

Dallas, TX
214-930-6062

Jonah Pena

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Experience

Software Developer	TEKsystems	May 2022 – Present
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Dallas, TX (remote)

- Developed a scalable and adaptable to-do list application using React, C#, Node.js, and MySQL, leveraging Object-Oriented Programming, SOLID, and CLEAN code principles.
- Employed manual and automated testing methods with xUnit and Selenium to ensure software quality, reliability, and smooth user experiences.
- Demonstrated proficiency in Git for version control, RESTful APIs for seamless data exchange, and Agile methodologies, specifically Scrum, to enhance workflow and collaboration.
- Developed a scalable and adaptable point of sales system in Java, utilizing Object-Oriented Programming, SOLID, and CLEAN code principles.
- Developed a responsive e-commerce website with React, focusing on user-centered design for a seamless user experience.
- Completed TEKsystems full-stack boot camp, foundational pathway, and various individual projects to prepare for internal and client project work.
- Earned an AWS Cloud Practitioner Certification to leverage cloud capabilities for improving application performance and reliability in future projects.

CPE Sales Specialist	Thomson Reuters	Mar 2021 – Feb 2022
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Carrollton, TX (remote)

- Excelled in managing relationships with key decision-makers at various firms while working at Thomson Reuters.
- Focused on understanding clients' unique challenges and proposing tailored technology solutions.
- Leveraged strong communication and negotiation skills to consistently drive account growth, both by deepening existing partnerships and by identifying new sales opportunities.
- Exceeding their annual sales quota by nearly 10%.

Account Executive	iStaff	Sep 2019 – Jul 2020
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Atlanta, GA (remote)

- Excelled in building new relationships with key decision-makers at various companies
- Effectively matched UX designers, developers, testers, and other IT professionals to clients' specific needs, driving account growth through both existing partnerships and new sales opportunities
- Focused on understanding clients unique IT staffing requirements and providing customized solutions

Skills

- Java, C# / .NET, Entity Framework, MySQL / MSSQL, React.js, HTML / CSS, JavaScript, Springboot, ASP.NET Core

Education

College Station	Texas A&M University	August 2014 May 2018
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- BS in Business Administration.
- Minor in Cybersecurity.