

Quadratic Cost Sharing Model

A consumer that consumes x of the sharing good has utility :

$$u[x_] := 2 * \alpha * x - x^2;$$

The parameter α determines how much the consumer values consuming the good. In the absence of rental costs, α is the amount consumed by that user, conditional upon purchasing. Note that a Cobb-Douglas style utility function does not “work” as everyone consumes at least a little of the good.

We also need a money-metric utility function so that we can accomodate rental income and rental expenses.

```
In[32]:= sol = Solve[u'[x] == 0, x]
xstar = x /. sol[[1]];
```

```
Out[32]= {{x -> \alpha}}
```

```
In[34]:= sol2 = Solve[xstar == 1, \alpha]
```

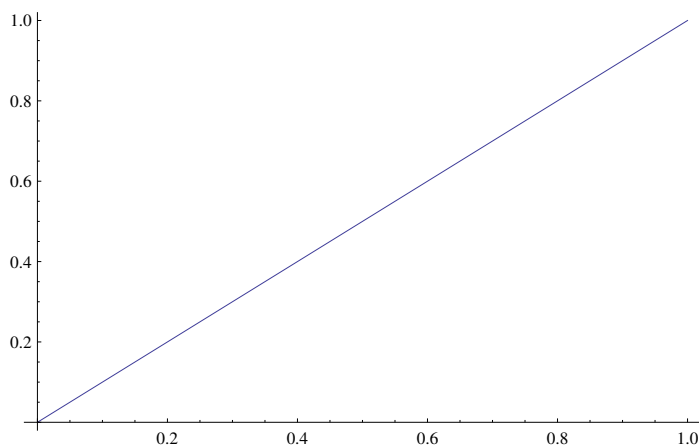
```
Out[34]= {{\alpha -> 1}}
```

Indirect utility :

```
In[38]:= v[\alpha_] = u[xstar] - p
```

```
Out[38]= -p + \alpha^2
```

```
Plot[xstar, {\alpha, 0, 1}, AxesOrigin -> {0, 0}]
```



Consumer purchase decision

A consumer must decide whether to purchase the good at a price p or go without. Everyone with an α greater than the square root of the price purchases the good.

```
Solve[p == v[α], α]
{{α → -√p}, {α → √p}}
```

Four Consumer possibilities :

- 1) Everyone buys : $\alpha_L > \sqrt{p}$ (think toothbrush)
- 2) High types buy but low types do not : $\alpha_H > \sqrt{p} > \alpha_L$ (think vacation homes)
- 3) No one buys : $\alpha_H < \sqrt{p}$ (mainframe computers in the 1950 s)

When P2P renting is possible

Let us define the short-run as the period of time before anyone can revise their purchase decisions.
The consumer's new optimization problem is:

Optimal usage in the presence of renting (for renters):

```
In[19]:= uR[x_] := 2 * α * x - x^2 - r * x;
solR = Collect[Solve[uR'[x] == 0, x], α]
```

```
Out[20]= {{x → -r/2 + α}}
```

Note that for the renter to consume any of the good, $2\alpha > r$.

Optimal usage in the presence of renting (for owners) :

```
In[39]:= uO[x_] := 2 * α * x - x^2 + (1 - x) * r;
solO = Collect[Solve[uO'[x] == 0, x], α]
```

```
Out[40]= {{x → -r/2 + α}}
```

```
In[11]:= xstar2[r_, α_] = x /. solR[[1]]
```

```
Out[11]= -r/2 + α
```

Existence and Uniqueness of a P2P Rental Equilibrium

So long as there is not a glut (i.e., the combined consumption of the two types is greater than 1) a market clearing P2P rental equilibrium exists.

```
In[71]:= Solve[1 - xstar2[r, αH] == xstar2[r, αL], r]
```

```
Out[71]= {{r → -1 + αH + αL}}
```

Indirect Utility for Both Types (assuming no product market changes)

For renters :

```
In[41]:= vR[α_, r_] = uR[xstar2[r, α]] // FullSimplify
```

```
Out[41]=  $\frac{1}{4} (r - 2 \alpha)^2$ 
```

Comparative Statics

```
In[45]:= D[vR[α, r], α]
```

```
Out[45]=  $-r + 2 \alpha$ 
```

A renter's surplus is increasing in their valuation parameter α .

```
In[49]:= Resolve[ForAll[{α, r}, 2 α > r, D[vR[α, r], α] > 0]]
```

```
Out[49]= True
```

