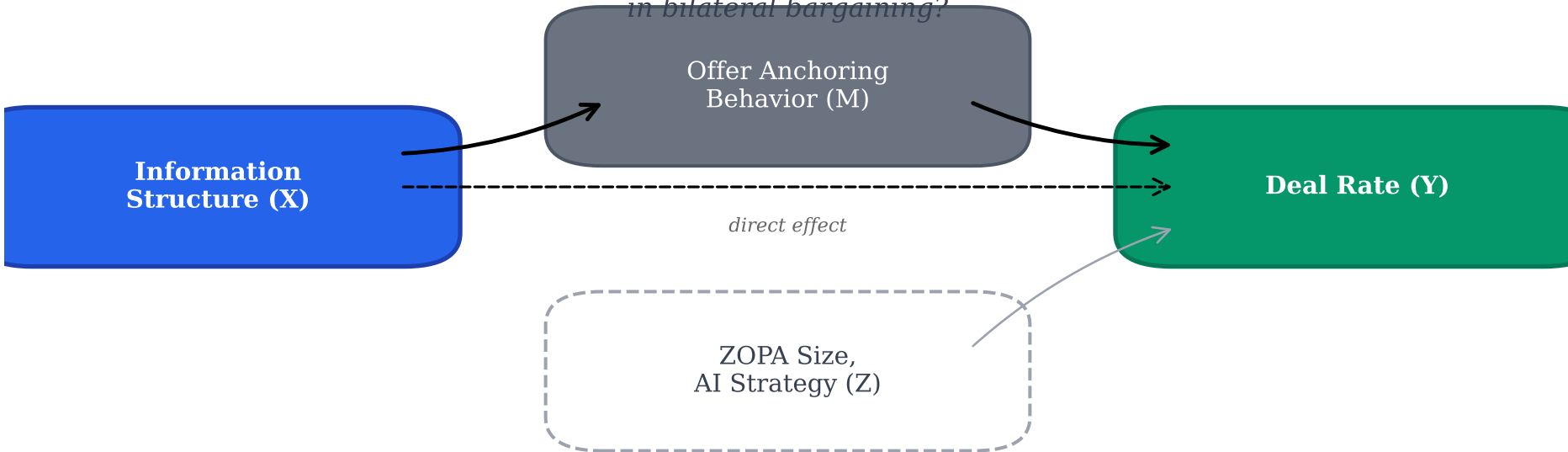


*Does revealing the opponent's reservation price reduce deal rates
in bilateral bargaining?*



- Treatment
- Mediator
- Outcome
- Control
- Causal path
- Direct effect