John Grieco

Bedminster, NJ

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[johnpgrieco.com](http://www.johnpgrieco.com/)

A Project Manager that led teams to $25.9M in yearly cost savings and $12M in yearly revenue. A lifelong learner accomplished at working on high-impact systems, creating a space for the team to succeed and using technology to make the world a better place.

**PROFESSIONAL EXPERIENCE**

**Girls Scouts of the USA** 5/21/18 - Present

**Enterprise Integration Project Manager** 5/21/18 - Present

* Lead a team on a portfolio of applications to grow membership.
* Delivered a pilot training program on-time and on budget.
* Create and deliver executive presentations.
* Drove process improvements such as templates for Action Item Registry and Communication Plans.

**Professional Services Group Central NJ (PSGCNJ)** 1/16/17 – 8/31/18

**Pro-Bono Assistant Director of Marketing, Technology Team Lead** 1/16/17 – 8/31/18

* Planned and hosted career networking events. Prepared and delivered presentations and introduced guest speakers for weekly meetings.
* Expanded organizational outreach by 9 media outlets.
* Worked closely with all committees to schedule, review and monitor the promotion of PSGCNJ as a top-tier business networking organization.
* Collaborated with all stakeholders to ensure rebranding had a consistent, singular voice.
* Delivered website changes to align with an organization-wide rebranding effort.
* Technology support for general weekly meetings.

**Verizon** 12/5/11 – 12/30/16

**Senior Project Manager** 11/1/13 – 12/30/16

* Guided project and vendor management in a fast-paced environment, producing an estimated $25.9M in yearly cost savings.
* Managed high-visibility, concurrent end-to-end mobile and web projects with aggressive timelines, ensuring milestones and requirements were met for successful completion.
* Led collaboration efforts with PMO, UX, development teams and business sponsors to establish technical direction.

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* Gathered requirements to produce and maintain technical specifications, project plans, test scripts and other supporting documents.
* Introduced process improvements to enhance team performance and generate cost efficiencies.
* Communicated with business and technical partners as well as senior management, to disseminate status and champion team efforts.
* Recognized as a high-value contributor and assigned critical projects directly impacting front-line sales performance.
* Increasingly entrusted with greater responsibilities: assumed release management responsibilities in addition to the duties of the current role, created Statements of Work to drive new business, created and coordinated budget proposals.
* Interfaced with executive management to champion team efforts and inform on progress and new initiatives.
* Led troubleshooting efforts as a release manager, to resolve technical issues and keep overnight production deployments on track for the app portfolio, increasing app reliability and availability.
* Coordinated with and integrated offshore teams to deliver product on-time.
* Aligned projects by working with business sponsors, internal teams and external vendors to ensure requirements were met, growing healthy business relationships.
* Fostered and grew the patent portfolio by conducting brainstorming sessions and managing the department patent submittal process.
* Conducted monthly Lunch & Learn sessions to foster team professional development.

**Project Manager** 12/5/11 – 10/31/13

* Increased revenue from $700K to $1M/mo on a Visual Voicemail app by working directly with Original Equipment Manufacturers (Motorola, LG, HTC and Samsung), IT, UI/UX, Network and business sponsors to perform program, device and vendor management in a matrix environment.
* Drove onshore and offshore project teams to meet the ambitious timelines set forth for the app by the device road map.
* Fostered generational improvements on the app by leading multiple, concurrent project teams through the complete project lifecycle, porting the app on 60+ devices.
* Interfaced with executive management to champion team efforts and inform on progress.
* Entrusted with device management and tracking for highly confidential devices.
* Troubleshot technical issues to complete scheduled overnight deployments on time.
* Aligned projects by working with business sponsors, PMO, other internal teams and external vendors to ensure requirements were met, growing healthy relationships.

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**Apex Systems, Inc, Short Hills, NJ** 6/29/09 – 12/4/11

*IT Staffing and Services Consultancy*

**Consultant – Software Engineer & Project Manager** 6/29/09 – 12/4/11

* Developed a high-profile Visual Voicemail app that generated $12M in yearly revenue.

**Lombardi Software, Inc**   6/5/08 – 4/15/09

*Business Process Improvement Consultancy*

**Business Process Management (BM) Consultant** 6/5/08 – 4/15/09

* TPG Axon
* Automated a resource management system using Lombardi Teamworks (IBM BPM)

**Delta Corporate Services, Inc.** 12/12/01 – 6/4/08

## *IT Staffing and Services Consultancy*

* Janssen Pharmaceutica
* Developed and enhanced a Workspace Management application.
* General Services Administration
* Increased revenue by $5.2M by performing as a Developer, Technical Lead, and Project Manager on a 5-person Agile development effort for a lease management system.

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| ***Methodologies:*** | Agile (Scrum), Waterfall |
| ***Tools:*** | Jdeveloper, Eclipse, CVS, MS Project, MS Office, JIRA, Sharepoint, Clarity, HP ALM, WebEx, Visio, Powerpoint, Excel, Word, WordPress |
| ***Software:*** | Java, J2EE, C++, SQL, Javascript, HTML, XML, Assetcenter, ASP, WSH |
| ***Platforms:*** | AWS, Android, Blackberry, Linux, Solaris Unix, Windows (XP, NT, 7, 10) |
| ***Data Access:*** | Oracle 10g, PL/SQL, SQL Server, MS Access |
| ***Interests:*** | Running (14 marathons, sub-20:00 5K), Non-profits |

**EDUCATION and CERTIFICATION**

* AWS Certified Cloud Practitioner, 2018
* Montclair State University: Master of Science, Computer Science, 1997
* Upsala College: Bachelor of Arts, Information Systems and Business Administration, 1985