A renter's surplus is decreasing in the rental rate, r .

```
In[50]:= D[vR[α, r], r]
```

```
In[52]:= Resolve[ForAll[{α, r}, 2 * α > r, D[vR[α, r], r] < 0]]
```

```
Out[52]= True
```

Change in indirect utility for owners

```
In[53]:= vO[α_, r_] = uO[xstar2[r, α]] - p // FullSimplify
```

```
Out[53]=  $-p + r + \frac{r^2}{4} - r \alpha + \alpha^2$ 
```

A owner's surplus is increasing in their valuation parameter.

```
In[64]:= D[vO[α, r], α]
```

```
Out[64]=  $-r + 2 \alpha$ 
```

A owner's surplus is increasing in the rental rate.

```
In[62]:= D[vO[α, r], r]
```

```
Out[62]=  $1 + \frac{r}{2} - \alpha$ 
```

```
In[63]:= Resolve[ForAll[{α, r}, α > 0 && α < 1 && 2 * α > r && r > 0, D[vO[α, r], r] > 0]]
```

```
Out[63]= True
```

Change in Utility Versus the Status Quo (with no product market changes)

```
In[65]:= conditions :=  $\alpha > 0 \ \&\& \ \alpha < 1 \ \&\& \ 2 * \alpha > r \ \&\& \ r > 0$ 
```

```
In[44]:= vO[ $\alpha$ , r] - v[ $\alpha$ ] // FullSimplify
```

Owner utility increases with the possibility of P2P rental

```
Resolve[ForAll[{ $\alpha$ , r}, conditions, vO[ $\alpha$ , r] - v[ $\alpha$ ] > 0]]
```

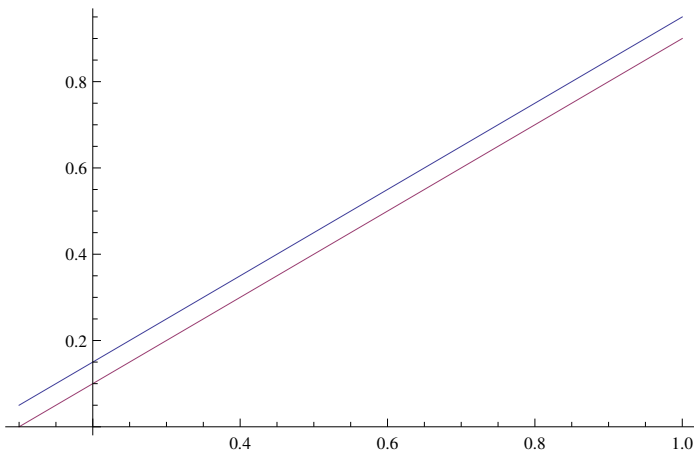
```
Out[67]= True
```

A renter's utility increases with the possibility of P2P rental

```
In[69]:= Resolve[ForAll[{ $\alpha$ , r}, conditions, vR[ $\alpha$ , r] > 0]]
```

```
Out[69]= True
```

```
Plot[{xstar2[0.1,  $\alpha$ ], xstar2[0.2,  $\alpha$ ]}, { $\alpha$ , .1, 1}]
```



```
Solve[(1 - xstar[r,  $\alpha$ H]) == xstar[r,  $\alpha$ L], r] // FullSimplify
```

```
{{r  $\rightarrow$  -1 +  $\alpha$ H +  $\alpha$ L}}
```

Equilibrium Rental Rate

```
{{r  $\rightarrow$  -1 +  $\alpha$ H +  $\alpha$ L}}
```

Comment : If either the high or low types value the good more, the rental rate increases. An increase in α H reduces supply, whereas an increase in α L reduces demand.

```
Solve[-1 +  $\alpha$ H +  $\alpha$ L ==  $\alpha$ H^2,  $\alpha$ H] // FullSimplify
```

