

# Econ 330: Urban Economics

## Lecture 11

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# Lecture XII: Place Based Policies

# Schedule

## Today

1. **Intro to Place-Based Policies**
2. **Utility Revisited**

## Upcoming

- **Read Chapter 8 of ToTC**
- **HW3 not due until Feb 25th**

# Place-Based Policies

**Defn: Place - Based Policies** Are policies that are location-specific **specific areas**

- Can you think of some examples? **Discuss**
  - State and Local Taxes
  - State/City minimum wage
  - Zoning laws & Land Use Restrictions
  - Enterprise Zones

# Place Based Policies

To be clear: **federal policies** that are **uniform across all states** *are not* place-based policies

- State policies are *place-based*

This can be confusing.

- In some sense, even federal income tax seems like a "place-based" policy, where the place is the whole US
- Much hard(er) to **migrate** across **international borders**, state borders are easy
- Some people might have slightly different definitions of this. It can be a bit loose.

# Enterprise Zones

## Defn **Enterprise Zone**:

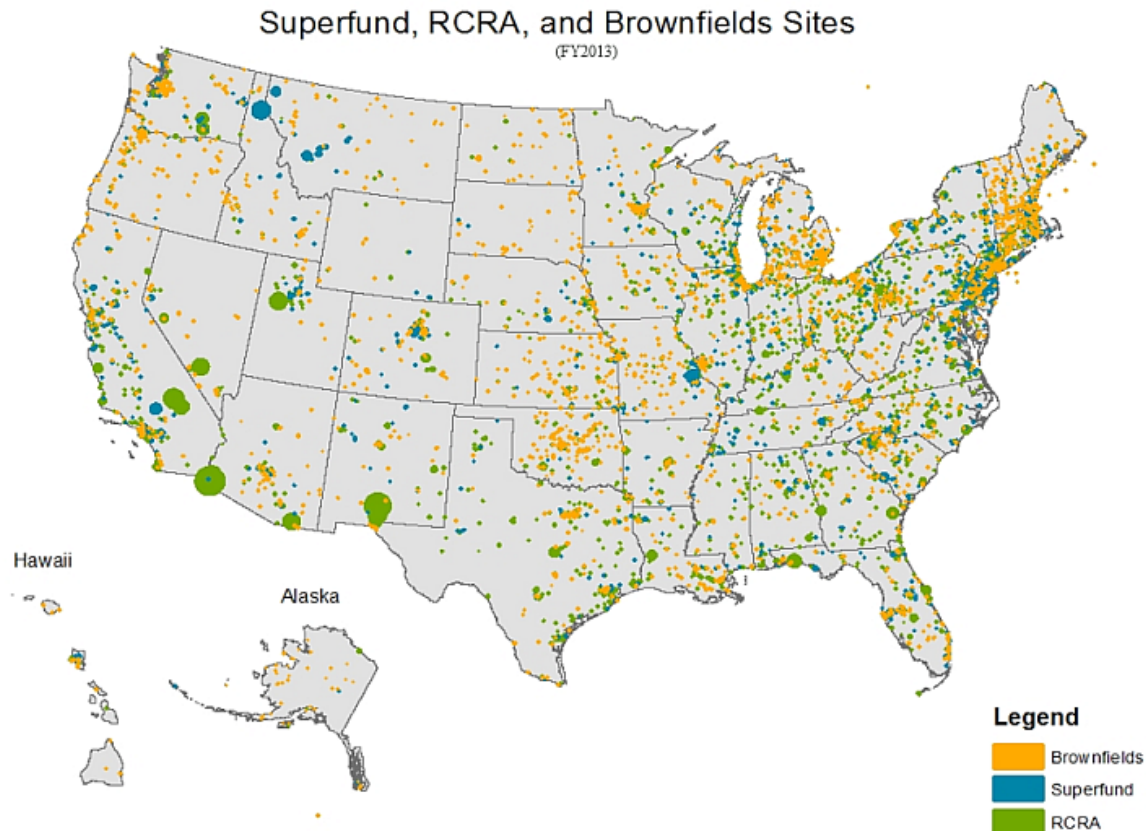
A geographic area that has been granted **tax breaks, regulatory exemptions, or other public assistance** in order to encourage private economic development and job creation

## Examples:

- Jersey City, NJ since 1983
- China: Shanghai and Shenzhen (Special Economic Zones (SEZ))

