

Carrollton, TX
214-930-6062

Jonah Pena

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Experience

Software Developer **TEKsystems** **Feb 2022 – May 2023**

Dallas, TX (remote)

- Developed a scalable and adaptable to-do list application using React.js, C#, ASP.NET Core, Node.js, and MySQL, leveraging Object-Oriented Programming, SOLID, and clean code principles.
- Employed manual and automated testing methods with xUnit and Selenium to ensure software quality, reliability, and smooth user experiences.
- Demonstrated proficiency in Git for version control, RESTful APIs for seamless data exchange, and Agile methodologies, specifically Scrum, to enhance workflow and collaboration.
- Developed a scalable and adaptable point of sales system in Java, utilizing Object-Oriented Programming, SOLID, and clean code principles.
- Developed responsive e-commerce websites using React.js, Java, Springboot, and MySQL, focusing on user-centered design for a seamless user experience.

CPE Sales Specialist **Thomson Reuters** **Mar 2021 – Feb 2022**

Carrollton, TX (remote)

- Excelled in managing relationships with key decision-makers at various firms while working at Thomson Reuters.
- Focused on understanding clients' unique challenges and proposing tailored technology solutions.
- Leveraged strong communication and negotiation skills to consistently drive account growth, both by deepening existing partnerships and by identifying new sales opportunities.
- Exceeding their annual sales quota by nearly 10%.

Account Executive **iStaff** **Sep 2019 – Jul 2020**

Atlanta, GA (remote)

- Excelled in building new relationships with key decision-makers at various companies
- Effectively matched UX designers, developers, testers, and other IT professionals to clients' specific needs, driving account growth through both existing partnerships and new sales opportunities
- Focused on understanding clients unique IT staffing requirements and providing customized solutions

Skills

- React.js, C#/.NET, Entity Framework, ASP.NET Core, MySQL/MSSQ, HTML/CSS, JavaScript, Java, Springboot

Education

College Station **Texas A&M University** **May 2018**

- Bachelor of Science, Business Administration, with Minor in Cybersecurity.

Certifications

- **TEKsystem Full-Stack Developer Bootcamp 2022**
- **AWS Cloud Practitioner Certification 2022**
- **Certified SAFe 5 Practitioner 2022**