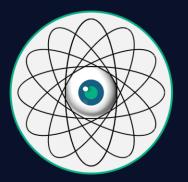
# Retica Technologies

Building the future of identity infrastructure with combinational biometrics



Retica offering memorandum August 2025

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# The story: Ethical account hijack across digital and physical worlds

In July 2025, we used a recycled phone number to access someone's Amazon and Meta accounts. By enrolling my own biometrics (e.g., face, fingerprint, palm, and voice), I assumed their digital and physical identity. OAuth2 connections (e.g., "Sign in with Facebook") triggered a cascade of over a dozen additional account takeovers.

#### **37M**

phone numbers recycled annually in the U.S.<sup>1</sup>

#### **7.2B**

smartphones in use globally (2025)<sup>2</sup>

#### \$12.5B+

in U.S. identity theft losses (2024)<sup>3</sup>

**The problem:** Current access systems rely on single-biometric, siloed enrollment processes that fail to cryptographically bind identity across platforms.

<sup>&</sup>lt;sup>1</sup> In the matter of advanced methods to target and eliminate unlawful robocalls: Second notice of inquiry (FCC 17-90). (2017). Federal Communications Commission. https://docs.fcc.gov/public/attachments/FCC-17-90A1.pdf.

<sup>2</sup> Statista. (2023, November 16). Forecast number of mobile users worldwide 2020-2025. https://www.statista.com/statistics/218984/number-of-global-mobile-users-since-2010/.

<sup>&</sup>lt;sup>3</sup> New FTC data show a big jump in reported losses to fraud to \$12.5 billion in 2024. (2025, March 10). Federal Trade Commission. https://www.ftc.gov/news-events/news/press-releases/2025/03/new-ftc-data-show-big-jump-reported-losses-fraud-125-billion-2024.

# The problem: Fragmented identity infrastructure and inefficient access

### What's wrong with current security models?

- Recycled identifiers (phone numbers, emails) reused for login and registration
- Unrestricted changes to email/phone on file, often without safeguards
- **Device-based multi-factor authentication** and **fallback options** introduce vulnerabilities
- Magic links and password resets bypass robust authentication
- **OAuth2** (e.g., "Sign in with Facebook") undermines zero-trust principles
- Single-biometric systems lack cross-platform identity binding
- Biometric data stored in isolated silos (cloud or local) without cryptographic linkage to identity

## Where and why current solutions fall short

### Apple Face ID

- Siloed biometric enrollment
- Isolated local storage environment
- Single-biometric solutions

### **Amazon One**

- Siloed biometric enrollment
- Isolated cloud storage environment
- Single-biometric solutions

### Google Passkeys

- Siloed biometric enrollment
- Isolated local storage environment
- Single-biometric solutions

### Microsoft

- Siloed biometric enrollment and biometric file storage
- Isolated local storage environment

# The solution: Combinational biometrics + distributed architecture (1/2)

#### 1. Unified biometric profile

- Retica fuses multiple biometric modalities into a single cryptographic identity
- Not linked to email, phone, or device; uniquely tied to you

#### 2. Cross-ecosystem identity resolution

- Enables platforms to recognize users across ecosystems
- Prevents duplicate accounts and supports benefit portability

#### 3. Privacy-preserving interoperability

- Zero-knowledge proofs verify identity without exposing sensitive data
- Essential for compliance and user trust

# The solution: Combinational biometrics + distributed architecture (2/2)

#### 4. Decentralized data + MPC

- Biometric data is fragmented and distributed across cloud and local nodes
- Removes single points of failure and insider risk

#### 5. Temporal audit + subscription intelligence

- Biometric code chain logs immutable subscription and access events

#### **Result:**

Cryptographic identity binding with enhanced security, preserved privacy, and effortless user interaction: just a touch or gesture

## Why hasn't someone else done this already? (1/3)

- What do Microsoft, Apple, Google, and Amazon\* have in common? (1/2)
  - Platform-centric identity models
    - Identity systems serve their own ecosystems
    - Anchored to accounts, not people
  - Fragmented modalities and siloes
    - Each uses different biometric standards
    - No cross-platform identity binding; users appear as different people across services
  - Privacy and regulatory constraints
    - Centralized identity raises privacy concerns and faces compliance hurdles
    - Existing systems store identity data on devices or in proprietary clouds
    - No company has built a privacy-preserving, decentralized identity infrastructure that meets global standards

<sup>\*</sup> Amazon has ventured into extending its single-biometric identity platform to other enterprises, using an isolated, Amazon-owned cloud environment. Retica will never own or store user biometric data in an isolated cloud.