# Brownfield Remediation

- A *brownfield* is previously developed land not currently in use due to industrial or commercial pollution



# Brownfield Remediation

- Property values around brownfields?
  - Lower
  - Cleaning these up raises **amenity value** of the neighborhood
  - What happens to property values?
  - They go up! (this is gentrification)



# Air Quality Monitoring

*December 2, 1970:* Environmental Protection Agency (EPA) is Established

- With it: The Clean Air Act expands scope and power

**Following years:** amendments to the CAA (expanding scale and scope of EPA)

- 1990: Huge power granted to state and local authorities to enforce air quality standards
- 1997: PM 2.5 (particulate matter of 2.5 micrograms or less) standards placed
- 2005: PM2.5 standards enforced
- 2011: Standards for greenhouse gases

# Air Quality Monitoring

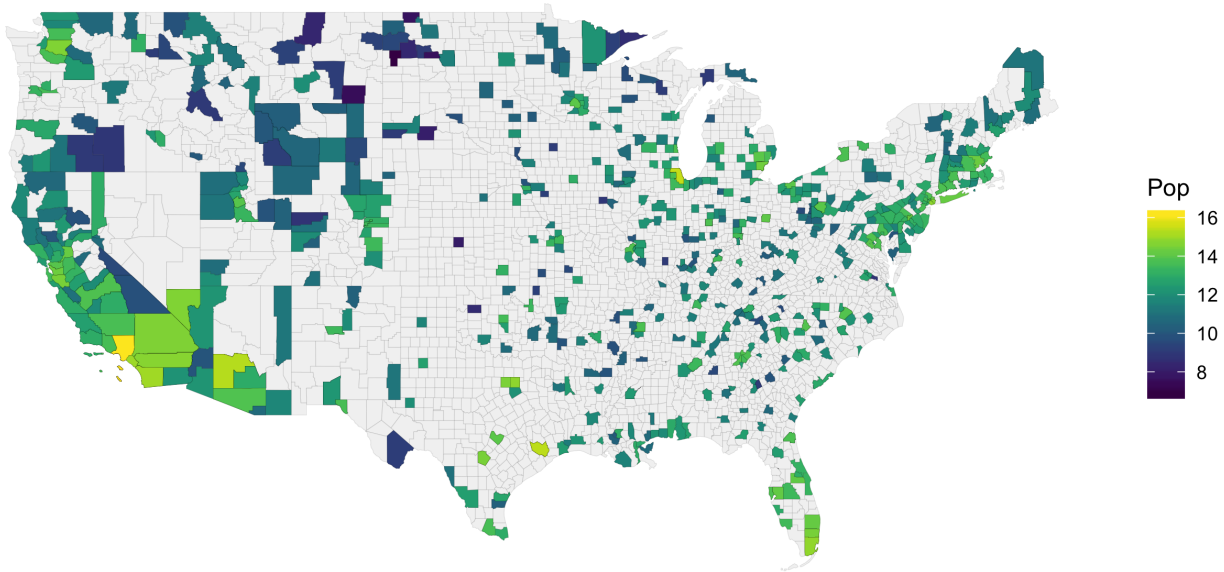
Particulate Matter (**PM**) in the US is regulated under the CAA at the **county level**<sup>†</sup>

- If a county exceeds certain threshold for **PM** , **all** firms over a certain size need to pay a pretty big fine
- Exceptions for fires, other natural events
- Not all counties are monitored

<sup>†</sup> For more details, look [here](#)

