

John J. Conlon

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Employment

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| Assistant Professor of Economics, Social and Decision Sciences, Carnegie Mellon University | 2024- |
| Postdoctoral Fellow, Economics, Stanford University | 2023-2024 |
| Research Analyst, Federal Reserve Bank of New York | 2016-2018 |

Education

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| Harvard University | 2018-2023 |
| PhD, Business Economics | |
| The Ohio State University | 2012-2016 |
| BS in Economics and Philosophy, <i>summa cum laude</i> | |

Awards

NBER Dissertation Fellowship on Behavioral Macroeconomics (2022-2023)
Mind Brain Behavior Graduate Student Award, Harvard (2021)
Lab for Economic Applications and Policy Research Grant, Harvard (2019, 2020)
Warburg Prize, Harvard (2020)
National Science Foundation Graduate Research Fellowship (2018-2021)

Research

Published Papers

“[Memory and Probability](#).” With Pedro Bordalo, Nicola Gennaioli, Spencer Kwon, and Andrei Shleifer. *The Quarterly Journal of Economics*. 2023.
“[Major Malfunction: A Field Experiment Correcting Undergraduates’ Beliefs about Salaries](#).” *The Journal of Human Resources*. 2021.
“[Liquidity affects Job Choice: Evidence from Teach for America](#)” With Lucas C. Coffman, Clayton R. Featherstone, and Judd B. Kessler. *The Quarterly Journal of Economics*. 2019.

Working Papers

“[What Jobs Come to Mind? Stereotypes about Fields of Study](#).” With Dev Patel.
“[Not Learning from Others](#).” With Malavika Mani, Gautam Rao, Matthew Ridley, and Frank Schilbach. Revise and Resubmit, *Econometrica*.
“[Learning in the Household](#).” With Malavika Mani, Gautam Rao, Matthew Ridley, and Frank Schilbach. Working paper.
“[Labor Market Search With Imperfect Information and Learning](#).” With Laura Pilossoph, Matthew Wiswall, and Basit Zafar. NBER Working Paper No. 24988.
“[Liquidity For Teachers: Evidence from Teach For America and LinkedIn](#)” With Lucas C. Coffman, Clayton R. Featherstone, Judd B. Kessler, and Jessica Mixon.
“[Information Cascades with Informative Ratings: An Experimental Test](#).” With Paul J. Healy and Yeochang Yoon. Permanent working paper.

Other Writing

[“Mixed Impacts of the Federal Tax Reform on Consumer Expectations.”](#) With Olivier Armantier, Gizem Kosar, and Wilbert van der Klaauw. Liberty Street Economics Blog Post. May 2018.

[“Political Polarization in Consumer Expectations.”](#) With Olivier Armantier and Wilbert van der Klaauw. Liberty Street Economics Blog Post. December 2017.

[“Introducing the SCE Labor Market Survey.”](#) With Gizem Kosar, Giorgio Topa, and Basit Zafar. Liberty Street Economics Blog Post. August 2017.

[“Measuring Americans’ Expectations Following the 2016 Election.”](#) With Basit Zafar. Liberty Street Economics Blog Post. January 2017.

[“A Spatial Analogue of Shoemaker’s Global Freeze Argument.”](#) *Philosophical Quarterly* 66.265 (2016): 819-822.

Professional Activities

Refereeing

American Economic Review, American Economic Review: Insights, American Economic Journal: Applied Economics, Economic Journal, Economics of Education Review, Journal of Economic Behavior and Organization, Journal of Human Resources, Journal of Urban Economics, Quarterly Journal of Economics

Presentations

2023: Stanford, Chicago Booth, Princeton, MIT, Columbia Business School, UC Berkeley, Carnegie Mellon SDS, BEAM, Sciences Po

2022: APPAM , North American ESA

2021: North East Universities Development Consortium