From: Jim Kunz

To: john.shen@spiremt.com; murad.laribi@spiretmt.com

Cc: <u>John Monteith</u>

Subject: Spire Metering/PMT/ACAM Meeting
Date: Friday, July 26, 2013 4:17:48 PM

Hello John, and Murad,

I wanted to thank you all for your time last week, and also for the facility tour. It was a pleasure meeting you all, and I look forward to working with you on your projects going forward! As a brief recap to our meeting, we will be supplying a quotation on the GP-22 in quantities of 100, , 1k, 5k and 10k. I will have this to you early next week.

For the project you are considering ACAM for, you mentioned you are buying a Chinese meter now, and are having quality issues with it.

Your designing a new meter with TI MSP430, and you need good power consumption.

You mentioned having two modes, a scan mode and a measurement mode, and expressed any interest in documented speed of sound over temp ranges of 10-100 degrees F.

You wanted to know if there is any documentation about the performance of the GP22 with plastic pipe at ACAM.

You want to know if there is any data on long-term aging effects.

You want to know how we compensate for the vertical part of the ultrasonic travel path.

Volumes in 2014 forecast to be around 75k. Zero for 2013.

You made a suggestion that we add function to the GP30 to average a number of samples automatically.

We will get back with you on the issues above in the coming week, please reply to all if we forgot something. We look forward to future discussions with you and your team John!

Best regards,

Jim

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