# Air Quality Monitoring

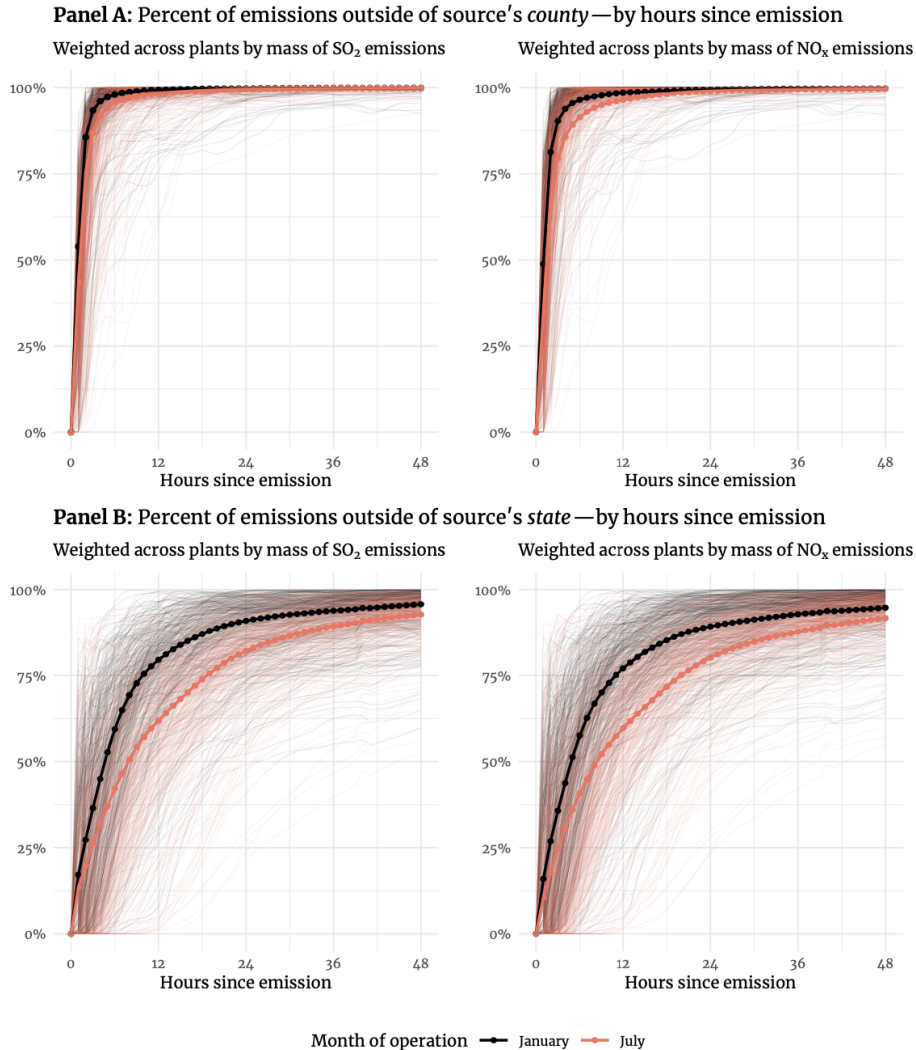
US Counties with PM2.5 Monitors  
Population measured in logs



