

ACCENTURE PLC
CONSOLIDATED INCOME STATEMENTS
For the Years Ended August 31, 2018, 2017 and 2016
(In thousands of U.S. dollars, except share and per share amounts)

	2018	2017	2016
REVENUES:			
Revenues before reimbursements ("Net revenues")	\$ 39,573,450	\$ 34,850,182	\$ 32,882,723
Reimbursements	2,029,978	1,915,296	1,914,938
Revenues	41,603,428	36,765,478	34,797,661
OPERATING EXPENSES:			
Cost of services:			
Cost of services before reimbursable expenses	27,130,537	23,819,690	22,605,296
Reimbursable expenses	2,029,978	1,915,296	1,914,938
Cost of services	29,160,515	25,734,986	24,520,234
Sales and marketing	4,198,557	3,754,313	3,580,439
General and administrative costs	2,403,315	2,133,777	1,886,543
Pension settlement charge	—	509,793	—
Total operating expenses	35,762,387	32,132,869	29,987,216
OPERATING INCOME	5,841,041	4,632,609	4,810,445
Interest income	56,337	37,940	30,484
Interest expense	(19,539)	(15,545)	(16,258)
Other income (expense), net	(69,746)	(38,720)	(69,922)
Gain (loss) on sale of businesses	—	(252)	848,823
INCOME BEFORE INCOME TAXES	5,808,093	4,616,032	5,603,572
Provision for income taxes	1,593,499	981,100	1,253,969
NET INCOME	4,214,594	3,634,932	4,349,603
Net income attributable to noncontrolling interests in Accenture Holdings plc and Accenture Canada Holdings Inc.	(95,063)	(149,131)	(195,560)
Net income attributable to noncontrolling interests – other	(59,624)	(40,652)	(42,151)
NET INCOME ATTRIBUTABLE TO ACCENTURE PLC	\$ 4,059,907	\$ 3,445,149	\$ 4,111,892
Weighted average Class A ordinary shares:			
Basic	628,451,742	620,104,250	624,797,820
Diluted	655,296,150	660,463,227	667,770,274
Earnings per Class A ordinary share:			
Basic	\$ 6.46	\$ 5.56	\$ 6.58
Diluted	\$ 6.34	\$ 5.44	\$ 6.45
Cash dividends per share	\$ 2.66	\$ 2.42	\$ 2.20

The accompanying Notes are an integral part of these Consolidated Financial Statements.