs, Preferences, and Effort in School.” With William Murdock, Dev Patel, and Spencer Kwon.

“Does Liquidity Affect Job Choice in the Long Run? Evidence from Teach for America.” With Lucas C. Coffman, Clayton R. Featherstone, and Judd B. Kessler.

### **Blog Posts**

“[Mixed Impacts of the Federal Tax Reform on Consumer Expectations.](#)” With Olivier Armantier, Gizem Kosar, and Wilbert van der Klaauw. Liberty Street Economics Blog Post. May 2018.

“[Political Polarization in Consumer Expectations.](#)” With Olivier Armantier and Wilbert van der Klaauw. Liberty Street Economics Blog Post. December 2017.

“[Introducing the SCE Labor Market Survey.](#)” With Gizem Kosar, Giorgio Topa, and Basit Zafar. Liberty Street Economics Blog Post. August 2017.

“[Measuring Americans’ Expectations Following the 2016 Election.](#)” With Basit Zafar. Liberty Street Economics Blog Post. January 2017.

### **Philosophy**

“[A Spatial Analogue of Shoemaker’s Global Freeze Argument.](#)” *Philosophical Quarterly* 66.265 (2016): 819-822.

## **PROFESSIONAL SERVICE**

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### **Refereeing**

American Economic Journal: Applied Economics, Economic Journal, Journal of Economic Behavior and Organization, Journal of Human Resources, Journal of Urban Economics, Quarterly Journal of Economics

### **Mentoring**

Peer Mentor for economics graduate students, Harvard (2019, 2020, 2021)

Tutor for undergraduate researchers, [PRIMO](#) program at HBS (2021)

Mentor for [Harvard and MIT Application Assistance and Mentoring Program](#) (2021)