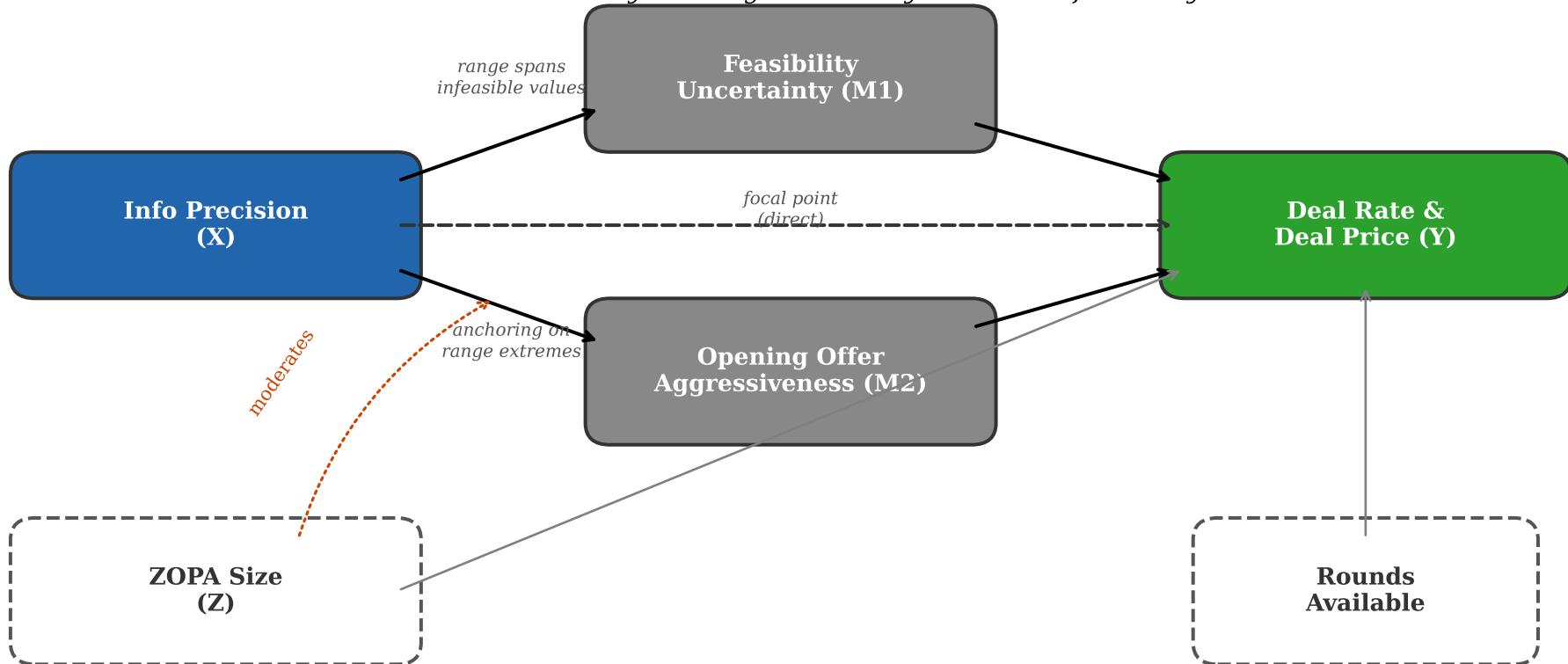


*Does range information reduce deal rates under tight bargaining by creating uncertainty about deal feasibility?*



- Treatment (X)
- Mediator (M)
- Outcome (Y)
- Control (Z)