## Why hasn't someone else done this already? (2/3)

- What do Microsoft, Apple, Google, and Amazon\* have in common? (2/2)
  - No incentive to solve holistically
    - Fragmentation locks users in, discouraging cross-platform experiences
    - Solving it would reduce control and increase user portability

#### TL;DR:

Retica doesn't compete with the core businesses of Microsoft, Apple, Google, or Amazon. Retica solves a problem that these companies *cannot* and *will not* solve due to structural and strategic constraints.

<sup>\*</sup> Amazon has ventured into extending its single-biometric identity platform to other enterprises, using an isolated, Amazon-owned cloud environment. Retica will never own or store user biometric data in an isolated cloud.

## Why hasn't someone else done this already? (3/3)

Feature	Big Tech	Retica
Competes in subscriptions, ads, devices	Yes	No
Identity tied to platform	Yes	No
Incentivized to silo users	Yes	No
Privacy-preserving by design	No	Yes
Built for interoperability	No	Yes
Multi-modal biometric binding (+ to identity)	No	Yes

Retica doesn't sell devices, ads, or content. Our sole focus is identity infrastructure, enabling:

- Unbiased ecosystem bridging
- Cross-platform subscription resolution
- User-centric control over identity and access

## Immediate market applications

#### **Digital platforms**

Passwordless sign-in, social media verification, dating app safety, bot detection, impersonation prevention

#### **E-commerce + marketplaces**

Seller verification, buyer protection, review authenticity, dispute resolution

#### **Developer experience**

Git integrations, open-source secure development, project management, team collaboration

#### **Consumer banking**

Mobile/web authentication, check deposits, wire transfers, ACH, ATM interactions

#### Government

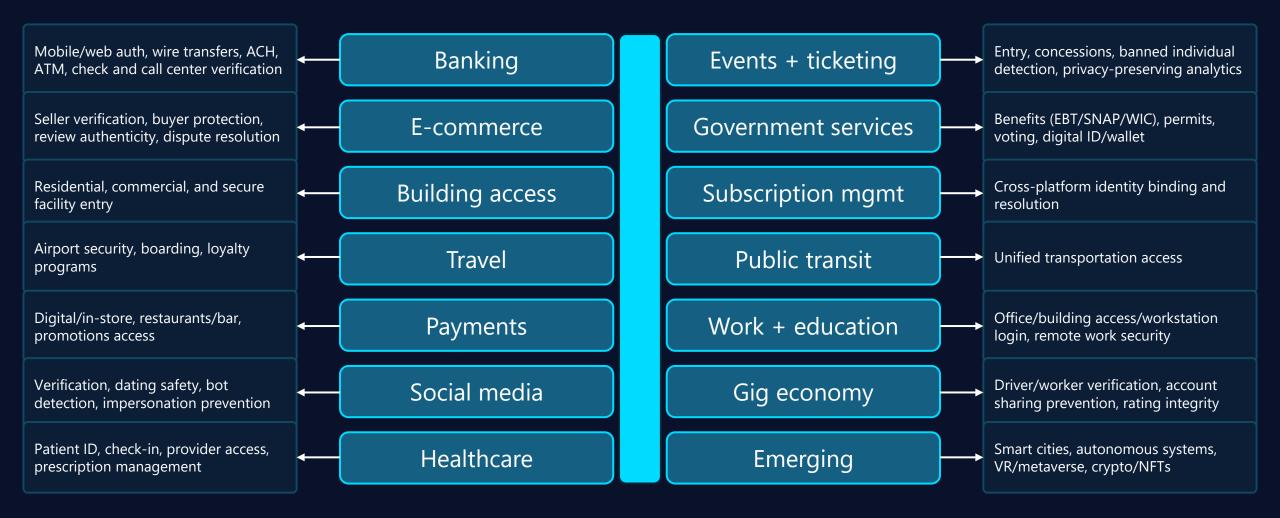
Integration with public services, DoD applications, FINCEN, IRS, and more

#### **Building access**

Keyless residential entry, secure commercial and office access, facility-level control

## The biometric human profile: Your backbone for access

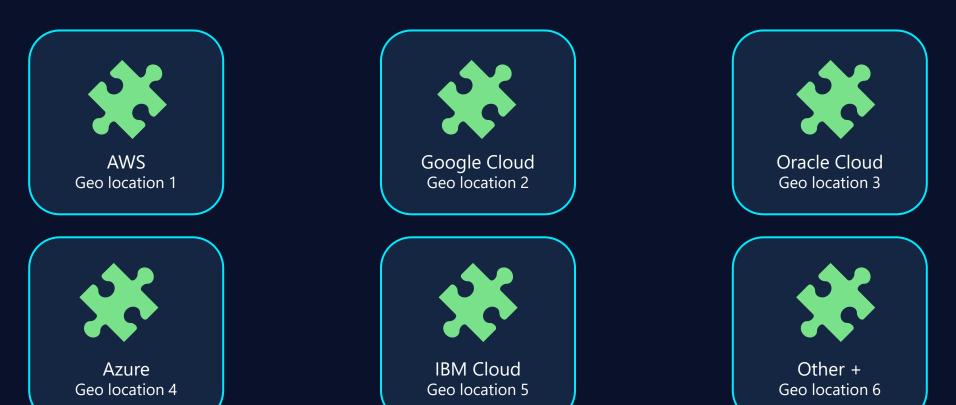
Your secure, private backbone for digital and physical world access



