

# JASON OLIVER

NMLS# 1780269

Jason Oliver  
2226 Hickwood Road  
High Point, NC 27265  
joliver521@gmail.com  
336.848.0000

Accomplished Salesperson with superior work ethic and creative revenue generation ideas. Offers 10+ years experience in diverse sales environments. Able to work independently and exceed sales goals consistently. I have my North Carolina Mortgage Loan Originator License.

## Employment

### Attractions Dining and Value Guide

#### **Customer Service Representative/Graphic Designer**

2.2014 - Current

Supervised all production from concept through completion to meet strict deadlines. Making sure the products are produced on time and are of good quality. Drafting a timescale for the job; estimating costs and setting the quality standards. Working with the owners to implement the company's policies and goals. Reviewing and proofing production staff's performance. Identify training needs for the production staff. Provide customer support in a busy environment for Attractions customers and Attractions employees. An unwavering commitment to customer service, with the ability to build productive relationships, resolve complex issues and win customer loyalty. Strategic relationship/partnership building skills - listen attentively, solve problems creatively and use tact and diplomacy to find common ground and achieve win-win outcomes. Worked with a creative design team on the Attractions coupon book, logo designs, fliers, signage, brochures, advertisements and promotional materials.

### Cellular Sales

#### **Senior Account Manager**

5.2010 - 8.2013 & 4.2017 4.2018

Administered on boarding duties for new hires and handled training requirements through mentoring programs. Took leadership role in effectively managing sales, service and profitability. Provided effective controls and direction to drive improvements in customer experience. Identified/prospected new business opportunities with large and small business accounts. Built long, strong relationships with customers and business accounts. Partnered with leadership to ensure strategic business goals and objectives are met and served in focus groups for executive leadership feedback for strategic planning. Established direction for the assessment, planning, deployment, delivery, training and evaluation of all performance at the site. Worked on and ensured team involvement and one-team atmosphere. Assisted with opening new stores in North Carolina.

## Skills

Communication, Ability to Work Under Pressure, Time Management, Self-motivation, Leadership and Adaptability.

I am proficient in Microsoft Word, Microsoft Excel, Adobe Photoshop, Adobe InDesign, Adobe Illustrator and Adobe Bridge.