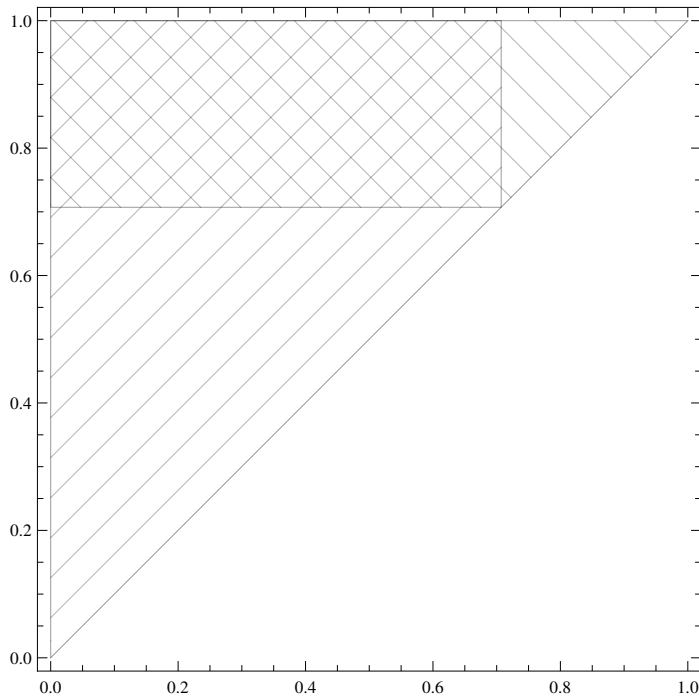
```
{{ $\alpha$ H  $\rightarrow$   $\frac{1}{2} (1 - \sqrt{-3 + 4 \alpha L})$ }, { $\alpha$ H  $\rightarrow$   $\frac{1}{2} (1 + \sqrt{-3 + 4 \alpha L})$ }}
```

```

g1 = RegionPlot[ $\alpha H^2 > p$  &&  $\alpha H > \alpha L /. p \rightarrow 0.5$ , { $\alpha L$ , 0, 1},
  { $\alpha H$ , 0, 1}, PlotLegends → "Expressions", MeshFunctions → {#1 + #2 &},
  Mesh → {Range[-2 Pi, 2 Pi, Pi / 50]}, PlotStyle → None];
g2 = RegionPlot[ $\alpha L^2 < p$  &&  $\alpha H > \alpha L /. p \rightarrow 0.5$ , { $\alpha L$ , 0, 1},
  { $\alpha H$ , 0, 1}, PlotLegends → "Expressions",
  MeshFunctions → {#1 - #2 &}, Mesh → {Range[-Pi, Pi, Pi / 50]}, PlotStyle → None];

gCombo = Show[{g1, g2}]

```



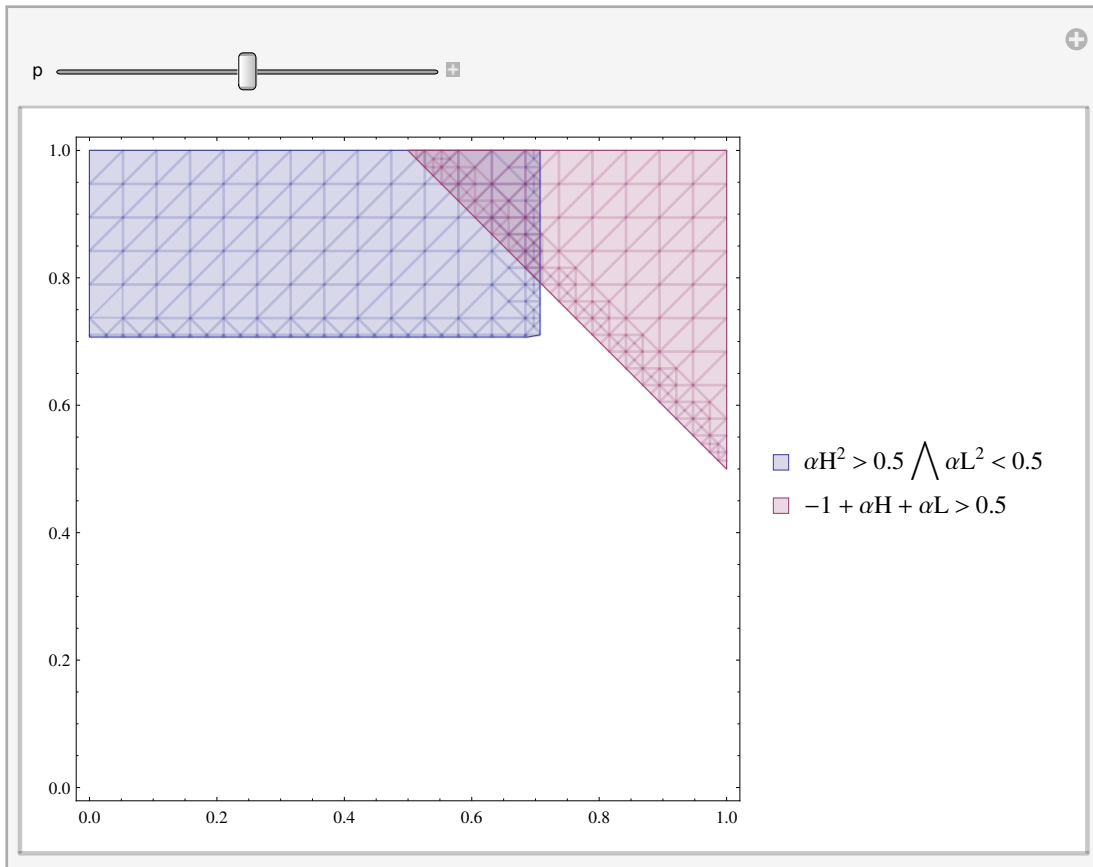
■ $\alpha H^2 > p \bigwedge \alpha H > \alpha L /. p \rightarrow 0.5$