Your biometric identity becomes the secure foundation for the resources you need and love

# Multi-party computation: Your data shredded and distributed

No single entity, including Retica, ever has your complete biometric data



Threshold requirements for verification / geographic distribution / no single point of failure or compromise / insider threat mitigation

## Business model: Diverse and integrated revenue sources

#### Platform licensing

\$25K – 250K annually

Enterprise and government

Ex. 1,000 enterprise = \$250M ARR

#### Per-authentication/verification

\$0.05 – 0.10 per auth

Volume-based pricing

10B auths = \$500M - 1B revenue

#### Transaction fees (biometric payments)

0.15% - 0.5% on secured transactions

High-value transfers

\$780B volume = \$1.2 – 3.9B revenue

#### **Emerging revenue streams**

Enterprise identity-as-a-service, enterprise subscription intelligence, PII data security orchestration, compliance and regulatory services

## Market sizing and projections

\$0.5T+

Total addressable market<sup>4</sup>

\$75B

Serviceable market

\$5M

Year 1 target

Year 1

\$5M

Pilots, licensing, initial authentication fees Year 2

\$50M

Licensing, authentication, platform expansion Year 3

\$500M

Broader adoption across sectors

Year 4

\$2B+

Full-scale rollouts across sectors

## Traction + Why now?

July 2025: Discovered critical, cascading vulnerability through responsible and ethical research



**Patents pending:** Filed two patents with work on broader portfolio:

- 1. Pending patent covering mobile device-based Simultaneous Biometric Capture Protocol (SBCP) cryptographically bound to identity
- 2. Pending patent covering multi-modal (multiple simultaneous biometric factors) authentication APIs for expansive market applications (not a standalone solution)

#### Why now?

- Biometric authentication system done right will have substantial, positive second-order effects
  - Collapse of account-based identity silos
  - Subscription ecosystem optimization
  - Decentralization of identity control; new strategies for data privacy protection and security
  - Profound impacts on fraud
  - Changing UX and access models that benefit humans and re-allocate opportunities for enterprise investment
  - Rise of identity-driven commerce in which transactions are authorized by biometric identity, not cards or passwords
  - Platform neutrality becomes a competitive advantage

## The founding team

#### **Jon Newman**

Cofounder, CEO MBA, Columbia; ex-Army, security research, uncovered vulnerability

#### **Josh Woolf**

Cofounder, BD
Revenue strategist, experience
scaling enterprise security solutions;
ex-Perimeter 81

#### **Nihar Lodaya**

Engineering
MS, Computer Science, Marist; exAurionpro engineer

#### **Moroni Benally, PhD**

Government affairs
Public policy and government affairs
expert, Stanford and UW

Supported by advisors from tech, government, finance, and other

## The opportunity

## Seeking \$5M seed round

#### **Use of funds**

- Salaries and living
- Office space for small team
- Team expansion
- Pilot programs
- Security audits and compliance

#### 18-month milestones

- 10 enterprise pilots
- \$5M ARR
- Series A ready

## Appendix: Technical dive

### How Retica works

- **1. Multi-modal biometric capture:** Simultaneous face, iris, palm, and behavioral biometrics
- **2. Local ZKP generation:** Device creates proof without revealing biometrics
- **3. MPC verification:** Distributed nodes verify without complete data
- **4. Consensus required:** 3 of 4 nodes must approve

## Competitive advantages

- First-mover: Architecture covered with provisional patent
- API-first: Easy integration, not rip-and-replace, light capital and operating requirements
- Privacy-preserving: We never see or store biometrics
- Platform agnostic: Works with all existing systems

#### Key metrics

- False acceptance rate: <0.000000002% (vs. 0.002% for Touch ID or 0.0001% for Face ID) <sup>4</sup>
- Targeted latency: <500ms

<sup>&</sup>lt;sup>4</sup> Apple Inc. (2017). Face ID Security Guide. Retrieved from https://www.apple.com/business-docs/FaceID\_Security\_Guide.pdf.