Sources: US EPA and Census

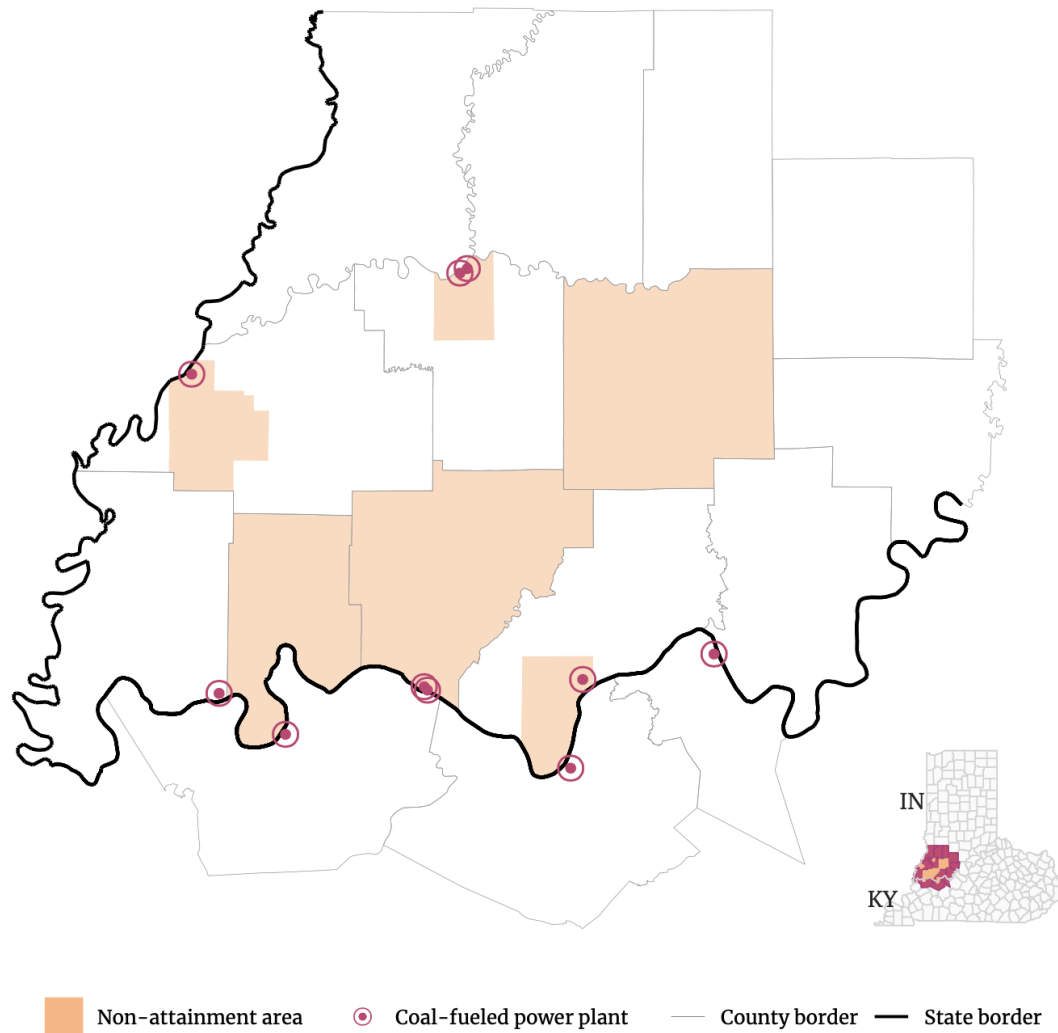
# Pollution transport

Figure 8: Share of particles still in origin county/state by hours since release



# Non-attainment Areas

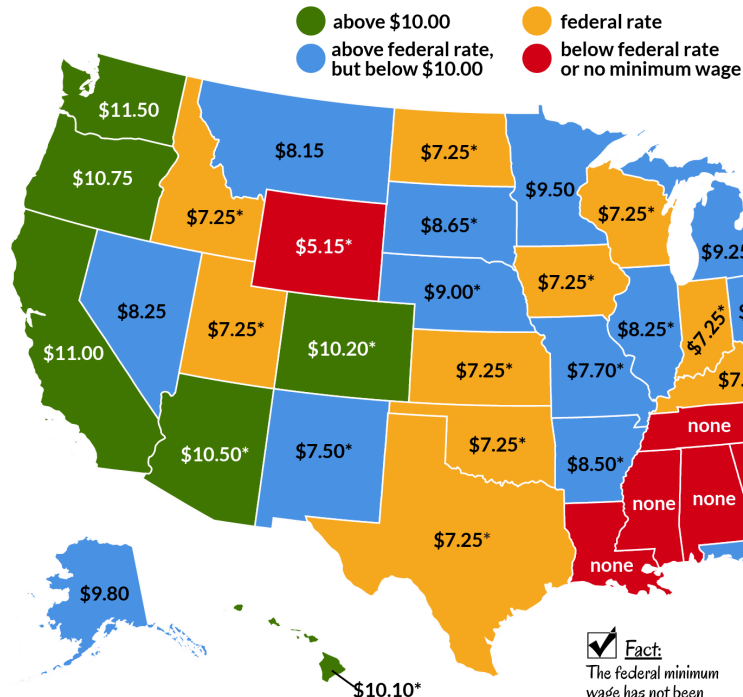
Figure A2: A 'complex' non-attainment area: Evansville, IN



# Minimum Wage

Federal Minimum Wage: 7.25 (not a place based policy)

## Minimum Wage by U.S. State as of July 1, 2018



FactsMaps.com

#FactsMaps



**Fact:**  
The federal minimum wage has not been changed since July, 2009

★ Minimum wage for tipped professions and/or small businesses is less

Source: United States Department of Labor, state & local web sites

- Washington 11.50
- California 11.00
- Massachusetts 11.00\*
- Oregon 10.75
- Arizona 10.50\*
- Vermont 10.50\*
- New York 10.40\*
- Colorado 10.20\*
- Maryland 10.10\*
- Connecticut 10.10\*
- Hawaii 10.10\*
- Rhode Island 10.10\*
- Maine 10.00\*
- Alaska 9.80
- Minnesota 9.50
- Michigan 9.25\*
- Nebraska 9.00\*
- West Virginia 8.75\*
- South Dakota 8.65\*
- Arkansas 8.50\*
- New Jersey 8.44\*
- Ohio 8.30\*
- Delaware 8.25\*
- Illinois 8.25\*
- Nevada 8.25
- Montana 8.15
- Florida 8.10\*
- Missouri 7.70\*
- New Mexico 7.50\*
- Idaho 7.25\*
- Indiana 7.25\*
- Iowa 7.25\*
- Kansas 7.25\*
- Kentucky 7.25\*
- New Hampshire 7.25\*
- North Carolina 7.25\*
- North Dakota 7.25\*
- Oklahoma 7.25\*
- Pennsylvania 7.25\*
- Texas 7.25\*
- Utah 7.25\*
- Virginia 7.25\*
- Wisconsin 7.25\*
- Georgia 5.15\*
- Wyoming 5.15\*
- Alabama none
- Louisiana none
- Mississippi none
- South Carolina none
- Tennessee none

