

# John J. Conlon

4815 Frew St  
Porter Hall  
Pittsburgh, PA 15213

[johnjconlon17@gmail.com](mailto:johnjconlon17@gmail.com)  
<https://sites.google.com/view/john-j-conlon>  
(614) 439-6862

## Employment

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Assistant Professor of Economics, Social and Decision Sciences, Carnegie Mellon University	2024-
Postdoctoral Fellow, Economics, Stanford University	2023-2024
Research Analyst, Federal Reserve Bank of New York	2016-2018

## Education

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Harvard University	2018-2023
PhD, Business Economics	
The Ohio State University	2012-2016
BS in Economics and Philosophy, <i>summa cum laude</i>	

## Awards

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David A. Wells Prize in Economics for best dissertation, Harvard (2023)  
NBER Dissertation Fellowship on Behavioral Macroeconomics (2022-2023)  
Mind Brain Behavior Graduate Student Award, Harvard (2021)  
Lab for Economic Applications and Policy Research Grant, Harvard (2019, 2020)  
Warburg Prize, Harvard (2020)  
National Science Foundation Graduate Research Fellowship (2018-2021)

## Research

### Published Papers

1. “[How People Use Statistics.](#)” With Pedro Bordalo, Nicola Gennaioli, Spencer Kwon, and Andrei Shleifer. Forthcoming, *The Review of Economic Studies*.
2. “[Liquidity For Teachers: Evidence from Teach For America and LinkedIn](#)” With Lucas C. Coffman, Clayton R. Featherstone, Judd B. Kessler, and Jessica Mixon. *Economics of Education Review*, 2023.
3. “[Memory and Probability.](#)” With Pedro Bordalo, Nicola Gennaioli, Spencer Kwon, and Andrei Shleifer. *The Quarterly Journal of Economics*. 2023.
4. “[Major Malfunction: A Field Experiment Correcting Undergraduates’ Beliefs about Salaries.](#)” *The Journal of Human Resources*. 2021.
5. “[Liquidity affects Job Choice: Evidence from Teach for America](#)” With Lucas C. Coffman, Clayton R. Featherstone, and Judd B. Kessler. *The Quarterly Journal of Economics*. 2019.

### Working Papers

6. “[What Jobs Come to Mind? Stereotypes about Fields of Study.](#)” With Dev Patel. Reject and Resubmit, *The Quarterly Journal of Economics*.
7. “[Not Learning from Others.](#)” With Malavika Mani, Gautam Rao, Matthew Ridley, and Frank Schilbach. Revise and Resubmit, *The Journal of Political Economy*.
8. “[Beliefs from Cues.](#)” With Spencer Kwon.

9. “Memory Rehearsal and Belief Biases.”
10. “Attention, Information, and Persuasion.”
11. “Learning in the Household.” With Malavika Mani, Gautam Rao, Matthew Ridley, and Frank Schilbach.
12. “Labor Market Search With Imperfect Information and Learning.” With Laura Pilossoph, Matthew Wiswall, and Basit Zafar. NBER Working Paper No. 24988.
13. “Information Cascades with Informative Ratings: An Experimental Test.” With Paul J. Healy and Yeochang Yoon. Permanent working paper.

## Other Writing

14. “Mixed Impacts of the Federal Tax Reform on Consumer Expectations.” With Olivier Armantier, Gizem Kosar, and Wilbert van der Klaauw. Liberty Street Economics Blog Post. May 2018.
14. “Political Polarization in Consumer Expectations.” With Olivier Armantier and Wilbert van der Klaauw. Liberty Street Economics Blog Post. December 2017.
15. “Introducing the SCE Labor Market Survey.” With Gizem Kosar, Giorgio Topa, and Basit Zafar. Liberty Street Economics Blog Post. August 2017.
16. “Measuring Americans’ Expectations Following the 2016 Election.” With Basit Zafar. Liberty Street Economics Blog Post. January 2017.
17. “A Spatial Analogue of Shoemaker’s Global Freeze Argument.” *Philosophical Quarterly* 66.265 (2016): 819-822.

## Professional Activities

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### Refereeing

American Economic Review, American Economic Review: Insights, American Economic Journal: Applied Economics, American Economic Journal: Macroeconomics, Econometrica, Economics of Education Review, Higher Education, Journal of Economic Behavior and Organization, Journal of Economic Theory, Journal of the European Economic Association, Journal of Human Resources, Journal of Labor Economics, Journal of Mathematical Economics, Journal of Political Economy, Journal of Public Economics, Journal of Urban Economics, National Science Foundation, Quarterly Journal of Economics

### Presentations

**2025 (including scheduled):** Princeton, Chicago Booth, SOUR BEER, Workshop on Subjective Expectations, Cognitive Foundations in Finance Conference, ECBE, Workshop on Beliefs, Narratives, and Memory, BYU

**2024:** Wharton, Carnegie Mellon SDS, Bravo Center Workshop on Behavioral Economics, Cornell, Ohio State, SBEERC, IZA Beliefs Workshop, ECBE, SITE Experimental, NYU, Michigan, Warwick, NBER Education, Bravo Center Workshop on Behavioral Economics

**2023:** Stanford, Chicago Booth, Princeton, MIT, Columbia Business School, UC Berkeley, Carnegie Mellon SDS, BEAM, Workshop on Subjective Expectations, Sciences Po, SITE Experimental, Berkeley Haas, UC Davis

**2022:** APPAM, North American ESA

**2021:** North East Universities Development Consortium