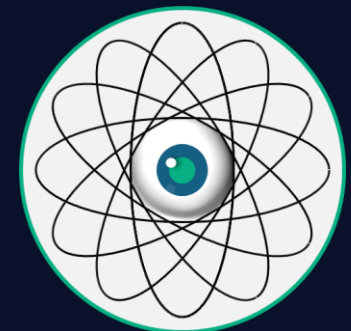


# Retica Technologies

Closing the identity gap with multi-modal biometrics.



Retica Technologies seed raise

July 2025

<https://www.retica.io> | [jon@retica.io](mailto:jon@retica.io)

# The problem we discovered

## July 2025: A recycled phone number led to complete identity takeover

Using a recycled phone number (646-\*-\*), I gained full control of someone's Amazon and Meta accounts, enrolling my own biometrics (e.g., face, fingerprint, palmprint, and voice) to take over their digital and physical identity.

**37 million phone numbers are deactivated and reassigned in the U.S. annually.<sup>1</sup>**

This is not a sophisticated hack. It's a systemic vulnerability and flaw in how **every major platform** handles biometric identity and platform registration/sign in.

<sup>1</sup> *In the matter of advanced methods to target and eliminate unlawful robocalls: Second notice of inquiry* (FCC 17-90). (2017). Federal Communications Commission. <https://docs.fcc.gov/public/attachments/FCC-17-90A1.pdf>.

# A systemic vulnerability in plain sight

**37M**

Phone numbers recycled  
annually in the U.S.

**7.2B**

2025 reported smartphone  
devices used worldwide<sup>2</sup>

**>\$12.5B**

2024 annual identity theft  
losses in the U.S.<sup>3</sup>

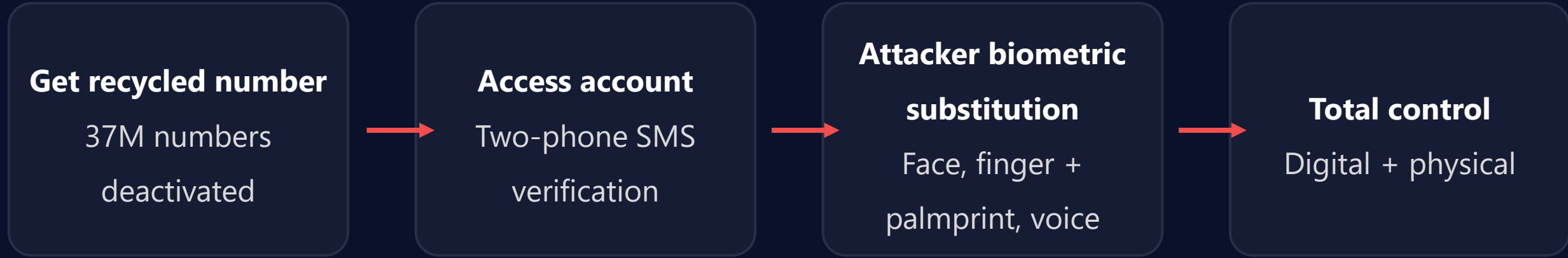
Every platform using phone numbers + biometrics is vulnerable.

Phone number recycling is just one part of the problem.

<sup>2</sup> Statista. (2023, November 16). *Forecast number of mobile users worldwide 2020-2025*. <https://www.statista.com/statistics/218984/number-of-global-mobile-users-since-2010/>.

<sup>3</sup> *New FTC data show a big jump in reported losses to fraud to \$12.5 billion in 2024*. (2025, March 10). Federal Trade Commission. <https://www.ftc.gov/news-events/news/press-releases/2025/03/new-ftc-data-show-big-jump-reported-losses-fraud-125-billion-2024>.

# The identity takeover: Simpler than you think



## The Cascade Effect

One compromised account (+OAuth) → Facebook login → 50+ connected services → digital identity takeover

We successfully demonstrated account takeovers with identity substitution across digital and physical spaces: Amazon, Meta, Lyft, TikTok, and dozens more. We used flaws in Apple Face/Touch ID and Google Face/Fingerprint Unlock to control access to victim account.