# Discussion

- Place-based policies can be tough to assess. Depends on the policy
  - Can target places, but people are mobile, and respond to changes in incentives

**Question:** Why do federal policies impact cities differently?

- Min wage: might be binding in some states, others not
  - Some labor markets might be competitive. Others not
- Federal Income Tax: Cost of Living varies by state.

# Checklist

1) **Intro to Place-Based Policies** ✓

2) **Location Choice Theory**



# Up Next

- This next part you might find a little bit difficult
- My hope is to scratch the surface for how you might think of modeling the effects of a place-based policy
  - Need to set up a ton of stuff first
- Some of these examples are based on [Mark Colas'](#) notes. He will teach you more about this in his 400 urban econ class

# A Framework

We talked a little bit about **utility** earlier in the term. What is it?

- An abstract notion of people's preferences. **Why do we care about this?**
- Want to think about policies and impact of policies
  - Need to think about what people care about to assess incidence/effectiveness of a particular policy
- Remember: **higher levels of utility** are more desirable than low levels of utility

# A framework

**Example:** Could have preferences over left-shoes and right-shoes. Utility might be:

$$U(\text{left shoes}, \text{right shoes}) = \min \{ \text{left shoes}, \text{right shoes} \}$$

**Q1:** In words, what does this say?

- I don't care about consuming more shoes unless I get more of both left and right shoes.

**Q2** Give the above utility function, which bundle would I rather consume?

bundle 1 : (10000, 1)

bundle 2 : (2, 2)

- $U(10000, 1) = 1 < U(2, 2) = 2$ , so I would rather consume bundle 2

# Utility

**Main point:** Use it to rank outcomes. Remember: utility is **ordinal** *not* **cardinal**

- This means: we cannot speak to ordering of outcomes, not level.
  - Many utility functions give equivalent preference rankings

**Q:** What if utility over shoes was:

$$U_2(\text{left shoes}, \text{right shoes}) = 10 * \min \{\text{left shoes}, \text{right shoes}\}$$

- Does this represent the same underlying preferences as the previous example (not multiplying by 10?)
  - Yes, because  $U_2(10000, 1) = 10 * 1 = 10 < U_2(2, 2) = 10 * 2 = 20$
  - So the bundle (2, 2) is still preferred to (10000, 1)

# Utility over Locations

Could we write a utility function over locations? Sure! What would go into this function?

- What do people make location decisions on?
- Let's start by assuming people only care about 3 features of locations:
  - **wages**, **rents**, **amenities**
  - These all vary across locations, right? (first part of this class)

# Utility over Locations

- Let  $w_j$ ,  $r_j$ , and  $a_j$  denote wages, rents, and amenities in location  $j$ 
  - $j = SF$ , for example
- **General form:**  $U(w_j, r_j, a_j) = U_j$ 
  - Says: utility in location  $j$  is a function of wages, rents, and amenities, in location  $j$
- In practice, could write down an infinite number of functions for  $U(\cdot)$ .
- **Usual assumptions:** people like (higher utility) higher wages, lower rents, and better amenities. **Reasonable?**

# Example

**Example:** Let's go with a **linear function** (and it's the same for everyone):

$$U(w_j, r_j, a_j) = w_j - .5 * r_j + a_j$$

- Suppose our two locations are SF and OAK again. If:
  - $w_{SF} = 10, r_{SF} = 8, a_{SF} = 4$
  - $w_{OAK} = 8, r_{OAK} = 3, a_{OAK} = 1$

Q How do workers sort across the cities?

- $U(w_{SF}, r_{SF}, a_{SF}) = 10 - .5 * 8 + 4 = 10$
- $U(w_{OAK}, r_{OAK}, a_{OAK}) = 8 - .5 * 3 + 1 = 7.5$
- $10 > 7.5$  so everyone lives in SF

# What went wrong?

In that model, everyone lived in SF and nobody lived in Oakland. Problems?

