

Nguyen (Jonathan) Trinh

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EDUCATION

Northwestern University

Evanston, IL

Master of Science in Computer Science

September 2019 – June 2021

Bachelor of Arts in Economics & Mathematics

September 2016 – December 2020

- Kellogg Certificate Program for Undergraduates in **Financial Economics**
- Relevant Courses: Corporate Finance, Asset Allocation, Derivative Markets, Econometrics, Stochastic Processes, Regulation & Intellectual Property
- Cumulative GPA: 3.5 / 4.0

WORK EXPERIENCE

Ho Chi Minh Securities Corp

Ho Chi Minh City, Vietnam

Institutional Equity Sales Summer Analyst

July – September 2019

- Conducted due diligence and created pitch notes for 5 Vietnamese companies in the exporting & tourism sectors
- Created and maintained an investments database of 30+ client private equity funds for future block trading
- Collaborated with the macro research & marketing teams to prepare presentation material on the firm's financial product offerings and the Vietnamese capital market to new institutional clients
- Compiled data from Bloomberg and local sources to generate daily market news reports as a guided training exercise

Intrinsic Edge Capital Management

Chicago, IL

Equities Research Spring Analyst

January – May 2019

- Identified industry revenue & cost catalysts of US small-to-mid cap technology & retail firms
- Synthesized sell-side insight with FactSet and drafted daily investment research reports for the senior research team
- Established investment relationships with C-level executives of 12 potential targets listed in the Russell 2000
- Coordinated and attended semi-weekly investor meetings with portfolio managers

Dragon Capital Group

Ho Chi Minh City, Vietnam

Investments Summer Analyst

June – September 2018

- Presented to senior equity analysts medium-term industry prospects of the Vietnamese aviation sector
- Researched macroeconomic risks and identified high-growth industries in 3 Asian frontier capital markets
- Analyzed historical performances of Vietnamese equity and future indices using quantitative methods
- Constructed 3 DCF models valuing publicly traded companies as a guided training exercise

LEADERSHIP EXPERIENCE

Sheridan Capital Partners

Northwestern University, Evanston, IL

Founding Member | Portfolio Manager

February 2018 – Present

- Lead 12-member team to actively manage a \$45,000+ diversified portfolio of equities and ETFs
- Conducted fundamentals research and built DCF models to successfully pitch 8 technology and industrials stocks
- Co-drafted the partnership agreement and execute trades as an authorized member of the brokerage account

Northwestern University Athletics

Evanston, IL

Economics & Calculus Tutor | Academic Mentor

May 2017 – December 2018

- Provided comprehensive academic support to 8-10 student-athletes per quarter
- Nominated for Lead Tutor in Intermediate Microeconomics after one academic quarter

ADDITIONAL

Computer: Microsoft Office, Bloomberg Terminal, FactSet, R, STATA

Languages: English and Vietnamese (bilingual/professional proficiency)

Activities: Northwestern Capital Management, KIVA Microfinancing, College Mentors, IM Soccer & Volleyball

Interests: Environmental Technology, Sports Analytics, Night Photography, Tiësto, Dance Marathon, Road Cycling