# Where and why current solutions fall short

## Apple Face ID

- Local biometric process (tied to device)
- Single point of failure

## Amazon One

- Cloud-based isolation
- Gap between biometrics and identity
- Lack of identity binding

## Google Passkeys

- Local biometric process (tied to device)
- Single point of failure

**Apple:** "Is this biometric associated with this **device**?"

**Amazon One:** "Was this biometric enrolled with this **account**?"

**Google:** "Is this biometric associated with this **device**?"

# Retica: The physical and digital security solution

## Combined biometrics + distributed architecture

### **Multi-modal capture: Biometric profile**

Face + iris + palm/finger + behavioral patterns captured simultaneously

### **MPC distribution: Decentralization**

No single point of failure and thresholds for experience, node consensus

### **Zero-knowledge proofs: Privacy**

Verify identity without exposing biometric or other data

### **Biometric code chain: Immutability**

Cryptographic binding prevents substitution attacks and creates audit trail

Result: Exponentially stronger security with single-touch/gesture human experience

# A market demanding immediate solutions

**\$141T+**

Total addressable market<sup>4</sup>

**\$1.4T**

Serviceable market

**\$5M**

Year 1 target

## Immediate applications

### **Digital platforms**

Registration and sign in

### **E-commerce**

Know-your-seller/supply chain accountability

### **Digital wallet + attribution**

Access + proof-of-ownership

### **Banking, payments, KYC**

Transaction auth and accountability

### **Government**

TSA, DMV, IRS, FINCEN

### **Building access**

Keyless and card-less access

<sup>4</sup> CB Insights. (n.d.). <https://app.cbinsights.com/market-sizes>

# Revenue model: Sensible and diverse from Day One

## Platform licensing

\$25K – 250K annually

Enterprise and government

Ex. 1,000 enterprise = \$250M ARR

## Per-authentication/verification

\$0.05 – 0.10 per auth

Volume-based pricing

10B auths = \$500M - 1B revenue

## Transaction fees (biometric payments)

0.15% - 0.5% on secured transactions

High-value transfers

\$780B volume = \$1.2 – 3.9B revenue

## ARR projections

- **Year 1:** \$5M (pilots, licensing, initial auth fees)
- **Year 2:** \$50M (licensing, auth, platform expansion)
- **Year 3:** \$500M (Broader adoption + payments)
- **Year 4:** \$2B+ (Full-scale rollouts across sectors)



# Traction: From discovery to validation

- **July 2025:** Discovered critical, cascading vulnerability through responsible and ethical research
- **Active outreach:** Amazon, Meta, other companies we gained access to (POC + further discussions)
- **Social media and dating apps:** In discussions with Hinge, subsidiary of Match Group, Trust & Safety
- **Financial services:** Financial institution/bank engagements and fintech/cryptocurrency
- **Strategic advantage:** Our solution addresses traditional + biometric security vulnerabilities

## Why now?

- Biometric adoption at inflection point – every major platform adding single-biometrics
- Recycled phone numbers and passwords creating exponentially growing attack surface and friction in accountability
- Mounting regulatory pressure
- First-mover advantage: Provisional patent secured encompassing core technology and methodologies for multi-modal biometrics for identity authentication

# The team

## **Jon Newman**

Cofounder, CEO

MBA; security research, uncovered vulnerability

## **Josh Woolf**

Cofounder, CRO

Revenue strategist with experience scaling enterprise security solutions

## **Siddhi Sunil Nalawade**

Engineer

MS, Data Science; ex-Accenture software engineer

## **Ganesh Kudtarkar**

Engineer

MS, Computer Science; ex-Accenture software engineer

**Why us?** We're not theorizing about problems. We've proven them, and we have solutions that improve security and human experience while creating a layer of privacy for humans. We understand the architecture, and we've built the solution that works.

Supported by advisors from tech, government, and financial institutions

# The opportunity

## Seeking \$5M seed round

### Use of funds

- Salaries and living
- Office space for small team
- Team expansion
- Pilot programs
- Security audits and compliance (15%)

### 18-month milestones

- 10 enterprise pilots
- \$5M ARR
- Series A ready

# Appendix: Technical dive

## How Retica works

1. **Multi-modal biometric capture:** Simultaneous face, iris, palm, and behavioral biometrics
2. **Local ZKP generation:** Device creates proof without revealing biometrics
3. **MPC verification:** Distributed nodes verify without complete data
4. **Consensus required:** 3 of 4 nodes must approve

### Key metrics

- False acceptance rate: <0.000000002% (vs. 0.002% for Touch ID or 0.0001% for Face ID)
- Targeted latency: <500ms
- Cost per auth: 80% lower than current MFA solutions

## Competitive advantages

- **First-mover:** Architecture covered with provisional patent
- **API-first:** Easy integration, not rip-and-replace, light capital and operating requirements
- **Privacy-preserving:** We never see or store biometrics
- **Platform agnostic:** Works with all existing systems