## John Wilkinson



#### Dear Hiring Manager,

My name is **John**. I am a father, investor, and a lifelong learner with an entrepreneurial mindset. I am also a junior Full-Stack Developer, Salesforce Developer and Administrator with entry level and academia based experience. I believe I am an ideal fit as your next Developer... and here is why.

I received the ultimate blessing early in my life. I became a father when most people were graduating college and starting careers. The education I received in that same time span cannot be purchased or quantified. It was an accelerated course in maturity, responsibility, and survival. Those lessons paid dividends and I changed my focus from surviving to thriving. When most people were starting families I restarted my pursuit of higher education, refocused my efforts, and re-invented myself as a software engineer.

For more than a decade I have sold technology to businesses and consumers, and since I was a child I have been fascinated by it. I found a lot of success by being able to grasp technical details and translate them into relatable and understandable concepts. My sales experience is a unique pairing with the technical abstractions of a software engineer; a pairing that is built on team work and communication while having tailwinds of curiosity and an insatiable appetite to learn more and get better.

I have always been passionate about technology and the impact that we can have on the world. I am a quick learner with a technical mind that loves overcoming challenges and mastering skills. My drive, perseverance, and life lessons have allowed me to reverse-engineer my career path, life, and future. I know this pedigree that is grounded in curiosity, ambition, and loyalty will be an asset to your organization.

Sincerely,

John Wilkinson





# John Wilkinson

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#### **Skills:**



SalesForce Certified Administrator who can setup, deploy, manage, and administrate professional SalesForce CRM solutions. Translate employees needs into tangible custom SalesForce implementations. Leverage the power of the platform to aggregate data into actionable intelligence.



Full Stack Software Engineer with knowledge and skills that start with wire frames and continue to markup, scripting languages, frameworks and into the backend with server-side schema, deployment and management.



Vanilla JavaScript proficiency - DOM manipulation - OOP - SPA's with React and Redux - UI Libraries like Bootstrap and MaterialUI - Back end experience with NodeJS, MongoDB, and SQL.



Python3 and its many built in Libraries - Virtual Environments - Django Python Web Framework - PostgresQL backends - Restful APIs - Web Scraping



Microsoft Office Specialist (MOS) certified.

#### **Experience:**



**Software Engineering Coach / TA @ Kenzie Academy** - This opportunity has provided me with hundreds of hours of teaching developers, reading code, troubleshooting projects, and breaking down technical concepts in to comprehensible takeaways for my students. This position has helped me marry my technical knowledge + my sales / management experiences into the soft skills that make a developer multidimensional, a team asset, and has allowed me to monetize my passion for software engineering.



**Student Committee Member @ Kenzie Academy** - I was nominated by alumni to interview for and was selected to the Kenzie Academy Student Committee. My commitment to academic excellence, to my students that I coach, and the big ideas that I have for Kenzie proved to be an asset to the committee and together we will work to evolve and scale Kenzie Academy and the student experience.



**Owner @ HealUrSelf LLC** - I owned and operated a wellness brand that specialized in providing high quality supplements that employed the healing and calming powers of CBD. This experience allowed me to witness first hand the hard work that it takes to build a company from scratch and further emboldened my entrepreneurial spirit. The experience also illustrated the importance of team synergy.



Sales @ Wireless and Technology - I worked for over a decade in technology sales. I consistently ranked in the top in terms of sales and customer service. Making sales in a retail environment can be a function of being in the right place at the right time, but I leveraged the power of personal relationships and referrals with my clients. This experienced was enriched by rapport building, the translation of technical details into consumer digestible features and benefits, and follow through after the sale. This decade of experience taught me about leading a team, communication, and relationship building.

### **Education:**



**Full Stack Software Engineering @ Kenzie Academy / Butler University** - Completed one year SE program that encompasses the frontend: Structure with HTML, adds UI/UX with CSS, and enhanced functionality with JavaScript, backend development: NodeJS server side scripting, Python3 programming, Django web framework, RESTful APIs, and PostgreSQL.



Sales Force Admin Course @ PepUp Tech - 5-week accelerated training course specializing in the Salesforce Administration Certification: Building Apps, Reports and Dashboards, Email Configuration, Data Management, Customization of objects, fields, and record types, and security and data access. I was fortunate to be able to attend this training course in parallel with Kenzie Academy. I sat for and pass the admin exam on my first attempt. I am currently studying for the Sales Force JS Developer certification.



**Accounting Degree @ Ivy Tech** - Completed associates degree in Accounting in December 2019. I enjoy problem solving and data analysis. The education I received in accounting makes me a sharper person, a better businessman, and a well rounded developer. I fully appreciate where art meets science... Something that is prevalent in accounting and software engineering.

#### My Story:

Two decades of building relationships, excellence in sales, and proven management skills are complimented by a resourceful problem solving attitude and understanding of computer engineering and software development. I began working early in life at the age of 15 at McDonalds where I witnessed economies of scale and was trained in the art of extreme efficiencies. The next twenty years were full of lessons in business where I perfected how to manage myself, my clients, and my team. As a leader in wireless sales, I discovered that I could combine my passion for technology and helping people with my desire to be the best. This discovery was rooted in creative ways to solve a client's problems by translating technical specifications and complex details into distinct features and benefits that were easily understandable. I have spent the past year studying Software Engineering and found that not only that this is my calling in life, but that everything I have learned in the business world is directly applicable to being a productive member of a successful development team. I believe my spectrum of experience and roundabout journey to becoming a developer is a unique and valuable asset to have on your team.