# John M. Potter

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# **Professional Experience**

Freelance Writer Apr 2025-Present

- Developing a portfolio of targeted content focused on technology and business topics
- Skilled in using SEO tools like SEMrush to improve content visibility and performance

#### **Technical Writer at Edify Content**

May 2023-Apr 2025

**Full-Time Remote Position** 

- Produced 150+ long-form articles covering AI, business, and data engineering topics
- Improved content performance using SEMrush insights and ongoing SEO analysis
- Worked closely with clients to define article objectives and determine optimal format
- Tracked progress and updated timelines using ClickUp project management tools

### **Business News Writer at Enter Quantum**

Sep 2022- Feb 2024

Part-Time Remote Position

- Created over 150+ news articles centered on the quantum computing industry
- Researched quantum industry trends, producing 3+ major reports that informed client strategies

## **Content Marketer at Lunar Digital Assets**

Dec 2021- Jun 2023

Part-Time Remote Position

- Wrote targeted content and press releases for niche audiences within the crypto market
- Advised paid social media influencers on messaging strategies for select blockchain campaigns
- Collaborated with the marketing team to support outreach and engagement for emerging crypto projects

#### **Copy Manager at Xtrabytes**

Apr 2017- Nov 2021

**Full-Time Remote Position** 

- Edited and promoted 30+ contributor-written pieces to align with brand voice and audience expectations
- Harmonized internal style guidelines with broader marketing objectives to strengthen brand consistency
- Used Google Analytics to track content performance and improve visibility through SEO-driven updates

## **Higher Education**

Master of Business Administration (MBA), Ferris State University Masters in Library and Information Science (MLIS), Wayne State University Bachelor of Business Administration (BSBA), Central Michigan University

## **Technical Skills**

Documentation: Docusaurus, Git, GitHub, Markdown, Swagger, Mintlify

Web & Code: VS Code, HTML, CSS, WordPress
Data Visualization: Lucidchart, Google Analytics, Canva
SEO & Analytics: SEMrush, Moz Pro, Ahrefs, Google Analytics

Project Management: Trello, Jira, ClickUp

# **Certifications**

Certified Technical Writer, Technical Writer HQ, 2022 Certified UX Writer, Technical Writer HQ, 2022