

## Consolidated Statement of Income

PepsiCo, Inc. and Subsidiaries

Fiscal years ended December 29, 2018, December 30, 2017 and December 31, 2016

(in millions except per share amounts)

	2018	2017	2016
<b>Net Revenue</b>	<b>\$ 64,661</b>	<b>\$ 63,525</b>	<b>\$ 62,799</b>
Cost of sales	29,381	28,796	28,222
<b>Gross profit</b>	<b>35,280</b>	<b>34,729</b>	<b>34,577</b>
Selling, general and administrative expenses	25,170	24,453	24,773
<b>Operating Profit</b>	<b>10,110</b>	<b>10,276</b>	<b>9,804</b>
Other pension and retiree medical benefits income/(expense)	298	233	(19)
Interest expense	(1,525)	(1,151)	(1,342)
Interest income and other	306	244	110
<b>Income before income taxes</b>	<b>9,189</b>	<b>9,602</b>	<b>8,553</b>
(Benefit from)/provision for income taxes (See Note 5)	(3,370)	4,694	2,174
<b>Net income</b>	<b>12,559</b>	<b>4,908</b>	<b>6,379</b>
Less: Net income attributable to noncontrolling interests	44	51	50
<b>Net Income Attributable to PepsiCo</b>	<b>\$ 12,515</b>	<b>\$ 4,857</b>	<b>\$ 6,329</b>
<b>Net Income Attributable to PepsiCo per Common Share</b>			
<b>Basic</b>	<b>\$ 8.84</b>	<b>\$ 3.40</b>	<b>\$ 4.39</b>
<b>Diluted</b>	<b>\$ 8.78</b>	<b>\$ 3.38</b>	<b>\$ 4.36</b>
<b>Weighted-average common shares outstanding</b>			
Basic	1,415	1,425	1,439
Diluted	1,425	1,438	1,452

See accompanying notes to the consolidated financial statements.