- Not everybody has the same preferences (utility functions)
- Was that last example an example in **locational equilibrium**?
- No! In **locational equilibrium**, utility is equalized across locations. Can't have:

$$\circ U(w_{SF}, r_{SF}, a_{SF}) > U(w_{OAK}, r_{OAK}, a_{OAK})$$

- Again: **in equilibrium**, utility is equal across locations.
- How can we use locational eq to "fix up" our last example?



# Another Problem

People move and utility is equal across all locations

- Thus far, we have assumed **wages** and **rents** do not respond to these choices
  - First 6 weeks of this class should tell you: this is a **bad assumption**
- Let's let rents, but not wages, adjust to individual location decisions
  - *Rents are endogenous*

# Rents

- Rents in every city given by:

$$r_j(L_j) = 2 \times L_j$$

- $r_j(L_j)$ : rents *are a function* of the population (not multiplied)
- $L_j$  is the pop in city  $j$  -- the 2 was arbitrary

# Example

- Suppose we have two cities 1 and 2, with 7 people total. That is:  
 $L_1 + L_2 = 7$
- Utility:  $U(w_j, r_j(L_j), a_j) = w_j - .5 \times r_j(L_j) + a_j$
- Wages:  $w_1 = 12$ ,  $w_2 = 7$ , **rents** :  $r_j(L_j) = 2 * L_j$
- Amenities:  $a_1 = a_2 = 0$  (to make it easy)
- **Question**: How many people live in each city, and what are rents in each city? **Note**: You have **two equations**
  - $U(w_1, r_1(L_1), a_1) = U(w_2, r_2(L_1), a_2)$  (from locational eq)
  - $L_1 + L_2 = 7$  you know the total population ... and **two unknowns** (namely,  $L_1$  and  $L_2$ )

# Example

Locational eq gives:

$$\begin{aligned}w_1 - .5 * r_1(L_1) &= w_2 - .5 * r_1(L_2) \\12 - .5 * (2 * L_1) &= 7 - .5 * (2 * L_2) \\-L_1 &= -5 - L_2 \\L_1 &= 5 + L_2\end{aligned}$$

Population must sum to 7. Thus:

$$\begin{aligned}L_1 + L_2 &= 7 \\5 + L_2 + L_2 &= 7 \\2 * L_2 &= 2 \\L_2 = 2 &\implies L_1 = 5\end{aligned}$$

# Back to Place-Based Policies

Ok, how do we tie this back into **place-based** policies?

## Example

- Initial equilibrium:  $U(w_j, r_j(L_j), a_j) = k$  for all cities  $j$
- Let's suppose  $SF$  implements a 30%, flat, income tax
  - Post-tax wage in city  $SF$  is now  $w_{SF}^{tax} = 0.7 * w_{SF}$
  - Assume **wages are fixed**, but **rents adjust to population**
- Utility in city  $j$  is:

$$U(w_{SF}^{tax}, r_{SF}(L_{SF}), a_{SF}) < U(w_{SF}, r_{SF}(L_{SF}), a_{SF})$$

- If utility is **increasing in wages** (more money  $\implies$  more utility), then an income-tax **lowers utility**.

# In Equilibrium

Ok so, can it be an equilibrium if:

$$U(w_{SF}^{tax}, r_{SF}(L_{SF}), a_{SF}) < U(w_{SF}, r_{SF}(L_{SF}), a_{SF})$$

- No! because  $U(w_{SF}, r_{SF}(L_{SF}), a_{SF}) = k$ 
  - So  $U(w_{SF}^{tax}, r_{SF}(L_{SF}), a_{SF}) \neq k$
- People move away from SF (and rents fall). So utility goes up in SF
- It continues to go up until  $U(w_{SF}^{tax}, r_{SF}(L_{SF}), a_{SF}) = k$

# Extensions

- This flexible way of modeling gives us many options for modeling place based policies
- Other kind of subsidies/taxes: goes into  $w_j$
- Rent subsidies or property taxes: impacts  $r_j$
- **Q**: How would you model an increase in public school quality?

# Checklist

1) **Intro to Place-Based Policies** ✓

2) **Location-Choice Theory** ✓

- Modeling utility across cities
- Rent adjustment model
- Modeling place-based policies



