John J. Conlon

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Employment

Assistant Professor of Economics, Social and Decision Sciences, Carnegie Mellon University	2024-
Postdoctoral Fellow, Economics, Stanford University	2023-2024
Research Analyst, Federal Reserve Bank of New York	2016-2018

Education

Harvard University	2018-2023
PhD, Business Economics	
The Ohio State University	2012-2016
BS in Economics and Philosophy, *summa cum laude*	

Awards

David A. Wells Prize in Economics for best dissertation, Harvard (2023)
NBER Dissertation Fellowship on Behavioral Macroeconomics (2022-2023)
Mind Brain Behavior Graduate Student Award, Harvard (2021)
Lab for Economic Applications and Policy Research Grant, Harvard (2019, 2020)
Warburg Prize, Harvard (2020)
National Science Foundation Graduate Research Fellowship (2018-2021)

Research

Published Papers

"Liquidity For Teachers: Evidence from Teach For America and LinkedIn" With Lucas C. Coffman, Clayton R. Featherstone, Judd B. Kessler, and Jessica Mixon. *Economics of Education Review*, 2023.

"Memory and Probability." With Pedro Bordalo, Nicola Gennaioli, Spencer Kwon, and Andrei Shleifer. *The Quarterly Journal of Economics.* 2023.

"Major Malfunction: A Field Experiment Correcting Undergraduates' Beliefs about Salaries." *The Journal of Human Resources.* 2021.

"Liquidity affects Job Choice: Evidence from Teach for America" With Lucas C. Coffman, Clayton R. Featherstone, and Judd B. Kessler. *The Quarterly Journal of Economics.* 2019.

Working Papers

"How People Use Statistics." With Pedro Bordalo, Nicola Gennaioli, Spencer Kwon, and Andrei Shleifer. Revise and Resubmit, *The Review of Economic Studies.*

"What Jobs Come to Mind? Stereotypes about Fields of Study." With Dev Patel.

"Attention, Information, and Persuasion."

"Not Learning from Others." With Malavika Mani, Gautam Rao, Matthew Ridley, and Frank Schilbach. Revise and Resubmit, *Econometrica.*

"Learning in the Household." With Malavika Mani, Gautam Rao, Matthew Ridley, and Frank Schilbach. Working paper.

"Labor Market Search With Imperfect Information and Learning." With Laura Pilossoph, Matthew Wiswall,

and Basit Zafar. NBER Working Paper No. 24988.

"Information Cascades with Informative Ratings: An Experimental Test." With Paul J. Healy and Yeochang Yoon. Permanent working paper.

Other Writing

"Mixed Impacts of the Federal Tax Reform on Consumer Expectations." With Olivier Armantier, Gizem Kosar, and Wilbert van der Klaauw. Liberty Street Economics Blog Post. May 2018.

"Political Polarization in Consumer Expectations." With Olivier Armantier and Wilbert van der Klaauw. Liberty Street Economics Blog Post. December 2017.

"Introducing the SCE Labor Market Survey." With Gizem Kosar, Giorgio Topa, and Basit Zafar. Liberty Street Economics Blog Post. August 2017.

"Measuring Americans' Expectations Following the 2016 Election." With Basit Zafar. Liberty Street Economics Blog Post. January 2017.

"A Spatial Analogue of Shoemaker's Global Freeze Argument." *Philosophical Quarterly* 66.265 (2016): 819-822.

Professional Activities

Refereeing

American Economic Review, American Economic Review: Insights, American Economic Journal: Applied Economics, Economic Journal, Econometrica, Economics of Education Review, Higher Education, Journal of Economic Behavior and Organization, Journal of Economic Theory, Journal of the European Economic Association, Journal of Human Resources, Journal of Labor Economics, Journal of Mathematical Economics, Journal of Political Economy, Journal of Public Economics, Journal of Urban Economics, National Science Foundation, Quarterly Journal of Economics

Presentations

2024: Wharton, Carnegie Mellon SDS, Cornell, Ohio State, SBEERC, IZA Beliefs Workshop, ECBE, SITE Experimental, NYU, Michigan, Warwick

2023: Stanford, Chicago Booth, Princeton, MIT, Columbia Business School, UC Berkeley, Carnegie Mellon SDS, BEAM, Workshop on Subjective Expectations, Sciences Po, SITE Experimental, Berkeley Haas, UC Davis

2022: APPAM, North American ESA

2021: North East Universities Development Consortium