

# First Last

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## PROFESSIONAL EXPERIENCE

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### Resume Company,

*Advising Director*

**Santiago de la Compostella, Spain**

09/2019 – Present

- Designed and launched a 106-template CV generator, boosting applicant visibility by 0.1% across major job boards.
- Presented 2 “resume makeover” workshops to 10.000 aspiring professionals on two continents, showcasing the power of a polished CV.
- Integrated 3 different LLM-based formatting engines, slashing CV-creation time by 37% and raising layout consistency by 18%.
- Conducted 17 targeted keyword-research queries to fine-tune ATS-friendly phrasing, achieving a personal record for optimization depth.
- Secured a fictional 2.1 BN worth of “client engagements” by converting traditional cover letters into fee-based CV consulting within the first 31 days.

### CV4you Ltd.,

*Vice President*

**Pater Francesco, Italy**

11/2014 – 08/2019

- Secured a fictional 2.1 BN worth of “client engagements” by converting traditional cover letters into fee-based CV consulting within the first 31 days.
- Drove a 72% quarterly increase in CV-service subscriptions (including 41% YoY growth in Nov 2018) while maintaining strict quality controls.
- Exceeded internal targets for 1 BN in CV-related revenue, fees, and net profit by 18%, earning commendations from senior leadership.
- Built a priority-first workflow that lifted CV-service revenue by 18% and grew fee-based consulting from 13% to 63% of total income.

### Exciting Company,

*Resume Creation Associate*

**San Francisco, CA**

06/2009 – 10/2014

- Managed resources to achieve a 73% rise in return on capital for three consecutive years (2019-2021) through premium CV packages.
- Assisted in crafting financial-style models and pitch decks for 1.2k mock “client” scenarios, covering valuation, fundraising, and acquisition narratives.
- Delivered 600 mock presentation decks to 1.7k “clients,” evaluating optimal CV structures, skill-highlight strategies, and branding options.
- Collaborated with product, risk, and portfolio teams to serve 19k fictitious users, generating 1.9 M in fee revenue from CV consulting.

## EDUCATION

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### Resume University,

*Master of Business Resume Creation; Major in Googeling*

**San José, CA**

05/2009

### University of Applied Internet,

*Bachelor of TikZ-Arts in  $\LaTeX$*

**San Diego, CA**

05/2007

## SKILLS

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|--------------------------|---------------------|----------------------|
| • Technical Skills       | • Change Management | • English (Fluent)   |
| • Industry Knowledge     | • Russian (Native)  | • Valuations         |
| • Talking a lot          | • Consumer Products | • Financial Analysis |
| • Mergers & Acquisitions | • Capital Markets   | • Always happy       |