■ $\alpha L^2 < p \bigwedge \alpha H > \alpha L /. p \rightarrow 0.5$

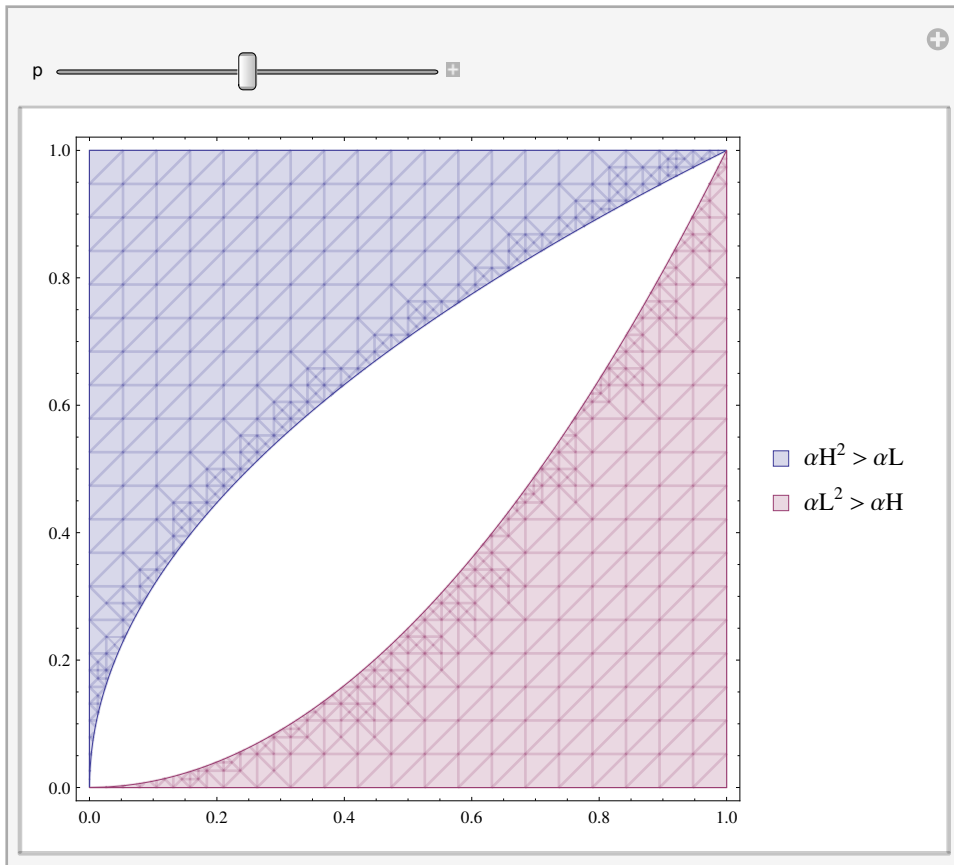
```
Export["../writeup/images/three_parts.pdf", gCombo]
```

```
../writeup/images/three_parts.pdf
```

```
Manipulate[RegionPlot[{ $\alpha H^2 > p$  &&  $\alpha L^2 < p$ ,  $-1 + \alpha H + \alpha L > p$ },
  { $\alpha L$ , 0, 1}, { $\alpha H$ , 0, 1}, PlotLegends → "Expressions"], {{p, 0.5}, 0, 1}]
```



```
Manipulate[RegionPlot[{ $\alpha H^2 > \alpha L$ ,  $\alpha L^2 > \alpha H$ }, { $\alpha L$ , 0, 1},
  { $\alpha H$ , 0, 1}, PlotLegends → "Expressions"], {{p, 0.5}, 0, 1}]
```



Jevon' s Paradox

As a function of the product market price, what is the fraction of:
 - all buy/no buy/high and lows buy

Product Market Demand

```
In[72]:= d[p_] := If[p >  $\alpha H^2$ , 0, If[p >  $\alpha L^2$ , 1, 2]]
```

```
In[74]:= Plot[d[p] /. {αH → 0.8, αL → 0.7}, {p, 0, 1}]
```

