#### Flatiron Data Science Mod 4 Final Project

# Time Series Modeling: Zillow US Housing Prices

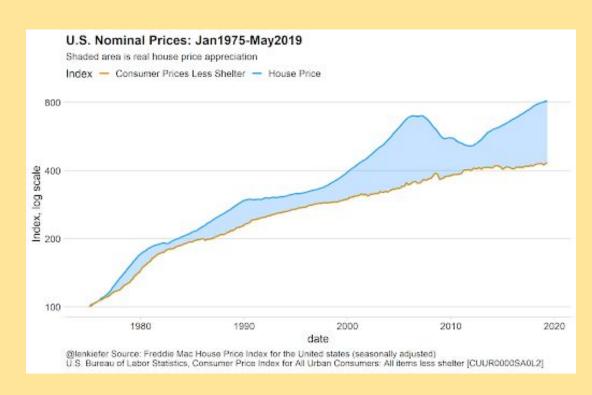
John J. Cho April 20, 2020



#### What are the top 5 best zip codes for us to invest in?

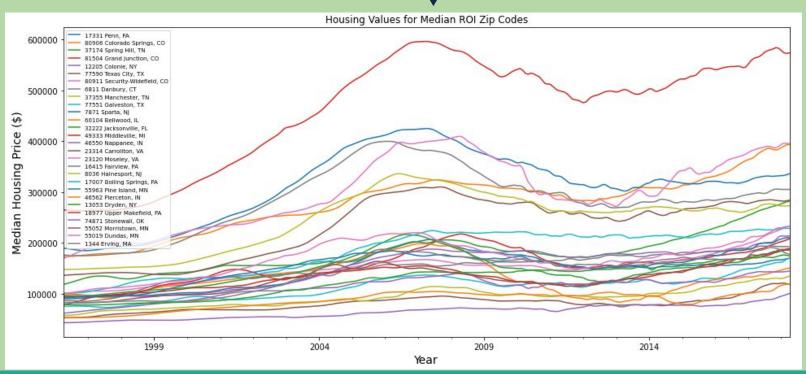
- Data source: Zillow.com
- Timeframe:
  - o 1996 Apr 2018 Apr
- Zip Codes (United States):
  - o **14,723**





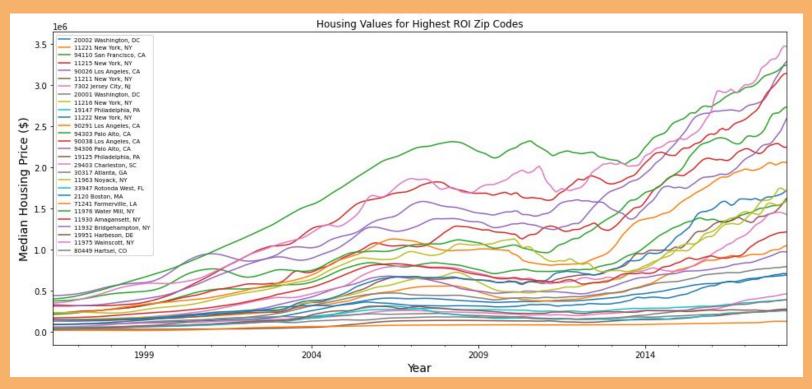
# Average US Housing Price History: 1996-2018

Break even @2.5% Inflation over 12 years: **35% ROI** | Median US zip code: **25% ROI** Blame the housing crash of 2007/2008!

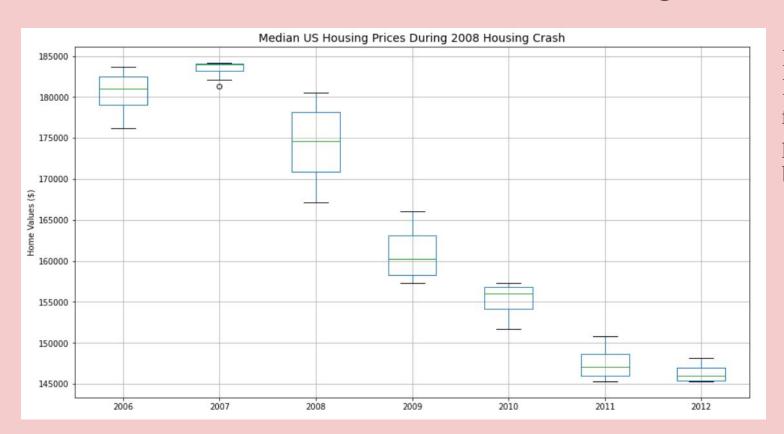


# Highest ROI Housing Price History

Top 28 Highest ROI US zip codes: minimum 500% return (ROI>6.0)



#### A Closer Look At The 2008 Housing Crash



Forbes:
Median loss
from 2007
peak to 2012

bottom: 29%

#### How To Define Best Zip Codes?

	Min_Max_ROI	1996_to_2018	Drop	Recovery	Months
count	14723.000000	14723.000000	14723.000000	14723.000000	14723.000000
mean	1.387741	1.211672	0.276593	0.409551	60.552469
std	0.853103	0.858711	0.137918	0.297358	21.145218
min	0.062251	-0.641192	0.000000	-0.381078	0.000000
25%	0.806905	0.681247	0.175846	0.201349	48.000000
50%	1.219434	1.060237	0.251664	0.330827	64.000000
75%	1.736302	1.526706	0.349067	0.544575	75.000000
max	10.785706	10.785706	0.786567	2.376826	128.000000

#### Return on Investment (ROI):

Percentage return of profit based on initial cost (Min-Max and Begin-End)

**Drop:** % loss from top to bottom due to 2008 housing crash

Descriptive Statistics for all US zip codes

Initial selection process: Top 5% of zip codes for each metric **Months:** # of months to retrace to top from housing crash bottom

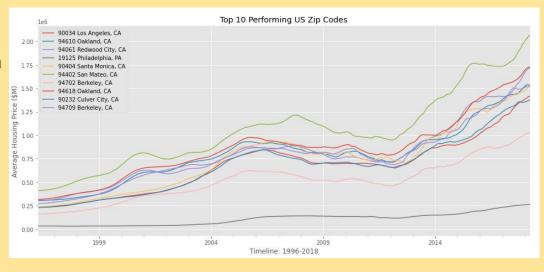
Recovery: ROI from crash bottom to April 2018

### Exploring the Data - Fun Facts (1996-2018)

- Despite the housing crash, the average US home more than doubled in value
- Our initial top ten zip codes on average more than quintupled in value
- The average home lost 25% during the crash and by 2018 recovered
   33% - to almost exactly break even
- The average home took over 5
  years to recover.. our top ten
  required less than 2 years







### Final Selection: Top 5

Zip Code - City, State	Low Property Tax Rate	Price to Rent Ratio	Recovery Post Crash	High ROIs	Low Entry Point
94402 - San Mateo, CA	•				
94061 - Redwood City, CA	•		•		
19125 - Philadelphia, PA		•			
90404 - Santa Monica, CA			•		
90232 - Culver City, CA					











Thank you very much for your time!