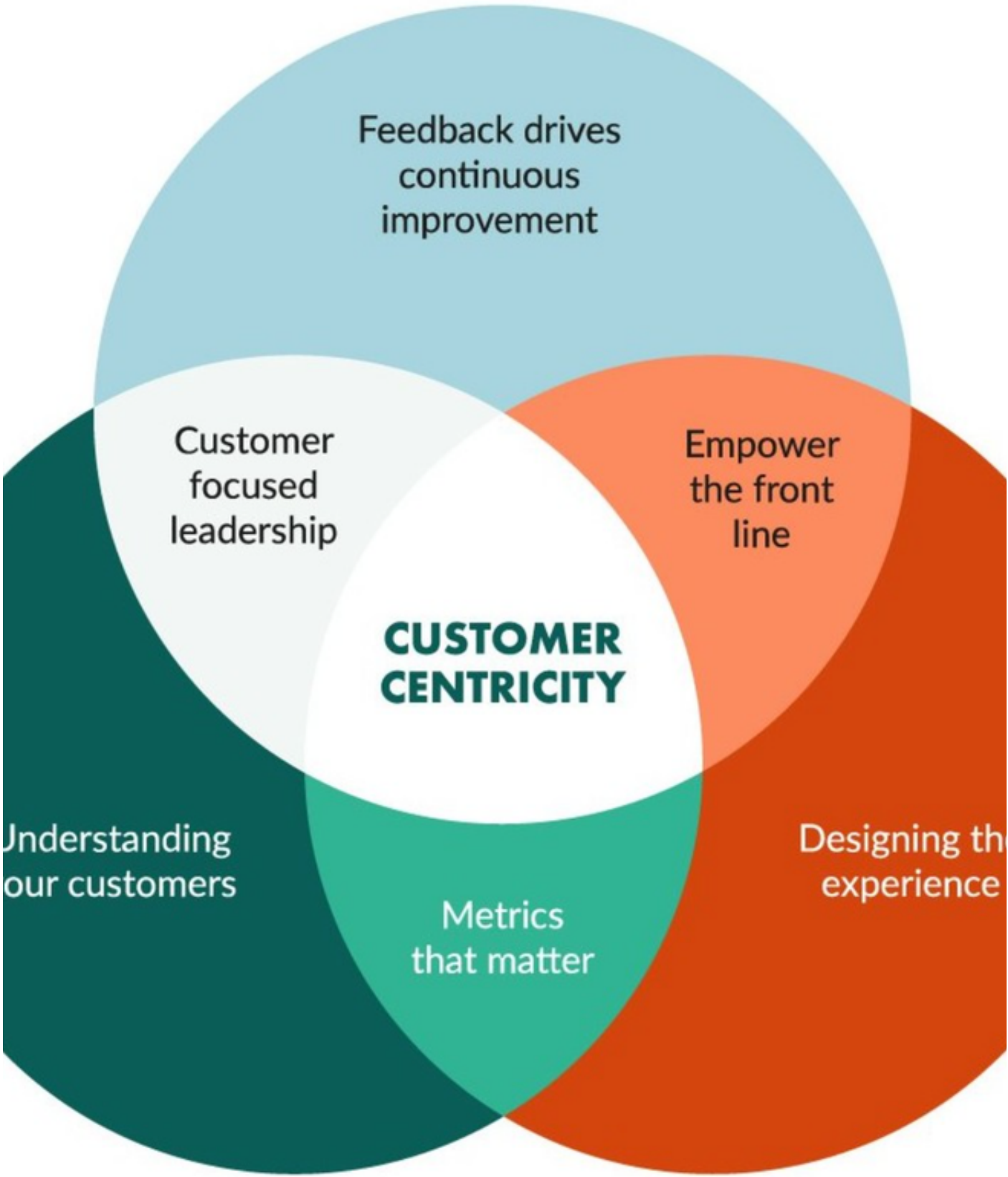


CRM Tooling Across Competition



Jennifer Morales (C)
Contingent Worker





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|--------|--|--|--|---------|--|---------|
| CRM/CS | | | | Thomson | | Walters |
|--------|--|--|--|---------|--|---------|

| Tooling | Vertex | Avalara | Sovos | Reuters | TaxJar | Kluwer |
|--------------------|--------|---------|-------|---------|--------|--------|
| Salesforce | X | X | X | | | |
| Dialogtech | X | X | | | | |
| Adobe DTM | | X | | | | |
| Facebook | | X | | | | |
| Dun & Bradstreet | | X | | | | |
| Oracle | | X | | | | |
| 6 Sense Insight | | X | | | | |
| The Trade Desk | | X | | | | |
| Qualtrics | | X | | | | |
| Twitter | | X | | | | |
| LiveRamp | | X | | | | |
| Marketo | | | X | | X | |
| SalesLoft | X | | X | | | |
| Drift | | | X | | X | |
| AppDynamics | | | | X | | |
| HotJar | | | | X | | |
| Google Analytics | X | | | | X | X |
| Google Tag Manager | X | | | | X | X |

| | | | | | | |
|-----------|---|--|--|--|---|--|
| Talla | | | | | X | |
| Segment | | | | | X | |
| CrazyEgg | X | | | | | |
| Rumiview | X | | | | | |
| New Relic | X | | | | | |