

# My Weaknesses

1. Lead Nurturing Consistency.
  - 1.1 This needs to greatly improve.
2. Phone Calling, preferring to text instead.
  - 2.1 I need to get back to speaking on the phone.
3. Consistency in general. I have great ideas, but I struggle with consistency.
4. I sometimes ‘hole-up’ in my residence. I want to be out of the house a lot in 2026.  
Working from other spots, prospecting, etc.
5. Creating designs can bottle-neck my production: I want things perfect and with design, it’s never perfect. So I’d like to streamline my marketing designs in 2026.
6. My daily schedule is a mess. 2026 will be different. If I have a specific plan, then I will stick to it.
7. Vices: alcohol, nicotine, coffee.
  - 7.1 These items tend to destroy my schedule, my consistency.
  - 7.2 The good news is, these are easy for me to quit.